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# INFLUENCE OF LEARNER FACTORS ON SOLDIER ATTITUDE TOWARD ARMY SERIOUS GAMING

by

Mitchell L. Bonnett B.S., August 1992, University of Louisville M.S., May 1994, University of Louisville B.S., December 2002, McKendree College

A Dissertation Submitted to the Faculty of Old Dominion University in Partial Fulfillment of the Requirements for the Degree of

DOCTOR OF PHILOSOPHY

**EDUCATION** 

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Approved by:
Darryl Draper (Director)
Kevin Moberly (Member)
Cindy Tomovic (Member)

#### **ABSTRACT**

# INFLUENCE OF LEARNER FACTORS ON SOLDIER ATTITUDE TOWARD ARMY SERIOUS GAMING

Mitchell L. Bonnett
Old Dominion University, 2015
Director: Dr. Darryl Draper

This study determined the influence of the learner factors on Soldier attitudes toward the use of serious gaming for U.S. Army training and leader development. It extended Selwyn's work (Selwyn, 1997a, 1997b, 2003, 2004, 2006, 2013; Selwyn, Gorard, Furlong, & Madden, 2003) identifying or measuring attitude toward using a technology and Bonanno and Kommers (2008) work extending Selwyn's work to measure the influence of learner factors on those attitude components toward the use of Army serious gaming for instructional purposes. The population studied was 709 Active duty U.S. Army Soldiers.

This quantitative non-experimental descriptive research design methodology used a 21-item instrument derived from items created and validated by Selwyn and other researchers and modified by Bonanno and Kommers (2008). The revised instrument corrected Bonanno and Kommers items that combined two or more attitudinal objects in a single question that might have resulted in a response bias. It used terms familiar to the population to define more precisely their attitude toward Army Serious Gaming (ASG).

This study found no statistically significant difference between active duty U.S.

Army Soldiers in their general attitude toward Army Serious Gaming (ASG) based on their gender, age or military class. This study found statistically significant differences in

their general attitude toward ASG between active duty U.S. Army Soldiers based on their education level and perceived gaming competence. Statistically significant differences between active duty U.S. Army Soldiers within specific affective, perceived control, perceived usefulness, and behavioral attitude constructs toward ASG are discussed.

Keywords: serious game, Army Serious Gaming (ASG), Army serious game, learner attitudinal components, learner attitudinal factors.

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# **DEDICATION**

This thesis is dedicated to Sarah, who remained supportive from beginning to end.

My parents, who died during this journey, remain in my thoughts; so do my brothers and their families, which put up with my many absences from them while taking this path.

#### **ACKNOWLEDGMENTS**

The effort that is finally concluding started seven years ago. In that time much happened and many helped – I appreciate the assistance everyone gave me.

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#### **CHAPTER I**

#### Introduction

Nations educate their military forces to ensure the survival of their states. Successful nations know that simulating battle through training and leader development during times of peace is necessary to win battles during times of war. The U.S. Department of Defense (DOD), considered the "greatest training organization of all time" (Aldrich, 2004, p. 7), invests more funding innovating military education and training than any other organization in history, investing first in simulations, and now in serious games, for training its occupational workforce for war. Within the DOD, the U.S. Army takes personal computer based instructional games most seriously and is most heavily invested in serious gaming for the training and leader development of its Soldier human resources, with an initial investment of \$50M in its five-year Army Games for Training (AGFT) program that started development in 2010 (Robson, 2008).

Although PC technology is physically capable of transitioning gaming into mainstream military training and leader development, the Army and DOD have little research available to them to prove that Soldiers will readily adapt to using these serious military games. Worse, the Army and DOD have no research indicating the influence of specific learner factors upon Soldiers attitude toward using serious gaming as a behavior. This potential attitude towards use knowledge gap in the Army Gaming training domain may become more severe because Soldiers should expect to train using serious games from locations that are distant from other Soldiers training in the serious game - perhaps even from their own homes using their own computing devices. This "training at the point of need" model, already in use for other Distributed Learning (DL) components of

The Army Distributed Learning Program (TADLP), will extend to "serious gaming when appropriately utilized within the instructional environment" (U. S. Army, 2014, p. 132).

As the larger military budget was at risk when first cut by \$350 billion dollars, and may be cut by another \$600 billion dollars unless sequestration is repealed (Kim, 2011), difficult funding decisions are upon the DOD. Because there is scant evidence that learners in general and no evidence that Army Soldiers in particular have positive beliefs about the utility of serious gaming as a behavior, the \$50M AGFT learning investment is at risk amidst another \$18B Army funding loss (Chandler, Odierno, & McHugh, 2013).

# Purpose of the Study

The purpose of this study was to inform the Army of learner demographic factors that influence Soldier's general attitude toward the use of Army serious gaming for instructional purposes. Understanding the influence of these learner demographic factors upon general attitude towards using gaming should help the Army to tailor serious game pedagogical design where possible or make different training investments where it is not possible, allowing obtaining better return on potentially decreasing investment.

## **Research Questions**

The study researched five Army Serious Gaming (ASG) behavior questions:

RQ<sub>1</sub>: Do Soldiers general attitude towards ASG differ as a function of gender?

RQ2: Do Soldiers general attitude towards ASG differ as a function of age?

RQ<sub>3</sub>: Do Soldiers general attitude towards ASG differ as a function of education?

RQ4: Do Soldiers general attitude towards ASG differ as a function of perceived

gaming competence?

RQ5: Do Soldiers general attitude towards ASG differ as a function of military

class (commissioned officer, non-commissioned officer, or enlisted)?

# **Background and Significance**

Whether military or non-military learners, the DOD, considered by Aldrich (2004, p. 7) to be the "greatest training organization of all time," invests more funding innovating military education and training than any organization in history. DOD invested first in simulations, and now in serious games, for training its occupational workforce for war. All DOD services recognize three domains of training simulation called the Live, Virtual, and Constructive (LVC) training domains. The Live domain trains real people in the real world using real or fake equipment. The Virtual domain trains real people in a simulated world using simulated equipment. The Constructive domain trains real people by using simulated people in a simulated world using simulated equipment. Constructive training computer programs can provide accelerated results of decisions that can be integrated into the other domains in blended training exercises (Joy, Rykard, & Green, 2014). The LVC domains usually involve the training target audience working in the same location on military provided equipment - precluding participation issues.

The Army recognizes that serious gaming - the fourth domain – Gaming (LVC-G) - may have participation issues. Despite early claims that "Online gaming is becoming more popular" among 14,048 high school sophomores surveyed in 2002 (Green & McNeese, 2008, p. 258) or later claims that "59 percent of Americans play video games" (Entertainment Software Association, 2014, p. 2), the military population may be different. In 2005 research of United States Military Academy (USMA) cadets, Orvis, et al. found "... a wide range of prior videogame experience across the military participants

in this sample, with 17% of cadets reporting they have no experience playing videogames and 44% reporting they have limited videogame experience" (Karin A. Orvis, Orvis, Belanich, & Mullin, 2005, p. vii). At the conclusion a two-year extension of that research, Orvis, et al. found that "... as many as 60% of the cadets reported that they had no or very limited videogame experience in the past year" (Karin A Orvis, Moore, Belanich, Murphy, & Horn, 2010, p. 145). In 2009, Orvis et al. sought to more accurately determine military videogame use frequency using results from the biennial 2006-2007 Sample Survey of Military Personnel (SSMP) administered to Soldiers worldwide by the U.S. Army Research Institute's (ARI) Personnel Survey Office. Demographic data collected from the 10,044 Soldiers who completed the SSMP included gender, age, education and rank, called class in this proposal (Karin A Orvis et al., 2010, p. 146). Significantly, Orvis, et al. found that less than 43% of responding Soldiers played any type of videogame at least once a week and 38.5% had never played a videogame. When restricted to action/adventure games similar to those in the Army Games for Training (AGFT) serious games suite, the weekly play figures by rank drop to under 50% for E-4s and below, under 30% for E-5 to E-7 and O-1s to O-2s, under 27% for O-3s to O-4s, and under 10% for E8s to E-9s and O-5s to O-6s (Karin A Orvis et al., 2010, p. 150). Gender distinctions were significant with 35% of men and 58.5% of women reporting they had never played a videogame of any type and only 39.1% of men and 10.8% of women playing action/adventure games weekly (Karin A Orvis et al., 2010, p. 149). For age, there was a "...significant negative correlation between age and videogame usage... between 27 and 60% of soldiers, regardless of age group, reported that they never play any type of videogame, with the percentage increasing as age increased" (Karin A Orvis

et al., 2010, p. 149). Orvis et al. did not report education level differences.

The significance of the study was that the Army needed research results on the influence of demographic learner factors upon Soldier's general attitude toward the use of instructional gaming that can inform Army decisions toward the use of instructional gaming for Soldiers. Although there is previous research measuring civilian attitudes toward using specific Information Technology (IT) systems as objects, there was little measuring attitude toward use as a behavior - an important distinction, and less toward gaming as a behavior. Understanding the influence of learner demographic factors upon general attitude toward using gaming should help the Army to tailor serious game pedagogical design or make different training investments where tailoring is not possible based upon those attitudes, obtaining better return on investment.

#### Limitations

Requiring subjects to agree to take the instrument could introduce non-respondent or volunteer selection bias against subjects who were not interested enough in the topic to take the instrument, or did not want to expend the time to take it. This risk was offset by emphasizing the importance of each subject's responses to the research results and by the use of closed form five-point Likert responses to keep the total time needed for a subject to take the instrument under five minutes. Use of an automated internet based instrument that permits all Soldiers in all places to participate at all times of the day should also have reduced this limitation. Bonanno and Kommers stated their instrument required "....further refinement and validation in order to ensure reliability and construct validity" (2008, p. 106). For this research, multiple steps precluded threats to reliability and validity, although hypothesis guessing remained a risk due to instrument wording.

Multiple measures for each of the four key constructs helped preclude internal consistency reliability threats. The short instrument length also precluded internal validity single group mortality, history, and maturation threats. For measurement external validity, use of a large 709 person sample supported generalization of results to the larger population of 498,642 of Army Soldiers on active duty as of 31 December 2014 (DOD, 2014). Collection, analysis, and comparison of results of the differences for the 21 separate dependent variables, their "parent" dependent variable data groups, and the "grand parent" dependent variable data group should help reduce restricted generalizability across constructs and confounding constructs threats. Inter-rater reliability and parallel forms reliability are not at risk in this study.

# **Assumptions**

Assumptions were that all participants were English reading active duty Army Soldiers, had access to the Army Knowledge Online (AKO) intranet, and at least 384 of them would consent to take the five-minute instrument during the window, after reading the request to participate found on the AKO homepage. Soldiers log into AKO daily.

## **Procedures**

The research procedure for this study was that respondents completed the on-line survey instrument and provided learner factor demographic data. The researcher collected, recoded, and processed Likert-scale responses for the 21 sampling variables within the affective components, perceived control components, perceived usefulness components, and behavioral components dependent variable constructs in figure 1.

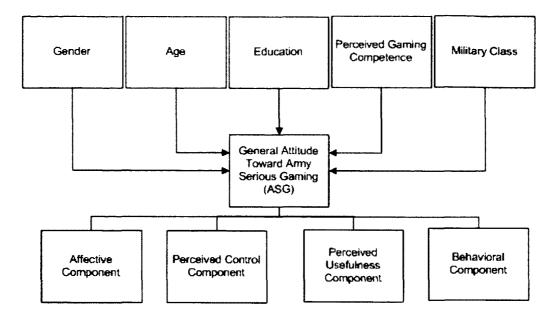


Figure 1. Scope of study

The researcher collected, as necessary recoded, and processed learner factor independent variable datum, then performed statistical analysis to answer the research questions.

#### **Definition of Terms**

Serious game - Zyda (2005) stated that a serious game is "a mental contest, played with a computer in accordance with specific rules, that uses entertainment to further government or corporate training, education, health, public policy and strategic communication objectives" (p. 26). Adcock, Watson, Morrison, and Belfore (2010) stated, "Serious games are, at their core, exploratory learning environments designed around the pedagogy and constraints associated with specific knowledge domains. This focus on instructional content is what separates games designed for entertainment from games designed to educate" (2010, p. 152).

Army Serious Gaming (ASG) - ASG is the behavior of using games to train and develop Soldiers and leaders. Understanding the distinction between the behavior and the target, or object, of the behavior is important. When appropriately utilized within the

Distributed Learning (DL) instructional environment, ASG is a DL courseware component of The Army Distributed Learning Program (TADLP). TADLP supports the DOD intent to "deliver learner centric training when and where required, increasing and sustaining readiness throughout the force, Active and Reserve" (U. S. Army, 2014, p. 115).

Army serious game - The target, or object, of the ASG behavior is U.S. Army serious games. They comprise three sometimes-overlapping categories. The categories are first person tactical training games, leader tactical training games and language and culture training games.

Learner demographic factors - The five learner factors investigated to determine their affect upon Soldier attitude toward using ASG as a behavior are gender, age, perceived gaming competence, education level, and military class.

Components of general attitude toward Army Serious Gaming (ASG) - The four separate components of general attitude towards using ASG as a behavior arc Selwyn's affective, perceived control, perceived usefulness, and behavioral components.

General attitude toward ASG - is the sum of each of the four separate attitude components.

#### **Summary and Overview**

The study extended (Selwyn, 1997a, 1997b, 2003, 2004, 2006, 2013; Selwyn, Gorard, Furlong, & Madden, 2003) identifying or measuring attitude toward using a technology and Bonanno and Kommers (2008) work to explore the influence of learner factors on general attitude towards using instructional games. As shown at figure 1, it investigated the influence of the demographic learner factors of gender, age, education

level, perceived gaming competence, and military class on general attitude toward the use of Army serious gaming as an instructional tool.

Chapter II reviews the literature selected to answer the research questions.

Literature was reviewed describing research on learner factors as independent variables that effect skill and activities as dependent variables first followed by research on learner factors as independent variables that effect attitude as the dependent variable. Literature was reviewed describing attitude toward an object (AO) and attitude toward a behavior (AB) as the dependent variable that the learner factors affected.

As Ajzen and Fishbein stated, "Individuals will intend to perform a behaviour when they evaluate it positively and when they believe that important others think they should perform it" (1980, p. 6) and that "to predict a single behaviour we have to assess the person's attitude toward the behaviour and not his attitude toward the target at which the behaviour is directed" (1980, p. 27). To confer understanding of how to assess a person's attitude toward the behavior and not the target of the behavior, the literature review must have necessarily been chronological and deep, using figures and tables to explain why a particular model, or component of a model, was inappropriate for this research study. Although twelve models and theories and more than a dozen studies between 1975 and 2013 were reviewed, concentrating upon distinctions between two attitude constructs: attitude toward the object (A<sub>O</sub>) or attitude toward the behavior involving the object (A<sub>B</sub>), six were most important to understand. They were Ajzen's TPB (1988), Kay's CAM (1993), Davis' TAM (1993), Roger's IDPT (1995), Selwyn's CAS (1997b), and Bonanno and Kommers implementation (2008) of Selwyn's CAS. In 1993, Kay developed the Computer Attitude Measure (CAM) to measure attitude toward the

use of computer systems (Kay, 1993) and Davis developed the Technology Acceptance Model (TAM) to measure the causal relationships between system design features, perceived usefulness, perceived ease of use, attitude toward using, and actual usage behavior (Davis, 1993). In 1995, Rogers maintained in his Innovation Decision Process Theory (IDPT) that people's attitudes towards a new technology are a key element in its diffusion (Rogers, 1995). In 1997, building upon Kay's CAM, Davis' TAM, and Ajzen's theory of Planned Behavior (Ajzen, 1988), Selwyn developed the Computer Attitude Scale (CAS) for measuring attitude toward computers. Selwyn's (1997b) CAS consisted of the Affective Component (six items), the Perceived Usefulness Component (five items), the Perceived Control Component (six items) and the Behavioural Component (four items). In 2008, Bonanno and Kommers extended Ajzen's and Fishbein's 1980 argument, stating it is a fallacy to assign "attitudes towards objects, in this case digital games, as this limits the prediction of the overall pattern of behaviour and understanding of particular actions with respect to the object" (2008, p. 98). Building upon this research base and Kay's CAM, Davis' TAM, and Selwyn CAS instruments, Bonanno and Kommers developed their instrument to "... measure, not attitude to games (as objects), but attitude towards gaming (the behaviour)" (2008, p. 98).

Chapter III describes the methods for collecting and analyzing data. It describes the population, sample selection criteria, independent and dependent variables, the data collection instrument, and procedures for gathering statistical data for analysis. Chapter IV describes the data analysis organized by research question. It concludes with an examination of the data in relation to each other. The summary, conclusions, and recommendations are drawn in Chapter V.

#### **CHAPTER II**

#### **Review of Literature**

Understanding past serious gaming history, organization, and research is necessary to understand the research about the learner factors that influence the military learner's attitude toward serious gaming as a behavior.

# **Serious Gaming Technology Development History**

In ancient times through the 19th century, LVC-G simulation for martial arts training fared poorly overall. For Greek Hoplite soldiers, representative of warriors for the Archaic (c. 700-480 BC) and Classical (480-338 BC) Periods, Soldiers who wanted to train via live simulation had to use their own initiative (De Souza, 2008). Wealthy men "...might hire a private fight instructor... but others argued that this was a waste of money because skill in handling weapons came naturally" (De Souza, 2008, p. 210). The more methodical Romans (AD 284-476) individually trained soldiers and collectively trained teams and organizations in maneuvers of entire legionary battle groups. These live simulations were so successful that Josephus famously stated "Roman exercises were bloodless battles and their battles were bloody exercises" (De Souza, 2008, p. 201). By the Middle Ages, live simulation collective training had declined so far that "Western European heavy cavalry, ineffective on the defense, could dismount to fight... but ... without the system and drill of Greek and Roman infantry, had difficulty doing more than standing fast on the battlefield (Jones, 1987, p. 119). Gaming became part of professional military training in the 18th century when Helwig, Master of the Pages for the Duke of Brunswick constructively extended chess "providing that his pawns represented units of men instead of individuals" (Berg, 1977, p. 2). By 1824, Kriegsspiel advanced so far,

with sand tables representing actual terrain, scaled units and utilizing complex rule sets, that the Prussian Army Chief of Staff declared, "It is not a game at all, it is training for War! I shall recommend it most emphatically for the whole army" (Berg, 1977, p. 3).

During most of the twentieth century, the U.S. Army, the most powerful military service, continued to advance the use of simulation domains, driven by training requirements in four major wars between 1916 and 1975. In the early part of that century, the devastating effects of artillery during the First World War caused the Army to develop the requirements for the first digital computer, called Electronic Numerical Integrator And Computer (ENIAC), to calculate artillery firing table ballistics data quickly enough for use in constructive simulations. Although not completed until shortly after the Second World War ended, its "first task was to provide calculations used to plan the detonation of the hydrogen bomb" (Mead, 2013, p. 13). The Army also fielded the best known early airplane virtual simulation (Mead, 2013), the Link Trainer, that was used in one form or another throughout the Second World War. However, after the end of that war and the separation of the Air Corps from the Army to create the U.S. Air Force, the separate services of the U.S. military seldom worked together to integrate their separate training simulation efforts with each other, or into the burgeoning science of Instructional Systems Development (ISD), until after the Vietnam War.

Army computerized constructive simulation training dates back to the 1940's and Army computerized virtual simulation training dates back to the 1950's. Army computer virtual gaming started in the 1990s, as "the military began exploring the use of PCs and video game consoles as affordable alternatives to their big simulators" (Macedonia, 2007, p. 96). However, adding virtual gaming to the U.S. Army's LVC suite had to wait until

PC computer graphics cards technology could support moving 3D simulations from expensive workstation computers, like those the military normally uses, to lower cost PCs that could help expand the use of simulations for training and other educational purposes (Goldiez, Rogers, & Woodward, 1999).

At the close of the twentieth century, Army gaming expanded into two broad categories called miltainment and serious gaming, serious gaming categories described later in the review. Miltainment is entertainment that utilizes gaming to celebrate the military. The best-known example is the America's Army (AA) series of recruiting games that was the first PC based virtual game the Army released in 2002.

Born from a 1999 concept study by Col. Casey Wardynski, director of the Office of Economic and Manpower Analysis at the U.S. Military Academy at West Point, N.Y., the then titled Army Game Project that began at the Naval Post Graduate School in Monterey, California in January 2000, became America's Army: Recon. Granted "unprecedented access to units, training and equipment" and gaining "information and insights that were eventually modeled in the game to contribute to its authentic Army feel," the development team integrated "values and consequences in a first-person action environment" (McLeroy, 2008b, p. 8). Players explored "entry-level and advanced training, as well as soldiering in small units" virtually going "through boot camp and airborne training, and even ...special forces," with players learning "about rules of engagement, lifesaving, laws of war and Army values" (p. 8). Setting "it apart from its commercial counterparts" (p. 8), AA used actual Army Rules of Engagement, punishing players that committed fratricide by placing them in a virtual stockade, keeping them there, in real time, until completing their sentence. AA combined the "knowledge of all

things Army with industry professionals' understanding of how technology can be leveraged to relate the Army experience" (McLeroy, 2008, p. 7). It used computer game technology to provide the public "a virtual Soldier experience that was engaging, informative and entertaining" (McLeroy, p. 7). Although Soldiers can use AA for limited training and educational purposes, it is miltainment because AA primarily was, and remains, a tool to recruit civilians to join the Army.

Beginning in 2000, the Army continued to explore leader tactical training games gaming solutions, including the military (leader tactical training) and civilian (miltainment) versions of Full Spectrum Warrior (FSW), a game that taught squad leadership development, Full Spectrum Leader, a mid-grade leadership level game, and Full Spectrum Command (FSC), orientated at higher leadership levels.

However, after the Army Training and Doctrine Command (TRADOC) appointed a TRADOC Capability Manager (TCM) for gaming, the Army contracted Bohemia Interactive to create the approved U.S. Army gaming solution to fulfill as many training requirements with one suite as possible. VBS2 is a suite, "a fully interactive, three-dimensional training system providing a premium synthetic environment suitable for a wide range of military (or similar) training ... purposes ... (that) offers both virtual and constructive interfaces onto high-fidelity worlds of unparalleled realism" (Bohemia Interactive, 2010, p. 1). VBS2, that was recently upgraded to VBS3, is also used by the U.S. Marine Corps, the Australian and New Zealand Defense Forces, and the United Kingdom Ministry of Defense for "...mission rehearsal, tactical training and simulated combined arms exercises" (Bohemia Interactive, 2010, p. 1). The VBS2 Fusion component can programmatically open and interact with other serious games.

Because of operational requirements in Iraq and Afghanistan, the Army needed to develop language and culture training games to train effective language use and cultural behavior during the exercise of Soldier and leader individual or collective tasks in the context of simulated conditions or situations. Titles include Tactical Iraqi, Pashto, Dari, French, and Indonesian. Each use learner, language, and culture models, automated speech recognition, socially intelligent virtual humans, and intelligent tutoring and assessment tools that automatically track each trainee's progress and performance within its three main learning modules. The Skill Builder taught Soldiers new language and culture skills; the Arcade Game exercised the Soldier's new skills; and the Mission Game practiced the Soldiers in their new skills in mission-orientated diagnostic simulations.

## Organizational Issues That Affected Army Serious Gaming Development

In 1974, a year after the United States ended its direct involvement in the Vietnam War, the heads of the training commands for the U.S Army, Air Force, Navy and Marine Corps began an initiative to "develop a common doctrine and procedures for systematic development of training and education curricula" (C. L. Anderson, 1986, p. 1). TRADOC funded the effort; the U.S. Navy provided the first chair for the enduring Inter-service Training Review Organization (ITRO), and Florida State University conducted the research (C. L. Anderson, 1986). Out of that effort came the inter-service agreement that the uniformed services would systemically develop training methods, training media, and instructional materials using the Instructional Systems Development (ISD) approach, that utilized the Analysis, Design, Development, and Implementation (ADDI) model, in a process to be called the Systems Approach to Training (SAT) (C. L. Anderson, 1986).

the science of ISD, that the ITRO Chairperson called "probably the most basic and authoritative document on that subject in the world" (C. L. Anderson, 1986, p. 1). However, the ITRO handbooks could not forecast the need to develop and integrate the live simulation-training domain with the virtual and constructive simulation training domains, so they could provide little assistance to training developers that wanted to integrate those simulations or games.

Unfortunately, even with the guidance the handbooks provided, the Army learned that having a reference did not mean that Army personnel would use it. Ten years after ITRO handbooks were distributed and ISD adapted, the Army conducted a ten-month study to determine if training had recovered since the war ended, and if not why not. A team assessed the 25 most critical Military Occupational Specialties (MOS), interviewing thirty thousand Soldiers and their leaders in those jobs in operational (warfighting) units. The team then backtracked their findings back to the institutional (training development and training delivery) proponent schools that were responsible for the training. The team found that the Army's previous adaptation of the SAT process had failed. It failed not because of any weakness in the SAT process, that was found to be sound, but because SAT was "...regrettably ... used by exception" (Army Training Board, 1985, p. 1). The 1985 report discovered many problems and proposed many solutions, but remained within TRADOC and was not intended for public release.

In early 1986, a public paper based on the report went viral, embarrassing the Army. Afterwards, a TRADOC official admitted that the report found that Army training developers performing ISD functions "never did any of those things, or did them in such a poor fashion that they didn't work... the people we hired were not very good. They

simply didn't know their jobs. So we had the blind leading the blind" (C. L. Anderson, 1986, p. 3). The primary report recommendations that were then implemented that required hiring or training "... a fully trained professional corps of civilian training developers ... deeply grounded in ISD" (C. L. Anderson, 1986, p. 1). The Army established Army Career Program 32 for military and civilian training developers, and later adapted U.S. government policy that only Instructional Systems Specialists (ISS) who met OPM criteria for GS 1750 position, most often met with a college degree in the field, perform ISD training development. Importantly, within the OPM and DOD, the GS 1750 ISS should perform job and task analysis that determines an LVC-G task's requisite sub-task skills, knowledge, and attitudes (KSA), especially the attitude component of "interest, motivation necessary to perform" the task (DOD, 2001b, p. 68). Although steps in the right direction, the job and task analysis completion gap between the many GS 1750s that developed for live simulation, that was the majority of Army training, and the few that developed such analysis for virtual and constructive simulation training grew.

Following the Army lead, the DOD increased its numbers of degreed civilian ISD GS 1750 ISS professionals, trained its non-degreed uniformed personnel in the SAT process, and published the five most detailed handbooks created for implementing ISD. Those handbooks, which focus on acquiring training data products and services, utilizing the ISD and SAT, and developing Interactive Multimedia Instruction (IMI), used the 1975 ITRO handbooks as source material. Regrettably, the terms live, virtual, and constructive that later were synonymous with DOD simulation training categorization do not appear in them. They describe simulation as either first person simulation wherein the program "...creates as closely as possible an actual situation (e.g., operating a piece of

equipment or trouble-shooting)" or third person simulation wherein the student "vicariously experiences some situation by directing a person in the program to do whatever the student wants to do" (DOD, 2001a, p. 72). Although these definitions bear some resemblance to virtual and constructive simulation, they are too imprecise for use by a training developer that needs to develop a serious game. As Figure 2 illustrates, the handbooks weight toward IMI product training development near the top of the chart - not supported in simulation - that work underpinned by the 1750's job and task analysis.

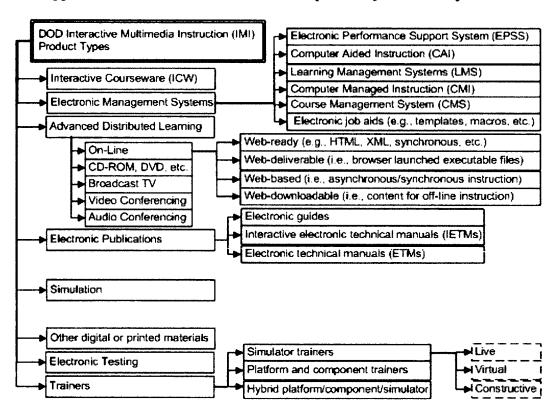


Figure 2. DOD IMI Products. Adapted from "Department of Defense Handbook, Development of Interactive Multimedia Instruction (IMI) (Part 3 of 5 Parts)," by Department of Defense, 2001, p. 3. Copyright 2001 by the Government Printing Office.

The simulation definitions in the handbooks point to simulation term on the left side of the figure. This researcher added the dashed box live, virtual, and constructive terms to indicate where the DOD envisioned simulation training might occur - absent LVC distinctions. Serious gaming is not on the DOD chart.

The Army, like the DOD, separates those developers that introduce a technology and the training requirements for it, called capability developers, from those developers that create the systems that enable the use of the technology, called material developers, from those that develop the actual training that uses the training products in the system, that are called training developers. Both training developers and capability developers suffered from issues that impeded the collection of serious gaming attitude data.

Within the Army, training developers and training delivery personnel (trainers) work for proponent schools, the proponent area defined by a particular knowledge area that defines their scope of work. The GS 1750 Instructional Systems Specialists (ISS) form the core of each proponent school's training development workforce. The large GS 1750 ISS workforce that the Army hired after the 1985 report performed the job and task analysis necessary to determine the interest and motivation necessary to perform distributed learning and live simulation tasks near the top of Figure 2, giving those tasks development an advantage over virtual and constructive simulation task development. That advantage, however, dissipated as that work force retired and was not replaced, returning the Army to the dismal training development state it occupied in 1985. Most notably, the job and task analysis that should have been done to determine if the interest and motivation necessary to perform serious gaming tasks was present could not be done because the highest priority training gap in the Army in February 2011 was that for LVC-G training environments, "The Army lacks ... sufficient training developers with the requisite skills" (U.S. Army, 2011a, p. 10). The proposed solution found the gap should be mitigated by again hiring "a professionally educated corps of GS 1750 civilian training developers capable of conducting competent ISD analysis, design, development,

implementation, and evaluation work... creating or modifying TD Job Series KSAs to require knowledge of application of ... serious gaming... strategies" (U.S. Army, 2011b, pp. 6-7). Regrettably, this recovery has not occurred to the degree hoped for because late in 2011 the GAO issued a report that re-orientated where the Army placed its training development resources. That report stated although TRADOC requirements for training developers remained stable between FY 2005-2011, TRADOC "...has a backlog of 436 man-years in doctrine development," "a backlog of 204 man-years for developing, updating, and reviewing curricula" and "has not established a plan to address this backlog" (U.S. Government Accountability Office, 2011, p. 16). Notably, a chart (2011, p. 6) in that report indicates that between FY 2005-2011 that the stable population referred to was actually decreasing in degreed ISD personnel while increasing in non-degreed instructor and trainer personnel - that can't perform job and task analysis.

Capability developers also had an issue that hindered the collection of serious gaming attitude data - that being confusion as to whose area serious gaming fell within. Typically, capability developers that work within only one scope of knowledge also work for that proponent that has that scope. However, when a technology needs to be introduced crosses two or proponent scope boundaries then the Army appoints a TRADOC Capability Manager (TCM) for that area. As can be seen in Figure 3, the TCM for the Army Distributed Learning Program (TADLP) is responsible for most IMI DL product training requirements, including "serious gaming when appropriately utilized within the instructional environment" (U. S. Army, 2014, p. 132). Typically, training developers in proponent schools work with their own capability developers within their school for non-distributed learning products - unless there is a TCM for that technology

area. For IMI DL products, called courseware, on the top of Figure 3, proponent-training developers work with the TCM TADLP, who is the distributed learning capability developer. For the same reason, the Army appointed a TCM Live, a TCM Virtual, and a TCM Constructive to work with training developers introducing live, virtual, and constructive simulation technologies into the LVC trainers at the bottom of Figure 3.

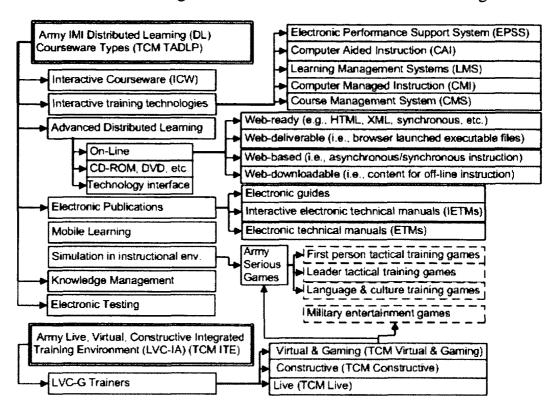


Figure 3. Army Distributed Learning Courseware Types. Adapted from "Army Training and Leader Development," by U.S. Army, 2014, p. 132. Copyright 2014 by the Government Printing Office.

There was little initial overlap for two reasons. The first was because the TCMs intentionally implemented the TADLP and LVC technologies in large training facilities Soldiers traveled to in order to use to get the most proven capability for the lowest cost. The second was that initially serious gaming needed to overcome the tendency of its larger TADLP and simulation TCM cousins to treat it as a distraction from focusing on the main tasks in their charters, TADLP and LVC simulations. From their rational point

of view, every dollar spent on gaming was a dollar diverted from a desperately needed DL course or a larger LVC simulation with more capability than a desktop computer could provide. These conditions changed as the TCM TADLP sought to move DL training out of the large digital training facilities (DTFs) that Soldiers were taking their DL from and into desktop computers in their workplace and in their homes. Because serious gaming within the instructional environment belonged by regulation to TCM TADLP, it seemed logical to move serious games to desktop computers also. Because the desktop computer was now reaching the point of being able to support serious games, TRADOC appointed a separate TCM Gaming in 2009. However, even though TCM TADLP and TCM Gaming signed an agreement to define their roles, some confusion still arises because TCM TADLP still has serious games responsibilities and because in 2014 the Army folded the separate TCM Gaming into a combined TCM Virtual and Gaming.

# **Serious Gaming Categorization**

As seen in Figure 3, excluding miltainment, Army serious gaming has three subcategories. The first Army serious games sub-category is first person tactical training
games that help individual Soldiers acquire or exercise individual or collective task skills
in simulated conditions or situations. The second serious games sub-category is leader
tactical training games that help Soldiers, that are also leaders, acquire or exercise leader
individual or collective task skills in simulated conditions or situations, often by control
of other actual or simulated Soldiers. The third serious games sub-category is language
and culture training games. These games train effective language use and cultural
behavior during the exercise of Soldier and leader individual or collective tasks in the
context of simulated conditions or situations.

The best-known example of an Army serious game flexible enough to serve both the first and second sub-categories' training audiences is VBS2, and now VBS3 that is in the process of being fielded. As indicated earlier, the VBS2 Fusion component can programmatically open and interact with the Army's Tactical Language & Culture Training Systems that are the best-known examples of the third serious games sub-category. Language and culture training games titles include Tactical Iraqi, Pashto, Dari, French, and Indonesian.

## **Serious Gaming Research**

Understanding adult human physiology, specifically the parts of the adult brain that control motivation, attitude, and learning, is necessary to understand attitude change. The adult human brain uses about 100 billion neurons (Bloom, Nelson, & Lazerson, 2001) to control learning. By encoding, storing, and retrieving information in neural networks, they control all aspects of human behavior (Squire & Kandel, 2000). When adults learn, they alter neural networks created through previous experience and knowledge. Demographic factors including gender, age, education, perceived gaming confidence, or class influenced those experiences and knowledge. Because this neural network knowledge is physical, it cannot be removed by wishing it away (Zull, 2002), "especially if it is a deeply held attitude or belief. Literally, another neuronal network must take the place of the current attitude or belief... (taking) repetition, practice, and time" (Włodkowski, 2008, p. 12). Jung defined attitude as a "readiness of the psyche to act or react in a certain way" (Jung, 1922; Jung, Hull, Baynes, & Read, 1971, p. 687). Jung believed that attitudes, unlike personality, should change based on experience. Anderson (1983) advocated that attitude change might be possible by activating an

affective or emotion neural network node since the composition of an associative neural network can be changed by activating a single node. Because a change in attitude, including attitude towards using serious games for instruction, requires a biological change in the adult learners' neural network, ascertaining that attitude is critical to allow DOD to tailor serious game pedagogical design where possible, or to make different training investments where it is not possible.

Much of the focus in this area of inquiry is increasingly on attitudes, skills, or activity type as separate dependent variables. Because some of the necessary literature reviewed focused on the independent variable learner factors effect on the learner's dependent variable of skill or activity type rather than the learners dependent variable of attitude toward use, this literature review attempts to separate that research from that focused on the attitude dependent variables where necessary. Accordingly, research that focused on the independent variable learner factors effect on the learner's dependent variable of skill or activity type is introduced first to avoid confusion with the later part of the literature review that focuses on the independent variable learner factors effect on attitude. Then, research that explores attitude toward the object (Ao) as the dependent variable is reviewed before research that explores attitude toward the behavior involving the object (AB) as the dependent variable.

#### Independent Variable Learner Factors Effect on Skill or Activity Type

For the independent variables of learner factors effect on the learner's dependent variable of skill or activity type, there were six studies reviewed. In 1997, Selwyn reported the results of his research into the independent variables of gender, age, education level and desired major field of study on the dependent variable of the activity,

including for the playing of computer games, of using home computers by senior high school and college students in the United Kingdom (Selwyn, 1997a). Using his Computer Attitude Scale (CAS) instrument described later in the dependent variable section of this literature review (Selwyn, 1997b), Selwyn surveyed 983 students and conducted 19 follow-up focus group interviews with 96 of the students. Selwyn found significant and widening gender differences between male and female students in utilization and attitude toward using computers at home. No age, education level or desired major field of study results were reported beyond the statements "more longitudinal and comparative research is ... needed" (Selwyn, 1997a, p. 225). The use of age as an independent variable in research increased following Prensky's (2001a) publication of "Digital Natives, Digital Immigrants." In 2003, Selwyn, Gorard, Furlong, and Madden reported results of their research into the independent variables learner factors of gender, age, education level and marital status on the dependent variable of the activity of using information and communication technologies (ICT) that includes home computers by senior citizens in the west of England and South Wales. Using a 36 page structured interview instrument administered by a university-based research organization, Selwyn et al.surveyed 1001 adults between 61 and 96 years of age (Selwyn et al., 2003). Gender was defined as male or female, age as 61-70 or 70 and over, education as less than 16 years or 16 or more, and marital status as married/partner or single/separated/widowed. Selwyn et al. found that while non-users of ICT outnumbered users in all categories, significant learner factor differences existed among those that did use ICT. Selwyn et al. found separately on all four variables that those respondents that were male, younger, better-educated, or married or has a partner were more than twice as likely to use ICT (Selwyn et al., 2003). Later in

2003 and based on his research just concluded, Selwyn, concerned that the digital divide debate discussion concentrated too much "on the characteristics of the individuals who are using computers (Selwyn, 2003, p. 99), proposed trying to develop a deeper conceptual understanding of the independent variable(s) of why people may be excluded from the dependent variable activity of computer use. Selwyn posited that once the reason for non-use was identified, an alternative framework to perform the activity could be developed. In 2006, Selwyn reported results of further research into the non-use of ICT by senior citizens in the west of England and South Wales. For this non-use activity research, Selwyn interviewed 100 of the original survey population and increased the number of independent variable learner factors to add socio-economic status and geographic mobility to gender, age, education level and marital status (Selwyn, 2006). Gender, age, and marital status were defines as before, age was split into three groups of 21-40, 41-60, and 61 or more. Selwyn defined socio-economic status as service, skilled non-manual, skilled manual, partly skilled and mobility referred to the ability to leave the neighborhood. Selwyn found better than 70% ICT use predictive accuracy for gender, education, marital status, mobility, and socio-economic status with 62% predictive accuracy for age (Selwyn, 2006). Selwyn also collected ethnic background, health status, and household composition independent variable learner factor data but found too little predictive accuracy for ICT use to report. In 2014, regarding educational technology and issues of inequality Selwyn states "...some individuals ... are clearly able to be more proactive, productive, and successful when learning with digital technologies, while others are left more vulnerable" (Selwyn, 2013, p. 165). Selwyn continued, "... the likelihood of gaining advantage ... is clearly related to the resources the social groups

command ....missing in these discourses is any consideration of the differential and inequitable positions of subjects in terms of ... age, gender, class..." (Selwyn, 2013, p. 165). In 2015, van Deursen, van Dijk, and ten Klooster will report their results of a four year longitudinal cross sectional analysis among 4881 Dutch citizens that studied the influence of the independent variables of gender, age, education, and income on seven dependent variable Internet activities, one of the activities being recreational internet gaming (van Deursen, van Dijk, & ten Klooster, 2015). Because the scope of the study was activities performed instead of skills or attitudes, the researchers did not consider using Perceived Gaming Competence or confidence as an independent variable for the Gaming activity since that is a variable associated with the study of attitude (van Deursen et al., p. 271). Although they had considered using Davis' (1989) Technology Acceptance Model (TAM), that is discussed later in this literature review, to base their research upon they selected a different approach. An 18-item inventory recorded the respondents' answers as to how frequently they performed the seven activities using an ordinal-level measure with a five-point scale. For the independent variables, gender was either male or female, age groups were 16 to 35, 36 to 50, 51 to 65, and 66 and over, education groups were low, middle, or high with each representing ascending unspecified levels of college, and an unspecified number of income groups ranged between 10,000 Euros to 80,000 Euros and above (van Deursen et al., 2015). As of 13 November 2914, 10,000 Euros equated to 12,464 United States dollars and 80,000 Euros equated to 99,712 United States dollars, those figure being well below and well above the median basic pay rates for U.S. military personnel classes. Their gender interaction findings were that Dutch women played significantly more online games than Dutch men at the beginning of the study in

2010 but that by 2013 the difference "had almost disappeared" (van Deursen et al., 2015, p. 266). They found a negative effect for age with gaming being more popular among the young but opined "contemporary youth will grow old. Therefore, to a certain degree, age differences can be considered a temporary phenomenon" (van Deursen et al., 2015, p. 270). For the other two independent variables, they found that "people with lower education levels or those with lower incomes generally use the Internet more for gaming than their counterparts with higher education levels and higher incomes" (van Deursen et al., 2015, p. 267).

## **Independent Variable Learner Factors Effect on Attitude**

For the independent variables of learner factors effect on the learner's dependent variable of attitude or learning style, four studies were reviewed. One non-experimental descriptive study explored the influence of learner factors "on attitudes towards using instructional games" (Bonanno & Kommers, 2008, p. 97). A second non-experimental descriptive study measured "attitudes toward digital game-based learning based upon ... learning styles" (Ching-Chiu, 2006, p. 29). Attitude toward gaming was the dependent variable for the former while learning style was the dependent variable for the latter. Independent variables for both were the learner factors of gender, age, and perceived gaming competence. Bonanno and Kommers found significant gender differences in attitude toward gaming, with men more positive, while Ching-Chiu found significant differences only in age, a factor unexamined by the first study. A potential population limitation of both of the studies, in extending results to the DOD, is that they used either college students or adults too old to serve in the military. They both recommended further research. In 2005, Orvis, Orvis, Belanich, and Mullin conducted an experiment that in

part gathered descriptive survey data investigating the influence of prior videogame experience and perceived ease of use on learner attitude toward engaging in or continuing training within "such environments for training purposes" (Karin A. Orvis et al., 2005, p. 5). Orvis et al. used 413 first-year U. S. Military Academy cadets taking part in a serious game-based tactics training exercise as test subjects (Karin A. Orvis et al., 2005, p. 8) the exercise test game being America's Army before the Army relegated it to miltainment status when VBS1 fielded. Measures of interest included general and specific game experience and ease in using user interface, understanding that prior videogame experience and perceived ease of use together help construct the independent variable learner factor of perceived gaming confidence for this proposal. Both general and specific (America's Army) game experience were measured on a five point scale that ranged from 1 (none) to 5 (much more than average) (Karin A. Orvis et al., 2005, p. 9). Computer self-efficacy, that was "What is you level of confidence using computers?" was measured on a five point scale from 1 (low) to 5 (high) (Karin A. Orvis et al., 2005, p. 10). Orvis et al. found that while learners with either higher levels of computer self-efficacy or prior videogame experience reported greater motivation to continue training, that learners with both, "possessed the highest levels of training motivation" (Karin A. Orvis et al., 2005, p. 20), that is attitude toward performing the behavior. Introducing a volunteer bias, the subjects volunteered from the larger population of 1100 cadets that participated in the larger training exercise. Interestingly, Orvis et al. also found that "... a videogame genrespecific effect was demonstrated in that only specific prior game experiences that share similar characteristics with the current training game were significantly predictive of the learner outcomes" (Karin A. Orvis et al., 2005, p. vii). Orvis, et al. found that serious

games that most closely resembled virtual simulations were "positively related to training motivation for the America's Army game," perhaps because they were "more closely associated to training well-defined skills (versus solely providing entertainment) as compared to other types of videogames" (Karin A. Orvis et al., 2005, p. 19). In 2008, Orvis, Horn, and Belanich extended their previous work to examine the role of task difficulty and prior videogame experience on performance and motivation in instructional videogames, using 21 volunteers, and using VBS1 as the test serious game (Karin A. Orvis, Horn, & Belanich, 2008). Orvis, et al. wanted to determine in part if a learners level of training motivation "...may be particularly relevant to examine in game-based instructional environments, as proponents of instructional videogames argue that a fundamental advantage of using videogames (over other more traditional instructions tools) is the ability to capture and maintain trainee motivation over the course of the instruction" (Karin A. Orvis et al., 2008, p. 2417). Modifying a critical measure, this time Orvis, et al. measured prior videogame experience by use of an open-ended item that aksed "In a typical week, how many hours do you play videogames?" (Karin A. Orvis et al., 2008, p. 2421). Despite the study suffering from both a volunteer bias and a small sample size, Orvis, et al. found "...prior videogame experience has an important influence on performance and motivation" (Karin A. Orvis et al., 2008, p. 2427) and that "experienced gamers initially reported higher task self-efficacy ...than inexperienced gamers" (Karin A. Orvis et al., 2008, p. 2428).

## Dependent Variable Attitude toward Object (A<sub>0</sub>) or toward Behavior (A<sub>B</sub>) Research

For the independent variables of learner factors, the literature reviewed revealed twelve models and theories and more than a dozen studies between 1975 and 2013 that

described research to measure user acceptance of Information Technology (IT) systems. concentrating upon their distinctions between two attitude constructs: attitude toward the object (A<sub>0</sub>) or attitude toward the behavior involving the object (A<sub>B</sub>). The review revealed only one non-experimental descriptive study, by Bonanno and Kommers (2008). that measured attitudes toward the use of gaming for instruction as a behavior. Reviewed here are the Theory of Reasoned Action (TRA), Technology Acceptance Model (TAM), the Theory of Planned Behavior (TPB), Model of Personnel Computer Utilization (MPCU), and Motivational Model (MM). Also reviewed are the Computer Attitude Measure (CAM), Combined TAM and TPB (C-TAM-TPB), Innovation Design Process Theory (IDPT), Social Cognitive Theory (SCT), Computer Attitude Scale (CAS), TAM Two (TAM2), Adapted TAM Two (A-TAM), and Unified Theory of Acceptance and Use of Technology (UTAUT). This chronological review of those models and studies found that in many cases, as Taiwo and Downe found in their study of UTAUT, that there may have been "inadequacy and inconsistency in the use and output of a theory" (2013, p. 56) during the studies that underlie the research literature reviewed. These inconsistencies in user acceptance causal relationship findings are more conspicuous because many of the studies use the same validated variables. These inconsistencies are why the research of Bonanno and Kommers' (2008) is the basis for this research study.

In short, Bonanno and Kommers' (2008) attitude gaming as a behavior (A<sub>B</sub>) based research is the basis for this study because there are too many inconsistent findings in the attitude toward object (A<sub>O</sub>) based models literature and theirs was the first study that concentrated on instructional gaming as a behavior. Bonanno and Kommers' (2008) research, measuring the influence of learner factors by gender and perceived gaming

competence on instructional gaming as a behavior, was based predominantly on the research of Fishbein and Ajzen (1975), Kay (1993), Davis (1993), and Selwyn (1997b) that measured attitudes toward the use of computer systems as a behavior (A<sub>B</sub>). Both the pertinent object and behavior based research is described to permit the reader to understand and differentiate between them.

#### Theory of Reasoned Action (TRA)

In 1975, Fishbein and Ajzen developed the attitude toward behavior (AB) orientated Theory of Reasoned Action (TRA) model shown at Figure 4. The Theory of Reasoned Action predicts the behavioral intention (BI) construct that measures the strength of intention to perform a behavior. BI is the sum of the person's attitude (A) and subjective norms (SN) constructs. Within TRA, attitude toward behavior is "an individual's positive or negative feelings (evaluative affect) about performing the target behavior" (Fishbein & Ajzen, 1975, p. 216) and subjective norm is "... the person's perception that most people who are important to him think he should or should not perform the behavior in question" (Fishbein & Ajzen, 1975, p. 302).

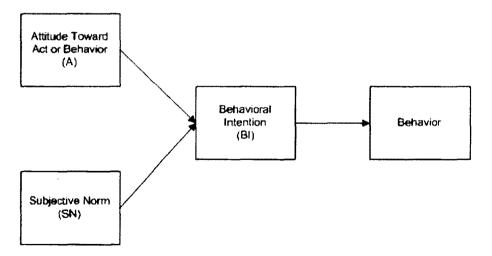


Figure 4. Theory of Reasoned Action. Adapted from "Belief, Attitude, Intention, And Behavior: An Introduction to Theory And Research," by M. Fishbein and I. Ajzen, 1975, p. 216. Copyright 1975 by the Addison-Wesley Longman, Incorporated.

Within the TRA model BI is the dependent or response variable, A and SN are the independent or explanatory variables, and TRA is expressed as BI = A + SN. In 1988, Sheppard, Hartwick, and Warshaw conducted a meta-analysis of 87 separate studies of the relationship between an individual's intention to perform a behavior (I) and actual performance of the behavior (B) expressed as I-B and the relationship between an individual's attitudes and subjective norms and intention to perform a behavior expressed as A+SN-I. Because over half of the research to that date investigated activities that the TRA model was not originally intended, the researchers expected "the Fishbein and Ajzen model would fare poorly in such situations" (Sheppard, Hartwick, & Warshaw, 1988, p. 338). Surprisingly, the researchers found "...strong support for the overall predictive utility of the Fishbein and Ajzen model" (Sheppard et al., 1988, p. 336) with I-B accounting for 47.3 percent and A+SN-I accounting for 64.6 percent of the variance. In 2003, Hale, Householder, and Greene reported that because attitude toward performing a behavior (AB) and subjective norms (SN) are not weighted (W) equally in predicting behavior (BI), the TRA formula should be adjusted to BI =  $(AB)W_1 + (SN)W_2$  (Hale, Householder, & Greene, 2003). In summary, TRA's strength in predictive utility in the 87 studies analyzed by Sheppard, Hartwick, and Warshaw (1988) provides support for using both the subjective norm and attitude toward behavior variables within this behaviorally orientated model to underpin the research that is the subject of this proposal, although the strength of the subjective norm variable wanes in later reviewed behavioral studies.

#### **Technology Acceptance Model (TAM)**

In 1986, concerned those current performance objective approaches to assess whether people will use new systems did not consider system use was often at the

discretion of the user, Davis (1986), building on the work of Fishbein and Ajzen (1975), developed the attitude toward using (a behavior - A<sub>B</sub>) orientated Technology Acceptance Model (TAM) shown at Figure 5. The Technology Acceptance Model posits that attitude toward using is the sum of the person's perceptions of usefulness and ease of use constructs, with ease of use also directly affecting perceived usefulness.

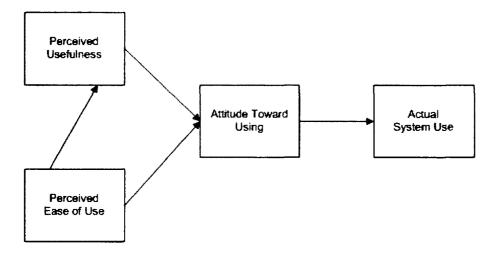


Figure 5. Technology Acceptance Model. Adapted from "A Technology Acceptance Model for Empirically Testing New End-User Information Systems: Theory and Results," by F. D, Davis, 1986, p. 24. Copyright 1986 by the Massachusetts Institute of Technology.

In this early TAM model, attitude toward using a target system "was hypothesized to be a major determinant of whether or not he actually uses it. Attitude toward using ... is a function of ... perceived usefulness and perceived ease of use" (1986, p. 24). Davis defined perceived usefulness (PU) as "the degree to which a person believes that using a particular system would enhance his or her job performance" (1986, p. 26) and perceived ease of use (PEOU) as "the degree to which a person believes that using a particular system would be free of physical and mental effort" (1986, p. 26). Davis considered attitude toward using (AB) as the affective response to the usefulness and ease of use perceptions that he considered cognitive responses to the target system object. Davis

excluded the TRA subjective norm (SN) component of the Fishbein model from the TAM because in the TAM's user acceptance testing context "no information will be available to the subjects pertaining to the expectations of their salient referents regarding the use of the target system" (1986, p. 36). Davis also excluded the TRA behavioral intention (BI) to perform the behavior variable from the TAM, because in the user acceptance-testing context "measurements of subject's motivation to use a new system would take place directly after demonstrating the system to the user. Thus, the time required to form an intention would not be expected to elapse prior to measurement" (1986, p. 38). Citing the lack of sufficiently reliable and valid scales for perceived usefulness (PU) and perceived ease of use (PEOU), Davis developed new scales with ten items in each pool with deliberate overlap (1986, p. 83), using five existing items for attitude toward using the system or object and two for actual system use. Davis pilot tested with a convenience sample of 112 system developers, document analysts, and managers. He found Cronbach's coefficient alpha to exceed .90 for all constructs but actual system use. After refinement, Davis used a within-subjects experimental design with a counter-balancing sequence for treatments on 40 MBA students to evaluate the TAM (1986). In these data Davis found perceived usefulness had "a powerful effect on attitude toward using and a powerful direct effect on self-predicted usage behavior above and beyond its indirect effect through attitude toward using...usefulness 2.65 times as important as ease of use in determining self-predicted system usage" (1986, p. 173).

In 1989, Davis reiterated that valid measurement scales for predicting user acceptance of computers were in short supply and those measures in use were unvalidated and had unknown relationships to actual usage, However, Davis still defined

perceived usefulness (PU) as before (Davis, 1989, p. 320). Davis re-defined perceived ease of use (PEOU) slightly to become "the degree to which a person believes that using a particular system would be free of effort" (Davis, 1989, p. 320), omitting his previous declaration that effort be mental or physical. Davis stated he intended the perceived ease of use construct to be similar to Bandura's self-efficacy construct in that they should both function as proximal determinants of behavior. Davis intended the perceived usefulness construct be similar to Bandura's outcome judgment construct in that it should both measure the "...extent to which a behavior, once successfully executed, is believed to be linked to valued outcomes" (Davis, 1989, p. 321). Davis, Bagozzi, and Warshaw (1989) compared Fishbein and Ajzen's TRA model that posits user attitude and subjective norm have a significant effect on behavioral intention to use a technology with Davis' TAM that posits usefulness and perceived ease of use are the significant predictors of acceptance. In a study of 107 computer system users, Davis, Bagozzi, and Warshaw (1989) reported "Perceived usefulness strongly influenced peoples' intentions... Perceived ease of use had a small but significant effect ... Attitudes only partially mediated the effects of these beliefs on intentions. Subjective norms had no effect on intentions" (1989, p. 982).

In 1993, Davis again reported development of the TAM detailing the causal relationships between system design features, perceived usefulness (PU), perceived ease of use (PEOU), attitude toward using (Ao), and actual usage behavior (B), that Davis called the behavioral response. Reporting research into why the selection of system functional and interface characteristics by people other than the target audience that will use the system affect acceptance or rejection of information systems by the target

audience, Davis used Fishbein and Ajzen's (1975) psychological attitude theory to support their rationale for the TAM relationships hypothesized. Fishbein and Ajzen's psychological attitude theory distinguishes between attitude toward an object (Ao) that "... refers to a person's affective evaluation of a specified attitude object" (Davis, 1993, p. 476), and attitude toward the behavior (A<sub>B</sub>), that refers to "... a person's evaluation of a specified behavior involving the object" (Davis, 1993, p. 476). Unless considered carefully, Davis's seeming description of the TAM utilizing "attitude toward using the system" (Davis, 1993, p. 476) (italics added) might be mistaken for evaluation of a specified attitude object, and be described as an attitude toward an object (A<sub>0</sub>) - the system, rather than the correct interpretation of an attitude toward the behavior (A<sub>B</sub>), the behavior being using the system" (Davis, 1993, p. 476) (italics added). Davis hypothesized that a prospective user's overall attitude toward using a given system, again representing a behavior (A<sub>B</sub>), is "... the major determinant of whether he or she actually uses it. Attitude toward using, in turn, is a function of ... perceived usefulness and perceived ease of use" (Davis, 1993, p. 476). Davis's regression analysis of the results found attitude toward using (A<sub>B</sub>) had a significant effect on usage and the attitude subcomponent of perceived usefulness had a strong direct effect beyond that of other components of attitude, it being "... 50% more influential than ease of use in determining usage" (Davis, 1993, p. 475). This 1993 finding that the attitude sub-component of perceived usefulness was 50% more influential than ease of use was significant in its later use in other research. In 2004, Ma and Liu, stating that findings on the TAM "model are mixed in terms of statistical significance, direction, and magnitude" (p. 59), performed a review of 91 studies related to TAM and performed a meta-analysis of empirical findings

in 26 TAM studies conducted between 1993 and 2000. Ma and Liu developed metaanalysis inclusion criteria that required each study meet four conditions. The study must directly or indirectly empirically test TAM, report sample size, report correlation coefficients between the constructs of TAM or values that could be converted to correlations, and be published after 1989 when TAM was first published (Ma & Liu, 2004). Ma and Liu examined the variables of perceived ease of use, perceived usefulness, and technology acceptance that Davis validated (Davis, 1993; Ma & Liu, 2004). Ma and Liu found for TAM "both the relationships between perceived ease of use and perceived usefulness, and between perceived usefulness and technology acceptance, are strong while the relationship between perceived ease of use and technology acceptance is weak" (Ma & Liu, 2004, p. 66). Because Ma and Liu found in many TAM studies small sample sizes, an absence of moderators, and insufficient statistics, they recommend future studies, whether of experimental or survey approaches, include use of larger samples and additional variables "such as gender, culture, self-efficacy, complexity of a technology, or the state of knowledge of a technology" (Ma & Liu, 2004, p. 67). In summary, TAM's strengths in predictive utility provide support for using the attitude toward using (A<sub>B</sub>), perceived usefulness (PU) and perceived ease of use (PEOU) variables to underpin the research that is the subject of this proposal, and may mitigate some of the weaknesses found in the 26 studies analyzed by Ma and Liu (2004).

## Theory of Planned Behavior (TPB)

In 1991, Ajzen extended the attitude toward behavior orientated TRA model to become the Theory of Planned Behavior (TPB) shown at Figure 6. In the Theory of Planned Behavior, Ajzen, accepting that behavioral intention cannot always determine

actual behavior when a person's control over the behavior is limited, added a new variable construct called perceived behavioral control (PBC). TPB is based upon Bandura's (1986) Social Cognitive Theory (SCT) self-efficacy construct that measures a person's belief in his or her capability to perform the behavior required to produce an outcome. Like self-efficacy, TPB measured the attitude toward performing the behavior (AB) rather than the personal or performance-related consequences of the behavior that Bandura (1986) defined as outcome expectancy.

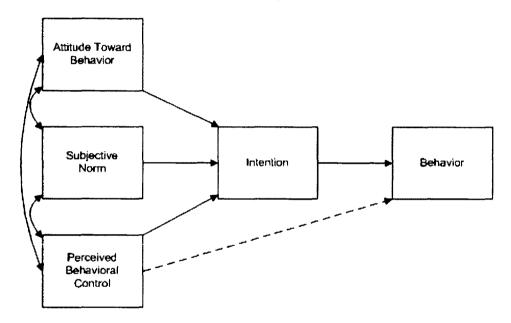


Figure 6. Theory of Planned Behavior. Adapted from "The Theory of Planned Behavior," by F. D. Davis, 1986, Organizational Behavior and Human Decision Processes, 50(2), p. 24. Copyright 1991 by Elsevier.

TPB posited that attitude toward a behavior, subjective norm, and perceived behavioral control were the three conceptually independent antecedents of intention to perform the behavior. Ajzen defined perceived behavioral control (PBC) as "... the perceived ease or difficulty of performing the behavior" and slightly redefined attitude toward the behavior (AB) from the Fishbein and Ajzen (1975) definition to become "... the degree to which a person has a favorable or unfavorable evaluation or appraisal of the behavior in question"

(Ajzen, 1991, p. 188). Social norm (SN) was defined much as it was by Fishbein and Ajzen (1975). Analyzing 16 studies reporting predication of behavioral intention (BI) results between 1985 and 1991 Ajzen found the three TPB determinant variables accounted for an average of .71 variance of intention (1991). He found PBC led to "... considerable improvements in the prediction of intentions," that "with only one exception, attitudes ... made significant contributions," but that "... the results for subjective norms were mixed, with no discernible pattern" (Ajzen, 1991, p. 189). In summary, TPB's strengths and weaknesses in predictive utility for its different variables in the 16 studies analyzed by Ajzen (1991) provides more support for using the perceived behavioral control (PBC) and attitude toward the behavior (A<sub>B</sub>) variables than the subjective norm (SN) variable within this behavior orientated model to underpin the research that is the subject of this proposal.

#### Model of Personnel Computer Utilization (MPCU)

In 1991, Thompson, Higgins, and Howell (1991) adapted and refined Triandis' (1977) theory of human behavior model, that competed with Fishbein and Ajzen's TRA model, to produce their mixed attitude toward behavior (A<sub>B</sub>) and attitude toward object (Ao) orientated Model of Personnel Computer Utilization (Thompson et al., 1991) shown at Figure 7. They chose to modify Triandis' theory instead of TRA because "while Fishbein and Ajzen's theory considers all beliefs that a person has about an act or behavior, Triandis makes a distinction between beliefs that link emotions to the act (occurring at the moment of action) and beliefs that link the act to future consequences" (Thompson et al., 1991, p. 125). Triandis (1980) argued that feelings toward a behavior, called affect - here abbreviated as "AF" for affective feelings, thoughts about what a

person should do, called social factors - here abbreviated as "SI" for social influence, and the perceived long-term consequences of the behavior (PLTC) determine a person's behavioral intention (BI). In the Model of Personnel Computer Utilization, Thompson, Higgins, and Howell, posit that social norms, complexity of use, fit between the job and PC capabilities, and long-term consequences exert a strong influence on utilization. In turn, actual behavior (B) is determined by what people have usually done, called habits (H), facilitating conditions (FC), and their behavioral intention (BI).

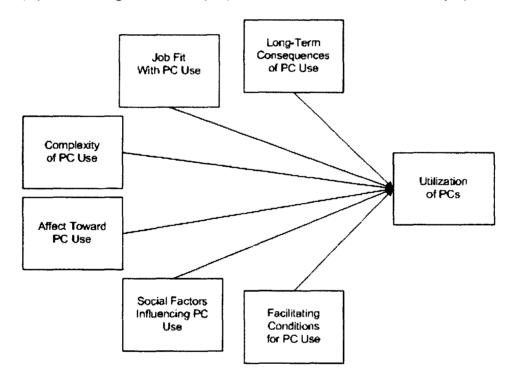


Figure 7. Model of Personnel Computer Utilization. Adapted from "Personal Computing: Toward a Conceptual Model of Utilization," by R. L. Thompson, C. A. Higgins, and J. M. Howell, 1991, MIS Quarterly, 15(1), p. 131. Copyright 1991 by the Society for Management Information Systems and Management Information Systems Research Center of the University of Minnesota.

Testing a sub-set of Triandis' 1980 theory, Thompson, Higgins, and Howell (1991) excluded behavioral intention (BI) from their MPCU as a construct composed of variables to focus on the direct variable effects of social factors (SI), the affect component of attitude (AF), perceived consequences (PLTC), and facilitating conditions

(FC) as determinants of actual behavior toward the personnel computer object (Ao). They further modified the theory by deleting habit as a variable and adding the three variables of job-fit (JF), complexity (C), and long-term consequences (PLTC) to the perceived consequences variable construct. The instrument developed by Thompson, Higgins, and Howell (1991) was affected by scale length such that Cronbach's alpha reliability of was determined to be .60 for complexity, .61 for affect, .64 for utilization, .65 for social factors, .76 for long-term consequences, and .82 for facilitating conditions, causing the authors to acknowledge that "...future studies should develop stronger measures" (Thompson et al., 1991, p. 135). Despite the low Cronbach's alpha figures and the net response rate from the 455 people that used a computer within the selected organization that were sent the survey being only 47%, the authors stated they found "social factors, complexity, job fit, and long-term consequences had significant effects on PC use" (Thompson et al., 1991, p. 137). They also reported there "... was no evidence that affect and facilitating conditions (as defined) influenced PC use" (Thompson et al., 1991, pp. 137-138) despite stating in the limitations section that "Finally, the affect construct needs to be re-visited ... the items chosen in the study ... do not measure all possible facets of affect toward PC use. This scale needs to be bolstered by including other items" (Thompson et al., 1991, p. 139). In summary, MPCU's use in the single study for a single company conducted by Thompson, Higgins, and Howell (1991), and its exclusion of behavioral intention, supports using only the affect (AF) variable within this mixed behavior and object orientated model to underpin the research that is the subject of this proposal.

#### Motivational Model (MM)

In 1992, Davis, Bagozzi, and Warshaw, reporting research from two studies into whether "...people use computers at work more because they are useful or because they are enjoyable to use" (p. 1111), developed their attitude toward object (Ao) orientated Motivational Model (MM). The researchers hypothesized that two dependent or response variables of intrinsic motivation and extrinsic motivation, control individual behavior that is the independent variable of intent to use computers in the workplace. The extrinsic dependent or response variable was perceived usefulness (PU), defined as "a person's expectation that using the computer will result in improved job performance" (Davis et al., 1992, p. 1112), the computer being the object in the attitude toward using the object (A<sub>0</sub>) variable discussed in this proposal. The intrinsic dependent or response variable was enjoyment (E), defined as "the extent to which the activity of using the computer is perceived to be enjoyable in its own right, apart from any performance consequences that may be anticipated" (Davis et al., 1992, p. 1113). They also hypothesized that ease of use (PEOU) and output quality (OQ) would act as antecedent extrinsic dependent or response variables. In the first study, of 120 male and 80 female MBA students, Davis, Bagozzi, and Warshaw reported MM Cronbach alpha reliability coefficients of ".91 for usefulness, .81 for enjoyment, .88 for ease of use, and .78 for output quality" (Davis et al., 1992, p. 1117). They found usefulness (PU) had a strong effect and enjoyment (E) had a significant effect of usage intention (BI), together explaining 62% of the variance in usage intention. In the second study of 40 MBA students paid for their participation Davis, Bagozzi, and Warshaw (1992) reported MM Cronbach alpha reliability coefficients of ".97 for usefulness, .92 for enjoyment, .95 for ease of use, and .69 for output quality" (p. 1124). They again found usefulness (PU) had a strong effect, that was

four to five times greater than enjoyment, and that still had a significant effect on usage intention (BI), together explaining 75% of the variance in usage intention. In summary, MM's variation in strength in predictive utility for its different variables in the two studies analyzed by Davis, Bagozzi, and Warshaw (1992) provides more support for using the perceived usefulness (PU) variable than the enjoyment (E) variable within this object orientated model to underpin the research that is the subject of this proposal.

#### **Computer Attitude Model (CAM)**

In 1993, Kay reported that during the preceding decade researchers assessed more than 15 different constructs measuring computer attitudes and that the number of them, and the absence of theoretical justification for many of them, made it difficult to other researchers to interpret and compare the studies that used them (Kay, 1993). Kay's solution was to develop an attitude toward object (Ao) based standard Computer Attitude Measure (CAM) with just four constructs for researchers to compare (cognitive, affective, behavioral, and perceived control), all with solid theoretical justification. Three of the constructs (affect, cognition, and conation - also known as behavioral intention) date back to Plato and were formally articulated as the tripartite model by Smith (1948). Rosenberg and Hovland (1960), Ostrom (1969), and Hilgard (1980) used the model comprehensively, with Breckler (1984) proving the validity of the model empirically. Kay summarized these three CAM constructs thus, "Affect reflects feelings toward the attitude object; cognition reflects perceptions of and information about the attitude object; conation reflects behavioral intentions and action with respect to the attitude object" (1993, p. 372). The fourth construct Kay used in this newer CAM (perceived behavioral control) was derived from Rotter's (1966) more generalized concept of locus of control

and Bandura's (1982) perceived self-efficacy measures. Ajzen's research (1988), finding that the perception of behavioral control by a person had a significant impact on that person's motivation and behavior toward performing the behavior, led Kay to adapt Ajzen's definition that perceived behavioral control is "...the perceived ease or difficulty of performing a particular behavior" (Kay, 1993, p. 372). Kay reported CAM instrument internal reliability coefficient for the full measure to be .95, and alpha coefficients for each attitude subscale ranged from .70 to .97 (1993). Compared to previously reviewed models, CAM's PBC is PBC, affect resembles affective feelings (AF), cognition resembles attitude toward object (A<sub>O</sub>) or behavior (A<sub>B</sub>), and conation resembles behavioral intent (BI). Kay administered the CAM to 647 pre-service teachers at four universities to assess the constructs. Of the sample's 647 predominantly rural teachers, 27% were of the male gender and 73% were of the female gender, ranging in age from 21 to 52 years with a mean age of 28.2 years. Kay found the attitude dimensions and subscales structurally independent. Significant positive correlations (p < .00l) among all attitude subscales supported CAM construct validity. In summary, CAM's strength in predictive utility in the study performed by Kay (1993) provides support for using the affect (AF), perceived behavioral control (PBC), and cognition (Ao or AB) variables in this object orientated model to underpin the research that is the subject of this proposal. Combined Technology Acceptance Model and Theory of Planned Behavior (C-TAM-TPB)

In 1995, Taylor and Todd (1995) developed their attitude toward behavior (A<sub>B</sub>) orientated C-TAM-TPB model shown at Figure 8 to determine if "models such as the TAM were predictive of behavior for inexperienced users and ... whether the

determinants of IT usage were the same for experienced and inexperienced users of a system" (Taylor & Todd, 1995, p. 561). The Combined TAM and TPB combined selected attitudinal, social and control factors from the TAM and the TPB. C-TAM-TPB combined the TAM's perceived usefulness (PU) and perceived ease of use (PEOU) constructs into the TRA/TPB's attitude toward using behavior (AB) that with the TPB's subjective norm (SN) and perceived behavioral control (PBC) constructs together forms the behavioral intention (BI) to perform the behavior (B), noting that perceived behavioral control can result in the behavior independently of intention (Taylor & Todd, 1995, p. 562). Taylor and Todd (1995) collected data from 786 of 1000 business school students that visited a computer resource center (CRC) to use its IT system that completed the survey instrument that by design did not ask them whether they had prior experience with the CRC IT system.

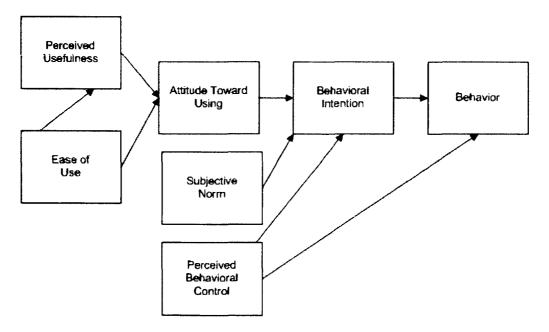


Figure 8. Combined TAM and TPB. Adapted from "The Role of Prior Experience," by S. Taylor and P. Todd, 1995, MIS Quarterly, 19(4), p. 562. Copyright 1995 by the Society for Management Information Systems and Management Information Systems Research Center of the University of Minnesota.

Taylor and Todd determined prior experience (usage) of the system separately by examining sign-in registers: 451 students used the system during that examination period and 332 of those had prior experience per the register. Reporting results, the "model accounted for only 21 percent of the variance in behavior and 43 percent of the variance in behavioral intention" for experienced users and "17 percent of the variance in behavior and 60 percent of the variance" for inexperienced users (Taylor & Todd, 1995, p. 564). Taylor and Todd found that "Contrary to our expectations, perceived usefulness was the strongest predicator of intention for the inexperienced group" while "...perceived behavioral control had less of an impact...." (Taylor & Todd, 1995, p. 566), making those potential variables for selection for this study to measure experience differentials. In summary, C-TAM-TPB's relative strengths in predictive utility provide support for using the attitude toward using (AB), perceived usefulness (PU) and perceived ease of use (PEOU) variables to underpin the research that is the subject of this proposal, and may mitigate some weaknesses found in the study performed by Taylor and Todd (1995).

#### **Innovation Design Process Theory (IDPT)**

In 1991 Moore and Benbasat developed an attitude toward object (Ao) orientated instrument to measure "the various perceptions that an individual may have of adopting an information technology (IT) innovation" (1991, p. 192) that was based upon Roger's 1962 Innovation Design Process Theory (IDPT) that positited that certain factors influenced an individual's decision to adopt or reject an innovation (Rogers, 1962). Because other researchers however were "...unconvinced that measures of these variables... are independent of 'innovativeness' as the dependent variable" and that "A more precise definition of the variables as well as the use of factor analysis and other

techniques to arrive at independent measures are needed" (Wilkening, 1963, p. 416), Rodgers modified the theory over time. By 1982 Rogers identified five dependent or response variables those being relative advantage, compatibility, complexity, observability, and trialability (Rogers, 1982). Relative advantage, closely related to Davis' perceived usefulness scale (Moore & Benbasat, 1991, p. 197), was defined as "the degree to which an innovation is perceived as being better than its precursor" (Moore & Benbasat, 1991, p. 195). Compatibility was defined as "the degree to which an innovation is perceived as being consistent with the existing values, needs, and past experiences of potential adapters" (Moore & Benbasat, 1991, p. 195). Complexity, closely related to Davis' perceived ease of use scale (Moore & Benbasat, 1991, p. 197), was defined as "the degree to which an innovation is perceived as being difficult to use" (Moore & Benbasat, 1991, p. 195). Observability was defined as "the degree to which the results of an innovation are observable to others" (Moore & Benbasat, 1991, p. 195), Trialability was defined as "the degree to which an innovation may be experimented with before its adaption" (Moore & Benbasat, 1991, p. 195). In 1991, Moore and Benbasat adapted Roger's variables converting complexity into ease of use while retaining its definition, splitting observability into results demonstrability and visibility, and adding the dependent or response variables of voluntariness and image (Moore & Benbasat, 1991). Image was defined as "the degree to which use of an innovation is perceived to enhance one's image or status in one's social system" (Moore & Benbasat, 1991, p. 195). Voluntariness of use was defined as "the degree to which use of an innovation is perceived as being voluntary, or of free will" (Moore & Benbasat, 1991, p. 195). Visibility was defined as "the degree to which one can see others using the system"

(Moore & Benbasat, 1991, p. 195). Results demonstrability was defined as "the tangibility of the results of using the innovation, including their observability and communicability" (Moore & Benbasat, 1991, p. 203). Moore and Benbasat subjected the resulting eight scales to four rounds of category sorting by expert judges to verify convergent and discriminant validity and three field trials to ensure acceptable levels of reliability, performing factor analysis to ensure validity, and discriminant analysis between adaptor and non-adaptor responses (Moore & Benbasat, 1991). Moore and Benbasat reported inter-judge average agreement for the fours sorts as .83, .86, .75, and .85 and average Cohen's Kappa of .80, .83, .71, and .82 respectively (1991, p. 202), and calculated Cronbach's alpha coefficients for each scale for the field test with a sample size of 270 for each of the two samples. Results were .82 and .87 for voluntariness, .79 and .80 for image, .95 and .92 for relative advantage, .88 and .83 for compatibility, .81 and .80 for ease of use, .73 and .71 for trialability, .81 and .77 for results demonstrability, and .72 and .73 for visibility (Moore & Benbasat, 1991, p. 206). In summary, the unavailability of IDPT study results that used the instrument does not support using its variables to underpin the research that is the subject of this proposal.

## **Social Cognitive Theory (SCT)**

In 1995, Compeau and Higgins extended Bandura's (1986) Social Cognitive
Theory (SCT) to develop and validate a self-efficacy instrument to measure individuals
beliefs about their ability to competently use computers (Compeau & Higgins, 1995).
They defined computer self-efficacy as "a judgment of one's capability to use a
computer" to apply skills to broader tasks that are defined by the "level of capability
expected," called magnitude; the" level of conviction about the judgment," called

strength; and the "degree to which the judgment is limited to a single domain," called generalizability (Compeau & Higgins, 1995, p. 192). Revised dependent or response variables studied in the 14 hypothesis studied were encouragement by others, others use. support, computer self-efficacy, performance outcome expectations, personal outcome expectations, affect, anxiety, and use, with all measures exceeding .80 for internal consistency reliability (Compeau & Higgins, 1995, p. 201). Discussing affect and anxiety, SCT hypothesized that the higher the individuals liking for computer use, "the higher his/her use of computers" and that the higher the individuals computer anxiety. "the lower his/her use of computers" (1995, p. 197). 1020 respondents returned the instrument (1995) with data analysis providing "evidence of the construct validity of the computer self-efficacy measure. The scale demonstrated high internal consistency (reliability), empirical directness (discriminant validity), and was related as predicted to the other constructs (nomological) validity" (Compeau & Higgins, 1995, p. 204). In summary, Compeau and Higgins finding that "Affect and anxiety had a significant impact on computer use" (1995, p. 203), supports their inclusion as affective feelings (AF) variables to underpin the research that is the subject of this proposal.

#### **Computer Attitude Scale (CAS)**

In 1997, Selwyn reported development and administration of a Computer Attitude Scale (CAS) for measuring attitude toward using (A<sub>B</sub>) computers that was theoretically "formulated within both the framework for assessing attitudes towards computers set out by Kay (1993) and Davis' (1993) Technology Acceptance Model" (Selwyn, 1997b, p. 36), and predicated upon "... Kay's (1993) structure of computer attitude <that> draws on the tripartite model of attitude (Breckler, 1984) and Ajzen's (1988) Theory of Planned

Behavior" (TPB) (Selwyn, 1997b, p. 36) as seen in Figure 9, CAS. In CAS, four constructs are used to base assessments of attitude. Selwyn initially grounded his scale within a framework measuring "... affect (feelings towards computers); cognition (perceptions and information regarding computers); conation or behavioural (behavioural intentions and actions with respect to computers); ... perceived behavioural control (perceived ease, or difficulty, of using computer's); <and> ... perceived usefulness (the degree to which an individual believes using computers will enhance their job performance)" (Selwyn, 1997b, p. 36).

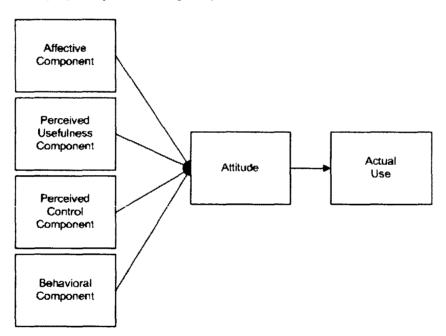


Figure 9. Computer Attitude Scale. Adapted from "Students' Attitudes Toward Computers: Validation Of A Computer Attitude Scale For 16-19 Education," by N. Selwyn, 1997, *Computers and Education*, (1), p. 36. Copyright 1997 by Pergamon.

Selwyn then created a pool of 49 items for the instrument by writing new items and adapting items from eight other scales. Those items underwent an (266 student sample) item number analysis, followed by a factor analysis that reduced the original 49 item in the inventory down to 21 items that had four independent underlying constructs (Selwyn, 1997b). The four surviving constructs shown in order at Table 1 were the

Affective Component (six items), the Perceived Usefulness Component (five items), the Perceived Control Component (six items) and the Behavioural Component (four items).

Retained Items on Selwyn's 1997 Scale Measuring Attitude Toward Computing

Table 1

AFF1 If given the opportunity to use a computer I am afraid that I might damage it in some AFF2 I hesitate to use a computer for fear of making mistakes I can't correct\* AFF3 I don't feel apprehensive about using a computer AFF4 Computers make me feel uncomfortable\* AFF5 Using a computer does not scare me at all AFF6 I hesitate to use a computer in case I look stupid\* USE1 Computers help me organize my work better USE2 Computers make it possible to work more productively USE3 Computers can allow me to do more interesting and imaginative work USE4 Most things that a computer can be used for I can do just as well myself\* USE5 Computers can enhance the presentation of my work to a degree that justifies the extra effort CON1 I could probably teach myself most of the things I need to know about computers CON2 I can make the computer do what I want it to CON3 If I get problems using the computer, I can usually solve them one way or another CON4 I am not in complete control when using a computer\* CON5 I need an experienced person nearby when using a computer\* CON6 I do not need someone to tell me the best way to use a computer BEH1 I would avoid taking a job if I knew it involved working with computers\*

Selwyn marked reversal items, items that required inverting scale values for evaluation, with an asterisk and marked items that required use of one or the other term, depending upon the educational level of the participant, with a cross, presenting all items on a five-point interval response (Likert) scale labeled from "strongly agree" to "strongly disagree." Selwyn negatively worded ten items to preclude positive or negative response sets and placed construct items alternately to prevent a clustering effect. Selwyn administered the instrument to 87 students between 16 to 19 years of age, of whom 46%

BEH2 I avoid coming into contact with computers in college/school\*+ BEH3 I will only use computers at college/school when told to\*+ BEH4 I will use computers regularly throughout college/school\*+ were of the male gender and 54% were of the female gender, ranging in age from 16 to 19 years with no mean age indicated. Selwyn calculated Cronbach's coefficient alpha reliability "for each of the four sub-scales and the overall scale as a whole ... the alpha coefficients for all sub-scales ... significantly high; suggesting the internal consistency of the constructs and overall scale is satisfactory" (Selwyn, 1997b, p. 36). Re-administering the scale to the original sample two weeks after the pilot to calculate the co-efficient of stability for test-retest reliability, found "coefficients for all scales were high, with an overall Pearson's test-retest coefficient of r=0.93 (P<0.001)" (Selwyn, 1997b, p. 37). Review of CAS indicates that its Affective Component accounts for the affective feelings variables of affect and anxiety found in the SCT, MPCU, CAM, and SCT models and its Perceived Control Component accounts for the perceived control, perceived behavioral control, and perceived ease of use variables found in the TPB, CAM, C-TAM-TPB, MM, and IDPT models. The CAS Perceived Usefulness Component accounts for the perceived usefulness and relative advantage variables found in the TAM, MM, C-TAM-TPB, and IDPT models and its Behavioral Component accounts for the behavioral attitude toward a behavior, behavioral attitude toward an object and behavioral intention to perform a behavior variables found in the TRA, TPB, CAM, TAM, and C-TAM-TPB models.

In summary, CAS provides a reliable and valid attitude toward (computing) behavior (A<sub>B</sub>) scale with good internal consistency, test-retest reliability and criterion validity (Selwyn, 1997b) that support the use of its four variable components constructs to underpin the research that is the subject of this proposal, limited only by its focus on computing behavior instead of gaming behavior.

#### **Technology Acceptance Model Two (TAM2)**

In early 2000, Venkatesh and Davis extended Davis' Technology Acceptance Model (TAM) to explain "... perceived usefulness and usage intentions in terms of social influence and cognitive instrumental processes" (2000, p. 186), naming the new theoretical model, seen in Figure 10, TAM 2. In TAM2 voluntariness, subject norm, and image are the social influence processes variables and job relevance, output quality, result demonstrability, and perceived ease are the cognitive instrumental processes. Subjective norm (SN), that had been deliberately omitted from the original TAM because it "...had no significant effect on intentions over and above perceived usefulness and ease of use" (Venkatesh & Davis, 2000, p. 187), is still defined as "the person's perception that most people who are important to him think he should or should not perform the behavior in question" (Fishbein & Ajzen, 1975, p. 302). Voluntariness (V) is defined slightly differently from earlier research that found it to be "the degree to which use of an innovation is perceived as being voluntary, or of free will" (Moore & Benbasat, 1991, p. 195) to the definition of "the extent to which potential adopters perceive the adoption decision to be non-mandatory" (Venkatesh & Davis, 2000, p. 188). Image (I) is still defined as "the degree to which use of an innovation is perceived to enhance one's image or status in one's social system" (Moore & Benbasat, 1991, p. 195). Job relevance (JR) is defined as "an individual's perception regarding the degree to which the target system is applicable to his or her job" (Venkatesh & Davis, 2000, p. 191). Output quality (OQ) is defined as "how well the system performs those tasks" that "it is capable of performing" "over and ... the degree to which those tasks match their job goals (job relevance)" (Venkatesh & Davis, 2000, p. 191). Result demonstrability (RD) is still defined as "the tangibility of the results of using the innovation, including their observability and

communicability" (Moore & Benbasat, 1991, p. 203). Perceived ease of use (PEOU) is defined in TAM2 as it was for the TAM, that it is "the degree to which a person believes that using a particular system would be free of effort" (Davis, 1989, p. 320).

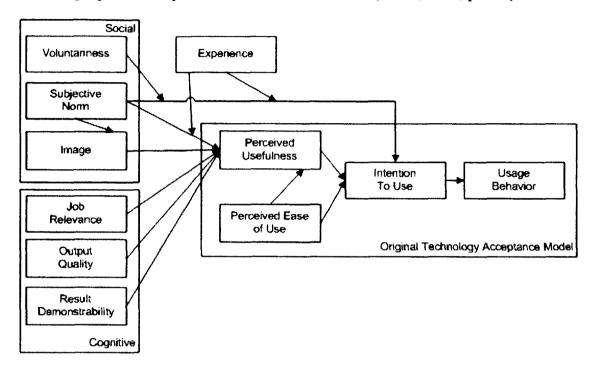


Figure 10. TAM2. Adapted from "A Theoretical Extension of the Technology Acceptance Model: Four Longitudinal Field Studies," by V. Venkatesh and F. D. Davis, 2000, Management Science, (2), p. 188. Copyright 2000 by the Institute for Operations Research and the Management Sciences.

Prior research by Taylor and Todd (1995), Moore and Benbasat (1991), and Davis et al., (1992) operationalized the TAM2 constructs for the 26 item instrument that they tested on 156 employees using longitudinal data on four different systems in four different organizations. Despite sample sizes of under 50 for all four studies and the use of only two items for four of the nine constructs, Venkatesh and Davis reported that TAM2 "... was strongly supported for all four organizations ... accounting for 40%- 60% of the variance in usefulness perceptions and 34%-52% of the variance in usage intention" (Venkatesh & Davis, 2000, p. 186). In summary, TAM2 extends TAM to try to explain

social influence (SN, V, and I) and cognitive instrumental processes (JR, OQ, RD, and PEOU) effects on perceived usefulness (PU) and behavioral intention (BI). It is however this degree of focus toward those social and cognitive variables, with the exception of PEOU, PU, and BI, that provides little support for their use to underpin the research that is the subject of this proposal.

## Adapted Technology Acceptance Model Two (A-TAM)

In late 2000, Venkatesh separately adapted Davis' TAM, the adapted version here called A-TAM and as shown in Figure 11, to return to it the ability to measure attitude toward using a system specific or object orientated technology (Ao) that Davis, Bagozzi, and Warshaw (1989) deliberately omitted in their then final TAM model (Davis et al., 1989, pp. 995-996; Venkatesh, 2000, p. 343), that favored attitude toward a behavior (A<sub>B</sub>). Differing with Davis, Bagozzi, and Warshaw (1989) belief that "workers' intentions were influenced by perceived usefulness; workers' intentions were slightly influenced by perceived ease of use; and the effects of beliefs on intentions were only partially mediated by attitudes" (Davis et al., 1989, p. 995), Venkatesh modified TAM to become "an anchoring and adjustment-based theoretical model of the determinants of systemspecific perceived ease of use" (Venkatesh, 2000, p. 342). A-TAM added the anchor constructs of internal and external control, emotion and intrinsic motivation, and emotion to measure early perceptions of new system ease of use. The dependent or response variable for the emotion anchor construct is conceptualized as computer anxiety, that in this proposal is categorized as an affective feeling (AF), and as seen in Table 2, uses nine dependent variable responses. This computer anxiety construct that mixes A<sub>0</sub> and A<sub>B</sub> items resembles Selwyn's CAS Affective Component construct.

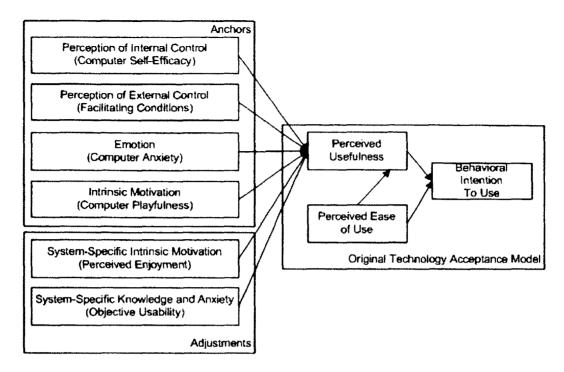


Figure 11. A-TAM. Adapted from "Determinants of Perceived Ease of Use: Integrating Control, Intrinsic Motivation, and Emotion into the Technology Acceptance Model," by V. Venkatesh, 2000, Information Systems Research, 11(4), p. 346. Copyright 2000 by the Institute for Operations Research and the Management Sciences.

Table 2

### A-TAM Survey Instrument Computer Anxiety Anchor Construct Items

Computers do not scare me at all.

Working with a computer makes me nervous.

I do not feel threatened when others talk about computers.

It wouldn't bother me to take computer courses.

Computers make me feel uncomfortable.

I feel at ease in a computer class.

I get a sinking feeling when I think of trying to use a computer.

I feel comfortable working with a computer.

Computers make me feel uneasy.

The dependent or response variables for the control anchor are internal control, conceptualized as computer self-efficacy (CSE), and external control, conceptualized as facilitating conditions (FC), and as seen in Table 3 uses five and ten dependent variable responses respectively. This perceived control construct that seems to focus on system

specific Ao items resembles Selwyn's CAS Perceived Control Component construct.

### Table 3

# A-TAM Survey Instrument Perceived Control Anchor Construct Items

# **Perceptions of External Control (Facilitating Conditions)**

I have control over using the system.

I have the resources necessary to use the system.

I have the knowledge necessary to use the system.

Given the resources, opportunities, and knowledge it takes to use the system, it would be easy for me to use the system.

The system is not compatible with other systems I use.

# Perceptions of Internal Control (Computer Self-Efficacy)

I could complete the job using a software package...

- ... if there was no one around to tell me what to do as I go.
- ... if I had never used a package like it before.
- ... if I had only the software manuals for reference.
- ... if I had seen someone else using it before trying it myself.
- ... if I could call someone for help if I got stuck.
- ... if someone else had helped me get started.
- ... if I had a lot of time to complete the job for which the software was provided.
- ... if I had just the built-in help facility for assistance.
- ... if someone showed me how to do it first.
- ... if I had used similar packages before this one to do the same job.

The dependent or response variable for the intrinsic motivation anchor is conceptualized as computer playfulness (CP) and as seen in Table 4, uses seven dependent variable responses.

## Table 4

# A-TAM Survey Instrument Computer Playfulness Anchor Construct Items

The following questions ask you how you would characterize yourself when you use computers:

- ... spontaneous
- ... unimaginative
- ... flexible
- ... creative
- ... playful
- ... unoriginal
- ... uninventive

Venkatesh expected that over time "system-specific perceived ease of use, while still anchored to the general beliefs regarding computers and computer use, will adjust to reflect objective usability, perceptions of external control specific to the new system environment, and system-specific perceived enjoyment" (Venkatesh, 2000, p. 342). Venkatesh added two adjustments constructs of perceived enjoyment (E) and objective usability (OU) to measure later perceptions of new system ease of use. The objective usability adjustment dependent or response variable "was measured as a ratio of time spent by the subject to the time spent by an expert on the same set of tasks" (Venkatesh, 2000, p. 361) while the dependent or response variable for the perceived enjoyment adjustment, as seen in Table 5, uses three dependent variable responses.

Table 5

A-TAM Survey Instrument Perceived Enjoyment Adjustment Construct Items

I find using the system to be enjoyable.

The actual process of using the system is pleasant.

I have fun using the system.

Although Venkatesh positited anchors and adjustments helped determine perceived ease of use (PEOU), the A-TAM instrument directly measured perceived ease of use and perceived usefulness (PU) that supported behavioral intention to use, that A-TAM also directly measured, as seen in Table 6. This PEOU, PU, and BI construct that seems to mix Ao and AB items resembles Selwyn's CAS Perceived Control, Perceived Usefulness and Behavioral Component constructs respectively. With all constructs satisfying reliability and discriminant validity criterion, three longitudinal field studies measured user reaction to voluntary use, perceived voluntariness measured to 6.0 on a 7.0 scale (Venkatesh, 2000), for three different new systems.

Table 6

A-TAM Survey Instrument Perceived Ease of Use, Usefulness and Behavioral Intention

Items

#### Perceived Ease of Use

My interaction with the system is clear and understandable.

Interacting with the system does not require a lot of my mental effort.

I find the system to be easy to use.

I find it easy to get the system to do what I want it to do.

## **Perceived Usefulness**

Using the system improves my performance in my job.

Using the system in my job increases my productivity.

Using the system enhances my effectiveness in my job.

I find the system to be useful in my job.

## **Behavioral Intention to Use**

Assuming I had access to the system, I intend to use it.

Given that I had access to the system, I predict that I would use it.

Venkatesh found significant support that the attitude toward a system specific computer object (Ao) modified TAM determinants "of perceived ease of use with the hypothesized determinants playing a role as expected over time with increasing experience with the target system" (2000, p. 355), explaining up to 60% of the variance in perceived ease of use (2000, p. 357). The utility of the A-TAM is that the anchor knowledge gained should allow fostering adjustment of an individual's perceived ease of use perceptions that had formed prior to direct experience with the system, with increasing experience of a system allows individuals to further adjust. Tellingly, Venkatesh "found an individual's general beliefs regarding computers were the strongest determinants of system-specific ease of use, even after significant direct experience with the target system" (Venkatesh, 2000, p. 360). In summary, despite the mix of items, A-TAM extended TAM back into measuring attitude toward using a system specific computer object (Ao) instead of attitude toward a

behavior (A<sub>B</sub>), providing little support for its newer variables use to underpin the research that is the subject of this proposal.

# Unified Theory of Acceptance and Use of Technology (UTAUT)

In 2003, Venkatesh, Morris, Davis, and Davis (2003) reported development and testing of their Unified Theory of Acceptance and Use of Technology (UTAUT) model shown at Figure 12 intended to provide "... a useful tool for managers needing to assess the likelihood of success for new technology introductions... (Venkatesh et al., 2003, p. 425)" and to help those managers understand what drives individual acceptance of new technology. Venkatesh, Morris, Davis, and Davis reviewed Fishbein and Ajzen's (1975) Theory of Reasoned Action, Ajzen's (1991) Theory of Planned Behavior, Davis' (1989) Technology Acceptance Model, Thompson, Higgins, and Howell's (1991) Model of PC Utilization, Davis, Bagozzi and Warshaw's (1992) Motivational Model, Taylor and Todd's (1995) Combined TAM and TPB Model, Rogers (1995) Innovation Diffusion Theory, and Compeau and Higgen's (1995) model that extended Bandura's (1986) Social Cognitive Theory. In UTAUT the four core determinants of intention and usage are performance expectancy, effort expectancy, social influence, and facilitating conditions; the four key moderators are gender, age, voluntariness, and experience; and attitude toward using technology, self- efficacy, and anxiety are not direct determinants of behavior. Venkatesh, Morris, Davis, and Davis compared the eight models and their extensions using data from four organizations, determining that the eight models "...explained between 17 percent and 53 percent of the variance in user intentions to use information technology" (Venkatesh et al., 2003, p. 425). From their analysis of these results, the authors developed the model (Venkatesh et al., 2003). Performance

expectancy (PE) is defined as "the degree to which an individual believes that using the system will help him or her to attain gains in job performance" (Venkatesh et al., 2003, p. 447) and is composed of five constructs from the different models that are "...perceived usefulness (TAM/TAM2 and C-TAM-TPB), extrinsic motivation (MM), job-fit (MPCU), relative advantage (IDT), and outcome expectations (SCT)" (Venkatesh et al., 2003, p. 447).

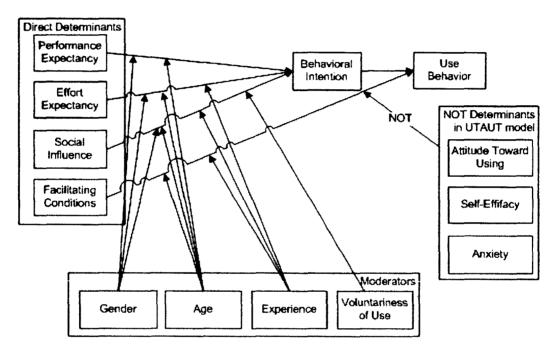


Figure 12. UTAUT. Adapted from "User Acceptance of Information Technology: Toward a Unified View," by V. Venkatesh, 2003, MIS Quarterly(3), p. 425. Copyright 2003 by the Society for Management Information Systems and Management Information Systems Research Center of the University of Minnesota.

Effort expectancy is defined as "the degree of ease associated with the use of the system" (2003, p. 450) and is composed of three constructs from the different models that are "...perceived ease of use (TAM/TAM2), complexity (MPCU), and ease of use (IDT)" (2003, p. 450). Social influence is defined as "the degree to which an individual perceives that important others believe he or she should use the new system" (2003, p. 452) and is composed of the three constructs from the different models that are "... subjective norm in

TRA, TAM2, TPB/DTPB and C-TAM-TPB, social factors in MPCU, and image in IDT" (2003, p. 452). Facilitating conditions is defined as "the degree to which an individual believes that an organizational and technical infrastructure exists to support use of the system" (2003, p. 453) and is composed of the three constructs from the different models that are "... perceived behavioral control (TPB/ DTPB, C-TAM-TPB), facilitating conditions (MPCU), and compatibility (IDT)" (2003, p. 453). The UTAUT authors excluded the self-efficacy construct that measures a person's belief in his or her capability to perform the behavior required to produce an outcome and anxiety as determinants of intention and usage based on previous research of Venkatesh (2000). In that previous research Venkatesh predicted those self-efficacy beliefs are "empirically distinct from effort expectancy (perceived ease of use)... modeled as indirect determinants of intention fully mediated by perceived ease of use ... distinct from effort expectancy and have no direct effect on intention above and beyond effort expectancy" (2003, p. 455). Attitude toward technology, defined as "an individual's overall affective reaction to using a system"(2003, p. 455) is composed of the four constructs from the different models that are "... attitude toward behavior (TRA, TPB/DTPB, C-TAM-TPB), intrinsic motivation (MM), affect toward use (MPCU), and affect (SCT)" (Venkatesh et al., 2003, p. 455). Because the authors found the attitude construct during UTAUT analysis was the strongest predictor of behavioral intention is some cases such as TRA, TPB/DTPB, and MM, but not significant in others, such as TAM-TPB, MPCU, and SCT, they attributed the difference in predictive ability to the absence of performance and effort expectancies (Venkatesh et al., 2003). Thus, they, perhaps prematurely because it is contrary to TRA and TPB/DTPB theory, declared "any observed relationship between attitude and

intention to be spurious and resulting from the omission of the other key predictors (specifically, performance and effort expectancies)" (Venkatesh et al., 2003, p. 455). The final UTAUT instrument used the dependent variable constructs shown at Table 7 was stated to outperform the original eight models "providing strong empirical support for UTAUT ... accounting for 70% of the variance ... in user intention - a substantial improvement over any of the eight models or their extensions" (Venkatesh et al., 2003, p. 467). For the four direct determinants, performance expectancy "varied with gender and age ... more significant for men and younger"; effort expectancy "also moderated by gender and age ... more significant for women and older"; social influence "nonsignificant ... without inclusion of moderators" and facilitating conditions "only matter for older workers in later stages of experience" (Venkatesh et al., 2003, p. 467). A review of the variable items in the UTAUT Performance Expectancy construct that uses Ao items finds that it resembles Selwyn's CAS Perceived Usefulness Component construct. Similarly, the variable items in the UTAUT Effort Expectancy construct that uses Ao items finds that it resembles Selwyn's CAS Perceived Control Component construct. The variable items in UTAUT's Anxiety construct differ most from Selwyn's CAS Affective Component construct in that they are Ao items and UTAUT subordinates them within the Behavioral Intention to Use the System construct, that when UTAUT's Attitude Toward Using Technology construct is added, resembles Selwyn's CAS Behavioral Component construct. UTAUTs Social Influence, Facilitating Condition, and Self-Efficacy constructs are dissimilar from CAS.

Table 7

# Venkatesh et al. 2003 Scale Measuring User Acceptance of Information Technology

## **Performance Expectancy**

- 01 U6 I would find the system useful in my job.
- 02 RA1 Using the system enables me to accomplish tasks more quickly.
- 03 RA5 Using the system increases my productivity.
- 04 OE7 If I use the system, I will increase my chances of getting a raise.

## **Effort Expectancy**

- 05 EOU3 My interaction with the system would be clear and understandable.
- 06 EOU5 It would be easy for me to become skillful at using the system.
- 07 EOU6 I would find the system easy to use.
- 08 EU4 Learning to operate the system is easy for me.

# **Attitude Toward Using Technology**

- 09 A1 Using the system is a bad/good idea.
- 10 AF1 The system makes work more interesting.
- 11 AF2 Working with the system is fun.
- 12 Affect1 I like working with the system.

## Social Influence

- 13 SN1 People who influence my behavior think that I should use the system.
- 14 SN2 People who are important to me think that I should use the system.
- 15 SF2 The senior management of this business has been helpful in the use of the system.
- 16 SF4 In general, the organization has supported the use of the system.

## **Facilitating Conditions**

- 17 PBC2 I have the resources necessary to use the system.
- 18 PBC3 I have the knowledge necessary to use the system.
- 19 PBC5 The system is not compatible with other systems I use.
- 20 FC3 A specific person (or group) is available for assistance with system difficulties.

#### Self-Efficacy

I could complete a job or task using the system if

- 21 SE1... there was no one around to tell me what to do as I go.
- 22 SE4 ... I could call someone for help if I got stuck.
- 23 SE6 ... I had a lot of time to complete the job for which the software was provided.
- 24 SE7 ... I had just the built-in help facility for assistance.

### **Anxiety**

- 25 ANX1 I feel apprehensive about using the system.
- 26 ANX2 It scares me to think that I could lose a lot of information using the system by hitting the wrong key.
- 27 ANX3 I hesitate to use the system for fear of making mistakes I cannot correct.
- 28 ANX4 The system is somewhat intimidating to me.

## **Behavioral Intention To Use The System**

- 29 BI1 I intend to use the system in the next <n> months.
- 30 BI2 I predict I would use the system in the next <n> months.
- 31 BI3 I plan to use the system in the next <n> months

In 2013, Taiwo and Downe, stating that "in terms of statistical significant magnitude and direction, reports on the model are diverse" (Taiwo & Downe, 2013, p. 48), performed a review of 37 studies related to UTAUT and performed a meta-analysis of empirical findings in 15 UTAUT studies conducted between 2001 and 2011. Taiwo and Downe used meta-analysis inclusion criteria adapted from Ma and Liu (Ma & Liu, 2004) that required the paper be a behavioral study, involve technology investigation, directly or indirectly empirically test UTAUT, report correlation co-efficient or values that could be so correlated, report sample size, and be published after 2003 (Taiwo & Downe, 2013). Taiwo and Downe examined in the studies only the six variables of performance expectancy, effort expectancy, social influence, facilitating conditions, behavioral intention, and use behavior that Venkatesh found to have significant effect (Taiwo & Downe, 2013; Venkatesh et al., 2003). Taiwo and Downe found that for UTAUT "that only the relationship between performance expectancy and behavioral intention is strong ... the relationships between effort expectation, social influence, and behavioral intention are weak. Similarly, the relationship between effort facilitating condition, behavioral intention, and use behavior is also weak" (Taiwo & Downe, 2013, p. 48). Because Taiwo and Downe found in many UTAUT studies small sample sizes, insufficient measurement statistics and that "UTAUT theory is merely cited in many article but not actually used" (2013, p. 55), they recommend future studies include use of the T-test and other statistical methods. In summary, studies do not support the theory that UTAUT is the only, or even the leading, "... tool for managers needing to assess the likelihood of success for new technology introductions... (Venkatesh et al., 2003, p. 425)," especially when trying to measure attitude toward a behavior (A<sub>B</sub>) such as gaming or computing instead of a system specific object (Ao) such as a particular game or computer.

# Bonanno and Kommers Scale Measuring Attitude toward Instructional Gaming

In 2008, Bonanno and Kommers, finding no previous research investigation into learners' attitude to gaming, developed their instrument based upon the constructs identified by Kay's (1993) CAM research, Davis' (1993) TAM research, and Selwyn's (1997b) CAS research that resulted in the research model seen at Figure 13.

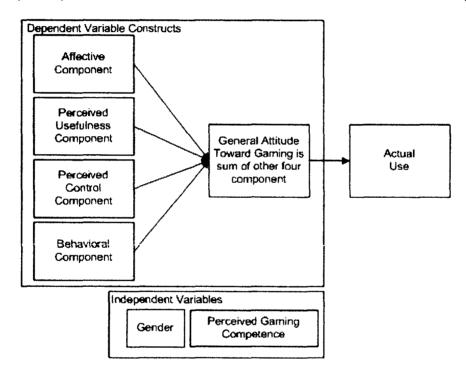


Figure 13. Bonanno and Kommers study. Adapted from "Exploring the Influence of Gender and Gaming Competence on Attitudes Towards Using Instructional Games," by P. Bonanno and P. Kommers, 2008, British Journal of Educational Technology, (1), p. 106. Copyright 2008 by Blackwell Publishing Ltd.

In Bonanno and Kommers study, Selwyn's four CAS dependent variable constructs are collected and summed to determine General Attitude Toward Gaming with gender and age being the independent variables. Bonanno and Kommers (2008) instrument incorporated from Kay (1993) and Davis (1993) their components of affect (feelings

towards computers), cognition (perceptions and information regarding computers), conation or behavioural (behavioural intentions and actions with respect to computers), perceived behavioural control (perceived ease, or difficulty, of using computers), and perceived usefulness (the degree to which an individual believes using computers will enhance their job performance). Like Selwyn (1997b), Bonanno and Kommers' (2008) instrument shown at Table 8 marked reversal items that required inverting scale values for evaluation with an asterisk.

Table 8

Bonanno and Kommers 2008 Scale Measuring Attitude toward Instructional Gaming

01 A1 Given the opportunity to use a game such as Empire Earth or SIMS, I am afraid	that I
might have trouble in navigating through it.*	

<sup>02</sup> U1 Games help me relax and thus do my work better.\*

<sup>03</sup> C1 I could probably teach myself most of the things I need to know about games.\*

<sup>04</sup> B1 I would avoid learning a topic if it involves Games.

<sup>05</sup> A2 I hesitate to use a game in case I look stupid.

<sup>06</sup> U2 Games can enhance the learning experience to a degree which justifies the extra effort.

<sup>07</sup> C2 I am not in complete control when I use a computer for games.

<sup>08</sup> A3 I don't feel uneasy about using a game.

<sup>09</sup> C3 I can make the computer do what I want it to do while playing a Game.\*

<sup>10</sup> B2 I only use games when told to.\*

<sup>11</sup> C4 I need an experienced person nearby when I'm using a game.\*

<sup>12</sup> A4 Playing games does not scare me at all.\*

<sup>13</sup> U3 Most things that one can get from a game can be obtained or arrived at through other means.

<sup>14</sup> B3 I avoid playing games. 0.001\*

<sup>15</sup> C5 If I get problems using a game, I can usually solve then one way or the other.\*

<sup>16</sup> A5 I hesitate to use a computer for playing games as I'm afraid of making mistakes I can't correct.\*

<sup>17</sup> U4 Games provide more interesting and imaginative ways for learning.

<sup>18</sup> B4 I will use games regularly throughout school/college.\*

<sup>19</sup> C6 I do not need somebody to tell me the best way to use a game.

<sup>20</sup> A6 Games make me feel uncomfortable.\*

<sup>21</sup> U5 Games make it possible to learn more productively.

It drew from the validated work of Selwyn (1997b), using the same four dependent variable constructs, that is the Affective Component ("A" - six items), the Perceived Usefulness Component ("U" - five items), the Perceived Control Component ("C" - six items) and the Behavioural Component ("B" - four items), shown in order of presentation on their instrument. Bonanno and Kommers administered their instrument to 170 Maltese college biology students to assess their five dependent variables consisting of the four components of attitude towards gaming – affective components, perceived control, perceived usefulness, behavioral components, and the computed variable of the sum of the four components, against the independent variables of gender and perceived gaming competence. Their research questions asked is there any gender-related difference regarding (1) the four attitudinal components or (2) general attitude toward gaming and (3) is there any relation between gaming competence and attitude towards gaming. Of the 170 students in the sample, selected from a larger 367-person sample of college Biology students, 66.5% were of the male gender and 33.5% were of the female gender, ranging in age from 16 to 18 years with mean age not determined. Bonanno and Kommers (2008) found significant gender differences in the four components of attitude towards gaming and in the general attitude toward gaming, with men more positive. They also found enthusiastic gamers more favorable than moderate or non-gamers, in declining order. Bonanno and Kommers stated that "...promoting a pedagogy that integrates gaming with learning is a gradual process that takes time and that passes through various stages involving a process of attitudinal change" (2008, p. 98). Bonanno and Kommers continued that because "...attitudes are a function of beliefs, learners and teachers will only use games for learning if they come to believe that gaming leads to positive task and

person-oriented outcomes. Those who believe that gaming leads to negative outcomes, such as decreased...performance... will definitely develop critical attitudes" (2008, p. 98). Because the data does not indicate if the 170 students were randomly selected from the larger 367-person sample volunteer and small sample size biases may exist. Bonanno and Kommers state the instrument requires "...further refinement and validation in order to ensure reliability and construct validity" (2008, p. 106). A potential population limitation of extending their results to the U.S. Army was that Bonanno and Kommers used college students instead of adults. Neither did they examine attitude towards games as serious as those used by the U.S. Army, the purpose of which is to train Soldiers to wage war.

In summary Ajzen and Fishbein stated "Individuals will intend to perform a behaviour when they evaluate it positively and when they believe that important others think they should perform it" (1980, p. 6) and that "...to predict a single behaviour we have to assess the person's attitude toward the behaviour and not his attitude toward the target at which the behaviour is directed" (1980, p. 27). In 1993, Kay developed the Computer Attitude Measure (CAM) to measure attitude toward the use of computer systems (Kay, 1993) and Davis developed the Technology Acceptance Model (TAM) to measure the causal relationships between system design features, perceived usefulness, perceived ease of use, attitude toward using, and actual usage behavior (Davis, 1993). In 1995, Rogers maintained in his Innovation Decision Process Theory that people's attitudes towards a new technology are a key element in its diffusion (1995). In 1997, building upon Kay's CAM, Davis' TAM, and Ajzen's theory of Planned Behavior (Ajzen, 1988), Selwyn developed the Computer Attitude Scale (CAS) for measuring attitude toward computers. In 2008, Bonanno and Kommers extend Ajzen's and Fishbein's 1980

argument, stating it is a fallacy to assign "attitudes towards objects, in this case digital games, as this limits the prediction of the overall pattern of behaviour and understanding of particular actions with respect to the object" (2008, p. 98). Building upon this research base and Kay's CAM, Davis' TAM, and Selwyn CAS instruments, Bonanno and Kommers developed their instrument to "... measure, not attitude to games (as objects), but attitude towards gaming (the behaviour)" (2008, p. 98). Thus, if attitudes are "states that are based on aggregates of beliefs and that develop into patterns of stable individual differences" (Snow, Corno, & Jackson, 1996, p. 290), and changing individuals' behaviour is possible once their attitudes have been identified, (Zimbardo, Ebbesen, & Maslach, 1977), and social behaviour can be predicted if attitudes are understood (Ajzen & Fishbein, 1980), then understanding the influence of learner factors on Soldier's general attitude towards Army Serious Gaming is important.

### CHAPTER III

#### Method

# Population and Sample

Participants were 709 active duty male and female U.S. Army Soldiers. Because the total Army population size was over a million, it was impractical to query them all. This study drew its sample from the over 300,000 Soldiers who log into Army Knowledge Online (AKO), the Army's intranet, at least once a week. Based upon previous work (Krejcie & Morgan, 1970), this study required a sample population size of at least 384 to obtain a confidence level of 95% for the actual 31 December 2014 population of 498,642 active duty Soldiers - for a .05 confidence interval. The selection strategy was that at the start of the study window period, upon logging into the AKO home page, it presented a question to active duty commissioned, non-commissioned, and enlisted Soldiers that asked them to participate in a short survey to obtain their attitudes on Army serious gaming use. Answering yes routed the Soldier to the on-line instrument.

#### Research Variables

The researcher, as part of a qualitative research graduate class in preparation for this research, conducted unpublished research that included a very small pilot in 2010. Primarily a qualitative study that investigated what independent variable learner factors might influence general attitude to using serious games, the study also investigated Bonanno and Kommers (2008) dependent variable constructs underlying utility and validity using primarily qualitative techniques with some quantitative aspects. The Selwyn (1997b) research, the Bonanno and Kommers (2008) research, and this researcher's 2010 unpublished research techniques and findings, are discussed in the

appropriate sections that follow.

# Dependent variables

The dependent variable general attitude toward Army serious gaming is comprised of the sum of Selwyn's four dependent variable components of attitude that are the affective component, the perceived control component, the perceived usefulness component, and the behavioral component constructs. The affective component measures feelings of fear, hesitation, and uneasiness towards the use of ASG. The perceived control component measures feelings and reactive behaviors while manipulating ASG. The perceived usefulness component measures behaviours arising from beliefs about the advantages of using ASG for training. The behavioral component measures the positive behavior of willingness to use ASG for learning and the negative behavior of tending to avoid the use of ASG for learning. Selwyn's (1997b) development of these variables through the use of Exploratory Factor Analysis (EFA), and the modifications to them by Bonanno and Kommers (2008) and this researcher, must be understood first before explaining the independent variables of gender, age, education level, military class, and perceived gaming competence, that may control them, that are discussed later.

Factor analysis "represents a complex array of structure-analyzing procedures used to identify the interrelationships among a large set of observed variables and then, through data reduction, to group a smaller set of these variables into dimensions or factors that have common characteristics..." (Pett, Lackey, & Sullivan, 2003, p. 2). Factor analysis is such a complex and labor-intensive task that before the advent of computers, "simply performing a factor analysis was often sufficient to obtain a Ph.D." (Steiger, 1996, p. 617). Therefore before proceeding, it is necessary to briefly explain

factor analysis and Selwyn's (1997b) success at it that underpins this research effort.

A factor is a "linear combination or cluster of related observed variables that represents a specific underlying dimension of a construct, that is as distinct as possible from the other factors in the solution..." (Pett et al., p. 2). Factor analysis can be "used for theory and instrument development and assessing construct validity of an established instrument when administered to a specific population. Once the internal structure of a construct has been established, factor analysis can also be used to identify external variables... that appear to relate to the various dimensions of the construct of interest..." (Pett et al., p. 3). The most prevalent form of factor analysis is Exploratory Factor Analysis (EFA), used when the "researcher does not know how many factors are necessary to explain the inter-relationships among a set of characteristics, indicators, or items..." to "explore the underlying dimensions of the construct of interest" (Pett et al., p. 3). Pett et al. (2003, p. 11) define the steps of EFA as specify the problem, generate the items and initially test the instrument, assess the adequacy of the correlation matrix, extract the initial factors, rotate the factors, refine the solution, interpret the findings, and report and replicate the results. EFA requires measurement, the process of assigning "numbers to objects, events, or situations in accord with some rule" (Kaplan, 1964, p. 177), and instrumentation, a component of measurement, defined as "the development of a measurement device – scale, instrument, test or tool- - following specific rules of psychometrics" (Pett et al., p. 14).

The remainder of this dependent variable section concentrates on Selwyn's EFA, providing additional EFA explanatory material as needed, and explaining minor modifications made for this research with the rational for the changes and the analytical

results from this research that demonstrated no loss of validity due to the modifications.

Selwyn specified the EFA problem as, "the strong need... to be aware of student's attitudes toward using" computer technology requiring "development of an instrument for measuring the attitudes toward" computer use. Because a "fundamental outcome measure of students' computer use is their attitude toward using the technology," for students that "find themselves free to choose whether... to continue to use IT," their attitudes "will have a very strong influence on their future pattern of IT use" (1997b, p. 35).

For this research, the problem is the need to inform the Army of learner demographic factors that influence Soldier's general attitude toward the use of Army serious gaming for instructional purposes, because understanding these attitudes should help the Army to tailor serious game pedagogical design where possible or make different training investments where it is not possible.

Selwyn generated the initial 49 item norm-referenced pool following Likert's example "by both writing new items and adapting items from available scales... covering subjects' affective responses toward using computers; cognitive attitudes toward using computers both in college and in work; perceived usefulness; perceived control and behavioural attitudes toward using computers both in college and in work" (1997b, p. 36). The 49-item initial size for four factors is well within the Pett, et al. guidance for "10-15 initial items per suspected sub-scale" (Pett et al., p. 45) for Likert scale items. Selwyn's Likert values ranged from Strongly Agree to Strongly Disagree. Selwyn initially tested the 49-item instrument on 266 students. That figure falls between the 200-subject figure Comrey and Lee (1992), ascribe "fair" adequacy to and the 300-subject figure they ascribe "good" adequacy to, being closer to good than to fair.

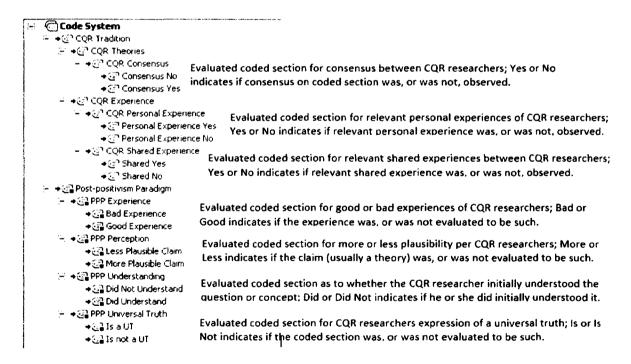
This 2015 research's 709 respondents sample size fell between the 500-subject figure Comrey and Lee (1992), ascribe "very good" adequacy to and the 1000-subject figure that they ascribe "excellent" adequacy to. For the 2010 research that preceded it, the 21 Likert scale items Selwyn concluded with shown in Table 1 in the literature review, that Bonanno and Kommers (2008) slightly modified as shown in Table 8 in the literature review, were modified slightly further based on qualitative research methods in unpublished research in 2010. The concept analysis phase of factor analysis can, and often should, benefit from qualitative methods that "study fact, observations, and experiences that can be used as empirical indicators when developing an instrument... for conceptualizing and operationalizing constructs" (Pett et al., 2003, p. 25) that are not visible, such as attitude. For that reason, this 2010 research used both the phenomenology and focus group qualitative research methods to determine the empirical indicators that demonstrated the existence of the attitude phenomena in question. The perceptions of (independent variable) learner factors that may influence attitude toward the use of serious military games were obtained from first a focus group and later from several professional instructional designers. The instructional designer's perceptions of the attitudinal dependent variables within the Bonanno and Kommers instrument, that was slightly modified from Selwyn's instrument (1997b), were also obtained and analyzed. The Consensual Qualitative Research (CQR) technique was used to obtain their perceptions, with the interviews recorded, transcribed verbatim, and then coded and analyzed using the Max QDA software tool. This section will very briefly discuss this 2010 qualitative research's findings regarding the dependent variable data with additional dependent variable finding and independent variable finding discussed in the instrument

design section.

Within the qualitative research in 2010, as shown in table 9, the CQR coding of the CQR Tradition domain annotated the categories of participant's consensus on theories, the presence of relevant personnel experiences, and the presence of relevant shared experiences (with other participants). The CQR coding of the CQR Postpositivism Paradigm domain annotated the categories of participant's evaluation (good or bad) of relevant personnel experiences, their perception (less or more plausible) of claims, their understanding (did or did not) of the topic being discussed, and if they perceived a universal truth in a statement.

Table 9

CQR Coding of the Tradition and Post-positivism Paradigm Domains



Within the qualitative research in 2010, as shown in table 10, the CQR coding of the Instrument (Influences on Attitude) domain annotated participant opinions of Bonanno and Kommers instrument's categories of the affective, behavioral, perceived

control, and perceived usefulness components construct validity.

Table 10

CQR Coding of the Instrument (Influences on Attitude) Domain

			Table 2: Statistical data for the 21 separate variables
Instrument (Influences on Attitude)		*******	Statement
→ c_a Technology Manipulation Reactive Behaviours			
• € 2 C2	No	Code	Description
*2.64 •2.1G			
•€2C5	i	Αı	Given the opportunity to use a game such as Empire Earth or SIMS.
		•	I am afraid that I might have trouble in payigating through it.
+	2	Uı	Games help me relax and thus do my work better.
• :: 3 C4	<del>&gt;</del> 3	C.	I could probably teach myself most of the things I need to know
◆c;2 C6			about games.
◆্র Affective Components	4	B,	I would avoid learning a topic if it involves Games.
- •22 Time Phase	5	Δz	I bestrate to use a game in case I look stupid.
◆ £3 During Geming	6	U,	Games can enhance the learning experience to a degree which
+∈ à Before Garring		•	justifies the extra effort.
- → da Feelings of Fear	7	$\mathbb{C}_2$	I am not in complete control when I use a computer for games.
+@≧A1	8	Ai	I don't feel uneasy about using a game.
+ <u>€.</u> 1 A4	9	C',	I can make the computer do what I want it to do while playing a
→ ← Sig Feelings of Hesitation			Game.
+8/2 A2	10	B2	I only use games when told to.
+ ≥ 1 AS	11	Ci	I need an experienced person nearby when I'm using a game.
~ ♦ ¿≩ Feelings of Linease	1.2	Α.	Playing games does not scare me at all.
+€3A3	13	U,	Most things that one can get from a game can be obtained or arrived
+ jj} A6			at through other means.
◆¿¾ Behavioral Components	14	B;	I avoid playing games.
<ul> <li>→ ¿¿¿ Intent to Avoid Games</li> </ul>	15	€'s	If I get problems using a game, I can usually solve then one way or
÷3,281			the other.
+ <u>€</u> 383	16	Λs	i hesitate to use a computer for playing games as I'm afraid of
- •¿å Willingness to Use Games			making mistakes I can't correct.
◆£2 80	1.7	$\mathbf{U}_{4}$	Games provide more interesting and imaginative ways for learning.
+@ <b>3</b> 84	18	B <sub>4</sub>	I will use games regularly throughout school/college.
+ಲ್ಲ≩ Perceived Usefulness	19	C,	I do not need somebody to tell me the best way to use a game.
<ul> <li>+ ⇒@} Negative Beliefs of Gaming Usefulness</li> </ul>	20	Λ.	Cames make me feel uncomfortable.
<ul><li>€24 U3</li></ul>	21	<del>&gt;</del> 1'4	Cames make it possible to learn more productively:
- + La Positive Beliefs of Gaming Usefulness			
•€: <b>•</b> UI			
•53·10			<ul> <li>2007 The Authors, Journal compilation + 2007 British Educational Communications and To</li> </ul>
• : W			
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As shown at table 11 the general judgments for this pilot of the Instrument (Influences on Attitude) domain were that all items in all categories were agreed to establish a relationship between the operationalized attitude concept and the learner factors. For this quantitative part of the 2010 research, each participant used a three point Likert scale to rate each hypotheses on whether a potential learner factor did (yes), did not (no), or might (maybe) establish a relationship between the operationalized attitude concept and the four attitude factors under examination. An evaluation then determined the degree of agreement. General agreement means agreement in all or all but one of the cases, there being four cases of examination of the attitudinal dependent variables with

general agreement at the right end of the Likert scale.

Table 11

General Judgments for the Instrument (Influences on Attitude) Domain

As of 28 Nov 2010	Does item e	es tablish	a relatio	onship t	et <del>wee</del> n oper	ationalized :
Item #addresses:	B& K (2008)	P001	P002	P003	Agreement	Judgement
Feelings of fear, hes	itation, and	uneasino	ess exper	ienced l	pefore and du	ring gaming
A1	Yes	Yes	Maybe	Yes	Yes	
A2	Yes	Yes	Maybe	Yes	Yes	
A3	Yes	Yes	Maybe	Yes	Yes	
A4	Yes	Yes	Maybe	Yes	Yes	
A5	Yes	Yes	Maybe	Yes	Yes	
A6	Yes	Yes	Maybe	Yes	Yes	
Willingness to use g	ames for lea	rning as	a positiv	e behav	ior and avoid	ance tenden
B1	Yes	Yes	Yes	Yes	Yes	
B2	Yes	Yes	Yes	Yes	Yes	
B3	Yes	Yes	Yes	Yes	Yes	
B4	Yes	Yes	Yes	Yes	Yes	
One's feelings and r	eactive beha	viours v	vhile mai	nipulati r	g technologic	al tools.
a	Yes	Yes	Yes	Yes	Yes	
æ	Yes	Yes	Maybe	Yes	Yes	
а	Yes	Yes	Maybe	Yes	Yes	
C4	Yes	Yes	Yes	Yes	Yes	
CS CS	Yes	Yes	Yes	Yes	Yes	
06	Yes	Yes	Yes	Yes	Yes	
Behaviours arising fo	rom beliefs a	about th	e advant	ages of	using games f	or learning.
U1	Yes	Yes	Yes	Yes	Yes	
U2	Yes	Yes	Maybe	Yes	Yes	
U3	Yes	Yes	Yes	Yes	Yes	
U4	Yes	Yes	Maybe	Yes	Yes	
U5	Yes	Yes	Yes	Yes	Yes	
Item #addresses:	B&K (2008)	P001	P002	P003	Agreement	Judgement

General agreement on an item establishing a relationship between the operationalized attitude concept and the four attitude factors under examination in CQR is unusual, indicating that the 2010 qualitative analysis supports their use.

Typical agreement includes more than half of the cases being the usual assessment, with variant including at least two cases and rare being one case. The transcripts, codes, and analysis were then sent to an external auditor (assessor), who agreed with all judgments except that participant 002's statement that the "during" aspect

of the Time Phase within the Affective Components category in the instrument (Influences on Attitude) domain were not well designed (discussed in the instrument section). The 2015 instrument for the current research mitigated all 2010 concerns four years before its use.

Although Selwyn's research article (1997b) does not detail how the adequacy of the correlation matrix for the four factors was assessed, Bartlett's test of sphericity and the Kaiser-Meyer-Olkin (KMO) measure of sampling adequacy were run on this research's four factors that were derived from Selwyn's (1997b) and Bonanno and Kommers (2008) four factors.

For the affective component's factor for this research, as shown at table 12 Bartlett's test of sphericity was significant ( $\chi^2 = 1068.001$ , df = 15, p = 000) indicating the correlation matrix was not an identity matrix that "would imply that there were no interrelationships among the items" (Pett et al., p. 63). The KMO measure of sampling adequacy was .839, greater than the .70 recommended value (Pett et al., p. 81), suggesting that the sample size was sufficient relative to the six items in that factor.

Table 12

KMO and Bartlett's Test for Affective Component

**KMO and Bartlett's Test** 

Kaiser-Meyer-Olkin Measure	.839	
Bartlett's Test of Sphericity	1068.001	
	15	
	Sig.	.000

Anti-Image Correlation (AIC) matrices calculated the Individual Measures of Sampling Accuracy (MSA) for each item (A1 = .851; A2 = .860; A3 = .886; A4 = .881; A5 = .817; A6 = .798) were greater than the recommended .70 threshold (Pett et al., p.

82), indicating that for this factor "the correlations among the individual items are strong enough to suggest that the correlation matrix is factorable" (Pett et al., p. 81).

For the behavioral component's factor for this research, as shown at table 13 Bartlett's test of sphericity was significant ( $\chi^2 = 962.841$ , df = 6, p = 000) indicating the correlation matrix was not an identity matrix. The KMO measure of sampling adequacy was .770, suggesting that the sample size was sufficient relative to the four items in that factor.

Table 13

KMO and Bartlett's Test for Behavioral Component

**KMO** and Bartlett's Test

Kaiser-Meyer-Olkin Measure	.770	
Bartlett's Test of Sphericity	962.841	
	6	
	Sig.	.000

AIC matrices calculated the MSA for each item (B1 = .797; B2 = .847; B3 = .730; B4 = .753) indicating that for this factor "the correlations among the individual items are strong enough to suggest that the correlation matrix is factorable" (Pett et al., p. 81).

For the perceived control component's factor for this research, as shown at table 14 Bartlett's test of sphericity was significant ( $\chi^2 = 843.762$ , df = 15, p = 000) indicating the correlation matrix was not an identity matrix. The KMO measure of sampling adequacy was .772, suggesting that the sample size was sufficient relative to the six items in that factor. AIC matrices calculated the MSA for each item (C1 = .833; C2 = .733; C3 = .750; C4 = .811; C5 = .777; C6 = .742) indicating that for this factor "the correlations among the individual items are strong enough to suggest that the correlation matrix is factorable" (Pett et al., p. 81).

Table 14

KMO and Bartlett's Test for Perceived Control Component

**KMO and Bartlett's Test** 

Kaiser-Meyer-Olkin Measure	.772	
Bartlett's Test of Sphericity	843.762	
	15	
	Sig.	.000

For the perceived usefulness component's factor for this research, as shown at table 15 Bartlett's test of sphericity was significant ( $\chi^2 = 2501.867$ , df = 10, p = 000) indicating the correlation matrix was not an identity matrix. The KMO measure of sampling adequacy was .874, suggesting that the sample size was sufficient relative to the five items in that factor.

Table 15

KMO and Bartlett's Test for Perceived Usefulness Component

**KMO** and Bartlett's Test

Kaiser-Meyer-Olkin Measure	.874					
Bartlett's Test of Sphericity	Bartlett's Test of Sphericity Approx. Chi-Square					
	10					
1	Sig.	.000				

AIC matrices calculated the MSA for each item (U1 = .898; U2 = .888; U3 = .946; U4 = .835; U5 = .842) indicating that for this factor "the correlations among the individual items are strong enough to suggest that the correlation matrix is factorable" (Pett et al., p. 81).

In summary, factor analysis was suitable for all four factors with all items for this research that were slightly modified from Selwyn's, leading to the conclusion that Selwyn's four factors were also factorable.

Selwyn, having determined that the matrix was factorable, selected the Principal Component Analysis (PCA) method of factor extraction (Selwyn, 1997b, p. 36) to identify and compute composite scores for the factors. PCA "assumes that there is as much variance to be analyzed as the number of observed variables and that all of the variance in an item can be explained by the extracted factors" (Pett et al., p. 91) and Selwyn's use of Likert scales met the PCA requirement "that the variables being examined be based on similar units of measurement" (Pett et al., p. 90).

Selwyn (1997b), beyond stating that PCA was used to extract the initial factors for the 49 items presented to the 226 students in the sample population, did not describe in detail how the first stage for the factor extraction, that of defining the number of initial factors, was conducted. Typically, extraction begins by "providing an initial estimate of the total amount of variance in each individual item that is explained by the factors" about to be extracted, the explained variance called the item's communality, that can range from 0 to 1.00 "higher values indicating that the extracted factors explain more of the variance of an individual item" (Pett et al., p. 88). A communality value of zero explains none of the variance of an item and a value of 1.00 explains all of the variance. PCA assigns an initial communality estimate of 1.00 for each item because the actual item communality value cannot be determined until after factor analysis is complete. Eigenvalues that can be positive or negative values, represent the amount of item variance explained by a principal component or factor, with values greater than zero being factorable. Eigenvector correlation matrices are columns of weights, that when multiplied by the square root of a principal components eigenvalue are referred to as factor loadings, that are used to compute the proportion of a factor's total item variance.

For this research, the initial PCA extraction procedure for this research's four factors, that were derived from Selwyn's (1997b) and Bonanno and Kommers (2008) four factors, was conducted to determine if similar results would occur as had for Selwyn. They did, producing the results that follow in the SPSS generated correlation matrices.

For the affective component's factor for this research, as shown at table 16 all six item means lie to the right of the five point Likert distribution midpoint "suggesting the items are indeed a concern" (Pett et al., p. 95) to the 709 respondents. In the correlation matrix item A4 loaded below .3 against A1 (.258), A2 (.267), and A3 (.259) but loaded more strongly against A5 (.382) and A6 (.376). In ascending order (A1 to A6), table 17 shows initial eigenvalues and total variance explained by the six items.

Table 16

Descriptive Statistics for Affective Component Factor Analysis

## **Descriptive Statistics**

	Mean	Std. Deviation	Analysis N
Given the chance to train using an Army serious game such as Virtual BattleSpace2 or Tactical Iraqi, I am NOT afraid that I might have trouble learning in navigating through it.	4.1848	1.04746	709
I DO NOT hesitate to train using an Army serious game in case I might look stupid.	4.2581	.91886	709
l do not feel uneasy about learning using a Army serious game.	3.9464	1.11990	709
Playing Army serious games does not scare me at all.	4.3230	.98795	709
I DO NOT hesitate to play Army serious games because I am afraid of making learning mistakes.	4.3131	.83909	709
Army serious games DO NOT make me feel uncomfortable in learning.	4.1425	.92104	709

Table 17

Total Variance Explained for Affective Component Factor Analysis

**Total Variance Explained** 

	Initial Eigenvalues			Extraction Sums of Squared Loadings		
Component	Total	% of ∨ariance	Cumulative %	Total	% of Variance	Cumulative %
1	2.932	48.868	48.868	2,932	48.868	48.868
2	.785	13.091	61.959	.785	13.091	61.959
3	.740	12.337	74.296	.740	12.337	74.296
4	.616	10.261	84.556	.616	10.261	84.556
5	.535	8.913	93.470	.535	8.913	93.470
6	.392	6.530	100.000	.392	6.530	100.000

Extraction Method: Principal Component Analysis.

Because all six eigenvalues were greater than zero all six items were factorable.

For the behavioral component's factor for this research, as shown at table 18 three of the four item means lie to the right of the midpoint of the Likert distribution

Table 18

Descriptive Statistics for Behavioral Component Factor Analysis

**Descriptive Statistics** 

	Mean	Std. Deviation	Analysis N
I would NOT avoid training on a topic if it involves training using Army serious games.	4.0635	1.06706	709
I DO NOT only use Army serious games when I am told to.	2.7504	1.10776	709
I DO NOT avoid playing Army serious games.	3.7334	1.18048	709
I will use Army serious games regularly throughout my military career.	3.3738	1.13119	709

As before this suggests a concern (Pett et al., 2003) to the 709 respondents. The outlier's wording, that is a reversal item, may have been confusing. In the correlation matrix however all items loaded above .3 against their three companions. In ascending

order (B1 to B4), table 19 shows initial eigenvalues and total variance explained by the four items.

Table 19 Total Variance Explained for Behavioral Component Factor Analysis

**Total Variance Explained** 

l l	Initial Eigenvalues			Extraction Sums of Squared Loadings		
Component	Total	% of ∀ariance	Cumulative %	Total	% of Variance	Cumulative %
1	2.538	63.448	63.448	2.538	63.448	63.448
2	.686	17.152	80.600	.686	17.152	80.600
3	.449	11.231	91.831	.449	11.231	91.831
4	.327	8.169	100.000	.327	8.169	100.000

Extraction Method: Principal Component Analysis.

Because all four eigenvalues were greater than zero all four items were factorable.

For the perceived control component's factor, as shown at table 20 all six item means lie to the right of the midpoint of the Likert distribution suggesting a concern to the 709 respondents.

In the correlation matrix, four of the six items displayed degrees of weak loading against their peers, three using reversal language that may have confused. Item C1 loaded below .3 against C2 (.170), C3 (.298), and C6 (.198) but loaded more strongly against C4 (.315) and C5 (.338). Item C2 loaded below .3 against C1 (.170) and C6 (.085) but loaded more strongly against C3 (.483), C4 (.330), and C5 (.366). Item C3 loaded below .3 against C1 (.298) and C6 (.193) but loaded more strongly against C2 (.330), C4 (.333), and C5 (.428). Item C6 loaded below .3 against C1 (.198), C2 (.085), and C3 (.193) but loaded more strongly against C4 (.312) and C5 (.361).

In ascending order (C1 to C6), table 21 shows initial eigenvalues and total variance explained by the six items.

Table 20

Descriptive Statistics for Perceived Control Component Factor Analysis

# **Descriptive Statistics**

	Mean	Std. Deviation	Analysis N
I could probably teach myself most things I need to know about Army serious games.	3.9901	.91049	709
I AM in complete control of my avatar when I train using Army serious games.	3.2609	1.02009	709
I can make the computer do what I want it to do while playing an Army serious game.	3.6389	1.02343	709
I DO NOT need an experienced person nearby when I am using an Army serious game.	3.6812	1.11738	709
If I experience problems training on an Army serious game, I can usually solve them.	3.7250	.91855	709
I do not need somebody to tell me the best way to use an Army serious game.	3.2863	1.05557	709

Table 21

Total Variance Explained for Perceived Control Component Factor Analysis

## **Total Variance Explained**

	Initial Eigenvalues			Extraction Sums of Squared Loadings			
Component	Total	% of Variance	Cumulative %	Total	% of Variance	Cumulative %	
1	2.612	43.526	43.526	2.612	43.526	43.526	
2	.999	16.652	60.179	.999	16.652	60.179	
3	.789	13.147	73.325	.789	13.147	73.325	
4	.640	10.673	83.998	.640	10.673	83.998	
5	.514	8.566	92.564	.514	8.566	92.564	
6	.446	7.436	100.000	.446	7.436	100.000	

Extraction Method: Principal Component Analysis.

Because all six eigenvalues were greater than zero all six items were factorable.

For the perceived usefulness component's factor for this research, as shown in

table 22 four of the five item means lie to the right of the midpoint of the Likert distribution suggesting a concern (Pett et al., 2003) to the 709 respondents.

Table 22

Descriptive Statistics for Perceived Usefulness Component Factor Analysis

## **Descriptive Statistics**

	Mean	Std. Deviation	Analysis N
Army serious games help me to train for my individual and collective tasks better.	3.6643	1.09706	709
Army serious games can enhance training enough to justify possible extra effort.	3.8082	1.07482	709
Most tasks Army serious games train can NOT be trained better through other means.	2.9676	1.07110	709
Army serious games provide a more useful way to train.	3.5712	1.10957	709
Army serious games make it possible to train more productively.	3.5980	1.10241	709

The outlier's wording may have been confusing. In the correlation matrix, all items loaded above .3 against their three companions.

In ascending order (U1 to U5), table 23 shows initial eigenvalues and total variance explained by the five items. Because all five eigenvalues were greater than zero all five items were factorable.

In summary, all 21 of the item eigenvalues for this research that were slightly modified from Selwyn's items supported factoring of the items, leading to the conclusion that Selwyn's 21 items were also factorable.

Table 23

Total Variance Explained for Perceived Usefulness Component Factor Analysis

**Total Variance Explained** 

Component	Initial Eigenvalues			Extraction Sums of Squared Loadings			
	Total	% of Variance	Cumulative %	Total	% of Variance	Cumulative %	
1	3.709	74.175	74.175	3.709	74.175	74.175	
2	.512	10.237	84.412	.512	10.237	84.412	
3	.356	7.116	91.527	.356	7.116	91.527	
4	.258	5.169	96.696	.258	5.169	96.696	
5	.165	3.304	100.000	.165	3.304	100.000	

Extraction Method: Principal Component Analysis.

Selwyn (1997b) rotated the factors in the factor extraction second stage, possibly because unrotated factor solutions "often do not provide meaningful and easily interpretable clusters of items" (Pett et al., p. 131), using an orthogonal rotation that "assumes the generated factors are independent of each other (i.e. they are uncorrelated)" (Pett et al., p. 134). Selwyn used the varimax rotation approach that "maximizes the variances of the loadings within the factors while also maximizing differences between the high and low loadings on a particular factor" (Pett et al., p. 142). Following the initial 49 items rotation Selwyn reported that the 21items retained after the rotation "loaded greater than ±0.40 on the relevant factor, fulfilling Hair et al.'s (1995), criterion of a significant item, and loaded less than 0.30 on non-relevant factors" (1997b, p. 36). To refine the solution that was now reduced to the four independent and distinct underlying constructs solution shown on the left side of Figure 9 in the literature review Selwyn conducted a second factor analysis on the retained 21 items shown in Table 1 in the literature review.

Selwyn interpreted the findings and the results of the factor analysis placed six items in factor 1 (Affective) and factor 3 (Perceived Control), five in factor 2

(Behavioral) and four in factor 4 (Perceived Usefulness) as shown at Table 24.

Table 24

Retained Items Loadings and Eigenvalues on Selwyn's Scale

Item	Factor 1	Factor 2	Factor 3	Factor 4	
AFF1	0.65				
AFF2	0.78				
AFF3	0.80				
AFF4	0.74				
AFF5	0.79				
AFF6	0.70				
BEH1				0.60	
BEH2				0.71	
BEH3				0.56	
BEH4				0.45	
CON1			0.59		
CON2			0.53		
CON3			0.50		
CON4			0.58		
CON5			0.41		
CON6			0.44		
USE1		0.67			
USE2		0.73			
USE3		0.69			
USE4		0.52			
USE5		0.46			

Before reporting the results Selwyn piloted the revised scale with an 87-student sample population to satisfy reliability and validity concerns (1997b). A Cronbach's coefficient a was calculated "for each of the four sub-scales and the overall scale as a whole... the coefficients for all sub-scales were significantly high; suggesting that the internal consistency of the constructs and overall scale is satisfactory" (Selwyn, 1997b, p. 36). Cronbach's alphas for the 6 affective, 5 perceived usefulness, 6 perceived control, and 4 behavioral components items were .93, .82, .88 and .79, respectively, or .90 overall.

A Cronbach's coefficient a was calculated for the dependent variable Likert scales

used in this research using the data from its 709 respondents.

The reliability of the affective component subscale for this research as shown at table 25 was found per George and Mallery (2003) to be acceptable (6 items; a = .78).

Table 25

Item Analysis for Affective Component

#### **Item-Total Statistics**

	Scale Mean if Item Deleted	Scale Variance if Item Deleted	Corrected Item-Total Correlation	Squared Multiple Correlation	Cronbach's Alpha if Item Deleted
Given the chance to train using an Army serious game such as Virtual BattleSpace2 or Tactical Iraqi, I am NOT afraid that I might have trouble learning in navigating through it.	20.9831	11.491	.519	.302	.747
I DO NOT hesitate to train using an Army serious game in case I might look stupid.	20.9097	12.000	.538	.318	.742
I do not feel uneasy about learning using a Army serious game.	21.2214	11.647	.441	.204	.770
Playing Army serious games does not scare me at all.	20.8449	12.385	.419	.194	.771
I DO NOT hesitate to play Army serious games because I am afraid of making learning mistakes.	20.8547	12.059	.602	.406	.730
Army serious games DO NOT make me feel uncomfortable in learning.	21.0254	11.231	.679	.482	.707

The reliability of the behavioral component subscale for this research as shown at table 26 was found per George and Mallery (2003) to be good (4 items; a = .81).

Table 26

Item Analysis for Behavioral Component

#### Item-Total Statistics

	Scale Mean if Item Deleted	Scale Variance if Item Deleted	Corrected Item-Total Correlation	Squared Multiple Correlation	Cronbach's Alpha if Item Deleted
I would NOT avoid training on a topic if it involves training using Army serious games.	9.8575	7.834	.627	.421	.753
I DO NOT only use Army serious games when I am told to.	11.1707	8.419	.478	.241	.821
I DO NOT avoid playing Army serious games.	10.1876	7.017	.689	.522	.721
I will use Army serious games regularly throughout my military career.	10.5472	7.209	.697	.500	.718

The reliability of the perceived control component subscale for this research as shown at table 27 was found per George and Mallery (2003) to be acceptable (6 items; a = .73).

Table 27

Item Analysis for Perceived Control Component

#### **Item-Total Statistics**

	Scale Mean if Item Deleted	Scale Variance if Item Deleted	Corrected Item-Total Correlation	Squared Multiple Correlation	Cronbach's Alpha if Item Deleted
I could probably teach myself most things I need to know about Army serious games.	17.5924	12.346	.384	.168	.714
I AM in complete control of my avatar when I train using Army serious games.	18.3216	11.648	.423	.282	.705
i can make the computer do what I want it to do while playing an Army serious game.	17.9436	10.915	.543	.367	.669
I DO NOT need an experienced person nearby when I am using an Army serious game.	17.9013	10.617	.517	.276	.676
If I experience problems training on an Army serious game, I can usually solve them.	17.8575	11.029	.616	.389	.652
I do not need somebody to tell me the best way to use an Army serious game.	18.2962	12.101	.329	.171	.733

The reliability of the perceived usefulness component subscale for this research as shown at table 28 was found per George and Mallery (2003) to be excellent (5 items; a = .91).

Table 28

Item Analysis for Perceived Control Component

#### Item-Total Statistics

	Scale Mean if Item Deleted	Scale Variance if Item Deleted	Corrected Item-Total Correlation	Squared Multiple Correlation	Cronbach's Alpha if Item Deleted
Army serious games help me to train for my individual and collective tasks better.	13.9450	14.425	.767	.608	.894
Army serious games can enhance training enough to justify possible extra effort.	13.8011	14.371	.797	.656	.888
Most tasks Army serious games train can NOT be trained better through other means.	14.6417	15.436	.646	.424	.918
Army serious games provide a more useful way to train.	14.0381	13.825	.844	.748	.878
Army serious games make it possible to train more productively.	14.0113	13.957	.831	.737	.881

Selwyn calculated the coefficient of stability, or test-retest reliability, by "readministering the scale to the original sample after a period of two weeks had passed since the initial piloting" finding "retest coefficients for all scales were high, with an overall Pearson's test-retest coefficient of r=0.93 (P<0.001)" (Selwyn, 1997b, p. 36).

Actual Pearson's test-retest coefficient results for the 6 affective, 5 perceived usefulness, 6 perceived control, and 4 behavioral components items were .94, .94, .95 and .88, respectively.

To assess criterion validity, Spearman's rank order correlations "were performed on the attitude and usage data obtained from the pilot sample" to determine if it met "Bear's criterion of a low-level positive correlation to provide a measure of construct

validity for the scale" (Selwyn, 1997b, p. 36). Selwyn found significant correlations between computer usage and all four subscales as well as the overall scale. Spearman's rank order correlation results for the 6 affective, 5 perceived usefulness, 6 perceived control, and 4 behavioral components items were .41, .72, .64 and .61, respectively, and .74 overall. All of Selwyn's findings and correlations were significant at the 0.001 level.

In summary, for the dependent variables, Selwyn (1997b) performed EFA to develop and validate a theoretically sound measure of student's attitude toward computer use, resulting in Selwyn's valid and reliable four factor 21 item instrument. That same instrument was slightly modified by Bonanno and Kommers (2008) for their research of students attitude toward serious game use and by this researcher for this research of Soldier's attitude toward Army serious game use.

As demonstrated in this research, the modifications did not affect the instrument's validity.

## Independent variables

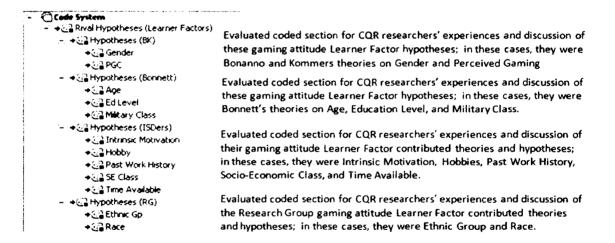
The independent variables that affected the four components of Soldier attitude toward Army Serious Gaming (ASG) were gender, age, perceived gaming competence, education level, and military class.

As indicated earlier, the 2010 research used both the focus group and phenomenology qualitative research methods to determine the perceptions, first from a focus group and later from several professional instructional designers, of the (independent variable) learner factors they believed may influence attitude toward the use of serious military games. As before, interviews were recorded, transcribed verbatim, and then coded and analyzed using the Max QDA software tool.

Within the qualitative research in 2010, as shown in table 29, the CQR coding of the independent variables Rival Hypothesis (Learner Factors) domain annotated the categories of participant's opinions of the theories developed by Bonanno and Kommers, this researcher, the small research focus group, and the three CQR instructional systems designer participants. As before, for this quantitative part of the 2010 research, each participant used a three point Likert scale to rate each hypotheses on whether a potential learner factor did (yes), did not (no), or might (maybe) influence Soldier's attitudes to using serious military games. An evaluation then determined the degree of agreement.

CQR Coding of the Rival Hypothesis (Learner Factors) Domain

Table 29



In addition to gender and perceived gaming competence (Bonanno & Kommers, 2008), the first research focus group of educators developed two rival hypotheses, that of ethnic group and race. Three experienced Army Instructional Systems Designers in the Army Training Command headquarters then proposed additional rival hypotheses of age, education level, hobby, military class, past working history, socio economic class, and time available for Soldiers using Army serious games. All personnel then voted all hypotheses, the focus group (being the "RG" column in table 30) voting as a block.

The analysis of the frequency judgments for the 11 rival hypotheses produced the results shown at table 30.

Table 30

General Judgments for the Rival Hypothesis (Learner Factors) Domain

As of 28 Nov 2010	Is this a learner factor affecting attitude towards serious military game use?					e?		
Learner Factors	First Factor Cite	B&K	RG	P001.	P002	P003	Aggreement	Judgement
Age	P003	Unknown	Maybe	Maybe	No	Maybe	Maybe	
Education Level	P003	Unknown	Maybe	Maybe	No	Maybe	Maybe	
Ethnic Group	Research Group	Unknown	Yes	No	No.	No	No	
Gender	B&K	Yes	Maybe	Maybe	No	Maybe	Maybe	Typical
Hobby	P001	Unknown	Maybe	Yes	Yes	Yes	Yes	
Military Class	P003	Unknown	Maybe	Maybe	Maybe	Maybe	Maybe	
Past Work History	P001	Unknown	Maybe	Yes	Maybe	Maybe	Maybe	Typical
Percieved Gaming Competence	B & K	Yes	Maybe	Maybe	Yes	Yes	Yes	
Race	Research Group	Unknown	Yes	No	No	No	No	
Socio Economic Class	P002	Unknown	Maybe	Maybe	Ye s	Yes	Yes	Typical
Time Available	P002	Unknown	Maybe	Maybe	Yes	No	Unknown	

There was general agreement, meaning agreement in all or all but one case, that perceived gaming competence and hobby were learner factors that influence Soldiers to use Army serious games; that age, education level, and military class might be; and that ethnic group and race were not. There was typical agreement, meaning agreement in over half of the cases, that socio economic class was a learner factor that influenced Soldiers to use Army serious games and that gender and past working history might be. Time available was determined to be unknown as a learner factor that influenced Soldiers to use Army serious games. An independent auditor agreed that the analysis accurately represented the findings.

This study eliminated ethnic group, race, and time available as learner factors based on their ratings. It eliminated socio economic class because military class, that closely ties social status and pay, replaces it for Soldiers and the military class structure is already exhaustive and mutually exclusive. It eliminated hobby and past working history

because operationalizing them as variables that are both exclusive and exhaustive (Trochim, 2006) would be too difficult and the perceived gaming competence variable that measures gaming experience could be so operationalized. Perceived gaming competence might also be more useful because Bonanno and Kommers (Bonanno & Kommers, 2008) had used it. These deletions reduced the learner factors to study to five operationalized exhaustive and mutually exclusive independent variables.

Gender was defined as being of the male or female sex because the U.S. Army does not recognize other gender distinctions. Age was defined as younger, being 28 years of age and younger, or older, being older than 28 years of age, because the average Soldier is 29 years of age as last reported by the Defense Manpower Data Center (DMDC) in 2011 (Statistic Brain Research Institute, 2013). Perceived gaming competence was defined as the time dedicated to playing games based upon the assumption that enthusiastic gamers dedicate more time to play and gain experience doing it, understanding that the perception of competence that may positively affect attitude toward the behavior may not reflect actual competence. The three perceived gaming competence categories were: enthusiastic—play more than 8 hours per week; moderate—play 2–7 hours per week; and non-gamers—play less than 2 hours per week. Education level was defined as lesser-educated, being Soldiers who have not obtained at least a Bachelor's degree, or better-educated, being Soldiers who obtained a Bachelor's degree or better. The Bachelor's degree was selected as the breakpoint because 85.8 percent of Soldiers, whether officer, NCO or enlisted, had already achieved or surpassed the Associate degree according to 2011 DMDC data (Statistic Brain Research Institute, 2013). Military class was defined as enlisted, being Soldiers in enlisted grades E-4 and

lower, non-commissioned officers, being Soldiers in enlisted grades E-5 and higher, and commissioned officers, being Soldiers in all officer grades. Soldiers in enlisted grades E-4 defined as enlisted because in the Army most are now Specialists instead of Corporals, reversing a trend to appoint most Corporals, as is the case for all USMC E-4s.

The study researched five Army Serious Gaming (ASG) behavior questions:

RQ1: Do Soldiers general attitude towards ASG differ as a function of gender?

RQ2: Do Soldiers general attitude towards ASG differ as a function of age?

RQ3: Do Soldiers general attitude towards ASG differ as a function of education?

RQ4: Do Soldiers general attitude towards ASG differ as a function of perceived gaming competence?

RQs: Do Soldiers general attitude towards ASG differ as a function of military class?

# **Instrument Design**

This design at Figure 14 was a quantitative non-experimental descriptive method based on Selwyn (1997b) and Bonanno and Kommers (2008). For the independent variables, the instrument collected gender, age, hours spent playing computer games a week, education level, and military grade. When collected, gender was at the nominal level of measurement, education level and military grade were at the ordinal level of measurement, and age and perceived gaming competence were at the ratio level of measurement. SPSS was used to recode and process the variable datum to arrive at the necessary variables. For the dependent variable construct, the instrument collected 21 sampling variables for the affective components, perceived control components, perceived usefulness components, and behavioral components constructs. SPSS was used to recode and process the variable datum to arrive at the necessary variable data groups.

Kay (1993), Davis (1993), and Selwyn (1997b) used quantitative non-experimental descriptive design survey instruments to measure user attitudes toward computing behavior. Bonanno and Kommers (2008) used a similar design survey instrument, based upon those of Kay, Davis, and Selwyn, to measure user attitude toward gaming behavior.

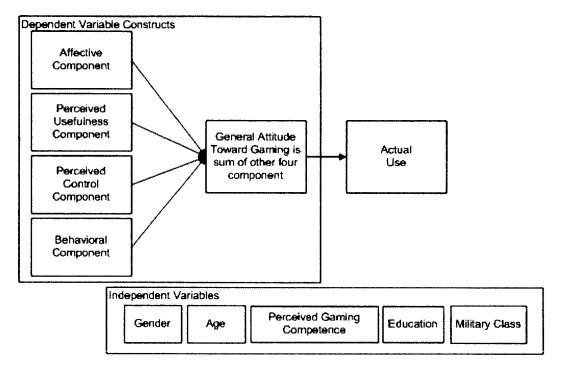


Figure 14. Independent and dependent variables collected to determine General Attitude Toward Gaming.

The current 21 item dependent variable scale instrument was originally developed and validated by Selwyn (1997b), and was then slightly modified from that used by Bonanno and Kommers (2008). The current instrument corrected Bonanno and Kommers double barrel or double-direct informal fallacy items (U1, U3, C5, U4, and B4). Those items combined two or more issues or attitudinal objects in a single question that might have resulted in a response bias. The current instrument at Appendix A used terms familiar to the population to determine more definitively at their attitude toward ASG.

The dependent variable construct, the general attitude towards Army serious

gaming data group (GATASGDG), is a computed data variable that is the sum of four computed data variables that measured the four separate attitudinal components constructs toward the use of instructional gaming. The four components together used 21 sampling data dependent variables.

# Affective components construct

The affective components construct dependent variable measures feelings of fear, hesitation, and uneasiness experienced before and during gaming. As seen in Table 31, six dependent variables measured those feelings of fear (A1, A4), hesitation (A2, A5), and uneasiness (A3, A6) towards the use of Army serious games. During the 2010 research one expert judge had reservations about whether the affective component construct items A1 to A6 related only to the during aspect of game play, stating that if the item stems were modified to reflect only before gaming, he would then rate all Affective component items "Yes," as the other judges had previously. Because the external auditor confirmed the other judges did not have the same issue, the items were not changed.

Table 31

Survey Instrument Affective Component Construct Items A1 to A6

# Perceived control components construct

The perceived control components construct dependent variable measures feelings (C1, C2, C4, and C6) and reactive behaviours (C3, C5) while manipulating technological

<sup>01</sup> A1 Given the chance to train using an Army serious game such as *Virtual BattleSpace2* or *Tactical Iraqi*, I am afraid that I might have trouble learning in navigating through it.

<sup>05</sup> A2 I hesitate to train using an Army serious game in case I might look stupid.

<sup>08</sup> A3 I do not feel uneasy about learning using a Army serious game.

<sup>12</sup> A4 Playing Army serious games does not scare me at all.

<sup>16</sup> A5 I hesitate to play Army serious games because I am afraid of making learning mistakes.

<sup>20</sup> A6 Army serious games make me feel uncomfortable in learning.

tools. As seen in Table 32 six dependent variables measured those feelings and reactive behaviors while manipulating Army serious games. During the 2010 research the same expert judge that commented on the affective component construct stated reservations about perceived control component items C2 and C3 unrelated to their construct validity but rather to whether a learner needs control in a game to learn from it (C2) or knows how to regain control when it is lost (C3). Because the question was unrelated to the construct's validity and the external auditor confirmed the other judges did not have the same issue the items were not changed.

Table 32

Survey Instrument Perceived Control Component Construct Items C1 to C6

## Perceived usefulness components construct

The perceived usefulness components construct dependent variable measures behaviors arising from beliefs about the advantages of using games for learning. As seen in Table 33 the text used for this study's instrument, five dependent variables measured those behaviours arising from beliefs about the advantages of using Army serious games for training. During the 2010 research the same expert judge that commented on the affective and perceived control component constructs stated reservations about perceived usefulness component items U2 and U3 related to assumptions that he inferred in them that learning using a game requires more effort than other learning (U2) or that learning

<sup>03</sup> C1 I could probably teach myself most things I need to know about Army serious games.

<sup>07</sup> C2 I am not in complete control of my avatar when I train using Army serious games.

<sup>09</sup> C3 I can make the computer do what I want it to do while playing an Army serious game.

<sup>11</sup> C4 I need an experienced person nearby when I am using an Army serious game.

<sup>15</sup> C5 If I experience problems training on an Army serious game, I can usually solve them.

<sup>19</sup> C6 I do not need somebody to tell me the best way to use an Army serious game.

using a game is better than other learning (U4). Insertion of the word "possible" satisfied the concern that the other experts did not share.

Table 33

Survey Instrument Perceived Usefulness Component Construct Items U1 to U5

- 02 U1 Army serious games help me to train for my individual and collective tasks better.
- 06 U2 Army serious games can enhance training enough to justify possible extra effort.
- 13 U3 Most tasks Army serious games train can be trained better through other means.
- 17 U4 Army serious games provide a more useful way to train.
- 21 U5 Army serious games make it possible to train more productively.

# Behavioral components construct

The behavioral components construct dependent variable measures willingness to use games for learning as a positive behavior and avoidance tendencies as a negative behavior. As seen in Table 34, four dependent variables measured the positive behavior of willingness to use Army serious games for learning (B4) and the negative behavior of tending to avoid the use of Army serious games for learning (B1, B2, B3). During the 2010 research, there were no expert concerns on this construct.

Table 34

Survey Instrument Behavioral Component Construct Items B1 to B4

- 04 B1 I would avoid training on a topic if it involves training using Army serious games.
- 10 B2 I only use Army serious games when I am told to.
- 14 B3 I avoid playing Army serious games.
- 18 B4 I will use Army serious games regularly throughout my military career.

#### Scale comparisons between studies

Because this study uses items slightly modified from Bonanno and Kommers (2008), that were slightly modified from Selwyn (1997b), tables 35, 36, 37, and 38 are used to show the insignificance of the modifications made from one scale to the next.

Table 35

Instrument Affective Component Comparisons Items A1 to A6

Item	Selwyn		Bonanno and Kommers		Bonnett
AFF1	If given the opportunity to use a computer I am afraid that I might damage it in some way	Al	Given the opportunity to use a game such as Empire Earth or SIMS, I am afraid that I might have trouble in navigating through it	A1	Given the chance to train using an Army serious game such as Virtual BattleSpace2 or Tactical Iraqi, I am afraid that I might have trouble learning in navigating through it
AFF2	I hesitate to use a computer for fear of making mistakes I can't correct	A2	I hesitate to use a game in case I look stupid	A2	I hesitate to train using an Army serious game in case I might look stupid
AFF3	I don't feel apprehensive about using a computer	A3	I don't feel uneasy about using a game	A3	I do not feel uneasy about learning using a Army serious game
AFF4	Computers make me feel uncomfortable	A4	Playing games does not scare me at all	A4	Playing Army serious games does not scare me at all
AFF5	Using a computer does not scare me at all	A5	I hesitate to use a computer for playing games as I'm afraid of making mistakes I can't correct	A5	I hesitate to play Army serious games because I am afraid of making learning mistakes
AFF6	I hesitate to use a computer in case I look stupid	A6	Games make me feel uncomfortable	A6	Army serious games make me feel uncomfortable in learning

Table 36

Instrument Perceived Usefulness Component Comparisons Items U1 to U5

Item	Selwyn		Bonanno and Kommers		Bonnett
USE1	Computers help me organize my work better	Ul	Games help me relax and thus do my work better	U1	Army serious games help me to train for my individual and collective tasks better
USE2	Computers make it possible to work more productively	U2	Games can enhance the learning experience to a degree which justifies the extra effort	U2	Army serious games can enhance training enough to justify possible extra effort
USE3	Computers can allow me to do more interesting and imaginative work	U3	Most things that one can get from a game can be obtained or arrived at through other means	U3	Most tasks Army serious games train can be trained better through other means
USE4	Most things that a computer can be used for I can do just as well myself	U4	Games provide more interesting and imaginative ways for learning	U4	Army serious games provide a more useful way to train
USE5	Computers can enhance the presentation of my work to a degree that justifies the extra effort	U5	Games make it possible to learn more productively	U5	Army serious games make it possible to train more productively

Table 37

Instrument Perceived Control Component Comparisons Items C1 to C6

Item	Selwyn		Bonanno and Kommers	1	Bonnett
CON1	I could probably teach myself most of the things I need to know about computers	C1	I could probably teach myself most of the things I need to know about games	C1	I could probably teach myself most things I need to know about Army serious games
CON2	I can make the computer do what I want it to	C2	I am not in complete control when I use a computer for games.	C2	I am not in complete control of my avatar when I train using Army serious games
CON3	If I get problems using the computer, I can usually solve them one way or another	C3	I can make the computer do what I want it to do while playing a Game	C3	I can make the computer do what I want it to do while playing an Army serious game
CON4	I am not in complete control when using a computer	C4	I need an experienced person nearby when I'm using a game	C4	I need an experienced person nearby when I am using an Army serious game
CON5	I need an experienced person nearby when using a computer	C5	If I get problems using a game, I can usually solve then one way or the other	C5	If I experience problems training on an Army serious game, I can usually solve them
CON6	I do not need someone to tell me the best way to use a computer	C6	I do not need somebody to tell me the best way to use a game	C6	I do not need somebody to tell me the best way to use an Army serious game

Table 38

Instrument Behavioral Component Comparisons Items B1 to B4

Item	Selwyn		Bonanno and Kommers		Bonnett
ВЕН1	I would avoid taking a job if I knew it involved working with computers	B1	I would avoid learning a topic if it involves Games	B1	I would avoid training on a topic if it involves training using Army serious games
BEH2	I avoid coming into contact with computers in college/school	B2	I only use games when told to	B2	I only use Army serious games when I am told to
ВЕН3	I will only use computers at college/school when told to	В3	I avoid playing games	В3	I avoid playing Army serious games
ВЕН4	I will use computers regularly throughout college/school	B4	I will use games regularly throughout school/college	B4	I will use Army serious games regularly throughout my military career

# Scale

Because this study uses quantitative units to measure qualitative constructs about attitude toward ASG, a five-point interval response (Likert) scale was used for the 21

collected dependent variables, 1 = strongly disagree, 2 = disagree, 3 = undecided, 4 = agree, and 5= strongly agree. Reversal items that required inverting scale values for evaluation, were items A1, A2, A5, A6, B1, B2, B3, C2, C4, and U3 (see Table 39 for the complete list of collected dependent variable constructs).

Survey Instrument Constructs Collected in Order of Presentation

- 1 A1 Given the chance to train using an Army serious game such as *Virtual BattleSpace2* or *Tactical Iraqi*, I am afraid that I might have trouble learning in navigating through it.
- 2 U1 Army serious games help me to train for my individual and collective tasks better.
- 3 C1 I could probably teach myself most things I need to know about Army serious games.
- 4 B1 I would avoid training on a topic if it involves training using Army serious games.
- 5 A2 I hesitate to train using an Army serious game in case I might look stupid.
- 6 U2 Army serious games can enhance training enough to justify possible extra effort.
- 7 C2 I am not in complete control of my avatar when I train using Army serious games.
- 8 A3 I do not feel uneasy about learning using a Army serious game.
- 9 C3 I can make the computer do what I want it to do while playing an Army serious game.
- 10 B2 I only use Army serious games when I am told to.
- 11 C4 I need an experienced person nearby when I am using an Army serious game.
- 12 A4 Playing Army serious games does not scare me at all.
- 13 U3 Most tasks Army serious games train can be trained better through other means.
- 14 B3 I avoid playing Army serious games.
- 15 C5 If I experience problems training on an Army serious game, I can usually solve them.
- 16 A5 I hesitate to play Army serious games because I am afraid of making learning mistakes.
- 17 U4 Army serious games provide a more useful way to train.
- 18 B4 I will use Army serious games regularly throughout my military career.
- 19 C6 I do not need somebody to tell me the best way to use an Army serious game.
- 20 A6 Army serious games make me feel uncomfortable in learning.
- 21 U5 Army serious games make it possible to train more productively.

#### **Data Collection**

Table 39

The data collection procedure was AKO routed Soldiers who answered yes to the question asking if they agree to participate to the on-line survey instrument. This informed consent notice appeared at the top, "This under five minute survey investigates Soldier attitudes towards the use of Army Serious Gaming (ASG). We want you to participate because your opinion matters in determining the extent to which gaming may

be used for future training. There are no risks associated with your participation and you may stop at any time without penalty. We will not ask any question that might identify you and all responses that you provide will be destroyed at the conclusion of the research. If you have any questions about the research study, please contact Mitchell Bonnett at mbonn006@odu.edu. This research has been reviewed according to Old Dominion University IRB procedures for research involving human subjects." At the conclusion of the 21 Likert items, the instrument asked participants to select their gender, age, rank, education level, and number of hours they play computer games in a typical week, and thanked them for participating in this valuable research. Because the Army was drawing down AKO capabilities as part of federal budget reductions, the automated AKO survey utility was not available during the research window, so the AKO homepage instead routed the Soldier to the identical back-up SurveyMonkey instrument that had the same level of security protection as the Army instrument. The letter from SurveyMonkey Inc. granting permission to conduct research using SurveyMonkey is available.

### Statistical Analysis

## Independent variable collection

For the independent variables, the instrument collected gender at the nominal measurement level, education level and military grade at the ordinal measurement level, and age and perceived gaming competence at the ratio measurement level.

# Independent variable recoding

After collection, SPSS functions imported, recoded, and stored them as follows. Independent variable learner factors were imported as nominal (independent variable named GENDER), ordinal (independent variables named EDLVL and GRADE), and

interval (independent variables named AGE and PGCHRS) data. GENDER stands for the participant's gender expressed as male or female. AGE stands for the participant's age expressed in whole completed years. EDLVL stands for the participant's selected education level expressed in ordinal values determined by the US government (OPM, 2013, pp. A128-A131). PGCHRS stands for the participant's time spent playing computer games a week in number of complete hours. GRADE stands for the participant's military grade expressed as O-1 to O-10 for commissioned officers, WO-1 to WO-4 for warrant officers and E-1 to E-9 for enlisted and non-commissioned officer (NCO) personnel.

# Independent variable recoding

An SPSS function recoded participant's independent variable AGE data into a new independent variable called AGEGROUPS, recoding participants 28 years of age and younger into age group 1 (1 = younger) and recoding participants over 28 years of age as age group 2 (2 = older). Next, an SPSS function recoded participant's independent variable EDLVL data into a new independent variable called EDUGROUPS. SPSS recoded participants who have not obtained a Bachelor's degree into education level group 1 (1 = lesser) (OPM Code 12 and under) and recoded participants that have obtained a Bachelor's degree or better as education level group 2 (2 = better) (OPM Code 13 and over). Next, an SPSS function recoded participant's independent variable PGCHRS data into a new independent variable called PGCGROUPS. This involved recoding one hour or less a week gamers into perceived gaming competence group 1 (1 = less) (number 1 or under), two to eight hours a week gamers into group 2 (2 = average) (number 2 to 8) and over eight hours a week gamers into group 3 (3 = more) (number 9 or higher). Next, an SPSS function recoded participant's independent variable (military)

GRADE data into a new independent variable called CLASSGROUPS. This involved recoding enlisted grades E-1 to E-3 into military class group 1 (1 = enlisted) (instrument numbers 1 to 3), enlisted grades E-4 to E-9 into military class group 2 (2 = NCO) (instrument numbers 4 to 9), and commissioned and warrant officer grades into military class group 3 (3 = officer) (instrument numbers 10 and up).

# Dependent variable collection

For the dependent variables, the instrument collected 21 sampling variables for the affective components, perceived control components, perceived usefulness components, and behavioral components constructs (A1-A6, C1-C6, U1-U5, and B1-B4).

## Dependent variable recoding

After collection, an SPSS function imported, recoded and stored them as ratio (scalar) data using the item alphanumeric as the dependent variable name, and inverted the scalar values for reversal items A1, A2, A5, A6, B1, B2, B3, C2, C4, and U3. Next, an SPSS function summed the dependent variables values and transformed that (scalar) data into four new dependent variable data groups that were also scalar data. These four new data groups were the Affective Component Data Group (ACDG - items A1-A6), the Perceived Control Data Group (PCDG - items C1-C6), the Perceived Usefulness Data Group (PUDG - items U1-U5), and the Behavioral Component Data Group (BCDG - items B1-B4).

# Dependent variable processing

An SPSS function then summed all values for the original 21 sampling dependent variables and transformed that scalar data into a new dependent variable called the General Attitude Towards Army Serious Gaming (ASG) Data Group (GATASGDG) that

was also scalar data. Finally, an SPSS function recoded participant's GATASGDG data, which is the sum of each responder's attitude Likert response data, into one of five Attitude Toward Gaming Groups (ATTGROUPS). Attitude group 1 (strongly disagree) was scores 21-38 (21 being the lowest possible score); Attitude group 2 (disagree) was scores 39 to 55; Attitude group 3 (undecided) was scores 56 to 72; Attitude group 4 (agree) was scores 73 to 89; and Attitude group 5 (strongly agree) was scores 90 to 105 (105 being the highest possible score).

# Data Analysis Plan

All significance tests assumed a two-tailed alternative hypothesis and an alpha level of .05. To answer RQ<sub>1</sub>, RQ<sub>2</sub> and RQ<sub>3</sub> the inferential parametric statistical method of the t-test for 2 Independent Means was used to first separately evaluate if there is a significant difference in the dependent variable General Attitude Towards Army Serious Gaming (GATASDG is dependent variable) between the independent means of the two groups representing each research question. For RQ<sub>1</sub> that is male and female Soldiers (gender is independent variable), for RQ<sub>2</sub> that is younger and older Soldiers (AGEGROUPS is independent variable) and for RQ<sub>3</sub> that is lesser and better-educated Soldiers (EDUGROUPS is independent variable). While under these circumstances the ttest for 2 Independent Means produces the same result as One-Way ANOVA in SPSS, ANOVA cannot be used for this test because there were only two independent means for each research question, and ANOVA in SPSS cannot perform the One-Way ANOVA post-hoc tests necessary to establish the "t" with only two groups. The same test was then performed for the same reasons to evaluate differences for each of the ACDG, PCCDG, PUCDG, and BCDG data groups (dependent variables) between male and female (RQ<sub>1)</sub>,

younger and older (RQ<sub>2</sub>), and lesser and better-educated Soldiers (RQ<sub>3</sub>). Finally, the same test for the same reasons was used to evaluate differences for each of the 21 sampled items (21 dependent variables) between male and female (RQ<sub>1</sub>), younger and older (RQ<sub>2</sub>), and lesser and better-educated Soldiers (RQ<sub>3</sub>).

To answer RQ4 and RQ5, the inferential parametric statistical method of the One-Way ANOVA was used to first separately evaluate if there is a significant difference in the dependent variable GATASDG between the independent means of the three groups representing each research question. For RQ<sub>4</sub> that was Soldiers who spend less, average, or higher time playing computer games a week (PGCGROUPS is independent variable) and for RO<sub>5</sub> that was enlisted, NCO or officer Soldiers (CLASSGROUPS was independent variable). Under these circumstances, the One-Way ANOVA in SPSS can be used for this test because there were three independent means for each research question, and ANOVA in SPSS can perform the One-Way ANOVA post-hoc tests necessary to establish the "t" with three groups. Although One-Way ANOVA and regression are equally valid and produce equivalent results (Barnes, 2012), ANOVA was used because the research sought to answer whether particular categories had different effects rather than whether the categories had any effect at all. Put simply by Barnes, "...regression asks, "Do the categories have an effect?" and ANOVA asks "Is the effect significantly different across categories?" (Barnes, 2012, p. 2). The same test was then performed for the same reasons to evaluate differences for each of the ACDG, PCCDG, PUCDG, and BCDG data groups (dependent variables) between Soldiers who spend less, average, or higher time playing computer games a week (RQ<sub>4</sub>) and enlisted, NCO or officer Soldiers  $(RQ_5)$ . Finally, the researcher used the same test for the same reasons to evaluate

differences for each of the 21 sampled items (21 dependent variables) between male and female, younger and older, and lesser and better-educated Soldiers. Finally, the same test for the same reasons was used to evaluate differences for each of the 21 sampled items (21 dependent variables) between Soldiers who spend less, average, or higher time playing computer games a week (RQ<sub>4</sub>) and enlisted, NCO or officer Soldiers (RQ<sub>5</sub>).

## **Ethical Consideration (Human Subject Protections)**

The Old Dominion University Education Human Subjects Review Committee reviewed and approved the exempt research application 11 June 2015, filing it "[683261-1] Influence of Learner Factors on Soldier Attitude toward Army Serious Gaming." Conforming to that approval, the research used no federal funds and collected no personally identifying data. The Internet survey method used to collect the data did not reveal any personally identifying data to the researcher because the system did not collect that data. The subject (gender, age, education level, perceived gaming competence, and military class) and survey response data were stored on an encrypted computer hard drive, accessible only by the researcher under lock and key. The study reported all data in aggregate and the researcher destroyed the data after the study was complete.

#### CHAPTER IV

#### **Findings**

#### Introduction

The purpose of this study was to inform the Army of learner demographic factors that influence Soldier's general attitude toward the use of Army serious gaming for instructional purposes. This chapter contains the data collected to answer the questions:

RQ<sub>1</sub>: Do Soldiers general attitude towards ASG differ as a function of gender?

RQ<sub>2</sub>: Do Soldiers general attitude towards ASG differ as a function of age?

RQ3: Do Soldiers general attitude towards ASG differ as a function of education?

RQ4: Do Soldiers general attitude towards ASG differ as a function of perceived

gaming competence?

RQ<sub>5</sub>: Do Soldiers general attitude towards ASG differ as a function of military class (commissioned officer, non-commissioned officer, or enlisted)?

#### **Data Overview**

During the 2-17 July 2015 window, 3,969 Soldiers opened the "Serious Gaming Technology Survey Home" page that they saw on the AKO Home Page. Of that number, 1,709 clicked the link and started the survey, 829 reached the end of the survey, and 709 completed every item of the survey. Those responses for the 709 Soldiers who completed every response was the data set used for the analysis. This response set of 709 Soldiers exceeded the 384 minimum sample size required to achieve a 95% confidence level for the population size of 498,642 Soldiers on active duty on 31 December 2014. Data recoding and transformation occurred as described in the data collection section.

# **Survey Findings**

This chapter discusses significant differences found in the General Attitude

Towards Army Serious Gaming Data Group (GATASGDG) and its child components

and items by Soldiers attributed to the learner factors of gender, age, education level,

military class, and perceived gaming confidence, the findings ordered here by these

factors. Dependent variable construct items are at table 40 in order of attitude group.

Table 40

Survey Instrument Constructs in Order of Attitude Group

General Attitude Towards Army Serious Gaming Data Group (GATASGDG)

## Affective Component Data Group (ACDG)

A1 Given the chance to train using an Army serious game such as Virtual BattleSpace2 or Tactical Iraqi, I am NOT\* afraid that I might have trouble learning in navigating through it.

A2 I DO NOT\* hesitate to train using an Army serious game in case I might look stupid.\*

A3 I do not feel uneasy about learning using a Army serious game.

A4 Playing Army serious games does not scare me at all.

A5 I DO NOT\* hesitate to play Army serious games because I am afraid of making learning mistakes.

A6 Army serious games DO NOT\* make me feel uncomfortable in learning.

#### Perceived Control Data Group (PCDG)

- C1 I could probably teach myself most things I need to know about Army serious games.
- C2 I AM\* in complete control of my avatar when I train using Army serious games.
- C3 I can make the computer do what I want it to do while playing an Army serious game.
- C4 I DO NOT\* need an experienced person nearby when I am using an Army serious game.
- C5 If I experience problems training on an Army serious game, I can usually solve them.
- C6 I do not need somebody to tell me the best way to use an Army serious game.

# Perceived Usefulness Data Group (PUDG)

- U1 Army serious games help me to train for my individual and collective tasks better.
- U2 Army serious games can enhance training enough to justify possible extra effort.
- U3 Most tasks Army serious games train can NOT\* be trained better through other means.
- U4 Army serious games provide a more useful way to train.
- U5 Army serious games make it possible to train more productively.

## Behavioral Component Data Group (BCDG)

- B1 I would NOT\* avoid training on a topic if it involves training using Army serious games.
- B2 I DO NOT\* only use Army serious games when I am told to.
- B3 I DO NOT\* avoid playing Army serious games.
- B4 I will use Army serious games regularly throughout my military career.
- \* Indicates reversal item from survey converted back to positive statement for analysis.

The frequencies for each of the 21 independent variable responses are at table 41.

Table 41
Survey Instrument Frequencies in Order of Attitude Group

Gener	al Attitude Toward	ds Army Seriou	s Gaming Data	Group (GAT	ASGDG)	
Affect	tive Component D	ata Group (ACI	DG)			
St	rongly Disagree	Disagree	Undecided	Agree	Strongly Agree	Total
A1	024 03.4%	042 05.9%	065 09.2%	226 31.9%	352 49.6%	709
A2	014 02.0%	025 03.5%	072 10.2%	251 35.4%	347 48.9%	709
<b>A</b> 3	040 05.6%	050 07.1%	074 10.4%	289 40.8%	256 36.1%	709
<b>A4</b>	025 03.5%	018 02.5%	064 09.0%	198 27.9%	404 57.0%	709
<b>A</b> 5	008 01.1%	014 02.0%	083 11.7%	247 34.8%	357 50.9%	709
<b>A6</b>	009 01.3%	030 04.2%	113 15.9%	256 36.1%	301 42.5%	709
Percei	ved Control Data	Group (PCDG)				
<b>C</b> 1	009 01.3%	042 05.9%	117 16.5%	320 45.1%	221 31.2%	709
C2	036 05.1%	088 12.4%	344 48.5%	137 19.3%	104 14.7%	709
C3	024 03.4%	054 07.6%	239 33.7%	229 32.3%	163 23.0%	709
C4	031 04.4%	129 18.2%	255 36.0%	194 27.4%	100 14.1%	709
C5	016 02.3%	038 05.4%	213 30.0%	300 42.3%	142 20.0%	709
C6	031 04.4%	129 18.2%	255 36.0%	194 27.4%	100 14.1%	709
Percei	ved Usefulness Da	ata Group (PUE	OG)			
U1	044 06.2%	047 06.6%	180 25.4%	270 38.1%	168 23.7%	709
U2	041 05.8%	037 05.2%	133 18.8%	304 42.9%	194 27.4%	709
U3	084 11.8%	101 14.2%	342 48.4%	116 16.4%	065 09.2%	709
U4	052 07.3%	042 05.9%	215 30.3%	249 35.1%	151 21.3%	709
U5	045 06.3%	049 06.9%	213 30.0%	241 34.0%	161 22.7%	709
Behav	rioral Component	Data Group (BC	CDG)			
<b>B</b> 1	031 04.4%	036 05.1%	088 12.4%	256 36.1%	298 42.0%	709
<b>B2</b>	096 13.5%	200 28.2%	255 36.0%	101 14.2%	057 08.0%	709
B3	053 07.5%	045 06.3%	160 22.6%	231 32.6%	220 31.0%	709
B4	065 09.2%	053 07.5%	265 37.4%	204 28.8%	122 17.2%	709

This chapter also discusses significant differences found in the four GATASGDG child groups that are the Affective Component Data Group (ACDG), Perceived Control Data Group (PCDG), Perceived Usefulness Data Group (PUDG), and Behavioral Component Data Group (BCDG). For the 21 independent variable question items that when summed produced the GATASGDG (all 21 items), ACDG (six items), PCDG (six items), PUDG (five items), and BCDG (four items) child groups, this chapter discusses

those individual items that demonstrated significant differences within each child group.

For analysis of learner factors independent variables where each dependent variable consists of two different groups such as gender (male or female), age (younger or older), and education level (lesser or better educated) four assumptions were satisfied before running the independent samples t-test comparisons. The first two assumptions were that each comparison tested only two groups and that the dependent variable was continuous. The third assumption (normality) tested visually and with normality tests, was that the dependent variable was normally distributed within each category of the independent variable. The fourth assumption (homogeneity of variance) tested by Laverne's test, was that similar variation existed within each category of the independent variable. The gender, age, and education level t-tests satisfied these assumptions.

For analysis of learner factors independent variables where each dependent variable consisted of three different groups such as perceived gaming confidence (less, average, or more) and military class (enlisted, NCO, or officer) similar assumptions, with three groups being tested vice two, had to be satisfied before running one-way analysis of variance (ANOVA) tests. The PGC and military class tests satisfied these assumptions.

Detailed analysis results supporting significant and non-significant findings are in Appendix B, ordered by learner factor as they are here.

#### Gender

The first research question asked do Soldiers general attitude towards ASG differ as a function of gender. The two gender groups tested were male and female and the dependent variable was continuous satisfying the first two assumptions for the t-test.

Soldiers who identified as male represent 690 (97.3%) of the 709 Soldiers who

completed every response in the data set used for the analysis. Soldiers who identified as female represent 19 (2.7%) of the Soldiers who completed every response. The low percentage of female Soldiers who completed the instrument initially caused concern because female Soldiers represent 13.6% of active duty Soldiers.

Regarding the assumption of normality necessary to use the t-test, a more important concern was the question of whether the low frequency of female Soldiers in the sampling distribution were normally distributed or whether they were not and thus might have violated the normality assumption. Because sample sizes can adversely affect the results of the Independent samples t-test when the sample size is as small as it is for female Soldiers, separating the male and female Soldier's data and then testing the data visually and with normality tests was necessary. Because the size of the male Soldier sample was larger than the 30 samples that would normally preclude the necessity of determining if the sample violates the assumption of normality, the visual tests of male Soldiers data was necessary in this case to overcome the limitations of the normality test used when one of the sample group exceeds 50 samples.

First, a histogram determined if the female and male Soldier distribution curves visually appeared to be normal (bell-shaped). Those histograms that are at figure 15 appeared to be normal.

Next, quantile - quantile (Q-Q) graphs determined if the female and male Soldiers quantiles visually appeared to be normal (fell close to the diagonal lines). As shown at figure 16 the female and male Soldiers values both fell on the diagonal of their plots indicating that they shared the same distribution.

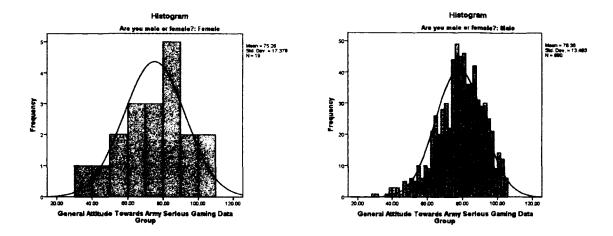


Figure 15. Histograms GATASGDG by Gender

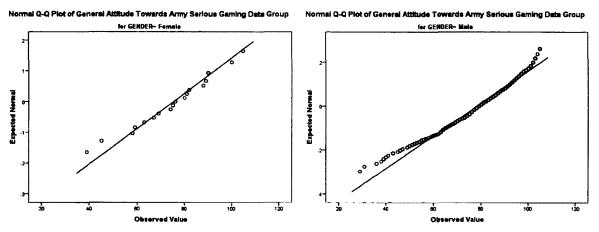


Figure 16. Q-Q Plots GATASGDG by Gender

Because visual inspection of the distribution can be unreliable and does not guarantee that the distribution is normal, supplemental normality testing was conducted using the Kolmogorov-Smirnov (K-S) and Shapiro-Wilk (S-W) normality tests to determine if the female Soldier's distribution of scores deviated from a comparable normal distribution as shown at table 42.

It is important to note that large samples considerably affect the K-S and S-W tests causing small deviations from normality to yield significant results. Normally, sample sizes larger than 50 samples preclude their use and SPSS recommends them only for sample sizes smaller than 50 samples as is the case with female Soldiers. Normality

was assumed for the male Soldier data because its size was larger than 30 samples.

Table 42

Kolmogorov–Smirnov and Shapiro-Wilk Normality Test Results for Gender

#### **Tests of Normality**

		Kolm	Kolmogorov-Smirnov <sup>a</sup>		Shapiro-Wilk		
	Are you male or female?	Statistic	df	Sig.	Statistic	df	Sig.
General Attitude Towards Army	Male	.062	690	.000	.981	690	.000
Serious Gaming Data Group	Female	.103	19	.200	.976	19	.880

<sup>\*.</sup> This is a lower bound of the true significance.

For the K-S test, the female Soldiers GATASGDG scores, D(19) = 0.103, p = 0.200, did not deviate significantly from normal. As stated earlier although the test seemed to suggest that male Soldiers GATASGDG scores, D(690) = 0.062, p = 0.000, may have deviated significantly from normal this is a known issue with the limitations of the K-S test when measuring large samples and the male Soldier's test finding should be ignored.

For the S-W test the female Soldiers GATASGDG scores, D(19) = 0.976, p = 0.880, still did not deviate significantly from normal. Again although the test seemed to suggest that the male Soldiers GATASGDG scores, D(690) = 0.981, p = .000, may have deviated significantly from normal this is a known issue with the limitations of the S-W test when measuring large samples and the male Soldier's test finding should be ignored.

The histograms, Q-Q plots, and K-S and S-W tests indicated that the female Soldier's distribution of scores were normal and the assumption of normality for those scores was justified. The histograms and Q-Q plots confirmed that the male Soldier's distribution of scores were normal and their assumption of normality was justified.

Regarding the assumption of homogeneity of variance, for this analysis Laverne's test for equality of variances was not violated F(1, 707) = 2.235, p = .135, proving that

a. Lilliefors Significance Correction

similar variation existed within each category of the independent variable and satisfying the last assumption required to perform the parametric test.

An independent samples t-test comparison of the GATASGDG for male (M = 78.36, SD = 13.49) and female Soldiers (M = 75.26, SD = 17.38) revealed no significant difference between the male and female Soldiers in that data group t(707) = .980, ns.

Independent samples t-test comparisons of the ACDG, PCDG, PUDG, and BCDG child groups for male and female Soldiers revealed no significant difference between the male and female Soldiers in these four child data groups, as seen in Table 43.

Table 43

Independent Samples t-test Data Group Statistics for Gender

Data Group	Male Soldiers	Female Soldiers	Finding
GATASGDG	M = 78.36, $SD = 13.49$	M = 75.26, $SD = 17.38$	t(707) = 0.980, p = .327
ACDG	M = 25.21, SD = 03.99	M = 23.79, $SD = 05.41$	t(707) = 1.511, p = .131
PCDG	M = 21.60, $SD = 03.96$	M = 20.95, $SD = 03.95$	t(707) = 0.710, p = .478
PUDG	M = 17.62, $SD = 04.65$	M = 17.21, $SD = 06.07$	t(707) = 0.375, p = .708
BCDG	M = 13.94, SD = 03.53	M = 13.32, $SD = 04.67$	t(707) = 0.576, p = .571

Independent samples t-test comparisons of the 21 independent variable question items revealed no significant difference between the male and female Soldiers in any of the 21 items.

Gender was the only learner factor that revealed no significant difference between male and female Soldiers in all independent variable items. The finding for this research question is that Soldiers general attitude towards ASG does not statistically differ significantly as a function of gender. Neither does it statistically differ significantly as a function of gender in the affective, perceived control, perceived usefulness, and behavioral components, nor in the 21 individual items.

## Age

The second research question asked do Soldiers general attitude towards ASG differ as a function of age. The two age groups tested were younger and older and the dependent variable was continuous satisfying the first two assumptions for the t-test.

Soldiers who identified as an age in the younger category (under 29 years old) represent 642 (90.6%) of the 709 Soldiers who completed every response in the data set used for the analysis. Soldiers who identified as an age in the older category (29 years old and up) represent 67 (9.4%) of the 709 Soldiers who completed every response. As was the case for gender, the lower percentage of older Soldiers who completed the instrument initially caused concern because older Soldiers represent 50% of active duty Soldiers.

Regarding the assumption of normality necessary to use the t-test, although the question of whether the lower frequency of older Soldiers in the sampling distribution were normally distributed was much less a concern due their sample size being over twice the 30 sample size normally required for the t-test the same tests were run as were run for gender.

First, a histogram determined if the older and younger Soldier distribution curves visually appeared to be normal (bell-shaped). Those histograms that are at figure 17 appeared to be normal.

Next, quantile - quantile (Q-Q) graphs determined if the younger and older Soldiers quantiles visually appeared to be normal (fell close to the diagonal lines). As shown at figure 18 the younger and older Soldiers values both fell on the diagonal of their plots indicating that they shared the same distribution.

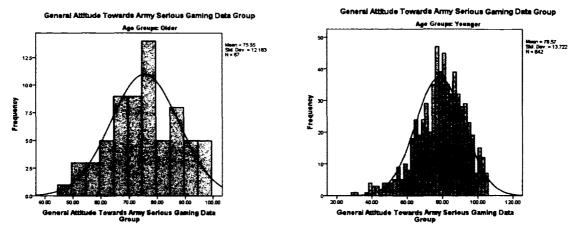


Figure 17. Histograms GATASGDG by Age

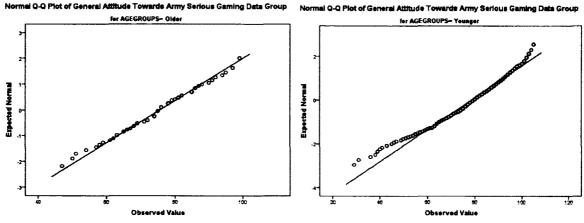


Figure 18. Q-Q Plots GATASGDG by Age

Supplemental normality testing was conducted using the Kolmogorov-Smirnov (K-S) and Shapiro-Wilk (S-W) normality tests to determine if the older Soldier's distribution of scores deviated from a comparable normal distribution as shown at table 44. For the reasons earlier indicated, only the older Soldier's sample results are read.

For the K-S test, the older Soldiers GATASGDG scores, D(67) = 0.091, p = .200, did not deviate significantly from normal. As stated earlier although the test suggests that the younger Soldiers GATASGDG scores, D(642) = 0.064, p = .000, may have deviated significantly from normal this is a known issue with the limitations of the K-S test when measuring large samples and the younger Soldier's test finding should be ignored.

Table 44

Kolmogorov–Smirnov and Shapiro-Wilk Normality Test Results for Age

#### Tests of Normality

		Kolmogorov-Smirnov <sup>a</sup>			Shapiro-Wilk		
	Age Groups	Statistic	df	Sig.	Statistic	df	Sig.
General Attitude Towards Army	Younger	.064	642	.000	.977	642	.000
Serious Gaming Data Group	Older	.091	67	.200	.985	67	.623

- \*. This is a lower bound of the true significance.
- a. Lilliefors Significance Correction

For the S-W test the older Soldiers GATASGDG scores, D(67) = 0.985, p = .623, still did not deviate significantly from normal. Again, although the test suggests that the younger Soldiers GATASGDG scores, D(642) = 0.977, p = .000, may have deviated significantly from normal this is a known issue with the limitations of the S-W test when measuring large samples and the younger Soldier's test finding should be ignored

The histograms, Q-Q plots, and K-S and S-W tests indicated that the older Soldier's distribution of scores were normal and the assumption of normality for those scores was justified. The histograms and Q-Q plots confirmed that the younger Soldier's distribution of scores were normal and their assumption of normality was justified.

Regarding the assumption of homogeneity of variance, for this analysis Laverne's test for equality of variances was not violated F(1, 707) = 1.365, p = .243, proving that similar variation existed within each category of the independent variable and satisfying the last assumption required to perform the parametric test.

An independent samples t-test comparison of the GATASGD for younger (M = 78.57, SD = 13.72) and older (M = 75.55, SD = 12.18) Soldiers revealed no significant difference between the younger and older Soldiers in that data group t(707) = .085, ns.

Independent samples t-test comparisons of the PUDG and BCDG child groups for

younger and older Soldiers revealed no significant difference between them in these two child data groups. Independent samples t-test comparisons of the ACDG and PCDG child groups as seen in Table 45 did reveal significant differences in these two child data groups, with younger Soldiers having more positive attitudes than older Soldiers.

Table 45

Independent Samples t-test Data Group Statistics for Age

Data Group	Younger Soldiers	Older Soldiers	Finding
<b>GATASGDG</b>	M = 78.57, $SD = 13.72$	M = 75.55, $SD = 12.18$	t(707) = 1.727, p = .085
ACDG	M = 25.29, $SD = 04.05$	M = 24.03, $SD = 03.72$	t(707) = 2.435, p = .015*
PCDG	M = 21.70, $SD = 04.01$	M = 20.49, $SD = 03.22$	t(707) = 2.842, p = .006*
PUDG	M = 17.66, $SD = 04.65$	M = 17.10, $SD = 04.21$	t(707) = 0.925, p = .355
BCDG	M = 13.92, $SD = 03.60$	M = 13.93, $SD = 03.27$	t(707) =011, p = .992
*significant st	atistical difference		<u>-</u>

Independent samples t-test comparisons of the 21 independent variable question items separately revealed significant differences in seven items between the younger and older Soldiers as shown at table 46.

Table 46

Instrument Items Demonstrating Significant Difference by Age

Al Given the chance to train using an Army serious game such as *Virtual BattleSpace2 or Tactical Iraqi*, I am NOT\* afraid that I might have trouble learning in navigating through it. A4 Playing Army serious games does not scare me at all.

A5 I DO NOT\* hesitate to play Army serious games because I am afraid of making learning mistakes.

- C1 I could probably teach myself most things I need to know about Army serious games.
- C3 I can make the computer do what I want it to do while playing an Army serious game.
- C5 If I experience problems training on an Army serious game, I can usually solve them.
- B2 I DO NOT\* only use Army serious games when I am told to.
- \* Indicates reversal item from survey converted back to positive statement for analysis.

Independent samples t-test statistics of the significant differences between the younger and older Soldiers in the seven items are at table 47. In six of these items, three

each in the Affective Component Data Group (ACDG) and the Perceived Control Data Group (PCDG), younger Soldiers had more positive attitudes than older Soldiers did.

Table 47

Independent Samples t-test Item Statistics Significantly Different for Age

Item	Younger Soldiers	Older Soldiers	Finding			
<b>A</b> 1	M = 04.22, $SD = 01.04$	M = 03.85, $SD = 01.03$	t(707) = 2.756, p = .006*			
<b>A</b> 4	M = 04.35, $SD = 00.99$	M = 04.07, $SD = 00.91$	t(707) = 2.168, p = .030*			
<b>A5</b>	M = 04.34, $SD = 00.84$	M = 04.06, $SD = 00.75$	t(707) = 2.198, p = .005*			
C1	M = 04.02, $SD = 00.92$	M = 03.75, $SD = 00.78$	t(707) = 2.311, p = .021*			
C3	M = 03.66, $SD = 01.04$	M = 03.40, $SD = 00.84$	t(707) = 2.368, p = .020*			
C5	M = 03.75, $SD = 00.92$	M = 03.51, $SD = 00.88$	t(707) = 2.041, p = .042*			
<b>B2</b>	M = 02.72, $SD = 01.11$	M = 03.07, $SD = 00.97$	t(707) = -2.528, p = .012*			
*sign	*significant statistical difference					

The item in the Behavioral Component Data Group (BCDG) that revealed a significant difference between younger and older Soldiers, older Soldiers being more positive, was item B2 that before conversion to a positive statement and conversion of responses to ensure fidelity of data read, "I only use Army serious games when I am told to." The item was not significant enough to outweigh the other three items in the BCDG to find the BCDG different enough between younger and older Soldiers to be statistically significant at the group level. Notably, this was the only item of the 21 independent variable items that older Soldiers had a more positive attitude than younger Soldiers did.

The finding for this research question is that Soldiers general attitude towards ASG (GATASG) does not statistically differ significantly as a function of age.

Their attitudes within the child groups that when summed formed their general attitude did statistically differ significantly in two of the four groups.

Soldier's responses in the affective components data group that measured feelings of fear (items A1, A4), hesitation (items A2, A5), and uneasiness (item A3) experienced

before and during gaming did differ statistically significantly with younger Soldiers expressing more positive attitudes than older Soldiers did.

Soldier's responses in the perceived control components data group that measured feelings (items C1, C2, C4, and C6) and reactive behaviours (items C3, C5) while manipulating technological tools did differ statistically significantly with younger Soldiers expressing more positive attitudes than older Soldiers did.

Soldier's responses in the perceived usefulness components data group that measured behaviours arising from beliefs about the advantages of using Army serious games for training (items U1, U2, U3, U4, and U5) did not differ statistically significantly with younger Soldiers and older Soldiers expressing similar attitudes.

Soldier's responses in the behavioral components data group that measured the positive behavior of willingness to use Army serious games for learning (item B4) and the negative behavior of tending to avoid the use of ASG for learning (items B1, B2, and B3) did not differ statistically significantly with younger Soldiers and older Soldiers expressing similar attitudes.

#### Education level

The third research question asked if Soldiers general attitude towards ASG differ as a function of education. The two education level groups tested were lesser and better and the dependent variable was continuous satisfying the first two assumptions for the t-test.

Soldiers who identified as an education level in the lesser-educated category (have not obtained a Bachelor's degree) represent 464 (65.4%) of the 709 Soldiers who completed every response in the data set used for the analysis. Soldiers who identified as an education level in the better-educated category (obtained a Bachelor's degree or

better) represent 245 (34.6%) of the 709 Soldiers who completed every response. Over a third of the Soldiers (245 Soldiers or 34.6%) that completed the instrument were better educated. This frequency was slightly higher than expected because in 2013 Soldiers who had obtained a Bachelor's degree or better only represented 21.49% of active duty Soldiers (DOD, 2013). The frequency of lesser-educated Soldiers (464 or 65.4%) was slightly smaller than expected because in 2013 78.09% of active duty Soldiers had not obtained a Bachelor's degree (DOD, 2013).

Regarding the assumption of normality necessary to use the t-test, the large sizes of the lesser and better-educated Soldier's samples in the sampling distribution should presume no violation on the assumption. In addition, although the large size of both samples prevent the use of the Kolmogorov-Smirnov (K-S) and Shapiro-Wilk (S-W) normality tests visual tests were performed to confirm no violation of the assumption.

First, a histogram determined if the better and lesser-educated Soldier distribution curves visually appeared to be normal (bell-shaped). Those histograms that are at figure 19 appeared to be normal.

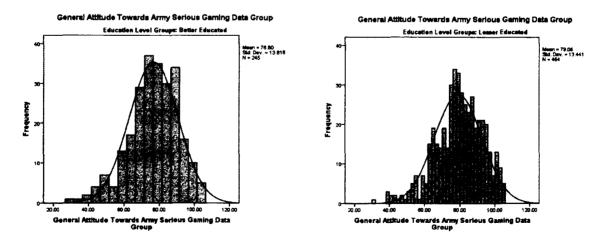


Figure 19. Histograms GATASGDG by Education Level

Next, quantile - quantile (Q-Q) graphs determined if the better and lesser-

educated Soldiers quantiles visually appeared to be normal (fell close to the diagonal lines). As shown at figure 20 the better and lesser-educated Soldiers values both fell on the diagonal of their plots indicating that they shared the same distribution.

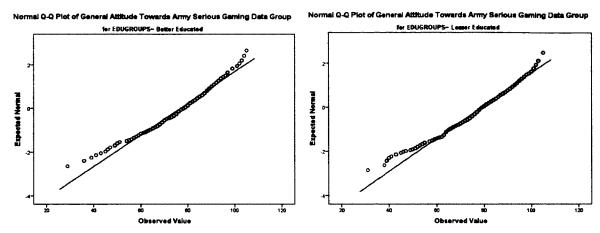


Figure 20. Q-Q Plots GATASGDG by Education Level

The histograms and Q-Q plots confirmed that the better and lesser-educated Soldier's distribution of scores were normal and the assumption of normality for those scores was justified.

Regarding the assumption of homogeneity of variance, for this analysis Laverne's test for equality of variances was not violated F(1, 707) = 0.189, p = .663, proving that similar variation existed within each category of the independent variable and satisfying the last assumption required to perform the parametric test.

An independent samples t-test comparison of the GATASGDG for lesser-educated (M = 79.06, SD = 13.44) and better-educated (M = 76.80, SD = 13.82) Soldiers revealed a significant difference between lesser and better-educated Soldiers in the data group t(707) = 2.105, p < .05.

Independent samples t-test comparisons of the ACDG and BCDG child groups for lesser and better-educated Soldiers revealed no significant difference between them in

these two child data groups. Independent samples t-test comparisons of the PCDG and PUDG child groups as seen in Table 48 did reveal significant differences in these two child data groups, with lesser-educated Soldiers having more positive attitudes than better-educated Soldiers.

Table 48

Independent Samples t-test Data Group Statistics for Education Level

Data Group	Lesser-educated	Better-educated	Finding
GATASGDG	M = 79.06, $SD = 13.44$	M = 76.80, $SD = 13.82$	t(707) = 2.105, p = .036*
ACDG	M = 25.25, $SD = 03.98$	M = 25.01, $SD = 04.14$	t(707) = 0.766, p = .444
PCDG	M = 21.83, $SD = 03.96$	M = 21.11, $SD = 03.91$	t(707) = 2.318, p = .021*
PUDG	M = 17.97, $SD = 04.57$	M = 16.92, $SD = 04.85$	t(707) = 2.863, p = .004*
BCDG	M = 14.00, $SD = 03.48$	M = 13.77, $SD = 03.73$	t(707) = 0.883, p = .405
*significant st	atistical difference		

Independent samples t-test comparisons of the 21 independent variable question items separately revealed significant differences in five items between the lesser and better educated Soldiers as shown at table 49.

Table 49

Instrument Items Demonstrating Significant Difference by Education Level

Independent samples t-test statistics of the significant differences between the lesser and better educated Soldiers in the five items are at table 50. In all five items, four in the Perceived Usefulness Data Group (PUDG) and one in the Perceived Control Data Group (PCDG), lesser-educated Soldiers had more positive attitudes than better-educated

C6 I do not need somebody to tell me the best way to use an Army serious game.

U1 Army serious games help me to train for my individual and collective tasks better.

U3 Most tasks Army serious games train can NOT\* be trained better through other means.

U4 Army serious games provide a more useful way to train.

U5 Army serious games make it possible to train more productively.

<sup>\*</sup> Indicates reversal item from survey converted back to positive statement for analysis.

Soldiers did.

Table 50

Independent Samples t-test Item Statistics Significantly Different for Education Level

Item	Lesser-educated	Better-educated	Finding
C6	M = 03.38, $SD = 01.05$	M = 03.11, $SD = 01.05$	t(707) = 3.250, p = .001*
U1	M = 03.73, $SD = 01.09$	M = 03.52, $SD = 01.10$	t(707) = 2.551, p = .012*
U3	M = 03.07, $SD = 01.07$	M = 02.77, $SD = 01.05$	t(707) = 3.572, p = .000*
U4	M = 03.66, $SD = 01.08$	M = 03.41, SD = 01.15	t(707) = 2.786, p = .005*
U5	M = 03.67, $SD = 01.08$	M = 03.65, $SD = 01.13$	t(707) = 2.337, p = .020*
*significant statistical difference			

The finding for this research question is that Soldiers general attitude towards

ASG (GATASG) does statistically differ significantly as a function of education level.

Their attitudes within the child groups that when summed formed their general attitude did statistically differ significantly in two of the four groups.

Soldier's responses in the affective components data group that measured feelings of fear (items A1, A4), hesitation (items A2, A5), and uneasiness (item A3) experienced before and during gaming did not differ statistically significantly with lesser-educated Soldiers and better-educated Soldiers expressing similar attitudes.

Soldier's responses in the perceived control components data group that measured feelings (items C1, C2, C4, and C6) and reactive behaviours (items C3, C5) while manipulating technological tools did differ statistically significantly with lesser-educated Soldiers expressing more positive attitudes than better-educated Soldiers did.

Soldier's responses in the perceived usefulness components data group that measured behaviours arising from beliefs about the advantages of using Army serious games for training (items U1, U2, U3, U4, and U5) did differ statistically significantly with lesser-educated Soldiers expressing more positive attitudes than better-educated

Soldiers did.

Soldier's responses in the behavioral components data group that measured the positive behavior of willingness to use Army serious games for learning (item B4) and the negative behavior of tending to avoid the use of ASG for learning (items B1, B2, and B3) did not differ statistically significantly with lesser-educated Soldiers and bettereducated Soldiers expressing similar attitudes.

# Perceived gaming competence

The fourth research question asked if Soldiers general attitude towards ASG differ as a function of perceived gaming competence. The three PGC groups tested were less, average and more and the dependent variable was continuous satisfying the first two assumptions for the ANOVA.

Soldiers who stated they spent one hour or less a week playing computer games that placed them in the less Perceived Gaming Competence (PGC) category represent 113 (15.9%) of the 709 Soldiers who completed every response in the data set used for the analysis. Soldiers who stated they spent two to eight hours a week playing computer games that placed them in the average PGC category represent 256 (36.1%) of the 709 Soldiers who completed every response. Soldiers who stated they spent an more than eight hours a week time playing computer games that placed them in the more PGC category represent 340 (48.0%) of the 709 Soldiers who completed every response. There were no Army expectations for the frequency of Soldiers PDC or their percentages as PGC data was not collected in the Army before this study.

Regarding the assumption of normality necessary to use the t-test, the large sizes of the less, average, or more PGC Soldier's samples in the sampling distribution should

presume no violation on the assumption. In addition, although the large size of all three samples prevent the use of the Kolmogorov-Smirnov (K-S) and Shapiro-Wilk (S-W) normality tests visual tests were performed to confirm no violation of the assumption.

For each PGC group a histogram determined if the distribution curve visually appeared to be normal (bell-shaped) and a quantile - quantile (Q-Q) graph determined if the quantiles visually appeared to be normal (fell close to the diagonal lines). Those histograms and graphs that are at figures 21, 22, and 23 appeared to be normal.

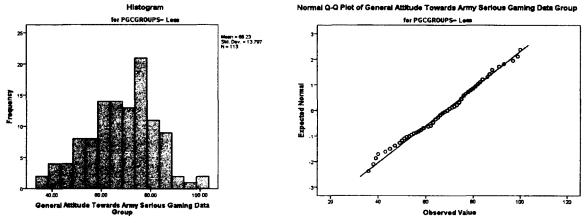


Figure 21. Less PGC Soldiers Histogram and Q-Q Plot GATASGDG by PGC

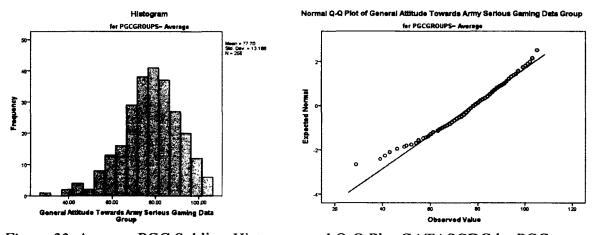


Figure 22. Average PGC Soldiers Histogram and Q-Q Plot GATASGDG by PGC

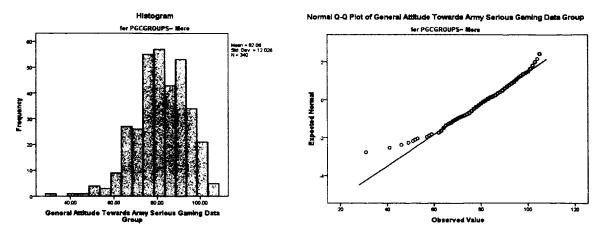


Figure 23. More PGC Soldiers Histogram and Q-Q Plot GATASGDG by PGC

The histograms and Q-Q plots confirmed that the less, average and more PGC groups Soldier's distribution of scores were normal and the assumption of normality for those scores was justified.

Regarding the assumption of homogeneity of variance, for this analysis Laverne's test for equality of variances was not violated F(2, 706) = 1.707, p = .182, proving that similar variation existed within each category of the independent variable and satisfying the last assumption required to perform the parametric test.

A one-way analysis of variance conducted to compare the effects of less, average, and more PGC conditions revealed a significant effect of PGC on GATASGDG between the groups at the p<.05 level for the three PGC groups F(2,706) = 50.33, p = 0.000, as seem in the means plot at figure 24.

Post hoc comparisons using the Tukey HSD test for GATASGDG indicated that the mean score for the less PGC condition (M = 68.23, SD = 13.80) was significantly different from the average PGC condition (M = 77.70, SD = 13.19). The less PGC condition (M = 68.23, SD = 13.80) was significantly different from the more PGC condition (M = 82.06, SD = 12.03). The average PGC condition (M = 77.70, SD = 13.19)

was significantly different from the more PGC condition (M = 82.06, SD = 12.03). The means and standard deviations are in Table 51.

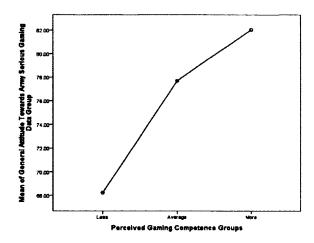


Figure 24. Means Plot GATASGDG by PGC Groups.

Table 51

ANOVA Data Group Statistics for Perceived Gaming Competence

Data Group	Less		Avera	ige	More		
	M	SD	M	SD	M	SD	Finding
<b>GATASGDG</b>	68.23	13.80	77.70	13.19	82.06	13.19	F(2,706) = 50.33, p = .000*
ACDG	22.80	04.54	25.21	03.98	25.92	03.58	F(2,706) = 27.41, p = .000*
PCDG	19.50	03.38	21.18	03.84	22.57	03.90	F(2,706) = 29.84, p = .000*
PUDG	14.49	05.14	17.45	04.54	18.76	04.14	F(2,706) = 39.30, p = .000*
							F(2,706) = 41.94, p = .000*
*significant st	atistica	l differe	nce				•

One-way analysis of variance did reveal a significant effect in the ACDG F(2,706) = 27.41, p = 0.00, PCDG F(2,706) = 29.84, p = 0.000, PUDG F(2,706) = 39.30, p = 0.000, and BCDG F(2,706) = 41.94, p = 0.000, between PGC groups at the p < .05 level. Post hoc comparisons of each group were conducted.

Post hoc comparisons of the ACDG using the Tukey HSD test indicated that the mean ACDG score for the less PGC condition (M = 22.80, SD = 04.54) was significantly different from the means score for the average PGC condition (M = 25.21, SD = 03.98).

The mean score for the less PGC condition (M = 22.80, SD = 04.54) was significantly different from the mean score for the more PGC condition (M = 25.92, SD = 03.58). The mean score for the average PGC condition (M = 25.21, SD = 03.98) was not significantly different from the mean score for the more PGC condition (M = 25.92, SD = 03.58).

Taken together these results indicate that the higher the PGC the higher the Affective Component Data Group (ACDG) mean score but the rise is not as statistically significant between the average and more PGC conditions as it is between the less PGC conditions and the average and more PGC conditions as shown in the means plot at figure 25.

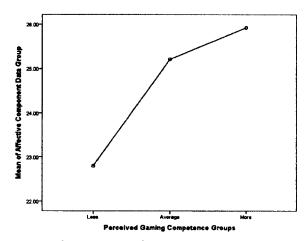


Figure 25. Means Plot ACDG by PGC Groups.

Post hoc comparisons of the PCDG using the Tukey HSD test indicated that the mean PCDG score for the less PGC condition (M = 19.50, SD = 03.38) was significantly different from the mean score for the average PGC condition (M = 21.18, SD = 03.84). The mean score for the less PGC condition (M = 19.50, SD = 03.38) was significantly different from the mean score for the more PGC condition (M = 22.57, SD = 03.90). The mean score for the average PGC condition (M = 21.18, SD = 03.8) was significantly different from the mean score for the more PGC condition (M = 22.57, SD = 03.90).

Taken together these results indicate that the higher the PGC the higher the Perceived Control Data Group (PCDG) mean score as shown in the means plot at figure 26.

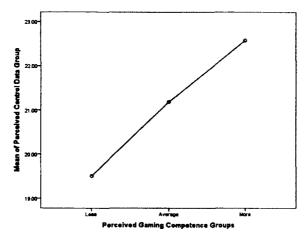


Figure 26. Means Plot PCDG by PGC Groups.

Post hoc comparisons of the PUDG using the Tukey HSD test indicated that the mean PUDG score for the less PGC condition (M = 14.49, SD = 05.14) was significantly different from the mean score for the average PGC condition (M = 17.45, SD = 04.54). The mean score for the less PGC condition (M = 14.49, SD = 05.14) was significantly different from the mean score for the more PGC condition (M = 18.76, SD = 04.14). The mean score for the average PGC condition (M = 17.45, SD = 04.54) was significantly different from the mean score for the more PGC condition (M = 18.76, SD = 04.14).

Taken together these results indicate that the higher the PGC the higher the Perceived Usefulness Component Data Group (PUDG) as shown in the means plot at figure 27.

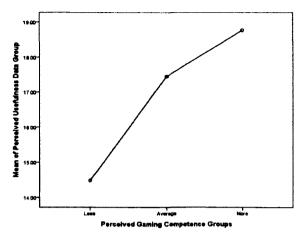


Figure 27. Means Plot PUDG by PGC Groups.

Post hoc comparisons of the BCDG using the Tukey HSD test indicated that the mean BCDG score for the less PGC condition (M = 11.44, SD = 03.66) was significantly different from the mean score for the average PGC condition (M = 13.85, SD = 03.41). The mean score for the less PGC condition (M = 11.44, SD = 03.66) was significantly different from the mean score for the more PGC condition (M = 14.80, SD = 03.26). The mean score for the average PGC condition (M = 13.85, SD = 03.41) was significantly different from the mean score for the more PGC condition (M = 14.80, SD = 03.26).

Taken together these results indicate that the higher the PGC the higher the Behavioral Component Data Group (PUDG) as shown in the means plot at figure 28.

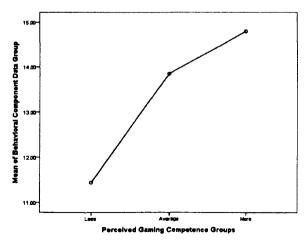


Figure 28. Means Plot BCDG by PGC Groups.

One-way analysis of variance of the 21 independent variable question items revealed significant differences between PGC groups in all 21 items shown at table 52.

Table 52

# Instrument Items Demonstrating Significant Difference by PGC

Al Given the chance to train using an Army serious game such as Virtual BattleSpace2 or Tactical Iraqi, I am NOT\* afraid that I might have trouble learning in navigating through it.

A2 I DO NOT\* hesitate to train using an Army serious game in case I might look stupid.\*

A3 I do not feel uneasy about learning using a Army serious game.

A4 Playing Army serious games does not scare me at all.

A5 I DO NOT\* hesitate to play Army serious games because I am afraid of making learning mistakes.

A6 Army serious games DO NOT\* make me feel uncomfortable in learning.

- C1 I could probably teach myself most things I need to know about Army serious games.
- C2 I AM\* in complete control of my avatar when I train using Army serious games.
- C3 I can make the computer do what I want it to do while playing an Army serious game.
- C4 I DO NOT\* need an experienced person nearby when I am using an Army serious game.
- C5 If I experience problems training on an Army serious game, I can usually solve them.
- C6 I do not need somebody to tell me the best way to use an Army serious game.
- U1 Army serious games help me to train for my individual and collective tasks better.
- U2 Army serious games can enhance training enough to justify possible extra effort.
- U3 Most tasks Army serious games train can NOT\* be trained better through other means.
- U4 Army serious games provide a more useful way to train.
- U5 Army serious games make it possible to train more productively.
- B1 I would NOT\* avoid training on a topic if it involves training using Army serious games.
- B2 I DO NOT\* only use Army serious games when I am told to.
- B3 I DO NOT\* avoid playing Army serious games.
- B4 I will use Army serious games regularly throughout my military career.
- \* Indicates reversal item from survey converted back to positive statement for analysis.

ANOVA test statistics of the significant differences between the less, average, and more PGC group Soldiers in the 21 items are at table 53.

Post hoc comparisons of the 21 items using the Tukey HSD test indicated that for 12 items, their mean score for the less PGC condition was significantly different from their mean scores for the average and more PGC conditions, and their mean score for the average PGC condition was significantly different from their mean score for the more

PGC condition. Those items were A1, A6, C1, C3, C5, U1, U2, U4, U5, B1, B2, and B3.

Table 53

ANOVA Item Statistics Significantly Different for PGC

Item	Less		Average		More		
	M	SD	M	SD	M	SD	Finding
A1	03.62	01.20	04.17	00.99	04.39	00.97	F(2,706) = 24.209, p = .000*
A2	03.88	00.98	04.25	00.86	04.39	00.91	F(2,706) = 13.648, p = .000*
<b>A</b> 3	03.54	01.06	03.99	01.04	04.05	01.17	F(2,706) = 09.245, p = .000*
<b>A</b> 4	04.07	00.97	04.38	00.86	04.37	01.07	F(2,706) = 04.426, p = .012*
<b>A</b> 5	04.02	00.95	04.33	00.79	04.40	00.82	F(2,706) = 09.069, p = .000*
<b>A6</b>	03.67	00.98	04.09	00.90	04.34	00.85	F(2,706) = 23.977, p = .000*
C1	03.55	00.98	03.95	00.86	04.13	00.90	F(2,706) = 12.226, p = .000*
C2	02.94	00.91	03.25	01.00	03.38	01.05	F(2,706) = 08.142, p = .000*
<b>C</b> 3	03.17	00.95	03.57	01.03	03.85	00.99	F(2,706) = 20.947, p = .000*
C4	03.34	01.07	03.59	01.10	03.86	01.12	F(2,706) = 11.134, p = .000*
C5	03.26	00.84	03.66	00.91	03.93	00.89	F(2,706) = 25.021, p = .000*
<b>C6</b>	03.15	00.92	03.16	01.03	03.42	01.10	F(2,706) = 05.597, p = .004*
U1	02.94	01.18	03.67	01.06	03.90	00.99	F(2,706) = 35.882, p = .000*
U2	03.10	01.19	03.80	01.06	04.05	00.93	F(2,706) = 36.682, p = .000*
U3	02.64	01.09	02.89	01.08	03.14	01.03	F(2,706) = 10.707, p = .000*
U4	02.85	01.16	03.54	01.08	03.84	01.00	F(2,706) = 37.361, p = .000*
U5	02.96	01.13	03.56	01.09	03.84	01.02	F(2,706) = 29.016, p = .000*
<b>B</b> 1	03.42	01.24	04.05	01.02	04.29	00.95	F(2,706) = 30.510, p = .000*
<b>B2</b>	02.24	00.84	02.69	01.09	02.96	01.14	F(2,706) = 19.765, p = .000*
<b>B</b> 3	03.10	01.35	03.72	01.13	03.95	01.08	F(2,706) = 23.724, p = .000*
<b>B4</b>	02.69	01.07	03.38	01.09	03.59	01.09	F(2,706) = 29.248, p = .000*
*sign	ificant s	tatistica	differe	nce			

In all 12 cases, Soldiers with average PGC had more positive attitudes than those with less PGC, and Soldiers with more PGC had more positive attitudes than those with average PGC. Taken together these results indicate that for these 12 items the higher the PGC the higher the positive attitude toward those items as shown in the means plots at figures 29, 30, 31, 32, 33 and 34.

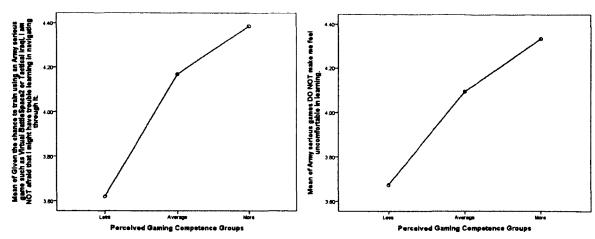


Figure 29. Means Plot Items A1 and A6 by PGC Groups.

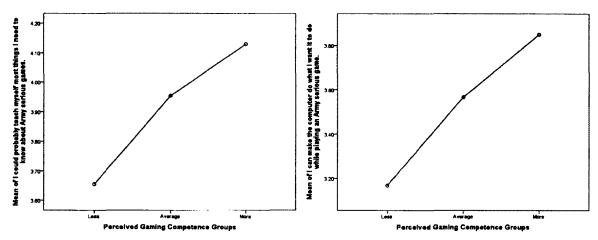


Figure 30. Means Plot Items C1 and C3 by PGC Groups.

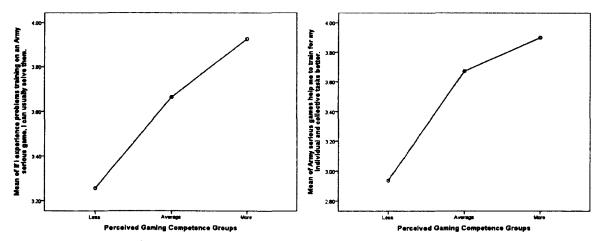


Figure 31. Means Plot Items C5 and U1 by PGC Groups.

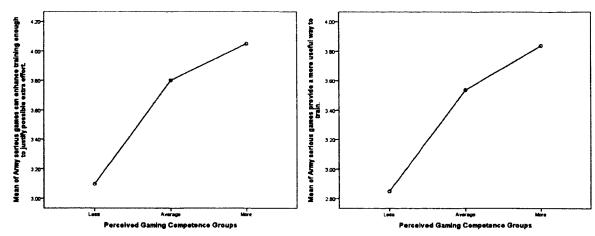


Figure 32. Means Plot Items U2 and U4 by PGC Groups.

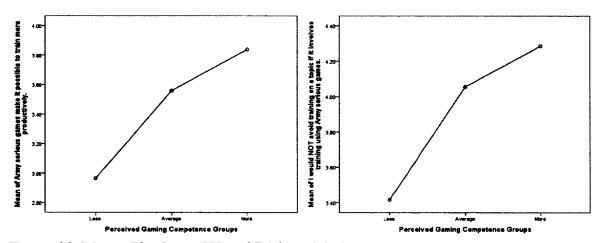


Figure 33. Means Plot Items U5 and B1 by PGC Groups.

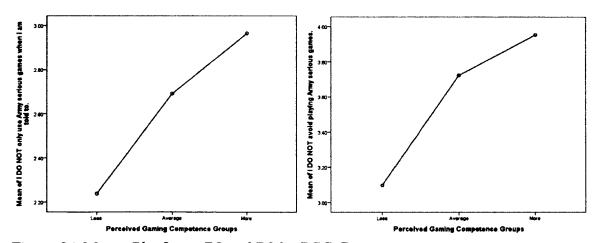


Figure 34. Means Plot Items B2 and B3 by PGC Groups.

Post hoc comparisons of A2, A3, A4, A5, and B4 using the Tukey HSD test

indicated their mean score for the less PGC condition was significantly different from their mean score for the average and more PGC conditions, but their mean score for the average PGC condition was not significantly different from their mean score for the more PGC condition. In every case except for item A4, Soldiers with average PGC had more positive attitudes than those with less PGC, and Soldiers with more PGC had more positive attitudes than those with average PGC. In item A4, Soldiers with average PGC had more positive attitudes than those with less PGC, and Soldiers with average PGC had more positive attitudes than those with more PGC. Taken together these results indicate that for 4 of these 5 items the higher the PGC the higher the positive attitude toward those items as shown in the means plots at figures 35, 36, and 37, and that for one of them more analysis may be needed.

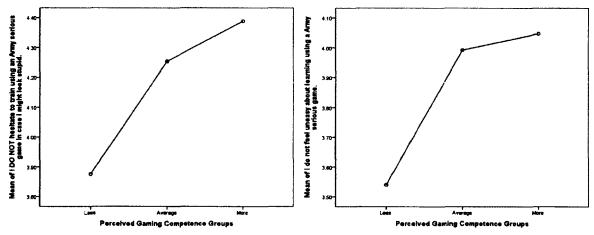


Figure 35. Means Plot Items A2 and A3 by PGC Groups.

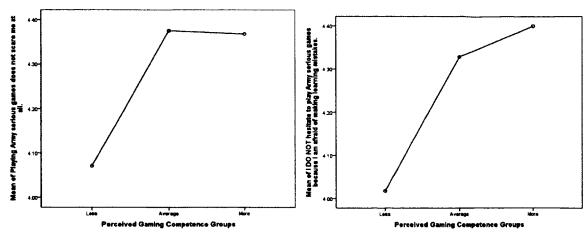


Figure 36. Means Plot Items A4 and A5 by PGC Groups.

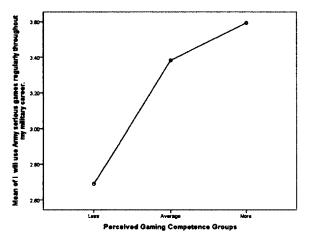


Figure 37. Means Plot Items B4 by PGC Groups.

Post hoc comparisons of C2, C4, C6, and U3 using the Tukey HSD test indicated their mean score for the more PGC condition was significantly different from their mean score for the less and average PGC conditions, but their mean score for the less PGC condition was not significantly different from their mean score for the average PGC condition. Taken together these results indicate that for these 4 items the higher the PGC the higher the positive attitude toward those items as shown in the means plots at figures 38 and 39.

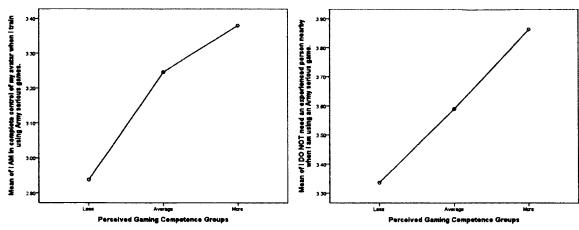


Figure 38. Means Plot Items C2 and C4 by PGC Groups.

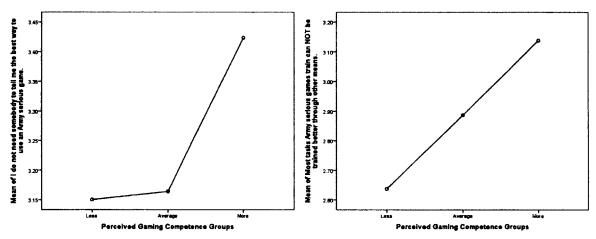


Figure 39. Means Plot Items C6 and U3 by PGC Groups.

# Military class

The fifth research question asked if Soldiers general attitude towards ASG differ as a function of military class. The three military class groups tested were commissioned officer, non-commissioned officer (NCO), or enlisted and the dependent variable was continuous satisfying the first two assumptions for the ANOVA.

Soldiers who identified as being in grades E-1 to E-4 in the enlisted class category represent 87 (12.3%) of the 709 Soldiers who completed every response in the data set used for the analysis. Soldiers who identified as being in grades E-5 to E-9 in the NCO

class category represent 440 (62.1%) of the 709 Soldiers who completed every response. Soldiers who identified as being in all officer grades in the officer class category represent 182 (25.7%) of the 709 Soldiers who completed every response. Almost two thirds of the Soldiers (440 Soldiers or 62.1%) who completed the instrument identified as NCOs. This frequency was higher than expected because in July of 2015, that was the month that the instrument was taken, Soldiers in the grades of E-5 to E-9 only represented 37.49% of active duty Soldiers (DOD, 2013). The frequency of Soldiers who identified as enlisted (87 or 12.3%) was smaller than the 42.83% of active duty Soldiers in grades E-1 to E-4 in July 2015 (DOD, 2013). The frequency of Soldiers who identified as officers (182 or 25.7%) was slightly larger than the 19.67% of active duty Soldiers in the officer grades in July 2015 (DOD, 2013).

Regarding the assumption of normality necessary to use the t-test, the large sizes of the enlisted, NCO, and officer Soldier's samples in the sampling distribution should presume no violation on the assumption. In addition, although the large size of all three samples prevent the use of the Kolmogorov-Smirnov (K-S) and Shapiro-Wilk (S-W) normality tests visual tests were performed to confirm no violation of the assumption.

For each class a histogram determined if the distribution curve visually appeared to be normal (bell-shaped) and a quantile - quantile (Q-Q) graph determined if the quantiles visually appeared to be normal (fell close to the diagonal lines). Those histograms and graphs that are at figures 40, 41, and 42 appeared to be normal.

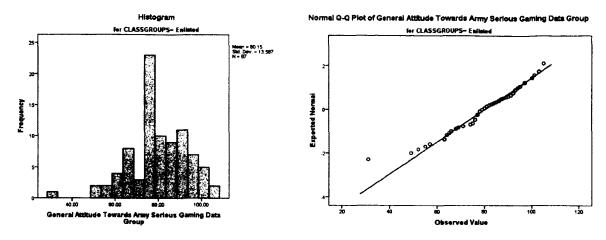


Figure 40. Enlisted Soldiers Histogram and Q-Q Plot GATASGDG by Military Class

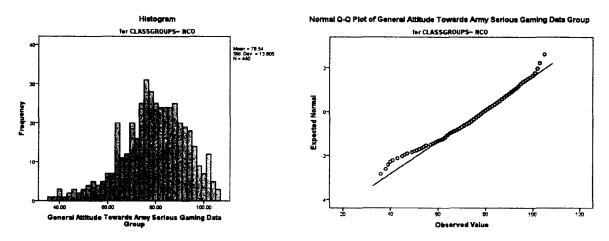


Figure 41. NCO Soldiers Histogram and Q-Q Plot GATASGDG by Military Class

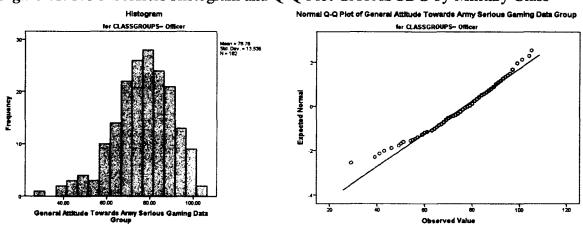


Figure 42. Officer Soldiers Histogram and Q-Q Plot GATASGDG by Military Class

The histograms and Q-Q plots confirmed that the enlisted, NCO, and officer military class Soldier's distribution of scores were normal and the assumption of

normality for those scores was justified.

Regarding the assumption of homogeneity of variance, for this analysis Laverne's test for equality of variances was not violated F(2, 706) = 0.038, p = .963, proving that similar variation existed within each category of the independent variable and satisfying the last assumption required to perform the parametric test.

One-way analysis of variance conducted to compare the effects of enlisted, NCO, and officer class conditions revealed no significant differences in GATASGDG between the class groups F(2,706) = 2.05, ns.

One-way analysis of variance conducted to compare the effects of class conditions revealed no significant differences between the class groups in the ACDG F(2,706) = 0.143, ns., PCDG F(2,706) = 2.699, ns., and BCDG F(2,706) = 1.770, ns.

One-way analysis of variance did reveal a significant effect of class in the PUDG between the groups at the p<.05 level for the three military class groups F(2,706) = 4.769, p = 0.009. The means and standard deviations are in Table 54.

Table 54

ANOVA Data Group Statistics for Military Class

Data Group	Enlisted		NCO		Officer		
_	M	SD	M	SD	M	SD	Finding
<b>GATASGDG</b>	80.15	13.60	78.55	13.61	76.76	13.54	F(2,706) = 2.05, p = .130
ACDC	24.95	04.02	25.21	04.06	25.18	04.00	F(2,706) = 2.33, p = .867
PCDG	22.18	03.97	21.68	03.93	21.07	03.96	F(2,706) = 2.70, p = .068
PUDG	18.43	04.42	17.80	04.67	16.75	04.77	F(2,706) = 4.77, p = .009*
BCDG	14.59	03.43	13.85	03.49	13.76	03.78	F(2,706) = 1.77, p = .171
*significant s	tatistica	l differe	nce				·

Post hoc comparisons of the PUDG using the Tukey HSD test indicated that the mean PUDG score for the enlisted class condition (M = 18.43, SD = 04.42) was

significantly different from the mean score for the officer class condition (M = 16.75, SD = 04.77). The mean score for the NCO class condition (M = 17.80, SD = 04.67) was significantly different from the mean score for the officer class condition (M = 16.75, SD = 04.77). The mean score for the enlisted class condition (M = 18.43, SD = 04.42) was not significantly different from the mean score for the NCO class condition (M = 17.80, SD = 04.67).

These results indicate that the lower the PGC the higher the Perceived Usefulness Data Group (PUDG) mean score but the rise is not as statistically significant between the enlisted and NCO PGC conditions as it is between the NCO and officer PGC conditions and the enlisted and officer PGC conditions as shown in the means plot at figure 43.

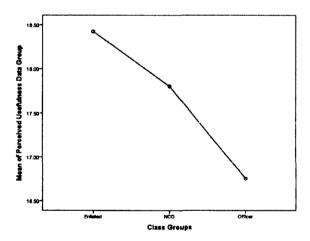


Figure 43. Means Plot Perceived Usefulness Data Group by Class Groups.

One-way analysis of variance of the 21 independent variable question items conducted to compare the effects of military class conditions revealed significant differences between the class groups in six items as shown at table 55.

ANOVA test statistics of the significant differences between the enlisted, NCO, and officer class Soldiers in the six items are at table 56.

Table 55

Instrument Items Demonstrating Significant Difference by Military Class

C4 I DO NOT\* need an experienced person nearby when I am using an Army serious game.

- C5 If I experience problems training on an Army serious game, I can usually solve them.
- C6 I do not need somebody to tell me the best way to use an Army serious game.
- U1 Army serious games help me to train for my individual and collective tasks better.
- U3 Most tasks Army serious games train can NOT\* be trained better through other means.
- U4 Army serious games provide a more useful way to train.
- \* Indicates reversal item from survey converted back to positive statement for analysis.

Table 56

ANOVA Item Statistics Significantly Different for Military Class

Item	Enlist	ed	NCO		Office	er	
	M	SD	M	SD	M	SD	Finding
C4	03.90	00.98	03.70	01.10	03.54	01.21	F(2,706) = 3.04, p = .048*
C5	03.94	00.87	03.73	00.93	03.60	00.89	F(2,706) = 3.91, p = .021*
C6	03.25	01.06	03.38	01.05	03.09	01.04	F(2,706) = 4.86, p = .008*
U1	03.76	00.99	03.72	01.11	03.48	01.10	F(2,706) = 3.39, p = .034*
U3	03.15	01.11	03.02	01.06	02.75	01.05	F(2,706) = 5.76, p = .003*
U4	03.81	01.04	03.60	01.11	03.38	01.12	F(2,706) = 5.08, p = .006*
*sign	ificant s	statistica	l differe	nce			· · · · · · · · · · · · · · · · · · ·

Post hoc comparisons of C4, C5, C6, and U4 using the Tukey HSD test indicated their mean score for the enlisted class condition was significantly different from their mean score for the officer class conditions, but their mean score for the NCO class condition was not significantly different from their mean score for the enlisted or officer class conditions.

In items C4, C5, and U4, Soldiers in the enlisted class had more positive attitudes than those in the NCO class, and Soldiers in the NCO class had more positive attitudes than those in the officer class. For item C6, Soldiers in the NCO class had more positive attitudes than those in enlisted class, and Soldiers in the enlisted class had more positive

attitudes than those in the officer class. Taken together these results indicate that for 3 of these 4 items the lower the military class the higher the positive attitude toward those items as shown in the means plots at figures 44 and 45, and that for one of them more analysis may be needed.

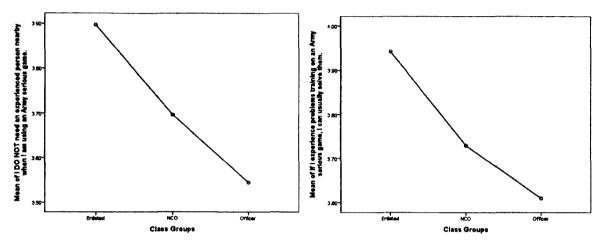


Figure 44. Means Plot Items C4 and C5 by Military Class Groups.

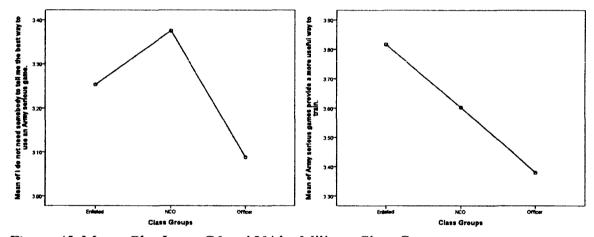


Figure 45. Means Plot Items C6 and U4 by Military Class Groups.

Post hoc comparisons of item U1 using the Tukey HSD test indicated the mean score for the NCO class condition was significantly different from the mean score for the officer class conditions, but the mean score for the enlisted class condition was not significantly different from the mean score for the NCO or officer class conditions.

Post hoc comparisons of item U3 using the Tukey HSD test indicated the mean score for the officer class condition was significantly different from the mean score for the enlisted and NCO class conditions, but the mean score for the enlisted class condition was not significantly different from the mean score for the NCO class condition.

For both items U1 and U3, Soldiers in the enlisted class had more positive attitudes than those in the NCO class, and Soldiers in the NCO class had more positive attitudes than those in the officer class. These results indicate that for items U1 and U3 the lower the military class the higher the positive attitude toward those items as shown in the means plot at figure 46.

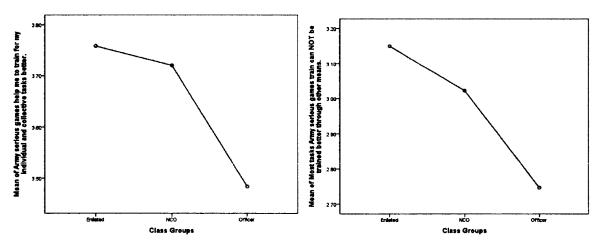


Figure 46. Means Plot Items U1 and U3 by Military Class Groups.

# **Triangulation**

The General Attitude Towards Army Serious Gaming (ASG) Data Group (GATASGDG) data score is the sum of each Soldier attitude Likert response for the 21 independent variable items that have a Likert range from 1-5. Their score places them into one of five Attitude Toward Gaming Groups called (ATTGROUPS). Attitude group one (strongly disagree) indicates a GATASGDG score range from 21-38 (21 being the lowest possible score). Attitude group two (disagree) indicates a range from 39 to 55.

Attitude group 3 (undecided) indicates a range from scores 56 to 72. Attitude group four (agree) indicates a range from 73 to 89. Attitude group five (strongly agree) indicates a range from 90 to 105 (105 being the highest possible score).

With the sole exception of the less perceived gaming confidence condition, the GATASGDG mean score for the 709 Soldier participants was in the agreement range indicating favorable attitudes toward ASG for every category of the five independent variables. The less PGC condition mean was in the undecided range.

As regards gender, the mean GATASGDG ratings for both male and female Soldiers were in the agreement range indicating favorable attitudes toward ASG. An independent samples t-test comparison of the GATASGDG for male (M = 78.36, SD = 13.49) and female Soldiers (M = 75.26, SD = 17.38) revealed no statistically significant difference between the male and female Soldiers in that data group t(707) = .980, ns. Gender was the only learner factor that revealed no statistically significant difference between male and female Soldiers attitude ratings in all 21 independent variable items. The finding for this research question is that Soldiers general attitude towards ASG does not statistically differ significantly as a function of gender. Neither does it statistically differ significantly as a function of gender in the affective, perceived control, perceived usefulness, and behavioral components, nor in the 21 individual items.

As regards age, the mean GATASGDG ratings for both younger and older Soldiers were in the agreement range indicating favorable attitudes toward ASG. An independent samples t-test comparison of the GATASGD for younger (M = 78.57, SD = 13.72) and older (M = 75.55, SD = 12.18) Soldiers revealed no statistically significant difference between the younger and older Soldiers in that data group t(707) = .085, ns.

Although the finding for this research question is that Soldiers general attitude towards ASG (GATASG) does not statistically differ significantly as a function of age, their attitudes within the four child groups that when summed formed their general attitude did statistically differ significantly in two of the four groups. Soldier's responses in the affective components data group that measured feelings of fear (items A1, A4), hesitation (items A2, A5), and uneasiness (item A3) experienced before and during gaming did differ statistically significantly with younger Soldiers expressing more positive attitudes than older Soldiers did for items A1, A4, and A5. Soldier's responses in the perceived control components data group that measured feelings (items C1, C2, C4, and C6) and reactive behaviours (items C3, C5) while manipulating technological tools also differed statistically significantly with younger Soldiers expressing more positive attitudes than older Soldiers did for items C1, C3, and C5. Soldier's responses in the behavioral components data group that measured the positive behavior of willingness to use ASG for learning (item B4) and the negative behavior of tending to avoid the use of ASG for learning (items B1, B2, and B3) differed statistically significantly only on item B2. Item B2 was the only item of the 21 independent variable items that older Soldiers had a more positive attitude of than younger Soldiers did.

As regards education level, the mean GATASGDG ratings for both better and lesser-educated Soldiers were in the agreement range indicating favorable attitudes toward ASG. An independent samples t-test comparison of the GATASGDG for lesser-educated (M = 79.06, SD = 13.44) and better-educated (M = 76.80, SD = 13.82) Soldiers revealed a statistically significant difference between lesser and better-educated Soldiers in the data group t(707) = 2.105, p < .05. In other words, finding that Soldiers who had

not earned a bachelor's degree had a more favorable general attitude toward ASG than Soldiers who had earned a Bachelor's degree or better. The finding for this research question that Soldiers general attitude towards ASG (GATASG) does statistically differ significantly as a function of education level is based upon the findings for two of the four child groups that when summed formed their general attitude. The PCDG and PUDG child groups revealed significant differences, lesser-educated Soldiers having more positive attitudes than better-educated ones. Soldier's responses in the perceived control components data group differed statistically significantly only on item C6. Soldier's responses in the perceived usefulness components data group that measured behaviours arising from beliefs about the advantages of using Army serious games for training (items U1, U2, U3, U4, and U5) differed statistically significantly on items U1, U3, U4, and U5.

As regards perceived gaming competence, the mean GATASGDG ratings for the Soldiers in the less PGC condition were in the undecided range indicating they were undecided as to whether they agreed with the 21 favorable attitude statements for ASG. Both average and more PGC condition Soldiers were in the agreement range indicating favorable attitudes toward ASG. A one-way analysis of variance conducted to compare the effects of less, average, and more PGC conditions revealed a significant effect of PGC on GATASGDG between the groups at the p<.05 level for the three PGC groups F(2,706) = 50.33, p = 0.000. In other words, Soldiers who played computer games more than eight hours a week had a more favorable general attitude toward ASG than Soldiers who played an average range of two to eight hours a week. Soldiers who played computer games two to eight hours a week had a more favorable general attitude toward ASG than Soldiers who played less than two hours a week. PGC was the only learner factor that

revealed statistically significant differences between less, average, and more PGC condition Soldiers attitude ratings in all 21 independent variable items. The finding for this research question is that Soldiers general attitude towards ASG does statistically differ significantly as a function of PGC. It does statistically differ significantly as a function of PGC in the affective, perceived control, perceived usefulness, and behavioral components, and in each of the 21 individual items.

As regards military class, the mean GATASGDG ratings for the Soldiers in the enlisted, NCO, and officer class conditions were in the agreement range indicating favorable attitudes toward ASG. One-way analysis of variance conducted to compare the effects of enlisted, NCO, and officer class conditions revealed no significant differences in GATASGDG between the class groups F(2,706) = 2.05, ns. Although the finding for this research question is that Soldiers general attitude towards ASG (GATASG) does not statistically differ significantly as a function of military class, their attitudes within the four child groups that when summed formed their general attitude did statistically differ significantly in one of the four groups. Although the PCDG child group did not reveal statistically significant differences as a group, Soldier's responses in the PCDG did differ statistically significantly on items C4, C5, and C6 with enlisted class Soldiers having more positive attitudes than officer class Soldiers. The PUDG child group revealed statistically significant differences, enlisted class Soldiers having more positive attitudes than officer class Soldiers with Soldier's responses in the PUDG differing statistically significantly on items U1, U3, and U4.

# Findings summary

This study found no statistically significant difference between active duty U.S.

Army Soldiers in their general attitude toward Army Serious Gaming (ASG) based on their gender, age or military class. This study found statistically significant differences between active duty U.S. Army Soldiers based on their education level and perceived gaming competence.

Findings of statistically significant difference for the 4 attitude groups and their 21 items summed to create the general attitude score are at table 57.

Table 57
Findings of Significant Difference by Attitude Data Group and Item

	Gender	Age	Ed. Level	PGC	Military Class
GATASGDG	No	No	Yes	Yes	No
ACDG	No	Yes	No	Yes	No
<b>A</b> 1	No	Yes	No	Yes	No
A2	No	No	No	Yes	No
<b>A</b> 3	No	No	No	Yes	No
A4	No	Yes	No	Yes	No
<b>A</b> 5	No	Yes	No	Yes	No
A6	No	No	No	Yes	No
PCDG	No	Yes	Yes	Yes	No
C1	No	Yes	No	Yes	No
C2	No	No	No	Yes	No
C3	No	Yes	No	Yes	No
C4	No	No	No	Yes	Yes
C5	No	Yes	Yes	Yes	Yes
C6	No	No	No	Yes	Yes
PUDG	No	No	Yes	Yes	Yes
U1	No	No	No	Yes	Yes
U2	No	No	Yes	Yes	No
U3	No	No	Yes	Yes	Yes
U4	No	No	Yes	Yes	Yes
U5	No	No	No	Yes	No
BCDG	No	No	No	Yes	No
B1	No	Yes	No	Yes	No
B2	No	No	No	Yes	No
B3	No	No	No	Yes	No
B4	No	No	No	Yes	No

### **CHAPTER V**

#### Conclusion

### Introduction

If attitudes are "states that are based on aggregates of beliefs and that develop into patterns of stable individual differences" (Snow et al., 1996, p. 290), and changing individuals' behaviour is possible once their attitudes have been identified, (Zimbardo et al., 1977), and social behaviour can be predicted if attitudes are understood (Ajzen & Fishbein, 1980), then understanding the influence of learner factors on Soldier's general attitude towards Army Serious Gaming is important.

The purpose of this study was to inform the Army of learner demographic factors that influence Soldier's general attitude toward the use of Army serious gaming for instructional purposes. The study researched five ASG behavior questions:

RQ<sub>1</sub>: Do Soldiers general attitude towards ASG differ as a function of gender?

RQ2: Do Soldiers general attitude towards ASG differ as a function of age?

RQ3: Do Soldiers general attitude towards ASG differ as a function of education?

RQ4: Do Soldiers general attitude towards ASG differ as a function of perceived gaming competence?

RQ5: Do Soldiers general attitude towards ASG differ as a function of military class (commissioned officer, non-commissioned officer, or enlisted)?

# Discussion

Previous research in this area of inquiry was often on attitudes, skills, or activity type as separate dependent variables that focused on the independent variable learner factors effect on the learner's dependent variable of skill or activity type rather than the

learner's dependent variable of attitude toward use. This research focuses on the independent variable learner factors effect on attitude. This discussion is not about attitude toward the object (Ao) as the dependent variable. This discussion focuses on conclusions regarding five independent variable learner factors effect on attitude toward the behavior involving the object (A<sub>B</sub>) as the dependent variable, those variables being gender, age, education level, perceived gaming confidence, and military class.

#### Gender

This research supports continued use of ASG for Soldiers of all genders. Selwyn, Gorard, Furlong, and Madden (2003) reported males were more than twice as likely to use information and communication technologies (ICT) that includes home computers. Bonanno and Kommers (2008) found significant gender differences in male and female college students in the four components of attitude towards gaming and in the general attitude toward gaming, with men more positive. Karin A Orvis, Moore, Belanich, Murphy, and Horn (2010) reported Army gameplay gender distinctions were significant with 35% of men and 58.5% of women reporting they had never played a videogame of any type and only 39.1% of men and 10.8% of women playing action/adventure games weekly (Karin A Orvis et al., 2010, p. 149). This study of active duty Soldiers found no statistically significant difference by gender in the general attitude toward Army Serious Gaming (ASG) gaming, in the 4 components of attitude towards gaming, or in the 21 individual items. This difference may reflect male and female Soldiers shared training and combat experiences during the last decade of war or it may reflect changing attitudes towards the role of women in America's Army. The Army population recently witnessed two Soldiers become the first women to complete the Ranger course and may soon

witness the opening of all Army combat military occupational specialties to women. If this occurs, the gender findings of this study suggest that the Army can continue to use ASG to train women Soldiers for their current non-combat positions and to train them for their new combat positions without a negative Return on Investment (ROI) for ASG costs. The findings also suggest that concerns about non-participation for geographically distributed female ASG learners, especially those that train from their home, may be baseless.

### Age

This research supports continued use of ASG for Soldiers of all ages. After Prensky's (2001a) publication of "Digital Natives, Digital Immigrants," the use of age as a research independent variable increased. Selwyn, Gorard, Furlong, and Madden found young people were more than twice as likely to use ICT (Selwyn et al., 2003). Ching-Chiu, using gender, age, and perceived gaming competence as independent variables for measured "attitudes toward digital game-based learning based upon ... learning styles" (Ching-Chiu, 2006, p. 29) finding significant differences only in age. In their study Bonanno and Kommers (2008) sample was students between 16 to 18 years of age. That three-year range may explain why their study could not research age as an independent variable. A potential population limitation of all three of the studies, in extending results to the Army, is that they used either college students or adults too old to serve in the military. Orvis et al. (2010) found that for age, there was a "...significant negative correlation between age and videogame usage... between 27 and 60% of soldiers, regardless of age group, reported that they never play any type of videogame, with the percentage increasing as age increased" (Karin A Orvis et al., 2010, p. 149). For this

study, the mean age for the participating Soldiers was just under 31 years of age. The youngest Soldier was 18 and the oldest was 67 for a range of 49 years. This study found no statistically significant difference in general attitude toward ASG between younger (M = 78.57, SD = 13.72) and older (M = 75.55, SD = 12.18) Soldiers, however it was not far off from doing so t(707) = .085, p = .05. It found statistically significant differences in two of the four attitude constructs - within seven of the 21 independent variable question items. At the group level, the data suggests that older Soldiers perceive that ASG is useful and are willing to use ASG, however statistically significant differences do exist between younger and older Soldiers for the affective components and the perceived control components data groups. Those differences are in the ACDG items that measured feelings of fear and hesitation experienced before and during gaming, and in the PCDG items that measured feelings and reactive behaviours while manipulating technological tools, each accounting for three items with statistically significant differences. These affective and perceived control construct findings may warrant emphasis on familiarizing older Soldiers on how to manipulate ASG to alleviate any fear and hesitation in how to use ASG. Without duplication of these results, these findings do not infer support for digital native theory. That theory, that digital natives that are people born after 1980 (less than 35 years of age at the time of this study) innately possess computer technology knowledge and skills (Prensky, 2001a) and that their brains are somehow physiologically different than their older digital immigrants (Prensky, 2001b) has, because of the absence of empirical evidence to support them, received scathing academic criticism. As stated by Selwyn, "...the overall tenor of these discursive constructions of young people and technology tends towards exaggeration and inconsistency" (Selwyn, 2009, p. 370) with

many of these claims "grounded rarely, if at all, in rigorous, objective empirical studies conducted with representative samples" (Selwyn, 2009, p. 370). Bennett, Maton, and Kervin in their critical review of the digital native claims concluded, "There is no evidence of ... a distinctly different learning style the like of which has never been seen before" (Bennett, Maton, & Kervin, 2008, p. 780).

### Education level

This research supports continued use of ASG for Soldiers of all education levels. This study found a statistically significant difference in general attitude toward ASG between lesser and better-educated Soldiers, finding that Soldiers who had not earned a bachelor's degree had a more favorable general attitude toward ASG than Soldiers who had earned a Bachelor's degree or better. This finding was unexpected. At the group level, the data suggests that better educated Soldiers have no feelings of fear, hesitation, or uneasiness experienced before and during gaming and are willing to use ASG, however statistically significant differences do exist between them and lesser-educated Soldiers for the perceived control and the perceived usefulness components data groups. Those differences are in the PCDG items that measured feelings and reactive behaviours while manipulating technological tools and in the PUDG items that measured behaviours arising from beliefs about the advantages of using Army serious games for training. They may warrant emphasis on familiarizing better-educated Soldiers on how to manipulate ASG to alleviate any fear and hesitation and coaching them on ASG usefulness. It is also possible that the lower PUDG ratings for better-educated Soldiers reflect a capability gap of ASG suitable for personnel that are more senior in rank that are better educated.

# Perceived gaming competence

This research supports continued use of ASG for Soldiers of all PGC. In 2005 research of United States Military Academy (USMA) cadets, Orvis, et al. found "... a wide range of prior videogame experience across the military participants in this sample, with 17% of cadets reporting they have no experience playing videogames and 44% reporting they have limited videogame experience" (Karin A. Orvis et al., 2005, p. vii). At the conclusion a two-year extension of that research, Orvis, et al. found that "... as many as 60% of the cadets reported that they had no or very limited videogame experience in the past year" (Karin A Orvis et al., 2010, p. 145). Using results from the biennial 2006-2007 Sample Survey of Military Personnel (SSMP) administered to Soldiers worldwide by the U.S. Army Research Institute's (ARI) Personnel Survey Office, Orvis, et al. (2010) later found that less than 43% of responding Soldiers played any type of videogame at least once a week and 38.5% had never played a videogame. For this study, the mean number of hours for the participating Soldiers was just over 9 hours a week. This mean may have been limited because the maximum number of hours that a Soldier could on the instrument was "20 or more," and 48% of the 709 Soldiers who completed the instrument selected that figure. This study found a statistically significant difference in general attitude toward ASG between Soldiers who reported less, average, or more PGC. Moreover, it does statistically differ significantly as a function of PGC in the affective, perceived control, perceived usefulness, and behavioral components, and in each of the 21 individual items. In short, the more hours a Soldier spent playing computer games the higher the PGC reported and the more favorable the Soldier's attitude toward ASG. This suggests that the Army policy of making ASG available to Soldiers to

download and play on their home computers should be encouraged and expanded to other Army learners that might benefit from ASG such as the Army's civilian workforce.

# Military class

This research supports continued use of ASG for Soldiers of all military classes. Orvis et al. (2010) found for military class, that when restricted to games similar to those in the Army serious games suite, weekly play figures by rank dropped steeply. They dropped to under 50% for E-4s and below, under 30% for E-5 to E-7 and O-1s to O-2s, under 27% for O-3s to O-4s, and under 10% for E8s to E-9s and O-5s to O-6s (Karin A Orvis et al., 2010, p. 150). This study found no statistically significant difference in general attitude toward Army Serious Gaming (ASG) gaming between enlisted, NCO and officer Soldiers. For the PUDG, the data suggests that statistically significant differences exist between officers and other Soldiers. Those differences are in the PUDG items that measured behaviours arising from beliefs about the advantages of using ASG for training. They may warrant further emphasis to officer Soldiers of the advantages of ASG. As indicated earlier, the lower PUDG ratings for officer Soldiers may reflect a capability gap of ASG suitable for personnel that are more senior in rank. This may be because most senior level training uses constructive simulation rather than the virtual simulation capabilities that most closely represent ASG.

### **Conclusions**

The first recommendation for further research is that if the Army replicates this research a larger number of female and older Soldiers should be encouraged to participate, and that research should consider using a randomly selected forced sample. This research used the AKO portal to gate learners to the AKO page that explained the

survey purpose that then sent them to the survey on a different website with the survey itself capturing response data permitted capturing the number of Soldiers that completed each stage rather than the normal practice of just counting completers in the last stage. As a result, many Soldiers dropped along the way with no way to categorize them before they completed the survey. Although the statistical tests used indicate that the smaller sample sizes for older Soldiers and female Soldiers that completed were normally distributed and represent the population, there is no way to know how many older Soldiers or women Soldiers dropped on their way to the survey. Nor is there any way to determine how many had no interest in the subject. Thus, if the Army, that has the authority to require a random sample to participate because it is the Army, replicates this research, it should consider requiring completion by all randomly selected participants.

The second recommendation for future research is that any possible version of the instrument that includes PGC should record an integer that the learner may enter for number of hour per week that the learner plays computer games. In the current instrument, the 20 hours or more a week selection was selected far more frequently than had been anticipated.

A separate topic should be the subject of its own research effort is whether Soldiers in all components (Active, Army National Guard, and Army Reserve) would willingly purchase a more expensive home computer capable of running most ASG from their homes than the computer they may be using for distributed learning Interactive Multimedia Instruction (IMI) now.

Although not a component of attitude toward the behavior involving the object
(AB) as the dependent variable, and thus not a concern for a future version of the

instrument, the Army should nonetheless research whether a capability gap in ASG exists for training more senior officers (that are better educated) that might better explain the officer class findings.

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#### APPENDIX A

#### Instrument

#### Attitude Toward Army Serious Gaming (ASG)

This under five minute survey investigates Soldier attitudes towards the use of Army Serious Gaming (ASG). We want you to participate because your opinion matters in determining the extent to which gaming may be used for future training. There are no risks associated with your participation and you may stop at any time without penalty. We will not ask any question that might identify you and all responses that you provide will be destroyed at the conclusion of the research. If you have any questions about the research study, please contact Mitchell Bonnett at mbonn006@odu.edu. This research has been reviewed according to Old Dominion University IRB procedures for research involving human subjects.

\* 1. ELECTRONIC CONSENT: Please select your choice below.

Clicking on the "agree" button below indicates that:

- · you have read the above information
- · you voluntarily agree to participate
- · you are at least 18 years of age

If you do not wish to participate in the research study, please decline participation by clicking on the "disagree" button.

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ears the

# Attitude Toward Army Serious Gaming (ASG)

2. Please rate the following item below based on a 1-5 scale where 1 is Strongly Disagree and 5 is Strongly Agree.

	Strongly Disagree	Disagree	Undecided	Agree	Strongly Agree
Given the chance to train using an Army serious game such as Virtual BattleSpace2 or Tactical Iraqi, I am afraid that I might have trouble learning in navigating through it.					
Army serious games help me to train for my individual and collective tasks better		* 4			v.
I could probably teach myself most things I need to know about Army serious games.		1	• •		25 ±
I would avoid training on a topic if it involves training using Army serious games.					2***4
I hesitate to train using an Army serious game in case I might look stupid.		;	1.7	.,	
Army serious games can enhance training enough to justify possible extra effort					,
I am not in complete control of my avatar when $\ensuremath{I}$ train using Army serious games	# * -	2 /	. *** *	* * ·	***
I do not feel uneasy about learning using a Army serious game	-				*- *
I can make the computer do what I want it to do while playing an $\mbox{\sc Army serious game.}$	w	1)	er e Se e		2004 1004
I only use Army serious games when I am told to		*			
I need an experienced person nearby when I am using an Army serious game.	٠			*	96 % 1. 97
Playing Army serious games does not scare me at all.					. *
Most tasks Army serious games train can be trained better through other means.	2		4.4		
I avoid playing Army serious games.		•		<i>t</i> •	• *
If I experience problems training on an Army serious game, I can usually solve them.			 		2000 No. 20
I hesitate to play Army serious games because I am afraid of making learning mistakes.	•				
Army serious games provide a more useful way to train.		* *.			N.
I will use Army serious games regularly throughout my military career.					•

	Strongly Disagrae	Disagree	Undecided	Agree	Strongly Agree
I do not need somebody to tell me the best way to use an Army serious game.	(5)	19	ar sa Sa ga	* * * *	0
Army serious games make me feet uncomfortable in learning.	2 % 4 %	1		7 % 2	()
Army serious games make it possible to train more productively	y	<u>D</u>	21 to		0
In a typical week, how many hours do you play conext lower hour.	mputer game	es? Round	parts of an	hour dow	n to the
<b>○ 0</b>		2.5	14		
_ () 1 () 8			15		
<b>○ 2</b>		·*.	16		
( ) 3		0	17		
<b>) 4</b>		()	18		
<b>○</b> 5		$\bigcirc$	19		
○ 6 () 13		( )	20 or more		

4. What is your age in years?		
17	34	51
<u></u> 18	35	52
19	36	53
( ) <b>20</b>		<u>^</u> 54
<u></u> 21	38	55
; <b>22</b>	<b>4</b> , <b>39</b>	
<ul><li>23</li></ul>	40	€n: <b>57</b>
( ) <b>24</b>	/ `~ <b>41</b>	<u> </u>
() <b>25</b>	42	( ) <b>59</b>
<b>) 28</b>	43	<b>⊖: 60</b>
<b>27</b>	2 · 44	61
() <b>28</b>	C 45	62
29	€) <b>46</b>	( ) <b>63</b>
´) <b>30</b>	( ) <b>47</b>	<b>9 64</b>
() <b>31</b>	( <sub>)</sub> 48	() <b>65</b>
<b>) 32</b>	: 49	66
<b>33</b>	: _ ;: <b>50</b>	67 or older
5. Are you male or female?		
(i) Male		
Female		
6. What is your rank?		
) PV1 (E-1)	SMA/CSM/SGM (E-9)	CPT (O-3)
PV2 (E-2)	WO1 (W-1)	(C-4)
( ) PFC (E-3)	(*): CW2 (W-2)	() LTC (O-5)
CPL/SPC (E-4)	CW3 (W-3)	COL (O-6)
SGT (E-5)	CW4 (W-4)	BG (0-7)
(SSG (E-6)	(), CW5 (W-5)	MG (0-8)
SFC (E-7)	2LT (O-1)	(), LTG (O-9)
1SG/MSG (E-8)	1LT (O-2)	GA/GEN (O-10)
	,	· / =: · · · · · · · · · · · · · · · · · ·

7. V	What is the highest level of school you have completed or the highest degree you have received?
	No formal education or some elementary school (grades 1-8)did not complete.
0	Elementary school completedno high school. Grade 8 or equivalent completed.
	Some high school-did not graduate. High school means grades 9 through 12, or equivalent.
- 7	High school graduate or certificate of equivalency.
77	Terminal occupational program (prepares post-grade 12 students for employment)—did not complete.
	Terminal occupational programcertificate of completion, diploma, or equivalent.
	Some college—less than one year. Less than 30 semester hours completed.
$\bigcirc$	One year college: 30-59 semester hours or 45-89 quarter hours completed.
$\odot$	Two years college, 60-89 semester hours or 90-134 quarter hours completed.
()	Associate degree. 2-year college degree program completed.
()	Three years college. 90-119 semester hours or 135-179 quarter hours completed.
$\bigcirc$	Four years college. 120 or more semester or 180 or more quarter hours completed—no Bachelor's degree.
$\bigcirc$	Bachelor's degree. Requires completion of at least four, but no more than five, years of academic work.
0	Post-Bachelor. Work beyond (at higher level than) Bachelor's degree but no additional higher degree.
$\bigcirc$	First professional. Signifies completion of academic requirements for professions requiring at least six academic years of college work, e.g., Dentistry (D.D.S. or D.M.D.), Law (Lt. 8. or J.D.), Medicine (M.D.), etc.
$\bigcirc$	Post-first professional. Work beyond (higher level) first professional degree but no additional higher degree.
)	Master's degree. For liberal arts and sciences successful completion of one to two academic years beyond Bachelor's degree. In professional fields, advanced degree beyond first professional but below Ph.D.
$\bigcirc$	Post-Master. Work beyond (at higher level than) Master's degree but no additional higher degree.
$\bigcirc$	Sixth-year degree. Degrees such as Advanced Certificate in Education, Advanced Master of Education, Advanced Graduate Certificate, Advanced Specialist in Education Certificate, Certificate of Advanced Graduate Study, Certificate of Advanced Study, Advanced Degree in Education, Specialist in Education, etc.
$\bigcirc$	Post-sixth year. Some work beyond (at higher level than) sixth-year degree but no additional higher degree.
0	Doctorate degree. Includes such degrees as Doctor of Education, Doctor of Juridical Science, Doctor of Public Health, and the Ph.D. in any field. Does not include a Doctor's degree that is a first professional degree.
Ď	Post-Doctorate. Work beyond the Doctorate.

## APPENDIX B

## Gender

T-TEST GROUPS=GENDER(1 2)

/MISSING=ANALYSIS

/VARIABLES=GATASGDG ACDG A1 A2 A3 A4 A5 A6 PCDG C1 C2 C3 C4 C5 C6 PUDG U1 U2
U3 U4 U5 BCDG B1 B2

B3 B4

/CRITERIA=C1(.95).

## T-Test

#### Notes

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,	Split File	<none></none>
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Missing Value Handling	Definition of Missing	User defined missing values are treated as missing.
	Cases Used	Statistics for each analysis are based on the cases with no missing or out-of-range data for any variable in the analysis.
Syntax		T-TEST GROUPS=GENDER(1 2) /MISSING=ANALYSIS //ARIABLES=GATASGDG ACDG A1 A2 A3 A4 A5 A6 PCDG C1 C2 C3 C4 C5 C6 PUDG U1 U2 U3 U4 U5 BCDG B1 B2 B3 B4 //CRITERIA=CI(.95).
Resources	Processor Time	00:00:00.09
	Elapsed Time	00:00:00.11

Group Statistics

	Group Stat				
	Are you male or female?	N	Mean	Std. Deviation	Std. Error Mean
General Attitude Towards Army	Male	690	78.3638	13.49287	.51366
Serious Geming Data Group	Female	19	75.2632	17.37764	3.98670
Affective Component Data Group	Male	690	25.2058	3.98779	. 15181
	Female	19	23.7895	5.41170	1.24153
Given the chance to train using an Army serious game such as Virtual BattleSpace2 or Tactical Iraqi, I am	Male	690	4.1899	1.05035	.03999
NOT afraid that I might have trouble learning in navigating through it.	Female	19	4.0000	.94281	.21630
I DO NOT hesitate to train using an	Male	690	4.2638	.91591	.03487
Army serious game in case I might look stupid.	Female	19	4.0526	1.02598	.23538
I do not feel uneasy about learning	Male	690	3.9622	1.11555	.04247
using a Army serious game.	Female	19	3.7368	1.28418	.29461
Playing Army serious games does	Male	690	4.3304	.98218	.03739
not scare me at all.	Female	19	4.0526	1.17727	.27008
I DO NOT hesitate to play Army serious games because I am afraid	Maie	690	4.3232	.82849	.03154
of making learning mistakes.	Female	19	3.9474	1.12909	.25903
Army serious games DO NOT	Male	690	4.1464	.91450	.03481
make me feel uncomfortable in learning.	Female	19	4.0000	1.15470	.26491
Perceived Control Data Group	Male	690	21.6000	3.95541	.15058
	Female	19	20.9474	3.95072	.90636
i could probably teach myself most	Male	690	3.9986	.89589	.03411
things I need to know about Army serious games.	Female	19	3.6842	1.33552	.30639
I AM in complete control of my	Male	690	3.2565	1.02338	.03896
avatar when I train using Army serious games.	Female	19	3.4211	.90159	.20684
I can make the computer do what I	Male	690	3.6435	1.02388	.03898
want it to do while playing an Army serious game.	Female	19	3.4737	1.02026	.23406
I DO NOT need an experienced	Male	690	3.6812	1.11843	.04258
person nearby when I am using an Army serious game.	Female	19	3.6842	1.10818	.25423
If I experience problems training on	Male	690	3.7261	.92162	.03509
an Army serious game, I can usually solve them.	Female	19	3.6842	.82007	.18814
I do not need somebody to tell me the best way to use an Army	Male	690	3.2942	1.05665	.04023
serious game.	Female	19	3.0000	1.00000	.22942
Perceived Usefulness Data Group	Male	690	17.6203	4.65415	.17718
	Female	19	17.2105	6.06977	1.39250

Page 2

			T T		
	Are you male or female?	N	Mean	Std. Deviation	Std. Error Mean
Army serious games help me to train for my individual and collective	Male	690	3.6725	1.08692	.04138
tasks better.	Female	19	3.3684	1.42246	.32633
Army serious games can enhance training enough to justify possible	Male	690	3.8116	1.06774	.04065
extra effort.	Female	19	3.6842	1.33552	.30639
Most tasks Army serious games train can NOT be trained better	Male	690	2.9638	1.07085	.04077
through other means.	Female	19	3.1053	1.10024	.25241
Army serious games provide a	Male	690	3.5725	1.10210	.04196
more useful way to train.	Female	19	3.5263	1.38918	.31870
Army serious games make it possible to train more productively.	Male	690	3.6000	1.09465	.04167
possible to train more productively.	Female	19	3.5263	1.38918	.31870
Behavioral Component Data Group	Male	690	13.9377	3.53427	.13455
	Female	19	13.3158	4.66729	1.07075
I would NOT avoid training on a topic if it involves training using	Male	690	4.0710	1.05407	.04013
Army serious games.	Female	19	3.7895	1.47494	.33837
I DO NOT only use Army serious	Male	690	2.7507	1.10489	.04206
games when I am told to.	Female	19	2.7368	1.24017	.28451
I DO NOT avoid playing Army	Male	690	3.7420	1.17180	.04461
serious games.	Female	19	3.4211	1.46499	.33609
I will use Army serious games regularly throughout my military	Male	690	3.3739	1.12855	.04296
career.	Female	19	3.3684	1.25656	.28828

		ladapa.	dest Samples To	et .						
			tor Equality of		1 lest for Equally of Means					
		,					Mean	Set Error	95% Confidence Dafte	e interval of the
		<u> </u>	Se	1	#	Sig. (2-tailed)	Difference	Definence	Lower	Upper
General Attacké Towards Army Serrous Gerning Data Group	Equal variances assumed	2 235	135	980	707	307	3 10061	3 16401	-3 11137	9 31 259
	Equal variances not assumed			771	18.602	+90	3 10061	4 01966	-5 32 482	11 52804
Affactive Component Data Group	Equal variances assumed	1024	312	1511	707	131	1 41632	937/25	- 42381	3 25646
	Equal variances not assumed			1132	18 54 2	272	1 41632	1 25078	-1 20597	4 03861
Giren the chance to train using an Army enrous game such as visual BattleSpace2 or Tactical Iraqu. I am NOT afraid that I might have trouble terring in assignment.	Equal variences essumed  Equal variences net assumed	1 367	243	779 863	707 19 251	.436	18986	24366	- 20052 - 27017	69823 64983
through it. I DO NOT hestere to treen using on	Equal variances amounted	D44	634	988	707	323	21114	21369	- 20840	63067
Army serious game in case I might leafs 180mb.	Equal variances not assumed		1	867	18.738	386	21114	23794	-28725	70952
I do not feet uneasy about learning	Equal variances a strumed	<b></b> -	<del> </del>				-		<del></del>	
using a Army serious game.	Equal variances not assumed	l 140	266	827 773	707 18 756	.409 478	21533	26060	-29611 -ADR22	73677
~		ļ		1	10.70		1.000	29766		83666
Playing Army servius games does not scare me at all	Equal variances assumed	D41	639	1 210	707	727	27780	22967	17312	12973
1 00 NOT heatate to play Army	Equal variances not essumed	<del> </del>	L	1019	19 696	321	27780	27266	- 29361	84912
serious games because I am straid of making learning missales	Equal variences essumed	1361	245	1930	707	064	.37982	19476	- 00666	75820
Or moving warmy measure	Equal variances not a ssumed	İ	ļ	1440	18 538	166	37582	26095	- 17127	92291
Army serious garnes DO NOT	Equal variances essumed	801	371	683	707	495	.14638	21427	-27431	56706
maler me feel uncomfortable m learning	Equal yar inners not assumed		į	546	18 627	590	14638	26718	-,41351	70636
Perceived Control Data Group	Egual variances a ssumed	112	738	710	707	478	65263	91981	1 15326	2 46853
Parametric Cardio Data Grade	Equal variances not assumed	1112	1 '*	710	19007	456	65261	91981	1 27035	2.57961
I could probably teach myself most	Equal variances assumed	5.871	016	1 486		<del></del>			+	
things I need to know about Army	Equal yarrences not essumed	5.871	J 16	1020	707 18 449	136	31434	21156 30826	- 10102 - 33221	72970 96089
I AM in complete control of my	Equal variances essumed	136	713	- 693	707	498		23731	63045	
eveter when I train using Army	Equal variances not a seamed	,,,,	/13	1	'*		- 16463	1		30139
sarous games				-782	19 299	ш	- 16453	21048	-60460	27564
I can make the computer do what I want it to do while playing an Army sensus game	Equal variances assumed  Equal variances not assumed	090	754	713 716	19012	476 463	16979	23608 23729	· 29764 · 32683	53723 56642
1 DO NOT need an experienced	Equal variances assumed		<del></del>							
gerson nearby when I am using an	Equal variances secured	D48	826	-012	707	991	00305	26003	-51350	50748
Army serious game				-012	19023	991	- 00305	25778	-54254	53643
If I experience problems training on an Army serious game, I can	Equal variances assumed	258	612	196	707	845	8314G	21376	37700	46155
usually selve them	Equal variances not assumed	l	l	219	19.273	829	D4188	19138	35830	44206
I do not need somebody to tell me	Equal variances besumed	1 026	311	1199	707	231	29420	24540	- 18760	77900
the best way to use an Army serous game.	Equal variances not assumed	i	ł	1,263	19 123	m	29420	23292	. 19300	78149
Perceived Usefulness Data Group	Founi variances assumed	3 316	069	375	702	708	40976	1 09 195	1 73409	2 95 362
	Equal variances not assumed	73.0		292	18 537	774	4007 £	1.40373	2 53269	3.36222
Army serious games help me to	Equal variances essumed	4.389	037	1192	707	234	30404	25505	19670	50479
train for my individual and cullective tasks better	Equal variences not assumed	] ""	""	924	18 583	367	30404	32995	- 38660	98368
Army serious games can enhance	Equal variances essumed	2 463	118	509	707	511	12738	25008	- 36361	61838
training amough to justify possible	Francis variances not assumed	03	'"	1	-	1 1				
a serà diffort.			ļ	412	18.539	.5895	12738	30907	- 52037	77513
Most factor Army serious games train can NOT be trained better	Equal variences essured	033	867	-568	707	570	- 14150	24921	63077	34778
through other means	Equal variances not a sewmed			- 553	18 95 1	586	+ 14150	25668	- 67674	39375
Army serious gemes provide a	Equal variances assumed	2 243	135	179	707	958	D4615	29821	- 4908C	55310
more useful way to train	Equal variences not assumed	<u></u>		144	18 629	967	D4615	.37145	- 62756	71986
Army serious gemes make it acessis to train more productively	Equal variances assumed	2 333	127	287	707	774	07368	29653	- 42996	57736
prosessed to a set make broudedth by	Equal variances net assumed	l	1	229	18 521	821	D7366	32141	- 59997	74734
Behavioral Component Data Group	Equal variances assumed	4 315	.0.38	750	707	164	62189	87966	-1 00698	2 2507?
	Equal variances net assumed	I		576	18 57 3	571	62189	1 07917	-1 54036	2 88 414
I would NOT aveid treining on a	Equal variances a reumed	5.029	025	1136	לסד	257	28154	24810	20666	76864
topic did involves training using Army serious games	Equal variances not assumed	I		826	18510	419	28154	34074	- 43293	99601
I DO NOT only use Army serious	Equal variances assumed	630	426	054	707	957	01386	25779	49225	52002
games when I am told to	Equal variances not assumed	i "		048	18 795	962	D1386	28761	49225 58853	5,8002 61829
1 DO NOT avoid playing Army	Equal variances nesumed	1 327	nee	1170	707	243	3709A	27446	21785	86087
secons Sames	Equal variances not assumed	l '"	1998	947	18 640	366	.32098	33904	- 21786	1 03 152
f will use Army serous games	Equal variances essumed	146	506	.021		.983	00549	26326	-51135	52233
regularly throughout my military	Found variances not assumed	146	306	l .	707					
CH Set	Equal variances not a saumed	L	1	019	18 808	995	00549	29146	- 60496	61 <del>59</del> 4

## **APPENDIX C**

# **Age Groups**

T-TEST GROUPS=AGEGROUPS(1 2)

/MISSING=ANALYSIS

/VARIABLES=GATASGDG ACDG A1 A2 A3 A4 A5 A6 PCDG C1 C2 C3 C4 C5 C6 PUDG U1 U2
U3 U4 U5 BCDG B1 B2
B3 B4

/CRITERIA=C1(.95).

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	Cases Used	Statistics for each analysis are based on the cases with no missing or out-of-range data for any variable in the analysis.
Syntax		T-TEST GROUPS=AGEGROUPS(1 2) /MISSING=ANALYSIS /VARIABLES=GATASGDG ACDG A1 A2 A3 A4 A5 A6 PCDG C1 C2 C3 C4 C5 C6 PUDG U1 U2 U3 U4 U5 BCDG B1 B2 B3 B4 /CRITERIA=CI(.95).
Resources	Processor Time	00:00:00.08
	Elapsed Time	00:00:00.08

		p Stausucs			
	Age Groups	N	Mean	Std. Deviation	Std. Error Mean
General Attitude Towards Army	Younger	642	78.5654	13.72244	.54158
Serious Garning Data Group	Older	67	75.5522	12.18330	1.48843
Affective Component Data Group	Younger	642	25.2866	4.04986	.15984
	Older	67	24.0299	3.71718	45412
Given the chance to train using an Army serious game such as Virtual BattleSpace2 or Tactical Iraqi, I am	Younger	642	4.2196	1.04354	.04119
NOT afraid that I might have trouble learning in navigating through it.	Older	67	3.8507	1.03358	.12627
I DO NOT hesitate to train using an	Younger	642	4.2664	.93756	.03700
Army serious game in case I might look stupid.	Older	67	4.1791	.71616	.08749
I do not feel uneasy about learning using a Army serious game.	Younger	642	3.9502	1.13545	.04481
using a runny serious game.	Older	67	3.9104	.96501	.11790
Playing Army serious games does	Younger	642	4.3489	.99283	.03918
not scare me at all.	Older	67	4.0746	.90977	.11115
I DO NOT hesitate to play Army serious games because I am afraid	Younger	642	4.3396	.84526	.03336
of making learning mistakes.	Older	67	4.0597	.73610	.08993
Army serious games DO NOT make me feel uncomfortable in	Younger	642	4.1620	.92895	.03666
learning.	Older	67	3.9552	.82449	.10073
Perceived Control Data Group	Younger	642	21.6963	4.00814	.15819
	Older	67	20.4925	3.21631	.39293
I could probably teach myself most things I need to know about Army	Younger	642	4 0156	91941	03629
serious games.	Older	67	3.7463	.78515	.09592
I AM in complete control of my avatar when I train using Army	Younger	642	3.2679	1.04046	.04106
serious games.	Older	67	3.1940	.80225	.09801
I can make the computer do what I want it to do while playing an Army	Younger	642	3.6636	1.03852	.04099
serious game.	Older	67	3.4030	.83593	.10213
I DO NOT need an experienced person nearby when I am using an	Younger	642	3.6963	1.13639	.04485
Army serious game.	Older	67	3.5373	.91002	.11118
If I experience problems training on an Army serious game, I can	Younger	642	3.7477	.92049	.03633
usually solve them.	Older	67	3.5075	.87686	.10713

		·			
	Age Groups	N _	Mean	Std. Deviation	Std. Error Mean
I do not need somebody to tell me	Younger	642	3.3053	1.06142	.04189
the best way to use an Army serious game.	Older	67	3.1045	.98680	.12056
Perceived Usefulness Data Group	Younger	642	17.6620	4.74032	.18709
	Older	67	17.1045	4.20728	.51400
Army serious games help me to train for my individual and collective	Younger	642	3.6900	1.10121	.04346
tasks better.	Older	67	3.4179	1.03205	.12609
Army serious games can enhance training enough to justify possible	Younger	642	3.8240	1.07671	.04249
extra effort.	Older	67	3.6567	1.05245	.12858
Most tasks Army serious games	Younger	642	2.9720	1.07843	.04258
train can NOT be trained better through other means.	Older	67	2.9254	1.00474	.12275
Army serious games provide a	Younger	642	3.5763	1.11769	.04411
more useful way to train.	Older	67	3.5224	1.03511	.12646
Army serious games make it possible to train more productively.	Younger	642	3.5997	1.11024	.04382
possible to datif from productively.	Older	67	3.5821	1.03205	.12609
Behavioral Component Data Group	Younger	642	13.9206	3.59861	.14203
	Older	67	13.9254	3.26744	.39918
I would NOT avoid training on a topic if it involves training using	Younger	642	4.0701	1.07579	.04246
Army serious games.	Older	67	4.0000	.98473	.12030
I DO NOT only use Army serious	Younger	642	2.7165	1.11605	.04405
games when I am told to.	Older	67	3.0746	.97411	.11901
I DO NOT avoid playing Army	Younger	642	3.7539	1.19614	.04721
serious games.	Oider	67	3.5373	1.00496	.12278
I will use Army serious games regularly throughout my military	Younger	642	3.3801	1.14697	.04527
career.	Older	67	3.3134	.97248	.11881

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March   Company   Compan	General Attitude Towards Army Service Garage Data Group		1 365	243		1					
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Committed from committed and committed   14   278   2766   707   700   38888   13986   13007   63149	Affective Companent Data Group	•	932	.335			1			1	
Amp primary agency and the study of white the property of the	C				2610	83 233	011	1 25675	48143	29925	2 21 426
1.00   1.00	Army serious game such as Virtual BattleSpace2 or Tectical trass, r am		114	736	2756	707	006	36988	13386	.10607	63169
Amp genang attent acted might a legal sequences at alterned and alterned an	trouble learning in navigating through it				2777	80 685	007	36668	13282	10460	63316
See August   See	I DO NOT hastate to train using an	Equal variances around	7 968	2005	739	707	460	06725	11801	-14443	31894
The property arrange services general edges of expert services and assembled 100 175 2160 270 000 127423 12610 0200 000 000 000 000 000 000 000 000	look stupes	Equal variances not assumed			918	91 420	361	D8725	09500	10144	27594
Purpose Anny servous games dees   Equal stratects and salament   1909   779   2168   707   000   21742   11795   03899   96867   100   1	I do not feel uneasy about learning	Equal variances assumed	2 094	148	276	707	.783	03671	14367	- 24276	30218
10.00 MO The tends to judy Anny growth of the common of th	utang a Army serious game.	Equal variances not assumed	l		315	86.264	754	23971	12612	-21101	29042
10.00 MOT The state of pages A from pages and the state of the state o	Playing Army servous games does	Equal variant as assumed	1 809	179			<b></b>				
DO NOT Interested in pility Army   Serial personal pers	not scare me at all		I			ì			1		,,,,,,,
### Service general CO NOT   1990   1		Equal variances assumed	9515	· ·		1			10770		
Amy stands general CO NOT stands are information in stands are followed by the control of the co	strous games because I am afroid of making learning metalies	Equal variances not a ssumed	3,440			l .	1				
Page	Army secure serves EO NCT	Frank variation as sessioned	5.74					200.11	11770	22005	
Processed Control Data Group  Equal variances assumed  Equal variances	make me feet uncomfortable in		3,66	1122							
Could probably but hybrid most from the part of most from the pa											
The component of the property of the propert	Management Countries (Cours manage		4 022	045		ı					
Thorse in order is never whole Arm   Equal variances and a saumed   25.08   86.050   0.10   26931   10.056   0.0644   47318	I could not both to ach most of most			<del></del>							
Page	things I need to linear strout Army		"	""		1					*
switcher whole 1 size using Army  Loan reals the computer 6 shifted											
Lax make the component on what   Equal variances a secund   200   2368   8777   200   25657   1100   2013   51800   2015   201	siveter when I train using Army		9 284	004	)	1	1 1	i .	)	1	1
Wart 41 of white playing an Army service and easumed   2,566   00.72   0.00   30.07   11004   0.4190   47523   47525   1.00 NOT need an internal presenting symmet and presenting symmet and including an internal present an easymeter in a symmetric present an easymeter in an internal present and present a		Equal variances a segmed	6 172	013	1.967	707	047	26067	13112	00313	41800
CO NOT   See an information   Equal variances assumed   7 709   206   1108   707   208   1995   11443   1.1286   44055   440	want it to do white playing an Army	Equal variances not assumed		1	l	1	!				
### 2006   1986			7 700	~~		<del></del>					
If it segmented yearbelms threshold in the segment of the segment	person ne arby when I am using an		/ //07							1	
an Army serious games   1 cm											
160 not meet a semblod; to half me   Equal variances a seasoned   638   425   1463   707   138   7,0002   13641   .06603   .65564   .65664   .666644   .666644   .666644   .666644   .666644   .666644   .666644   .666644   .666644   .666644   .66			900	963	1	I	1 :	24026		1 .	
the best says to use an Avroy service game (			<u> </u>		2 1 2 3	81 942	037	24020	11312	£1517	46623
## Service game   Equal variances not assumed   1573   82.778   119   20082   12763   0.5544   4567   Perceived Underliness Dista Group   Equal variances a seamed   502   438   925   707   366   55752   56093   -5.2615   174088   Perceived Underliness Dista Group   Equal variances a seamed   265   593   1936   707   663   27712   11467   -0.0097   54611   Feath variances assumed   265   593   1936   707   663   27712   11307   -0.0097   54611   Feath variances real assumed   265   593   1936   707   276   16772   13377   -0.0087   53714   Feath variances real assumed   265   766   1213   707   276   16772   13542   -10.716   43870   Feath variances assumed   277   674   339   707   775   0.659   13790   2.2256   31674   Feath variances assumed   277   674   339   707   775   0.659   13790   2.2256   31674   Feath variances assumed   277   674   339   707   776   0.5394   14.654   2.2592   32099   Feath variances assumed   277   0.4659   1.297   2.2169   1.2904   Feath variances assumed   277   0.4659   1.290   2.2169   1.2904   Feath variances assumed   277   0.4659   1.2904   1.2904   1.2904   Feath variances assumed   277   0.4659   0.5904   1.2904   1.2904   Feath variances assumed   277   0.4659   0.0004   0.0004   1.2004   1.2004   Feath variances assumed   277   0.4659   0.0004   0.0004   1.2004   1.2004   Feath variances assumed   277   0.4659   0.0004   0.0004   0.0004   0.0004   Feath variances assumed		Equal variances assumed	638	425	1 483	707	138	20082	13641	- 96903	46656
Equal variances and a seumed   1019   04 493   311   55752   5609   53014   18457		Equal variences not assumed	l		1.573	82.776	119	20082	12763	95304	45467
Ammy service games for a seasoned profes from the Equal variances a seasoned 266 590 1936 707 063 27212 14057 00907 54011 1416	Perceived Usefulness Data Group	Equal variances assumed	.602	438	925	707	356	55752	60253	- 52545	174048
Train for my redundant and collections   Equal strangeries assumed   2,040   32,496   0.45   27217   13337   0.08864   6,5740		Equal variances not assumed	L	L	1.019	84 493	311	55752	54699	-53014	1 64517
Teachs believe   Equal streamment assumment   2 040   82 995   046   227212   13337   00884   53740	Army serious gemes help me to	Equal variances examed	266	593	1.936	707	.053	27212	14057	- 00367	54811
Training amongh to partify promities   Equal variances not a searmed   1.25   91.006   220   16727   13542   12016   43670		Equal veriences not assumed		i	2 046	82 496	045	27212	13337	00684	63740
1235 91 106   220   16727   1354   -10216   42670	Army serious games can enhance	Equal variances assumed	080	766	1 213	707	226	18727	13795	-10366	43811
Most issue Arry particula pinnes   Equal variances a saumed   177   674   339   707   735   0,6659   1,1760   2,2236   3,1074   3	training enough to justify poseble extra effort			1	l .	91 105			13642		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Value Case   MOT be trained soleter   1909	Most tasks Army sanous games		127	674					<b></b>		
200   201	train can NOT be trained better		l '"	6/4			1				
more useful very in thin  Equal is reminded in a seasoned possible to than more production by Equal is reminded a seasoned possible to than more production by Equal is reminded a seasoned possible to than more production by Equal is reminded as a seasoned possible to than more production by Equal is reminded as a seasoned possible to than more production by Equal is reminded as a seasoned possible to than more production by Equal is reminded as a seasoned possible to than more production by Equal is reminded as a seasoned possible to than more production by Equal is reminded as a seasoned possible to that Croup Equal is reminded as a seasoned possible to the control of the Croup Equal is reminded as a seasoned possible to the control of the Croup Equal is reminded as a seasoned possible to the control of the Croup Equal is reminded as a seasoned possible to the control of the Croup Equal is reminded as a seasoned possible to the control of the Croup Equal is reminded as a seasoned possible to the control of the Croup Equal is reminded as a seasoned possible to the control of the Croup Equal is reminded as a seasoned possible to the control of the Croup Equal is reminded as a seasoned possible to the control of the Croup Equal is reminded as a seasoned possible to the control of the Croup Equal is reminded as a seasoned possible to the control of the Croup Equal is reminded as a seasoned possible to the control of the Croup Equal is reminded as a seasoned possible to the control of the Croup Equal is reminded as a seasoned possible to the control of the Croup Equal is reminded as a seasoned possible to the control of the Croup Equal is reminded as a seasoned possible to the control of the Croup Equal is reminded as a seasoned possible to the control of the Croup Equal is reminded as a seasoned possible to the control of the Croup Equal is reminded as a seasoned possible to the control of the Croup Equal is reminded as a seasoned possible to the control of the Croup Equal is reminded as a seasoned possible to the				ļ						21100	
Array seasous general make 8 Equal variances assumed 2 18 36 124 707 901 01750 11653 2007 2007 2007 2007 2007 2007 2007 200	more useful way to train		933	334				-			
250   20   20   20   20   20   20   20				<del></del>							
Do Not say use Army service services a seasoned   2,056   133   2,556   1351   2,006   1,006   1,007	possible to train more productively		218	366							
Equal variances not assumed   .011 88 629 991 .00481 42389 .84743 85991   .00481 143											
tops: of any wheels basing uses         Equal variances in all assumed         549         83.332         594         D7039         12758         18584         32382           IDO NOT say use Army senture games when i am ball to IDO NOT say use Army senture games when i am ball to IDO NOT say use Army senture games when i am ball to IDO NOT say use Army senture games when i am ball to IDO NOT say use Army senture games when i am ball to IDO NOT say use Army senture games IDO NOT say use Army senture Equal variances not assumed         2.850         150         1.651         2.8900         5.1802           Leval use Army senture games         Equal variances not assumed         2.800         1.647         86.753         1103         2.1668         13144         0.8498         47004           I wall use Army senture games are use games         Equal variances assumed         4.233         0.40         469         707         847         0.8653         1.4651         -2.1866         35192		- • · · · · · · · · · · · · · · · · · ·	510	436		1					-
Army service general Equal frainnices and assumed 549 83 329 584 07009 12756 15854 3290 100 MOT stay but a frainnices assumed 2 256 133 2-523 707 056 3-5857 1480 6-53559 0709 6 100 MOT stay but a frainnices assumed 2 256 133 2-523 85 157 056 3-5857 1280 6-5104 1-0000 6-51000 100 MOT stay but a frainnices assumed 2 250 0 076 1430 707 153 21656 15146 0.0000 6-51000 1187 187 187 187 187 187 187 187 187 18	I would NOT aveid training on a	Equal variances assumed	1 417	234	511	707	609	97009	1 3707	- 19901	33920
IDO NOT say use Army sensors   Equal variances a secured   2 266   133   2 526   707   012   39812   14180   6 3829   .07986	Army serious games	Equal variances not assumed	l		549	B3 392	984	07009	12758	- 18364	32362
genee was fund on bild to         Equal variences seamed         2.822         85 157         006         .38612         12890         .51041         .0682           DO MOT word playing Army         Equal variences seamed         2.800         0795         1.430         700         153         .21666         15146         .0800 6         51302           Leval use with the control of the control o	I DO NOT only use Army serious	Equal variances assumed	2 26A	139							
DO MOT arout playing Army   Equal variances assumed   2,800   096   1,430   707   153   21658   15145   0,8076   5,1362   5,647   65,753   133   2,1658   1,3154   0,4488   4,7804   1,647   65,753   1,33   2,1658   1,3154   0,4488   4,7804   1,647   1,6	games when I am told to		1			1	1		f :		
Sear Duris games         Equal variances not assumed         1.547         86 753         103         21658         13154         -0.4688         47804           1 will use Ammy serrous games         Equal variances assumed         4 233         0.40         459         707         647         06863         1 4531         -21866         35192           registerly lineuplose my military	I DO NOT avoid playing Army		2 800	096							
vml use Amry serous games   Equal variances assumed   4 233   0.40   459   707   547   06653   14531   21666   35192   1990   21665   21666			I								-
regularly throughout my mattery	I will use Army serious games		4 233	.040	459			<b>D6B</b> 63	14631	- 21866	35192
		Equal variances not assumed	l						1		

## APPENDIX D

# **Education Level Groups**

T-TEST GROUPS-EDUGROUPS(1 2)

/MISSING-ANALYSIS

/VARIABLES-GATASGDG ACDG A1 A2 A3 A4 A5 A6 PCDG C1 C2 C3 C4 C5 C6 PUDG U1 U2
U3 U4 U5 BCDG B1 B2

B3 B4

/CRITERIA-C1(.95).

## T-Test

#### Notes

	Notes	
Output Created		14-SEP-2015 22:43:37
Comments		
Input	Data	D \Desktop\Fail 2015 Dissertation\Supporting research SPSS\result_modified_15_aug_15_1445_hour s_after_deletes_after_converts_after_recodes _after_ord_after_SM_AGE_PGCHRS_Fix (25 Aug 15).sav
	Active Dataset	DataSet1
	Filter	<none»< td=""></none»<>
	Weight	<none></none>
	Split File	<none></none>
	N of Rows in Working Data File	709
Missing Value Handling	Definition of Missing	User defined missing values are treated as missing
	Cases Used	Statistics for each analysis are based on the cases with no missing or out-of-range data for any variable in the analysis
Syntax		T-TEST GROUPS=EDUGROUPS(1 2)  /MISSING=ANALYSIS  /VARIABLES=GATASGDG ACDG A1 A2 A3  A4 A5 A6 PCDG C1 C2 C3 C4 C5 C6 PUDG  U1 U2 U3 U4 U5 BCDG B1 B2  B3 B4  /CRITERIA=CI(.95)
Resources	Processor Time	00:00:00.05
	Elapsed Time	00:00:00:05

			,		
	Education Level Groups	N	Mean	Std. Deviation	Std. Error Mean
General Attitude Towards Army	Lesser Educated	464	79.0603	13.44104	.62398
Serious Gaming Data Group	Better Educated	245	76.8041	13.81799	.88280
Affective Component Data Group	Lesser Educated	464	25.2522	3.97603	.18458
	Better Educated	245	25.0082	4.14491	.26481
Given the chance to train using an Army serious game such as Virtual BattleSpace2 or Tactical Iraqi, I am NOT afraid that I might have	Lesser Educated	464	4.2284	1.03271	.04794
trouble learning in navigating through it.	Better Educated	245	4.1020	1.07209	.06849
I DO NOT hesitate to train using an	Lesser Educated	464	4.2457	.95469	.04432
Army serious game in case I might look stupid.	Better Educated	245	4.2816	.84826	.05419
I do not feel uneasy about learning using a Army serious game.	Lesser Educated	464	3.9871	1.08387	.05032
danig a Amy adrica's game.	Better Educated	245	3.8694	1.18360	.07562
Playing Army serious games does	Lesser Educated	464	4.3427	.96652	.04487
not scare me at all.	Better Educated	245	4.2857	1.02829	.06569
I DO NOT hesitate to play Army serious games because I am afraid	Lesser Educated	464	4.3103	.84336	.03915
of making learning mistakes.	Better Educated	245	4.3184	.83265	.05320
Army serious games DO NOT make me feel uncomfortable in	Lesser Educated	464	4.1379	.92385	.04289
learning.	Better Educated	245	4.1510	.91753	.05862
Perceived Control Data Group	Lesser Educated	464	21.8319	3.96063	.18387
	Better Educated	245	21.1102	3.90566	.24952
I could probably teach myself most things I need to know about Army	Lesser Educated	464	4.0237	.90205	.04188
serious games.	Better Educated	245	3.9265	92479	.05908
I AM in complete control of my avatar when I train using Army	Lesser Educated	464	3.2414	1.02345	.04751
serious games.	Better Educated	245	3.2980	1.01475	.06483
I can make the computer do what I	Lesser Educated	464	3.6746	1.02860	.04775
want it to do while playing an Army serious game.	Better Educated	245	3.5714	1.01222	.06467
I DO NOT need an experienced person nearby when I am using an	Lesser Educated	464	3.7392	1.07137	.04974
Army serious game.	Better Educated	245	3.5714	1.19425	.07630
If I experience problems training on an Army serious game, I can	Lesser Educated	464	3.7737	.92627	.04300
usually solve them.	Better Educated	245	3.6327	.89840	.05740
I do not need somebody to tell me the best way to use an Army	Lesser Educated	464	3.3793	1.04669	.04859
serious game.	Better Educated	245	3.1102	1,05198	.06721

	Education Level Groups	N	Mean	Std. Deviation	Std. Error Meer
Perceived Usefulness Data Group	Lesser Educated	464	17.9741	4.56952	21213
	Better Educated	245	16.9184	4.85206	.30999
Army serious games help me to train for my individual and collective	Lesser Educated	464	3.7392	1.08738	.05048
tasks better.	Better Educated	245	3.5224	1.10351	.07050
Army serious games can enhance training enough to justify possible	Lesser Educated	464	3.8405	1.03523	.04806
extra effort.	Better Educated	245	3.7469	1.14575	.07320
Most tasks Army serious games train can NOT be trained better	Lesser Educated	464	3.0711	1.06653	.04951
through other means.	Better Educated	245	2.7714	1.05427	.06735
Army serious games provide a	Lesser Educated	464	3.6552	1.08078	.05017
more useful way to train.	Better Educated	245	3.4122	1.14763	.07332
Army serious games make it possible to train more productively.	Lesser Educated	464	3.6681	1.08483	.05036
possible to train more productivery.	Better Educated	245	3.4653	1.12526	.07189
Behavioral Component Data Group	Lesser Educated	464	14.0022	3.47624	.16138
	Better Educated	245	13.7673	3.73384	.23855
I would NOT avoid training on a topic if it involves training using	Lesser Educated	464	4.0453	1.08001	.05014
Army serious games.	Better Educated	245	4.0980	1.04342	.06666
I DO NOT only use Army serious	Lesser Educated	464	2.7823	1.08097	.05018
games when I am told to.	Better Educated	245	2.6898	1.15664	.07389
I DO NOT avoid playing Army	Lesser Educated	464	3.7500	1.15439	.05359
serious games.	Better Educated	245	3.7020	1.23017	.07859
I will use Army serious games	Lesser Educated	464	3.4246	1.11669	.05184
regularly throughout my military career.	Better Educated	245	3.2776	1.15433	.07375

			doot Samples To							
		Lowens's Ted	lor Equality of encos	1			I test for Equals	of Means		
							Mean	SNI. Exror	95% Centident Date	o interval of the
		f	Sq	<u>'</u>	81	Sig (2-1 select)	Defference	Difference	Lower	Upper
General Attitude Towards Army Senous Gaming Data Group	Equal variances assumed	189	663	2105	ינות	936	2 25626	1 07 185	15187	4 3608
	Equal variances net assumed		<b></b>	2 087	484 922	037	2 25626	1 08106	13212	4 3804
Affactive Component Data Group	Equal variences assumed	161	589	766	707	441	74399	31867	36165	6586
	Equal variances har assumed	ļ	<b></b>	756	479 101	· · · · · · · · · · · · · · · · · · ·	24399	32279	- 39027	6762
Given the chance to train using an Army stricus game suck as Viztual BattleSpace2 or Tettical Iraqi, i am NOT afraid that I might have	Equal variances sessimed  Equal variances set a seumed	141	708	1.530	707	127	.13541	06064	- D3985	2006
trouble learning in navigating through it.				1 512	490.833	131	12641	.08361	- 0.3787	2906
FDO NOT hesited to tree using an Army serious game in case I might look strong.	Equal variances assumed  Equal variances not assumed	2 566	110	495	707	621	- 03594	0726C	- 17849	1066
				-513	549 903	6O8	- D3594	D7001	17346	101
i de not fe el une sey about teaming uting a Army serious game	Equal variances secured  Equal variances and assumed	3 163	076	1 331	707 460 364	184 196	11768	09839	- D6081	291: 296
Playing Army serious games does	Equal variances assumed	263	508	730	707	666	09696	07805	- 09627	210
not scare me at all	Equal variances not assumed		508	730 716	479 796	47.4	09696 09696	67805 1/7956	- 09627 - 09937	2130
I DO NOT heatme to play Army serous games because I am afreid	Equal variances assumed	277	599	- 121	707	904	- 20802	06631	-13822	122
of making learning metals s	Equal variances not assumed			- 121	502 269	909	- 00862	06805	- 13779	121
Army serious games DO NOT make me feel uncomfortable m	Equal variances assumed	536	465	- 160	707	857	- 01309	07279	- 19900	129
mine we see rucomonene is	Equal variances not assumed	l		190	499.695	967	.01309	07263	- 15579	.129
Perceived Control Data Group	Equal variences assumed	334	563	2.318	707	021	72169	31129	11052	1 332
	Equal variances not assumed			2320	502.793	020	72169	30996	11273	1 330
could probably to sch myself most	Equal variances assumed	.039	844	1 752	702	177	09716	07166	.04391	298
things I need to lenser about Army serious games	Equal variances not assumed			1 342	486 086	180	09719	07242	04512	239
Ahl in complete control of my	Equal variances assumed	.091	763	- 702	702	493	- 09658	08059	- 21480	1011
avatar when Etrain using Army serous games	Equal variences not assumed			704	500.421	.482	09668	08338	21450	101
can make the computer do what I	Equal variances assumed	906	937	1 277	707	202	10314	08079	- 05547	261
ward it to de while playing an Army serious game	Equal variances not assumed			1.283	503701	200	10314	00039	- 05480	2610
I DO NOT need an expensional person nearby when I am using an	Equal variances assumed	6.944	909	1 905	707	057	.16790	D6606	- 20513	340
Army serious game	Equal variances not assumed	L .		1942	452 306	066	16780	Q9106	-01119	346
If I expenence problems treesing on an Army serious game , I can		294	568	1 946	707	962	14105	07240	00109	283
usually solve them	Equal veriences not assumed			1 967	510.086	050	14105	07172	00016	281
I do not need somebody to tell me the best way to use an Army	Equal variances assumed  Equal variances not assumed	673	412	3 250	707	801	25911	06290	10653	431
sere us game				3 2 4 5	494.545	001	26911	.06293	10616	432
Perceived Usefulness Data Group	Equal variances sesumed	967	347	2 963	707	004	1 05577	36672	33185	1 779
	Equal variances not assumed	ļ		2.811	471 549	006	1 06577	37562	31767	1 793
Army serious games help me to train for my individual and collective tasks better	Equal variances assumed  Equal variances not assumed	305	581	2511	707 490.398	.012	21678 21678	09632 09671	04731 04641	386
Army serious games can enhance	Equal veriences assumed	4.004	046	1 103	707	271				
pidezoq yarau, ot riguo no gnimati	Equal variances not assumed	****	U46		1		09368	08487	. 97305	.290
extra affort				1.069	455 130	296	09368	D8757	- 07861	265
Most tasics Army senous games train Cau NOT by trumed beller	Equal variences assumed	1 156	283	3572	707	1000	29969	<b>06369</b>	13498	454
the ough other means	Equal variences not easured		<u> </u>	3 585	501 740	000	29969	08359	13545	463
Army serious games provide a more useful way to train	Equal variances assumed Figure variances and assumed	1 538	201	2786 2734	707 471 541	006 006	24293 24293	08721 08884	.07170 09836	.414
Army serious games make if	Equal variances assumed	297	589	2 337	707	330c	20280	D8679	DBE95	
possible to train more products sty	Edital Astrauces ust Sazawed	<b>–</b> ″	>68	2337	481 183	021	20280	08778	03240	373 375
Behavioral Component Data Group	Equal variances assumed	914	139	833	707	406	23461	28172	- 31629	797
	Equal variances not essumed	L		815	466 913	415	23481	2001	- 33114	800
I would NOT avoid training on a look of 4 shvolves training using	Equal variances assumed	328	567	625	707	5372	· D6270	D8431	- 21622	.112
lopic if it involves training using Army serious games	Equal variances not a seumed		1	-632	511 825	528	- 05270	08341	- 21667	111
OO NOT only use Army sensur	Equal variances assumed	4 740	030	1058	707	291	09253	06748	.07921	264
games when from told to	Equal variances not assumed	· ·	-	1036	468 452	301	09253	08932	.08299	268
DO NOT avoid playing Army	Equal variances essumed	1 202	273	514	707	607	04796	09327	- 13617	231
terbus games	Equal variances net assumed			504	479.096	614	.04796	09613	-13896	234
will use Army serious games	Equal variances assumed	046	832	1 548	707	100	14702	.08923	02816	302
regularly throughout my military career	Equal variances not assumed			1631	482 617	104	14702	09015	-03011	324
and the second s						1	31	2200		32

# APPENDIX E

# **Military Class Groups**

#### Multiple Comparisons

						95% Confide	nce interval
Dependent Variable	(I) Class Groups	(J) Class Groups	Maan Difference (I-J)	Stel. Error	Sig	Lower Bound	Upper Bound
General Attitude Towards Army	Enlisted	NCC	1 60852	1 59398	571	-2 1352	5.3522
Serious Gaming Data Group		Officer	3.39118	1.77069	135	7676	7.5499
	NCO	Enlisted	-1 60852	1 59398	.571	-5 3522	2 1352
		Officer	1 78267	1.19728	.297	-1.0293	4.5947
	Officer	Enlisted	-3 39118	1 77069	.135	-7 5499	7676
		NCO	-1 78267	1 19728	297	-4 5947	1.0293
Affective Component Data Group	Enlisted	NCO	- 25280	47389	855	-1 3658	8602
		Officer	22180	52642	907	-1 4582	1.0146
	NCO	Enlisted	.25280	47389	.855	8602	1.3658
		Officer	.03099	35595	996	8050	8670
	Officer	Enksted	22180	52642	907	-1 0146	1.4582
		неа	03099	35595	996	-8670	8050
Given the chance to train using an	Enlisted	NCO	.00930	12297	.997	- 2795	2981
Army serious game such as Virtual		Officer	10850	13660	.707	- 2123	4293
BattleSpace2 or Tectical Iraqi, I am NOT afraid that I might have	NCO	Enlisted	00930	12297	997	- 2981	2795
trouble tearning in navigating		Officer	09920	09236	531	1177	3161
through it.	Officer	Enlisted	10850	13660	707	4293	2123
		NCO	09920	09236	.531	.3161	1177
DO NOT hesitale to train using an	Enilsted	NCO	05447	10794	869	- 3080	1990
Army serious game in case i might ook slupid.		Officer	06783	11991	838	- 3494	2138
	NCO	Enlisted	.05447	10794	869	1990	3080
		Officer	-,01336	06108	985	2038	.1771
	Officer	Enlisted	.06783	11991	.838	.2138	3494
	5.11.C41	NCO	.01336	.08106	.985	1771	.2038
i do not feel uneasy about learning	Enlisted	NCO	.04987	.13157	.924	-,2592	.3589
using a Army serious game		Officer	.04345	14616	.952	2998	3867
	NCO	Enlisted	04987	.13157	.924	3589	2592
		Officer	00642	09883	998	- 2385	2257
	Officer	Enhated	04345	.14616	.952	- 3867	2998
	O. C.	NCO	.00642	09.883	998	- 2257	2385
Playing Army serious games does	Enlisted	NCO	- 10875	11601	.617	-,3812	1637
not scare me at all.	Limated	Officer	09979	12 687	.719	-,4025	2029
	NCO	Enlisted	10875	11 601	617	- 1637	3812
	1400	Officer	.00897	08 714	994	- 1657	.2136
	Officer	Enlisted	.09979	12 867	719	- 2029	4025
	Onice	NCO	00897	09 714	994		
DO NOT hesitate to play Army	Enlisted	NCO	00897	09 714	.994	- 2136 - 2487	.1957
serious games because I am afraid		Officer	- 05880	10949	.963	2487	.2143
of making learning mistakes.	NCO	Enlisted					
	1400		01719	.09856	.983	2143	.2487
	O#	Officer	04161	07403	.840	2155	1323
	Officer	Enlisted	.05880	10949	.853	1984	3160
Army serious gam DO NOT	Estated .	NCO	.04161	07403	.840	1323	2155
Army serious games DO NOT make me feel uncomfortable in	Enlisted	NCO	13156	10809	.443	3854	.1223
earning.		Officer	14734	.12007	438	- 4294	1347
	NCO	Enfisted	.13156	10809	443	1223	3854
		Officer	01578	08119	979	.2065	.1749

						95% Confid	ence intervet
Dependent Variable	(I) Class Groups	(J) Class Groups	Mean Difference (I-J)	Std. Error	Sig.	Lower Bound	Upper Bound
	Officer	Enlisted	.14734	.12007	.438	1347	.4294
		NCO	.01578	.08 119	979	1749	2065
Perceived Control Data Group	Enlisted	NCO	.50664	.46281	.518	5804	1.5936
·		Officer	1.11797	.51412	.076	0695	2.3255
	NCO	Enlisted	-,50664	.46281	.518	-1,5936	.5804
		Officer	.61134	.34763	.184	- 2051	1.4278
	Officer	Enlisted	-1.11797	.51412	.076	-2.3266	.0896
		NCO	61134	.34763	.184	-1.4278	.2051
I could probably leach myself most	Enlisted	NCO	.00000	.10696	1,000	2512	.2512
things I need to know about Army		Officer	.03846	.11882	.944	-,2406	.3175
serious games.	NCO	Enitsted	.00000	.10696	1.000	2512	.2512
		Officer	.03846	.08034	.661	1502	.2272
	Officer	Enitsted	03846	.11882	.944	3175	.2406
		NCO	03846	.08034	.861	2272	.1502
I AM in complete control of my	Enlisted	NCO	.14054	.11972	.469	1406	.4217
aveter when I train using Army		Officer	.07661	.13300	.833	2358	.3890
serious games.	NCO	Enilsted	-,14054	.11972	.469	4217	.1406
		Officer	06394	.00993	.757	2751	.1473
	Officer	Enlisted	-,07661	.13300	.833		.2358
	Cilcon	NCO	.06394	.08993	.757	1	.2751
I can make the computer do what I	Enlisted	NCO	.07414	.12013	.811	3890 1473 2080	.3563
can make the computer do what I vent It to do white playing an Army erious game.	Cimated	Officer	.15271	.12013	.811	2000	.3563
	NCO	Enlisted	-,07414	.12013	.811	1607	.2080
	ACO .	Officer		.09023			
	Officer	Enlisted	.07857		.659	1334	.2905
	Cricer		16271	.13345	.487	4661	.1607
100 NOT	P-4-1-4	NCO	07857	.09023	.659	2905	.1334
person nearby when I am using an	Enlisted	NCO	.20110	.13073	.274	1059	.5081
Army serious geme.		Officer	.35260	.14522	.041	.0115	.6937
	NCO	Enlisted	20110	.13073	.274	5081	.1059
		Officer	.15150	.09819	.272	0791	.3621
	Officer	Enlisted	35260	.14522	.041	6937	0116
my serious game.  I experience problems training o n Army serious game, I can		NCO	15150	.09819	.272	3821	.0791
	Enlisted	NCO	.21298	.10734	.117	0391	.4651
usually solve them.		Officer	.33264	.11924	.015	.0526	.6127
	NCO	Entisted	21298	.10734	.117	4651	.0391
		Officer	.11966	.08062	.299	0697	.3090
	Officer	Enlisted	33264	.11924	.015	6127	0526
		NCO	11966	.08062	.299	- 3090	.0697
I do not need somebody to tell me the best way to use an Army	Enlisted	NCO	12213	.12318	.583	-,4114	.1672
serious game.		Officer	.16496	.13684	.450	1564	.4864
•	NCO	Enlisted	.12213	.12318	.683	1672	.4114
		Officer	.28709	.09253	.006	.0698	.5044
	Officer	Enlisted	16498	.13684	.450	4864	.1564
		NCO	- 28709	.09253	.006	5044	0698
Perceived Usefulness Data Group	Enlisted	NCO	.62301	.54769	.491	6633	1.9094
		Officer	1,67254	.60841	.017	.2436	3,1015

Tukey HSD

						95% Confid	ence Interval
Dependent Variable	(I) Class Groups	(J) Class Groups	Mean Difference (I-J)	Std Error	Sig	Lower Bound	Upper Bound
	NCO	Enlisted	- 62301	54769	491	-1 9094	6633
		Officer	1.04 953	41139	029	.0833	2.0157
	Officer	Enlisted	-1 67 254	50841	017	-3 1015	- 2436
		NCO	-1.04 953	41139	029	-2.0157	- 0833
Army serious games help me to	Enlisted	NCO	.03817	12829	.952	- 2631	3395
train for my individual and collective tasks better.		Officer	.27510	14251	.131	- 0596	6098
tasks better.	NCO	Enlisted	03817	12829	952	- 3395	2531
		Officer	23694	.09636	.038	.0106	.4633
•	Officer	Enisted	27510	.14251	.131	- 6098	0596
		NCO	- 23694	09636	.038	- 4633	0106
Army serious games can enhance	Enlisted	NCO	.10149	12600	700	- 1944	3974
fraining enough to justify possible extra effort.		Officer	.23323	13997	219	0955	5620
extra enort.	NCO	Enlisted	10149	12600	.700	- 3974	1944
		Officer	13174	.09464	.346	0905	3540
	Officer	Enlisted	- 23323	.13997	.219	- 5620	0955
		NCO	13174	09464	346	3540	0905
Most tasks Army serious games	Enlisted	NCO	12670	12484	.568	- 1665	4199
train can NOT be trained better		Officer	40217	13868	011	0765	7279
through other means.	NCO	Enlisted	- 12670	12484	.568	4199	1665
		Officer	27547	09377	010	0552	4957
	Officer	Enlisted	40217	13868	011	- 7279	- 0765
	Onice:	NCO	- 27547	09377	010	4957	- 0552
Army serious games provide a	Enlisted	NCO	21382	12945	.225	- 0902	5178
more useful way to train	Linisted	Officer	43697	.14380	.007	.0992	7747
	NCO	Enlisted	21382	.12945	225	5178	0902
	Neb	Officer	.22315	.09723	.057	0052	4515
	Office?	Enlisted	-43697	14 380	007	-,7747	- 0992
	Onice	NCO	22315	09723	057	-,4515	
Army serious games make it	Enlisted	NCO	.14284	12899	.510	- 1601	0052 4458
possible to frain more productively	Cidizteo	Officer		14329	.510	0115	
	NCO	Enlisted	.32506		.510	0115	.6616
	NCO		- 14284	12899			1601
		Officer	.18222	09689	145	- 0453	4098
	Officer	Enlisted	32506	14329	.061	6616	0115
		NCO	- 18222	09689	145	4098	.0453
Behavioral Component Data Group	Enlisted	NCO	.73166	41801	187	2501	1.7134
		Officer	.82247	.46435	180	2681	1,9131
	NCO	Enlisted	-,73166	41801	.187	-1.7134	.2501
		Officer	,09081	.31398	955	6466	8282
	Officer	Enksted	82247	46435	180	-1.9131	2681
		HCO	-,09081	31398	.955	- 8282	5466
I would NOT avoid training on a lopic If it involves training using	Enlisted	NCO	-,00162	12538	1 000	2961	.2920
Army serious games	· · · · · · · · · · · · · · · · · ·	Officer	01945	13927	.989	- 3466	3077
	NCO	Enlisted	,00162	12538	1.000	2928	2961
,		Officer	01783	09417	.980	- 2390	.2033
	Officer	Enlisted	.01945	13927	989	3077	.3466
		NCO	01783	09417	980	.2033	2390

Tukey HSD

			Mean	1		95% Confide	ence Interval
Dependent Variable	(1) Class Groups	(J) Class Groups	Difference (i-J)	Std. Error	Sig	Lower Bound	Upper Bound
I DO NOT only use Army serious	Enlisted	NCO	.21993	.12984	208	0850	5249
games when I am told to		Officer	.26172	14423	166	-,0770	6005
	NCO	Enlisted	- 21993	12984	208	- 5249	0850
		Officer	.04178	09752	.904	1873	2708
	Officer	Enlisted	- 26172	14423	166	- 6005	9770
		NCO	- 04178	09752	904	- 2708	1873
1 DC NOT avoid playing Army	Enlisted	NCO	.26324	13833	139	0616	5881
serious games		Officer	.26772	15366	190	- 0932	.6286
	NCO	Entisted	26324	13833	.139	- 5881	0616
		Officer	.00447	10390	.999	- 2396	.2485
	Officer	Enksted	- 26772	15366	190	- 6286	0932
		NCO	00447	10390	999	2485	2396
I will use Army serious games	Enlisted	NCO	25010	13247	.143	0610	5612
regularly throughout my military career.		Officer	.31249	14716	.086	0331	6581
	NCO	Enlisted	- 25010	13247	143	5612	0610
		Officer	06239	09950	805	1713	.2961
	Officer	Enlisted	31249	14716	.086	6581	.0331
		NCO	06239	09950	.805	-,2961	1713

<sup>\*</sup> The mean difference is significant at the 0.05 level

## APPENDIX F

# **Perceived Gaming Confidence Groups**

#### Multiple Comparisons

	i Petri Hosfia in Concetes o	ga vaskejs Svara i Hopsetajne	Ke at		le de	Committee Committee	Ke wers
Rependent variable	F01.P3	Orași.	College ()	iga Sira	~13	Lavor Philip	oper Bound
General Ambide Friends A. W.	Less	476 ST#	-9.45€ 1	1.43055	C.C.	-12 85U*	-E 04931
Terlock Garring Laca Group		Pare	-1.0974	1.034.90	1 F1	40,575	0.5131
	gratte	1978	5.45.811	1.430.54	ō J.,	r K**	2 3501
		Mr. re-	a Sept."	1,54,,	599	\$10° x	-18924
	Micr	17.1	5 F2974	1.4402	9.1	0.250	** 903
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		fin s	10068	.2. 31	5.70	403.5	t 37
	Write	16%	3.0297	42.05	0.00	2.1340	1 19
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catheopace unifact del raggitam. NGC atmount of concretoire		74	5-9cu	11496	5.37	219:	£177
tok be eart op moleviskorg	S. 11.30°	Him s	1		621	4146	
throughout		the second secon	4.4	3.47	marini	and the second of the second of the second	
	were	1619	1904	19136	JUD	50.00	1,3246
		Arrige Land		68587	4214	1.11	4145
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on thing of		17 170	51313	( d( bi	_ 154	7124	2910
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		11.36~	4	1,471	1		C411
	Mare	1	5:213	1.674	10.7	26 €	44.54
		Avesa	1,451	6.2971	171	. м.	2096
substitution of particular section.	Les:	Avesig	15/5 6	12511	6.83	24.34	1/67
us, by a heavy serious, game		Paty	5172.4	126.11	36	. At R	- 2249
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		(Ana)	On tell	rarer	621 ;	219	166.3
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not to are one of all	1755		1				
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	-vieralie		204.9	111).	ç.,	MON	1619
		Store	925	13136	935		1964
	Not	1++	2,665	10676	- 5 1	<b>14</b> %:	5:46
		- 11/2 W	univis.	23136	996	. 6/4	1957
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Page 1

	(I) Perceived Gaming Competence	(J) Perceived Gaming Competence	Mean	ŀ		95% Confid	ence interval
Dependent Variable	Groups Competence	Groups Groups	Ofference (I-J)	Std Ernor	Seg	Lower Bound	Upper Bour
	More	Less	47454	09733	900	24 59	793
		Average	17829	07418	047	.0021	350
AM in complete control of my	Less	Average	30804	11407	018	- 5759	- 041
Ivatar when i gain using Amy Senous games		More	- 44136°	10967	000	- 6889	- 18:
-	Average	Less	30904	11407	018	0401	57
		More	13332	08357	249	- 3236	pe:
	More	Less	44138	10987	000	1836	691
		Average	13332	08357	248	- 0630	321
can make the computer do what I	Less	Average	- 39826	11248	901	- 8824	- 13-
want it to do while playing an Army senous game		More	- 88188"	10812	800	- 9358	42
•	Average	Less	39826	11246	001	1341	86
		More	29359	09240	002	- 4771	. 091
	More	Less	.88168	10812	000	4279	93
		Average	.28359	08240	002	.0901	47
DO NOT need an experienced	Less	Average	- 25 356	12443	104	5458	031
person nearby when I am using an . Army senous garne		More	- 52842*	11983	900	- 8094	. 24
anny sentutis garne	Average	Less	25368	12443	184	0307	541
		More	· 27488*	09117	007	4890	- 060
	More	Less	52842°	11963	000	2475	801
		Average	27485	09117	007	0607	489
If I expenence problems training on	Less	Average	49743	10039	000	- 6432	171
an Army serious game, I can		More	.86993	09652	800	- 9985	. 443
usually solve them	Average	tess	48743	10039	000	1718	843
		More	- 26241	07355	901	-4352	- 099
	More	Less	66983	09652	000	4431	896
		Average	26241	07355	000	.0697	439
do not need somebody to tell me	Less	Average	- 01362	11845	993		264
the best way to use an Army	cess	More	_	1	044	- 2918	
senous game	Average	Less	- 27309	11389		- 5406	- 005
	Average.	More	.01362 . 25947	11845 08879	.993 008	- 2846 - 4833	29 1 - 05 1
			200.1			,,,,,	
	More	LPSS	27309	11368	044	.0056	540
Perceived Usefulness Oata Group	<del></del>	Average	25947	09679	009	.0556	463
Perceived Userumess Data Group	Less	Average	-2 96640	50346	600	-4 1489	-1.793
		More	-4 27798	48404	000	-5 4148	.3 141
	Average	Less	2.96640	50348	900	1 7839	4,148
		More	-1.31158	36887	801	-2.1779	- 440
	More	Less	4 27 798	49404	000	3 141 1	5 414
		Average	1.31158	36887	190	.4452	2.177
Army senou's game's help me to train for my individual and collective	Less	Average	- 73392°	11823	.000	-1 0115	458
asks better		Mare	98195	.11367	000	-1.2289	- 695
	Average	Less	73392	11823	000	4582	1 013
		More	- 22812	08882	023	4318	- 024
	More	Less	98195	11367	080	6950	1 228
		Average	22812	08682	073	0247	431
Army senous games can enhance	Less	Average	- 70344	11570	000	- 9752	- 431
training enough to justify possible extra effort		More	95265	11124	000	-1 2139	- 691
	Average	Less	70344	11570	000	4317	975
		More	24922	08477	009	- 4483	- 050
	More	Less	95265	11124	900	.8914	1 213
		Average	24922	08477	008	0501	446
fost tasks Army senous games	Less	Average	- 24955	11935	892	- 5299	030
in can NOT be trained better ough other means		More	- 50107*	11474	000	- 7706	- 231
	Average	Less	24965	11935	092	0306	52
		More	- 25152"	08744	012	- 4569	- 04
						- +008	
	More	Less	"tnint	11474	Ann.	2210	***
	More	Less	50107	11474	000	2318	.776
imy serious games provide a	More	Less Average Average	50107 25152 88580	11474 .08744 11934	000 012 000	2318 0481 - 9659	.776 .458 - 401

Page 2

Tee, Mil		Multiple Comparisons					
			Kear			SSSS carride	nce ncesse
Jenendent vist and	COURT STORMAN OF SELECT	in Televed Televes in Imperior.  Totals	ATPENDE	.11 5100	=9	Luxuer Api, no	oper Britis
	and M. Datt	1 mg	539(3)	115.14	7.87	41.5	cf è
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<sup>1.</sup> The elean afterence is algorificant at the 10 Steins

#### **VITA**

## MITCHELL LYNN BONNETT

United States Army Fort Eustis, VA 23604 (757) 788-9455 mbonn006@odu.edu

#### **EDUCATION**

- Ph.D. in Occupational and Technical Studies. Old Dominion University. Dec 2015.
  Dissertation: Influence of Learner Factors on Soldier Attitude Toward Army Serious Gaming (Advisor: Dr. Deri Draper)
- M.S. in Education. University of Louisville. May 1994
- B.S. in Computer Information Systems. McKendree College. December 2002
- B.S. in Education. University of Louisville. August 1992

#### PROFESSIONAL EXPERIENCE

2012 - Now	Chief, Capabilities and Implementation Office, TRADOC Capability Manager for The Army Distributed Learning Program, Fort Eustis, VA
2011 - 2012	Supervisory Training Strategy and Plans Analyst, TRADOC Operations Management Activity, Fort Eustis, VA
2006 - 2011	Future Force Training Analyst, TRADOC G7 Advanced Concepts Directorate, Fort Eustis, VA
2004 - 2006	Knowledge Manager, Unit of Action Maneuver Battle Laboratory, Fort Knox, KY
2002 - 2004	Knowledge Manager, Armor and University of Mounted Warfare, Fort Knox, KY
1995 - 2002	Lead Software Architect, Lead Engineer and Formative Evaluator, IITRI/Northrup Grumman/Litton PRC/TRW/BDM, Fort Knox, KY
1992 - 1995	Senior Training Developer, Directorate of Training Development, Fort Knox, KY

## PROFESSIONAL ASSOCIATIONS

1998 - Now	Institute of Electrical and Electronics Engineers (IEEE)
1998 - Now	IEEE Computer Society (CS)
1998 - Now	IEEE Learning Technology Standards Committee (LTSC)
2014 - Now	IEEE Education Society