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Moving ahead from food-related behaviours: an alternative approach to understand household food waste generation

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1	Moving ahead from food-related behaviours: an alternative approach to understand
2	household food waste generation
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22 Abstract

23 Food waste prevention is a hot topic on the policy agenda. According to available data, urgent

24 measures need to be undertaken to significantly reduce the current generation of food waste.

- 25 However, it is important to thoroughly understand consumers' behaviour to define measures that
- 26 will lead to a long-lasting change in the situation. The aim of the present work is to analyse

27 consumer food waste behaviour by means of a model that brings together food-related and waste

28 management variables. To do so, a survey was given to 418 consumers of the metropolitan area of

- 29 Barcelona. Results show that food waste is directly influenced by purchasing discipline, waste
- 30 prevention habits and materialism values and indirectly influenced by environmental values. This
- 31 highlights the importance of addressing the problem from different perspectives and emphasizes the
- 32 importance of considering this problem as a transversal element for policy makers. We suggest that
- 33 household food waste prevention and reduction needs to be included as a key element in different
- 34 policy areas.

36 Highlights

Food waste conceptual model incorporating food-related, waste management and
 consumers' values.

Waste prevention, purchasing discipline and materialistic values are direct predictors of food
 waste behaviour.

• Partial least squares (PLS-SEM) validated the consumers' food waste generation model.

42 Keywords: food waste, consumer behaviour, structural equation models, waste prevention

43 **1. Introduction**

44 The Food and Agricultural Organization of the United Nations (FAO), among other institutions, 45 reported that global limitations on food availability would exist in the upcoming years up to 2050, 46 which, combined with current food waste, results in an unethical and unsustainable world-feeding 47 situation. Food waste is an environmental, economic, social and food security problem (Kosseva, 48 2013; Stuart, 2009) that urgently needs to be addressed. The United Nations advocates for it within 49 its Sustainable Development Goals. In particular, goal 12.3 states that "By 2030, halve per capita 50 global food waste at the retail and consumer levels and reduce food losses along production and 51 supply chains, including post-harvest losses" (United Nations, 2015). In Europe, reducing food 52 waste is a key area of the circular economy package (European Comission, 2017).

53 Some work has been done to quantify food waste. FAO's report in 2011 exposed that one-third of 54 all food produced for human consumption is lost or wasted every year (Gustavsson et al., 2011). In 55 Europe and North America, this equals up to 300 kg of food per capita and year along the food 56 supply chain. Moreover, published data revealed that about 50% of the total amount of food is 57 wasted downstream, mainly at the household level (Bio Intelligence Service, 2010; Gustavsson et 58 al., 2011; Katajajuuri et al., 2014; Stenmarck et al., 2016). The most recent study focused on EU-28 59 reports that 92 kg of food are discarded per person and year at households where approximately 60 60% of its volume is edible (Stenmarck et al., 2016).

61 Although food waste occurs along the whole supply chain, consumer food waste has been reported

62 to be a hot spot and has received special attention. Different studies have analysed consumers'

63 behaviour, awareness and the causes of food waste in such countries as Greece (Abeliotis et al.,

64 2014), Canada (Parizeau et al., 2015), Romania (Stefan et al., 2013), Denmark (Stancu et al., 2016),

the United States (Neff et al., 2015; Qi and Roe, 2016), Italy (Principato et al., 2015; Setti et al.,

66 2016), Singapore (Grandhi and Appaiah Singh, 2015) and New Zealand (Tucker and Farrelly,

67 2015). However, despite the increasing interest, the above studies use mainly food-related approaches, leaving waste-related approaches aside. Bearing in mind that the latter is the prevailing 68 69 approach in food waste prevention campaigns, especially in Europe where food waste legislation is 70 waste oriented (Lucifero, 2016), a more focused analysis on food waste prevention strategies it is 71 necessary in order to identify individual's attitudes, values, behaviours and motivations towards 72 wasting food. Moreover taking into account that food waste is an interdisciplinary issue, it has to be 73 addressed from both waste and food-related perspectives (Kosseva, 2013; Langley et al., 2010). 74 However, the magnitude of the influence of waste and food-related perspectives on consumer 75 behaviour towards wasting food is unknown to date. The aim of the present work is to reach a better 76 understanding of the factors that influence consumers' food waste generation in order to define 77 prevention strategies at the household level and demonstrate that a multidimensional perspective 78 should be undertaken to address the prevention.

79 Up to date, there has been little attention on the factors driving food waste considering different 80 behavioural dimensions simultaneously. Most of the existing academic literature on food waste 81 either examines a partial dimension or is focused on estimating the amount of food wasted. 82 However, consumer's food waste behaviour is a complex phenomenon build as a result of the 83 interaction of several behavioural aspects. The decision-making process that ends on the behaviour 84 of wasting food is shaped by social, economic and personal factors and is the outcome of the 85 interaction of decisions, values and engagements. One of our contributions to the literature is to 86 design a behavioural framework towards household food waste bringing together the two of the 87 main approaches that define the food waste debate nowadays: waste management and food habits. 88 In addition, we include consumers' values as possible predictors and moderators to complete the 89 model. In particular, we focused on an especially significant region of Europe: the metropolitan area 90 of Barcelona. It is one of the most populated areas of Europe located along the Mediterranean coast, 91 with a growing population accounting for more than 3.2 million people in 2015, and it occupies an area of approximately 636 km², 48% of which is urbanised (AMB, 2015). 92

93 This paper is organised as follows. The next section undertakes a literature review to justify why we
94 hypothesise that a variety of actions and motivators could affect the food waste behaviour, arguing
95 that it is not only a food-related issue but a waste management, an environmental concern and
96 materialistic issue, too. This section summarizes the state of the art regarding food waste behaviour
97 at the household level and develops a conceptual model that explains consumers' food waste
98 behaviour. Section three explains the data and method of analysis. The fourth section of the paper

reports the main results of the study. Finally, the fifth section discusses the relevance of the resultsfor further research and to define strategies of prevention food waste generation.

101

2. Theoretical framework: food waste behaviour

102 Previous literature demonstrate that food waste does not respond to a single behavioural dimension 103 but emerges from a wide variety of actions and motivators (Evans, 2011; Quested et al., 2013; 104 Secondi et al., 2015; Setti et al., 2016; UNEP, 2014). Due to its complexity, studies to date have 105 only considered partial analysis from diverse disciplines. Watson and Meah (2012) emphasize the 106 dichotomy between the necessity of safe and nutritious food and the desire to reduce food waste. In 107 that line, our theoretical framework advocates for a combined approach assembling current 108 evidences on the relevance of food and environmental behaviours as well as selected consumer 109 values to explain consumers' food waste generation. We aim at testing the power of food-related attitudes, waste-management behaviours and selected values (environmentalism and materialism) to 110 111 explain consumers' food waste behaviours.

112 In this section, the paper first attempts to bring together the published evidence from different 113 studies and the distinct identified behaviours towards food waste and to develop a theoretical model 114 considering three main issues: (i) food-related behaviours, (ii) waste management behaviours and 115 (iii) consumers values. It is important to highlight that this research attempts to test that food waste 116 behaviours are not only the results of food related behaviours but of a combination of food 117 unrelated and related behaviours among other elements. Therefore, we did not focus on specific 118 prevention or values regarding food waste, but on general waste prevention habits that we argue 119 could be also related to the generation of food waste.

120 **2.1. Food-related habits**

121 Household food waste can be considered a food-related behaviour. Some studies intend to 122 determine, by means of different analytical tools, the main causes of food waste generation. The 123 most frequently identified actions that can lead to food waste generation can be grouped in five 124 categories: food purchase, food storage, food preparation, food consumption and lifestyle related to 125 food. Consumers' attitudes, values, knowledge and behaviour towards food might have an effect on the food waste generation (Kosseva, 2013; Parfitt et al., 2010; Principato et al., 2015). We have 126 127 identified three factors related to food habits: purchasing behaviour, price importance and dietary 128 importance as representatives of food importance towards food waste generation.

- 129 Some studies have found noticeable conceptual links between food waste and food preferences,
- 130 such as nutrition and food safety (HLPE 2014), dietary conscientiousness (Parizeau et al., 2015),
- 131 affection for food (Porpino et al., 2016), food preferences (Bio Intelligence Service, 2010; Canali et
- 132 al., 2014), domestic routines and habits (Evans, 2011) or the social value of food (Mallinson et al.,
- 133 2016). Indeed, in the Quested et al. (2011) study, people cited eating a healthy diet as an
- 134 encouraging factor for reducing food waste.
- 135 In particular, certain purchasing habits may affect the subsequent household management of food,
- 136 namely poor planning and shopping routines (Mallinson et al., 2016; Mondéjar-Jiménez et al.,
- 137 2015; Parizeau et al., 2015; Setti et al., 2016; Stancu et al., 2016; Stefan et al., 2013; Tucker and
- 138 Farrelly, 2015), excessive buying, (Göbel et al., 2012; Parfitt et al., 2010; Porpino et al., 2015;
- 139 WRAP et al., 2007) or the symptom of the 'good provider', who is trying to have as much variety
- 140 as possible for all the household members (Graham-Rowe et al., 2014; Visschers et al., 2016).
- 141 Moreover, food price is another element which could have an influence on consumers' food waste 142 generation. This topic has not been studied in detail but some works suggested that marketing 143 attractions such as promotions, also named offer temptation (2x1), can alter consumer's purchase 144 discipline (Mondéjar-Jiménez et al., 2015; Parfitt et al., 2010; Quested et al., 2013; Setti et al., 145 2016). Moreover, consumer during diverse focus group in Europe pointed out food prices as a 146 possible cause of food generation in the households (Geffen et al., 2016). Finally, Mallinson et al., 147 (2016) described how a group of consumers who reveled higher levels of food cause were more 148 influenced by promotions and were less price-conscious. However, besides these studies, little is 149 known on the relationship between food price importance and food waste generation.
- According to the aforementioned studies, we synthesize all food-related causes in three main
 variables, diet importance, price importance and purchasing discipline. The first three hypotheses
 are outlined:
- H1: Consumers who reveal a higher concern about the importance of their diet are expected
 to waste less food.
- H2: The importance that consumers place to food price is expected to have an influence on
 consumers' food waste (the effect negative or positive cannot be pre/established form the
 available literature)
- H3: Consumers who reveal a more disciplined purchasing behaviour are expected to waste
 less food.

160 **2.2. Waste management**

161 Despite the lack of specific studies on food waste behaviours connected with other waste-related

162 activities, some food waste prevention campaigns have emerged from these specific sectors.

- 163 Regulation of food waste could be characterized as recent and unspecific, even though there are
- some documents that highlight the urgent need for its reduction. The Waste Framework Directive
- 165 (WFD-2008/98/EC) (EU, 2008) clearly defines a waste hierarchy (see Fig. 1) and sets a clear waste
- 166 prevention procedure as a priority. Within the Waste Framework Directive, the distinction between
- 167 prevention and minimisation could be misunderstood. Therefore, Figure 1 allocates within the waste
- 168 hierarchy the different preventive measures that encompass prevention, reduction and re-use and
- 169 waste management measures from recycling to disposal.



170

In this sense, to tackle food waste, it is important to differentiate between recycling and prevention concepts. Evidence from the UK indicates that among all strategies to prevent waste, the prevention of food waste is the one with the greatest potential (Cox et al., 2010). There is a specific food waste hierarchy (see Fig. 2) that transposes the hierarchy preferences to food management (European Parliament, 2011; Papargyropoulou et al., 2014). The hierarchy transposes the meanings of prevention, recycling and discarding to food. Thus, first it would be necessary to prevent the generation of food waste. Second, if waste could occur, food should be diverted to humans

178 beforehand. Thirdly, if food cannot be reached by human consumption, it might be used to feed

- animals by conversion of food surplus into feeding. Next, any other industrial uses are proposed
- 180 such us generation of energy, bio-energy, etc. And the last two levels of food waste recovery
- 181 hierarchy are food composting and finally landfilling.





183 There is a common tendency to relate waste reduction with recycling, although they are not the 184 same concepts. Some examples of waste prevention are the reduction of the amount of plastic 185 employed while shopping such as plastic bags or plastic packaging, repairing objects before buying 186 new ones, re using glass jars, etc. Recycling actions are more commonly known such as recycling plastics, paper, etc. There is a debate in the scientific literature about the relationship between 187 prevention and recycling behaviours. Some authors consider them to be related (Cox et al., 2010) 188 189 and only the most environmentally encouraged or committed recyclers also act to prevent waste. By 190 contrast, others suggest that waste prevention behaviours are poorly or even negatively correlated 191 with recycling (Barr, 2007; Cecere et al., 2014; Tonglet et al., 2004b). These studies argue that 192 recycling may become a reason for decreasing the effort to reduce waste. Moreover a recent 193 publication found that the positive feelings of recycling can lead to using more quantity of the 194 material needed (Sun and Trudel, 2016). Variables that influence prevention and recycling are 195 diverse. Some authors, such as Barr, (2007); Refsgaard and Magnussen, (2009); Tonglet et al., 196 (2004a); Zorpas and Lasaridi, (2013) suggested that recycling behaviour is influenced primarily by 197 opportunities, facilities and knowledge and, secondly, by not being deterred by issues of physically

- 198 recycling (e.g. time, space, inconvenience). Meanwhile, the factors that influence waste prevention
- 199 that are most cited in the literature are: universalism values and moral motivations, self-
- 200 responsibility to act, self-efficacy, cost, social norms, habits, strong environmental values and
- 201 knowledge about environmental politics (see Barr, 2007; Cox et al., 2010; Tonglet et al., 2004b).
- 202 As noted by previous authors the predictors of both are totally different and are quite diverse.
- 203 Therefore, we considered both behaviours to be distinguished.
- Studies like Barr (2007) and Tonglet et al. (2004b) covered the issue of prevention and recycling
 behaviour in a global scope, without focusing on one single act as in wasting food. More recently,
 some studies have analysed the influence of food waste disposal, such as the use of the bio-waste
 container, as an explanatory variable of food waste awareness and behaviour (Tucker and Farrelly,
 208 2015; Visschers et al., 2016).
- 209 In the present work, we characterized food waste behaviour as a specific waste management
- 210 behaviour (Cecere et al. 2014). Prevention and recycling have different consequences, and we want
- 211 to find out to what extend food waste is influenced by prevention and recycling behaviours.
- 212 Thus, the following two hypotheses are considered:
- H4: Consumers who reveal more positive prevention behaviour are expected to reveal lower
 food waste generation.
- H5: Consumers who reveal more positive recycling behaviour are expected to reveal lower
 food waste generation.
- 217

218 2.3. Consumers' values

219 Individuals' environmental concern may be an important indicator impacting food waste behaviour. In fact, recent studies have shown consumers' environmental awareness about food waste 220 221 consequences (Neff et al., 2015; Principato et al., 2015). In particular, Cecere et al. (2014) indicate 222 a positive effect of Green Attitude on the perceived production of food waste using the Eurobarometer Report of 2011¹ data. Other studies directly link environmental awareness to 223 224 positive environmental behaviours and waste minimisation (Barr, 2007; Kilbourne and Pickett, 225 2008; Tonglet et al., 2004a). Taking into consideration the relevance of individual environmental 226 values on the formation of specific waste prevention behaviours we propose the following 227 hypotheses to analyse its indirect and direct effect on food waste behaviour:

¹ Flash Eurobarometer 316. Attitudes of Europeans Towards Resource Efficiency

- H6: Consumers who reveal a high environmental concern are expected to demonstrate more
 positive waste prevention behaviour.
- H7: Consumers who reveal a high environmental concern are expected to demonstrate
 positive recycling behaviour.

H8: Consumers who reveal a high environmental concern are expected to report less food
 waste generation

234 Finally, consumption habits in general could also influence food waste as mentioned by Parfitt et al. 235 (2010) and WRAP (2007). We include in the model materialism values as a proxy of consumerism. 236 Materialism understood as a value that attaches importance to material possessions and the pursuit 237 of personal wealth (Richins, 2004). The relationship between materialistic values, environmental 238 awareness and behaviour has been clearly established by previous literature. For instance, Hurst et 239 al., (2013) estimated by means of a meta-analysis the correlation between materialism and 240 environmental awareness, and between materialism and environmental behaviour. They noticed that 241 materialism was negatively and equally related with both environmental awareness and 242 environmental behaviours. Also, materialistic values were found to be negatively related to 243 environmental beliefs, and these beliefs influence environmental awareness and environmental 244 responsible behaviour (Kilbourne and Pickett 2008). Based on this evidence, we propose the final 245 hypotheses for the model that states that:

H9: Individuals' materialistic values have a negative influence on individuals' environmental awareness

H10: Individuals' materialistic values have a negative influence on individuals' food waste
behaviour.

A theoretical food-waste-values behaviour framework model has been defined (see Fig. 3) by taking into account all the considerations shown above. This model draws some paths of the decision-

- 252 making process that consumers undertake when defining their food waste behaviour.
- 253
- 254
- 255

Figure 3 Theoretical framework of food waste predictors



256

3. Material and methods

3.1.The sample

259 We drew our sample from a survey conducted in the metropolitan area of Barcelona (Spain) in autumn 2013. We focused on the subset of consumers who were responsible for cooking or food 260 261 purchase in their households. We distributed the survey on paper and online through different social media platforms and emails. We finally collected 418 responses. Individuals' characteristics are 262 presented in Table 1 such as gender, age, area of residence, education, income and children in 263 charge (see Table 1). Regarding to the implementation method, the questionnaire was, in most of 264 265 the cases, self-administrated with available assistance in the case it was required (especially old 266 people needed assistance for reading and understanding how to answer). The survey duration was of 267 about 10 minutes. Both pencil-surveys and online form had the same format and order.

- 268
- 269

Table 1 Sample description

	Fraguancy	% of the
Condor	Frequency	Sample
Male	172	41 1
Female	246	58.9
Age >18	240	50.7
18-34	179	42.8
35-49	110	26.3
50-64	102	24.4
More than 65	28	6.5
Studies		
Basics	84	20.1
Medium/superior	119	28.5
Graduate	211	50.5
Dk/na	4	1
Working status		
Employee	263	62.9
Entrepreneur	36	8.6
Pensioner	40	9.6
Unemployed	71	17.0
Dk/na	8	1.9
Housing structure		
Unipersonal	45	10.8
Couple	106	25.4
Family	234	56.0
Sharing	33	79
apartment		1.7
Children under 16 at		
nome	202	(0.0
INONE	292	09.9
	69	16.5
2	3/	8.9
3 or more		
DK/na	16	3.8

273

274

3.2.Survey and measures

The questionnaire included 44 questions to build the hypothesized model. A seven-point Likert scale was employed for all questions. Questions scales were in many cases adapted from validated scales such as environmentalism (Dunlap et al., 2000), materialism (Kilbourne and Pickett, 2008; Richins, 2004) and waste recycling and waste prevention (Barr, 2007), the remaining scales were designed by the authors based on previous experience. The final model was formed by 24 indicators due to model specifications explained below. Table 2 summarizes the characteristics of all latent variables and indicators included in the model. It can be observed that the model includes three

constructs to capture food-related behaviours: purchasing discipline defined by two items, price importance formed by one item and finally importance of diet measured by three indicators. Two four-items constructs were considered for waste-related behaviour, recycling and prevention. Next, two dimensions represented consumer's values on materialism, which included four items, and second environmental concern with two items. Finally, food waste generation included six items.

The survey had a short introduction² asking consumers participation on a food survey. Then, all 287 288 Agree-Disagree questions (purchasing disciplines, price importance, diet importance, materialism 289 values and environmental concern) were randomly presented, next waste-related questions 290 randomly ordered and finally food waste assessment. Food waste questions were placed at end to 291 avoid interaction between food waste questions and other behaviours under analysis. It has a 292 specific explanation to clarify participants' responses "Following you should think on the amount of 293 food that you have thrown away that otherwise could have been eaten during the past month. 294 Everything which cannot be eaten such as potatoes peels, bones, etc. are not included. You may 295 think on the food that is thrown away through the trash bin, the organic bin, the compost or what 296 you give to your pet." Both online and paper survey had the same structure.

297

3.3. Analytical procedures

298 To test relationships among non-observed variables (latent variables) one may opt to use structural 299 equation modelling (SEM) which is a second-generation type of modelling (Fornell and Larcker, 300 1981; Hair et al., 2014; Kline, 2011). There are two types of SEM, the covariance-based SEM 301 (CBSEM) and the variance based (PLS-SEM). The former is applied to confirm or reject solid 302 theories by estimating the covariance matrix of the data. The latter, is primarily applied in 303 exploratory research to develop new or on early stages theories looking into the variance in the 304 dependent variables (Hair et al., 2014). PLS intends to test how the theory fits the data, the fit of the 305 model in PLS-SEM test the discrepancy between the observed values and the values predicted by 306 the model in question. The objective of PLS is to maximize the variance explained rather than the 307 fit. Due to the novelty approach of combining waste-related, food-related and values-related as a 308 predictors of food waste, we used PLS-SEM to validate the hypotheses formulated above.

309 PLS technique is gaining adepts due to its flexibility in comparing theory and real data, soft 310 distributional assumptions, its exploratory and prediction-oriented nature, its compatibility with

² Good morning/good afternoon. My name is Raquel Diaz, I am student from the Polytechnic University of Catalonia. We are doing an investigation about food in the metropolitan area. We guarantee complete anonymity of your responses. It would take you around 10 minutes. Could you please collaborate with the study? We appreciate your participation:

311 model complexity and its ease of model interpretation among other. PLS can estimate a model with 312 a large number of latent variables and indicators with small sample sizes (Chin et al., 2008). As 313 noted by Akter et al., (2017), PLS-SEM has been used to analyse more latent variables and 314 including more indicators per model on average than in the CBSEM. In their systematic review, 315 they found that CBSEM accounted for 4.4. latent variables and 14 indicators, whereas PLS 8.12 316 latent variables and 27.42 indicators were included. PLS also gives the flexibility to include one-317 single item latent variables, it has no a restriction of at least three-items per latent as in CBSEM. 318 To assess the validity of the model, a two-stage analytical procedure is used. First, the assessment

of the measurement model to evaluate the correctness of the latent variables and indicators. And, secondly the structural model relationships and predictive power. Contrary to the CB-SEM, where the two stages are consecutive, the PLS-SEM uses the complete model with the relationships between latent variables from the beginning.

323 Smart PLS (v.3.2.6.) (Ringle et al., 2015) was used to deduce the model. In the following section
324 all the stages and validation statistics are explained in detailed.

- **4. Results**
- 326 **4.1. Descriptive results**

The first part of this section provides some descriptive results of the different constructs considered in the model. Table 2 summarizes the characteristics of the indicators included in the model, reporting the statements, its mean and standard deviation (SD) as well as the frequency of response distribution within the 7-point Likert scale. These responses have been grouped in three levels: negative from 1-3, neutral 4 and positive form 5-7. We tested the normality of all indicators by means of the Saphiro-Wilk test confirming the non-normal distribution (p-value =0.000) of all observed variables.

Regarding to food related behaviours, respondents revealed to have a disciplined attitude during shopping. In fact, 60.3 % declared they 'buy only what they need' and they 'do a shopping list' (67.2%). Consuming cheap food is important for almost half of the sample (52.2%) and diet seemed to be important in their food choices. Above the 70% of the sample showed interest in eating food 'rich in vitamins' (74.2%), 'low fat food' (70.8%) and 'food free of potential hazardous ingredients' (80.4%). Regarding to waste recycling and prevention habits, the sample affirmed to have a very high recycling and prevention behaviour. For instance, 82% of the households do recycle glass, this percentage decreased to 80%, 70% and 60% in the case of domestic packaging, paper and organic waste, respectively. In terms of waste prevention, both reusing and reduction were included on the survey. The most frequent reusing activity, that 82.3% of respondents declared to do often or always, was trying to repair things before buying new items as well as reusing paper. On reduction activities the most frequent one was using their own shopping bag.

347 With respect to values, respondents reported low materialism values and high environmental 348 concern. Indeed, they most likely tend to disagree on being happier buying more things or acquiring 349 possessions as a sign of achieving. Furthermore, 75% of the sample do not agree on admiring 350 people who own expensive homes, cars and clothes. However, almost half of the sample admits that 351 they would be happier if they owned certain things they don't. As regards environmental concern, a 352 high percentage of respondents agree that if things continue on their present course, we will soon 353 experience a major ecological catastrophe (76.8%). We do not observe the same consensus on the 354 statement 'The so-called "ecological crisis" facing humankind has been greatly exaggerated' where 355 the opinion is more divided and only half of the sample do not agree with it.

Concerning food waste generation, most of participants claimed to generate very little food waste
(see Fig. 4). The question included the most common situations in where food can be thrown away.
The situation with higher mean (2.8 out of 7) is when food has been damaged or moulded.



360

Figure 4 Food waste behaviour results per situation

362

Table 2 Latent variables and indicators description

		Mean	SD	Distril point	oution wi Likert sca	thin 7- ale (%)
Purchasing				1-3	4	5-7
discipline (PUR)	To what extend do you agree with the following statements (1	Totally di	sagree	- 7 Total	ly agree)
PUR1	I usually buy only the things I need	4.8	1.7	25.6	14.1	60.3
PUR2	I do a shopping list with what I need when I go shopping	5.1	2.0	22.0	10.8	67.2
Price importance (PI)	To what extend do you agree with the following statements (1	Totally di	sagree	- 7 Total	ly agree)
PRI1	It is important to me that food I consume is cheap	4.4	1.7	27.3	20.6	52.2
Diet importance (DIET)	To what extend do you agree with the following statements (1	Totally di	sagree	- 7 Total	ly agree)
DIET1	Eating food rich in vitamins is important to me	5.5	1.4	8.6	17.2	74.2
DIET2	Eating low fat food is important to me	5.2	1.6	13.4	15.8	70.8
DIET3	Eating food free of potential hazardous ingredients such as pesticides is important to me	5.8	1.7	12.4	7.2	80.4
Recycling behaviour (REC)	Could you please indicate how often do you the following? (1	Never - 7	always)			
REC1	I recycle glass	5.9	1.9	12.4	5.0	82.5
REC2	I recycle paper	5.6	2.0	17.0	7.2	75.8
REC3	I recycle domestic packaging	5.8	1.9	13.2	6.0	80.9
REC4	I recycle organic waste	4.7	2.3	29.7	10.5	59.8
Prevention behaviour (PREV)	Could you please indicate how often do you the following? (1	Never - 7	always)	-		
RED1	I use my own bag when going shopping, rather than one provided by the shop	5.8	1.6	10.0	7.7	82.3
RED2	I buy products that can be used again, rather than disposable items	4.8	1.6	17.2	23.0	59.8
REU1	I try to repair things before buying new items	5.6	1.4	6.7	11.0	82.3
REU2	I reuse paper	5.3	1.9	16.7	9.6	73.7
Materialism values (MAT)	To what extend do you agree with the following statements (1	Totally di	sagree	- 7 Total	ly agree)
MAT1	My life would be better if I owned certain things I don't have	4.3	1.9	30.1	20.6	49.3
MAT2	I'd be happier if I could afford to buy more things	3.2	1.8	56.2	18.4	25.4
MAT3	I admire people who own expensive homes, cars and clothes	2.3	1.7	75.6	14.4	10.0
MAT4	Some of the most important achievements in life include acquiring possessions	3.4	1.8	52.6	18.4	28.9
Environmental concern (ENV)	To what extend do you agree with the following statements (1	Totally di	sagree	- 7 Total	ly agree)
ENV1	The so-called "ecological crisis" facing humankind has been greatly exaggerated (R)	4.8	1.9	24.9	16.5	58.6
ENV2	If things continue on their present course, we will soon experience a major ecological catastrophe	5.5	1.5	11.2	12.0	76.8
Food waste generation (FW)	The amount of food I have thrown away in a recent week beca	use(1 N	lothing	- 7 A lot,)	
FW1	it has expired is	2.2	1.3	84.4	8.1	7.4
FW2	it has passed the best before date is	1.9	1.2	89.5	5.7	4.8
FW3	it has been damaged or moulded such as stale bread, etc. is (stored in the fridge or cupboards)	2.8	1.5	74.6	10.0	15.3
FW4	I have leftovers and I have not used them for another meal is	2.3	1.4	83.5	7.7	8.9
FW5	I cooked more than I needed and I have not used it for another meal is	1.9	1.3	89.0	5.0	6.0
FW6	I had stored from previous meals but finally I have not eaten is	2.2	1.3	84.0	8.6	7.4

365

4.2. Measurement model evaluation

The measurement model was validated following the recommendations of (Hair et al., 2014). There are three main stages to do so: the assessment of item reliability, the convergent validity and the discriminant validity. The model consisted on 26 observed variables (OV) forming eight latent variables (LV). The OV excluded from the model did not accomplish the requirements.

370 *4.2.1. Item reliability*

According to the results showed in Table 3, all latent variables' composite reliability (CR) values 371 372 are above 0.7 which indicates good internal consistency reliability (Fornell and Larcker, 1981). We 373 opted to rely only on the composite reliability as a measure of the internal consistency, to the 374 detriment of the Cronbach's alpha. Cronbach's alpha tends to underestimate the internal consistency 375 and is sensitive to the number of items involved as well as to the sample measure (Hair et al., 2014; 376 Xu et al., 2016). In our case, we have a wide range of LV items composition (a single-item, two 377 items LV, etc.), that can affect the results of the statistic. Therefore, we decided to dismiss 378 Cronbach's alpha criterion from our analysis.

379

4.2.2. Convergent validity

380 Convergent validity, which explains the positive correlation of a measure with alternative measures 381 of the same construct, was tested by means of the average variance extracted (AVE). To do so, we 382 first analyse the outer loadings of every indicator and second, we assessed the AVE's values for the 383 LV. All indicators outer loadings are statistically significant as it is shown in Table 3, see t-values 384 (the common used critical values for two-tailed test are 1.96 with 5% of significant level). In 385 addition, most of the outer loadings are above 0.7 which means that the variance shared between the 386 construct and the indicator is larger than the measurement error variance. There are seven outer 387 loadings bellow that rule of thumb, however they are above 0.5. As pointed out by, Hair et al., 388 (2014) citing Hulland, (1999) in social sciences when new scales are developed it is frequent to 389 obtain lower outer loadings. Moreover, we have implemented the outer loading relevance testing for 390 indicators with an outer loading below 0.7. Since the deletion of the outer loading below 0.7 has not 391 increased the AVE and CR we decide to keep those indicators in the model. For a single-item 392 construct (Price importance), the AVE is not an appropriate measure as the outer loading is fixed at 393 1.00. All of AVE are above 0.5, which indicates that the construct explains more than half of the 394 variance of its indicators and therefore satisfies the criteria of convergent validity (Fornell and 395 Larcker, 1981).

	outer Ioading	t-statistic outer loading	Composite Reliability	Average Variance Extracted (AVE)
Purchasing discipline (PUR)			0.774	0.631
PUR1	0.818	11.056		
PUR2	0.770	8.779		
Price importance (PI)			1.000	1.000
PRI1	1.000			
Diet importance (DIET)			0.783	0.548
DIET1	0.757	4.835		
DIET2	0.803	6.356		
DIET3	0.653	4.512		
Recycling behaviour (REC)			0.936	0.786
REC1	0.916	61.966		
REC2	0.915	72.756		
REC3	0.943	101.263		
REC4	0.761	24.994		
Prevention behaviour (PREV)			0.807	0.512
RED1	0.664	12.243		
RED2	0.726	17.624		
REU1	0.720	14.021		
REU2	0.749	17.922		
Materialism values (MAT)			0.814	0.531
MAT1	0.594	6.693		
MAT2	0.849	25.824		
MAT3	0.851	24.844		
MAT4	0.572	5.719		
Environmental concern (ENV)			0.723	0.589
ENV1	0.960	13.417		
ENV2	0.506	2.459		
Food waste generation (FW)			0.888	0.572
FW1	0.641	10.379		
FW2	0.693	12.444		
FW3	0.749	19.696		
FW4	0.811	31.439		
FW5	0.807	21.314		
FW6	0.818	24.361		

Table 3 Reliability measurements

398

4.2.3. Discriminant validity

As shown in Table 5, the discriminant validity is satisfied. We examine cross loadings of the
indicators to asses to what extend every LV is different from the others, say they are measuring
different things. We applied the Fornell-Larcker criterion where we compare the square root of the
AVE values (in bold in the diagonal) with the latent variable correlation (off-diagonal).

403 We tested the possibility of having the prevention behavior break up in two dimensions measured

404 by different constructs as proposed by Barr (2007) in the original scale. However, we detected

405 problems of discriminant validity between them. Thus, both reusing and reducing behaviours have

406 been considered under the same latent variable called prevention³. The higher correlation found

407 408

Table 5 Fornen-Larcker test of discriminant valuation

between every pair of LV was between recycling behaviour and prevention behaviour (r=0.539).

	DIET	ENV	FW	MAT	PRE	PI	PUR	REC
DIET	0.740							
ENV	0.076	0.767						
FW	-0.144	-0.048	0.756					
MAT	-0.120	-0.151	0.248	0.729				
PRE	0.306	0.236	-0.382	-0.293	0.715			
PI	0.160	-0.085	0.067	0.210	-0.028	1.000		
PUR	0.275	0.029	-0.253	-0.157	0.336	0.096	0.794	
REC	0.183	0.170	-0.287	-0.288	0.539	-0.026	0.290	0.887

Diagonals in bold represent the square root of each construct's AVE. Off-diagonals are the latent variable correlations.

409

410 **4.3. Structural model evaluation**

411 Once we have established the reliability and validity of the constructs we proceed to examine the

412 structural model which estimates hypothesized paths between exogenous and endogenous latent

413 constructs. It was evaluated by collinearity assessment, path significance, coefficient of

414 determination and the predictive accuracy.

The first step is to assess structural model for collinearity issues. In the proposed model there were no presence of co-linearity in the structural model since all Variance Inflation Factors are below the critical value of 5 (Hair et al., 2014).

418 PLS is a non-parametric technique. Thus, the bootstrapping procedure needs to be applied to obtain 419 the significance of the paths. A 5000 sub-samples bootstrapping was applied to compute the 420 empirical t values of the relationships in the model. Table 6 shows the path coefficients of all 421 hypotheses and its t-values with the associated p-value. From the results, we can support 422 hypotheses 4, 9 and 3. That is, there is a significant and negative association between waste

 $^{^{3}}$ A factor analysis was employed to decide if reusing and reducing behaviours can be included in a common factor. A principal component analysis was conducted on the 8 items with oblique rotation (direct oblim). The Kaiser-Meyer-Okin measure verified the sampling adequacy for the analysis, KMO = 0.851. Two factors have eigenvalues over Kaiser's criterion of 1 and in combination explained 65.6% of the variance. The pattern matrix after rotation reveals two factors representing recycling and prevention. As regards of reduction and reusing variables it is confirmed that they are not statistically different dimensions.

423 prevention and food waste (path coeff. = -0.272, t-value = 4.493), a significant and positive 424 association between materialism values and food waste (path coeff. =0.124, t-value 2.504) and 425 finally a significant and negative association between purchasing discipline and food waste. On the 426 contrary, hypotheses 1, 2, 5 and 8 cannot be supported. Non-significant results were found for the 427 negative and direct association between diet importance and food waste (path coeff. = -0.011, t-428 value=0.216), the direct and positive association between price importance and food waste (path 429 coeff. = 0.049, t-value=1.011), the direct and negative association between recycling behaviour and 430 food waste (path coeff. = -0.075, t-value=1.205) and finally the direct and positive association between environmental concern and food waste (path coeff. = 0.056, t-value=1.023). With regard to 431 432 other model paths, we can observe a significant relation between materialism values and environmental concern (path coeff. = -0.151, t-value=2.339) supporting hypothesis 10. Finally, 433 434 environmental concern was significantly, directly and positively linked with both prevention 435 behaviour (path coeff. = 0.236, t-value=4.383) hypothesis 6 and recycling behaviour (path coeff. = 0.170, t-value=3.229) hypothesis 7. All in all, six out of ten hypotheses were supported. Figure 5 436 437 presents a summary of the measurement and structural model.

438

Table 6 Significance analysis of the structural model

Hypotheses	Path	Path coefficient	t-value	p-value
H1	DIET→FW	-0.011	0.216	0.829
H2	PI→FW	0.049	1.011	0.312
H3	PUR→FW	-0.124	2.539	0.011
H4	PRE→FW	-0.272	4.450	0.000
H5	REC → FW	-0.075	1.205	0.228
H6	env → pre	0.236	4.383	0.000
H7	ENV → REC	0.170	3.229	0.001
H8	ENV→FW	0.056	1.023	0.307
H9	MAT→FW	0.124	2.398	0.017
H10	MAT→ENV	-0.151	2.339	0.019

440	Finally, the overall potential explanatory power of food waste generation in the model equals 19.0%
441	(R2=0.190), which is similar to the values found in previous studies analysing waste prevention
442	behaviour (Barr, 2007; Stancu et al., 2016). Low coefficient of determination values as 0.20 can be
443	considered high in the consumer behaviour discipline (Hair et al., 2011; Henseler et al., 2009). All
444	coefficient of determination R^2 values of the latent constructs are shown in Table 7. The power in
445	predicting the rest of exogenous LV is weak, below 6.8% of the variance explained. Yet, by
446	examining the predictive accuracy of the endogenous constructs by means of Stone-Geisser's Q2

- 447 value we confirmed the predictive relevance of every endogenous construct in the model
- 448 (Environment concern = 0.008, Food waste = 0.090, Prevention = 0.025 and Recycling = 0.020). To
- 449 assess the Q^2 values a blindfolding procedure needs to be applied (see Hair et al., (2014) for details).
- 450 Values larger than zero indicate a satisfactory predictive relevance. Finally, environmental concern
- 451 has a significant indirect effect towards food waste through recycling and prevention (0.077, p-
- 452 value = 0.001).

453

Table 7 Coefficient of determination and predictive relevance of endogenous latent variables

	R ²	Q²
Environmental concern (ENV)	0.023	0.008
Food waste generation (FW)	0.190	0.090
Prevention behaviour (PREV)	0.056	0.025
Recycling behaviour (REC)	0.029	0.020

454

455





Figure 5 Measurement and structural model to predict consumer food waste behaviour

459 **5.** Discussion and conclusions

460 Over the past decade, many public institutions such as FAO, UN, the European commission or 461 USDA among others together with NGOs and further stakeholders have alerted the society about 462 the increasing amount of food being produced but not eaten. Some reports intended to quantify the amount of food lost or wasted within the different stages of the food chain reaching the conclusion 463 464 that households are important points to be assessed due to the big amount of waste that they 465 generate. In order to reduce household food waste a better understanding of the reasons that build 466 consumers food waste behaviour is needed. Up to now a big part of the food waste literature is 467 focused on the analysis of consumers' food attitudes to explain food waste behaviours. However, 468 we argue that the environmental dimensions of consumers' actions together with consumer values 469 can also play an important role in that behavioural process. To do that we developed a model that 470 combine food-related and waste-related behaviours together with environmental and materialism 471 values to explain household food waste behaviours.

472 It is the first time, to our knowledge, that food-related and waste-related behaviours and 473 environmental and materialism values are used in the same model to predict food waste generation. 474 To do the analysis we employed PLS-SEM, classified as soft modelling techniques where the 475 exploratory nature of the models prevails to the confirmatory one. The results obtained from our 476 model confirmed our hypothesis that food waste behaviour is a complex issue that needs to be 477 analysed with an integrative approach. Overall, the main results of the present study suggest that 478 consumers' purchasing discipline, waste prevention behaviours and materialism values are useful 479 direct predictors of food waste behaviour. Specifically, high and committed waste prevention 480 behaviour influences to declare low food waste generation. Also, a disciplined purchasing 481 behaviour - namely doing a shopping list or buying only what it is needed - also predicts lower 482 food waste generation. Finally, the higher the materialistic values a consumer has the higher the 483 amount of food waste he/she declares to generate. Moreover, we want to highlight that all three 484 factors resulted equally important to predict food waste. In addition of the direct predictors indirect 485 relations have also been identified. This is the case of environmentalism concern, that indirectly 486 influence food waste perceived behaviour through waste prevention. Finally, we cannot assure that 487 recycling behaviour, price and diet importance have an influence on food waste behaviour.

488 **5.1. Research implications**

We contribute to the literature supporting previous research mentioned in section 2 and developinga new angle for the understanding of household food waste generation. New variables considered

are consumers' purchasing discipline, price importance and diet importance. We are aware that
recent studies demonstrated that other food factors such as date labelling knowledge and preference,
planning, marketing sale attractions or leftovers management are also important to undertint the
formation of consumers' food waste behaviour. Therefore, we suggest a further analysis must be
performed consider all those factors together

496 Another contribution refers to the recognition of a relation between high environmental concern and 497 positive recycling behaviour contrary to previous work Barr (2007); Refsgaard and Magnussen 498 (2009); Tonglet et al. (2004a) who noticed that individuals' recycling behaviour is not conditioned 499 by their environmental values and does not determine their waste behaviour. With our results, we 500 cannot ensure that recycling has a predictive effect on food waste generation. It is interesting to 501 highlight that our model reveals a lack of differentiation between two dimensions of waste 502 prevention behaviour that have been considered in other works as conceptually different. Waste 503 reducing and prevention have been jointly treated in this study for three main reasons. First, Barr, 504 (2007), in his seminal paper, already indicated that both variables are very similar in people's mind. 505 Second, previous research carried out in Catalonia (Díaz-Ruiz et al., 2015) corroborated this idea. 506 Third, a discriminant analysis validated it. For future studies, it would worth it keep them separate it 507 in order to evaluate the evolution through time. Moreover, other regions from Europe with other 508 waste management background might have different outcomes.

509 This paper also contributes to the literature by relating materialism with environmentalism concern 510 and with a specific environmental behaviour as food waste generation. The relationship between 511 materialism and environmentalism is negative and significant confirming evidences from Hurst et 512 al.,(2013) meta-analysis and Kilbourne and Pickett's (2008). We also tested in the same model, as 513 recommended by Hurst et al., (2013), a direct relationship between environmentalism values and 514 food waste generation. The relationship was positive and with almost the same intensity than 515 towards environmental concern. These relationships are important, significant and negative, 516 supporting Hurt et al. Moreover our model also supports the studies that relate consumerism culture 517 life with food waste (Parfitt et al., 2010; WRAP et al., 2007; WRAP and Quested, 2009).

518 Finally, it is important to take into account that consumer behaviour is measured on a self-report 519 basis. As seen in Figure 6, people tend to answer that they do not generate food waste, or only a 520 little. Interestingly, results coincide with the answer about the amount of food wasted in the 521 Eurobarometer Flash EB Series 316 (European Commission, 2011), in which 71% of respondents 522 believe they throw away less than 15% (is the answer with the lowest percentage) of the food they 523 buy. In addition, in the latest version of Euro Barometer Flash EB Series 388 (European 524 Commission, 2014), people tend to say that they generate less food waste than in 2011. It seems 525 that this is a general trend in consumer food waste self-reporting. In Neff et al., (2015) 73% of the 526 sample reported that they discarded less than the average American, or, in Mondéjar-Jiménez et al., 527 (2015), more than 75% of both groups in Italy and Spain reported that they waste none or up to 15% 528 of the food (the second category available) that they purchased. The lack of official and cross-529 sectional data makes it difficult to evaluate if the estimations of consumers are correct. There is a 530 debate on the literature between the positive and negative effects of self-reporting. On the one hand, Kormos and Gifford (2014) argue that there is a great variance (79%) between the objective 531 532 behaviour and the self-reported, which remains unexplained. And, on the other hand, Milfont 533 (2009) advocates the lack of empirical studies testing the effect of social desirability on self-534 reported environmental attitudes and ecological behaviour. We suggest testing different typologies 535 of consumer food waste self-reporting and comparing those tests with real data for future studies. 536 Improving the dependent variable variance will improve the predictive power of the models.

537 We encourage researchers to include variables from both perspectives, food and waste management 538 to analyse consumers' food waste behaviour and to deepen in other cultural values such as 539 materialism. Statistical modelling and consumers' studies have their limitations on the number of 540 constructs we can capture from a single sample – such as the length of surveys, the cost of 541 collecting data or the statistical performance of multiple hypotheses at the same time. However, 542 there is a wide literature contributing to fill the gaps and improve the models. Our aim with this 543 study was two-fold contributing to the academic literature and providing evidences to policy makers 544 to better address food waste prevention. On the former we acknowledge the need for further 545 empirical evidence and we encourage other researcher to include the variables proposed in the 546 present model to their future studies, prioritizing waste prevention, shopping discipline and 547 materialism values.

548

5.2. Policy implications

Given the urgency of the situation, structural changes need to be done to achieve significant reductions of food waste as indicated by the United Nations' SDGs. To do so, we encourage policymakers to treat the issue using a multiple dimension strategy, and involving as much expertise as possible to embrace the whole complexity of the food waste conundrum. Using this type of approach behavioural changes may be reached and last over time moving consumer to construct a more sustainable society. 555 We want to highlight the relevance of the prevention behaviour for food waste reduction. We 556 perceive that prevention behaviour is a complex issue very often confused with recycling 557 behaviours. Nevertheless, to prevent is not the same as to recycle, and the food waste prevention 558 campaigns should address the first in order to reduce waste generation. In addition, European 559 environmental legislation (UE 2008/98/EC) recommends to perform prevention actions as the first 560 option in the hierarchy to manage waste, as shown in Figure 1, but to date it does not receive 561 sufficient attention. As cited by the House of Lords (2014) according to FareShare⁴: 'at the moment, we have a waste hierarchy that is completely out of kilter with the economic hierarchy that 562 563 sits alongside it'. It could create the temptation to prioritize energy recovery over redistribution or prevention. Researchers and policy institutions should be able to facilitate the first stages of the 564 565 food waste prevention pyramid (see Fig. 3) by providing evidence and promoting certain 566 regulations to encourage food waste prevention. Campaigners might be careful not to confuse 567 consumers with the concepts of recycling, sorting or composting with prevention and not generation of waste. Sorting organic waste or composting at home could be seen as a way of being more 568 569 concerned about food waste, but research on this specific topic is needed to find out the effect of 570 food sorting.

571 In Europe, food waste prevention emerged from waste sectors. As Lucifero (2016) pointed out food 572 waste definition in Europe is more environmentally oriented and especially waste oriented. This fact 573 could influence food waste prevention initiatives, but our research encourages policymakers to pay 574 greater attention to food-related variables on food waste prevention campaigns. Notwithstanding, 575 simplifying it to mere tips on food management could be counterproductive. The results of our 576 survey and a previous one in the same region (Díaz-Ruiz et al., 2015) revealed high self-evaluations 577 in purchasing discipline, for example, making a shopping list, organizing the fridge or developing 578 cooking skills. Indeed, changing prevention behaviours is not as easy as influencing recycling 579 behaviours, as demonstrated in different studies to date. Prevention behaviours are influenced by a 580 set of actions and values distant from materialistic or direct economic issues. Furthermore, food 581 waste prevention, in particular, could be even more complex than other behaviours, such as energy 582 efficiency in households. As explained by Quested et al. (2013), turning off the lights has a direct 583 consequence, seen by the user (reducing the light bill, for instance), that food waste reduction does 584 not have. Food waste consequences happen outside of home and could be diverse: economic, social 585 and environmental among others. We finally recommend including the discussion of current 586 consumerism lifestyle into the debate. And to include values-based campaigns in the food waste

⁴ http://www.fareshare.org.uk/

prevention agenda as previously proposed by other authors in the environmental field (Hurst et al.,
2013). This could be translated in proposing less resources consuming lifestyles, more frugality
related to decrease materialism values of individuals.

590 **5.3. Final remark**

591 To achieve the goal of reducing global food waste, special attention needs to be paid to individual 592 households. It is necessary to understand consumers' behaviour and attitudes towards food waste 593 generation and prevention. Since wasting food is caused by multiple factors, this paper proposes a 594 model to encourage both researchers and policymakers to broaden the perspectives and combine a 595 diversity of approaches to depict factors influencing the generation of food waste. And eventually, 596 more appropriate and effective solutions will be designed.

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598

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