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## The Association Between Audit Fees and Accounting Restatement Resulting from Accounting Fraud and Clerical Errors

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### Introduction

Restatements of financial reporting arise from many sources including changes in accounting rules, changes in reporting entity, accounting errors, and fraud (or “irregularities”).<sup>1</sup> Theory predicts that audit effort (measured by audit fees) and financial report restatements should be negatively associated because more audit effort means that auditors should be more likely to find errors or other issues that could lead to later restatement (Shibano 1990; Matsumura and Tucker, 1992; Lobo and Zhao, 2013). However, other studies have found either a positive association or no association between audit fees and subsequent restatements (Kinney *et al.*, 2004; Stanley and DeZoort, 2007; Cao *et al.*, 2012; Hribar, Kravet, and Wilson, 2014). There is an ongoing inconsistency between the theory and empirical findings in this area (Lobo and Zhao, 2013).

In this study, we investigate the relationship between audit fees and two specific types of restatements: those caused by either fraud or errors. Whereas errors are unintentional misapplications of GAAP, or mistakes in data analysis, fraud is intentional and deliberate misreporting. Prior research provides evidence that investors differentiate between errors and irregularities (e.g., Palmrose, *et al.*, 2004) and market reaction is greater to irregularities than to errors.

In prior audit fee studies, auditors’ effort is often estimated by audit fees (Hribar *et al.*, 2014; Lobo and Zhao, 2013). Low-fee audits may represent a lower level of auditor effort, which can likely lead to a higher probability of restatements. Auditors also face far more severe penalties, such as litigation and a negative effect on their reputation, after fraud restatements than after error restatements. As such, auditors face very different situations when auditing firms that eventually end up requiring a restatement due to irregularities, versus those in which honest mistakes were made. In the case of potential irregularities, auditors are more likely to discover weaknesses in internal controls or overly aggressive accounting choices and will accordingly increase their audit testing, leading to higher audit fees (Hennes *et al.*, 2008). In error restatement scenarios, such errors were unintentional and because the original financial statements received a clean audit opinion, it seems less likely that the auditing firm will detect situations that will require additional testing.

Hribar, Kravet, and Wilson (2014) find that unexplained audit fees (UAF) are a valid measure for accounting quality (AQ) and as a predictor of restatements due to fraud.<sup>2</sup> As accounting quality decreases, both UAF and the probability of fraud restatements increase. Based on Hribar *et al.* (2014), we expect that UAF will be significantly higher for firms that make restatements due to fraudulent reporting than firms that do not make restatements. These higher costs are the result of auditors having to exert additional efforts to assess weak internal controls and are also compensation for increased exposure to legal liability. Consistent with Hribar *et al.* (2014), our results provide strong evidence that fraud-related restatement firms pay significantly higher audit fees during the reporting period being restated than non-fraud firms.

Hribar *et al.* (2014) did not include restatements due to errors in their study. In contrast to our fraud restatement expectation, we expect that UAF for firms restating their financial statements due to unintentional accounting errors will be significantly

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<sup>1</sup> In this study, “fraud” is used interchangeably with “(intentional) irregularity” or “deliberate misreporting,” while “(clerical) errors” is used interchangeably with “mistakes in data analyses.”

<sup>2</sup> Accounting quality is defined as qualitative characteristics of financial information or quality of financial statements (Barth *et al.*, 2008; Hribar *et al.*, 2014).

lower than those for non-restatement firms. The rationale for this expectation is twofold. First, audit fees have increased significantly in the years following the Sarbanes-Oxley Act of 2002 due to increased scrutiny of internal controls (Ghosh and Pawlewicz, 2009; Chasan, 2015). As a result, firms are more likely to shop around for affordable audit fees. Those who have successfully negotiated lower audit fees may be more likely to receive lower quality audits that fail to find and correct accounting errors that will be subsequently restated. Second, previous studies suggest that audit fees and financial report restatements are negatively associated (Shibano, 1990; Matsumura and Tucker, 1992; Lobo and Zhao, 2013). The theory is that higher audit effort increases the likelihood that auditors will detect errors and thus reduces the likelihood of restatements due to errors.

However, our results show that audit fees for firms restating due to accounting errors are significantly higher during the reporting period than audit fees for firms without restatements. One explanation for these results is that auditors assess a greater inherent risk of misstatement due to both errors and frauds. As a result, they increase substantive testing to minimize detection risk, and therefore charge higher fees, even for error restatement firms.

We provide additional analysis on the relationship between total fees, which include audit fees and non-audit service fees, and restatements due to fraud and clerical errors. The results are consistent with those for audit fees only. We also analyze the relationship between non-audit fees only and restatements due to fraud and clerical errors. The results indicate that neither of the associations is significant. Further, additional analyses using only post-SOX period data provide consistent results, although the positive association between audit fees and fraud is not statistically significant during the post-SOX (2003 to 2013) period. However, the positive association between audit fees and errors is consistently statistically significant. Finally, the results hold consistent, even after controlling for internal control quality.

This study contributes to the literature relating to audit fees as a measure of accounting quality and predictor of restatement of financial reports. Prior research suggests that unexplained audit fees are a predictor of restatements due to fraud. We find that unexplained audit fees can also be used as a predictor of restatements due to accounting errors, even in the post-SOX era and after controlling for previously identified predictors and internal control quality.

## **Prior Research and Hypotheses**

### ***Audit Fees***

Theory predicts that audit effort (measured by audit fees) and financial report restatements should be negatively associated because more audit effort means that auditors should be more likely to find errors or other issues that could lead to later restatement (Shibano, 1990; Matsumura and Tucker, 1992; Lobo and Zhao, 2013). However, many studies have found either a positive association or no association between audit fees and subsequent restatements (Kinney *et al.*, 2004; Stanley and DeZoort, 2007; Cao *et al.*, 2012; Hribar, Kravet, and Wilson, 2014). Lobo and Zhao (2013) respond to this inconsistency by correcting for two factors that have biased the results. After controlling for pre-audit misstatement risk using Dechow *et al.*'s (2011) predicted probability of misstatement, and excluding unaudited reports (i.e., interim quarterly reports), they find a negative association between audit effort (i.e., audit fees) and annual report restatements. Internal control is expected to be significantly associated with audit fees because the audit process should be adjusted according to the auditors' assessment of the client firm's internal control environment. Hogan and Wilkins (2008) investigate the relationship between audit fees and internal control deficiencies to determine whether audit firms exert more effort during their audits of client firms with internal control deficiencies. They find that, on average, a thirty-five percent increment in audit fees when there are disclosures of internal control deficiencies. The lack of strong internal controls is a potential factor leading to financial reporting restatements. Both non-intentional clerical accounting errors and intentional fraud are more likely to occur in environments with weak internal controls.

### ***Irregularities vs. Errors***

Financial reporting restatements can be classified as being either accounting errors (unintentional misapplications of GAAP) or irregularities (intentional misreporting). Hennes *et al.* (2008) point out the importance of distinguishing errors from irregularities in restatement research. They define accounting irregularities as occurring when independent investigations are undertaken by "the SEC, the Attorney General's Office, or by the company's Board." Based on this indicator of irregularities, they find that restatements result more from non-intentional errors than from intentional irregularities. However, the consequences of fraud are much higher than those for errors. Their results show that CEO/CFO turnover rates are higher for firms that report restatements because of intentional irregularities. Market reaction to restatements due to

irregularities was minus fourteen percent versus minus two percent for errors. And almost all cases of post-restatement replacement of the CEO/CFO occurred after restatements due to fraud.

Auditors may face very different situations when auditing a firm that will eventually report a restatement due to irregularities, versus one where honest mistakes were made. For example, in 2003, a Big Four auditing firm (Ernst and Young) was completing an audit of LeNature, Inc., a large beverage producer located in LaTrobe, Pennsylvania, USA. The audit partner in charge asked the CFO if he was aware of, or suspected, any fraudulent activity within the organization. The CFO replied candidly that he doubted the reported sales revenue. The CEO, Gregory Podlucky, would not provide key documents to support the recorded sales figures. After considering this information and additional testing of the company's internal control system and documentation, the accounting firm reported its findings to the Board, which appointed an outside law firm to investigate. Ultimately, it was discovered that Podlucky had been engaging in a massive "Ponzi scheme" fraud over a five-year period that totaled over \$700 million. Several internal control weaknesses were discovered, including a serious lack of segregation of duties. The CEO had been maintaining two sets of books and had total control over detailed financial records. As an example, for one year, reported sales were \$287 million, whereas actual sales were less than forty million dollars. Ultimately, Podlucky was sentenced to twenty years in prison and fined \$661 million. Several other executives and family members also were convicted and sentenced to jail.<sup>3</sup>

Hennes *et al.* (2008) cite examples of accounting restatements due to errors. In 2005, the CECO Environmental Corporation restated its financial statements because management detected an error in spreadsheets aggregating small project balances that the company used to recognize revenue. Another example is Applebee's International, which restated its financial statements to correct its accounting treatment for leases, after the SEC clarified its position on the treatment of certain lease features. Many other companies in the restaurant and retail industries also corrected their accounting treatment for leases. In both cases, there was no evidence that the restatement was due to overly aggressive accounting choices, neither to deliberate misreporting. Possibly, the audit firms in these engagements detected the possibility of these errors, and accordingly increased their risk assessments and testing. However, because the errors were unintentional and the original financial statements received a clean audit opinion, it is also possible that the audit firms did not detect any issues that required additional testing.

Financial reporting fraud is an extreme case of earnings management. Caramanis and Lennox (2008) investigate the relationship between audit effort and earnings management (income-increasing and income-decreasing). They conduct research based on a sample of 9,738 audits in Greece, from 1992–2002. They find that the audit effort is negatively correlated to the reporting of aggressively high earnings, based on an abnormal accruals measure. In other words, lower audit efforts are likely to allow managers to overstate company earnings more aggressively to meet or beat a firm's internal, or external, reporting goals, such as analysts' forecasts.

As a similar line of research, Hribar *et al.* (2014) use audit fees to measure accounting reporting quality. They argue that audit fees charged by the auditor provide, to some extent, a measure of the auditor's evaluation of accounting quality. Therefore, the unexplained audit fees can capture accounting quality. Their results show that unexplained audit fees are negatively related to quality accounting practices. They further provide evidence that this audit fee-based measure of accounting quality is associated with other empirical measures of accounting quality and predicts fraud and restatements, even after controlling for other accounting quality measures.

In 2002, the U.S. Congress passed the Sarbanes-Oxley Act to improve the accuracy and reliability of corporate disclosures.<sup>4</sup> Blankley, Hurtt, and MacGregor (2012) use a logit model to investigate the association between audit fees and the likelihood of subsequent restatements in general, using a sample of post-SOX data. They find a negative relationship between audit fees charged during the years prior to the filing of restatements and subsequent restatements. Their results validate a reasonable prediction that, on average, as audit firms charge higher audit fees which are likely to be related to increased

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<sup>3</sup> See *Mark Kirschner v. K&L Gates LLP, et al.*, Superior Court of Pennsylvania, 46 a.3d 737 (2012), 2012 PA Super 102, July 19, 2012. Retrieved from [www.leagle.com/decision/In%20PACO%2020120514405](http://www.leagle.com/decision/In%20PACO%2020120514405) on Feb. 20, 2015. Also, CNS News, "Ex-Pa. Soft-drink CEO Gets 20 Years in Prison," October 23, 2011. Retrieved from <http://cnsnews.com/ex-pa-soft-drink-ceo-gets-20-years-prison> on Feb. 20, 2015.

<sup>4</sup> The Senate and House of Representatives of the United States of America (U.S. Congress) (2002), "Sarbanes-Oxley Act of 2002," Public Law 107-204, 107th Congress.

audit work performed, the likelihood of future restatements (in general) are thus reduced (Lobo and Zhao, 2013). Both papers used restatements in general and did not segment them by reason for restatement.

### *Hypotheses*

For each engagement, auditors are required by Public Company Accounting Oversight Board (PCAOB) Auditing Standard No. 8 to assess the inherent risk (misstatement due to error or fraud), control risk (misstatement that could not be prevented or detected by the company's internal controls), and detection risk (misstatement that could not be detected by the substantive procedures performed) and plan their work accordingly. The higher the inherent and control risks, the more testing auditors will have to do, more experienced staff will have to be assigned, and higher fees will be charged as a premium for the higher audit risk (Hribar *et al.*, 2014; Bell, Landsman, and Shackelford, 2001). Hogan and Wilkins (2008) find evidence that additional audit fees are paid when internal control deficiencies are disclosed, which suggests that restatement firms are likely to pay additional audit fees. Further, a lack of strong internal controls increases the possible causes for financial reporting restatements.

Moreover, when a client firm is found to have intentionally manipulated earnings, it is detrimental to the auditors' reputation and leads to potential auditor litigation (Heninger, 2001; Palmrose, 1988). Prior research (Caramanis and Lennox, 2008; DeFond and Jiambalvo, 1993; and Kinney and Martin, 1994) has found that auditors tend to disagree more with clients about accounting choices that increase reported earnings. As a result, auditors will increase audit tests and efforts when they suspect income-increasing earnings management, likely leading to increased audit fees. Because income-increasing earnings manipulation is a form of intentional accounting fraud, we expect a positive relationship between audit fees and subsequent restatements due to fraud.

Further, Hribar *et al.* (2014) find that unexplained higher audit fees charged are associated with client firm's lower accounting quality and are predictive of subsequent restatements due to fraud. Their finding is also consistent with previous auditing research, which suggests that audit fees are positively correlated with lower accounting quality, as measured by discretionary accruals and poor internal controls (e.g., Gul *et al.*, 2003; Hogan and Wilkins, 2008).

In summary, a lack of strong internal controls, auditors' concern about income-increasing earnings manipulation, and lower accounting quality can all lead to higher audit fees and make it more likely that subsequent restatements due to fraud will occur. Thus, we expect a positive relationship between audit fees and subsequent restatements due to fraud.

Hypothesis 1: Firms who make accounting restatements due to financial reporting fraud pay higher audit fees during the reporting period restated than non-restatement firms.

This study also investigates whether UAF are associated with restatements due to errors. After the Sarbanes-Oxley Act (hereafter SOX) (2002), audit fees increased sharply, due to the additional audit requirements related to the assessment of internal controls and auditors expected legal liability (Ghosh and Pawlewicz, 2009). Total audit fees increased 103% for the S&P 500 companies between 2001 and 2004 (Ciesielski and Weirich, 2009). According to a recent study, nearly three out of four organizations have spent considerably more to strengthen their internal controls in 2015 as auditors seek to provide better evidence the internal controls are working (Chasan, 2015). Hence, firms have more motivation to shop around for the most affordable auditor.

Hribar *et al.* (2014) did not include restatements due to errors in their study. In contrast to our fraud restatement expectation, we expect that UAF for firms restating their financial statements due to unintentional accounting errors will be significantly lower than those for non-restatement firms. First, audit fees have increased significantly in the years following the Sarbanes-Oxley Act of 2002 due to increased scrutiny of internal controls (Ghosh and Pawlewicz, 2009; Chasan, 2015). As a result, firms are more likely to shop around for affordable audit fees which could lead to lower quality audits. Second, previous studies suggest that higher audit fees lead to higher quality audits that make it more likely auditors will detect errors and thus decrease the likelihood of restatements due to errors.

Of course, there are risks associated with low-cost audits. The quality of audits being undertaken is likely to be prejudiced by resource constraints and could provide more opportunity for unethical practices. A failure by auditors to detect and prevent all material fraud and subsequent restatements will lead to negative market reactions and litigation against auditors. Because the consequences are far more severe for fraud restatements than those for error restatements, auditors have more motivation to increase their substantive testing for fraud than for errors.

We expect that audit fees for firms restating due to unintentional accounting errors will be significantly lower than audit fees for non-error firms. Firms that have successfully negotiated lower audit fees are more likely to receive lower quality audits that fail to find and correct accounting errors that must be subsequently restated. Auditors are less likely to add additional tests as fraud indicators (e.g., income increasing earnings management practices) are less likely to exist. Therefore, when audit fees are set low, auditors are not as likely to exert sufficient effort and audit tests to detect financial reporting errors. The low unexplained audit fees become an indicator of lower quality accounting and a decreased chance of auditors catching clerical accounting errors during their audits.

Further, we expect that restatements due to errors will follow the traditional theory that higher audit effort increases the likelihood that auditors will detect errors, thus decreasing the likelihood of restatements due to errors. Previous studies suggest that audit fees and financial report restatements are in general are negatively associated (Shibano, 1990; Matsumura and Tucker, 1992; Lobo and Zhao, 2013). As accounting errors are supposed to be unintentional, more “eyes” on the reporting should lead to fewer errors in the final financial reports. For these reasons, we propose our second hypothesis.

Hypothesis 2: Firms who make accounting restatements due to clerical financial reporting errors pay lower audit fees during the reporting period restated than non-restatement firms.

## **Sample and Research Design**

### *Sample*

We construct samples of non-restatement firms and restatement firms using Audit Analytics and Compustat databases for the period of 1999 through to 2013. Specifically, audit fee data and non-reliance (fraud and clerical error) data are obtained from Audit Analytics. The Audit Analytics Non-Reliance database contains detailed information about firms’ restatements that were reported due to fraud or clerical errors.<sup>5</sup> This database also includes the data about the duration of restatement periods. Next Audit Analytics and Compustat databases were linked to obtain accounting information for these restatement and non-restatement firms. When linking Audit Analytics non-reliance data to Compustat, the data is screened so that the filing dates of reporting non-reliance (fraud or error) information to the SEC happen after the fiscal year-end dates of restatement periods.

Using this sample, we examine the association between audit fees and restatements due to clerical errors and fraud while controlling for other factors that may affect audit fees. Panel A in Table 1 presents the sample description in terms of restatements by group and year. The number of clerical error firm-year observations is 297, whilst the number of fraud firm-year observations is 241. The total number of firm year observations is 50,003, which includes both non-restatement and restatement firm-years during the 1999 to 2013 period. Panel B in Table 1 shows the distribution of restatements due to fraud or clerical errors across industries. Following prior restatement studies (Blankley *et al.*, 2012), we exclude firms in the financial service industry (SIC 6000-6999) in our sample. [see Table 1, pg 347]

Table 2 reports descriptive statistics for different groups’ audit fees, measured as the natural logarithm of audit fees. The results show that the audit fees paid by firms that make restatements due to fraud tend to be higher than those of non-fraud and non-clerical error restatement firms. The mean natural log value of audit fees for fraud firms is 13.361, which is higher than the mean for non-fraud and non-clerical error firms of 12.973 (see Table 2, Panel A). The mean difference of 0.388 is statistically significant at the one percent level, using a two-sided t-test ( $p < 0.01$ ; see Table 2, Panel B). Furthermore, the median difference of 0.420 is statistically significant at the one percent level, using a Wilcoxon z-test.

In addition, firms that make restatements due to clerical accounting errors pay higher audit fees (mean 13.314) than firms that do not make fraud or error restatements (mean 12.973). As shown in Table 2, Panel B, the mean (median) difference of 0.341 (0.551) is statistically significant at the one percent level using a two-sided t-test (Wilcoxon z-test). [see Table 2, pg 348]

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<sup>5</sup> In Audit Analytics Non-Reliance Restatements database, we used the variable “restatement-fraud (#32)” to obtain our sample restatement firms due to frauds. To obtain sample restatement firms due to clerical errors, we used the variable “restatement-clerical error (#25).”

***Audit Fee Model***

To test Hypotheses 1 and 2, we run a regression model using the entire non-restatement and restatement (due to fraud and clerical errors) sample. The dependent variable of the model is the natural logarithm of audit fees, and the independent variables include two indicator (dichotomous) variables: *FRAUD* (equals one if the firm’s restatement involves fraud, otherwise zero) and *ERROR* (equals one if the firm’s restatement involves unintentional errors, otherwise zero). As discussed in the hypotheses section, we predict the sign of the coefficient of *FRAUD* variable will be positive and the sign of the coefficient of *ERROR* variable will be negative. To test for the effect of fraud or errors on audit fees (Hypotheses 1 and 2), the following audit fee model is estimated:

$$\begin{aligned} \ln AUDITFEE = & \beta_0 + \beta_1 FRAUD + \beta_2 ERROR + \beta_3 \ln SIZE + \beta_4 \ln SEGMENT \\ & + \beta_5 FOREIGN + \beta_6 INHERENT + \beta_7 QUICKRATIO + \beta_8 DEBT + \beta_9 ROA \\ & + \beta_{10} LOSS + \beta_{11} OPINION + \beta_{12} BIG4 + \beta_{13} TENURE + \varepsilon \end{aligned} \quad (A)$$

where,

- lnAUDITFEE* = the natural logarithm of the audit fee
- FRAUD* = an indicator variable which is equal to one, if a firm belongs to the fraud restatement sample, or is zero otherwise
- ERROR* = an indicator variable which is equal to one if a firm belongs to the clerical error restatement sample or zero otherwise
- lnSIZE* = the natural logarithm of total assets
- lnSEGMENT* = the natural logarithm of the number of business segments
- FOREIGN* = an indicator variable which is equal to one if a firm has foreign currency translation adjustments. This variable indicates firms with international operations
- INHERENT* = inventory and receivables divided by total assets
- QUICKRATIO* = the ratio of current assets minus inventories to current liabilities
- DEBT* = long-term debt divided by total assets
- ROA* = income before extraordinary items, divided by lagged total assets
- LOSS* = is equal to one, if a firm reports net losses
- OPINION* = is equal to one, if a firm has nonstandard audit reports
- BIG4* = is equal to one, if a firm uses Big 4/5/6/8 auditors
- TENURE* = is equal to one, if a firm has an auditor tenure of two or less years

Model (A) includes several control variables that previous studies have found to be associated with audit fees. These control variables are related to either client attributes (client size, client complexity, etc.), or auditor attributes (Big Four, auditor tenure, etc.). Previous research found that client size is the most dominant determinant of audit fees (e.g., Simunic, 1980; Whisenant, Sankaraguruswamy, and Raghunandan, 2003; Hay, Knechel, and Wong, 2006). Client *SIZE* is measured as the natural logarithm of total assets and is expected to be positively related with audit fees.

Simunic (1980), Hackenbrack and Knechel (1997), and Hay *et al.* (2006) have found that the more complex the client's business, the higher the audit fees. The two most common proxies for client complexity are the number of business segments and the existence of foreign subsidiaries. *SEGMENT* is measured as the natural logarithm of the number of business segments and is predicted to have a positive relationship with audit fees. *FOREIGN* indicates whether or not a firm has international operations. *FOREIGN* is a dichotomous variable equal to one if a firm has foreign currency translation adjustments and has an expected positive association with audit fees.

Previous research suggests that audit fees are positively associated with the level of inherent risk (e.g., Simunic, 1980; Newton and Ashton, 1989; Stice, 1991). Following previous studies, inherent risk (*INHERENT*) is measured as the sum of inventory and receivables, divided by total assets, and is expected to have a positive association with audit fees. In addition, previous studies (e.g., Simunic, 1980; Hay *et al.*, 2006) have found that client’s leverage and profitability, which are measures of the risk of client failure, are significantly associated with audit fees. Consistent with previous research, *QUICKRATIO* is defined as the ratio of current assets minus inventories to current liabilities. *DEBT* measures the debt ratio and is computed by dividing long-term debt by total assets. Both the quick ratio and debt ratio are predicted to have negative relationships with audit fees. Client profitability is measured with the two most common measures suggested by previous

studies. *ROA* is measured as income before extraordinary items, divided by lagged total assets. *ROA* is expected to have a negative association with audit fees. *LOSS* is an indicator (0,1) variable equal to one if a firm reports a net loss. The expected association between audit fees and *LOSS* is positive.

The last three control variables in Model (A) are indicator (0,1) variables related to auditor attributes. *OPINION* is equal to one if a firm has a non-standard audit report. Audit quality is measured with the variable, *BIG4*, which is equal to one if a client firm uses Big Four auditors. Previous studies strongly support a positive association between Big Four auditors and audit fees.<sup>6</sup> Lastly, *TENURE* is equal to one if a client has an auditor tenure of two or less years. Because a client may change its auditor to obtain a reduced audit fee from a new audit firm, the predicted association between audit fees and *TENURE* is negative.

## Results

### *Univariate Results*

In Table 3, the firm-specific characteristics of *Fraud* restatement and *Error* restatement sample firms are reported using univariate comparisons. As shown, fraud restatement firms are significantly larger than non-fraud and non-clerical-error firms. Additionally, the size of clerical-error firms is significantly larger than that of non-fraud and non-clerical-error firms. [see Table 3, pg 349]

Regarding the client's business complexity, the comparison results indicate that both fraud and error restatement firms have a significantly greater number of business segments (*lnSEGMENT*) than non-fraud & non-clerical-error firms. These results provide evidence that firm size and complexity are likely to be associated with fraud and clerical-error restatements. However, there is no statistically significant difference for the *FOREIGN* variable between groups. The results also indicate that fraud (clerical-error) restatement firms have a significantly higher inherent risk than non-fraud and non-clerical-error firms.

For the client's leverage and profitability, the results show that fraud and clerical-error restatement firms have significantly lower quick ratios than non-fraud and non-clerical-error firms. Although there is no statistically significant difference in means for *DEBT* between groups, the median *DEBT* for fraud restatement firms is significantly higher than the median *DEBT* of non-fraud and non-clerical-error firms. Regarding firm profitability, neither the mean nor median *ROA* for fraud or clerical-error restatement firms are significantly different from that of the mean *ROA* of non-fraud and non-clerical-error firms. The results also show that *LOSS* is not statistically significantly different between groups.

Comparisons of the three indicator variables related to auditor attributes show that both fraud and clerical-error restatement firms have significantly more audit problems (*OPINION*) than non-fraud and non-clerical error firms. They are also more likely have been audited more frequently by *BIG4* auditors than non-fraud and non-clerical error firms. However, *TENURE* is not statistically significantly different between groups. In sum, these univariate comparison results suggest that significant differences exist between fraud and error restatement firms and non-restatement firms in various audit-firm and client characteristics.

Panel A, shown in Table 4, presents the results of the Pearson and Spearman correlation analyses between our key variables of interest. As hypothesized, *FRAUD* has a statistically significant positive relation to audit fees (*lnAUDITFEE*) ( $p < 0.0001$ , two-sided t-test). Unlike our prediction, however, *ERROR* has also a positive correlation to *lnAUDITFEE*. *FRAUD* also has a significant correlation with total fees (*lnTOTALFEE*) and non-audit service fees (*lnNONAUDITFEE*). In contrast, clerical errors (*ERROR*) are significantly correlated with audit fees and total fees but are not statistically significantly correlated with non-audit service fees. [see Table 4, pg 350]

In Panel B of Table 4, the Pearson correlations (presented at the upper-right) report that the audit fee variable, *lnAUDITFEE*, is significantly and positively related to *lnSIZE*, *lnSEGMENT*, *DEBT*, *ROA*, *OPINION*, and *BIG4*. In contrast, audit fee is significantly and negatively related to *INHERENT*, *QUICKRATIO*, *LOSS*, and *TENURE*. The Spearman correlations (presented at the lower-left) report consistent results with the Pearson correlations, except that the significant negative correlation between *lnAUDITFEE* and *INHERENT* does not exist. Taken together, the Table 4 results are consistent with the argument that restatements due to fraud and errors, in addition to other factors, are significantly associated with the level

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<sup>6</sup> Such studies include Simunic (1980), DeFond *et al.* (2000), Whisenant *et al.* (2003), Chaney *et al.* (2004), and Lawrence, Minutti-Meza, and Zhang (2011). For an extensive review of this literature, see Hay *et al.* (2006).



of audit fees. Therefore, to investigate the true relationship between audit fee and restatements due to fraud and errors, we must control for variation in these other confounding auditor and client characteristics.

### *Multivariate Results*

Table 5 presents the primary multivariate results, using the regression Model (A) to test the association between audit fees and restatements due to fraud and errors as predicted in H1 and H2. We report four model specifications in Table 5. Model (1) is a base model specification, with only *Fraud* plus fiscal year and industry controls variables. The coefficient for *FRAUD* is positive at 0.5783, which means that higher audit fees are charged during the restatement periods when audit client firms commit financial statement fraud. The *t*-statistic of 7.23 indicates that this estimated coefficient is statistically significant at the 0.01 level (two-sided *t*-test), and the adjusted-*R*<sup>2</sup> is 0.189. [see Table 5, pg 352]

Model (2) in Table 5 is another base model, with only *ERROR* plus fiscal year and industry indicator variables as controls. Contrary to our prediction in H2, the results report that the coefficient for *ERROR* is also positive (0.3589) and statistically significant at the 0.01 level (two-sided *t*-test) and the adjusted-*R*<sup>2</sup> of Model (2) is 0.1886. This positive coefficient on *ERROR* means that higher audit fees are also charged during restatement periods caused by clerical errors. Model (3) includes both *FRAUD* and *ERROR* variables in the regressions, together with year and industry indicator variables as controls. The signs on the two variables of our interest, *FRAUD* and *ERROR*, are unchanged and remain significantly positive.

Model (4) is the full model including the two variables of interest, *FRAUD* and *ERROR*, plus all other control variables. The overall Adjusted-*R*<sup>2</sup> of Model (4) increases to 0.8264, which indicates that the model explains almost eighty-three percent of the variation in audit fees. Except for *FOREIGN*, the coefficients of all control variables in Model (4) have the expected signs and are statistically significant. Also, the coefficient *BIG4* is 0.3881 (*t*-value = 53.15) and the coefficient *TENURE* is -0.0189 (*t*-value = -2.01). These results suggest that audit fees are positively associated with audit quality and that a client is likely to change its auditor to obtain a reduced audit fee from a new audit firm (i.e., evidence of audit fee ‘low-balling’).

*FRAUD* has a positive coefficient of 0.0963, which is lower than the base models but still statistically significant at the one percent level (*t*-value of 2.60), supporting H1. This result indicates that firms that restate their financial statements due to accounting fraud are more likely to have paid higher audit fees during the reporting period being restated than non-restatement firms.

The *ERROR* variable is found to have a positive coefficient of 0.1503 (*p* < 0.01), thus failing to support H2. Hypothesis 2 predicts that when audit fees are low, auditors less likely to exert sufficient efforts to detect clerical financial reporting errors during their audits. However, the results in Table 5 indicate that firms that make restatements due to clerical accounting errors have paid higher audit fees during restatement periods. Perhaps auditors charge higher audit fees because these clients also exhibit a weak internal control environment during the restatement periods. This possibility is addressed later.

### *Restatements and Total Fees*

We conducted additional analyses to investigate the association between total fees and fraud and clerical errors. Total fees include audit fees and non-audit service fees, such as fees for consulting services offered to the client firm. Non-audit service fees have garnered the recent attention of researchers (e.g., Feldmann and Read, 2010), as well as that of legislators (U.S. Senate, 2002), as the receipt of non-audit service fees may create the economic bond between the auditor and the client and weaken auditor independence. However, several critics have argued that what matters most are the total fees that an audit firm receives from its client, including both audit and non-audit fees (Blay and Geiger, 2013; Kinney and Libby, 2002; SEC, 2000a and 2000b).

Research of non-audit fees has shown mixed results in explaining audit fees. Several previous studies (e.g., Bell, Landsman, and Shackelford, 2001; Davis, Ricchiute, and Trompeter, 1993; and Simunic, 1984) provide evidence that a significant association exists between audit and non-audit fees, which suggests that non-audit fees influence audit fees, and vice versa. On the other hand, Whisenant, Sankaraguruswamy, and Raghunandan (2003) and Dhaliwal, Gleason, Heitzman, and Melendrez (2008) find no association between audit and non-audit fees.

The results using total fees are presented in Table 6. We report two model specifications with total fees (*lnTOTALFEE*) and non-audit fees (*lnNON-AUDITFEE*) (e.g., consulting fees) as the dependent variables. Model (1) incorporates all other control variables with the two variables that interest us, *FRAUD* and *ERROR*, with *lnTOTALFEE* as the dependent variable.

As shown, the results are consistent with the findings reported for Model (4) in Table 5, indicating that firms that restate their financial statements due to both fraud and clerical errors have paid higher total fees (audit plus non-audit service fees) during restatement periods. [see Table 6, pg 353]

In Table 6, Model (2) has the same independent variables as Model (1) but the dependent variable is *lnNON-AUDITFEE* to investigate the association between non-audit service fees and restatements due to fraud and clerical errors. Koh, Rajgopal, and Srinivasan (2013), using non-audit service fee data from 1978 to 1980, find evidence that non-audit services provided by audit firms are related to improved earnings and audit quality, resulting from the spillover effect of enhanced knowledge gained by delivering both audit and non-audit services. The results of Model (2) presented in Table 6 indicate the signs on *FRAUD* and *ERROR* are positive but not statistically significant.

Overall, the results reported in Table 6 of a significantly positive relationship between combined audit and non-audit fees and subsequent restatements, taken together with the non-significant relationship between non-audit fees and restatements, indicate that the enhanced knowledge spillover effect of increased non-audit fees (such as consulting fees) do not prevent subsequent financial restatements.

### *Impact of Sarbanes Oxley (SOX) Act*

The Sarbanes Oxley (SOX) Act in 2002 has significantly altered the audit process, which potentially affects audit fees. In Table 7, results are reported using the regression Model (A) for only the post-SOX period. The number of firm-years used for the analyses reduced from 50,003 observations for full sample years (1999–2013) to 38,044 for the post-SOX sample years (2003–2013). The adjusted- $R^2$  of Model (1) of 0.8315 indicates that the model still explains over eighty-three percent of audit fees even when only using the sample data from the post-SOX period. However, the coefficient of *FRAUD*, 0.0747, is positive but smaller than the coefficient obtained using full sample years as reported in Table 5 (0.0963, t-value = 2.60). Moreover, this positive coefficient of *FRAUD* is only marginally statistically significant (t-value = 1.59; one-sided p-value = 0.0554) but is nevertheless still consistent with H1. [see Table 7, pg 354]

In contrast, the coefficient of *ERROR* is 0.1542, which is significantly positive (t-value = 4.03; two-sided p-value < 0.01). The magnitude of this coefficient is comparable to the size of the *ERROR* coefficient of 0.1503 (t-value = 4.51, and p < 0.01) obtained using the full sample years reported in Table 5. In summary, these results are consistent with the main findings reported in Table 5 that audit fees are positively associated with restatements caused by both fraud and clerical errors.

In Table 7, the results of the regression Models (2) and (3) are reported with total fees and non-audit service fees as the dependent variables, respectively, and using only post-SOX period data (2003–2013). In Model (2), the adjusted- $R^2$  of the model with total fees as the dependent variable is 0.8375. *FRAUD* has a statistically significantly positive coefficient of 0.1131 (t-value = 2.43, p < 0.05), which indicates that total fees (audit fees and non-audit fees) paid by firms during the restatement years are higher than those for non-restatement firms. Also, *ERROR* has a positive coefficient of 0.1209 and is significant at the one percent level (t-value = 3.18). These results are consistent with the findings for total fees as reported in Table 6 using the entire sample years (1999–2013), indicating that firms that restate their financial statements due to accounting fraud or clerical errors have paid higher total fees (the sum of audit and non-audit service fees) during the restatement periods.

As reported in Table 7, Model (3), we find that non-audit service fees are not significantly related to *FRAUD* and *ERROR*, using only post-SOX data. These results are consistent with the findings reported in Table 6 using the entire sample for 1999–2013. In summary, the results reported in Table 7 provide evidence that firms that restate their financial statements due to accounting fraud or clerical errors in the post-SOX era have paid higher audit fees and total fees during the restatement periods.

### *Internal Control Environment*

The results in Tables 5, 6, and 7 indicate that firms that make restatements due to clerical accounting errors have paid higher audit fees during restatement periods. Perhaps auditors charge higher audit fees because these clients also exhibit a weak internal control environment during the restatement periods. To address this possibility, we conducted additional analysis that incorporates a “weak internal controls” (*WEAKIC*) variable in the model. As directed by Section 404 of the Sarbanes-Oxley Act of 2002, companies are required to include a report of the company's internal control over financial reporting in their annual reports. *WEAKIC* is measured as an indicator (0,1) variable equal to one if the firm's internal control report has

a qualified opinion. Table 8 presents the results of the additional analysis. In Models (1) and (2), the overall Adjusted- $R^2$  is 0.7706, which is slightly smaller, primarily because the “weak internal control (*WEAKIC*)” variable has only 20,773 observations. The results reported in Table 8 for Models (1) and (2) strengthen our main findings of a positive relationship between audit fees with restatements due to fraud and error because it shows the results are robust to the inclusion of the variable capturing weak internal control environment. [see Table 8, pg 355]

### *Unexplained FRAUD and Unexplained ERROR*

Lastly, in addition to using our main Model (A) to test H1 and H2, we develop an alternative two-stage model to test our two hypotheses. The results of this analysis are presented in Table 9. In the first stage of the two-stage model, we use a logit model with *FRAUD* and *ERROR* as the dependent variables, and all other control variables in Model (A) are incorporated as control variables in the model. We obtain the error terms from the first-stage logit model and use them as the two independent variables of interest, *Unexplained FRAUD* and *Unexplained ERROR*, in the second-stage OLS model. These two new variables are designed to capture the unexplained portion of *FRAUD* and *ERROR* by other control variables. [see Table 9, pg 356]

The results in Table 9, Model (3) indicate that *Unexplained FRAUD* has a statistically significant positive coefficient of 0.1392 (t-value = 2.28,  $p < 0.05$ ) when the dependent variable is audit fees. Likewise, *Unexplained ERROR* has a positive coefficient of 0.0813, and is also statistically significant (t-value = 1.97,  $p < .05$ ). These results are consistent with our main findings reported in Tables 5 and 6, which indicates that firms that restate their financial statements due to accounting fraud or clerical errors have paid higher audit fees and total fees during the restatement periods.

### **Conclusion**

In this study, we find evidence that the relationship between audit fees and restatements of financial statements does not always follow theory. Specifically, we find that restatements due to errors (i.e., unintentional misapplications of GAAP or mistakes in data analysis) and those due to frauds (i.e., intentional and deliberate misreporting), both have higher *ex ante* unexplained audit fees during the restatement period than firms without fraud or error restatements. Prior research findings have been inconsistent regarding the relationship between fees and restatements—some finding a positive relationship and some finding a negative relationship. This study is unique in that it focuses on restatements caused by fraud and by errors. It also considers auditors’ and managers’ behavior regarding the economic bonding of auditors with clients and managers’ attempts to lower audit fees.

These fraud-related restatement results are consistent with our prediction that fraud-related restatement companies tend to pay significantly higher audit fees during the restatement periods. Lower accounting quality leads to higher unexplained audit fees and also increases the risk of fraud restatements. It is also consistent with the idea that firms with weak internal control environments will require additional audit steps and also increases the risk of fraud restatements. This finding is also consistent with Hribar, Kravet, and Wilson (2014) who find that unexplained audit fees (UAF) are a valid measure for accounting quality and as a predictor of restatements due to fraud.

However, the unintentional error-related restatement results are not consistent with our prediction that error-related restatement companies tend to pay significantly lower audit fees during the restatement periods. Our findings indicate that higher audit fees are also charged to firms who make clerical errors during restatement years (when errors are produced). One potential explanation for this result is that auditors may also require additional audit steps for companies that have weak internal controls. However, in additional testing we found the results were robust even when including a variable representing a weak internal control environment.

Today’s firms have increasing motivation to shop around for the most affordable auditor as total audit fees and internal controls costs continue to rise. Although client firms may shop around for the lowest audit fees to control costs, auditors may be so concerned about their reputation and potential audit litigation that they are unwilling to lower their audit quality standards to attract new clients. Therefore, this “shop around” strategy may only be financially beneficial for those firms with adequate internal controls in place, good accounting quality, and lower inherent risk of errors.

The findings of our study seem to contradict the findings of Blankley, Hurtt, and MacGregor (2012), which found a negative relationship between audit fees charged during the years prior to the filing of restatements and the likelihood of subsequent restatements in general using post-SOX data set. Blankley *et al.* (2012) suggest that higher audit fees lead to more audit work performed, which reduces the likelihood of future restatements. That reasoning seems rational. But then why do we

find exactly the opposite? It is important to understand the different research designs between the two studies. First, we use a sample of firms that announced restatements caused only by managers' intentional frauds or unintentional clerical errors, whereas Blankley *et al.* (2012) considered all restatements (e.g., those due to new accounting standard requirements, etc.). Second, they use only firms audited by Big N firms whereas we use an indicator variable to control for variation due to having a Big N auditor (which are known to charge higher fees). Third, Blankley *et al.* (2012) also exclude firms that changed auditors to "avoid the potential problems associated with lowballing to gain new clients and to eliminate the possibility of a differential response to reporting policies between the predecessor and the successor auditors." We include these firms and use a variable "TENURE" to indicate auditor tenure of two years or less. Fourth, their sample period begins in the year SOX was passed in 2002 and extends through 2009. Our post-SOX sample period runs from 2003–2013.

In the model that we use for further additional analyses, we control for weak internal control quality. Our results accordingly indicate that auditors charge higher audit fees in consideration of weak internal control when they perform audits during restatement years. However, charging higher audit fees does not prevent subsequent material restatements from occurring. This evidence provides a challenge for auditors to consider developing and pursuing specific audit tasks and skills to identify clients' forensic accounting behavior leading to subsequent fraud and error findings.

Our finding of a positive relationship between audit fees and subsequent fraud-related and error-related restatements, after controlling for internal control quality, is consistent with the results of both Blay and Geiger (2013) and Stanley and DeZoort (2007). Audit failure and subsequent restatement is likely to be the result of weakened auditor independence. In this setting, the economic bonding of auditors with clients reduces auditors' independence to employ the adequate expert skepticism, which is needed to judge situations objectively, based on the correct interpretation of audit evidence.

**Appendix: Variable Definitions**

<i>lnAUDITFEE</i>	=	the natural logarithm of the audit fee;
<i>lnTOTALFEE</i>	=	the natural logarithm of the total fee;
<i>lnNONAUDITFEE</i>	=	the natural logarithm of the non-audit service fee;
<i>FRAUD</i>	=	an indicator variable which is equal to one, if a firm belongs to the fraud restatement sample, or is zero otherwise;
<i>ERROR</i>	=	an indicator variable which is equal to one if a firm belongs to the clerical error restatement sample or zero otherwise;
<i>lnSIZE</i>	=	the natural logarithm of total assets;
<i>lnSEGMENT</i>	=	the natural logarithm of the number of business segments;
<i>FOREIGN</i>	=	an indicator variable which is equal to one if a firm has foreign currency translation adjustments. This variable indicates firms with international operations;
<i>INHERENT</i>	=	inventory and receivables divided by total assets;
<i>QUICKRATIO</i>	=	the ratio of current assets minus inventories to current liabilities;
<i>DEBT</i>	=	long-term debt divided by total assets;
<i>ROA</i>	=	income before extraordinary items, divided by lagged total assets
<i>LOSS</i>	=	is equal to one, if a firm reports net losses;
<i>OPINION</i>	=	is equal to one, if a firm has nonstandard audit reports;
<i>BIG4</i>	=	is equal to one, if a firm uses Big 4/5/6/8 auditors;
<i>TENURE</i>	=	is equal to one, if a firm has an auditor tenure of two or less years;
<i>WEAKIC</i>	=	is equal to one, if a firm has nonstandard report of internal control over financial reporting.

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**Table 1: Sample Description**

**Panel A: Restatements by Group and by Year**

Year	All Firms (Restatement and Non-Restatement)	Fraud Restatement Firms	Clerical Error Restatement Firms	Fraud or Clerical Error Restatement Firms	Non-Fraud and Non- Clerical Error Firms
	(A)	(B)	(C)	(D)	(E) = (A) – (D)
1999	15	0	0	0	15
2000	3,515	29	19	48	3,467
2001	4,108	36	25	59	4,049
2002	4,321	30	35	63	4,258
2003	4,413	34	26	59	4,354
2004	4,348	25	29	53	4,295
2005	4,186	17	31	47	4,139
2006	4,015	15	31	45	3,970
2007	3,803	12	37	49	3,754
2008	3,560	10	27	37	3,523
2009	3,410	14	13	27	3,383
2010	3,312	9	15	23	3,289
2011	3,196	5	5	10	3,186
2012	3,067	4	4	8	3,059
2013	734	1	0	1	733
<b>Total</b>	50,003	241	297	529	49,474

**Panel B: Restatements by Industry**

Industry	All Firms (Restatement and Non-Restatement)	Fraud Restatement Firms	Clerical Error Restatement Firms	Fraud or Clerical Error Restatement Firms	Non-Fraud and Non- Clerical Error Firms
	(A)	(B)	(C)	(D)	(E) = (A) – (D)
Mining, Construction	2,774	16	23	39	2,735
Manufacturing	23,932	90	146	233	23,699
Transportation, Communication, Utilities	5,236	21	24	45	5,191
Wholesale, Retail	5,604	20	40	59	5,545
Services	10,564	87	56	141	10,423
Other	1,893	7	8	12	1,881
<b>Total</b>	50,003	241	297	529	49,474

The total number of firm year observations in the sample is 50,003, which includes both non-restatement and restatement firm-years during the 1999 to 2013 period, obtained from Audit Analytics and Compustat databases. The restatement sample includes 297 clerical error and 241 fraud firm-year observations. Nine restatement observations include firm-years due to both fraud and clerical errors ( $241 + 297 - 9 = 529$ ).

**Table 2: Comparison of Audit Fee by Group**

**Panel A: *lnAUDITFEE* by Group**

	All Firms (Restatement and Non-Restatement)	Fraud Restatement Firms	Clerical Error Restatement Firms	Fraud or Clerical Error Restatement Firms	Non-Fraud and Non-Clerical Error Firms
	(A)	(B)	(C)	(D)	(E) = (A) – (D)
Frequency	50,003	241	297	529	49,474
Mean	12.976	13.361	13.314	13.321	12.973
<i>Median</i>	<i>12.950</i>	<i>13.366</i>	<i>13.497</i>	<i>13.424</i>	<i>12.946</i>
Min	10.044	10.044	10.044	10.043	10.043
Max	16.292	16.292	15.864	16.292	16.292

**Panel B: *lnAUDITFEE* Comparisons between Groups**

	Difference between Fraud Firms AND Non-Fraud and Non-Clerical Error Firms (B - E)	Difference between Clerical Error Firms AND Non-Fraud and Non-Clerical Error Firms (C - E)	Difference between Fraud or Clerical Error Firms AND Non-Fraud and Non-Clerical Error Firms (D - E)
Frequency	241 vs. 49,474	297 vs. 49,474	529 vs. 49,474
Mean	0.388***	0.341***	0.348***
<i>Median</i>	<i>0.420***</i>	<i>0.551***</i>	<i>0.478***</i>
Min	0.001	0.001	0.000
Max	0.000	-0.428	0.000

This table reports descriptive statistics for different groups' audit fees, measured as the natural logarithm of audit fees. \*, \*\*, \*\*\* indicate statistical significance at ten percent, five percent, and one percent, respectively using two-sided t-test for mean difference (or Wilcoxon nonparametric test for median difference). Nine restatement observations include firm-years due to both fraud and clerical errors (241 + 297 – 9 = 529).

**Table 3: Comparison of Firm Characteristics by Group**

Variable	Statistics	All Firms	Fraud Firms	Clerical Error Firms	Fraud or Clerical Error Firms	Non-Fraud and Non-Clerical Error Firms	Difference	Difference	Difference
		(A)	(B)	(C)	(D)	(E) = A - D	(B - E)	(C - E)	(D - E)
<i>lnSIZE</i>	Mean	5.398	6.021	5.638	5.793	5.394	0.627***	0.244*	0.399***
	Median	5.357	6.083	5.594	5.689	5.354	0.729***	0.240**	0.335***
<i>lnSEGMENT</i>	Mean	0.572	0.776	0.693	0.723	0.571	0.205***	0.122***	0.152***
	Median	0	1.099	0.693	0.693	0.000	1.099***	0.693***	0.693***
<i>FOREIGN</i>	Mean	0.001	0	0.003	0.002	0.001	-0.001	0.002	0.001
	Median	0	0	0	0	0	0	0	0
<i>INHERENT</i>	Mean	0.244	0.308	0.272	0.289	0.243	0.065***	0.029**	0.046***
	Median	0.204	0.297	0.263	0.278	0.203	0.094***	0.060***	0.075***
<i>QUICKRATIO</i>	Mean	2.684	1.864	2.249	2.089	2.690	-0.826***	-0.441**	-0.601***
	Median	1.516	1.416	1.377	1.392	1.518	-0.102***	-0.141**	-0.126***
<i>DEBT</i>	Mean	0.150	0.164	0.149	0.157	0.150	0.014	-0.001	0.007
	Median	0.079	0.133	0.086	0.115	0.079	0.054**	0.007	0.036*
<i>ROA</i>	Mean	-0.100	-0.073	-0.051	-0.063	-0.100	0.027	0.049*	0.037*
	Median	0.025	0.019	0.017	0.017	0.025	-0.006	-0.008	-0.008
<i>LOSS</i>	Mean	0.394	0.423	0.401	0.412	0.394	0.029	0.007	0.018
	Median	0	0	0	0	0	0	0	0
<i>OPINION</i>	Mean	0.381	0.515	0.556	0.535	0.379	0.136***	0.177***	0.156***
	Median	0	1	1	1	0	1***	1***	1***
<i>BIG4</i>	Mean	0.702	0.809	0.747	0.773	0.702	0.107***	0.045*	0.071***
	Median	1	1	1	1	1	0***	0*	0***
<i>TENURE</i>	Mean	0.083	0.083	0.098	0.093	0.083	0	0.015	0.010
	Median	0	0	0	0	0	0	0	0
<b>Frequency</b>		50,003	241	297	529	49,474	241 vs. 49,474	297 vs. 49,474	529 vs. 49,474

This table compares the firm characteristics for the following groups: (A) all firms, (B) firms with restatements due to fraud, (C) firms with restatements due to errors, (D) firms with restatements due to fraud or errors, and (E) firms without restatements due to fraud or errors. All variables are defined in Appendix. \*, \*\*, \*\*\* indicate statistical significance at ten percent, five percent, and one percent, respectively using two-sided t-test for mean difference (or Wilcoxon nonparametric test for median difference).

**Table 4: Correlation Matrix for Variables**

**Panel A: Correlation between Audit Fee and Fraud and Clerical Error (n = 50,003)**

Variables	<i>lnAUDITFEE</i> (1)	<i>lnTOTALFEE</i> (2)	<i>lnNONAUDITFEE</i> (3)	<i>FRAUD</i> (4)	<i>ERROR</i> (5)
(1)		0.96496*** <.0001	0.55877*** <.0001	0.05129*** <.0001	0.04881*** <.0001
(2)	0.96183*** <.0001		0.7089*** <.0001	0.06033*** <.0001	0.03767*** 0.0028
(3)	0.56173*** <.0001	0.72229*** <.0001		0.06581*** <.0001	-0.00151 0.9045
(4)	0.04215*** 0.0008	0.05063*** <.0001	0.05959*** <.0001		-0.01784 0.157
(5)	0.05403*** <.0001	0.04034*** 0.0014	-0.00328 0.7949	0.01784 0.157	

Panel A of this table provides the Pearson and Spearman correlations between audit fees (*lnAUDITFEE*), total fees (*lnTOTALFEE*), non-audit fees (*lnNONAUDITFEE*), *FRAUD*, and *ERROR*. All variables are defined in Appendix. Pearson correlations are presented at the top-right half of the table; and the Spearman correlations are presented at the bottom-left half of the table. \*, \*\*, \*\*\* indicate that variables are statistically significantly correlated at ten percent, five percent, and one percent, respectively.

**Table 4 (continued)**  
**Panel B: Correlation between Audit Fee and Control Variables (n = 50,003)**

Variables	(1) <i>lnAUDITFEE</i>	(2) <i>lnSIZE</i>	(3) <i>lnSEGMENT</i>	(4) <i>INHERENT</i>	(5) <i>QUICK RATIO</i>	(6) <i>DEBT</i>	(7) <i>ROA</i>	(8) <i>FOREIGN</i>	(9) <i>LOSS</i>	(10) <i>OPINION</i>	(11) <i>BIG4</i>	(12) <i>TENURE</i>
(1)		0.8383*** <.0001	0.3509*** <.0001	-0.0578*** <.0001	-0.2294*** <.0001	0.2718*** <.0001	0.2522*** <.0001	-0.0041 0.3560	-0.2744*** <.0001	0.1799*** <.0001	0.5020*** <.0001	-0.118*** <.0001
(2)	0.8295*** <.0001		0.3562*** <.0001	-0.1337*** <.0001	-0.2168*** <.0001	0.3966*** <.0001	0.3357*** <.0001	-0.0093 0.0382	-0.3917*** <.0001	0.1261*** <.0001	0.5537*** <.0001	-0.103*** <.0001
(3)	0.3310*** <.0001	0.3480*** <.0001		0.0751*** <.0001	-0.1865*** <.0001	0.1758*** <.0001	0.1606*** <.0001	-0.0044 0.3206	-0.1843*** <.0001	0.0664*** <.0001	0.1503*** <.0001	-0.023*** <.0001
(4)	0.0044 0.3210	-0.0783*** <.0001	0.1343*** <.0001		-0.2590*** <.0001	-0.1503*** <.0001	0.1857*** <.0001	-0.0050 0.2676	-0.1443*** <.0001	-0.0626*** <.0001	-0.1134*** <.0001	0.040*** <.0001
(5)	-0.1504*** <.0001	-0.2216*** <.0001	-0.1596*** <.0001	-0.1677*** <.0001		-0.2470*** <.0001	-0.1385*** <.0001	-0.0054 0.2265	0.1538*** <.0001	-0.0993*** <.0001	-0.0709*** <.0001	-0.008* 0.0804
(6)	0.3243*** <.0001	0.4583*** <.0001	0.2313*** <.0001	-0.0658*** <.0001	-0.4014*** <.0001		0.1075*** <.0001	0.0168*** 0.0002	-0.0875*** <.0001	0.0838*** <.0001	0.1878*** <.0001	-0.021*** <.0001
(7)	0.2441*** <.0001	0.3477*** <.0001	0.1474*** <.0001	0.2237*** <.0001	-0.0178*** <.0001	0.0399*** <.0001		-0.0053 0.2408	-0.4974*** <.0001	-0.0616*** <.0001	0.1640*** <.0001	-0.026*** <.0001
(8)	-0.0044 0.3250	-0.0088 0.0499	-0.0032 0.4749	-0.0098** 0.0279	-0.0159*** 0.0004	0.0058 0.1944	0.0150*** 0.0008		0.0189*** <.0001	0.0001 0.9915	-0.0154*** 0.0006	0.016*** 0.0003
(9)	-0.2765*** <.0001	-0.3981*** <.0001	-0.1833*** <.0001	-0.1807*** <.0001	0.0947*** <.0001	-0.1382*** <.0001	-0.8463*** <.0001	0.0189*** <.0001		0.0346*** <.0001	-0.1705*** <.0001	0.053*** <.0001
(10)	0.1804*** <.0001	0.1326*** <.0001	0.0652*** <.0001	-0.0571*** <.0001	-0.1350*** <.0001	0.0915*** <.0001	-0.0615*** <.0001	0.0001 0.9915	0.0346*** <.0001		0.1029*** <.0001	-0.006 0.187
(11)	0.5069*** <.0001	0.5634*** <.0001	0.1485*** <.0001	-0.0730*** <.0001	-0.0138*** 0.0021	0.2066*** <.0001	0.1373*** <.0001	-0.0154*** 0.0006	-0.1705*** <.0001	0.1029*** <.0001		-0.141*** <.0001
(12)	-0.1229*** <.0001	-0.1074*** <.0001	-0.0215*** <.0001	0.0326*** <.0001	-0.0152*** 0.0007	-0.0238*** <.0001	-0.0522*** <.0001	0.0162*** 0.0003	0.0525*** <.0001	-0.0059 0.1870	-0.1411*** <.0001	

**Table 5: The Association between Audit Fees and Fraud and Clerical Errors**

$$\begin{aligned} \ln AUDITFEE = & \beta_0 + \beta_1 FRAUD + \beta_2 ERROR + \beta_3 \ln SIZE + \beta_4 \ln SEGMENT \\ & + \beta_5 FOREIGN + \beta_6 INHERENT + \beta_7 QUICKRATIO + \beta_8 DEBT + \beta_9 ROA \\ & + \beta_{10} LOSS + \beta_{11} OPINION + \beta_{12} BIG4 + \beta_{13} TENURE + \varepsilon \end{aligned} \quad (A)$$

Variables	Predicted Sign	Model (1)	Model (2)	Model (3)	Model (4)
<i>FRAUD</i>	+	0.5783*** (7.23)		0.5678*** (7.10)	0.0963*** (2.60)
<i>ERROR</i>	-		0.3589*** (4.98)	0.3449*** (4.79)	0.1503*** (4.51)
<i>lnSIZE</i>	+				0.4837*** (262.66)
<i>lnSEGMENT</i>	+				0.1197*** (28.93)
<i>FOREIGN</i>	+				0.1149 (1.48)
<i>INHERENT</i>	+				0.3271*** (18.08)
<i>QUICKRATIO</i>	-				-0.0254*** (-31.14)
<i>DEBT</i>	-				-0.2129*** (-12.39)
<i>ROA</i>	-				-0.0429*** (-6.69)
<i>LOSS</i>	+				0.1866*** (28.80)
<i>OPINION</i>	+				0.1810*** (31.29)
<i>BIG4</i>	+				0.3881*** (53.15)
<i>TENURE</i>	-				-0.0189*** (-2.01)
<b>Constant</b>		10.9874*** (187.27)	10.9887*** (187.24)	10.9862*** (187.28)	9.2761*** (311.96)
<b>Year Controlled</b>		Yes	Yes	Yes	Yes
<b>Industry Controlled</b>		Yes	Yes	Yes	Yes
<b>Sample Size</b>		50,003	50,003	50,003	50,003
<b>Adjusted R<sup>2</sup></b>		0.1890	0.1886	0.1894	0.8264

This table provides regression results testing the association between audit fees and restatement due to fraud and errors as predicted in H1 and H2. Variables are defined in Appendix. The table reports four model specifications. Model (1) is the base model specification with only *Fraud* and fiscal year and industry indicator variables as controls. Model (2) is another base model with only *ERROR* variable and fiscal year and industry indicator variables as controls. Model (3) includes both *FRAUD* and *ERROR* variables in the regressions, together with year and industry indicator variables as controls. Model (4) is the full model including *FRAUD* and *ERROR* and all other control variables. \*, \*\*, \*\*\* indicate statistical significance at ten percent, five percent, and one percent, respectively using two-sided t-test.

**Table 6: The Association between Total (and Non-Audit) Fees and Fraud and Clerical Errors**

Dependent Variable	Predicted Sign	Model (1) <i>lnTOTALFEE</i>	Model (2) <i>lnNONAUDITFEE</i>
<b>Independent Variables:</b>			
<i>FRAUD</i>	+	0.1061*** (2.83)	0.1348 (1.33)
<i>ERROR</i>	-	0.1315*** (3.89)	0.0001 (0.01)
<i>lnSIZE</i>	+	0.5262*** (282.21)	0.6258*** (124.59)
<i>lnSEGMENT</i>	+	0.1209*** (28.88)	0.2084*** (18.46)
<i>FOREIGN</i>	+	0.0591 (0.75)	-0.0945 (-0.45)
<i>INHERENT</i>	+	0.2999*** (16.37)	0.2689*** (5.45)
<i>QUICKRATIO</i>	-	-0.0231*** (-28.00)	-0.0223*** (-10.03)
<i>DEBT</i>	-	-0.2087*** (-11.99)	-0.0123 (-0.26)
<i>ROA</i>	-	-0.0936*** (-14.40)	-0.1853*** (-10.57)
<i>LOSS</i>	+	0.1790*** (27.29)	0.0738*** (4.18)
<i>OPINION</i>	+	0.1291*** (22.04)	0.0289* (1.83)
<i>BIG4</i>	+	0.3747*** (50.68)	0.3618*** (18.16)
<i>TENURE</i>	-	-0.1071*** (-11.22)	-0.6001*** (-23.33)
<b>Constant</b>		9.6387*** (320.16)	7.9575*** (98.09)
<b>Year Controlled</b>		Yes	Yes
<b>Industry Controlled</b>		Yes	Yes
<b>Sample Size</b>		50,003	50,003
<b>Adjusted R<sup>2</sup></b>		0.8266	0.4857

This table provides regression results testing the association between total (and non-audit fees) and restatements due to fraud and errors. Variables are defined in Appendix. Model (1) is the full model (A) with the natural logarithm of total audit fees (*lnTOTALFEE*) as the dependent variable. Model (2) is the full model (A) with the natural logarithm of non-audit fees (*lnNONAUDITFEE*) as the dependent variable. \*, \*\*, \*\*\* indicate statistical significance at ten percent, five percent, and one percent, respectively using two-sided t-test.

**Table 7: Post-SOX<sup>1</sup> period Analysis**

	Predicted Sign	Model (1) <i>lnAUDITFEE</i>	Model (2) <i>lnTOTALFEE</i>	Model (3) <i>lnNON-AUDITFEE</i>
<b>Dependent Variable</b>				
<b>Independent Variables:</b>				
<i>FRAUD</i>	+	0.0747*	0.1131**	0.1183
(t value)		(1.59)	(2.43)	(0.88)
<i>ERROR</i>	-	0.1542***	0.1209***	0.0257
		(4.03)	(3.18)	(0.23)
<i>lnSIZE</i>	+	0.4998***	0.5141***	0.5822***
		(234.95)	(243.53)	(94.89)
<i>lnSEGMENT</i>	+	0.1157***	0.1226***	0.2421***
		(24.69)	(26.36)	(17.91)
<i>FOREIGN</i>	+	0.0074	-0.0269	0.0709
		(0.09)	(-0.33)	(0.30)
<i>INHERENT</i>	+	0.3411***	0.3193***	0.3082***
		(16.55)	(15.61)	(5.19)
<i>QUICKRATIO</i>	-	-0.0197***	-0.0201***	-0.0242***
		(-21.36)	(-21.84)	(-9.09)
<i>DEBT</i>	-	-0.2760***	-0.2261***	0.0438
		(-14.18)	(-11.70)	(0.78)
<i>ROA</i>	-	-0.0501***	-0.0566***	-0.1030***
		(-6.81)	(-7.77)	(-4.86)
<i>LOSS</i>	+	0.2166***	0.1988***	0.0525**
		(29.24)	(27.05)	(2.46)
<i>OPINION</i>	+	0.1324***	0.1296***	0.0973***
		(19.84)	(19.57)	(5.06)
<i>BIG4</i>	+	0.4504***	0.4372***	0.3712***
		(55.14)	(53.93)	(15.76)
<i>TENURE</i>	-	0.0081	-0.0268**	-0.5136***
		(0.69)	(-2.30)	(-15.21)
<b>Constant</b>		9.2574***	9.5724***	7.8773***
		(266.02)	(277.18)	(78.49)
<b>Year Controlled</b>		Yes	Yes	Yes
<b>Industry Controlled</b>		Yes	Yes	Yes
<b>Sample Size</b>		38,044	38,044	38,044
<b>Adjusted R<sup>2</sup></b>		0.8315	0.8375	0.4490

This table provides regression results testing the association between audit fees (also total and non-audit fees) and restatement due to fraud and errors using data from the post-Sarbanes-Oxley period (2003–2013). Variables are defined in Appendix. Model (1) is the full model (A) with the natural logarithm of audit fees (*lnAUDITFEE*) as the dependent variable. Model (2) is the full model (A) with the natural logarithm of total audit fees (*lnTOTALFEE*) as the dependent variable. Model (3) is the full model (A) with the natural logarithm of non-audit fees (*lnNONAUDITFEE*) as the dependent variable. \*, \*\*, \*\*\* indicate statistical significance at ten percent, five percent, and one percent, respectively using two-sided t-test.

<sup>1</sup> The Senate and House of Representatives of the United States of America (U.S. Congress) (2002), “Sarbanes-Oxley Act of 2002,” Public Law 107-204, 107th Congress.



**Table 8: Audit Fees and Internal Control Weakness**

Dependent Variable	Model (1)	Model (2)
Independent Variables:	<i>lnAUDITFEE</i>	<i>lnAUDITFEE</i>
<i>FRAUD</i>	0.1392**	0.2231***
<i>(t value)</i>	(2.18)	(3.08)
<i>ERROR</i>	0.0813**	0.0818*
	(1.97)	(1.67)
<i>lnSIZE</i>	0.4790***	0.4791***
	(170.77)	(170.79)
<i>lnSEGMENT</i>	0.1225***	0.1225***
	(22.92)	(22.93)
<i>FOREIGN</i>	-0.0245	-0.0245
	(-0.23)	(-0.23)
<i>INHERENT</i>	0.6596***	0.6603***
	(22.72)	(22.74)
<i>QUICKRATIO</i>	-0.0193***	-0.0193***
	(-14.08)	(-14.06)
<i>DEBT</i>	-0.0836***	-0.0839***
	(-3.53)	(-3.55)
<i>ROA</i>	-0.1670***	-0.1672***
	(-9.61)	(-9.62)
<i>LOSS</i>	0.1511***	0.1510***
	(15.33)	(15.32)
<i>OPINION</i>	0.1111***	0.1112***
	(13.33)	(13.34)
<i>BIG4</i>	0.2957***	0.2959***
	(28.71)	(28.72)
<i>TENURE</i>	-0.0658***	-0.0658***
	(-4.14)	(-4.14)
<i>WEAKIC</i>	0.3229***	0.3262***
	(22.26)	(22.11)
<i>FRAUD</i> × <i>WEAKIC</i>		-0.2874**
		(-2.15)
<i>ERROR</i> × <i>WEAKIC</i>		-0.0030
		(-0.03)
<b>Constant</b>	8.5443***	8.5394***
	(17.40)	(17.39)
<b>Year Controlled</b>	Yes	Yes
<b>Industry Controlled</b>	Yes	Yes
<b>Sample Size</b>	20,773	20,773
<b>Adjusted R<sup>2</sup></b>	0.7706	0.7706

This table provides regression results testing the association between audit fees and restatement due to fraud and errors during the post-Sarbanes-Oxley period (2003–2013) incorporating a “weak internal control (*WEAKIC*)” variable in the model. *WEAKIC* is measured as an indicator variable, which is equal to one if a firm has nonstandard report of internal control over financial reporting, and zero otherwise. Other variables are defined in Appendix. \*, \*\*, \*\*\* indicate statistical significance at ten percent, five percent, and one percent, respectively using two-sided t-test.

**Table 9: Audit Fees and Unexplained Fraud and Error: Two-Stage Regressions**

Dependent Variable	1 <sup>ST</sup> Stage Logit		2 <sup>nd</sup> Stage OLS		
	Model (1)	Model (2)	Model (3)	Model (4)	Model (5)
	<i>FRAUD</i>	<i>ERROR</i>	<i>lnAUDITFEE</i>	<i>lnTOTALFEE</i>	<i>lnNON-AUDITFEE</i>
	( <i>p-value</i> )	( <i>p-value</i> )			
<b>Independent Variables:</b>					
<i>Unexplained FRAUD</i>			0.1392**	0.1856***	0.2885
( <i>t value</i> )			(2.28)	(3.03)	(1.38)
<i>Unexplained ERROR</i>			0.0813**	0.0709*	0.2288
			(1.97)	(1.71)	(1.62)
<i>lnSIZE</i>	-0.0430	-0.1331*	0.4622***	0.4782***	0.6121***
	(0.6965)	(0.0716)	(69.72)	(71.87)	(27.04)
<i>lnSEGMENT</i>	0.2043	0.0630	0.1560***	0.1761***	0.3178***
	(0.2956)	(0.6429)	(11.37)	(12.78)	(6.78)
<i>FOREIGN</i>	-4.5130	-7.1546	-1.2344***	-1.4043***	-2.6808*
	(0.9435)	(0.9637)	(-2.98)	(-3.38)	(-1.90)
<i>INHERENT</i>	2.0741**	-0.7137	0.8902***	0.9386***	0.7448
	(0.0333)	(0.3195)	(6.68)	(7.02)	(1.64)
<i>QUICKRATIO</i>	-0.1598	0.0251	-0.0395***	-0.0471***	-0.0640*
	(0.1437)	(0.3909)	(-3.99)	(-4.73)	(-1.89)
<i>DEBT</i>	-1.0288	-0.0791	-0.2332***	-0.2664***	-0.4132*
	(0.3013)	(0.8937)	(-3.48)	(-3.97)	(-1.81)
<i>ROA</i>	2.6655**	0.6434	0.2563	0.3574**	0.5297
	(0.0282)	(0.2233)	(1.55)	(2.16)	(0.94)
<i>LOSS</i>	0.5258	-0.0606	0.2193***	0.2304***	0.1375
	(0.1704)	(0.8009)	(6.52)	(6.82)	(1.20)
<i>OPINION</i>	1.2513***	0.2410	0.3048***	0.3592***	0.5536**
	(<0.0001)	(0.2439)	(3.96)	(4.65)	(2.11)
<i>BIG4</i>	1.2371**	0.4212	0.5022***	0.5551***	0.9171***
	(0.0169)	(0.1081)	(6.47)	(7.13)	(3.46)
<i>TENURE</i>	0.2298	-0.3148	-0.0594**	-0.0650***	-0.5817***
	(0.6537)	(0.4389)	(-2.38)	(-2.60)	(-6.84)
<i>WEAKIC</i>	1.3435***	1.6156***	0.6413***	0.6735***	0.7154**
	(<0.0001)	(<0.0001)	(6.14)	(6.42)	(2.01)
Constant	-15.2740	-13.4159	5.3276***	5.2137***	0.4508
	(0.9565)	(0.9699)	(4.52)	(4.40)	(0.11)
Year Controlled	Yes	Yes	Yes	Yes	Yes
Industry Controlled	Yes	Yes	Yes	Yes	Yes
Sample Size	20,773	20,773	20,773	20,773	20,773
Max Rescaled R <sup>2</sup>	0.2402	0.1887			
Likelihood Ratio	207.92***	311.82***			
Adjusted R <sup>2</sup>			0.7706	0.7805	0.3769

This table presents an alternative two-stage model to test the two hypotheses. In stage one, we use a logit model with *FRAUD* and *ERROR* as the dependent variables, *WEAKIC*, and all other control variables in Model (A). We obtain the error terms from the stage one logit model and use them to create two new variables: *Unexplained FRAUD* and *Unexplained ERROR*. In the stage two OLS model, these two new variables are designed to capture the unexplained portion of *FRAUD* and *ERROR* by other control variables. Other variables are defined in Appendix. Models (3), (4), and (5) report the results with dependent variables *lnAUDITFEE*, *lnTOTALFEE*, and *lnNONAUDITFEE* as the dependent variables, respectively. \*, \*\*, \*\*\* indicate statistical significance at ten percent, five percent, and one percent, respectively using two-sided t-test.