# Mathematical Risk Analysis: via Nicholas Risk Model and Bayesian Analysis

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În articol se prezintă rezultatele explorării puterii predictive a metodei analizei riscului cantitativ și procesul desfășurat în cadrul institutului de învățământ superior. S-a efectuat analiza de impact asupra utilizării prin metoda de risc și analiza bayesiană, cu un eșantion de 100 de analiști la o universitate din Africa de Sud. Primele constatări au confirmat previziunile, existând o relație directă între factorul de risc, probabilitatea sa și impactul certiris paribus. A doua constatare este legată fie de controlul probabilității sau impactul apariției riscului (Modelul de risc Nicholas). Potrivit analizei bayesiană, prin a treia constatare, impactul de risc poate fi prezis după următoarele aspecte: Impactul uman (deciziile luate), Impactul proprietății (studenții și infrastructura) și Impactul afacerilor. A rezultat că, deși în multe cazuri de afaceri unde ciclurile de afaceri variază mult depinzând de industrie sau instituție, majoritatea impactelor în universitate au avut loc în perioada academică. Recomandarea a fost ca aplicarea analizei riscului cantitativ să fie legată de cadrul legislativ curent care se referă la activitatea universitară.

# ABSTRACT

The objective of this second part of a two-phased study was to explore the predictive power of quantitative risk analysis (QRA) method and process within Higher Education Institution (HEI). The method and process investigated the use impact analysis via Nicholas risk model and Bayesian analysis, with a sample of hundred (100) risk analysts in a historically black South African University in the greater Eastern Cape Province.

The first findings supported and confirmed previous literature (King III report, 2009: Nicholas and Steyn, 2008: Stoney, 2007: COSA, 2004) that there was a direct relationship between risk factor, its likelihood and impact,

certiris paribus. The second finding in relation to either controlling the likelihood or the impact of occurrence of risk (Nicholas risk model) was that to have a brighter risk reward, it was important to control the likelihood of occurrence of risks as compared with its impact so to have a direct effect on entire University. On the Bayesian analysis, thus third finding, the impact of risk should be predicted along three aspects. These aspects included the human impact (decisions made), the property impact (students and infrastructural based) and the business impact. Lastly, the study revealed that although in most business cases, where as business cycles considerably vary depending on the industry and or the institution, this study revealed that, most impacts in HEI (University) was within the period of one academic.

The recommendation was that application of quantitative risk analysis should be related to current legislative framework that affects HEI.

**Keywords:** Quantitative Risk Analysis, Nicholas risk model, Bayesian analysis, Risk modeling.

# 1. Background of Study

From consulting studies (Basel II 2009; Sarbanes-Oxley Act of, 200; CoBiT, 2007; Morgan, 1996; Standard and Poor, 2006) proposing recipes for quantitative risk analysis (QRA) to academic research (Stoney, 2007; Higher Education Quality Committee, 2004; Krishnan, 2004, Nicholas, 2004; Myers, Myers and Omer, 2003, Higher Education funding Council for England-HEFCE, 2001), literature in QRA is still frequently based on an implicit assumption of stability (subjective reasoning) view of risk analysis. Researchers such as COSO (2004), Morgan (1993), Power (2004), and Nicholas and Styen (2008) have challenged the view of a rational and subjective risk analysis. The view for some authors (Committee of Sponsoring Organisations-COSO, 2004; Morgan, 1993) suggests that QRA has achieved the status of an exact science (physical science), implying that prediction and replicability are seen possible. However, for quantitative analysts, QRA is not always a straightforward endeavour. Suggesting that prediction is difficult prediction and risky.

Van Gelderen, Thurik and Bosma (2006) argued that many QRA methods and process are neither universal nor time-relevant. The authors maintain that on one hand, their external validity is frequently questionable. Van Gelderen et al. (2006) lament that such practices cannot be easily adapted from one organisation to the other, which they (authors) suggested needs constant and further investigation.

However, even in the mathematical finance in which QRA originates, the findings are often not durable. This means that practices and research findings on QRA are based on individual or averaged situations which

can not be easily found elsewhere such as a University. This view resonates with that of Nicholas and Styen (2008), who noted that normally, impact analyses are derived from past experiences and conditions which would be rarely the same in the future.

In view of the above contestation in QRA, a paradigmatic shift was necessary to reconcile apparently divergent approaches (objective and subjective) to QRA most particularly. The science of QRA provides a new paradigm where two apparently irreconcilable visions of QRA and subjective model of risk can be reconciled.

The attention of QRA was partly triggered by the Markowitz (1957) on "Portfolio Selection" in the mathematical finance (cd. Phase I). Markowitz (1957) showed that a simple deterministic model (variance or standard deviation), under certain conditions, was able to compute risk behaviours as complex as those observed in nature. Later QRA work, as discussed by Morgan (1996) and Balbas (2007) confirmed Markowitz (1957) assertion that risk is quantifiable; QRA could, therefore, lead to risk management. Economists soon followed with works in macroeconomics and finance as surveyed by Markowitz (1957) and McNeil, Frey and Embrechts (2005) illustrated. Since economic data seem random, a logical step as proposed by Nicholas (2004:313) was to test the relationship between risk consequence, as a function of likelihood and impact of occurrence of risk. This was consistent with the objective of this second phase in South African context.

Universities in South Africa as noted by King III report (2009) have not yet given full attention to QRA. Apart from the works of Higher Education Quality Committee-HEQC on University programme accreditation, and King III report (2009) on corporate governance and other international literature such as Stoney (2007) on quality risk management as well as HEFEC (2001) on general risk management strategies, the literature is still rather sparse and does not always provide insights on what institutions could infer from methods and processes of impact analysis and for that matter QRA.

However, during these last 30 years, interest in these systems has grown among researchers of different scientific fields such as physics, chemistry, psychology and mathematical finance (financial engineering and the derivative<sup>1</sup> markets). Interest has been mainly stimulated by QRA capabilities in representing risk by using mathematical and statistical models which was perceived as subjective.

What seemed thus complex and could not be explained subjectively with mathematical models was largely left aside especially in social context such as a University. Noting that much of the work (cf. Stoney, 2007: Walker et al., 2002; HEFCE, 2001) done was focusing on individual experiences, hence lowering the degree of objectivity. Based on the empirical and theoretical evidence discussed by recent studies (King III report, 2009: Stoney, 2007: HEQC, 2004: HEFCE, 2001), it seems reasonable to hypothesised that a University is also subject to relatively risky factors (cf. phase I), which follow various periodic patterns, which may follow mathematical and statistical rules. Consistent with the proposition that a social entity such as a University somewhat follows periodic patterns which may contain the seeds of deterministic rules. This leads to the setting of an objective for the paper.

#### **Research Objectives**

Following the above proposition in the conclusive remark of the above, the main objective of the paper was to:

# **Main Objective**

Interrogate the predictive power QRA models have within Higher Education Institutions (HEI).

#### **Sub-Objective**

To demonstrate mathematical treatment of risk via

- 1. Nicholas risk model
- 2. Bayesian analysis

# 2. METHODOLOGY

Recall that the methodology (sampling technique, reliability of instrument) followed that of phase I, with the exception of logistic regression analysis. The other difference though pertained to the method and process (quantification of risk). Phase II addressed the methods and process of quantitative impact analysis (Nicholas risk model and Bayesian analysis), where as phase I dealt with quantitative likelihood of occurrence of risk.

# 2.1 Method and process of quantitative impact analysis

A risk factor/element (cf. phase I) was required to understand the potential impact on the University and to justify the process involved. In this regard, the risk factor was considered to be a representation of the kinds of adverse actions that could happen to the institution, should the actions occur. The outcome of this process indicated the degree of risk consequence associated with the defined risk of the institution. This outcome was important because it was the basis for risk mitigation decisions, and resource prioritisation. The above was summarised as in equation 1 (cf. phase I for details). Mathematically, risk factor calculation is expressed as:

*Risk consequence = Likelihood of occurrence of risk X Impact of occurrence of risk* (1)

## 2.2 Mathematical treatment of risk in social phenomenon

Nicholas and Steyn (2008) argued that in conducting an impact analysis, consideration should be given to the advantages and disadvantages of quantitative versus qualitative risk analysis (in social phenomenon such as a University). In this research though, the main advantage of the qualitative impact analysis was that it prioritised the risks and identified areas for immediate improvement in addressing the risks. The disadvantage of the qualitative analysis however, was that it did not provide specific quantifiable measurements of the magnitude of the impacts, therefore making an impact benefit analysis of any recommended controls difficult as suggested that by Nicholas (2004).

For the above demerit of qualitative analysis, the research capitalised on the advantage of a quantitative impact analysis<sup>2</sup> as it provided a measurement of the impacts' magnitude, which was used in the implication of impact analysis. Nonetheless, the disadvantage was that depending on the numerical ranges used to express the measurement, the meaning of the quantitative impact analysis was unclear, requiring the result to be interpreted in a qualitative manner. For this reason also, to clarify the above, data from the interviews were used. The next section describes the results of the study.

#### **3. RESULTS AND DISCUSSION OF FINDINGS**

With reference to the main objective of the paper, the section addressed two key issues: the first was analysis of impact of occurrence of risk. The second addressed decision making of risk consequence. This latter one was further divided into (a) standard of measure indexes, explaining Nicholas risk model and (b) Bayesian analysis of risks.

#### 3.1 Analysis of impact of occurrence of risk

Recall that the presentation of data in phase I revealed the likelihood of occurrence of risk associated with various variables set forth in preliminary quantification of risk. It is important to note that definition of risk (cf. section 2.1 in phase II) is a function of the likelihood and impact of occurrence of risk<sup>3</sup>. Thus, in quantifying risk, an analyst identifies the likelihood together with the impact of the risk to be able to understand and appreciate the severity of the risk should the risk happen/occur. In the following data presentation, the section revealed various variables associated with the impact of risk.

The impact of risk details the debate and or probes further the argument that if there is the likelihood of an event<sup>4</sup> occurring- given an index

Table 3.1

for such likelihood of occurrence- then what is the impact of the event should the event occur? Consistent with the above question, which resonates with the sub-question (b), this section discusses below the impact of risk of occurrence of various indexes.

The first variable investigated was the impact of occurrence of risk associated 3<sup>rd</sup> stream income (cf. table 3.1). Table 3.1 revealed that nearly two-thirds (68.8%) agreed that typically, the impact was certain once a year. Comparatively, this impact and its likelihood of occurrence (cf. phase I) simultaneously happen in one academic year. About a fourth (20.3%) asserted that the impact is significant but, its occurrence is on average quarterly. Although, there were varying figures for the impact in once in three years, once in one month and week, these figures marginal were not wide as measured by the percentages in table 3.1.

What impact of occurrence	e of risk is	associated	with below	target
of 3rd	l stream i	ncome?		

	Frequency	Percent (%)
Insignificant -Remote possibility (once every 3 years)	2	3.1
Minor- Could happen but rare (typically once a year)	44	68.8
Moderate- Could happen occasionally (on average quarterly)	13	20.3
Significant- Could happen often (on average once a month)	3	4.7
Major- Could happen frequently (once a week or more)	2	3.1
Total	64	100.0

Almost similar trend was revealed in relation to the impact of occurrence of risk associated with not meeting percentage of throughput targets. While majority (68.8%) alluded that the impact of occurrence of risk was typically in once a year, nearly one-fourth (18.8%) saw the impact to occur in once every month. In this instance as well, the marginal percentage of the

impact in three years, once a month and a week were not of major concern as measured by the percentage of response. In the case of the impact of occurrence of risk associated teaching staff and academic staff in university, the responses were somewhat worrying. This was because, while in one academic year the impact of occurrence was 42.2%, in contrast, majority (46.9%) alluded that the impact of the risk of not meeting the target of academic staff in research was quarterly.

Where, as there were crystal clear disparities as shown in the above variables, there was no such wide gap in terms of the impact of occurrence of risk associated with below target of allocation of infrastructure. Table 3.2 shows that neighborhood of a quarter (26.6%) noted that the impact was within once in an academic year. While, another quarter noted that the impact could occur on average once quarterly. Thus, as a matter of concern, it is important the University evaluates allocation of infrastructure to enhance the life of infrastructural base. Amongst the responses provided in table 3.2, the popular response was the occurrence within a period of once a month, which invariably poses a matter of concern to the institution. Amongst other things, these infrastructures include buildings, computers, library resources and laboratory equipment.

Infrastructure in this study was defined as the University's' physical assets that are capable of an intended service delivery, and which comprise of rigid assets such as the built environment including buildings, library, lecture hall, residences, computer and laboratory facilities that relate to the University services. From the above, infrastructure risk is approached from the point of view that it is principally concerned with undesired events, and is tied to the prospect of being a threat.

Defining infrastructure risk is complicated by the fact that it could be decomposed into two; likelihood and impact. Sala, a respondent, is quoted to have supported this view by claiming that

...when a risk is even considered from the perspective of likelihood, the decision as to whether it would be construed to be a threat depends on how likely the occurrence of the event would be.

However, even if the likelihood of the event is deemed too low, the decision as to whether it would be construed to be a threat depends also upon the resulting consequences of the impact. Infrastructure risk management nonetheless, requires a holistic approach to assessment of the vulnerability of critical infrastructure, and could be envisaged as an iterative process

ranging from identification of internal and external sources of risk impacts, through to hazards and risk analysis, monitoring, modeling and prediction, risk mitigation and consequence recovery. Such a holistic approach to a vulnerability assessment of critical infrastructure could be important.

# The impact of occurrence of risk associated with below target of allocation of infrastructure

Table 3.2

	Frequency	Percent (%)
Minor- Could happen but rare (typically once a year)	17	26.6
moderate- Could happen occasionally (on average quarterly)	16	25.0
Significant- Could happen often (on average once a month)	23	35.9
Major- Could happen frequently (once a week or more)	8	12.5
Total	64	100.0

Another risk factor under consideration was qualifications of academics. In relation to teaching staff with masters and doctoral degrees, majority (79.7%) noted that this was not a matter of concern as per the impact of occurrence of risk associated with it. This index suggested that there was relatively low risk impact in relation to that variable as evidence by the index (79.7%). This measure indicated that once in an academic year, the impact was not as significant (4.7%) as it may be. Nonetheless, a reasonable index (15.6%) noted that the impact was quarterly.

On the other hand, a composite frequency of results of the risk of impact of the various indexes (variables) was discussed. This form of response revealed the occurrence of all the variables in relation to impact. The responses suggested a 59.1% occurrence of risk of impact of the university typically once a year. From the above, there was enough evidence to suggest one thing. Thus the frequency of occurrence of the risk factor(s) predominantly was within a period of one year or one academic year in HEI terms.

What does this signify? Although in most business cases, where as business cycles considerably vary depending on the industry and or the institution, this study revealed that considerably, most impacts in HEI (University) was within the period of one academic year. Inferring from economics literature (Hansen and Prescott, 2005, Hansen and Imrohoroglu, 2008), business cycle may be said to be the periodic, but irregular up-and-

down movements in economic activity, measured by fluctuations in the various desirable factors of the setting, in this case a University and the various risk factors associated with it. Arguably though, James, an interviewee noted thatb business cycle is not a regular, predictable, or repeating phenomenon like the swing of the pendulum of a clock".

James maintained that its timing is random and, to large degree, unpredictable. From the perspective of the above empirical evidence, literature and data from the interviewees, it was important to note therefore that the cycle under consideration in this study was one academic year as evidenced by period of occurrence of the risk factors, which, as a recommendation presupposes that application of models of risk and risk measures should take congnisance of the business cycle in further research studies. This may be due to the academic or business cycle being one year.

Meanwhile, few (2.3%) regarded the impact as insignificant, thus happening once every 3 years. As measured by the percentage response, there appeared to be no essential difference (3.4%) in terms of impact occurring once a week. About a quarter (24.7%) of the respondents noted that the impact is moderate thus occurring once quarterly. In the interim, a neighborhood of one-tenth (10.4%) agreed that the impact was significant- thus, could happen often (on average once a month). The next sub-section under discussion was decision making of risk consequence.

# 3.2 Decision Making of Risk Consequence: application of Nicholas risk model

Recollect from table 3.1, that with identical means, the two variables<sup>5</sup> distributions are similarly centered (as measured by their means). Noting that variable B's distribution has somewhat more dispersion as measured by standard deviation. In this instance, the likelihood of occurrence of risk associated with below target of teaching staff with masters and or doctorates is riskier as measured<sup>6</sup> by standard deviation. Consequently, the impact of occurrence of risk associated with below target of teaching staff with masters and or doctorates has the better risk –reward profile. In other words low risk profile.

The implication was that all else being equal and should the impact associated with the risk be kept as constant (with a standard deviation of 0.535), there would be a brighter reward associated with meeting the target of teaching staff with masters and or doctoral degrees, which supports Nicholas's definition of risk (cf. section 2.1, phase II and section 1, phase I). In other words, once risk consequence is a function of likelihood and impact of an event, it does suggest that to control and or to mitigate risk, it is mathematically and rationally sound to moderate (keep low) the likelihood of occurrence of risks in relation to the data on the variable staff qualification. See the mathematical treatment below.

It should be recalled that in phase 1, section 1, Nicholas (2004) identified two distinct features of risk, which point to the fact that risk addresses; (1) the likelihood that some problematical event would occur and (2) the impact of the event if it does occur. However, Nicholas (2004) expressed the above mathematically as risk = f (likelihood, impact), (cf. also section 2 phase II) which suggested that risk is a joint function of likelihood and impact of risk.  $Bc = (I_{-}) (Im_{-})$ 

$$Rc = (L_a) (Im_b)$$

Numerically, the index of risk (sq) = Rc = (0.764) (0.535) = 0.409Where **risk** (sq) = Rc; means risk associated with below target of staff qualification

 $L_a$  = the likelihood that some problematical event would occur  $Im_b$  = the impact of the event if it does occur

Inferring from the index and mathematical definition above, this simply means that once likelihood and impact are directly proportional to risk, and fortunately the magnitude of impact of risk as seen in table 3.3 below is lower, then numerical, it makes sense to control<sup>7</sup> and mitigate the likelihood of occurrence of the risk. Once likelihood of occurrence of risk is controlled, there would be a direct effect on entire **risk** consequence by it being controlled University-wide, hence a brighter risk reward profile.

#### Mean and standard deviation of staff qualification

Table 3
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	Mean	Std. Deviation	Ν
(A) The impact of occurrence of risk associated with below target of teaching staff with Masters and or Doctorates is	2.25	0.535	64
(B) The likelihood of occurrence of risk associated with below target of teaching staff with Masters and or Doctorates is	2.25	0.764	64

The key information here is that all else being equal, it is important the University makes frantic effort to mitigate the likelihood of occurrence of risk either by keeping its measure (0.764) below its current measure and its comparative measure that is (impact =0.535).

Additionally, from table 3.4 below, also having identical means, the two variable distributions are similarly centered (as measured by the means).

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Noting that the likelihood of occurrence of risk associated with below target of allocation of infrastructure distribution has somewhat more dispersion, as measured by standard deviation. Thus, the likelihood of occurrence of risk associated with below target of allocation of infrastructure is riskier as measured by standard deviation. Accordingly, the impact of occurrence of risk associated with below target of allocation of infrastructure has the better risk –reward profile. This suggested that all else being equal and should the impact associated with the risk be kept as constant (with a standard deviation<sup>8</sup> of 1.011), there would be a brighter reward associated with meeting the target of allocation of infrastructure. The likelihood should be managed.

Inferring from the mathematical definition above, this simply means that once **likelihood** and **impact** are a function of risk, and that the magnitude of impact of risk as seen in table 3.4 is low, then numerical, it makes logic to control<sup>9</sup> and mitigate the likelihood of occurrence of the risk. Once likelihood of occurrence of risk is controlled, there would be a direct effect on entire **risk** by it being controlled University-wide, hence a brighter risk reward profile.

Numerically, the index of **risk** (ii) = (1.194) (1.011) = 1.207

Where  $\mathbf{risk}_{(ii)}$  means risk associated with below target of institutional infrastructure

			Table 5.
	Mean	Ν	SD
(A) The likelihood of occurrence of risk associated with below target of allocation of infrastructure	3.34	64	1.194
(B) he impact of occurrence of risk associated with below target of allocation of infrastructure is	3.34	64	1.011

Mean and standard	deviation	allocation	of institutional	infrastructure
				Table 3.4

Inferring from the table 3.5, variable B is centered to the right of variable A, as indicated by their means. But, variable B's distribution has somewhat more dispersion than A's. Both distributions are asymmetric, but in different ways. The distributions for variable A are slightly negatively skewed. Variable B's distribution is moderately positively skewed. Variable A is mesokurtic, and variable B's distribution is slightly platykutic as measured by kurtosis. From the above therefore, a researcher can not know which variable the university would prefer to keep under moderation due to the variability in the means, skewness and excess kurtosis. Noting that variable B has a higher mean and moderately positive skeweness, but it also has more risk as measured by standard deviation.

Table 2.5

					Table 5.5
	N	Mean	Std. Deviation	Skewness	Kurtosis
	Statistic	Statistic	Statistic	Statistic	Statistic
(A) What impact of occurrence of risk is associated with below target in pass rates for all student groups of the institution	64	2.33	0.691	0.139	-0.187
(B) What likelihood of occurrence of risk is associated with below target in pass rates for all student groups of the institution	64	2.41	0.791	0.493	-0.852

#### Mean and Standard deviation of pass rates

The above variability gives an indication that at this stage, risk calculated and subsequent decisions made are likely to be erroneous. This is due to the degree of variability as noted above. Thus evidently suggesting and warranting further analysis.

The realised mean in table 3.5 on variable B appeared to have been different than the mean in variable A. The question now is, was the difference statistically significant for the inference made above? The above was answered as shown below.

Letting  $\mu_1$  stand for the mean for variable A and  $\mu_2$  stand for mean for variable B in the 3.5, a formulated hypothesis was as:

 $H_0$  = The mean on variable A is equal to the mean of variable B

 $\mathbf{H}_{\mathbf{a}}$  = The mean on variable A is not equal to the mean of variable B This was represented as:

Ho :  $\mu 1 - \mu 2 = 0$  versus Ha :  $\mu 1 - \mu 2 \neq 0$ .

With sample sizes of variable of A and B which equals 64 respectively and a degrees of freedom; df = 130. Using a table of the students' t-distribution, the closest df to 130 was 120. Thus, for a two-sided test, the rejection point was  $\pm$  1.980 for 0.05 level of significance for df = 120. To summarise, at the 0.05 level, we reject the null if t < -1.980 or t > 1.980. With a t value of 1.997, the t is significant at the 0.05 level. Based on the value of 1.997, we reject the null hypothesis at 0.05. Thus some evidence existed that mean on variable A differed with mean on variable B. Going back to the first inference above, the test concerning differences between means supports the suggestion that variable B has a higher mean and moderately positive skewness, but it also has more risk as measured by standard deviation. Hence,

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at this point, the University can make a decision based on Nicholas's (2004) risk definition.

Inferring from Nicholas's (2004) mathematical definition of risk and table 3.5, this simply means that once **likelihood** and **impact** are functions of risk, and since the magnitude of impact of risk as seen in table 3.5 was lower, then numerically, it does suggest a control and a subsequent mitigation of the likelihood of occurrence of the risk. Once likelihood of occurrence of risk is controlled, there would be a direct effect on entire **risk** by it being controlled University-wide, hence a brighter risk reward profile.

Thus numerically, the index of risk (prs) = (0.791) (0.691) = 0.954Where risk (prs) means risk associated with below target of pass rates.

The key information was that all else being equal, there was a strategic reason, steaming from the mathematical treatment to manage the likelihood of occurrence of risks associated with below target in pass rates for all student groups of the institution. This was because, risk is a function of likelihood and impact of occurrence of risk. In which case, comparatively, the impact of occurrence of risk was lower as evidenced above in table 3.5.

To further support the claims above, it is imperative to address the question of risk preference for the purpose of benchmarking the means and standard deviations. For this reason, a further statistical analysis was conducted in relation to percentiles.

# 3.2.1 Standard of measure Indexes

These indexes form a standard of measure for the various statistics should the university intend to benchmark the various impacts and likelihood levels. With regards to table 3.5.1, for instance, the university may now use the below as a benchmark for risk preference (risk tolerance). Thus, in relation to the mean a 50<sup>th</sup> mark corresponds to 2.27 for variable A, where as the standard deviation indicates a 75<sup>th</sup> percentile corresponding to 0.718 for variable A.

	N	Mean	Std. Deviation	Minimum	Maximum		Percen	tiles
	25th	50th (Median)	75th	25th	50th (Median)	75th	25th	50th (Median)
(A) What impact of occurrence of risk is associated with below target in pass rates for all student groups of the institution	64	2.27	0.718	1	5	2.00	2.00	2.75
(B) What likelihood of occurrence of risk is associated with below target in pass rates for all student groups of the institution	64	2.38	0.826	1	5	2.00	2.00	3.00

#### **Benchmark indexes**

Table 3.5.1

The final analysis made related to the quantitative risk analysis was probing the university's academic staff active in research as well as throughput targets met in the institution. Following the presentation in table 3.6 below, and with identical means, the distributions are similarly centered. Variable B's distribution has somewhat more dispersion, as evidenced by standard deviation. Both variables are negatively skewed to the same degree. Both variables have very large excess kurtosis, indicating much more frequent risk at the extremes, both positive and negative, than for a normal distribution.

Inferring from the above and with identical mean and skewness, a risk analyst could conclude base on Nicholas's (2004) mathematical assertion of risk. Applying the mathematical formula similar to the other variables above, it could be noted that variable B is riskier as measured by standard deviation. Furthermore, risk-averse University might view variable B's greater kurtosis, an additional risk element. Consequently, it makes sense to say variable A has the better risk-reward profile. The indexes in table 3.6 suggested that all else being equal and should the likelihood associated with the risk be kept as low (with a standard deviation of 5.546), there would be a brighter reward associated with meeting the target of academic staff active in research.

					I abit on
	N	Mean	Std. Deviation	Skewness	Kurtosis
	Statistic	Statistic	Statistic	Statistic	Statistic
(A) The likelihood of occurrence of risk associated with below target of academic staff active in research	64	2.55	5.546	-2.260	6.2584
(B) The impact of occurrence of risk associated with below target of academic staff active in research is	64	2.55	6.401	-2.260	8.049

Mean and Standard deviation academic staff active in research Table 3.6

In conclusion, table 3.7 revealed identical means, for percentage throughput targets met in the institution. Noting that the two distributions are similarly centered. Variable B's distribution has somewhat less dispersion, as specified by standard deviation. Both distributions are asymmetric but in different ways. The distribution for variable A was negatively skewed; variable B's distribution was positively skewed.

Inferring from the indexes above together with Nicholas's (2004) mathematical definition of risk, the University would prefer the distribution of variable B, which has the same mean as variable A, but less risk as evidenced by standard deviation. Furthermore, variable B's risk is positively skewed, indicating a higher frequency of very large positive rewards relative to variable A. In contrast. Variable A is negatively skewed.

The next stage of analysis was to predict and forecast events based on available index for future use. The essence was to explore sub-question related to Bayesian analysis.

	Ν	Mean	Std. Deviation	Skewness
	Statistic	Statistic	Statistic	Statistic
(A) What likelihood of occurrence of risk is associated with percentage throughput targets met in the institution	64	2.38	8.330	-1.260
(B) What impact of occurrence of risk is associated with percentage throughput targets met in the institution	64	2.38	7.700	3.260

 Table 3.7: Mean and Standard deviation of percentage throughput targets

 met in the university

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# 3.2.2 Bayesian Analysis of Risks

The question that could follow in most of the analysis made above was what probability theory has to say about learning from experience? With reference to the main research objective. It interrogated the predictive power QRA models have within an HEI. It would interest any analyst to be able to predict/forecast events of the future with some relative objectivity. This was consistent with the objective of this study (cf. research objectives).

To attain the objective of prediction, an analyst could use Bayesian analysis as described below to update probability of one event given new information. To answer the above question, the section started with an understanding and analysis of Bayesian analysis.

Recall that when institutions make decisions involving risk, they often start with viewpoints based on their experience and knowledge to generate the indexes seen above (cf. sections 3.1 -3.2.1).

One thing that is easily known is that these viewpoints may be changed or confirmed by new knowledge and observations with the decay of time. But, on the other hand what is hard to note is how to systematically and objectively treat the information to be updated. This is where Bayesian analysis is appropriated.

Baye's' formula is a rational method for adjusting the viewpoints as the institution confronts new information, in which case, the formula makes use of a set of equations (cf. equ 2 below) to answer the question above by using the Total Probability Rule. Thus, in general, this rule suggests that Baye's formula uses the occurrence of an event to infer the probability of a scenario generating it. For that reason, Baye's formula is sometimes called an inverse probability.

In many illustrations, including its application in this research, an individual is updating his/her beliefs concerning the causes that may have produced a new observation. For the illustration and application of Bayesian analysis in this research, follow the discussion below with reference to table 3.2 in phase I.

With the above synopsis of Baye's analysis together with the inferences to be made from table 3.2 (cf phase I) and (see appendix A), the research uses the occurrence of an event (likelihood-variable B) to infer the probability of a scenario (impact-variable A) generating it, thereby predicting, updating and making further inferences.

Since, the variables in table 3.2 (cf. phase I) could result in positive returns, and negative surprises often have the opposite effect for sustainability of the university, it is a matter of necessity to carry out this analysis in the institution. To proceed with above, first the university prepares a list of alternatives; amongst, which may include the release of the year's standard deviations for the variables (1) that exceeded the consensus standard deviation-SD estimate, or (2) the years' standard deviations-SD exactly meeting the consensus standard deviation-SD estimate, or (3) the years' standard deviations-SD falling short of the consensus standard estimate.

Now, on the basis of the research, the following prior probabilities (or priors, for short) could be written down concerning these three events mentioned above noting from table 3.8 (cf appendix A).

```
P(SD exceeded consensus) = 0.45
P(SD met consensus) = 0.30
P(SD fell short of consensus) = 0.25
```

These probabilities are 'prior' in the sense that they reflect only what the university knows now, before the arrival of any new information. If, next year, the university intends to announce that it is expanding or increasing student pass rate (cf. table 3.3), in its three campuses<sup>10</sup> to meet increased demand from say government requirement; this becomes new information with two assumptions. The first being that the decision to expand capacity relates not only to current demand, but also to the prior year's demand. Secondly, knowing that pass rate probabilities (counts) are related to observed and expected count generated from table 3.8.

The question the university has is, 'in light of the new information, what is the updated probability that the prior year's SD probability exceeded the consensus estimate?' Baye's formula provides a rational method for accomplishing this updating. The new information could be abbreviated as 'university expands'. The first step in applying Baye's formula is to calculate the probability of the new information (here: university expands), given a list of events or scenarios that may have generated it. The list of events should cover all possibilities, as it does here. Formulating these conditional probabilities is the key step in the updating process. Suppose then the university's view<sup>11</sup> is

P (university expands SD Probabilities exceeded consensus) = 0.75

- P (University expands SD Probabilities met consensus) = 0.20
- P (University expands SD Probabilities fell short of consensus) = 0.05

Conditional probabilities of an observation (here: university expands) are sometimes referred to as likelihoods. Again, likelihoods are required for updating the probability. Next, you combine these conditional probabilities with your prior probabilities to get the unconditional probability for university expanding, P (university expands), as follows:

**P** (university expands) = P (university expands SD Probabilities exceeded consensus)

**X** P (SD exceeded consensus)

+ P (University expands SD Probabilities met consensus)

**X** P (SD met consensus)

+ P (SD met consensus)

**X** P (SD fell short of consensus) .....(2)

= 0.75(0.45) + 0.20(0.30) + 0.05(0.25)

= 0.41, or 41%

This above equation using the total probability rule is what generates 41%. Now the university can answer the question by applying Bayes' formula:

P (SD exceeded consensus university expands) = <u>P(university expands SD exceeded consensus</u>) P (SD exceeded consensus) P (University expands) = (0.75/0.41) (0.45) = 1.829268 (0.45) = 0.823171

Thus the key information here is that prior to university's announcement, the university thought that the probability that University would beat consensus expectations was 45 percent. On the basis of interpretation of the announcement, the university update's that probability to 82.3%.

This updated probability is called the university's posterior probability, because it reflects or comes after the new information. The Baye's' calculation takes the prior probability, which was 45 percent, and multiplies it by a ratio- the first term on the right-hand side of the equal sign. The denominator of the ratio is the probability that university expands, as one views it without considering (conditioning on) anything else. Therefore, this probability is unconditional.

The numerator is the probability that university expands; if the year's SD probabilities actually exceeded the consensus estimate. This years' probability is larger than unconditional probability in the denominator, so the ratio (1.83 roughly) is greater than 1. As a result, the updated or posterior probability is larger than the initial probability. Thus, the ratio reflects the impact of the new information on prior beliefs.

# 4. Conclusions and recommendation

This section mainly addresses four points; thus (1) findings of impact of occurrence of risks (2) mathematical treatment of risk (3) measures of risk and (4) Bayesian Analysis and its implication.

#### 4.1 Findings of impact of occurrence of risks

The findings revealed that the impact of occurrence of risks in the University was predominately once a year. Thus, although in most business cases, where as business cycles considerably vary depending on the industry and or the institution, this study revealed that considerably, most impacts in HEI (University) was within the period of one academic. Secondly, noting from the data above; (1) the impact of occurrence of risk associated with 3<sup>rd</sup> stream income typically was within once a year (2) almost similar trend was revealed in relation to the impact of occurrence of risk associated with not meeting percentage of throughput targets (3) in the case of the impact of occurrence of risk associated teaching staff and academic staff in university, the impact of the risk of not meeting the target of academic staff in research was quarterly (4) the impact of occurrence of risk associated with below target of allocation of infrastructure was within the neighborhood of quarterly basis, but can equally occur an academic year (5) a composite results of the risk of impact of the various indexes revealed that the risk impact of occurrence of risk of the university was typically once a year (6) same as composite risk impact, the composite output of likelihood (cf. phase I) of occurrence of the various risk was unlikely- thus could happen, but rare (typically once a year).

#### 4.2. Mathematical treatment of risk and the findings

With reference to the variables investigated (cf. section 3.2), the main findings in relation to either controlling the likelihood or the impact of occurrence of risk was that to have a brighter risk reward, in all cases<sup>12</sup>, it was important to control the likelihood of occurrence of risks as compared with its impact so to have a direct effect on entire University. In the case of academic staff active in research, all else being equal and should the likelihood associated with the risk be kept as constant, there would be a brighter reward associated with meeting the target of academic staff active in research as compared with its impact of occurrence of risk in the University.

#### 4.3 Measures of Risk

Consistent with Markowitz (1957) assertion of using standard deviation in quantifying risk in mathematical finance, this study focused on the measures of dispersion and Bayesian model as risk measures, together with Nicholas's risk theory. The conclusion supported and confirmed that there is a direct relationship between risk factor, its likelihood and impact, under constant conditions of the institution (standard of measurements). This was consistent with Nicholas and Steyn (2008) view of risk being a function of likelihood and impact of occurrence of risk factor. Noting that the risk measurement approach is critical and affects all the major issues in University (pass rate, through put, staffing, infrastructure, etc).

However, review of literature suggested that there was no a general method to measure the degree of risk of the University objective. On the contrary, there are alternative approaches in business or customised that are applicable in HEI and most importantly, the use of one or more mainly depended on the specific (a) standard of measurement and (b) time the University has to deal with. This was also consistent with previous studies (COSA, 2005: Morgan, 1993). Note though that for the sake of relevance, the researcher did not intend to exhaust all models, but provided HEI with a general view about the current risk measures and risk modeling approaches that: the measures<sup>13</sup> of risk would merit Universities attention for various reasons: Firstly, as found in literature (King III report, 2009: Stoney, 2007: COSA, 2004) application of risk measures should be related to the current legislative framework that affects HEI. Secondly, they are far less known classical risk measures in HEI. Thirdly, they may be applied in any HEI problem as well as for every kind of risk (pass rate, through put rate, infrastructural risk etc).

### 4.4 Bayesian Analysis and its Implication

Based on the Bayesian analysis, the impact of risk should be assessed along three aspects. These aspects included the human impact (decisions made), the property impact (students and infrastructural based) and the business impact (effect of decision and property impact to meet regulations/ intentions). This was important in that institutional-wide risk management dictated a holistic/organisational approach to risk management.

The underlying premise of institutional-wide risk management was that every entity exists to provide value for its stakeholders. All entities face uncertainty and the challenge for management is to determine how much uncertainty to accept as it strives to grow stakeholder value This (value) is maximised when management sets strategy and objectives to strike an optimal balance forecasting and effectively deploys resources in pursuit of the entity's objectives based on relative prediction and precision methods and process such as using Bayesian analysis.

#### Notes

1. The derivative used in this study is synonimous to financial instruments whose value is a function of another. The term is not the usual word used in differencial calculus.

3. Noting that the risk is irrespective of its type- thus the same formula Risk = f

<sup>2.</sup> See for instance the entire of section 3

(likelihood, Impact) is often used

4. In this research, event is defined as a risk factor- it is important to note that both in mathematical modeling and or probability theory the terms may be interchangeable.

5. Represented as A and B

6. Also see good approaches of risks and risks measures by Morgan (1996) (for RiskMetrics – Technical Document)

7. Note that 'Control' in this research is taken as to reduce to the minimal extent either by subjectively or objectively.

8. See phase 1 for risk and measures of risk

9. Note that 'Control' in this research is taken as to reduce to the minimal extent either by subjective and objective.

10. The University under investigation had 3 compuses suituated in the nighbohood of 64kilometers apart offering relatively different programmes. See University website for details.

11. At this point, the university makes decisions based on what needs to be met by the government and or their intention.

12. but one (academic staff active in research)

13. The measurement of risk levels however is a major topic in business (see Mathematical Finance). In HEI though, it could be related to major classical issues (cf. section 3-results of study). In the past though, it has been addressed by drawing on different approaches, all of them reflecting a complex mathematical development. The researcher has concluded and summarised some major findings, but for obvious reasons a lot of questions such as applicability of other models have not been addressed here. Thus, many theoretical and practical problems are still open. Some of which include pure/applied mathematics. Functional Analysis, Complex analysis, Numerical analysis, Measure and Probability Theory, Ordinary differential equations, Partial differential equations, Delay differential equations, Stochastic differential equations, Mathematical Programming and other mathematical fields that play a crucial role, and they would go on to play a crucial role in future research.

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# **APPENDIX A**

**Observed and expected count of count of pass rates** 

Observed an	a expected count of coun	n or p	a55 I a	Tab	le: 3.8
What impact of occurrence of risk is associated with below target in pass rates for all student groups of the institution	What likelihood of occurrence of risk is associated with below target in pass rates for all student groups of the institution	Observed		Expec	ted
		Count	%	Count	%
Insignificant -Remote possibility (once every 3 years)	Rare- Remote possibility (once every 3 years or more)	1	1.6%	.031	.0%
	Unlikely- Could happen but rare (typically once a year)	1	1.6%	1.406	2.2%
	Possible -Could happen occasionally (on average quarterly)	0	.0%	.344	.5%
	Likely - Could happen often (on average once a month or more)	0	.0%	.156	.2%
	Almost Certain- Could happen frequently (once a week or more)	) 0 .0%		.062	.1%
Minor- Could happen but rare (typically once a year)	Rare- Remote possibility (once every 3 years or more)	0	.0%	<u>.450</u>	1.1%
	Unlikely- Could happen but rare (typically once a year)	34	53.1%	<u>.300</u>	48.3%
	Possible -Could happen occasionally (on average quarterly)	6	9.4%	<u>.250</u>	11.8%
	Likely - Could happen often (on average once a month or more)	2	3.1%	3.437	5.4%
	Almost Certain- Could happen frequently (once a week or more)	2	3.1%	1.375	2.1%
	Rare- Remote possibility (once every 3 years or more)	0	.0%	.219	.3%
	Unlikely- Could happen but rare (typically once a year)	10	15.6%	9.844	15.4%

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	Possible -Could happen occasionally (on average quarterly)	3	4.7%	2.406	3.8%
	Likely - Could happen often (on average once a month or more)	1	1.6%	1.094	1.7%
	Almost Certain- Could happen frequently (once a week or more)	0	.0%	.437	.7%
Significant- Could happen often (on average once a month)	Rare- Remote possibility (once every 3 years or more)	0	.0%	.047	.1%
	Unlikely- Could happen but rare (typically once a year)	0	.0%	2.109	3.3%
	Possible -Could happen occasionally (on average quarterly)	1	1.6%	.516	.8%
	Likely - Could happen often (on average once a month or more)	2	3.1%	.234	.4%
	Almost Certain- Could happen frequently (once a week or more)	0	.0%	.094	.1%
Major- Could happen frequently (once a week or more)	Rare- Remote possibility (once every 3 years or more)	0	.0%	.016	.0%
	Unlikely- Could happen but rare (typically once a year)	0	.0%	.703	1.1%
	Possible -Could happen occasionally (on average quarterly)	1	1.6%	.172	.3%
	Likely - Could happen often (on average once a month or more)	0	.0%	.078	.1%
	Almost Certain- Could happen frequently (once a week or more)	0	.0%	.031	.0%

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