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# RENEWAL LETTER GENERATION SYSTEM FOR CONTINENTAL WESTERN INSURANCE COMPANY

A graduate project submitted to Dakota State University in partial fulfillment of the requirements for the degree of

Master of Science

in

Information Systems

September, 2006

By Tom Shide

**Project Committee:** 

Ronghua Shan Omar El-Gayar



# PROJECT APPROVAL FORM

We certify that we have read this project and that, in our opinion, it is satisfactory in scope and quality as a project for the degree of Master of Science in Information Systems.

Student Name: Tom Shide

 $Master's\ Project\ Title:\ \underline{Renewal\ Letter\ Generation\ System\ For\ Continental}$ 

Western Insurance Company

Faculty supervisor: \( \square \square \square \qquare \qqqqq \qqqq \qqqqq \qqqqq \qqqqq \qqqqq \qqqqq \qqqqq \qqqqq \qqqqq \qqqq \qqqqq \qqqq \qqqqq \qqqqq \qqqqq \qqqqq \qqqqq \qqqqq \qqqqq \qqqqq \qqqq \qqqqq \qqqqqq	Date: 12/2/2006
Committee member:	Date: <u>Dec. 2, 2</u> 00 6
Committee member:	Date:

#### **ACKNOWLEDGMENT**

- I would like to acknowledge my wife Jennifer Shide. Without her support and understanding I would have been able to complete this project
- The following personnel at Continental Western Insurance deserve acknowledge for giving me authorization to move forward with the project: Tammie Heeren, IS Manager for the Business Systems Analyst team; Bob Andersen IS Manager for the Transaction Processing Programming Team; and Deb Thie, IS Manager for the Data Warehouse Team.
- The following personnel at Continental Western Insurance deserve acknowledgement for input given on the design of this project: Ryan Roberts, Business Systems Analyst; Dan Mueggenberg, Senior Programmer/Analyst; Gloria Gary, Business System Analyst; Don Ballew, Database Administrator, Brian Christy, Lead Programmer/Analyst; Leann Battreal, Senior Programmer/Analyst and Anne Pittard, Business Systems Analyst.

#### **ABSTRACT**

The idea for this project was born in a meeting of supervisors in my department at Continental Western Group (CWG) Insurance Company. This meeting took place about nine months ago in January of 2006. We have a system in place to generate letters that are sent to policyholders and agents based on specific criteria for each letter. The system was put in place three years ago and although it serves its purpose much better than its predecessor, it has caused us many problems.

During our meeting my immediate supervisor and the person that supervises the other team of Business Systems Analysis (BSA) were expressing frustrations with the issues revolving around this letter generation system. The most concerning of the problems was related to our renewal maintenance system. Our policy processing system is a COBOL based system with fourth-generation tool built around it. Renewal maintenance is one of these has several roles, one of which is to create the data file that the renewal letters get their data from. It had gotten to the point that we were using too many of what we call "L" specs and it was taxing the COBOL resources on the entire system.

Multiple times over the three years we had been using this system the BSA's would be testing a new letter, and while running a COBOL utility program required for testing would lock up the system. We would then have to open a service ticket with our sister company, Berkley Technology Services (BTS). The answer we continually got back was "you have exceeded limits in renewal maintenance". This meant waiting sometimes several weeks for a resolution. As we discussed the issue more problems were brought out, those will be detailed later in this paper.

One of the ways we verified that our letters were attaching to the correct policies was to write a query against our premium data warehouse (know as DSS). The BSA group had grown knowledgeable using the SQL editor from Informix and it had become very easy to write a query that parallels the pre-condition set up in renewal maintenance. My suggestion was to forget out dealing with the renewal maintenance system and replace it with a query

against DSS that would check all of our renewal letters. Both my supervisor and the other team lead liked the idea so I started to do some research and see if it was feasible.

By the spring I had determined that this project was a go, but we would need input from our data warehouse team, the environment support team, the transaction programming team and the BSA group. Also we had to make sure the work flow of the mail room staff and print operations was not adversely affected. They also had to be in the loop on any changes pertaining to their duties. I starting to go forward with this project but because we already had a system in place, it was giving a low priority.

What the project became was a group of several deliverables. First there where the letters, they are broken into two types, policyholder notices which are mailed to policyholders and are for information purposes only, but required by law and renewal letters which are sent to the agents and sometimes policyholders, but they require some sort of response from the addressee. The system also included certificate of mail reports, which are required by the post office on legal mailing of this sort, they use them to verify the proper number of letters were sent. Since the renewal letters didn't need a certificate of mail we decided to create a verification list for them also, this is called a policy list.

We decided to utilize a tool called Hyperion Intelligence Explorer and the Hyperion Performance Suite to produce the certificate of mail, policy list and some of our letters for the collector car line. We phased out not only the renewal "L" specs but also a scheduled job using MS Access.

As the planning grew the main goals of this project centered around eliminating the renewal "L" specs, replacing the MS Access Database with Hyperion Intelligence and cleaning up several lingering issues with the existing system that were manipulating the time of most of the BSA staff. A final goal was improve the quality and efficient of our testing procedures.

## **DECLARATION**

I hereby certify that this project constitutes my own product, that where the language of others is set forth, quotation marks so indicate, and that appropriate credit is given where I have used the language, ideas, expressions or writings of another.

I declare that the project describes original work that has not previously been presented for the award of any other degree of any institution.

Signed,

Tom Shide

Pom Shide

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## **CHAPTER 1 INTRODUCTION**

## Background of the Problem

An insurance company is required to send written notification to policyholders when there is any change in coverage to a renewal policy or if premium is expected to increase over a threshold of three percent, these are called policyholder notices. In addition, the company being addressed with this project Continental Western Group (CWG) will send letters to agents or policyholders requesting information about an upcoming renewal to help with underwriting, these are called renewal letters. So CWG is sending letters to policyholders and agents on a daily basis.

CWG uses a COBOL based system for its policy processing called A+PLUS. The core system is maintained by programmers at a sister company called Berkley Technology Services (BTS). The custom designing and modification is done by CWG in-house by a group of Business Systems Analysts (BSA's). The BSA group uses fourth-generation COBOL tools to make the custom changes to the system. The changes are migrated to the production environment on a semi-monthly basis.

Prior to May of 2002 CWG was not fully automated in sending letters to policyholders and agents. At that time a decision was made to have Research & Development make a filing for each letter so it gets a unique ID and name. Maintenance of an automated process to create these letters was to be done by the BSA group. The advantage to this was to having it done in-house rather than relying on the COBOL programmers at BTS. This process allowed for a larger volume of letters to be maintained.

To create each letter a specification was designed by one of the BSA's in a fourth-generation COBOL tool called "Renewal Maintenance". This specification contained the conditions on which the letter will attach and pulled the necessary data out of the policy files on the A+PLUS system. All these specifications executed in the A+PLUS daily batch cycle to create a single file that was put onto the CWG network using file transfer protocol (FTP). A Microsoft Access macro accessed this file to create data sources used my Microsoft Word to create the letters. Access then created Certificate of Mail reports which are required by the

post office to verify bulk mailings. Lastly, the Certificate of Mail reports were moved to the company intranet for archiving.

## Statement of the problem

As the number of letters filed by R&D grew so did the number renewal specifications required. This presented the first problem, a lack of COBOL resources. Multiple times since this system was put into place the limits for renewal specifications were exceeded on the A+PLUS system. This created a need for the core programming team at BTS to make some changes. It also means the BSA group has to constantly make sure that unused renewal specifications get deleted off the system as the renewal specifications are constantly as their maximum allowable size. Deleting these specifications goes against the business practice of CWG not to delete specifications due to the need to keep an audit trail on development. But it has become a necessity.

A second problem is the difficultly in programming the criteria for some letters. Because of the way the files are designed in A+PLUS some letters require multiple renewal specifications to program the attachment criteria. We have one letter that must attach to all liability coverage, to accomplish this ten renewal specifications had to be created.

The renewal specs do not always test out to be accurate in identifying the policies that require a letter. At various times since the system was introduced 17 different letters have had to be created by a manual process to insure they get attached to the proper policies. The are two members of the BSA staff that spend eight to ten hours weekly monitoring these letters that do not attach properly. On top of this the BSA group has a length process it must go through to test the renewal specs.

The role MS Access plays in the system is another problem because the company has made a decision to eliminate the use of it with any scheduled jobs. So we need to replace Access with a more powerful database tool.

There are ten letters created for CWG's collector car policyholders that have to be created manually because they print data specific to a vehicle. This works fine if a policy has one vehicle, but on policies with multiple vehicles the letter has to be directed to the word processing staff to be created manually.

Finally, the limitations of scheduling changes to the renewal specs have been an issue. CWG is allowed at most two custom releases per month, so if a problem is identified you might have to wait two weeks to get the change migrated to the test environment and another two weeks for it to get released to production. If the problem is urgent enough this schedule can be bypassed with exception processing but that requires special procedures and incurs extra cost and resources to the company.

# Objectives of the project

The objectives of the project are designed to address the problems listed above plus add some functionality to the process. Specifically the project objectives are:

- o Eliminate the use of the renewal specs
- Make the testing process more efficient, taking the responsibility for creating a
  test file away from the BSA group. Give them a better set of data to test
  against.
- o Find a tool other than MS Access to generate the Certificate of Mail
- o Find a tool other than MS Access to create the data sources for the letters.
- O Shorten the window to time involved in getting a letter into production.
- Create a mechanism for verification of renewal letters. Only policyholder notices require a certificate of mail so the mail staff does not have a report to use for verification of the renewal letters.
- O Train the BSA staff so they can continue with maintenance of the system.
- Eliminate the need for the manual corrections being done on the current system. There should be no need to create letters manually outside the system.
- Automate the collector car letters that print vehicle data so the word processing staff now longer has to create them manually.

### **CHAPTER 2 LITERATURE REVIEW**

# What are the corporate partners doing?

Continental Western Group is part of WR Berkley Corporation (WRBC). WRBC owns insurance companies all over the world in various segments of the market. The market that CWG competes in is regional market for property and casualty insurance. There are three other companies within WRBC in this regional market and they are referred to as the "Regional Segment" with WRBC.

The other three regional companies handle this issue in a variety of ways. One approach is to send mass mailings to all policyholders when there are filings for new coverage or change in coverage. This is an approach CWG used prior to implementing the current system. Another approach is to rely on the reporting features built into the A+PLUS system, CWG used this approach for a time also. Going forward CWG has made a commitment to staying current with filings from the Insurance Services Office (ISO) and wants to be conscientious about notifying policyholders so the A+PLUS reporting feature and a more generalized approach using mass mailings was rejected. A decision was make to improve our current system and continue to identify policies on an individual basis through a daily job.

Continental Western has decided to take the lead within the corporation in developing this system. The other three companies will have a chance to review CWG's system when it is complete.

With the A+PLUS system being phased out in the coming years there is also a need utilize an external data warehouse instead of the A+PLUS files.

# Policyholder Notices and Renewal Letters

There are two types of letters sent by CWG. Policyholder notices are sent directly to policyholders and require no response. Renewal Letters are sent either to the agent to the policyholder and require a response back to the company. Policyholder notices and renewal letters are both referred to as "letters" in practice and in this document. Table 1 outlines the differences between these two letters.

Table 2.1: Differences between policyholder notices and renewal letters

Policyholder Notice	Renewal Letter
Mailed directly to the policyholder	Can be mailed to the policyholder or the
	agent
Do not require a response from the addressee	Require a response to the company in the
	form of underwriting data, approvals for
	optional coverage, etc.
Are not sent with a return envelope	Are accompanied by a return envelope
Require a Certificate of Mailing	Do not require a Certificate of Mailing
For agent reference a prototype copy is	For proof to the underwriter that it has been
posted to the company intranet	sent a copy is scanned into the imaging file
	for the policy.
R&D files the form with ISO and assigns a	R&D does not file the letter but it does give it
unique name beginning with the letters 'PN'	a unique name beginning with the letters
	'UW'
In force for a finite period of time, usually	Generally are on-going but in some cases
one year.	they will print for a finite period of time.

#### **Definitions**

The <u>System Under Discussion</u> (SUD) is the policyholder notice and renewal letter generation system being developed with this project.

<u>Certificate of Mail</u> is a report generated by the systems at Continental Western Group. Its format is approved by the post office and used to verify bulk mailing of policyholder notices. For a sample see Figure 1 in Appendix B.

A <u>Policy List</u> is the equivalent to the Certificate of Mail for Renewal Letters. It is a list identifying every policy for every renewal letter. It is created daily and posted to the intranet. Unlike the Certificate of mail, the policy list is not used by the post office and is for internal records only.

A <u>Business Systems Analyst</u> (BSA) is an IT professional at CWG that specializes in making custom changes to the A+PLUS policy system. The BSA team is responsible for programming and testing the policyholder notices and renewal letters.

<u>Berkley Technology Services</u> (BTS) is a corporate partner of CWG. Also part of WR Berkley Corp, it is an IT firm that serves the technology needs of all WR Berkley companies.

The policy processing system used by CWG is known as <u>A+PLUS</u>, it is a COBOL based system whose core programs are maintained by programmers at BTS.

The files that maintain the history of the A+PLUS system are called **PREPMSTR**. There are 33 PREPMSTR files that are updated in the daily batch processing, these 33 files hold the full history of all policies processed on the A+PLUS system.

The <u>Network Operating Center</u> (NOC) is the IT center for WR Berkley Corporation. Production Servers for all WRBC companies are located on this site. The NOC is located in Wilmington, Delaware.

The <u>Renewal Maintenance System</u> is a fourth-generation tool that is part of the A+PLUS tool set. It is programmed by the BSA staff at CWG to perform several functions. One of these functions is creating a file with all the data necessary for printing policyholder notices and renewal letters. This file is called <u>RENPRT</u>. Other functions of renewal maintenance include deleting records from a policy file at renewal time, pre-filling data items at renewal time, adding forms and deleting forms.

Renewal L-Specs are the specifications in the renewal maintenance system that interrogate the PREPMSTR files on A+PLUS to determine if a record should be created on the RENPRT file.

<u>DSS</u> is the data warehouse for the A+PLUS policy system, it was developed and is maintained by BTS. DSS gets its data directly from the A+PLUS PREPMSTR files, through a process run in the daily batch cycle. The data for the SUD is created by a query against DSS.

The <u>Loss Data Repository</u> (LDR) is the corporate claims warehouse created and maintained by BTS from the claims system, known as Claims Workstation (CWS). It is referenced here only because it is part of the definition for STATLITE, not other mention of this system is needed as related to the SUD.

**STATLITE** is the CWG data warehouse, its core is created out of DSS and the LDR to provide financial data to the company. However, plans are under way to expand it so the policyholder notice and renewal letter data can be generated from it. STATLITE also contains data pulled from other systems such as claims, imaging, accounting and application tracking. It runs on a SQL Server 2000 platform and will hold the tables used in our SUD.

The <u>Data Warehouse Team</u> is a group of IT professionals at CWG responsible for maintaining and developing the corporate data warehouse and the scheduled processes that use it as well as the LDR and DSS. The Data Warehouse Team is responsible for the scheduled jobs used by the SUD.

The cw-dsm-datamart server, referred to as "<u>datamart</u>", is the development server used by the Data Warehouse team. On this server all the extract, transform and load (ETL) jobs are created.

The BTSDESQL27 server, referred to as "<u>SQL27</u>", is the production server on which the CWG data warehouse resides. Scheduled jobs are migrated here from datamart after they pass testing.

The <u>Master Query</u> is a query written against DSS that identifies all the policy data needed to print the policyholder notice and renewal letters.

The <u>cwg\_work</u> database is located on the datamart and SQL27 servers and contains the tables used in this SUD. It is considered part of STATLITE.

The table <u>phn policy data</u> contains policy specific data used to populate the variable fields on the policyholder notices, renewal letters, and certificate of mail and policy list. It is part of the cwg\_work database.

The table phn\_letter\_data contains information about all the policyholder notices and renewal letters. This information is used by the Master Query to find policies that need to be have letters sent and also to calculate the status of each letter. It is part of the cwg\_work database.

The **Environment Support Group** (ESG) is a team if IT professionals at CWG responsible for the migration of changes from development to production for all systems used by CWG. For policyholder notices and renewal letters they will move changes to the daily processes and to the master query and letter spreadsheet.

The <u>Policyholder Notice Coordinators</u> are two members of the BSA group that are trained in more detail on the policyholder notice and renewal letter process. Their responsibility in this area expands beyond the rest of the BSA group to include troubleshooting issues on the production system; working with the ESG team to get changes migrated to the production environment and providing information on each letter to the mail center and print operations when a new letter is created.

The <u>Administrative Services Team</u> is a group of word processing and documentation professional that create the specimen copies of all the policyholder notices and renewal letters.

The <u>Distribution Services Team</u> is the group of mail service and the print operations professionals. The print operations technician will receive an email notification every morning after the data is ready, he or she will then start a job that prints all the letters, certificate of mail and policy list reports. The print is delivered to the mail room where all the letters are stuffed and crossed checked against the certificate of mail and policy list.

The <u>Report Management System</u> (RMS) is a reporting system developed in house by CWG. It is an area on the CWG Intranet where reports of various origins are placed here. Reports are created daily, weekly and monthly. The categories of reports fall into one of the following groups: Accounting, Agency, Claims, DSS, Miscellaneous, Operations, Reinsurance and Underwriting. The certificate of mail and policy list will be posted here on a daily basis.

#### **Tools**

<u>IBM Informix SQL Editor</u> is an SQL editing tool that is used to build the Master Query. The query was written against the DSS database, which is on the Informix platform.

<u>Microsoft SQL Query Analyzer</u> is an SQL editing tool used with SQL Server 2000. The query tool was used to format data created by the DSS query after it was stored on the data warehouse.

Microsoft SQL Server Enterprise Manager is the administrative tool for SQL Server. We used it to create the table phn\_policy\_data and phn\_letter\_data.

<u>Microsoft Word</u> is the word processor used to create the policyholder notices and renewal letters.

<u>Microsoft Query</u> is a query tool internal to MS Word, it was used to link each policyholder notice and renewal letter to the cwg\_work database on datamart and SQL27 and create the data source.

Hyperion Intelligence Explorer is the corporate stand database reporting tool. It was used to create the Certificate of Mail, the Policy Lists and ten collector car letters that print vehicle data. It was necessary to create the collector car letters here because MS Word could not handle policies that have multiple vehicles insured. Under the previous system the Administrative Services team had to create these manually.

<u>Hyperion Performance Suite</u> is also called the "I - Server", it is a web-based tool used to create scheduled jobs from documents created on Hyperion Tools. The I - Server was used to schedule daily jobs for the Certificate of Mail, Policy List and the some collector care renewal letters. Another job was created to run daily to move the output to the Intelligence FTP server.

Microsoft XML Notepad is an XML editing tool used to create two XML files. One file was used on the I - Server job that moved output from the development staging area to the CWG network. The second file moves the output from the production area to the CWG network.

<u>Pervasive Process Designer</u> is referred to by CWG IT personnel as Data Junction because that was the vender name when we started using it. This is an ETL tool used to run the daily scheduled job that creates the phn\_policy\_data and phn\_letter\_data tables on

cwg\_work. It also emails the print operations staff signaling it is OK to start the job that prints the letters.

<u>Pervasive Map Designer</u> is the map designing tool used by the Pervasive Process Designer. Our process to create the phn\_policy\_data and phn\_letter\_data tables uses three maps.

The <u>Embarcadero Job Scheduler</u> is a tool used by CWG to schedule jobs. This project will have two jobs scheduled with Embarcadero, one to run the process to create the data and another to print everything.

# The Current System

As of today (11/17/2006) there are 14 policyholder notices active on the system with two more in a pending status, meaning they are implemented, but they have not yet started to print. There are 17 underwriting letters currently active. See table # in Appendix B for a complete list.

One of the issues from the problem statement above was the difficult in programming criteria for some forms. Using data from 11/17/2006 this will be illustrated. Of the 16 policyholder notices, two of them PN6010 and PN6113 are being created manually on a process outside of the current system. Of the 17 renewal letters, five are created manually. This is due to limitations of the renewal maintenance system in A+PLUS. Table 2 shows the results of the printing from 11/17/2006.

Table 2.2: Data Verification results from 11/17/06.

Forms That Printed Automatically	Number Printed	Forms that had to be created manually	Number Printed
PN6118	56	PN6010	1
PN6119	10	PN6113	17
PN6120	1	UW0020	0
PN6121	45	UW0021	1
PN6128	6	UW0022	1
PN6130	2	UW0037	2
PN6131	6	UW0040	3
PN6137	1		
UW0013CC	2		
UW0026CC	1		
UW0033	2		
Total Letters Printed	183	Total Letters Printed	25

If a policyholder notice or renewal letter does not show in Table 2 it means there was no print generated for it that day. So of the 16 policyholder notices, eight printed off the system, two had to be generated manually, two more are pending and the other four did not hit on any policies this day. Of the 17 renewal letters, five have to be created manually, three printed automatically as they should and the other nine did not hit on any policies. It is important to note that UW0013CC and UW0026CC are collector car letters that print vehicle data. It was mentioned above that if these letters hit a policies with multiple vehicles the system kick them out in error, forcing the Administrative Services group to create them manually, this was not the case on this day.

Table 2 shows that 208 pieces of mail went out the door on 11/17/2006, but 25 of them (12%) had to be created manually. The new system had addressed the problems with all these letters and had as an object to get the ratio down to zero percent. The two members

of the BSA staff that serve as Policyholder Notice coordinators now spend eight to ten hours weekly on issues related to the letters that are created manually.

Here is a summary of how the system functions today. The driver behind the creating of the RENPRT file is a program called RNWLP001. This program executes all the renewal specifications. As mentioned above the renewal maintenance system uses the L-specs to create the RENPRT file, however there are several other types of renewal specs in renewal maintenance, see table 3 for a detailed list.

Table 2.3: Type of A+PLUS Renewal Specifications

Type of renewal spec	Number of specs	Description
L-Specs	145	Used to create reports, build the RENPRT file
Diary Specs	375	Used to create messages in the A+PLUS diary system
Form Specs	400	Used to add and delete forms from a policy
Data Spes	499	Used to pre-fill field on the A+PLUS screen at renewal time
R-Specs	103	Used to delete records from the A+PLUS policy files, re-sequence items on A+PLUS screens and sort.
S-Specs	1	Used to stop processing according to a pre- condition
Total	1,523	

The data specs outnumber the rest but they are very simple in structure and only few of them (less than 10) call COBOL subroutines so they take very little processing time. The form specs are also very simple and none of them use COBOL routines. The R-specs take even less significant when it comes to processing time. The diary specs each call COBOL subroutines but they have caused little or no trouble, which leaves the L-specs taking up the most resources when RNWLP001 is run.

At 6:00 P.M. central time Monday through Friday the A+PLUS system is taken down so the daily batch processing can be done. One of the programs run in the batch cycle is RNWLP001. During the execution of RNWLP001 each L-Spec will check the expiration dates for each policy on the PREPMSTR files and then compare the rest of the criteria on the pre-condition. If the precondition is satisfied a record is created in the RENPRT file. After RNWLP001 completes the RENPRT file is moved to the CWG network using file transfer protocol (FTP). Between 7:00 and 7:30 A.M. the technician in the print operations center at CWG will run a file called filechk.bat. This file starts a macro in MS Access that reads the RENPRT file, builds tables for every letter to be used as a data source and creates a Certificate of Mail for all the policyholder notices. After Access closes a macro is started in MS Word to send all the letters to the printer. After filechk.bat completes the print technician starts a file called RENPCOM.bat. This file transfers all the Certificate of Mail reports to a staging area so they can be posted to the CWG intranet.

The print technician does not get a notification to run these jobs, it is built into the job requirements. See Figure 1 on the next page for an illustration of the current system.

# **Current Letter Generation System**

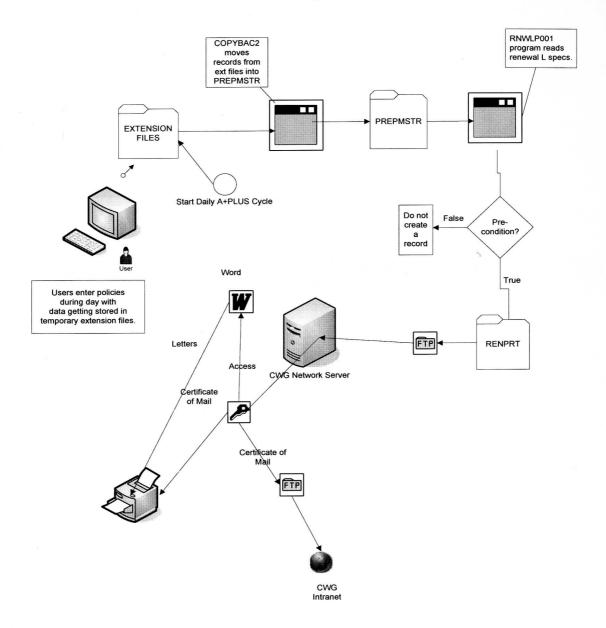


Figure 2.1: Illustration of the current letter generation system used by CWG

### **CHAPTER 3 SYSTEM DESIGN**

## Analysis Strategy

The analysis strategy will be addressed according to the components of the project, these include the data used to create the letters, certificate of mail and policy list; the letters created in MS Word; the certificate of mail created for the policyholder notices; the policy list created for the renewal letters; the collector car letters that print vehicle data and the letter status report.

#### Data

Where to store the data and how to create it was the first issue tackled with this project. The method currently used to collect the data was the main reason for changing the system, so continuing to use the PREPMSTR files as the source for the data was not an acceptable option. This left two possible sources to get the data, the CWG data warehouse and DSS. The CWG data warehouse does not have the detail of data required to program the attachment criteria for all the letters. The DSS system does have this data because in addition to the premium transaction information loaded into DSS daily, there is also a copy of the PREPMSTR files loaded into DSS daily. So any data accessible on A+PLUS is also accessible on DSS.

There was a third option to creating the data, to run a query against DSS using Hyperion Intelligence Explorer and scheduling a daily job. The attraction to the Hyperion tool was the fact that the Hyperion server is located at the NOC, as is the DSS server (cwgpn02) so the data would not have to be pulled across the Wide Area Network (WAN). Research on the query capabilities of Intelligence showed it did not have the flexibility to pull in outside text files or create temporary tables like we do with SQL Editor. Hyperion also ran much slower. Since plan to run the DSS query on off hours the problem with pulling data over the WAN will end up not being an issue.

So the decision was made to go ahead and use an Informix query against DSS to get the data needed to generate the letters.

Looking to the future CWG is in the process of expanding its data warehouse to include more detail. When this project is complete the process will be changed so the process is run against the data warehouse instead of DSS. However it was decided not to wait for the data warehouse project as it is too far in the future to hold up the system we are discussing here.

In addition to the query against DSS, an ELT tool was needed because the data must be moved from the server on which DSS resides to the server on which the data warehouse exists. CWG currently uses the Pervasive Process Designer (formerly Data Junction) as the ELT tool when data is moved from Informix (the DSS database vender) to the warehouse. See table 4 for a description on tasks involved with the ELT job.

#### Letters

When it was first decided to move forward with this project the desire was to create the letters using Hyperion Intelligence Explorer. The reason was the Hyperion Server is located at the NOC along with the DSS server (cwgpn02), so we would not have to be pulling the data across the Wide Area Network (WAN). After researching the reporting capabilities of Intelligence it was decided that it did not provide the formatting capability we need for the policyholder notices and for any of the renewal letters that were more than one page. It was found to be an excellent reporting tool but not a sufficient word processing tool.

So all the letters with the exception of ten collector car letters will be created using MS Word. Another benefit to using Word is that the letters are already created. The only changes needed are to rename them, move them to a new location and reset the data source.

Hyperion Intelligence Explorer did prove out to be the best tool to create our collector car letters that return vehicle data. Because these letters more resemble a report than a letter, using a reporting tool like Explorer made the most sense.

#### Certificate of Mail

The current system used MS Access to create the certificate of mail reports for each letter. Because one of the objectives of this project is to eliminate the use of Access a change was necessary. Hyperion Intelligence Explorer is clearly the best tool we have for this job as it is our corporate standard for generating reports. Using Explorer will also reduce the

development time for future projects. On the current system the BSA has to create a new certificate of mail report for each new letter. We have gained several advantages with Explorer as our tool to create the certificate of mail, they include:

- We no longer have to create a new certificate of mail report for every new policyholder notice. Once the initial job is set up each new letter will automatically get added to the certificate of mail job.
- We were able to set up the report in Explorer so seven policies could print on one page. The most we could get on the reports from Access were three.
   This will reduce the amount of pages the mail room has to deal with by more than 50%.

#### **Policy Lists**

The policy lists are a new component that the existing system does not have. Because they will be formatted similar to the certificate of mail it was an easy decision to use Hyperion Intelligence Explorer to create these.

## Letter Status Report

The letter status report is another component the existing does not have. The distribution services staff does keep an excel spreadsheet with information they need from all the letters, however it is a spreadsheet that is manually updating and sometimes the updates do not get made in a timely manor. So the decision came down to a choice between continuing as we are now are upgrading this part of the process.

We are going ahead with creating a report in Explorer using the Excel spreadsheet the BSA group uses to submit their jobs. The advantages to using Explorer include

- We will create a job that updates this report daily, the report does not need to
  be delivered daily but since the certificate of mail, policy lists and other
  Hyperion jobs are done daily it made sense to do this daily. Also, the status of
  a letter can change from one day to the next.
- We will be able to give the distribution staff more data. We will now have a 'status' fields that says 'Active', 'Pending' or 'Expired' so the mail and print staff can quickly see the status of a letter. There will also be a 'Start Print'

- and 'End Print' date so the mail and print staff can know exactly when a letter will stop printing.
- The report will be more accurate because its source, the letter spreadsheet updated by the BSA staff is quality checked and has to be accurate. There is no quality checking in place with the existing spreadsheet.

# Requirements Analysis

Table 3.1: In/out list

Task	In	Out
Policyholder notices and renewal letters print automatically from a daily scheduled job.	X	
Create an electronic, scanned image of each renewal letter		X
Create a certificate of mail report for each policyholder notice	X	
On each letter print a sequencing number that can be cross checked against the same number on the certificate of mail or policy list	X	
Modify the look of the certificate of mail to match the form on file with the post office, PS Form 3877	X	
Create a report summarizing the status of all policyholder notices and renewal letters	X	
Create a list, similar to the certificate of mail that can be used for verification of renewal letters	X	
Post certificate of mail and policy lists to the CWG Intranet on a daily basis	X	
Email notifications specific to errors in the master query		X

Table 3.2: Primary Actors

System Under Design (SUD) The system will start all the jobs automatically so it will be the primary actor for all use cases.

Table 3.3 – Secondary Actors

DSS	As mentioned above this is the corporate data warehouse for the A+PLUS policy system, it uses Informix as its database platform.	
CWG data warehouse	This is a SQL server data base that CWG populates daily from DSS and other systems. The policy data and letter data generated by the master query are stored here.	
Hyperion Explorer	There are Hyperion Explorer files created for the certificate of mail, the policy list, the letter status report and the collector car letters.	
I – Server	The I –Server is the tools used to schedule job to run on Hyperion Intelligence.	

Table 3.4 – Stakeholders

Business System Analysts (BSA)	Group of IT professionals at CWG that will be responsible updating and maintaining the system. The two BSA's that serve as policyholder notice coordinators take on a more active role.
Print operations staff	Part of the distribution services team, the print operations staff monitors and run the central printer in CWG's home office, they also deliver the print to the mail staff.
Mail staff	Part of the distribution services team, the mail staff is responsible for all mail that goes out the door. They run the machines that stuff the envelopes, assign the postage and they also very that all pieces of mail are accounted for.
Data warehouse team	This project was implemented by the data warehouse team so going forward they will address any issues with the scheduled jobs in Embarcadero or the I - Server.
Environment support team	The ESG team maintains the jobs run on Embarcadero and will be responsible for merging changes to the master query, letter spreadsheet from development to production.
Research & Development	The Research & Development team is at the very beginning of this process. When they file for a new coverage they also file the number for the form and work with the BSA staff to get the project scheduled.
Home office underwriting staff	The home office underwriting staff oversees underwriting over all four regions of CWG. They are responsible for the content of the letters and act as a contact person for the BSA that is developing a new policyholder notice or underwriting letter
Regional Underwriting staff	The regional underwriting staff is the ones that work the policies, they are assigned to a specific state or product line and consist of a rater, underwriting assistant and underwriter. They have to field any questions that come from the policyholder or agent and they collect the data sent to them via a renewal letter.
Administrative Services	The word processing team falls into this group. They work with the home office underwriter to design a specimen copy of the letter, then send it to the BSA to get the variable data loaded into it.

Policyholder	The policyholder is the owner of an insurance policy with CWG. They will receive a policyholder notice in the mail if they policy satisfies the criteria.
Agent / Agency	The agent or agency is the person or persons that broker the insurance contract between CWG and the policyholder. Renewal letters normally are sent to the agent with a request for information to be returned to CWG.

Table 3.5: Actor/Goal List

System Under Design	Automatically print policyholder notices and renewal letters as part of a scheduled job.
System Under Design	Create a certificate of mail report for each policyholder notice
System Under Design	Print a sequencing number for each letter on the letter and on the certificate of mail or policy list so the mail team can verify the print.
System Under Design	Modify the look of the certificate of mail to match the form on file with the post office, PS Form 3877
System Under Design	Create a report summarizing the status of all policyholder notices and renewal letters
System Under Design	Create a list, similar to the certificate of mail that can be used for verification of renewal letters
System Under Design	Post certificate of mail and policy lists to the CWG Intranet on a daily basis

## Use case 1 - create the system data

Table 3.6: Use Case 1 – Characteristic Information

Description	This use case will create the data needed to print the letters, certificate of mail, policy lists and letter status report. Two tables will be created on the CWG data warehouse, one for policy data that will generate the letters, certificate of mail and policy list. The other table will have data specific to the status of each letter, it will be used to generate the letter status report.		
Primary Actor	System under design, Embarcadero Scheduler		
Secondary Actor	DSS		
Stakeholder(s)	Data warehouse team, BSA team, Environment Support Group		
Trigger	The Embarcadero scheduler starts the Pervasive ELT job.		
Precondition	The daily A+PLUS cycle has completed successfully		
Guarantees	The policies identified will be in force and match the precondition the associated letter		
Success End Condition	The table tables on the CWG data warehouse created by this system will get deleted and replaced by a new version.		
Failed End Condition	Noting happens		

#### Table 3.7: Use Case 1 – MAIN SUCCESS SCENARIO

- 1. The system sends an email notification to the data warehouse team and the policyholder notice coordinators indicating the process have begun.
- 2. The system maps the status information on all the letters to a text file called letter.txt.
- 3. The system uses the letter.txt file to update the status of each letter and update the letter status table on the CWG data warehouse.
- 4. The system uses the letter.txt file to determine the date criteria for each letter.

The system compares the policy expiration date in DSS to the date criteria found in #4
 The system saves the policy data in a temporary file. [repeat at 5]
 The system compares the policy attributes in DSS to the specific criteria for a letter.
 The system creates a record in the policy data table on the CWG data warehouse. [repeat at 7]
 The system sends an email the data warehouse team and the policyholder notice

Table 3.8: Use Case 1 – EXTENSIONS

\*a. An error is encountered during the ELT job.

coordinators indicating that the process has completed.

- \*a1. The system sends an email to the data warehouse team and the policyholder notice coordinators indicating the process failed. [fail]
- 6b. The system bypasses the policy. [repeat at 5]
- 8b. The system does not create a record in the policy data table. [repeat at 7]

Table 3.9 – Create the system data rules

Num	ber	Rule Description – The system shall
1		Run the ELT process until 7:00 a.m., Monday through Friday
2	1	Process data one day behind because DSS is updated one time daily
3		Group the data for Saturday, Sunday and Monday into Monday's job.

### Use case 2 - Create the Certificate of Mail

Table 3.10: Use Case 2 – Characteristic Information

Description	This use case will create the certificate of mail from the system data tables created in use case 1.								
Primary Actor	System under design								
Secondary Actor	CWG data warehouse, Hyperion Explorer, I - Server.								
Stakeholder(s)	Data warehouse team, BSA team, ESG Team								
Trigger	The I - Server starts the certificate of mail scheduled job.								
Precondition	The policy and letter tables on the CWG data warehouse created in use case 1 have been updated.								
Guarantees	The policies listed on the certificate of mail will have a corresponding letter created and can be verified by the sequence number.								
Success End Condition	The certificate of mail report will be placed in PDF format in the 'PHN' folder on the Hyperion Intelligence Server.								
Failed End Condition	Noting happens								

### Table 3.11: Use Case 2 – MAIN SUCCESS SCENARIO

- 1. The system opens the certificate of mail query file in Hyperion Explorer.
- 2. The certificate of mail query file processes a query against the system data files created on the CWG Warehouse.
- 3. The certificate of mail query file uses the query results to create the certificate of mail report.
- 4. The certificate of mail query file runs JavaScript code to export the certificate of mail as a PDF file to the 'PHN' folder on the Hyperion Intelligence Server located at the NOC.
- 5. The I Server closes the certificate of mail query file and sends email notification to the data warehouse team and policyholder notice coordinators.

### Table 3.12: Use Case 2 – EXTENSIONS

- \*a. An error is encountered during either I Server Job.
  - \*a1. The system sends an email to the data warehouse team and the policyholder notice coordinators indicating the process failed. [fail]

Table 3.13 – Create the certificate of mail rules

# Number Rule Description – The system shall ... 1 Not start use case 2 until use case 1 is completed

## Use case 3 - Create the Policy List

Table 3.14: Use Case 3 – Characteristic Information

Description	This use case will create the policy list from the system data tables created in use case 1.								
Primary Actor	System under design								
Secondary Actor	CWG data warehouse, Hyperion Explorer, I - Server.								
Stakeholder(s)	Data warehouse team, BSA team, ESG Team								
Trigger	The I - Server starts the policy list scheduled job.								
Precondition	The policy and letter tables on the CWG data warehouse created in use case 1 have been updated.								
Guarantees	The policies listed on the policy list will have a corresponding letter created and can be verified by the sequence number.								
Success End Condition	The policy list report will be placed in PDF format in the 'PHN' folder on the Hyperion Intelligence Server.								
Failed End Condition	Noting happens								

### Table 3.15: Use Case 3 – MAIN SUCCESS SCENARIO

- 1. The system opens the policy list query file in Hyperion Explorer.
- 2. The policy list query file processes a query against the system data files created on the CWG Warehouse.
- 3. The policy list query file uses the query results to create the policy list report.
- 4. The policy list query file runs JavaScript code to export the policy list as a PDF file to the 'PHN' folder on the Hyperion Intelligence Server located at the NOC.
- 5. The I Server closes the policy list query file, ends the job and sends email notification to the data warehouse team and policyholder notice coordinators.

- \*a. An error is encountered during either I Server Job.
  - \*a1. The system sends an email to the data warehouse team and the policyholder notice coordinators indicating the process failed. [fail]

Table 3.17 – Create the policy list rules

Number	r Rule Description – The system shall							
1	Not start use case 3 until use cases 1 and 2 are completed							

### Use case 4 - Create the collector car vehicle letters

Table 3.18: Use Case 4 – Characteristic Information

Description	The collector car vehicle letters are renewal letters that print the year, make, model and serial number of every eligible vehicle on a policy. Because policies can have multiple vehicles these letters are treated as reports. This use case is repeated for ten different letters									
Primary Actor	System under design									
Secondary Actor	CWG data warehouse, Hyperion Explorer, I - Server.									
Stakeholder(s)	Data warehouse team, BSA team, ESG team									
Trigger	The I - Server starts the collector car scheduled job.									
Precondition	The policy and letter tables on the CWG data warehouse created in use case 1 have been updated.									
Guarantees	The sequencing number on each letter will match a sequencing number of the policy list.									
Success End Condition	The collector car letters will be placed in PDF format in the 'PHN' folder on the Hyperion Intelligence Server.									
Failed End Condition	Noting happens									

### Table 3.19: Use Case 4 – MAIN SUCCESS SCENARIO

- 1. The system opens the collector car query file in Hyperion Explorer.
- 2. The collector car query file processes a query the checks the name of the letter against the specific collector car letter name.
- 3a. The collector car query file adds a record to the results. [repeat at 2]
- 4 The collector car query file uses the result set to create a report that is actually a set of letters.
- 5. The collector car query file runs JavaScript code to export the letters as a PDF file to the 'PHN' folder on the Hyperion Intelligence Server located at the NOC.

6. The I - Server closes the collector car query file, ends the job and sends email notification to the data warehouse team and policyholder notice coordinators.

### Table 3.20: Use Case 4 – *EXTENSIONS*

- \*a. An error is encountered during either I Server Job.
  - \*a1. The system sends an email to the data warehouse team and the policyholder notice coordinators indicating the process failed. [fail]
- 3b. The collector car query file does not add a record to the result set. [repeat at 2]

Table 3.21 – Create the certificate of mail rules

# Number Rule Description – The system shall ... 1 Not start use case 4 until use cases 1, 2 and 3 are completed

## Use case 5 – Create the letter status report

Table 3.22: Use Case 5 – Characteristic Information

Description	This use case will create the letter status report from the system data tables that were created in use case 1.									
Primary Actor	System under design									
Secondary Actor	CWG data warehouse, Hyperion Explorer, I - Server.									
Stakeholder(s)	Data warehouse team, BSA team, ESG Team									
Trigger	The I - Server starts the policy list scheduled job.									
Precondition	The policy and letter tables on the CWG data warehouse created in use case 1 have been updated.									
Guarantees	All active and pending letters will be accounted for on this list.									
Success End Condition	The letter status report will be placed in PDF format in the 'PHN' folder on the Hyperion Intelligence Server.									
Failed End Condition	Noting happens									

### Table 3.23: Use Case 5 – MAIN SUCCESS SCENARIO

- 1. The system opens the letter status query file in Hyperion Explorer.
- 2. The letter status query file processes a query against the system data files created on the CWG Warehouse.
- 3. The letter status query file uses the query results to create the letter status report.
- 4. The letter status query file runs JavaScript code to export the letter status report as a PDF file to the 'PHN' folder on the Hyperion Intelligence Server located at the NOC.
- 5. The I Server closes the query file, ends the job and sends email notification to the data warehouse team and policyholder notice coordinators.

### Table 3.24: Use Case 5 – EXTENSIONS

- \*a. An error is encountered during either I Server Job.
  - \*a1. The system sends an email to the data warehouse team and the policyholder notice coordinators indicating the process failed. [fail]

Table 3.25 – Create the letter status report rules

Number	Rule Description – The system shall	_
1	Not start use case 5 until use cases 1, 2, 3 and 4 are completed	

### Use case 6 - Print all documents

Table 3.26: Use Case 6- Characteristic Information

Description	All the documents created on Hyperion Intelligence Explore get exported to the 'PHN' folder on the Hyperion Intelligence server. This use case moves these files to the CWG network so they can be printed locally.								
Primary Actor	System under design								
Secondary Actors	I-Server, Embarcadero, CWG Data Warehouse, CWG Intranet								
Stakeholder(s)	Data warehouse team, BSA team, ESG Team, Home Office Underwriting staff, Regional Underwriting Staff, Print Staff, Mail Staff, Research & Development, Policyholder, Agent,								
Trigger	The I - Server starts the FTP scheduled job.								
Precondition	Use cases 2, 3, 4 and 5 have completed successfully								
Guarantees									
Success End Condition	The certificate of mail, policy list, letter status report and all collector car vehicle letters are move to the appropriate folder on the CWG network with current date's timestamp.								
Failed End Condition	Noting happens								

Table 3.27: Use Case 6 – MAIN SUCCESS SCENARIO

- 1. The system opens the XML file set up to move the documents located in the 'PHN' file
- 2. The system moves the files in the 'PHN' folder on the Intelligence Server to the Hyperion Intelligence FTP server.
- 3. The I Server closes the XML file, ends the FTP job and sends email notification to the CWG data warehouse team and the policyholder notice coordinators
- 4. Embarcadero starts a Pervasive ETL Process and sends email notification to the CWG data warehouse team and the policyholder notice coordinators indicating that the job has started.

- 5. The system performs two FTP processes, one to a location on the CWG network, the other to the Report Management System staging area on the CWG Intranet.
- 6. The system prints the PDF files located in the 'PHN' folder.
- 7. The system starts a macro that opens the first MS Word Document
- 8. A .dns file connects the MS Word document to its data source on CWG Warehouse (server SQL 27).
- 9. The macro pulls the data into the document, sends the document to the printer, then closes the document. [repeat at 7]
- 10. The ETL job sends an email notification to the CWG data warehouse team and the policyholder notice coordinators indicating that the job completed.

### Table 3.28: Use Case 6 – EXTENSIONS

- \*a. An error is encountered during either I Server Job.
  - \*a1. The system sends an email to the data warehouse team and the policyholder notice coordinators indicating the process failed. [fail]
- \*b An error is encountered during the ELT process
  - \*b1. The system sends an email to the data warehouse team and the policyholder notice coordinators indicating the process failed. [fail]

Table 3.29 – Print all documents rules

Number	Rule Description – The system shall								
1	Not start use case 6 until use cases 1, 2, 3, 4and 5 are completed								
2	Have the timing worked out on the I – Server and Embarcadero so the files are moved to the FTP Server on Hyperion Intelligence before Embarcadero starts the job to print the documents.								
3	The I – Server will start the FTP job at 7:15 a.m.								
4	Embarcadero will start the ELT process at 7:30 a.m.								

# Illustration of the system under discussion

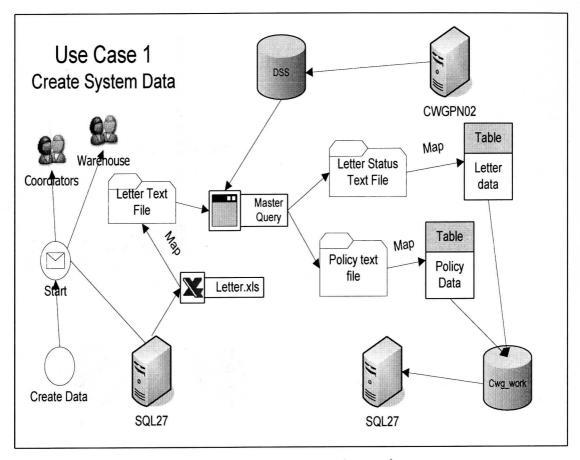


Figure 3.1: Use Case 1 – Create the system.

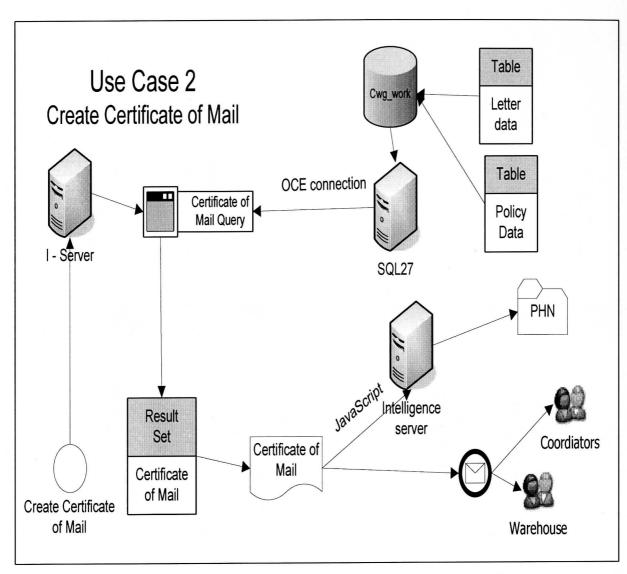


Figure 3.2: Use Case 2 – Create the Certificate of Mail

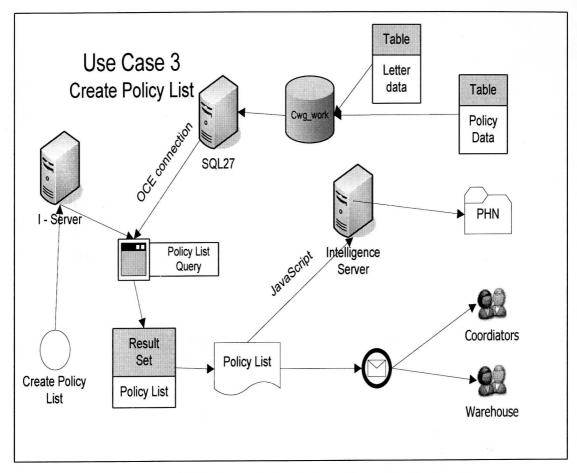


Figure 3.3: Use Case 3: Create the Policy List

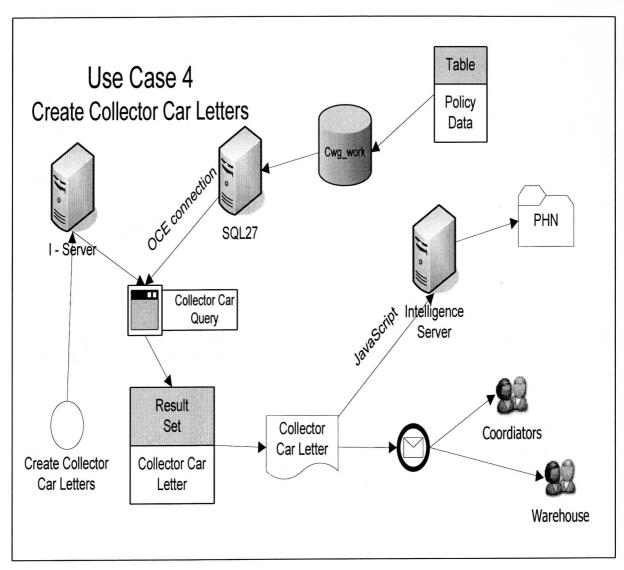


Figure 3.4: Use Case 4 – Create Collector Car Letters

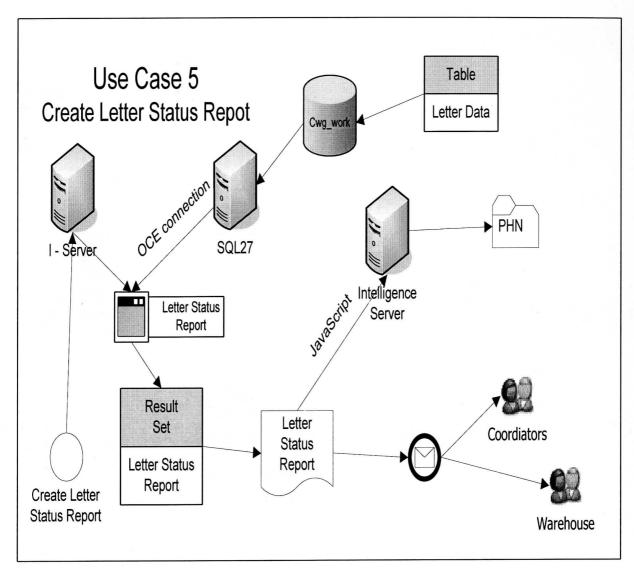


Figure 3.5: Use Case 5 – Create the Letter Status Report

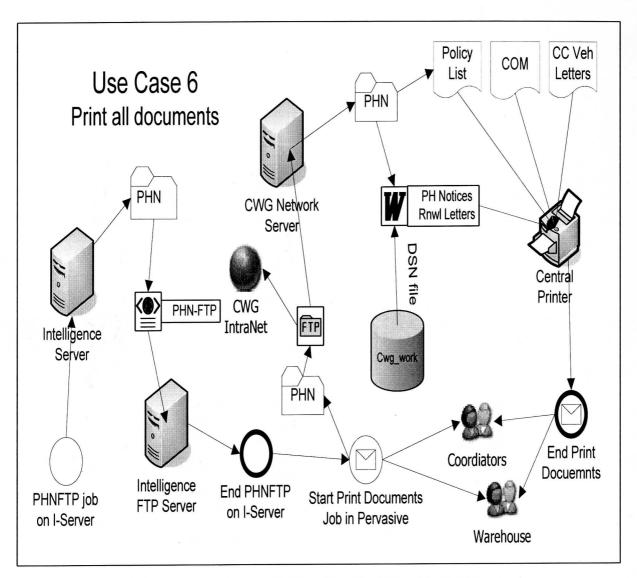


Figure 3.6 – Use Case 6 – Print all the documents

### CHAPTER 4 RESULTS AND DISCUSSION

# **Development Process**

The master query was the first component developed for this program. The tool used is the IBM Informix SQL Editor and the query was written against the DSS system on CWG's production server cwgpn02. The query uses as input an Excel spreadsheet that contains specific information about each letter. See Appendix B for a copy of the actual spreadsheet, Table B.2 in Appendix C shows the spreadsheet columns and a description. After the master query completes we have two text files, one contains data about the letters and the other contains data about the policies attached to each letter. Both of these text files are mapped to a table on the CWG Data Warehouse. See Table B.3 in Appendix C for the layout of the letter table. See Table B.4 in Appendix C for the layout of the policy table.

Some of the data needed further formatting so a second query was designed, this time on SQL Server Query Analyzer. We needed to get the underwriter name from the data warehouse, format the rating company and branch office so they were a name and not a number and formatted the date fields to be mm/dd/yyy format.

The SQL Server tables are accessed by the word documents for each letter as a data source. A .dsn file was created to link the word docs to the datamart and SQL27 servers. They are also the source files for the jobs run in Hyperion Intelligence Explorer that create the certificate of mail, policy list, letter status report and the collector car vehicle letters. See Table B.1 in Appendix C for locations of system components.

The jobs created in Hyperion Explorer are scheduled through the Hyperion Performance Suite or what CWG refers to as the I – Server. The ETL job to create the policy and letter data tables is scheduled through Embarcadero. Because we do not run Hyperion jobs through Embarcadero we have to organize the times at which these jobs kick off so the timing is correct. See table 4.1.

Table 4.1: Sequence of scheduling jobs on Embarcadero and the I – Server

Seq#	Job Description	Start Time
1	Daily A+PLUS cycle completes between 4:00 and 6:00 a.m. Tuesday through Saturday	6:00 p.m. Central
2	Embarcadero stars the Pervasive ETL process to create the policy and letter data tables	7:00 a.m. Central
3	The I-Server starts a group of jobs that will all run in parallel, they create the Certificate of Mail, Policy List, Letter Status Report and ten different collector car vehicle Letters	7:15 a.m. Central
4	The I-Server starts another job that cannot start until Seq#3 is completed. An xml file is run to move all the PDF documents created in Seq#3 to the Intelligence FTP server	7:30 a.m. Central
5	Now Embarcadero begins its next job, Seq#4 must finish before this starts. The PDF files on the Intelligence FTP server are moved to the CWG Network, then the letters, Certificate of Mail and Policy List are sent to the printer and the certificate of mail and policy lists are sent to the Intranet.	7:45 a.m. Central

The files created in Hyperion Explorer have JavaScript built into them to export a PDF file to a common location. This location acts as the source for the job that uses the xml file to get the PDF's to the FTP server.

### Verification of Data

At this time the process is programmed with a sampling of the policyholder notices and renewal letters. The renewal letters programmed are UW0013CC, UW0014C2, UW0015CC, UW0016C2, UW0017CC, UW0018C2, UW0026CC and UW0027C2. The policyholder notices programmed are PN6010, PN6113, PN6115, PN6118, PN6119 and PN6120. The first step in testing will be to compare the results we are currently getting on the production system with what we are getting on test.

We have an ELT process set up on the datamart server that queries against the same database the production system does (cwgpn02). We will reset the process date on the test

query to 11/17/2006 and reset the last run date to 11/16/2006. Friday's production run used previous day (11/16) because the DSS is updated daily, not in real time. See table 4.1 for a summary of testing. A more detailed summary of testing can be found on the Excel spreadsheet in Appendix B under 'Testing Results.'

Table 4.2: Summary of testing results from 11/16 & 11/17

Processing Date	Previous Run Date	Form Name	Existing System	Proposed System	Comments
11/17/2006	11/16/2006	PN6010	3	3	All policies matched
11/17/2006	11/16/2006	PN6113	4	4	All policies matched
11/17/2006	11/16/2006	PN6115	0	0	
11/17/2006	11/16/2006	PN6118	39	40	It was determined that the extra policy should have hit on the existing system also.
11/17/2006	11/16/2006	PN6119	10	10	All policies matched
11/17/2006	11/16/2006	PN6120	1	1	Policy matched
11/17/2006	11/16/2006	UW0011CC	0	0	
11/17/2006	11/16/2006	UW0012C2	0	0	
11/17/2006	11/16/2006	UW0013CC	2	2	Policies matched
11/17/2006	11/16/2006	UW0014C2	0	0	
11/17/2006	11/16/2006	UW0015CC	0	0	
11/17/2006	11/16/2006	UW0016C2	0	0	
11/17/2006	11/16/2006	UW0017CC	0	0	
11/17/2006	11/16/2006	UW0018C2	0	0	
11/17/2006	11/16/2006	UW0026CC	1	1	Policy Matched
11/17/2006	11/16/2006	UW0027C2	0	0	
11/16/2006	11/15/2006	PN6010	0	0	
11/16/2006	11/15/2006	PN6113	2	2	Policies match up
11/16/2006	11/15/2006	PN6115	0	0	
11/16/2006	11/15/2006	PN6118	34	34	Policies match up

Processing Date	Previous Run Date	Form Name	Existing System	SUD	Comments
11/16/2006	11/15/2006	PN6119	10	10	Policies match up
11/16/2006	11/15/2006	PN6120	1	1	Policy matches up
11/16/2006	11/15/2006	UW0011CC	0	0	
11/16/2006	11/15/2006	UW0012C2	0	0	
11/16/2006	11/15/2006	UW0013CC	3	3	Policies matched
11/16/2006	11/15/2006	UW0014C2	0	0	
11/16/2006	11/15/2006	UW0015CC	1	1	Policy matched
11/16/2006	11/15/2006	UW0016C2	0	0	
11/16/2006	11/15/2006	UW0017CC	1	1	Policy matched
11/16/2006	11/15/2006	UW0018C2	0	0	
11/16/2006	11/15/2006	UW0026CC	2	2	Policies matched
11/16/2006	11/15/2006	UW0027C2	1	1	Policy matched

All issues found in testing the data from 11/16/2006 and 11/17/2006 were addressed and corrected. The only issue outstanding is with the form PN6118 where an extra policy printed on 11/17, the testing checked out on 11/16. After analysis of the policy in question it was determined that the policy did satisfy the conditions of the form so we will approach this as a problem with the existing system.

Now that we have proved that a sampling of the forms will attach the same policies as the existing system we are safe to go ahead and program the attachment for the rest of the forms. This task will be performed by the BSA staff after training is completed for them. The general concept of using DSS as our attachment database, the BSA will do individual testing on each letter to make sure the query is programmed properly.

# Extract/Merge Process

## The initial merge to production

The environment support team at CWG has as its two main roles to maintain the schedules jobs in Embarcadero and to perform the extract and merge of systems from one environment to another. When the project has completed its testing on the datamart server the ESG team will move the contents of the project's process folder to the SQL27 server. The folder is named 'CWG Daily PHN Process and its contents include:

- o copyXMLfiles.bat copies xml files used by the Pervasive ETL process
- CWG\_Daily\_PHN\_Process.INI this file contains configuration settings for the ETL process
- o CWG Daily PHN Process.ip.xml xml file used for the ETL process
- CWG\_Daily\_PHN\_ProcessFileList-IN.txt Text file that contains three xml file names, one is the main xml file for this process, the next is for the macros used within the process and the third is for the maps used in the process.
- o FileList-IN.txt This text file contains the name of the process
- StartCWG\_Daily\_PHN\_Process-DJCosmos.bat This is the .bat file that starts
  the process
- CreateProductionFolderStatements.sql This SQL file creates the production folder when it is time to move the process to the SQL27 server.
- CWG\_Daily\_PHN\_Process\_Param.sql This SQL file sets off the parameters for the process these parameters are stored on a table called 'ParameterTable'.
- CWG\_Daily\_Process\_Resourses.sql this SQL file sets all the resources for this process. These resources are set in a table on the data warehouse called 'Process Resources Table'.
- Tcs\_phn\_main.sql SQL File for the Informix Query against DSS. This is what we been referring to as the 'Master Query'.
- Tcs\_phn\_print\_format\_query.sql SQL file for the print formatting query run on SQL Server.
- Letter.xls MS Excel file that serves as the template for entering a new form.

- Letter.txt Pipe delimited text file. The letter.xls file is mapped to this text file so it can be loaded into the master query.
- Letter\_status.txt Pipe delimited text file that is outputted by the master query,
   it is then mapped to the table phn\_letter\_data on the cwg\_work database and
   eventually becomes the letter status report
- Policy\_input.txt Pipe delimited text file outputted by the master query, it is mapped to the table phn\_policy\_data on the cwg\_work database and serves as the main data source for the letters, certificate of mail and policy list.
- Cntr\_class\_codes.csv This is a delimited file that was created to be used in the pre-condition for one of the letters. It contains all general liability contractors' class code.

See Appendix B for two documents. The first is the procedures we follow when moving a process to the NOC, which is where our production processes are and the second is the procedure to add a scheduled job to Embarcadero.

Also after the testing is complete on datamart the BSA acting as policyholder notice coordinator will move the Word Documents and their data sources from the 'PHN' folder on the network to a folder called 'PHN\_prod'.

# When a new letter is added to the system

Once the system is in place on production we will need to make updates when new letters are added. When a BSA has made the necessary updates to the master query and the Excel spreadsheet a request will be made to the ESG team to move the query and spreadsheet to the process folder on datamart.

After testing is completed on datamart the ESG team will move the query and spreadsheet to the SQL27 server. Once ESG has notified the policyholder notice coordinator that the merge to SQL27 is completed the new Word Document and its data source will be copied from the 'PHN' folder to 'PHN\_prod'. The new letter needs to be on SQL27 and the 'PHN\_prod' folder the day before it is to begin printing. Ideally we'd like it to be there a week before in case any issues are encountered.

### **CHAPTER 5 CONCLUSIONS**

# Did we meet the project objectives?

At this time the project is not fully operational, the pieces have been put into place, we still have to last issue to address. The jobs created in Hyperion Intelligence Explorer are not sending the PDF files to the appropriate location on the Intelligence server. So we do not yet have the scheduled jobs tested on the I – Server. We expect to have this issue resolved before December 1. Training is scheduled with the BSA group for the second week of December, at that time they will be able to modify and maintain the system. So we are on track to fully implement the system on the datamart server before the end of the year and to implement on SQL27 in January.

I will address the objective individually. The first was to eliminate the use of the renewal specs. This has been accomplished. The new system is able to get the same data out of DSS that the renewal spec retrieved from the A+PLUS PREPMSTR files. After the system is implemented on the SQL27 server we will delete the renewal 'L' specs to free up COBOL resources for the other parts of renewal maintenance.

The second objective was to make the testing process more efficient by removing the responsibility of creating the RENPRT file from the BSA group and getting a better set of data to test. We have taken away the need to run the A+PLUS utility programs, the BSA will be able to utilize both the DSS test or production environment to test their query changes. That gives them the flexibility to enter their own test policies and use the set of test policies that already exist. After the query has tested successfully they will be able to test the word documents and the certificate of mail after the daily job executes. Currently it takes a BSA a total of five to ten hours to properly test a policyholder notice. We now expect to get that down to two hours or less for testing. Detail testing documentation can be found in the users' manual (Appendix A).

Another object was to replace MS Access; we have accomplished that with Hyperion Intelligence Explorer. The Access database currently being used will be disabled and removed from the CWG network after the system is operational on SQL27.

Next we wanted to shorten the window of time involved in getting a letter into production. Because we have eliminated the need for using the renewal specifications we are not bound to the A+PLUS custom release schedule. The time window now is a minimum of two weeks and a maximum of up to six weeks. With the new system we should be able to implement a change over night with proper documentation to the environment support team.

The policy list generated for renewal letters accomplishes the objective of putting a mechanism in place to verify the renewal letters. Now the mail room will have a form similar to the certificate to use, the difference is the policy list will be for in-house use only.

Training the BSA staff was another objective. The new policyholder notice coordinator began training on November 21, the entire BSA group will have a formal four hour training session during the second week in December.

The next objective was to eliminate the need to manually correct problems with specific letters outside of the system. Currently we have procedures set up to make corrections for PN6010, PN6113, UW0020, UW0021, UW0022. UW0037 and UW0040. All the issues causing problems with these letters have been corrected with the new system and they will all be automated.

The last objective was to automate the printing of the collector car letters that print vehicle information. These letters are UW0011CC, UW0012C2, UW0013CC, UW0014C2, UW0015CC, UW0016C2, UW0017CC, UW0018C2, UW0026CC and UW0027C2. Currently the word processing staff has to manually create one of these letters if they have more than one vehicle printing on the form. This issue has been corrected by using Hyperion Intelligence Explorer to create these letters.

### **Deliverables**

The deliverables were addressed in the project description, which was turned in on October 9. The first was the set of policyholder notices and renewal letters. These are being created in MS Word as they were before, the difference being the data source is now a SQL server database table. Some of the letters are getting created in Hyperion Explorer.

The next deliverable is the certificate of mail. That is being created in Hyperion Explorer and will not require any more updating by the BSA staff. So we have delivered this item and at the same time taken away a development task.

A master list of all the policyholder notices and renewal letters was another deliverable. This was accomplished with the creating of the letter status report (See a documents link in Appendix B).

Training for the BSA staff was identified as another deliverable. This was begun for the two policyholder notice coordinators on Nov. 21; training for the entire staff will be done in December.

There was a desire to create a template from which the BSA could create a new form. To address this letter spreadsheet was created. You can see this document in Appendix B. On this spreadsheet the BSA will enter all required information to start attaching a letter. The master query pulls this data in to help set the criteria for each letter.

The final deliverable was the development manual. This is found in Appendix A. This user's manual gives directions to the BSA staff how to set up a new policyholder notice and give instructions on testing and work flow.

# Things learned

This was a very education project for me. Most of the tools need to complete this project I have never used before. However the first thing I learned was how to be created with SQL code. Programming the master query was a major challenge and I had never written a query of such magnitude before. For the first time I extensively used sub-queries and updates.

I had not received the Pervasive software until September so the ETL job I put together for this project was my first. I had to become familiar with the procedures CWG already has in place for scheduled jobs and adjust this project to it. The ETL software gave me a chance to work with maps and allow me to be able to work on projects where I pulled data from different servers into a common area.

This project gave me my first exposure to working in SQL Server and Query Analyzer. I also had to educate myself on all the different servers used by CWG and BTS and understand where the data has to reside for development, testing and production.

Another new tool I had to learn for this project was Hyperion Intelligence Explorer, and with that the I – Server and its scheduling of jobs. The Hyperion tools are very useful in setting up reports but at the same time can be frustrating. I got into the details and learned

some things about this tool that helped greatly. For example, I learned how to use the "\m" character to force a carriage return, this have a huge difference in how my reports appeared. I discovered the 'cume' function to be very useful creating the sequencing number on certificate of mail reports and policy lists. Intelligence forced me to understand the file structures used by its server at the NOC and all the hoops you have to make the data jump through to get it where you need it to be. Finally, in regards to Intelligence, the problems we had getting the PDF files moved form Intelligence to the CWG network have prompted me to look for other solutions for the certificate of mail in the future. The first thing I will look at is a .net application.

In general I can now get to so much more data than before I started this project. There are serves and databases I did not even know existed before. Something else I used for the first time was a .dsn file to connect between servers. This was necessary to connect the MS Word documents to the data sources on the datamart and SQL27 servers. I also had my first experience with using an xml file.

Another issue that came up with this project is the access different employees have to servers. All our scheduled jobs run on the datamart server for development and SQL27 for production. If the BSA group is to maintain the system they have to do so without having access to datamart. No one except for the ESG team and make changes to SQL27. That led to setting up the folder on the CWG network for all the word documents and the use of the .dsn file to connect to the data in the CWG warehouse. It also meant we had to set up a procedure for having a working copy of the master query on the CWG network for the BSA's to modify, then have the ESG team merge any changes to datamart. We will have to give datamart security to the two policyholder notice coordinators because they will have to get into the master query and adjust dates for testing purposes, otherwise we would not be able to test our new letters until they day they actually become effective.

The most important thing I had to do on this project was to be creative in looking for solutions.

### Future enhancements

After the project is complete I will be able to get some training on the .net applications. I will look into replacing the jobs we do in Hyperion with the reporting

facilities in .net. Another reason I'd like to research .net is because of the limitation we have of not scheduling Hyperion jobs in Embarcadero.

The daily job to create the data could use some enhancements. We will need to build in more notifications. Currently all we do is send a start and stop email. I would like to add an email notification if the master query fails. I would also like to put in a check to make sure the A+PLUS cycle has completed before we start the daily process. Some data checking could also be done on the maps. For example, if some has the letter spreadsheet open, the process with shut down. We could kick out a notification if that happens. Sometimes the mapping pulls in bad data such as nulls and bad values that fail an update query, we need to look into these issue more closely see what improvements can be made to avoid system errors.

Our company will be moving from the Pervasive ETL tool to Data Stage in 2007, at that time the daily jobs in Pervasive will have to be converted to Data Stage. We are also in the process of enhancing the company data warehouse to it has more detailed data. The motivation for this is so we can get all our scheduled jobs running against the data warehouse instead of the corporate warehouses like DSS or its equivalent on the loss side, the LDR (loss data repository). We will add all the fields used in the master query to the data warehouse so we can eventually run this against the warehouse. We expect that to happen sometime after June of 2007.

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# **APPENDICES**

# **APPENDIX A: SYSTEM DOCUMENTS**

# Policyholder notice renewal letter spreadsheet

On the next page we have printed a copy of the policyholder notice and renewal letter spreadsheet. It contains information needed to determine attachment of the letters and is used as input for the master query.

To keep the page numbering separate from the page numbering for this report the letters "LS" preced the page number in the bottom right-hand corner of the report.

# Policyholder Notice and Renewal Letter Template

PN6087	PN6085	PN6081	PN6075	PN6073	PN6067	PN6066	PN6064	PN6062	PN6061	PN6060	PN6059	PN6058	PN6057	PN6056	PN6055	PN6054	PN6052	PN6051	Form Num PN6010
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Liability IM7150 06 04	42	Policyholder Advisory Notice Fine Arts Floater IM7400 04 04	Policyholder Advisory Notice Bailee Customers Floater - Dry Cleaner IM7550 06 04	Policyholder Advisory Notice Schedule Susan Property Floater IM7500 04 04 Weide	Policyholder Advisory Notice Installation Floater IM7100 04 04	Policyholder Advisory Notice Contractors Equipment IM 7003 04 04	Policyholder Advisory Notice Contractors Equipment IM7001 04 04	Policyholder Advisory Notice Miscellaneous Bailee - Processor Floater IM7501 04 04	Policyholder Advisory Notice Scheduled Property Floater IM7500 04 Susan 04 Weide	Policyholder Advisory Notice Builders' Risk Coverage Form IM7053 04 04	Policyholder Advisory Notice Builders' Risk Coverage form IM7052 04 04	Policyholder Advisory Notice Builders' Risk Coverage Form IM 7051 04 04	Policyholder Advisory Notice Builders' Risk Coverage Form IM7050 04 04	Policyholder Advisory Notice Installation Floater IM7101 0604	Policyholder Advisory Notice Installation Floater IM7100 06 04	Policyholder Advisory Notice Contractors Equipment IM7003 04 04	Policyholder Advisory Notice - Contractors Equipment IM7001 06 04	Policyholder Advisory Notice - Contractors Equipment IM7000 04 04	Description  DXS and Umbrella Notice
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# Policyholder Notice and Renewal Letter Template

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Policyholder Notice - Punitive Damage Exclusion	Policyholder Notice - Exclusion Injury or Damage due to earth movement	Policyholder Notice - Seclusion Building Inspection	Policyholder Notice - Equipment Breakdown	Policyholder Notice - Amendment of Insured Contract Definition	Policyholder Notice Commercial Auto multi-state form revision - IA	Policyholder Notice Commercial Auto multi-state form revision - IA	Policyholder Notice Commercial Auto multi-state form revision - MO	Policyholder Notice Commercial Auto multi-state form revision - SD, WY, OR	Policyholder Notice - Amendment of Insured Contract Definition	Policyholder Notice - Umbrella Email, Fax, Phone Calls Exclusion	Policyholder Notice - Umbrella Liability	Policyholder Notice - Advisory Notice for Umbrella Policy	Policyholder Notice - Illinois Defense Costs	Policyholder Notice - General Liability form revision for Minnesota	Policyholder Notice - Advisory Notice for Personal Auto Policy	Policyholder Notice - Church Guardian Program advisory notice	Advisory Notice to Policyholder - Motor Truck Cargo Legal Liability Coverage IM5747 07 05	Advisory Notice to Policyholder - Motor Truck Cargo Legal Liability Coverage IM5747 07 05	Advisory Notice to Policyholders - Motor Truck Cargo Legal Liability Coverage Reporting Form IM5046 07 05	Policyholder Advisory Notice owner's Cargo Coverage IM7251 04 04	Policyholder Advisory Notice Transportation Coverage IM7250 04 04
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# Policyholder Notice and Renewal Letter Template

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	Policyholder Notice - IMD renewals from UIC to CWIC	from UIC to CWIC	es	UW Letter - MN coinsurance changes	Application for CWP Liability	Application for Liquor Liability	Onderwriting Letter - Renewal Application for Liquor Liability	Underwriting Letter - Commercial Auto Garage program	Underwriting Letter - Commercial Auto Garage program	Garage program  Garage program	Restoration Form - CC2	Restoration Form - CC	Farmowner - custom Farming or Business Endorsement	Blanket policies Moss	Farmowner Renewal Questionnaire for Barb Non-Blanket policies Moss	Odometer Special use - CC2	Odometer Special Use - CC	CC2	,	Limited Use Odometer - CC2	Limited Use Odometer - CC	Sr Driver Discount - CC2	Sr. Driver Discount - CC	Revision	Union to CW Conversion  Policyholder Notice Cl Forms	Policyholder Notice - Water Districts Union to CW Conversion
	Susan Weidemann	Weidemann	Todd Koehler	Ryan Roberts	Ryan Roberts	Mossholder	Mossholder	Jason Prekker	Jason Prekker	Jason Prekker	Jason Prekker	Jason Prekker	Barb Mossholder	Mossholder	Barb Mossholder	Jason Prekker	Jason Prekker	Jason Prekker	Jason Prekker	Jason Prekker	Jason Prekker	Jason Prekker	Jason Prekker	Deb Theirolf	Deb Theirolf	Deb Theirolf
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	3/1/2008	3/1/2008	12/31/2099	12/31/2099	12/31/2099	12/31/2099	12/31/2099	12/1/2006	10/1/2006	12/1/2006	12/31/2099	12/31/2099	12/31/2099	12/31/2099	12/31/2099	12/31/2099	12/31/2099	12/31/2099	12/31/2099	12/31/2099	12/31/2099	12/31/2099	12/31/2099	2/1/2008	2/1/2008	2/1/2008
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# Parallel testing spreadsheet

The spreadsheet printed on the next set of pages illustrates parallel testing that was done on the new system in comparison with the existing system. Sixteen forms were tested, you will see two columns for each form, the first column lists the policy numbers generated on the current production system and the second lists policy numbers generated by the system under discussion.

The testing was done over 11/16/2006 and 11/17/2006. Three of the forms were also tested on 11/20/2006. The addresses some questions that came up in the testing specific to some forms and how these questions are being addressed.

# Parallel Testing

### **Testing Notes**

11/19/2006 PN6118

I discovered that we cannot check for GL class codes in the 90000 range
The table PPGL0191 does not have all the class codes in this range
We will have to re-work the pre-condition.

1 created a text file with all the values on logical table PPGL0191 and ran
the process again. After adding the table the results match with one exception. Policy 2429942
appeared on the new system but did not appear on the existing system. When I looked at
this policy on the A+PLUS system nothing indicated that it should not attaching this form.
The class code 98305 is on the table PPGL0191 and the policy is in-force and has is
set to computer renew. I'm moving on and marking this an an issue with the existing system.

11/20/2006 PN6118

With is issue of policy 2429942 noted as a problem with the exising system, I'm going
to classify the testing for 11/17/2006 data complete and approved.

# Parallel Testing

	PN	N6010	PI	N6113	PN6115				
	Production	Proposed	<b>Production</b>	Proposed	<b>Production</b>	Proposed			
Date	System	System	System	System	System	System			
11/17/2006	2558177	2558177	2409926	2409926					
	2559419	2559419	2412357	2412357					
	2559506	2559506	2413046	2413046					
			2506998	2506998					
11/20/2006	2558183	2558183	2392809	2392809	2402950	2402950			
			2412944	2412944					
			2412984	2412984					
			2412988	2412988					
			2413461	2413461					
			2413462	2413462					
			2508882	2508882					
			2561111	2561111					
			2566127	2566127					
			2610004	2610004					
			2612180	2612180					
			2615902	2615902					
11/16/2006			2560345	2560345					
			2612188	2612188					

PN6118	PN6119	PN6120

	<b>Production</b>	System Unde	r Production	System Under	Production	System Under
Date	System	Dicsussion	System	Dicsussion	System	Dicsussion
11/17/2006	a Tour en un pontan	2406865	2406865	2406865	2564016	2564016
11/17/2006		2409926	2412319	2412319		
11/17/2006		2412311	2412324	2412324		
11/17/2006		2412336	2412363	2412363		
11/17/2006		2412338	2412829	2412829		
11/17/2006		2412339	2412837	2412837		
11/17/2006		2412344	2443673	2443673		
11/17/2006		2412345	2560172	2560172		
11/17/2006		2412352	2560286	2560286		
11/17/2006		2412354	2561788	2561788		
11/17/2006		2412356				
11/17/2006		2412357				
11/17/2006		2412372				
11/17/2006		2412819				
11/17/2006		2412836				
11/17/2006		2412843				
11/17/2006		2416053				
11/17/2006		2417020				
11/17/2006		2426785				
11/17/2006		2429942				
11/17/2006		2439686				
11/17/2006		2500772				
11/17/2006		2507839				
11/17/2006	2557427	2554848				
11/17/2006	2560286	2557427				
11/17/2006	2561115	2560286				
11/17/2006	2562630	2561115				
11/17/2006	2562728	2562630				
11/17/2006	2562984	2562728				
11/17/2006	2563404	2562984				
11/17/2006	2598348	2563404				
11/17/2006	2614435	2598348				
11/17/2006	2615037	2614435				
11/17/2006	2615052	2615037				
11/17/2006	2615507	2615052				
11/17/2006	2615628	2615507				
11/17/2006	2616421	2615628				
11/17/2006	2616424	2616421				
11/17/2006	2616821	2616424				
		2616821				
11/16/2006	2408495	2408495	2412247	2412247	2613411	2613411
11/16/2006	2412263	2412263	2412279	2412279		
11/16/2006	2412274	2412274	2412282	2412282		
11/16/2006	2412279	2412279	2412299	2412299		
11/16/2006	2412282	2412282	2412304	2412304		
11/16/2006	2412296	2412296	2443930	2443930		
11/16/2006	2412304	2412304	2558277	2558277		

PN6118 PN6119 PN6120

Date 11/16/2006	Production System 2412807 2425854 2435740 2437366 2438271 2439813 2493279 2503565 2506302 2507296 2507502 2508220 2510650 2511757 2558277 2560774 2607706 2611888 2611934 2612156 2613409 2614032 2614040 2614155	System Under Dicsussion 2412807 2425854 2435740 2437366 2438271 2439813 2493279 2503565 2506302 2507296 2507502 2508220 2511757 2558277 2560774 2607706 2611888 2611934 2612156 2613409 2614032 2614040 2614155 2614353	Production System 2608495 2610615 2612666	System Under Dicsussion 2608495 2610615 2612666	Production System	System Under Dicsussion
11/16/2006	2614040	2614040				

UW0012C2

UW0013CC

<b>Date</b> 11/17/2006	Production System	System Under Discussion	Production System	System Under Discussion	Production System 2568198 2516021	System Under Discussion 2516021 2568198
11/16/2006					2421290 2422960 2568757	2421290 2422960 2568757

UW0011CC

UW0014C2

UW0015CC

UW0016C2

<b>Date</b> 11/17/2006	Production System	System Under Discussion	Production System	System Under Discussion	Production System	System Under Discussion
11/16/2006			2470611	2470611		

	UW0	017CC System	UW0	018C2 System	UW00	026CC System	UW0	027C2 System
<b>Date</b> 11/17/2006	Production System	under Discussion	Production System	under Discussion	Production System 2423535	under Discussion 2423535	Production System	under Discussion
11/16/2006	2517092	2517092			2422998 2561909	2422998 2561909	2614160	2614160

#### Certificate of mail

Printed on the next pages is the certificate of mail. This report is generated in a daily process on Hyperion Intelligence and exported to the CWG network as a PDF file, it can then be printed on the central printer in the Des Moines office.

Data from the test system was used to create this report. The policy numbers you see along with the insured names and agency names are ficticious. You will also notice the dates on this form range from 10/30/2006 to 11/30/2006. Because the test system has a limited amount of data we had to pull 30 days of policies to get results comparable to a day of activity on the production system.

### Certificate of Mail Report for PN6010 10/30/2006 to 11/30/2006

Continental Western Group 11201 Douglas Avenue P.O. Box 1594 Des Moines, IA 50306-1594

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Gyberg IL0985	Fargo, ND 58102	Gyberg IL0985	Luverne, MN 56156	Gyberg IL0985	Madison, WI 53700	Gyberg IL0985	Luverne, MN 56156	Van Wyhe Testing debris removal	Baker, MT 59313	Van Wyhe Testing debris removal	Beeton, UT 84309	bmm forms UT Ten Roundwind Road	Name, Street, and Post Office Address	
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	37		36	Line
	CDP		SP	Sym
	37 CDP 5010262 - 20		36 CDP 5010261 - 20	Article Number
Boise, ID 83637	Gyberg IL0985	Medill, MO 63445	Gyberg IL0985	Line Sym Article Number Name, Street, and Post Office Address
	0.39		0.39	Postage Fee
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# Certificate of Mail Report for PN6118 10/30/2006 to 11/30/2006

	7 0		6		5 C		4		3		2		-	Line Sym	Continu 11201 P.O. Bu Des Mo
	CGL (		WP :		CWP 5		CWP 5		WP (		CWP 5		CNP	1 1	ental V Dougla ox 159 oines, l
	5004876 - 21		CWP 5002732 - 20		5002728 - 20		5002726 - 20		CWP 5002724 - 20		5002721 - 20		2603326 - 20	Article Number	Continental Western Group 11201 Douglas Avenue P.O. Box 1594 Des Moines, IA 50306-1594
	6 - 21		2 - 20		8 - 20		6 - 20		4 - 20		1 - 20		5 - 20	umber	Continental Western Group 11201 Douglas Avenue P.O. Box 1594 Des Moines, IA 50306-1594
Fargo, ND 58102	Munce Stop Gap Main	Butte, MT 59701	LDD Terror 123 Terror	Portland, OR 97200	LDD Terror 123 Terror	Salt Lake City, UT 84120	LDD Terror 123 Terror	Seattle, WA 98115	LDD Terror 123 Terror	Boise, ID 83704	LDD Terror 123 Terror	Sioux Falls, SD 57103	Munce test forms Main	Name, Street, and Post Office Address	
	0.39		0.39		0.39		0.39		0.39		0.39		0.39	Postage	
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14 IMD	13 CV		12 CJ		11 CNP		10 CV				CNP	Line Sym	Continental We 11201 Douglas P.O. Box 1594 Des Moines, IA
	WP 50		CNP 50				CWP 50		CWP 50				ntal We louglas x 1594 ines, IA
5007997 - 20	CWP 5007700 - 30		5006953 - 20		5006952 - 20		5006624 - 21		5006620 - 21		5004981 - 20	Article Number	Continental Western Group 11201 Douglas Avenue P.O. Box 1594 Des Moines, IA 50306-1594
DKE COV F & Water Dam 1 Main	Munce Test for BJV 91583 Main Also Test Builders risk sewer BU Sioux Falls, SD 57103	Seattle, WA 98115	LDD CNP Forms 123 Pigeon	Boise, ID 83704	LDD CNP Forms 123 Pigeon	Sioux Falls, SD 57101	Munce test CRIME forms 900 Main for Linda	Sioux Falls, SD 57101	Munce test Try to add bopaddin 900 Main to cwpShould get error	Lees Summit, MO 64086	DKE Construction Company 1212 Main	Name, Street, and Post Office Address	
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Waukee, IA 50263

	18		17		16		15	Line	Cont 1120 P.O. Des l
	CWP		CWP		CWP		MD	Sym	Continental We 11201 Douglas P.O. Box 1594 Des Moines, IA
	50101		CWP 5010104-20		CWP 5008076 - 20		50080	Article	Continental Western Gr 11201 Douglas Avenue P.O. Box 1594 Des Moines, IA 50306-1
	CWP 5010114 - 20		04 - 20		76 - 20		IMD 5008032 - 20	Line Sym Article Number	Continental Western Group 11201 Douglas Avenue P.O. Box 1594 Des Moines, IA 50306-1594
Laramie, WY 82070	LDD Earthquake III 123 Earthquake	Laramie, WY 82070	LDD Earthquake III 123 Earthquake	Portland, OR 97200	SAW Terror 123 Terror	Adrian, MN 56110	D RaddleIMD 1 Main	Name, Street, and Post Office Address	
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Continental We 11201 Douglas P.O. Box 1594 Des Moines, IA	Line Sym	MCP		MCP		MCP		CA		CWP		CA		MCP	
Continental Western Group 11201 Douglas Avenue P.O. Box 1594 Des Moines, IA 50306-1594	Article Number	5001457 - 22		5001464 - 23		5001480 - 20		5002700 - 20		5002728 - 20		5003416 - 21		5003524 - 21	
	Name, Street, and Post Office Address	Receipts/Value 640 Third St Box 74	Westside, IA 51467	Composite/Units 640 Third St Box 74	Westside, IA 51467	Hastings Trucking 11258 State St	Des Moines, IA 50309	LDD Auto forms 123 Auto	Sheridan, WY 82801	LDD Terror 123 Terror	Portland, OR 97200	LDD PIP 123 PIP	Portland, OR 97200	Trailer Interchange PO Box 191	
	Postage	0.39		0.39		0.39		0.39		0.39		0.39		0.39	
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Eagle, NE 68347

4		13		12		1		10		9		00	Line	Con 112( P.O. Des
CDP		PEP		PEP		S A		C <sub>A</sub>		ABP		CDP	Line Sym	Continental We 11201 Douglas P.O. Box 1594 Des Moines, IA
5006258 - 20		5005837 - 20		5005793 - 20		5005738 - 21		5005736 - 21		5005336 - 20		5005294 - 20	Article Number	Continental Western Group 11201 Douglas Avenue P.O. Box 1594 Des Moines, IA 50306-1594
LJD-OR-Testing SLWR 6JTL4K	Waukee, IA 50263	DKE Test Commissions 1 Main	Waukee, IA 50263	DKE Test Commissions 1 Main	Sioux Falls, SD 57101	Munce Test BMC90 Print Main	Sioux Falls, SD 57101	Munce Test BMC90 Print Main	Sioux Falls, SD 57103	bmm changes testing new decs	Barnard, MO 64423	BMM inst testing several installs PO Box 68	Name, Street, and Post Office Address	4
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Acorn Park, OR 97402

21		20		19		18		17		16		15	Line	Con 1120 P.O. Des
CA		CA		CDP		CDP		CDP		CDP		CDP	Line Sym	Continental We 11201 Douglas P.O. Box 1594 Des Moines, IA
5006675 - 20		5006658 - 21		5006617 - 20		5006605 - 20		5006511 - 20		5006509 - 20		5006409 - 20	Article Number	Continental Western Group 11201 Douglas Avenue P.O. Box 1594 Des Moines, IA 50306-1594
DKE GARAGEKEEPERS 1 Main	Sioux Falls, SD 57103	Fuerstenberg MCS90B 1 West Main	Acme, WY 82839	LJD-WY-Testing SLWR 6JTL4K	Acme, WY 82839	LJD-WY-Testing SLWR 6JTL4K	Acme, WY 82839	LJD-WY-Testing SLWR 6JTL4K	Acom Park, OR 97402	LJD-OR-Testing SLWR 6JTL4K	Acorn Park, OR 97402	LJD-OR-Testing SLWR 6JTL4K	Name, Street, and Post Office Address	
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PS Form 3877, April 1991

	28		27		26		25		24		23		22	Line	Cont 1120 P.O. Des
	ABP		ABP		CDP		CDP		CWP		CWP		CWP	Line Sym	Continental We 11201 Douglas P.O. Box 1594 Des Moines, IA
	5006893 - 20		5006845 - 20		5006833 - 20		5006828 - 20		CWP 5006827 - 20		5006817 - 20		5006688 - 20	Article Number	Continental Western Group 11201 Douglas Avenue P.O. Box 1594 Des Moines, IA 50306-1594
Daniel, WY 83115	Van Wyhe Ten Roundwind Road testing abp eff for wy	Cairo, OR 97914	Van Wyhe Ten Roundwind Road testing abp eff for OR	Daniel, WY 83115	Van Wyhe Ten Roundwind Road testing cdp eff for WY	Cairo, OR 97914	Van Wyhe Ten Roundwind Road testing cdp eff for OR	Waukee, IA 50263	DKE Test MC1612c 1 Main	Waukee, IA 50263	DKE Test Memo Copy 1 Main	Waukee, IA 50263	DKE Test 2nd Memo Copy 1 Main	Name, Street, and Post Office Address	
	0.39		0.39		0.39		0.39		0.39		0.39		0.39	Postage	
	0.30		0.30		0.30		0.30		0.30		0.30		0.30	Fee	
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Continental Western Group 11201 Douglas Avenue P.O. Box 1594 Des Moines, IA 50306-1594	Group e 6-1594						Affix Stamp here if issued as certificate of mailing or for additional copies of this bill. POSTMARK AND DATE OF	hailing or les of thi	for s bill.		
Line Sym Article Number	umber Name, Street, and Post Office Address	Address Postage	ge Fee	Handling Charge	Act. Value (If Regis.)	Insured Value	Due Sender If COD	R.R. Fee	S.D. Fee	S.H. Fee	Rest. Del. Fee Remarks
29 CA 5007681-21	I - 21 Rauk - Test BMC90, MC1632a, MC2444a 20725 Jewel Drive	, MC2444a 0.39	0.30								
	Sioux Falls, SD 57102										
30 CA 5007705-21	5 - 21 Rauk Test PIP stacking 789 Test	0.39	0.30								
	Sioux Falls, SD 57102										
31 CWP 5008017-20	7 - 20 IL HINO TEST 1 MAIN ST	0.39	0.30	J							
	ROCKFORD, IL 61100										
32 CWP 5008076 - 20	3 - 20 SAW Terror 123 Terror	0.39	0.30	J							
	Portland, OR 97200										
33 ABP 5008547 - 21	7 - 21 BMM ABPTRIA TRIA testing	0.39	0.30	J							
	Garner, IA 50438										
34 CDP 5009188-20	8 - 20 bmm rmr forms Ten Roundwind Road	0.39	0.30	J							
	Cairo, OR 97914										
35 ABP 5009217 - 20	7 - 20 bmm forms Ten Roundwind Road	0.39	0.30	J							
	Cairo, OR 97914										

	40		39		38		37		36	Line	Conti 1120 P.O. Des N
	MCP		MCP		CA		ABP		CDP	Line Sym	Continental We 11201 Douglas P.O. Box 1594 Des Moines, IA
	5023449 - 21		5023395 - 21		5022600 - 20		5009232 - 20		5009220 - 20	Article Number	Continental Western Gr 11201 Douglas Avenue P.O. Box 1594 Des Moines, IA 50306-1
	.9 - 21		5 - 21		0 - 20		2 - 20		0 - 20	dumber	Continental Western Group 11201 Douglas Avenue P.O. Box 1594 Des Moines, IA 50306-1594
Slater, MO 65349	Dab Test 2366947 2260 220th St	Humboldt, IA 50548	Dab Test 2366947 2260 220th St	Clive, IA 50325	AEB lowa Rates eff 1/1/07 1234 Main St	Daniel, WY 83115	bmm rmr forms Ten Roundwind Road	Daniel, WY 83115	bmm rmr forms Ten Roundwind Road	Name, Street, and Post Office Address	
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CWP		CWP		CWP		S <sub>P</sub>		ВОР		CWP		CNP	1 1	Continental We 11201 Douglas P.O. Box 1594 Des Moines, IA
CWP 5002726 - 20		CWP 5002724 - 20		5002721 - 20		5002695 - 20		5002563 - 20		CWP 5002554 - 20		2603326 - 20	Article Number	Continental Western Group 11201 Douglas Avenue P.O. Box 1594 Des Moines, IA 50306-1594
LDD Terror 123 Terror	Seattle, WA 98115	LDD Terror 123 Terror	Boise, ID 83704	LDD Terror 123 Terror	Laramie, WY 82070	LDD Forms 123 Forms	Elm Creek, NE 68836	Shar Test Policy PO Box 410	Roca, NE 68430	Shar Stables 12250 S 82nd	Sioux Falls, SD 57103	Munce test forms Main	Name, Street, and Post Office Address	
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Salt Lake City, UT 84120

Contin 11201 P.O. B Des M	Line Sym	8		9		10 F		1		12 0		13 E		14 E
nental W Dougla Nox 1594 oines, I		CWP 5		CWP 5		FRP 5		CP 5		CP 5		BOP 5		BOP 5
Continental Western Group 11201 Douglas Avenue P.O. Box 1594 Des Moines, IA 50306-1594	Article Number	5002728 - 20		5002732 - 20		5002735 - 20		5002776 - 20		5003393 - 20		5003402 - 21		5003406 - 21
	Name, Street, and Post Office Address	LDD Terror 123 Terror	Portland, OR 97200	LDD Terror 123 Terror	Butte, MT 59701	LDD Terror 123 Terror	Seattle, WA 98115	Shar 1111 Old Cheney	Lincoln, NE 68512	LDD Company 123 Company	Salt Lake City, UT 84120	LDD BCEG 123 BCEG	Seattle, WA 98115	LDD BCEG 123 BCEG
	Postage	0.39		0.39		0.39		0.39		0.39		0.39		0.39
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Boise, ID 83704

Mestern Group Juglas Avenue 1594 S, IA 50306-1594	Line Sym Article Number Na	15 FRP 5003408 - 21 LD	Se	16 BOP 5003413 - 20 LD		BOP 5004526 - 21	BOP 5004526 - 21	BOP 5004526 - 21	BOP 5004526 - 21	BOP 5004526 - 21 FRP 5004573 - 21 BOP 5004871 - 21	BOP 5004526 - 21 FRP 5004573 - 21 BOP 5004871 - 21	BOP 5004526 - 21 FRP 5004573 - 21 BOP 5004871 - 21 BOP 5004979 - 20	BOP 5004526 - 21 FRP 5004573 - 21 BOP 5004871 - 21 BOP 5004979 - 20	BOP 5004526 - 21 FRP 5004573 - 21 BOP 5004871 - 21 BOP 5004979 - 20 CNP 5004981 - 20
	Name, Street, and Post Office Address	LDD BCEG 123 BCEG	Seattle, WA 98115	LDD BOPDO 123 DO	Laramie, WY 82070	Fuerstenberg EQ Zip codes 1 West Main	Fuerstenberg EQ Zip codes 1 West Main Luverne, MN 56156	Fuerstenberg EQ Zip codes 1 West Main Luverne, MN 56156 Fuerstenberg EQ Zip codes 1 West Main	Fuerstenberg EQ Zip codes 1 West Main Luverne, MN 56156 Fuerstenberg EQ Zip codes 1 West Main	Fuerstenberg EQ Zip codes 1 West Main  Luverne, MN 56156  Fuerstenberg EQ Zip codes 1 West Main  Luverne, MN 56156  Fuerstenberg 1 West Main	Fuerstenberg EQ Zip codes 1 West Main  Luverne, MN 56156  Fuerstenberg EQ Zip codes 1 West Main  Luverne, MN 56156  Fuerstenberg 1 West Main  Luverne, MN 56156	Fuerstenberg EQ Zip codes 1 West Main  Luverne, MN 56156  Fuerstenberg EQ Zip codes 1 West Main  Luverne, MN 56156  Fuerstenberg 1 West Main  Luverne, MN 56156  DKE E/Q Zipcode & Print 1 Main	Fuerstenberg EQ Zip codes 1 West Main  Luverne, MN 56156  Fuerstenberg EQ Zip codes 1 West Main  Luverne, MN 56156  Luverne, MN 56156  Luverne, MN 56156  DKE E/Q Zipcode & Print 1 Main  Cary, IL 60013	Fuerstenberg EQ Zip codes 1 West Main  Luverne, MN 56156  Fuerstenberg EQ Zip codes 1 West Main  Luverne, MN 56156  Luverne, MN 56156  DKE E/Q Zipcode & Print 1 Main  Cary, IL 60013  DKE Construction Company 1212 Main
	Postage	0.39		0.39		0.39	0.39	0.39	0.39	0.39	0.39	0.39	0.39	0.39
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Lees Summit, MO 64086

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ВОР		ВОР		ВОР		ВОР		ВОР		ВОР		ВОР	Sym	Continental We 11201 Douglas P.O. Box 1594 Des Moines, IA
5005029 - 21		5005021 - 21		5005019 - 21		5005017 - 21		5005009 - 21		5005007 - 21		5004994 - 20	Article Number	Continental Western Group 11201 Douglas Avenue P.O. Box 1594 Des Moines, IA 50306-1594
Fuerstenberg Test EQ 1 West Main	Carlock, SD 57533	Fuerstenberg Test EQ 1 West Main	Minneapolis, MN 55400	Fuerstenberg Test EQ 1 West Main	Butte, ND 58723	Fuerstenberg EQ 1 West Main	Butte, ND 58723	Fuerstenberg EQ 1 West Main	Minneapolis, MN 55401	Fuerstenberg Test EQ 1 West Main	Luverne, MN 56156	D RaddleE/Q Zipcode & Print 1 Main	Name, Street, and Post Office Address	
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Clark, SD 57225

Continental Western Group 11201 Douglas Avenue P.O. Box 1594 Des Moines, IA 50306-1594 Line Sym Article Number	Western Group las Avenue 94 , IA 50306-1594 Article Number	Name, Street, and Post Office Address	Postage	Fee	Handling Charge	Act. Value (If Regis.)	Insured Value	Affix Stamp here if issued as certificate of mailing or for additional copies of this bill. POSTMARK AND DATE OF Due Sender R.R. S.D. If COD Fee Fee	ere if is nailing sies of t AND D. R.R. Fee	sued at or for his bill. ATE OF S.D. Fee
29 CDP 500529-	5005294 - 20	BMM inst testing several installs PO Box 68	0.39	0.30						
		Barnard, MO 64423								
30 ABP 5005336	5005336 - 20	bmm changes testing new decs	0.39	0.30						
		Sioux Falls, SD 57103								
31 CWP 500580	5005805 - 20	D RaddleSRUP TSHE 6JTL3S	0.39	0.30						
		Luverne, MN 56156								
32 FRP 5006610	5006616 - 21	Munce FRP Test Test Main	0.39	0.30						
		Sioux Falls, SD 57101								
33 CWP 5006620 - 21	3620 - 21	Munce test Try to add bopaddin 900 Main to cwpShould get error	0.39	0.30						
		Sioux Falls, SD 57101								
34 CWP 5006624 - 21	6624 - 21	Munce test CRIME forms 900 Main for Linda	0.39	0.30						
		Sioux Falls, SD 57101								
35 BOP 500665	5006659 - 21	Munce BOP Blanket test Main	0.39	0.30						

Sioux Falls, SD 57104

	42 ABP 5006845 - 20		41 CDP 5006833-20		40 CDP 5006832-20		39 CDP 5006828-20		38 CWP 5006827 - 20		37 CWP 5006817-20		36 CWP 5006688-20	Line Sym Article Number	Continental Western Group 11201 Douglas Avenue P.O. Box 1594 Des Moines, IA 50306-1594
Cairo, OR 97914	Van Wyhe Ten Roundwind Road testing abp eff for OR	Daniel, WY 83115	Van Wyhe Ten Roundwind Road testing cdp eff for WY	Beeton, UT 84309	Van Wyhe Ten Roundwind Road testing cdp eff for UT	Cairo, OR 97914	Van Wyhe Ten Roundwind Road testing cdp eff for OR	Waukee, IA 50263	DKE Test MC1612c 1 Main	Waukee, IA 50263	DKE Test Memo Copy 1 Main	Waukee, IA 50263	DKE Test 2nd Memo Copy 1 Main	Name, Street, and Post Office Address	
	0.39		0.39		0.39		0.39		0.39		0.39		0.39	Postage	
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5007808 - 21		5007801 - 21		5007799 - 21	5007700 - 30		5006901 - 20		5006893 - 20		5006855 - 20	Article Number	Continental Western Group 11201 Douglas Avenue P.O. Box 1594 Des Moines, IA 50306-1594
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Laramie, WY 82070

Total Number Of Pieces Listed By Sender 170		2 CNP 5006953 - 20		1 CWP 5002724 - 20	Line Sym Article Number	Continental Western Group 11201 Douglas Avenue P.O. Box 1594 Des Moines, IA 50306-1594
Total Number Of Pieces Received at Post Office	Seattle, WA 98115	LDD CNP Forms 123 Pigeon	Seattle, WA 98115	LDD Terror 123 Terror	Line Sym Article Number Name, Street, and Post Office Address	
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#### Letter status report

The letter status report is created as a reference to be used by the distribution serves staff. It has most of the same data was the letter spreadsheet but has additional columns that define the status of a letter (active, expired or pending) and the date it will start and stop printing. The data for the report is created in the master query and stored in the SQL Server table phn\_letter\_data.

This report is created on Hyperion Intelligence and is not printed as part of the daily process. It is being created on an as-needed basis for the distribution services staff. As mentioned in the definitions the distribution services staff consists of the mail room and print operations.

# Policyholder Notice and Renewal Letter Information

UW0012C2	UW0011CC	PN6141	PN6134	PN6133	PN6131	PN6130	PN6128	PN6121	PN6120	PN6119	PN6119	PN6119	PN6119	PN6118	PN6115	PN6113	PN6010	Form Number
06/20	06/20	07-06	07-06	07-06	07-06	06-06	05-06	06-06	06-06	10-06	10-06	10-06	10-06	06-06	01-06	05-06	07-05	Form Edition
ACTIVE	ACTIVE	ACTIVE	ACTIVE	ACTIVE	ACTIVE	ACTIVE	ACTIVE	ACTIVE	ACTIVE	PENDING	ACTIVE	Status						
01/01/01	01/01/01	11/03/06	11/03/06	11/03/06	09/02/06	09/02/06	07/17/06	07/03/06	06/03/06	12/01/06	07/03/06	10/03/06	11/03/06	06/03/06	12/26/05	01/31/06	03/11/06	Start Print Date
12/31/99	12/31/99	11/03/07	11/03/07	11/03/07	09/02/07	09/02/07	07/17/07	07/03/07	06/03/07	12/02/07	07/03/07	10/03/07	11/03/07	06/03/07	12/26/06	01/31/07	03/11/07	End Print Date
Renewal Letter	Renewal Letter	Policyholder Notice	Туре															
Insured	Agent	Insured	Mail To															
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01/01/01	01/01/01	02/01/07	02/01/07	02/01/07	12/01/06	12/01/06	10/15/06	10/01/06	09/01/06	03/01/07	10/01/06	01/01/07	02/01/07	09/01/06	03/01/06	05/01/06	05/15/06	Effective Date
12/31/99	12/31/99	02/01/08	02/01/08	02/01/08	12/01/07	12/01/07	10/15/07	10/01/07	09/01/07	03/01/08	10/01/07	01/01/08	02/01/08	09/01/07	03/01/07	05/01/07	05/15/07	Expiration Date
on-going	on-going	1 year	Term															
90	120	8	90	90	90	90	8	90	90	90	90	90	90	90	65	90	65	Days Prior
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07-05	07-05	07-05	07-05	02-06	02-06	10-05	06-05	06-05	10/20	10/20	07/20	07/20	07/20	06/20	06/20	06/20	06/20	06/20	06/20	Form Edition
EXPIRED	EXPIRED	EXPIRED	EXPIRED	ACTIVE	Status															
09/16/05	09/16/05	09/16/05	09/16/05	01/01/06	01/01/06	05/01/06	01/01/01	01/01/01	01/01/01	01/01/01	10/01/03	10/01/03	10/01/03	10/01/03	10/01/03	10/01/03	10/01/03	10/01/03	10/01/03	Start Print Date
09/16/06	09/16/06	09/16/06	09/16/06	12/31/99	12/31/99	12/31/99	12/31/99	12/31/99	12/31/99	12/31/99	12/31/99	12/31/99	12/31/99	12/31/99	12/31/99	12/31/99	12/31/99	12/31/99	12/31/99	End Print Date
Policyholder Notice	Policyholder Notice	Policyholder Notice	Policyholder Notice	Renewal Letter	Туре															
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12/15/06	12/15/06	12/15/06	12/15/06	12/31/99	12/31/99	12/31/99	12/31/99	12/31/99	12/31/99	12/31/99	12/31/99	12/31/99	12/31/99	12/31/99	12/31/99	12/31/99	12/31/99	12/31/99	12/31/99	Expiration Date
1 year	1 year	1 year	1 year	on-going	Term															
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08-05	08-05	08-05	07-05	07-05	07-05	07-05	07-05	07-05	07-05	07-05	07-05	07-05	07-05	07-05	07-05	07-05	07-05	07-05	07-05	Form Edition
EXPIRED	Status																			
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09/16/06	09/16/06	09/16/06	09/16/06	09/16/06	09/16/06	09/16/06	09/16/06	09/16/06	09/16/06	09/16/06	09/16/06	09/16/06	09/16/06	09/16/06	09/16/06	09/16/06	09/16/06	09/16/06	09/16/06	End Print Date
Policyholder Notice	Туре																			
Insured	Mail To																			
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12/15/06	12/15/06	12/15/06	12/15/06	12/15/06	12/15/06	12/15/06	12/15/06	12/15/06	12/15/06	12/15/06	12/15/06	12/15/06	12/15/06	12/15/06	12/15/06	12/15/06	12/15/06	12/15/06	12/15/06	Expiration Date
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PN6138	PN6137	UW0030KS	UW0030IL	UW0030IA	PN6116	PN6114	PN6108	PN6105	PN6104	Form Number
07-06	07-06	03-04	03-04	03-04	11-05	11-05	09-05	01-06	02-05	Form Edition
PENDING	PENDING	EXPIRED	EXPIRED	EXPIRED	EXPIRED	EXPIRED	EXPIRED	EXPIRED	EXPIRED	Status
12/01/06	12/01/06	08/03/05	06/03/05	08/03/05	11/17/05	09/16/05	07/03/05	11/02/05	05/03/05	Start Print Date
12/02/07	12/02/07	08/03/06	06/03/06	08/03/06	09/17/06	09/16/06	07/03/06	11/02/06	05/03/06	End Print Date
Policyholder Notice	Policyholder Notice	Renewal Letter	Renewal Letter	Renewal Letter	Policyholder Notice	Policyholder Notice	Policyholder Notice	Policyholder Notice	Policyholder Notice	Туре
Insured	Insured	Agent	Agent	Agent	Insured	Insured	Insured	Insured	Insured	Mail To
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03/01/08	03/01/08	12/01/06	10/01/06	12/01/06	12/16/06	12/15/06	10/01/06	01/01/07	08/01/06	Expiration Date
1 year	1 year	1 year	1 year	1 year	1 year	1 year	1 year	1 year	1 year	Term
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Status Definition: ACTIVE- Today's date falls between the Start Printing Date and End Printing Date EXPIRED - Today's date is on or after the End Printing Date PENDING - The form has been put into the system but today's date is prior to the Start Printing Date

### Policy list for renewal letters

The policy list is similar to the certificate of mail, except it is created for the renewal letters. Since the renewal letters do not require a certificate of mail we created this report to be used internally by the mail staff and the underwriting department to verify that a letter was sent. Like the certificate of mail the policy list gets created in a daily job on Hyperion Intelligence and is exported to the CWG network as a PDF file. It is then printed on the central printer in Des Moines.

The data for this report was taken from the test system so the policy numbers, insured names and agent names are all ficticious. As with the certificate of mail we generated this report from 30 days of policies on the test system.

## Policy List for UW0015CC

Mail Date:

10/30/2006

Seq	Policy Number	Mail To	Agency Number	Agency Name	Insured Name
1	5008699	Agent	5669	THE ESTENSON COMPANY INC	Henry Geggerson

## Policy List for UW0016C2

Mail Date:

10/30/2006

Seq	Policy Number	Mail To	Agency Number	Agency Name	Insured Name
1	5004638	Insured	5644	TRI-STATE AGENCY OF MN	Peter Mathson

## Policy List for UW0018C2

Mail Date:

10/30/2006

Seq	Policy Number	Mail To	Agency Number	Agency Name	Insured Name
1	5004192	Insured	5644	TRI-STATE AGENCY OF MN	John Coiner

#### Collector car vehicle letter

We have ten letters that are sent out on collector car policies that print variable data about vehicles. These letters did not work well print with MS Word so we created a job for each letter in Hyperion Intelligence and treated them as a report.

Like the certificate of mail and policy list these 10 letters are created in a daily job on Intelligence, exported as PDF files to the CWG network and then printed on the central printer in Des Moines. We used the form UW0015CC as an example; we did not print all ten letters for the report because they are all very similar in structure, printing all of them would have been redundant.

The data for this letter was pulled from the test system so the insured, agency and vehicle data are all ficticious. The second page prints what is called a "dummy" letter. All letters generate a dummy copy at the end of the file so the print operations staff knows they are at the end of a group of letters.

THE ESTENSON COMPANY INC 419 E MAIN PO BOX 868 LUVERNE, MN 56156-0868

RE:

Henry Geggerson

Box 1120

Sioux Falls, SD 57101 Collector Car 5008699 Modern Collectable or Exotic Vehicle

#### Dear Agent:

We are in the process of reviewing the above-referenced Collector Car policy for renewal. The policy premium is based on the insured's prior agreement to limit the listed vehicle(s) use to a maximum of 2500 miles per year. We need a current odometer reading prior to renewing the policy in order to continue coverage on the vehicle(s) listed below.

Current of	odometer reading	g for:	Current Odometer Reading
2005	PORSCHE	Carrera GT	WP0CA29895L00
	rmation must be pove-listed vehicl		2006 in order to continue offering coverage
Sincerely	/,		

AL STOAKES Collector Car Department

TRI-STATE OFFICE

Phone: 507-283-9561

UW 00 15 CC 06 03

DUMMY AGCY DUMMY ADDR1 DUMMY ADDR2 DUMMY CITY, ST XXXXX-XXXX

RE:

DUMMY INSD DUMMY ADDR1 DUMMY ADDR2 DUMMY ADDR3

DUMMY CITY, ST XXXXX-XXXX

Collector Car 9999999

Modern Collectable or Exotic Vehicle

#### Dear Agent:

We are in the process of reviewing the above-referenced Collector Car policy for renewal. The policy premium is based on the insured's prior agreement to limit the listed vehicle(s) use to a maximum of 2500 miles per year. We need a current odometer reading prior to renewing the policy in order to continue coverage on the vehicle(s) listed below.

Current	odometer reading for	r:		Current Odometer Reading
9999	DUMMY MAKE	DUMMY MDL	DUMMY SER#	
	ormation must be reco bove-listed vehicle(s	eived prior to 12/31/20 ).	006 in order to contin	ue offering coverage
Sincerel	y,			
XXX	r Car Department			

TRI-STATE OFFICE

Phone: 507-283-9561

UW 00 15 CC 06 03

### Policyholder notice word document

The next two pages provide an example of a policyholder notice that print from MS Word. The example we provided in PN6010, it is a one page letter and generated two copies, one is from a policy on the test system and the other is the dummy letter. Again, because the data was pulled from the test system the insured information, agency information and policy numbers are ficitious.

The letters generated in MS Word use the phn\_policy\_data table on SQL Server as their data source and are printed on the central printer in Des Moines by a macro that is run daily.

# Continental Western Group

Continental Western Insurance Company • Tri-State Insurance Company of Minnesota • Union Insurance Company 11201 Douglas Avenue • PO Box 1594 • Des Moines, Iowa 50306-1594 • (800)235-2942 • (515) 473-3000

11/1/2006

1 N. & L. Lovell 604 NW 10th Street Ontario, OR 97914

RE:

Policy Number:

5003208

**Expiration Date:** 

1/15/2007

#### NOTICE TO POLICYHOLDERS

#### Dear Policyholder:

Your Liability renewal policy, including your Umbrella Liability renewal policy, if applicable, will contain an endorsement that excludes coverage for all liability claims resulting from Silica. Please read this endorsement carefully when you receive your renewal policy as this notice is not intended to replace the provisions of your policy.

#### Please note that your renewal policy will be forthcoming.

We appreciate your business and look forward to serving you through the Continental Western Group of companies. If you have any questions, please contact your agent.

HULL & CO MID-AMERICA INC. 6940 O ST STE, 404 PO BOX 5788 LINCOLN, NE 68505

Phone:

(402) 466-9400

Agency No.: 9547

Continental Western Group

Continental Western Insurance Company • Tri-State Insurance Company of Minnesota • Union Insurance Company 11201 Douglas Avenue • PO Box 1594 • Des Moines, Iowa 50306-1594 • (800)235-2942 • (515) 473-3000

11/1/2006

2 **DUMMY INSD** DUMMY ADDR1 **DUMMY ADDR2 DUMMY ADDR3 DUMMY CITY, ST XXXXX-XXXX** 

RE:

Policy Number:

9999999

**Expiration Date:** 

12/31/2099

#### NOTICE TO POLICYHOLDERS

#### Dear Policyholder:

Your Liability renewal policy, including your Umbrella Liability renewal policy, if applicable, will contain an endorsement that excludes coverage for all liability claims resulting from Silica. Please read this endorsement carefully when you receive your renewal policy as this notice is not intended to replace the provisions of your policy.

#### Please note that your renewal policy will be forthcoming.

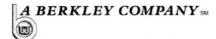
We appreciate your business and look forward to serving you through the Continental Western Group of companies. If you have any questions, please contact your agent.

**DUMMY AGCY DUMMY ADDR1 DUMMY ADDR2** DUMMY CITY, ST XXXXX-XXXX

Phone:

(999)999-9999

Agency No.: 99999



## **APPENDIX B: TECHNICHAL INFORMATION**

## System Component Table

Table B.1: System components

Description	Location	File name	Tool
Master	Dev: Datamart	tcs_phn_mail.sql	IBM Informix SQL
Query	Prod: SQL27		Editor
Print format	Dev: Datamart	tcs_phn_print_format.sql	SQL Server Query
query	Prod: SQL27		Analyzer
Letter Input	Dev: Datamart	Letter.xls	MS Excel
Spreadsheet	Prod: SQL27		
Policy Data	Dev: Datamart	cwg_workphn_policy_data	MS SQL Server
table	Prod: SQL27		
Letter Data	Dev: Datamart	cwg_workphn_letter_data	MS SQL Server
Table	Prod: SQL27		
Certificate of Mail	Hyperion Intelligence Server	Phn – Certificate of mail.bqy	Hyperion Intelligence Explorer
Hyperion	Hyperion	Phn – FTP.xml	Microsoft XML
FTP server file	Intelligence Server		Notepad
Policy List	Hyperion Intelligence Server	PHN – UW Letter Policy Lists.bqy	Hyperion Intelligence Explorer

Letter Status Report	Hyperion Intelligence Server	PHN – Letter Status.bqy	Hyperion Intelligence Explorer
CC Vehicle Letter	Hyperion Intelligence Server	PHN – UW0011CC.bqy	Hyperion Intelligence Explorer
CC Vehicle Letter	Hyperion Intelligence Server	PHN – UW0012C2.bqy	Hyperion Intelligence Explorer
CC Vehicle Letter	Hyperion Intelligence Server	PHN – UW0013CC.bqy	Hyperion Intelligence Explorer
CC Vehicle Letter	Hyperion Intelligence Server	PHN – UW0014C2.bqy	Hyperion Intelligence Explorer
CC Vehicle Letter	Hyperion Intelligence Server	PHN – UW0015CC.bqy	Hyperion Intelligence Explorer
CC Vehicle Letter	Hyperion Intelligence Server	PHN – UW0016C2.bqy	Hyperion Intelligence Explorer
CC Vehicle Letter	Hyperion Intelligence Server	PHN – UW0017CC.bqy	Hyperion Intelligence Explorer
CC Vehicle Letter	Hyperion Intelligence Server	PHN – UW0018C2.bqy	Hyperion Intelligence Explorer
CC Vehicle Letter	Hyperion Intelligence Server	PHN – UW0026CC.bqy	Hyperion Intelligence Explorer
CC Vehicle Letter	Hyperion Intelligence Server	PHN – UW0027C2.bqy	Hyperion Intelligence Explorer

Connection to Data Source	Dev: Network Folder 'PHN'	Phn_data_source_connection.dsn	
	Prod: Network Folder 'PHN_prod'		
Policyholder Notice	Dev: Network folder 'PHN'	Phn_PN6010.doc	MS Word
Data Source	Prod: Network folder 'PHN_prod'	Phn_PN6010.dqy	MS Query
Policyholder Notice	Dev: Network folder 'PHN'	Phn_PN6113.doc	MS Word
Data Source	Prod: Network folder 'PHN_prod'	Phn_pn6113.dqy	MS Query
Policyholder Notice	Dev: Network folder 'PHN'	Phn_PN6115.doc	MS Word
Data Source	Prod: Network folder 'PHN_prod'	Phn_PN6115.dqy	MS Query
Policyholder Notice	Dev: Network folder 'PHN'	Phn_PN6118.doc	MS Word
Data Source	Prod: Network folder 'PHN_prod'	Phn_PN6118.dqy	MS Query
Policyholder Notice	Dev: Network folder 'PHN'	Phn_PN6119.doc	MS Word
Data Source	Prod: Network folder 'PHN_prod'	Phn_PN6119.dqy	MS Query
Policyholder Notice	Dev: Network folder 'PHN'	Phn_PN6120.doc	MS Word

Data Source	Prod: Network folder 'PHN_prod'	Phn_PN6120.dqy	MS Query
Policyholder Notice	Dev: Network folder 'PHN'	Phn_PN6121.doc	MS Word
Data Source	Prod: Network folder 'PHN_prod'	Phn_PN6121.dqy	MS Query
Policyholder Notice	Dev: Network folder 'PHN'	Phn_PN6128.doc	MS Word
Data Source	Prod: Network folder 'PHN_prod'	Phn_PN6128.dqy	MS Query
Policyholder Notice	Dev: Network folder 'PHN'	Phn_PN6130.doc	MS Word
Data Source	Prod: Network folder 'PHN prod'	Phn_PN6130.dqy	MS Query
Policyholder Notice	Dev: Network folder 'PHN'	Phn_PN6131.doc	MS Word
Data Source	Prod: Network folder 'PHN_prod'	Phn_PN6132.dqy	MS Query
Policyholder Notice	Dev: Network folder 'PHN'	Phn_PN6133.doc	MS Word
Data Source	Prod: Network folder 'PHN_prod'	Phn_PN6133.dqy	MS Query
Policyholder Notice	Dev: Network folder 'PHN'	Phn_PN6134.doc	MS Word
Data Source	Prod: Network folder 'PHN_prod'	Phn_PN6134.dqy	MS Query

Policyholder Notice	Dev: Network folder 'PHN'	Phn_PN6137.doc	MS Word
Data Source	Prod: Network folder 'PHN_prod'	Phn_PN6137.dqy	MS Query
Policyholder Notice	Dev: Network folder 'PHN'	Phn_PN6138.doc	MS Word
Data Source	Prod: Network folder 'PHN_prod'	Phn_PN6138.dqy	MS Query
Policyholder Notice	Dev: Network folder 'PHN'	Phn_PN6141.doc	MS Word
Data Source	Prod: Network folder 'PHN_prod'	Phn_PN6141.dqy	MS Query
Policyholder Notice	Dev: Network folder 'PHN'	Phn_UW0020.doc	MS Word
Data Source	Prod: Network folder 'PHN_prod'	Phn_UW0020.dqy	MS Query
Policyholder Notice	Dev: Network folder 'PHN'	Phn_UW0021.doc	MS Word
Data Source	Prod: Network folder 'PHN_prod'	Phn_UW0021.dqy	MS Query
Policyholder Notice	Dev: Network folder 'PHN'	Phn_uw0022.doc	MS Word
Data Source	Prod: Network folder 'PHN_prod'	Phn_UW0022.dqy	MS Query
Policyholder Notice	Dev: Network folder 'PHN'	Phn_uw0033.doc	MS Word

Data Source	Prod: Network folder 'PHN_prod'	Phn_UW0033.dqy	MS Query
Policyholder Notice	Dev: Network folder 'PHN'	Phn_uw0033A.doc	MS Word
Data Source	Prod: Network folder 'PHN_prod'	Phn_UW0033a.dqy	MS Query
Policyholder Notice	Dev: Network folder 'PHN'	Phn_uw0037.doc	MS Word
Data Source	Prod: Network folder 'PHN_prod'	Phn_UW0037.dqy	MS Query
Policyholder Notice	Dev: Network folder 'PHN'	Phn_UW0040.doc	MS Word
Data Source	Prod: Network folder 'PHN_prod'	Phn_UW0040.dqy	MS Query
MS Word Macro	Dev: Network Folder 'PHN'	PHNMacros.bas	Visual Basic
	Prod: Network Folder 'PHN_prod'	,	
bat file to print documents	Dev: Network Folder 'PHN'	Filechk.bat	
	Prod: Network Folder 'PHN_prod'		

### Letter Spreadsheet

The letter spreadsheet contains data specific to each policyholder notice and renewal letter. You can see a link to the actual spreadsheet in Appendix B, see Table B.1 below for a list of the fields.

Table B.2: Letter Spreadsheet layout–letter.xls

Field	Description
Form Num	The number assigned to the letter by Research and Development, it begins with 'PN' on policyholder notices and 'UW' for renewal letters
Seq	A sequencing number defaulted to 1. Some letters have different effective dates for different states or policy symbols. When you have a letter that has two effective dates we distinguish them by changing the 'Seq' number. For example, PN6119 has four sequences.
Edition	This is the edition date of the filing for the form, it is in mm-yy format.
Description	The free form description of the form
Developer	The BSA team member that developed the form
Туре	The type of form, it can be PN for policyholder notice or RL or renewal letter
Pages	The number of pages.
Eff Dt	The date the form take effect on policies
Exp Dt	The date the form expires. It should be the first day the form should not attach. So if the expiration date is $12/1/2006$ , that means the form will attach on $11/30/2006$ but not on $12/1/2006$ .
Term	The term of the form, this is normally one-year or on-going. On-going means the form will attach indefinitely
Days Prior	The number of days prior to expiration on which the form should print. This is normally 90 days for policyholder notices and 120 days for renewal letters, but any value can be entered.
Copies	The number of copies the computer operations technician must print.
Rtn Env?	A Y/N indicator that indicates of a return envelope should be included

	with the letter. This is normally Y on renewal letters.
Duplex?	A Y/N indicator that tells the computer technician if the form is duplex. Forms that are more than one page are normally Y.
Imaged?	A Y/N indicator that tells the mail staff if this form should be imaged. Normally renewal letters are set to Y and policyholder notices N.
Mail To	This indicates where the letter is mail, 'I' means it is mailed to the Insured and 'A' means it is mailed to the agent.
I Net Copy?	A Y/N indicator that shows if the form should be posted to the CWG Intranet for agent's reference. This is set to 'Y' for policyholder notices and 'N' for renewal letters.

### Letter Table

Table B.3 shows the layout of the letter table that is created by the master query. It resides on the cwg\_work dataname on both the datamart and SQL27 servers and is named phn\_letter\_data.

Table B.3: Layout of the letter data table on the warehouse

Field	Description	Туре	Length
Form_number	The filed number of the form	Char	12
Sequence	Sequence number	Smallint	2
Form_edition	The edition date of the form in mm-yy format	Char	5
Status	The status of the form 'Active', 'Pending' or 'Cancelled'	Varchar	15
Description	The free form description of the letter	Varchar	100
Start_print_date	The date the form should start printing, calculated by subtracting the days prior from the effective date	Datetime	
End_print_date	The date the letter will stop printing, calculated by subtracting the days prior from the expiration date	Datetime	

Type	Either a policyholder notice or renewal letter, spelled out	Varchar	20
Pages	The number of pages	Smallint	2
Effective date	The effective date of the letter	Datetime	
Expiration date	The expiration date of the letter	Datetime	
Term	The length of time the letter will be attaching	Varchar	15
Days_prior	The number of days prior to expiration the letter should be printed	Int	4
Copies	The number of copies to print	Smallint	2
Return_envelope	Y/N indicator for return envelope	Char	1
Duplex	Y/N indicator for duplexing	Char	1
Imaged	Y/N indicator for imaging the letter	Char	1
Cert_of_mail	Y/N indicator for certificate of mail	Char	1
mail_to	Either Insured or Agent	Varchar	15
Inet_copy	Y/N indicator for posting to the intranet	Char	1

## Policy Data Table

Table B.4 shows the layout of the policy data table that is created by the master query and then formatted by another query in SQL Server. It resides on the cwg\_work database on both the datamart and SQL27 servers.

Table B.4: Layout of the policy data table on the warehouse

Field	Description	Type	Length
Form_name	The name of the letter from the letter table	Char	16
Form_seq	The sequence number from the letter table	Smallint	2
Mail_date	This will be equal to the data of the last DSS cycle, normally the prior day. On a Monday it will be the previous Friday	Datetime	

Policy_number	Seven digit A+PLUS policy number	Char	7
Policy_mod	The two-digit mod assigned in A+PLUS, it increment by one on every renewal	Char	2
Policy_symbol	The three character policy symbol defined by CWG	Char	3
Tran_proc_date	The date of the most current transaction in A+PLUS	Text	16
Agency_number	CWG assigned ID number for the agency	Int	4
Branch_office	The underwriting service office, could be one of four different locations	Varchar	50
Policy_eff_date	The effective date of the policy	Datetime	
Policy_exp_date	The expiration date of the policy	Datetime	
Rating_company	The legal company, can be Continental Western or Union Insurance Company	Varchar	50
Undw_id	The name of the underwriter	Varchar	30
Insured_name	The name of the policyholder	Varchar	50
Insured_addr1	First address line of the insured	Varchar	50
Insured_addr2	Second address line of the insured	Varchar	50
Insured_addr3	Third address line of the insured	Varchar	50
Insured_city	City where the insured is domiciled	Varchar	30
Insured_st	State the insured is domiciled	Char	2
Insured_zip	Zip code of the insured	Char	10
Agency_name	Name of the agency	Varchar	50
Agency_addr1	First address line of the agency	Varchar	50
Agency_addr2	Second address line of the agency	Varchar	50
Agency_city	City of the agency	Varchar	30
Agency_st	State of the agency	Char	2

Agency_phone	Agency business phone	Char	14
Mail_date_print	Reformatted mailing date used to print on the letter	Text	16
Policy_eff_date_print	Reformatted eff date used to print on the letter	Text	16
Policy_exp_date_print	Reformatted exp date used to print on the letter	Text	16
Driver_name	Name of a driver on a collector car policy	Varchar	40
Veh_year	The year of a vehicle on a collector car policy	Int	4
Veh_make	The make of a vehicle on a collector car policy	Varchar	30
Veh_model	The model of a vehice on a collector car policy	Varchar	50
Veh_serial_number	The serial number of a vehicle on a collector car policy	Varchar	30

### SQL Code used in the DSS Query

Below is a sample of the SQL code written in Informix SQL Editor. At the time of this writing not all the policyholder notices and renewal letters had been programmed into the code. The remaining coding will be done by the BSA group as part of their training. The letters that are programmed into this code are PN6010, PN6113, PN6115, PN6118, PN6119, PN6120, UW0011CC, UW0012C2, UW0013CC, UW0014C2, UW0015CC, UW0016C2, UW0017CC, UW0018C2, UW0026CC and UW0027C2.

```
-- Policyholder Notice and Renewal Letters
    -----
-- Generating a file with data needed to create the
-- daily policyhodler notices and renewal letters
-- CREATE AND FILL THE letter TABLE
--Step 1 - Create the letter table
CREATE TEMP TABLE letter (
                         VARCHAR(20),
 form nm
                         INTEGER,
 seq
 form ed
                         CHAR(5),
                         VARCHAR(100),
 descr
                         VARCHAR(20),
 developer
 type
                         CHAR(2),
 pages
                         INTEGER,
                         DATE,
 eff
                         DATE,
 exp
                         VARCHAR(20),
 term
 days_prior
                         INTEGER,
                         INTEGER,
 copies
                         CHAR(1),
 rtn env
                         VARCHAR(10),
 duplex
 imaged
                         CHAR(1),
 com
                         CHAR(1),
                         CHAR(1),
 mail to
                         CHAR(1)
 inet
 ) WITH NO LOG;
-- Step 2 - Load data from the letter.txt file
-- Loading the letter.txt file as pipe delimited
LOAD FROM '<File path entered here>'
INSERT INTO letter;
```

-- Step 3 - Set the last run date and process date

<sup>--</sup> Here we get the date of the last dss cycle. We check for copany 40 because that mean CWG

<sup>--</sup> We also make sure the load type is spaces becaus if an entry is put in there it means a special

<sup>--</sup> cycle was run outside of the daily cycle process

```
-- ** For testing replace d_dss_book with date('<Your last run
select
          max (date(d_dss_book)) as last_run
date>')
from
           s cd dss batch
          n berk co = 40
where
          and
          c load type = "
into temp last run tbl with no log;
-- Get Today's process date
-- We move the value of 'current' into the table process_date_tbl
select distinct
                    date (current) as process date
                                                             -- ** For testing replace current with <'Your current date'>
from
                    s cd dss batch
into temp
                    process date tbl;
-- Step 4 - Calculate the start print, stop print and status fields
-- On the 'letter' table we have three fields that are calculated
-- the start_print, stop_print and status fields. The default values
-- are '12/31/2099', '12/31/2099' and 'UNKNOWN'
-- Calculate the date to start and stop printing and the status
-- Date to stop printing = Exp Date - # of days prior
-- Date to start printing = Eff Date = # of day prir
-- Status - Active if today's date is between the eff and exp dates
         - Expired if today's date is greater than the exp date
         - Pending if today's date is prior to the eff date
select
          case
            when term = 'on-going' then eff
            else eff - days_prior
          end as start print,
          case
            when term = 'on-going' then exp
            else exp - days prior
          end as end print,
            when (select process_date from process_date_tbl) between (eff - days_prior) and (exp - days_prior)
              then 'ACTIVE'
            when (select process date from process date tbl) >= (exp - days prior)
              then 'EXPIRED'
            when (select process_date from process_date_tbl) < (eff - days_prior)
              then 'PENDING'
          end as status
          letter
into temp letter_status with no log;
-- Step 4 - Store the letter_status table in a text file
-- We need to store letter status into a text file so it can be mapped
-- back to SQL Server and linked to Hyerion Intelligence
-- Also rearranging the fields
unload to '<File Path entered here>'
          form_nm, seq, form_ed, status, descr, start_print, end_print,
            when type = 'PN' then 'Policyholder Notice'
            else 'Renewal Letter'
          end as type,
          pages, eff, exp, term, days prior, copies, rtn env,
```

```
when duplex = 'Y' then 'Duplex'
                                else 'Simplex'
                            end as duplex,
                            imaged, com,
                            case
                                when mail to = 'I' then 'Insured'
                                else 'Agent'
                            end as mail to,
                           inet
 from
                           letter status;
 -- Step 5 - Get the range of dates for each letter
 SELECT DISTINCT form nm, seq,
     (SELECT last_run FROM last_run_tbl) + (SELECT a.days_prior FROM letter_status a WHERE a.form_nm = b.form_nm
 AND a.seq = b.seq) begin,
     ((SELECT process_date_FROM process_date_tbl) - 1) + (SELECT a.days_prior FROM letter_status a WHERE a.form_nm
 = b.form nm
          AND a.seq = b.seq) end
 FROM letter_status b
 WHERE b.status = 'ACTIVE'
 INTO TEMP letter_range_1;
 -- Step 6 - We will now find the unique set of begin and end dates for all policies, we'll use
-- this later to generate a table of policies to work from
SELECT
                                                     begin, end
FROM
                                                     letter range 1
GROUP BY
                                                      begin, end
                                                     letter range 2 WITH NO LOG;
INTO TEMP
-- Step 7 - Now we take the different ranges of dates found in step 7 and use them
-- against the 'pol' table to find all the policies with those expiration dates
                                                     n pol, n pol mod, MAX (d tran_proc) d_tran_proc
SELECT
                                                     pol a INNER JOIN letter_range_2 b ON a.d_pol_exp BETWEEN b.begin AND b.end
FROM
GROUP BY
                                                     n_pol, n_pol_mod
                                                     policy 1 WITH NO LOG;
INTO TEMP
 -- GET GENERAL POLICY DATA FROM AGEN
 -- We now link 'policy 1' to the agen record to get all the necessary
 -- general policy data.
-- Step 1 - Get data from the 'agen' table
SELECT a.n_pol, a.n_pol_mod, sym, a.d_tran_proc, agey_num, branch_office, eff_dt, exp_dt, pol_status, prim_st,
                           renewal status, corporatereportnum, undw_id, pol_prog, pol_type, bus_ctgry, facility_cd, sbu_cnvrt,
                           trsm rsk act ind, misc ind,
                           TRIM(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(r
                           insd name,
                           TRIM(replace(replace(replace(replace(replace(replace(replace(insd addrl or dba, '<', "), '>', "), '[', "), '[', "), '[', "), ']', "))
                           insd addr1 or dba,
                           TRIM(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace(replace
                           insd addr2 or dba,
                          TRIM(insd_addr3) insd_addr3, TRIM (insd_city) insd_city, insd_st,
                           CASE
                                     WHEN insd zip[7,10] = 0 THEN insd zip[2,6]
                                     ELSE insd_zip [2,6] || '-' || insd_zip [7,10]
```

END insd zip

```
FROM policy_1 a INNER JOIN agen b ON
a.n_pol = b.n_pol AND a.n_pol_mod = b.n_pol_mod AND a.d_tran_proc = b.d_tran_proc INTO TEMP policy_2 WITH NO LOG;
```

-- Step 2 - Remove any cancellations or non-renewals

DELETE FROM policy\_2 WHERE pol status = 'CN' OR renewal status = 'NR';

#### -- GET AGENCY ADDRESS DATA FROM AGCY

-- Link the policy\_2 table to the agey table to pull in the agency address and

-- contact information

SELECT a.\*,TRIM( t\_agcy\_nm) t\_agcy\_nm, TRIM (t\_agcy\_addr1) t\_agcy\_addr1, TRIM (t\_agcy\_addr2) t\_agcy\_addr2,

TRIM (t\_agcy\_city) t\_agcy\_city, t\_agcy\_st, TRIM (ROUND (n\_agcy\_bus\_phone) || ' ') n\_agcy\_bus\_phone,

TRIM (t\_agcy\_zip || ' ') t\_agcy\_zip

FROM policy\_2 a INNER JOIN agey b ON a.agey\_num = b.n\_agey INTO TEMP policy\_3 WITH NO LOG;

- -- Now that we've converted the agency zip and phone to a charactor we can
- -- convert them to their fomatted or printable versions.
- SELECT n\_pol, n\_pol\_mod, sym, d\_tran\_proc, agcy\_num, branch\_office, eff\_dt, exp\_dt, pol\_status, prim\_st, renewal\_status, corporatereportnum, undw\_id, pol\_prog, pol\_type, bus\_ctgry, facility\_cd, sbu\_cnvrt, trsm\_rsk\_act\_ind, misc\_ind, insd\_name, insd\_addr1\_or\_dba, insd\_addr2\_or\_dba, insd\_addr3, insd\_city, insd\_st, insd\_zip, t\_agcy\_nm, t\_agcy\_addr1, t\_agcy\_addr2, t\_agcy\_city, t\_agcy\_st, CASE

END t agcy zip,

'('  $\parallel$  n\_agcy\_bus\_phone [1,3]  $\parallel$  ') '  $\parallel$  n\_agcy\_bus\_phone [4,6]  $\parallel$  '-'  $\parallel$  n\_agcy\_bus\_phone [7,10] n\_agcy\_bus\_phone FROM policy\_3

INTO TEMP policy mstr WITH NO LOG;

#### -- BUILD THE policy input TABLE

CREATE TEMP TABLE policy input ( VARCHAR (12), form nm INT, seq mail dt DATE, INT. n\_pol n pol mod INT. CHAR (3), sym DATETIME YEAR TO FRACTION, d tran proc agcy num INT, branch office INT, DATE, eff dt exp\_dt DATE, pol\_status CHAR (2), CHAR (2), prim st renewal\_status CHAR (2), corporatereportnum INT, undw id CHAR (3). VARCHAR (12), pol prog pol type INT, bus ctgry CHAR (3), facility cd VARCHAR (12), CHAR (1), sbu cnvrt trsm\_rsk\_act\_ind CHAR (1),

```
VARCHAR (12),
  misc ind
  insd name
                          VARCHAR (50),
  insd_addr1_or_dba
                           VARCHAR (50),
  insd_addr2_or_dba
                           VARCHAR (50),
  insd addr3
                           VARCHAR (50),
  insd city
                                   VARCHAR (20),
  insd st
                          CHAR (2),
 insd zip
                                   CHAR (10),
  t_agcy_nm
                          VARCHAR (50),
  t agcy addr1
                          VARCHAR (50),
                          VARCHAR (50),
  t agcy addr2
  t agcy city
                          VARCHAR (20),
  t agcy st
                          CHAR (2),
                          CHAR (10),
 t_agcy_zip
                          CHAR (14),
 n_agcy_bus_phone
 first_name
                          VARCHAR (20),
 middle name
                          VARCHAR (20),
 last_name
                          VARCHAR (20),
 veh_yr
                          INT,
                          VARCHAR (30),
 veh make
 veh mdl
                                   VARCHAR (30),
  veh ser
                          VARCHAR (25)
) WITH NO LOG;
-- BUILDING POLICY INPUT TABLE FOR EVERYTHING OTHER THAN
-- COLLECTOR CAR
-- The next series of queries will find policies that apply to each specific
-- PN6010 - DXS Notice to Policyholders
-- Created: 10/16/2006 - Tom Shide
-- Modified: mm/dd/yyyy - XXX
-- Sequence #1
-- Days Prior = 65
-- Attachment: Sym = DXS and Umb/Exc = 'U' (cap2)
-- Join the policy_mstr table to cap2 to check the Umb/Exc code
-- Insert policy data into the table
INSERT INTO
                 policy_input
SELECT
DISTINCT
                 'PN6010' form nm, 1 seq, (select last run from last run_tbl) as mail_dt, a.*, 'first_name' as first_name,
                 'middle name' as middle name, 'last name' as last name, 9999 as veh yr, 'vehicle make' as veh make,
                 'vehicle model' as veh mdl, 'vehicle serial number' as veh ser
                 policy mstr a INNER JOIN cap2 b ON
FROM
                   a.n_pol = b.n_pol AND a.n_pol_mod = b.n_pol_mod
WHERE
                 exp dt BETWEEN
                   (SELECT begin FROM letter range 1 WHERE form nm = 'PN6010' AND seq = 1)
                   (SELECT end FROM letter range 1 WHERE form nm = 'PN6010' and seq = 1)
                 b.d tran proc = (select max(d tran proc) from cap2 c where b.n pol = c.n pol and b.n pol mod =
c.n pol mod)
                 sym = 'DXS'
                 AND
```

umbexcspol typ ind = 'U';

```
-- PN6105 - Policyholder Notice - Advisory for personal auto policy
-- Created: 10/16/2006 - Tom Shide
-- Modified: mm/dd/yyyy - XXX
-- Sequence #1
-- Days Prior = 60
-- Attachment: Sym = CC or CC2
-- Join the policy mstr table to cap2 to check the Umb/Exc code
INSERT INTO
                   policy_input
SELECT
                   'PN6105' form nm, 1 seq, (select last run from last run tbl) as mail dt, a.*, 'first_name' as first_name,
DISTINCT
                   'middle name' as middle name, 'last name' as last name, 9999 as veh yr, 'vehicle make' as veh make,
                   'vehicle model' as veh mdl, 'vehicle serial number' as veh ser
FROM
                  policy mstr a
                   exp_dt BETWEEN
WHERE
                    (SELECT begin FROM letter range 1 WHERE form nm = 'PN6105' AND seq = 1)
                    (SELECT end FROM letter_range_1 WHERE form_nm = 'PN6105' and seq = 1)
                   and
                  sym in ('CC', 'CC2');
-- PN6113 - Policyholder Notice - Illinois Defense Costs
-- Created: 10/21/2006 by Tom Shide
-- Modified: mm/dd/yyyy - XXX
-- Reason for Modification -
-- Sequence #1
-- Days Prior = 90
-- Attachment: All Illinois policies with liability coverage
-- Since there are so many screens where you can have liability coverage we will identify the policies by
-- using the cygos table. We will look for a risk state of IL and a coverage code of 005 (Auto BI),
-- 008 (Businessowners) or 031 products BI or 37 (Umbrella)
INSERT INTO
                  policy_input
SELECT
                  'PN6113' form nm, 1 seq, (select last run from last run tbl) as mail dt, a.*, 'first name' as first name,
DISTINCT
                  'middle name' as middle name,
                  'last_name' as last_name, 9999 as veh_yr, 'vehicle_make' as veh_make, 'vehicle_model' as veh_mdl,
                  'vehicle_serial_number' as veh_ser
FROM
                  policy mstr a inner join cvgos b on
                    a.n_pol = b.n_pol AND a.n_pol_mod = b.n_pol_mod
WHERE
                  exp dt BETWEEN
                    (SELECT begin FROM letter range 1 WHERE form nm = 'PN6113' AND seq = 1)
                    (SELECT end FROM letter range 1 WHERE form nm = 'PN6113' and seq = 1)
                  and
                  c_{rsk_st} = 'IL'
                  and
```

c\_cvg\_cvg in ('005', '008', '031', '037');

-- PN6115 - CDP notice -- Created: 11/6/2006 by Tom Shide -- Modified: mm/dd/yyyy - XXX -- Reason for Modification --- Sequence #1 -- Days Prior = 65 -- Attachment: Symbol = CDP **INSERT INTO** policy input **SELECT** 'PN6115' form nm, 1 seq, (select last run from last run tbl) as mail dt, a.\*, 'first\_name' as first name, DISTINCT 'middle name' as middle name, 'last\_name' as last\_name, 9999 as veh\_yr, 'vehicle\_make' as veh\_make, 'vehicle\_model' as veh\_mdl, 'vehicle\_serial\_number' as veh\_ser **FROM** policy\_mstr a WHERE exp dt BETWEEN (SELECT begin FROM letter range 1 WHERE form nm = 'PN6113' AND seq = 1) (SELECT end FROM letter range 1 WHERE form nm = 'PN6113' and seq = 1) and sym = 'CDP';-- PN6118 - Contractors' wrap-up amendment of insurance -- Created: 11/6/2006 by Tom Shide -- Modified: mm/dd/yyyy - XXX -- Reason for Modification --- Sequence #1 -- Days Prior = 90 -- Attachment: A contractors class code is entered on the GL coverage screen -- GL class codes in the 9000 range are contractors/service codes. According to the renewal spec that was created for this -- the form was attaching when the class code was on logical table PPGL0191. Besides the 9000 level codes that table has -- 51956. So we will check for the class code to be in the range of 90000 to 99999 or 51956 **INSERT INTO** policy input **SELECT** 'PN6118' form\_nm, 1 seq, (select last\_run from last\_run\_tbl) as mail dt, a.\*, 'first name' as first name, DISTINCT 'middle name' as middle name, 'last name' as last name, 9999 as veh yr, 'vehicle make' as veh make, 'vehicle\_model' as veh\_mdl, 'vehicle\_serial\_number' as veh\_ser **FROM** policy mstr a inner join cgld b on a.n pol = b.n pol AND a.n pol mod = b.n pol mod WHERE exp dt BETWEEN (SELECT begin FROM letter range 1 WHERE form nm = 'PN6113' AND seq = 1)

(SELECT end FROM letter\_range\_1 WHERE form\_nm = 'PN6113' and seq = 1)

```
and
                     (b.class \ge 90000 \text{ and } b.class \le 99999) \text{ or } b.class = 51956
                   );
-- PN6119 - Commercial auto forms revision - SD, WY, OR
-- Created: 11/6/2006 by Tom Shide
-- Modified: mm/dd/yyyy - XXX
-- Reason for Modification -
-- Sequence #1
-- Days Prior = 90
-- Attachment: Symbol > GO, FDK, CC or CC2, prim st = SD, WY, OR and commercial auto coverage
-- To determine if there is commercial auto coverage we will check for the PCCA1-ST field to be
-- SD, OR or WY
INSERT INTO
                   policy_input
SELECT
                   'PN6119' form nm, 1 seq, (select last run from last run tbl) as mail dt, a.*, 'first name' as first name,
DISTINCT
                   'middle name' as middle name, 'last name' as last name, 9999 as veh_yr, 'vehicle make' as veh make,
                   'vehicle_model' as veh_mdl, 'vehicle_serial_number' as veh_ser
FROM
                   policy mstr a inner join ccal b on
                    a.n pol = b.n pol AND a.n pol mod = b.n pol mod
WHERE
                   exp dt BETWEEN
                    (SELECT begin FROM letter range 1 WHERE form nm = 'PN6113' AND seq = 1)
                    AND
                    (SELECT end FROM letter_range_1 WHERE form_nm = 'PN6113' and seq = 1)
                   and
                   sym not in ('GO', 'FDK', 'CC', 'CC2')
                  and
                   b.st in ('SD', 'WY', 'OR');
-- PN6119 - Commercial auto forms revision - MO
-- Created: 11/6/2006 by Tom Shide
-- Modified: mm/dd/yyyy - XXX
-- Reason for Modification -
-- Sequence #2
-- Days Prior = 90
-- Attachment: Symbol <> GO, FDK, CC or CC2, prim_st = MO and commercial auto coverage
-- To determine if there is commercial auto coverage we will check for the PCCA1-ST field to be
-- SD, OR or WY
INSERT INTO
                  policy_input
SELECT
DISTINCT
                  'PN6119' form_nm, 2 seq, (select last_run from last_run_tbl) as mail_dt, a.*, 'first_name' as first_name,
                  'middle_name' as middle_name, 'last_name' as last_name, 9999 as veh_yr, 'vehicle_make' as veh_make,
                  'vehicle model' as veh mdl, 'vehicle serial number' as veh ser
FROM
                  policy mstr a inner join ccal b on
```

a.n\_pol = b.n\_pol AND a.n\_pol\_mod = b.n\_pol\_mod

```
WHERE
                  exp dt BETWEEN
                    (SELECT begin FROM letter_range_1 WHERE form nm = 'PN6113' AND seq = 1)
                    (SELECT end FROM letter_range_1 WHERE form_nm = 'PN6113' and seq = 1)
                  sym not in ('GO', 'FDK', 'CC', 'CC2')
                  and
                  b.st = 'MO';
-- PN6119 - Commercial auto forms revision - IA
-- Created: 11/6/2006 by Tom Shide
-- Modified: mm/dd/yyyy - XXX
-- Reason for Modification -
-- Sequence #3
-- Days Prior = 90
-- Attachment: Symbol <> GO, FDK, CC or CC2, prim_st = IA and commercial auto coverage
-- To determine if there is commercial auto coverage we will check for the PCCA1-ST field to be
-- SD, OR or WY
INSERT INTO
                  policy_input
SELECT
                  'PN6119' form_nm, 3 seq, (select last_run from last_run_tbl) as mail_dt, a.*, 'first_name' as first_name,
DISTINCT
                  'middle_name' as middle_name, 'last_name' as last_name, 9999 as veh_yr, 'vehicle_make' as veh_make,
                  'vehicle_model' as veh_mdl, 'vehicle_serial_number' as veh_ser
FROM
                  policy_mstr a inner join ccal b on
                    a.n_pol = b.n_pol AND a.n_pol_mod = b.n_pol_mod
WHERE
                  exp dt BETWEEN
                    (SELECT begin FROM letter range 1 WHERE form nm = 'PN6113' AND seq = 1)
                    (SELECT end FROM letter_range_1 WHERE form_nm = 'PN6113' and seq = 1)
                  sym not in ('GO', 'FDK', 'CC', 'CC2')
                  and
                  b.st = 'IA';
```

<sup>--</sup> PN6119 - Commercial auto forms revision - IL

<sup>--</sup> Created: 11/6/2006 by Tom Shide

<sup>--</sup> Modified: mm/dd/yyyy - XXX

<sup>--</sup> Reason for Modification -

<sup>--</sup> Sequence #4

<sup>--</sup> Days Prior = 90

<sup>--</sup> Attachment: Symbol <> GO, FDK, CC or CC2, prim\_st = IL and commercial auto coverage

<sup>--</sup> To determine if there is commercial auto coverage we will check for the PCCA1-ST field to be

<sup>--</sup> SD, OR or WY

```
INSERT INTO
                  policy input
SELECT
DISTINCT
                  'PN6119' form nm, 4 seq, (select last run from last run tbl) as mail dt, a.*, 'first name' as first name.
                  'middle_name' as middle_name, 'last_name' as last_name, 9999 as veh_yr, 'vehicle make' as veh make,
                  'vehicle_model' as veh_mdl, 'vehicle_serial_number' as veh_ser
FROM
                  policy mstr a inner join ccal b on
                    a.n_pol = b.n_pol AND a.n_pol_mod = b.n_pol_mod
                  exp_dt BETWEEN
WHERE
                    (SELECT begin FROM letter range 1 WHERE form nm = 'PN6113' AND seq = 1)
                    (SELECT end FROM letter range 1 WHERE form nm = 'PN6113' and seq = 1)
                  sym not in ('GO', 'FDK', 'CC', 'CC2')
                  and
                  b.st = 'IL';
-- PN6120 - Wrap up CW3254 & Amendment of insured CW3255
-- Created: 11/6/2006 by Tom Shide
-- Modified: mm/dd/yyyy - XXX
-- Reason for Modification -
-- Sequence #1
-- Days Prior = 90
-- Attachment: Symbol = CU and Package Group = CNP
-- To determine if there is commercial auto coverage we will check for the PCCA1-ST field to be
-- SD, OR or WY
INSERT INTO
                  policy_input
SELECT
DISTINCT
                  'PN6120' form nm, 1 seq, (select last_run from last_run_tbl) as mail_dt, a.*, 'first_name' as first_name,
                  'middle name' as middle name, 'last name' as last name, 9999 as veh yr, 'vehicle make' as veh make,
                  'vehicle model' as veh mdl, 'vehicle serial number' as veh ser
FROM
                  policy mstr a
WHERE
                  exp_dt BETWEEN
                    (SELECT begin FROM letter_range_1 WHERE form_nm = 'PN6113' AND seq = 1)
                    (SELECT end FROM letter_range_1 WHERE form_nm = 'PN6113' and seq = 1)
                  and
                  sym = 'CU'
                  and
                  misc_ind = 'CNP';
-- BUILDING THE policy input and item input TABLES
-- FOR COLLECTOR CAR.
-- Collector car policies use vehicle and driver data on several
-- renewal letters so they go down to the item level with some data
-- This table will hold item level data
CREATE TEMP TABLE item input (
 form nm
                  VARCHAR (12),
```

seq

INT,

```
INT,
 n_pol
                INT,
 n pol mod
 c rsk rep type
               CHAR (4),
 n_rsk_item
                INT,
                DATETIME YEAR TO FRACTION,
 d_tran_proc
 first name
                VARCHAR (20),
 middle name
                VARCHAR (20),
 last name
                VARCHAR (20),
 veh yr
                INT,
 veh make
                VARCHAR (20),
                        VARCHAR (20),
 veh mdl
 veh ser
                VARCHAR (25)
) WITH NO LOG;
```

```
-- UW0011CC - CC Accident Prevention Course Discount
```

- -- Created: 10/16/2006 Tom Shide -- Modified: mm/dd/yyyy - XXX
- -- Days Prior = 120
- -- Attachment criteria: Sym = CC and Defensive Driver date
- -- is less than the expiration date

insert into

item\_input

select distinct

'UW0011CC' form\_nm, 1 seq, a.n\_pol, a.n\_pol\_mod, b.c\_rsk\_rep\_type, b.n\_rsk\_item, b.d\_tran\_proc, first name, middle name, last name, cast (" as varchar (20)) veh yr, cast (" as varchar (20)) veh make,

cast (" as varchar (20)) veh mdl, cast (" as varchar (20)) veh ser

from

policy mstr a INNER JOIN fpa7 b ON

a.n pol = b.n pol AND a.n pol\_mod = b.n\_pol\_mod and a.d\_tran\_proc = b.d\_tran\_proc

where

exp dt BETWEEN

(SELECT begin FROM letter\_range\_1 WHERE form\_nm = 'UW0013CC' AND seq = 1)

(SELECT end FROM letter range 1 WHERE form nm = 'UW0013CC' and seq = 1)

AND sym = 'CC'AND

dd cr dt < exp dt;

-- UW0012C2 - CC2 Accident Prevention Course Discount

-- Created: 10/16/2006 - Tom Shide

-- Modified: mm/dd/yyyy - XXX

-- Days Prior = 90

-- Attachment criteria: Sym = CC2 and Defensive Driver date

-- is less than the expiration date

insert into

item input

select distinct

'UW0012C2' form\_nm, 1 seq, a.n\_pol, a.n\_pol\_mod, b.c\_rsk\_rep\_type, b.n\_rsk\_item, b.d\_tran\_proc, first\_name, middle\_name, last\_name, cast (" as varchar (20)) veh\_yr, cast (" as varchar (20)) veh\_make, cast (" as varchar (20)) veh mdl, cast (" as varchar (20)) veh\_ser

```
policy mstr a INNER JOIN fpa7 b ON
from
                    a.n_pol = b.n_pol AND a.n_pol_mod = b.n_pol_mod and a.d_tran_proc = b.d_tran_proc
                  exp dt BETWEEN
where
                    (SELECT begin FROM letter range 1 WHERE form nm = 'UW0013CC' AND seq = 1)
                    (SELECT end FROM letter range 1 WHERE form_nm = 'UW0013CC' and seq = 1)
                  AND
                  sym = 'CC2'
                  AND
                  dd cr dt < exp dt;
-- UW0013CC - CC Limited Use discount
-- Created: 10/16/2006 - Tom Shide
-- Modified: mm/dd/yyyy - XXX
-- Days Prior = 120
-- Attachment criteria: Sym = CC, category = 1, 2 or 3, lmt use = Y
-- is less than the expiration date
-- Get the item specific data for this form
insert into
                  item input
                  'UW0013CC' form nm, 1 seq, a.n pol, a.n pol mod, b.c_rsk_rep_type, b.n_rsk_item, b.d_tran_proc,
select distinct
                  cast (" as varchar (20)) first name, cast (" as varchar (20)) middle_name, cast (" as varchar (20))
last name,
                  veh yr, veh make, veh mdl, veh ser
from
                  policy mstr a INNER JOIN ccc1 b ON
                    a.n pol = b.n pol AND a.n pol mod = b.n pol mod and a.d_tran_proc = b.d_tran_proc
where
                  exp_dt BETWEEN
                    (SELECT begin FROM letter range 1 WHERE form nm = 'UW0013CC' AND seq = 1)
                    (SELECT end FROM letter_range_1 WHERE form_nm = 'UW0013CC' and seq = 1)
                  AND
                  sym = 'CC'
                  AND
                  category IN (1, 2, 3)
                  AND
                  lmt_use = 'Y';
-- UW0014C2 - CC2 Limited Use discount
-- Created: 10/16/2006 - Tom Shide
-- Modified: mm/dd/yyyy - XXX
-- Days Prior = 90
-- Attachment criteria: Sym = CC2, category = 1, 2 or 3, lmt use = Y
-- is less than the expiration date
insert into
                  item input
select distinct
                  'UW0014C2' form_nm, 1 seq, a.n_pol, a.n_pol_mod, b.c_rsk_rep_type, b.n_rsk_item, b.d_tran_proc,
```

cast (" as varchar (20)) first\_name, cast (" as varchar (20)) middle\_name, cast (" as varchar (20))

last name,

```
veh_yr, veh_make, veh_mdl, veh_ser
                   policy mstr a INNER JOIN ccc1 b ON
from
                     a.n pol = b.n pol AND a.n_pol_mod = b.n_pol_mod and a.d_tran_proc = b.d tran proc
where
                   exp dt BETWEEN
                    (SELECT begin FROM letter range 1 WHERE form nm = 'UW0013CC' AND seq = 1)
                    (SELECT end FROM letter_range_1 WHERE form_nm = 'UW0013CC' and seq = 1)
                   AND
                   sym = 'CC2'
                   AND
                   category IN (1, 2, 3)
                   AND
                   lmt_use = 'Y';
-- UW0015CC - CC Odometer letter for category 9/10 vehicles
-- Created: 10/16/2006 - Tom Shide
-- Modified: mm/dd/yyyy - XXX
-- Days Prior = 120
-- Attachment criteria: Sym = CC, Category = 9, 10
-- is less than the expiration date
insert into
                   item_input
                   'UW0015CC' form_nm, 1 seq, a.n_pol, a.n_pol_mod, b.c_rsk_rep_type, b.n_rsk_item, b.d_tran_proc,
select distinct
                   cast (" as varchar (20)) first name, cast (" as varchar (20)) middle name, cast (" as varchar (20))
last name,
                   veh_yr, veh_make, veh_mdl, veh_ser
from
                   policy mstr a INNER JOIN ccc1 b ON
                    a.n pol = b.n_pol AND a.n_pol_mod = b.n_pol_mod and a.d_tran_proc = b.d_tran_proc
where
                   exp dt BETWEEN
                    (SELECT begin FROM letter range 1 WHERE form_nm = 'UW0013CC' AND seq = 1)
                    (SELECT end FROM letter range 1 WHERE form nm = 'UW0013CC' and seq = 1)
                   AND
                   sym = 'CC'
                   AND
                   category IN (9, 10);
-- UW0016C2 - CC2 Odometer letter for category 9/10 vehicles
-- Created: 10/16/2006 - Tom Shide
-- Modified: mm/dd/yyyy - XXX
-- Days Prior = 90
-- Attachment criteria: Sym = CC2, Category = 9, 10
-- is less than the expiration date
insert into
                  item input
select distinct
                  'UW0016C2' form_nm, 1 seq, a.n_pol, a.n_pol_mod, b.c_rsk_rep_type, b.n_rsk_item, b.d_tran_proc,
                  cast (" as varchar (20)) first_name, cast (" as varchar (20)) middle_name, cast (" as varchar (20))
last_name,
```

```
veh yr, veh make, veh_mdl, veh_ser
                   policy_mstr a INNER JOIN ccc1 b ON
from
                    a.n_pol = b.n_pol AND a.n_pol_mod = b.n_pol_mod and a.d_tran_proc = b.d_tran_proc
                   exp dt BETWEEN
where
                    (SELECT begin FROM letter range 1 WHERE form_nm = 'UW0013CC' AND seq = 1)
                    AND
                    (SELECT end FROM letter range_1 WHERE form_nm = 'UW0013CC' and seq = 1)
                   AND
                   sym = 'CC2'
                   AND
                   category IN (9, 10)
                   AND
                   bi_occr_lmt > 0;
-- UW0017CC - CC Odometer letter for special use vehicles
-- Created: 10/16/2006 - Tom Shide
-- Modified: mm/dd/yyyy - XXX
-- Days Prior = 120
-- Attachment criteria: Sym = CC2, Category = 9, 10
-- is less than the expiration date
insert into
                           item input
                  'UW0017CC' form nm, 1 seq, a.n. pol, a.n. pol_mod, b.c_rsk_rep_type, b.n_rsk_item, b.d_tran_proc,
select distinct
                  cast (" as varchar (20)) first name, cast (" as varchar (20)) middle name, cast (" as varchar (20))
last name,
                  veh_yr, veh_make, veh_mdl, veh_ser
                  policy mstr a INNER JOIN ccc1 b ON
from
                    a.n pol = b.n pol AND a.n pol mod = b.n pol mod and a.d_tran_proc = b.d_tran_proc
where
                  exp dt BETWEEN
                    (SELECT begin FROM letter_range_1 WHERE form_nm = 'UW0013CC' AND seq = 1)
                    (SELECT end FROM letter range 1 WHERE form nm = 'UW0013CC' and seq = 1)
                   AND
                  sym = 'CC'
                  AND
                  special_use = 'Y'
                  AND
                  bi occr lmt > 0;
-- UW0018C2 - CC2 Odometer letter for special use vehicles
-- Created: 10/16/2006 - Tom Shide
-- Modified: mm/dd/yyyy - XXX
-- Days Prior = 90
-- Attachment criteria: Sym = CC2, Category = 9, 10
-- is less than the expiration date
insert into
                  item input
                  'UW0018C2' form_nm, 1 seq, a.n_pol, a.n_pol_mod, b.c_rsk_rep_type, b.n_rsk_item, b.d_tran_proc,
select distinct
                  cast (" as varchar (20)) first_name, cast (" as varchar (20)) middle_name, cast (" as varchar (20))
last_name,
```

veh yr, veh make, veh mdl, veh ser from policy\_mstr a INNER JOIN ccc1 b ON a.n\_pol = b.n\_pol AND a.n\_pol\_mod = b.n\_pol\_mod and a.d\_tran\_proc = b.d\_tran\_proc where (SELECT begin FROM letter\_range\_1 WHERE form\_nm = 'UW0013CC' AND seq = 1) (SELECT end FROM letter range 1 WHERE form\_nm = 'UW0013CC' and seq = 1) AND sym = 'CC2'AND special\_use = 'Y' AND bi\_occr\_lmt > 0; -- UW0026CC - CC Restoration Form -- Created: 10/16/2006 - Tom Shide -- Modified: mm/dd/yyyy - XXX -- Days Prior = 120 -- Attachment criteria: Sym = CC, Restoration = Y -- is less than the expiration date insert into item input select distinct 'UW0026CC' form\_nm, 1 seq, a.n\_pol, a.n\_pol\_mod, b.c\_rsk\_rep\_type, b.n\_rsk\_item, b.d\_tran\_proc, cast (" as varchar (20)) first name, cast (" as varchar (20)) middle name, cast (" as varchar (20)) last\_name, veh yr, veh make, veh mdl, veh ser policy mstr a INNER JOIN ccc1 b ON from a.n pol = b.n pol AND a.n pol mod = b.n pol mod and a.d\_tran\_proc = b.d\_tran\_proc where exp dt BETWEEN (SELECT begin FROM letter range 1 WHERE form nm = 'UW0013CC' AND seq = 1) (SELECT end FROM letter range 1 WHERE form\_nm = 'UW0013CC' and seq = 1) AND sym = 'CC'AND  $rtor_ind = 'Y'$ -- UW0027C2 - CC2 Restoration Form -- Created: 10/16/2006 - Tom Shide

-- Modified: mm/dd/yyyy - XXX

-- is less than the expiration date

insert into item input

'UW0027C2' form\_nm, 1 seq, a.n\_pol, a.n\_pol\_mod, b.c\_rsk\_rep\_type, b.n\_rsk\_item, b.d\_tran\_proc, select distinct

cast (" as varchar (20)) first\_name, cast (" as varchar (20)) middle\_name, cast (" as varchar (20))

last\_name,

<sup>--</sup> Days Prior = 120

<sup>--</sup> Attachment criteria: Sym = CC, Restoration = Y

veh yr, veh make, veh mdl, veh ser policy\_mstr a INNER JOIN ccc1 b ON from a.n\_pol = b.n\_pol AND a.n\_pol\_mod = b.n\_pol\_mod and a.d\_tran\_proc = b.d\_tran\_proc where (SELECT begin FROM letter range 1 WHERE form nm = 'UW0013CC' AND seq = 1) (SELECT end FROM letter range 1 WHERE form nm = 'UW0013CC' and seq = 1) AND sym = 'CC2'AND rtor\_ind = 'Y'; -- REMOVE CANCELLED ITEMS FROM item\_input SELECT a.\* FROM item\_input a INNER JOIN hedr b ON a.n pol = b.n pol AND a.n pol mod = b.n pol mod AND a.d tran proc = b.d tran proc AND a.c rsk rep type = b.c rsk rep type AND a.n rsk\_item = b.n\_rsk\_item WHERE f rep canc <> '\*' INTO TEMP item\_input\_2 WITH NO LOG; -- JOIN ITEM INPUT TO THE POLICY MASTER TABLE -- Join the item\_input\_2 table to the policy\_mstr to get all the policy level data -- for the forms in the item input 2 table. form nm, seq, (select last run from last\_run\_tbl) as mail\_dt, a.\*, first\_name, middle\_name, last\_name, select veh yr, veh make, veh mdl, veh ser policy mstr a inner join item input 2 b on a.n pol = b.n pol AND a.n pol mod = b.n pol mod AND a.d tran proc = b.d tran proc into temp item\_input\_3 with no log; -- ADD THE item\_input DATA TO THE policy\_input table -- We already have all policy level forms in the policy input table, now we will -- do a union with the policy input and item input 3 tables to get our final list of policies select \* from policy input select \* from item input 3 into temp policy input 2 with no log; -- REMOVE THE LEADING '40' FROM THE POLICY NUMBER UPDATE policy\_input\_2  $n_pol = n_pol - 400000000$ SET WHERE n pol <> 9999999; -- Remove The dummy values from the item level fields

-- The driver name fields and vehicle fields all have dummy values

-- in them for policy-level forms, we will now replace the dummy values

#### -- wtih spaces

update policy input 2 first name = " set

first name = 'first name'; where

update policy input 2 middle name = " set

middle name = 'middle name'; where

update policy\_input\_2 last name = " set

last name = 'last name'; where

update policy\_input\_2 set  $veh_yr = 0$ veh yr = 9999; where

update policy input 2 veh\_make = " set

veh make = 'vehicle\_make'; where

update policy\_input\_2 veh mdl = " set

veh mdl = 'vehicle model'; where

policy input 2 update set veh ser = "

veh ser = 'vehicle serial number'; where

#### -- ENTER A DUMMY RECORD FOR EACH LETTER

-- Here we insert a dummy record for each letter. This accomplishes two things

-- If there are no letters attaching on a particular day the dummy record will print by iteself

-- so it is easier for the mail room to cross check the letters

-- Secondly it is signal the last letter to be printed was we sort by policy number and the policy

-- number is set to 9999999.

**INSERT INTO** 

policy input 2

**VALUES** 

('PN6010', 1, (select last run from last run tbl), 9999999, 99, 'XXX', NULL, 99999, 99, DATE

('12/31/2099'), DATE('12/31/2099'),

ADDR1', 'DUMMY ADDR2', 'DUMMY ADDR3', 'DUMMY CITY', 'ST', 'XXXXX-XXXX', 'DUMMY AGCY', 'DUMMY ADDR1', 'DUMMY ADDR2',

'DUMMY CITY', 'ST', 'XXXXX-XXXX', '(999)999-9999', 'FIRST', 'MIDDLE', 'LAST',

9999, 'DUMMY MAKE', 'DUMMY MDL', 'DUMMY SER#');

**INSERT INTO** 

**VALUES** 

policy\_input 2 ('PN6105', 1, (select last\_run from last\_run\_tbl), 9999999, 99, 'XXX', NULL, 99999, 99, DATE

'DUMMY INSD', 'DUMMY ADDR1', 'DUMMY ADDR2', 'DUMMY ADDR3', 'DUMMY CITY', 'ST', 'XXXXX-XXXX', 'DUMMY AGCY', 'DUMMY ADDR1', 'DUMMY ADDR2', 'DUMMY

CITY', 'ST', 'XXXXX-XXXX', '(999)999-9999', 'FIRST', 'MIDDLE', 'LAST',

9999, 'DUMMY MAKE', 'DUMMY MDL', 'DUMMY SER#');

**INSERT INTO** 

**VALUES** 

policy input 2

('PN6113', 1, (select last run from last run tbl), 9999999, 99, 'XXX', NULL, 99999, 99, DATE

('12/31/2099'), DATE('12/31/2099'),

ADDR1', 'DUMMY ADDR2',

'DUMMY ADDR3', 'DUMMY CITY', 'ST', 'XXXXX-XXXX', 'DUMMY AGCY', 'DUMMY ADDR1',

'DUMMY ADDR2',

'DUMMY CITY', 'ST', 'XXXXX-XXXX', '(999)999-9999', 'FIRST', 'MIDDLE', 'LAST',

9999, 'DUMMY MAKE', 'DUMMY MDL', 'DUMMY SER#');

**INSERT INTO** 

**VALUES** 

('PN6115', 1, (select last run from last run tbl), 9999999, 99, 'XXX', NULL, 99999, 99, DATE

('12/31/2099'), DATE('12/31/2099'),

ADDR1', 'DUMMY ADDR2',

'DUMMY ADDR3', 'DUMMY CITY', 'ST', 'XXXXX-XXXX', 'DUMMY AGCY', 'DUMMY ADDR1'.

'DUMMY ADDR2',

'DUMMY CITY', 'ST', 'XXXXX-XXXX', '(999)999-9999', 'FIRST', 'MIDDLE', 'LAST',

9999, 'DUMMY MAKE', 'DUMMY MDL', 'DUMMY SER#');

**INSERT INTO** 

policy input 2 **VALUES** 

('PN6118', 1, (select last run from last run tbl), 9999999, 99, 'XXX', NULL, 99999, 99, DATE

('12/31/2099'), DATE('12/31/2099'),

ADDR1', 'DUMMY ADDR2',

'DUMMY ADDR3', 'DUMMY CITY', 'ST', 'XXXXX-XXXX', 'DUMMY AGCY', 'DUMMY ADDR1',

'DUMMY ADDR2',

'DUMMY CITY', 'ST', 'XXXXX-XXXX', '(999)999-9999', 'FIRST', 'MIDDLE', 'LAST',

9999, 'DUMMY MAKE', 'DUMMY MDL', 'DUMMY SER#');

**INSERT INTO** 

policy input 2 **VALUES** 

('PN6119', 1, (select last run from last run tbl), 9999999, 99, 'XXX', NULL, 99999, 99, DATE

('12/31/2099'), DATE('12/31/2099'),

ADDR1', 'DUMMY ADDR2',

'DUMMY ADDR3', 'DUMMY CITY', 'ST', 'XXXXX-XXXX', 'DUMMY AGCY', 'DUMMY ADDR1',

'DUMMY ADDR2',

'DUMMY CITY', 'ST', 'XXXXX-XXXX', '(999)999-9999', 'FIRST', 'MIDDLE', 'LAST',

9999, 'DUMMY MAKE', 'DUMMY MDL', 'DUMMY SER#');

**INSERT INTO** 

**VALUES** 

policy input 2 ('PN6120', 1, (select last run from last run tbl), 9999999, 99, 'XXX', NULL, 99999, 99, DATE

('12/31/2099'), DATE('12/31/2099'),

ADDR1', 'DUMMY ADDR2',

'DUMMY ADDR3', 'DUMMY CITY', 'ST', 'XXXXX-XXXX', 'DUMMY AGCY', 'DUMMY ADDR1',

'DUMMY ADDR2',

'DUMMY CITY', 'ST', 'XXXXX-XXXX', '(999)999-9999', 'FIRST', 'MIDDLE', 'LAST',

9999, 'DUMMY MAKE', 'DUMMY MDL', 'DUMMY SER#');

**INSERT INTO** 

**VALUES** 

policy input 2

('PN6121', 1, (select last run from last run tbl), 9999999, 99, 'XXX', NULL, 99999, 99, DATE

('12/31/2099'), DATE('12/31/2099'),

ADDR1', 'DUMMY ADDR2',

'DUMMY ADDR3', 'DUMMY CITY', 'ST', 'XXXXX-XXXX', 'DUMMY AGCY', 'DUMMY ADDR1',

'DUMMY ADDR2',

'DUMMY CITY', 'ST', 'XXXXX-XXXX', '(999)999-9999', 'FIRST', 'MIDDLE', 'LAST',

9999, 'DUMMY MAKE', 'DUMMY MDL', 'DUMMY SER#');

**INSERT INTO** 

policy input 2 **VALUES** 

('PN6128', 1, (select last run from last run tbl), 9999999, 99, 'XXX', NULL, 99999, 99, DATE

('12/31/2099'), DATE('12/31/2099'),

ADDR1', 'DUMMY ADDR2',

'DUMMY ADDR3', 'DUMMY CITY', 'ST', 'XXXXX-XXXX', 'DUMMY AGCY', 'DUMMY ADDR1',

'DUMMY ADDR2'.

'DUMMY CITY', 'ST', 'XXXXX-XXXX', '(999)999-9999', 'FIRST', 'MIDDLE', 'LAST', 9999, 'DUMMY MAKE', 'DUMMY MDL', 'DUMMY SER#');

**INSERT INTO** 

**VALUES** 

('PN6130', 1, (select last run from last run tbl), 9999999, 99, 'XXX', NULL, 99999, 99, DATE

('12/31/2099'), DATE('12/31/2099'),

ADDR1', 'DUMMY ADDR2',

'DUMMY ADDR3', 'DUMMY CITY', 'ST', 'XXXXX-XXXX', 'DUMMY AGCY', 'DUMMY ADDR1',

'DUMMY ADDR2',

'DUMMY CITY', 'ST', 'XXXXX-XXXX', '(999)999-9999', 'FIRST', 'MIDDLE', 'LAST',

9999, 'DUMMY MAKE', 'DUMMY MDL', 'DUMMY SER#');

**INSERT INTO** 

policy input 2 **VALUES** 

('PN6131', 1, (select last run from last run tbl), 9999999, 99, 'XXX', NULL, 99999, 99, DATE

('12/31/2099'), DATE('12/31/2099'),

ADDR1', 'DUMMY ADDR2',

'DUMMY ADDR3', 'DUMMY CITY', 'ST', 'XXXXX-XXXX', 'DUMMY AGCY', 'DUMMY ADDR1',

'DUMMY ADDR2',

'DUMMY CITY', 'ST', 'XXXXX-XXXX', '(999)999-9999', 'FIRST', 'MIDDLE', 'LAST',

9999, 'DUMMY MAKE', 'DUMMY MDL', 'DUMMY SER#');

**INSERT INTO** 

VALUES

policy\_input\_2 ('PN6133', 1, (select last run from last run tbl), 9999999, 99, 'XXX', NULL, 99999, 99, DATE

('12/31/2099'), DATE('12/31/2099'),

ADDR1', 'DUMMY ADDR2',

'DUMMY ADDR3', 'DUMMY CITY', 'ST', 'XXXXX-XXXX', 'DUMMY AGCY', 'DUMMY ADDR1',

'DUMMY ADDR2',

'DUMMY CITY', 'ST', 'XXXXX-XXXX', '(999)999-9999', 'FIRST', 'MIDDLE', 'LAST',

9999, 'DUMMY MAKE', 'DUMMY MDL', 'DUMMY SER#');

**INSERT INTO** 

**VALUES** 

policy input 2

('PN6134', 1, (select last run from last run tbl), 9999999, 99, 'XXX', NULL, 99999, 99, DATE

('12/31/2099'), DATE('12/31/2099'),

ADDR1', 'DUMMY ADDR2',

'DUMMY ADDR3', 'DUMMY CITY', 'ST', 'XXXXX-XXXX', 'DUMMY AGCY', 'DUMMY ADDR1',

'DUMMY ADDR2',

'DUMMY CITY', 'ST', 'XXXXX-XXXX', '(999)999-9999', 'FIRST', 'MIDDLE', 'LAST',

9999, 'DUMMY MAKE', 'DUMMY MDL', 'DUMMY SER#');

**INSERT INTO** 

**VALUES** 

policy input 2

('PN6141', 1, (select last run from last run tbl), 9999999, 99, 'XXX', NULL, 99999, 99, DATE

('12/31/2099'), DATE('12/31/2099'),

ADDR1', 'DUMMY ADDR2',

'DUMMY ADDR3', 'DUMMY CITY', 'ST', 'XXXXX-XXXX', 'DUMMY AGCY', 'DUMMY ADDR1',

'DUMMY ADDR2'.

'DUMMY CITY', 'ST', 'XXXXX-XXXX', '(999)999-9999', 'FIRST', 'MIDDLE', 'LAST',

9999, 'DUMMY MAKE', 'DUMMY MDL', 'DUMMY SER#');

**INSERT INTO** 

**VALUES** 

policy input 2

('UW0011CC', 1, (select last\_run from last\_run\_tbl), 9999999, 99, 'XXX', NULL, 99999, 99, DATE

('12/31/2099'), DATE('12/31/2099'),

ADDR1', 'DUMMY ADDR2',

'DUMMY ADDR3', 'DUMMY CITY', 'ST', 'XXXXX-XXXX', 'DUMMY AGCY', 'DUMMY ADDR1',

'DUMMY ADDR2',

'DUMMY CITY', 'ST', 'XXXXX-XXXX', '(999)999-9999', 'FIRST', 'MIDDLE', 'LAST',

9999, 'DUMMY MAKE', 'DUMMY MDL', 'DUMMY SER#');

**INSERT INTO** 

VALUES

policy\_input\_2

('UW0012C2', 1, (select last\_run from last\_run\_tbl), 9999999, 99, 'XXX', NULL, 99999, 99, DATE

('12/31/2099'), DATE('12/31/2099'),

'XX', 'XX', 'XX', 9, 'XXX', 'YXX', 99, 'XXX', 'XXX', 'X', 'X', 'XXX', 'DUMMY INSD', 'DUMMY

ADDR1', 'DUMMY ADDR2',

'DUMMY ADDR3', 'DUMMY CITY', 'ST', 'XXXXX-XXXX', 'DUMMY AGCY', 'DUMMY ADDR1',

'DUMMY ADDR2',

'DUMMY CITY', 'ST', 'XXXXX-XXXX', '(999)999-9999', 'FIRST', 'MIDDLE', 'LAST',

9999, 'DUMMY MAKE', 'DUMMY MDL', 'DUMMY SER#');

**INSERT INTO** 

VALUES

policy\_input\_2 ('UW0013CC', 1, (select last\_run from last\_run\_tbl), 9999999, 99, 'XXX', NULL, 99999, 99, DATE

('12/31/2099'), DATE('12/31/2099'),

'XX', 'XX', 9, 'XXX', 'XXX', 99, 'XXX', 'XXX', 'XX, 'X', 'XX, 'DUMMY INSD', 'DUMMY

ADDR1', 'DUMMY ADDR2',

'DUMMY ADDR3', 'DUMMY CITY', 'ST', 'XXXXX-XXXX', 'DUMMY AGCY', 'DUMMY ADDR1',

'DUMMY ADDR2',

'DUMMY CITY', 'ST', 'XXXXX-XXXX', '(999)999-9999', 'FIRST', 'MIDDLE', 'LAST',

9999, 'DUMMY MAKE', 'DUMMY MDL', 'DUMMY SER#');

**INSERT INTO** 

VALUES

policy\_input\_2 ('UW0014C2', 1, (select last run from last run tbl), 9999999, 99, 'XXX', NULL, 99999, 99, DATE

('12/31/2099'), DATE('12/31/2099'),

ADDR1', 'DUMMY ADDR2',

'DUMMY ADDR3', 'DUMMY CITY', 'ST', 'XXXXX-XXXX', 'DUMMY AGCY', 'DUMMY ADDR1',

'DUMMY ADDR2',

'DUMMY CITY', 'ST', 'XXXXX-XXXX', '(999)999-9999', 'FIRST', 'MIDDLE', 'LAST',

9999, 'DUMMY MAKE', 'DUMMY MDL', 'DUMMY SER#');

**INSERT INTO** 

**VALUES** 

policy\_input\_2

('UW0015CC', 1, (select last\_run from last\_run\_tbl), 9999999, 99, 'XXX', NULL, 99999, 99, DATE

('12/31/2099'), DATE('12/31/2099'),

ADDR1', 'DUMMY ADDR2',

'DUMMY ADDR3', 'DUMMY CITY', 'ST', 'XXXXX-XXXX', 'DUMMY AGCY', 'DUMMY ADDR1',

'DUMMY ADDR2',

'DUMMY CITY', 'ST', 'XXXXX-XXXX', '(999)999-9999', 'FIRST', 'MIDDLE', 'LAST',

9999, 'DUMMY MAKE', 'DUMMY MDL', 'DUMMY SER#');

**INSERT INTO** 

**VALUES** 

policy input 2

('UW0016C2', 1, (select last\_run from last\_run\_tbl), 9999999, 99, 'XXX', NULL, 99999, 99, DATE

('12/31/2099'), DATE('12/31/2099'),

ADDR1', 'DUMMY ADDR2',

'DUMMY ADDR3', 'DUMMY CITY', 'ST', 'XXXXX-XXXX', 'DUMMY AGCY', 'DUMMY ADDR1',

'DUMMY ADDR2',

'DUMMY CITY', 'ST', 'XXXXX-XXXX', '(999)999-9999', 'FIRST', 'MIDDLE', 'LAST',

9999, 'DUMMY MAKE', 'DUMMY MDL', 'DUMMY SER#');

INSERT INTO

**VALUES** 

policy\_input\_2

('UW0017CC', 1, (select last\_run from last\_run\_tbl), 9999999, 99, 'XXX', NULL, 99999, 99, DATE

('12/31/2099'), DATE('12/31/2099'),

ADDR1', 'DUMMY ADDR2',

'DUMMY ADDR3', 'DUMMY CITY', 'ST', 'XXXXX-XXXX', 'DUMMY AGCY', 'DUMMY ADDR1',

'DUMMY ADDR2',

'DUMMY CITY', 'ST', 'XXXXX-XXXX', '(999)999-9999', 'FIRST', 'MIDDLE', 'LAST',

9999, 'DUMMY MAKE', 'DUMMY MDL', 'DUMMY SER#');

**INSERT INTO** 

policy input 2

**VALUES** 

('UW0018C2', 1, (select last run from last run tbl), 9999999, 99, 'XXX', NULL, 99999, 99, DATE

('12/31/2099'), DATE('12/31/2099'),

ADDR1', 'DUMMY ADDR2',

'DUMMY ADDR3', 'DUMMY CITY', 'ST', 'XXXXX-XXXX', 'DUMMY AGCY', 'DUMMY ADDR1',

'DUMMY ADDR2'.

'DUMMY CITY', 'ST', 'XXXXX-XXXX', '(999)999-9999', 'FIRST', 'MIDDLE', 'LAST',

9999, 'DUMMY MAKE', 'DUMMY MDL', 'DUMMY SER#');

**INSERT INTO** 

**VALUES** 

('UW0020', 1, (select last\_run from last\_run\_tbl), 9999999, 99, 'XXX', NULL, 99999, 99, DATE

('12/31/2099'), DATE('12/31/2099'),

ADDR1', 'DUMMY ADDR2',

'DUMMY ADDR3', 'DUMMY CITY', 'ST', 'XXXXX-XXXX', 'DUMMY AGCY', 'DUMMY ADDR1',

'DUMMY ADDR2'.

'DUMMY CITY', 'ST', 'XXXXX-XXXX', '(999)999-9999', 'FIRST', 'MIDDLE', 'LAST',

9999, 'DUMMY MAKE', 'DUMMY MDL', 'DUMMY SER#');

INSERT INTO

**VALUES** 

policy input 2 ('UW0021', 1, (select last run from last run tbl), 9999999, 99, 'XXX', NULL, 99999, 99, DATE

('12/31/2099'), DATE('12/31/2099'),

ADDR1', 'DUMMY ADDR2',

'DUMMY ADDR3', 'DUMMY CITY', 'ST', 'XXXXX-XXXX', 'DUMMY AGCY', 'DUMMY ADDR1',

'DUMMY ADDR2'.

'DUMMY CITY', 'ST', 'XXXXX-XXXX', '(999)999-9999', 'FIRST', 'MIDDLE', 'LAST',

9999, 'DUMMY MAKE', 'DUMMY MDL', 'DUMMY SER#');

**INSERT INTO** 

**VALUES** 

policy\_input 2 ('UW0022', 1, (select last run from last\_run tbl), 9999999, 99, 'XXX', NULL, 99999, 99, DATE

('12/31/2099'), DATE('12/31/2099'),

ADDR1', 'DUMMY ADDR2',

'DUMMY ADDR3', 'DUMMY CITY', 'ST', 'XXXXX-XXXX', 'DUMMY AGCY', 'DUMMY ADDR1',

'DUMMY ADDR2'.

policy input 2

'DUMMY CITY', 'ST', 'XXXXX-XXXX', '(999)999-9999', 'FIRST', 'MIDDLE', 'LAST',

9999, 'DUMMY MAKE', 'DUMMY MDL', 'DUMMY SER#');

**INSERT INTO** 

**VALUES** 

('UW0026CC', 1, (select last run from last run tbl), 9999999, 99, 'XXX', NULL, 99999, 99, DATE

('12/31/2099'), DATE('12/31/2099'),

ADDR1', 'DUMMY ADDR2',

'DUMMY ADDR3', 'DUMMY CITY', 'ST', 'XXXXX-XXXX', 'DUMMY AGCY', 'DUMMY ADDR1',

'DUMMY ADDR2',

'DUMMY CITY', 'ST', 'XXXXX-XXXX', '(999)999-9999', 'FIRST', 'MIDDLE', 'LAST',

9999, 'DUMMY MAKE', 'DUMMY MDL', 'DUMMY SER#');

**INSERT INTO** 

**VALUES** 

policy input 2 ('UW0027C2', 1, (select last\_run from last\_run\_tbl), 9999999, 99, 'XXX', NULL, 99999, 99, DATE

('12/31/2099'), DATE('12/31/2099'),

ADDR1', 'DUMMY ADDR2',

'DUMMY ADDR3', 'DUMMY CITY', 'ST', 'XXXXX-XXXX', 'DUMMY AGCY', 'DUMMY ADDR1',

'DUMMY ADDR2'.

'DUMMY CITY', 'ST', 'XXXXX-XXXX', '(999)999-9999', 'FIRST', 'MIDDLE', 'LAST',

9999, 'DUMMY MAKE', 'DUMMY MDL', 'DUMMY SER#');

**INSERT INTO** 

policy input 2 **VALUES** 

('UW0033', 1, (select last\_run from last\_run\_tbl), 9999999, 99, 'XXX', NULL, 99999, 99, DATE

('12/31/2099'), DATE('12/31/2099'),

'DUMMY ADDR3', 'DUMMY CITY', 'ST', 'XXXXX-XXXX', 'DUMMY AGCY', 'DUMMY ADDR1',

'DUMMY ADDR2',

'DUMMY CITY', 'ST', 'XXXXX-XXXX', '(999)999-9999', 'FIRST', 'MIDDLE', 'LAST', 9999, 'DUMMY MAKE', 'DUMMY MDL', 'DUMMY SER#');

# INSERT INTO VALUES

policy\_input\_2

('UW0033A', 1, (select last\_run from last\_run\_tbl), 9999999, 99, 'XXX', NULL, 99999, 99, DATE

('12/31/2099'), DATE('12/31/2099'),

ADDR1', 'DUMMY ADDR2',

'DUMMY ADDR3', 'DUMMY CITY', 'ST', 'XXXXX-XXXX', 'DUMMY AGCY', 'DUMMY ADDR1',

'DUMMY ADDR2'.

'DUMMY CITY', 'ST', 'XXXXX-XXXX', '(999)999-9999', 'FIRST', 'MIDDLE', 'LAST',

9999, 'DUMMY MAKE', 'DUMMY MDL', 'DUMMY SER#');

## INSERT INTO VALUES

policy input 2

('UW0037', 1, (select last\_run from last\_run\_tbl), 9999999, 99, 'XXX', NULL, 99999, 99, DATE

('12/31/2099'), DATE('12/31/2099'),

ADDR1', 'DUMMY ADDR2',

'DUMMY ADDR3', 'DUMMY CITY', 'ST', 'XXXXX-XXXX', 'DUMMY AGCY', 'DUMMY ADDR1',

'DUMMY ADDR2'.

'DUMMY CITY', 'ST', 'XXXXX-XXXX', '(999)999-9999', 'FIRST', 'MIDDLE', 'LAST',

9999, 'DUMMY MAKE', 'DUMMY MDL', 'DUMMY SER#');

#### **INSERT INTO**

**VALUES** 

policy input 2

('UW0040', 1, (select last\_run from last\_run\_tbl), 9999999, 99, 'XXX', NULL, 99999, 99, DATE

('12/31/2099'), DATE('12/31/2099'),

ADDR1', 'DUMMY ADDR2',

'DUMMY ADDR3', 'DUMMY CITY', 'ST', 'XXXXX-XXXX', 'DUMMY AGCY', 'DUMMY ADDR1',

'DUMMY ADDR2',

'DUMMY CITY', 'ST', 'XXXXX-XXXX', '(999)999-9999', 'FIRST', 'MIDDLE', 'LAST',

9999, 'DUMMY MAKE', 'DUMMY MDL', 'DUMMY SER#');

#### **INSERT INTO**

**VALUES** 

policy\_input\_2

('UW0040', 2, (select last run from last run tbl), 9999999, 99, 'XXX', NULL, 99999, 99, DATE

('12/31/2099'), DATE('12/31/2099'),

ADDR1', 'DUMMY ADDR2',

'DUMMY ADDR3', 'DUMMY CITY', 'ST', 'XXXXX-XXXX', 'DUMMY AGCY', 'DUMMY ADDR1',

'DUMMY ADDR2',

'DUMMY CITY', 'ST', 'XXXXX-XXXX', '(999)999-9999', 'FIRST', 'MIDDLE', 'LAST',

9999, 'DUMMY MAKE', 'DUMMY MDL', 'DUMMY SER#');

#### -- UNLOAD THE policy\_input file

UNLOAD TO '<File path entered here>'

SELECT form\_nm, seq, mail\_dt, n\_pol, n\_pol\_mod, sym, d\_tran\_proc, agcy\_num, branch\_office, eff\_dt, exp\_dt, corporatereportnum, undw\_id, insd\_name, insd\_addr1\_or\_dba, insd\_addr2\_or\_dba, insd\_addr3, insd\_city, insd\_st, insd\_zip, t\_agcy\_nm, t\_agcy\_addr1, t\_agcy\_addr2, t\_agcy\_city, t\_agcy\_st, t\_agcy\_zip, n agcy\_bus\_phone,

case
when middle\_name <= '' then trim(first\_name) || '' || trim(last\_name)
else trim(first\_name) || '' || trim(middle\_name) || '' || trim(last\_name)

end as driver\_name,

<sup>--</sup> Loading the fields from policy\_input into a text file that will be mapped to the table phn\_policy\_data

<sup>--</sup> on the cwg\_work database in SQL Server

veh\_yr, veh\_make, veh\_mdl, veh\_ser
FROM policy input\_2;

### SQL Code from Microsoft SQL Server Query Analyzer

After the text files created by the Informix SQL job are complete and the tables phn\_policy\_data and phn\_letter\_data are mapped into the cwg\_work database there is some formatting necessary. The CWG data warehouse contains a table that links the three character underwriter ID on A+PLUS to there full name. Since the underwriter name appears on some letters we utilized this table to change the underwriter ID from a CHAR (3) field to a VARCHAR (30) field so we could display the full name. Because the onle date type used in SQL Server is the datetime stamp we reformatted the mailing data, policy effective date and policy expiration date to they print in mm/dd/yyyy format on the letters.

Additional formatting done was create descriptive names to replace code numbers for the branch office and rating company. A new mail back field was created, this value is set to 30 days after the current day, and it prints on some letters to serve as a deadline for the underwriter or policyholder to return information to the company.

```
/* Policyholder Notice Print Query
-- This query takes data pull from DSS and stroed in the
-- phn policy data table on cwg_work and modifies the
-- underwriter_ID, rating company and branch office fields
-- so they can be printable on a form.
-- Per Kathy Moore-Stark we need to replace the underwriter ID for
-- Sheryl Herronomous with the underwriter ID of Al Stoakes due to
-- Sheryl's retirement.
         cwg_work.dbo.phn_policy_data
update
          undw_id = 'ALS'
set
where
          undw id = 'SMH'
-- Creating the table phn_print_data by taking the policy data table, replacing
-- the undw_id with the underwriter's first and last name, and also giving a
-- more descriptive name to the Regional Office and the Rating Company (legal
-- entity)
-- Step 1 - Replace the underwriter ID with the underwriter name.
-- We do this by linking to the table reference.dbo.v uw codes.
-- We exclude the uw ID's for the agencies because we want to
-- print those in reverse order.
-- Because there are a number of entries on the UW table that have multiple
-- entries for the same uw code we will create a temp table that has just one
-- entry per code. We will also exclude the inquiry only codes of D and N since
-- they indicate an expired record.
-- We bypass the 'XXX' code because that indicates a dummy record and would not
-- find a match on the table.
          max (user fname) as user fname, max (user_lname) as user_lname, uw_code
select
into
          #phn uw
from
          reference.dbo.v uw codes
         uw code not in ('SBU', 'FP1', 'XXX')
where
group by uw_code
order by uw_code
-- Spaecial work around for SBU. The Small Business Unit Unwd code
-- has four entries in teh v_uw_codes table, one for union, TSI,
-- rocky mountain and central region
          cwg work.dbo.phn policy_data
update
          undw id=
set
           case
             when branch office = '70' then 'SBU-UNION'
             when branch office = '50' then 'SBU-TSI'
             when branch office = '31' then 'SBU-RM'
             when branch office = '10' then 'SBU-CENTRAL'
         undw id = 'SBU'
where
-- Special work around for Fire Pak (FP1). We will code
-- 'FIREPAK' whenever we see an FP1 in case more records are
-- added for fire pack in the future.
update
         cwg_work.dbo.phn_policy_data
          undw id = 'FIREPAK'
set
```

```
undw_id = 'FP1'
where
-- Now we use the table created above to fine the Underwriter name
-- for all other recoreds. These are the non-agency codes
update
         cwg work.dbo.phn policy data
set
         undw id = (
                      select user fname + ' ' + user lname
                      from #phn uw
                      where cwg_work.dbo.phn_policy_data.undw_id =
                                   #phn_uw.uw_code
         undw id not in ('BL1', 'CU1', 'DJ1', 'DJ2', 'DJ3', 'DJ4', 'HU1',
where
           'KI1', 'RR1', 'TN1', 'WD', 'FIREPAK', 'XXX')
         undw id not like 'SBU%'
-- Step 2 - Load the uw name for the agencies. For the agencies we will
-- print last name / first name because of how the names are stored in
-- the reference table
         cwg_work.dbo.phn_policy_data
update
         undw_id = (
set
                      select user lname + ' ' + user fname
                      from reference.dbo.v uw codes
                      where cwg_work.dbo.phn_policy_data.undw_id =
                                   reference.dbo.v uw_codes.uw_code
         undw id in ('BL1', 'CU1', 'DJ1', 'DJ2', 'DJ3', 'DJ4', 'HU1',
where
           'KI1', 'RR1', 'TN1', 'WD')
-- Step 3 - Format the Rating Company
-- Assigning the official legal entity names to the rating copany
         cwg work.dbo.phn_policy_data
update
         rating_company =
set
           case
             when rating company = '4' then
               'Continental Western Insurance Company'
             when rating company = '6' then
          'Union Insurance Company
             when rating_company = '9' then
               'DUMMY RATING COMPANY'
             else 'Unknown'
           end
-- Step 4 - Updating the branch office field
-- For the branch office we will show either Rocky Mountain,
-- Union, Tri-State or Central in place of the numeric indicator
update
         cwg work.dbo.phn policy data
         branch office =
set
             when branch office = '10' then
               'Central Regional Office'
             when branch_office = '31' then
          'Rocky Mountain Regional Office'
             when branch office = '50' then
```

'Tri-State Regional Office'

```
when branch office = '70' then
                    'Union Regional Office'
              when branch office = '99' then
                    'DUMMY BRANCH'
              else 'Unknown'
-- Step 4 - Reformat the mail date, eff and exp dates so they can print on the
--documents
          cwg_work.dbo.phn_policy_data
update
          mail_date_print =
set
           ltrim(str(month(mail_date))) + '/' + ltrim(str(day (mail_date))) +
           '/' + ltrim(str(year(mail_date))),
          policy_eff_date_print =
            ltrim(str(month(policy eff date))) + '/' + ltrim(str(day (policy_eff_date))) +
           '/' + ltrim(str(year(policy eff date))),
          policy exp date print = ltrim(str(month(policy exp date))) + '/' + ltrim(str(day (policy_exp_date))) +
           '/' + ltrim(str(year(policy exp date)))
-- Step 5 - Calculate the mail back date
-- On the phn_item_data table we have a mail back date field
-- This date is 30 days after the mailing date. For dummy records
-- we will fill with 12/31/2099
         cwg_work.dbo.phn_item_data
update
          mail back date = (
set
           case
             when policy_number = 9999999 then '12/31/2099'
             else getdate() + 30
           end
         cwg_work.dbo.phn_item_data
update
          mail_back_date_print =
set
           ltrim(str(month(mail_back_date))) + '/' + ltrim(str(day (mail_back_date))) +
           '/' + ltrim(str(year(mail_back_date)))
```

### Visual Basic Macro for Word

Sub PHN()

Below is code that creates a macro called PHNMacros. It opens each policyholder notice and renewal letter created in MS Word, connects to the data source and sends to the printer. This was in use on the previous system and was adapted to the new system for the different file names and network directories.

```
'PHN - Policyholder Notice / Renewal Letter Generation
' Macro recorded 11/02/2006 by TCS
' 8 1/2 X 11 Duplex on Plain Paper
  Application.Run MacroName:="phn PN6105"
  Application.Run MacroName:="phn PN6119"
  Application.Run MacroName:="phn_PN6121"
' 8 1/2 x 11 Simplex Plain Paper
  Application.Run MacroName:="phn PN6010"
  Application.Run MacroName:="phn_PN6113"
  Application.Run MacroName:="phn_PN6115"
  Application.Run MacroName:="phn PN6118"
  Application.Run MacroName:="phn PN6120"
  Application.Run MacroName:="phn_PN6128"
  Application.Run MacroName:="phn_PN6130"
  Application.Run MacroName:="phn_PN6133"
  Application.Run MacroName:="phn PN6134"
  Application.Run MacroName:="phn PN6137"
  Application.Run MacroName:="phn PN6138"
  Application.Run MacroName:="phn_PN6141"
  Application.Run MacroName:="phn UW0020"
  Application.Run MacroName:="phn UW0021"
  Application.Run MacroName:="phn_UW0022"
  Application.Run MacroName:="phn_UW0033"
  Application.Run MacroName:="phn_UW0033A"
  Application.Run MacroName:="phn_UW0037"
  Application.Run MacroName:="phn_UW0040"
End Sub
Sub phn PN6010()
phn PN6010 Macro
Macro recorded 11/02/2006 by TCS
  ChangeFileOpenDirectory "<File path entered here>"
  Documents.Open FileName:="phn_PN60100803.doc", ConfirmConversions:=False, _
    ReadOnly:=False, AddToRecentFiles:=False, PasswordDocument:="", _
    PasswordTemplate:="", Revert:=False, WritePasswordDocument:="", _
    WritePasswordTemplate:="", Format:=wdOpenFormatAuto
  With ActiveDocument.MailMerge
    .Destination = wdSendToPrinter
```

```
.SuppressBlankLines = True
     With .DataSource
       .FirstRecord = wdDefaultFirstRecord
       .LastRecord = wdDefaultLastRecord
    End With
     .Execute Pause:=False
  End With
  ActiveDocument.Close (wdDoNotSaveChanges)
End Sub
Sub phn_PN6105()
'phn PN6105 Macro
Macro recorded 11/02/2006 by TCS
  ChangeFileOpenDirectory "<File path entered here>"
  Documents.Open FileName:="phn_PN61050106.doc", ConfirmConversions:=False, _
     ReadOnly:=False, AddToRecentFiles:=False, PasswordDocument:="", _
    PasswordTemplate:="", Revert:=False, WritePasswordDocument:="", _
     WritePasswordTemplate:="", Format:=wdOpenFormatAuto
  With ActiveDocument.MailMerge
     .Destination = wdSendToPrinter
     .SuppressBlankLines = True
     With .DataSource
       .FirstRecord = wdDefaultFirstRecord
       .LastRecord = wdDefaultLastRecord
     End With
     .Execute Pause:=False
  End With
  ActiveDocument.Close (wdDoNotSaveChanges)
End Sub
Sub phn_PN6113()
'phn PN6113 Macro
'Macro recorded 11/02/2006 by TCS
  ChangeFileOpenDirectory "<File path entered here>"
  Documents.Open FileName:="phn_PN61130506.doc", ConfirmConversions:=False, _
    ReadOnly:=False, AddToRecentFiles:=False, PasswordDocument:="", _ PasswordTemplate:="", Revert:=False, WritePasswordDocument:="", _
     WritePasswordTemplate:="", Format:=wdOpenFormatAuto
  With ActiveDocument.MailMerge
     .Destination = wdSendToPrinter
     .SuppressBlankLines = True
     With .DataSource
       .FirstRecord = wdDefaultFirstRecord
       .LastRecord = wdDefaultLastRecord
    End With
     .Execute Pause:=False
  End With
  ActiveDocument.Close (wdDoNotSaveChanges)
End Sub
Sub phn PN6115()
'phn PN6115 Macro
' Macro recorded 11/02/2006 by TCS
  ChangeFileOpenDirectory "<File path entered here>"
```

```
Documents. Open FileName:="phn PN61150106.doc", ConfirmConversions:=False, _
    ReadOnly:=False, AddToRecentFiles:=False, PasswordDocument:="", _
    PasswordTemplate:="", Revert:=False, WritePasswordDocument:="", _
    WritePasswordTemplate:="", Format:=wdOpenFormatAuto
  With ActiveDocument.MailMerge
    .Destination = wdSendToPrinter
    .SuppressBlankLines = True
    With .DataSource
      .FirstRecord = wdDefaultFirstRecord
      .LastRecord = wdDefaultLastRecord
    End With
    .Execute Pause:=False
  End With
  ActiveDocument.Close (wdDoNotSaveChanges)
End Sub
Sub phn PN6118()
'phn PN6118 Macro
Macro recorded 11/02/2006 by TCS
  ChangeFileOpenDirectory "<File path entered here>"
  Documents.Open FileName:="phn_PN61180606.doc", ConfirmConversions:=False, _
    ReadOnly:=False, AddToRecentFiles:=False, PasswordDocument:="", _
    PasswordTemplate:="", Revert:=False, WritePasswordDocument:="",
    WritePasswordTemplate:="", Format:=wdOpenFormatAuto
  With ActiveDocument.MailMerge
    .Destination = wdSendToPrinter
    .SuppressBlankLines = True
    With .DataSource
      .FirstRecord = wdDefaultFirstRecord
      .LastRecord = wdDefaultLastRecord
    End With
    .Execute Pause:=False
  End With
  ActiveDocument.Close (wdDoNotSaveChanges)
End Sub
Sub phn_PN6119()
phn PN6119 Macro
Macro recorded 11/02/2006 by TCS
  ChangeFileOpenDirectory "<File path entered here>"
  Documents. Open FileName:="phn PN61191006.doc", ConfirmConversions:=False, _
    ReadOnly:=False, AddToRecentFiles:=False, PasswordDocument:="", _
    PasswordTemplate:="", Revert:=False, WritePasswordDocument:="", _
    WritePasswordTemplate:="", Format:=wdOpenFormatAuto
  With ActiveDocument.MailMerge
    .Destination = wdSendToPrinter
    .SuppressBlankLines = True
    With .DataSource
      .FirstRecord = wdDefaultFirstRecord
      .LastRecord = wdDefaultLastRecord
    End With
    .Execute Pause:=False
  End With
  ActiveDocument.Close (wdDoNotSaveChanges)
End Sub
Sub phn_PN6120()
```

```
'phn PN6120 Macro
'Macro recorded 11/02/2006 by TCS
  ChangeFileOpenDirectory "<File path entered here>"
  Documents.Open FileName:="phn_PN61200606.doc", ConfirmConversions:=False,
    ReadOnly:=False, AddToRecentFiles:=False, PasswordDocument:="", _
    PasswordTemplate:="", Revert:=False, WritePasswordDocument:="", _
    WritePasswordTemplate:="", Format:=wdOpenFormatAuto
  With ActiveDocument.MailMerge
    .Destination = wdSendToPrinter
    .SuppressBlankLines = True
    With .DataSource
       .FirstRecord = wdDefaultFirstRecord
       .LastRecord = wdDefaultLastRecord
    End With
    .Execute Pause:=False
  End With
  ActiveDocument.Close (wdDoNotSaveChanges)
Sub phn_PN6121()
'phn PN6121 Macro
'Macro recorded 11/02/2006 by TCS
  ChangeFileOpenDirectory "<File path entered here>"
  Documents. Open FileName:="phn PN61210606.doc", ConfirmConversions:=False,
    ReadOnly:=False, AddToRecentFiles:=False, PasswordDocument:="", _
    PasswordTemplate:="", Revert:=False, WritePasswordDocument:="",
    WritePasswordTemplate:="", Format:=wdOpenFormatAuto
  With ActiveDocument.MailMerge
    .Destination = wdSendToPrinter
    .SuppressBlankLines = True
    With .DataSource
       .FirstRecord = wdDefaultFirstRecord
       .LastRecord = wdDefaultLastRecord
    End With
    .Execute Pause:=False
  End With
  ActiveDocument.Close (wdDoNotSaveChanges)
End Sub
Sub phn_PN6128()
 phn PN6128 Macro
 Macro recorded 11/02/2006 by TCS
  ChangeFileOpenDirectory "<File path entered here>"
  Documents.Open FileName:="phn_PN61280506.doc", ConfirmConversions:=False, _
     ReadOnly:=False, AddToRecentFiles:=False, PasswordDocument:="", _
    PasswordTemplate:="", Revert:=False, WritePasswordDocument:="", _
     WritePasswordTemplate:="", Format:=wdOpenFormatAuto
  With ActiveDocument.MailMerge
     .Destination = wdSendToPrinter
     .SuppressBlankLines = True
     With .DataSource
       .FirstRecord = wdDefaultFirstRecord
       .LastRecord = wdDefaultLastRecord
    End With
     .Execute Pause:=False
  End With
  ActiveDocument.Close (wdDoNotSaveChanges)
```

```
End Sub
Sub phn PN6130()
'phn PN6130 Macro
'Macro recorded 11/02/2006 by TCS
  ChangeFileOpenDirectory "<File path entered here>"
  Documents.Open FileName:="phn_PN61300606.doc", ConfirmConversions:=False, _
    ReadOnly:=False, AddToRecentFiles:=False, PasswordDocument:="", _
    PasswordTemplate:="", Revert:=False, WritePasswordDocument:="", _
    WritePasswordTemplate:="", Format:=wdOpenFormatAuto
  With ActiveDocument.MailMerge
    .Destination = wdSendToPrinter
    .SuppressBlankLines = True
    With .DataSource
      .FirstRecord = wdDefaultFirstRecord
      .LastRecord = wdDefaultLastRecord
    End With
    .Execute Pause:=False
  End With
  ActiveDocument.Close (wdDoNotSaveChanges)
End Sub
Sub phn_PN6131()
'phn PN6131 Macro
'Macro recorded 11/02/2006 by TCS
  ChangeFileOpenDirectory "<File path entered here>"
  Documents.Open FileName:="phn_PN61310706.doc", ConfirmConversions:=False, _
    ReadOnly:=False, AddToRecentFiles:=False, PasswordDocument:="", _
    PasswordTemplate:="", Revert:=False, WritePasswordDocument:="", __
    WritePasswordTemplate:="", Format:=wdOpenFormatAuto
  With ActiveDocument.MailMerge
    .Destination = wdSendToPrinter
    .SuppressBlankLines = True
    With .DataSource
      .FirstRecord = wdDefaultFirstRecord
      .LastRecord = wdDefaultLastRecord
    End With
    .Execute Pause:=False
  End With
  ActiveDocument.Close (wdDoNotSaveChanges)
End Sub
Sub phn PN6133()
'phn PN6133 Macro
'Macro recorded 11/02/2006 by TCS
  ChangeFileOpenDirectory "<File path entered here>"
  Documents. Open FileName:="phn PN61330706.doc", ConfirmConversions:=False,
    ReadOnly:=False, AddToRecentFiles:=False, PasswordDocument:="", _
    PasswordTemplate:="", Revert:=False, WritePasswordDocument:="",
    WritePasswordTemplate:="", Format:=wdOpenFormatAuto
  With ActiveDocument.MailMerge
    .Destination = wdSendToPrinter
    .SuppressBlankLines = True
    With .DataSource
      .FirstRecord = wdDefaultFirstRecord
      .LastRecord = wdDefaultLastRecord
```

```
End With
     .Execute Pause:=False
  End With
  ActiveDocument.Close (wdDoNotSaveChanges)
End Sub
Sub phn_PN6134()
'phn PN6134 Macro
 Macro recorded 11/02/2006 by TCS
  ChangeFileOpenDirectory "<File path entered here>"
  Documents.Open FileName:="phn_PN61340706.doc", ConfirmConversions:=False, _
     ReadOnly:=False, AddToRecentFiles:=False, PasswordDocument:="",
     PasswordTemplate:="", Revert:=False, WritePasswordDocument:="", _
     WritePasswordTemplate:="", Format:=wdOpenFormatAuto
  With ActiveDocument.MailMerge
     .Destination = wdSendToPrinter
     .SuppressBlankLines = True
     With .DataSource
       .FirstRecord = wdDefaultFirstRecord
       .LastRecord = wdDefaultLastRecord
     End With
     .Execute Pause:=False
  End With
  ActiveDocument.Close (wdDoNotSaveChanges)
End Sub
Sub phn_PN6137()
'phn_PN6137 Macro
'Macro recorded 11/02/2006 by TCS
  ChangeFileOpenDirectory "<File path entered here>"
  Documents.Open FileName:="phn_PN61370706.doc", ConfirmConversions:=False, _
     ReadOnly:=False, AddToRecentFiles:=False, PasswordDocument:="", _ PasswordTemplate:="", Revert:=False, WritePasswordDocument:="", _
     WritePasswordTemplate:="", Format:=wdOpenFormatAuto
  With ActiveDocument.MailMerge
     .Destination = wdSendToPrinter
     .SuppressBlankLines = True
     With .DataSource
       .FirstRecord = wdDefaultFirstRecord
       .LastRecord = wdDefaultLastRecord
     End With
     .Execute Pause:=False
  ActiveDocument.Close (wdDoNotSaveChanges)
End Sub
Sub phn PN6138()
'phn PN6138 Macro
' Macro recorded 11/02/2006 by TCS
  ChangeFileOpenDirectory "<File path entered here>"
  Documents.Open FileName:="phn_PN61380706.doc", ConfirmConversions:=False, _
     ReadOnly:=False, AddToRecentFiles:=False, PasswordDocument:="", _ PasswordTemplate:="", Revert:=False, WritePasswordDocument:="", _
     WritePasswordTemplate:="", Format:=wdOpenFormatAuto
   With ActiveDocument.MailMerge
     .Destination = wdSendToPrinter
```

```
.SuppressBlankLines = True
     With .DataSource
       .FirstRecord = wdDefaultFirstRecord
       .LastRecord = wdDefaultLastRecord
     End With
     .Execute Pause:=False
  End With
  ActiveDocument.Close (wdDoNotSaveChanges)
End Sub
Sub phn PN6141()
'phn_PN6141 Macro
'Macro recorded 11/02/2006 by TCS
  ChangeFileOpenDirectory "<File path entered here>"
  Documents.Open FileName:="phn_PN61410706.doc", ConfirmConversions:=False, _
    ReadOnly:=False, AddToRecentFiles:=False, PasswordDocument:="", _ PasswordTemplate:="", Revert:=False, WritePasswordDocument:="", _
     WritePasswordTemplate:="", Format:=wdOpenFormatAuto
  With ActiveDocument.MailMerge
     .Destination = wdSendToPrinter
     .SuppressBlankLines = True
     With .DataSource
       .FirstRecord = wdDefaultFirstRecord
       .LastRecord = wdDefaultLastRecord
    End With
    .Execute Pause:=False
  End With
  ActiveDocument.Close (wdDoNotSaveChanges)
End Sub
Sub phn_UW0020()
'phn_UW0020 Macro
'Macro recorded 11/02/2006 by TCS
  ChangeFileOpenDirectory "<File path entered here>"
  Documents.Open FileName:="phn UW00200703.doc", ConfirmConversions:=False, _
    ReadOnly:=False, AddToRecentFiles:=False, PasswordDocument:="", _ PasswordTemplate:="", Revert:=False, WritePasswordDocument:="", _
    WritePasswordTemplate:="", Format:=wdOpenFormatAuto
  With ActiveDocument.MailMerge
    .Destination = wdSendToPrinter
     .SuppressBlankLines = True
     With .DataSource
       . First Record = wdDefaultFirst Record \\
       . Last Record = wdDefault Last Record \\
    End With
    .Execute Pause:=False
  End With
  ActiveDocument.Close (wdDoNotSaveChanges)
End Sub
Sub phn_UW0021()
'phn UW0021 Macro
'Macro recorded 11/02/2006 by TCS
  ChangeFileOpenDirectory "<File path entered here>"
  Documents.Open FileName:="phn_UW00210703.doc", ConfirmConversions:=False, _
    ReadOnly:=False, AddToRecentFiles:=False, PasswordDocument:="", _
```

```
PasswordTemplate:="", Revert:=False, WritePasswordDocument:="", _
    WritePasswordTemplate:="", Format:=wdOpenFormatAuto
  With ActiveDocument.MailMerge
    .Destination = wdSendToPrinter
    .SuppressBlankLines = True
    With .DataSource
      .FirstRecord = wdDefaultFirstRecord
      .LastRecord = wdDefaultLastRecord
    End With
    .Execute Pause:=False
  End With
  ActiveDocument.Close (wdDoNotSaveChanges)
End Sub
Sub phn UW0022()
phn UW0022 Macro
Macro recorded 11/02/2006 by TCS
  ChangeFileOpenDirectory "<File path entered here>"
  Documents.Open FileName:="phn_UW00220703.doc", ConfirmConversions:=False,
    ReadOnly:=False, AddToRecentFiles:=False, PasswordDocument:="", _
    PasswordTemplate:="", Revert:=False, WritePasswordDocument:="", _
    WritePasswordTemplate:="", Format:=wdOpenFormatAuto
  With ActiveDocument.MailMerge
    .Destination = wdSendToPrinter
    .SuppressBlankLines = True
    With .DataSource
      .FirstRecord = wdDefaultFirstRecord
      .LastRecord = wdDefaultLastRecord
    End With
    .Execute Pause:=False
  End With
  ActiveDocument.Close (wdDoNotSaveChanges)
End Sub
Sub phn UW0033()
phn UW0033 Macro
Macro recorded 11/02/2006 by TCS
  ChangeFileOpenDirectory "<File path entered here>"
  Documents.Open FileName:="phn UW00330605.doc", ConfirmConversions:=False, _
    ReadOnly:=False, AddToRecentFiles:=False, PasswordDocument:="", _
    PasswordTemplate:="", Revert:=False, WritePasswordDocument:="", _
    WritePasswordTemplate:="", Format:=wdOpenFormatAuto
  With ActiveDocument.MailMerge
    .Destination = wdSendToPrinter
    .SuppressBlankLines = True
    With .DataSource
      .FirstRecord = wdDefaultFirstRecord
      .LastRecord = wdDefaultLastRecord
    End With
    .Execute Pause:=False
  End With
  ActiveDocument.Close (wdDoNotSaveChanges)
End Sub
Sub phn_UW0033A()
'phn UW0033A Macro
'Macro recorded 11/02/2006 by TCS
```

```
ChangeFileOpenDirectory "<File path entered here>"
  Documents.Open FileName:="phn_UW00330605A.doc", ConfirmConversions:=False,
    ReadOnly:=False, AddToRecentFiles:=False, PasswordDocument:="", _
    PasswordTemplate:="", Revert:=False, WritePasswordDocument:="",
    WritePasswordTemplate:="", Format:=wdOpenFormatAuto
  With ActiveDocument.MailMerge
    .Destination = wdSendToPrinter
    .SuppressBlankLines = True
    With .DataSource
      .FirstRecord = wdDefaultFirstRecord
      .LastRecord = wdDefaultLastRecord
    End With
    .Execute Pause:=False
  End With
  ActiveDocument.Close (wdDoNotSaveChanges)
End Sub
Sub phn UW0037()
phn UW0037 Macro
Macro recorded 11/02/2006 by TCS
  ChangeFileOpenDirectory "<File path entered here>"
  Documents. Open FileName:="phn UW00371005.doc", ConfirmConversions:=False, _
    ReadOnly:=False, AddToRecentFiles:=False, PasswordDocument:="", _
    PasswordTemplate:="", Revert:=False, WritePasswordDocument:="", _
    WritePasswordTemplate:="", Format:=wdOpenFormatAuto
  With ActiveDocument.MailMerge
    .Destination = wdSendToPrinter
    .SuppressBlankLines = True
    With .DataSource
      .FirstRecord = wdDefaultFirstRecord
      .LastRecord = wdDefaultLastRecord
    End With
    .Execute Pause:=False
  End With
  ActiveDocument.Close (wdDoNotSaveChanges)
End Sub
Sub phn_UW0040()
'phn UW0040 Macro
Macro recorded 11/02/2006 by TCS
  ChangeFileOpenDirectory "<File path entered here>"
  Documents.Open FileName:="phn_UW00400206.doc", ConfirmConversions:=False, _
    ReadOnly:=False, AddToRecentFiles:=False, PasswordDocument:="", _
    PasswordTemplate:="", Revert:=False, WritePasswordDocument:="", _
    WritePasswordTemplate:="", Format:=wdOpenFormatAuto
  With ActiveDocument.MailMerge
    .Destination = wdSendToPrinter
    .SuppressBlankLines = True
    With .DataSource
      .FirstRecord = wdDefaultFirstRecord
      .LastRecord = wdDefaultLastRecord
    End With
    .Execute Pause:=False
  End With
  ActiveDocument.Close (wdDoNotSaveChanges)
End Sub
```