Hampshire County **Labor Market Summary**

December 2005

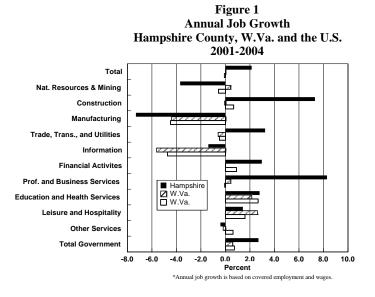


College of Business and Economics West Virginia University www.bber.wvu.edu George W. Hammond, Ph.D. Kevin Speaker

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This summary provides an overview of the current performance of the Hampshire County labor market compared to the Winchester metropolitan statistical area (MSA), Potomac Highlands Region, the state of West Virginia, and the U.S. Table 1 below contains summary data for the county, the region, metropolitan areas with component counties in the region, the state, and the nation. The Potomac Highlands Region includes Grant, Hampshire, Hardy, Mineral, and Pendleton counties and the newly designated Winchester MSA includes Hampshire County in West Virginia and Frederick County and Winchester City in Virginia. Data summarized in this document (and detailed in the associated Excel database) include job growth and wages by industry, the unemployment rate and labor force participation, population growth and demographics, educational attainment, job turnover by industry, farming, and commuting patterns.

Hampshire County added 251 jobs during the 2001-2004 period, which translates into an average annual growth rate of 2.1 percent per year. The county's job growth during the period beat the Potomac Highlands region (-0.3 percent), state (0.0 percent) and national (-0.1 percent) rates. As Figure 1 shows, the county added jobs at a rapid clip in construction; professional and business services, while also posting solid gains in trade, transportation, and utilities; financial activities; education and health care; government; and leisure and hospitality. Strong job gains in construction reflect strong population growth in the county. The county posted job losses in natural resources and mining; manufacturing; information; and other services.



Hampshire County's nonfarm employment mix is weighted strongly toward government employment, with a regional jail located in the county. The county nonfarm employment shares in construction; health care; and leisure and hospitality are similar to the state average, but employment shares in manufacturing; trade, transportation, and utilities; and professional and business services are below the state average.

Farming remains an important part of the county economy, with 10.0 percent of county full and part-time employment in 2003. Livestock (primarily poultry) dominated farm cash receipts in 2003, while cash receipts from crops have declined strongly since the mid-1980s.

Annual wages per worker in Hampshire County continued to growth steadily during the last three years, but at \$23,419 per job, remain well below the state (\$30,383) and national (\$39,348) averages.

Even with strong job gains during the last three years, the county's unemployment rate has risen from 3.8 percent in 2001 to 4.5 percent in 2004. This likely reflects strong population gains in the county, since overall job gains have been strong in the MSA as well. In 2000, the labor force participation rate in the county, at 58.3 percent, exceeded the rate for West Virginia (55.3 percent), but fell well below the rates for the Winchester MSA (67.6 percent) and the nation (64.9 percent).

Hampshire County's labor force has increased by 3,640 since 1980, with growth driven by gains in resident employment. The labor force includes both employed residents, as well as unemployed residents that are actively seeking work. The growth in Hampshire County's labor force accounted for 46.5 percent of gains in the Potomac Highlands Region.

Hampshire County sent 34.3 percent of its employed residents to jobs in Frederick County (including Winchester City) in 2000. This reflects the fact that Hampshire County is part of the Winchester MSA. Metropolitan statistical areas are defined in part based on the strength of commuting flows across counties.

One important measure of labor market performance is the job turnover rate. This is computed by summing the number of job accessions and job separations per quarter, dividing this sum by two, and then dividing by the number of jobs. According to new data released by U.S. Census Bureau, the county's overall turnover rate is 10.3 percent, which is below the state average of 10.2 percent. This suggests that the county's labor market is about as stable as the state.

The share of county residents with an associates degree or better in 2000, at 14.7 percent, was well below rates found in the Winchester MSA (23.0 percent), West Virginia (19.2 percent), and the nation (30.7 percent). However, Potomac State College of West Virginia University, in Mineral County, has granted 680 degrees or certificates during the last five years and Eastern West Virginia Community College, in Hardy County, had 1,380 enrollees in customized training programs in 2004.

Population growth in the county has been strong since 2000, with 1,200 new residents added since 2004. That translates into an annual growth rate of 1.5 percent, which far exceeds the West Virginia (0.1 percent) and national (1.0 percent) rates, but falls short of the rate recorded by the Winchester MSA (2.2 percent). The demographic mix of the county is slightly younger than the West Virginia average, with a median age of 38.5 years, compared to the West Virginia average of 38.9 years. The county's median age remains well above the national average of 35.3 years, reflecting the relatively large population shares in the 45-64 and 65-84 age groups, compared to the nation.

The value of construction activity in the county, as measured by F.W. Dodge, has grown strongly during the last five years, from the \$10 million range in 1999 to just over \$40 million in 2002, before settling back to the \$20-\$25 million range by 2004. The region has seen strong surges in both non-residential activity (particularly in 2002) and residential activity (since 2001). Increasing residential building may be related to increasing second home activity in the county. According to Census 2000, 23.2 percent of homes in the county were for seasonal, recreational, and occasional use, compared to 4.5 percent for the state and 3.3 percent for the nation. That ranked Hampshire County 4th in the state.

Table 1
Summary Data for Hampshire County

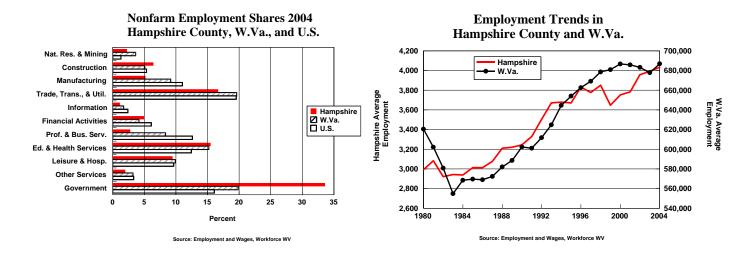
		Potomac				
	Hampshire	Highlands	Cumberland	Winchester		
	County	Region	MSA	MSA	W.Va.	U.S.
Nonfarm Jobs (Thous., 2004)*	4,033	22,741	36,595	52,542	686,844	129,288,553
Annual Job Growth (2001-2004, %)	2.1	-0.3	-0.1	1.5	0.0	-0.1
Average Annual Wage Per Worker (2004)	\$23,419	\$26,106	\$28,142	\$32,395	\$30,383	\$39,348
Job Turnover Rate (Four Qtr. Avg., %)**	10.3				10.2	
Unemployment Rate (2004, %)	4.5	5.1	6.3	3.2	5.3	5.5
Labor Force Participation Rate (2000, %)***	58.3	59.8	57.9	67.6	55.3	64.9
Population (2004)	21,542	81,330	101,016	112,932	1,815,354	293,655,404
Annual Population Growth (2000-2004, %)	1.5	0.6	-0.2	2.2	0.1	1.0
Median Age (2000)	38.5		39.1		38.9	35.3
Share of residents with:						
Associates Degree or More (2000, %)^	14.7	15.4	20.2	23.0	19.2	30.7
High School Degree or More (2000, %)^	71.3	74.2	80.0	76.4	75.2	80.4
Per Capita Personal Income (2003)	\$19,929	\$21,673	\$23,148	\$27,084	\$24,542	\$31,472
Farm Cash Receipts (2003, \$Mil, Livestk & Crops)	\$14.8	\$205.1	\$13.3	\$38.6	\$420.9	\$217,598.2

^{*}Quarterly Covered Employment and Wages (QCEW)

Potomac Highlands Region includes Grant, Hampshire, Hardy, Mineral, and Pendleton counties in W.Va.

Cumberland MSA includes Mineral County, W.Va. and Allegany County, Md.

Winchester MSA includes Hampshire County, W.Va., Frederick County, Va., and Winchester City, Va.

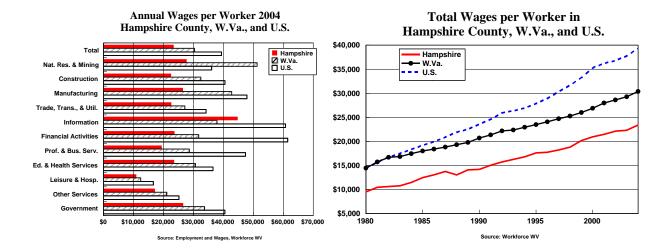


- In Hampshire County, 33.6 percent of employment is concentrated in the government sector, more than the West Virginia (19.9 percent) and U.S. (16.1 percent) average.
- Hampshire County has a far smaller concentration that West Virginia and the nation in the professional and business services sector.
- In 2004 Hampshire County had an average employment level of 4,033 and has recorded job growth since 2001 that exceeded the Winchester MSA, West Virginia, and the nation.

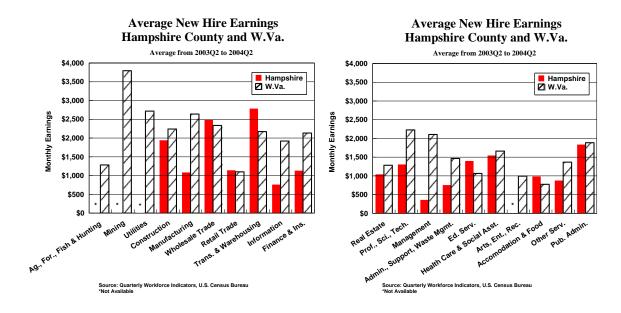
^{**}Per quarter, from second quarter 2003 to second quarter 2004. Data for MSAs are W.Va. part only.

^{***}Estimated based on institutionalized population for all ages.

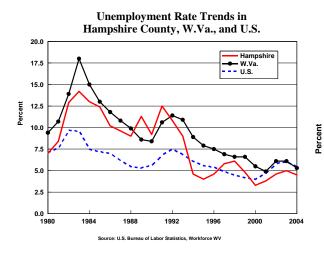
[^]percent of population age 25 and older.



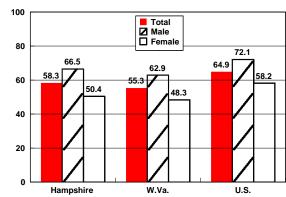
- On average workers in Hampshire County are paid \$23,419 a year, which is lower than both the West Virginia (\$30,383) and U.S. (\$39,348) averages.
- Annual wages per worker in Hampshire County are lower than West Virginia and the U.S. for all NAICS sectors except information.



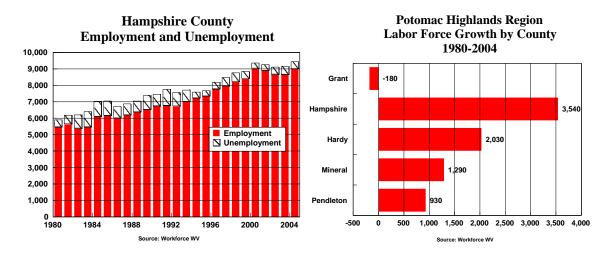
- At \$1,496.00 per month, average new hire earnings are far lower in Hampshire County than for West Virginia (\$1,890.00).
- New hire earnings in Hampshire County are higher than West Virginia in transportation and warehousing; wholesale trade; retail trade; education services; and accommodation and food services.



Labor Force Participation Rates Census 2000



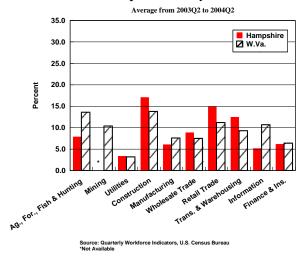
- The 2004 unemployment rate in Hampshire County was 4.5 percent, which is lower than the state (5.3 percent) and national (5.5 percent) average, but higher than the Winchester MSA rate of 3.2 percent.
- Hampshire County's unemployment rate has been below the West Virginia average every year since 1992.
- At 58.3 percent Hampshire County's labor force participation rate exceeds the West Virginia rate but falls below the U.S. rate.

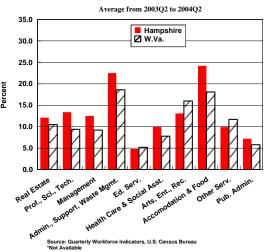


- Hampshire County's labor force has increased by 3,640 since 1980, with growth driven by gains in resident employment.
- The labor force includes both employed residents, as well as unemployed residents that are actively seeking work.
- The growth in Hampshire County's labor force accounted for 46.5 percent of gains in the Potomac Highlands Region.

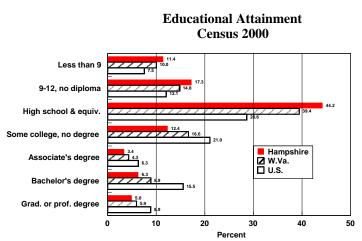
Turnover Rates Hampshire County and W.Va.

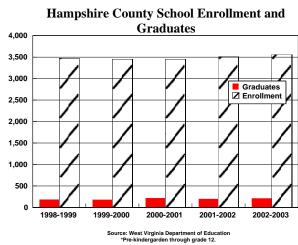
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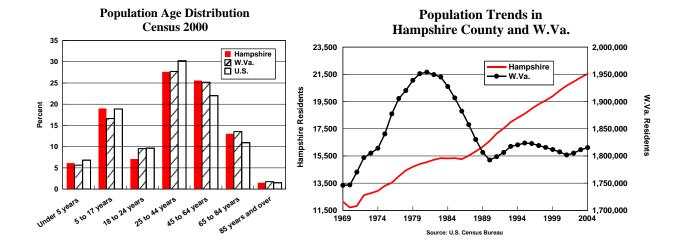


- Hampshire County has relatively high turnover rates in the accommodation and food services sector and the administrative support and waste management sector (which includes call centers).
- Across all industries, the turnover rate in Hampshire County, at 10.3 percent, is slightly above the state rate of 10.2 percent.
- The turnover rate is computed by summing the number of job accessions and job separations per quarter, dividing this sum by two, and then dividing by the number of jobs.

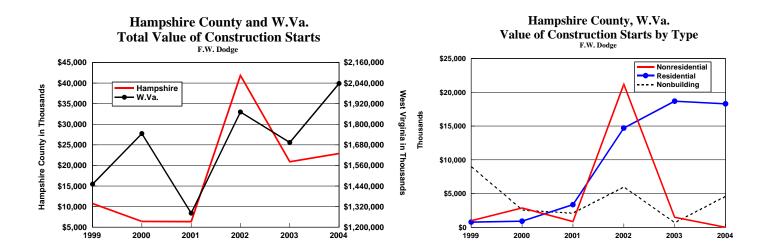




- Hampshire County has a larger share of residents with a high school degree as their highest level of
 educational attainment than do West Virginia or the nation. It also has correspondingly small shares of
 residents with a Bachelor's degree or better level of attainment.
- Hampshire County school enrollment just topped 3,500 in 2002-2003, with 213 graduates.

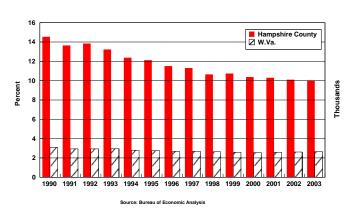


- From 1969 to 2004, Hampshire County's population has grown at a 1.7 percent average annual rate, far
 exceeding the state and national rates.
- At 38.5 years, Hampshire County has a relatively low median age, compared to other counties in the region and West Virginia (38.9 years). However, the county's median age far exceeds the national median age of 35.3 years.

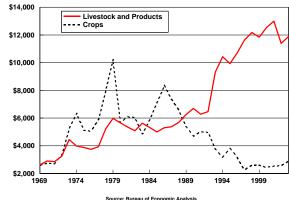


- In 2004 the total value of construction in Hampshire County was \$22.9 million, according to data from F.W. Dodge, and has risen significantly since 2001.
- Residential construction has been on the rise since 1999 with a sizeable increase from 2001 to 2002, reflecting population growth in the metropolitan area and low mortgage interest rates.
- Hampshire County witnessed an unusually high amount of nonresidential construction in 2002, at \$21.2 million, with activity reported in amusement, social and recreational buildings; government service building; and schools, libraries, and labs (non-manufacturing).
- According to Census 2000, 23.2 percent of homes in the county were for seasonal, recreational, and occasional use, compared to 4.5 percent for the state and 3.3 percent for the nation. That ranked Hampshire County 4th in the state.

Farm Employment Shares in Hampshire County and W.Va.



Farm Cash Receipts in Hampshire County



- In 2003 farm employment accounted for 10.0 percent of Hampshire County's total full and part-time employment, compared to 2.7 percent for West Virginia.
- Livestock and products (primarily poultry) dominated farm cash receipts in 2003, accounting for 80.4
 percent of all farm cash receipts. This has not always been the case, crops accounted for a large share of
 cash receipts during the 1970s and 1980s.

Top Commuting Destinations for Hampshire County Residents, 2000

	Number of Employed	As a Percentage of
	Residents Traveling to	Hamsphire County
Work County	Work County	Employed Residents
Hampshire County, WV	3,638	43.4
Frederick County, VA	1,519	18.1
Winchester city VA	1,362	16.2
Hardy County, WV	467	5.6
Allegany County, MD	253	3.0
Mineral County, WV	133	1.6
Berkeley County, WV	109	1.3
Warren County, VA	96	1.1
Total	8,390	100.0

Top Commuting Sources for Hamsphire County Jobs, 2000

	Number of Workers	As a Percentage of
	Traveling From	Hamsphire County
Residence County	Residence County	Workers
Hampshire County, WV	3,638	79.1
Mineral County, WV	381	8.3
Allegany County, MD	164	3.6
Hardy County, WV	155	3.4
Frederick County, VA	97	2.1
Grant County, WV	44	1.0
Total	4,598	100.0

Source: U.S. Census Bureau, Population Division, Journey-To-Work

& Migration Statistics Branch, Census 2000.

Tabulation by the Bureau of Business and Economic Research,

West Virginia University

- Hampshire County is part of the Winchester Virginia metropolitan statistical area, which also includes Frederick County and Winchester City in Virginia. In 2000, Hampshire County sent 34.3 percent of its residents to work in Frederick County and Winchester City in Virginia.
- Hampshire County drew 11.9 percent of its workforce from Mineral County in West Virginia and Allegany County in Maryland.

Top 10 Largest Employers in Hampshire County March 2005

Rank	Company Name
	1 Hampshire County Board of Education
	2 West Virginia Schools for the Deaf and the Blind
	3 Hampshire Memorial Hospital, Inc.
	4 Potomac Comprehensive Diagnostic Guidance Center
	5 Hampshire County Committee on Aging
	6 Bank of Romney
	7 Genesis Eldercare Network Services
	8 West Virginia Regional Jail and Correctional Facility Authority
	9 Food Lion
	10 Hampshire County Commission
Source	: Workforce WV

 ${\bf Industrial, Business, and \ Technology \ Parks \ in \ Hampshire \ County}$

		Miles to	Total
Name	City	Highway*	Acreage
Hampshire County Industial Park	Romney	28	57.943
Capon Bridge Industrial and Technology Park	Capon Bridge	15	90

Source: West Virginia Development Office
*Location to nearest interstate or four lane highway.

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