

The adaptive value of functional traits

1 **Survival rates indicate that correlations between community-weighted mean traits and**
2 **environments can be unreliable estimates of the adaptive value of traits**

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39

40 **Abstract**

41 Correlations between community-weighted mean (CWM) traits and environmental gradients are
42 often assumed to quantify the adaptive value of traits. We tested this assumption by comparing
43 these correlations with models of survival probability using 46 perennial species from long-term
44 permanent plots in pine forests of Arizona. Survival was modeled as a function of trait-by-
45 environment interactions, plant size, climatic variation, and neighborhood competition. The
46 effect of traits on survival depended on the environmental conditions, but the two statistical
47 approaches were inconsistent. For example, CWM specific leaf area (SLA) and soil fertility were
48 uncorrelated. However, survival was highest for species with low SLA in infertile soil, a result
49 which agreed with expectations derived from the physiological tradeoff underpinning leaf
50 economic theory. CWM trait-environment relationships were unreliable estimates of how traits
51 affected survival, and should only be used in predictive models when there is empirical support
52 for an evolutionary tradeoff that affects vital rates.

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63 Introduction

64 The search for phenotypic traits that explain species interactions and compositional
65 turnover along environmental gradients is a major research priority because quantifying the
66 adaptive value of traits will increase the generality of our understanding of species coexistence
67 and responses to global change (HilleRisLambers *et al.* 2012; Adler *et al.* 2013; Kraft *et al.*
68 2015b). Functional traits are heritable properties that influence organism fitness, but their effect
69 on fitness will depend on the environmental context because variation in traits is underpinned by
70 evolutionary tradeoffs (Grime 2001). There are two common approaches for quantifying the
71 fitness of a phenotype. The ‘likelihood’ approach assesses the correlation between community-
72 weighted mean (CWM) traits (average traits weighted by species abundances) and environmental
73 gradients (Ackerly 2003; Shipley *et al.* 2006). The ‘vital rates’ approach models fitness
74 components, such as survival, growth rate, and reproduction, directly as functions of trait-by-
75 environment interactions, because the effect of traits on fitness should depend on the
76 environment (Laughlin & Messier 2015).

77 The likelihood approach assumes that average trait values in a community are biased
78 toward the optimum trait value for that environment because they are the most frequent trait
79 value in the community. Several trait-based models (e.g., CATS, TraitSpace, fourth corner and
80 RLQ analyses, Trait Driver Theory) rely on central tendencies of traits at the community level, in
81 some form or another, for understanding the importance of traits in community assembly
82 (Shipley *et al.* 2011; Laughlin *et al.* 2012; Dray *et al.* 2014; Enquist *et al.* 2015; Warton *et al.*
83 2015). If a sample of CWM traits is significantly correlated with an environmental gradient, then
84 the logical interpretation of this pattern is that the trait has adaptive value along that gradient
85 (Ackerly 2003). If a trait value is more common (*i.e.*, statistically *likely*) in one environment than

86 another, then species that possess this trait value should exhibit high fitness in that environment
87 (Fig. 1A).

88 Observed shifts in mean trait values along environmental gradients are interpreted as
89 reflections of physiological trade-offs that drive environmental filtering of regional species pools
90 (Cornwell & Ackerly 2009; Shipley *et al.* 2011; Enquist *et al.* 2015). Examples abound where
91 CWM traits vary predictably along gradients of temperature, precipitation, soil fertility, and
92 disturbance (Cornwell & Ackerly 2009; Sonnier *et al.* 2010; Fortunel *et al.* 2014; Jager *et al.*
93 2015; Ames *et al.* 2016). These relationships can be useful when the aim is to predict the
94 distribution of species and traits across broad spatial scales (Asner *et al.* 2017). However, CWM
95 trait-environment correlations can only be used to explain the value of the trait for fitness when
96 fitness components (*i.e.*, demographic rates) are driven by trait-by-environment interactions (Fig.
97 1B, and see Fig. S1). In other words, the effect of traits on fitness must depend on the
98 environmental context. There are few strong empirical tests of this assumption (Shipley *et al.*
99 2016). Muscarella and Uriarte (2016) found mixed evidence for the assumption that CWM traits
100 reflect optimum trait values, and highlighted the need to analyze demographic data to determine
101 whether CWM trait values in a community reflect the optimum trait value for a given
102 environment.

103 The likelihood approach is attractive because of its low data requirements and broad
104 applicability to many datasets, but it has four important weaknesses. First and foremost, trait-
105 environment correlations do not measure fitness components directly (Laughlin & Messier
106 2015). Second, CWM trait-environment relationships could be biased if they are driven by a
107 single dominant species or a large-statured species (Legendre *et al.* 1997; Grime 1998). Small-
108 statured species may be well-adapted to the conditions, but because their low abundances

109 contribute little to the CWM trait value, their fitness is discounted by such an analysis. Third,
110 species composition is dynamic (Adler *et al.* 2006). The dominant trait value in a community at a
111 snapshot in time could be the product of environmental conditions in the past or recent
112 disturbance (Blonder *et al.* 2017), and it could be influenced by dispersal limitation (Ozinga *et*
113 *al.* 2005). Fourth, the likelihood approach assumes that the fitness function is strictly unimodal,
114 *i.e.*, that there is only one optimum trait value for an environment (Muscarella & Uriarte 2016).
115 The complementary coexistence of functionally diverse species (Hooper 1998) and the
116 observation of rugged fitness landscapes (Poelwijk *et al.* 2007) raises doubts about a single
117 optimum trait value. Given these weaknesses, can we assume that CWM trait-environment
118 correlations are robust proxies for the adaptive value of traits?

119 Our objective was to conduct a rigorous test of the widespread assumption that CWM
120 trait-environment correlations reflect the adaptive value of functional traits. Fitness, as measured
121 by lifelong reproductive output, is difficult to quantify. Here we focus on survival, a critical vital
122 rate for perennial herbs (Adler *et al.* 2014). There are four possible outcomes when comparing
123 interpretations of statistical analyses using the likelihood and vital rates approaches (Table S1).
124 When the likelihood approach shows no CWM trait-environment correlations, and trait-by-
125 environment interactions do not significantly affect vital rates, then both approaches agree that
126 the trait has no adaptive value (option #1). When there is no CWM trait-environment correlation
127 but the trait-by-environment interactions affect vital rates, then the trait may have adaptive value
128 along the gradient, but the CWM traits are being driven by other factors that vary spatially or
129 temporally (option #2). In contrast, when there is a CWM trait-environment correlation but no
130 trait-by-environment interaction affecting vital rates, then the trait could be influencing a
131 different fitness component, such as growth or reproduction (Visser *et al.* 2016), or the CWM

132 trait may be generated by a single large or dominant species (option #3). Finally, when the
133 likelihood approach shows strong CWM trait-environment correlations and when trait-by-
134 environment interactions significantly affect vital rates (and agree in the direction of the
135 relationships), then both approaches provide evidence that the trait has adaptive value (option
136 #4).

137 The concordance between the likelihood and vital rates approaches has never been
138 directly tested, possibly because of the large data requirements that are needed to do so. We have
139 overcome this limitation by analyzing a long-term (10 yr) dataset from northern Arizona in
140 which we estimated CWM traits and the relationship between traits and survival across 46
141 perennial plant species in permanent plots along strong orthogonal gradients in soil properties.
142 Specifically, we tested the hypothesis that CWM trait-environment correlations are generated by
143 trait-by-environment interactions affecting survival. We found that the effect of traits on survival
144 depended on the environment, but that CWM trait-environment correlations are unreliable
145 estimates of how functional traits influence survival along environmental gradients.

146

147 **Methods**

148 *Study system and approach*

149 This study was conducted within a 700 km² landscape dominated by ponderosa pine
150 forest near Flagstaff, Arizona (35.19° N, 111.65° W) on the Coconino National Forest between
151 the elevations of 2000 to 2500 m. The mean annual precipitation of Flagstaff is 565 mm and the
152 mean annual temperature is 7.7 °C. For this analysis we used 89 permanent 1-m² chart quadrats
153 mapped between 2003 and 2012 that span a range of soil types developed from basalt, limestone,
154 and sandstone parent materials (Laughlin *et al.* 2011).

155 We tested our hypothesis in two steps: we fit CWM traits as functions of soil gradients,
156 and then modeled survival probability using generalized linear mixed models (GLMM) to
157 determine if survival was driven by trait-by-soil interactions (Fig. 1). Our primary interest was to
158 estimate the strength of the interactions between each of three traits and the two soil properties to
159 compare with the CWM trait-environment regression models. Our survival models accounted for
160 the many other factors known to influence individual plant survival: plant size, inter-annual
161 climatic variation, and local neighborhood competition (Lasky *et al.* 2014; Chu & Adler 2015;
162 Kunstler *et al.* 2016).

163

164 *Demographic data*

165 One of the few ways to determine demographic parameters for perennial plant species is
166 by the long-term mapping of individuals on permanent plots (Clements 1907). This technique
167 allows both the location and basal area of individuals to be tracked through time. We compiled
168 survivorship data for 13,822 individuals representing 46 herbaceous perennial species (10
169 graminoids and 36 forbs). Species were mapped as either points or polygons depending on
170 growth form. We tracked individuals through time based on their spatial location in the quadrats
171 (Lauenroth & Adler 2008).

172 For species mapped as points, survivors are classified as any genet identified in year $t + 1$
173 which is < 5 cm from a conspecific in year t . If in the current year, more than one individual is
174 within the neighborhood of a “parent” plant, then all individuals inherit that same identity
175 (Lauenroth & Adler 2008). Second, a recruit is defined as a genet in year $t + 1$ which is > 5 cm
176 from any conspecific in year t . For species mapped as polygons, the tracking rules are based on
177 areas of overlapping polygons, as opposed to distances between points. At time t , a 5 cm buffer

178 is added to all polygons of a given species. At time $t + 1$, if an individual does not overlap with
179 any polygon from the previous year, it is labeled a recruit. Otherwise, it acquires the identity of
180 the individual with which it shares the greatest overlap (Lauenroth & Adler 2008). This allows
181 for individual plants to fragment and coalesce over time. These assumptions and tracking rules
182 are appropriate for the ponderosa pine-bunchgrass ecosystem since most herbaceous species in
183 our quadrats have the potential for clonal growth. A distance of 5 cm was chosen to account for
184 both mapper error and the potential for vegetative growth (Lauenroth & Adler 2008). Analyses
185 of plant demography and coexistence have been shown to be insensitive to this buffer distance
186 (Chu & Adler 2015). Complete details and assumptions of the algorithms are detailed in
187 Lauenroth and Adler (2008).

188 Forbs and graminoids were mapped differently, so we used the following procedure to
189 convert points and polygons into the same ‘currency’ of abundance, *i.e.*, foliar cover.
190 Measurements of basal cover and foliar cover were made on most of these species in an
191 independent dataset in the same region (Moore *et al.* 2006). We developed lifeform-level (*i.e.*
192 graminoids, forbs, and ground-rosette forbs) and species-level regression models to predict foliar
193 cover from basal cover (see Table S2 and Figure S2 for details). These predictions of foliar cover
194 produced the correct average ratio of 2:1 graminoid-to-forb cover (Moore *et al.* 2006).

195 We used a radius of 15 cm to define the local neighborhood surrounding each focal plant
196 because the strength of plant-plant interactions was found to decrease rapidly beyond a radius of
197 10 cm in western USA rangelands (Chu & Adler 2015). We used a slightly larger radius than this
198 in order to include more potential competitors, and to limit edge effects we excluded all
199 individuals within 5 cm of the quadrat border.

200

201 *Environmental conditions*

202 We analysed a variety of soil properties to select two uncorrelated soil properties that
203 reflect independent edaphic gradients (see Supplementary Information for detailed methods). We
204 selected sand content and soil C:N ratio because they were orthogonal variables that reflect
205 different aspects of the soil environment (Figure S3). Soil with high sand content were higher in
206 pH and tended to be warmer and drier than soil with low sand content. C:N ratio was orthogonal
207 to sand content, and soil with low C:N ratios have greater available nitrogen.

208 We computed average annual temperatures and total annual water-years using data
209 obtained from the National Climatic Data Center (www.ncdc.noaa.gov) for the Flagstaff,
210 Arizona region. Gaps in the data were supplemented with local weather stations. Water-years
211 were defined as the total precipitation that fell from October of previous year through September
212 of current year. We compared models to pre-select whether to use the current or previous year's
213 precipitation and temperature. Based on AIC, we chose the current year's temperature and the
214 previous year's water-year (hereafter, precipitation) because they were superior predictors of
215 plant survival (Table S3).

216

217 *Functional traits*

218 We used three functional traits thought to influence plant performance along gradients of
219 soil properties and climatic conditions: specific leaf area (SLA), specific root length (SRL), and
220 flowering phenology (see Supplementary Information for detailed methods). These traits loaded
221 on distinct axes of variation and so reflect different dimensions of plant function in this flora
222 (Laughlin *et al.* 2010). SLA reflects a trade-off between performance and persistence where
223 leaves with high SLA have short lifespans and high rates of gas exchange (Poorter *et al.* 2009).

224 Species with high SLA are thought to exhibit superior performance in soils that are rich in water
225 and mineral nutrients (Jager *et al.* 2015; Maire *et al.* 2015). SRL reflects the foraging potential of
226 the root per unit carbon investment. Species with high SRL are thought to be superior foragers
227 when soil nutrients, especially phosphorus, are limited because they are better able to proliferate
228 into nutrient-rich patches of soil (Laliberté *et al.* 2015). Flowering date reflects phenological
229 differences that may reflect tolerance of water limitation, where early flowering ‘cool-season’
230 species tolerate cooler conditions and wetter soils, and late-flowering ‘warm-season’ species
231 tolerate warmer conditions and drier soils.

232

233 *Data analysis*

234 First, we computed quadrat-level CWM trait values, which represent the average value of
235 a given trait within a quadrat weighted by the relative abundance of each species. CWM traits
236 were calculated for each trait in each of the k quadrats as $CWM_k = \sum_{i=1}^S t_i p_{ik}$, where t_i is the
237 mean trait of species i , p_{ik} is the relative foliar cover of species i in plot k , and S is the number of
238 species in the plot. We computed CWM traits for each quadrat in each year, but these average
239 trait values did not change appreciably throughout the study period so we used the average
240 CWM for each quadrat across all years. We first fit multiple regression models that tested for
241 interaction effects between soil sand content and C:N ratio, but no interactions among soil
242 properties were detected ($P > 0.05$). We also tested for nonlinear relationships by including a
243 quadratic predictor variable, but there was no evidence of nonlinear relationships ($P > 0.05$).
244 Therefore, we illustrate the simple linear relationships in bivariate scatterplots.

245 Second, survival was modeled using a logit link function within a GLMM of the general
246 form:

$$\begin{aligned}
247 \quad \text{logit}(\text{survival}) &= \alpha + \gamma_{sp} + \text{size}\beta_{sp} + \delta_{quad} + \tau_{yr} + \text{size}\beta_1 + \text{trait}\beta_2 + \text{CNratio}\beta_3 \\
248 \quad &+ \text{sand}\beta_4 + \text{precip}\beta_5 + \text{temp}\beta_6 + \text{intraCover}\beta_7 + \text{interCover}\beta_8 \\
249 \quad &+ \text{trait} \times \text{CNratio} \beta_9 + \text{trait} \times \text{sand} \beta_{10} + \text{trait} \times \text{precip} \beta_{11} \\
250 \quad &+ \text{trait} \times \text{temp} \beta_{12} + \text{trait} \times \text{intraCover} \beta_{13} + \text{trait} \times \text{interCover} \beta_{14}
\end{aligned}$$

251 To maintain model tractability, each model tested the effects of a single trait and its interactions;
252 we did not test for higher-ordered multi-trait interactions. This model included three random
253 effects, eight main effects (not including the global intercept α), and six interactions. We
254 modeled species as a random intercept (γ_{sp}) to account for species-level differences in survival
255 that were unrelated to the traits. These random species effects were allowed to exhibit random
256 slopes (β_{sp}) with respect to plant size because the effect of size on survival can differ among
257 species (Fig. S4). We modeled quadrats as random intercepts (δ_{quad}) to account for spatial
258 autocorrelation (Fig. S5) and we modeled years as random intercepts (τ_{yr}) to account for annual
259 variation in survival unrelated to inter-annual climate (Fig. S6).

260 Two conditions had to be satisfied in order for us to consider a trait-by-environment
261 interaction to be ‘strong’. First, the interaction terms in the GLMM had to be statistically
262 significant ($\alpha = 0.05$). Second, the slope of the relationship between the trait and logit survival
263 must switch signs over the length of the environmental gradient (Fig. 1C). This was computed as
264 the first partial derivative of the fitted model (see Supplementary Information). We consider
265 statistically significant interactions as ‘weak’ if the slope of the trait – logit survival relationship
266 does not switch signs along the environmental gradient, or as ‘strong’ if the slope does switch
267 signs. This is important because ‘strong’ interactions indicate that there is a change in the rank
268 order of fitness across the gradient, which is required for there to be a predictable change in
269 CWM trait values across the gradient (Fig. 1).

270 We simultaneously accounted for other factors known to affect survival. We used foliar
271 plant cover of the individual to account for plant size. The previous year's precipitation and the
272 current year's temperature and their interactions with the trait of the focal plant were used to
273 account for climatic effects (Table S3). We partitioned the effects of local neighborhood
274 competition into four different effects. First, the cover of conspecifics accounts for the main
275 effect of intraspecific competition on focal plant survival. Second, the interaction between
276 conspecific cover and the trait of the focal plant accounts for how the trait mediates the effect of
277 intraspecific competition on the survival of the focal plant. Third, the cover of heterospecifics
278 accounts for the main effect of interspecific competition on focal plant survival, and fourth, we
279 account for the interaction between heterospecific cover and the trait of the focal plant (Kunstler
280 *et al.* 2016).

281 We used the 'glmer' function in the 'lme4' package in R to fit these models (Bates *et al.*
282 2015). We computed the marginal R^2 (hereafter, R^2_m , the proportion of variance explained by the
283 fixed effects) and the conditional R^2 (hereafter, R^2_c , the proportion of variance explained by both
284 fixed and random effects) using the 'piecewiseSEM' package in R (Lefcheck 2015).

285

286 **Results**

287 *Comparison of likelihood and vital-rates approaches*

288 CWM specific leaf area (SLA) was not related to either sand content ($R^2 < 0.01$, Fig. 2A)
289 or soil C:N ratio ($R^2 = 0.01$, Fig. 2D). In the survival analysis, the interaction between SLA and
290 sand content was not significant ($P = 0.11$, Table 1, Fig. 2B,C), so the vital rates approach agreed
291 with the likelihood approach with respect to SLA and sand content (outcome #1 in Table S1).
292 However, there was a significant interaction between SLA and soil C:N ratio (Fig. 2E, Table 1).

293 In high C:N ratio soil, survival was highest for species with low SLA and lowest for species with
294 high SLA. The slope of the relationship between SLA and logit survival switched from positive
295 to negative along the soil C:N ratio gradient (Fig. 2F); therefore, the vital rates and likelihood
296 approaches were inconsistent with respect to the effect of SLA on survival along a soil C:N ratio
297 gradient (outcome #2 in Table S1).

298 CWM specific root length (SRL) was positively related to sand content ($R^2 = 0.33$, Fig.
299 3A) and negatively related to soil C:N ratio ($R^2 = 0.11$, Fig. 3D). In the survival analysis, there
300 was a significant interaction between SRL and soil sand content, such that survival was highest
301 for species with low SRL in soil with low sand content (Fig. 3B, Table 1). However, the slope of
302 the relationship between SRL and logit survival did not switch from negative to positive across
303 the sand content gradient, indicating a relatively weak interaction (Fig. 3C); therefore, the
304 interpretations of the likelihood and vital rates results were in disagreement (outcome #3 in Table
305 S1). The interaction between SRL and soil C:N ratio was not significant (Fig. 3E, Table 1), also
306 conflicting with the results of the likelihood approach (outcome #3 in Table S1).

307 CWM flowering date was positively related to sand content ($R^2 = 0.21$, Fig. 4A) and
308 negatively related to soil C:N ratio ($R^2 = 0.10$, Fig. 4D). The survival analysis showed a
309 significant interaction between flowering date and sand content, such that survival was higher for
310 species with later flowering dates in sandy soil and lower for species with early flowering dates
311 in sandy soil (Fig. 4B, Table 1). The slope of the relationship between flowering date and logit
312 survival switched from negative to positive along the sand content gradient (Fig. 4C). Therefore,
313 with respect to flowering date and sand content, the likelihood and vital rates approaches were in
314 agreement (outcome #4 in Table S1). However, the interaction between flowering date and soil
315 C:N ratio was not significant (Figs. 4E, 4F, Table 1), conflicting with the results of the likelihood

316 approach (outcome #3 in Table S1).

317

318 *Other factors affecting survival*

319 No trait exhibited significant main effects on survival (Table 1, Fig. 5A,D,G). In other
320 words, the effects of traits on survival always depended on the abiotic and biotic context. SLA of
321 the focal plant interacted with intraspecific cover, such that species with low SLA had higher
322 survival where neighborhood competition with conspecifics was low and species with high SLA
323 exhibited higher survival where cover of conspecifics was high (Fig. 5B). SLA weakly interacted
324 with temperature and precipitation, such that species with low SLA had the highest survival in
325 cold and dry years (Fig. 5C,D). SRL did not interact with intraspecific cover (Fig. 5F). SRL
326 weakly interacted with temperature and precipitation such that low SRL was associated with
327 higher survival at low temperatures (Fig. 5G) and high precipitation in the previous year (Fig.
328 5H). Flowering date interacted weakly with intraspecific cover (Fig. 5J), but interacted strongly
329 with inter-annual climate. Survival was highest for species with late flowering dates in hot years
330 with dry previous years, whereas survival was highest for species with early flowering dates in
331 cool years with wet previous years (Fig. 5K,L).

332 Among all the trait-independent main effects, focal plant size was the most important
333 predictor of survival (Table 1). Large plants exhibited significantly higher survival probabilities
334 (Fig. S7A) and this size-dependence differed among species (Fig. S4). Intraspecific and
335 interspecific cover of the local neighborhood surrounding the focal plants were each negatively
336 related to survival, but intraspecific cover exhibited the stronger effect (Fig. S7B,C). Neither
337 precipitation in the previous year nor temperature of the current year were significantly related to
338 survival (Fig. S7D,E). Sand content was negatively related to survival and soil C:N content was

339 positively related to survival (Fig. S7F,G).

340 The fixed effects in the survival models explained approximately 16% of total variation
341 in survival ($R^2_m = 0.16$), leaving approximately 26% of the variation accounted for by the
342 random effects ($R^2_c = 0.42$). Random species effects (standard deviation [SD] for the random
343 intercept = 0.97) accounted for more variation than random quadrat effects (SD for the random
344 intercept = 0.12) or random year effects (SD for the random intercept = 0.36) (Figs. S4, S5, S6).

345

346 **Discussion**

347 By synthesizing data on long-term demographic rates and functional traits across a strong
348 gradient in soil properties, we conducted a rigorous test of the assumption that CWM trait-
349 environment correlations are accurate reflections of the adaptive value of traits. After accounting
350 for focal plant size, climatic effects, and local neighborhood competitive interactions (Chu &
351 Adler 2015; Kraft *et al.* 2015a), we have shown that the effects of traits on survival depends on
352 the environmental conditions. However, we observed inconsistencies between the likelihood and
353 vital rates approaches (Laughlin & Messier 2015), contradicting the hypothesis that CWM trait-
354 environment correlations are generated by trait-by-environment interactions affecting survival. If
355 the likelihood and vital rates approaches were consistent, then we should have only observed
356 outcomes #1 and #4 as listed in Table S1, but we observed all four possible outcomes. We
357 conclude that CWM trait-environment correlations are unreliable estimates of how traits mediate
358 survival probabilities across environmental gradients. CWM traits are often used to estimate
359 optimum trait values, but processes such as environmental change, disturbance, and dispersal
360 limitation can shift CWM traits from an optimum value. Linking vital rates to trait-by-
361 environment interactions will advance our understanding of trait-based habitat filtering and will

362 improve our ability to accurately predict how species and communities respond to environmental
363 gradients.

364 No trait exhibited independent main effects on survival because the adaptive value of
365 traits depended on the environmental context. For example, variation in SLA is underpinned by a
366 physiological trade-off between metabolic rate and leaf longevity (Poorter *et al.* 2009). The vital
367 rates analysis supported the prediction from leaf economics theory that conservative phenotypes
368 would have high survival in resource-poor environments (Maire *et al.* 2015): species with low
369 SLA had higher survival in high C:N ratio soil and species with high SLA had higher survival in
370 low C:N ratio soil (Fig. 2F). However, the likelihood approach failed to detect the positive effect
371 of low SLA on survival in high C:N ratio soil because there was no correlation between CWM
372 SLA and soil C:N ratio. This suggests that other unmeasured factors, such as grazing or other
373 disturbances (Strahan *et al.* 2015) or dispersal limitation (Ozinga *et al.* 2005), have shifted the
374 CWM trait values in each plot away from any optimal value (Table S1). In other words, a CWM
375 trait-environment correlation is the result of multiple processes, and we urge caution when
376 interpreting these correlations as evidence for the adaptive value of a trait in the absence of a
377 known physiological trade-off that can explain the correlation.

378 The predictive power of the survival models was limited (marginal $R^2 < 0.20$), suggesting
379 that other drivers of survival were missing from the models. The empirical interaction effects
380 were rarely as strong as theoretical expectations (Fig. 1), and many significant interaction terms
381 were not considered to be ‘strong’ because the slope of the trait and logit survival relationship
382 did not switch signs along the length of the environmental gradient. The predictive power of
383 these models could be low because survival is influenced by complex trait combinations
384 expressed at the level of the whole phenotype. For example, low SRL may confer higher survival

385 in low sand content soil, but high SRL leads to low survival probabilities across the entire sand
386 content gradient (Fig. 3); however, species with high SRL might exhibit higher probabilities of
387 survival in sandy soil if they also exhibit later flowering times (Fig. 4). Explicit tests of the
388 effects of multiple trait combinations via higher-ordered trait-by-trait-by-environment
389 interactions is an important next step toward understanding the effects of whole-organism
390 phenotypes on fitness; however, expanding models to higher-ordered interactions will
391 exponentially increase the number of model parameters and will require sufficient data for
392 accurate estimation.

393 Discrepancies between the likelihood and vital rates may occur if a trait is influencing
394 another fitness component other than survival. There was surprisingly no detectable interaction
395 between SRL and soil C:N ratio despite the CWM trait-environment correlation between these
396 two variables. Similarly, there was no detectable flowering date-by-soil C:N ratio interaction
397 despite the CWM trait-environment correlation between these two variables. These discrepancies
398 could possibly be explained if SRL and flowering date were influencing growth rates or
399 reproduction (Table S1). For example, SRL is positively related to relative growth rate (Comas
400 & Eissenstat 2004; Kramer-Walter *et al.* 2016), and phenological differences among species
401 could affect reproductive success in changing climates (Galen & Stanton 1991; Cleland *et al.*
402 2007).

403 Temporal dynamics in these communities were driven by two main factors: local
404 competitive interactions and inter-annual climatic variability. Intraspecific competitive effects on
405 focal plant survival was much stronger than interspecific competitive effects on survival because
406 survival probability approached zero in the presence of high abundances of the same species
407 (Fig. S7B). The traits of the focal plant moderated the effects of competition on survival. For

408 example, herbaceous plant species with high SLA had higher survival when competition with
409 conspecifics was high, whereas species with low SLA had higher survival in the absence of
410 competition. This suggests that productive phenotypes are winners when competition with
411 conspecifics is most fierce.

412 Inter-annual variation in temperature and precipitation also influenced plant survival, but
413 phenological differences moderated these survival responses. Specifically, species with later
414 flowering dates, which tend to be affiliated with a warm-season strategy or the C₄ photosynthetic
415 pathway (Laughlin *et al.* 2010), had higher survival than species with early flowering dates
416 following drought years. Late flowering species had higher survival in hot years and early
417 flowering species had higher survival in cool years, suggesting that quantitative traits can be
418 used to forecast how species and communities will respond to inter-annual climatic variation and
419 changing climate (Anderegg *et al.* 2016). Inter-annual climatic variation has been shown to have
420 a stabilizing effect on species coexistence (Adler *et al.* 2006), and phenotypic traits provide a
421 generalizable predictor of how species respond to yearly climatic variation.

422 It could be argued that CWM trait-environment relationships are better metrics of
423 adaptation than demographic rates because they are the integrated sum of many vital rates over a
424 longer period of time. Moreover, CWM traits implicitly include the effects of species
425 interactions and other unmeasured processes. In contrast, survival probability and other fitness
426 components may be sensitive to factors such as disturbance that vary stochastically over time and
427 space. For this and other practical reasons, the likelihood approach will likely remain a useful
428 tool for generating predictions about species and community distributions in an era of global
429 change. CWM traits also have clearer effects on ecosystem processes. However, if we assume
430 that a CWM trait-environment relationship reflects the adaptive value of a trait in the absence of

431 a known physiological trade-off, this could lead to incorrect predictions of responses for other
432 species in different ecosystems. In other words, correlative patterns will most successfully be
433 used to make general predictions if the correlation is underpinned by an evolutionary tradeoff
434 driven by a physiological mechanism that influences vital rates.

435 Community-weighted mean traits are easy to compute but difficult to interpret. We hope
436 that our results motivate others to undertake the challenging task of quantifying how the effect of
437 traits on individual and population-level fitness depends on the environmental context. A
438 phenotype may be dominant because of higher survival, growth, and/or reproduction (Adler *et al.*
439 2014), so if a trait affects survival differently than it affects growth rates or reproduction (Visser
440 *et al.* 2016), then effects on lifelong fitness are obscured. Future work that estimates the effects
441 of multiple trait combinations on total fitness, by integrating all vital rates to estimate
442 population-level growth rates (λ) using Integral Projection Models, may provide much-needed
443 insight into how phenotypes affect fitness across environmental gradients.

444

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450

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630

631 **Table 1.** GLMM standardized coefficients and their significance, and model fit statistics for each

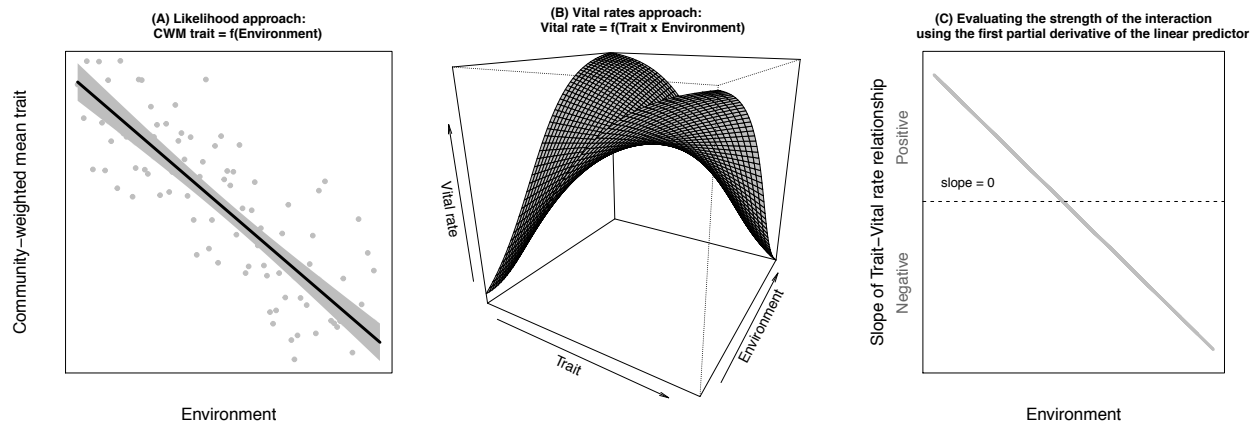
632 of the three trait-based models. Significant terms are in bold.

Term	Specific leaf area		Specific root length		Flowering date	
	Coefficient	<i>P</i> -value	Coefficient	<i>P</i> -value	Coefficient	<i>P</i> -value
Intercept	-0.472	0.0640	-0.600	0.0206	-0.513	0.0404
Trait	-0.202	0.2015	-0.213	0.1092	0.066	0.6857
Precipitation (previous year)	-0.014	0.9430	-0.006	0.9734	-0.001	0.9956
Temperature (current year)	0.013	0.9459	0.007	0.9713	-0.011	0.9540
Sand content	-0.195	<0.0001	-0.220	<0.0001	-0.184	<0.0001
Soil C:N ratio	0.097	0.0351	0.123	0.0101	0.131	0.0067
Local intraspecific cover	-0.502	<0.0001	-0.469	<0.0001	-0.458	<0.0001
Local interspecific cover	-0.107	<0.0001	-0.104	<0.0001	-0.100	<0.0001
Focal plant size	0.777	<0.0001	0.813	<0.0001	0.816	<0.0001
Trait × Precipitation	0.040	0.0031	-0.095	<0.0001	-0.087	<0.0001
Trait × Temperature	0.048	0.0009	0.056	<0.0001	0.114	<0.0001
Trait × Sand content	-0.029	0.1381	0.086	<0.0001	0.085	<0.0001
Trait × Soil C:N ratio	-0.079	<0.0001	-0.036	0.0586	0.015	0.3698
Trait × Intraspecific cover	0.146	<0.0001	-0.037	0.0516	0.068	0.0001
Trait × Interspecific cover	-0.033	0.0208	-0.068	0.0001	-0.025	0.0974
Model fit statistics						
R ² _{marginal}	0.166		0.164		0.161	
R ² _{conditional}	0.428		0.422		0.423	

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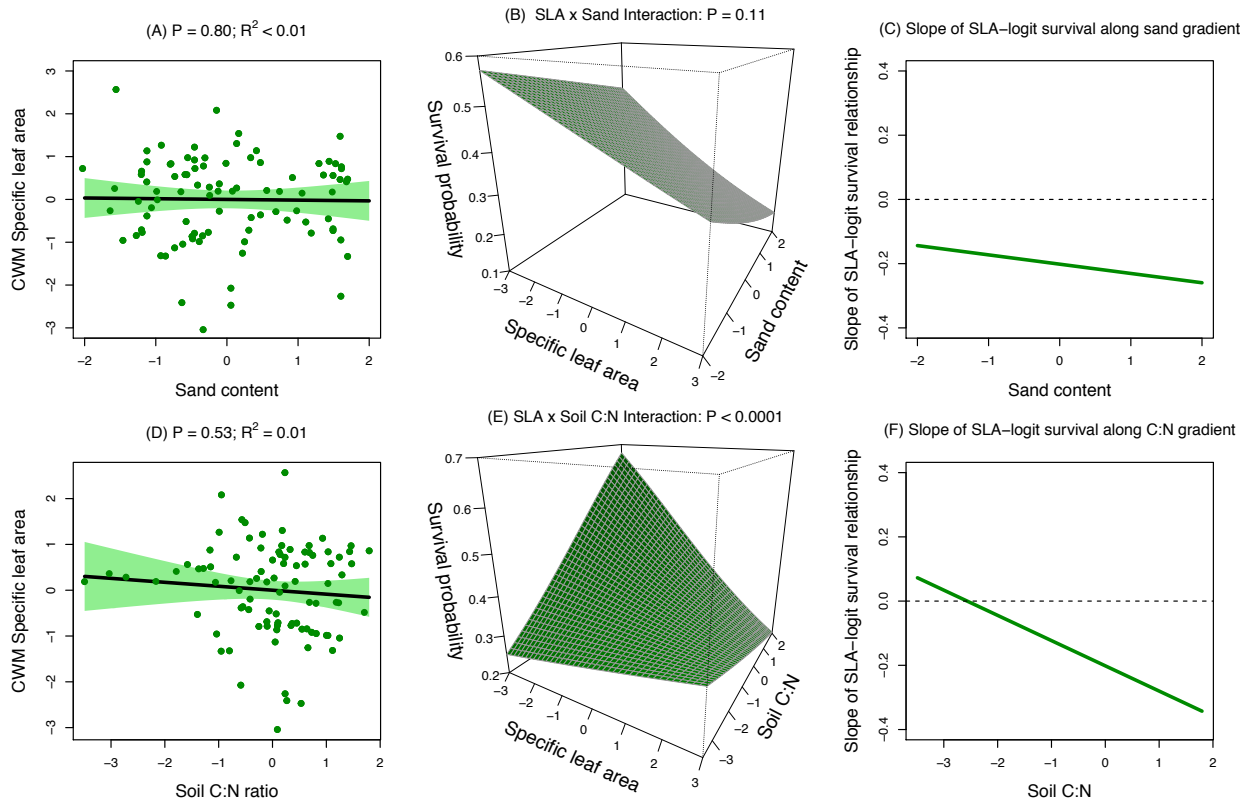
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637 **Figure 1.** (A) The ‘likelihood’ approach assesses the correlation between community-weighted
 638 mean (CWM) traits and environmental gradients. (B) The ‘vital rates’ approach models fitness
 639 components, *i.e.*, vital rates such as survival and growth rate, directly as functions of species-
 640 level trait-by-environment interactions. If the likelihood approach is an accurate assessment of
 641 the adaptive value of traits, then fitness components must be functions of trait-by-environment
 642 interactions. For example, (A) if a CWM trait is negatively correlated with an environmental
 643 gradient, then (B) high values of that trait will only confer high fitness at the low end of the
 644 environmental gradient, leading to an observed interaction between the trait and environment
 645 that affects fitness. The presence of a saddle in panel B at intermediate trait values denotes a
 646 switch in sign of the slope of the trait-vital rate relationship; see the discussion in Supplementary
 647 Information and Fig. S1 for details. (C) The strength of the linear interaction can be assessed by
 648 viewing how the sign of the slope of the trait-vital rate relationship, *i.e.* the first partial derivative
 649 ($\partial/\partial T$) of the model, changes along the environmental gradient. In this theoretical example, the
 650 slope switches from positive to negative along the environmental gradient; note how it is
 651 consistent with the sign of the slope in panel A.

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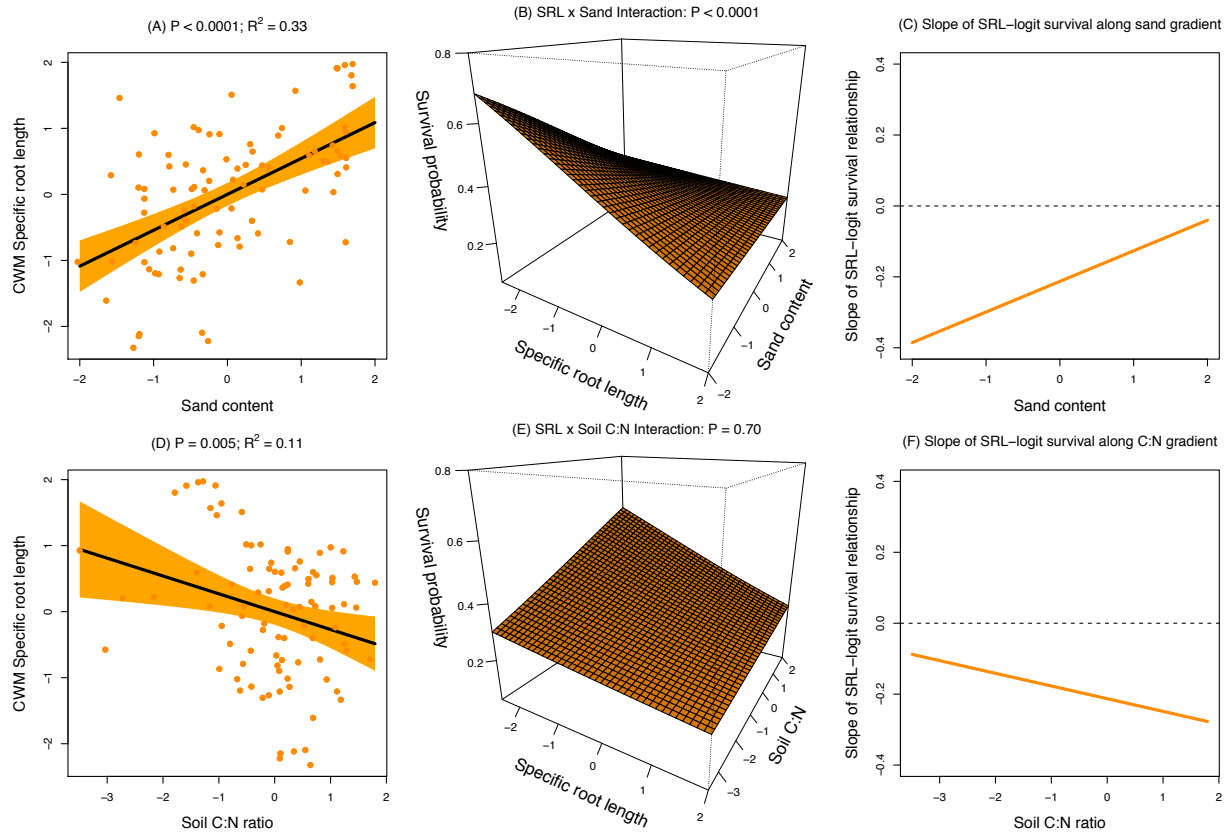


653

654 **Figure 2.** Comparison of likelihood and vital rates approaches for examining the adaptive value
 655 of specific leaf area (SLA) along two soil property gradients. The first column illustrates the
 656 results of the likelihood approach, where community-weighted mean (CWM) SLA was regressed
 657 on each soil property across the 89 quadrats (A, D). The second column illustrates the results of
 658 the vital rates approach, where the GLMM fitted predictions of survival probability (curved
 659 surfaces) illustrate the interactions between the trait and each soil property (B, E). The third
 660 column illustrates how the slope of the trait-logit survival relationship changes along each soil
 661 property gradient, and the dotted line indicates a slope of zero (C, F). All variables have been
 662 scaled to unit variance.

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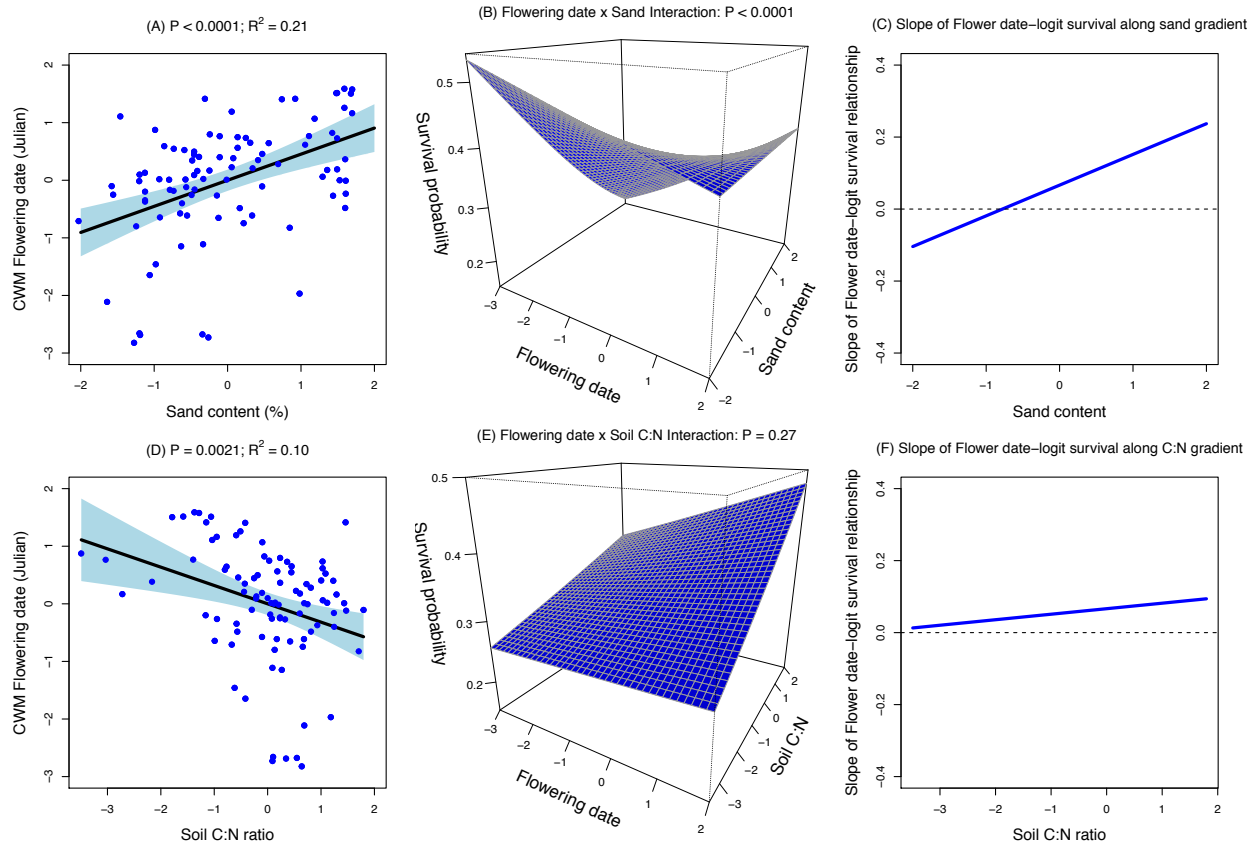
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667 **Figure 3.** Comparison of likelihood and vital rates approaches for examining the adaptive value
 668 of specific root length (SRL) along two soil property gradients. The first column illustrates the
 669 results of the likelihood approach, where community-weighted mean (CWM) SRL was regressed
 670 on each soil property across the 89 quadrats (A, D). The second column illustrates the results of
 671 the vital rates approach, where the GLMM fitted predictions of survival probability (curved
 672 surfaces) illustrate the interactions between the trait and each soil property (B, E). The third
 673 column illustrates how the slope of the trait-logit survival relationship changes along each soil
 674 property gradient, and the dotted line indicates a slope of zero (C, F). All variables have been
 675 scaled to unit variance.

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679 **Figure 4.** Comparison of likelihood and vital rates approaches for examining the adaptive value

680 of flowering date along two soil property gradients. The first column illustrates the results of the

681 likelihood approach, where community-weighted mean (CWM) flowering date was regressed on

682 each soil property across the 89 quadrats (A, D). The second column illustrates the results of the

683 vital rates approach, where the GLMM fitted predictions of survival probability (curved

684 surfaces) illustrate the interactions between the trait and each soil property (B, E). The third

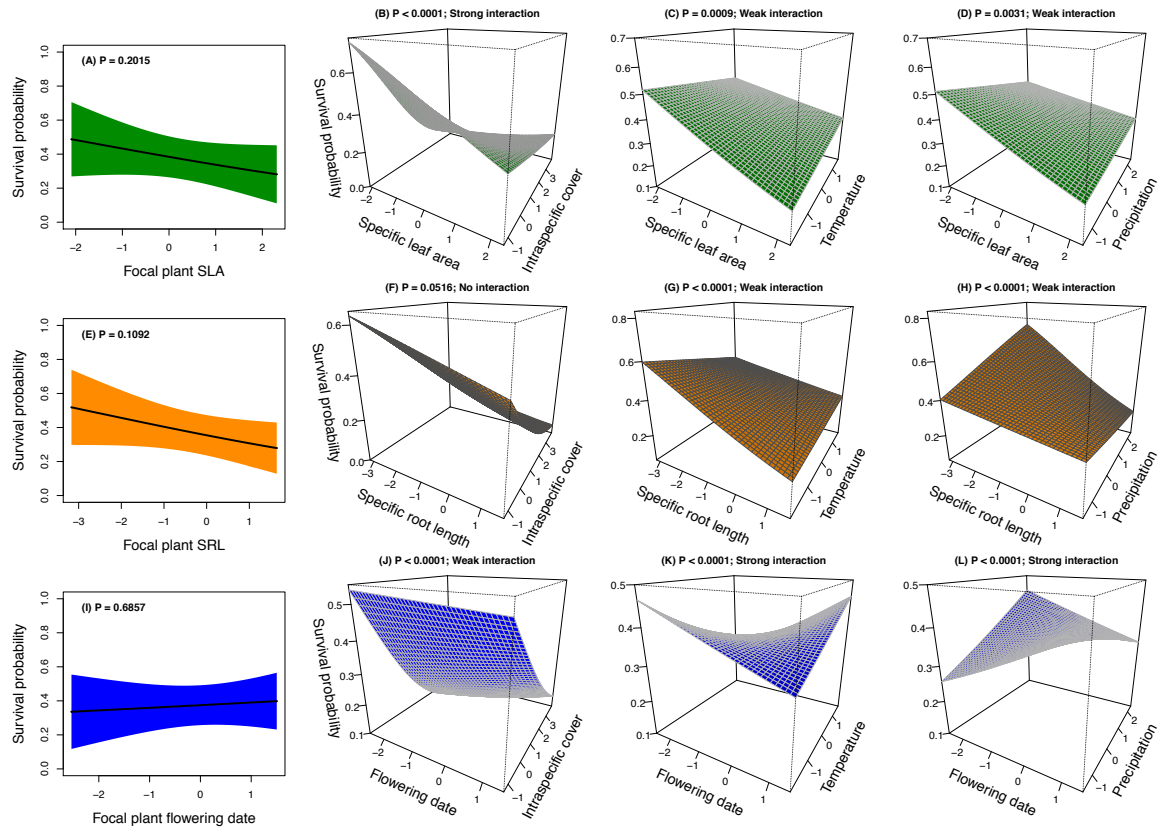
685 column illustrates how the slope of the trait-logit survival relationship changes along each soil

686 property gradient, and the dotted line indicates a slope of zero (C, F). All variables have been

687 scaled to unit variance.

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692 **Figure 5.** Main effects of the focal plant trait (first column on left) and trait-by-environment
 693 interaction effects (three columns on right) estimated in the GLMMs. For the non-significant
 694 main effects, lines represent model fitted predictions and shading represents 95% confidence
 695 intervals. For the interaction effects, curved surfaces represent the GLMM predictions as
 696 functions of the interactions between each trait and environmental variable. The *P*-values
 697 indicate the significance of the interaction terms; ‘weak’ interactions did not exhibit trait – logit
 698 survival relationships that switched signs along the length of the environmental gradient,
 699 whereas ‘strong’ interactions exhibited trait – logit survival relationships that switched signs. All
 700 variables have been scaled to unit variance.