The Foundation Review

Volume 9 | Issue 4

12-2017

Front Matter

Follow this and additional works at: https://scholarworks.gvsu.edu/tfr

Part of the Nonprofit Administration and Management Commons, Public Administration Commons, Public Affairs Commons, and the Public Policy Commons

Recommended Citation

(2017). Front Matter. The Foundation Review, 9(4). https://doi.org/10.9707/1944-5660.1395

Copyright © 2018 Dorothy A. Johnson Center for Philanthropy at Grand Valley State University. The Foundation Review is reproduced electronically by ScholarWorks@GVSU. https://scholarworks.gvsu.edu/tfr

FoundationReview.



In this issue:

Results -

| Community Foundation-Led Giving Days | | 7 |
|---|----|---|
| Transforming Coalition Leadership | 20 |) |

Tools

| Moscuring the Impact | |
|-------------------------------------|----|
| Measuring the Impact of Research | Δ1 |
| | |

Sector -

| Investigating Foundation Strategies | 54 |
|--|----|
| Philanthropy as a Profession | 65 |

Reflective Practice

| Funder Collaboratives7 | 6 |
|----------------------------|---|
| Equity in Practice8 | 9 |
| Generative Philanthropy 10 | 3 |

Book Review-

| Generation Impact | 121 |
|---------------------|-----|
| Executive Summaries | 123 |
| Call for Papers | 126 |

The Peer-Reviewed Journal of Philanthropy







Understanding

the nature and practice of giving.

Strengthening

the field through insightful, data-driven research.

Advancing

the practice of smart, adaptive, and effective philanthropy around the world.



AT GRAND VALLEY STATE UNIVERSITY

GRAND VALLEY STATE UNIVERSITY

www.JohnsonCenter.org

FoundationReview

PUBLISHED QUARTERLY

VOL. 9 ISSUE 4 | DECEMBER 2017

The Foundation Review is the first peer-reviewed journal of philanthropy, written by and for foundation staff and boards and those who work with them implementing programs. Each quarterly issue of *The Foundation Review* provides peer-reviewed reports about the field of philanthropy, including reports by foundations on their own work.

Our mission: To share evaluation results, tools, and knowledge about the philanthropic sector in order to improve the practice of grantmaking, yielding greater impact and innovation.

The Foundation Review is a proud product of the Dorothy A. Johnson Center for Philanthropy at Grand Valley State University.



Front cover photo: South Pier Lighthouses on Lake Michigan in Grand Haven, Michigan (Jennifer Gaber)



Copyright © 2017 Dorothy A. Johnson Center for Philanthropy at Grand Valley State University. *The Foundation Review* is a registered trademark of Grand Valley State University.

Editor in Chief Teresa R. Behrens

Associate Editor Pat Robinson

Art Director Karen Hoekstra

Editorial Advisory Board

Robert F. Ashcraft, Ph.D. Lodestar Center for Philanthropy and Nonprofit Innovation Arizona State University

Kathy Palumbo, Ph.D. The Community Foundation for Greater Atlanta

> Patricia Patrizi Patrizi Associates

Michael Quinn Patton, Ph.D. Utilization-Focused Evaluation

Hallie Preskill, Ph.D. FSG Social Impact Consultants

Patrick Rooney, Ph.D. Lilly Family School of Philanthropy Indiana University

Statement of the Editorial Advisory Board

We believe that the forthright sharing of information among foundations and nonprofits builds a knowledge base that strengthens their ability to effectively address critical social issues. We encourage foundation donors, boards, and staff to honor this transparency in their own practices and to support others who do so.

editorial

Dear readers,

This issue spans the range from reporting results of a quantitative evaluation to a discussion of broad approaches to philanthropy.

Giving days have been increasing in popularity in recent years. **Bingle** present the results of a rigorous evaluation of one community foundation's role in their local giving day. Despite significant challenges with the technology, he found that the day was generally successful and that giving days are not crowding out donations at other times of the year. Research on the trade-offs involved in different approaches to fundraising for community foundations is much needed and should have direct application for community foundation development staff.



Teri Behrens

In another piece of research with direct application, **Kim, Honeycutt**,

and Morzuch report on the evaluation of a community leadership program that provides training in collaborative leadership. They suggest that interdependent leadership skills are important in community coalitions and can be taught.

Foundations often argue that much of the important work they support cannot be evaluated.

Collado, Gerlach, Ticse, and Hempstead highlight the findings of an 18-month pilot project conducted to better understand the impact of research grants. They suggest several tools that can be used to assess the impact of policy-relevant research.

Foundations have been described as black boxes — implying that we know very little about what happens between inputs and outputs. **Stewart** used semi-structured interviews to explore how foundations approached grantmaking. Deepening the understanding the motivations and adaptations of foundation strategies helps explain the collective work of the sector.

Carpenter responds to the questions of whether philanthropy is a profession. Based on a literature review and findings from a survey of 500 members of the Council on Foundations, she offers evidence that philanthropic work requires specialized education and training to master a set of core competencies. The existence of this journal is an argument in favor of philanthropy being a profession. While she does not reach a firm conclusion, she does suggest that the stance one takes on this has implications for how people enter and progress through a career in philanthropy.

Porter, James, Medina, and Chow explore why some funder collaborations flourish and others flounder. Reflecting on their experiences, they conclude that these collaborations work best when participants recognize key milestones in a partnership and make decisions at distinguishing stages to set up success. Reflecting on the process as the collaboration develops is a key to long-term success.

As philanthropy struggles to determine its role in combatting systemic racism, understanding equity within its own institutions is a key step in the struggle. **Young, Love, Csuti, and King** describe the efforts of three foundations in various stages of seeing themselves through an equity lens. Their insights can help inform other foundations who have committed to working toward equity.

While acknowledging that the philanthropic sector is already replete with descriptions of different approaches, **Giloth** argues for embracing *generative philanthropy* as a collaborative, incremental, and decentralized approach to investment in communities. He offers examples of the approach related to economic opportunity, and draws lessons for future practice.

We wrap up this issue with Garton's review of *Generation Impact: How Next Gen Donors Are Revolutionizing Giving* by Michael Moody and Sharna Goldseker.

As we finish our ninth volume, I want to thank the many people who make this journal possible, especially the many reviewers who have given their time and talent to provide constructive feedback to the authors. We couldn't do this without you and your service to the field is appreciated!

aura F. Baling

Teresa R. Behrens, Ph.D. Editor in Chief, *The Foundation Review* Director, Institute for Foundation and Donor Learning, Dorothy A. Johnson Center for Philanthropy at Grand Valley State University

The Institute for Foundation and Donor Learning

Philanthropy is evolving quickly, presenting new opportunities and challenges for effective grantmaking. The Institute for Foundation and Donor Learning at the Dorothy A. Johnson Center for Philanthropy helps grantmakers adopt best practices and interact with other practitioners to strengthen their daily work.

Our programs are designed to meet the learning needs of grantmakers and donors: *The Foundation Review*, The Grantmaking School, LearnPhilanthropy.org, OurStateofGenerosity.org, the Frey Foundation Chair for Family Philanthropy, and the W.K. Kellogg Community Philanthropy Chair.

Sponsorship and Sponsor Subscriptions

If you or your organization are interested in sponsoring an issue on a particular topic or in supporting the work of *The Foundation Review*, please contact Teri Behrens at **behrenst@ foundationreview.org**.

Permissions

Abstracting is permitted with credit to the source. Permission may be requested to photocopy or reproduce materials published in this journal by contacting the Copyright Clearance Center at www. copyright.com, or by sending an email to info@copyright.com.

Contact Pat Robinson at pat.robinson@gvsu.edu for more information.

Partner Discounts

Discounted subscriptions are offered to members of partner organizations. If you are a member of the following organizations, please use the discount code below when subscribing at http://johnsoncenter.org/subscribe.

Contact Pat Robinson at pat.robinson@gvsu.edu for more information.

- ABFE (ABFE18) www.abfe.org
- American Evaluation Association (AEA18) www.eval.org
- The Communications Network (CN18) www.comnetwork.org
- Council of Michigan Foundations (CMF18) www.michiganfoundations.org
- Council on Foundations (COF18) www.cof.org
- Emerging Practitioners in Philanthropy (EPIP18) www.epip.org
- Funders' Network (FN18) www.fundersnetwork.org
- Grantmakers for Education (GFE18) www.edfunders.org
- Grantmakers for Effective Organizations (GE018) www.geofunders.org
- Grant Managers Network (GMN18) www.gmnetwork.org
- LearnPhilanthropy (LP18) www.learnphilanthropy.org
- National Network of Consultants to Grantmakers (NNCG18) www.nncg.org
- United Philanthropy Forum (FORUM18) www.unitedphilforum.org

This publication is printed with soy ink. Printed in USA







contents

Results

Community Foundation-Led Giving Days: Understanding Donor Satisfaction and Philanthropic Patterns

> Benjamin S. Bingle, Ph.D., DeKalb County Nonprofit Partnership

Transforming Coalition Leadership: 20 An Evaluation of a Collaborative

Leadership Training Program Jung Y. Kim, M.P.H., Todd Honeycutt, Ph.D., and Michaella Morzuch, M.P.P., Mathematica Policy Research

Tools

Considerations for Measuring the 41 Impact of Policy-Relevant Research Megan Collado, M.P.H., Lauren Gerlach, M.P.P., and Caroline Ticse, B.A., AcademyHealth, and Katherine Hempstead, Ph.D., Robert Wood Johnson Foundation

Sector -

Inside the Black Box: Investigating 54 Philanthropic Foundation Strategies in a Dynamic Environment

Amanda J. Stewart, Ph.D., North Carolina State University

Philanthropy: Evidence in Favor of 65 a Profession Heather L. Carpenter, Ph.D., Notre Dame of Maryland University

Reflective Practice -



Funder Collaborations – Flourish or Flounder?

William Porter, B.A., Kelly James, J.D., and Robert Medina, M.A., Education First; and Barbara Chow, M.P.P., William and Flora Hewlett Foundation

| 89 | |
|----|--|
| | |

Looking in the Mirror: Equity in Practice for Philanthropy

Ashlee Young, M.P.H., and Jaime Love, M.Ed., Interact for Health; Nancy Csuti, Ph.D., The Colorado Trust; and Christopher J. King, Ph.D., Consumer Health Foundation



Generative Philanthropy: Long-Term Investments in Economic Opportunity Robert Giloth, Ph.D., Annie E. Casey Foundation

Book Review

Review of Generation Impact: How Next Gen Donors Are Revolutionizing Giving by Michael Moody and Sharna Goldseker. Review by Elenore Garton, Ph.D.

Plus

Executive Summaries

Call for Papers

FoundationReview

ONLINE

1 YEAR, 4 ISSUES

| Individual | ^{\$} 85 |
|---------------|------------------|
| Institutional | \$350 |
| Student | ^{\$} 40 |

PRINT & ONLINE

1 YEAR, 4 ISSUES

| Individual | . ^{\$} 105 |
|---------------|---------------------|
| Institutional | ^{\$} 395 |

HOW TO ORDER

 Go Online: www.TheFoundationReview.org

 Send an Email: tfr@subscriptionoffice.com

 Call Us: (205) 995-1567

\$30 service fee added to international print orders.

FREE TRIAL SUBSCRIPTION

Start your 90-day free online trial at www.TheFoundationReview.org. You'll also receive a complimentary print copy of the latest issue in the mail.

MULTI-SITE PRICING FOR INSTITUTIONS

Full price for one site, plus a 50% discount for each additional site

PLUS...

Your subscription includes access to FREE quarterly webinars!

Sponsor Subscriptions

If you or your organization are interested in supporting the work of *The Foundation Review*, please contact Teri Behrens at behrenst@foundationreview.org.

Become a Partner

Discounted subscriptions are offered to members of partner organizations. Contact Pat Robinson at pat.robinson@gvsu.edu for more information. *The Foundation Review* is the first peer-reviewed journal of philanthropy, written by and for foundation staff and boards and those who work with them. With a combination of rigorous research and accessible writing, it can help you and your team put new ideas and good practices to work for more effective philanthropy.

The Foundation Review is published quarterly by the Dorothy A. Johnson Center for Philanthropy at Grand Valley State University in Grand Rapids, Michigan.

Learn more at www.TheFoundationReview.org.