# Classification and Pay Plan for Nonpartisan Employees of the Maine Legislature 

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# CLASSIFICATION AND PAY PLAN FOR 

## NONPARTISAN EMPLOYEES OF THE

## MAINE LEGISLATURE

Prepared by the<br>\section*{National Conference of State Legislatures}

September 1986

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Adopted by the Legislative Council with amendments
September 24, 1986
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# CLASSIFICATION AND PAY PLAN FOR NONPARTISAN EMPLOYEES OF THE 

 MAINE LEGISLATUREPrepared by the
National Conference of State Legislatures
September 1986

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## EXECUTIVE SUMMARY

The proposed pay and classification plans achieve internal consistency and equity among the nonpartisan staff offices and establish legislative staff salaries at competitive levels when compared with non-legislative positions. The proposed plans organize legislative work into 28 job classes tied to 15 new salary ranges that were developed after surveying major public and private Maine employers.

Classification Plan. The plan describes the general characteristics, typical duties and required background for all nonpartisan legislative jobs. Clear career ladders set forth in a logical progression positions of increased management and technical responsibilities to which a clerical or professional can aspire. Several new "senior" classes create opportunities for promotions based on high standards of demonstrated competence but without a significant change in duties and responsibilities. Specific recommendations cover the general management and implementation of the classification plan. (See pages 2 to 7 ).

Salary Plan. The plan consists of 15 ranges with a starting salary (Step A) and six annual increments and two "career" steps scheduled at eight and ten years experience in a position. To allow the Legislature to recruit experienced workers, salaries are set 10 percent above the starting step of the nearest comparable state executive branch position. Most steps are calculated at five percent, with one nine percent step after the first or second year to recognize the "learning curve" of an employee's development. Related recommendations provide flexibility in setting hiring salary, procedures for handling pay increases, guidelines for awarding half-step or two-step increases, and limitations on outside employment. (See pages 40 to 46 ).

Performance Appraisal. We strongly recommend that a performance appraisal system be developed. Many of the salary and classification provisions of the report cannot be fully implemented without a process in place and supervisors adequately trained. A task force should be appointed of legislators, staff and managers to undertake and complete this task by September 1987. (See pages 47 to 49).

Leave Time. Almost all legislative staff are required to work overtime because of the demands of the session. To compensate for these demands and to bring uniformity to current practices, a new category of leave -- "legislative leave" -- is recommended. The leave would be awarded on the basis of complete sessions worked. At the same time, compensatory time for professional staff would be limited. Clerical employees would have the option, with Director approval, of selecting compensatory time or receiving overtime pay for all hours worked in excess of a 40 -hour week. (See pages 49 to 52).

Implementation. The total cost to implement the plans represents an increase in the current annual payroll for nonpartisan staff of approximately $13.5 \%$. The largest increases go to employees who gain because of five primary reasons: underclassified, longevity considerations, internal equity, market parity, and new position. The average proposed annual increase for all other employees is 8.7 percent. Three implementation options are described, but the preferred plan is largely a step-to-step conversion of all employees to the new plan on December l, 1986. (See pages 53 to 56).

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## INTRODUCTION

In June 1986, the Maine Legislative Council contracted with the National Conference of State Legislatures (NCSL) to develop classification and salary plans for the non-partisan staff offices of the Maine Legislature. The Council asked NCSL to:

- develop a pay and classification plan that achieves internal
consistency and equity among the legislative staff offices and
establishes legislative pay levels at a competitive level when
compared with non-legislative positions;
identify those positions which require adjustment in salary and
thus provide the Council with a basis for implementing the new
salary plan;
present recommendations for uniform policies on such compensation
related issues as longevity and merit considerations in pay
increases, overtime and compensatory time off, and performance
appraisal; and
provide the council and office directors with a uniform basis for
management and a staff plan.

This report represents the conclusion of the project and includes the proposed new legislative classification and pay plan. The proposed plan reduces the number of job classes and salary groups, identifies comparable positions within the different staff offices, creates for the first time clear career ladders for both professional and clerical employees, and sets salaries commensurate with experience, responsibility and market competition.

The NCSL appreciates the cooperation and assistance of the Legislative Council and the entire legislative staff. Working under deadline pressures at various points in the project, office directors and their staffs provided
prompt and thoughtful commentary to guide the project. The insights and suggestions of the staff and directors helped to shape the final product in various and substantial ways. Each staff member provided valuable information through questionnaires, interviews and review.

## CLASSIFICATION PLAN FOR NONPARTISAN STAFF OF THE MAINE LEGISLATURE

A classification plan is not just a set of job descriptions or job titles. It is a document that:

- reflects working units, supervisory relationships and subordinate responsibilities;
- provides a consistent framework for recruitment, advancement, performance evaluation and other personnel decisions;
- creates career ladders and advancement opportunities for employees who desire to move upward and are willing to work toward the requirements of a more responsible job;
- allows staff directors to identify training needs to advance or promote staff; and
- provides a management tool with which to ensure fair treatment of employees and equal pay for equal work.

The proposed classification plan consists of 28 job classes describing the distinguishing characteristics of full-time, nonpartisan positions within the legislature, giving examples of the types of work performed and identifying the minimum education, experience and qualifications required. The figure below summarizes current staffing levels by office:

## SUMMARY OF NON-PARTISAN POSITIONS

## OFFICE

## Executive Director

POSITION COUNT

Fiscal and Program Review 12
Law Library
Maine-Canadian 2

Policy and Legal Analysis 23
Revisor of Statutes 23**

TOTAL 84

[^0]The classification plan was developed from information gathered through detailed questionnaires completed by every employee and personal interviews with more than 50 staff. Each position was evaluated and rated in terms of its duties and responsibilities, independence of action, personnel authority, knowledge and skills required, work relationships and working conditions. Based on guidance from Council members and office directors, the NCSL gave greatest weight to:

1. duties and responsibilities -- complexity and difficulty of tasks performed and scope and effect of an employee's job;
2. independence of action -- variety and complexity of decisions made, supervision received, consequence of error, analytic thinking required; and
3. working relationships -- the extent, variety and complexity.

The proposed classifications were reviewed and discussed with all office directors and all employees were given an opportunity to comment.

## KEY FEATURES

The 28 proposed job classes range from Office Assistant I to Executive Director. The classes fall into salary groups tied to 15 new ranges. The table on the next page shows the placement of current staff by office and proposed new range and illustrates the hierarchical distribution of employees within the classification plan.

## PROPOSED DISTRIBUTION OF EMPLOYEES AND CLASSES

| NEW CLASS | ED | OFPR | LIB | MC | OPLA | ORS | TOTAL |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Clerical/Secretarial/ |  |  |  |  |  |  |  |
| Technical Classes <br> (Ranges 1-4) | 3 | 2 | 3 | 1 | 3 | 12 | 24 |
| Entry Level Pro- <br> fessional \& Secre- <br> tarial/Technical <br> Supervisory Classes <br> (Ranges 5-8) | 7 | 1 | 3 | 1 | 5 | 7 | 24 |
| Research/Analyst <br> Classes <br> (Ranges - 11) | 1 | 5 | 2 | - | 12 | 2 | 22 |
| Senior Professional/ <br> Middle Level Managers <br> (Ranges 12 - 13) | - | 3 | 2 | - | 2 | 1 | 8 |
| Senior Management <br> (Ranges 14-15) | 2 | 1 | 1 | - | 1 | 1 | 6 |

The most significant feature of the proposed plan is the development of career ladders for clerical and professional employees. Career ladders give the Legislature and office directors an opportunity to train, develop, promote and reward employees as they gain experience, take on increasing responsibility, and become more valuable to the Legislature.

In the proposed plan, the career ladders not only recognize the potential for employees to move into higher level management or technical positions but also the potential for employees to be rewarded for special expertise, leadership and maturity, gained through their experience and demonstrated competence in Maine.

## Examples of the Proposed Career Ladders

Secretarial/Technical Ladders
Secretary
Senior Secretary
*Administrative
Secretary
*Administrative
Coordinator

Legislative Technician
Senior Legislative Technician
*Supervising Technician
*Administrative Coordinator

Analyst/Attorney Ladder
Legislative Analyst Senior Analyst *Principal Analyst *Deputy Director *Director

Job classes marked above with an asterisk are limited in number and would be available for promotions only when vacancies occur. For example, there is no more than one Administrative Secretary in each office, typically the secretary to the director or the secretary to whom office-wide administrative responsibilities are assigned. Similarly, there is intended to be only one Deputy Director in an office, and the roles and responsibilities of Administrative Coordinators or Principal Analysts are specific to a given position.

The term "senior" is used in the job title of those positions to which an employee may be promoted without a significant change of duties and responsibilities. There is no specified number of "senior" positions, and promotions to these positions would not be contingent upon a vacancy being available. New employees generally should not be hired initially into these classes, but rather would be considered for promotion after a period of time. The "senior" positions will necessitate the development of a performance appraisal system. Promotions into the "senior" classes should not be automatic, but rather should be carefully awarded to only those employees who meet high standards of demonstrated competence, quantity and quality of work products, maturity, independence and leadership.

In the plan, there are some job classes that cover only a small number of employees for whom career advancement opportunities are limited by the very nature of their jobs or the size of their office. This includes the following positions:

Legislative Information Assistant<br>Accounting Technician<br>Computer Programmer<br>Intergovernmental Specialist<br>Research Assistant/Paralegal<br>Administrative Services Manager<br>Associate Law Librarian

It does not, at this time, make sense to create "senior" positions for each job class, but these employees should not be penalized in terms of their opportunity for salary advances. To compensate for the lack of career ladders, a special one-time, two-step increase is recommended as an option when such an employee meets the same high standards of demonstrated competence expected of an employee being promoted to a "senior" position. Again, a performance appraisal system will be required to implement the two-step increase. (See Recommendation 8, page 44.)

## RECOMMENDATIONS

To adopt and implement the proposed classification plan, the Legislative Council should consider the following recommendations related to the management of the plan.

## Administration of the Classification Plan

1. Responsibility for implementing and maintaining the classification and pay plans should be assigned to the Office of the Executive Director working with individual office directors and under the guidance and ultimate authority of the Legislative Council.
2. The Office of the' Executive Director should be responsible for initiating a periodic review of the plan and overseeing all classification-related decisions (e.g. new hires, promotions, reclassifications and the development of new classes when necessary).
3. From time to time, reclassification of a position or establishment of a new job class may be warranted due to changes in roles and responsibilities, modifications in office structure or the introduction of new technologies or functions. In such instances, an employee or his or her supervisor may request a review of the employee's classification or propose creation of a new class. Procedures for both processes should be developed and circulated in writing to all staff.

At a minimum, each of these processes should include:

- completion of a position evaluation questionnaire;
- a job audit interview conducted under the direction of the Executive Director with the employee and his/her supervisor; and
- a written recommendation form the office director

If an office director or the employee disagrees with the reclassification decision of the Executive Director, a written appeal may be filed with the Legislative Council which may decide to hear the appeal or take whatever action it deems appropriate. The employee has a right to a timely, written response regarding the Legislative Council's action on the appeal.

## Implementation of the Plan

4. A 30-day appeal period should be allowed for any employee to request review of his/her classification based on this study. Appeals should be submitted inwriting to the Office of the Executive Director. Based upon the written recommendations of the appropriate director and the Executive Director, the Legislative Council should determine whether reclassifications are needed. (The NCSL project staff is available to assist as needed with appeals.)
5. Since a job class is a general description of the work performed in a given position, more detailed descriptions are often a very useful management tool to outline specific duties and expectations of an individual employee. It is recommended that office directors work with individual employees to develop detailed position descriptions for all nonpartisan staff.
6. Until superior performance criteria can be formulated and a performance appraisal process can be developed and implemented, the job class of "Senior Legislative Analyst/Attorney" should not be utilized. All other promotions to "senior" classes, except those assignments proposed for the immediate implementation of this plan, should similarly be postponed pending development of a performance appraisal system. (See also Recommendation 2, page 13.)

## PROPOSED

JOB CLASSES

## SALARY GROUPINGS FOR

 NONPARTISAN LEGISLATIVE EMPLOYEES
## Salary Groups

1. 
2. 
3. 
4. 
5. 
6. 
7. 
8. 
9. 
10. 
11. 

## Job Classes

Office Assistant
Office Assistant II
Secretary Library Assistant Legal Proofreader

Legislative Information Assistant Senior Secretary Legislative Technician Senior Legal Proofreader

Senior Legislative Technician Library Associate Accounting Technician

Administrative Secretary Legislative Information Coordinator Supervising Legislative Technician

Administrative Coordinator Research Assistant Paralegal

Computer Programmer Intergovermental Specialist.

Associate Law Librarian

Legislative Analyst/Attorney Administrative Services Manager

Senior Analyst/Attorney

# SALARY GROUPINGS FOR NONPARTISAN LEGISLATIVE EMPLOYEES (CONT.) 

## Salary Groups

12. 
13. 
14. 
15. 

## Job Classes

Principal Law Librarian
Principal Analyst/Attorney
Deputy Director
Director
Executive Director

## PROPOSED

## SALARY PLAN

## PROPOSED SALARY PLAN FOR

 NONPARTISAN LEGISLATIVE EMPLOYEESAt its July 1986 meeting, the Legislative Council directed the NCSL study team to develop a pay plan that is highly competitive with the local market and that allows the Legislature to recruit experienced people from the executive branch.

Salary information was gathered from other state legislatures, the state personnel system (various bargaining units as well as the confidential employees' scales), the University of Maine, a major Maine law firm, Central Maine Power, the Public Utilities Commission and other selected employers. From this data, benchmark positions from other organizations were compared with legislative positions.

## KEY FEATURES

In calculating the proposed salary ranges ${ }^{1}$, the following principles were followed:

- To allow the Legislature to recruit experienced workers, legislative salaries are set 10 percent above the starting step of the nearest comparable state executive branch position. It is important to note that an executive branch employee after one year of experience is paid at the second step, nine percent above the starting salary.
- Each of the proposed salary ranges has an average salary increase of 38 percent between Steps $A$ and G. Overall in the state system the average spread in the ranges is 30 percent with many higher level positions having ranges of as wide as 40 percent. The wider legislative ranges compensate for the limitations on promotions and reclassifications.

[^1]- Most steps are calculated at five percent or $\$ 750$, whichever is more. (The minimum increment of $\$ 750$ affects only salaries of $\$ 15,000$ or less.) A nine percent step increase is scheduled after the first or second year to recognize the "learning curve" of an employee's development. For ranges 1 through 5 (principally the clerical/secretarial ranges), employees would receive a nine percent step increase after their first year. For ranges 6 through 15, employees would receive a nine percent increase in the second year.
- The basic structure of the plan calls for seven steps (a hiring salary followed by six annual step increases) and two "career steps" of five percent scheduled at eight and ten years of service in the employee's current position.
- Every effort was made to keep the legislative salary groupings together, unless the salary survey results showed the legislative positions were out of line by more that 20 percent over or below the market.

The results of the salary survey forced a few adjustments in the proposed salary groups that came out of the classification study.

First, the classification of "Computer Programmer" moved one group higher than it was originally slotted. The state system and its salary levels ofr programmers result in a high degree of turnover, and the proposed salary for this position is set at a level more comparable to private employers so that the Legislature can enjoy a measure of stability and low turnover.

Second, the salary survey revealed that the legislature generally leads the market for librarian salaries, and the initially proposed grouping of "Associate law Librarian" with the "legislative Analyst" class would have placed librarian salaries more than 30 percent above the market. As a result of the salary survey, the classification of Associate Law Librarian is placed one range lower than Legislative Analyst.

Similarly, the salary survey suggests that the salary level for the position of "Principal Librarian" may be at least 20 percent above the market. However, there are important issues of comparable responsiblilities and internal equity in the Legislature which argue for placing this position in the same grouping with "Principal Analyst" and "Principal Attorney."

Longevity is recognized not only in the pay plan but also in the establishment of a new "legislative leave" based on sessions worked. After seven years of service, an employee would receive no step increase but would be eligible for a faster legislative leave accrual. The career steps would be awarded after eight and 10 years in a position; and after 12 years of legislative service an employee would earn legislative leave at a faster accrual rate.

The proposed plans greatly expand the opportunities for professional growth, advancement and reward, but in any system some people eventually reach the top -- reaching their own career goals or the limits of their education and experience and, at some point, the end of the salary range. We encourage the Legislative Council to recognize through non-cash awards those employees who have served the Legislature for more than 15 years.

## RECOMMENDATIONS

To adopt the proposed pay plan, the Legislative Council should consider the following recommendations related to the implementation and maintenance of the system.

## General Salary Administration

1. In conjunction with its objective of remaining competitive with the local market, the Legislative Council should establish a policy that permits assignment of new employees in Steps A through C of any range based on previous experience and salary history. All recommendations to start an employee above Step $A$ should be reviewed and approved by the Executive Director.
2. Lateral transfers from one job class to another job class in the same pay range should not result in a step increase..
3. When an employee is officially appointed by the Legislative Council to serve as "Acting Director" of an office or "Acting Executive Director", the employee should be compensated at Step A (or that step which provides at least a five percent increase over current compensation) of range 14 or 15 , respectively. The higher rate of pay would be applicable only during the period in which the employee serves in an "acting" capacity.
4. Because the proposed plan provides highly competitive salaries, full-time, nonpartisan legislative employees should not be otherwise employed in any activity that creates conflicts of interest in appearance or substance. Notice of all outside employment should be provided in writing to the appropriate office director and the Executive Director.
5. Written salary administration procedures may be desirable to cover such issues as (a) establishing salaries for employees transferring from a state agency or (b) reinstating employees who resign or take an extended leave of absence.

## Pay Increases and Promotions

6. Employees who are promoted to a higher class are entitled to be paid at least the minimum starting salary for the new class or at the step that provides at least a five percent increase in salary. Each promotion to a new range establishes a new "anniversary date" to be used in calculating eligibility for subsequent pay increases.
7. Even though the salary schedules allow for annual increase, all step increases, including longevity steps, must be based primarily on merit and demonstrated performance. Development and implementation of a written performance appraisal process will be
required. To be considered for a salary advance, an employee must receive an unqualified rating of "satisfactory" or better from an office director. In cases of marginal or unsatisfactory performance, office directors should be given the discretion to recommend half-step increases or to postpone a step increase for three or six months.
8. Office directors should be given the discretion to recommend a two-step increase when an employee demonstrates exemplary performance but is in a job that does not have a "senior" class available for possible promotion. Such an employee must meet the same high performance standards as would be expected of an employee being considered for a "senior" position. A two-step jump should be awarded only once during an employee's tenure in a legislative position.
9. Recommendations for salary increases are to be submitted to the Executive Director in writing by an office director along with documentation of a completed performance appraisal. The Legislative Council should approve all salary increases, promotions, or other salary-related actions.
10. Compensation for nonpartisan legislative employees and the salary schedule itself should be adjusted annually to keep pace with cost-of-living awards and other changes in the state personnel system. The Executive Director, at the direction of the Legislative Council, should periodically review the plan for market comparability.
11. Pending the development and implementation of a performance appraisal system, it is recommended that all employees continue to receive scheduled step increases on their established anniversary date.

MAINE LEEISLAIUFE
CUFIFENT ANNUAI GAL.AFiY GCALE

GRADE

| STEFS |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | A | B | C | D) | $E$ | $F$ | $E$ | $H$ |
| 5 | 1.1,768 | 12,307 | 12,873 | 13,469 | 14,093 | 1.4,749 | 1.5,475 | 0 |
| 6 | 12,354 | 12,750 | 13,208 | 13,666 | 14,165 | 14,664 | 15,267 | 0 |
| 7 | 12,919 | 13,385 | $1 \Xi, 877$ | 14,368 | 14,908 | 15,47\% | 16,112 | 0 |
| 8 | 12,938 | 13,395 | 13,874 | 14, 373 | 14,893 | 15,454 | 16,099 | 0 |
| 9 | 13,313 | 13,703 | 14,093 | 14,511 | 1.4,960 | 1.5,467 | 15,973 | 0 |
| 10 | 13,606 | 14,073 | 14,589 | 15,178 | 15,767 | 16,382 | 17,074 | 0 |
| 11 | 13, 624 | 14,123 | 14,602 | 15,184 | 15,766 | 16,037 | 16,390 | 0 |
| 12 | 14,511 | 14,960 | 15,466 | 15,973 | 16,518 | 17,120 | 17,776 | 0 |
| 13 | 14,873 | 15,458 | 16,098 | 16,739 | 17,4.55 | 1.8,159 | 18, $88 \%$ | 0 |
| 14 | 14,883 | 15,473 | 16,112 | 16,725 | 17,438 | 18,179 | 18,887 | 0 |
| 15 | 15,372 | 15,995 | 16,640 | 17,347 | 18,034 | 18,803 | 19,57\% | 0 |
| 16 | 15,973 | 16,517 | 17,120 | 17,777 | 18,665 | 1.9,598 | 0 | 0 |
| 17 | 16,525 | 17,180 | 17,895 | 18,640 | 19,415 | 20,311 | 21,196 | 0 |
| 18 | 16,544 | 17,184 | 17,908 | 18,660 | 19,440 | 20, 30.3 | 21,195 | 0 |
| 19 | 17,867 | 18,63.7 | 19,427 | 20,233 | 21,154 | 22,131 | 2\%,171 | 0 |
| 20 | 18,598 | 19,416 | 20,289 | 21,207 | 22,223 | 2.,294 | 24,420 | 0 |
| 21 | 19,5.28 | 20,388 | 21,303 | 22,267 | 25,35 | 24,460 | 25,640 | 0 |
| 22 | 20,058 | 21,061 | 22,114 | 22,179 | 24,381 | 25,598 | 26,879 | 0 |
| 23 | 22,251 | 23,593 | 24,739 | 26,285 | 27,650 | 28,977 | 50, 22 | 31,667 |
| 24 | 22,842 | 23,922 | 25,101 | 26,304 | 27,581 | 28,907 | 30,28 | 0 |
| 25 | 25,756 | 27,044 | 28,396 | 29,8317 | 51, 509 | 32,872 | 34,516 | 0 |
| 26 | 30,120 | 31,585 | उ3,123 | 54,758 | 36,435 | 36,213 | 40,081 | 0 |
| 27 | 38,868 | -5,621 | 42,765 | 44, 86, 1 | 47,063 | 49,572 | 51,802 | 0 |
| 28 | 41,636 | 43,678 | 47,424 | 49,755 | 52,192 | 54,645 | 57,159 | 0 |

NOTE: The above scale reflecta "Employeerpajd Fietirement. " Legisiative employees who elect "State Faid Fietirement" receive a grose annual salary which is 5\%\% le ess.

MAINE LEGISLATUFE
FFGFOSED ANNUAL SALAFIY SCALE

| griade | STEFS |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | A | E | C | D | $E$ | F | E | 0 | $x$ |
|  | 1 | 11,012 | 12,003 | 12,753 | 18,503 | 14,253 | 15,003 | 15,753 | 1.6,541 | 17,568 |
|  | 2 | 12,610 | 13,745 | 14,495 | 15,245 | 16,007 | 16,808 | 17,648 | 18,530 | 19,457 |
|  | 3 | 12,750 | 1.4,988 | 15,737 | 16,5.24 | 17,350 | 18,217 | 17,123 | 20,085 | 21,089 |
|  | 4 | 14,300 | 15,587 | 16,366 | 17,185 | 18,044 | 18,946 | 19,893 | 20,888 | 21,932 |
|  | 5 | 15,620 | 17,026 | 1.7,977 | 18,771 | 19,709 | 20,695 | 21,730 | 22,816 | 23,957 |
|  | 6 | 16,500 | 17,325 | 18,884 | 19,828 | 20,820 | 21,861 | 22,954 | 24,102 | 25,307 |
|  | 7 | 18,300 | 19,215 | 20,944 | 21,992 | 23,091. | 24,246 | 25,458 | 26,731 | 28,067 |
|  | 8 | 21,100 | 22,155 | 24,149 | 25,356 | 26,624 | 27,955 | 29,553 | 30,821 | 32,362 |
|  | 9 | 23,700 | 25,095 | 27,354 | 28,721 | 30,157 | 21,665 | 33,246 | 34,911 | 36,656 |
|  | 10 | 26,040 | 27,342 | 29,803 | 31,293 | 32,858 | 34,500 | 30,225 | 38,037 | 39,939 |
|  | 11 | 29,160 | 80,619 | 36,374 | 35,042 | 36,794 | 36,634 | 40,566 | 42,594 | 44,724 |
|  | 12 | 32,270 | 33,884 | 36,933 | 38,780 | 40,719 | 42,755 | 44,892 | 47,137 | 49,494 |
|  | 13 | 34,515 | 36,241 | 39,502 | 41,478 | 43,551 | 45.729 | 43,015 | 50,41.6 | 52,937 |
|  | 14 | 38,875 | 40,819 | 44,492 | 46,717 | 49,053 | 51,506 | 54,081 | 56,785 | 59,624 |
|  | 15 | 41,800 | 43,890 | 47,840 | 50,232 | 52,744 | 55,381 | 59,150 | 61,057 | 64,110 |

NOTE: The above scale reflects "Employee-Faid Fetirement." Legislative employees who elect "State Fiaid Fetirement" will receive a gross annual salary which is 5\% less.

## COMPENSATION-RELATED POLICIES

PERFORMANCE APPRAISAL

A sound performance evaluation system is essential to many important personnel decisions, including promotion, dismissal and salary increases. A formal evaluation process supplements, but is not a substitute for, routine and continuous feedback on daily assignments. Performance appraisal ensures regular communication between a supervisor and an employee on work-related issues and provides an opportunity for regular discussion of goals, objectives and standards of quality. Regular performance appraisal reviews also help a manager identify training needs and coach an individual employee in terms of professional growth.

Performance evaluation systems take different forms. Some managers prefer standardized rating questionnaires while others are more comfortable with open-ended assessments or evaluations based on objectives mutually set by a manager and an employee. Some systems combine different formats.

The classification and pay plans proposed in this report will necessitate the development of a performance evaluation system, so that evaluative criteria are job-related and not wholly subjective. The success of any performance appraisal system depends most heavily on three factors: 1) the ability and willingness of supervisors and managers to consistently follow the process, 2) the development of evaluative criteria that are meaningful,
clearly specified and articulated to staff, and 3) the skills and abilities of supervisors, developed through a concerted training effort, to conduct performance appraisals.

The implementation of a performance appraisal system should not be undertaken hastily, but rather should be the product of a thoughtful process that garners input from a representative cross-section of legislators, staff and managers. At the same time, it is critical to point out that many of the recommendations of this report cannot be fully implemented without a performance appraisal process.

## RECOMMENDATIONS

1. A performance appraisal system should be developed. The Legislative Council is encouraged to appoint a task force(s) of legislators, staff and managers to participate in the development of an appraisal process and identification of performance criteria that could be adopted for Maine nonpartisan employees. A reasonable deadline for implementation is September 1987.
2. Because of the recommended delay in implementation of the classification of "Senior Legislative Analyst", the Legislative Council is encouraged to appoint a special working group of legislators, managers and staff to consider and expedite the development of performance standards applicable for this job class.

In developing superior performance criteria, the working group should be guided by the distinctions drawn between the job class descriptions for Legislative Analyst and Senior Legislative Analyst. The distinguishing characteristics of the Senior Legislative Analyst class include:

- greater complexity and diversity of work performed, such as legislative experience and competence in more than one broad substantive area;
- considerable independence in determining priorities, methods and assignments and initiating projects;
- less frequent review of work resulting from a history of consistent, quality performance and work products judged to be superior in content, form, style and objectivity; and
- Proven professional leadership and maturity demonstrated by the willingness and capacity ot coordinate and carry out special projects, assume additional work assignments and provide expert professional assistance to other staff.

3. An essential part of the implementation of a performance appraisal system should be the provision of training for all supervisors and directors. The training should focus on not only the specifics of the performance appraisal process but also on the general skills of giving employees performance feedback.
4. Written performance appraisals would be conducted after an employee's first six months on the job and then annually thereafter at least two months before an employee's anniversary date. If a performance review results in an unsatisfactory or marginal rating or an office director's recommendation for a half-step increase or delay in a step increase, then subsequent review should be conducted at six-month intervals until the situation is resolved.
5. Performance appraisals should be conducted by an employee's supervisor with review by an office director. The written appraisal should be signed by the supervisor and employee with a copy maintained in the employee's confidential personnel file in the Office of the Executive Director. Release of any information from that file requires the written permission of the employee.
6. If an employee disagrees with the conclusions reached in a performance appraisal, he or she should have the opportunity to provide any supplementary comments or materials to the record. An employee can appeal in writing to the Executive Director for a refiew of an office director's recommendation. An employee has the right to a timely, written response, regarding the Executive Director's action on the appeal. The Executive Director may modify, approve or request that a Director reconsider the recommendation.

## LEAVE POLICIES', OVERTIME AND COMPENSATORY TIME

Most organizations include a variety of cash and non-cash benefits in their overall compensation package. In addition to supplementing salary, these benefits can be used to meet other management objectives including a) prevention or alleviation of burnout and b) reward for work effort which exceeds the norm.
${ }^{1}$ The current leave policies including vacation, illness, bereavement, military and jury duty generally parallel the state personnel system. No changes are recommended in these policies.

Almost all legislative employees are required to work overtime because of the schedule of the legislative session. It is important to reward these extraordinary work demands in a manner which supports uniformity between the different legislative offices in the overtime and compensatory time practices. At present, there are very different practices among the legislative staff offices. Coupled with the highly competitive salary plan, we are proposing a package of interrelated leave, compensatory time and overtime policy changes.

Compensatory time off and overtime pay are necessary to combat the uneven work loads and session time demands of legislative work. Comp time and overtime not only serve to compensate legislative employees for work performed, but also serve as a useful management tool to give employees necessary time off to alleviate stress and fatigue.

At the same time, compensatory time off is often very difficult to manage equitably. Therefore, many employers do not recognize comp time for professional-level employees. Among state legislatures, the large majority of states pay clerical employees either overtime pay or reward compensatory time off. The rates of accrual are typically either time-and-a-half or hour-for-hour. For professional legislative employees, about half of the states reward compensatory time, usually on an hour-for-hour accrual rate and often under limitations in the total number of hours which can be accrued. In legislatures, as in most organizations, comp time rarely is awarded to top management employees, who are usually assumed to be paid at rates that command whatever effort is necessary to "get the job done".

## Legislative Leave

1. In recognition of session demands, the adoption of "legislative leave" is recommended based on the following accrual schedule:
Legislative Sessions Completed Leave Days Earned

| $0-6$ | 3 |
| :--- | :--- |
| $7-12$ | 5 |
| $13+$ | 7 |

2. Legislative leave must be taken during the biennium in which it is earned. Legislative leave has no cash value, and therefore an employee may not be paid to accrued legislative leave.
3. Employees with less than 13 years of legislative service should be allowed to accumulate and carry over no more than 40 days of unused vacation. Employees with 13 or more years of service should be allowed to accumulate and carry over no more than 45 days of unused vacation. Managers should encourage employees to take and not accumulate vacation leave.
4. An employee who leaves legislative service may utilize accrued vacation immediately prior to separation or be paid for unused vacation.

## Compensatory Time and Overtime

1. For salary grades 1 through 6, employees should be paid for work performed over and above a standard 40 -hour work week. The rate of accrual should be comparable with the executive branch of Maine state government. Employees in these grades should have the option, with the approval of the Office Director, of being paid for overtime or collecting compensatory time off. If an employee opts to receive compensatory time, it must be taken at a time mutually agreed to by the Director and the employee recognizing the work flow of an office. Compensatory time that is not used in the biennium in which it is earned shall be lost.
2. For salary grade 7, an employee may earn comp time on an hour-for-hour basis for all work performed over and above a 40-hour work week. The maximum accumulation of compensatory time shall not exceed 110 hours at any given time, and the maximum accrual shall not exceed 110 hours in a calendar year.

For salary grades 8 through 13, compensatory time may be earned on an hour-for-hour basis for all work performed over and above 45 hours in a week. The maximum accumulation of compensatory time shall not exceed 120 hours at any given time, and the maximum accrual shall not exceed 120 hours in a calendar year.

Compensatory time must be taken at a time mutually agreed to by the employer and the Director and in recognition of the work flow of an office. Upon implementation of this policy, an employee may carry forward more than 120 hours of accumulated comp time provided that sufficient documentation is provided to the Executive Director.
3. Employees in grades 14 and 15 do not earn compensatory time or overtime. In addition to the standard accrual, employees in grades 14 and 15 should be awarded a bonus of seven legislative leave days at the completion of each session.
4. All overtime work beyond a standard work week should be approved in advance by a supervisor or office director.
5. Accurate weekly time records must be kept to qualify for overtime or compensatory time.
6. Where the Fair Labor Standards Act establishes different overtime rules, employees of the State Law Library are not subject to this policy.

## IMPLEMENTATION ISSUES

## IMPACT ON INDIVIDUALS

Table A illustrates how individual employees are affected by the implementation of the new pay and classification plans. Employees are assigned to the new ranges through a step-to-step conversion based on their years of service in their current position. In a couple of instances (notably the "Principal Analyst" class), the conversion utilizes the recommended policy guidelines for handing promotions and places employees in the new pay ranges based on their actual "time in grade" in the new position, provided the employee is at a step at least five percent higher than his or her prior salary.

Some employees would lose salary if a step-to-step in conversion is implemented. In keeping with the initial assumption that no employee would be penalized as a result of the study, we recommend that those employees be continued at their current salary level until their next anniversary date. At that time, these employees could be converted to the new pay plan without a loss in salary. (Table B identifies those employees currently above the salary levels in the proposed new plan.)

The impact on individuals varies, but a few statistics may be helpful:

## Effect of Proposed Plan on Individuals

- Average annual salary gain $\$ 3,109$ or $13.5 \%$
- Median annual salary gain
- Range $\quad-\$ 3,910.45$ to $\$ 7,118.66$

$$
-15.3 \% \text { to } 34.3 \%
$$

The largest individual salary gains go to employees who fall into the following circumstances:

1. Employees who were considered from the outset to be underclassified;
2. Employees who gain because the proposed schedule has been lengthened to provide two longevity steps;
3. Employees who are raised to parity with their counterparts in other offices;
4. Employees, particularly the Legislative Analysts, whose salaries clearly had fallen behind the market; and
5. Employees who occupy newly-created positions (e.g. Principal Analysts) that had been temporarily assigned to existing scales in the old system.

Many of the employees in the categories above are slated under the proposed plan for the largest increases of 19 percent or more. The average salary gain for all other nonpartisan employees is 10.1 percent.

## IMPACT ON THE LEGISLATURE

The total cost of the proposed classification and pay plan, following the implementation described above, is a $\$ 261,118$ increase in total annual salaries for nonpartisan staff, about $13.5 \%$ of the current annual payroll for this group. In the current fiscal year, full implementation would mean a 7.9\% increase in the nonpartisan staff payroll. It is important to point out that a 10 percent salary increase applied across the board to all legislative employees would result in a total increased annual cost of $\$ 193,326$, but without dealing with the broader issues of market comparability, longevity, career ladders and internal equity.

Given the history of the current legislative pay ranges, it is not surprising that major adjustments are in order. The existing pay ranges were created in 1981 and have not been adjusted except for cost-of-living increments and the addition of a few new job titles. The original plan was derived from the independent submissions of proposed pay ranges by the then office directors.

## IMPLEMENTATION OPTIONS

Three options appear to be appropriate for the Legislative Council to consider:

1. On December 1, 1986, or some other date, the Legislative Council could implement the proposed pay and classification plans in the manner outlined.
2. The Legislative Council could direct that the proposed plans be phased in to mitigate the overall fiscal impact. We would recommend a two-step phase-in:
a) On December 1, 1986, all employees would receive their scheduled pay increase up to a maximum of 10 percent of their current salary. Those employees who receive their entire proposed pay increase at that time would be assigned a new anniversary date of December 1 .
b) Those employees who do not receive their entire proposed increase on December 1, 1986, would do so effectively July 1, 1987, and would be assigned a new anniversary date of July 1.
3. The Legislative Council could adopt the classification plan but direct that the new pay schedule be developed utilizing different principles to calculate the actual ranges and steps.

These options appear to provide for the most equitable implementation of the new classification and salary plan. Other implementation strategies have serious flaws in terms of equity. For example, all employees could be converted to the new pay plan at the step in the new range that is at least five percent above their current salary. Such a strategy would penalize
employees with longer seniority and advantage relatively new employees. Whichever option the Legislative Council choses for implementing the plan, the NCSL staff is available for further assistance, direction and guidance.

Proposed
Proposed
Legislative Salary
Salary Group 1
Office Assistant
\$11,012-15,753

Salary Group 2
Office Assistant II
\$12,610-17,648
Salary Group 3
Library Assistant
Secretary
Legal Proofreader
$\$ 13,750-19,128$

## Private Sector \& Public Salaries

Legislative Salaries ${ }^{2}$ from Other States

| Clerk Typist I - State Range 5 | $\$ 10,774-13,852$ |
| :--- | :--- |
| General Clerk (Law Firm) | $\$ 10,920$ to start |
| Mail Clerk (CMP) | $\$ 13,200-16,170$ (approx.) |

Clerk Typist II - State B.U.A. Range 8 \$11,461-14,851 File Clerk (CMP)

Secretary - State Range 13
Clerk-Typist III - State Range 12
Legal Secretary (Law Firm)
Legal Secretary - State Range 13
Law Library Clerk-UM Law Library
Library Assistant - State Range 8

13,000-16,994
\$12,646-16,515
$\$ 11,960$ to start
\$13,000-16,994
\$12,979
$\$ 11,461-14,851$
$\$ 15,600-20,800$
CT-Administrative Asst. III
\$15,346-22,256 $\$ 14,500-18,600$ (approx.) IA-Legis. Text Processor III $\$ 15,454-22,069$ $\$ 14,268-18,920$
\$13,811-18,221
$\$ 12,501$
$\$ 13,811-18,221$

Secretary B (CMP)
Word Processor (CMP)
Admin. Sec. - State Range 16

Librarian I - State Range 15
Law Library Asst. -UM Law Library
Clerk IV - State Range 15
$\$ 13,500-17,100$ (approx.)

CT-Administrative Asst. II \$14,103-19,142 IA-Legis. Text Processor II \$14,747-19,448
\$10,774-13,852
$\$ 13,200-16,170$ (approx.)
$\$ 13,500-17,100$ (approx.)

Legislative Technician
Senior Legal Proofreader
$\$ 14,300-19,893$
Salary Group 5
Accounting Technician
Library Associate
Senior Legis. Technician
$\$ 15,620-21,730$
${ }^{1}$ The salary ranges reflected below do not include the proposed longevity steps.
${ }^{2}$ Clerical salaries often are difficult to compare because they tend to be driven by the local market.

## JOB AND SALARY COMPARISONS

## Proposed

Legislative Salary
Salary Group 6
Administrative Secretary
Legis. Info. Coordinator
Supervising Legis. Technician
\$16,500-22,954
Salary Group 7
Administrative Coordinator Research Assistant
Paralegal
\$18,300-25,458.

## Salary Group 8

Computer Programmer
Intergovernmental Specialist
$\$ 21,100-29,353$
\$21,100-29,353
Salary Group 9
Associate Law Librarian
\$23,900-33,248

Salary Group 10
Legislative Analyst
Legislative Attorney Admin. Services Manager $\$ 26,040-36,225$

## Private Sector \& Public Salaries

Senior Legal Secretary - St. Range 16 \$14,269-18,928 Senior Admin. Secretary - St. Range 18 \$15,766-21,195 Computer Support Super. - St. Range 19 \$15,974-21,424 Secretary A (CMP) \$17,160-23,504

Admin. Asst. (St. Conf.) - St. Rge. 20 Legal Asst./Admin. Asst. (CMP)
\$17,044-23,192 Computer Operations Super.-St. Rge. 20 $\$ 21,000-31,400$ Computer Operations Super.-St. Rge. 20 \$16,619-22,54

Software Analyst I-State Range $24 \quad \$ 19,864-27,102$ Programmer Analyst - State Range 23 \$18,886-25,875

| Librarian III - State Range 25 | $\$ 20,821-28,538$ |
| :--- | :--- |
| Reference Librarian - UM Law | $\$ 20,000-24,000$ |
| Library |  |

Budget Analyst - State Range 28
Policy Development Spec.-St. Rge. 28
Utility Financial Analyst (PUC)
Asst. Dir. of Admin. Serv. - State Range 28
Dir. of Admin. Serv. - St. Range 30
Budget Analyst (CMP)
Attorney II (CMP)
Attorney (Law Firm)

23, 670-33, 051 \$23,670-33-051 27,000-35,500 \$23,670-33,051
\$25,605-35,776 $\$ 23,400-35,000$ \$28,800-43,200 $\$ 35,000$ to start

Legislative Salaries
from Other States
$\$ 18,658-22,984$

| IA-Research Analyst I <br> IN-Legis. Analyst II/ <br> Budget Analyst I I | $\$ 18,658-25,002$ |
| :--- | :--- |
| CT-Analyst (Budget, Program, <br> Research) | $\$ 18,527-34,091$ |
|  | $\$ 20,751-34,091$ |
|  |  |
|  |  |
|  |  |
|  |  |
| CT-Legislative Attorney/ |  |
| Research Attorney |  |$\quad \$ 24,307-42,982$

Proposed
Legislative Salary

## Salary Group 11

## Senior Analyst Senior Attorney \$29,160-40,566

## Salary Group 12

Principal Librarian Principal Analyst Principal Attorney \$32,270-44,892

## Private Sector \& Public Salaries


$\$ 27,000-35,500$
\$26,000-39,000
Librarian (CMP)
Librarian IV - State Range 28

Head - Ref. Dept. (UM Law Library)
Dir., Planning \& Dev.-St. Range 32 Attorney IV - (CMP)
Depty. State Budget Ofcr.-St. Rge. 33
$\$ 27,726-38,750$
$\$ 35,400-53,000$
$\$ 28,933-40,435$

Dir., Ofc. of Policy Anal.-St. Rge. 34 \$30,160-42,203 Supervising Attorney (CMP)

Dir., St. Planning Ofc., State Range 89 ( 9 steps)
State Budget Ofcr., State Range 89 (9 steps)

Commissioner
State Range 91 (9 steps)

Legislative Salaries from Other States
$\left.\begin{array}{ll}\text { CT-Head Law/Legislative } & \$ 31,889-38,663 \\ \text { Reference Dept. } & \\ \text { CT-Chief Analyst (Budget, } & \$ 38,596-47,310 \\ \begin{array}{c}\text { Program, Research) }\end{array} & \$ 41,242-51,046 \\ \text { CT-Chief Legis. Attorney/ } \\ \text { Chief Res. Attorney }\end{array}\right)$

## CT-Assistant Director <br> IN-Deputy Director

$\$ 44,976-55,248$ $\$ 33,592-52,286$

CT-Office Director
$\$ 49,802-62,874$
IN-Office Director


[^0]:    *Includes 1 "Session" position
    **Includes 8 "Session" positions

[^1]:    ${ }^{1}$ Throughout this report and the attached tables, salaries are shown using employee paid retirement.

