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2 **Incorporating threat in hotspots and coldspots of biodiversity and ecosystem**
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4

5 **Abstract**

6 Spatial prioritization could help target conservation actions directed to maintain both
7 biodiversity and ecosystem services. We delineate hotspots and coldspots of two
8 biodiversity conservation features and five regulating and cultural services by
9 incorporating an indicator of 'threat', i.e. timber harvest profitability for forest areas in
10 Telemark (Norway).

11 We found hotspots, where high values of biodiversity, ecosystem services and threat
12 coincide, ranging from 0.1 to 7.1% of the area, depending on varying threshold
13 levels. Targeting of these areas for conservation follows reactive conservation
14 approaches. In coldspots, high biodiversity and ecosystem service values coincide
15 with low levels of threat, and cover 0.1 to 3.4% of the forest area. These areas might
16 serve proactive conservation approaches at lower opportunity cost (foregone timber
17 harvest profits). We conclude that a combination of indicators of biodiversity,
18 ecosystem services and potential threat is an appropriate approach for spatial
19 prioritization of proactive and reactive conservation strategies.

20

21 **Keywords**

22 carbon sequestration; carbon storage; conservation management; existence value;
23 recreation; spatial priority setting

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28 **Introduction**

29

30 Ecosystem services (ES) are the multiple contributions of ecosystems to human well-
31 being. These can provide conservation arguments that go beyond intrinsic values of
32 biodiversity. Hence, the interest in finding common grounds and synergies between
33 biodiversity and ES is increasing. While spatial priority setting has a long tradition in
34 conservation biology (Margules and Pressey, 2000; Sarkar et al., 2006), there is little,
35 yet increasing awareness that spatial prioritization could also help target sustained
36 ES provision. Strategies could be found for conservation-compatible ES, especially
37 regulating services, such as carbon sequestration and flood control, and cultural
38 services, such as space for recreation and aesthetic appreciation (Chan et al., 2011;
39 Schröter and Remme, 2016). These types of ES are often associated with low levels
40 of human interference and hence, provided by areas of potentially high biodiversity
41 conservation interest.

42 A challenge to include ES in conservation planning is the different degree of spatial
43 congruence between areas with high biodiversity conservation value and ES
44 provision (Cimon-Morin et al., 2013; Schröter et al., 2014b; Ricketts et al., 2016). A
45 further challenge is the high opportunity cost of areas supplying high levels of
46 provisioning services. These conflicts between conservation and ES provision are

47 apparent for forests in Norway, especially in areas of high productive capacity of
48 provisioning services (timber production), which are intensively managed and show
49 low proportion of protected land (Sverdrup-Thygeson et al., 2014). Consequently,
50 national indices measuring the condition of forest biodiversity show relatively low
51 values (Storaunet and Framstad, 2015). Among the main conservation features in
52 decline are old trees and species associated with old-growth forest, dead wood, and
53 wood decomposers, all directly related to forestry management practices. Logging of
54 young trees and clear-cutting practices are the main causes of declining biodiversity
55 (Framstad and Sverdrup-Thygeson, 2015). There is also evidence that clear-cutting
56 of forests has negative effects on a number of ES, in particular reducing the capacity
57 to generate regulating and cultural services. For instance, carbon storage and
58 sequestration can be reduced (Finér et al., 2003; Humphreys et al., 2006), and
59 harvesting interventions on slopes can lead to open forests with low vegetation
60 cover, which in turn increases the risk for snow slides (Bebi et al., 2001; Brang et al.,
61 2006). Furthermore, large clear-cuts have a negative impact on the recreational
62 experience by forest visitors (Gundersen and Frivold, 2008; Tyrväinen et al., 2014).
63 Based on these considerations, there is a need to rethink the criteria for prioritising
64 areas for conservation in Norwegian forests, in particular, in the light of targets to
65 expand the area of protected land (i.e. Aichi targets of protecting 17% of land area,
66 UNEP, 2010).

67

68 A straightforward way to identify areas of high conservation priority are hotspots.
69 Biodiversity hotspots were defined as areas with high concentrations of endemic

70 species and high level of threat in the seminal work of Myers (1990). Hence, threat
71 has been included in biodiversity hotspot conceptualisations to delineate areas with
72 higher risk of loss. This conceptualisation has paved the way for further development
73 of the hotspot concept, which often refers to other criteria of conservation value,
74 including species richness and rarity, and have been used at local (Ceașu et al.,
75 2015), regional (Trizzino et al., 2014) and global levels (Myers et al., 2000). So far,
76 hotspots have been used to delineate important areas for ES provision only in a few
77 cases and definitions of ES hotspots vary widely (Schröter and Remme, 2016). While
78 biodiversity hotspots have often integrated the degree of threat to species or habitats
79 in setting priorities for conservation actions (Orme et al., 2005), threat to ES provision
80 has so far not been considered in spatial delineation of hotspots (Schröter and
81 Remme, 2016).

82

83 Hotspots can draw the attention of managers and decision-makers to areas of both
84 high conservation importance and high vulnerability (Bagstad et al., 2016). Identifying
85 hotspots is relatively straightforward, intuitive and sensitivity analyses on what
86 threshold is considered “hot” can be easily performed in a transparent way. Parallel
87 to the notion of hotspots, an antonym concept of coldspots has been proposed (e.g.,
88 Willemen et al., 2010; Bagstad et al., 2016), however, with varying
89 conceptualizations. While Bagstad et al. (2016) use coldspots for areas of low risk of
90 anthropogenic change or conflict, Willemen et al. (2010) define coldspots as areas
91 with conflicts between two or more landscape functions. Other conceptualizations are
92 used to either highlight the importance of going beyond species numbers in

93 conservation, e.g., defining areas of low values of species richness being important
94 for conservation (Kareiva and Marvier, 2003), or to delineate areas of low importance
95 for ES conservation, e.g. low values of ES (Timilsina et al., 2013; Locatelli et al.,
96 2014). In our context, the consideration of threat is crucial and hence we define
97 coldspots as areas with high biodiversity and ES values, but low threat values, i.e.
98 low potential conflict. Such areas might cause less conservation conflicts due to low
99 opportunity costs (Naidoo et al., 2006). Assessing levels of threat allows to
100 distinguish conservation strategies that are either reactive (i.e. threat has already
101 become evident) or proactive (i.e. taking action before threat becomes evident)
102 (Brooks et al., 2006).

103

104 The aim of this study is to integrate threat into the delineation of priority areas for the
105 conservation of biodiversity and forest-generated ES. We identify areas of high
106 conservation importance under high threat– hotspots – and low threat – coldspots –
107 defined by the probability of logging as an integrative indicator of threat. We apply
108 this analysis to a case study in the forest area of Telemark, a province in southern
109 Norway. We assess to which degree both hotspots and coldspots are spatially
110 coinciding with existing nature reserves. Based on the analysis, we discuss the
111 usefulness of hotspots and coldspots, as well as the consideration of threat in
112 proactive and reactive management strategies at a regional scale.

113

114 **Materials and Methods**

115

116 *Study area*

117 Telemark, a province in southern Norway, covers about 15,300 km² (Figure 1). With
118 11 inhabitants per km² the area is sparsely populated, with most of the people living
119 in the South-east. The climate varies between temperate conditions in the South and
120 alpine conditions in the North-west. The main land cover is coniferous and boreal
121 deciduous forest (7,995 km² or 52% of Telemark) and large inland lakes in the south
122 and middle part, whereas the northern part is covered by treeless alpine highland
123 plateaus with bogs, fens and heathlands (Moen, 1999). The analysis was conducted
124 for the forest area of Telemark, excluding a small part (1.8% of the area) where data
125 was lacking (cf. Figure 1 and 3). *Forest area* hereafter refers to this area of 7,851
126 km².

127

128 *Threat indicator*

129 As threat indicator we used a profitability model for timber harvest, assuming that
130 higher profitability of an area for timber production leads to a higher likelihood to be
131 logged, and hence a higher threat for biodiversity and ES (for details, see
132 Blumentrath et al., 2013). The model uses data from the national forest inventory on
133 forest stand quality, including timber stock volume, age, tree species and stand
134 productivity, hence accounting for potential income from timber harvest (Blumentrath
135 et al., 2013). It also accounts for harvest costs by considering factors of accessibility
136 including distance to roads and slope of the harvested site. According to the model,
137 highly productive, good quality, highly accessible sites close to roads are more
138 profitable than low productive, remote and steep sites with low accessibility. The

139 model measures net return in Norwegian kroner per hectare, corresponding to the
140 resolution of the raster (100x100 m grid cells) covering the entire forest area. The
141 grid values were normalised from 0 to 1.

142

143 *Biodiversity index*

144 We created a biodiversity index taking into account rarity and abundance (see below)
145 of two categories of biodiversity features with relatively high area coverage: 10
146 priority habitats for conservation (Norwegian Environmental Agency, 2013) and 40
147 old-growth forest types. Both datasets were rasterized to 10x10 m grid cells.
148 The priority habitats for conservation cover 93.3 km² or 1.2% of the forest area. Old-
149 growth forest types cover 1,363.7 km² or 17.4% of the forest area (details in
150 Appendix S1).

151

152 We calculated spatial rarity of each biodiversity feature according to the formula:

153

$$154 R_i = A_{total,i}^{-1} \quad (1)$$

155

156 where $A_{total,i}$ is the total area of feature i in the study area. R_i was also aggregated to
157 100x100 m cell size and values were normalized from 0 to 1 over all features (old
158 growth forest types and priority habitats), to ensure that rarity of each feature is
159 independent of scale and standardized in relation to all others.

160

161 The biodiversity index was calculated according to the following formula:

162

$$163 \quad BDI = \sum_{i=1}^n R_i \times A_{grid,i} \quad (2)$$

164

165 where *BDI* is the biodiversity index value in each 100x100 m grid cell, *R_i* is the spatial
166 rarity measure of feature *i*, and *A_{grid, i}* is the area of feature *i* (i.e. abundance)

167 calculated as the sum of 10x10 m grids in a 100x100 m grid cell with values from 1 to

168 100. Each feature corresponds to either one of the 40 old-growth forest types or one

169 of the 10 priority habitats. After summing up all biodiversity features for each grid cell,

170 we normalised the BDI from 0 to 1. We did not account for overlapping areas of old-

171 growth forest and priority habitats for conservation due to the low share of the latter

172 in old-growth forest area (19.4 km² of 1,363.7 km² or 1.4%). However, this means

173 that for this small percentage of forest we account for both old-growth forest and

174 priority habitat by summing up the respective BDI values. Due to limited spatial

175 coverage of the input data the BDI was calculated for 2,756 km² or 35.1% of the

176 forest area (cf. Figure 2).

177

178 *Ecosystem service indicators and index*

179 We created an index covering the entire forest area and comprising standardised

180 values of five ES: carbon storage and sequestration, snow slide prevention,

181 recreational hiking and the existence of wilderness-like areas (for detailed model

182 descriptions cf. Appendix S1 and Schröter et al., 2014a). We created the ES index

183 weighing all five ES equally and summing the values of each ES per cell:

184

185 $ESI = \sum_{i=1}^n ES_i$ (3)

186

187 where *ESI* is the ES index, *n* is the number of ES (5), and *ES_i* is the value of each ES
188 in each grid cell, normalized from 0 to 100. This approach is a simplification,
189 assuming that all ES are of equal importance. We normalised the ES index from 0 to
190 1.

191

192 *Hotspots, coldspots and sensitivity analysis*

193 We defined biodiversity and ES hotspots as areas with high levels of threat and high
194 levels of biodiversity or ES. Joint biodiversity and ES hotspots (joint hotspots)
195 represent areas of high biodiversity, ES and threat. We defined high levels as top
196 deciles (10%, 20%, 30%, 40%, and 50%) of all cells and subjected them to a
197 sensitivity analysis. Low levels of threat were defined as the lower five deciles
198 (details in Appendix S1).

199 We created a feature space to illustrate the distribution of levels of threat, biodiversity
200 and ES. For this, we randomly extracted 2% of all 100x100 m cells (15,702 cells)
201 within the total forest area while accounting for a minimum distance of 500 m
202 between grid cells to reduce spatial autocorrelation. For these cells, we extracted the
203 values of threat, ESI and BDI and plotted threat against the ESI, indicating BDI
204 values in the upper 50% quantile additionally (Figure 5). We furthermore intersected
205 the 50%-quantile hotspot (top 50% quantiles for all indices, respectively) and
206 coldspot areas (lower 50% quantile for threat and top 50% quantiles for ESI and BDI
207 respectively) with nature reserves (Norwegian Environmental Agency, 2013). All

208 spatial analyses were done with ArcGIS 10.2.2 (Esri) and independent Python
209 scripts. Index data can be found in Appendix S2.

210

211 **Results**

212 *Spatial distribution of hotspots and coldspots*

213 BDI, ESI and threat showed distinct spatial distribution patterns (Figures 3 and 4).

214 There is a tendency of higher values of ESI on hillsides and of threat at lower and

215 flatter areas throughout the province (cf. Figures 1 and 3). Joint hotspots showed a

216 scattered spatial pattern (i.e. no large connected areas) in the South-east and along

217 the valleys and hillside areas in the West, and clumped patterns on hillsides in the

218 East and North (Figures 1 and 4). Hillside areas contribute both to snow slide

219 prevention and carbon sequestration and storage, leading to a high ESI. Threat and

220 ESI show a tendency of higher values towards the South-east. Low areas are mostly

221 productive, accessible areas, leading to high profitability. BDI tended to be high on

222 hillsides, primarily due to a higher number of rare old-growth forest types in close

223 proximity to each other (different climatic zones, different productivity classes).

224

225 *Sensitivity of hotspot and coldspot areas*

226 Quantile levels considerably influence the size and relative proportion of hotspots

227 and coldspots (Table 1 and 2). Relatively few hotspots of ES, BD or both (joint), were

228 delineated within the whole forest area of Telemark by applying small top quantiles of

229 threat (e.g. 10%, 20%). A fifth of the BDI area was delineated as joint hotspots at

230 50% quantile levels (Table 1).

231 The sensitivity analysis for coldspots showed a small percentage of the forest area
232 with high levels of biodiversity and ES and low levels of threat (e.g. 0.8% of the area
233 at the 30% quantile level, Table 2). Overall, the area covered by coldspots is smaller
234 than that covered by hotspots.

235

236 *Proactive vs. reactive conservation*

237 A large number of randomly selected points (33% of the sample) present low threat
238 and low ESI values (bottom-left quadrant in Figure 5). In contrast, a relatively low
239 number of the sampled points in this quadrant show BDI values in the upper 50%
240 quantile (17% of all grid cells with BDI value above zero). These are marginal areas,
241 situated in relatively remote and high-elevation forests with a below average potential
242 for conducting proactive biodiversity and ES conservation. The bottom-right quadrant
243 is characterised by low levels of threat and high ESI values (20% of the area), and a
244 relatively high proportion of biodiversity rich areas (30% of all grid cells with a BDI
245 value above zero). This quadrant contains areas with a high potential for proactive
246 conservation of both ES and biodiversity and a relatively low conflict potential given
247 the low threat. The top right quadrant contains ES hotspots (31% of the area) and the
248 identified joint hotspots (36% of all grid cells with a BDI value above zero) (cf. also
249 Figure 3 and Table 1). The top left quadrant contains highly threatened areas of
250 relatively low importance for ES (17% of the area) and a relatively low number of
251 biodiversity hotspots (17% of all grids cells with a BDI value above zero). Both top
252 quadrants contain search areas for reactive conservation approaches. Note that the

253 data presented in Figure 5 is of correlational nature and does not provide information
254 about causality between threat levels and biodiversity and ES.

255

256 *Spatial congruency with nature reserves*

257 Hotspots for ES, biodiversity and joint hotspots (at the top 50% quantile) are under-
258 represented in nature reserves (Table 3). Both ES and biodiversity hotspots cover
259 only 9.7% of protected forest while they can be found in 29.8% and 11.2% of the total
260 forest area, respectively. Joint hotspots account for 7.1% of the total forest area,
261 while in nature reserves they only account for 4.5%. In contrast, joint coldspots
262 comprise only 3.4% of the forest area, but are overrepresented in nature reserves
263 with 10.5%. ES and biodiversity coldspots, considered separately, are also
264 overrepresented in nature reserves. Note that the timber harvest profitability model
265 (threat indicator) was independent of the presence of a nature reserve and did not
266 take harvest restrictions into account for the calculation of level of threat.

267 Overall, 1.9% of the forest area in Telemark is located in nature reserves.

268 Accordingly, a low percentage of ES hotspots (0.6%), biodiversity hotspots (1.7%),
269 and joint hotspots (1.2%) is protected. Joint coldspots, on the other hand, are
270 protected to a proportionally higher degree (6.0%), indicating the application of a
271 proactive conservation approach. Irrespective of the level of threat, 78% of the nature
272 reserves contain relatively high biodiversity and ES values (Table 3).

273

274 **Discussion**

275 *Spatial congruence of ecosystem services and biodiversity in hotspots and coldspots*

276 Analysing spatial congruence of biodiversity and ES has taken a prominent position
277 in discussing multiple values of nature as arguments for conservation (Cimon-Morin
278 et al., 2013; Ricketts et al., 2016). In this paper, we went one step further by testing
279 how conservation priority setting based on threat translates into joint hotspots of
280 biodiversity and ES. For the whole forest area of Telemark, we found low spatial
281 congruence of high levels for biodiversity, ES and threat. Furthermore, spatial
282 congruence was low across varying levels of biodiversity and threat for the whole
283 forest area. However, relative to the area covered by the BDI, the overlap between
284 high levels of threat and biodiversity is high. Moreover, irrespective of threat, around
285 60% of BDI areas are also supplying high levels of services (Figure 5). These mixed
286 results are in accordance with the current literature on the relationship between ES
287 and biodiversity, which suggests complex patterns depending on the methodology
288 and indicators of ES and biodiversity as well as on the functional relationship
289 between biodiversity and ES in each particular case (Ricketts et al., 2016). For
290 instance, the areas of mismatch could be due to the set of ES included in the
291 analysis and the actual presence of beneficiaries using these ES within a respective
292 area. While wilderness-like areas, carbon sequestration and storage are independent
293 of the spatial pattern of beneficiaries, snow slide prevention and opportunities for
294 recreation are strongly coupled to the number of beneficiaries in the vicinity of the
295 areas where ES are provided, or, as is the case for recreation, influenced by the
296 distribution of access infrastructure (Schröter et al., 2014a).

297 Nevertheless, we identified some spatial overlap between biodiversity features with
298 conservation importance and high ES provision, which opens opportunities for

299 synergies between the protection of ES and biodiversity. In Norway, approximately
300 25% of the endangered species occur in forests, and for instance 200 beetle species
301 associated with forests occur in Telemark and are listed in the Norwegian Red List
302 2015 (Henriksen and Hilmo, 2015). The lowland areas in the South-east of Telemark
303 are characterized by high forest productivity, leading to higher growth rates and
304 profitability, and hence, to higher levels of threat. Besides, lower extraction costs are
305 promoted by high accessibility due to higher population density and well-developed
306 infrastructure. These areas also correlate with high levels of some ES. For instance,
307 accessibility enables direct use (recreational hiking), and high productivity
308 corresponds with higher rates of carbon sequestration.

309 Another reason for the relatively small area of joint hotspots may lie in our
310 conservation planning approach and priority setting criteria. Hotspot and coldspot
311 approaches do not aim at optimizing complementarity of features in the process of
312 establishing priority areas. Other approaches to conservation planning, such as
313 systematic conservation planning (Margules and Pressey, 2000) which search for
314 solutions based on optimization of multiple objectives are likely to be more suited to
315 identify sets of multi-functional areas (Schröter et al., 2014b; Vallecillo et al., in
316 revision).

317

318 *Incorporating threat in hotspot and coldspot delineation*

319 While threat has been considered regularly in spatial priority setting for biodiversity
320 conservation, this is less the case for ES (Schröter and Remme, 2016). As Brooks et
321 al. (2006) point out, threat has been implicitly or explicitly included in approaches of

322 prioritising conservation areas. ES can be compromised by a variety threats (Allan et
323 al., 2013; Maron et al., 2017). In the case of Norwegian forests, the economic
324 exploitation of trees is a main threat to biodiversity, and to regulating and cultural
325 services (e.g., Humphreys et al., 2006; Gundersen and Frivold, 2008; Framstad and
326 Sverdrup-Thygeson, 2015). Similarly to marine reserve planning where fisheries
327 exploitation is the main concern (Klein et al., 2013), timber harvest represents both
328 an opportunity cost and a potential provisioning service. This raises challenges for
329 management and reveals trade-offs between non-extractive, i.e. cultural and
330 regulating services, and extractive provisioning services (Lee and Lautenbach,
331 2016).

332 Hotspots and coldspots can offer a straightforward way to deal with the problem of
333 prioritising sites for different management options. However, inherent to the
334 approaches of hotspots and coldspots is a decision of what is considered “hot” or a
335 high value of a feature of conservation importance, and also to define the level of
336 threat. This remains arbitrary and thresholds have been set differently in the literature
337 on ES hotspots, ranging from 5% to 30% (Schröter and Remme, 2016).

338 Despite the inability to identify multi-functional areas, hotspots and coldspots are
339 simple, compelling and understandable indicators for conservation. The characteristic
340 of an indicator to be easy to communicate and understandable for decision-makers
341 and stakeholders is one recurring criterion of appropriate indicators (Brown et al.,
342 2014). Hotspots and coldspots could help identify different and complementary
343 conservation strategies protecting larger areas at low cost, and smaller areas of high
344 value, that require more efforts and a suit of approaches engaging stakeholders to

345 avoid conflict and ensure a legitimate and fair process. In sum, hotspots and
346 coldspots could provide a less costly approach for dialogue to achieve consensus
347 than a map generated from a conservation planning algorithm where the levels of
348 potential conflict may be less evident.

349

350 *Management implications of hotspots and coldspots*

351 Hotspots and coldspots allowed us to distinguish a proactive and a reactive approach
352 to forest management. The proactive approach prioritises coldspots, areas that show
353 low levels of threat and high levels of biodiversity (Bryant et al., 1997), ES or both.
354 Thus, coldspots of high biodiversity values can be considered as low conflict areas
355 for conservation with ES as a side-benefit. This approach is conflict-avoiding and
356 cost-effective, as high opportunity costs in terms of foregone forestry income or cost
357 for conflict-solving can be avoided, and proactive management can be implemented
358 with higher acceptance of concerned stakeholders. There is also a lower chance that
359 these areas will be harvested in the near future, so relatively undisturbed ecosystems
360 and ecological functions can be identified. In contrast, the reactive approach
361 prioritises hotspots, areas with high levels of threat and high levels of ES or
362 biodiversity or both. Here, timber harvest should be accompanied by reactively
363 protecting biodiversity in selected places (top-left quadrant of Figure 5) through
364 implementing forestry practices aiming to improve the conditions for organisms under
365 threat (Gough et al., 2014; Sverdrup-Thygeson et al., 2014). A similar approach has
366 been proposed by Allan et al. (2015) for prioritising restoration options for threatened
367 cultural ES. The distinction between hotspots and coldspots is, however, not

368 dichotomous, as conservation approaches will take place along a gradient of threat
369 and high conservation values.

370 We showed that the area suitable for a reactive approach is larger than the area
371 providing opportunities for proactive conservation (at 30-50% top/lower quantiles,
372 Table 2 and 3). However, applied to Telemark, none of the prioritization approaches
373 comes close to achieving the international conservation target of 17% of protected
374 area (UNEP, 2010). Thus, conservation targets would need to be achieved through a
375 combination of proactive and reactive strategies. Priority for protection and
376 management should be given to areas of overlap between high values of biodiversity
377 and ES. We found that areas of low threat are better protected than areas of high
378 threat, hence established nature reserves have focused on low threat, and likely low
379 conflict areas. This result is in line with previous analyses at global level pointing out
380 the opportunistic placement of many protected areas in areas that are less attractive
381 to other uses (Joppa and Pfaff, 2009). It is often argued that the inclusion of ES in
382 prioritisation can offer new impetus to designate protected areas (Cimon-Morin et al.,
383 2013). An example for our case are wilderness-like areas, which we considered here
384 a cultural ES. Such wilderness-like areas have turned into a policy instrument
385 preventing subsidies for building roads for timber extraction and hence keeping
386 timber harvest profitability at low levels (Sverdrup-Thygeson et al., 2014).

387

388 *Methodological limitations*

389 Several limitations of our approach are related to the input data that we used and that
390 could affect the distribution of hotspots and coldspots. Distribution data for

391 vertebrates or plants and their status such as rarity or vulnerability represent widely
392 used criteria associated with conservation value (Myers et al., 2000; Ceașu et al.,
393 2015). However, such data are frequently difficult to obtain, expensive (Pierson et al.,
394 2015), or not representative for different aspects of biodiversity (Westgate et al.,
395 2014). As species data of relevant resolution were also missing for our area, we used
396 instead habitat indicators proposed by local environmental institutions. Habitat
397 proxies are used in many cases to characterize biodiversity value (Lindenmayer et
398 al., 2014). Habitats are easier to map and monitor, compared to species inhabiting
399 them, and they represent the ecological conditions that support occurrence of more
400 than one species. Heterogeneous age and structural composition, e.g. the presence
401 of dead wood, are considered important for forest biodiversity, especially for fungi
402 and invertebrates species (Seibold et al., 2016). However, habitat and species
403 metrics do not always lead to the same priorities for conservation (Kati et al., 2004).
404 Other factors strongly influencing our results are the set of ES considered, the ability
405 of the chosen indicators to accurately represent them, and the aggregation method.
406 Only two of the ES models (carbon sequestration and recreational hiking) could be
407 validated and showed varying levels of accordance with validation data (Schröter et
408 al., 2014a). For other ES indicators, the question arises how well they are able to
409 reflect the indicated object. For instance, given the multiple ways to indicate
410 wilderness-like areas (Ceașu et al., 2015), other indicators for this ES might result in
411 a different spatial distribution or other place-based adaptations of the concept of
412 wilderness might lead to different results. Validation is often not done in ES mapping
413 and modelling and this led to calls to better measure uncertainties involved in these

414 models (Schulp et al., 2014). Furthermore, the number of ES considered is likely to
415 influence the location of highly important areas depending on the spatial distribution
416 of the chosen ES. Moreover, future studies should focus on the effect of weighting
417 and different ways to measure the relative importance of ES to concerned social
418 groups, which could inform spatial priority setting in a better way.

419

420 **Conclusion**

421 We used Telemark province in Norway to demonstrate an innovative approach of
422 spatial delineation of joint biodiversity and ES hotspots and coldspots by
423 incorporating timber harvest profitability as a measure of threat. We accounted for
424 three regulating and two cultural services and two types of biodiversity indicators. We
425 found relatively few areas that concomitantly showed high levels of biodiversity, ES
426 and threat (joint hotspots). These areas could be used in the context of reactive
427 conservation approaches to search for valuable areas that have relatively high
428 opportunity costs of conservation but are in danger of being lost. Furthermore, areas
429 of high levels of biodiversity and ES that face low levels of threat (coldspots) can be
430 used as search corridors for proactive conservation approaches. We conclude that
431 incorporating threat into measures of hotspots and coldspots is a simple and intuitive
432 way to delineate areas for different management strategies. The knowledge on
433 spatial distribution of biodiversity and ES has been increasing recently. If common
434 threat indicators for biodiversity and ES can be defined, this method would be
435 applicable to other landscapes. Remaining challenges are a representative choice of

436 indicators for biodiversity, ES and threat, in particular in data-scarce regions, and the
437 choice of threshold levels for what is deemed 'hot' or 'cold'.

438

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440

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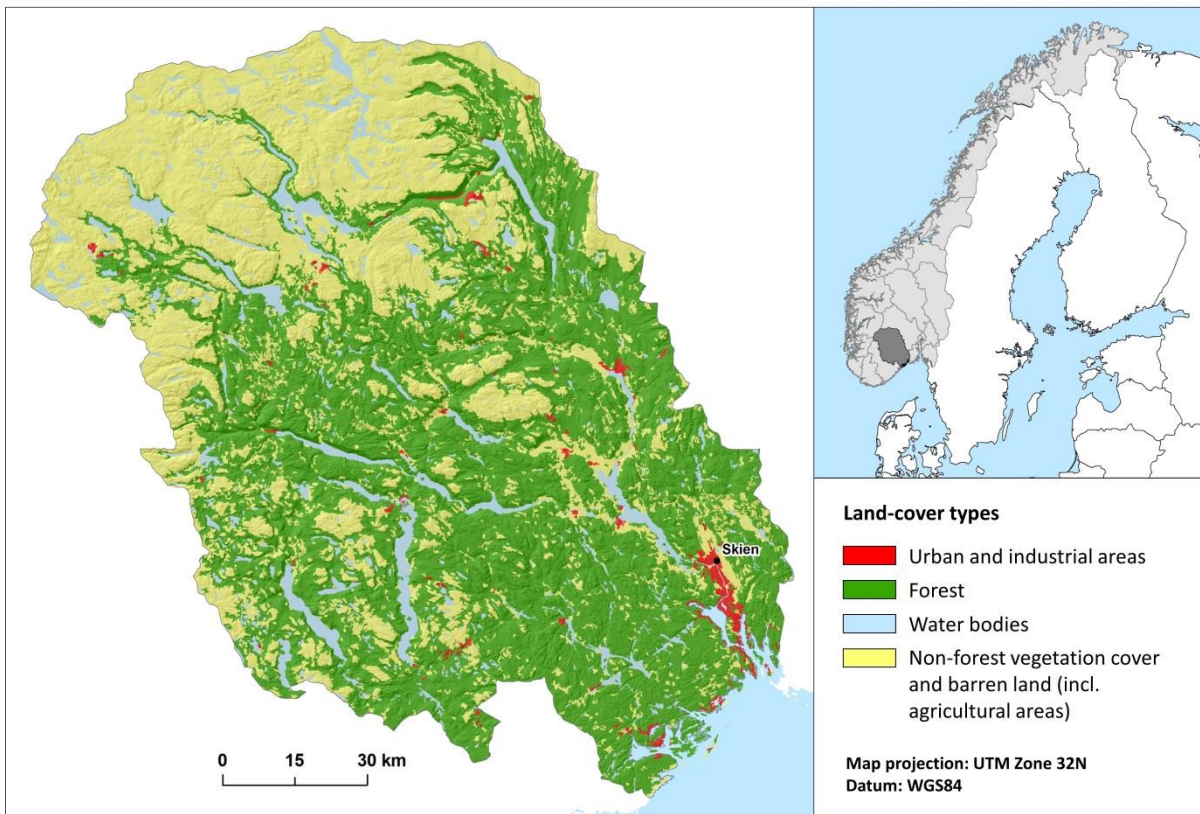
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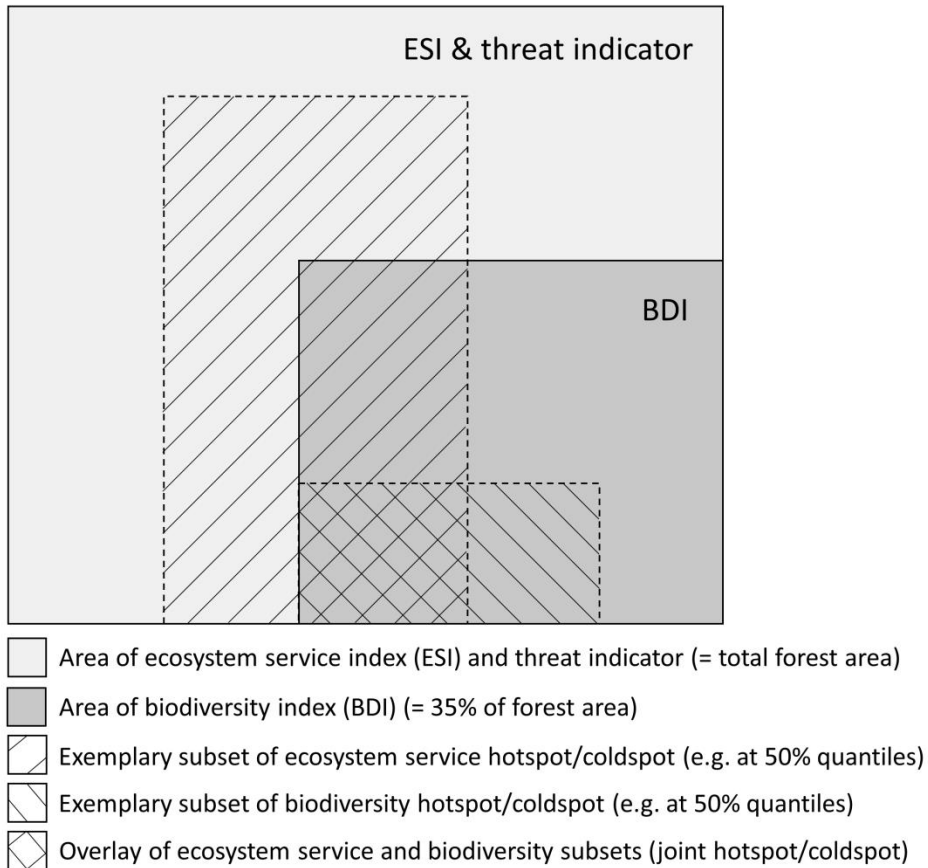
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597 **Figure 1: Study area: Telemark province, southern Norway, with four major**
598 **land cover categories (aggregated classes from CORINE Land Cover 2012,**
599 **v18.5.1). Hillshade is used for highlighting terrain properties.**

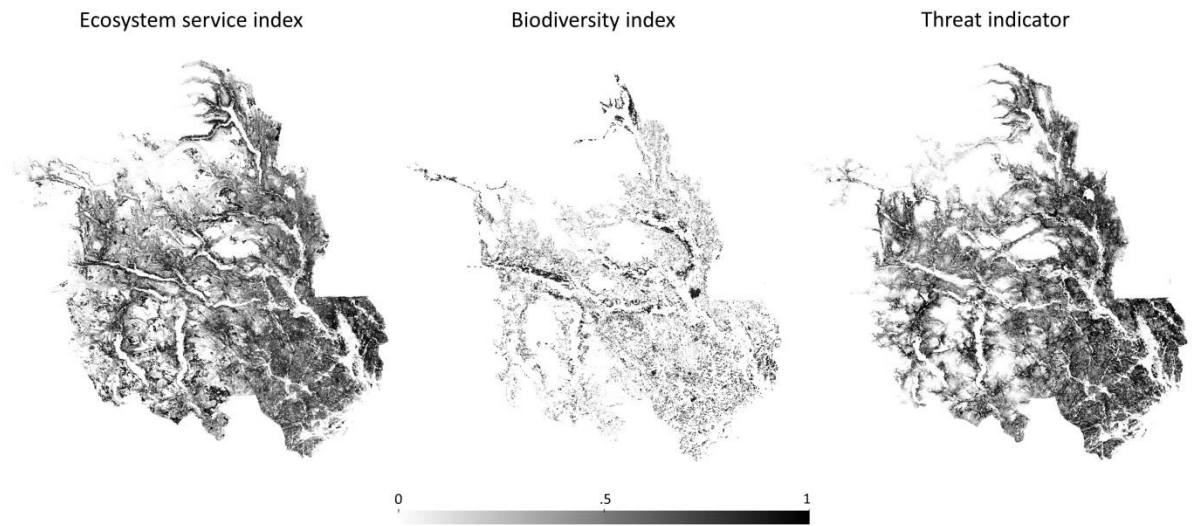


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601 **Figure 2: Conceptual figure of spatial relation of the input data (light grey =**
 602 **ecosystem services index and threat index, corresponding to total forest area;**
 603 **dark grey = biodiversity index) and the derived hotspots/coldspots (shaded, cf.**
 604 **legend). Note: size relations and overlays of rectangles do not correspond to**
 605 **actual numbers.**

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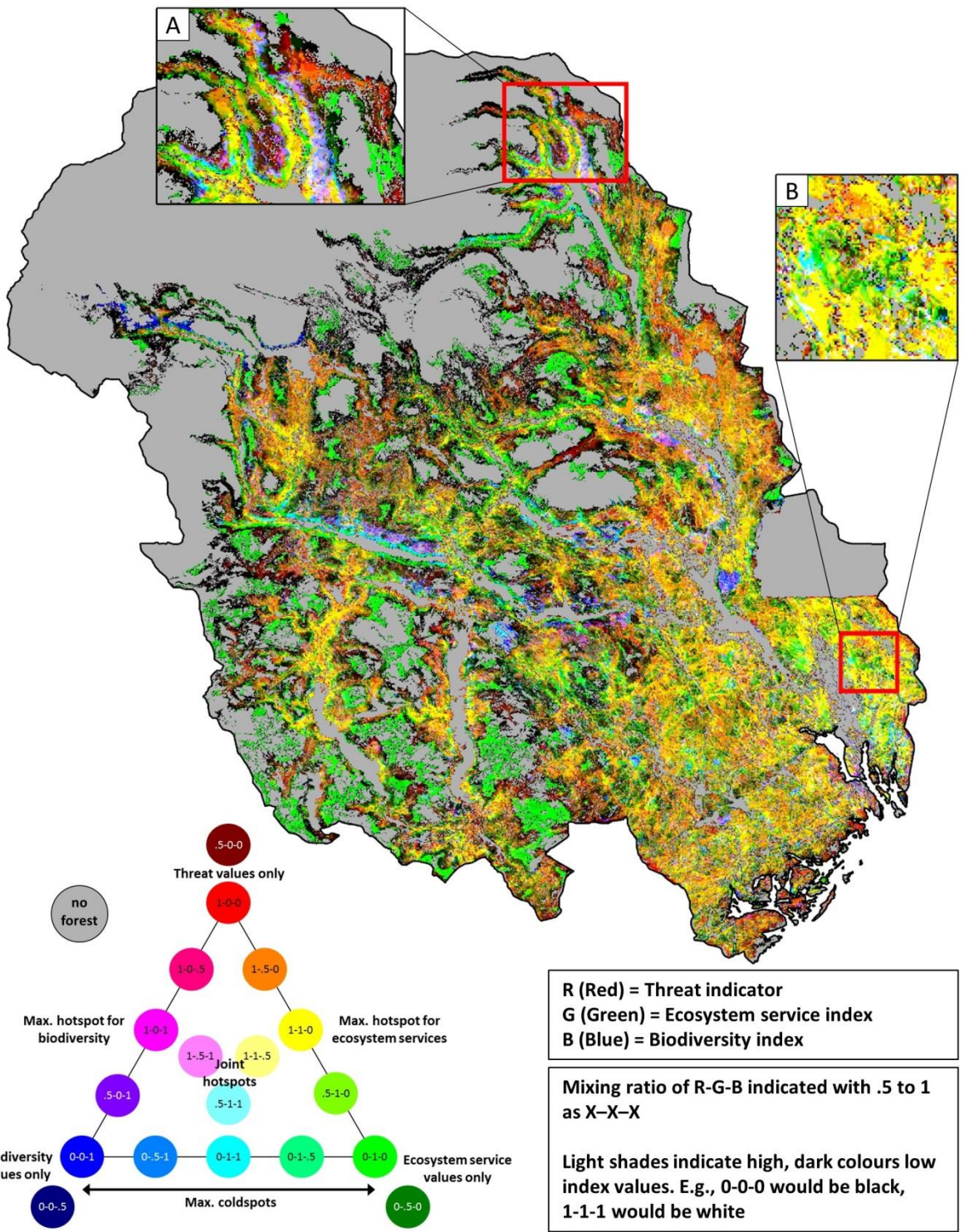
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609 **Figure 3: Spatial distribution of the ecosystem service index, biodiversity index**

610 **and threat indicator.**



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Figure 4: Map of biodiversity and ecosystem services hotspots and coldspots in Telemark. Indices of ecosystem services, biodiversity and threat as red-

615 **green-blue (RGB) composite. The RGB colour scheme also indicates the**
616 **delineation of joint hotspots and coldspots. Detail map A illustrates how**
617 **different hotspots and coldspots but also high levels of threat alone can occur**
618 **in close proximity to each other. Detail map B highlights a concentration of**
619 **ecosystem service hotspots at different threat levels (range of yellow hues)**
620 **with some areas tending towards joint hotspots where colours get bright.**

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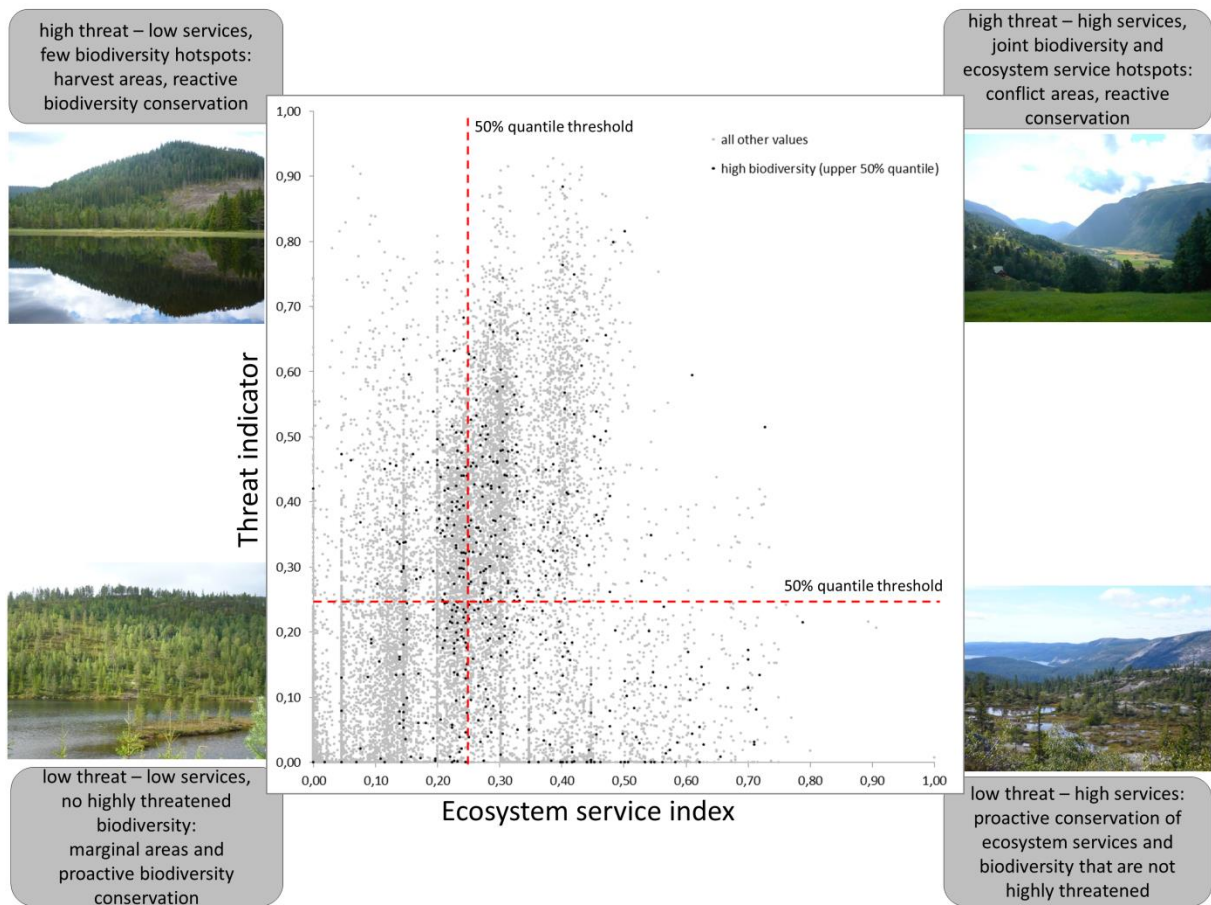
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644 **Figure 5: Value distribution of 15,702 randomly selected cells of the total forest**
645 **area in Telemark. Black points represent high biodiversity values (top 50%**
646 **quantile; threshold value 0.035). Red lines indicate the threshold between the**
647 **top and lower 50% quantiles of the ecosystem services index and the threat**
648 **indicator and divide the feature space into four quadrants. For each quadrant,**
649 **different land management options are suggested.**

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Table 1: Percentage of forest area identified as ecosystem service hotspot (light grey), biodiversity hotspot (white) and joint hotspot (dark grey) with varying top quantiles as a result of the sensitivity analysis. Numbers in brackets indicate percentage of the BDI area (cf. Figure 2).

[%]	Ecosystem service hotspot, biodiversity hotspot										
Threat	TQ ¹	10%		20%		30%		40%		50%	
	10%	1.5	0.3 (0.9)								
		0.1 (0.3)									
	20%			6.3	2.4 (6.9)						
				0.4 (1.1)							
	30%					11.7	3.7 (10.6)				
						1.4 (4.0)					
	40%							19.7	7.0 (20.0)		
								3.4 (9.7)			
	50%									29.8	11.2 (32.0)
										7.1 (20.3)	

661 ¹ TQ=Top quantile

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Table 2: Percentage of forest area identified as ecosystem service coldspot (light grey), biodiversity coldspot (white) and joint coldspot (dark grey) with varying top quantiles for ESI and BDI and lower quantiles for threat. Numbers in brackets indicate percentage of BDI area (cf. Figure 2).

[%]		Ecosystem service coldspot, biodiversity coldspot									
Threat	TQ/LQ ¹	10%		20%		30%		40%		50%	
		10%	1.0	0.2 (0.6)							
		0.1 (0.3)									
	20%			3.9	0.9 (2.6)						
				0.4 (1.1)							
	30%					8.5	1.9 (5.4)				
						0.8 (2.3)					
	40%							12.6	3.6 (10.3)		
								1.6 (4.6)			
	50%									17.7	6.3 (18.0)
										3.4 (9.7)	

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¹ TQ=Top quantile (for ecosystem services and biodiversity), LQ=Lower quantile (for threat)

684 **Table 3: Proportion of hotspots and coldspots in total forest and in forest**
 685 **protected by nature reserves (forest area in nature reserves accounts for about**
 686 **60%). For hotspots, top 50% quantiles for BDI, ESI and threat were set,**
 687 **respectively. For coldspots, top 50% quantiles for BDI and ESI and the lower**
 688 **50% quantile for threat were set.**
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Forest status type	Proportion in total forest area [%] (cf. Table 1 and 2)	Proportion in nature reserve forests [%]	Proportion of nature reserve forest in the respective forest status type [%]
Total forest	(100)	(100)	1.9
Ecosystem service hotspot	29.8	9.7	0.6
Biodiversity hotspot*	11.2	9.7	1.7
Joint hotspot*	7.1	4.5	1.2
Ecosystem service coldspot	17.7	40.0	4.3
Biodiversity coldspot*	6.3	18.7	5.7
Joint coldspot*	3.4	10.5	6.0

690 *Note: This hotspot/coldspot builds upon the BDI, covering 35.1% of the total
 691 forest area (cf. Figure 2).

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