



Harding University  
**Scholar Works at Harding**

---

John Allen Chalk: Personal Correspondence

John Allen Chalk

---

1-7-1970

From/To: Dean E. Fitzwater (Chalk's reply filed first)

Dean E. Fitzwater

Follow this and additional works at: <https://scholarworks.harding.edu/hst-chalk-personal>

---

#### Recommended Citation

Fitzwater, D. E. (1970). From/To: Dean E. Fitzwater (Chalk's reply filed first). Retrieved from <https://scholarworks.harding.edu/hst-chalk-personal/2597>

This Letter is brought to you for free and open access by the John Allen Chalk at Scholar Works at Harding. It has been accepted for inclusion in John Allen Chalk: Personal Correspondence by an authorized administrator of Scholar Works at Harding. For more information, please contact [scholarworks@harding.edu](mailto:scholarworks@harding.edu).



January 7, 1970

Dean E. Fitzwater  
100 N. Jefferson St.  
Room 201  
Dayton, Ohio 45402

Dear Dean:

Thank you for your personal attention to my recent request. I agree with you that my net cost would be less to continue the present policy with some disposition made regarding borrowing from the cash value of a yearly premium.

Would you please take the necessary steps to see that the premiums for 1970 are taken care of by a policy loan? I am not sure what would be best for company bookkeeping. It might be best to simply borrow for an annual premium which doesn't begin until June 28. I, however, need to make some disposition of this monthly amount for the calendar year of 1970. I think I can get over my roughest financial drain if I can do something about the monthly payments for 1970. If there is some way that you can work out a policy loan for the next 12 months, I would appreciate it.

My intentions will be to resume making the premium payments myself in January of 1971 and also, either at that time or in the near future, to begin repaying the policy loan for the 1970 premiums.

Your personal interest in this matter is deeply appreciated. Thank you for your continuing assistance.

Your friend,

John Allen Chalk

JAC:lc



12-26-69

Dear John Allen and Family:

Good to hear from you again and know all is well and you are working hard as usual.

The attached sheet will explain the values of your present Mulic contract. Since you have had this policy for so long you should consider other ways of reducing your expenses if at all possible. Perhaps you could take a look at the net cost of your most recent policy you purchased.

Your net cost this year is only \$99.94 and you now have a good cash value in your policy, in fact enough to carry your policy quite some time without paying premiums.

Each month of this year when you send Mulic a premium of \$61.25, they place \$51.20 of this into your cash value account, therefore your monthly net cost of \$10.05 for \$48,194.00 protection.

Now compare this with the cost of \$48,000 term on you only and you can see this policy at its current stage is cheaper than term insurance. Later when you decide to convert the Term you would have to pay at your new age which would result in higher premiums.

John you asked for suggestions, so here is one you may want to consider, look at the net cost of all policies purchased after 6-28-66 as you are paying premiums for a higher age than 29.

Look for and keep permanent insurance if possible.

Consider taking a loan on your policy for an amount to pay the next two years premiums, all this would cost you is interest at the rate of 5%. If something should happen to you and we would pay a claim on this policy, this is the only type of contract we issue which would cancel the loan and pay your beneficiary the full amount of the policy, regardless of how much you borrowed.

You know John I will do what ever you want and if you have a question please call me collect, make it collect so you won't pay unless I am in and we can talk.

Have a good season and let me hear from you.

Sincerely yours,



Deano

Policy #183392 Issued 6-28-1966

\$40,000.00	Face	\$715.14 Annual prem.
1,894.80	Cash value end 4th yr.	615.20 Increase in Cash Value
4,300.00	Protection on Wife	4th.year
2,000.00	Protection on children	<hr/>
<u>\$48,194.80</u>	Total protection .	99.94 Net cost

40,000.00	Face	\$715.14 Annual premium.
2,521.00	Cash value 5th.yr.	630.80 Increase in cash value
4,200.00	Protection on wife	5th yr.
2,000.00	Protection on children	<hr/>
<u>\$8,721.00</u>	Total protection	84.34 Net cost

\$40,000.00	15year Term on John Allen only	\$218.00 Annual prem 1st yr.
	(Term convertible at your	No cash value
	attained age only.)	<hr/>
		218.00 Net cost

\$Prem. remains same and  
no cash values for 15 yrs.