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#### Telling Stories of Libraries and Leadership

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# Telling Stories of Libraries and Leadership

Using the four frames and storytelling

Audrey DeFrank National Tribal Library Training Institute October 22, 2008

# Leadership Orientation Questionnaire

#### Scoring

Structural = 1a + 2a + 3a + 4a + 5a + 6a

Human Resources = 1b + 2b + 3b + 4b + 5b + 6b

Political = 1c + 2c + 3c + 4c + 5c + 6c

Systems = 1d + 2d + 3d + 4d + 5d + 6d

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- The why of it all
- Four Frames
- Discovering your leadership frame
- Storytelling

#### Overview

- Creative Classes and Whole New Minds
- ACRL/Harvard
- Sheree Bonaparte
- Culture in workplace, libraries specifically

# Inspiration

.... is a *relationship* of mutual influence leading to a *collective* effort in the service of or *shared* for *compatible purposes* and *values* in a context of *uncertainty* and *conflict*.

-Joan Gallos

...a process

...is interpersonal

### Leadership

Structural

• Human Resource

Political

Symbolic

Bolman and Deal

## Reframing Leadership

Metaphor:	Factory or Machine
<b>Central Concepts:</b>	Rules, roles, policy, procedure, environment
Image of Leadership:	Social Architecture
Leadership Challenge:	Attune Structure to task; technology; or environment



#### Structural Frame

Metaphor:	Family
<b>Central Concepts:</b>	Needs, skills, relationships
Image of Leadership:	Empowerment
Leadership Challenge:	Align organizational and human needs



#### Human Resources Frame

Metaphor:	Jungle
Central Concepts:	Power, conflict, competition, organizational politics
Image of Leadership:	Advocacy
Leadership Challenge:	Develop agenda and power base



#### Political Frame

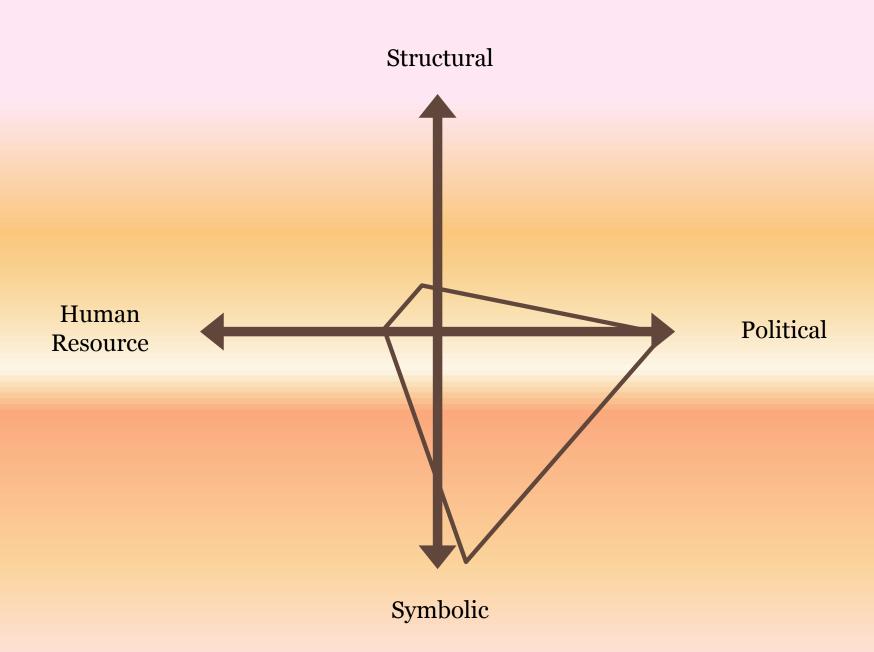
Metaphor:	Carnival, church, theater
<b>Central Concepts:</b>	Culture, meaning, metaphor, stories, rituals
Image of Leadership:	Inspiration
Leadership Challenge:	Create faith and meaning



# Symbolic Frame



Where do you fit in the frame?



The one who tells the stories rules the world.

- Transfer of knowledge and beliefs
- Tool for teaching
- Form of communication
- Art of delivery
- Conflicts

## Native American Storytelling

- Organizational stories
  - Libraries
  - Shared context gives power to stories
- Creative class and shifting cultures
- Interpretation not recitation

### Organizations as Cultures

#### Elements

- Relationships and Trust
- Timing
- Engage and relive
- Authenticity and being genuine

#### Leadership and Storytelling

- Denning
- Gargiulo
- Spaudling
- Simmons

#### Power

- Active Listening
- Genuine Listening
- Information wisdom

#### **Story Narrative**

- Audience
- Metaphors
- Media
- Humor and Emotion
- Leadership and Influence Story Pattern\*
  - Have a clear purpose
  - Identify an example of successful change
  - Tell the truth
  - Say who, what, when
  - Trim detail
  - Underscore the cost of failure
  - End on a positive note
  - Invite your audience to dream

\*Phoel

# Telling the Story

## Share your stories!

Presentation at:

http://library.unomaha.edu/

information/faculty\_presentations.htm

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## Reading List

Stephen Denning <a href="http://www.stevedenning.com">http://www.stevedenning.com</a>

Richard Florida <a href="http://creativeclass.com/">http://creativeclass.com/</a>

Terrence Gargiulo <a href="http://makingstories.net">http://makingstories.net</a>

Daniel Pink <a href="http://www.danpink.com">http://www.danpink.com</a>

Storytelling: Passport to Success in the 21st Century

http://www.creatingthe21stcentury.org/

The Six Stories You Need to Know how to Tell (Annette Simmons)
<a href="http://www.storytellingcenter.net/resources/articles/simmons.htm">http://www.storytellingcenter.net/resources/articles/simmons.htm</a>

#### Websites