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# Modern International Negotiation

J. W. Cotton Jr.  
*U.S. Air Force*

Arthur Lall

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all, Mr. Kagan presents a fascinating account of gun-running and surplus dealing on a grand scale.

E.H. ARKLAND  
Lieutenant Colonel,  
U.S. Marine Corps

De Chant, John A. *The Modern United States Marine Corps*. Princeton, N.J.: Van Nostrand, 1966. 230 p.

Here is a brief history of the U.S. Marine Corps, covering it from its founding in 1775 to the present and, in addition, affording a look at its concepts for the future. As an addendum, a considerable amount of data is given regarding posts and stations of the Corps, occupational specialities, training facilities and formal schools, and location and organization of Reserve units.

The book provides the reader with easy, light reading, touching on 190 years of combat and service of the U.S. Marines. A few heroes are named but, as the author explains, most are nameless. Action on land, sea, and in the air is recounted, with unintentional emphasis on individual accomplishments in the air. A vast amount of material has been condensed into something over 200 pages, with only a few mistakes and omissions evident. The pride and love of the author for the Corps in which he served actively for 24 years are apparent.

Colonel De Chant has provided the public with a book that makes good general reading for anyone who wishes to know something about the U.S. Marine Corps. It is particularly recommended for the young man who is considering entering the armed forces or for the parents of a young Marine.

G.R. HERSHEY  
Lieutenant Colonel,  
U.S. Marine Corps

Lall, Arthur. *Modern International Negotiation*. New York: Columbia University Press, 1966. 404 p. (JX 4473 .L3)

This book by Professor Arthur Lall, a native of India, describes the extremely complex situations and disputes that are involved in modern international

negotiations. He describes the numerous forms of negotiation and negotiatory processes and tactics that are available to governments. The author, as a top Indian diplomat, was a participant in many negotiations and vital conferences during nearly 20 years after World War II. He dealt with issues at the United Nations and elsewhere in the interest of his country; consequently, he does have firsthand knowledge of the subject. Mr. Andrew W. Cordier, Dean of the School of International Affairs at Columbia University, in his foreword to the book says, "In illustration of the many forms and processes of negotiation, Professor Lall presents a highly useful analysis of the major issues of concern to our generation. He presents the story in fascinating detail and sometimes reflects his own role in the diplomatic kaleidoscope." This reviewer found it very difficult to read and not in the least fascinating, but it does contain a lot of useful detailed information for someone interested in the subject.

J.W. COTTON, JR.  
Lieutenant Colonel,  
U.S. Air Force

Laffin, John. *Links of Leadership*. London: Harrap, 1966. 304 p.

*Links of Leadership* is subtitled "Thirty Centuries of Command" and addresses the thesis that every victorious military commander has inherited something of his ability from his predecessors. Starting with Gideon, in about 1200 B.C., and ending with Montgomery at El Alamein in 1942, Mr. Laffin selects some two dozen or more great captains and discusses their most famous battles. In so doing, he gives us a brief history of land warfare, emphasizing the significant turning points in the development of weaponry and tactics and the evolution of the principles of war. In such a short book with such an ambitious scope, Mr. Laffin cannot do justice to his thesis to the satisfaction of the average reader. This reviewer's impression is of a rambling, often confusing or disconnected, helter-skelter dash through the ages, interspersed with a number of rather shaky conclusions. To the military history buff, already well-read in the field, the book may well prove to be quite interesting,