

The scaling scan a practical tool to determine the potential to scale

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Abstract: Scaling aims to increase the use of innovations to impact many people. At the same time, scaling should also lead to sustainable system change in which the impact remains, or even accelerates, without further project interventions. Successful scaling of innovations requires that at least as much attention is paid to the complementary non-technological requirements. These non-technical requirements form the basis for the Scaling Scan, a tool built around 10 Scaling Ingredients necessary for an innovation to thrive. The Scaling Scan helps to Understand the multiple dimensions of scalingDevelop more realistic scaling ambitionsReflect in teams if a scaling approach makes sense, and monitor progressCheck whether your project proposals and implementation plans are scale-proofIdentify bottlenecks for scaling and find openings to tackle theseApproach future interventions with a scaling mind-setThe Scaling Scan is designed for anyone involved in pro-poor and sustainable development programs. It fills the niche between having a general idea and having a detailed scaling strategy ready for implementation. The tool was tested in workshop settings in multiple countries with project managers, scientists, agricultural extension agents and other development practitioners and has proven to be useful in developing realistic and practical approaches to scale.