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2000 Amond Brason

OUR MISSION

Provide the highest-quality state supervision of commercial banks, credit unions, savings associations, industrial banks, foreign banks, trust companies, business and industrial development corporations, transmitters of money abroad and issuers of travelers checks and payment instruments.

GRAY DAVIS

Department of Alcoholic Beverage Control
Department of Corporations
Department of Financial Institutions
California Highway Patrol
California Housing Finance Agency
Department of Housing & Community Development
Department of Managed Health Care



MARIA CONTRERAS-SWEET
Secretary

Department of Motor Vehicles Office of the Patient Advocate Department of Real Estate Office of Real Estate Appraisers Stephen P. Teale Data Center Office of Traffic Safety Department of Transportation

BUSINESS, TRANSPORTATION AND HOUSING AGENCY

TO THE COMMUNITIES OF CALIFORNIA'S FINANCIAL INSTITUTIONS

Throughout the years, California's financial institutions have helped millions of people go to college, start a family business, and realize the American dream of homeownership. Our financial institutions have had a significant impact on our quality of life and the

As the Secretary of the Business, Transportation and Housing Agency, I am delighted to report that California's financial industry continues to maintain a reputation of safety and soundness — a reputation strengthened by the Department of Financial Institutions (DFI).

Today, DFI is regarded around the country as a leading regulator and supervisor. DFI promotes the safety and soundness of the financial institutions it licenses, which range from banks and credit unions to companies that transmit funds from California to countries around the world. DFI has had a positive impact on the state's business climate.

I look forward to working with the state's financial community this year and into the future. Together we can continue to build on the success we have achieved. Sincerely,

MARIA CONTRERAS-SWEET

Secretary

DEPARTMENT OF FINANCIAL INSTITUTIONS

111 PINE STREET, SUITE 1100 SAN FRANCISCO, CA 94111-5613 (415) 263-8555



Governor Gray Davis Members of the California Legislature

Dear Governor Davis and Members of the Senate and Assembly:

On behalf of the Department of Financial Institutions (DFI), I am pleased to present DFI's Fourth

The DFI Annual Report contains financial and statistical data compiled from Reports of Condition and Income and other regulatory reports submitted to this office, as well as highlights

DFI remains committed to providing California with safe and sound financial institutions which

The 2000 Report is also available on the DFI Web site at www.dfi.ca.gov as a convenience to the Sincerely, Danas R. Magan

DONALD R. MEYER

Commissioner

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"Know ye that on the right hand of the Indies there is an island called California...very close to Terrestrial Paradise."

-Las sergas de Esplandian, Garcia Ordoñez de Montalvo.

PEPARTMENT OF FINANCIAL SE INSTITUTIONS

Commissioner's Comments

I am pleased to present the 2000 Annual Report of the California Department of Financial Institutions (DFI). The 2000 Annual Report celebrates California's sesquicentennial—the 150th anniversary of statehood in 1850. In the century and a half since cowhides were known as "California banknotes", the state's economy has experienced numerous ups and downs. However, each time it has gone through a down cycle it has emerged stronger and better. The Panic of 1877 led to the formation of the state's first financial institution regulator—the Board of Bank Commissioners—in the following year. In 1909, the State Banking Department succeeded the Board as a direct consequence of the Panic of 1907. The DFI was created in 1997 to place all depository financial institutions under one regulatory authority. As a leading regulator in the financial services industry, our mission is to provide California with safe and sound financial institutions serving the convenience and needs of the public.

DFI continues to become more efficient and effective by providing new and improved services and delivering self-service in new places. We provide a one-stop source of information through our Web site, www.dfi.ca.gov that includes information about what we do and how we can help you, information on our licensees, financial institution laws and regulations, community programs, current events, financial literacy, job opportunities and more. We are constantly enhancing and expanding our Web site. Some recent improvements include making consumer complaint forms available online and a Community Page that highlights the activities of state-chartered financial institutions—specifically those that are meeting the needs of their communities in creative and meaningful ways, such as opening a branch in an underserved area or providing special programs. In 2001 the Department's Web site will undergo a redesign in order to be compatible with the state's new portal design to ensure a consistent experience for users of the state's Web sites. Other enhancements we have made include new consumer education publications and an improved 800 number to assist consumers in filing complaints.

Starting in 2001, we initiated a new public information function at the DFI. The goal of this activity is to improve public awareness through outreach and partnerships with organizations that have an interest in promoting financial literacy and preventing unfair consumer practices. Opportunities exist to help more Californians realize the American dream of buying their own home, save for their children's education, use credit wisely, manage debt and learn how to make informed decisions about financial services.

Since I was appointed by Governor Gray Davis in April 2000, we have worked hard to fill vacancies with the goal of maintaining a highly motivated, skilled and knowledgeable workforce. DFI's vacancy rate was almost 20 percent when I took office. Today, the Department is almost fully staffed, making us better equipped to meet our statutory examination requirements and to carry out our mission of serving the people of the State of California. In addition, we made gains in workforce diversity and were commended for our efforts in a letter from Secretary Maria Contreras-Sweet of the Business, Transportation and Housing Agency.

At the end of 2000, robust job growth, strong gains in the building construction industry and low mortgage rates combined to strengthen the state's economy. The performance of the financial services industry reflected the vigorous economic conditions that prevailed at yearend. The average capital to asset ratio for state-chartered commercial banks was 10.1 percent and the average return on assets was 1.23 percent as of yearend 2000. California's state-chartered credit unions had a capital to asset ratio of 10.3 percent, and a return on average assets of 1.16 percent.

California's financial service providers are a microcosm of the strength and diversity of the state's economy as a whole. As Commissioner of Financial Institutions, I am committed to ensuring their continuing safety and soundness.

Danos D. Meyer DONALD R. MEYER

March, 2001

Department Activities

The Department of Financial Institutions (DFI) has two critical missions. First, to assure that existing licensees are operated in a safe and sound manner, in compliance with all state and federal statutes; and secondly, reviewing and approving applications to establish new financial services firms to assure an adequate level and diversity of services to the public.

Administrative Changes

The year 2000 brought several changes to key administrative positions within the Department. On April 4, 2000, Governor Gray Davis appointed Donald R. Meyer Commissioner of Financial Institutions. Mr. Meyer is an attorney, with an extensive banking background.

Chief Deputy Commissioner Jan Lynn Owen resigned effective July 1, 2000. Ms. Owen was Acting Commissioner until the appointment of Mr. Meyer. Ms. Owen was succeeded by Carol Chesbrough. Ms. Chesbrough, an attorney, has over 20 years of state government experience managing large and complex programs.

General Counsel James F. Carrig retired effective July 1, 2000. Mr. Carrig spent 34 years with DFI and its predecessor, the State Banking Department. On September 18, 2000, Rosemarie Oda was named General Counsel for DFI. Ms. Oda previously served as District Counsel for the San Francisco Office of the Comptroller of the Currency.

Elizabeth Dooley was appointed Deputy Commissioner of Credit Unions on October 31, 2000. Ms. Dooley is an attorney, and was previously employed by the California Credit Union League.

Chief Administrative Officer Phyllis Garrett retired after serving 25 years with DFI and its predecessor the State Banking Department. John Connell was appointed Chief Administrative Officer effective November 1, 2000. Mr. Connell brings 23 years of management experience in state government.

Issues and Events

The Department has begun several internal projects to enhance operational capabilities. In March, the process of developing a five-year strategic plan was introduced. Licensees were invited to provide input into the process.

In June, three internal task forces were established. The Internet Financial Institution Task Force dealt with Internet issues of the Department and its licensees; the Consumer Information Task Force will recommend policy and procedures for the consumer function; and the International Banking Task Force will represent the Department externally in international banking issues. An additional task force was created in September to gather information and to discuss issues relating to transmitters of money abroad.

California first appears in the diary of an adventurer connected with Francisco de Ulloa.



Juan Rodriguez Cabrillo voyage sights & records the California coast.



1539



The Department published its view on collateral dependent lending in August. All loans and leases originated, or purchased from third parties, must have a clearly defined source of repayment. Although taking real or personal property as secondary support for a credit may be a prudent practice, collateral protection is not a substitute for a defined source of repayment.

Early in the year the Department formalized an extensive delegation of authority. The delegation to appropriate level staff will streamline the decision making process and provide more responsive service to licensees.

The Personnel Services Unit of the Department placed emphasis on recruiting and hiring new examiners and filling other vacant positions. A total of 42 vacant positions were filled by year-end. Several positive steps were implemented in our effort to recruit the best and brightest candidates, including: entry level qualifications were revised to require a specific business related degree; DFI was granted a continuous testing plan for examiners; testing and interview time has been minimized; tests are now scheduled around graduation dates and openings are posted on the DFI Web site as well as the State Personnel Board site.

During the year Commissioner Meyer participated in a Greenlining Institute — Federal Reserve Bank government-corporate-community leadership meeting to discuss predatory lending practices. Department staff attended subsequent meetings on predatory lending and payday loans.

The Commissioner also participated in an emergency meeting called by the Greenlining Institute to discuss ChexSystems, a service that provides financial institutions with lists of checking account customers who have overdrawn their account. Financial institutions use the service to determine whether or not to grant a checking account to potential customers. State and federal regulatory officials met with financial institutions to discuss their policies for refusing to open a checking account. The financial institutions committed to a thorough review of their policies.

On July 28, Governor Davis approved AB 2866, which became effective January 1, 2001. This bill designates the Commissioner of Financial Institutions as the Administrator of the Local Agency Security Program replacing the State Treasurer. All reports, collateral transfers and any other correspondence will now be directed to DFI as of that date.

Consumer Services

One of the important DFI functions is to provide services to consumers of financial services. The Department is dedicated to providing quick and efficient solutions to inquiries and problems. However, DFI does not act as an advocate for either the individual consumer or for the licensee.

The Department assists consumers through the Consumer Desk, Consumer Information Pamphlet, Y2K Pamphlet, Web site and by partnering with community-based organizations.



The first Spanish settlement, Mission San Diego de Alcala is founded.



California comes under the rule of Mexico, as a result of the latter's independence from Spain.

Consumer Information Desk

The Department's main vehicle for providing direct information to consumers continues to be its Consumer Information Desk and hotline, (1-800-622-0620) established in 1981. The toll-free number includes an automated system that provides standard answers for most questions regarding the financial services industry.

The Department has authorized an upgrade of the hotline that is scheduled to be online in spring 2001. The upgrades include an updated and improved script, voice forms for improved messaging capabilities and a Spanish language voice mailbox.

In addition, the Consumer Information Desk processes correspondence in written and e-mail form. As part of this process, the Consumer Information Desk responds or forwards questions or complaints referred to in the correspondence to its licensees for investigation and response.

During 2000, approximately 27,000 consumers contacted the Consumer Information Desk. Of this total, over 3,000 were in the form of written and e-mail inquiries. Questions included how to make a complaint against a financial institution, how to contact the appropriate regulator, or how to locate a financial institution that may have merged or ceased operation.

Web Site

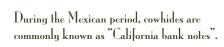
A significant feature of the Department's Web site is "California's Financial Center" which contains links to directories of the over 700 financial institutions the Department supervises. It also includes additional links to the regulators of other financial institutions, such as national banks, California branches of banks headquartered in other states, federal savings banks, federal credit unions, finance companies, mortgage bankers and brokers, and securities broker-dealers, agents and investment advisors.

The Web site features a link to the California Legislative Counsel's Web site, which includes the current status, history, analysis and full text of bills pending before the California Legislature.

The Web site also contains links to the following areas: Consumer Services, Industry Services, Laws & Regulations, Press Releases & Publications, and Employment Opportunities among others.

The Consumer Services page provides the consumer with a variety of information, including a directory of licensees, how to file a consumer complaint, information about the different financial institution regulatory authorities, and detecting and Reporting Suspicious Internet "Banks".

Changes and new additions to the Web site during 2000 included links to information on energy conservation; a new form to report unlicensed transmitters of money abroad; an improved complaint form, and information to assist consumers in removing satisfied liens from their automobile title.



(1822-48)



John C. Fremont leads the Bear Flag Revolt in Sonoma. This results in the declaration of California as a republic.





Community Activities

The Department is pleased to work closely with community organizations by participating in outreach programs that include printed and online media, and by providing speakers on a variety of issues.

During the year Commissioner Meyer and, prior to his appointment, Acting Commissioner Owen participated in several consumer-oriented functions.

Ms. Owen attended the 25th Anniversary Reception of the Consumers Union West Coast Regional Office; the 28th annual awards and recognition banquet of the Sacramento Hispanic chamber of Commerce; meetings of the Greenlining Institute; the Greater Sacramento Urban League dinner; the Latina Action Day of the Hispañas Organized for Political Equality (HOPE); the Professional Businesswomen of California's 11th annual conference; The Los Angeles Neighborhood Housing Services "Family Affair" event; and was the honorary host of the second annual "Celebrate Reinvestment" event of the California Reinvestment Committee.

Events attended by Commissioner Meyer included the Greenlining Institute and Federal Reserve Bank's Government-Corporate-Community Leadership meeting and the seventh annual Greenlining Economic Development Summit. The Commissioner also attended an emergency meeting of the Greenlining Institute concerning ChexSystems to discuss the complaints from consumers that once having issued a non-sufficient funds check they are restricted from ever opening another checking account if they overdraw their account.

Other staff participated in meetings to address Electronic Transfer Accounts, a federal program for recipients of federal payments to receive funds electronically and a meeting hosted by the Department of Consumer Affairs designed to address consumer issues.

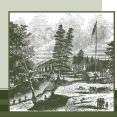
Publications

The Consumer Information Pamphlet published by the Department assists those consumers without access to the Internet to determine which governmental agency licenses and regulates various financial institutions, including finance companies, escrow companies, mortgage bankers and brokers, and which agency they should call for consumer information.

Accreditation

The Department actively pursues ways to improve the quality of the regulatory supervision it provides to its licensees. An important means of achieving this goal is participating in accreditation programs offered by national associations of state regulatory agencies. These programs offer an objective way to gauge the Department's performance.

Accreditation by these professional associations demonstrates that the Department meets or exceeds stringent national regulatory standards and shows the high quality of the regulatory supervision the Department provides.







The Gold Rush brings thousands of fortune-seekers to California.



The first California bank opened in San Francisco. Accounts vary as to whether this was Parker's Bank, Miners' Bank, or Naglee & Sinton.



NASCUS Accreditation

During 2000 the Department was re-accredited by the National Association of State Credit Union Supervisors (NASCUS). NASCUS accreditation evidences to the federal deposit insurer, Congress, the Legislature, the general public, and credit union departments of other states that the California Department of Financial Institutions meets national regulatory standards and is a quality regulator of state-chartered credit unions.

Accreditation is awarded for a five-year year period and is subject to an annual review. There are currently 23 state credit union regulatory agencies that have obtained the honor of being accredited.

CSBS Accreditation

The Department of Financial Institutions remains accredited by the Conference of State Bank Supervisors (CSBS). The CSBS accreditation program is designed to recognize and enhance excellence in state regulation and lead to a reduction in duplicative federal regulatory and supervisory activity over state chartered banks.

Accreditation is awarded for a five-year period and is subject to annual review. Presently, 44 banking departments in the United States, Puerto Rico and the Virgin Islands are accredited. These Departments supervise more than 95 percent of all assets in the state banking system.

Examination Program

The Department maintains a comprehensive program of on-site examination of licensees to both verify financial condition and monitor methods of operation. Licensees are further subject to off-site review through the filing and analysis of comprehensive financial and operational reports.

The Department continues to meet its mandate to examine all institutions within statutory guidelines. However, DFI also continues to examine most institutions more frequently than the statute requires, and take steps to ensure that "problem" institutions are examined at least once each year.

Coordination with the federal regulatory agencies on examinations continues, and joint scheduling sessions are held to assure that the most efficient use is made of limited examiner resources. During the year the Department filled 30 examiner vacancies.

A new process for processing fingerprints was also instituted for applications requiring background checks. The process, called Live Scan, allows results to be received from the Department of Justice in a matter of days.



On September 9, 1850 California becomes a state. Wells Fargo & Company Express, predecessor to Wells Fargo Bank, N.A. is established in New York.





Industrial Banks

Senate Bill 2148 signed by the Governor on September 29, 2000, was Chaptered on September 30. It was an urgency bill and became law immediately. The bill transforms industrial loan companies into industrial banks to be regulated under Division 1 of the Financial Code rather than Division 7. Industrial Banks continue to be precluded from accepting demand deposits.

On November 14, a Department-sponsored conference was held to discuss changes mandated by the bill. Over 100 members of the industry attended. Commissioner Meyer chaired the conference and gave the keynote address.

Credit Union Division

In May 2000 Beverly Ryan was promoted to Financial Institutions Manager for the Northern California region and Lana Tom was promoted to Financial Institutions Supervisor. During the year four new credit union examiners were hired.

The Department-sponsored Senate Bill 1472 was passed by the Legislature and signed into law by the Governor on September 23, 2000. This bill enacts provisions governing the licensing of credit unions of other states and credit unions of foreign nations that intend to operate in California.

Among other things, these provisions would require deposit or share accounts to be insured, provide for various fees to be paid to the Commissioner, allow examination of the books, accounts and records of the credit union and provides for various enforcement provisions.

Additionally, two other bills impacting credit unions were passed. AB 2396 was passed by the Legislature and signed into law by the Governor on September 18, 2000, clarifying that it is permissible for credit unions to deposit funds in other credit unions. AB 2503 was passed by the Legislature and signed into law by the Governor on September 11, 2000. Among other things, it allows the Commissioner to approve other forms of capital not specified and enables state-chartered credit unions to offer certain insurance products.

All of the credit union examiners participated in a training class with the National Credit Union Administration (NCUA) on Asset Liability Management (ALM). Although DFI has consistently focused on ALM issues, due to the increase in long-term fixed-rate real estate loans in the portfolios of state licensed credit unions additional training was provided.

The Commissioner of Financial Institutions closed Caribbean-American Credit Union on November 22, 2000. Hughes Aircraft Employees Federal Credit Union assumed all member share accounts. The West Los Angeles CSO Credit Union voluntarily surrendered its license on June 26, 2000.



Congress passed the National Bank Act, creating the Office of the Comptroller of the Currency.



Bank of Stockton, the oldest commercial bank licensee of DFI is established.



Special Licenses

The Special Licensees Division of the Department licenses and regulates transmitters of money abroad and issuers of payment instruments (money orders) and travelers checks.

The Department developed and posted on its Web site a form for reporting persons who are engaged in a TMA business without having received the license required by Financial Code Sections 1800, et seq. DFI also updated procedures for investigating and acting on such reports.

In addition, the Department also posted application packages for new TMAs, travelers checks and payment instruments on its Web site. This allows faster and easier access to this information for potential applicants and other interested parties.

Information Systems

The Department of Financial Institutions continues to operate a four-office wide area network with remote access capabilities for the examination staff. All bank examiners currently utilize examination software cooperatively developed by federal regulators and the Conference of State Bank Supervisors. These automated programs permit sharing of examination data among the agencies and provide access to confidential data stored in federal regulator databases. The Department runs the most recent versions of the Automated Loan Examination Review Tool (ALERT), the Examination Documentation program (ED), and the General Examination System (GENESYS) program.

The year 2000 also saw the release of the Banking Organization National Desktop (BOND) application by the Federal Reserve as a replacement for the Foreign Banking Organization (FBO) and Large Bank Desktop (LBD) applications. BOND expands upon and adds to the capabilities of these earlier applications, providing greatly enhanced information sharing and collaborative features. BOND is currently running on the desktops of all examination supervisory staff as well as selected primary contact persons from field examination staff.

During the year, the National Credit Union Administration (NCUA) replaced the credit union examination staff's notebook computers with new notebook computers capable of running the NCUA's new and improved the Automated Integrated Regulatory Examination System (AIRES) 2000 examination program. AIRES 2000 runs in a Windows 2000 environment and includes many enhancements to the audit program. Each credit union examiner attended a one-week training class on the Windows 2000 operating system and on the enhancements to the audit software.

The Department continues to enhance its Internet and Intranet offerings as a means of compiling, managing and sharing data. Some recent enhancements to our Intranet site include tips on energy conservation, the Governor's Office for Innovation in Government and the California Mentor Initiative. Desktop updates such as new software version, virus scan updates, driver changes, etc., are now distributed through the Intranet. Another Intranet offering that has greatly enhanced the efficiency



Great Silver Mine Stock Excitement in San Francisco as seen outside Messrs. Flood & O'Brien's Banking House.

A typical bank of the late 1800's.



of the legal staff is a searchable Web site of opinion letters going back to 1964. Being able to search for precedent-setting decisions will assist in the training of new attorneys as well as provides an excellent reference source for the existing legal staff.

Enhancements to the Internet site include an Energy Conservation section, Community News, application forms for transmitters of money abroad; a new consumer complaint form, and general enhancements to the Consumer Services page (please see comments under Consumer Services).

The Department used the Internet to receive survey results from licensees on two subjects. The first was "Help DFI Make E-Government Work" and received a response rate of over 65 percent. The second survey was an "Electronic Financial Services Survey" that received a 63 percent response rate. Licensees were given the opportunity to complete the survey on-line or to return the survey via fax or snail mail. Approximately 50 percent of the respondents chose the on-line submission option.

The Department's Monthly Bulletin in now distributed through e-mail to over 275 recipients and the number of new e-mail subscriptions grows monthly. The Department is in the process of developing a licensee e-mail list compiled from the "Help DFI Make E-Government Work" survey. This will enable us to quickly communicate information with licensees in a cost effective and efficient manner.

DFI has been working closely with the Governor's Office of Innovation and the eBusiness Center on Business Process Review. The objective of the review is to determine which processes the Department performs that would benefit from an automated Government to Business (G2B) application to incorporate into the Governor's e-government portal. DFI, working with the eBusiness Center formed a Departmental focus group that mapped out seven processes that met the transaction requirements of high volume, multi-Departmental involvement and relatively easy to implement.

Over the coming year, the Department's Information Systems unit will be working closely with the Governor's Office of Innovation. We will be redoing the Web site to have the same look and feel as the Governor's new State of California Web Portal and will continue to work on identifying and developing G2B web applications that would benefit DFI stakeholders.

We are also pleased to note that the Department of Information Technology (DOIT) recognized two staff members for their contributions to the success of the year 2000 (Y2K) transition. Mary Ann Havens, who served as the Department Y2K project manager, and Craig Carlson who served as the Department Continuity Plan for Business (CPB) manager.



Farmers & Merchants Trust Company, Long Beach, the oldest trust company license of DFI opens for business. The Bank Act of 1909 created the State Banking Department, replacing the Board of Bank Commissioners.



Internet Task Force Report

In its efforts to continue providing leadership in regulatory matters and be responsive to its licensees the Department devoted significant resources and time researching eGovernment issues that pertain to DFI licensees. This ongoing focus on eGovernment issues allows the Department to provide regulatory guidance and maintain effective supervision of its licensees that use the Internet as a medium for delivering financial services, while protecting the interests of the public who use these services.

A senior member of the Department's legal staff represents DFI on the Conference of State Bank Supervisors' Internet Task Force. Through this task force the Department is working closely with other States and Federal regulatory agencies to ensure that any proposed regulations and policies on Internet-banking and related issues will be uniform and harmonious among the State and Federal regulatory agencies.

In addition to its in-house research on eGovernment issues, the Department's Task Force sent out an Electronic Financial Services Survey to all licensees in October 2000. The survey is discussed in detail in the section on surveys.

The results of the Department's research, input from other regulatory agencies, and the survey findings are being used by to develop better ways of serving DFI licensees and the public.

Training

Training is a high priority for the Department. In 2000, the Department offered staff training in a variety of areas. Over 13,000 hours were spent in training activities that included orientation of new employees, in-house training sessions, on-line courses, self-study courses, formal classroom training, conferences and seminars.

Training sponsors included the Conference of State Bank Supervisors (CSBS), the Federal Deposit Insurance Corporation (FDIC), the Federal Reserve System (FRS), the National Credit Union Association (NCUA), the California CPA Education Foundation, the California Credit Union League (CCUL), the National Association of State Credit Union Supervisors (NASCUS), and the California State Training Center.

Training was provided to Financial Institutions Managers, Supervisors and Examiners in software programs used in the course of examination and supervision of licensees. The software training included sessions on the FDIC's GENESYS, the FRS's BOND, and the NCUA's AIRES.

All staff members participated in personal development training by attending classes such as conflict management, diversity training, sexual harassment prevention, and workplace safety.



Congress created the Federal Reserve Bank to provide the nation with a safer, more flexible, and more stable monetary and financial system.

Arthur J. Morris founded The Morris Plan, the first industrial loan company in California.

1913



Other training continued to focus on enhancing the technical knowledge and skills of staff members in areas such as electronic banking, asset/liability management, liquidity and capital markets, specialized lending, accounting principles, auditing techniques and trust audit and compliance.

Forty Financial Institutions Managers, Supervisors and/or Examiners continue to participate in the CSBS Examiner Certification program. In the Department, there are five Certified Examination Managers, 31 Certified Examiners-in-Charge, three Certified Credit Examiners and one Certified Operations Examiners. In order to maintain the certification, each manager, supervisor, or examiner is required to attend continuing professional education.

In addition, 17 employees are Certified Public Accountants, one is a Certified Fraud Examiner, and three are Certified Trust Examiners. Each participates in training to maintain his or her certification.

During the year, the Department was pleased to have thirteen women participate in the California Governor's Conference for Women held in Long Beach in October. The event was attended by more than ten thousand women from all over the state and was an overwhelming success. The Department made information about DFI available at the Business Transportation & Housing Agency's booth and took the opportunity to actively recruit conference goers interested in a career in the financial services industry.

Assessments

The Department of Financial Institutions is a self-sustaining regulatory agency and, as such, is not supported by general taxes. The programs of the Department are supported primarily by assessments on licensees.

The Department's assessments have been consistently well below the maximum permissible under the statutes. For the current fiscal year the assessment level remained.

Banks, Foreign Banks and Trust Companies

For the 1999/2000 Fiscal Year the base assessment rate was set at \$0.95. The assessment is calculated on a sliding scale of the institution's assets as of March 31, 2000.

Credit Unions

The assessment rate increased slightly from \$0.7445 to \$0.7473 per \$1,000 of total assets.

Industrial Loan Companies

Under the new Industrial Bank legislation the assessment rate was set at \$0.491113.



October 24 "Black Thursday" — Stock prices fall sharply. The market crashes five days later. This event marks the beginning of the Great Depression.



President Franklin D. Roosevelt declares a four-day bank holiday to restore stability to the banking industry.

Surveys

During 2000, the Department continued its practice of conducting surveys and providing the results to its licensees. These surveys are aimed at supplying licensees with timely and useful information and to aid the Department in improving the quality and efficiency of regulatory oversight.

To further its ongoing efforts to keep abreast of industry changes the Department sent out the Executive Officer and Director Compensation Survey and an Electronic Financial Services Survey.

Electronic Financial Services Survey

With a response rate of over 63 percent, the survey provided valuable information and insight about DFI licensees' uses and perspectives regarding electronic financial services.

More than 50 percent of all respondents to the survey indicated they had established a Web site, with 80 percent of banks and 70 percent of credit unions indicating they had established Web sites. More than 60 percent of the survey respondents with Web sites indicated that they allow some degree of transactional activity. Approximately 10 percent of survey respondents indicated that they have established a "Kid's" Web site.

In addition, the vast majority of survey respondents indicated that if the Department were to allow the submission of reports and filings electronically over secure connections via the Internet they would use the service.

Executive Officer and Director Compensation Survey

Our annual compensation survey was released in November. The participation rate was 158 out of 316 institutions, a 50 percent response, and a small decline of 4.7 percent from the previous year.

The information demonstrated a rise in officer's salaries in most asset size categories, while salaries in certain asset size categories dropped. Director's fees generally decreased.

Possible factors that influence salary changes are a movement from monetary to equity compensation, local and national economic conditions, position turnover and changes in the makeup of asset size group population.

An executive summary of the survey may be viewed on the DFI web page.

Legislation

SB 1422 (Alpert). Chapter 204, Statutes of 2000

This Department sponsored bill codifies the provisions of parity regulations that were adopted by the Commissioner of Financial Institutions in 1998, but which, by operation of law, sunset on December 31, 1999. The provisions of the bill ensure that California state banks operate on an equal basis with

President Roosevelt signed the Federal Credit Union Act into law, authorizing the establishment of federally chartered credit unions in all states.



During World War II, banks enthusiastically promote the sale of War Bonds.





national banks doing business in this state. The bill: repealed provisions which treat ATMs as "branch offices" enabling banks to establish, relocate and close ATM branch offices and remote service units without complying with regulatory requirements; allows a California bank to purchase for its own account shares of the stock of an insured bank or of a holding company which owns or controls an insured bank if the stock of the bank or company is owned exclusively by depository institutions or depository institution holding companies if certain requirements are met; and provides that a California state bank need not confine its trust business to its head office and branch offices, but may conduct such activity at any authorized place of business.

SB 1472 (Ortiz). Chapter 612, Statutes of 2000

Sponsored by the Department, this bill represents the Department's response to Chapter 585, Statutes of 1999 that directed the commissioner to prepare recommendations for a comprehensive framework for a foreign (other nation) credit union to conduct a credit union business in California. Accordingly, this bill: establishes standards which foreign credit unions must meet before they can maintain a branch or other office in California; requires that the foreign credit unions be insured by the NCUA or other acceptable deposit insurer; requires foreign credit unions maintain a pledge of assets to protect the interests of creditors; specifies the laws which a foreign credit union must comply in conducting business in this state; and provides the DFI with the authority to examine and supervise the activities of foreign credit unions. The bill also provides a comprehensive framework for a foreign (other state) credit unions to branch into California. Finally, the bill establishes requirements relating to the establishment of branches outside this state by California credit unions.

SB 2148 (Polanco). Chapter 1015, Statutes of 2000

This Department sponsored bill recasts the regulation of industrial loan companies ("industrial banks") by regulating these licensees under Division 1 of the Financial Code instead of Division 7, which regulated industrial loan companies and insurance premium finance companies. The bill removes much of the detailed regulation over business judgments of industrial loan companies, while at the same time subjecting them to an overall regulatory framework of "safety and soundness" thereby increasing the role of the Department as the specificity in the law is decreased. The bill also enables industrial loan companies to offer consumers more lending products since the restrictions on terms and conditions currently found in the Industrial Loan Law are no longer applicable.

SB 1607 (Figueroa). Chapter 978, Statutes of 2000

This bill requires a consumer credit reporting agency to: provide a consumer with both the consumer's current credit score, the range of possible credit scores, and the factors that adversely impacted that credit score; inform the consumer of the right to credit score information; defines "credit score;" requires the disclosure of the name of the person or entity that provided the credit score or credit file used to create the score; and requires any person who uses a credit score in connection



This period saw the introduction of such innovations as drive-through banking.

During this period, financial institutions increasingly used computers to automate their systems.



1950

the Pifties & Sixties

with a residential real estate loan to provide both the credit score to the consumer and the key factors that adversely impacted that credit score. These disclosure requirements give consumers information about credit scores, which are an important item in the decision-making process for loan approval and the interest rate thereon.

AB 2503 (Steinberg). Chapter 411, Statutes of 2000

Sponsored by the California Credit Union League, this bill: expands the definition of equity capital of a credit union to include "other forms of capital approved by the commissioner;" permits a credit union to become a member of any organization or organizations composed of financial institutions, or become a member of any nonprofit organization approved by the board of directors; provides that for a trust that has joint settlors, who are husband and wife, that only one settlor need be a member of the credit union; permits a credit union to admit to membership those persons who purchase a membership in the credit union as provided in the credit union's bylaws; and allows credit unions to sell insurance products provided that any officer, director or employee of the credit union that transacts insurance business shall be licensed pursuant to the Insurance Code.

AB 2708 (Wesson). Chapter 1036, Statutes of 2000

This bill amends sections in the Government Code relating to the investment of surplus funds by the State Treasurer to require a bank or savings and loan association have an overall rating of not less than "satisfactory" in the latest Community Reinvestment Act evaluation in order to be eligible to receive state deposits. The bill also amends the Government Code to provide that to be eligible to receive local agency money, a bank, savings association or federal association, or federally insured industrial loan company shall have received an overall rating of not less than "satisfactory" in the latest Community Reinvestment Act evaluation.

AB 2805 (Papan). Chapter 913, Statutes of 2000

This bill enables banks, credit unions and savings and loan associations to use a letter of credit from the Federal Home Loan Bank to secure state deposits; broadens the definition of "financial institution" for purposes of the California Capital Access Loan Program to enable non-bank lending companies to take advantage of the development of a secondary market for asset-backed bonds (the core of the California Capital Access Loan Program); requires the California Research Bureau to report annually on the disposition of state funds; and requires that same bureau to complete a study on the disposition of state funds and consider the feasibility and social benefits of attaching community reinvestment guidelines to the deposit of state funds.

The National Credit Union Administration was created to charter and supervise federal credit unions and the National Credit Union Share Insurance Fund (NCUSIF) was organized to insure credit union deposits.



The State Banking Department, Department of Savings & Loans and the depository institutions section of the Department of Corporations were merged into the new Department of Financial Institutions.







Highlights of 2000

January

Senior Examiner Scott Harris of our Sacramento Office was granted the Examiner Advanced Training Award & Samuel E. Weinrott Memorial Scholarship by the Education Foundation of State Bank Supervisors.

February

Beverly Ryan is promoted to Financial Institutions Manager for the Credit Union Division in Northern California.

March

The Department begins the process of developing a five-year strategic plan.

April

- Governor Gray Davis appoints Donald R. Meyer as Commissioner of Financial Institutions.
- Chief Deputy Jan Lynn Owen addressed the California Credit Union League's 2000 Government Relations Rally.
- Chief Deputy Owen named "Honorary Host" for the California Reinvestment Committee's 2nd Annual "Celebrate Reinvestment" Event.

May

- Commissioner Meyer gives the welcoming address at the Conference of State Bank Supervisors Annual Meeting and Conference.
- Commissioner Meyer gives the keynote speech at the International Bankers
- Association in California 2000 Annual Regulatory Program.
- Commissioner Meyer attends the Federal Reserve Bank and Greenlining Institute Government-Corporate-Community Leadership Meeting. Eliminating predatory lending practices is the topic.

June

- Chief Deputy Owen participates in the Latino Journal "Latino Perspectives 2000" Conference.
- The Department announces the annual assessment rate. There is no increase for banks and a small increase for credit unions.
- Commissioner Meyer attends the Greenlining Economic Development Summit.

July

- Chief Deputy Owen resigns and General Counsel James Carrig retires.
- Carol Chesbrough is appointed Acting Chief Deputy.
- Governor Davis approved AB 2866. The bill transfers the Local Agency Security Program to the Department of Financial Institutions, effective January 1, 2001.
- Acting Chief Deputy Chesbrough attends the "Community Bank Forum" sponsored by the California Independent Bankers Association.

August

- The Department cautions financial institutions on collateral dependent lending.
- Commissioner Meyer attends an emergency meeting of the Greenlining Institute. The topic is ChexSystems and the possibility of their system restricting customers who overdraw their checking accounts from ever opening another account.

September

- Governor Davis signs Department sponsored legislation. SB 1472 allows foreign credit unions to do business in California. SB 2148 modernizes the Industrial Loan Company law, converting them to Industrial Banks. The bill takes effect upon its September 30 signing.
- Commissioner Meyer attends the 35th Annual Conference of the National Association of State Credit Union Supervisors.
- Commissioner Meyer addresses the National Association of Chinese American Bankers.
- Rosemarie Oda is appointed General Counsel for the Department.
- Commissioner Meyer addresses the California Credit Union League CEO Networking Conference.

October

- Elizabeth Dooley is appointed Deputy Commissioner of Credit Unions.
- Commissioner Meyer addresses the Conference of State Bank Supervisors International Dialogue Day.
- Chief Deputy Chesbrough attends the California Governor's Conference for Women.
- Commissioner Meyer addresses the International Bankers Association in California Convention 2000.
- Commissioner Meyer attends the Community Bankers of California/Western Independent Bankers Community Banking conference.

November

- John Connell is appointed Chief Administrative Officer of the Department, replacing Phyllis Garrett who retired.
- Commissioner Meyer and Chief Deputy Chesbrough attended the Annual Meeting and Conference of the California Credit Union League.
- Commissioner Meyer's interview by the Western Banker Magazine is published.
- Commissioner Meyer chairs and gives the keynote address at the Department sponsored Industrial Bank Conference. The topic is SB2148, the urgency legislation that dramatically changed laws affecting the industry.
- The Department closed Caribbean-American Credit Union and assisted in the transfer of member share accounts to Hughes Aircraft Employees Federal Credit Union.
- The Department releases the results of the Executive Officers and Directors Compensation Survey.

December

The Department releases the results of the Electronic Financial Services survey.

Department of Financial Institutions Executive Committee

December 31, 2000

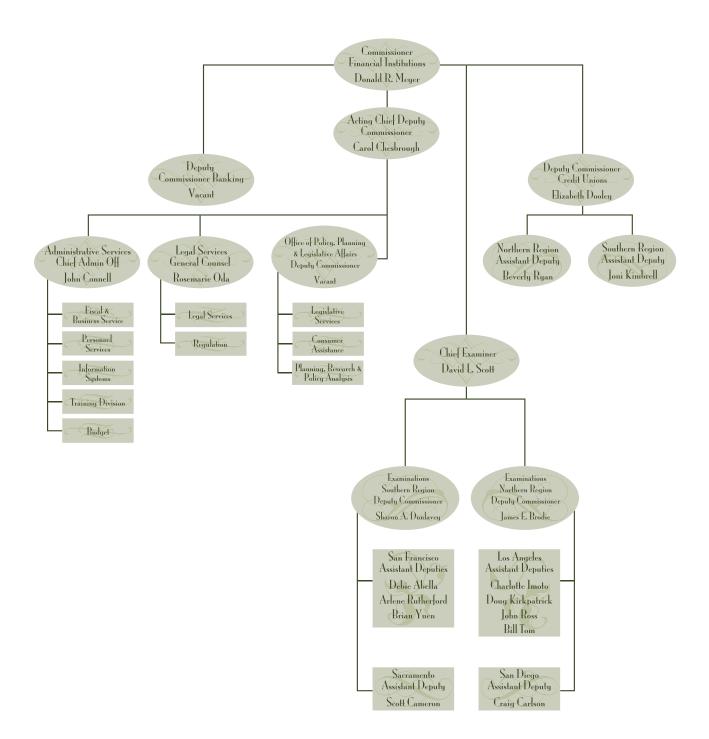


Department of Financial Institutions Executive Committee

From left to right —

Standing: James Brodie; Arlene Rutherford; David Scott; John Connell; Peter Van Hoecke Seated: Rosemarie Oda; Carol Chesbrough; Donald Meyer; Elizabeth Dooley; Sharon Dunlavey

Department of Financial Institutions Organization Chart December 31, 2000



Statement of the Financial Institutions Fund

| Accumulated surplus, July 1, 1999 | \$ 9,045,302.55 |
|--|---------------------|
| - | • • |
| Revenue: | |
| Assessment of banks | \$ 10,556,071.10 |
| Assessment, fees, licenses, ILC | 1,060,333.23 |
| Assessment, traveler's checks | 382,658.00 |
| Assessment, fees, licenses, S&L | 51,200.44 |
| License fees (banks and branches) | 93,200.00 |
| Proposed bank and branch applications | 300,016.75 |
| Extra Exam Section 1901(a) | 58,425.00 |
| Extraordinary services | 3,300.00 |
| Interest from invested funds | 737,556.52 |
| Income from sale of documents | 1,410.00 |
| Miscellaneous revenue | 867,950.00 |
| Stephen P. Teale Data Center E/O E99/00-95 | 2,435.00 |
| Escheat – Checks, Warrants | 0.00 |
| Total revenue | \$ 14,114,556.04 |
| Total resources | \$ 23,159,858.59 |
| Less Expenditures | |
| Salaries | 10,416,512.38 |
| Staff benefits | 1,733,939.42 |
| Operating expenses and equipment | 3,989,197.24 |
| Reimbursement | (533,076.50) |
| Due from credit unions | (2,073,869.55) |
| Total expenditures | \$ 13,532,702.99 |
| Accumulated surplus, June 30, 2000 | \$ 9,627,155.60 |
| Prior year appropriation adj. 98/99 | 75,724.22 |
| Prior year Income adjustments 98/99 | 14,085.98 |
| Prior prior year appropriation adj. 97/98 | (115.20) |
| Refunds To Reverted Appropriations | 57.18 |
| Special Item of Expense | (263.69) |
| Total adjustments | \$ 89,488.49 |
| Accumulated surplus, adjusted | \$ 9,716,644.09 |

Statement of the Credit Unions Fund

| Revenue and Expenditures for Fiscal year ending June 30, 2000 | |
|---|--------------------|
| Accumulated surplus, July 1, 1999 | \$ 1,187,972.01 |
| Revenue: | |
| Assessment of Credit Unions | \$ 2,251,247.00 |
| Examinations | 27,911.36 |
| License fees, application fees | 190.00 |
| Interest from invested funds | 177,620.93 |
| Miscellaneous Service to the Public | 0.00 |
| Total revenue | \$ 2,456,969.29 |
| Total resources | \$ 3,644,941.30 |
| Less Expenditures | |
| Salaries | 1,343,730.10 |
| Staff benefits | 223,678.18 |
| Operating expenses and equipment | 506,461.27 |
| Total expenditures | \$ 2,073,869.55 |
| Accumulated surplus, June 30, 2000 | \$ 1,571,071.75 |
| Prior Year Income Adjustment 98/99 | 879.12 |
| Special Item of Expense | \$ (134.87) |
| Total adjustments | \$ 744.25 |
| Accumulated surplus, adjusted | \$ 1,571,816.00 |

Department of Financial Institutions Roster

| Address | | |
|--|-------------------------|--------------------|
| | | Telephone |
| 111 Pine Street, Suite 1100 | | 415-263-8500 |
| San Francisco, CA 94111 | | 415-989-5310 (FAX) |
| 300 So. Spring Street, Suite 15513 | | 213-897-2085 |
| Los Angeles, CA 90013-1204 | | 213-897-8860 (FAX) |
| 801 K Street, Suite 2124 | | 916-322-5966 |
| Sacramento, CA 95814 | | 916-322-5976 (FAX) |
| Consumer Desk: | | 800-622-0620 |
| 9609 Waples Street, Suite 100 | | 858-642-4242 |
| San Diego, CA 92121 | | 858-642-5700 (FAX) |
| Department Staff | | |
| EXECUTIVE STAFF | | |
| Name and Position | E-mail | |
| Donald R. Meyer, Commissioner | dmeyer@dfi.ca.gov | |
| Carol D. Chesbrough, Acting Chief Deputy | cchesbrough@dfi.ca.gov | |
| David Scott, Chief State Examiner | dscott@dfi.ca.gov | |
| Rosemarie Oda, General Counsel | roda@dfi.ca.gov | |
| Elizabeth Dooley, Deputy Comm-Credit Union | edooley@dfi.ca.gov | |
| John Connell, Chief Administrative Officer | jconnell@dfi.ca.gov | |
| James Brodie, Deputy Commissioner (North) | jbrodie@dfi.ca.gov | |
| Sharon Dunlavey, Deputy Commissioner (South) | sdunlavey@dfi.ca.gov | |
| Roxanna Constantino, Executive Assistant | rconstantino@dfi.ca.gov | |
| Kim Lucero, Executive Assistant | klucero@dfi.ca.gov | |
| ADMINISTRATIVE STAFF | | |
| John Connell, Chief Administrative Officer | jconnell@dfi.ca.gov | |
| Fiscal and Business Services | | |
| Eli Karam, Senior Accounting Officer | ekaram@dfi.ca.gov | |
| Laura Storniolo, Accountant I | lstorniolo@dfi.ca.gov | |
| Anna Yee, Business Services Officer | ayee@dfi.ca.gov | |
| Robert Duncan, Accounting Technician | rduncan@dfi.ca.gov | |
| Dora Lo, Accounting Technician | dlo@dfi.ca.gov | |
| Jean Nosaka, Management Services Technician | jnosaka@dfi.ca.gov | |
| · · | cdominguez@dfi.gov | |
| Cherlene Dominguez, Office Assistant | caominguez@an.gov | |

| Information Systems | | |
|--|----------------------------|--|
| ame and Position | E-mail | |
| ary Ann Havens, Data Processing Manager | mhavens@dfi.ca.gov | |
| reda Sato, Assoc. Info Systems Analyst | fsato@dfi.ca.gov | |
| rlene Dela Cruz, Assoc. Info. Systems Analyst | adelacruz@dfi.ca.gov | |
| da Torion, Assoc. Info. Systems Analyst | ntorion@dfi.ca.gov | |
| rdo Apolinario, Asst. Info. Systems Analyst | aapolinario@dfi.ca.gov | |
| esar Garcia, Office Assistant | cgarcia@dfi.ca.gov | |
| egal Staff | | |
| osemarie Oda, General Counsel | roda@dfi.ca.gov | |
| Villiam Thompson, Assistant Chief Counsel | tthompson@dfi.ca.gov | |
| Cony Lehtonen, Staff Counsel III | tlehtonen@dfi.ca.gov | |
| homas Loughran, Staff Counsel III | tloughran@dfi.ca.gov | |
| Diana Nishiura, Staff Counsel III | dnishiura@dfi.ca.gov | |
| umes Patten, Counsel | jpatten@dfi.ca.gov | |
| Kenneth Sayre-Peterson, Staff Counsel III | ksayre-peterson@dfi.ca.gov | |
| Robert Venchiarutti, Counsel | rvenchiarutti@dfi.ca.gov | |
| eonida Asuncion, Senior Legal Typis | lasuncion@dfi.ca.gov | |
| Lilia Cabalu, Senior Legal Typist | lcabalu@dfi.ca.gov | |
| Phyllis Pacheco, Senior Legal Typist | ppacheco@dfi.ca.gov | |
| gnes Pagaduan, Senior Legal Typist | apagaduan@dfi.ca.gov | |
| asmin Guevarra, Office Technician | jguevarra@dfi.ca.gov | |
| Personnel and Administrative Services | | |
| Robbin Kleinsorge, Associate Personnel Analyst | rkleinsorge@dfi.ca.gov | |
| Toyce Matushenko, Personnel Services Specialist | jmatushenko@dfi.ca.gov | |
| Aile Adriano, Staff Services Analyst | aadriano@dfi.ca.gov | |
| Rachelle Ruby, Office Assistant | rruby@dfi.ca.gov | |
| Ross Glen, Management Services Technician | rglen@dfi.ca.gov | |
| , and the second | i giene un.ca.gov | |
| olicy, Planning and Legislative Staff | 1 1 0 10 | |
| Peter Van Hoecke, Research Program Specialist | pvanhoecke@dfi.ca.gov | |
| Patrick Carroll, Assoc. Gov't Program Analyst | pcarroll@dfi.ca.gov | |
| ason Summers, Staff Sevices Analyst | jsummers@dfi.ca.gov | |
| ezlie Bush, Consumer Services Representative | lfbush@dfi.ca.gov | |
| Cari Rodriguez, Management Services Technician | crodriguez@dfi.ca.gov | |
| ohn Mason, Office Technician | jmason@dfi.ca.gov | |
| Raymond Radoc, Office Assistant | rradoc@dfi.ca.gov | |
| raining | | |
| Lynnette Myhre, Training Officer | lmyhre@dfi.ca.gov | |

Department of Financial Institutions Roster Continued

| Northern Region David Scott, Chief State Examiner dscott@dfi.ca.gov James Brodie, Deputy Commissioner jbrodie@dfi.ca.gov San Francisco Bank Examination Debie Abella, Financial Institutions Manager dabella@dfi.ca.gov Brian Yuen, Financial Institutions Manager byuen@dfi.ca.gov Franklin Hom, Financial Institutions Supervisor fhom@dfi.ca.gov Julio Prada, Financial Institutions Supervisor jprada@dfi.ca.gov Mack Addison, Fin. Inst. Examiner maddison@dfi.ca.gov Amy Aucutt, Fin. Inst. Examiner aaucutt@dfi.ca.gov | |
|--|--|
| David Scott, Chief State Examiner dscott@dfi.ca.gov James Brodie, Deputy Commissioner jbrodie@dfi.ca.gov San Francisco Bank Examination Debie Abella, Financial Institutions Manager dabella@dfi.ca.gov Brian Yuen, Financial Institutions Manager byuen@dfi.ca.gov Franklin Hom, Financial Institutions Supervisor fhom@dfi.ca.gov Julio Prada, Financial Institutions Supervisor jprada@dfi.ca.gov Mack Addison, Fin. Inst. Examiner maddison@dfi.ca.gov | |
| James Brodie, Deputy Commissioner jbrodie@dfi.ca.gov San Francisco Bank Examination Debie Abella, Financial Institutions Manager dabella@dfi.ca.gov Brian Yuen, Financial Institutions Manager byuen@dfi.ca.gov Franklin Hom, Financial Institutions Supervisor fhom@dfi.ca.gov Julio Prada, Financial Institutions Supervisor jprada@dfi.ca.gov Mack Addison, Fin. Inst. Examiner maddison@dfi.ca.gov | |
| San Francisco Bank Examination Debie Abella, Financial Institutions Manager dabella@dfi.ca.gov Brian Yuen, Financial Institutions Manager byuen@dfi.ca.gov Franklin Hom, Financial Institutions Supervisor fhom@dfi.ca.gov Julio Prada, Financial Institutions Supervisor jprada@dfi.ca.gov Mack Addison, Fin. Inst. Examiner maddison@dfi.ca.gov | |
| Debie Abella, Financial Institutions Manager dabella@dfi.ca.gov Brian Yuen, Financial Institutions Manager byuen@dfi.ca.gov Franklin Hom, Financial Institutions Supervisor fhom@dfi.ca.gov Julio Prada, Financial Institutions Supervisor jprada@dfi.ca.gov Mack Addison, Fin. Inst. Examiner maddison@dfi.ca.gov | |
| Brian Yuen, Financial Institutions Manager byuen@dfi.ca.gov Franklin Hom, Financial Institutions Supervisor fhom@dfi.ca.gov Julio Prada, Financial Institutions Supervisor jprada@dfi.ca.gov Mack Addison, Fin. Inst. Examiner maddison@dfi.ca.gov | |
| Franklin Hom, Financial Institutions Supervisor fhom@dfi.ca.gov Julio Prada, Financial Institutions Supervisor jprada@dfi.ca.gov Mack Addison, Fin. Inst. Examiner maddison@dfi.ca.gov | |
| Julio Prada, Financial Institutions Supervisor jprada@dfi.ca.gov Mack Addison, Fin. Inst. Examiner maddison@dfi.ca.gov | |
| Mack Addison, Fin. Inst. Examiner maddison@dfi.ca.gov | |
| | |
| Amy Aucutt, Fin. Inst. Examiner aaucutt@dfi.ca.gov | |
| | |
| Linda Eng, Sr. Fin. Inst. Examiner leng@dfi.ca.gov | |
| Lori Duldulao, Fin. Inst. Examiner lduldulao@dfi.ca.gov | |
| Paul Fung, Sr. Fin. Inst. Examiner pfung@dfi.ca.gov | |
| Marshall Gleisten, Fin. Inst. Examiner mgleisten@dfi.ca.gov | |
| Marita Gonzalez, Fin. Inst. Examiner mgonzalez@dfi.ca.gov | |
| Lisa Huang, Sr. Fin. Inst. Examiner lsmith@dfi.ca.gov | |
| Justin Hubbs, Fin. Inst. Examiner jhubbs@dfi.ca.gov | |
| Bert Louis, Sr. Fin. Inst. Examiner blouis@dfi.ca.gov | |
| Norman Macy, Fin. Inst. Examiner nmacy@dfi.ca.gov | |
| Edmund Pang, Fin. Inst. Examiner epang@dfi.ca.gov | |
| Crystal Polk, Fin. Inst. Examiner cpolk@dfi.ca.gov | |
| Owen Raven, Sr. Fin. Inst. Examiner oraven@dfi.ca.gov | |
| John Rockwell, Fin. Inst. Examiner jrockwell@dfi.ca.gov | |
| Michelle Schnyder-Martin, Fin. Inst. Examiner mschnyder-martin@dfi.ca.gov | |
| Martin Shek, Fin. Inst. Examiner mshek@dfi.ca.gov | |
| John Tullis, Fin. Inst. Examiner jtullis@dfi.ca.gov | |
| Steven Vance, Fin. Inst. Examiner svance@dfi.ca.gov | |
| David Xu, Fin. Inst. Examiner dxu@dfi.ca.gov | |
| Joy Darrough, Office Technician jdarrough@dfi.ca.gov | |
| Special Licensees Examination | |
| Arlene Rutherford, Financial Institutions Manager arutherford@dfi.ca.gov | |
| Joan Tomlinson, Financial Institutions Supervisor jtomlinson@dfi.ca.gov | |
| Christopher Eaton, Fin. Inst. Examiner ceaton@dfi.ca.gov | |
| Woong Kang, Fin. Inst. Examiner wkang@dfi.ca.gov | |
| Robert Mbama, Sr. Fin. Inst. Examiner rmbama@dfi.ca.gov | |
| James O'Neill, Sr. Fin. Inst. Examiner joneill@dfi.ca.gov | |
| | |
| | |

| Name and Position | E-mail | |
|---|-----------------------------|--|
| Special Licensees Examination Continued | | |
| Helen Vaughn, Fin. Inst. Examiner | hvaughn@dfi.ca.gov | |
| Kevin Wolfe, Fin. Inst. Examiner | kwolfe@dfi.ca.gov | |
| Gertrude Wynn, Fin. Inst. Examiner | gwynn@dfi.ca.gov | |
| Meli Brown, Staff Services Analyst | mbrown@dfi.ca.gov | |
| Suzy Zeigler, Office Technician | szeigler@dfi.ca.gov | |
| Sacramento Bank Examination | | |
| Scott Cameron, Financial Institutions Manager | scameron@dfi.ca.gov | |
| Richard Franklin, Financial Institutions Supervisor | rfranklin@dfi.ca.gov | |
| Jeanette Barraza, Fin. Inst. Examiner | jbarraza@dfi.ca.gov | |
| Frank Bushnell, Sr. Fin. Inst. Examiner | fbushnell@dfi.ca.gov | |
| Marilyn Davis, Fin. Inst. Examiner | mdavis@dfi.ca.gov | |
| Nathaniel Davis, Fin. Inst. Examiner | ndavis@dfi.ca.gov | |
| Scott Harris, Sr. Fin. Inst. Examiner | sharris@dfi.ca.gov | |
| Donald Lake, Sr. Fin. Inst. Examiner | dlake@dfi.ca.gov | |
| Melinda Lee, Sr. Fin. Inst. Examiner | mlee@dfi.ca.gov | |
| Oluwole Makinde-Odusola, Fin. Inst. Examiner | omakinde-odusola@dfi.ca.gov | |
| Shari Miller, Fin. Inst. Examiner | smiller@dfi.ca.gov | |
| George Neil, Sr. Fin. Inst. Examiner | gneil@dfi.ca.gov | |
| Aaron Prosperi, Fin. Inst. Examiner | aprosperi@dfi.ca.gov | |
| Jenny Tran, Fin. Inst. Examiner | jtran@dfi.ca.gov | |
| Southern Region | | |
| Sharon Dunlavey, Deputy Commissioner | sdunlavey@dfi.ca.gov | |
| Los Angeles Bank Examination | | |
| Charlotte Imoto, Financial Institutions Manager | cimoto@dfi.ca.gov | |
| Douglas Kirkpatrick, Financial Institutions Manager | _ | |
| John Ross, Financial Institutions Manager | jross@dfi.ca.gov | |
| Bill Tom, Financial Institutions Manager | btom@dfi.ca.gov | |
| Norman Edwards, Financial Institutions Supervisor | _ | |
| Catherine Nahnsen-Robison, Fin. Inst. Supervisor | cnahnsen-robison@dfi.ca.gov | |
| Daphne Porter, Financial Institutions Supervisor | dporter@dfi.ca.gov | |
| David Spainhour, Financial Institutions Supervisor | • | |
| Kwaku Aboagye, Fin. Inst. Examiner | kaboagye@dfi.ca.gov | |
| Jessie Alumit, Fin. Inst. Examiner | jalumit@dfi.ca.gov | |
| Linda Armstrong, Fin. Inst. Examiner | larmstrong@dfi.ca.gov | |
| Paul Bialecki, Sr. Fin. Inst. Examiner | pbialecki@dfi.ca.gov | |
| Fredrick Brown, Sr. Fin. Inst. Examiner | fbrown@dfi.ca.gov | |
| Larry Bush, Fin. Inst. Examiner | lbush@dfi.ca.gov | |
| Zan, Zuon, rim mon Examiner | to doing difficulty of | |

Department of Financial Institutions Roster Continued

| Name and Position | E-mail | |
|--|------------------------|--|
| Los Angeles Bank Examination Continued | | |
| Levone Cabrera, Fin. Inst. Examiner | lcabrera@dfi.ca.gov | |
| Alex Camba, Sr. Fin. Inst. Examiner | acamba@dfi.ca.gov | |
| Cristobal Caragan, Sr. Fin. Inst. Examiner | ccaragan@dfi.ca.gov | |
| Robert Carlos, Fin. Inst. Examiner | rcarlos@dfi.ca.gov | |
| Annette Cheng, Fin. Inst. Examiner | acheng@dfi.ca.gov | |
| Brenda Childs, Fin. Inst. Examiner | bchilds@dfi.ca.gov | |
| Tak Chow, Fin. Inst. Examiner | tchow@dfi.ca.gov | |
| Trace Ehrig, Fin. Inst. Examiner | tehrig@dfi.ca.gov | |
| Mouna Faragallah, Fin. Inst. Examiner | mfaragallah@dfi.ca.gov | |
| Stuart Feldstein, Sr. Fin. Inst. Examiner | sfeldstein@dfi.ca.gov | |
| Susan Friedman, Fin. Inst. Examiner | sfriedman@dfi.ca.gov | |
| Sharon Hannaford, Fin. Inst. Examiner | shannaford@dfi.ca.gov | |
| Betty Holmes, Fin. Inst. Examiner | bholmes@dfi.ca.gov | |
| Jason Hsieh, Fin. Inst. Examiner | jhsieh@dfi.ca.gov | |
| Jomo Jones, Fin. Inst. Examiner | jjones@dfi.ca.gov | |
| John Kang, Fin. Inst. Examiner | jkang@dfi.ca.gov | |
| Michael Kientz, Fin. Inst. Examiner | mkientz@dfi.ca.gov | |
| Susan Kim, Fin. Inst. Examiner | skim@dfi.ca.gov | |
| Anson Kwan, Fin. Inst. Examiner | akwan@dfi.ca.gov | |
| Kinglan Anna Lo, Fin. Inst. Examiner | klo@dfi.ca.gov | |
| Sukyee Lok, Fin. Inst. Examiner | sukyeelok@dfi.ca.gov | |
| Michelle Martinez, Fin. Inst. Examiner | mmartinez@dfi.ca.gov | |
| Emil Mikhail, Fin. Inst. Examiner | emikhail@dfi.ca.gov | |
| Jose Morales, Fin. Inst. Examiner | jmorales@dfi.ca.gov | |
| Lana Muna, Fin. Inst. Examiner | lmuna@dfi.ca.gov | |
| Carolina Nelson, Fin. Inst. Examiner | cnelson@dfi.ca.gov | |
| Moises Nolasco, Fin. Inst. Examiner | mnolasco@dfi.ca.gov | |
| Robert Norvell, Fin. Inst. Examiner | rnorvell@dfi.ca.gov | |
| Joseph Phelon, Fin. Inst. Examiner | jphelon@dfi.ca.gov | |
| Larry Reed, Fin. Inst. Examiner | lreed@dfi.ca.gov | |
| Shahid Salehjee, Fin. Inst. Examiner | ssalehjee@dfi.ca.gov | |
| Florence Scott, Fin. Inst. Examiner | fscott@dfi.ca.gov | |
| Donald Shimizu, Fin. Inst. Examiner | dshimizu@dfi.ca.gov | |
| Eddy Spralja, Fin. Inst. Examiner | espralja@dfi.ca.gov | |
| Darren Tekely, Fin. Inst. Examiner | dtekely@dfi.ca.gov | |
| Albert Torralba, Fin. Inst. Examiner | atorralba@dfi.ca.gov | |
| Liliana Torres, Fin. Inst. Examiner | ltorres@dfi.ca.gov | |

| Name and Position | E-mail | |
|---|-------------------------|--|
| Los Angeles Bank Examination Continued | | |
| Dannetta Watts-Dixon, Fin. Inst. Examiner | dwatts-dixon@dfi.ca.gov | |
| Tammy Weir, Fin. Inst. Examiner | tweir@dfi.ca.gov | |
| Sandy Wong, Fin. Inst. Examiner | swong@dfi.ca.gov | |
| Lyndia Woo, Fin. Inst. Examiner | lwoo@dfi.ca.gov | |
| Robert Woo, Fin. Inst. Examiner | rwoo@dfi.ca.gov | |
| Monique Ysaguirre, Fin. Inst. Examiner | mysaguirre@dfi.ca.gov | |
| Stephanie Zhao, Fin. Inst. Examiner | szhao@dfi.ca.gov | |
| Jackie Stutz, Office Technician | jstutz@dfi.ca.gov | |
| Cordella Andrade, Office Assistant | candrade@dfi.ca.gov | |
| San Diego Bank Examination | | |
| Sharon Dunlavey, Deputy Commissioner | sdunlavey@dfi.ca.gov | |
| Craig Carlson, Financial Institutions Manager | ccarlson@dfi.ca.gov | |
| Michael Curran, Financial Institutions Supervisor | mcurran@dfi.ca.gov | |
| Paul Crayton, Sr. Fin. Inst. Examiner | pcrayton@dfi.ca.gov | |
| Albert Marquez, Sr. Fin. Inst. Examiner | amarquez@dfi.ca.gov | |
| Charles Nedd, Fin. Inst. Examiner | cnedd@dfi.ca.gov | |
| Carol Rhyne, Fin. Inst. Examiner | crhyne@dfi.ca.gov | |
| William Schott, Sr. Fin. Inst. Examiner | wschott@dfi.ca.gov | |
| Rosalyn Tomaszewski, Fin. Inst. Examiner | rtomaszewski@dfi.ca.gov | |
| Ruth Wimer, Fin. Inst. Examiner | rwimer@dfi.ca.gov | |
| | · · | |
| Jay Turner, Office Technician | jturner@dfi.ca.gov | |
| CREDIT UNION EXAMINATION STAFF | | |
| Elizabeth Dooley, Deputy Comm-Credit Union | edooley@dfi.ca.gov | |
| San Francisco Credit Union Examination | | |
| Beverly Ryan, Financial Institutions Manager | bryan@dfi.ca.gov | |
| Lana Tom, Financial Institutions Supervisor | ltom@dfi.ca.gov | |
| Emily Carroll, Fin. Inst. Examiner | ecarroll@dfi.ca.gov | |
| Kathleen Moore, Sr. Fin. Inst. Examiner | kmoore@dfi.ca.gov | |
| Laura Nguyen, Fin. Inst. Examiner | lnguyen@dfi.ca.gov | |
| Richard Posey, Fin. Inst. Examiner | rposey@dfi.ca.gov | |
| Wayne Savage, Fin. Inst. Examiner | wsavage@dfi.ca.gov | |
| Sean Sisser, Fin. Inst. Examiner | ssisser@dfi.ca.gov | |
| Gerald Spicer, Sr. Fin. Inst. Examiner | gspicer@dfi.ca.gov | |
| Sylvester Youngblood, Fin. Inst. Examiner | syoungblood@dfi.ca.gov | |
| Nina Gaetos, Office Technician | ngaetos@dfi.ca.gov | |
| Sacramento Credit Union Examination | | |
| Greg Juricich, Fin. Inst. Examiner | gjuricich@dfi.ca.gov | |

Department of Financial Institutions Roster Continued

| Name and Position | E-mail | |
|---|----------------------|--|
| Los Angeles Credit Union Examination | | |
| Joni Kimbrell, Financial Institutions Manager | jkimbrell@dfi.ca.gov | |
| Lawrence Chung, Fin. Inst. Examiner | lchung@dfi.ca.gov | |
| Bryan Eng, Sr. Fin. Inst. Examiner | beng@dfi.ca.gov | |
| T. Bert McLane, Sr. Fin. Inst. Examiner | bmclane@dfi.ca.gov | |
| Donald Proctor, Fin. Inst. Examiner | dproctor@dfi.ca.gov | |
| Evamarie Reta, Fin. Inst. Examiner | ereta@dfi.ca.gov | |
| David Schmitt, Fin. Inst. Examiner | dschmitt@dfi.ca.gov | |
| Beverly Wharton, Fin. Inst. Examiner | bwharton@dfi.ca.gov | |
| Adriana Yasin, Fin. Inst. Examiner | ayasin@dfi.ca.gov | |
| Nancy Yu, Fin. Inst. Examiner | nyu@dfi.ca.gov | |
| Lykisha Curtis, Office Technician | lcurtis@dfi.ca.gov | |
| San Diego Credit Union Examination | | |
| Donald Kelly, Fin. Inst. Examiner | dkelly@dfi.ca.gov | |
| | | |

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General Comments

The year 2000 began on a high note, with robust capital markets and low unemployment combining to create the perfect conditions for strong economic growth. But the growth rate proved unsustainable. At midyear, signs of moderation were apparent. By year's end, there was a general slowdown in the economy, characterized by reduced spending and increased inventories. The failure of numerous technology startups to achieve profitability caused stock prices to slide and consumer confidence to fall. In California, an energy issue brought about by a lack of power generating capacity and increased demand further complicated the situation.

Despite these setbacks, the state's economy continued to perform well. Unemployment remained at or near historic, 30-year lows. Home prices remained high, due to a limited supply and strong demand. During the latter half of the year, this was helped along by lower mortgage rates, which dropped to 18 month lows after peaking in May 2000 due to the Federal Reserve's interest rate hikes during the first part of the year. The Fed cut the benchmark fed funds rate one-half percentage point in January 2001.

One factor that has mitigated the effects of the national economic slowdown in California is export trade. The strong economic growth experienced by the state's trading partners caused a 20 percent increase in the export of manufactured goods to total \$129.7 billion in 2000, a new record for California exports. Twenty-two of 26 export markets showed double-digit growth. The passage of permanent normal trade relations for China and China's admission to the World Trade Organization offer tremendous opportunities to California exporters in the coming years.

Prospects for 2001 remain guarded. Some analysts expect the U.S. economy to recover fairly quickly, while others maintain that this assessment may be too optimistic. While the economic slowdown has led financial institution regulators toward an increased focus on asset quality and credit standards there are concerns that the adoption of a too-strict policy could deny credit to worthy borrowers and forestall economic recovery. In California, much will depend on the restructuring of the state's energy distribution system. The high price of homes in proximity to areas of job growth is also an area of concern.

Commercial Banks

The 202 state-chartered banks at yearend 2000 reported total assets of \$124.1 billion, an increase of \$10.7 billion or 9.4 percent, from the \$113.4 billion at yearend 1999. Loans, at \$80.2 billion were up \$8.2 billion, or 11.4 percent from \$72.0 billion in 1999, while deposits were \$102.4 billion, up \$9.8 billion from \$92.6 billion in 1999, an increase of 10.6 percent. Equity capital showed a strong 13.5 percent increase from \$11.1 billion to \$12.6 billion over the same period.

Net income at yearend 2000 was \$1.5 billion, up 15.4 percent from \$1.3 billion a year earlier, causing the return on assets to increase from 1.15 percent to 1.23 percent over the year. The net interest margin at yearend 2000 was 4.47 percent compared to 4.25 one year ago.

Noncurrent loans remained steady, edging down a bit from 0.69 percent in 1999 to 0.68 percent at yearend 2000. Other real estate owned was down from \$88.4 million, to \$51 million over the same period—a decline of \$37.4 million or 42.3 percent. Reserve coverage of non-current loans remained steady, edging down a fraction of a percent from 262.83 percent to 262.05 percent.

There was a net decrease of 13 banks over the year, from 215 at yearend 1999 to 202 at yearend 2000. Five banks opened during the year, but this gain was offset by 16 state banks that merged out of existence during the year, and two that converted to federal charter.

Industrial Banks

The number of industrial banks decreased from 23 to 22 during the year while total assets increased 10.1 percent from \$9.9 billion to \$10.9 billion over the same period. Loans grew 9.5 percent, from \$8.4 billion in 1999 to \$9.2 billion in 2000, while deposits grew 8.1 percent over the period from \$8.6 billion to \$9.3 billion.

Net interest income was up 11.7 percent, from \$486.7 million to \$543.5 million, but asset quality concerns sparked a 125.7 percent increase in the provision for loan losses from \$87.0 million to \$196.4 million. This caused net income to slide 64.0 percent, from \$97.4 million in 1999 to \$35.1 million in 2000. The return on assets ratio dropped correspondingly from 0.98 percent to 0.32 percent.

Noncurrent loans expressed as a percent of total loans increased to 2.04 percent at yearend 2000 from 1.12 percent a year ago, while reserve coverage of noncurrent loans dropped from 156.59 percent to 99.11 percent over the same period.

During the year, Governor Davis signed into law SB 2148 (Polanco) which transformed deposit-taking industrial loan companies into a new class called industrial banks.

Credit Unions

State-chartered credit unions grew in number from 213 to 216 over the year, while posting strong double-digit growth in loans, assets, shares and capital. Loans were up \$5.6 billion from \$19.3 billion in 1999 to \$24.9 billion in 2000, a gain of 29.0 percent. Assets were up 29.2 percent from \$27.7 billion to \$35.8 billion, a gain of \$8.1 billion or 29.2 percent. Shares went from \$24.2 billion to \$31.2 billion over the year, a gain of \$7.0 billion, or 28.9 percent. Capital was up from \$2.8 to

\$3.7 billion a gain of 32.1 percent or \$0.9 million over the same period.

Credit unions reported net income of \$369.7 million, \$104.0 million over the \$265.7 million reported in 1999—a gain of 39 percent, while the return on assets ratio increased from 1.10 percent to 1.16 percent. Asset quality remained stable. Delinquent loans went from \$101.0 million in 1999 to \$141.5 million in 2000, an increase of \$40.5 million or 40.1 percent. But expressed as a percentage of total loans, the increase in delinquent loans was modest, going from 0.5 percent at yearend 1999 to 0.6 percent at yearend 2000.

The Commissioner took possession of Caribbean-American Credit Union, Los Angeles on November 22, 2000. Hughes Aircraft Federal Credit Union assumed the member share accounts.



Governor Edmund G. "Pat" Brown signing the Credit Union Day proclamation, c. 1959. Joining him are:

From left to right: Leo Shapiro, Jerry Brohard, W. Marvin Draper, René Coleman Herre, Fred Graham, Clarence Murphy.

Leo Shapiro (1895-1992) was the founder of the California credit union movement.

Premium Finance Companies

Total assets of 72 premium finance companies were \$215.8 million at yearend 2000, a decline of \$69.4 million, or 24.3 percent from the \$285.2 million reported one year ago. Net income was \$7.0 million, up \$2.7 million, or 62.8 percent from the \$4.3 million reported in 1999. During the year, two premium finance companies opened, and four closed.

Trust Companies and Departments

The carrying value of the trust assets held by 26 state-chartered bank trust departments and 18 trust companies was \$524.3 billion at yearend 2000, almost level with the \$524.8 billion reported a year ago.

Income from fiduciary activities of state chartered banks combined with net income of trust companies were \$230.0 million, an increase of \$5.6 million or 2.5 percent from one year previous.

The fiduciary assets of 24 national banks and savings banks totaled \$932.3 billion, down \$56.6 billion, or 5.7 percent from the \$988.9 billion reported in 1999.

Foreign Banks



Bank of Canton, est. 1909 San Francisco, California

Total assets of agencies and branch offices of foreign banks in California decreased \$1.9 billion over the year, from \$27.4 billion in 1999 to \$25.5 billion in 2000 a decline of 6.9 percent. Loans were down \$1.8 billion, from \$24.1 billion to \$22.3 billion a decline of 7.5 percent, while deposits were down from \$5.9 billion to \$3.5 billion a decline of \$2.4 billion, or 40.7 percent. Total operating income was down from \$2.4 billion to \$2.3 billion, a decline of 4.2 percent over the same period.

The number of foreign banks with agencies or branch offices decreased from 57 to 54 over the same period.

We continue to see a decade-long trend of decreasing foreign bank assets, as foreign banks reduce their overseas offices as a result of consolidations due to mergers and cost-cutting measures imposed to increase profitability.

Savings and Loan Associations

One state chartered savings and loan associations converted to federal charter in the year 2000, reducing the number of state associations from four to three. Assets decreased accordingly from \$2.2 billion in 1999 to \$1.3 billion in 2000–a decline of 40.9 percent. Loans were down from \$1.5 billion to \$635 million a decline of \$865 million or 57.7 percent, while deposits went from \$1.8 billion to \$1.1 billion a decrease of \$700 million or 38.9 percent over the same period.

Net income declined \$10.4 million, from \$25.9 million in 1999 to \$15.5 million in 2000— a decrease of 40.1 percent, which caused the return on assets to decrease slightly from 1.20 percent to 1.18 percent. Noncurrent loans as a percentage of total loans increased from 0.18 percent to 0.34 percent.

Special Licensees

During 1999, (the last year for which information was available) the Department's transmitter licensees forwarded \$3.1 billion from California to foreign countries, up \$500 million or 19.2 percent from the \$2.6 billion reported in 1998. During 1999, the Department's payment instrument licensees sold \$81.3 billion in payment instruments in California, an increase of \$15.8 billion or 24.1 percent from 1998. Over the same period, the Department's travelers check licensees sold \$1.6 billion in travelers checks in California, down 5.9 percent from the \$1.7 billion sold in 1998.

STRUCTURE SCACTIVITY TO REPORT

Commercial Banks

On January 1, 2000, there were 215 state-chartered commercial banks. During the year, five commercial banks opened for business. Sixteen commercial banks became extinct through merger and two state-chartered commercial banks converted to federal charter, bringing the total number of state-chartered commercial banks at yearend to 202.

The banks opened and closed during the year are:

New Banks

Five de novo commercial banks opened for business:

| Name | City | Capitalization | | Capitalizati | | Date Opened |
|--------------------------------|-------------|----------------|------------|--------------|--|-------------|
| 1st Pacific Bank of California | San Diego | \$ | 11,499,580 | 11/17/00 | | |
| Heritage Bank South Valley | Morgan Hill | \$ | 7,000,000 | 1/14/00 | | |
| Orange Community Bank | Orange | \$ | 6,080,500 | 11/20/00 | | |
| Solano Bank | Vacaville | \$ | 9,000,000 | 7/17/00 | | |
| Southland Business Bank | Irwindale | \$ | 5,073,223 | 4/26/00 | | |

Conversions to National Charter

One state-chartered commercial bank converted to a national bank:

Name
Location
Converted
Bank of America Community Development Bank
as Bank of America California, N.A

Location
Converted
6/15/00

One state-chartered commercial bank converted to a federal savings bank:

Name Location Converted
Franklin Bank as Franklin Templeton Bank & Trust, San Mateo 5/1/00
F.S.B., Salt Lake City, Utah



Commercial & Savings Bank Stockton, California – Early twentieth century

Commercial Banks Continued

| Mergers | | | | |
|--|--------------------------|--|---------------------|------------|
| In 2000, there were twenty n | nergers involving state- | chartered banks. The following | ng table lists thos | e mergers: |
| Surviving Bank | Location | Merged Bank | Location | Mergea |
| Bank of Orange County | Torrance | CalWest Bank | Torrance | 7/14/00 |
| Bank of the Sierra | Porterville | Sierra National Bank | Tehachapi | 5/19/00 |
| Business Bank of California | San Bernardino | Valley Merchants Bank, N.A. | Hemet | 8/31/00 |
| Civic Bank of Commerce | Oakland | East County Bank | Antioch | 1/31/00 |
| East-West Bank | San Marino | American International Bank | Los Angeles | 2/29/00 |
| First Bank & Trust | Newport Beach | Bank of Ventura | Ventura | 8/31/00 |
| First Bank & Trust* | San Francisco | Commercial Bank of San Francisco | San Francisco | 10/31/00 |
| | | First Bank & Trust | Newport Beach | n 10/31/00 |
| | | First Bank of California | Sacramento | 10/31/00 |
| | | First Bank Texas National Association | Houston, TX | 10/31/00 |
| | | Millennium Bank | San Francisco | 12/29/00 |
| First Bank of California | Sacramento | Lippo Bank | San Francisco | 5/31/00 |
| First National Bank of Central California | Salinas | San Benito Bank | Hollister | 7/31/00 |
| General Bank | Los Angeles | General Savings Bank of Washington | Bellevue, WA | 2/10/00 |
| People's Bank of California | Los Angeles | Bank of Hollywood | Los Angeles | 1/31/00 |
| U.S. Bank, N.A. | Minneapolis, MN | Peninsula Bank of San Diego | San Diego | 1/14/00 |
| | | Scripps Bank | San Diego | 10/14/00 |
| Wells Fargo Bank, N.A. | San Francisco | North County Bank | Escondido | 8/18/00 |
| Westamerica Bank | San Rafael | Bank of Lake County | Lakeport | 8/18/00 |
| | | First Counties Bank | Clearlake | 9/16/00 |

^{*} Name of surviving bank changed from Redwood Bank

Industrial Banks

On September 30, 2000 Governor Davis signed Senate Bill 2148 (Polanco). The bill transformed the 23 deposit-taking industrial loan companies, also known as thrift and loan associations into industrial banks, a new classification of banks. During the year, one industrial bank surrendered its license bringing the number of industrial banks at yearend to twenty-two.

Voluntarily Surrender of License

One industrial bank voluntarily surrendered its license:

NameLocationClosedCrown American BankLos Angeles12/27/00

Foreign (Other State) Industrial Banks

One foreign (other state) industrial bank opened agency offices in California:

NameStateLocationOpenedAdvanta Bank CorpUtahFresno1/13/00

Credit Unions

On January 1, 2000, there were 218 state-chartered credit unions, including five out-of-state credit unions. During the year, thirteen federal credit unions converted to state charter. One credit union was closed and ordered liquidated, one credit union voluntarily surrendered its license and eight state-chartered credit unions merged, making 221 credit unions including five out-of-state credit unions.

| Thirteen federal credit un | ions converted to stat | te charter: | | | |
|---|--------------------------|---|---------------|------------------|-----------|
| Name | ions converted to state | e charter. | Location | | Converted |
| Alliance Federal Credit Union as Alliance Credit Union | | San Jose | | 7/1/00 | |
| ACU Federal Credit Union | n as America's Choice | e Credit Union | Redwood (| City | 8/28/00 |
| Kaiser-Lakeside Federal U | nion as Kaiser-Lakesi | de Credit Union | Oakland | | 12/29/00 |
| Long Beach Schools Feder as LBS Financial Credit U | | | Long Beach | n | 12/18/00 |
| North County Federal Cre | edit Union as North (| County Credit Union | La Jolla | | 12/27/00 |
| North Island Federal Crec as North Island Financial | | | San Diego | | 11/7/00 |
| Providence First Federal Credit Union as Providence First Credit Union | | | Burbank | | 4/3/00 |
| Rockwell Federal Credit U | Jnion as Financial Par | rtners Credit Union | Downey | | 12/27/00 |
| Star One Federal Credit U | nion as Star One Cre | edit Union | Sunnyvale | | 12/15/00 |
| Unipac Federal Credit Un | ion as Unipac Credit | Union | San Francis | sco | 12/21/00 |
| USC Federal Credit Union | n as USC Credit Unio | n | Los Angele | s | 12/27/00 |
| Ventura County Federal C as Ventura County Credit | | | Ventura | | 12/27/00 |
| Whittier Area Federal Cre as Credit Union of Southe | | | Whittier | | 12/21/00 |
| License Revocations | | | | | |
| One credit union was clos | ed and ordered liquid | dated by the Commiss | sioner of Fin | ancial Instituti | ons: |
| Name | Location | Acquiring Credit | Union | Location | Closed |
| Caribbean-American Credit Union | Los Angeles | Hughes Aircraft Er Federal Credit Ur | 1 / | Los Angeles | 11/22/00 |
| Voluntarily Surrender of Li | cense | | | | |
| One credit union volunta | rily surrendered its lic | cense: | | | |
| Name | | Location | | | Closed |
| West Los Angeles CSO Cr | edit Union | Los Angeles | | | 6/26/00 |

| Mergers | | | | |
|--|------------------------|---|-------------------|----------|
| In 2000 there were twelve mergers: | ergers involving state | -chartered credit unions. The fo | llowing table lis | ts those |
| Surviving Credit Union | Location | Merged Credit Union | Location | Merged |
| Butte Federal Credit Union | Biggs | Placer Nevada Grange Credit Union | Auburn | 11/16/00 |
| Central State Credit Union | Stockton | Stockton Delta Credit Union | Stockton | 5/15/00 |
| Hughes Aircraft Federal Credit Union | Manhattan Beach | Santa Monica Consumers Credit Union | Santa Monica | 1/31/00 |
| National J.A.C.L. Credit Union | Salt Lake City, UT | San Francisco J.A.C.L. Credit Union | San Francisco | 3/21/00 |
| Nikkei Credit Union | Gardena | West Los Angeles Japanese Credit Union | Los Angeles | 12/29/00 |
| Orange County's Credit Union | Santa Ana | Anaheim City Employees Credit Union dba Anaheim Area Credit Union | Anaheim | 10/31/00 |
| | | Shur Lok Federal Credit Union | Irvine | 3/1/00 |
| Patelco Credit Union | San Francisco | Levi Strauss Employees Federal Credit Union | San Francisco | 1/20/00 |
| Point Loma Credit Union | San Diego | Associates Mechanical Federal Credit Union | San Diego | 10/5/00 |
| | | National City Federal Credit Union | National City | 5/15/00 |
| UFCW Local 1288 Credit Union | Fresno | Spreckels District #4 Credit Union | Mendota | 9/5/00 |
| UFCW of Northern California Federal Credit Union | San Leandro | Electricians #595 Credit Union | San Leandro | 7/13/00 |



Contestants in the Miss California Credit Union contest wait for the results to be announced at the California Credit Union League's Annual Meeting. Los Angeles, CA – 1961

Industrial Loan Companies

There were 74 premium finance companies on January 1, 2000. During the year, two premium finance companies opened and four closed, making 72 premium finance companies at yearend 2000.

| _ | | ш | , | 1 | Companies |
|-----|-------|---|-------------|---------|-----------|
| - 1 | COTAT | - | TOTAL TITLE | Hinanco | ombanice |
| Τ, | CW | | remuni | 1 mance | Companies |
| | | | | | |

Two premium finance companies opened for business:

| Name | Location | Opened |
|------------------------|-----------|----------|
| Fox Financial Services | Fullerton | 3/9/00 |
| Nova Financial, Inc. | Fullerton | 10/19/00 |

Premium Finance Companies Closed

Three premium finance companies closed:

| Name | Location | Closed |
|--------------------------------------|----------------|----------|
| Freeway Budget Plan, Inc. | Orange | 10/23/00 |
| Gemini Premium Finance Service, Inc. | Westminster | 3/14/00 |
| Infinity Acceptance Corporation | Woodland Hills | 12/19/00 |
| Western Family Premium Corp. | Woodland Hills | 2/3/00 |

Trust Companies and Department

On January 1, 2000, there were 20 trust companies. During the year, one trust company merged and one voluntarily surrendered its license, to bring the total number of trust companies at yearend to eighteen.

At the start of the year, there were 28 state banks with trust powers. During the year, one bank was granted trust powers, one bank converted to a federal savings bank, two banks with trust departments merged, making 26 banks with trust powers as of December 31, 2000.

Mergers

One trust company merged with a federal savings bank:

| Surviving Institution | Location | Merged Institution | Location | Merged |
|-----------------------|--------------------|--------------------|-----------|--------|
| Franklin Templeton | Salt Lake City, UT | Franklin Templeton | San Mateo | 5/1/00 |
| Bank & Trust | | Trust Co. | | |

Voluntarily Surrender of License

One trust company voluntarily surrendered its license:

| Name | Location | Effected |
|------------------------|-------------|----------|
| Imperial Trust Company | Los Angeles | 4/12/00 |

Trust Powers

One state-chartered bank was granted trust powers:

| Name | Location | Effected |
|----------------|---------------|----------|
| Mid-State Bank | Arroyo Grande | 12/18/00 |

Foreign (Other Nation) Banks

On January 1, 2000, there were 65 agencies and branch offices of foreign (other nation) banks representing 57 banks. During the year to date, two branches opened, while three agencies and one branch closed, leaving 63 agency and branch offices representing 54 banks.

Of the total, 19 are depository agencies, 13 are non-depository agencies, four are limited branch offices, two are retail branch offices and 25 are wholesale branch offices. The offices opened and closed during the year are presented on the following tables:

Agencies and Branch Offices of Foreign (Other Nation) Banks Opened

Two branch offices opened during the year:

WHOLESALE BRANCH OFFICE

| Name of Bank | Country | Location | Opened |
|-----------------------------|---------|------------------|---------|
| BNP Paribas ^a | France | Los Angeles | 5/23/00 |
| E. Sun Commercial Bank Ltd. | Taiwan | City of Industry | 7/25/00 |

Agencies and Branch Offices of Foreign (Other Nation) Banks Closed

Three agencies and one branch office closed during the year:

RETAIL BRANCH OFFICE

| Name of Bank | Country | Location | Closed |
|--|---------|---------------|---------|
| Bank Hapoalim, B.M. | Israel | San Francisco | 6/9/00 |
| DEPOSITORY AGENCY Banco do Brasil, S.A. | Brazil | Los Angeles | 8/1/00 |
| NON-DEPOSITORY AGENCIES | | | |
| Asahi Bank Ltd. ^b | Japan | Los Angeles | 3/1/00 |
| Paribasª | France | Los Angeles | 5/23/00 |

^a In connection with the merger of Paribas and Banque Nationale de Paris, to form BNP Paribas

Transformed to a representative office

Foreign (Other Nation) Banks Continued

Representative Offices of Foreign (Other Nation) Banks

On January 1, 2000, there were 27 representative offices of foreign (other nation) banks representing 25 banks. During the year to date, six representative offices opened and eight closed, leaving 25 representative offices representing 23 banks. The representative offices that opened and closed are shown on the following tables:

Representative Offices of Foreign (Other Nation) Banks Opened

Six representative offices of foreign (other nation) banks opened during the year:

| Name of Bank | Country | Location | Opened |
|------------------------------------|---------|---------------|---------|
| Asahi Bank Ltd ^a | Japan | Los Angeles | 3/1/00 |
| Banca Intesa | Italy | San Francisco | 5/8/00 |
| Banco do Brasil, S.A. ^b | Brazil | Los Angeles | 8/1/00 |
| Bank Austria AG ^c | Austria | San Francisco | 11/3/00 |
| Bank Hapoalim, B.M. | Israel | San Francisco | 6/9/00 |
| BNP Paribas ^d | France | San Francisco | 5/23/00 |

- ^a Transformed from a non-depository agency
- Transformed from depository agency
- In connection with the merger of Bank Austria AG and Sparkasse Stockerau Aktiengesellschaft
- In connection with the merger of Paribas and Banque Nationale de Paris, to form BNP Paribas

Representative Offices of Foreign (Other Nation) Banks Closed

Eight representative offices of foreign (other nation) banks closed during the year:

| Name of Bank | Country | Location | Closed |
|---|---------|---------------|----------|
| Bank Austria AG | Austria | San Francisco | 11/3/00 |
| Bank Hapoalim, B.M. | Israel | Los Angeles | 6/20/00 |
| BNP Paribas | France | San Francisco | 12/15/00 |
| CARIPLO-Cassa di Risparmio dell Provincie Lombarde S.p.A. | Italy | San Francisco | 5/8/00 |
| Credit Agricole Indosuez | France | San Francisco | 2/18/00 |
| Deutsche Bank, AG | Germany | San Francisco | 3/31/00 |
| Paribas | France | San Francisco | 5/23/00 |
| Sumitomo Trust & Banking Company, Ltd. | Japan | Los Angeles | 10/20/00 |

Foreign (Other State) Banks

On January 1, 2000, there were 43 foreign (other state) banks with facilities in California. During the year, one banks opened facilities and two bank closed, making 42 foreign (other state) banks with facilities on December 31, 2000, of which 34 were insured, foreign (other state) banks and eight were non-insured foreign (other state) banks. The facilities that opened and closed are shown on the following tables:

Facilities of Foreign (Other State) Banks Opened

One foreign (other state) banks opened facilities during the year:

INSURED BANKS

Name of BankStateLocationOpenedSunrise Bank of ArizonaArizonaSan Diego3/23/00

Facilities of Foreign (Other State) Banks Closed

Two foreign (other state) banks closed their facilities during the year:

INSURED BANKS

Name of BankStateLocationOpenedBankers Trust (Delaware)DelawareLos Angeles10/1/00Zions First National BankUtahWalnut Creek12/1/99

Special Licenses

On January 1, 2000, there were 49 transmitters of money abroad, eleven issuers of payment instruments and seven issuers of travelers checks. During the year, five transmitters of money abroad opened and one closed. One issuer of payment instruments opened and two closed and one issuer of travelers checks closed. As of yearend 2000, there were 53 transmitters of money abroad, ten issuers of payment instruments and six issuers of travelers checks licensed by the Department of Financial Institutions.

| Five transmitters of money abroad opened during the year | ear: | |
|---|-----------------|---------|
| Name | Location | Opened |
| Armenian Express, Inc. | Glendale | 6/30/00 |
| Cong Ty Chuyen Tien Viet Nam, Inc. | Santa Maria | 8/18/00 |
| LBP Remittance Co. | Van Nuys | 5/31/00 |
| Motran Services Inc. | Los Angeles | 9/25/00 |
| Ruesch International, Inc. | Washington, DC | 3/31/00 |
| Transmitter of Money Abroad Surrender of License | | |
| One transmitter of money abroad voluntarily surrender | ed its license: | |
| Name | Location | Closed |
| Ruesch International Inc. | New York, NY | 6/5/00 |
| New Issuer of Payment Instruments | | |
| One issuer of payment instruments was opened during | the year: | |
| Name | Location | Opened |
| GroupEx Financial Corporation | La Mirada | 3/7/00 |
| Issuer of Payment Instruments Surrender of License | | |
| Two issuers of payment instruments were closed during | the year: | |
| Name | Location | Closed |
| Mid-America Money Order Company | Louisville, KY | 1/26/00 |
| PayMyBills.com | Pasadena | 12/1/00 |
| Issuer of Travelers Checks Surrender of License | | |
| One issuer of travelers of checks was closed during the y | vear: | |
| Name | Location | Closed |
| Thomas Cook Australia PTY, Ltd. | Toronto, Canada | 7/14/00 |

Liquidations Pending

The Commissioner has made it a priority to conclude the following five liquidations in process:

1. Canadian Commercial Bank On September 10, 1985, the Superintendent

of Banks ordered that the California property and business of Canadian Commercial Bank, a bank organized under Canadian law, be liquidated. At the time of the seizure, the Bank was licensed to maintain a non-depository agency in Santa Ana and representative offices in Los Angeles and San

Francisco.

2. United Security Trust Company On February 24, 1989, the Superintendent

of Banks ordered the liquidation of United Security Trust Company, a corporation organized under the laws of the State of California and headquartered in Santa Barbara, which was authorized to transact

trust business.

3. First Independent Trust Company On May 19, 1989, the Superintendent

of Banks ordered the liquidation of First Independent Trust Company, a corporation organized under the laws of the State of California and headquartered in Sacramento, which was authorized to

transact trust business.

4. Global Telegraph Corporation On February 27, 1992, the Superintendent

of Banks ordered the liquidation of Global Telegraph Corporation, a corporation organized under the laws of the State of Nevada, which was licensed to engage in the business of receiving money for transmission

to foreign countries.

5. P.T. Bank Dagang Nasional Indonesia On September 3, 1998, the Commissioner of

Financial Institutions ordered the liquidation of the California property and business of P.T. Bank Dagang Nasional Indonesia, a corporation organized under the laws of Indonesia, which was licensed to maintain a depository agency in Los Angeles.

2000 Commercial Bank Financial Data

| mber of institutions | 202 |
|---|---------------|
| sets | |
| Cash and due from banks | \$ 7,290,473 |
| Securities | 25,680,010 |
| Federal funds sold | 6,217,629 |
| Loans | 80,177,364 |
| Less allowance for loan losses | 1,424,388 |
| Trading assets | 147,558 |
| Premises and fixed assets | 1,211,400 |
| Other real estate owned | 112,184 |
| Investments in unconsolidated subsidiaries | 35,317 |
| Customers' liability under acceptances | 110,588 |
| Intangible assets | 1,849,476 |
| Other assets | 2,645,968 |
| Total assets | \$124,053,579 |
| bilities and capital | |
| Total deposits | \$102,411,878 |
| Federal funds purchased | 3,056,265 |
| Demand notes issued to the U.S. Treasury | 139,351 |
| Trading liabilities | 22,193 |
| Other borrowed money | 3,564,166 |
| Liability on acceptances outstanding | 110,588 |
| Subordinated notes and debentures | 585,012 |
| Other liabilities | 1,613,089 |
| Perpetual preferred stock | 30,931 |
| Common stock | 2,743,859 |
| Surplus | 5,069,567 |
| Undivided profits and capital reserves | 4,651,368 |
| Unrealized gains on available-for-sale securities | 55,312 |
| Total equity capital | 12,551,037 |
| Total liabilities and capital | \$124,053,579 |

| Statement of Income for the year ended December 31, 2000 (in thousands of | dollars |
|---|--------------|
| Interest income | |
| Loans | \$ 6,889,774 |
| Lease financing receivables | 168,592 |
| Due from depository institutions | 43,371 |
| Securities | 1,563,636 |
| Trading assets | 9,693 |
| Federal funds sold | 351,014 |
| Total interest income | \$ 9,026,080 |
| Interest expense | |
| Deposits | 3,017,664 |
| Federal funds purchased | 193,187 |
| Borrowings | 227,516 |
| Subordinated notes | 44,406 |
| Total interest expense | \$ 3,482,773 |
| Net interest income | \$ 5,543,307 |
| Provision for loan loss | \$ 473,748 |
| Noninterest income | |
| Fiduciary activities | \$ 134,787 |
| Service charges | 349,336 |
| Trading revenue | 41,527 |
| Other fee income | 471,005 |
| All other noninterest income | 227,456 |
| Total noninterest income | \$ 1,224,111 |
| Realized gains on securities | (\$ 6,795) |
| Noninterest expense | |
| Salaries | \$ 1,949,953 |
| Premises and fixed assets | 532,618 |
| Other noninterest expense | 1,372,976 |
| Total noninterest expense | \$ 3,855,547 |
| Income before income taxes and extraordinary items | \$ 2,431,328 |
| Income tax | 908,234 |
| Income before extraordinary items | 1,523,094 |
| Extraordinary items | 1,175 |
| Net income | \$ 1,524,269 |

Profile of State Chartered Banks

| Period Ending | 12/31/97 | 12/31/98 | 12/31/99 | 12/31/00 |
|--|----------|-----------|-----------|-----------|
| Number of Banks | 212 | 213 | 215 | 202 |
| Loans & Leases (Net)* | 56,002.7 | 64,119.7 | 71,994.3 | 80,177.4 |
| Reserve for loans | 1,128.8 | 1,213.9 | 1,300.0 | 1,424.3 |
| Total Assets | 91,305.6 | 104,426.3 | 113,363.2 | 124,053.6 |
| Total Deposits | 77,515.0 | 87,477.6 | 92,552.6 | 102,411.9 |
| Total Equity Capital | 8,892.1 | 10,454.7 | 11,137.7 | 12,551.0 |
| Noncurrent Loans & Leases** | 607.2 | 603.8 | 494.6 | 543.5 |
| Total Past Due Loans & Leases*** | 1,124.3 | 1,163.4 | 971.7 | 1,120.4 |
| Other Real Estate Owned**** | 196.1 | 122.2 | 88.4 | 51.0 |
| Interest Earned | 6,406.6 | 6,496.9 | 7,561.7 | 9,026. |
| Interest Expense | 2,399.1 | 2,401.8 | 2,744.5 | 3,482.8 |
| Net Interest Income | 4,007.5 | 4,095.1 | 4,817.3 | 5,543.3 |
| Noninterest Income | 975.8 | 1,021.7 | 1,199.9 | 1,224. |
| Loan Loss Provision | 257.8 | 236.7 | 296.6 | 473. |
| Noninterest Expense | 3,133.5 | 3,246.8 | 3,608.8 | 3,855.0 |
| Net Income | 1,016.8 | 1,032.3 | 1,302.7 | 1,524.3 |
| Return on Assets# | 1.11 | 0.99 | 1.15 | 1.23 |
| Return on Equity# | 11.43 | 9.87 | 11.70 | 12.14 |
| Net Interest Margin# | 4.39 | 3.92 | 4.25 | 4.47 |
| Loans & Leases/Deposits | 72.25 | 73.30 | 77.79 | 78.29 |
| Loans & Leases/Assets | 61.34 | 61.40 | 63.51 | 64.63 |
| LLR/Total Loans | 2.02 | 1.89 | 1.81 | 1.78 |
| Equity Capital/Assets | 9.74 | 10.01 | 9.82 | 10.12 |
| Noncurrent Loans&Leases/ Total Loans&Leases | 1.08 | 0.94 | 0.69 | 0.68 |
| Tot. Past Due Loans&Leases/ Loans&Leases | 2.01 | 1.81 | 1.35 | 1.40Tota |
| Reserves for Loans/ Noncurrent Loans&Leases | 185.90 | 201.05 | 262.83 | 262.09 |

^{*} Net of unearned income.

^{**} Noncurrent loans & leases are loans & leases past due 90 days or more and nonaccruals.

^{***} Includes noncurrent loans & leases plus loans & leases 30-89 days delinquent.

^{****} Other Real Estate Owned (ORE) is Total ORE less direct and indirect investments in real estate ventures;

[#] Aggregate return

Selected Financial Data — Commercial Banks

| | | | Loans & | Loan Loss | | | | | |
|------------------------------------|-----------------|-----------|-----------|--------------|-----------|-----------|------------|--------|-------|
| Name of Bank | Location | Assets | Leases | Reserve | Deposits | Capital | Net Income | ROA | RO |
| st Pacific Bank | San Diego | 16,105 | 1,240 | 12 | 6,004 | 9,966 | (1,469) | (9.12) | (14.7 |
| Alliance Bank | Culver City | 124,516 | 96,314 | 2,023 | 112,173 | 9,017 | 2,063 | 1.66 | 22.8 |
| America California Bank | San Francisco | 91,678 | 60,844 | 781 | 81,762 | 7,129 | 544 | 0.59 | 7. |
| American Business Bank | Los Angeles | 179,442 | 60,888 | 1,105 | 161,757 | 13,532 | 1,331 | 0.74 | 9. |
| American Commercial Bank | Ventura | 266,435 | 197,476 | 3,553 | 238,527 | 25,077 | 3,719 | 1.40 | 14. |
| American River Bank | Sacramento | 225,496 | 155,464 | 1,969 | 187,360 | 19,597 | 3,645 | 1.62 | 18. |
| antelope Valley Bank | Lancaster | 230,225 | 159,657 | 1,486 | 199,904 | 24,186 | 4,103 | 1.78 | 16. |
| asahi Bank of California | Los Angeles | 101,329 | 43,189 | 1,646 | 78,009 | 22,932 | 813 | 0.80 | 3 |
| asiana Bank | Sunnyvale | 24,755 | 16,642 | 300 | 19,956 | 4,683 | (445) | (1.80) | (9.5 |
| Auburn Community Bank | Auburn | 56,527 | 47,735 | 440 | 52,133 | 3,696 | 196 | 0.35 | 5. |
| Bank of Agriculture nd Commerce | Stockton | 192,552 | 106,420 | 1,197 | 170,984 | 12,429 | 2,201 | 1.14 | 17. |
| Bank of Alameda | Alameda | 99,840 | 63,211 | 959 | 91,342 | 7,876 | 655 | 0.66 | 8 |
| Bank of Amador | Jackson | 88,876 | 62,248 | 786 | 76,002 | 12,308 | 1,755 | 1.97 | 14. |
| Bank of Canton of Calif. | San Francisco | 1,079,229 | 414,547 | 7,607 | 864,191 | 150,771 | 10,410 | 0.96 | 6 |
| ank of Coronado | Coronado | 77,205 | 51,240 | 406 | 70,588 | 5,717 | 850 | 1.10 | 14 |
| ank of Granada Hills | Granada Hills | 91,869 | 62,186 | 868 | 82,447 | 8,377 | 1,209 | 1.32 | 14 |
| ank of Hemet, The | Hemet | 292,234 | 242,769 | 2,467 | 267,845 | 22,724 | 3,101 | 1.06 | 13 |
| ank of Lakewood | Lakewood | 24,163 | 15,111 | 242 | 22,400 | 1,726 | (470) | (1.95) | (27. |
| ank of Los Altos | Los Altos | 256,023 | 173,501 | 2,258 | 233,906 | 19,187 | 1,508 | 0.59 | 7 |
| ank of Madera County | Oakhurst | 24,248 | 16,427 | 162 | 20,789 | 3,332 | (560) | (2.31) | (16. |
| Bank of Marin | Corte Madera | 379,097 | 264,949 | 4,213 | 341,710 | 34,352 | 4,521 | 1.19 | 13 |
| ank of Oakland | Oakland | 57,138 | 42,401 | 719 | 50,443 | 5,428 | 653 | 1.14 | 12 |
| ank of Orange County | Fountain Valley | 263,178 | 178,578 | 2,666 | 223,410 | 36,898 | 1,010 | 0.38 | 2 |
| ank of Petaluma | Petaluma | 214,864 | 126,180 | 3,529 | 180,194 | 17,049 | 971 | 0.45 | 5 |
| ank of Rio Vista | Rio Vista | 128,034 | 48,971 | 1,135 | 112,210 | 14,777 | 645 | 0.50 | 4 |
| ank of Sacramento | Sacramento | 93,100 | 65,955 | 757 | 82,654 | 9,828 | 829 | 0.89 | 8 |
| ank of San Francisco, The | San Francisco | 216,520 | 115,615 | 1,600 | 137,733 | 62,094 | 0 | 0.00 | 0 |
| ank of Santa Clara | Santa Clara | 415,550 | 264,536 | 6,302 | 379,213 | 32,318 | 1,327 | 0.32 | 4 |
| Bank of Stockton | Stockton | 1,116,905 | 733,328 | 23,589 | 948,608 | 128,854 | 16,344 | 1.46 | 12 |
| Bank of the Orient | San Francisco | 472,204 | 319,334 | 5,376 | 430,697 | 28,305 | 2,298 | 0.49 | 8 |
| ank of the Sierra | Porterville | 607,150 | 421,754 | 5,712 | 527,776 | 41,609 | 6,307 | 1.04 | 15 |
| ank of the West | San Francisco | 1,158,718 | 8,451,640 | 99,548 | 8,232,484 | 1,384,604 | 110,099 | 0.99 | 7 |
| ank of Visalia | Visalia | 92,716 | 57,274 | 908 | 82,001 | 8,111 | 928 | 1.00 | 11 |
| ank of Walnut Creek | Walnut Creek | 349,730 | 252,370 | 5,042 | 310,910 | 33,022 | 6,288 | 1.80 | 19 |
| ank of Willits | Willits | 84,233 | 36,180 | 1,040 | 69,917 | 14,223 | 1,313 | 1.56 | 9 |
| ay Area Bank | Redwood City | 207,361 | 157,955 | 3,917 | 167,250 | 16,165 | 3,103 | 1.50 | 19 |
| Bay Bank of Commerce | San Leandro | 163,352 | 126,222 | 3,040 | 133,761 | 12,334 | 1,590 | 0.97 | 12 |
| BNY Western Trust Co. | Los Angeles | 263,396 | 0 | 0 | 4,777 | 219,186 | 10,574 | 4.01 | 4 |
| Borel Bank and Trust Co. | San Mateo | 371,243 | 233,898 | 4,196 | 337,471 | 28,789 | 6,422 | 1.73 | 22 |
| Business Bank of Calif. | San Bernardino | 311,060 | 180,368 | 1,843 | 265,767 | 32,458 | 2,874 | 0.92 | 8. |
| donicos Dank Or Calli. | oan Demardino | 311,000 | 100,500 | 1,043 | 203,707 | 32,430 | 2,0/4 | 0.72 | 0. |

Selected Financial Data - Commercial Banks Continued

| | | | Loans & | Loan Loss | | | | | |
|--|------------------|-----------|-----------|--------------|-----------|---------|------------|--------|-------|
| Name of Bank | Location | Assets | Leases | Reserve | Deposits | • | Net Income | | RO |
| SYL Bank Group | Orange | 284,949 | 188,008 | 2,295 | 254,421 | 29,167 | 2,366 | 0.83 | 8.1 |
| California Bank & Trust | San Diego | 6,952,560 | 4,855,632 | 71,284 | 5,589,804 | 714,322 | 74,079 | 1.07 | 10.3 |
| California Center Bank | Los Angeles | 449,437 | 307,546 | 6,633 | 395,938 | 42,909 | 8,403 | 1.87 | 19.5 |
| California Chohung Bank | Los Angeles | 110,338 | 92,402 | 1,633 | 70,367 | 39,082 | 3,664 | 3.32 | 9.3 |
| California Commerce Bank | Century City | 2,150,568 | 1,176,567 | 24,619 | 1,892,721 | 168,153 | 35,163 | 1.64 | 20.9 |
| California Oaks State Bank | Thousand Oaks | 49,098 | 25,722 | 238 | 45,427 | 3,579 | 1 | 0.00 | 0.0 |
| California Pacific Bank | San Francisco | 74,986 | 48,511 | 3,017 | 60,696 | 13,093 | 1,440 | 1.92 | 11. |
| Camarillo Community Bank | Camarillo | 129,408 | 91,693 | 1,114 | 118,337 | 10,449 | 1,407 | 1.09 | 13. |
| Capital Bank of North County | Carlsbad | 125,049 | 73,210 | 839 | 115,367 | 8,812 | 1,329 | 1.06 | 15. |
| Capitol Valley Bank | Roseville | 54,653 | 39,470 | 587 | 49,007 | 5,281 | (22) | (0.04) | (0.4 |
| Cathay Bank | Los Angeles | 2,203,417 | 1,459,274 | 21,967 | 1,881,148 | 206,740 | 38,749 | 1.76 | 18. |
| Cedars Bank | Los Angeles | 252,021 | 165,402 | 1,995 | 223,801 | 18,955 | 1,165 | 0.46 | 6. |
| Central California Bank | Sonora | 49,921 | 34,140 | 419 | 44,926 | 4,569 | 110 | 0.22 | 2. |
| Central Sierra Bank | San Andreas | 123,811 | 77,678 | 1,027 | 105,255 | 9,787 | 1,286 | 1.04 | 13. |
| Cerritos Valley Bank | Artesia | 128,531 | 60,954 | 1,876 | 105,066 | 10,872 | 66 | 0.05 | 0. |
| Charter Pacific Bank | Agoura Hills | 96,783 | 64,606 | 1,119 | 82,827 | 13,133 | 726 | 0.75 | 5. |
| Chinatrust Bank (U.S.A.) | Torrance | 1,636,872 | 1,087,857 | 16,553 | 1,310,240 | 138,838 | 22,067 | 1.35 | 15. |
| iitizens Bank of Ievada County | Nevada City | 75,316 | 55,207 | 703 | 66,878 | 7,622 | 906 | 1.20 | 11. |
| itizens Business Bank | Ontario | 2,306,571 | 1,053,916 | 19,153 | 1,598,864 | 188,980 | 34,963 | 1.52 | 18. |
| CivicBank of Commerce | Oakland | 498,385 | 378,120 | 6,573 | 429,583 | 53,444 | 6,879 | 1.38 | 12. |
| Clovis Community Bank | Clovis | 202,161 | 96,019 | 2,047 | 180,989 | 18,595 | 1,796 | 0.89 | 9. |
| NA Trust Corporation | Costa Mesa | 164,064 | 0 | 0 | 124,305 | 29,088 | 3,502 | 2.13 | 12. |
| Coast Commercial Bank | Santa Cruz | 439,769 | 222,401 | 5,245 | 318,418 | 37,020 | 5,509 | 1.25 | 14. |
| Comerica Bank-California | San Jose | 5,801,060 | 4,709,188 | 87,593 | 5,026,653 | 603,966 | 86,778 | 1.50 | 14. |
| Community Bank | Pasadena | 1,155,499 | 805,555 | 11,691 | 914,779 | 94,136 | 13,545 | 1.17 | 14. |
| Community Bank f Central California | Salinas | 703,820 | 473,394 | 9,371 | 635,261 | 56,824 | 9,277 | 1.32 | 16. |
| Community Bank f San Joaquin | Stockton | 49,015 | 14,477 | 225 | 40,241 | 8,638 | (777) | (1.59) | (9.0 |
| Community Bank f the Bay | Oakland | 39,147 | 27,582 | 542 | 34,499 | 4,225 | (1,190) | (3.04) | (28.1 |
| County Bank | Merced | 676,334 | 413,595 | 8,207 | 602,629 | 50,765 | 7,061 | 1.04 | 13. |
| Dai-Ichi Kangyo Bank | Los Angeles | 538,991 | 106,636 | 3,703 | 341,033 | 62,680 | 4,822 | 0.89 | 7. |
| Desert Community Bank | Victorville | 298,277 | 221,986 | 2,684 | 270,040 | 26,055 | 3,125 | 1.05 | 11. |
| astern International Bank | Los Angeles | 74,153 | 55,168 | 1,251 | 64,522 | 9,052 | 1,011 | 1.36 | 11. |
| ast-West Bank | San Marino | 2,483,334 | 1,813,503 | 23,848 | 1,953,776 | 201,045 | 35,049 | 1.41 | 17. |
| ldorado Bank | Tustin | 1,022,327 | 560,451 | 8,683 | 866,487 | 85,016 | 10,032 | 0.98 | 11. |
| ncino State Bank | Encino | 114,775 | 50,388 | 477 | 106,885 | 7,605 | 1,196 | 1.04 | 15. |
| verTrust Bank | City of Industry | 160,466 | 95,869 | 1,207 | 143,389 | 14,429 | 1,149 | 0.72 | 7. |
| xchange Bank | Santa Rosa | 919,366 | 587,388 | 10,400 | 818,225 | 93,749 | 14,034 | 1.53 | 14. |
| armers & Merchants | Lodi | 906,536 | 497,291 | 11,876 | 767,556 | 88,993 | 11,171 | 1.23 | 12. |

| Name of Bank | Location | Assets | Loans & Leases | Loan Loss Reserve | Deposits | Capital | Net Income | ROA | ROI |
|---|-----------------|-----------|-------------------|-------------------------|-----------|---------|------------|---------|--------|
| Farmers and Merchants Bank of Long Beach | Long Beach | 1,905,160 | 475,223 | 32,450 | 1,252,945 | 459,456 | 40,607 | 2.13 | 8.8 |
| Feather River State Bank | Yuba City | 301,333 | 178,276 | 5,725 | 267,688 | 25,621 | 2,847 | 0.94 | 11.1 |
| First American Bank | Rosemead | 150,776 | 92,129 | 2,015 | 133,798 | 14,851 | 2,731 | 1.81 | 18.3 |
| First Bank & Trust | San Francisco | 2,514,747 | 1,946,295 | 36,334 | 2,180,339 | 271,091 | 30,570 | 1.22 | 11.2 |
| First Bank of San Luis Obispo | San Luis Obispo | 238,755 | 133,474 | 1,583 | 152,216 | 19,577 | 2,960 | 1.24 | 15.1 |
| First Commerce Bank | Encino | 77,013 | 54,162 | 1,074 | 69,031 | 7,773 | 1,142 | 1.48 | 14.6 |
| First Commercial Bank Taiwan | Alhambra | 178,687 | 101,805 | 1,420 | 146,367 | 30,012 | 665 | 0.37 | 2.2 |
| First Community Bank of the Desert | Indian Wells | 132,660 | 92,289 | 1,498 | 121,249 | 10,288 | 1,456 | 1.10 | 14.1 |
| First Continental Bank | Rosemead | 264,890 | 179,863 | 2,909 | 239,515 | 24,477 | 2,378 | 0.90 | 9.7 |
| First Credit Bank | Los Angeles | 281,123 | 203,428 | 5,019 | 233,245 | 41,294 | 11,370 | 4.04 | 27.5 |
| First International Bank | Chula Vista | 54,332 | 39,271 | 2,109 | 48,156 | 3,697 | (1,704) | (3.14) | (46.09 |
| First Mountain Bank | Big Bear Lake | 87,259 | 47,305 | 1,007 | 79,315 | 7,697 | 911 | 1.04 | 11.8 |
| First Northern Bank of Dixon | Dixon | 391,628 | 224,355 | 7,228 | 349,779 | 36,537 | 5,071 | 1.29 | 13.8 |
| First Regional Bank | Los Angeles | 305,634 | 236,176 | 4,600 | 278,144 | 23,415 | 2,485 | 0.81 | 10.6 |
| First United Bank | San Diego | 116,764 | 73,793 | 1,130 | 107,504 | 8,596 | 841 | 0.72 | 9.7 |
| First Western Bank | Simi Valley | 192,832 | 106,410 | 1,275 | 169,723 | 16,335 | 2,406 | 1.25 | 14.7 |
| Five Star Bank | Rocklin | 49,732 | 17,058 | 119 | 37,394 | 11,965 | (117) | (0.24) | (0.98 |
| Foothill Independent Bank | Glendora | 505,737 | 368,474 | 3,692 | 454,266 | 47,921 | 6,988 | 1.38 | 14.5 |
| Fremont Bank | Fremont | 864,673 | 696,718 | 8,088 | 729,425 | 64,003 | 8,007 | 0.93 | 12.5 |
| Frontier State Bank | Redondo Beach | 71,978 | 54,827 | 918 | 64,205 | 7,234 | (7,960) | (11.06) | (110.0 |
| General Bank | Los Angeles | 1,941,115 | 964,938 | 19,426 | 1,680,597 | 198,113 | 34,895 | 1.80 | 17.6 |
| Gilmore Bank | Los Angeles | 76,778 | 45,609 | 590 | 62,543 | 13,079 | 22 | 0.03 | 0.1 |
| Golden Gate Bank | San Francisco | 271,912 | 176,991 | 3,561 | 225,385 | 17,505 | 3,026 | 1.11 | 17.2 |
| Granite State Bank | Monrovia | 92,388 | 41,680 | 496 | 84,843 | 6,732 | 951 | 1.03 | 14.1 |
| Guaranty Bank of California | Los Angeles | 121,724 | 65,329 | 612 | 99,372 | 11,289 | 734 | 0.60 | 6.5 |
| Hacienda Bank | Santa Maria | 62,413 | 39,890 | 440 | 57,195 | 4,958 | 143 | 0.23 | 2.8 |
| Hanmi Bank | Los Angeles | 1,034,204 | 632,497 | 11,976 | 935,132 | 85,741 | 15,535 | 1.50 | 18.1 |
| Heritage Bank East Bay | Fremont | 93,632 | 67,213 | 970 | 84,689 | 8,243 | 86 | 0.09 | 1.0 |
| Heritage Bank of Commerce | San Jose | 457,754 | 364,191 | 5,865 | 395,539 | 39,311 | 6,058 | 1.32 | 15.4 |
| Heritage Bank South Valley | Morgan Hill | 48,938 | 41,806 | 558 | 41,225 | 7,081 | 81 | 0.17 | 1.1 |
| Heritage Oaks Bank | Paso Robles | 183,395 | 137,475 | 1,320 | 167,748 | 13,351 | 2,288 | 1.25 | 17.1 |
| Humboldt Bank | Eureka | 426,972 | 262,334 | 3,502 | 349,464 | 32,549 | 7,234 | 1.69 | 22.2 |
| mperial Bank | Inglewood | 7,482,160 | 4,225,555 | 69,524 | 6,713,707 | 488,670 | 43,111 | 0.58 | 8.8 |
| nternational Bank of California | Los Angeles | 171,619 | 116,468 | 1,859 | 153,970 | 14,251 | 1,109 | 0.65 | 7.7 |
| Kerman State Bank | Kerman | 113,483 | 76,906 | 1,260 | 101,568 | 10,852 | 930 | 0.82 | 8.5 |
| Kings River State Bank | Reedley | 132,742 | 82,175 | 802 | 97,080 | 23,286 | 943 | 0.71 | 4.0 |
| Lake Community Bank | Lakeport | 100,976 | 80,594 | 1,275 | 88,032 | 9,151 | 1,457 | 1.44 | 15.9 |

73,853

S. San Francisco 115,170

Liberty Bank

1,026 104,196 10,334 688

0.60 6.66

Selected Financial Data - Commercial Banks Continued

| Name of Bank | Location | Assets | Loans & Leases | Loan Loss Reserve | Deposits | Capital | Net Income | ROA | RO |
|-----------------------------------|------------------|-----------|-------------------|-------------------------|-----------|---------|------------|--------|-------|
| os Robles Bank | Thousand Oaks | 173,239 | 108,948 | 1,934 | 158,514 | 13,050 | 2,280 | 1.32 | 17.4 |
| Manufacturers Bank | Los Angeles | 1,208,655 | 691,238 | 24,962 | 942,500 | 167,732 | 11,712 | 0.97 | 6.9 |
| Mechanics Bank, The | Richmond | 1,739,125 | 1,183,230 | 15,756 | 1,450,617 | 169,285 | 20,281 | 1.17 | 11.9 |
| Mellon 1st Business Bank | Los Angeles | 1,672,489 | 885,723 | 11,512 | 1,275,711 | 309,139 | 13,398 | 0.80 | 4. |
| Metro Commerce Bank | San Rafael | 209,162 | 164,823 | 1,939 | 190,280 | 16,372 | 3,183 | 1.52 | 19. |
| Metropolitan Bank | Oakland | 62,569 | 37,007 | 449 | 50,664 | 5,260 | 319 | 0.51 | 6. |
| Mid Valley Bank | Red Bluff | 160,957 | 107,219 | 1,685 | 147,540 | 12,269 | 1,805 | 1.12 | 14. |
| Mid-Peninsula Bank | Palo Alto | 1,092,061 | 762,307 | 14,237 | 914,636 | 77,076 | 13,013 | 1.19 | 16. |
| Mid-State Bank | Arroyo Grande | 1,455,853 | 919,966 | 13,280 | 1,233,312 | 174,725 | 27,697 | 1.90 | 15. |
| Mission Bank | Bakersfield | 35,067 | 27,920 | 344 | 29,328 | 5,435 | 486 | 1.39 | 8. |
| Modesto Commerce Bank | Modesto | 161,990 | 94,495 | 1,573 | 140,182 | 16,977 | 2,064 | 1.27 | 12. |
| Montecito Bank & Trust | Santa Barbara | 357,237 | 243,425 | 3,799 | 322,206 | 30,892 | 4,088 | 1.14 | 13. |
| Monterey County Bank | Monterey | 83,695 | 43,729 | 468 | 72,214 | 5,408 | 847 | 1.01 | 15. |
| Murphy Bank | Fresno | 76,204 | 67,880 | 473 | 66,708 | 7,863 | 856 | 1.12 | 10. |
| Network Bank USA | Ontario | 54,758 | 40,565 | 631 | 47,792 | 6,732 | 292 | 0.53 | 4. |
| North Valley Bank | Redding | 338,811 | 245,224 | 2,918 | 295,708 | 35,368 | 5,642 | 1.67 | 15. |
| Oak Valley Community Bank | Oakdale | 133,945 | 87,075 | 1,156 | 110,308 | 13,596 | 1,538 | 1.15 | 11. |
| Oceanic Bank | San Francisco | 107,639 | 66,341 | 1,053 | 82,754 | 17,077 | 1,411 | 1.31 | 8. |
| Ojai Valley Bank | Ojai | 74,715 | 30,892 | 708 | 67,911 | 6,531 | 909 | 1.22 | 13. |
| Orange Community Bank | Orange | 13,502 | 1,488 | 20 | 7,558 | 5,643 | (412) | (3.05) | (7.3 |
| Pacific Business Bank | Santa Fe Springs | 174,493 | 115,297 | 1,899 | 147,064 | 18,409 | 1,209 | 0.69 | 6. |
| Pacific Coast Bankers' Bank | San Francisco | 51,367 | 37,592 | 379 | 44,564 | 5,656 | 610 | 1.19 | 10. |
| Pacific Crest Bank | Agoura Hills | 637,491 | 400,285 | 7,240 | 529,619 | 46,215 | 6,338 | 0.99 | 13. |
| Pacific Liberty Bank | Huntington Beach | n 38,327 | 20,714 | 280 | 33,181 | 5,056 | 406 | 1.06 | 8. |
| Pacific Mercantile Bank | Newport Beach | 162,619 | 99,491 | 1,146 | 131,112 | 27,893 | 4 | 0.00 | 0. |
| Pacific State Bank | Stockton | 113,737 | 83,644 | 1,001 | 104,738 | 8,047 | 1,007 | 0.89 | 12. |
| Pacific Union Bank | Los Angeles | 731,661 | 467,712 | 8,895 | 646,349 | 76,299 | 12,151 | 1.66 | 15. |
| Palomar Community Bank | Escondido | 78,102 | 55,508 | 726 | 66,582 | 10,500 | (1,824) | (2.34) | (17.3 |
| an American Bank | Los Angeles | 37,205 | 24,173 | 595 | 31,245 | 5,565 | 259 | 0.70 | 4. |
| Peninsula Bank of Commerce | Millbrae | 296,236 | 215,215 | 4,869 | 259,815 | 23,123 | 5,176 | 1.75 | 22. |
| Placer Sierra Bank | Auburn | 673,048 | 430,700 | 4,825 | 587,289 | 76,056 | 1,794 | 0.27 | 2. |
| Plumas Bank | Quincy | 243,214 | 163,582 | 1,888 | 223,256 | 18,165 | 2,563 | 1.05 | 14. |
| Preferred Bank | Los Angeles | 588,999 | 323,315 | 4,391 | 501,357 | 50,891 | 8,227 | 1.40 | 16. |
| Prime Bank | Los Angeles | 128,442 | 43,323 | 550 | 118,963 | 8,965 | 627 | 0.49 | 6. |
| riVest Bank | Costa Mesa | 41,339 | 19,306 | 189 | 35,660 | 4,516 | 128 | 0.31 | 2. |
| Rancho Bank | San Dimas | 125,839 | 78,554 | 730 | 114,703 | 10,864 | 1,311 | 1.04 | 12. |
| Rancho Bernardo Community Bank | San Diego | 71,040 | 50,416 | 809 | 63,842 | 6,388 | 634 | 0.89 | 9. |
| Redding Bank of Commerce | Redding | 255,055 | 194,295 | 2,974 | 219,892 | 26,898 | 4,969 | 1.95 | 18. |
| Redlands Centennial Bank | Redlands | 94,084 | 59,642 | 867 | 86,461 | 6,683 | 983 | 1.04 | 14. |
| River City Bank | Sacramento | 527,171 | 306,178 | 8,134 | 456,320 | 42,161 | 5,576 | 1.06 | 13. |

| Name of Bank | Location | Assets | Loans & Leases | Loan Loss Reserve | Deposits | Capital | Net Income | ROA | ROI |
|-------------------------------------|------------------|-----------|-------------------|-------------------------|-----------|---------|------------|--------|--------|
| Sacramento Commercial Bank | Sacramento | 236,431 | 148,764 | 2,597 | 193,632 | 38,473 | 463 | 0.20 | 1.2 |
| Saehan Bank | Los Angeles | 178,516 | 114,679 | 2,604 | 163,978 | 12,459 | 2,206 | 1.24 | 17.7 |
| San Joaquin Bank | Bakersfield | 248,049 | 181,261 | 2,655 | 223,309 | 19,078 | 2,555 | 1.03 | 13.3 |
| Santa Barbara Bank & Trust | Santa Barbara | 2,280,670 | 1,623,011 | 20,968 | 1,895,372 | 173,826 | 39,934 | 1.75 | 22.9 |
| Santa Lucia Bank | Atascadero | 116,128 | 77,912 | 911 | 105,670 | 9,968 | 1,535 | 1.32 | 15.4 |
| Sanwa Bank California | Los Angeles | 9,313,705 | 7,490,488 | 158,633 | 7,479,843 | 866,541 | 126,308 | 1.36 | 14.5 |
| Savings Bank of Mendocino County | Ukiah | 497,956 | 247,909 | 6,793 | 426,741 | 70,187 | 7,375 | 1.48 | 10.5 |
| Scott Valley Bank | Yreka | 216,302 | 133,047 | 1,918 | 188,304 | 22,980 | 2,640 | 1.22 | 11.4 |
| Service 1st Bank | Stockton | 28,946 | 6,837 | 90 | 20,267 | 8,524 | (1,298) | (4.48) | (15.23 |
| Silicon Valley Bank | Santa Clara | 5,493,520 | 1,714,436 | 73,800 | 4,904,348 | 474,478 | 86,521 | 1.57 | 18.2 |
| olano Bank | Vacaville | 23,487 | 2,132 | 25 | 14,967 | 8,436 | (560) | (2.38) | (6.6 |
| Sonoma Valley Bank | Sonoma | 140,337 | 92,585 | 2,121 | 123,352 | 14,031 | 2,232 | 1.59 | 15.9 |
| South Coast Commercial Bank | Irvine | 121,849 | 100,471 | 1,215 | 108,503 | 12,247 | 1,592 | 1.31 | 13.0 |
| outhland Business Bank | Irwindale | 14,671 | 6,260 | 80 | 10,853 | 3,626 | (1,322) | (9.01) | (36.4 |
| outhwest Community Bank | Encinitas | 87,083 | 64,365 | 808 | 78,241 | 7,857 | 726 | 0.83 | 9. |
| pectrum Bank | Montebello | 106,774 | 47,949 | 633 | 99,282 | 6,966 | 589 | 0.55 | 8.4 |
| state Bank of India (Calif.) | Los Angeles | 81,080 | 40,178 | 708 | 62,723 | 11,604 | 727 | 0.90 | 6 |
| tockmans Bank | Elk Grove | 174,618 | 122,155 | 1,565 | 157,940 | 15,137 | 3,697 | 2.12 | 24. |
| ummit Bank | Oakland | 140,613 | 80,647 | 1,428 | 128,672 | 11,161 | 2,313 | 1.64 | 20. |
| ummit State Bank | Rohnert Park | 224,721 | 170,935 | 1,801 | 174,808 | 19,578 | 1,574 | 0.70 | 8. |
| un Country Bank | Victorville | 127,910 | 90,121 | 1,326 | 115,732 | 10,715 | 1,872 | 1.46 | 17. |
| unwest Bank | Tustin | 196,309 | 132,757 | 2,554 | 165,802 | 21,963 | 2,725 | 1.39 | 12. |
| Tehama Bank | Red Bluff | 238,117 | 169,858 | 2,279 | 206,077 | 17,909 | 2,900 | 1.22 | 16. |
| imberline Community Bank | Yreka | 92,944 | 57,891 | 525 | 83,805 | 8,434 | 976 | 1.05 | 11. |
| Tokai Bank of California | Los Angeles | 1,912,623 | 1,705,160 | 30,947 | 1,520,474 | 204,831 | 28,231 | 1.48 | 13. |
| Tri Counties Bank | Chico | 970,568 | 640,391 | 11,670 | 838,104 | 83,457 | 13,188 | 1.36 | 15. |
| Jnion Safe Deposit Bank | Stockton | 997,512 | 326,982 | 7,652 | 659,923 | 70,816 | 6,666 | 0.67 | 9. |
| Jnited Commercial Bank | San Francisco | 2,495,435 | 1,931,822 | 28,901 | 2,064,019 | 157,890 | 26,969 | 1.08 | 17. |
| Jnited Pacific Bank | City of Industry | 164,273 | 110,108 | 1,620 | 149,509 | 13,759 | 472 | 0.29 | 3. |
| Jnited Security Bank | Fresno | 356,653 | 260,575 | 3,773 | 271,863 | 33,750 | 6,256 | 1.75 | 18. |
| Jpland Bank | Upland | 104,917 | 84,082 | 1,108 | 92,739 | 9,715 | 1,714 | 1.63 | 17.0 |
| /alencia Bank & Trust | Santa Clarita | 221,529 | 134,561 | 2,005 | 196,416 | 17,244 | 2,423 | 1.09 | 14.0 |
| /alley Bank | Moreno Valley | 73,202 | 43,670 | 1,283 | 67,891 | 4,760 | (3,441) | (4.70) | (72.2 |
| alley Community Bank | Pleasanton | 46,260 | 37,289 | 526 | 39,184 | 6,925 | 21 | 0.05 | 0.3 |
| alley Independent Bank | El Centro | 796,180 | 567,971 | 5,942 | 657,486 | 62,142 | 8,267 | 1.04 | 13. |
| Verdugo Banking Co. | Glendale | 113,696 | 89,752 | 1,725 | 100,816 | 10,400 | 1,410 | 1.24 | 13. |
| /intage Bank | Napa | 222,859 | 150,144 | 2,243 | 202,488 | 19,217 | 3,913 | 1.76 | 20.3 |
| Visalia Community Bank | Visalia | 115,100 | 72,688 | 1,439 | 101,662 | 10,321 | 686 | 0.60 | 6.6 |
| Wells Fargo Bank, Ltd. | Los Angeles | 278,752 | 0 | 0 | 10 | 181,232 | 39 | 0.01 | 0.0 |

Yosemite Bank

Mariposa

Selected Financial Data - Commercial Banks Continued

110,935

As of December 31, 2000 in thousands of dollars Loan Loans & Loss Name of Bank Location AssetsDeposits Capital Net Income ROAROE Leases ReserveWells Fargo Central Bank Calabasas 5,293 0 0 10 5,267 107 2.02 2.03 Westamerica Bank San Rafael 4,015,710 2,482,159 52,067 3,248,618 299,328 77,288 1.92 25.82 Western State Bank Duarte 88,100 57,193 893 78,187 8,911 593 0.67 6.65 Wilshire State Bank 17.74 Los Angeles 423,980 288,268 4,968 389,349 29,134 5,169 1.22 Woodland Yolo Community Bank 41,698 33,584 345 36,252 3,563 127 0.30 3.56

45,211

526

98,057

10,036

1,251

1.13

12.47



Yosemite Cash Store - 1910

California State-Chartered Commercial Banks

| Name | Address | City | ZIP | Principal Officer | Telephone/Home Page |
|---|---------------------------|--------------------------|------------|----------------------|--------------------------|
| st Pacific Bank of California | 7728 Regents Road | San Diego | 92122 | Robert B Hildt | Telephone/Home Page |
| Alliance Bank | 100 Corporate Pointe | Culver City | 90230 | Curtis S Reis | |
| | | | | | www.allbank.com |
| America California Bank | 417 Montgomery Street | San Francisco | 94104 | R.A Roensch | |
| American Business Bank | 523 West 6th St, Ste. 900 | Los Angeles | 90014 | Donald P Johnson | |
| American Commercial Bank | 300 Esplanade Dr, Ste 110 | Oxnard | 93030 | Gerald J Lukiewski | |
| American River Bank | 1545 River Park Drive | Sacramento | 95815 | William L Young | |
| Antelope Valley Bank | 831 West Lancaster Blvd | Lancaster | 93534 | Jack D Seefus | |
| Asahi Bank of California | 350 South Grand Avenue | Los Angolos | 90071 | Eiji Ohashi | www.avbank.com |
| Asiana Bank | 1082 East El Camino Real | Los Angeles Sunnyvale | 94897 | Won H Chung | |
| | 412 Auburn-Folsom Road | Auburn | 95603-5515 | John G Briner | |
| Auburn Community Bank Bank of Agriculture & | 340 East Main Street | Stockton | 95202 | Ronald Berberian | |
| Commerce | 340 East Main Street | Stockton | 93202 | Rollaid Del Del lali | |
| Bank of Alameda | 2130 Otis Drive | Alameda | 94501 | Steven G Andrews | |
| | | | | | www.bankofalameda.com |
| Bank of Amador | 422 Sutter Street | Jackson | 95642 | Larry Standing | www.bankamador.com |
| Bank of Canton of California | 555 Montgomery Street | San Francisco | 94111 | Eric H Wen | |
| | , | | | | www.bankcanton.com |
| Bank of Coronado | 1190 Orange Avenue | Coronado | 92118 | William R McLaurin | |
| Bank of Granada Hills | 10820 Zelzah Avenue | Granada Hills | 91344-4432 | Richard C Taylor | |
| Bank of Hemet (The) | 1600 East Florida Avenue | Hemet | 92344 | James B Jaqua | |
| Bank of Lakewood | 4950 North Clark Avenue | Lakewood | 90712 | Richard E Proudfit | |
| Bank of Los Altos | 4546 El Camino Real | Los Altos | 94022 | Rob Holden | www.bankoflosaltos.com |
| Bank of Madera County | 40266 Junction Drive | Oakhurst | 93644 | Fred H Brylka | www.bankonosanos.com |
| Bank of Marin | 50 Madera Boulevard | Corte Madera | 94925 | W. R Griswold, Jr. | |
| Dank of Ivialin | 30 Madera Boulevard | Corte Madera | 94923 | w. K Griswold, jr. | www.bankofmarin.com |
| Bank of Oakland | 360 14th Street | Oakland | 94612 | Michael R Sanford | |
| Bank of Orange County | 10101 Slater Avenue | Fountain Valley | 92708 | Harvey Ferguson | |
| Bank of Petaluma | 100 Petaluma Boulevard | South Petaluma | 94952 | Walter E Bragdon | |
| | | | | | www.bofp.com |
| Bank of Rio Vista | 101 Main Street | Rio Vista | 94571 | Wallace McCormack | |
| Bank of Sacramento | 1750 Howe Ave, Ste 100 | Sacramento | 95825 | William J Martin | |
| Bank of San Francisco | 550 Montgomery Street | San Francisco | 94111 | James E Gilleran | www.banksf.com |
| Bank of Santa Clara | 1995 El Camino Real | Santa Clara | 95052-0243 | Ronald D Reinartz | |
| | | | | | www.bankofsantaclara.com |
| Bank of Stockton | 301 East Miner Avenue | Stockton | 95202 | Douglass M Eberhardt | www.bankstockton.com |
| Bank of the Orient | 233 Sansome Street | San Francisco | 94104 | Ernest L Go | www.bankstockton.com |
| bank of the Ottent | 233 Sansonie Street | San Francisco | 94104 | Effest E Go | www.bankorient.com |
| Bank of the Sierra | 90 North Main Street | Porterville | 93257 | James C Holly | |
| | | | | | www.bankofthesierra.com |
| Bank of the West | 180 Montgomery Street | San Francisco | 94104 | Donald J McGrath | www.bankofthewest.com |
| Bank of Visalia | 200 South Court Street | Visalia | 93291 | Donald A Gilles | |
| | | | | | www.bankvisalia.com |

California State-Chartered Commercial Banks Continued

| Name | Address | City | ZIP | Principal Officer | Telephone/Home Page |
|-----------------------------------|-----------------------------|----------------|------------|-----------------------|------------------------|
| Bank of Walnut Creek | 1400 Civic Drive | Walnut Creek | 94596 | James L Ryan | |
| | | | | | www.bowc.com |
| Bank of Willits | 145 South Main Street | Willits | | Richard M Willoughby | |
| Bay Area Bank | 900 Veterans Boulevard | Redwood City | 94063 | Frank M Bartaldo, Jr. | www.bayareabank.com |
| Bay Bank of Commerce | 1495 East 14th Street | San Leandro | 94577 | Richard M Kahler | |
| BNY Western Trust Company | 700 South Flower Street | Los Angeles | 90017 | Thomas J Perna | |
| Borel Bank & Trust Company | 160 Bovet Road | San Mateo | 94402 | Ronald G Fick | |
| | | | | | www.borel.com |
| Business Bank of California | 505 West Second Street | San Bernardino | 92401 | Alan J Lane | www.businessbank.com |
| Butte Community Bank | 672 Pearson Road | Paradise | 95969 | Keith C Robbins | |
| | | | | | www.buttecommunity.com |
| BYL Bank Group | 1875 North Tustin Avenue | Orange | 92865 | Robert Ucciferri | |
| California Bank & Trust | 11622 El Camino Real | San Diego | 92130 | Robert G Sarver | |
| California Center Bank | 2222 West Olympic Blvd | Los Angeles | 90006 | Seon-Hong Kim | |
| California Chohung Bank | 3000 West Olympic Blvd | Los Angeles | 90006 | D. K Sohn | www.cchbla.com |
| California Commerce Bank | 2029 Century Park East | Los Angeles | 90067-2901 | Salvador Villar | |
| California Oaks State Bank | 50 West Hillcrest Drive | Thousand Oaks | 93065 | Anthony D Kourounis | |
| California Pacific Bank | 601 Montgomery Street | San Francisco | 94111 | Richard K Chi | |
| Camarillo Community Bank | 1150 Paseo Camarillo | Camarillo | 93010-6073 | C. G Kum | |
| Capital Bank of North County | 2602 El Camino Real | Carlsbad | 92008 | Donald L Schempp | |
| | | | | | www.capitalbanknet.com |
| Capitol Valley Bank | 2998 Douglas Blvd., Ste 100 | | 95661 | Richard Whitsell | |
| Cathay Bank | 777 North Broadway | Los Angeles | 90012 | Dunson K Cheng | www.cathaybank.com |
| Cedars Bank | 444 South Flower Street | Los Angeles | 90071 | William A Hanna | |
| | | | | | www.cedarsbank.com |
| Central California Bank | 14685 Mono Way | Sonora | 95370 | C. F Rowden | |
| Central Sierra Bank | 373 West St. Charles Place | San Andreas | 95249 | Clarence E Hartley | |
| Cerritos Valley Bank | 12100 Firestone Boulevard | | 90650 | James N Koury | |
| Charter Pacific Bank | 30141 Agoura Road | Agoura Hills | 91301 | Michael C Ward | www.cpbank.com |
| Chinatrust Bank (U.S.A.) | 22939 Hawthorne Blvd | Torrance | 90505 | Henry W Peng | |
| | | | | | www.chinatrustusa.com |
| Citizens Bank of Nevada County | 305 Railroad Avenue | Nevada City | 95959 | John W Crombie | www.citizensbanknc.com |
| Citizens Business Bank | 701 North Haven Avenue | Ontario | 91764 | D. L Wiley | |
| | | | | | www.cbbank.com |
| CivicBank of Commerce | 2101 Webster Street | Oakland | 94612-3043 | Herbert C Foster | www.civicbank.com |
| Clovis Community Bank | 600 Pollasky Avenue | Clovis | 93612 | Daniel J Doyle | www.come.com |
| 2 Community Dunk | Tomasi, menue | 2.01.0 | | _ inci , z ojie | www.clovisbank.com |
| CNA Trust Corporation | 3080 South Bristol Street | Costa Mesa | 92626 | Renate I Renfro | www.construct |
| Coast Commercial Bank | 720 Front Street | Santa Cruz | 95060 | Harvey J Nickelson | www.cnatrust.com |
| Coust Commercial Dalik | , 20 From otreet | Junta Cruz | 25000 | Thirtey J McKelson | www.coastcommercial- |
| Companies Bank C.1'S | 222 West Cont. Class Co | Can Inc. | 05112 | I M Eulton | bank.com |
| Comerica Bank-California | 333 West Santa Clara St | San Jose | 95113 | J. M Fulton | www.comerica.com/ |
| | | | | | comerica/default.html |

| As of December 31, 200 | 0 | | | | |
|---|--|------------------|------------|------------------------|-------------------------|
| Name | Address | City | ZIP | Principal Officer | Telephone/Home Page |
| Community Bank | 100 East Corson Street | Pasadena | 91103 | Clinton L Arnoldus | |
| Community Bank of Central California | 301 South Main Street | Salinas | 93901 | Nick Ventimiglia | www.community-bnk.com |
| Community Bank of San Joaquin, The | 22 West Yokuts Avenue | Stockton | 95207 | C. Joseph Crane | |
| Community Bank of the Bay | 1750 Broadway | Oakland | 94612 | George E McDaniel, Jr. | www.communitybankbay.co |
| County Bank | 550 West Main Street | Merced | 95340 | Thomas T Hawker | www.countybank.com |
| Dai-Ichi Kangyo Bank of California | 555 West Fifth Street | Los Angeles | 90013-3033 | Takuo Yoshida | http://www.dkbca.com |
| Desert Community Bank | 14800 La Paz Drive | Victorville | 92392 | Ronald L Wilson | |
| Eastern International Bank | 688 New High Street | Los Angeles | 90012 | Anthony Chien | |
| East-West Bank | 415 Huntington Drive | San Marino | 91108 | Dominic Ng | www.eastwestbank.com |
| Eldorado Bank | 17752 - 17th Street | Tustin | 92680 | Robert P Keller | www.eldoradobank.com |
| Encino State Bank | 16000 Ventura Boulevard | Encino | 91436 | Carl O Schatz | |
| EverTrust Bank | Puente Hills Mall #700, 1600 S. Azusa Ave | City of Industry | 91748 | Chien Keng Huang | www.evertrustbank.com |
| Exchange Bank | 545 Fourth Street | Santa Rosa | 95402 | C. W Reinking | www.exchangebank.com |
| Farmers & Merchants Bank of Central California | 121 West Pine Street | Lodi | 95240 | Kent A Steinwert | |
| Farmers & Merchants Bank of Long Beach | 302 Pine Avenue | Long Beach | 90802-2326 | Kenneth G Walker | |
| Feather River State Bank | 777 Colusa Avenue | Yuba City | 95992 | Larry Hartwig | www.frsb.com |
| First American Bank | 8941 East Valley Boulevard | Rosemead | 91770-9977 | Larry Frampton | |
| First Bank & Trust | 735 Montgomery Street | San Francisco | 94111 | Terrance McCarthy | |
| First Bank of San Luis Obispo | 995 Higuera Street | San Luis Obispo | 93401 | David R Booker | www.firstbankslo.com |



Dedication of the main office of the Farmers & Merchants Bank of Central California. July 31, 1967.

From left to right: Sherwood Beckman, Executive VP of the Bank; E.J. Merrler, Chairman of the Board; Jim Hall, Superintendent of Banks, California; C.A. Wishek, cashier and manager of the Bank; and Ole R. Mettler, President of the Bank.

California State-Chartered Commercial Banks Continued

| <u>As of December 31, 2000</u> | <u> </u> | | | | |
|---------------------------------------|------------------------------|------------------------|------------|---------------------|----------------------------|
| Name | Address | City | ZIP | Principal Officer | Telephone/Home Page |
| First Commerce Bank | 16861 Ventura Boulevard | Encino | 91316 | John J Feldman | |
| First Commercial Bank (Taiwan) | 200 East Main Street | Alhambra | 91801 | Peter W Lee | |
| First Community Bank of the Desert | 74-750 Highway 111 | Indian Wells | 92210 | William T Powers | www.firstcommunitybank.com |
| First Continental Bank | 8632 East Valley Boulevard | Rosemead | 91770 | Alan Thian | |
| First Credit Bank | 9255 Sunset Boulevard | West Hollywood | 90069 | Farhad Ghassemieh | |
| First International Bank | 318 Fourth Avenue | Chula Vista | 91912-9981 | James L Redman | |
| First Mountain Bank | 40865 Big Bear Lake | Big Bear Lake | 92315 | Douglas Shearer | www.firstmountainbank.com |
| First Northern Bank of Dixon | 195 North First Street | Dixon | 95620 | Owen J Onsum | www.thatsmybank.com |
| First Regional Bank | 1801 Century Park East | Los Angeles | 90067 | Jack A Sweeney | www.firstregional.com |
| First United Bank | 7320 Clairemont Mesa Blvd | San Diego | 92111 | Andrew C Yip | |
| First Western Bank | 1475 East Los Angeles Ave | Simi Valley | 93065 | Richard A Palmer | |
| Five Star Bank | 6810 Five Star Blvd, Ste 100 | Rocklin | 95677 | Mark A Lund | |
| Foothill Independent Bank | 510 South Grand Avenue | Glendora | 91740 | George E Langley | www.foothillindbank.com |
| Fremont Bank | 39150 Fremont Boulevard | Fremont | 94538 | Michael J Wallace | www.fremontbank.com |
| Frontier State Bank | 2233 Artesia Boulevard | Redondo Beach | 90278 | Peter Koos | |
| General Bank | 800 West Sixth Street | Los Angeles | 90017 | Li-Pei Wu | www.generalbank.com |
| Gilmore Bank | 7929 West Third Street | Los Angeles | 90048 | Lawrence E Thackery | |
| Golden Gate Bank | 344 Pine Street | San Francisco | 94104 | Teresa Lachenbruch | |
| Granite State Bank | 100 East Huntington Drive | Monrovia | 91016 | William B Waddell | |
| Guaranty Bank of California | 12301 Wilshire Boulevard | Los Angeles | 90025-0618 | Dennis H Lam | |
| Hacienda Bank | 361 Town Center West | Santa Maria | 93454 | William M Tandy | |
| Hanmi Bank | 3660 Wilshire Boulevard | Los Angeles | 90010 | Chung H Youk | www.hanmi.com |
| Heritage Bank East Bay | 3077 Stevenson Boulevard | Fremont | 94538 | William Nethercott | |
| Heritage Bank of Commerce | 150 Almaden Boulevard | San Jose | 95113 | Brad Smith | www.herbank.com |
| Heritage Bank South Valley | 18625 Sutter Drive | Morgan Hill | 95037 | Larry L Koch | |
| Heritage Oaks Bank | 545 Twelfth Street | Paso Robles | 93446 | Lawrence P Ward | www.heritageoaksbank.com |
| Humboldt Bank | 701 Fifth Street | Eureka | 95501 | John Dalby | www.humboldtbank.com |
| Imperial Bank | 9920 S. La Cienega Blvd | Inglewood | 90301 | Norman P Creighton | www.imperialbank.com |
| International Bank of California | 888 South Figueroa Street | Los Angeles | 90017 | Albert Y Liu | |
| Kerman State Bank | 306 South Madera Avenue | Kerman | 93630 | Edmond C Lelandais | |
| Kings River State Bank | 1003 "I" Street | Reedley | 93654 | Robert N Lowery | |
| Lake Community Bank | 805 Eleventh Street | Lakeport | 95453 | Douglas A Nordell | www.lakecommunitybank.co |
| Liberty Bank | 500 Linden Avenue | South San Francisco | 94080 | Larry W Woods | www.libertybk.com |
| Los Robles Bank | 33 West Thousand Oaks | Thousand Oaks | 91360 | Robert B Hamilton | |

| Name | Address | City | ZIP | Principal Officer | Telephone/Home Pag |
|-----------------------------|--|---------------------|---|---------------------------|-------------------------|
| Manufacturers Bank | 515 South Figueroa Street | Los Angeles | 90071 | Hidekazu Akimoto | |
| Mechanics Bank (The) | 3170 Hilltop Mall Road | Richmond | 94806 | William M Reid | www.manubank.com |
| | · | | | | www.mechbank.com |
| Mellon 1st Business Bank | 601 West Fifth Street | Los Angeles | 90071 | R. D Woerner | |
| Metro Commerce Bank | 1248 Fifth Street | San Rafael | 94901 | Charles O Hall | www.mcbf.com |
| Metropolitan Bank | 250 East 18th Street | Oakland | 94606 | Frank F Kiang | |
| Mid Valley Bank | 950 Main Street | Red Bluff | 96080 | John B Dickerson | |
| Mid-Peninsula Bank | 420 Cowper Street | Palo Alto | 94301 | Susan K Black | www.midvalleybank.con |
| Mid-State Bank | 1026 Grand Avenue | Arroyo Grande | | James W Lokey | |
| | | , | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | ,, | www.midstatebank.com |
| Mission Bank | 1330 Truxton Avenue | Bakersfield | 93301 | John J Kennedy | |
| Modesto Commerce Bank | 1623 J Street | Modesto | 95354 | Jeffrey P Burda | www.modcombank.com |
| Montecito Bank & Trust | 1106 Coast Village Road | Montecito | 93101 | Rodney K Brown | |
| | | | | , | www.montecito.com |
| Monterey County Bank | 601 Munras Avenue | Monterey | 93940 | Charles T Chrietzberg, Jr | |
| Murphy Bank | 1417 West Shaw Avenue | Fresno | 93711 | James Templeton | |
| Network Bank USA | 845 North Euclid Avenue | | 91762 | William Demmin | |
| North Valley Bank | 1327 South Street | Redding | 96001 | Michael J Cushman | www.northvalleybank.co |
| Oak Valley Community Bank | 125 North Third Avenue | Oakdale | 95361 | Ronald C Martin | |
| Oceanic Bank | 130 Battery Street | San Francisco | 94111 | Gilbert Y Peng | |
| Ojai Valley Bank | 1207 Maricopa Road | Ojai | 93023 | Shari Skinner | |
| Orange Community Bank | 1045 W Katella Ave, Ste 100 | Orange | 92867 | Larry A Sallinger | |
| Pacific Business Bank | 10100 Pioneer Blvd, Ste 1000 | Santa Fe Springs | 90670 | Thun-Min Lee | |
| Pacific Coast Bankers' Bank | 340 Pine Street | San Francisco | 94104 | Timothy M Leveque | |
| Pacific Crest Bank | 30343 Canwood Street | Agoura Hills | 91301 | Gary Wehrle | |
| n (6 v) . n 1 | 40050 D. 1 D. 1 | | | D. 1 . 10 . 1. | www.paccrest.com |
| Pacific Liberty Bank | 19950 Beach Boulevard | Huntington Beach | 92648-3706 | Richard Ganulin | |
| Pacific Mercantile Bank | 450 Newport Center Drive, Suite 100 | Newport Beach | 92660 | Raymond E Dellerba | www.pmbank.com |
| Pacific State Bank | 6 South El Dorado Street | Stockton | 95202 | Steven A Rosso | |
| | | | | | www.pacificstatebank.co |
| Pacific Union Bank | 3530 Wilshire Boulevard | Los Angeles | 90010 | Young S Yoo | |
| Palomar Community Bank | 355 West Grand Avenue | Escondido | 92025-2644 | James M Rady | |
| Pan American Bank | 3626 East First Street | Los Angeles | 90063 | Romana A Banuelos | |
| Peninsula Bank of Commerce | 1001 Broadway | Millbrae | 94030 | Mark F Doiron | |
| Placer Sierra Bank | 949 Lincoln Way | Auburn | 95603 | Robert Haydon | |
| Plumas Bank | 336 West Main Street | Quincy | 95971 | William E Elliott | |
| Preferred Bank | 601 South Figueroa Street | Los Angeles | 90017 | Li Yu | |
| Prime Bank | 1900 Avenue of the Stars | Los Angeles | 90067 | David P Buell | |
| PriVest Bank | 3200 Bristol Street, Ste 120 | Costa Mesa | 92626 | J. B Crowell | www.privest.com |
| Rancho Bank | 530 West Bonita Avenue | San Dimas | 91773 | John G Giambi | 1 |

California State-Chartered Commercial Banks Continued

| Name | Address | City | ZIP | Principal Officer | Telephone/Home Page |
|-------------------------------------|----------------------------------|------------------|------------|-----------------------|------------------------------------|
| Rancho Bernardo Community Bank | 16495 Bernardo Center Dr | San Diego | 92128 | Alan L Douglas | |
| Redding Bank of Commerce | 1177 Placer Street | Redding | 96001 | Michael C Mayer | www.reddingbankof- commerce.com |
| Redlands Centennial Bank | 218 East State Street | Redlands | 92373 | Douglas C Spencer | |
| River City Bank | 2485 Natomas Park Drive | Sacramento | 95833 | Jeanne Reeves | www.rcbank.com |
| Sacramento Commercial Bank | 525 "J" Street | Sacramento | 95814 | Daryl B Foreman | |
| Saehan Bank | 3731 Wilshire Blvd, Ste 940 | Los Angeles | 90010 | Joohak Kim | |
| San Joaquin Bank | 1301 17th Street | Bakersfield | 93301 | Barton H Hill | www.sjbank.com |
| Santa Barbara Bank & Trust | 20 East Carrillo Street | Santa Barbara | 93101 | William S Thomas, Jr. | www.sbbt.com |
| Santa Lucia Bank | 7480 El Camino Real | Atascadero | 93423 | Stanley R Cherry | |
| Sanwa Bank California | One Front Street | San Francisco | 94111 | Ryosuke Tamakoshi | www.sanwabank.com |
| Savings Bank of Mendocino County | 200 North School Street | Ukiah | 95482 | Charles B Mannon | |
| Scott Valley Bank | 515 South Broadway | Yreka | 96097 | Timothy S Avery | www.scottvalleybank.com |
| Service 1st Bank | 2800 W. March Lane, Suite 120 | Stockton | 95219 | Brian Hyzdu | |
| Silicon Valley Bank | 3003 Tasman Drive | Santa Clara | 95054-1191 | John C Dean, Jr. | www.svb.com |
| Solano Bank | 403 Davis Street | Vacaville | 95688 | Glen C Terry | |
| Sonoma Valley Bank | 202 West Napa Street | Sonoma | 95476 | Melvin Switzer, Jr. | |
| South Coast Commercial Bank | 19752 MacArthur Blvd | Irvine | 92612 | Van Rhebeck | |
| Southland Business Bank | 16008 Foothill Blvd. | Irwindale | 91706 | Jim Davis | |
| Southwest Community Bank | 277 North El Camino Real | Encinitas | 92024 | Frank J Mercardante | |
| Spectrum Bank | 2417 West Whittier Blvd | Montebello | 90640-0280 | Thomas R Timmons | www.spectrumbank.com |
| State Bank of India (Calif.) | 707 Wilshire Boulevard | Los Angeles | 90017-3587 | G G Vaida | |
| Stockmans Bank | 9340 East Stockton Blvd | Elk Grove | 95624 | Gary Wright | |
| Summit Bank | 2969 Broadway | Oakland | 94611 | Shirley W Nelson | |
| Summit State Bank | 6305 Commerce Boulevard | | 94928 | Terrence M Davis | |
| Sun Country Bank | 13792 Bear Valley Road | Victorville | 92392 | Michael T Wilson | |
| Sunwest Bank | 535 East First Street | Tustin | 92680 | James G LeSieur, III | |
| Tehama Bank | 333 Main Street | Red Bluff | 96080 | William P Ellison | |
| Γimberline Community Bank | | Yreka | 96097 | Robert J Youngs | |
| Tokai Bank of California | 300 South Grand Avenue | Los Angeles | 90071 | Kazunori Nishimoto | www.tokai.com |
| Iri-Counties Bank | 63 Constitution Drive | Chico | 95973 | Richard Smith | www.tricountiesbank.com |
| Union Safe Deposit Bank | 327 East Main Street | Stockton | 95201-1200 | Joseph H Johnson | www.unionsafe.com |
| United Commercial Bank | 711 Van Ness Avenue | San Francisco | 94102-3224 | Tommy S Wu | |
| United Pacific Bank | 1630 South Azusa Avenue | City of Industry | 91748 | Christopher C Leu | |
| United Security Bank | 2151 West Shaw Avenue | Fresno | 93711 | Dennis R Woods | www.unitedsecuritybank.co |

| As of December 31, 200 | 00 | | | | |
|--------------------------|-------------------------|----------------|------------|-------------------|-----------------------------------|
| Name | Address | City | ZIP | Principal Officer | Telephone/Home Page |
| Upland Bank | 100 North Euclid Avenue | Upland | 91786 | Fred O Scarsella | |
| Valencia Bank & Trust | 23620 Lyons Avenue | Santa Clarita | 91355 | John M Reardon | |
| Valley Bank | 24010 Sunnymead Blvd | Moreno Valley | 92553 | Douglas N Mills | www.valleybank.com |
| Valley Community Bank | 465 Main Street | Pleasanton | 94566 | Richard P Loupe | www.valley-community- bank.com |
| Valley Independent Bank | 1448 Main Street | El Centro | 92243 | Dennis L Kern | www.vibank.com |
| Verdugo Banking Company | 400 North Brand Blvd | Glendale | 91203 | Raymond C Dumser | |
| Vintage Bank (The) | 1500 Soscol Avenue | Napa | 94559 | Terry L Robinson | |
| Visalia Community Bank | 120 North Floral Street | Visalia | 93291 | Thomas Beene | www.vintagebank.com |
| Wells Fargo Bank, Ltd. | 707 Wilshire Boulevard | Los Angeles | 90017 | Gary Dunning | |
| Wells Fargo Central Bank | 26610 West Agoura Road | Calabasas | 91302 | Paul M Watson | |
| Westamerica Bank | 1108 Fifth Avenue | San Rafael | 94901 | David L Payne | westamerica.com |
| Western State Bank | 1801 East Huntington Dr | Duarte | 91010-2591 | Simeon Cua | |
| Wilshire State Bank | 3200 Wilshire Boulevard | Los Angeles | 90010 | Soo Bong Min | |
| Yolo Community Bank | 624 Court Street | Woodland | 95776 | John A DiMichele | |
| Yosemite Bank | 5173 Highway 49 | North Mariposa | a 95338 | Thomas C Dowlan | |



Union Safe Deposit Bank Stockton, California – 1894

2000 Industrial Bank Financial Data

| mber of institutions | 22 |
|---|---------------|
| ets | |
| Cash and due from banks | \$ 299,869 |
| Securities | 960,510 |
| Federal funds sold | 341,749 |
| Loans | 9,217,418 |
| Less allowance for loan losses | 185,941 |
| Trading assets | 23,015 |
| Premises and fixed assets | 32,968 |
| Other real estate owned | 22,529 |
| Investments in unconsolidated subsidiaries | 0 |
| Customers' liability under acceptances | 0 |
| Intangible assets | 17,109 |
| Other assets | 204,882 |
| Total assets | \$ 10,934,108 |
| abilities and capital | |
| Total deposits | \$ 9,348,866 |
| Federal funds purchased | 23,995 |
| Demand notes issued to the U.S. Treasury | 0 |
| Trading liabilities | 0 |
| Other borrowed money | 458,563 |
| Liability on acceptances outstanding | 0 |
| Subordinated notes and debentures | 42,000 |
| Other liabilities | 100,911 |
| Perpetual preferred stock | 14,000 |
| Common stock | 127,505 |
| Surplus | 397,769 |
| Undivided profits and capital reserves | 421,712 |
| Unrealized gains on available-for-sale securities | (1,213) |
| Total equity capital | 959,773 |
| Total liabilities and capital | \$ 10,934,108 |

| nterest income | |
|--|-----------------|
| Loans | \$ 1,024,370 |
| Lease financing receivables | 786 |
| Due from depository institutions | 5,500 |
| Securities | 59,742 |
| Trading assets | 3,523 |
| Federal funds sold | 13,603 |
| Total interest income | \$ 1,107,524 |
| Interest expense | |
| Deposits | \$ 538,484 |
| Federal funds purchased | 187 |
| Borrowings | 19,731 |
| Subordinated notes | 5,621 |
| Total interest expense | \$ 564,023 |
| Net interest income | \$ 543,501 |
| Provision for loan loss | \$ 196,350 |
| Noninterest income | |
| Fiduciary activities | \$ 0 |
| Service charges | 305 |
| Trading revenue | (4,520) |
| Other fee income | 22,107 |
| All other noninterest income | 60,355 |
| Total noninterest income | \$ 78,247 |
| Realized gains on securities | \$ 59 |
| Noninterest expense | |
| Salaries | \$ 175,258 |
| Premises and fixed assets | 32,962 |
| Other noninterest expense | 96,275 |
| Total noninterest expense | \$ 304,495 |
| Income before income taxes and extraordinary items | \$ 120,962 |
| Income tax | 85,885 |
| Income before extraordinary items | 35,077 |
| Extraordinary items | 0 |
| Net income | \$ 35,077 |

Profile of Industrial Banks

| Period Ending | 12/31/97 | 12/31/98 | 12/31/99 | 12/31/00 |
|--|----------|----------|----------|----------|
| Number of Industrial Banks | 26 | 27 | 23 | 22 |
| Loans & Leases (Net)* | 5,668.7 | 7,342.2 | 8,385.5 | 9,217.4 |
| Reserve for loans | 107.8 | 131.4 | 146.7 | 185.9 |
| Total Assets | 6,968.0 | 9,069.4 | 9,933.9 | 10,934. |
| Total Deposits | 5,863.9 | 7,649.1 | 8,564.5 | 9,348.9 |
| Total Equity Capital | 698.6 | 817.9 | 947.7 | 959.8 |
| Noncurrent Loans & Leases** | 79.1 | 88.9 | 93.7 | 187.0 |
| Total Past Due Loans & Leases*** | 167.8 | 174.8 | 201.8 | 303. |
| Other Real Estate Owned**** | 27.6 | 16.0 | 13.5 | 22.5 |
| Interest Earned | 685.2 | 840.3 | 922.7 | 1,107. |
| Interest Expense | 322.4 | 400.4 | 436.0 | 564. |
| Net Interest Income | 362.8 | 440.0 | 486.7 | 543. |
| Noninterest Income | 134.0 | 155.7 | 75.3 | 78.2 |
| Loan Loss Provision | 68.7 | 65.0 | 87.0 | 196. |
| Noninterest Expense | 255.4 | 361.8 | 317.1 | 304. |
| Net Income | 104.2 | 103.2 | 97.4 | 35. |
| Return on Assets# | 1.50 | 1.14 | 0.98 | 0.32 |
| Return on Equity# | 14.92 | 12.62 | 10.27 | 3.65 |
| Net Interest Margin# | 5.21 | 4.85 | 4.90 | 4.97 |
| Loans & Leases/Deposits | 96.67 | 95.99 | 97.91 | 98.59 |
| Loans & Leases/Assets | 81.35 | 80.96 | 84.41 | 84.30 |
| LLR/Total Loans | 1.90 | 1.79 | 1.75 | 2.02 |
| Equity Capital/Assets | 10.03 | 9.02 | 9.54 | 8.78 |
| Noncurrent Loans&Leases/ Total Loans&Leases | 1.40 | 1.21 | 1.12 | 2.04 |
| Total Past Due Loans&Leases/ Total Loans&Leases | 2.96 | 2.38 | 2.41 | 3.2 |
| Reserves for Loans/ Noncurrent Loans&Leases | 136.20 | 147.84 | 156.59 | 99.1 |

^{*} Net of unearned income.

^{**} Noncurrent loans & leases are loans & leases past due 90 days or more and nonaccruals.

^{***} Includes noncurrent loans & leases plus loans & leases 30-89 days delinquent.

^{****} Other Real Estate Owned (ORE) is Total ORE less direct and indirect investments in real estate ventures;

[#] Aggregate return

Selected Financial Data — Industrial Banks

| Name of Bank | Location | Assets | Loans & Leases | Loan Loss Reserve | Deposits | Capital | Net Income | ROA | ROE |
|--|-----------------|-----------|-------------------|-------------------------|-----------|---------|------------|--------|--------|
| Affinity Bank | Ventura | 346,912 | 324,270 | 3,400 | 248,664 | 29,192 | 2,795 | 0.81 | 9.57 |
| Balboa Thrift and Loan Association | Chula Vista | 77,079 | 69,203 | 1,290 | 70,251 | 6,494 | 1,196 | 1.55 | 18.42 |
| Capitol Thrift and Loan Association | Napa | 128,460 | 112,223 | 2,000 | 108,563 | 10,705 | 1,030 | 0.80 | 9.62 |
| Centennial Bank | Fountain Valley | 141,771 | 127,574 | 1,264 | 117,243 | 11,375 | 1,809 | 1.28 | 15.90 |
| Community Commerce Bank | Los Angeles | 235,546 | 194,886 | 3,914 | 204,909 | 23,424 | 4,020 | 1.71 | 17.10 |
| eosbank | San Mateo | 169,311 | 85,056 | 2,152 | 155,444 | 12,962 | (1,623) | (0.96) | (12.52 |
| Finance and Thrift Co. | Porterville | 83,029 | 70,081 | 1,476 | 65,838 | 15,777 | 1,943 | 2.34 | 12.3 |
| Fireside Thrift Company | Pleasanton | 834,000 | 695,982 | 35,004 | 703,327 | 109,575 | 17,201 | 2.06 | 15.7 |
| First Fidelity Investment & Loan | Tustin | 594,959 | 491,454 | 5,344 | 383,140 | 40,683 | 9,320 | 1.57 | 22.9 |
| First Security Thrift Co. | Orange | 135,972 | 95,471 | 1,020 | 116,938 | 18,438 | 2,820 | 2.07 | 15.2 |
| FirstPlus Bank | Tustin | 192,866 | 43,798 | 1,206 | 171,156 | 19,544 | (8,000) | (4.15) | (40.93 |
| Franklin Bank of California | Orange | 5,178 | 5,052 | 675 | 3,947 | 1,174 | 428 | 8.27 | 36.4 |
| Fremont Investment & Loar | Anaheim | 4,283,541 | 3,763,424 | 52,023 | 3,856,225 | 387,617 | 71,672 | 1.67 | 18.4 |
| Golden Security Bank | Alhambra | 95,640 | 83,668 | 903 | 87,410 | 7,739 | 2,747 | 2.87 | 35.5 |
| Home Bank of California | San Diego | 101,327 | 90,898 | 1,182 | 89,278 | 9,015 | 2,173 | 2.14 | 24.1 |
| Imperial Capital Bank | La Jolla | 1,215,055 | 1,068,657 | 21,408 | 1,016,126 | 110,811 | 16,053 | 1.32 | 14.4 |
| Novato Community Bank | Novato | 53,379 | 47,552 | 475 | 48,989 | 4,182 | 316 | 0.59 | 7.5 |
| Rancho Santa Fe Thrift & Loan Association | San Marcos | 93,691 | 91,642 | 2,504 | 63,068 | 16,793 | 3,288 | 3.51 | 19.5 |
| Silvergate Bank | La Mesa | 150,382 | 82,878 | 514 | 80,252 | 10,140 | 1,411 | 0.94 | 13.9 |
| Southern Pacific Bank | Torrance | 1,865,185 | 1,561,556 | 46,170 | 1,639,316 | 102,555 | (96,636) | (5.18) | (94.23 |
| Tamalpais Bank | San Rafael | 108,711 | 93,146 | 1,022 | 99,581 | 8,900 | 851 | 0.78 | 9.5 |
| Tustin Thrift and Loan Association | Tustin | 22,114 | 18,947 | 995 | 19,201 | 2,678 | 263 | 1.19 | 9.8 |

California State-Chartered Industrial Banks

| Name | Address | City | ZIP | Principal Officer | Telephone/Home Page |
|--|---|-----------------|------------|----------------------|-------------------------|
| Affinity Bank | 101 South Chestnut Street | Ventura | 93001 | Michael R McGuire | www.affinitybank.com |
| Balboa Thrift and Loan Association | 595 "H" Street | Chula Vista | 91910-4330 | Ted Monzingo | |
| Capitol Thrift & Loan Association | 1424 Second Street | Napa | 94559 | Robert F Kelly | |
| Centennial Bank | 18837 Brookhurst Street | Fountain Valley | 92708 | Ron Robertson | www.centennialrates.com |
| Community Commerce Bank | 5444 East Olympic Blvd | Los Angeles | 90022 | William Lasher | www.ctlloan.com |
| eosbank | 411 Borel Ave, Suite 606 | San Mateo | 94402-3571 | Roy A Henderson | |
| Finance and Thrift Company | 268 No. Main Street | Porterville | 93257 | David L Stuck | |
| Fireside Thrift Co. | 5050 Hopyard Road | Pleasanton | 94588 | Ferdinand H Reichelt | |
| First Fidelity Investment and Loan | 3061 Edinger Avenue | Tustin | 92780 | Chuck Thomas | www.1stfidelity.com |
| First Security Thrift | 803 East Katella Avenue | Orange | 92667 | James Bresnan | |
| FirstPlus Bank | 18302 Irvine Boulevard | Tustin | 92780 | Michael McGuire | |
| Franklin Thrift and Loan Association | 171 S. Anita Drive, #104 | Orange | 92868 | N B Kurnick | |
| Fremont Investment and Loan | 175 North Riverview Drive | Anaheim | 92808 | Murray Zoota | |
| Golden Security Bank | 30 West Valley Boulevard | Alhambra | 91801 | William H Guleserian | www.goldensecurity.com |
| Home Bank of California | 875 Garnet Avenue | San Diego | 92109 | Byron Webb, Jr. | |
| Imperial Capital Bank | 888 Prospect Street, Ste 110 | La Jolla | 92037 | George Haligowski | www.Imperialthrift.com |
| Novato Community Bank | 1400 Grant Avenue | Novato | 94945 | Kim Petrini | www.ncbanking.com |
| Rancho Santa Fe Thrift & Loan Association | 1001 San Marcos Blvd | San Marcos | 92069 | Michael Johns | |
| Silvergate Bank | 3252 Holiday Court | La Jolla | 92037 | Dennis S Frank | |
| Southern Pacific Bank | 23530 Hawthorne Blvd., Bldg 1, Suite 200 | Torrance | 90505 | H Wayne Snavely | www.spbank.com |
| Tamalpais Bank | 851 Irwin Street | San Rafael | 94901 | Mark Garwood | |
| Tustin Thrift and Loan Association | 530 East First Street | Tustin | 92680 | John Prescott | |

Out-of-State Industrial Banks Authorized to do Business in California

As of December 31, 2000

Name Address City ZIP Principal Officer Telephone/Home Page

Advanta Bank Corp 1300 West Avenue, Ste 3C Fresno 93711 Jill Jacobsen

2000 Credit Union Financial Data

| umber of institutions | 216 |
|---|---------------|
| ssets | |
| Cash and cash equivalents | \$ 2,448,296 |
| Investments | 7,330,771 |
| Loans and leases | 24,863,534 |
| Less: Allowance for loan and lease losses | 231,509 |
| Property and equipment | 686,149 |
| Other real estate owned | 2,861 |
| Other assets | 712,693 |
| Total Assets | \$ 35,812,795 |
| iabilities and equity | |
| Members' share accounts | \$ 31,243,381 |
| Dividends payable | 62,441 |
| Accounts payable and other liabilities | 813,409 |
| Members' equity, substantially restricted | 3,693,564 |
| Total Liabilities and Members' Equity | \$ 35,812,795 |

| iterest income | | |
|---|----|-----------|
| Loans | \$ | 1,955,927 |
| Less: Interest refunded | | 1,381 |
| Investments | | 556,349 |
| Trading profits and losses | | (502) |
| Total Interest Income | \$ | 2,510,393 |
| Interest expense | | |
| Members' share accounts | \$ | 1,216,682 |
| Interest on borrowed money | | 36,964 |
| Total Interest Expense | \$ | 1,253,646 |
| Net interest income | \$ | 1,256,747 |
| Provision for loan and lease losses | Ψ | 129,850 |
| Net interest income after provision for loan losses | \$ | 1,126,897 |
| Noninterest income | | |
| Fee income | \$ | 221,193 |
| Other operating income | Ψ | 94,393 |
| Non-operating gains or losses | | 4,432 |
| Total Non-Interest Income | \$ | 320,018 |
| Noninterest expense | Ψ | 020,010 |
| Compensation and benefits | \$ | 524,642 |
| Office operations | Φ | 261,398 |
| Occupancy | | 81,069 |
| Total other expenses | | 210,152 |
| Total Non-Interest Expense | \$ | 1,077,261 |
| Net income | \$ | 369,654 |

Profile of Credit Unions

| Period Ending | 12/31/97 | 12/31/98 | 12/31/99 | 12/31/00 |
|------------------------------------|----------|----------|----------|----------|
| Number of Credit Unions | 193 | 198 | 213 | 216 |
| Loans to Members | 10,941.1 | 13,442.5 | 19,256.9 | 24,863.5 |
| Allowance for Loan Losses | 120.3 | 148.9 | 197.0 | 231.5 |
| Total Assets | 15,944.8 | 20,532.0 | 27,726.9 | 35,812.8 |
| Members' Shares | 14,080.8 | 18,124.1 | 24,189.5 | 31,243.4 |
| Members' Equity | 1,706.1 | 2,119.2 | 2,817.2 | 3,693.6 |
| Total Delinquent Loans** | 84.7 | 83.7 | 101.0 | 141.5 |
| Other Real Estate Owned | 3.6 | 5.0 | 4.5 | 2.9 |
| Interest Earned | 1,182.2 | 1,441.3 | 1,902.2 | 2,510.4 |
| Interest Expense | 546.2 | 676.9 | 886.8 | 1,253.6 |
| Net Interest Income | 636.0 | 764.4 | 1,015.4 | 1,256.7 |
| Provision for Loan Losses | 94.6 | 105.3 | 122.9 | 129.8 |
| Other Income | 114.3 | 162.4 | 245.9 | 320.0 |
| Operating Expenses | 498.8 | 626.4 | 875.6 | 1,077.3 |
| Non operating Gains or Losses | | | 2.9 | |
| Net Income | 156.9 | 195.1 | 265.7 | 369.7 |
| Return on Average Assets | 0.98 | 0.95 | 1.10 | 1.16 |
| Net Interest Margin/Average Assets | 3.99 | 3.72 | 4.20 | 4.95 |
| Capital/Assets | 10.70 | 10.32 | 10.90 | 10.31 |
| Total Loans/Total Shares | 77.70 | 74.17 | 79.60 | 79.58 |
| Total Loans/Total Assets | 68.62 | 65.47 | 69.50 | 69.43 |
| Delinquent Loans/Total Loans | 0.8 | 0.6 | 0.5 | 0.6 |
| Net Charge-Offs/Average Loans | 0.8 | 0.7 | 0.6 | 0.5 |

^{**} Delinquent Loans are loans past due 60 days or more.

Selected Financial Data — Credit Unions

| | 000 (dollar amo | | | | | | | | |
|---|-----------------|-----------|---------|--------------|----------|---------|------------|--------|--------|
| | | | | Loan Loss | | | | | Capita |
| Name of Credit Union | Location | Assets | Loans | Reserves | Shares | Capital | Net Income | ROA | Assets |
| 1st Pacific Credit Union | Vallejo | 111,140 | 91,876 | 816 | 101,507 | 8,910 | 702 | 0.63 | 8.02 |
| 1st United Services Credit Union | Pleasanton | 428,336 | 296,807 | 1,907 | 387,093 | 40,613 | 3,713 | 0.87 | 9.48 |
| Alameda Credit Union | Alameda | 29,258 | 16,107 | 99 | 25,287 | 3,761 | 181 | 0.62 | 12.85 |
| Alisos Credit Union | Norwalk | 7,153 | 4,426 | 60 | 5,963 | 1,138 | 79 | 1.11 | 15.91 |
| Alliance Credit Union | San Jose | 282,629 | 222,485 | 2,048 | 255,735 | 25,456 | 1,703 | 0.60 | 9.01 |
| Allied Trades Credit Union | Stockton | 17,646 | 11,495 | 131 | 14,634 | 2,860 | 122 | 0.69 | 16.21 |
| Amalgamated Lithographers Credit Union | Los Angeles | 1,538 | 923 | 51 | 1,255 | 175 | 66 | 4.32 | 11.39 |
| American Baptist Credit Union | Covina | 238,159 | 206,703 | 795 | 209,569 | 25,676 | 2,605 | 1.09 | 10.78 |
| American Electronics Association Credit Union | Sunnyvale | 690,109 | 593,169 | 8,729 | 632,141 | 48,480 | 4,752 | 0.69 | 7.03 |
| American River HealthPro Credit Union | Rancho Cordova | 124,659 | 107,434 | 2,030 | 110,437 | 12,226 | 1,106 | 0.89 | 9.81 |
| America's Choice Credit Union | Redwood City | 34,526 | 20,682 | 129 | 31,698 | 2,703 | 251 | 0.73 | 7.83 |
| Arrow Credit Union | Oakland | 6,001 | 3,829 | 27 | 5,356 | 576 | 26 | 0.44 | 9.60 |
| Arrowhead Central Credit Union | San Bernardino | 484,382 | 395,785 | 5,318 | 447,307 | 32,360 | 5,969 | 1.23 | 6.68 |
| Atchison Village Credit Union | Richmond | 3,226 | 2,336 | 27 | 2,692 | 525 | 62 | 1.94 | 16.27 |
| Barstow Railway Employees Credit Union | Barstow | 7,794 | 5,822 | 11 | 6,319 | 1,475 | 222 | 2.85 | 18.93 |
| Bay Cities Credit Union | Hayward | 56,030 | 39,111 | 227 | 51,649 | 4,165 | 487 | 0.87 | 7.43 |
| Butte Co. Postal Employees Credit Union | Chico | 2,735 | 2,385 | 46 | 2,428 | 278 | 15 | 0.54 | 10.17 |
| C.A.H.P. Credit Union | Sacramento | 66,566 | 54,607 | 332 | 60,413 | 5,954 | 483 | 0.73 | 8.94 |
| Cabrillo Credit Union | San Diego | 79,243 | 62,604 | 385 | 71,470 | 7,535 | 895 | 1.13 | 9.51 |
| Cal State 9 Credit Union | Concord | 167,936 | 81,292 | 1,317 | 150,087 | 17,162 | 758 | 0.45 | 10.22 |
| Cal West Credit Union | Newport Beach | 23,535 | 18,208 | 93 | 19,843 | 1,487 | 119 | 0.51 | 6.32 |
| California Agribusiness Credit Union | Buena Park | 16,754 | 6,296 | 33 | 14,078 2 | ,665 | (53) | (0.32) | 15.90 |
| California Center Credit Union | Rancho Cucamon | ıga 5,539 | 4,247 | 33 | 4,819 | 619 | 92 | 1.65 | 11.17 |
| California Coast Credit Union | San Diego | 464,532 | 352,714 | 2,321 | 416,761 | 46,012 | 4,514 | 0.97 | 9.91 |
| California Credit Union (The) | Glendale | 908,448 | 537,416 | 3,486 | 760,254 | 85,772 | 5,249 | 0.58 | 9.44 |
| California Federation of Teachers Credit Union | Burbank | 2,495 | 1,290 | 40 | 2,216 | 270 | 27 | 1.10 | 10.83 |
| California Lithuanian Credit Union | Santa Monica | 24,138 | 11,837 | 73 | 20,073 | 3,854 | 625 | 2.59 | 15.97 |
| California State & Fed Emp #20 Credit Union | Eureka | 54,864 | 20,238 | 75 | 47,202 | 7,608 | 786 | 1.43 | 13.87 |
| California State Credit Union of the North Bay | Santa Rosa | 70,212 | 55,872 | 720 | 64,668 | 5,363 | 551 | 0.78 | 7.64 |
| California State Employees Credit Union #4 | Fresno | 26,416 | 17,368 | 255 | 23,015 | 3,183 | 192 | 0.73 | 12.05 |
| California State Employees #122 Credit Union | Atascadero | NA | NA | NA | NA | NA | NA | NA | NA |

Selected Financial Data - Credit Unions Continued

| | | | | Loan | | | | | |
|---|-----------------|---------|---------|------------------|---------|---------|------------|--------|------------------|
| Name of Credit Union | Location | Assets | Loans | Loss Reserves | Shares | Capital | Net Income | ROA | Capita Assets |
| Central Coast Credit Union | San Luis Obispo | 7,807 | 1,231 | 14 | 6,409 | 1,398 | 54 | 0.69 | 17.91 |
| Central State Credit Union | Stockton | 100,003 | 70,592 | 846 | 89,457 | 10,049 | 886 | 0.89 | 10.05 |
| Central Valley Credit Union | Modesto | 31,795 | 25,693 | 170 | 29,648 | 2,028 | 221 | 0.70 | 6.38 |
| Chevron Valley Credit Union | Bakersfield | 64,186 | 47,444 | 692 | 55,639 | 8,204 | 107 | 0.17 | 12.78 |
| Church/Co-Op Credit Union | Sacramento | 5,624 | 4,680 | 81 | 4,707 | 388 | 7 | 0.13 | 6.89 |
| City of Ukiah Employees Credit Union | Ukiah | 3,157 | 2,335 | 19 | 2,675 | 446 | 22 | 0.69 | 14.14 |
| Coast Central Credit Union | Eureka | 363,778 | 249,948 | 3,537 | 320,406 | 41,344 | 4,091 | 1.12 | 11.37 |
| Coastline Community Credit Union | Long Beach | 39,792 | 34,437 | 826 | 35,653 | 3,931 | 448 | 1.13 | 9.88 |
| Commonwealth Central Credit Union | San Jose | 248,878 | 187,708 | 1,467 | 225,190 | 23,185 | 3,153 | 1.27 | 9.32 |
| Community Credit Union of Southern Humboldt | Garberville | 15,712 | 12,993 | 97 | 14,368 | 1,011 | 203 | 1.29 | 6.44 |
| Community First Credit Union | Santa Rosa | 84,007 | 60,190 | 385 | 75,391 | 7,920 | (309) | (0.37) | 9.43 |
| Contra Costa Retail Clerks Credit Union | Martinez | 6,135 | 4,572 | 54 | 5,440 | 664 | 67 | 1.09 | 10.82 |
| County City Employees Credit Union | San Luis Obispo | 10,276 | 3,178 | 21 | 8,204 | 2,071 | 143 | 1.39 | 20.15 |
| Credit Union For Organized Labor (The) | Modesto | 12,091 | 8,638 | 156 | 11,095 | 960 | 156 | 1.29 | 7.94 |
| Credit Union of Southern California | Whittier | 177,585 | 134,250 | 800 | 157,661 | 19,157 | 1,960 | 1.10 | 10.79 |
| Delta Valley Credit Union | Stockton | 8,460 | 2,990 | 23 | 7,124 | 1,293 | 90 | 1.06 | 15.28 |
| Dominguez Water Employees Credit Union | Long Beach | 212 | 117 | 6 | 158 | 48 | 14 | 6.48 | 22.67 |
| Dow Great Western Credit Union | Pittsburg | 30,778 | 15,584 | 19 | 25,464 | 4,986 | 231 | 0.75 | 16.20 |
| Eagle Community Credit Union | Lake Forest | 149,814 | 98,243 | 1,020 | 133,181 | 15,904 | 379 | 0.25 | 10.62 |
| Eagle Credit Union | Stockton | 15,190 | 10,427 | 223 | 12,045 | 2,992 | 144 | 0.94 | 19.70 |
| ast Bay Postal Credit Union | Oakland | 7,180 5 | ,160 | 243 | 5,657 | 1,459 | 110 | 1.54 | 20.32 |
| E-Central Credit Union | Pasadena | 85,082 | 59,632 | 1,302 | 74,998 | 9,602 | 1,254 | 1.47 | 11.29 |
| Educational Employees Credit Union | Fresno | 655,421 | 428,947 | 4,314 | 582,698 | 68,300 | 6,751 | 1.03 | 10.42 |
| El Futuro Credit Union | Porterville | 4,620 | 3,624 | 83 | 4,198 | 381 | 9 | 0.20 | 8.25 |
| El Monte City Employees Credit Union | El Monte | 10,354 | 6,739 | 61 | 9,566 | 688 | 72 | 0.69 | 6.65 |
| Energy First Credit Union | Monterey Park | 312,528 | 139,256 | 1,540 | 255,266 | 56,757 | 3,103 | 0.99 | 18.16 |
| Evangelical Christian Credit Union | Anaheim | 291,430 | 251,267 | 607 | 237,288 | 23,951 | 3,651 | 1.25 | 8.22 |
| Financial 21 Community Credit Union | San Diego | 93,891 | 67,399 | 544 | 81,595 | 11,506 | 1,074 | 1.14 | 12.26 |
| Pinancial Benefits Credit Union | Oakland | 18,218 | 11,552 | 171 | 16,318 | 1,721 | (76) | (0.42) | 9.45 |
| Financial Center | Stockton | 174,273 | 114,841 | 1,930 | 136,321 | 35,256 | 4,152 | 2.38 | 20.23 |

| As of December 31, 20 | 000 (dollar an | nounts in t | housands) | | | | | | |
|--|-----------------|-------------|-----------|--------------|-----------|---------|------------|--------|-------|
| | | | | Loan Loss | | | | | Capi |
| Name of Credit Union | Location | Assets | Loans | Reserves | Shares | Capital | Net Income | | Asset |
| Financial Partners Credit Union | Downey | 456,206 | 317,917 | 3,314 | 416,682 | 38,228 | 2,684 | 0.59 | 8.38 |
| Firestone Financial Services Credit Union | Anaheim | 14,109 | 4,916 | 112 | 11,568 | 2,524 | 61 | 0.43 | 17.89 |
| First Entertainment Credit Union | | 294,819 | 226,131 | 3,050 | 265,983 | 27,476 | 1,447 | 0.49 | 9.3 |
| First Financial Credit Union | West Covina | 452,031 | 341,533 | 4,493 | 404,395 | 39,434 | 4,743 | 1.05 | 8.7 |
| First Imperial Credit Union | El Centro | 33,333 | 26,529 | 185 | 28,186 | 4,940 | 380 | 1.14 | 14.8 |
| First Metropolitan Credit Union dba Metro Credit Union | Concord | 128,122 | 85,312 | 668 | 112,386 | 14,809 | 1,417 | 1.11 | 11.5 |
| Food Processors Credit Union | Modesto | 29,419 | 22,153 | 217 | 26,192 | 2,335 | 244 | 0.83 | 7.9 |
| Fountain Valley Credit Union | Fountain Valley | 2,509 | 1,517 | 14 | 2,202 | 270 | 36 | 1.43 | 10.7 |
| Franklin-Media Credit Union | Oakland | 5,588 | 5,294 | 56 | 5,088 | 485 | (36) | (0.65) | 8.6 |
| Fresno Fire Department Credit Union | Fresno | 18,245 | 11,647 | 147 | 15,507 | 2,626 | 146 | 0.80 | 14.3 |
| Fresno Police Department Credit Union | Fresno | 20,430 | 16,661 | 159 | 16,805 | 3,407 | 324 | 1.58 | 16.6 |
| Glass Containers Credit Union | Antioch | 937 | 748 | 14 | 697 | 239 | 4 | 0.41 | 25.4 |
| Golden 1 Credit Union (The) | Sacramento | 3,040,616 | 2,197,866 | 22,530 | 2,676,867 | 289,486 | 31,039 | 1.02 | 9.5 |
| Great American Credit Union | San Diego | 58,091 | 42,223 | 326 | 52,451 | 4,691 | 236 | 0.41 | 8.0 |
| Harbor Japanese Credit Union | Long Beach | 6,696 | 5,870 | 79 | 5,433 | 1,231 | 79 | 1.18 | 18.3 |
| Heritage Community Credit Union | Sacramento | 172,953 | 117,962 | 2,808 | 156,492 | 14,853 | (1,769) | (1.02) | 8.5 |
| High Sierra Credit Union | Bishop | 6,441 | 2,891 | 29 | 5,446 | 741 | 91 | 1.42 | 11.5 |
| Horizon Credit Union | Fresno | 13,729 | 11,538 | 167 | 11,275 | 2,354 | (31) | (0.22) | 17.1 |
| Huntington Beach City Employees Credit Union | Huntington Bea | ch 21,540 | 11,569 | 24 | 18,580 | 2,919 | 193 | 0.90 | 13.5 |
| L.W.U. Credit Union | Wilmington | 24,547 | 17,688 | 133 | 19,658 | 3,607 | 4 | 0.02 | 14.6 |
| BEW Members + Credit Union | Martinez | 10,058 | 4,955 | 42 | 9,062 | 973 | 58 | 0.57 | 9.6 |
| nland Counties Postal Credit Union | Redlands | 9,754 | 5,391 | 124 | 8,973 | 742 | 174 | 1.78 | 7.6 |
| nland Empire Credit Union | Pomona | 26,955 | 16,916 | 338 | 23,056 | 3,862 | 107 | 0.40 | 14.3 |
| nwood Credit Union | Oakland | 38,230 | 24,923 | 1,060 | 33,576 | 4,562 | 189 | 0.49 | 11.9 |
| ones Methodist Church Credit Union | San Francisco | 751 | 94 | 5 | 613 | 137 | 11 | 1.44 | 18.2 |
| Kaiser Lakeside Credit Union | Oakland | 27,602 | 19,067 | 146 | 24,632 | 2,667 | 174 | 0.63 | 9.6 |
| Cearny Mesa Financial Credit Union | San Diego | 142,314 | 93,370 | 714 | 127,862 | 13,487 | 1,283 | 0.90 | 9.4 |
| Kern Central Credit Union | Bakersfield | 25,710 | 22,453 | 306 | 23,023 | 1,653 | 225 | 0.88 | 6.4 |
| A. Electrical Workers Credit Union | Pasadena | 29,059 | 2,457 | 174 | 22,928 | 5,400 | 393 | 1.35 | 18.5 |
| A. Southwest Japanese Credit Union | Los Angeles | 52,710 | 35,721 | 132 | 42,227 | 10,451 | 895 | 1.70 | 19.8 |

Selected Financial Data - Credit Unions Continued

| | | | | Loan | | | | | |
|--|-----------------|-----------|---------|------------------|---------|---------|------------|------|-------------------|
| Name of Credit Union | Location | Assets | Loans | Loss Reserves | Shares | Capital | Net Income | ROA | Capita, Assets |
| Las Flores Credit Union | San Luis Obispo | 2,323 | 644 | 4 | 1,857 | 466 | 15 | 0.63 | 20.05 |
| LBS Financial Credit Union | • | 534,707 | 283,520 | 3,730 | 482,924 | 50,189 | 2,722 | 0.51 | 9.39 |
| Lithuanian Credit Union | Los Angeles | 8,471 | 3,147 | 55 | 7,750 | 674 | 57 | 0.67 | 7.95 |
| Lodi Employees Credit Union | Lodi | 2,766 | 2,100 | 25 | 2,224 | 329 | 19 | 0.69 | 11.89 |
| Long Beach Firemen's Credit Union | Long Beach | 77,268 | 67,008 | 584 | 66,951 | 10,141 | 639 | 0.83 | 13.12 |
| Long Beach Postal Credit Union | Long Beach | 48,614 | 17,124 | 588 | 40,336 | 8,274 | 747 | 1.54 | 17.02 |
| Los Angeles Firemen's Credit Union | Pasadena | 426,051 | 339,333 | 617 | 382,872 | 44,369 | 2,683 | 0.63 | 10.41 |
| utheran Credit Jnion of America | Brea | 12,136 | 9,638 | 65 | 10,961 | 991 | 129 | 1.06 | 8.16 |
| March Community Credit Union | Moreno Valley | 218,632 | 153,515 | 1,821 | 196,044 | 21,564 | 2,637 | 1.21 | 9.86 |
| Marin General Hospital Employees Credit Union | San Rafael | 2,455 | 1,681 | 9 | 2,045 | 389 | 16 | 0.64 | 15.86 |
| AcClatchy Employees Credit Union | Sacramento | 13,735 | 12,520 | 86 | 11,411 | 1,682 | 45 | 0.32 | 12.25 |
| McColl's Credit Union | Redding | 531 | 422 | 2 | 362 | 165 | 4 | 0.79 | 31.06 |
| Media City Credit Union | Burbank | 19,906 | 13,434 | 171 | 17,107 | 2,385 | 39 | 0.19 | 11.98 |
| Medi-Serv Credit Union | San Francisco | 9,513 | 4,329 | 51 | 8,558 | 854 | 40 | 0.43 | 8.98 |
| Members 1st Credit Union | Redding | 52,014 | 40,742 | 263 | 44,046 | 5,018 | 283 | 0.54 | 9.65 |
| Mendo Lake Credit Union | Ukiah | 46,700 | 36,069 | 825 | 42,127 | 3,253 | 85 | 0.18 | 6.97 |
| Merced Municipal Employees Credit Union | Merced | 1,740 | 1,446 | 7 | 1,534 | 204 | 19 | 1.07 | 11.71 |
| Merco Credit Union | Merced | 40,257 | 32,367 | 446 | 37,725 | 2,296 | 316 | 0.79 | 5.70 |
| Meriwest Credit Union | San Jose | 705,139 | 514,783 | 3,064 | 551,691 | 57,634 | 6,415 | 0.91 | 8.17 |
| Mid-Cities Schools Credit Union | Compton | 21,379 | 12,951 | 175 | 15,067 | 6,134 | 332 | 1.55 | 28.69 |
| M-N Employees Credit Union | San Jose | 5,834 | 2,371 | 21 | 4,124 | 1,496 | 51 | 0.87 | 25.65 |
| Monterey County Employees Credit Union | Salinas | 10,966 | 9,449 | 52 | 9,805 | 1,154 | 141 | 1.29 | 10.52 |
| Monterey Credit Union | Monterey | 127,907 | 103,342 | 845 | 107,475 | 14,289 | 1,318 | 1.03 | 11.17 |
| Municipal Employees Credit Union of San Jose | San Jose | 77,616 | 42,950 | 293 | 66,446 | 10,366 | 1,092 | 1.41 | 13.36 |
| Musicians Credit Union | Hollywood | 38,537 | 21,237 | 415 | 31,346 | 6,518 | 166 | 0.43 | 16.91 |
| Nazarene Credit Union | Brea | 116,438 | 107,775 | 784 | 108,076 | 8,142 | 494 | 0.42 | 6.99 |
| Nikkei Credit Union | Gardena | 32,621 | 16,500 | 80 | 26,412 | 5,813 | 347 | 1.06 | 17.82 |
| North County Federal Credit Union | San Diego | 38,587 | 29,151 | 319 | 35,881 | 2,710 | 246 | 0.64 | 7.02 |
| North Island Financial Credit Union | | 1,011,474 | 748,959 | 3,558 | 832,786 | 82,777 | 8,090 | 0.80 | 8.18 |
| North Orange County Credit Union | Fullerton | 36,281 | 15,060 | 208 | 31,003 | 5,205 | 498 | 1.37 | 14.35 |
| Northern California Latvian Credit Union | Los Gatos | 2,165 | 458 | 11 | 1,782 | 375 | 1 | 0.04 | 17.31 |
| Norton Community Credit Union | San Bernardino | 160,927 | 114,282 | 843 | 122,191 | 15,626 | 902 | 0.56 | 9.71 |

| Name of Credit Union | Location | Assets | Loans | Loan Loss Reserves | Shares | Capital | Net Income | ROA | Capit Assets |
|--|---------------|-----------|-----------|--------------------------|-----------|---------|------------|------|-----------------|
| Dakland Municipal Credit Union | Oakland | 87,828 | 52,131 | 641 | 66,086 | 18,395 | 471 | 0.54 | 20.94 |
| Ocean Crest Credit Union | Long Beach | 36,251 | 30,213 | 470 | 33,238 | 2,977 | 188 | 0.52 | 8.2 |
| OCHA Credit Union | Orange | 17,476 | 12,510 | 0 | 14,984 | 2,387 | 99 | 0.57 | 13.60 |
| Orange County Gardeners Credit Union | Anaheim | 984 | 807 | 16 | 769 | 213 | 7 | 0.66 | 21.68 |
| Orange County's Credit Union | Santa Ana | 473,341 | 289,119 | 2,834 | 416,715 | 47,570 | 6,926 | 1.46 | 10.0 |
| Droweat Employees Credit Union | Montebello | 4,527 | 3,255 | 30 | 3,796 | 711 | 86 | 1.91 | 15.7 |
| Pacific Community Credit Union | Fullerton | 101,817 | 65,282 | 903 | 90,796 | 10,098 | 1,396 | 1.37 | 9.9 |
| Pacific Life Credit Union | Newport Beach | 25,308 | 14,230 | 196 | 20,708 | 4,384 | 31 | 0.12 | 17.3 |
| Pacific Resource Credit Union | Los Angeles | 84,718 | 59,583 | 233 | 73,231 | 11,030 | 314 | 0.37 | 13.02 |
| Pacific Service Credit Union | Walnut Creek | 615,931 | 420,096 | 4,111 | 534,314 | 77,494 | 8,041 | 1.31 | 12.5 |
| acifica-Coastside Credit Union | Pacifica | 2,247 | 1,913 | 22 | 1,992 | 201 | 1 | 0.04 | 8.9 |
| atelco Credit Union | San Francisco | 1,947,192 | 1,375,737 | 14,076 | 1,725,260 | 202,429 | 28,875 | 1.48 | 10.4 |
| eninsula Postal Credit Union | San Jose | 107,637 | 54,956 | 568 | 93,202 | 14,307 | 1,540 | 1.43 | 13.2 |
| lacer Credit Union | Auburn | 39,865 | 30,231 | 189 | 35,087 | 4,411 | 123 | 0.31 | 11.0 |
| oint Loma Credit Union | San Diego | 363,426 | 307,797 | 3,212 | 328,205 | 33,389 | 3,027 | 0.83 | 9.1 |
| omona Valley Credit Union | Pomona | 9,015 | 5,920 | 69 | 7,983 | 933 | 21 | 0.23 | 10.3 |
| ostal Credit Union f Northern California | Castro Valley | 6,604 | 4,799 | 104 | 5,707 | 872 | 39 | 0.59 | 13.2 |
| remier America Credit Union | Chatsworth | 580,737 | 453,281 | 3,607 | 522,898 | 54,441 | 5,198 | 0.90 | 9.3 |
| rinting And Publishing Imployees Credit Union | Riverside | 7,386 | 4,741 | 57 | 6,355 | 959 | 101 | 1.36 | 12.9 |
| rinting Industries Credit Union | Los Angeles | 24,461 | 23,784 | 606 | 21,123 | 3,059 | 270 | 1.10 | 12.5 |
| rinting Office Employees Credit Union | Covina | 4,230 | 3,157 | 37 | 3,331 | 869 | 47 | 1.10 | 20.5 |
| riority One Credit Union | | 115,760 | 73,859 | 835 | 97,638 | 9,221 | 926 | 0.80 | 7.9 |
| Providence First Credit Union | Burbank | 12,360 | 6,213 | 57 | 10,318 | 1,978 | 130 | 1.06 | 16.0 |
| rovident Central Credit Union | Redwood City | 909,198 | 741,639 | 8,613 | 725,827 | 122,312 | 13,954 | 1.53 | 13.4 |
| Public Works Credit Union | Alhambra | 27,933 | 14,756 | 86 | 24,062 | 3,479 | 159 | 0.57 | 12.4 |
| Redwood Credit Union | Santa Rosa | 606,120 | 535,274 | 3,487 | 554,967 | 45,035 | 6,477 | 1.07 | 7.4 |
| tichmond Standard Employees Credit Union | Richmond | 5,105 | 2,793 | 60 | 4,271 | 774 | 10 | 0.19 | 15.1 |
| tiverside County's Credit Union | Riverside | 298,945 | 236,884 | 2,153 | 268,354 | 27,942 | 5,231 | 1.75 | 9.3 |
| tiverside Employees Credit Union | Riverside | 23,935 | 19,145 | 138 | 20,970 | 2,490 | 6 | 0.03 | 10.4 |
| tolling F Credit Union | Turlock | 22,443 | 13,874 | 49 | 19,311 | 3,109 | 271 | 1.21 | 13.8 |
| S.F. Bay Area Educators Credit Union | San Francisco | 14,579 | 8,935 | 129 | 12,967 | 1,452 | 91 | 0.63 | 9.9 |

Selected Financial Data - Credit Unions Continued

| As of December 31, 20 | 000 (dollar am | ounts in t | housands) | | | | | | |
|--|------------------|------------|-----------|------------------|-----------|---------|------------|--------|-------------------|
| | | | | Loan | | | | | Cartin t |
| Name of Credit Union | Location | Assets | Loans | Loss Reserves | Shares | Capital | Net Income | ROA | Capita/ Assets |
| S.F. Police Credit Union | San Francisco | 311,124 | 144,223 | 727 | 265,924 | 44,832 | 4,375 | 1.41 | 14.41 |
| Sacramento Credit Union | Sacramento | 187,634 | 142,537 | 1,983 | 167,541 | 18,735 | 2,759 | 1.47 | 9.98 |
| Sacramento District Postal Employees Credit Union | Sacramento | 25,083 | 21,022 | 242 | 23,514 | 1,505 | 175 | 0.70 | 6.00 |
| Safe 1 Credit Union | Bakersfield | 131,424 | 93,828 | 1,131 | 116,515 | 13,335 | 1,596 | 1.21 | 10.15 |
| SAFE Credit Union | North Highlands | 746,194 | 428,422 | 6,567 | 643,333 | 94,999 | 7,825 | 1.05 | 12.73 |
| San Bernardino Credit Union | San Bernardino | 21,016 | 14,307 | 113 | 18,508 | 2,449 | 149 | 0.71 | 11.65 |
| San Diego County Credit Union | San Diego | 1,339,146 | 968,232 | 5,349 | 1,185,164 | 146,032 | 28,696 | 2.14 | 10.90 |
| San Diego Metropolitan Credit Union | San Diego | 178,480 | 133,007 | 1,071 | 156,580 | 17,484 | 1,273 | 0.71 | 9.80 |
| San Fernando Valley Japanese Credit Union | Sylmar | 1,526 | 1,363 | 16 | 1,125 | 327 | 12 | 0.79 | 21.42 |
| San Francisco Firemen Credit Union dba San Francisco Fire CU | San Francisco | 231,801 | 143,040 | 294 | 191,842 | 33,741 | 4,312 | 1.86 | 14.56 |
| San Francisco Joint Board I.L.G.W.U. Credit Union | San Francisco | 159 | 67 | 3 | 125 | 30 | 5 | 3.23 | 18.90 |
| San Gabriel Valley Credit Union | Walnut | 55,121 | 34,655 | 406 | 49,790 | 5,284 | 457 | 0.83 | 9.59 |
| San Gabriel Valley Postal Credit Union | Covina | 12,757 | 8,756 | 61 | 11,284 | 1,451 | 81 | 0.63 | 11.37 |
| San Joaquin Power Employees Credit Union | Fresno | 82,006 | 74,765 | 433 | 64,082 | 13,637 | 1,007 | 1.23 | 16.63 |
| San Mateo Credit Union | Redwood City | 364,000 | 272,598 | 1,968 | 333,204 | 29,320 | 3,968 | 1.09 | 8.05 |
| Santa Cruz Community Credit Union | Santa Cruz | 38,729 | 29,188 | 150 | 34,988 | 3,510 | 547 | 1.41 | 9.06 |
| Santa Cruz County Employees Credit Union | Santa Cruz | 16,826 | 11,362 | 126 | 15,250 | 1,523 | 164 | 0.97 | 9.05 |
| Santa Fe Springs City Employees Credit Union | Santa Fe Springs | 7,999 | 3,775 | 18 | 6,278 | 1,597 | 141 | 1.76 | 19.97 |
| Schools Credit Union dba Stockton Teachers Credit Union | Stockton | 80,399 | 45,565 | 629 | 71,451 | 8,492 | 624 | 0.78 | 10.56 |
| Schools Financial Credit Union | Sacramento | 776,617 | 595,961 | 7,285 | 702,088 | 66,782 | 5,561 | 0.72 | 8.60 |
| Second Baptist Church Credit Union | Los Angeles | 280 | 132 | 4 | 240 | 38 | (2) | (0.71) | 13.54 |
| Sierra Central Credit Union | Yuba City | 271,063 | 200,069 | 4,049 | 240,996 | 29,049 | 2,701 | 1.00 | 10.72 |
| Sierra Point Credit Union | S. San Francisco | 29,531 | 23,292 | 73 | 26,054 | 2,958 | 99 | 0.33 | 10.02 |
| Siskiyou Central Credit Union | Yreka | 28,381 | 18,958 | 140 | 24,301 | 2,895 | 246 | 0.87 | 10.20 |
| Sonoma County Grange Credit Union | Santa Rosa | 32,679 | 18,871 | 150 | 28,329 | 4,343 | 366 | 1.12 | 13.29 |
| South Bay Credit Union | Redondo Beach | 44,987 | 30,852 | 294 | 41,037 | 3,661 | 473 | 1.05 | 8.14 |
| South Gate City Employees Credit Union | South Gate | 6,329 | 4,251 | 16 | 5,024 | 1,053 | 53 | 0.83 | 16.63 |
| Southern Baptist Credit Union | Brea | 8,696 | 5,542 | 45 | 8,198 | 451 | 12 | 0.14 | 5.18 |
| Southern California Latvian Credit Union | Covina | 1,034 | 397 | 13 | 856 | 177 | 7 | 0.71 | 17.11 |

| | | | | Loan Loss | | | | | Capita |
|---|----------------|-----------|-----------|--------------|-----------|---------|------------|--------|--------|
| Name of Credit Union | Location | Assets | Loans | Reserves | Shares | Capital | Net Income | | Assets |
| Southland Civic Credit Union | Downey | 189,526 | 121,779 | 1,102 | 161,912 | 26,267 | 2,117 | 1.12 | 13.86 |
| Star Energy Credit Union | Bakersfield | 8,507 | 7,267 | 102 | 7,518 | 888 | 49 | 0.58 | 10.44 |
| Star One Credit Union | Sunnyvale | 1,883,387 | 520,320 | 1,438 | 1,626,980 | 252,474 | 17,793 | 0.94 | 13.41 |
| State Center Credit Union | Fresno | 56,519 | 46,626 | 469 | 51,265 | 5,836 | 192 | 0.34 | 10.33 |
| State Employees #84 Credit Union | Tracy | 1,671 | 1,460 | 21 | 1,316 | 353 | 25 | 1.48 | 21.11 |
| Super U Credit Union | Sacramento | 17,832 | 12,363 | 200 | 15,774 | 2,038 | 380 | 2.13 | 11.43 |
| Technology Credit Union | San Jose | 748,370 | 533,448 | 4,845 | 663,827 | 67,346 | 12,437 | 1.66 | 9.00 |
| Telesis Community Credit Union | Chatsworth | 245,754 | 202,210 | 890 | 224,694 | 19,407 | 847 | 0.34 | 7.90 |
| Travis Credit Union | Vacaville | 957,828 | 632,325 | 6,285 | 850,515 | 101,693 | 5,175 | 0.54 | 10.62 |
| Triple S Credit Union | Sacramento | 25,131 | 19,353 | 193 | 21,460 | 3,272 | 394 | 1.57 | 13.02 |
| J.A.L.U. #159 Credit Union | Martinez | 696 | 523 | 12 | 554 | 138 | 6 | 0.88 | 19.88 |
| J.F.C.W. Local 1288 Credit Union | Fresno | 65,970 | 48,777 | 491 | 56,230 | 9,548 | 1,115 | 1.69 | 14.47 |
| J.F.C.W. Local 770 Credit Union | Hollywood | 2,978 | 1,157 | 15 | 2,505 | 471 | 20 | 0.68 | 15.82 |
| Jncle Credit Union | Livermore | 165,872 | 118,063 | 518 | 134,410 | 14,570 | 2,280 | 1.37 | 8.78 |
| Jnipac Credit Union | San Francisco | 19,555 | 10,729 | 133 | 15,676 | 3,838 | 1 | 0.01 | 19.63 |
| United Association Credit Union | Concord | 1,708 | 1,325 | 20 | 1,346 | 356 | 66 | 3.89 | 20.86 |
| Jnited Financial Credit Union | Whittier | 27,231 | 20,523 | 205 | 23,743 | 2,952 | 258 | 0.95 | 10.84 |
| United Health Credit Union | Burlingame | 19,911 | 13,731 | 78 | 17,348 | 2,478 | 229 | 1.15 | 12.44 |
| Jniversal City Studios Credit Union | Universal City | 48,478 | 42,314 | 262 | 40,974 | 6,048 | 396 | 0.82 | 12.47 |
| University & State Employees Credit Union | San Diego | 450,370 | 370,542 | 2,757 | 391,078 | 33,773 | 4,139 | 0.92 | 7.50 |
| University and Butte School Employees Credit Union | Chico | 14,540 | 8,150 | 56 | 12,467 | 2,024 | 55 | 0.38 | 13.92 |
| University Credit Union | Los Angeles | 221,728 | 150,334 | 1,352 | 193,057 | 27,901 | 2,051 | 0.92 | 12.58 |
| JSC Credit Union | Los Angeles | 106,903 | 99,757 | 698 | 85,870 | 7,887 | 1,616 | 1.51 | 7.38 |
| Utility District Credit Union | Oakland | 20,141 | 7,268 | 85 | 18,188 | 1,819 | 201 | 1.00 | 9.03 |
| Valley Credit Union | San Jose | 227,328 | 202,255 | 1,819 | 207,579 | 18,448 | 2,539 | 1.12 | 8.12 |
| Valley First Credit Union | Modesto | 138,969 | 94,988 | 851 | 115,159 | 12,611 | 1,320 | 0.95 | 9.07 |
| Valley Oak Credit Union | Three Rivers | 42,487 | 33,463 | 379 | 38,967 | 3,158 | 116 | 0.27 | 7.43 |
| Ventura County Federal Credit Union | Ventura | 160,198 | 118,095 | 1,031 | 145,675 | 13,791 | 2,310 | 1.44 | 8.61 |
| Vernon/Commerce Credit Union | Commerce | 10,353 | 9,649 | 281 | 9,254 | 1,065 | 38 | 0.37 | 10.29 |
| Vision One Credit Union | Sacramento | 23,823 | 16,466 | 119 | 20,458 | 3,413 | 103 | 0.43 | 14.33 |
| Watts United Credit Union | Los Angeles | 2,015 | 1,312 | 178 | 1,964 | (2) | (65) | (3.23) | (0.10) |
| Wescom Credit Union | Pasadena | 1,764,271 | 1,299,851 | 9,218 | 1,467,288 | 159,531 | 15,414 | 0.87 | 9.04 |
| Yosemite Credit Union | Yosemite | 2,083 | 498 | 15 | 1,692 | 371 | 2 | 0.10 | 17.83 |

California State-Chartered Credit Unions

| Name | Address | City | ZIP | Principal Officer | Telephone/Home Page |
|---|-------------------------------------|---------------------|------------|-------------------------|--------------------------|
| 1st Pacific Credit Union | 536 Santa Clara Street | Vallejo | 94590-5923 | Lawrence J Tierney, Jr. | |
| 1st United Services Credit Union | 5901 Gibralter Drive | N. Pleasanton | 94588 | John S Salle | www.1stuscu.org |
| Alameda Credit Union | 2413 Webb Avenue | Alameda | 94501 | Donald H Winstead, Jr. | |
| Alisos Credit Union | 13704 Clarkdale Avenue | Norwalk | 90651-0481 | John Moser | |
| Alliance Credit Union | 3315 Almaden Expressway, Ste 55 | San Jose | 95118 | Patsy Van Ouwerkerk | www.alliancecreditunion. |
| Allied Trades Credit Union | 2131 W. March Lane | Stockton | 95267 | Frank C Michael | |
| Amalgamated Lithographers Credit Union | 1313 West 8th Street, Room 203 | Los Angeles | 90017 | Maureen Karpet | |
| American Baptist Credit Union | 101 South Barranca Avenue | Covina | 91723 | John T Walling | www.abcu.org |
| American Electronics Association Credit Union | 505 N. Mathilda Avenue | Sunnyvale | 94086 | Timothy M Kramer | www.aeacu.com |
| American River HealthPro Credit Union | 12519 Folsom Boulevard | Rancho Cordova | 95842 | Robert M Steponovich | www.arhcu.org |
| America's Choice Credit Union | 660A Price Avenue | Redwood City | 94063 | Colleen Householder | |
| Arrow Credit Union | 810 81st Avenue | Oakland | 94621 | Judy Happ | |
| Arrowhead Central Credit Union | 2121 No. D Street | San Bernardino | 92402 | Larry R Sharp | www.sbcccu.com |
| Atchison Village Credit Union | Collins & Curry Streets | Richmond | 94801 | Nancy Blackstock | |
| Barstow Railway Employees Credit Union | 304 East Main Street, Ste C | Barstow | 92312 | Gina Samorajski | |
| Bay Cities Credit Union | 22777 Main Street | Hayward | 94543 | Georgette Cooper | |
| Butte Co. Postal Employees Credit Union | 800 Salem Street | Chico | 95928 | Melba M McNary | |
| C.A.H.P. Credit Union | 2843 Manlove Road | Sacramento | 95826 | Bruce Baldwin | |
| Cabrillo Credit Union | 10075 Carroll Canyon Road | San Diego | 92131 | Robin Lentz | |
| Cal State 9 Credit Union | 2300 Clayton Road | Concord | 94520 | Jackie Wong | |
| | | | | | www.calstate9.org |
| Cal West Credit Union | 5160 Birch Street | Newport Beach | 92658-6380 | Jeanne H Tenno | www.calwestcu.org |
| California Agribusiness Credit Union | 6280 Manchester Blvd., Suite 87 | Buena Park | 90261 | Joan K Lee | www.aubreyco.com/cdacu |
| California Center Credit Union | 9500 Cleveland Avenue, Suite 130 | Rancho Cucamonga | 91730 | Janka Blair | |
| California Coast Credit Union | 4545 Murphy Canyon Road | San Diego | 92123 | James L McPheters | www.calcoastcu.org |
| California Credit Union (The) | 701 North Brand Blvd. | Glendale | 91203 | Gary Welch | www.tccu.org |
| California Federation of Teachers Credit Union | 1200 West Magnolia Blvd | Burbank | 91506 | Gary N White | |
| California Lithuanian Credit Union | 2802 Santa Monica Blvd | Santa Monica | 90404 | Laima Wheeler | |
| California State & Fed Employee #20 Credit Union | 321 Wabash Street | Eureka | 95501 | George A Davis | |
| California State Credit Union of the North Bay | 1205 N. Dutton Avenue | Santa Rosa | 95401 | James R Larson | www.csccu.org |
| California State Employees Credit Union #4 | 1185 West Hedges Avenue | Fresno | 93778 | Bruce L Hibbard | |
| California State Employees No. 122 Credit Union | 10333 El Camino Real | Atascadero | 93423 | Donna Ellstrom | |

| As of December 31, 2000 | | | | | |
|---|----------------------------|--------------------|------------|---------------------|------------------------|
| Name | Address | City | ZIP | Principal Officer | Telephone/Home Pag |
| Central Coast Credit Union | 1220 Osos Street | San Luis Obispo | 93401 | Ervin L Royse | |
| Central State Credit Union | 919 North Center Street | Stockton | 95201 | Dave Silvestri | www.centralstatecu.org |
| Central Valley Credit Union | 1400 J Street | Modesto | 95353 | Steve Smith | |
| Chevron Valley Credit Union | 8200 Granite Falls Drive | Bakersfield | 93312 | Neil B Sawyer | |
| Church/Co-Op Credit Union | 2120 K Street | Sacramento | 95816 | Arlene Kemis | |
| City of Ukiah Employees Credit Union | 1425 So. State Street | Ukiah | 95482 | Mercedes C Warner | |
| Coast Central Credit Union | 2650 Harrison Avenue | Eureka | 95501 | Dean Christensen | www.coastccu.org |
| Coastline Community Credit Union | 5555 Stearns St, Ste 106 | Long Beach | 90815 | Monica I Lopez | |
| Commonwealth Central Credit Union | 1651 N. First Street | San Jose | 95112 | Wayne Bunker | www.commonwealthcu.o |
| Community Credit Union of Southern Humboldt | 757 Redwood Drive | Garberville | 95542 | Steve Antongiovanni | |
| Community First Credit Union | 3540 Mendocino Avenue | Santa Rosa | 95403 | Edward C Laski | www.scscu.org |
| Contra Costa Retail Clerks Credit Union | 4111 Alhambra Avenue | Martinez | 94553 | Nancy Kelly | |
| County City Employees Credit Union | 1220 Osos Street | San Luis Obispo | 93401 | Ervin L Royse | |
| Credit Union For Organized Labor (The) | 1009 Mchenry Avenue | Modesto | 95352 | Jeanette Bell | www.cuol.org |
| Credit Union of Southern California | 8028 Greenleaf Avenue | Whittier | 90602 | Dave Gunderson | |
| Delta Valley Credit Union | 440 N. El Dorado Street | Stockton | 95202 | Mary Field | |
| Dominguez Water Employees Credit Union | 21718 South Alameda | Long Beach | 90810 | John R Foth | |
| Dow Great Western Credit Union | P.O. Box 1398 | Pittsburg | 94565 | Don L Rogers | |
| Eagle Community Credit Union | 23021 Lake Center Drive | Lake Forest | 92799 | Joy Lawrence | |
| Eagle Credit Union | 4245 North West Lane | Stockton | 95208-0266 | Ali Kelley | |
| East Bay Postal Credit Union | 480 Roland Way | Oakland | 94614 | Cynthia La Croix | |
| E-Central Credit Union | 990 South Fair Oaks Ave | Pasadena | 91105-2626 | Thomas R Graves | www.scccu.org |
| Educational Employees Credit Union | 2222 West Shaw Avenue | Fresno | 93755-5242 | Bruce L Barnett | www.eecufresno.org |
| El Futuro Credit Union | 182 North Main Street | Porterville | 93257 | Julian Flores, Jr. | |
| El Monte City Employees Credit Union | 11718 Ramona Boulevard | El Monte | 91732 | Nancy Allesandro | |
| Energy First Credit Union | 1155 Corporate Center Dr | Monterey Park | 91754 | Lynn Bowers | www.gascocu.org |
| Evangelical Christian Credit Union | 1150 North Magnolia | Anaheim | 92803 | Mark G Holbrook | www.eccu.org |
| Financial 21 Community Credit Union | 440 Beech Street | San Diego | 92101-3281 | Gene Roberts | www.financial21.com |
| Financial Benefits Credit Union | 1000 Broadway | Oakland | 94604-2939 | John Schaffner | |
| Financial Center Credit Union | 18 South Center Street | Stockton | 95208-9005 | L. D Duffy | www.fccuburt.org |
| Cin an aial Danto and Coodit Haian | 7800 East Imperial Highway | Downey | 90242 | Joe Schroeder | |

California State-Chartered Credit Unions Continued

| As of December 31, 2000 |) | | | | |
|--|--------------------------------------|---------------------|------------|----------------------|-------------------------|
| Name | Address | City | ZIP | Principal Officer | Telephone/Home Page |
| Firestone Financial Services Credit Union | 801 South Brookhurst St | Anaheim | 92804 | Kathy McMinn | |
| First Entertainment Credit Union | 6735 Forest Lawn Drive, Suite 100 | Hollywood | 90068 | Charles Bruen | www.firstent.org |
| First Financial Credit Union | 1616 West Cameron Ave | West Covina | 91790-2714 | Richard Ghysels | |
| First Imperial Credit Union | 1602 West Main Street | El Centro | 92243 | Rick Rowin | |
| First Metropolitan Credit Unior dba Metro 1Credit Union | n 1333 Willow Pass Road | Concord | 94520 | Christine A Fields 9 | 25- www.metrolcu.org |
| Food Processors Credit Union | 2504 Tenaya Drive | Modesto | 95353 | Joe S Duran | |
| Fountain Valley Credit Union | 10200 Slater Ave | Fountain Valley | 92708 | Cathy Bailey | |
| Franklin-Media Credit Union | 7700 Edgewater Dr, Ste 350 | Oakland | 94621 | Thomas Alford, Jr. | www.franklin-media.com |
| Fresno Fire Department Credit Union | 5300 N. Fresno Street | Fresno | 93710 | Susan Warkentin | www.ffdcu.org |
| Fresno Police Department Credit Union | 1004 North Van Ness | Fresno | 93728 | Sandi McMillan | www.fpdcu.org |
| Glass Containers Credit Union | 4th & 'O' Streets | Antioch | 94509 | Sondra Schnee | |
| Golden 1 Credit Union (The) | 6507 4th Avenue | Sacramento | 95817 | Stanley C Hollen | www.golden1.com |
| Great American Credit Union | 2701 Midway Drive | San Diego | 92138-1625 | Sharon Updike | www.greatamerican.org |
| Harbor Japanese Credit Union | 1766 Seabright Avenue | Long Beach | 90810 | Frank Y Tanaka | |
| Heritage Community Credit Union | 10399 Old Placerville Road | Sacramento | 95827 | Stephen W Pogemiller | www.heritageccu.com |
| High Sierra Credit Union | 350 West Line Street, Ste A | Bishop | 93514 | Bonnie Hamilton | |
| Horizon Credit Union | 3434 West Shaw Avenue | Fresno | 93711 | Susan Engelmann | www.horizoncu.org |
| Huntington Beach City Employees Credit Union | 2000 Main Street | Huntington Beach | 92648 | Elaina J Southwick | |
| I.L.W.U. Credit Union | 1134 North Avalon Blvd | Wilmington | 90748 | Jackie Smith | |
| IBEW Members + Credit Union | 1875 Arnold Drive, Ste 101 | Martinez | 94553-4251 | George Cox | |
| Inland Counties Postal Credit Union | 2015 Park Avenue | Redlands | 92375-2200 | Bernie Gonzalez | |
| Inland Empire Credit Union | 401 East 2nd Street | Pomona | 91766 | George Kirshner | |
| Inwood Credit Union | 433 Hegenberger Road #C | Oakland | 94621 | Robert Haven | |
| Jones Methodist Church Credit Union | 1975 Post Street | San Francisco | 94115 | Constance E Richey | |
| Kaiser Lakeside Credit Union | 300 Lakeside Drive, Ste 200 | Oakland | 94612 | Ann Lubeck-Brown | |
| Kearny Mesa Financial Credit Union | 4285 Ruffin. Road | San Diego | 92193-3573 | James Goulet | www.kmfcu.org |
| Kern Central Credit Union | 324 Oak Street #P | Bakersfield | 93304 | Carl Trejo | www.kerncentralcu.com |
| L. A. Electrical Workers Credit Union | 1021 East Walnut, Ste 200 | Pasadena | 91109-7030 | Marshall Goldblatt | |
| L.A. Southwest Japanese Credit Union | 3037 W. Jefferson Blvd | Los Angeles | 90018 | Ken Takemoto | |
| Las Flores Credit Union | 1220 Osos Street | San Luis Obispo | 93401 | Ervin Royse | |
| LBS Financial Credit Union | 4341 East Tenth Street | Long Beach | 90804-5597 | Frank D Reed | |
| Lithuanian Credit Union | 3352 Glendale Boulevard | Los Angeles | 90039 | Vincent Juodvalkis | |

| Name | Address | City | ZIP | Principal Officer | Telephone/Home Pag |
|--|--|---------------|------------|---------------------|----------------------|
| Lodi Employees Credit Union | 314 W. Lockeford Street | Lodi | 95240 | Phyllis J Guillory | |
| Long Beach Firemen's Credit Union | 2245 Argonne Avenue | Long Beach | 90815 | William H Fickling | www.lbfcu.org |
| Long Beach Postal Credit Union | 2371 Grand Avenue | Long Beach | 90809 | Vern Wiley | |
| Los Angeles Firemen's Credit Union | 1520 W. Colorado Blvd | Pasadena | 90060 | Mike Mastro | www.lafirecu.org |
| Lutheran Credit Union of America | 403 W. Imperial Highway, Suite G | Brea | 92812 | C. R Oldenburg | www.lcua.org |
| March Community Credit Union | 23520 Cactus Avenue | Moreno Valley | 92553 | Robert Cameron | www.marchccu.org |
| Marin General Hospital Employees Credit Union | P.O. Box 8010 | San Rafael | 94912 | Joan Petri | |
| McClatchy Employees Credit Union | 2100 Q Street | Sacramento | 95852 | Dolores S Rueda | |
| McColl's Credit Union | 2500 Angelo Avenue | Redding | 96099 | Carol Kerfoot | |
| Media City Credit Union | 1020 W Olive Street | Burbank | 91506 | Shirley Tapp | |
| Medi-Serv Credit Union | 2299 Post Street | San Francisco | 94115 | Linda S Gallardo | |
| Members 1st Credit Union | 1260 Pine Street | Redding | 96049 | Mark J Moore | www.northstatecu.com |
| Mendo Lake Credit Union | 526 S. State Street | Ukiah | 95482 | Mark DeMeulenaere | |
| Merced Municipal Employees Credit Union | 725 W 18th St. | Merced | 95340 | Cathy Carvajal | |
| Merco Credit Union | 1911 M Street | Merced | 95344 | Mike Malone | www.merco.org |
| Meriwest Credit Union | 5615 Chesbro Avenue | San Jose | 95132-3047 | Christopher M Owen | |
| Mid-Cities Schools Credit Union | 325 South Santa Fe Avenue | Compton | 90221 | Tim McCartney | |
| M-N Employees Credit Union | 750 Ridder Park Drive | San Jose | 95190 | Stephanie Hancock | |
| Monterey County Employees Credit Union | P.O. Box 74 | Salinas | 93902 | Carol Nelson | |
| Monterey Credit Union | 501 East Franklin Street | Monterey | 93940 | J. Stewart Fuller | |
| Municipal Employees Credit Union of San Jose | 140 Asbury Street | San Jose | 95110-2105 | Judy Nissila | www.mecusj.org |
| Musicians Credit Union | 817 North Vine Street | Hollywood | 90038 | John Drake | |
| Nazarene Credit Union | 1770 E. Lambert Road | Brea | 92822 | Mendell Thompson | www.nazarene.com |
| Nikkei Credit Union | P.O. Box 2109 | Gardena | 90247-0109 | James T Yoshimura | |
| North County Federal Credit Union | 17045 Via Del Campo | San Diego | 92127 | Patricia A Hamilton | |
| North Island Financial Credit Union | 2300 Boswell Road | Chula Vista | 91914 | Michael J Maslak | |
| North Orange County Credit Union | 230 West Wilshire Avenue | Fullerton | 92834 | Marjorie Tester | |
| Northern California Latvian Credit Union | 84 Highland Avenue | Los Gatos | 95030-7114 | | |
| Norton Community Credit Union | Building S-21 Norton Air Force Base | | | Debra Gannaway | www.norcomcu.org |
| Oakland Municipal Credit Union | 250 Frank H Ogawa Plaza, Suite 6301 | Oakland | 94612 | Marte Plump | www.omcu.com |
| Ocean Crest Credit Union | 3840 Long Beach Boulevard | Long Beach | 90807 | J. W Keller | www.lbsecu.org |

California State-Chartered Credit Unions Continued

| Name | Address | City | ZIP | Principal Officer | Telephone/Home Page |
|---|--|----------------|------------|--------------------|-------------------------|
| OCHA Credit Union | 200 S. Manchester Avenue, Suite 110 | Orange | 92868 | Stephanie King | www.ochacu.org |
| Orange County Gardeners Credit Union | 1678 West Broadway, Suite 109 | Anaheim | 92814 | Kathy Epperson | |
| Orange County's Credit Union | 1211 E. Dyer Road | Santa Ana | 92705 | Judith A McCartney | |
| Oroweat Employees Credit Union | 1433 W. Beverly Boulevard | Montebello | 90640 | Teri Barker | |
| Pacific Community Credit Union | 401 E. Imperial Hwy. | Fullerton | 92835 | Kevin Pendergraft | www.yourcreditunion.com |
| Pacific Life Credit Union | 280 Newport Center Drive, Suite 100 | Newport Beach | 92658 | Angela K Clitherow | |
| Pacific Resource Credit Union | 333 South Hope Street, Councourse Level | Los Angeles | 90071 | Todd Kenthack | www.arcofcu.org |
| Pacific Service Credit Union | 2850 Shadelands Drive | Walnut Creek | 94596 | Thomas Smigielski | www.pacificservice.org |
| Pacifica-Coastside Credit Union | 1220 Linda Mar Boulevard | Pacifica | 94044 | Artelle Straight | |
| Patelco Credit Union | 156 Second Street | San Francisco | 94105-3993 | Edgar Callahan | www.patelco.org |
| Peninsula Postal Credit Union | 1040 Leigh Avenue | San Jose | 95126-4152 | Jan G Meere | |
| Placer Credit Union | 635 Mikkelsen Drive | Auburn | 95604 | Stan A Wilson | |
| Point Loma Credit Union | 9420 Farnham Street | San Diego | 92123-1321 | Theodore H Dennis | |
| Pomona Valley Credit Union | 1716 West Holt Avenue | Pomona | 91768 | Dianne Harding | |
| Postal Credit Union of Northern California | 3636 Castro Valley Blvd | Castro Valley | 94546 | Kathleen Ricketts | |
| Premier America Credit Union | 19867 Prairie Street | Chatsworth | 91311 | John Merlo | |
| Printing And Publishing Employees Credit Union | 3630 13th Street | Riverside | 92502 | Carlos Vasconcelos | |
| Printing Industries Credit Union | 5800 South Eastern Avenue | Los Angeles | 90091-1067 | Ricky D Dockery | |
| Printing Office Employees Credit Union | 750 Terrado Plaza | Covina | 91723 | Rita Hanson | |
| Priority One Credit Union | 1631 Huntington Drive | South Pasadena | 91030 | William E Harris | |
| Providence First Credit Union | 4000 West Magnolia Blvd. | Burbank | 91505 | Jack L Howell | |
| Provident Central Credit Union | 303 Twin Dolphin Drive | Redwood City | 94065-1409 | Ludelle Morrow | www.providentcu.org |
| Public Works Credit Union | 900 South Fremont Avenue | Alhambra | 91802 | Delaney Morris | |
| Redwood Credit Union | P.O. Box 6104 | Santa Rosa | 95406 | William Rayhill | www.redwoodcu.org |
| Richmond Standard Employees Credit Union | P.O. Box 1272 | Richmond | 94802 | G. T Ames | |
| Riverside County's Credit Union | 6403 Riverside Avenue | Riverside | 92506 | Mark Hawkins | |
| Riverside Employees Credit Union | 8543 Indiana Avenue | Riverside | 92504-4046 | | |
| Rolling F Credit Union | 2101 Geer Road | Turlock | 95382 | Douglas Aleson | |
| S.F. Bay Area Educators Credit Union | 258-B Laguna Honda Blvd | San Francisco | 94116-1409 | Patricia Ellis | |
| S.F. Police Credit Union | 2550 Irving Street | San Francisco | 94122-0219 | | www.sfpcu.org |
| Sacramento Credit Union | 800 'H' Street | Sacramento | 95812 | Jerrold A Kinlock | www.sactocu.org |

| Jame | Address | City | ZIP | Principal Officer | Telephone/Home |
|---|----------------------------|------------------------|------------|---------------------|-------------------|
| acramento District Postal Imployees Credit Union | 1485 River Park Drive | Sacramento | 95815 | Sylvia V Huber | |
| afe 1 Credit Union | P.O. Box 2203 | Bakersfield | 93303 | Doug Kileen | www.safel.org |
| AFE Credit Union | 3720 Madison Avenue | North Highlands | 95660-5024 | Henry W Wirz | |
| an Bernardino Credit Union | 401 West 2nd Street | San Bernardino | 92401 | Gregg Stockdale | |
| an Diego County Credit Union | 9985 Pacific Heights Blvd | San Diego | 92121 | Rod Calvao | www.sdccu.com |
| an Diego Metropolitan Credit Union | 5555 Mildred Street | San Diego | 92171-9099 | George Hecker | www.sdmcu.org |
| an Fernando Valley apanese Credit Union | 13900 Polk Street | Sylmar | 91342 | Mayko T Martinez | |
| an Francisco Firemen Credit Jnion dba San Francisco Fire C | | San Francisco | 94118 | John L Rebholtz | |
| an Francisco Joint Board Jnion dba San Francisco Fire C | 660 Howard Street | San Francisco | 94105 | Margaret S Williams | |
| an Gabriel Valley Credit Union | 1880 Amar Road, Suite A-4 | Walnut | 91788-1297 | Richard T Krusbe | |
| an Gabriel Valley ostal Credit Union | 328 East San Bernardino Rd | Covina | 91723 | Shirley Von | |
| an Joaquin Power ostal Credit Union | 650 O Street | Fresno | 93760-0001 | Joanne Hubbart | |
| an Mateo Credit Union | 411 Middlefield Road | Redwood City | 94064 | Barry Jolette | |
| anta Cruz Community redit Union | 512 Front Street | Santa Cruz | 95060 | James Sudduth | |
| anta Cruz County mployees Credit Union | 9000 Soquel Avenue | Santa Cruz | 95062 | Trey Dunbar | www.sccecu.org |
| anta Fe Springs City mployee Credit Union | 11300 Greenstone | Santa Fe Springs | 90670 | Khader Khoury | |
| chools Credit Union dba tockton Teachers Credit Union | 3255 W. Benjamin Holt Dr | Stockton | 95208-0929 | Paul I Bonell | www.schoolscu.org |
| chools Financial Credit Union | 1485 Response Road, #126 | Sacramento | 95815 | Jim Jordan | |
| econd Baptist Church credit Union | 2412 Griffith Avenue | Los Angeles | 90011 | Joann Oliver | |
| ierra Central Credit Union | 820 Plaza Way | Yuba City | 95991 | Greg Kerckhoff | |
| ierra Point Credit Union | S Spruce Ave | South San Francisco | 94080-5921 | Deborah A Trapani | www.spcu.org |
| iskiyou Central Credit Union | 845 Fourth Street | Yreka | 96097-3311 | Earlene Gibson | |
| onoma County Grange credit Union | 304 Sutton Place | Santa Rosa | 95407 | Jeanette St. George | www.scgcu.org |
| outh Bay Credit Union | 2304 Artesia Boulevard | Redondo Beach | 90278 | Charlotte Johnson | www.sbcu.org |
| outh Gate City mployees Credit Union | 4244 Santa Ana Street | South Gate | 90280 | Margo Alvarez | |
| outhern Baptist Credit Union | 251 S. Randolph Avenue | Brea | 92622-0009 | Stan Wahl | |
| outhern California atvian Credit Union | 1439 N. O'Malley Avenue | Covina | 91722 | Robert Virza | |
| outhland Civic Credit Union | 8545 East Florence Avenue | Downey | 90241 | David M Styler | www.scfcu.org |
| tar Energy Credit Union | 5605 N. Chester Extension | Bakersfield | 93308 | Cheryl Kline | |
| tar One Credit Union | 166 - 8th Avenue | Sunnyvale | 94085 | Rick Heldebrandt | |

California State-Chartered Credit Unions Continued

| Name | Address | City | ZIP | Principal Officer | Telephone/Home Page |
|---|----------------------------|----------------|------------|-------------------|---------------------|
| State Employees #84 Credit Union | 23500 Kasson Road | Tracy | 95376 | Cindy Villanueva | |
| Super U Credit Union | 5921 Folsom Boulevard | Sacramento | 95819 | Elena DeAnda | |
| Technology Credit Union | 2010 North First Street | San Jose | 95109-1409 | Kenneth D Burns | |
| Telesis Community Credit Union | 9121 Oakdale Avenue | Chatsworth | 91311 | Grace Y Mayo | |
| Travis Credit Union | P.O. Box 2069 | Vacaville | 95696 | Robert Siravo | |
| Triple S Credit Union | 3113 Wisserman Drive | Sacramento | 95826 | Herbert Long | |
| U.A.L.U. #159 Credit Union | 1308 Roman Way | Martinez | 94553 | Bonnie Cox | |
| U.F.C.W. Local 1288 Credit Union | 3650 E. Ashlan Avenue | Fresno | 93726 | Gale Young | www.ufcwcu.org |
| U.F.C.W. Local 770 Credit Union | P.O, Box 770 | Hollywood | 90078 | Stella E Krupski | |
| Uncle Credit Union | 2100 Las Positas Court | Livermore | 94550 | Carey Roscrow | www.unclecu.com |
| Unipac Credit Union | 101 Howard Street, Ste 360 | San Francisco | 94105 | David Waterman | |
| United Association Credit Union | 935 Detroit Avenue | Concord | 94518 | Michelle Curcio | |
| United Financial Credit Union | 9925 S. Painter Ave, Ste D | Whittier | 90605-0277 | Nancy E Tinkler | |
| United Health Credit Union | 1783 El Camino Real | Burlingame | 94010 | Linda White | |
| Universal City Studios Credit Union | 90 Universal Plaza | Universal City | 91608 | Bert Vercelli | |
| University & State Employees Credit Union | 3131 Camino Del Rio North | San Diego | 92108 | Linda Baughman | www.usecu.org |
| University and Butte School Employees Credit Union | 550 Salem Street | Chico | 95928 | Joe Kelly | |
| University Credit Union | 1500 South Sepulveda Blvd | Los Angeles | 90025-3312 | Charles Bumbarger | www.ucu.org |
| USC Credit Union | 1025 W 34th Street | Los Angeles | 90089 | Gary J Perez | |
| Utility District Credit Union | P.O. Box 24055 | Oakland | 94623 | Dale E Scholzen | |
| Valley Credit Union | 2635 Zanker Road | San Jose | 95134-2107 | Anthony D Jones | www.valleycu.org |
| Valley First Credit Union | 1419 J Street | Modesto | 95353 | Henry E Barrett | |
| Valley Oak Credit Union | 40870 Sierra Drive | Three Rivers | 93271 | Gary Cameron | |
| Ventura County Federal Credit Union | 6026 Telephone Road | Ventura | 93006 | Carol A Harris | |
| Vernon/Commerce Credit Union | 2615 Senta Avenue | Commerce | 90091 | Gene Perez | |
| Vision One Credit Union | 3279 Ramos Circle | Sacramento | 95827-7637 | Terry G Parkyn | |
| Watts United Credit Union | 1827 East 103rd Street | Los Angeles | 90002 | Angela Hucks | |
| Wescom Credit Union | 123 South Marengo Avenue | Pasadena | 91109-7058 | Darren William | www.wescom.org |
| Yosemite Credit Union | P.O. Box 576 | Yosemite | 95389 | Richard Moehring | |

Out-of-State Credit Unions Authorized to do Business in California

| Name | Address | City/State | ZIP | Principal Officer | Telephone/Home Page |
|--|-------------------------|--------------------------|------------|-------------------|---------------------|
| Anheuser-Busch Employees' Credit Union | 1001 Lynch Street | St. Louis, MO | 63118 | John D Osborn | |
| Corporate America Family Credit Union | 2075 Big Timber Road | Elgin, IL | 60123-1140 | Veronika Szabo | |
| Delta Employees Credit Union | 1001 Virginia Avenue | Atlanta, GA | 30354 | W. J William | |
| Great Lakes Credit Union | Building 290 | Great Lakes, IL | 60088 | Vikki Marsh | |
| United Air Lines Employees Credit Union | 125 East Algonquin Road | Arlington Heights, IL | 60005 | Robert W Bream | |

Selected Financial Data - Premium Finance Companies

| Name | City | Loans | Assets | Capital | Net Income |
|---|-----------------|--------|--------|---------|---------------|
| 1st Choice Premium Finance Company | Torrance | 0 | 127 | 113 | 21 |
| AFCO Acceptance Corporation | Woodland Hills | 65 | 75 | 31 | (0) |
| AICCO, Inc. | Los Angeles | 3,806 | 12,278 | 4,283 | 446 |
| Alliance Premium Finance Company | Glendale | 0 | 0 | 0 | 0 |
| American Acceptance Corporation | Woodland Hills | 3,896 | 4,053 | 3,791 | 385 |
| American Premium Finance, Inc. | Fullerton | 2,605 | 3,710 | 84 | 58 |
| APFC, Inc. | Woodland Hills | 146 | 229 | 444 | 0 |
| APFS, Inc. dba American Pioneer Financial Services | Fullerton | 1,581 | 1,744 | 133 | 27 |
| Arizona Premium Finance Co., Inc. | North Hollywood | 19,086 | 18,649 | 4,722 | 1,523 |
| Bay Budget Plan, Inc. | Fullerton | 444 | 633 | 120 | 8 |
| Beacon Finance Corporation | Woodland Hills | 1,532 | 1,633 | 175 | 4 |
| Birch Financial, Inc. | Fullerton | 3,291 | 3,703 | 507 | 161 |
| Blue Chip Finance Corporation | Woodland Hills | 147 | 217 | 136 | 11 |
| Bridgeport Premium Acceptance Corporation | Woodland Hills | 871 | 904 | 92 | 8 |
| Brokers Premium Finance, Inc. | Fullerton | 249 | 378 | 140 | 13 |
| Cananwill, Inc. | Newport Beach | 0 | 21,302 | 6,749 | 1,557 |
| Central Premium Finance Company | Los Angeles | 0 | 0 | 0 | 0 |
| DBA Financial, Inc. | Arcata | 465 | 565 | 106 | 26 |
| Design Premium Finance, Inc. | Fullerton | 426 | 476 | 78 | (30) |
| Discovery Premium Finance, Inc. | Fullerton | 474 | 954 | 229 | (84) |
| Douglas Street Premium Finance Company of California | Fresno | 771 | 1,030 | 222 | 40 |
| Economy Premium Finance, Inc. | Fullerton | 445 | 524 | 318 | 39 |
| Emerald Premium Finance | Fullerton | 60 | 133 | 117 | 8 |
| Empire Premium Finance Co. | Fullerton | 277 | 369 | 98 | 9 |
| Equity Premium Acceptance Corp. | Fullerton | 158 | 333 | 189 | 9 |
| Executive Finance, Inc. | Fullerton | 531 | 630 | 116 | 5 |
| First Insurance Funding, Corp. of California | Woodland Hills | 0 | 75 | 75 | (1) |
| Fox Financial Services | Fullerton | 2,125 | 2,203 | 621 | (139) |
| FPCAL, Inc. | Woodland Hills | 0 | 95 | 95 | (5) |
| Fremont Premium Finance Corporation | Santa Monica | 0 | 0 | 0 | 0 |
| FS Premium Finance Company | Irvine | 497 | 598 | 509 | 9 |
| GD Financial Corporation | San Diego | 2,657 | 2,486 | 361 | 88 |
| General Agents Acceptance Corporation | Lake Forest | 7,530 | 7,660 | 257 | 68 |
| Hamilton Premium Finance Corp. | Fullerton | 2,280 | 3,056 | 103 | 38 |

| Name | City | Loans | Assets | Capital | Net Income |
|---|----------------|--------|--------|---------|---------------|
| Ibex Financial Services, Inc. | Tustin | 172 | 3,139 | 629 | 310 |
| Imperial Premium Finance, Inc. | Sherman Oaks | 8,490 | 28,636 | 15,849 | 1,454 |
| INAC Corp. of California | Rancho Cordova | 0 | 0 | 0 | 0 |
| Insurance Financing, Inc. | Los Angeles | 0 | 239 | 232 | (18) |
| Liberty Premium Finance, Inc. | Cerritos | 4,575 | 4,506 | 1,547 | 384 |
| Mepco Acceptance Corporation | Encino | 44 | 3,700 | 132 | 2 |
| Morgan Premium Finance of California, Inc. | Fairfield | 4 | 354 | 295 | 149 |
| Nolat Premium Finance Corp. | Fullerton | 110 | 423 | 389 | (2) |
| Nova Financial, Inc. | Fullerton | 303 | 356 | 85 | 10 |
| Old Saybrook Premium Finance, Inc. | Calabasas | 6,774 | 5,726 | (16) | (17) |
| Opus Financial Services, Inc. | Woodland Hills | 1,321 | 573 | 151 | 44 |
| Pacific Coast Premium Finance Corp. | Fullerton | 1,681 | 1,907 | 242 | 3 |
| Pacific Premium Finance, Inc. | Fullerton | 442 | 639 | 160 | 15 |
| Pacific Risk & Financial Services, Inc. | Fullerton | 3,007 | 3,493 | 125 | 36 |
| Pinnacle Premium Acceptance Corp. | Fullerton | 0 | 257 | 200 | (7) |
| Pouring Financial, Inc. | Anaheim | 0 | 0 | 0 | 0 |
| Preferred Payment Plan, Inc. | San Diego | 0 | 0 | 0 | 0 |
| Premium Financing Specialists of Calif., Inc. | Burbank | 7,300 | 14,745 | 98 | (978) |
| Premium Star Finance Company | Fullerton | 5 | 68 | 64 | (11) |
| R. I. C. Financial, Inc. | Tustin | 360 | 497 | 139 | 8 |
| Rincon Premium Finance Company, Inc. | Thousand Oaks | 3,747 | 3,932 | 352 | 56 |
| RMT PREMIUM FINANCE, INC. | Woodland Hills | N.A. | N.A. | N.A. | N.A. |
| Rockridge Finance Corp. | Menlo Park | 19 | 835 | 171 | 32 |
| Royal Premium Budget Of California, Inc. | San Diego | 365 | 495 | 108 | 7 |
| Shore Acceptance Corp. | Fullerton | 194 | 254 | 80 | (0) |
| SLL Premium Finance of California, Inc. | Fullerton | 702 | 1,001 | 136 | 15 |
| South Bay Acceptance Corporation | Redondo Beach | 6,302 | 7,081 | 692 | 251 |
| Sucqua Insurance Premium Finance, Inc. | Fullerton | 83 | 187 | 112 | 4 |
| Summit Premium Finance Company | El Cajon | N.A. | N.A. | N.A. | N.A. |
| Top Premium Finance Company, Inc. | Woodland Hills | 240 | 102 | 123 | 4 |
| Trade & Industries Finance Corporation | Woodland Hills | 697 | 508 | 375 | 77 |
| Transamerica Insurance Finance Corporation California | San Francisco | 6,938 | 9,234 | 3,118 | 490 |
| UPAC of California, Inc. | San Diego | 12,188 | 12,193 | 602 | 118 |
| Westchester Premium Acceptance Corporation of California | Woodland Hills | 0 | 269 | 267 | (0) |
| Western Agency Services, Inc | Woodland Hills | N.A. | N.A. | N.A. | N.A. |

Selected Financial Data — Premium Finance Companies Continued

| Name | City | Loans | Assets | Capital | Net Income |
|--|-----------|--------|--------|---------|---------------|
| Western Premium Budget Corp. | Fullerton | 853 | 1,234 | 169 | (2) |
| Western Truck Insurance Finance, Corp. | Fullerton | 1,871 | 3,020 | 390 | 155 |
| Wincorp Incorporated | Roseville | 14,992 | 15,391 | 1,571 | 189 |

Premium Finance Companies

| As of December 31, 2000 | | | | |
|--|-----------------------------------|-----------------|------------|-------------------------------------|
| Name | Address | City | ZIP | Telephone/Home Page |
| 1st Choice Premium Finance Company | 690 Knox Street, Suite 100 | Torrance | 90502 | |
| AFCO Acceptance Corporation | 21800 Oxnard Street | Woodland Hills | 91367 | |
| AICCO, Inc. | 777 South Figueroa St, 14th Floor | Los Angeles | 90017 | |
| Alliance Premium Finance Company | 500 North Brand Blvd. #1990 | Glendale | 91203 | |
| American Acceptance Corporation | 23251 Mulholland Drive | Woodland Hills | 91365 | |
| American Premium Finance, Inc. | 2501 East Chapman, Suite 100 | Fullerton | 92831-3135 | |
| | | | | www.americanpremium- finance.com |
| APFC, Inc. | 21731 Ventura Boulevard, #340 | Woodland Hills | 91364 | |
| APFS, Inc. dba Ameircan Pioneer | 2501 East Chapman, Suite 100 | Fullerton | 92831-3135 | |
| Financial Services | • | | | |
| Arizona Premium Finance Co., Inc. | 5315 Laurel Canyon Boulevard | North Hollywood | 91607 | |
| Bay Budget Plan, Inc. | 2501 East Chapman Ave Ste 100 | Fullerton | 92831-3135 | |
| P. C. | 21721 W B l 1 #240 | TAT | 01264 | www.baybudgetplan.com |
| Beacon Finance Corporation | 21731 Ventura Boulevard, #340 | Woodland Hills | 91364 | |
| Birch Financial, Inc. | East Chapman Avenue Suite 100 | Fullerton | 92831-3135 | www.birchpay.com |
| Blue Chip Finance Corporation | 21731 Ventura Boulevard | Woodland Hills | 91367 | |
| Bridgeport Premium | 21731 Ventura Boulevard, Ste 340 | Woodland Hills | 91364 | |
| Acceptance Corporation | | | | |
| Brokers Premium Finance, Inc. | 2501 East Chapman, Suite 100 | Fullerton | 92831-3135 | |
| | 2501 N. d. I | M (D 1 | 02660 | www.brokerspremium.com |
| Cananwill, Inc. | 3501 North Jamboree Rd, Ste 3500 | Newport Beach | 92660 | www.cananwill.com |
| Central Premium Finance Company | 5480 East Ferguson Drive | Los Angeles | 90022 | |
| DBA Financial, Inc. | 822 G Street | Arcata | 95521 | |
| Design Premium Finance, Inc. | 2501 East Chapman, Suite 100 | Fullerton | 92831-3135 | |
| | | | | www.designpremium.com |
| Discovery Premium Finance, Inc. | 2501 East Chapman Ave Ste 100 | Fullerton | 92831-3135 | www.discoverypremium.co |
| Douglas Street Premium Finance | 2439 West Scott Avenue | Fresno | 93711 | www.discoveryprennum.co. |
| Company of California | 243) West Scott Avenue | 1103110 |)3/11 | |
| Economy Premium Finance, Inc. | 2501 East Chapman, Suite 100 | Fullerton | 92831-3135 | |
| | | | | www.economypremium.co |
| Premium Finance | 2501 East Chapman, Suite 100 | Fullerton | 92831-3135 | www.emeraldpremium.com |
| Empire Premium Finance Co. | 2501 East Chapman, Suite 100 | Fullerton | 92831-3135 | · |
| | | | | www.empirepremium.com |
| Equity Premium Acceptance Corp. | 2501 East Chapman, Suite 100 | Fullerton | 92831-3135 | |
| | | | | www.equitypremium.com |
| Executive Finance, Inc. | 2501 East Chapman, Suite 100 | Fullerton | 92831-3135 | www.executivefinanceinc.co |
| First Insurance Funding, Corp. of California | 21731 Ventura Boulevard | Woodland Hills | 91364 | |
| Fox Financial Services | 2501 East Chapman, Suite 100 | Fullerton | 92831-3135 | www.foxfinancialservices.co |
| FPCAL, Inc. | 21731 Ventura Blvd., Ste 340 | Woodland Hills | 91364-1845 | |
| Fremont Premium Finance Corporation | 2020 Santa Monica Boulevard | Santa Monica | 90404 | |
| FS Premium Finance Company | 2400 Main Street | Irvine | 92714 | |
| GD Financial Corporation | 10393 San Diego Mission Road | San Diego | 92108 | |
| General Agents Acceptance Corporation | 23161 Lake Center Drive | Lake Forest | 92630 | |
| | | Fullerton | | |
| Hamilton Premium Finance Corp. | 2501 East Chapman, Suite 100 | runer (OII | 92831-3135 | www.hamiltonpremium.co |
| Ibex Financial Services, Inc. | 12821 Newport Avenue | Tustin | 92780-2711 | |
| | | | | www.goibex.com |

Premium Finance Companies Continued

| Name | Address | City | ZIP | Telephone/Home Page |
|---|--|----------------|------------|------------------------------|
| Imperial Premium Finance, Inc. | 15303 Ventura Boulevard | Sherman Oaks | 91403 | |
| INAC Corp. Of California | 10860 Gold Center Drive | Rancho Cordova | 95670 | |
| Insurance Financing, Inc. | 1333 South Westwood Boulevard | Los Angeles | 90024 | |
| Liberty Premium Finance, Inc. | 12641 East 166th Street | Cerritos | 90703-3190 | |
| Mepco Acceptance Corporation | 16027 Ventura Blvd., Suite 605 | Encino | 91436 | |
| Morgan Premium Finance of California, Inc. | 1455 Oliver Road | Fairfield | 94533 | |
| Nolat Premium Finance Corp. | 2501 East Chapman, Suite 100 | Fullerton | 92831-3135 | www.nolatpremium.com |
| Nova Financial, Inc. | 2501 East Chapman, Suite 100 | Fullerton | 92831-3135 | |
| Old Saybrook Premium Finance, Inc. | 23622 Calabasas Road, Suite 349 | Calabasas | 91302 | |
| Opus Financial Services, Inc. | 21731 Ventura Blvd, Suite 340 | Woodland Hills | 91364 | |
| Pacific Coast Premium Finance Corp. | 2501 East Chapman, Suite 100 | Fullerton | 92831-3135 | |
| Pacific Premium Finance, Inc. | 2501 East Chapman, Suite 100 | Fullerton | 92831-3135 | www.pacificcoastpremium.co |
| David a Diale & Firm and I Com. | 2501 Fact Chamber 6 1 100 | Eullant | 02021 2125 | www.pacificpremium.com |
| Pacific Risk & Financial Services, Inc. | 2501 East Chapman, Suite 100 | Fullerton | 92831-3135 | www.pacificriskfinancial.com |
| Pinnacle Premium Acceptance Corp. | 2501 East Chapman, Suite 100 | Fullerton | 92831-3135 | |
| Pouring Financial, Inc. | 2100 East Katella Ave #220 | Anaheim | 92806 | |
| Preferred Payment Plan, Inc. | 6405 Mira Mesa Boulevard | San Diego | 92121-4120 | |
| Premium Financing Specialists of Calif., Inc. | 601 South Glenoaks Boulevard | Burbank | 91503-4210 | www.premiumfinance.com |
| Premium Star Finance Company | 2501 East Chapman, Suite 100 | Fullerton | 92831-3135 | www.premiumstarfinance.co |
| R. I. C. Financial, Inc. | 2492 Walnut Avenue | Tustin | 92780 | |
| Rincon Premium Finance Company, Inc. | 325 East Hillcrest Drive, Suite 230 | Thousand Oaks | 91360 | |
| RMT PREMIUM FINANCE, INC. | 21731 Ventura Boulevard | Woodland Hills | 91364 | |
| Rockridge Finance Corp. | 3601 Haven Avenue | Menlo Park | 94025 | |
| Royal Premium Budget Of California, Inc. | 2650 Camino Del Rio North | San Diego | 92108 | |
| Shore Acceptance Corp. | 2501 East Chapman, Suite 100 | Fullerton | 92831-3135 | |
| SLL Premium Finance of California, Inc. | 2501 East Chapman, Suite 100 | Fullerton | 92831-3135 | www.sllpremiumca.com |
| South Bay Acceptance Corporation | 435 S. Pacific Coast Highway, 3rd Floor | Redondo Beach | 90503 | www.sbac-finance.com |
| Sucqua Insurance Premium Finance, Inc. | 2501 East Chapman, Suite 100 | Fullerton | 92831-3135 | |
| Summit Premium Finance Company | 231 West Main Street | El Cajon | 92020 | |
| Top Premium Finance Company, Inc. | 21731 Ventura Boulevard, #340 | Woodland Hills | 91364 | |
| Trade & Industries Finance Corporation | 21731 Ventura Boulevard, #340 | Woodland Hills | 91364 | |
| Transamerica Insurance Finance Corporation California | 600 Montgomery Street | San Francisco | 94111 | |
| UPAC of California, Inc. | 3111 Camino del Rio North, Ste 400 | San Diego | 92108 | www.upac.com |
| Westchester Premium Acceptance Corporation of California | 21731 Ventura Blvd. Ste 340 | Woodland Hills | 91364-1845 | |
| Western Agency Services, Inc | 21731 Ventura Boulevard | Woodland Hills | 91364 | |
| Western Premium Budget Corp. | 2501 East Chapman, Suite 100 | Fullerton | 92831-3135 | www.westernpremium.com |
| Western Truck Insurance Finance, Corp. | 2501 East Chapman, Suite 100 | Fullerton | 92831-3135 | www.truckinsurepay.com |
| Wincorp Incorporated | 3300 Douglas Boulevard, Ste 155 | Roseville | 95661 | |

2000 Trust Company Financial Data

| umber of institutions | 18 |
|---|---------------|
| sets | |
| Cash and due from financial institutions | \$ 42,326 |
| U.S. Treasury securities | 130,186 |
| Obligations of other U.S. Government agencies and corporations | 4,876 |
| Obligations of States and political subdivisions | 16,536 |
| Other Securities | 59,569 |
| Loans | 1,262 |
| Reserve for possible loan losses | 0 |
| Loans (net) | 1,262 |
| Bank premises, furniture and fixtures and other assets representing bank premises | 39,404 |
| Capital leases included above | 83 |
| Real estate owned other than bank premises | 619 |
| Investments in subsidiaries not consolidated | 0 |
| Other assets | 337,457 |
| Total Assets | \$ 632,235 |
| abilities and capital | |
| Liabilities for borrowed money | \$ 138 |
| Mortgage indebtedness | 0 |
| Other liabilities | 160,202 |
| Capital notes and debentures | 0 |
| Preferred stock | 0 |
| Number shares outstanding | 0 |
| Common stock | 37,295 |
| Number shares authorized | 6,138,800 |
| Number shares outstanding | 1,115,793 |
| Surplus | 36,425 |
| Retained earnings and other capital reserves | 398,175 |
| Total liabilities and equity capital | \$ 632,235 |

2000 Trust Company Financial Data Continued

| Operating income | |
|--|---------------|
| Income from fiduciary activities | \$ 625,457 |
| Interest on federal funds sold | 0 |
| Interest on U.S. Treasury securities | 7,200 |
| Interest on obligations of other U.S. government agencies and corporations | 394 |
| Interest on obligations of states and political subdivisions of the U.S | 232 |
| Interest on other securities | 2,069 |
| Interest and fees on loans | 74 |
| Other income | 24,977 |
| Total operating income | \$ 660,403 |
| Operating expenses | |
| Salaries and employee benefits | \$ 153,436 |
| Interest on borrowed money | 24 |
| Interest on capital notes | 0 |
| Occupancy expense of premises, gross | 13,091 |
| Less rental income | 144 |
| Occupancy expense of premises, net | 12,947 |
| Furniture and equipment expense | 4,472 |
| Provision for possible loan losses | 0 |
| Other operating expenses | 331,884 |
| Total operating expenses | \$ 502,763 |
| Income before income taxes and securities gains or losses | \$ 157,640 |
| Applicable income taxes | 61,771 |
| Income before securities gains or losses | 95,869 |
| Securities gains (losses), net | (619) |
| Net income before extraordinary items | 95,250 |
| Extraordinary items, Net of tax effect | 0 |
| Net income | \$ 95,250 |

Selected Financial Data — Trust Companies

| Name of Trust Company | City | Total Assets | Equity Capital | Fiduciary Assets |
|--|----------------|--------------|-----------------------|------------------|
| Amalgamated Trust Company | Los Angeles | 1,977 | 1,855 | 7,453,620 |
| Arrowhead Trust, Inc. | San Bernardino | 4,391 | 2,937 | 542,643 |
| Capital Guardian Trust Company | Los Angeles | 318,582 | 272,703 | 128,454,693 |
| Charles Schwab Trust Company (The) | San Francisco | 25,704 | 23,857 | 24,358,091 |
| Chicago Trust Company of California | San Diego | 6,440 | 5,686 | 728,374 |
| Deseret Trust Company of California | Los Angeles | 956 | 884 | 28,958 |
| Dresdner RCM Capital Trust Company | San Francisco | 1,648 | 1,447 | 301,633 |
| Enterprise Trust & Investment Company | San Jose | 4,170 | 3,533 | 443,839 |
| Farmers & Merchants Trust Company of Long Beach | Long Beach | 12,387 | 12,260 | 1,231,104 |
| Fidelity Management Trust Company of California | Los Angeles | 4,788 | 3,351 | 480,420 |
| Fiduciary Trust International of California | Los Angeles | 18,038 | 17,223 | 1,741,478 |
| First Union Trust Company of California | San Francisco | 2,420 | 2,399 | 0 |
| Harris Trust Company of California | Los Angeles | 8,544 | 8,514 | 6,005 |
| Mellon Trust Company of California | Los Angeles | 21,460 | 19,730 | 74,685,878 |
| Merrill Lynch Trust Company of California | San Francisco | 35,936 | 14,980 | 5,724,765 |
| Trust Company of the West | Los Angeles | 139,178 | 73,846 | 7,349,698 |
| Western Financial Trust Company | Irvine | 503 | 486 | 0 |
| Whittier Trust Company | South Pasadena | a 25,113 | 6,204 | 2,781,502 |

Trust Companies

| Name | Address | City | ZIP | Principal Officer | Telephone/Home Page |
|--|--|----------------|-------|------------------------|-----------------------|
| Amalgamated Trust Company | 150 S. Los Robles Avenue, Suite 950 | Pasadena | 91101 | Daniel J Wroblewski | |
| Arrowhead Trust, Inc. | 303 East Vanderbilt Way | San Bernardino | 92408 | Larry R Sharp | |
| Capital Guardian Trust Co. www.capgroup.com | 333 South Hope Street | Los Angeles | 90071 | David I Fisher | |
| Charles Schwab Trust Company (The) | One Montgomery Street | San Francisco | 94104 | Charles R Schwab | |
| Chicago Trust Company of California, The | 401 "B" Street, Suite 900 | San Diego | 92101 | B. W Pattishall, Jr. | www.securitytrust.com |
| Deseret Trust Company of California | 10880 Wilshire Boulevard | Los Angeles | 90024 | Orin R Woodbury | |
| Dresdner RCM Trust Company | Four Embarcadero Center | San Francisco | 94111 | Claude N Rosenberg, Jr | |
| Enterprise Trust & Investment Company | 15425 Los Gatos Boulevard | San Jose | 95032 | Marc J Rebboah | |
| Farmers & Merchants Trust Company of Long Beach | 302 Pine Avenue | Long Beach | 90802 | Daniel K Walker | |
| Fidelity Management Trust Company of California | 811 Wilshire Boulevard | Los Angeles | 90017 | R. D Banis | |
| Fiduciary Trust International of California | 444 South Flower Street | Los Angeles | 90071 | Ronald S Hartwick | |
| First Union Trust Company of California | 650 California Street | San Francisco | 94108 | George W Grosz | |
| Harris Trust Company of California | 601 South Figueroa Street | Los Angeles | 90017 | Steven R Rothbloom | |
| Mellon Trust of California | 400 South Hope Street | Los Angeles | 90071 | David F Lamere | |
| Merrill Lynch Trust Company of California | 101 California Street | San Francisco | 94111 | David W Chambers | |
| Trust Company of the West | 865 South Figueroa Street | Los Angeles | 90017 | Robert A Day | |
| Western Financial Trust Co. | 17911 Von Karman Avenue | Irvine | 92714 | William P Foley, II | |
| Whittier Trust Company | 1600 Huntington Drive | South Pasadena | 91030 | Arlo G Sorensen | www.whittiertrust.com |

2000 Foreign Bank Financial Data

| umber of institutions | 54 |
|--|---------------|
| sets | |
| Cash & due from banks | 692,576 |
| U.S. treasury Securities | 41,542 |
| U.S. government obligations | 160,123 |
| Foreign government securities | 148,913 |
| All other securities | 752,572 |
| Federal funds sold - U.S. branches/agencies | 40,860 |
| Federal funds sold - other U.S. banks | 228,189 |
| Federal funds sold - others | 11,988 |
| Total loans | 22,347,575 |
| Trading account assets | 43,827 |
| Customers liability (U.S. addressees) | 158,492 |
| Customers liability (non-U.S. addressees) | 8,824 |
| Other claims on nonrelated parties | 340,990 |
| Net due from related banks | 552,236 |
| Total assets | \$ 25,528,707 |
| abilities | |
| Total deposits and credit balances | 3,941,310 |
| Federal funds purchased - U.S. branches/agencies | 408,100 |
| Federal funds purchased - other U.S. banks | 223,684 |
| Federal funds purchased - others | 176,106 |
| Other borrowed money | 5,730,664 |
| Branch or agency liability on acceptances | 168,165 |
| Trading liabilities | 44,177 |
| Other liabilities from nonrelated parties | 182,059 |
| Net due to related banks | 14,654,442 |
| Total liabilities | \$25,528,707 |

2000 Foreign Bank Financial Data Continued

| perating income | |
|--|--------------|
| Interest and fees on loans and leases | \$ 1,760,785 |
| Interest on Federal funds Sold | 22,522 |
| Income on interbank placements and CDs purchased | 60,686 |
| Interest and dividends on investment securities | 85,309 |
| Service charges, commissions & fees | 54,707 |
| Net profit/loss on foreign exchange trading | 11,140 |
| Income from H/O, branches & wholly-owned subsidiaries | 256,077 |
| Other operating income | 82,447 |
| Total operating income | \$ 2,333,673 |
| Operating expenses | |
| Salaries and employee benefits | 110,467 |
| Interest on time CDs of \$100,000 and over | 141,460 |
| Interest on all other deposits or credit balances | 85,847 |
| Interest expense - Federal funds purchased | 49,919 |
| Interest expense - securities sold under repurchase agreements | 7,776 |
| Interest on borrowings from unrelated institutions | 367,906 |
| Interest on borrowings from related institutions | 1,095,170 |
| Other operating expenses | 119,581 |
| Provision for loan losses | (2,145) |
| Total operating expenses | \$ 1,975,981 |
| ncome before income taxes and securities gain or losses | 357,692 |
| Net securities gains or losses | (495) |
| ncome before taxes | 357,197 |
| Applicable income taxes | 45,782 |
| Extraordinary item, net of tax effect | 0 |
| Net income | \$ 311,415 |

Selected Financial Data — California Offices of Foreign Banks

| | | Net due from related | | | Net due to related |
|---|-----------|-------------------------|--------------|----------------|-----------------------|
| Name of Foreign Bank | Loans | institutions | Total Assets | Total Deposits | institution |
| Banca Commerciale Italiana | 173,398 | 0 | 176,518 | 0 | 175,253 |
| Banca Di Roma | 291,865 | 0 | 634,473 | 0 | 600,158 |
| Banco Agricola Comercial De El Salvador | 0 | 0 | 4,550 | 0 | 4,516 |
| Bancomer Sociedad Nacional De Credito | 466,159 | 0 | 560,511 | 475,294 | 80,713 |
| Bank of Guam | 7,973 | 0 | 8,370 | 3,794 | 4,547 |
| Bank of India | 37,179 | 0 | 42,376 | 2,977 | 39,199 |
| Bank of Nova Scotia (The) | 2,552,114 | 0 | 2,576,361 | 34,673 | 1,985,264 |
| Bank of Taiwan | 386,523 | 0 | 454,617 | 60,256 | 74,472 |
| Bank of Tokyo - Mitsubishi Bank, Ltd. (The) | 1,236,143 | 0 | 1,343,973 | 69,633 | 1,250,532 |
| Bank SinoPac | 116,119 | 0 | 120,944 | 31,769 | 6,614 |
| Banque Nationale De Paris | 2,301,204 | 0 | 2,654,849 | 445,167 | 1,937,481 |
| Canadian Imperial Bank of Commerce | 0 | 0 | 1,290 | 0 | 1,290 |
| Chang Hwa Commercial Bank, Ltd. | 407,659 | 0 | 483,134 | 3,805 | 16,418 |
| Chekiang First Bank, Ltd. | 20,715 | 294,377 | 326,326 | 324,365 | 0 |
| Chiao Tung Bank, Ltd. | 180,957 | 0 | 225,808 | 193,955 | 23,336 |
| Commerzbank, A.G. | 0 | 0 | 2,500 | 0 | 2,500 |
| Credit Lyonnais | 572,290 | 0 | 579,710 | 0 | 578,649 |
| Dai-Ichi Kangyo Bank, Ltd. (The) | 1,511,774 | 0 | 1,530,491 | 54 | 1,525,822 |
| Development Bank of Singapore Ltd. (The) | 1,386,432 | 0 | 1,422,976 | 38,392 | 72,636 |
| Oresdner Bank, A.G. | 0 | 0 | 1,091 | 0 | 1,091 |
| E. Sun Commercial Bank | 44,387 | 0 | 56,703 | 1,887 | 10,663 |
| Farmers Bank of China | 233,041 | 0 | 238,031 | 0 | 11,133 |
| First Commercial Bank | 598,203 | 0 | 724,676 | 88,510 | 61,109 |
| ^F uji Bank, Ltd. (The) | 2,511,132 | 0 | 2,531,650 | 14,517 | 2,512,549 |
| Hanvit Bank | 115,815 | 8,145 | 162,977 | 2,502 | 0 |
| Hua Nan Commercial Bank, Ltd. | 393,362 | 0 | 567,073 | 63,671 | 49,855 |
| ndustrial Bank of Japan, Ltd. (The) | 399,182 | 0 | 403,543 | 0 | 403,535 |
| srael Discount Bank, Limited | 1,188 | 0 | 4,812 | 831 | 3,573 |
| Korea Exchange Bank | 136,805 | 0 | 141,255 | 126 | 34,031 |
| Krung Thai Bank, Ltd. | 9,500 | 0 | 16,338 | 3,403 | 12,591 |
| and Bank of Taiwan | 162,042 | 0 | 202,637 | 30,148 | 11,317 |
| iu Chong Hing Bank, Ltd. | 20,872 | 22,294 | 82,174 | 81,477 | 0 |
| National Bank of Canada | 0 | 0 | 0 | 0 | 0 |
| Oversea-Chinese Banking Corporation Limited | 69,542 | 0 | 71,163 | 1 | 71,059 |
| Overseas Union Bank, Ltd. | 236,660 | 0 | 240,763 | 42,192 | 192,114 |
| P.T. Bank Bali | 1,594 | 0 | 4,993 | 0 | 1,573 |
| P.T. Bank Niaga | 2,217 | 0 | 7,406 | 983 | 6,378 |
| Philippine Commercial International Bank | 0 | 0 | 33,695 | 1,024 | 11,663 |
| Philippine National Bank | 5,794 | 0 | 22,978 | 7,332 | 15,579 |
| Sakura Bank, Ltd. (The) | 801,835 | 0 | 830,045 | 0 | 826,620 |
| Sanwa Bank, Limited (The) | 1,421,263 | 0 | 1,498,576 | 0 | 1,077,327 |
| Shanghai Commercial Bank, Ltd. | 180,112 | 219,686 | 437,258 | 431,911 | 0 |

Selected Financial Data — Calif. Offices of Foreign Banks Continued

| Name of Foreign Bank | Loans | Net due from related institutions | Total Assets | Total Deposits | Net due to related institutions |
|--------------------------------------|-----------|---|--------------|----------------|---------------------------------------|
| Shizuoka Bank, Ltd. (The) | 683,472 | 0 | 1,013,858 | 892,862 | 1,596 |
| Societe Generale | 0 | 0 | 2,166 | 0 | 2,166 |
| Standard Chartered Bank | 0 | 7,734 | 10,582 | 10,277 | 0 |
| State Bank of India | 55,421 | 0 | 72,907 | 240 | 72,653 |
| Sumitomo Bank, Limited (The) | 1,278,572 | 0 | 1,437,229 | 398,958 | 2,258 |
| Taipei Bank | 189,398 | 0 | 248,181 | 36,870 | 15,764 |
| Taiwan Business Bank | 171,656 | 0 | 183,568 | 1,021 | 16,797 |
| Thai Farmers Bank, Ltd. | 2,070 | 0 | 87,926 | 59 | 87,619 |
| Tokai Bank, Ltd. (The) | 482,263 | 0 | 500,683 | 0 | 497,809 |
| United Mizrahi Bank Ltd. | 76,917 | 0 | 106,432 | 80,526 | 22,198 |
| United Overseas Bank Limited | 217,872 | 0 | 225,003 | 2,770 | 220,232 |
| United World Chinese Commercial Bank | 203,081 | 0 | 210,558 | 63,078 | 22,190 |

Foreign (Other Nation) Bank Agency and Branch Offices

| Name | Address | City | ZIP | Principal Officer | Telephone/Home Page |
|---|--|------------------|------------|---------------------|---------------------|
| Banca Commerciale Italiana | 555 South Flower Street | Los Angeles | 90071 | Jack Wityak | |
| Banca di Roma | One Market Street | San Francisco | 94105 | Claudio De Luca | |
| Banco Agricola Comercial de El Salvador | 1133 South Vermont Ave | Los Angeles | 90006 | Oscar M Rojas | |
| Bancomer, S.A. | 444 South Flower Street | Los Angeles | 90071 | Jose A Padilla | |
| Bank of Guam | 400 Montgomery Street | San Francisco | 94104 | Shirley Quitugua | |
| Bank of India | 555 California Street | San Francisco | 94104 | J. N Patil | |
| Bank of Nova Scotia (The) | 580 California Street | San Francisco | 94111 | James S York | |
| Bank of Taiwan | 601 South Figueroa Street | Los Angeles | 90017 | Maw-Yan Lin | |
| Bank of Tokyo-Mitsubishi, Limited (The) | 777 South Figueroa Street | Los Angeles | 90017 | Ikuzo Sugiyama | |
| Bank SinoPac | 350 S Grand Ave., Ste 3070 | Los Angeles | 90071 | Nelson Wang | |
| BNP Paribas | 180 Montgomery Street | San Francisco | 94104 | François Denis | |
| Canadian Imperial Bank of Commerce | 350 South Grand Avenue | Los Angeles | 90071 | Paul Chakmak | |
| Chang Hwa Commercial Bank, Ltd. | 333 South Grand Avenue | Los Angeles | 90071 | Ching-Ching Lin | |
| Chekiang First Bank, Limited | 360 Pine Street | San Francisco | 94104 | Becky Mo | |
| Chiao Tung Bank Co., Ltd. | 333 West San Carlos Street | San Jose | 95110 | Y. S Chiu | |
| Commerzbank Aktiengesellschaft | 633 West Fifth Street | Los Angeles | 90071 | Christian Jagenberg | |
| Credit Lyonnais | 515 South Flower Street | Los Angeles | 90071 | Dianne Scott | |
| Dai-Ichi Kangyo Bank, Ltd. (The) | 555 West Fifth Street | Los Angeles | 90013 | Takuo Yoshida | |
| Development Bank of Singapore, Ltd. | 445 South Figueroa Street, Suite 3550 | Los Angeles | 90071 | Suen-Ming Lee | |
| Dresdner Bank, A.G. | 333 South Grand Avenue | Los Angeles | 90017 | John C Siciliano | |
| E. Sun Commercial Bank, Ltd. | 17700 Castleton, Suite 500 | City of Industry | 91748 | Cheng Chen | |
| Farmers Bank of China (The) | 601 South Figueroa Street | Los Angeles | 90017 | George C Lin | |
| First Commercial Bank Los Angeles Branch | 515 South Flower Streeet | Los Angeles | 90071 | Tzuoo-Yau Lin | |
| Fuji Bank, Ltd. (The) | 333 South Hope Street | Los Angeles | 90071 | Shigeo Ishikawa | |
| Hanvit Bank | 3360 W. Olympic lvd | Los Angeles | 90017 | Choong Lee | |
| Hua Nan Commercial Bank, Ltd. | 707 Wilshire Boulevard | Los Angeles | 90017 | Kemp Chen | |
| Industrial Bank of Japan, Ltd. (The) | 350 South Grand Avenue | Los Angeles | 90071 | Kazutoshi Kuwahara | |
| Israel Discount Bank Limited | 206 North Beverly Drive | Beverly Hills | 90210 | Yoav Peled | |
| Korea Exchange Bank | 777 South Figueroa Street | Los Angeles | 90017-5828 | Young C Kim | |
| Krung Thai Bank Public Company Limited | 707 Wilshire Boulevard | Los Angeles | 90017 | Chai Hongvisitkul | |
| Land Bank of Taiwan | 811 Wilshire Boulevard | Los Angeles | 90017 | Mayor Chen | |
| Liu Chong Hing Bank, Ltd. | 601 California Street | San Francisco | 94108 | Ki H Chan | |
| National Bank of Canada | 725 South Figueroa Street | Los Angeles | 90017 | David Shaw | |
| Oversea-Chinese Banking Corporation, Limited | 660 South Figueroa Street | Los Angeles | 90017 | Tiong S Seng Wee | |
| Overseas Union Bank Limited | 777 South Figueroa Street | Los Angeles | 90017 | Hoong Chen | |
| P.T. Bank Bali | 601 South Figueroa Street | Los Angeles | 90017-5722 | Thomas Arafin | |

Foreign (Other Nation) Bank Agency and Branch Offices Continued

| Name | Address | City | ZIP | Principal Officer | Telephone/Home Page |
|---|------------------------------|---------------|------------|----------------------------|---------------------|
| P.T. Bank Niaga | 660 S. Figueroa St, Ste 1880 | Los Angeles | 90017 | Romit Basu | |
| Philippine Commercial International Bank | 660 South Figueroa Street | Los Angeles | 90017 | Jose B Colayco, Jr | |
| Philippine National Bank | 3345 Wilshire Blvd. | Los Angeles | 90010-1910 | Nelson V Javier | |
| Sakura Bank, Ltd. (The) | 515 South Figueroa Street | Los Angeles | 90071 | Hidekazu Akimoto | |
| Sanwa Bank, Limited (The) | 601 South Figueroa Street | Los Angeles | 90017 | Tadahiko Kanayama | |
| Shanghai Commercial Bank, Limited | 231 Sansome Street | San Francisco | 94104 | Philip Lee | |
| Shizuoka Bank, Ltd. (The) | 801 South Figueroa Street | Los Angeles | 90017 | Shinji Giga | |
| Societe Generale | 2029 Century Park East | Los Angeles | 90067 | J. B Shaum | |
| Standard Chartered Bank | 790 East Colorado Blvd | Pasadena | 91101 | Paul A Johnson | www.stanchart.com |
| State Bank of India | 707 Wilshire Boulevard | Los Angeles | 90017 | Bhaskar D Sumitra | |
| Sumitomo Bank, Limited (The) | 555 California Street | San Francisco | 94104 | Shigehiko Matsumoto | |
| Taipei Bank | 700 South Flower Street | Los Angeles | 90017 | Jason C Chen | |
| Taiwan Business Bank | 633 West Fifth Street | Los Angeles | 90071 | Mou-Tie Yee | |
| Thai Farmers Bank Public Company Limited | 350 South Grand Avenue | Los Angeles | 90071 | Suvichai Kueworakulchai | |
| Tokai Bank, Ltd. (The) | 300 South Grand Avenue | Los Angeles | 90071 | Kazunori Nishimoto | |
| United Mizrahi Bank, Ltd. | 611 Wilshire Boulevard | Los Angeles | 90017 | Jacob Wintner | |
| United Overseas Bank Limited | 911 Wilshire Boulevard | Los Angeles | 90017 | David Loh | |
| United World Chinese Commercial Bank | 555 West Fifth Street | Los Angeles | 90013 | Thomas Tang | |

Foreign (Other Nation) Bank Representative Offices

| Name | Address | City | ZIP | Principal Officer | Telephone/Home Page |
|---|--|---------------|------------|-------------------|---------------------|
| ABN AMRO Bank N.V. | 300 South Grand Avenue | Los Angeles | 90071 | Catheryn Fuller | |
| Allied Irish Bank | 777 South Figueroa Street | Los Angeles | 90017-2513 | Warren J Guinane | |
| Arab Banking Corporation (B.S.C.) | 555 South Flower Street | Los Angeles | 90071 | Richard Whelan | |
| Asahi Bank, Ltd. (The) | 350 South Grand Avenue | Los Angeles | 90071 | Kenji Tanaka | |
| Banca Intesa | One Embarcadero Center, Suite 2820 | San Francisco | 94111-3717 | Joseph A Raffetto | |
| Banca Nazionale del Lavoro, S.p.A. | 660 South Figueroa Street | Los Angeles | 90017 | Filippo Cattaneo | |
| Banco Do Brasil, S.A. | 811 Wilshire Boulevard | Los Angeles | 90017 | Antonio A Bomfin | |
| Bank Austria AG | 50 California St, 39 Floor | San Francisco | 94111 | Jack Bertges | |
| Bank Hapoalim B.M. | 250 Montgomery Street | San Francisco | 94104 | David Cohen | |
| Bank Julius Baer & Co., Ltd. | 1900 Avenue of the Stars | Los Angeles | 90067 | Roger Wacker | |
| Bank of Montreal | 601 South Figueroa Street | Los Angeles | 90017 | Craig Ingram | |
| Bank of Scotland | 660 South Figueroa Street | Los Angeles | 90017 | J. C Wilson | |
| Barclays Bank PLC | 388 Market Street | San Francisco | 94111 | Andrew Wynn | |
| Industrial Bank of Japan, Ltd. (The) | One Market, Spear Tower, Suite 1610 | San Francisco | 94105-1000 | Masao Nakagawa | |
| KBC Bank N.V. | 515 South Figueroa Street | Los Angeles | 90071 | Thomas G Jackson | |
| Mitsubishi Trust and Banking Corporation (The) | 801 South Figueroa Street | Los Angeles | 90017 | Kazuaki Kido | |
| Natexis Banques Populaires | 660 South Figueroa Street | Los Angeles | 90017 | Mark Harrington | |
| Rabobank Nederland | 4 Embarcadero Center | San Francisco | 94111-4057 | Elizabeth Hund | |
| SanPaolo IMI S.p.A. | 444 South Flower Street, Suite 4550 | Los Angeles | 90071 | Donald W Brown | |
| Siam Commercial Bank PCL | 601 South Figueroa Street, Suite 3575 | Los Angeles | 90017 | Jose Crestejo | |
| Societe Generale | Four Embarcadero Center, Suite 1200 | San Francisco | 94111 | David A. Grant | |
| UniCredito Italiano SpA | 500 South Grand Avenue, Suite 1600 | Los Angeles | 90071 | Riccardo Gallo | |
| Westdeutsche Landesbank Girozentrale | 633 West Fifth Street | Los Angeles | 90071 | Robert F Edmonds | |

Foreign (Other State) Bank Facilities

| Name | Address | City | ZIP | Principal Officer | Telephone/Home Page |
|--|--|---------------|------------|--------------------|---------------------------|
| A.G. Edwards Trust Company | 2180 Harvard Street | Sacramento | 95815 | Shanise Evans | Telephone/110me Fuge |
| American Express Bank, Ltd. | 525 Market Street, 38th Flr | San Francisco | 94105 | Andrew Chiu | |
| American Express Trust Co. | 2200-B Douglas Boulevard, Suite 200 | Roseville | 95661 | Alan D Morgenstern | |
| American Sterling Bank, A N.A. | . 1 Sterling | Irvine | 92618 | John Tolley | |
| Bank of Hawaii dba Pacific Century Trust | 16030 Ventura Boulevard | Encino | 91436-4478 | Joseph Cochran | |
| Bank of New York (The) | 10990 Wilshire Boulevard | Los Angeles | 90024 | Bruce Miller | |
| Bank One, Arizona, N.A. | 4695 MacArthur Crt #1550 | Newport Beach | 92660-1871 | Frank Bonder | |
| Bank One, N.A. | 777 South Figueroa Street | Los Angeles | 90017 | Gloria Loving | |
| Bankers Trust Company | Three Park Plaza, 16th Flr | Irvine | 92714 | Sandra L West | |
| Bessemer Trust Company, N.A. | 601 South Figueroa Street | Los Angeles | 90017-5752 | Donald J Herrema | |
| Boston Safe Deposit and Trust Company | One Embarcadero Center | San Francisco | 94111 | Phyllis I Miyagawa | |
| Chase Manhattan Bank (The) | 1800 Century Park East | Los Angeles | 90067 | Joseph Bielawa | |
| Chase Manhattan Bank USA, N.A. | 3700 State Street, #110 | Santa Barbara | 93105 | Mary M Martin | |
| City National Bank | 17748 Skypark Boulevard | Irvine | 92614 | Dave Vida | www.citynational-bank.com |
| Comerica Bank | 1920 Main Street | Irvine | 92714 | Kim E Fulgenzi | www.comerica.com |
| Compass Bank | 14 Auto Mall Drive | Irvine | 92718 | Rocky Chandler | |
| Depository Trust Company (The) | 100 Pine Street, Sixth Floor | San Francisco | 94111 | Dan Howe | www.dtc.org |
| Dial Bank | 2999 Douglas Blvd., #105 | Roseville | 90806 | John B Keilholz | |
| Fiduciary Trust Company International | 444 South Flower Street | Los Angeles | 90071-2961 | Karen Cruz | www.fiduciarytrust.com |
| First Hawaiian Bank | 234 E. Colorado Blvd., #810 | Pasadena | 91101-2201 | John Coltrin | |
| First Security Bank, N.A. | 23201 Lake Center Drive, Suite 301 | Lake Forest | 92630 | Greg Erikson | |
| First Union National Bank | 333 South Grand Avenue | Los Angeles | 90071 | Dennis Ainspro | |
| Fleet National Bank | 435 Tasso Street | Palo Alto | 94301 | Lee Merkle-Raymond | |
| Harris Trust and Savings Bank | 601 South Figueroa Street | Los Angeles | 90017 | | |
| HSBC Bank USA | 525 Market Street, 25th Flr | San Francisco | 94105 | Gary J Schroeder | |
| LaSalle Bank, N.A. | 3111 North Tustin Avenue, Suite 180 | Orange | 92965-1750 | David Hanighen | |
| Mellon Bank, N.A. | 400 South Hope Street, 5th Floor | Los Angeles | 90071 | Benjamin Pester | www.mellon.com |
| | 101 California Street, Suite 1310 | San Francisco | 94104 | Janelle Ellis | |
| Morgan Guaranty Trust Company of New York | 333 South Hope Street | Los Angeles | 90071 | George W Rowe | |
| National Fiduciary Services, N.A. | 2740 Fulton Ave, Ste 108 | Sacramento | 95821 | Catherine West | |
| Neuberger & Berman Trust Company | 1999 Avenue of the Stars | Los Angeles | 90067 | Elizabeth Mathieu | |
| Norwest Bank Minnesota, N.A. | 36 Executive Park | Irvine | 92614 | Sanjay Patel | |
| Offitbank | 160 Sansome Street | San Francisco | 94111 | Albert C Bellas | |
| PNC Bank, N.A. | 2 North Lake Avenue | Pasadena | 91101-1871 | Thomas R Moore | www.pncbank.com |

| As of December 31, 200 | 0 | | | | |
|---|---|---------------|------------|-------------------|---------------------|
| Name | Address | City | ZIP | Principal Officer | Telephone/Home Page |
| Provident Bank, The | 595 Market Street, Ste 2500 | San Francisco | 94105 | Mark E McGee | |
| Providian National Bank | 201 Mission Street | San Francisco | 94105 | Robert Rowe | |
| State Street Bank and Trust Company | One Market Street, Steuart Tower, 17th Floor | San Francisco | 94105 | Michele Christian | |
| Sunrise Bank of Arizona | 4570 Executive Drive | San Diego | 92121 | Steve Black | |
| UMB Bank, N.A. | 100 South Ellsworth | San Mateo | 94401 | David D Miller | |
| Union Planters Bank, N.A. | 101 Pacifica, Suite 270 | Irvine | 92618 | Janice Morford | |
| United States Trust Company | 1750 Montgomery Street | San Francisco | 94111 | Lucia B. Santini | |
| United States Trust Company of New York | 515 South Flower Street | Los Angeles | 90071-2291 | Kevin T O'Brien | |

Savings and Loan Financial Data

| umber of institutions | 3 |
|--------------------------------|--------------|
| ssets | |
| Cash and due from banks | \$ 52,965 |
| Securities | 546,016 |
| Federal funds sold | 61,000 |
| Loans & leases (net) | 635,812 |
| Less: loan loss reserves | (5,292) |
| Other real estate owned | 523 |
| Bank premises, equipment, etc. | 11,678 |
| Other assets | 12,855 |
| Total Assets | \$ 1,315,557 |
| abilities and Capital | |
| Total deposits | \$ 1,109,174 |
| Other borrowed money | 85,703 |
| Other liabilities | 4,058 |
| Equity Capital | 116,622 |
| Total Liabilities and Capital | \$ 1,315,557 |

| nterest Income | |
|--|--------------|
| Loans | \$ 50,509 |
| Deposits and investment securities | 23,490 |
| Mortgage pool securities | 13,324 |
| Amortization of deferred gains on asset hedges | 0 |
| Total interest income | \$ 87,323 |
| Interest Expense | |
| Deposits | \$ 38,280 |
| Borrowings | 5,134 |
| Subordinated notes | 0 |
| Total interest expense | \$ 43,414 |
| Net interest income | \$ 43,909 |
| Provision for loan loss | \$ 451 |
| Noninterest Income | |
| Service fees and charges | \$ 5,821 |
| Sale of assets | 190 |
| All other noninterest income | 971 |
| Total noninterest income | \$ 6,982 |
| Noninterest Expense | |
| Salaries | \$ 13,695 |
| Premises and fixed assets | 5,644 |
| Other noninterest expense | 5,850 |
| Total noninterest expense | \$ 25,189 |
| Income before income taxes and extraordinary items | \$ 25,251 |
| Income tax | 9,788 |
| Income before extraordinary items | 15,463 |
| Extraordinary items | 0 |
| Net income | \$ 15,463 |

Profile of Savings and Loan Associations

| Period Ending | 12/31/97 | 12/31/98 | 12/31/99 | 12/31/99 |
|--|----------|----------|----------|----------|
| Number of Savings & Loan Association | ons 6 | 6 | 4 | 3 |
| Loans & Leases (Net)* | 1,675.5 | 1,723.9 | 1,506.4 | 635.8 |
| Reserve for loans | 16.4 | 15.8 | 13.7 | 5.3 |
| Total Assets | 2,343.8 | 2,631.7 | 2,161.1 | 1,315.6 |
| Total Deposits | 2,137.4 | 2,369.3 | 1,752.5 | 1,109.2 |
| Total Equity Capital | 177.4 | 199.7 | 182.5 | 116.6 |
| Noncurrent Loans & Leases** | 5.0 | 4.9 | 2.7 | 2.2 |
| Total Past Due Loans & Leases*** | 14.8 | 10.5 | 6.5 | 2.8 |
| Other Real Estate Owned | 1.8 | 0.8 | 0.2 | 0.5 |
| Interest Earned | 166.1 | 181.2 | 145.2 | 87.3 |
| Interest Expense | 91.9 | 99.1 8 | 1.3 | 43.4 |
| Net Interest Income | 74.2 | 82.1 | 63.8 | 43.9 |
| Noninterest Income | 11.2 | 15.5 | 13.8 | 7.0 |
| Loan Loss Provision | 1.5 | 1.0 | 0.7 | 0.5 |
| Noninterest Expense | 46.0 | 51.7 | 32.0 | 25.2 |
| Net Income | 22.6 | 26.3 | 25.9 | 15.5 |
| Return on Assets# | 0.96 | 1.00 | 1.20 | 1.18 |
| Return on Equity# | 12.73 | 13.19 | 14.21 | 13.26 |
| Net Interest Margin# | 3.17 | 3.12 | 2.95 | 3.34 |
| Loans & Leases/Deposits | 78.39 | 72.76 | 85.96 | 57.32 |
| Loans & Leases/Assets | 71.49 | 65.50 | 69.71 | 48.33 |
| LLR/Total Loans | 0.98 | 0.92 | 0.91 | 0.83 |
| Equity Capital/Assets | 7.57 | 7.59 | 8.44 | 8.86 |
| Noncurrent Loans & Leases/ Total Loans & Leases** | 0.30 | 0.28 | 0.18 | 0.34 |
| Tot. Past Due Loans & Leases/ Total Loans&Leases | 0.88 | 0.61 | 0.43 | 0.44 |
| Reserves for Loans/ Noncurrent Loans & Leases** | 325.32 | 325.16 | 498.25 | 245.11 |

^{*} Net of unearned income.

^{**} Noncurrent loans & leases are loans & leases past due 90 days or more and nonaccruals.

^{***} Includes noncurrent loans & leases plus loans & leases 30-89 days delinquent.

[#] Aggregate, annualized return

$Selected\ Financial\ Data-Savings\ and\ Loan\ Associations$

| <u>As of December 31, 2000 (</u> | in thousands of dollars | | | | | | | |
|----------------------------------|-------------------------|---------|---------|----------|---------|------------|------|-------|
| Name of Industrial Bank | Location | Assets | Loans | Deposits | Capital | Net Income | ROA | ROE |
| El Dorado Savings Bank | Placerville | 907,952 | 337,084 | 813,795 | 90,705 | 11,222 | 1.24 | 12.37 |
| Malaga Bank, S.S.B | Palos Verdes Estates | 273,695 | 256,062 | 210,265 | 18,904 | 6,325 | 2.31 | 33.46 |
| Westcoast Savings & Loan Assoc. | Seal Beach | 133,910 | 42,666 | 85,114 | 7,013 | 3,049 | 2.28 | 43.48 |
| | | | | | | | | |

California State-Chartered Savings and Loan Associations

| As of December 31, 20 | 00 | | | | |
|---|------------------------|-------------------------|------------|-------------------|---------------------|
| Name | Address | City | ZIP | Principal Officer | Telephone/Home Page |
| El Dorado Savings Bank | 4040 El Dorado Road | Placerville | 95667-8238 | Thomas Meuser | |
| Malaga Bank, S.S.B. | 2514 Via Tejon | Palos Verdes Estates | 90274 | R. E Allan | www.malagabank.com |
| Westcoast Savings & Loan Association | 3020 Old Ranch Parkway | Seal Beach | 90740 | Richard S Crowley | |

Out-of-State Savings and Loan Associations Authorized to do Business in California

| As of December 31, 20 | 00 | | | | |
|-------------------------|----------------------|-----------|-------|-------|---------------------|
| Name | Address | City | State | ZIP | Telephone/Home Page |
| ADP Savings Association | 881 Marcon Boulevard | Allentown | PA | 18103 | |
| | | | | | |

Transmitters of Money Abroad

| Name | Address | City/State | ZIP | Principal Officer Telephone/Home Pag |
|---|-------------------------------|----------------------------|------------|--------------------------------------|
| American Express Travel Related Services Company, Inc. | 200 Vesey Street | New York, NY | 10285-4775 | Anne Schepp |
| Amparo's Foreign Exchange, Inc. | 233 Sansome Street | San Francisco, CA | 94104 | Alaine M Gallanosa |
| Anh Minh Money Transfer, Inc | .9211 Bolsa Aven, Ste 104 | Westminster, CA | 92683 | Lu Tran |
| Armenian Express, Inc. | 718 East Broadway | Glendale, CA | 91205 | Narine Hovhannisyan |
| Associated Foreign Exchange, Inc. | 201 Sansome Street | San Francisco, CA | 94104 | Fred Kunik |
| Bancomer Transfer Services, Inc. | 16825 Northchase Drive | Houston, TX | 77060-2544 | Moises Jaimes |
| BancoSal, Inc. | 1054 North Western Ave | Los Angeles, CA | 90029 | Sonia Salgado |
| Banmetropolitano Corp., a Non-bank Affiliate of Banco Metropolitano | 1101 South Vermont Ave | Los Angeles, CA | 90006 | Jose D Rizzo |
| BPI Express Remittance Corporation | 2233 Gellert Boulevard | South San Francisco, CA | 94080 | Eugenio Lotho |
| Comercial dos Acores, Inc. | 2-B North 33rd Street | San Jose, CA | 95116 | Carlos A Reis |
| Cong Ty Chuyen Tien Viet Nam, Inc. | 718 Blueridge Drive | Santa Maria, CA | 93455 | Muoi Huynh |
| Del Agro Corporation USA | 184 South Vermont | Los Angeles, CA | 90004 | Luis Cordon |
| Dolex Dollar Express, Inc. | 700 Highlander Blvd., Ste 450 | Arlington, TX | 76015 | Raul Limon |
| Dollar America Exchange, Inc. | 2000 Wyatt Drive | Santa Clara, CA | 95055 | Ben Javellana |
| Ecuaworld Travel Agency, Inc. | 3023 West Sixth Street | Los Angeles, CA | 90020 | Jose I Viteri |
| Espirito Santo E Comercial de Lisboa, Inc. | 1638 Alum Roack Avenue | San Jose, CA | 95116 | Francisco A Da Costa Lobo |
| FEBTC Speed Remittance, Inc. | 333 Gellert Boulevard | Daly City, CA | 94015 | Theresa Urrutia |
| Foreign Exchange Limited | 1108 East 17th Street | Santa Ana, CA | 92701 | Fred Kunik |
| Giromex, Inc. | 2635 Camino del Rios | San Diego, CA | 92108 | Juan C Lebrija |
| Grace Foreign Exchange Corp. | 870 Market Street | San Francisco, CA | 94102 | Cyrus C Santa Maria |
| Integrated Payment Systems Inc. | 6200 South Quebec Street | Englewood, CO | 80111 | Phyllis Skene-Stimac |
| International Money Transmissions Systems, Inc. | 1554 So Western Avenue | Los Angeles, CA | 90006 | Hugo Davila |
| LBC Mabuhay USA Corp. | 362 East Grand Avenue | South San Francisco, CA | 94080 | Hugo Bonilla |
| LBP Remittance Corp. | 14419 Sherman Way | Van Nuys, CA | 91405 | Loreta Peserio |
| Le's Intercontinental Money Transfer, Inc. | 14546 Brookhurst Street | Westminster, CA | 92683 | Stephanie Truong |
| Lucky Money, Inc. | 1111 Mission Street | San Francisco, CA | 94103 | Rene Medina |
| Maniflo Money Exchange, Inc. | 1442 Highland Avenue | National City, CA | 91950 | Florino Agpaoa |
| MoneyGram Payment Systems, Inc. | 7401 West Mansfield Ave | Lakewood, CO | 80235 | Philip Milne |
| Motran Services, Inc. | 2325 E 4th Street | Los Angeles, CA | 90033 | steban De La Paz |
| Multivalores, Inc. | 856A South Vermont St. | Los Angeles, CA | 90005 | Enrique Orellana |
| Naunihal Currency Exchange, Inc. | 30030 Mission Boulevard | Hayward, CA | 94544 | Sarab Sandhu |
| Occidente Corporation, USA | 741 South Vermont Avenue | Los Angeles, CA | 90005 | Carlos Donis |
| Order Express, Inc. | 3934 W. 26th Street, #202 | Chicago, IL | 60623 | Fernando Miranda |
| Orlandi Valuta, Inc. | 6200 So. Quebec Street | Englewood, CO | 80111 | Phyllis Skene-Stimac |

| Name | Address | City/State | ZIP | Principal Officer Telephone/Home Page |
|---|----------------------------|------------------|------------|---------------------------------------|
| Pan Asian Currency Exchange, Inc. | 1939 Alum Rock Avenue | San Jose, CA | 95116 | Anita L Papa |
| PCI Express Padala, Inc. | 215 South Vermont Street | Los Angeles, CA | 90004 | Rodolfo Aquino |
| Pekao Trading Corporation | 2 Park Avenue | New York, NY | 10016 | Leszek Kropiwnicki |
| PNB Remittance Centers, Inc. | 3345 Wilshire Boulevard | Los Angeles, CA | 90010 | Rommel R Garcia |
| RCBC California International, Inc. | 39 St. Francis Square | Daly City, CA | 94015 | Jose Santos |
| Regent Forex, Inc. | 2242 Fair Park Avenue | Los Angeles, CA | 90041 | Milo Chua |
| RIA Telecommunications Inc. | 575 Lexington Avenue | New York, NY | 10022 | Al McCown |
| Ruesch International, Inc. D.C. | 700 Eleventh Street, N.W. | Washington DC | 20001 | Jeanette Weaver |
| Saigon Central Post, Inc. | 9455 Bolsa Avenue, Suite E | Westminster, CA | 92683 | Peter Phat Nguyen |
| SerFin. Funds Transfer, Inc. | 1000 South Fremont | Alhambra, CA | 91803 | Richard Stevenson |
| Servicio UniTeller, Inc. | 6 Prospect Street | Midland Park, NJ | 07432 | D. Z Ezekowitz |
| Sonali Exchange Co. Inc. | 211 East 43rd Street | New York, NY | 10017 | Musharraf H Bhuiyan |
| Thomas Cook Currency Services Inc. | Scotia Plaza | Toronto, Canada | M5C 2W1 | Lisa Douglas |
| Thomas Cook Inc. | Scotia Plaza | Toronto, Canada | M5C 2W1 | Lisa Douglas |
| Totta & Acores, Inc. | 1644 Alum Rock Avenue | San Jose, CA | 95116-1303 | Paolo Santos |
| U.S. Tour & Remittance Inc. | 2483 Alvin Avenue | San Jose, CA | 95121 | Dong Huynh |
| Vigo Remittance Corporation | 33 West 46th Street | New York, NY | 10036 | Helio Gusmao |
| Western Union Financial Services, Inc. | 6200 S. Quebec Street | Englewood, CO | 80111 | Terry Shane |

Issuers of Payment Instruments

| Name | Address | City/State | ZIP | Principal Officer | Telephone/Home Pag |
|---|---------------------------|-------------------|------------|----------------------|--------------------|
| American Express Travel Related Services Company, Inc. | 200 Vesey Street | New York, NY | 10285-4775 | Dave Whittman | |
| Comdata Network Inc. of Calif. | 5301 Maryland Way | Brentwood, TN | 37027 | Michael Sheridan | |
| Continental Express Money Order Co. Inc. | 1108 East 17th Street | Santa Ana,CA | 92701 | Fred Kunik | |
| GroupEx Financial Corp. | 14849 Firestone Boulevard | La Mirada, CA | 90638-6009 | Jeanette Weaver | |
| Integrated Payment Systems Inc. | 6200 South Quebec Street | Englewood, CO | 80111 | Phyllis Skene-Stimae | c |
| MoneyGram Payment Systems, Inc. | 7401 West Mansfield Ave | Lakewood, CO | 80235 | Philip Milne | |
| Travelers Express Company | 1550 Utica Avenue South | Minneapolis, MN | 55416 | Philip Milne | |
| Vigo Remittance Corporation | 33 West 46th Street | New York, NY | 10036 | Helio Gusmao | 212-9211522 |
| Wells Fargo & Company | 111 Sutter Street | San Francisco, CA | 94163 | Jill Hancock | |
| Western Union Financial Services, Inc. | 6200 S. Quebec Street | Englewood, CO | 80111 | Phyllis Skene-Stima | 0 |

Business and Industrial Development Corporation

As of December 31, 2000

Name Address City ZIP Principal Officer Telephone/Home Page
State Assistance Fund for 1626 Fourth Street Santa Rosa 95404-4020 Mary Jo Dutra
Enterprise, BIDCO

Issuers of Travelers Checks

| As of December 31, 2000 | | | | | |
|--|---|-----------------|------------|-----------------------|------------------|
| Name | Address | City/State | ZIP | Principal Officer Tel | ephone/Home Page |
| American Express Travel Related Services Company, Ind | 200 Vesey Street | New York, NY | 10285-4775 | Dave Whittman | |
| Citicorp Services, Inc. | Citicorp Plaza - Ninth Flr | Chicago, IL | 60631 | Helen Roppel | |
| Interpayment Services, Ltd. | Scotia Plaza, 100 Yonge St | Toronto, Canada | M5C 2W1 | Lisa Douglas | |
| Societe Francaise du Cheque du Voyage | c/o American Express Company, 200 Vesey Street | New York, NY | 10285-4775 | Ann Schepp | |
| Thomas Cook, Inc. | Scotia Plaza, 100 Yonge St | Toronto, Canada | M5C 2W1 | Lisa Douglas | |
| Travellers Cheque Associates, Ltd. | c/o American Express Company, 200 Vesey Street | New York, NY | 10285-4775 | Ann Schepp | |



Bankers Trust Company advertisement for travellers checks – 1920

Credits

Patrick Carroll & John Paulus

OSP Design

Co-Editors

Design & Production

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California Credit Union League California Historical Society

Savings Bank of Mendocino County Wells Fargo Bank History Department

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Acknowledgements

The Department of Financial Institutions gratefully acknowledges the assistance it received from the following people in collecting the historical images used in this report who gave graciously of their time and materials. We only regret that we were unable to utilize all the material we received due to space considerations.

To Peng Van Etten at the Bank of Canton of California, for making available images of the bank and of the historic Pacific Heritage Museum, located in the former U.S. Mint Sub Treasury Building. To Tim Kubli at Bank of Rio Vista and Angela Brusa at the Bank of Stockton, DFI's oldest licensee, who made a large amount of resource material available from their impressive collection. To Mark Lowe, who was an invaluable resource at the California Credit Union League. To Henry Walker at Farmers & Merchants Bank of Long Beach, Dave Fitzhenry and Ole Mettler at Farmers and Merchants Bank of Central California for the enthusiasm they brought to this project. To Kim DeBrae at First Northern Bank of Dixon who responded to requests for information despite her busy schedule. To Fernanda Rodriguez at Mechanics Bank who was the first to respond and to Lyn DePru, at the Savings Bank of Mendocino County who was the second. Thanks also to Nancy Busby at the Rio Vista Museum, Union Safe Deposit Bank and last but not least to Bob Chandler and Kerry Kolgian at Wells Fargo Bank, N.A., who made many photos available from their extensive archives.