Samantha L. Romand, co-presenter <a href="mailto:slromand@buffalo.edu">slromand@buffalo.edu</a>
716-545-6678

The State University of New York University at Buffalo

Department of Art, Concentration in Graphic Design

Brooke E. LeBeau, co-presenter <a href="mailto:brookele@buffalo.edu">brookele@buffalo.edu</a>
585-662-3352

The State University of New York University at Buffalo Department of Art, Concentration in Graphic Design

Department of Media Studies, Production Concentration

Renee Ruffino ruffino@buffalo.edu Faculty Mentor & Advisor

Poster presentation: Research and Visual Art

## The Effects of Graphic Design on Socioeconomic Status

After last year's research "The Effects of Package Design on Consumers: How Designers Target Traditional Gender Roles" we chose to further research graphic design's impact on target audiences. Design impacts socioeconomic status in a variety of ways, particularly through package design. This year we have chosen to implement a survey that will reveal how perceived socioeconomic status affects buying trends as well as how design influences purchasing habits within these classes. This survey will give us data on actual versus perceived socioeconomic status and how this influences the habits of particular demographics and individual consumers. In reviewing this data, based on our knowledge of graphic design, we will have a more in-depth view of how designers target socioeconomic class structures. We hope to expose the tendency on how companies ignore lower class consumers through a lack of design and create an illusion of luxury for higher end products. We are presenting an infographic poster that shows the data in a simplified manner so all audiences can understand our research as well as appreciate the poster as an art work.

keywords: graphic design, package design, target audience, socioeconomic class, consumer, purchasing habits