

**Upjohn Press** 

**Upjohn Press Collection** 

1-1-2016

# Upjohn Press Catalog 2016-2017

W.E. Upjohn Institute

Follow this and additional works at: https://research.upjohn.org/up\_press

# Citation

W.E. Upjohn Institute, "Upjohn Press Catalog 2016-2017" (2016). *Upjohn Press*. 254. https://research.upjohn.org/up\_press/254

This title is brought to you by the Upjohn Institute. For more information, please contact repository@upjohn.org.





All titles 20% off.
See details inside.

# Special offer: 20 percent off all titles!

By using the order form on page 17 of this catalog you will receive a 20 percent discount on any Upjohn Press book. Prefer to order from our website or over the phone? Use the PROMO CODE also found on page 17 and receive the discount. Offer is good through February 28, 2017.

# Contents

Workforce Development – 1
Regional Issues and Economic Development – 3
Education and Training – 4
Global Issues – 5
Employment and Compensation – 6
Pensions, Retirement, and Social Security – 9
Social Insurance and Income Support – 11
Methods – 12
Selected Backlist – 14
Information – 16
Order Form – 17



Currently there are six books in the Institute's WEfocus series. All are available as free, full-text PDF downloads and low-cost paperbacks. They are:

- Surviving Job Loss: Papermakers in Maine and Minnesota, by Kenneth A. Root and Rosemarie J. Park (see p. 1)
- From Preschool to Prosperity: The Economic Payoff to Early Childhood Education, by Timothy J. Bartik (see p. 3)
- Promise Nation: Transforming Communities through Place-Based Scholarships, by Michelle Miller-Adams (see p. 4)
- Guild-Ridden Labor Markets: The Curious Case of Occupational Licensing, by Morris M. Kleiner (see p. 6)
- The New Scarlet Letter? Negotiating the U.S. Labor Market with a Criminal Record, by Steven Raphael (see p. 7)
- Privatizing Railroad Retirement, by Steven A. Sass (see p. 9)

# **Periodicals**



# **Economic Development Quarterly**

The Upjohn Institute is home to EDQ, a peer-reviewed journal dedicated to publishing the latest quality research findings in economic and workforce de-

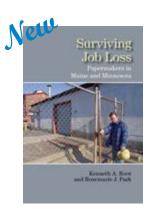
velopment. Learn more at http://www.upjohn.org/publications/economic-development-quarterly.



# **Business Outlook** for West Michigan

This Institute quarterly publication analyzes current economic conditions facing the major metropolitan areas of west Michigan. Read new and past issues of *Business Outlook* at

http://research.upjohn.org/bus\_outlook/.



# Surviving Job Loss Papermakers in Maine and Minnesota

Kenneth A. Root and Rosemarie J. Park

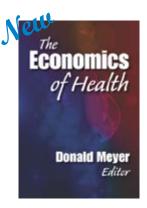
Root and Park examine the plight of workers displaced from two paper mills and E focus their paths to reemployment, retirement decisions, and the personal struggles they faced as a result of their dislocations. They provide insightful, personal portraits of workers that are representative of the hundreds who lost their jobs as a result of two mill closingsone in Sartell, Minnesota, and the other in Bucksport, Maine.

In addition, the authors describe the types of assistance that were offered to the workers displaced by the mill closings, dedicate a chapter each to the plights of female workers and of spouses who were both displaced by the closings, discuss the importance of community when economic displacement occurs, compare the experience of a mill closing in Canada with the Maine and Minnesota closings, and conclude with ways that society can be more proactive in assisting workers who suffer job displacement and the economic and psychological impacts that so often occur as a result.

Overall, this book adds a human perspective to the problems facing dislocated workers, not only in the shrinking paper industry but also in other contracting industries in the United States.

PDF is free at research.upjohn.org/ up\_press/237/

251 pp. 2016 \$19.99 paper 978-0-88099-507-6



# The Economics of Health

Donald J. Meyer, Editor

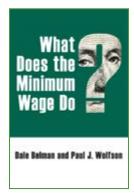
The choices we make concerning our health have consequences that are felt both personally and economy-wide. On the personal level, good health allows us to function freely, earn a living, interact with family, friends, and coworkers, and to generally enjoy life. Each individual's healthrelated decisions also play a role in the nation's healthcare economy, which now represents some 17 percent of the nation's GDP with projections that it will reach nearly 20 percent by 2024. Therefore, policies and actions that encourage healthy living, along with a streamlined healthcare system, can have positive impacts on a large and growing portion of the nation's economy.

In this timely collection, editor Donald J. Meyer leads a group of notable health economists who explore critical issues—and their economic impacts—facing the nation's healthcare system today. These include lifestyle choices and their health impacts, decisions on medical care and self-care. the fee-for-service payment model, disability and workers' compensation insurance claims, long-term care, and how various aspects of the Patient Protection and Affordable Care Act (ACA) impact the nation's healthcare system.

Contributors include: M. Kate Bundorf, Marcus Dillender, John H. Goddeeris, Donald J. Meyer, Edward C. Norton, and Charles E. Phelps.

research.upjohn.org/up\_press/238/

155 pp. 2016 \$40 cloth 978-0-88099-463-7 \$15 paper 978-0-88099-462-0



# What Does the Minimum Wage Do?

Dale Belman and Paul J. Wolfson

Winner of the William
G. Bowen Award as
"the book making
the most important
contribution toward
understanding public
policy related to
industrial relations
and the operation of
labor markets."

Belman and Wolfson perform an exhaustive review of the last dozen years of academic research on the minimum wage. The result is a comprehensive, evidence-based assessment that informs the ongoing debate over the effects of raising the minimum wage on, among other things, employment, wages, and poverty and inequality.

"Belman and Wolfson have done labor economists and the policy world a huge favor of compiling, summarizing, and evaluating an incredibly large amount of empirical research on the minimum wage. We now have a guidebook through the empirical evidence." –Perspectives on Work

research.upjohn.org/up\_press/227/

471 pp. 2014 \$55 cloth 978-0-88099-457-6 \$35 paper 978-0-88099-456-9



# The American Recovery and Reinvestment Act The Role of Workforce Programs

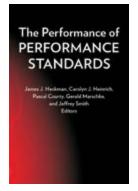
Burt S. Barnow and Richard A. Hobbie, *Editors* 

As the Great Recession deepened, state labor exchange agencies faced serious challenges in meeting the needs of the growing number of job seekers. The Unemployment Insurance (UI) system was similarly taxed. The American Recovery and Reinvestment Act (ARRA) provided funding to agencies that allowed them to hire additional staff and expand eligibility and services. Whether those additional funds-funneled through the Employment Service and the UI system—were adequate to meet the significant challenges facing the agencies, and whether the agencies used the funding in a timely and efficient manner, are the central issues addressed in this book.

Barnow and Hobbie gather a group of experienced researchers who measure the progress agencies made in implementing the workforce and UI provisions of the ARRA, highlight new and promising practices, and provide guidance to the Employment and Training Administration, states, and local workforce investment areas. Overall, this book serves as an important state-by-state reference on the workings of a system that, stretched as it was, helped many despite the unprecedented challenges it faced.

PDF is free at research.upjohn.org/ up\_press/223/

431 pp. 2013 \$30 paper 978-0-88099-471-2



# The Performance of Performance Standards

James J. Heckman, Carolyn J. Heinrich, Pascal Courty, Gerald Marschke, and Jeffrey Smith, *Editors* 

While investigating the formal incentive structures and organizational behavior within U.S. employment and training programs, the contributors to this volume address six fundamental questions relevant to both the intended and unintended impacts of performance standards and measures. Helping set this collection apart is the fact that the contributors make use of data that are superior in scope and detail to data used in prior studies of performance standards.

research.upjohn.org/up\_press/209/

329 pp. 2011 \$42 cloth 978-0-88099-294-7 \$22 paper 978-0-88099-292-3



# The Workforce Investment Act Implementation Experiences and Evaluation Findings

Douglas J. Besharov and Phoebe H. Cottingham, Editors

This volume examines WIA's objectives and the evidence of its program performance and impact. The chapters address five broad issues: 1) understanding WIA, 2) program implementation, 3) performance management, 4) impact evaluations, and 5) future evaluation choices.

"There is something here for everyone, ranging from practitioners to hard-core applied econometricians." – Journal of Regional Science

research.upjohn.org/up\_press/211/

525 pp. 2011 \$40 cloth 978-0-88099-371-5 \$20 paper 978-0-88099-370-8



# A Future of Good Jobs? America's Challenge in the Global Economy

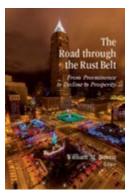
Timothy J. Bartik and Susan N. Houseman, *Editors* 

Contributors include Katharine G. Abraham, Timothy J. Bartik, Susan N. Houseman, Lori G. Kletzer, Robert I. Lerman, Paul Osterman, and Steven Raphael.

"For readers who are interested in clear-eyed analysis as well as shrewd policy advocacy, this book offers on excellent starting place for thinking about solutions to the problem of lousy jobs and lousy pay." –Gary Burtless, Senior Fellow, Economic Studies, The Brookings Institution

PDF is free at research.upjohn.org/up\_press/8/

327 pp. 2008 \$40 cloth 978-0-88099-332-6 \$20 paper 978-0-88099-331-9



# The Road through the Rust Belt From Preeminence to **Decline to Prosperity**

William M. Bowen, Editor

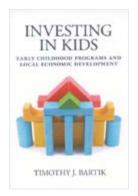
The story is familiar: A once-booming midwestern city whose growth was fueled by manufacturing is now struggling with a lack of jobs, declining population, abandoned properties, creaky infrastructure, and bleak finances. Inhabitants often flee to areas offering economic opportunity and better schools. Yet others stay, seeking and often finding entrepreneurial opportunities that help restore lost prosperity.

The contributors to this insightful collection discuss the reasons for the decline of Rust Belt cities, including globalization, energy policy-related issues, and even the impact of air conditioning on location decisions. They also detail many of the entrepreneurial efforts undertaken in cities like Cleveland that are helping to reinvigorate once-depressed areas, offer suggestions related to investments in workforce training and current energy policy, critique the use of economic development subsidies, discuss the success of clusters at reviving old industrial cities, and provide cultural insights on business practices in China.

Overall, this book offers a multitude of ideas that could be used to help stimulate entrepreneurship and generate prosperity.

### research.upjohn.org/up\_press/224/

329 pp. 2014 \$40 cloth 978-0-88099-476-7 \$20 paper 978-0-88099-475-0



# **Investing in Kids Early Childhood** Programs and **Local Economic** Development

Timothy J. Bartik

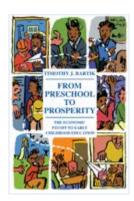
As state and local governments struggle with budget shortfalls, policymakers have begun to question the wisdom of offering large tax breaks to corporations as the primary means of incentivizing economic investment. In Investing in Kids, Timothy J. Bartik says that in order to bolster local and regional economic development efforts and boost the earnings potential of a community's local workforce, officials should consider an effective public investment strategy that is founded in early childhood education.

"Tim Bartik has written a thoughtful book on the value of a local approach to financing and creating early interventions to foster child development . . . In an era of stringent federal budgets, Bartik offers a plan for raising the support needed to put effective programs into place." -James J. Heckman, Nobel Prize-winning economist, University of Chicago

### research.upjohn.org/up\_press/207/

Investing in Kids blog: http://investinginkids.net/

417 pp. 2011 \$45 cloth 978-0-88099-373-9 \$20 paper 978-0-88099-372-2



# From Preschool to **Prosperity** The Economic Payoff to Early Childhood Education

Timothy J. Bartik

Bartik shows that investment in high-quality early childhood education has several long-term VE focus benefits, including higher adult earnings for program participants.

"The economic benefits of investing in high-quality early childhood education are clear and backed by an impressive amount of research, as laid out in Tim Bartik's book."-Arthur J. Rolnick, former Senior Vice President and Director of Research, Federal Reserve Bank of Minneapolis

"This new book makes a comprehensive and compelling case for a strong public commitment to early childhood education." -Nancy Folbre, Professor of Economics Emerita, University of Massachusetts **Amherst** 

"Tim Bartik explains how early learning investment can strengthen the national economy and address economic inequality by increasing economic opportunity. Are there today any two economic topics more crucial than these?" -Robert Dugger, Managing Partner, Hanover Provident Capital

PDF is free at research.upjohn.org/ up\_press/228/

113 pp. 2015 \$14.99 paper 978-0-88099-482-8



# Promise Nation Transforming Communities through Place-Based Scholarships

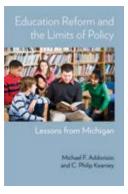
Michelle Miller-Adams

Michelle Miller-Adams
presents the most accessible
and comprehensive overview
available of the
emergence and
development
of the Promise
movement nationwide as well
as an up-to-date assessment
of available research on the
impacts of such programs.

"'Promise Nation' convincingly confirms and documents the power of a simple, elegant guarantee of a free college education to transform lives and revitalize communities. As the experience of Kalamazoo, Michigan, and the dozens of communities across the country now developing their own versions of the Kalamazoo Promise show, not only can Promise programs achieve their direct goal of helping more students earn postsecondary degrees and credentials, they can also help communities realize aoals that have long frustrated policymakers: reversing outmigration, stabilizing populations and housing values, and driving new economic development." -John Austin, President, Michigan State Board of Education

PDF is free at research.upjohn.org/ up\_press/235/

144 pp. 2015 \$14.99 paper 978-0-88099-504-7



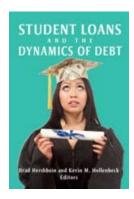
# Education Reform and the Limits of Policy Lessons from Michigan

Michael F. Addonizio and C. Philip Kearney

"[This book] provides an in-depth look at the history of the Michigan school system and the educational reform movement in a clear and convincing style that doesn't get lost in confusing statistics or complicated formulas. Any individual who is interested in the formation of the Michigan school system and/or the negative impact that school reform policies have had on the very systems they seek to reform should consider reading this excellent book."-Monthly Labor Review

research.upjohn.org/up\_press/216/

297 pp. 2012 \$40 cloth 978-0-88099-389-0 \$18 paper 978-0-88099-387-6



# Student Loans and the Dynamics of Debt

Brad Hershbein and Kevin M. Hollenbeck, *Editors* 

This volume presents the most current research and knowledge available about student loans and repayment. It serves as a valuable reference for researchers and policymakers who seek a deeper understanding of how, why, and which students borrow for their postsecondary education; how this borrowing may affect later decisions; and what measures can help borrowers repay their loans successfully.

"Academic administrators and researchers will gain insights into trends and problems involved in student loans and their repayment; policymakers will find the conclusions in the text particularly interesting. Summing Up: Recommended." -Choice

research.upjohn.org/up\_press/231/

473 pp. 2015 \$45 cloth 978-0-88099-485-9 \$25 paper 978-0-88099-484-2



# The Power of a Promise Education and Economic Renewal in Kalamazoo

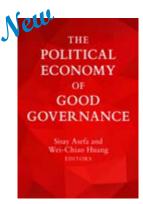
Michelle Miller-Adams

"Michelle Miller-Adams captures the truly unique story of the Kalamazoo Promise without losing sight of the universal lessons it offers us. [This book] is essential reading for anyone who wants to understand the future of economic and community development in

our country."-Governor Jennifer Granholm, State of Michigan

research.upjohn.org/up\_press/1/

274 pp. 2009 \$40 cloth 978-0-88099-340-1 \$18 paper 978-0-88099-339-5



# The Political Economy of Good Governance

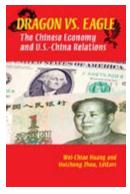
Sisay Asefa and Wei-Chiao Huang, *Editors* 

The contributors describe several of the key dimensions of good governance, as well as what deleterious and negative consequences may arise in its absence. They draw analysis and solutions from diverse sectors such as economics, public administration, management, and political science, and connect the importance of education, health, climate change, and poverty to address the challenges of creating a world where more countries embrace good governance policies to benefit their peoples.

Contributors include Carolyn J. Heinrich, John Ishiyama, Susan J. Linz, Seema Jayachandran, Stephen C. Smith, Sisay Asefa, and Wei-Chiao Huang.

research.upjohn.org/up\_press/234/

173 pp. 2015 \$40 cloth 978-0-88099-497-2 \$15 paper 978-0-88099-496-5



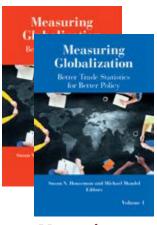
# Dragon vs. Eagle The Chinese Economy and U.S.-China Relations

Wei-Chiao Huang and Huizhong Zhou, Editors

The relationship between China and the United States is particularly complex, especially when discussing the economic relationship between the two countries. One reason is that Westerners may not fully understand the nuances of the Chinese economy. Is it capitalist or communist? A superpower or a developing nation? A nation defined by its growing urban middle class or large rural population? And what are the impacts of its great internal migration? These are just some of the themes covered in the chapters presented in this thought-provoking volume.

research.upjohn.org/up\_press/219/

201 pp. 2012 \$40 cloth 978-0-88099-404-0 \$15 paper 978-0-88099-403-3



# Measuring Globalization Better Trade Statistics for Better Policy

Susan N. Houseman and Michael Mandel, *Editors* 

The chapters in this twovolume set identify biases and gaps in national statistics, examine the magnitude of the problems they pose, and propose solutions to address significant biases and fill key data gaps.

Shifts in the location of production and associated trade patterns have been driven to a large degree by lower prices in emerging economies. The research in the first volume focuses on biases in price indexes that may arise from the growth of globalization.

The second volume extends the analysis to several other measurement issues arising from the growth of globalization, including the fragmentation of production that has given rise to so-called factoryless goods producers. Chapters in the second volume also examine the classification of output of multinational corporations in national statistics and, with the advent of the Internet, the explosion of international trade in data.

research.upjohn.org/up\_press/219/

696 pp. 2015 \$55 cloth 978-0-88099-489-7 \$35 paper 978-0-88099-488-0

# The Economics of Natural and Unnatural Disasters

William Kern, Editor

The contributors to this timely volume cover a wide range of events and delve into the human and economic impacts disasters impose on populations worldwide.

"Kern has done an admirable job of assembling an interesting read that should help stimulate discussion in this interest-

ing and increasingly relevant field."-The Journal of Risk and Insurance

research.upjohn.org/up\_press/204/

143 pp. 2010 \$40 cloth 978-0-88099-363-0 \$15 paper 978-0-88099-362-3



# Guild-Ridden Labor Markets The Curious Case of Occupational Licensing

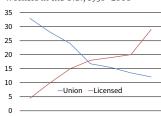
Morris M. Kleiner

Kleiner examines why the institution of occupational licensing has had such a curious evolution and influence in the United States, the European Union, and China. He also discusses the many similarities it has to guilds.

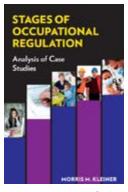
"No one has done more to put the issue of occupational licensing firmly on the policy agenda than Morris Kleiner. This careful book brings together his path-breaking scholarship on the issue, effortlessly combining economics, history, law, statistical analysis, and a keen understanding of the politics involved. Kleiner is the world's leading scholar of occupational licensina. and this book should stand as a reference for decades to come."-Justin Wolfers, University of Michigan

### PDF is free at research.upjohn.org/ up\_press/236/

117 pp. 2015 \$14.99 paper 978-0-88099-501-6 Percentage of Union and Licensed Workers in the U.S., 1950-2008



1950s 1960s 1970s 1980s 1990s 2000 2008



# Stages of Occupational Regulation Analysis of Case Studies

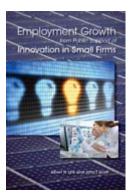
Morris M. Kleiner

This book expands our knowledge of occupational regulation by showing how varying stages of regulation impact those in the occupations, closely related occupational practitioners, and, ultimately, consumers through the quality and cost of services provided.

"Occupational licensure as an interference in free markets gets less attention than its importance for both good and ill warrants. Morris Kleiner is our foremost expert on this important topic, and this book shares what he has learned. Whatever your policy instincts, this book provides important new insights. It is a great and valuable accomplishment." -Lawrence Summers, Harvard University

# research.upjohn.org/up\_press/222/

291 pp. 2013 \$40 cloth 978-0-88099-460-6 \$20 paper 978-0-88099-459-0



# Employment Growth from Public Support of Innovation in Small Firms

Albert N. Link and John T. Scott

Link and Scott provide a statistical assessment of the employment growth associated with public support of R&D in small, entrepreneurial firms through the Small Business Innovation Research (SBIR) program. While on the surface the SBIR program is generally intended to stimulate innovation leading to commercialization (this is how government and scholars have historically judged the program), the authors suggest that it may be assessed from a different perspective. To them, the extent to which long-term job creation results from public support of R&D should be evaluated.

"This book represents a major step toward assessing SBIR's employment growth effects."–Economic Development Quarterly

research.upjohn.org/up\_press/215/

177 pp. 2012 \$40 cloth 978-088099-386-9 \$18 paper 978-088099-385-2



# Licensing Occupations Ensuring Quality or Restricting Competition?

Morris M. Kleiner

"Morris Kleiner has produced the most thorough evaluation of the effects of occupational licensing in years, perhaps ever." –Alan B. Krueger, Princeton University

research.upjohn.org/up\_press/18/

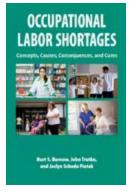
195 pp. 2006 \$40 cloth 978-0-88099-285-5 \$18 paper 978-0-88099-284-8

# Top-10 book chapter down-loads from our repository? Not what you might think.

Over the past two years the top-10 downloads of introductory chapters of Upjohn Press books from the Institute's repository are not of front-list titles, but of titles published years—sometimes decades—earlier. We feel that this demonstrates not only the quality of the work published by the Institute over the years, but also the continuing need to remain focused on labor market issues that doggedly persist. The top-10 downloads are from the following books:

- On-the Job Training, by John M. Barron, Mark C. Berger, and Dan A. Black
- Two-Tier Compensation Structures: Their Impact on Unions, Employers, and Employees, by James E. Martin
- Growth in Disability Benefits: Explanations and Policy Implications, Kalman Rupp and David C. Stapleton, Eds.
- Unemployment, Vacancies, and Local Labor Markets, by Harry J. Holzer
- Labor Unions and the Economic Performance of Firms, by Barry T. Hirsch
- Human Capital and Economic Development, Sisay Asefa and Wei-Chiao Huang, Eds.
- Who Benefits from State and Local Economic Development Policies?, by Timothy J. Bartik
- Program Applicants as a Comparison Group in Evaluating Training Programs: Theory and a Test, by Stephen H. Bell, Larry L. Orr, John D. Blomquist, and Glen G. Cain
- Plant Closings and Economic Dislocation, by Jeanne Prial Gordus and Paul Jarley
- Union Organizing and Public Policy: Failure to Secure First Contracts, by William N. Cooke

Visit the repository http://research.upjohn.org



# Occupational Labor Shortages Concepts, Causes, Consequences, and Cures

Burt S. Barnow, John Trutko, and Jaclyn Schede Piatak

Even during the Great Recession, jobs in certain sectors of the labor market went unfilled. Employers in those sectors spoke of shortages of workers possessing the skills necessary to successfully fill those positions. Were there shortages of qualified workers? Do these shortages persist?

Barnow, Trutko, and Piatak focus on whether persistent occupation-specific labor shortages lead to inefficiencies in the U.S. economy, and they describe why shortages arise, how to ascertain whether a shortage is present, and how to assess strategies to alleviate the shortage.

They also refer to "conventional economic theory" to explain why occupations experience a shortage. On finding exceptions to this theory, they introduce a number of alternative models and definitions of labor shortages that help broaden our understanding of such shortages.

The authors close by discussing potential uses for occupational shortage data—including as help in determining immigration policy—and the limited nature of the occupational data currently collected by the Bureau of Labor Statistics.

research.upjohn.org/up\_press/220/

209 pp. 2013 \$40 cloth 978-088099-412-5 \$20 paper 978-088099-411-8



# The New Scarlet Letter? Negotiating the U.S. Labor Market with a Criminal Record

Steven Raphael

Of those who spend time in prison, the overwhelming majority will be released back into society, thereby becoming potential participants in the U.S. labor market. But the barriers they confront are substantial, leading

policymakers to focus on ways to facilitate reentry to work for this growing population.

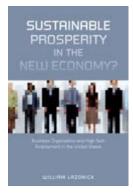
Raphael presents an empirical portrait of the inmate population, recently released inmates, and the youth who eventually enter the prison system as young adults. He reviews what is known about how employers use criminal histories in screening job applicants and the empirical research on the effects of a criminal record on labor market outcomes; he then describes programs designed to help inmates enter the labor force that show positive results. Raphael concludes with a set of policy recommendations aimed at addressing the concerns of employers and preparing inmates for the labor force as they exit the prison system.

"This book should be required reading for anyone who cares about prisoner reintegration, labor markets, and crime policy."

–Joan Petersilia, Adelbert
H. Sweet Professor of Law, Stanford Law School

PDF is free at research.upjohn.org/ up\_press/226/

108 pp. 2014 \$14.99 paper 978-0-88099-479-8



# Sustainable Prosperity in the New Economy? Business Organization and High-Tech Employment in the United States

William Lazonick
Winner of the 2010
Schumpeter Prize
Competition

Lazonick explores the origins of the new era of employment insecurity and income inequality, and discusses what governments, businesses, and individuals can do about these issues. He also considers whether the United States can refashion its high-tech business model to generate stable and equitable economic growth.

"[This is] a bold and wholly engaged attempt to make sense of decades of structural change in the American economy. It is a work that merits close attention from theorists, analysts, policymakers, and historians alike."—Business History Review

# research.upjohn.org/up\_press/13/

357 pp. 2009 \$45 cloth 978-0-88099-351-7 \$25 paper 978-0-88099-350-0

Use the order form or promo code on p. 17 of this catalog to receive 20 percent off all Upjohn Press titles!



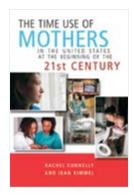
# The Health and Wealth of a Nation Employer-Based Health Insurance and the Affordable Care Act

Nan L. Maxwell

"[This] book represents a valuable initial foray and a useful basis or citation for subsequent work-which I hope will be voluminous regarding the impacts of healthcare reform on ESI, related labor market outcomes, and health care outcomes more generally. Readers who are interested in conducting such analyses, or who are interested more generally in the likely effects of the ACA, should read this book."-American **Economist** 

# research.upjohn.org/up\_press/217/

203 pp. 2012 \$40 cloth 978-088099-425-5 \$20 paper 978-088099-423-1



# The Time Use of Mothers in the United States at the Beginning of the 21st Century

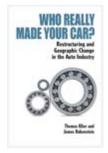
Rachel Connelly and Jean Kimmel

Basing their analysis on the American Time Use Survey, Connelly and Kimmel delve into the time use of mothers of preteenaged children in the United States and connect their time uses with their children's development. This leads to interesting findings that should inform policymakers addressing issues related to taxation, education, and child care subsidies.

"Overall, [this is] a benchmark study against which later work on time use and child care determinants will be measured. Summing Up: Essential." -Choice

# research.upjohn.org/up\_press/206/

165 pp. 2011 \$40 cloth 978-0-88099-369-2 \$18 paper 978-0-88099-368-5



# Who Really Made Your Car? Restructuring and Geographic Change in the Auto Industry

Thomas Klier and James Rubenstein

"[T]his is a superb book, which deserves a large audience. It should do for our understanding of the current state of the U.S. auto industry what Womack, Jones, and Roos's 'The Machine that Changed the

World' (1990) did for the Japanese auto industry."–Journal of Regional Science

research.upjohn.org/up\_press/3/

419 pp. 2008 \$40 cloth 978-0-88099-334-0 \$20 paper 978-0-88099-333-3



# Longevity Policy Facing Up to Longevity Issues Affecting Social Security, Pensions, and Older Workers

John A. Turner

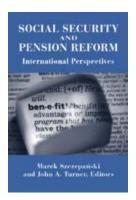
Turner makes the case that longevity policy should be recognized as a distinct area of research that unifies issues related to older age, Social Security, and pensions while recognizing the interrelationships among these areas.

"Turner provides a remarkably able exposition of policy options to address the financial ramifications of increased longevity.
Summing Up: Highly recommended."—Choice

"While this book is primarily oriented towards those concerned with developing public policy, there is also considerable value for those interested in doing primary research. The value comes from two elements. The first is the inclusion of the summaries of the statistical results that relate to each policy issue as these are considered. . . . The second element is a very extensive list of references which would prove valuable to anyone needing to do a literature survey in this area."-Journal of Labor Research

research.upjohn.org/up\_press/210/

159 pp. 2011 \$40 cloth 978-0-88099-378-4 \$18 paper 978-0-88099-377-7



# Social Security and Pension Reform International Perspectives

Marek Szczepański and John A. Turner, Editors

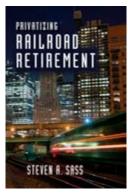
Countries around the world are reforming their social security and pension systems. These reforms are motivated in part by aging populations, but they are also occurring in response to economic development in Africa, China, and elsewhere, and are due to changing views about how retirement income should be provided.

This book highlights trends among some countries, such as the adoption of fluctuating automatic mechanisms for maintaining social security solvency, raising the minimum age for eligibility, and implementation of policies to postpone retirement. The contributors also discuss a range of financing mechanisms, benefit levels, privatization, governance, the various types of employerprovided plans, mandatory accounts for social security, and financial literacy.

"Reading this book has opened my eyes to the wide range of possibilities when addressing social security and pension reform." – Benefits & Compensation International

research.upjohn.org/up\_press/225/

345 pp. 2014 \$40 cloth 978-0-88099-468-2 \$20 paper 978-0-88099-467-5



# Privatizing Railroad Retirement

Steven A. Sass

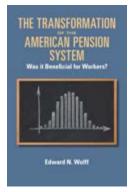
Sass offers an engaging review of the evolution of the Railroad Retirement program and addresses whether it offers lessons for Social Security. He NE focus begins by examining the history of the program, including actions taken over the decades to keep it afloat, and then discusses the growing interest in investing fund assets in private equities. Proponents say such investments would yield higher rates of return, thereby strengthening the program.

This concept came to a head in the 1990s as railroad management and labor developed and promoted such a proposal for Railroad Retirement assets. Congress demanded a few key compromises, and the amended proposal was adopted in 2001. These compromises include the assurance that the government would have as little involvement as possible in the fund's investment decisions, and the adoption of an automatic adjustment mechanism. Sass then describes the impacts of this reform on the railroad companies and workers.

Are there lessons policy-makers could glean from the Railroad Retirement program that might be used should they decide to invest Social Security assets in equities? According to Sass, yes there are, with the three most important relating to 1) dealing with risk, 2) governance of trust fund investment, and 3) budgetary accounting.

PDF is free at research.upjohn.org/ up\_press/229/

109 pp. 2015 \$14.99 paper 978-0-88099-494-1



# The Transformation of the American Pension System Was It Beneficial for Workers?

Edward N. Wolff

Through exhaustive analysis, Wolff identifies the weaknesses in the current private pension system and offers practical, policy-based solutions aimed at strengthening the system, thereby making retirement a less daunting prospect for workers relying on 401(k) plans as a key source of retirement income and wealth.

"At last, in one place, all the data one would want on the impact on households of the dramatic shift from defined benefit plans to 401(k)s... If you want the numbers, read this book."-Alicia H. Munnell, Center for Retirement Research at Boston College

"[This book]documents authoritatively how radically the American pension system changed between 1983 and 2007, as defined contribution and 401(k) plans elbowed aside traditional defined benefit pensions. Wolff's careful analysis illuminates the holes in the new system and how important Social Security wealth was to retirement income adequacy, even when the stock market and housing prices were booming."-Lars Osberg, **Dalhousie University** 

research.upjohn.org/up\_press/214/

333 pp. 2011 \$40 cloth 978-088099-380-7 \$20 paper 978-088099-379-1



# Pension Policy The Search for Better Solutions

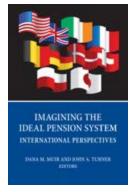
John A. Turner

This book tackles problems facing pension policy for U.S. private sector employer-provided pension plans. Turner provides a thorough overview of defined benefit, defined contribution, and hybrid retirement plans; describes the problems inherent in the current pension system; and presents possible solutions to those problems based on the retirement system experiences of more than a dozen other industrialized countries.

"This volume is a concise discussion of the major issues affecting pension policy in the United States."—Industrial and Labor Relations Review

research.upjohn.org/up\_press/11/

239 pp. 2010 \$40 cloth 978-0-88099-355-5 \$18 paper 978-0-88099-354-8



# Imagining the Ideal Pension System International Perspectives

Dana M. Muir and John A. Turner, *Editors* 

Muir and Turner gather an international roster of pension experts who present what they think would be the ideal pension systems for their countries and why.

"[This] is an important resource for anyone who wonders whether there might be some more productive alternative than simply tweaking current pension regimes."

-Comparative Labor Law & Policy Journal

 $research.upjohn.org/up\_press/212/$ 

293 pp. 2011 \$40 cloth 978-088099-382-1 \$20 paper 978-088099-381-4



# Individual Accounts for Social Security Reform International Perspectives on the U.S. Debate

John A. Turner

"John Turner does a masterful job of making us look at the experience with [individual] accounts already offered in many countries—but in many different sizes,

shapes, forms, and levels of risk."–C. Eugene Steuerle, Urban Institute

research.upjohn.org/up\_press/17/

195 pp. 2006 \$40 cloth 978-0-88099-283-1 \$18 paper 978-0-88099-282-4





# Tackling Unemployment The Legislative Dynamics of the **Employment Act** of 1946

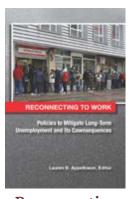
Ruth Ellen Wasem

"[This book] provides valuable background for the establishment of twenty-first century employment policy. It is a well-written and cogent corrective for some common misconceptions about the forces transforming the Full Employment bill of 1945 into the Employment Act of 1946, as well as for advocates' tendency to underestimate the importance of legislation that, in their view, is less than perfect."-Ray Marshall, University of Texas; former Secretary of Labor

"Wasem's important work succeeds in reminding us of a time when full employment was a legitimate and worthy policy goal. . . [She] provides the contemporary reader with a rare and nuanced look at the politics of public policy without the limitations of standard institutional analysis. This book is a must read for students of employment policy, and a terrific quide for policymakers looking to understand standard challenges to putting people back to work."-Roland V. Anglin, **Rutgers University** 

research.upjohn.org/up\_press/221/

241 pp. 2013 \$40 cloth 978-0-88099-453-8 \$18 paper 978-0-88099-452-1



# Reconnecting to Work Policies to Mitigate Long-Term Unemployment and **Its Consequences**

Lauren D. Appelbaum, Editor

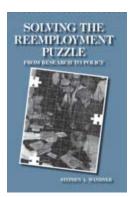
By all accounts, the Great Recession had a devastating impact on the U.S. labor market—both in the short and long term. Relatively high unemployment lingers, millions are either underemployed or have voluntarily dropped out of the labor market, and the economy is growing but not at the pace needed to return the nation to prerecession employment levels any time soon. The result is that millions of workers have experienced the persistent and painful economic and psychological consequences that result from experiencing long-term unemployment.

Appelbaum gathers an international group of researchers who address the consequences of lengthy detachment from the workforce and the policies that might ameliorate longterm unemployment.

"Altogether this volume is rich in data and conceptually valuable in thinking about how things could be done differently than in the U.S."-Labor Studies Journal

research.upjohn.org/up\_press/218/

179 pp. 2012 \$40 cloth 978-0-88099-408-8 \$20 paper 978-0-88099-406-4



# Solving the Reemployment Puzzle From Research to Policy

Stephen A. Wandner

Winner of the Richard A. Lester Award as the most "Noteworthy **Book in Industrial** Relations and Labor Economics for 2010."

Wandner reveals that rigorous scientific research can, but sometimes doesn't, influence federal workforce policy and legislation. However, when policymakers use research results as a prominent ingredient in policymaking, they are more likely to develop cost-effective policy that works.

"Steve Wandner writes insightfully from his uniquely intimate vantage point inside the U.S. Department of Labor while also drawing on his extensive interactions with top researchers, program officials, congressional staff, the OMB, and the White House. He shares his play-by-play analysis of just how and where rigorous research succeeded in driving policy and, importantly, where it did not, and where it was suppressed or badly misused. [This book] should be read by every current and would-be-researcher and policymaker. It's a great read."-Christopher T. King, Ray Marshall Center, University of Texas at Austin

research.upjohn.org/up\_press/205/

507 pp. 2010 \$45 cloth 978-0-88099-365-4 \$25 paper 978-0-88099-364-7

# Working after Welfare

How Women Balance Jobs and Family in the Wake of Welfare Reform

Kristin S. Seefeldt

How to balance work and family issues has become a major issue for women across the country in all income classes, but especially so for single mothers who were formerly on welfare. This book explores the lives of women in an urban Michigan county who left welfare for work and the role their family decisions play in their labor market decisions.

Seefeldt includes a discussion of the existing policies and programs aimed at assisting low-wage workers and welfare recipients and the limitations of some of these approaches. She then proposes a set of policies aimed at expanding the current government focus, from one aimed at supporting work to one aimed at supporting workers. This can be accomplished, she says, by creating a more flexible workplace and working hours, more accessible educational opportunities, and basic universal health care.

"Seefeldt's book is a timely reminder that while PRWORA may have changed the circumstances of low-income families, more could be done to improve their conditions." – Journal of Children and Poverty

research.upjohn.org/up\_press/15/

171 pp. 2008 \$40 cloth 978-0-88099-345-6 \$18 paper 978-0-88099-344-9



# Older and Out of Work Jobs and Social Insurance for a Changing Economy

Randall W. Eberts and Richard A. Hobbie, Editors

"The chapters in the book address a wide range of topics related to low-income workers, age discrimination, labor market experience post employment, disability, and health insurance coverage. The background chapters are informative and easy to comprehend, especially for those not versed in the field, but the chapters on what to do about the aging population as it pertains to continuation of work get into the real issues."-Journal of Pensions, Economics, and Finance

research.upjohn.org/up\_press/149/

237 pp. 2008 \$40 cloth 978-0-88099-330-2 \$18 paper 978-0-88099-329-6



# Counting Working-Age People with Disabilities What Current Data Tell Us and Options for Improvement

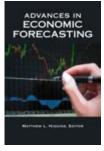
Andrew J. Houtenville, David C. Stapleton, Robert R. Weathers II, and Richard V. Burkhauser, Editors

This book provides a systematic review of what current statistics and data on workingage people with disabilities can and cannot tell us, and how the quality of the data can be improved to better inform policymakers, advocates, analysts, service providers, administrators, and others interested in this at-risk population.

research.upjohn.org/up\_press/146/

447 pp. 2009 \$45 cloth 978-0-88099-347-0 \$22 paper 978-0-88099-346-3

Methods



# Advances in Economic Forecasting

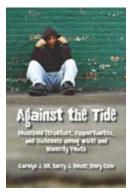
Matthew L. Higgins, Editor

This book's contributors assess the performance of economic forecasting methods, argue that data can be better exploited through model and forecast combination, and advocate for models that are adaptive and perform well in the presence of nonlinearity and structural change. Contributors

include Dean Croushore, Kajal Lahiri, David E. Rapach, Michael D. Bradley, Dennis W. Jansen, H.O. Stekler, and Tae-Hwy Lee.

research.upjohn.org/up\_press/213/

185 pp. 2011 \$40 cloth 978-0-88099-384-5 \$15 paper 978-0-88099-383-8



# Against the Tide Household Structure, Opportunities, and Outcomes among White and Minority Youth

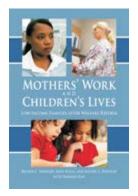
Carolyn J. Hill, Harry J. Holzer, and Henry Chen

Hill, Holzer, and Chen examine the effects of household structure on young adults and how these effects might have contributed to the negative trends in outcomes observed for young minorities over time. In addition to studying these links, they also provide a better understanding of the means through which growing up in a single-parent household could affect youth outcomes, and they reveal other factors that might either reinforce or counteract these household effects.

"The many strengths of [this book] include careful documentation of trends in household structure and youth outcomes, and a logically organized set of descriptive analyses that are explained clearly and interpreted carefully." -Journal of Economic Literature

### research.upjohn.org/up\_press/12/

181 pp. 2009 \$40 cloth 978-0-88099-342-5 \$16 paper 978-0-88099-341-8



# Mothers' Work and Children's Lives Low-Income Families after Welfare Reform

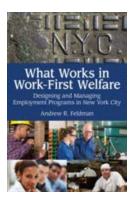
Rucker C. Johnson, Ariel Kalil, and Rachel E. Dunifon (with Barbara Ray)

The authors provide evidence of the links between maternal work experiences and longer-run trajectories of child well-being. When a working mother is on an irregular work schedule, has hours that fluctuate from week to week. or works at a full-time job that presents limited wage growth and menial tasks, her children's behavior is more likely to deteriorate. Similar results are seen for those who bounce from job to job or are laid off or fired, since this churning often leads to frequent residential moves. The unique WES data allow the authors to examine aspects of child well-being such as externalizing and internalizing behavioral problems, disruptive behavior at school, school absenteeism, grade repetition, and placement in special education.

"[This] study makes a valuable contribution to our understanding of lowwage work. It would be an excellent supplemental text to any social science course on poverty or social welfare policy."-Journal of **Economic Literature** 

# research.upjohn.org/up\_press/10/

157 pp. 2010 \$40 cloth 978-0-88099-358-6 \$18 paper 978-0-88099-356-2



# What Works in Work-First Welfare

Designing and Managing **Employment** Programs in **New York City** 

Andrew R. Feldman

Feldman presents a case study of how New York City's welfare-to-work programs were managed and implemented in the mid-2000s. It is a performance analysis, using both qualitative and quantitative methods to examine the operations and performance of 26 nonprofit and for-profit welfareto-work programs. The findings provide insights into effective administrative practices and welfare system environments.

"The findings and insights in this book should be taken seriously by both designers and managers of employment programs, whether or not they are in New York City or are connected to a welfare system . . . It is crucial that we continue to learn from ongoing comparative evaluations as well as from studies of specific strategies and approaches. This book, I believe, is a fine example of the kind of learning that we need to be engaged in." -Mary Jo Bane, Harvard University

research.upjohn.org/up\_press/208/

183 pp. 2011 \$40 cloth 978-0-88099-376-0 \$18 paper 978-0-88099-375-3

# Selected Backlist

# **Regional Issues**

# Does "Trickle Down" Work? Economic Development Strategies and Job Chains in Local Labor Markets

Joseph Persky, Daniel Felsenstein, and Virginia Carlson \$40 cloth 978-0-88099-309-8 \$17 paper 978-0-88099-308-1

179 pp. 2004 http://research.upjohn.org/up\_press/25/

# Industrial Incentives: Competition Among American States and Cities

Peter S. Fisher and Alan H. Peters \$46 cloth 978-0-88099-184-1 \$21 paper 978-0-88099-183-4

307 pp. 1998 | http://research.upjohn.org/up\_press/50/

### **Reining In the Competition for Capital**

Ann Markusen, Ed. \$40 cloth 978-0-88099-296-1 \$18 paper 978-0-88099-295-4

215 pp. 2007 | http://research.upjohn.org/up\_press/150/

# State Enterprise Zone Programs: Have They Worked?

Alan H. Peters and Peter S. Fisher \$52 cloth 978-0-88099-250-3 \$22 paper 978-0-88099-249-7 345 pp. 2002 | http://research.upjohn.org/up\_press/41/

# **Workforce Development**

### Communities and Workforce Development

Edwin Meléndez, Ed. \$70 cloth 978-0-88099-317-3 \$25 paper 978-0-88099-316-6

499 pp. 2004 | http://research.upjohn.org/up\_press/156/

# On-the-Job Training

John M. Barron, Mark C. Berger, and Dan A. Black \$40 cloth 978-0-88099-178-0 \$17 paper 978-0-88099-175-9

207 pp. 1997 | http://research.upjohn.org/up\_press/54/

# Human Resource Economics and Public Policy: Essays in Honor of Vernon M. Briggs Jr.

Charles J. Whalen, Ed. \$40 cloth 978-0-88099-361-6 \$20 paper 978-0-88099-359-3

305 pp. 2010 | http://research.upjohn.org/up\_press/145/

### Job Training Policy in the United States

Christopher J. O'Leary, Robert A. Straits, and Stephen A. Wandner, Eds. \$50 cloth 978-0-88099-307-4 \$22 paper 978-0-88099-306-7

359 pp. 2004 | http://research.upjohn.org/up\_press/142

# Job Training That Gets Results: Ten Principles of Effective Employment Programs

Michael S. Bernick \$40 cloth 978-0-88099-281-7 \$20 paper 978-0-88099-283-0

273 pp. 2005 | http://research.upjohn.org/up\_press/20/

# **Labor Exchange Policy in the United States**

David E. Balducchi, Randall W. Eberts, and Christopher J. O'Leary, Eds. \$45 cloth 978-0-88099-303-6 \$20 paper 978-0-88099-302-9

295 pp. 2004 | http://research.upjohn.org/up\_press/143/

# Strategies for Improving Economic Mobility of Workers: Bridging Research and Practice

Maude Toussaint-Comeau and Bruce D. Meyer, Eds. \$40 cloth 978-0-88099-353-1 \$20 paper 978-0-88099-352-4

227 pp. 2009 | http://research.upjohn.org/up\_press/147/

### **Targeting Employment Services**

Randall W. Eberts, Christopher J. O'Leary, and Stephen A. Wandner, Eds. \$64 cloth 978-0-88099-244-2 \$23 paper 978-0-88099-243-5

425 pp. 2002 | http://research.upjohn.org/up\_press/144/

# Training That Works: Lessons from California's Employment Training Panel Program

Richard W. Moore, Daniel R. Blake, G. Michael Phillips, and Daniel McConaughy \$40 cloth 978-0-88099-258-9 \$20 paper 978-0-88099-257-2

219 pp. 2003 | http://research.upjohn.org/up\_press/36/

# **Workplace Education for Low-Wage Workers**

Amanda L. Ahlstrand, Laurie J. Bassi, and Daniel P. McMurrer \$40 cloth 978-0-88099-266-4 \$18 paper 978-0-88099-265-7 175 pp. 2003 | http://research.upjohn.org/up\_press/37/

# Workplace Injuries and Diseases: Prevention and Compensation

Karen Roberts, John F. Burton Jr., and Matthew M. Bodah, Eds. \$20 paper 978-0-88099-324-1

300 pp. 2005 | http://research.upjohn.org/up\_press/155/

# **Social Insurance and Income Support**

# Adequacy of Earnings Replacement in Workers' Compensation Programs

H. Allan Hunt, Ed. \$16 paper 978-0-88099-314-2

159 pp. 2004 | http://research.upjohn.org/up\_press/24/

# The Decline in Employment of People with Disabilities: A Policy Puzzle

David C. Stapleton and Richard V. Burkhauser, Eds. \$45 cloth 978-0-88099-260-2 \$22 paper 978-0-88099-259-6

429 pp. 2003 | http://research.upjohn.org/up\_press/159/

### Helping Working Families: The Earned Income Tax Credit

Saul D. Hoffman and Laurence S. Seidman \$18 cloth 978-0-88099-254-1

245 pp. 2002 | http://research.upjohn.org/up\_press/30/

# Human Capital in the United States from 1975 to 2000: Patterns of Growth and Utilization

Robert H. Haveman, Andrew Bershadker, and Jonathan A. Schwabish \$40 cloth 978-0-88099-256-5 \$17 paper 978-0-88099-255-8 229 pp. 2003 | http://research.upjohn.org/up\_press/31/

# Unemployment Insurance in the United States: Analysis of Policy Issues

Christopher J. O'Leary and Stephen A. Wandner, Eds. \$70 cloth 978-0-88099-174-2 \$33 paper 978-0-88099-173-5 761 pp. 1997 http://research.upjohn.org/up\_press/178/

### Workers' Compensation: Benefits, Costs, and Safety under Alternative Insurance Arrangements

Terry Thomason, Timothy P. Schmidle, and John F. Burton Jr. \$68 cloth 978-0-88099-218-3 \$27 paper 978-0-88099-217-6 457 pp. 2001 | http://research.upjohn.org/up\_press/42/

### **Global Issues**

# **Globalization and International Development:** Critical Issues of the 21st Century

Sisay Asefa, Ed. \$40 cloth 978-0-88099367-8 \$15 paper 978-0-88099-366-1

127 pp. 2010 | http://research.upjohn.org/up\_press/203/

# **Immigrants and Their International Money Flows**

Susan Pozo, Ed. \$40 cloth 978-0-88099-325-8 \$15 paper 978-0-88099-299-2

157 pp. 2007 | http://research.upjohn.org/up\_press/151/

# Imports, Exports, and Jobs: What Does Trade Mean for Employment and Job Loss?

Lori G. Kletzer \$18 paper 978-0-88099-247-3

221 pp. 2002 | http://research.upjohn.org/up\_press/40/

# The International Law of Economic Migration: **Toward the Fourth Freedom**

Joel P. Trachtman \$45 cloth 978-0-88099-349-4 \$25 paper 978-0-88099-348-7

417 pp. 2009 | http://research.upjohn.org/up\_press/14/

# International Trade and Labor Markets: Theory, Evidence, and Policy Implications

Carl Davidson and Steven J. Matusz \$40 cloth 978-0-88099-274-9 \$16 paper 978-0-88099-273-2

145 pp. 2004 | http://research.upjohn.org/up\_press/26/

### Job Creation, Job Destruction, and International Competition

Michael W. Klein, Scott Schuh, and Robert K. Triest \$40 cloth 978-0-88099-272-5 \$17 paper 978-0-88099-271-8

210 pp. 2003 | http://research.upjohn.org/up\_press/33/

# **Employment and Compensation**

# The Economics of Sports

William S. Kern, Ed. \$40 cloth 978-0-88099-209-1 \$14 paper 978-0-88099-210-7

146 pp. 2000 | http://research.upjohn.org/up\_press/172/

# How Do We Spend Our Time? Evidence from the American Time Use Survey

Jean Kimmel, Ed. \$40 cloth 978-0-88099-338-8 \$15 paper 978-0-88099-337-1 187 pp. 2008 | http://research.upjohn.org/up\_press/148/

# How New Is the "New Employment Contract?" **Evidence from North American Pay Practices**

David I. Levine, Dale Belman, Gary Charness, Erica L. Groshen, and K.C. O'Shaughnessy \$41 cloth 978-0-88099-232-9 \$22 paper 978-0-88099-231-2

263 pp. 2002 | http://research.upjohn.org/up\_press/39/

# Justice on the Job: Perspectives on the Erosion of Collective Bargaining in the United States

Richard N. Block, Sheldon Friedman, Michelle Kaminski, and Andy Levin, Eds. \$54 cloth 978-0-88099-279-4 \$22 paper 978-0-88099-278-7

350 pp. 2006 | http://research.upiohn.org/up\_press/152/

### **Nonstandard Work in Developed Economies**

Susan Houseman and Machiko Osawa, Eds. \$70 cloth 978-0-88099-264-0 \$26 paper 978-0-88099-263-3

513 pp. 2003 | http://research.upjohn.org/up\_press/158/

# The Shadow Workforce: Perspectives on Contingent Work in the United States, Japan, and Europe

Sandra E. Gleason, Ed. \$54 cloth 978-0-88099-289-3 \$22 paper 978-0-88099-288-6 350 pp. 2006 | http://research.upjohn.org/up\_press/153/

# The Working Life: The Labor Market for Workers in Low-Skilled Jobs

Nan L. Maxwell \$40 cloth 978-0-88099-298-5 \$20 paper 978-0-88099-297-8

273 pp. 2006 | http://research.upjohn.org/up\_press/19/

### **Workplace Justice without Unions**

Hoyt N. Wheeler, Brian S. Klaas, and Douglas M. Mahony \$40 cloth 978-0-88099-313-5 \$18 paper 978-0-88099-312-8

231 pp. 2004 | http://research.upjohn.org/up\_press/29/

# **Education and Training**

# By a Thread: How Child Care Centers Hold On to Teachers, How Teachers Build Lasting Careers

Marcy Whitebook and Laura Sakai \$40 cloth 978-0-88099-301-2 \$16 paper 978-0-88099-300-5 145 pp. 2004 | http://research.upjohn.org/up\_press/5/

# High School Career Academies: A Pathway to **Educational Reform in Urban School Districts?**

Nan L. Maxwell and Victor Rubin \$40 cloth 978-0-88099-214-5 \$17 paper 978-0-88099-213-8 237 pp. 2000 | http://research.upjohn.org/up\_press/45/

### Kids at Work: The Value of Employer-Sponsored **On-Site Child Care Centers**

Rachel Connelly, Deborah S. DeGraff, and Rachel A. Willis \$40 cloth 978-0-88099-305-0 \$17 paper 978-0-88099-304-3

175 pp. 2004 | http://research.upjohn.org/up\_press/127/

# Pensions, Retirement, and Social Security

# Social Security and the Stock Market: How the **Pursuit of Market Magic Shapes the System**

Alicia H. Munnell and Steven A. Sass \$40 cloth 978-0-88099-291-6 \$14 paper 978-0-88099-290-9 171 pp. 2006 | http://research.upjohn.org/up\_press/7/

# **Examination copies**

We gladly accept requests for examination copies of any Institute publications. If using mail or fax, please make your request on school stationery and include the course title, expected enrollment, and semester/term the course will be offered.

Requests may also be made via e-mail to publications@upjohn.org, or by phone to 1-888-227-8569.

Please note: Professors outside the United States and Canada who order an examination copy must prepay the full price of the book plus shipping and handling. Should you adopt the book for use in your class, forward us the name of the bookstore and the date the store ordered the book from us and we will either issue you a credit or refund the price of the book.

# Returns

Books must be in resalable condition and returned within six (6) months of invoice date. Invoice number is required to give credit. Shortages and defects must be reported within 30 days.

# **eBooks**

Many Upjohn Institute titles are available as e-books through EBSCO eBooks, ebrary, Project MUSE, Google Books, Amazon.com, and Barnes & Noble. We encourage libraries, researchers, and students to explore the growing number of Upjohn Press titles being offered by these services.

# **Payment**

All orders must include payment by check, credit card information (MasterCard or VISA only), or purchase order. Checks must be payable to the Upjohn Institute in U.S. funds drawn on a U.S. bank. Foreign orders must be prepaid. Prices are subject to change without notice.

# About the W.E. Upjohn Institute

The W.E. Upjohn Institute for Employment Research, a nonpartisan, not-for-profit research organization, was established on July 1, 1945. It is an activity of the W.E. Upjohn Unemployment Trustee Corporation, which was founded in 1932 to administer a fund set aside by Dr. W.E. Upjohn (1853–1932), founder of the Upjohn Company and a highly regarded community benefactor, for the purpose of conducting research into the causes and effects of unemployment and measures for the alleviation of unemployment.

Today, the Institute has 100 employees working in two divisions. The Research Division analyzes the dynamics of the labor market and conducts evaluations of employment programs around the world. The Employment Management Services Division is the administrative entity for the local Workforce Development Board, administering all of the federal and state employment programs for our four-county area of Michigan. The marriage of research and operations provides a unique opportunity for the Institute to pursue innovative ways of fulfilling its mission of finding practical solutions to employment-related problems.



The W.E. Upjohn Institute is a member of the Association of American University Presses.



Google books







# Shipping and handling

U.S.

\$5 for first book plus \$2 for each additional.

### Canada and all other countries

\$7 for first book plus \$2 for each additional. Allow 4–6 weeks for delivery.

# **Expedited shipping**

Overnight and second-day shipping is available. Overnight orders placed after noon Eastern time may not be shipped until the following day. Call for pricing.

# Additional order forms

Visit the Customer Service page at our Web site for an order form that may be downloaded for printing.

# Order on-line

Place your order at our Web site (MasterCard or VISA only) by using our shopping cart.

# Mail order forms to

Publications Department W.E. Upjohn Institute 300 South Westnedge Ave. Kalamazoo, MI 49007-4686

# Order by phone or fax

To order by phone, call toll-free 1-888-227-8569 between the hours of 7:00 a.m. and 3:30 p.m. Eastern time. From outside the U.S. and Canada, dial 1-269-343-4330. You may fax your order to 1-269-343-7310.

### Visit us on the Web at

http://www.upjohn.org. There you will find links to the first chapters of all Institute books and access to a wealth of research produced by Institute and outside economists at our digital repository, http://research.upjohn.org.

# Follow us







Qty	Title	ISBN-13 (last 4 digits)	Total price
		Subtota	I
PRO	OMO CODE UPJ1617	Deduct 20 percent (multiply subtotal by 0.80	))
	010	Add shipping and handling (see p. 16	5)
		Tota	I
PAYMEN	T METHOD (check one	2)	
Check e	nclosedVISA	MasterCardPurchase order # (attached)	
Credit c	ard #	Exp. date	
Signatu	re		
SHIP TO:	(please print)		
Name			
 Organiz	ation		
Address			
City		State Zip	
Country	<u> </u>		
Phone #			
BILL TO:	(must attach purch	ase order)	
Name	,	,	
Organiz	ration		
Address			
City		State Zip	
Country	/		
Phone #			
i none t			
Notes/s	pecial instructions:		