

Spring 2-1-2004

## BADM 257.01: Business Law

Jack K. Morton

*University of Montana - Missoula*, [jack.morton@umontana.edu](mailto:jack.morton@umontana.edu)

Jerry L. Furniss

*University of Montana - Missoula*, [jerry.furniss@umontana.edu](mailto:jerry.furniss@umontana.edu)

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**Business 257 - Business Law**  
**Spring Semester – 2004**

- Mission Statement** The faculty and staff of the School of Business Administration at The University of Montana-Missoula are committed to excellence in innovative experiential learning and professional growth through research and service.
- Catalog Description:** An analysis of the legal and ethical implications of domestic and international commercial transactions.
- Faculty:** Prof. Jack Morton and Prof. Jerry Furniss
- Office:** Prof. Morton - GBB 324, Prof. Furniss - GBB 319
- Office Hours:** Due to our off-setting class schedules, one or both of us will usually be in from 8-5 every day. Stop by our offices any time. Feel free to call us at home or office. For "you-can-pretty-well-bet-on-finding-us-almost-for-sure" office hours - 1-3 MWF and 11-3 T-Th.
- Grader:** You may contact Chris by email at [businesslaw@business.umt.edu](mailto:businesslaw@business.umt.edu) or in person at GBB 319 or by phone at 243-2062. As soon as Chris' office hours are set, I will notify you and the hours will be posted on the Blackboard web site.
- Phone:** Prof. Morton - 243-6717 (office), 728-4354 (home)  
jack.morton@business.umt.edu  
Prof. Furniss - 243-2062 (office) 728-5349 (home)  
jerry.furniss@business.umt.edu
- Text:** The 2nd edition of Legal Environment of Business by Carr, etc. You may skip the review questions at the end of each chapter. Do, however, concentrate on the cases because they provide examples of the textual material.

**Tentative Topical Coverage (topics may change as per class announcements):**

- Chapter 2 Introduction to American Law
- Chapter 4 Government Regulation
- Chapter 7 Introduction to Contract Law
- Chapter 8 Agreement
- Chapter 9 Mutual Consideration
- Chapter 10 Writing Requirements
- Chapter 11 Contract Defenses
- Chapter 3 Courts and Dispute Resolution
- Chapter 24 Commercial Real Estate Issues
- Chapter 16 Business Organizations Introduction
- Chapter 17 Sole Proprietorships and Partnerships
- Chapter 18 Business Entities with Limited Liability
- Chapter 19 Going Public
- Chapter 6 Torts and Business
- Chapter 30 Employment and Labor Issues
- Chapter 27 Property and Liability Insurance
- Chapter 26 Intellectual Property
- Chapter 22 Secured Transactions
- Chapter 23 Bankruptcy

**Exams:** Three multiple-choice examinations will be given. Expect that approximately half of each exam will cover class lecture material not covered in the text. Exams 1 and 2 will not be cumulative, but Exam 3 may have questions which review the basic issues learned during the semester. A photo I.D. will be required for all exams.

**Exam Dates:** Thursday, February 19  
Tuesday, March 23  
Tuesday, May 4.

We will cover the chapters in the order listed on the prior page (unless announced otherwise in class.) I will let you know in class which chapters will be covered on each exam.

**Missed Exams:** DO NOT notify us if you are going to miss a class or exam. All missed exams will be given at noon on Monday of Finals Week (Monday, May 10). The missed exams will have a combination of fill-in-the-blank, essay, short answer, true/false, and multiple guess questions.

**Grades:** At the end of the semester, course grades will be determined by applying the University Catalog Grading Standard Curve (A for excellent performance, B for above-average performance, etc.). For the most part, the course grade will be based by applying this curve to the total number of points from the three exams and quizzes. We usually assign A's to the top 15%, B's to the next 25%, C's to the next 40%. Those in the bottom 20% of the class usually receive D's or F's depending on their relative performance. If your total points are at or below the middle point for the class, assume that you will not receive an A or B. Grades may be adjusted substantially due to performance on unannounced "attendance" quizzes. As an example, we have regularly dropped grades from A to C for lack of class attendance. **No letter grades will be assigned for individual exams or quizzes.**

**Of your three exam scores, the lowest will be weighted 25%, the second 30%, and the highest will be weighted 45%.** As a result, it will be difficult to predict your final course grade until after the third exam.

**Blackboard:** In order to review your test and quiz scores, as well as to receive other course information (assignments, announcements, chapters to be covered on each exam) you must log on to Blackboard. You should regularly check the Blackboard system, particularly for assigned articles. You can reach the Blackboard site from [www.business.umt.edu](http://www.business.umt.edu). At the bottom left side of the page is the Blackboard icon.

Your username is the same name that you use for your umontana email address. For example, [janna.oconnell@umontana.edu](mailto:janna.oconnell@umontana.edu). Your username cannot contain SPACES or APOSTROPHES! If you do not know your umontana email address, you can find it at Cyberbear.

Your password is the last four digits of either your social security number or your student number.

If you have problems with Blackboard, contact the Business School Lab monitors is GBB 213.

## **Topics to be covered:**

**Legal System:** US vs international legal systems, sources of law, judicial process, the role of the US Constitution in the regulation of business, alternative dispute resolution.

**Contract Issues:** elements of a contract, common law contracts, UCC contracts (distinguishing characteristics of contracts for the sale of goods), international contract issues, impact of government regulation on consumer contracts (FTC, Truth-in-Lending, state consumer protection laws).

**Business Organization Issues:** Partnerships, Limited Partnerships, LLP's, LLC's, S Corp, C Corp, going public (securities issues), operating a corporation (structure, dealing with shareholders, board members), choosing between various business entities, antitrust issues.

**Employment Issues:** Hiring issues (Discrimination issues, ADA), unionization, OSHA, testing, sexual harassment, affirmative action, employment at will, wrongful discharge, worker compensation insurance.

**Tort Liability:** Distinctions between negligent, intentional and strict torts, insuring liability through auto, homeowner, CGL, D&O, E&O liability policies, product liability theories, strict liability under environmental laws.

**Money Issues:** Secured transactions under UCC Article 9, Bankruptcy under Chapters 7, 11, 12 and 13, Foreign Corrupt Practices Act.

**Property Issues:** Intellectual property law (trademarks, patents, copyrights, trade secrets, the Economic Espionage Act), real property (listings, contracts of sale, title insurance, real estate financing, encumbrances, environmental liability), landlord-tenant issues in a commercial setting.

As a course overview, we attempt to interject whenever possible the distinction between legal and ethical concerns, society's endless pursuit for the appropriate amount of government regulation of business transactions and the impact of globalization.

The time allotment for the semester course is 1/3 of the semester on the Legal System and Contract Issues, 1/3 on Business Organization Issues and Employment Issues, 1/3 on Tort Liability, Money Issues and Property Issues. The time spent on each subtopic may vary according to significant current events.