

## Skills requirements in South African supply chains: a higher education perspective

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### Abstract

In recent years, South African supply chains have struggled to move domestic and international freight efficiently and effectively. The purpose of this paper is to determine the skills that students believe are required in the industry to determine whether there is a mismatch between the supply and the demand of supply chain management skills. The findings from this research suggest that, while industry has a need for technical (hard) skills, there is a stronger requirement for soft skills, which largely appear to be undervalued by students. This suggests that current curriculums focus on hard skills and do not meet the skill sets required by industry, which provides evidence of gaps within the current supply chain education programmes. This research provides an original contribution in that it is the only survey that gauges students' perspectives on logistics and supply chain requirements in South Africa and compares them to industry perspectives to provide a comprehensive overview of supply chain education in South Africa.

**Keywords:** *supply chain skills, supply chain education, hard and soft skills, skills gap, skills shortage*

## **Introduction**

South Africa's economy is currently in a state of crisis. With GDP growth averaging 1.5% per annum over the past five years and no real GDP per capita growth, the economy appears to be contracting. The outlook for the next few years shows no signs of improvement, with growth of approximately 0.8% in 2017 and 1.6% in 2018. This contraction, while the rest of the world is in recovery, indicates clear structural issues within the economy (World Economic Forum 2017). This is reflected in the economic reports for the first quarter of 2017, where "both the secondary and tertiary sectors recorded negative growth rates. The trade and manufacturing industries were the major heavyweights that stifled production, with trade falling by 5.9% and manufacturing by 3.7%" (StatsSA 2017).

Although many reasons underlie the poor performance of the economy, one of the key issues lies within the labour force. Youth unemployment is over 55% and general unemployment is approximately 25% of the workforce. The unit cost of labour has increased at approximately 7.5% per year on average. The implication is that, notwithstanding the depreciating Rand, South Africa's competitive position has deteriorated significantly. Despite high levels of unemployment, skills shortages remain acute, further impacting the country's competitive position. A key concern regarding skills is the quality of education, rated as 120<sup>th</sup> of 140 countries in the World Economic Forum's Global Competitiveness Index, with higher secondary enrolment rates not being sufficient to produce the skills necessary for a competitive economy (World Economic Forum, 2015).

Logistics and supply chain performance are critical to the effective functioning of the economy. In South Africa, logistics is estimated to comprise approximately 11.7% of GDP and 53.6% of transportable GDP (Havenga et al. 2016), which is considered high when compared to countries like the USA, estimated at 7.5% (ATKearney 2017) or Germany, estimated at 8.6% (Havenga et al. 2016). South Africa has considerable disadvantages from a supply chain perspective, such as its distances between ports and economic hubs as well as distances between economic hubs and major trading partners, making it a transport intensive economy (Havenga et al. 2016). This suggests that it is even more critical that supply chains function as effectively as possible.

When measuring logistics performance, available competencies are typically regarded as critical to the effective functioning of the supply chain (World Bank 2016). Although this index

indicates marginal improvements in perceptions of logistics competence over the past ten years, both the Logistics Barometer (Havenga et al. 2016) and the Barloworld Supply Chain Foresight Report (2016) continue to identify the skills shortage as a critical constraint to South Africa's business environment in general and its supply chains in particular.

Although exacerbated by the education and labour market issues highlighted above, the skills shortage in the supply chain is not unique to South Africa, but rather appears to be a global concern. Mehta (2015) states that "rapidly expanding globalization and exponentially growing demand for supply chain professionals has created a vast gap between the demand and supply of skilled professionals for various supply chain areas". Clarke (2016) identifies that the causes for the skills shortage include: the industry is growing quicker than the workforce is becoming qualified; the qualifications necessary for supply chain careers are increasing; an education shortage exists; and companies have difficulties in judging a competent supply chain mind.

The essence thus appears to be that the supply chain environment is evolving rapidly and, in doing so, requires a continuously evolving skill set, many of which cannot be gained by training alone, but rather through application and experience. According to Ferrari (2016),

"... the megatrends in business and technology are creating new and more demanding jobs with far more specialized, technology-grounded skill needs. Articulated essential skills now reflect on a broader combination of both hard and soft skills. There are needs for deeper cross-functional business, supply chain and product management knowledge that span beyond a single function or a single international business culture. There are needs for cross-organizational team leadership, collaboration and change management skills, along with the ability to leverage appropriate technology tools for the challenge at hand".

In its analysis, a DHL Supply Chain report (2017) finds that "it is relatively easy to find people who are technically fit for jobs ... Finding talent with solid professional competencies is a bit tougher ... But the real challenge today comes when organizations try to find talent with both sets of attributes".

Based on the findings that both hard and soft skills are required to function effectively in a modern supply chain environment, a literature study was performed of recent supply chain

research and opinion to ascertain the necessary skills for supply chain practitioners. For the purposes of this analysis, both academic articles and popular press articles and talent management perspectives were sought, in order to obtain a comprehensive range of perspectives on the skills needed by supply chain managers. While not considered to be exhaustive, repetition of key themes implied that a relative level of saturation had been achieved in the analysis. The results are shown in Table 1 below.

[Table 1 near here]

### **Research methodology**

The purpose of this research is to ascertain the critical logistics and supply chain management skill sets typically needed by organisations in Southern Africa at various levels and to compare these to students' perceptions of these requirements. The research aims to determine gaps to identify the educational interventions required at various points within the supply chain. Initially, a comprehensive list of skills considered as important by logistics and supply chain practitioners, as shown in Table 1, was identified from comparative studies. The initial skills list was reviewed and discussed by a panel of six academics and supply chain experts, selected for their teaching, research and industry experience. The skills list was further aligned with earlier skills identification processes (Heyns & Luke 2012). Based on this, a final list of 30 key hard and soft skills was selected and used for the purposes of survey and analysis.

To acquire an understanding of students' perception of the specific skill sets required by industry, a survey was conducted among tertiary students studying supply chain related courses at the University of Johannesburg (UJ). The student perception survey was distributed during April and May 2016 to approximately 4 000 tertiary students, who were studying various subsidised (e.g. national diplomas and BCom degrees) and non-subsidised or industry programmes (e.g. certificates and diplomas). This research complies with the ethical requirements of UJ, which ensure that the privacy and confidentiality of respondents were protected; that respondents provided consent and completed the survey voluntarily; and that respondents were informed that they could withdraw at any stage of the survey process.

The student responses were clustered into the three types of students, based on the types of courses they were studying, namely Industry Programmes (37%) – part-time courses aimed at operational/tactical practitioners; Vocational Programmes (32.6%) – practically orientated full-time courses; and Graduate Programmes (30.4%) – traditional full-time academic programmes.

The research instrument, a self-administered questionnaire, containing six distinct segments, was used to collect the primary data. The first segment requested demographic information from the respondents; the second segment asked respondents to indicate the level of education and work experience required for different management levels; in segment three, which detailed six skills groups, and in segment four, which listed the 30 supply chain related skills items, respondents were requested to rate their perceived importance on a 4-point Likert-type scale (where 1 = *to no extent* and 4 = *to a large extent*); segment five asked questions regarding students' perceptions of employability prospects; and lastly, segment six requested respondents to rate the service quality of the qualification they are currently studying.

## Results

The survey was completed by 1 077 respondents, which represent a response rate of approximately 27% of the 4 000 curricular and non-curricular students studying supply chain related courses at UJ. The respondents' status indicates 50.8% and 49.2% enrolment for part-time and full-time studies, respectively. Table 2 provides a detailed breakdown of the respondents' profile across the type of qualification studied.

[Table 2 near here]

Respondents were asked to rate the importance of each of six skills groups on a 4-point Likert-type scale (1 = *to no extent*, 4 = *to a large extent*), as shown in Figure 2. *General Management* is considered to refer to aspects such as the ability to plan, organise, and control; *Behavioural/Interpersonal* skills are aspects such as time and diversity management, as well as people and social skills; *Logistics Awareness* focuses on issues such as seeing the “big picture” and the total cost concept; *Logistics Analytical* skills address key logistics elements, such as demand forecasting, transport and warehouse management, and quantitative analysis; *Logistics IT* considers software knowledge and computer skills; and *Environmental Awareness* describes activities such as reverse and green logistics (Heyns & Luke 2012).

*Logistics Analytical* skills were rated by the majority of the respondents (78%) as very important. This was followed by *General Management*, with 74.3%, and *Logistics Awareness* with 72.1%. Table 3 depicts the mean ranking of the various skills groups for the different qualification levels. Although it may seem that the different qualification groups have similar attitudes regarding the skills groups, a statistical analysis indicated significant differences concerning the *Behavioural/Interpersonal*, *General Management* and *Logistics Awareness* skills groups.

[Table 3 near here]

The student perception survey required respondents to indicate, on a 4-point Likert-type scale, their agreement with a list of 30 skills (Heyns & Luke 2012) they perceive as important for logistics and supply chain employees. Table 4 shows the descriptive statistical results of these skills items and presents the mean ranking of the skills in terms of their perceived importance. The reliability of the measurement scale was evaluated to determine the internal consistency, indicating a Cronbach's  $\alpha$  value of 0.887, which suggests good reliability (Field 2013).

[Table 4 near here]

The most important logistics and supply chain related skills, as perceived by all the student respondents, are "*Transport management*" followed closely by "*Knowledge of the industry*", "*Decision making*", "*Problem solving*" and "*Warehouse management*". The rankings differ considerably between the various qualification groups. It appears that for the academic grouping, the students' highest ranking skills comprise more so-called hard skills (e.g. transport and warehouse management). This result is further illustrated by the results from the students' top skills group rankings (depicted in Table 4), which indicate that they view hard skills (e.g. Logistics Analytical skills) as more important than softer skills (e.g. Behavioural/Interpersonal). In contrast, the industry student grouping placed less importance on hard skills with only one Logistics Awareness skill and four Behavioural/Interpersonal skills in their top 10 ranking. The vocational students' ranking indicates a more balanced split between hard and soft skills. The composition of the top 10 skills ranking for the different qualification groupings is depicted in Table 5.

[Table 5 near here]

To evaluate if there are any significant statistical differences between different student groups, the response data were categorised into three main groupings and then analysed, viz. Qualification grouping (i.e. Academic, Industry, and Vocational programmes); Employment grouping (i.e. employed and unemployed); and Work experience grouping (e.g. 0 years, 1-3 years, 4-10 years, 11-15 years, and > 15 years).

The Mann-Whitney U test was used to test for differences between the two independent groups (i.e. employed and unemployed students). The Kruskal-Wallis H test was used to compare the scores of three or more groups (e.g. qualification levels) (Pallant 2016). The Mann-Whitney U test was then used to identify the specific sample pairs for significant differences. The statistical results for comparing the various respondent groups are depicted in Table 6.

[Table 6 near here]

As indicated previously, most of the respondents are unemployed (58%). When comparing the importance ranking of the skills items of employed and unemployed students, the results indicate that there are significant differences in 16 (out of 30) of the skills items. This is illustrated in Table 6 below. Of the 16 skills where significant differences were observed, 11 were considered to be soft skills. Employed people tended to provide a higher rating to all these skills items, thereby reinforcing the perspective that experience within the work environment provides a more realistic picture of industry requirements and that more emphasis is then placed on the softer skills. When considering the five remaining hard skills in which differences were observed, these are broader hard skills, such as business process improvement, and change management. This also clearly recognises the importance of “big picture” hard skills within the supply chain environment.

To test if there are any significant differences between the qualification groupings, the Kruskal-Wallis test was used to compare the responses of the academic, industry and vocational programme respondents (see Table 6). Significant differences were identified in 10 (out of 30) of the skills items. In nearly all the cases, significant differences occur between the academic and other groups. The skills items in which differences were observed were similar to those observed in the unemployed/employed differences, described above. It would appear that

academic programme respondents rate these skills items as being of lower value than do their industry and vocational programme counterparts and therefore appear less realistic about industry requirements. This can primarily be ascribed to the profile of these students, who are mostly young, full-time students, with little to no work experience and therefore little exposure to the way in which industry functions and to real world requirements. This clearly indicates a requirement to focus educational efforts on filling these gaps.

When comparing the importance ranking of the respondents with different working experiences, the Kruskal-Wallis test identified eight skills items where significant differences occur. The post-hoc Mann-Whitney test identified that the majority (6 of the 8 incidences) of the differences occur between the 1-3 years' and 11-15 years' experience groups. As would be expected from the above results, respondents with more working experience valued the softer skills and bigger picture hard skills more highly than did respondents with low levels of work experience. This again indicates the need to enhance these skills at early levels within the curriculums.

The respondents were also asked to indicate the level of education they believe to be required at various employment levels (i.e. operational, tactical and strategic). The results, shown in Table 7, indicate that the majority of students, across all the qualification groupings, think a certificate or diploma is the required tertiary qualification to obtain an entry level or operational level position. For tactical level positions, as could possibly be expected, academic programme students place a higher premium on bachelor's and honours degrees, as opposed to certificate or diploma qualifications as indicated by the industry and vocational students.

For strategic level positions, the majority of the respondents from all qualification groupings indicated that at least a bachelor's degree was required; however, the academic students placed a slightly higher importance on postgraduate degrees.

[Table 7 near here]

The respondents were furthermore requested to indicate the work experience they believed was required at the various employment levels. The results, as shown in Table 8, reveal that work experience, at all managerial levels, is important but explicitly so at strategic level. The industry



students, however, placed somewhat more importance on work experience than did the academic and vocational programme students.

[Table 8 near here]

To assess the student respondents' employment expectations for the year following the attainment of their qualification, the data from the survey were grouped into programme clusters. The majority of the respondents from the industry programmes (68.5%) are currently employed at an operational level, with an average of more than 10 years' work experience and 7 years' specific supply chain management experience.

The results indicate that the industry students have relatively realistic employment expectations of advancing to the tactical management level (51%), although a somewhat large number (39%) envisage strategic level employment in the following year after concluding their qualification. The employment expectations of traditional academic programme students seem to be slightly less realistic, with more than 46% believing they would be employed at a strategic management level within the next year, especially considering that only 24.6% have part-time or full-time employment, mostly at operational level (49%). These results are shown in Table 9 below.

[Table 9 near here]

## Conclusion

The purpose of this paper was to assess the skill sets that supply chain students typically believe logistics and supply chain organisations in South Africa require and to compare these skills with industry requirements.

The initial analysis of the six skills groups indicated that the different qualification groupings place significant importance on the hard skills groups with crucial areas being indicated as *Logistics Analytical Skills*, *General Management*, and *Logistics Awareness*. Significant differences occur, in all cases, in the *Behavioural/Interpersonal*, *General Management*, and *Logistics Awareness* skills groups between the academic and vocational students.

When asked to rate the specific skills required in the industry, the most important logistics and supply chain related skills, as perceived by all the student respondents, are “*Transport management*” followed closely by “*Knowledge of the industry*”, “*Decision making*”, “*Problem solving*” and then “*Warehouse management*”. It is noticeable that the ranking differs between the various qualification groups, with the academic students identifying hard skills as more important than did the industry and vocational students. A study by Rahman and Qing (2014) also found that students tended to over-emphasise the importance of hard skills over soft skills.

The research also indicates that, although there are some differences between the perceptions of the three qualification levels regarding the education and work experience required for the three managerial levels, in general, it appears that academic programme students place a far higher importance on academic qualifications than the other student groupings. Academic students also seem to be less realistic when it comes to their employment prospects, with a large segment indicating an expectancy of a strategic management level position in the first year after attaining their qualification, even though they do not have significant work experience.

The results furthermore provided a clear indication of the skills that are observed to be important at a number of levels, tested among employed and unemployed respondents, and across experience levels and various qualification types. The results clearly indicate that inexperienced respondents place a higher value on hard skills than on soft skills. It is only with experience that students recognise the critical nature of soft skills. This suggests that soft skills do not receive adequate attention in curriculums. The high value placed on the importance of

soft skills as identified by the literature review suggests that these skills should be a key component within any curriculum design. Current curriculums focus on hard skills and do not meet the skill sets required by industry. Wong et al. (2014) and Schooley (2017) also found that soft skills were often not adequately incorporated into curriculums. According to Schulz (2008), educators have a special responsibility regarding the teaching of soft skills, because of the importance of these soft skills in the workplace. The study finds that, if South Africa is to develop competitive global supply chains, a major focus should be on the development of soft skills in tertiary curriculums. It is furthermore critical that these skills are incorporated within supply chain qualifications at the earliest opportunity.

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**Table 1 Literature analysis on supply chain skills**

HARD SKILLS	SOFT SKILLS	SOURCE
Strategic supply chain management, project management, technical knowledge	Global business leadership, integrated business, planning business communication	All things supply chain (2017)
Performance trade-offs, warehouse management, transportation management, supply chain synchronisation, risk management, sustainability, location facilities, distribution, warehousing, logistics, international regulations, strategic sourcing and supplier relationship, customer relationship management, applying lean and six sigma tools, enabling technology, math, statistics and applied science and technology, supply chain fundamentals, foundations of business management, operations and enterprise economics	Problem solving and decision making, teamwork and collaboration, accountability and responsibility, customer focus (internal and external), planning and organising, conflict management, analytical thinking, reading and writing for comprehension, personal effectiveness competencies, awareness of the needs of others, integrity, continuous learning, effective communication, interpersonal skills, creativity	APICS (2014)
Process management, strategic, quantitative	People management, decision making, behavioural, negotiation	Bak and Jordan (2017)
Technology	Communication & analytical skills, interpersonal & customer service skills	Canadian Logistics Skills Committee (2005)
Strategic orientation with a global perspective, align strategic objectives of SCM with the overall strategy of the organisation, ability to manage change processes and to balance the external needs of the function with the internal vision of efficiency, translate “client vision” into strategic and operational practices	Expertise to manage risk and uncertainty, motivate people for mutualism and cooperation, obtain positive operating performance of work teams, good communication (written and oral) to influence their subordinates and other parties related to the business (including external partners), establish metrics and reward systems aligned and coherent across functional areas	De Abreu and Alcântara (2015)
Technical, analytical skills	Leadership, strategic and critical thinking, problem-solving skills, creativity and imagination, people development/mentoring/coaching skills	DHL Supply Chain (2017)
Inventory management and transport management, supply chain awareness, supply chain cost	Cross-functional awareness, ability to see the big picture, cross-functional coordination, teamwork, customer service and information flow	Rahman and Yang (2009)
	Creating and communicating a vision, promoting and bringing about change, building partnerships, capturing and acting on insightful information, seizing and creating opportunity at the right place and time, consistently modelling honourable behaviour and best practices, serving the best interests of the organisation without being self-serving	Donati (2015)
Analytical skills, strong category knowledge, software knowledge, computer skills, understanding of finance/ cost of ownership, knowledge of global geography/ economy	Written and verbal communication skills, negotiation skills, business acumen/ understanding of overall business, presentation ability, polish, ability to forge strong relationships with stakeholders	Ferrari (2016)



HARD SKILLS	SOFT SKILLS	SOURCE
	Problem solving, decision making, teamwork, ability to see the big picture, prioritising, supply chain awareness, cross-functional awareness and written and oral communication	Gammelgaard and Larson (2001)
Supplier development, information systems, market understanding, supply chain knowledge management, performance measurement/prioritizing supply chain improvements	Complexity management, inter-firm relationship skills/relationship management within process, proactive management/risk management, skills/talent management	Gunasekaran et al. (2017)
Information systems	Customer service required, good communication skills required for efficient coordination, critical analysis, adaptability to changing requirements and an open mind	Kisperska-Moron (2010)
Information technology and automation knowledge, economics and market dynamics, understanding cost-to-serve, project management	Flexibility, ability to get the best from people	Logistics Bureau (2016)
Knowledge of logistics, supply chain management and transportation, financial planning, forecasting, workflow optimisation, general management and business, international business practices, knowledge of laws and regulations, mechanical skills	Languages	Logistics Bureau (2017)
Finance, IT and management/strategy, logistics/SCM	Analytical, interpersonal, leadership, change management and project management skills	Mangan and Christopher (2005)
IT, logistics/supply chain management	Communications/negotiations, general experience and people management	Mangan, Gregory and Lalwani (2001)
Technical competencies (enabling them to tackle, for example, complex aspects of risk management, statistical modelling, and multitier management)	Strategic thinking and problem solving, leadership and professional competencies (valuable in problem solving, change management, and talent development)	Material handling and logistics (n.d.)
	Be a decision maker, communication & networking skills, understand how to use data & apply data analytics	McAvoy (2016)
Knowledgeable in the latest technologies, relevant technical training	Communication skills and knowledge on industry trends	McCrea (2012)
Cross border supply chain regulation	Communicating across borders, influencing senior management and working collaboratively with suppliers, communication, relationship management, negotiation and influencing skills, moral integrity, insight to see past cultural barriers when dealing with suppliers, the ability to lead change in organisations or the power to safeguard your business's reputation for a generation	Noble (2015)

<b>HARD SKILLS</b>	<b>SOFT SKILLS</b>	<b>SOURCE</b>
Business skills – transportation and logistics, human resource management, general business administration and information systems; Logistics skills – transportation management; Management skills – inventory control and demand forecasting	Business ethics, personal integrity, the ability to plan, the ability to adapt to change, problem-solving abilities, customer service	Razzaque and Bin Sirat (2001)
Analytical skills, e.g. data processing, demand forecasting and performance evaluation, project management, risk management, stakeholder management & decision making, professional SCM qualifications	Communication, coordination and negotiation, leadership	Shou and Wang (2017)
Cost control	Personal integrity, managing client relationships, problem-solving ability and ability to plan	Thai, Cahoon and Tran (2011)

**Table 2 Profile of respondents**

	<b>Industry</b>	<b>Academic</b>	<b>Vocational</b>	<b>Total</b>
Respondents	37%	31%	33%	100%
Male	64%	46%	44%	52%
Female	36%	54%	56%	48%
Full-time student	3%	92%	68%	51%
Part-time student	97%	8%	32%	49%
Employed	59%	25%	37%	42%
Unemployed	41%	75%	63%	58%
<i>n=1077</i>				

**Table 3 Importance of skills groups**

<b>Skills Group</b>	<b>Industry</b>		<b>Academic</b>		<b>Vocational</b>	
	<b>Mean</b>	<b>Std. Dev</b>	<b>Mean</b>	<b>Std. Dev</b>	<b>Mean</b>	<b>Std. Dev</b>
Logistics IT (LIT)	3.48	0.71	3.52	0.64	3.46	0.64
Environmental Awareness (EA)	3.48	0.66	3.42	0.67	3.44	0.64
Behavioural/Interpersonal skills (B/I)	3.57	0.58	3.35	0.71	3.50	0.59
Logistics Awareness (LA)	3.67	0.57	3.74	0.50	3.72	1.65
General Management (GM)	3.71	0.57	3.63	0.58	3.77	0.49
Logistics Analytical (LAN)	3.73	0.53	3.80	0.48	3.77	0.49
	<i>n=363</i>		<i>n=323</i>		<i>n=331</i>	

**Table 4 Mean rating of skills items**

Skill	Mean	Std. Dev	Skill	Mean	Std. Dev
Transport management	3.78	0.46	Inventory management	3.63	0.59
Knowledge of the industry	3.74	1.71	Laws & regulations	3.62	1.41
Decision making	3.73	0.51	Leadership	3.62	0.59
Problem solving	3.72	0.53	Negotiating skill	3.62	0.61
Warehousing/MH management	3.72	0.51	Supply chain design	3.62	0.59
Ability to plan and prioritise	3.69	0.54	Ability to see big picture	3.58	0.59
Customer focus	3.69	0.57	Business process improvement	3.55	0.58
Communication skills	3.68	0.55	Quantitative/statistical skills	3.53	0.62
Procurement/Purchasing	3.68	0.56	Reverse logistics	3.51	0.65
Team work	3.68	0.53	Cross-functional coordination	3.47	0.65
Quality management	3.67	0.56	Motivation skills	3.44	0.67
Supply chain cost knowledge	3.67	0.54	Green logistics	3.41	0.69
Business ethics	3.65	0.53	Change management	3.35	0.70
Demand forecasting	3.64	0.58	IT skills/software knowledge	3.34	0.70
Ability to think outside the box	3.63	0.56	Spreadsheet abilities	3.34	0.71

**Table 5 Top skills groups**

Skills Group	Academic	Industry	Vocational
Logistics Analytical (LAN)	5	1	3
Logistics Awareness (LA)	1	2	2
Behavioural/Interpersonal Skills (B/I)	2	4	3
General Management (GM)	2	3	2

**Table 6 Statistical results for different respondent groupings**

Skills Item	Employment grouping				Qualification grouping						Work experience grouping					
	Mann-Whitney U Test				Kruskal-Wallis H Test			Mann-Whitney U Test			Kruskal-Wallis H Test			Mann-Whitney U Test		
	Mann-Whitney	p value	H <sub>0</sub>	Effect size <sup>1</sup>	Chi-Square	df	p value	H <sub>0</sub>	adj p value <sup>2</sup>	Post-hoc test	Chi-Square	df	p value	H <sub>0</sub>	adj p value <sup>2</sup>	Post-hoc test
Ability to plan and prioritise	101067.5	0.001	reject	0.106	1.698	2	0.428	retain			12.726	4	0.013	reject	0.016	Diff: 0 - >15y
Ability to see big picture	98368.0	0.000	reject	0.119	4.006	2	0.135	retain			13.862	4	0.008	reject	0.05 & 1.016	Diff: 1-3y: >15y, 1-3y & 11-15y
Ability to think outside the box	103154.5	0.014	reject	0.079	9.007	2	0.011	reject	0.011	Diff: Aca - Ind	13.717	4	0.008	reject	0.014	Diff: 1-3y & 11-15y
Business ethics	106936.0	0.284	retain	0.035	7.942	2	0.019	reject	0.019	Diff: Aca - Voc	2.993	4	0.559	retain		
Business process improvement	99945.5	0.002	reject	0.102	5.364	2	0.068	retain			8.577	4	0.073	retain		
Change management	95560.5	0.000	reject	0.130	3.484	2	0.175	retain			14.28	4	0.006	reject	0.041 & 0.05	Diff: 1-3y & 4-10y; 1-3y & >15y
Communication skills	101932.5	0.003	reject	0.096	2.703	2	0.259	retain			3.157	4	0.532	retain		
Cross-functional coordination skills	98700.5	0.001	reject	0.105	3.692	2	0.158	retain			12.971	4	0.011	reject	0.012	Diff: 1-3y & 11-15y
Customer focus	102390.0	0.003	reject	0.097	10.846	2	0.004	reject	0.006 & 0.034	Diff: Aca - Ind & Voc - Ind	9.845	4	0.043	reject		
Decision making	104631.0	0.038	reject	0.067	1.849	2	0.397	retain			13.188	4	0.01	reject	0.006	Diff: 1-3y & 11-15y
Demand forecasting	107325.0	0.316	retain	0.032	0.807	2	0.668	retain			3.47	4	0.482	retain		
Green logistics / environmental issues	108240.0	0.427	retain	0.026	0.166	2	0.920	retain			7.535	4	0.11	retain		
Inventory management	109422.5	0.909	retain	0.004	2.29	2	0.318	retain			3.642	4	0.457	retain		
IT skills / software knowledge	107639.0	0.336	retain	0.031	3.974	2	0.137	retain			5.268	4	0.261	retain		
Knowledge of the industry	102825.5	0.035	reject	0.068	0.108	2	0.947	retain			0.662	4	0.956	retain		
Laws & regulations	98763.5	0.001	reject	0.109	16.38	2	0.000	reject	0.001 & 0.003	Diff: Aca - Ind & Voc - Ind	2.21	4	0.697	retain		
Leadership	100834.0	0.007	reject	0.088	14.592	2	0.001	reject	0.001 & 0.027	Diff: Aca - Ind & Voc - Ind	10.46	4	0.033	reject	0.018	Diff: 1-3y & 11-15y
Motivation skills	95105.5	0.000	reject	0.141	17.65	2	0.000	reject	0.000	Diff: Aca - Ind	8.806	4	0.066	retain		
Negotiating skill	102255.0	0.020	reject	0.075	9.899	2	0.007	reject	0.047 & 0.009	Diff: Aca - Ind & Aca - Voc	14.463	4	0.006	reject	0.01	Diff: 1-3y & 11-15y
Problem solving	106238.5	0.116	retain	0.051	0.247	2	0.884	retain			4.735	4	0.316	retain		
Procurement / Purchasing	107693.0	0.390	retain	0.028	12.04	2	0.002	reject	0.002	Diff: Ind - Voc	8.193	4	0.085	retain		
Quality management	104940.0	0.079	retain	0.057	0.655	2	0.721	retain			1.239	4	0.872	retain		
Quantitative and/or statistical skills	105501.0	0.196	retain	0.042	0.738	2	0.692	retain			4.71	4	0.318	retain		
Reverse logistics	108517.5	0.627	retain	0.016	0.936	2	0.626	retain			2.985	4	0.56	retain		
Spreadsheet abilities	92062.0	0.000	reject	0.158	10.629	2	0.005	reject	0.003	Diff: Aca - Ind	10.047	4	0.04	reject		
Supply chain cost knowledge	106583.5	0.162	retain	0.045	0.071	2	0.965	retain			2.271	4	0.686	retain		
Supply chain design	105856.0	0.161	retain	0.045	4.355	2	0.113	retain			3.685	4	0.45	retain		
Team work	97626.0	0.000	reject	0.130	7.487	2	0.024	reject	0.021	Diff: Aca - Ind	8.289	4	0.082	retain		
Transport management	105201.0	0.062	retain	0.060	5.326	2	0.070	retain			4.174	4	0.383	retain		
Warehousing / MHE	110169.5	0.763	retain	0.010	2.382	2	0.304	retain			5.829	4	0.212	retain		

<sup>1</sup> Effect size ( r ) = z / square root of N where N = total number of cases - all small & very small effect

<sup>2</sup> Significance values adjusted by the Bonferroni correction for multiple tests

**Table 7 Student perceptions of educational requirements**

Qualification Level	Operational Level				Tactical Level				Strategic Level			
	Industry	Academic	Vocational	All	Industry	Academic	Vocational	All	Industry	Academic	Vocational	All
PhD	0.5%	0.0%	0.0%	0.2%	0.5%	0.7%	1.2%	0.8%	7.4%	8.3%	8.7%	8.1%
Master's Degree	1.8%	1.0%	1.2%	1.4%	4.5%	6.3%	4.2%	4.9%	24.2%	35.0%	25.0%	27.7%
Honours Degree	3.7%	8.0%	3.3%	4.9%	8.5%	26.3%	12.3%	15.0%	25.3%	43.0%	35.8%	34.0%
Bachelor Degree	8.9%	16.0%	9.7%	11.3%	37.3%	57.3%	47.9%	46.7%	34.5%	12.7%	26.2%	25.3%
Certificate or Diploma	46.1%	39.0%	51.8%	45.8%	47.6%	9.0%	34.1%	31.7%	8.2%	0.7%	4.2%	4.6%
High School	38.4%	34.0%	30.6%	34.6%	1.6%	0.3%	0.3%	0.8%	0.5%	0.0%	0.0%	0.2%
Education not important	0.5%	2.0%	3.3%	1.9%	0.0%	0.0%	0.0%	0.0%	0.0%	0.3%	0.0%	0.1%

**Table 8 Student perceptions of work experience requirements**

Work experience	Operational Level				Tactical Level				Strategic Level			
	Industry	Academic	Vocational	All	Industry	Academic	Vocational	All	Industry	Academic	Vocational	All
> 5 years	4.1%	2.2%	2.0%	2.8%	12.6%	3.6%	6.1%	7.8%	58.2%	50.0%	50.8%	53.3%
3 - 5 years	12.1%	5.0%	9.0%	8.9%	36.0%	33.2%	36.9%	35.4%	24.0%	31.1%	31.9%	28.7%
1 - 3 years	34.1%	32.7%	29.3%	32.1%	36.8%	47.3%	40.3%	41.1%	12.0%	12.1%	9.5%	11.2%
< 1 year	12.6%	18.0%	16.7%	15.6%	6.4%	7.9%	6.8%	7.0%	1.8%	0.7%	1.7%	1.4%
depends	31.2%	34.2%	36.7%	33.9%	7.9%	7.2%	9.5%	8.2%	3.5%	5.7%	5.8%	4.9%
not required	5.9%	7.9%	6.3%	6.6%	0.3%	0.7%	0.3%	0.4%	0.6%	0.4%	0.3%	0.4%

**Table 9 Employment expectations**

Programme	Operational Level	Tactical Level	Strategic Level
Industry Programme	9.4%	51.4%	39.1%
Academic Programme	6.3%	47.5%	46.2%
Vocational Programme	10.8%	50.0%	39.2%