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## News and Social Media Emotions in the Commodity Market

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### **Original Publication Citation**

Shen, J., Najand, M., Dong, F., & He, W. (2017). News and social media emotions in the commodity market. *Review of Behavioral Finance*, 9(2), 148-168. doi:10.1108/RBF-09-2016-0060

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### **Review of Behavioral Finance**

News and social media emotions in the commodity market Jiancheng Shen, Mohammad Najand, Feng Dong, Wu He,

### Article information:

To cite this document:

Jiancheng Shen, Mohammad Najand, Feng Dong, Wu He, (2017) "News and social media emotions in the commodity market", Review of Behavioral Finance, Vol. 9 Issue: 2, pp.148-168, <u>https:// doi.org/10.1108/RBF-09-2016-0060</u> Permanent link to this document: <u>https://doi.org/10.1108/RBF-09-2016-0060</u>

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Received 29 September 2016 Revised 24 February 2017 Accepted 28 February 2017

### News and social media emotions in the commodity market

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#### Abstract

Purpose – Emotion plays a significant role in both institutional and individual investors' decision-making process. Emotions affect the perception of risk and the assessment of monetary value. However, there is a lack of empirical evidence available that addresses how investors' emotions affect commodity market returns. The purpose of this paper is to investigate whether media-based emotions can be used to predict future commodity returns.

**Design/methodology/approach** – The authors examine the short-term predictive power of media-based emotion indices on the following five days' commodity returns. The research adopts a proprietary data set of commodity-specific market emotions, which is computed based on a comprehensive textual analysis of sources from newswires, internet news sources and social media. Time series econometrics models (threshold generalized autoregressive conditional heteroskedasticity and vector autoregressive) are employed to analyze 14 years (January 1998-December 2011) of daily observations of the CRB commodity market index, crude oil and gold returns, and the market-level sentiments and emotions (optimism, fear and joy).

Findings - The empirical results suggest that the commodity-specific emotions (optimism, fear and joy) have significant influence on individual commodity returns, but not on commodity market index returns. Additionally, the research findings support the short-term predictability of the commodity-specific emotions on the following five days' individual commodity returns. Compared to the previous studies of news sentiment on commodity returns (Borovkova, 2011; Borovkova and Mahakena, 2015; Smales, 2014), this research provides further evidence of the effects of news and social media-based emotions (optimism, fear and joy) in the commodity market. Additionally, this work proposes that market emotion incorporates both a sentimental effect and appraisal effect on commodity returns. Empirical results are shown to support both the sentimental effect and appraisal effect when market sentiment is controlled in crude oil and gold spot markets.

Originality/value – This paper adopts the valence-arousal approach and cognitive appraisal approach to explain financial anomalies caused by investors' emotions. Additionally, this is the first paper to explore the predictive power of investors' emotions (optimism, fear and joy) on commodity returns.

Keywords Commodity, Investors' emotion, Neurofinance, TRMI

Paper type Research paper



1. Introduction

The media plays an essential role in diffusing information in financial markets (Peress, 2014). Recently, academic researchers and industrial practitioners have adopted content analysis and data mining algorithms to detect investors' sentiments and emotions that manifest through news media and social media (Tetlock, 2007; Kothari et al., 2009; Chen et al., 2014; Sun et al., 2016). In this research, we investigate the effects of investors'

The authors wish to thank Richard Peterson, Managing Director at MarketPsych; Elijah DePalma, Senior Quantitative Research Analyst at Thomson Reuters for providing the authors with the proprietary Thomson Reuters MarketPsych Indices (TRMI) data. The authors also acknowledge valuable feedback from the anonymous reviewer.



Review of Behavioral Finance Vol. 9 No. 2, 2017 pp. 148-168 © Emerald Publishing Limited 1940-5979 DOI 10.1108/RBF-09-2016-0060 emotions in the commodity markets and whether the media-based emotion indices can be used to predict future commodity returns.

Developments in neuroscience over the last two decades show that human behaviors, including economic behaviors, are strongly influenced by finely tuned affective processes operated by the brain (Elster, 1998; Loewenstein, 2000; Camerer *et al.*, 2005). Emotion, as a major part of our affective processes, can produce a transient but significant impact on economic decision making and activities for both the individual and society (Loewenstein, 2000; Camerer *et al.*, 2005). Neuroeconomists in their experiments also detected that human beings' emotions and cognitive thinking are always intertwined (Lo *et al.*, 2005; Fenton-O'Creevy *et al.*, 2011). So it suggests that emotion may incorporate information of both one's feeling or cognitive appraisal toward a certain object.

This research utilizes market-level emotion indices of commodities from Thomson Reuters MarketPsych Indices (TRMI), which is built on the comprehensive textual analysis of sources from newswires, internet news sources and other social media. Then, we run time series analysis to test the significance of emotions on the returns of the commodity market index (Thomson Reuters Core Commodity CRB Index) and the two actively traded individual commodities (crude oil and gold). Furthermore, we examine the short-term predictive power of media-based emotion indices on the following five days' commodity returns, consistent with the short-term predictive model of media-based sentiment on the next five days' stock returns (Tetlock, 2007; Garcia, 2013). Comparing previous time series studies of media-based sentiment, this paper expands the single dimension of investors' sentiment index to multiple dimensions of emotion indices. More importantly, our emotion indices are built on a collection of media sources, such as internet news sources and social media, which include more than two million news articles and posts every day (Peterson, 2013). Most of the prior textual analysis studies of media contents exclusively rely on a single source. The collective media sources encompass the market-level information on all groups of market participants' emotions. The emotion index constructed on the collective sources represents the market-level emotion as the consensus of the emotion related to information from all individual sources. As a result, this cancels out clamoring opinions and rumors from some unreliable sources.

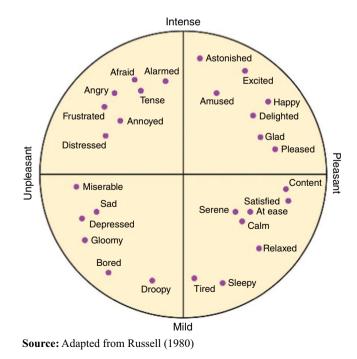
With recent launches of several powerful news analytics databases, researchers have investigated the impact of news media's sentiment on commodity markets. Borovkova (2011), Borovkova and Mahakena (2015) and Smales (2014) sequentially studied the price dynamics of crude oil, natural gas and gold that are conditional on news sentiments, as measured by the Thomson Reuters News Analytics. They found that news sentiments and news events have significant impacts on commodity futures returns, and this sentiment-return relationship appears to be asymmetric, in which negative news sentiment provokes a greater response in returns of commodity futures than positive news sentiment. TRMI include the market-level emotion indicators that can be useful to test the impact of specific emotions on commodity prices. Based on the TRMI commodity-specific emotion indicators, this research studies sentiment and the three most commonly documented emotions (optimism, fear and joy) in the existing finance literature and their effects in the commodity markets. In this research paper, we test both the contemporaneous effects and the short-term predictabilities of the sentiment, optimism, fear and joy on the CRB commodity market index, crude oil and gold returns.

The paper is organized as follows. The next section reviews the previous emotion literature. A subsequent section describes the research data and the time series econometric models. The following section provides empirical evidence that addresses the effects of media-based emotions in the commodity markets and the short-term predictive power of emotion indices on the following days' commodity prices. The paper concludes with a list of several main contributions.

#### RBF 2. Investors' emotion literature

Psychologists suggest that an individual's emotions play an important role in how he or she processes information and makes decisions (Feldman, 1995; Lerner and Keltner, 2000; Tiedens and Linton, 2001). The valence-arousal approach and cognitive appraisal approach are two dominating emotion theories in psychology. According to the valence-arousal model, emotions can be mapped out on a two-dimensional circular space constructed by arousal in the vertical axis (mild to intense) and valence in the horizontal axis (unpleasant to pleasant) (Feldman, 1995). Cognitive appraisal theorists contend that emotions can be distinguished at micro-level such as an individual's appraisal or cognitive response to a specific situation (Lerner and Keltner, 2000; Tiedens and Linton, 2001) (Figure 1).

Research on the effect of market-level emotion has attracted a tremendous amount of interest in financial studies. Financial analysts agree that investors' psychological bias cause a large part of the financial market anomalies. The Wall Street motto "buy on fear, sell on greed" indicates that financial professionals know that emotion affects investors' trading behaviors. Academic researchers (Kuhnen and Knutson, 2011; Mayew and Venkatachalam, 2012; Price et al., 2016) have found evidence to support that emotional states influence investors' risk-taking behavior and trading performance. Kuhnen and Knutson (2011) find that positive emotional states motivate investors to take risky investment portfolios, while negative emotional states hinder them to do so. In two different studies, Mayew and Venkatachalam (2012) and Price *et al.* (2016) utilized the layered voice analysis platform to isolate CEOs' vocal cues in their earnings conference calls. The research pairs also tested the investors' reactions to CEOs' vocal cues. Mayew and Venkatachalam (2012) showed that investors react to managers' vocal cues in a pattern that picked up cumulative abnormal returns around the conference calls; those returns extended out six months. Price et al. (2016) found that investors appear to overreact to managers' emotional vocal cues in the conference calls, whereas there is a rapid correction to this short run overreaction.





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The three most commonly documented emotions in the existing finance research are optimism, fear and joy. Financial optimism is defined as the overestimation of the future financial outcome, so it sometimes causes the investors' overconfidence and the assets' overpricing in the market (Balasuriya *et al.*, 2010). Ciccone (2003) reported that firms with overly optimistic expectations earn lower returns than those with pessimistic expectations. Fear interrupts the market with emotional turmoil, so that further elevates the market uncertainty. Da *et al.* (2011) established a daily fear index based on the internet search volume from millions of households. They found that the internet search-based fear index can predict asset prices, volatility and mutual fund flows. Finance researchers often regard sunshine and temperature as indicators of investors' joy. Hirshleifer and Shumway (2003) confirmed that the stock market performs better during sunny days than during cloudy days. This documented "sunlight effect" attributes to investors' joyful mood to sunshine rather than to long-term value growth.

In this paper, we are interested in studying the effects of the aforementioned three commonly documented emotions and sentiment in commodity pricing. According to cognitive appraisal hypothesis (Lerner and Keltner, 2000; Han *et al.*, 2007), specific emotions incorporate the information of an individual's perception of risk and assessment of monetary value. Because risk perception and value assessment are fundamental psychological processes, understanding them has critical implications for investors' decision making. Additionally, the valence-arousal approach proposes that both the intensity and pleasure of an individual's psychological feelings affect his or her information-processing bias. Market-level emotion research is a necessary complement to the traditional individual-level emotion theories (valence-arousal approach and cognitive appraisal approach). This paper strives to determine whether a group's feelings or appraisals could collectively influence both the commodity's volatility and returns.

#### 3. Data and methodology

This research incorporates Thomson Reuters Core Commodity CRB Index, crude oil and gold spot price data, commodity-specific sentiment, optimism, fear and joy data during January 1, 1998 to December 31, 2011. We retrieved our daily commodity data from the Bloomberg Database and the Global Financial Database. The Bloomberg Database is a leading business commercial data powerhouse encompassing both current and historical financial information on individual equities, stock market indices, fixed-income securities, currencies, commodities and futures for both the US and international markets. The Global Financial Database provides an extensive collection of financial and economic data covering more than 200 countries extending back to centuries ago.

We obtained our daily commodity-specific sentiment and emotion data from TRMI. TRMI's content set includes millions of articles and posts that are published daily. The information comes from sources such as newswires, internet news sources and social media. TRMI utilizes content derived both from news and social media to reflect market emotion from a group of investors, analysts, journalists and economists, etc. A collection of MarketPsych sources covers *The New York Times*, *The Wall Street Journal, Financial Times*, Seeking Alpha, Google News among other major business news channels and more than two million social media sites. MarketPsych employs lexical analysis to extract market-level emotion indices by sweeping through all sources minutely, which includes more than two million news articles and posts every day (Peterson, 2013). TRMI emotion measures provide 24-hour rolling average score of total references in news and social media. The scores are normalized so that their values range from –1 to 1.

TRMI construction methodology is summarized from the index construction of "Trading on sentiment" (Peterson, 2016).

Each TRMI is composed of a combination of variables (Vars). First, the absolute values of all TRMI-contributing Vars, for all asset constituents, over the past 24 hours are determined. These absolute values are then summed for all constituents. This sum is called the "Buzz," and it is published in conjunction with each asset's TRMIs. More specifically, where V is the set of all Vars underlying any TRMI of the asset class, where a denotes an asset, and where C(a) is the set of all constituents of a. For example, the Buzz of a is defined as the following:

$$\operatorname{Buzz}(a) = \sum_{c \in C(a), v \in V} |\operatorname{Var}_{c,v}|$$

Each TRMI is then computed as a ratio of the sum of all relevant Vars to the Buzz. V(t) is defined as the set of all Vars relevant to a particular TRMI *t*. Next one need to define a function to determine whether a Var  $v \in V(t)$  is additive or subtractive to a TRMI as the following:

$$I(t,v) = \begin{cases} +1 & \text{if additive} \\ -1 & \text{if subtractive} \end{cases}$$

Thus, the TRMI t of asset a can be computed as the following:

$$\text{TRMI}_{t}(a) = \frac{\sum_{c \in C(A), v \in V(t)} (I(t, v) \times \text{PsychVar}_{v}(c))}{\text{Buzz}(\text{Asset})}$$

The summaries for commodities' returns and TRMI sentiments and emotions are given by Table I. Both crude oil and gold spot markets achieve the same level of mean returns, which is higher than CRB commodity market index mean return during January 1, 1998 to

|             | п     | Mean     | SD      | Minimum   | Maximum  |
|-------------|-------|----------|---------|-----------|----------|
| CRBR        | 2,610 | 0.03991  | 1.11999 | -6.87799  | 5.74666  |
| CRUDER      | 2,610 | 0.06302  | 2.38341 | -16.83201 | 12.85340 |
| SNTMENT_CRU | 2,610 | -0.16407 | 0.11606 | -0.51917  | 0.21377  |
| OPTIMSM_CRU | 2,610 | -0.01256 | 0.02081 | -0.12530  | 0.16018  |
| FEAR_CRU    | 2,610 | 0.01549  | 0.01146 | -0.00185  | 0.07748  |
| JOY_CRU     | 2,610 | 0.01456  | 0.00809 | -0.00097  | 0.05880  |
| GOLDR       | 2,610 | 0.06465  | 1.16882 | -7.36634  | 10.39191 |
| SNTMENT_GOL | 2,610 | -0.11457 | 0.09482 | -0.51779  | 0.16422  |
| OPTIMSM_GOL | 2,610 | -0.00174 | 0.01928 | -0.15279  | 0.08620  |
| FEAR_GOL    | 2,610 | 0.01313  | 0.00679 | -0.00069  | 0.04656  |
| JOY_GOL     | 2,610 | 0.01075  | 0.00487 | -0.00095  | 0.04167  |

Notes: This table provides summary statistics for the full sample of 2,610 daily observations from January 1, 1998 to December 31, 2011. The emotion indicators' data in the table come from the Thomson Reuters MarketPsych Indices (TRMI), and the CRB index, crude oil spot and gold spot returns in the table are calculated based on Thomson Reuters Core Commodity CRB Index, crude oil spot and gold spot and gold spot last price data from Global Finance database. Among the variables, CRBR is the log of the daily Thomson Reuters Core Commodity CRB Index, crude oil spot returns; GOLDR is the log of the daily crude oil spot returns; GOLDR is the log of the daily crude oil spot returns; GOLDR is the log of the daily crude oil spot returns; GOLDR is the log of the daily market-level crude oil sentiment; OPTIMSM\_CRU is the daily market-level crude oil optimism; FEAR\_CRU is the daily market-level gold sentiment; OPTIMSM\_GOL is the daily market-level gold optimism; FEAR\_GOL is the daily market-level gold gold fear; and JOY\_GOL is the daily market-level gold joy Source: January 1, 1998 to December 31, 2011

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December 31, 2011. The standard deviation of crude oil spot return is 2.38 percent, which is twice as high as the standard deviation of gold spot and CRB commodity market index returns.

The correlations among the TRMI crude oil and gold sentiment and emotion variables (sentiment, optimism, fear and joy) are provided in Table II. From Table II, the correlations are statistically significant among the sentiment and positive emotions (optimism and joy) and carry the same sign, and those correlations between the positive emotions and negative emotion (fear) carry the opposite sign. These findings coincide with the valence-arousal hypothesis that the measures of pleasant feelings and unpleasant feelings can be distinguished in two opposite directions. More importantly, most of the statistically significant correlations among sentiment and gold optimism is the highest statistically significant correlation, which is below 50 percent at 46 percent. So, the signals for multicollinearity do not appear in the multivariate framework.

The empirical analysis employs a time series study of 14 years of daily observations of the CRB commodity market index, crude oil and gold returns and TRMI commodity-specific sentiment, optimism, fear and joy. We implemented the threshold generalized autoregressive conditional heteroskedasticity (TGARCH) model to test the significance of emotions on the returns of the commodity market index and individual commodities. Then we utilized the vector autoregressive (VAR) model to examine the short-term predictive power of media-based emotion indices on the following five days' commodity returns.

GARCH models have become important tools in the analysis of time series data in academic research. These models are especially useful when the goal of the study is to analyze and forecast volatility. We utilize a TGARCH model to investigate the effect of sentiment and emotion measures on commodity mean return and volatility. The TGARCH model incorporates the leverage effect since it has a certain term for negative return innovations (Zakoian, 1994). We propose the following TGARCH (1, 1) model to investigate the effects of emotion measures on the market returns volatility:

$$R_{i,t} = \alpha_0 + \alpha_1 R_{i,t-1} + \alpha_2 \text{ Sentiment}_t + \alpha_3 \text{ Optimism}_t + \alpha_4 \text{ Fear}_t + \alpha_5 \text{ Joy}_t + \varepsilon_t$$
(1)

$$H_t = \omega + (\psi + \beta, 1_{\{\epsilon t-1 < 0\}}) \varepsilon_{t-1}^2 + \gamma_1 H_{t-1}$$
<sup>(2)</sup>

In the model above, the coefficient to the lagged square error in a GARCH model is allowed to attain different values depending on the sign of lagged error term. In this TGARCH model, the indicator function is 1 if  $\epsilon_{i-1} < 0$ , and 0 otherwise. In this model, for positive lagged errors, the coefficient is just  $\psi$  parameter, while the coefficient for negative error terms is  $\psi + \beta$ .

A VAR model is a general framework to describe the dynamic interrelationship among variables. The VAR model is based on the ordinary least square model, but this model studies the information transition within several variables, which is why the VAR model has an important role in econometrics. We employ the VAR model to examine the predictive power of market emotions against the future commodity returns:

$$Y_t = \lambda + \sum_{i=1}^{5} \psi Y_{t-i} + \varepsilon_t \tag{3}$$

where  $Y_t$  is a vector that contains commodity returns and sentiment, optimism, fear and joy. We estimate VAR models of up to five days, based on selection metrics such as AIC and BIC, to investigate the causal structures and forecasting capabilities of emotion measures.

| RBF<br>9,2                                 | JOY_GOL     | 1.0000<br>The emotion<br>the table are<br>ables, CRBR<br>ables, CR |
|--|-------------|--|
| 154  | FEAR_GOL    | < 0.0001<br>1.0000<br>-0.1114***<br>< 0.0001<br>mber 31, 2011.<br>spot returns in 1<br>AR_CRU is the daily<br>fevels. *,**,****  |
|  | OPTIMSM_GOL | $ \begin{array}{llllllllllllllllllllllllllllllllllll$  |
|  | SNTMENT_GOL | 1.0000<br>1.0000<br>0.4591***<br>< 0.0001<br>-0.0159<br>0.4178<br>0.3052***<br>< 0.0001<br>abservations from Jar<br>< 0.0001<br>abservations from Jar<br>< 0.0001<br>abservations from Glo<br>at the CRB Index, cru<br>e daily market-level coil si<br>e daily market-level coil si<br>e daily market-level coil si<br>e daily market-level gold sol, 95 pe<br>t-level gold joy, 95 pe   |
|  | JOY_CRU     | 1.0000<br>1.0000<br>0.1704***<br>< 0.001<br>0.2127***<br>< 0.0001<br>0.2127***<br>< 0.0001<br>0.052***<br>0.0048<br>0.1577***<br>< 0.0001<br>0.0548<br>0.1577***<br>< 0.0001<br>0.0548<br>0.1577***<br>< 0.0001<br>0.0578<br>reduct a log of a spot la gold spot la g</th  |
|  | FEAR_CRU    | 1.0000<br>-0.0032<br>0.8711<br>0.0224<br>0.02518<br>0.0053<br>0.7480<br>0.1728****<br>< 0.0001<br>0.1728****<br>< 0.0001<br>0.12359<br>0.02359<br>0.02359<br>0.02359<br>0.02359<br>0.02359<br>0.02359<br>0.02359<br>0.02359<br>1.0001<br>0.02359<br>0.022359<br>0.022359<br>0.022359<br>0.022359<br>0.022359<br>0.022359<br>0.022359<br>0.022359<br>0.022359<br>0.022359<br>0.022359<br>0.022359<br>0.022359<br>0.022359<br>0.022359<br>0.022359<br>0.022359<br>0.022359<br>0.022359<br>0.022359<br>0.022359<br>0.022359<br>0.022359<br>0.022359<br>0.022359<br>0.022359<br>0.022359<br>0.022359<br>0.022359<br>0.022359<br>0.022359<br>0.022359<br>0.022359<br>0.022359<br>0.022359<br>0.022359<br>0.022359<br>0.022359<br>0.022359<br>0.022359<br>0.022359<br>0.022359<br>0.022359<br>0.022359<br>0.022359<br>0.022359<br>0.022359<br>0.022359<br>0.022359<br>0.022359<br>0.022359<br>0.022359<br>0.022359<br>0.022359<br>0.022359<br>0.022359<br>0.022359<br>0.022359<br>0.022359<br>0.022359<br>0.022359<br>0.022359<br>0.022359<br>0.022359<br>0.022359<br>0.022359<br>0.022359<br>0.022359<br>0.022359<br>0.022359<br>0.022359<br>0.022359<br>0.022359<br>0.022359<br>0.022359<br>0.022359<br>0.022359<br>0.022359<br>0.022359<br>0.022359<br>0.022359<br>0.022359<br>0.022359<br>0.022359<br>0.022350<br>0.022359<br>0.022350<br>0.022350<br>0.022350<br>0.022350<br>0.022350<br>0.022350<br>0.022350<br>0.022350<br>0.022350<br>0.022350<br>0.022350<br>0.022350<br>0.022350<br>0.022350<br>0.022350<br>0.022350<br>0.022350<br>0.022350<br>0.022350<br>0.022350<br>0.022350<br>0.022350<br>0.022350<br>0.022350<br>0.022350<br>0.022350<br>0.022350<br>0.022350<br>0.022350<br>0.022350<br>0.022350<br>0.022350<br>0.022350<br>0.022350<br>0.022350<br>0.022350<br>0.022350<br>0.022350<br>0.022350<br>0.022350<br>0.022350<br>0.022350<br>0.022350<br>0.022350<br>0.022350<br>0.022350<br>0.022350<br>0.022350<br>0.022350<br>0.022350<br>0.022350<br>0.022350<br>0.022350<br>0.022350<br>0.022350<br>0.022350<br>0.022350<br>0.022350<br>0.022350<br>0.022350<br>0.022350<br>0.022350<br>0.022350<br>0.022350<br>0.022350<br>0.02020<br>0.020200000000000000000000000   |
|  | OPTIMSM_CRU | 1.0000<br>-0.0787****<br>< 0.0001<br>0.1252****<br>< 0.0001<br>0.1259****<br>< 0.0001<br>0.1259****<br>< 0.0001<br>-0.0267<br>0.1720<br>0.0001<br>-0.0267<br>0.1720<br>0.0001<br>-0.0267<br>0.1720<br>0.0001<br>-0.0267<br>0.1720<br>0.0001<br>-0.0267<br>0.1720<br>0.0001<br>-0.0267<br>0.1720<br>0.0001<br>-0.0267<br>0.1720<br>0.0001<br>-0.0267<br>0.1720<br>0.0001<br>-0.0267<br>0.1720<br>0.1720<br>0.1720<br>0.1720<br>0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0267<br>0.1720<br>0.0001<br>-0.0267<br>0.1720<br>0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.0001<br>-0.   |
|  | SNTMENT_CRU | SNTMENT_CRU 1.000<br>OPTIMSM_CRU 0.3599***<br>FEAR_CRU 0.3599***<br>PEAR_CRU - 0.005<br>0.6277 - 0.0001<br>SNTMENT_GOL 0.1245***<br>OPTIMSM_GOL 0.1245***<br>OPTIMSM_GOL 0.02818***<br>- 0.0001 - 0.0001<br>FEAR_GOL 0.0001 - 0.0001<br>FEAR_GOL 0.0001 + - 0.0034***<br>JOY_GOL 0.0012 0.0012<br>PFEAR_GOL 0.0012 0.0012<br>0.012 0.0012 0.0012<br>IFEAR_GOL 0.0012 0.0012<br>Notes: This table provides Pearson correlation<br>indicators' data in the table come from the Th<br>calculated based on Thomson Reuters Core Com<br>indicators' data in the table come from the Th<br>calculated based on Thomson Reuters Core Com<br>indicators' data in the table come from the Th<br>calculated based on Thomson Reuters Core Com<br>indicators' data in the table come from the Th<br>calculated based on Thomson Reuters Core Com<br>indicators' data in the table come from the Th<br>calculated based on Thomson Reuters Core Com<br>indicators' data in the table come from the Th<br>calculated based on Thomson Reuters Core Com<br>indicators' data in the table come from the Th<br>0.012 0.0012  |
| Table II.     Correlation     coefficients |             | SNTMENT_CRU 1.0000<br>OPTIMSM_CRU 0.3599***<br><0.0001<br>FEAR_CRU 0.3599***<br>0.6277<br>JOY_CRU 0.1245***<br>SNTMENT_GOL 0.2818***<br><0.0001<br>FEAR_GOL 0.0891***<br><0.0001<br>FEAR_GOL 0.0891***<br><0.0001<br>OPTIMSM_GOL 0.0891***<br><0.0001<br>FEAR_GOL 0.0012<br>JOY_GOL 0.0415**<br>0.0415**<br>0.0415**<br>0.0415**<br>0.0415**<br>0.0415**<br>0.0415**<br>0.012<br>JOY_GOL 0.0415**<br>0.012<br>JOY_GOL 0.0415**<br>0.0012<br>JOY_GOL 0.0415**<br>0.0012<br>JOY_GOL 0.0415**<br>0.0112<br>JOY_GOL 0.0415**<br>0.0012<br>JOY_GOL 0.0415**<br>0.012<br>JOY_GOL 0.0112<br>JOY_GOL 0.0112<br>JOY_GOL 0.0112<br>JOY_GOL 0.0112<br>JOY_GOL 0.0012<br>JOY_GOL 0.012<br>JOY_GOL 0.0012<br>JOY_GOL 0.0012   |

#### 4. Empirical results

Mainstream finance literature documents that sentiment affects stock market prices since individual investors' sentiment fuels noise trading (Tetlock, 2007; Sun *et al.*, 2016). Cognitive theorists distinguish emotions as a person's appraisal or cognitive response to a specific situation (Lerner and Keltner, 2000; Tiedens and Linton, 2001). The wisdom of "buy on fear, sell on greed" in forming a trading strategy stems from the appraisal of the market behavioral risk. Since there are both commercial users and speculators investing in commodity markets, we expect that market emotion can affect commodity returns in two ways: the sentimental effect of market emotion – it contributes incrementally to the sentiment-driven noise trading; and the appraisal effect of market emotion – the specific emotion incorporates information of the rational investors' evaluation of certain situations. This research tests these effects of market emotion in both the univariate and multivariate framework.

#### 4.1 Contemporaneous relationship between emotions and commodity returns

Table III presents TGARCH (1, 1) of models (1) and (2) for CRB commodity market index returns. We estimate the CRB index return and return volatility with crude oil- and goldspecific sentiment, optimism, fear and joy as exogenous variables. Both the crude oil and gold sentiments are statistically significant at the 1 percent level. Sentiment variables are positively correlated with the contemporaneous CRB index return, which is consistent with the previous studies of news sentiment in commodity market (Borovkova, 2011; Borovkova and Mahakena, 2015; Smales, 2014). Both the sentiment's regression and multiple emotions' regression have over 14 percent explanatory power, indicated by their  $R^2$ . The coefficients for the conditional volatility are highly statistically significant. So the CRB conditional volatility is influenced by the lagged volatility. Additionally, the asymmetric parameters ( $\beta$  in model (2)) of the lagged error terms are not significant. It suggests that there is no asymmetric effect between the positive and negative shocks in their impact on commodity market index volatilities.

The individual commodity-specific sentiment, optimism, fear and joy are not significantly correlated with commodity composite index return. This may indicate two possibilities: first, the commodity returns are not subject to the influence of investors' emotion; and second, investors' emotion may affect the commodity returns differently with investors' sentiment. We further explore the effects of investors' emotion in individual commodities' (crude oil and gold spot) markets.

Tables IV and V report TGARCH (1, 1) of models (1) and (2) for crude oil and gold spot returns in both the univariate and multivariate regressions, respectively. In Table IV, all the sentiment and emotion variables have a statistically significant and positive correlation with crude oil return in their univariate TGARCH analyses. Crude oil-specific optimism and joy show quite similar sentimental effects on crude oil return, while the crude oil-specific fear effect on crude oil return is an appraisal effect. When commercial users of crude oil fear that there may be a shortage of supply in the near future, the required return on crude oil will be elevated to compensate the uncertainty of the supply shortage. For example, during the Iraq War in 2003 and 2004, the fear of a shortage of crude oil on the global petroleum market caused crude oil prices to spike. In our TGARCH multiple-emotion model, we see optimism is statistically significant and negatively associated with crude oil returns, and fear continues to be statistically significant and positively correlated with oil returns by controlling the effect of sentiment. The negative correlation between optimism and returns in multiple-emotion model is consistent with Ciccone's (2003) report, in which optimistic expectations lead lower returns. The explanation comes from the rational investors' tendency to hedge the risk of the crude oil overpricing caused by the investors' optimistic expectations. Additionally, we found that the asymmetric parameters in crude oil TGARCH models are all positive and significant.

| RBF<br>9,2  | JOY_GOL     | 4.2919   | 1.05<br>0.31<br>0.31   | ne effects of  |   | oefficient for<br>me from the<br>ce data from<br>te TGARCH<br>il sentiment;<br>AENT_GOL<br>is the daily   |
|---|-------------|--|--|--|---|---|
| 156   | JOY_CRU     | 3.8687   | -0.16<br>-0.16<br>-0.16  | o investigate tl   |   | er, while the cc<br>in the table cool<br>i Index last prid<br>and multivariat<br>art-level crude of<br>e oil joy; SNTM<br>and JOY_GOL<br>and JOY_GOL  |
|   | FEAR_GOL    | -0.8401<br>-0.29   | 1.9231<br>0.73   | <b>H</b> (1, 1) model t  |   | just <i>w</i> paramet<br>indicators' data<br>ommodity CRE<br>the univariate<br>the daily marke<br>arket-level crut<br>vel gold fear; t  |
|   | FEAR_CRU    | - 1.0502<br>-0.64  | -2.3006<br>-1.58<br>$R^{\circ}2$<br>0.1433<br>0.0124<br>0.0010<br>0.0023   | 0.1459<br>lowing TGARCF<br>$5$ Joy $_t + \varepsilon_t$  |   | the coefficient is<br>11. The emotion i<br>a Reuters Core C<br>x returns in both<br>MENT_CRU is t<br>U is the daily m<br>daily market-le  |
|   | 109_MSMIT90 | 1.1267<br>1.08   | -1.2199<br>-1.11<br>TGARCH1<br>0.9459***<br>107.87<br>0.9459***<br>10.9459***<br>114.27<br>0.9453***<br>119.07<br>0.95533***               | 109-44 100-444 100-444 100-444 100-44 100-44 100-44 100-44 100-44 100-44 100-4  | $_1+\gamma_1 H_{t-1}$   | sitive lagged errors,<br>to December 31, 201<br>ed based on Thomson<br>d gold and CRB inde-<br>d gold and CRB inde-<br>d fact: JOY_CR<br>in fear: JOY_CR<br>in FEAR_GOL is the<br>levels, respectively  |
|   | OPTIMSM_CRU | 4.7284***<br>4.8   | -1.4125<br>-1.50<br>TARCHB1<br>-0.001705<br>-0.19<br>-0.19<br>-0.0952<br>1.1<br>0.0123<br>1.42<br>0.0146*<br>0.0146*                       | CRBR <sub>t</sub> = $\alpha_0 + \alpha_1$ , $\alpha_1 + \alpha_2$ , $\alpha_2 + \alpha_2 + \alpha_2$ , $\alpha_1 + \alpha_2$ , $\alpha_2 + \alpha_3$ , $\alpha_1 + \alpha_2$ , $\alpha_2 + \alpha_3$ , $\alpha_1 + \alpha_2$ , $\alpha_2 + \alpha_3$ , $\alpha_1 + \alpha_3$ , $\alpha_2 + \alpha_3$ , $\alpha_1 + \alpha_3$ , $\alpha_2 + \alpha_3$ , $\alpha_3 + \alpha_3$ , $\alpha_4 + \alpha_3$ , $\alpha_2 + \alpha_3$ , $\alpha_3 + \alpha_3$ , $\alpha_4 + \alpha_3$ , $\alpha_3 + \alpha_3$ , $\alpha_4 + \alpha_3$ , $\alpha_3 + \alpha_3$ , $\alpha_4 + \alpha_3$ , $\alpha_3 + \alpha_3$ , $\alpha_3 + \alpha_3$ , $\alpha_3 + \alpha_3$ , $\alpha_3 + \alpha_3$ , $\alpha_4 + \alpha_3$ , $\alpha_3 + \alpha_3$ , $\alpha_3$ | $H_{t} = \omega + (\psi + \beta, 1_{[st-1] < 0]}) \varepsilon_{t-1}^{2} + \gamma_{1} H_{t-1}$ | In this model, for po<br>from January 1, 1998<br>the table are calculate<br>totions of crude oil an<br>Ore Commodity CRE<br>ore daily market-level c<br>t-level gold optimism<br>10, 5 and 1 percent.   |
|   | SNTMENT_GOL | 0.7751***<br>4.02  | 0.9039***<br>4.08<br>TARCHA1<br>0.0403****<br>5.09<br>0.0308***<br>4.07<br>0.0275***<br>0.0254***  | H (TGARCH) model<br>both the univariate<br>$x_0 + x_1$ CRBR <sub><math>t-1 + <math>\alpha</math></math></sub>  | $H_t = \omega +$  | < 0, and 0 otherwise.<br>d 26i00 trading days<br>RB Index returns in 1<br>ween the investor em<br>v Thomson Reuters (<br>mir FEAR, CRU is the<br>mir FEAR, CRU is the<br>L is the daily marke<br>t <sup>+++</sup> ,***Significant at  |
|   | SNTMENT_CRU | 3.0668****<br>19.89  | 3.1502****<br>18.99<br>1.8.99<br>0.015****<br>3.55<br>0.0122****<br>3.64<br>0.0159****<br>3.60<br>3.60<br>3.60                             | Equations and the contrast $0.034$ $0.0034$ $0.0034$ $0.0034$ $0.0034$ $0.0034$ $0.0000$ $0.0142$ $0.0000$ $0.0142$ $0.00000$ $0.00000$ $0.00000$ $0.00000$ $0.00000$ $0.0000$ $0.0000$   |   | In this TGARCH model, the indicator function is 1 if $e_{i-1} < 0$ , and 0 otherwise. In this model, for positive lagged errors, the coefficient is just <i>w</i> parameter, while the coefficient for negative error terms is $w + h$ . The sample period comprised 2610 trading days from January 1, 1998 to December 31, 2011. The emotion indicators' data in the table come from the Thomson Reuters MarketPsych Indices (TRMI), and the CRB Index returns in the table are calculated based on Thomson Reuters Core Commodity CRB Index last price data from Global Finance database. This table shows correlations between the investor emotions of crude oil and gold and CRB index returns in both the univariate and multivariate TGARCH models. Among the variables, CRBR is the log of the daily Thomson Reuters Core Commodity CRB Index returns: SNTMENT_CRU is the daily market-level crude oil semiment, OPTIMSM_CRU is the daily market-level crude oil softment, is the daily market-level crude oil softment, is the daily market-level crude oil prinsim; FEAR_CRU is the daily market-level gold by the sectively market-level gold by the sectively market-level gold by the sective price of pointsim; FEAR_CRU is the daily market-level gold fear; and JOY_GOL is the daily market-level gold by 56 percent or at 99 percent levels. ********Significant at 10, 5 and 1 percent levels, respectively market-level gold fear; and JOY_GOL is the daily market-level gold gold by 05 percent variables. The sectively market-level gold by 07_GOL is the daily market-level gold fear; and JOY_GOL is the daily market-level gold gold by 56 percent or at 99 percent levels. ************************************ |
|   | Intercept   | 0.6356***<br>18.53<br>0.1126***<br>4.8<br>0.0772*<br>1.65<br>-0.0501 | -0.94<br>-0.94<br>8.99<br>0.1325***<br>0.1325***<br>0.1325***<br>0.1325***<br>0.0304<br>1.61<br>0.0276<br>1.46<br>0.0308<br>1.46<br>0.0308 | 0.1332 0.1322 0.   |   | model, the indicato<br>ms is $w + \beta$ . The sea<br>MarketPsych India<br>tabase. This table s<br>te variables, CRBR<br>e variables, CRBR<br>is the daily market-<br>tet-level gold sentin<br>et-level gold sentin<br>joy, 95 percent or $i'$<br>1, 1998 to Decem  |
| Table III.         CRB index returns on investors' emotions |             | Sentiment effect<br>Optimism effect<br>Fear effect<br>Joy effect     | Multiple<br>Emotions' effect<br>Sentiment effect<br>Optimism effect<br>Fear effect<br>Joy effect   | Multiple<br>Emotions' effect<br><b>Notes:</b> This table<br>investor emotions  |   | In this TGARCH model, the indic<br>negative error terms is $\psi + \beta$ . The<br>Thomson Reuters MarketPsych I<br>Global Finance database. This tak<br>models. Among the variables, CR<br>models. Among the variables, CR<br>is the daily market-level gold sory 95 percent<br>is the daily market-level gold sory 95 percent<br><b>Source: J</b> anuary 1, 1998 to De  |

IV. urns tions

and dia ons

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| RBF   |                                  | <u>0</u> ∕ 0  | 6 2  | e  | ананун Г   |
|---|----------------------------------|---|--|--|--|
| КБГ<br>9,2  | $R^2$                            | 0.1153<br>0.0117<br>0.0005  | 0.0015   | gate th  | hile th<br>data i<br>tta froi<br>GARCI<br>he dail<br>percer  |
|   | TGARCH1                          | 0.9170*** 0.1153<br>123.54<br>0.9208**** 0.0117<br>162.67<br>0.9185*** 0.0005<br>175.97 | 0.9188*** 0.0015<br>170.06<br>0.9187*** 0.1219<br>114.05 | del to investig  | parameter, w<br>on indicators'<br>tlast price da<br>ultivariate T(<br>SM_GOL is tl<br>tt 10, 5 and 1<br>tt 10, 5 and 1   |
| 158   | <b>TARCHB1</b>                   | -0.0205**<br>-2.23<br>-0.0477***<br>-5.53<br>-0.0531***                                 | -0.0532***<br>-6.83<br>-0.0162<br>-1.51                  | CH (1, 1) moo  | ent is just <i>w</i><br>1. The emotion<br>of GOLD sport<br>arriate and m<br>nent; OPTIM<br>Significant a   |
|   | TARCHA0 TARCHA1 TARCHB1          | 0.0753***<br>9.33<br>0.0936***<br>13.72<br>0.0951***<br>16.06                           | 0.0955***<br>15.31<br>0.0704***<br>7.77                  | wing TGAR $t + \varepsilon_t$  | s, the coeffici<br>amber 31, 201<br>lated based of the univ<br>ooth the univ<br>el gold sentin<br>1 joy. *,**,***  |
|   | TARCHA0                          | 0.0233***<br>5.74<br>0.0178***<br>5.12<br>0.0219***                                     | 0.0212***<br>6.18<br>0.0237***<br>5.51                   | ploy the follo<br>:<br>Fear $_t + \alpha_5$ Joy,   | lagged errors<br>, 1998 to Decc<br>able are calcu<br>or returns in h<br>ly market-level<br>golć<br>:ket-level golć   |
|   | Lagged<br>GOLDR                  | 0.1282***<br>5.92<br>0.0493**<br>2.33<br>0.0318<br>1.46                                 | 0.0369*<br>1.71<br>0.1337***<br>6.02                     | 1994). We emriate analyses<br>ptimism $_t + \alpha_4$  | l, for positive<br>om January 1<br>turms in the t<br>d and gold spu<br>OL is the dail<br>the daily man   |
|   | JOY_GOL                          |   | 8.4603**<br>2.2<br>-14.2909***<br>-3.47                  | GARCH) model from Zakoian (1994). We<br>oth the univariate and multivariate analy<br>OLDR <sub>t-1</sub> + $\alpha_2$ Sentiment <sub>t</sub> + $\alpha_3$ Optimism <sub>t</sub> +<br>$H_t = \alpha_0 + (\eta_t + R_{-1}, \dots, n_{2})^2 + \dots, H_{-1}$  | a figure 1 of 1) of 1 of 1) of |
|   |                                  | 1.0564<br>0.39  | $\frac{1.8757}{0.73}$                                    | LRCH) model f<br>t the univariat<br>$DR_{t-1} + \alpha_2 Set$<br>$= \omega + (u_t + b_t)$  | d 0 otherwise<br>aprised 2,610 t<br>IRMD, and the<br>IRMD, and the<br>investor en<br>spot returns;<br>I gold fear; an  |
|   | DPTIMSM_GOL                      | 6.8145***<br>8.8  | -0.1189<br>-0.13   | hreshold GARCH (TGARCH) model from Zakoian (1994). We employ the following eturns volatility in both the univariate and multivariate analyses:<br>$GOLDR_i = \alpha_0 + \alpha_1 GOLDR_{i-1} + \alpha_2 Sentiment_i + \alpha_3 Optimism_i + \alpha_4 Fear_i + \alpha_5 Joy_i + \epsilon_i$ $H_i = co_i + (i_i + R_{-1} + \dots + n_{-2}) \sum_{i=1}^{2} \dots + n_i H_i$   | is 1 if $\varepsilon_{t-1} < 0$ , ar<br>sample period con<br>etPsych Indices (<br>elations between '<br>e of the daily market-leve<br>daily market-leve  |
|   | SNTMENT_GOL OPTIMSM_GOL FEAR_GOL | 3.4210***<br>18.19  | 3.7443***<br>16.62                                       | <b>Notes:</b> This table reports the results of threshold GARCH (TGARCH) model from Zakoian (1994). We employ the following TGARCH (1, 1) model to investigate the effects of investor emotions on the gold returns volatility in both the univariate and multivariate analyses:<br>GOLDR <sub><i>i</i></sub> = $z_0 + z_1$ GOLDR <sub><i>i</i>-1 + <math>z_2</math>Sentiment<sub><i>i</i></sub> + <math>z_3</math>Optimism<sub><i>i</i></sub> + <math>z_4</math>Fear<sub><i>i</i></sub> + <math>z_5</math>Joy<sub><i>i</i></sub> + <math>\varepsilon_i</math><br/><math>H_I = co + (n_I + R_{1,,n_n})\varepsilon_{2,+n_n}^2</math>, <math>+ z_3</math>, <math>H_I</math>, <math>+ z_4</math>Fear<sub><i>i</i></sub> + <math>z_5</math>Joy<sub><i>i</i></sub> + <math>\varepsilon_i</math></sub> | In this TGARCH model, the indicator function is 1 if $e_{L-1} < 0$ , and 0 otherwise. In this model, for positive lagged errors, the coefficient is just $\psi$ parameter, while the coefficient for negative error terms is $\psi$ - $\beta$ . The sample period comprised 2,610 trading days from January 1, 1998 to December 31, 2011. The emotion indicators' data in the table come from the Thomson Reuters MarketPsych Indices (TRNM), and the GOLD spot returns in the table are calculated based on GOLD spot last price data from Global Finance database. This table shows correlations between the investor emotions of gold and gold spot returns in both the univariate and multivariate TGARCH Models. Among the variables, GOLDR is the daily market-level gold optimism; FEAR_GOL is the daily market-level gold optimism; FEAR_GOL is the daily market-level gold fear; and JOY_GOL is the daily market-level gold joy. *,****Significant at 10, 5 and 1 percent levels, respectively <b>Source: J</b> anuary 1, 1998 to December 31, 2011   |
|   | Intercept \$                     | 0.4649***<br>16.92<br>0.0898***<br>4.83<br>0.0569<br>1.38                               | -0.0176<br>-0.39<br>0.6295***<br>8.97                    | table reports tl<br>estor emotions   | In this TGARCH model, the in<br>coefficient for negative error to<br>the table come from the Thom<br>Global Finance database. This<br>Models. Among the variables,<br>Models. respectively<br>levels. respectively<br><b>Source:</b> January 1, 1998 to D  |
| Table V.         Gold spot returns on investors' emotions |                                  | Sentiment<br>effect<br>Optimism<br>effect<br>Fear effect                                | Joy effect<br>Multiple<br>emotions'<br>effect            | Notes: This<br>effects of inv  | In this TGARCH n<br>coefficient for nega<br>the table come from<br>Global Finance dat<br>Models. Among th<br>market-level gold to<br>levels, respectively<br><b>Source:</b> January 1  |

The results support strong leverage effects, where negative shocks have larger effect on volatility of crude oil returns. When  $\varepsilon_{t-1}$  is negative, the total effects are given by  $(\psi + \beta)\varepsilon_{t-1}^2$ . One expects  $\beta$  to be positive for bad news, so the bad news would have larger impacts on conditional volatility. Since  $\psi > 0$ , the conditional volatility was increased more by the negative shocks than positive shocks at an equal size. This further supports that fear fueled by bad news amplifies conditional volatility, and in turn increases crude oil current return.

From Table V, optimism, joy and sentiment are statistical significantly and positively correlated with gold return in their univariate TGARCH regressions, while fear is insignificant. Again, it seems that gold-specific optimism and joy show quite similar sentimental effects on gold return. It seems that our findings, from the univariate emotion models, confirm Hirshleifer and Shumway's (2003) "sunlight effect" that investors in the joyful mood perform better in their investments. However, the joy significantly and negatively correlates with gold return by controlling for the sentiment effect in the multiple mean regression TGARCH emotion model. Interestingly, this finding suggests that the market reaction to the emotion of joy, in the condition of market sentiment being controlled, contradicts to Hirshleifer and Shumway's (2003) earlier hypothesis. The explanation is that the appraisal of an emotion is in effect when its sentiment effect is purged. Institutional investors would take the opportunity to arbitrage the overpriced gold caused by individual investors' joyful mood, in turn, to depress the gold price. Additionally, we find that the asymmetric parameters ( $\beta$  in model (2)) in gold TGARCH models are negative and significant in the four univariate regressions but not significant in the multiple TGARCH emotion model. Since  $\psi > 0$ , the conditional volatility was increased more from positive shocks than negative shocks at an equal size. The coefficients of the threshold ARCH terms suggest two opposite scenarios between gold and crude oil. The conditional volatility of gold is more sensitive to positive shocks than negative shocks, but the conditional volatility of crude oil is affected more by negative shocks than positive shocks.

Overall, we summarize that commodity-specific emotions, such as optimism, fear and joy, do not significantly influence commodity market index returns. However, commodity-specific sentiments significantly influence the contemporaneous market index returns. In the individual commodities' (crude oil and gold) TGARCH analyses, the empirical results support both a sentimental effect in univariate framework and appraisal effect in multivariate model when sentiment effect is controlled.

#### 4.2 Short-term predictability of emotions on commodity returns

This section tests the predictive power of sentiment and emotions on both the CRB commodity market index and crude oil and gold commodity returns for up to five days, consistent with the mainstream use of sentiment in predicting the next five days' returns (Tetlock, 2007; Garcia, 2013). Table VI presents the estimated daily parameters for the VAR (5) model (model (3)) with commodity-specific sentiment, optimism, fear, joy and CRB index returns. The table reports that the CRB market return is influenced by one-day lagged crude oil sentiment, optimism and joy; two-day lagged crude oil fear; three-day lagged crude oil optimism and gold joy; and five-day lagged crude oil optimism and gold optimism. However, the signs of coefficients of the predictors are not persistent throughout the five-day predicting time window. This indicates that individual commodity-specific emotions are not efficient in predicting the directional movements of commodity market index returns, similar to the pattern that individual stock sentiments are not reliable in predicting stock market index movements. So, more evidence is required on short-term predictability of emotions on individual commodities' (crude oil and gold) markets. Additionally, Figure 2 shows plots of the impulse response functions of the return on the commodity market due to emotion measures. The impulse responses are plotted for the increasing lag lengths for a push to the market return.

| RBF<br>9,2  | CRBR      | -0.0442***<br>-1.97<br>-1.97<br>-0.653<br>-0.67<br>2.16015*<br>1.42774<br>0.62<br>-4.87106<br>-1.35<br>-0.3341<br>-1.12<br>-1.12<br>-1.12<br>-1.12<br>-1.12<br>-1.12<br>-1.2818<br>-1.69<br>-1.69<br>-1.69<br>-1.2818<br>-0.34<br>4.18877<br>0.81<br>0.81<br>0.81<br>0.81<br>0.81<br>0.81<br>0.81<br>0.81   |
|---|-----------|---|
| 160   | Parameter | 0.02676 CRBR( $t-5$ )<br>1.16<br>0.42767 SNTMENT_CRU( $t-5$ )<br>1.58<br>1.7862 OPTIMSM_CRU( $t-5$ )<br>1.47<br>1.72862 OPTIMSM_CRU( $t-5$ )<br>0.71<br>0.445 JOY_CRU( $t-5$ )<br>0.40<br>0.40<br>0.35454 OPTIMSM_GOL( $t-5$ )<br>0.13<br>0.12822 SNTMENT_GOL( $t-5$ )<br>0.3469 OPTIMSM_GOL( $t-5$ )<br>0.26<br>0.27<br>3.47969 JOY_GOL( $t-5$ )<br>0.26<br>0.27<br>0.27<br>0.27<br>0.26<br>0.26<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.26<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.26<br>0.27<br>0.27<br>0.26<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27<br>0.27   |
|   | CRBR      | -0.02676<br>-1.16<br>0.42767<br>1.58<br>1.58<br>1.58<br>1.72862<br>1.69384<br>0.71<br>0.47445<br>0.13<br>0.13<br>0.13<br>0.7445<br>-0.25454<br>-0.2648<br>-0.2648<br>-0.2699<br>3.47969<br>-0.72<br>3.47969<br>-0.72<br>3.47969<br>-0.72<br>3.47969<br>-0.72<br>8<br>6<br>montional i<br>holices (Tl<br>secondal i<br>holices (Tl  |
|   | Parameter | CRBR(t-4)<br>SNTMENT_CRU(t-4)<br>OPTIMSM_CRU(t-4)<br>FEAR_CRU(t-4)<br>JOY_CRU(t-4)<br>SNTMENT_GOL(t-4)<br>SNTMENT_GOL(t-4)<br>OPTIMSM_GOL(t-4)<br>OPTIMSM_GOL(t-4)<br>JOY_GOL(t-4)<br>JOY_GOL(t-4)<br>Mexterb'sych<br>dex returns on investor<br>dex returns on investor<br>devel crude oil sentimenta<br>evel crude oil sentimenta<br>level crude oil sentimenta<br>fevel gold fear; and JO  |
|   | CRBR      | 0.03985*<br>1.73<br>-0.07068<br>-0.26<br>2.45433**5<br>2.45433**5<br>-0.26<br>-0.3679<br>-0.31679<br>-0.31679<br>-0.31679<br>-0.31679<br>-1.00<br>0.66122<br>0.66122<br>0.66122<br>0.67403<br>1.23<br>9.89728*<br>1.23<br>9.89728*<br>1.23<br>0.697228*<br>1.23<br>0.69122<br>0.6122<br>0.6122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.61122<br>0.612  |
|   | Parameter |   |
|   | CRBR      | -0.0168<br>-0.72<br>-0.73<br>-0.04301<br>-0.16<br>-1.14<br>-1.14<br>-1.16<br>-1.26<br>2.62233<br>0.71<br>-0.10166<br>-0.32<br>-0.32<br>-0.46525<br>-0.34<br>-0.24<br>-0.24<br>-0.24<br>-0.24<br>-0.24<br>-0.24<br>-0.24<br>-0.24<br>-0.26<br>-0.32<br>-0.26<br>-0.32<br>-0.26<br>-0.32<br>-0.26<br>-0.32<br>-0.26<br>-0.32<br>-0.26<br>-0.32<br>-0.26<br>-0.32<br>-0.26<br>-0.32<br>-0.26<br>-0.32<br>-0.26<br>-0.32<br>-0.26<br>-0.32<br>-0.26<br>-0.32<br>-0.26<br>-0.32<br>-0.26<br>-0.32<br>-0.26<br>-0.32<br>-0.26<br>-0.26<br>-0.32<br>-0.26<br>-0.22<br>-0.26<br>-0.32<br>-0.26<br>-0.32<br>-0.26<br>-0.22<br>-0.26<br>-0.22<br>-0.26<br>-0.22<br>-0.26<br>-0.22<br>-0.26<br>-0.22<br>-0.26<br>-0.22<br>-0.26<br>-0.22<br>-0.26<br>-0.22<br>-0.22<br>-0.26<br>-0.22<br>-0.26<br>-0.22<br>-0.26<br>-0.22<br>-0.26<br>-0.22<br>-0.26<br>-0.22<br>-0.26<br>-0.22<br>-0.22<br>-0.26<br>-0.22<br>-0.22<br>-0.22<br>-0.22<br>-0.22<br>-0.22<br>-0.22<br>-0.22<br>-0.22<br>-0.22<br>-0.22<br>-0.22<br>-0.22<br>-0.22<br>-0.22<br>-0.22<br>-0.22<br>-0.22<br>-0.22<br>-0.22<br>-0.22<br>-0.22<br>-0.22<br>-0.22<br>-0.22<br>-0.22<br>-0.26<br>-0.22<br>-0.26<br>-0.22<br>-0.26<br>-0.22<br>-0.26<br>-0.22<br>-0.26<br>-0.22<br>-0.26<br>-0.22<br>-0.26<br>-0.22<br>-0.26<br>-0.26<br>-0.26<br>-0.26<br>-0.26<br>-0.26<br>-0.26<br>-0.26<br>-0.26<br>-0.26<br>-0.26<br>-0.26<br>-0.26<br>-0.26<br>-0.26<br>-0.26<br>-0.22<br>-0.26<br>-0.26<br>-0.26<br>-0.26<br>-0.26<br>-0.26<br>-0.26<br>-0.26<br>-0.26<br>-0.26<br>-0.26<br>-0.26<br>-0.26<br>-0.26<br>-0.26<br>-0.26<br>-0.26<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06<br>-0.06 |
|   | Parameter | <ul> <li>22** CRBR(<i>t</i>-2)</li> <li>22** CRBR(<i>t</i>-2)</li> <li>28* SNTMENT_CRU(<i>t</i>-2)</li> <li>1** OPTIMSM_CRU(<i>t</i>-2)</li> <li>54* JOY_CRU(<i>t</i>-2)</li> <li>54* JOY_CRU(<i>t</i>-2)</li> <li>55 OPTIMSM_GOL(<i>t</i>-2)</li> <li>25 OPTIMSM_GOL(<i>t</i>-2)</li> <li>26 OPTIMSM_GOL(<i>t</i>-2)</li> <li>274 FEAR_GOL(<i>t</i>-2)</li> <li>28 JOY_GOL(<i>t</i>-2)</li> <li>29 JOY_GOL(<i>t</i>-2)</li> <li>2011. The emnoton indicat reactions of vector autoregressive esults of vector esults esults</li></ul>  |
|   | CRBR      | -0.04592***<br>-0.04592***<br>-2.11<br>0.51328*<br>-2.13<br>-2.13<br>-2.13<br>-2.13<br>-0.06379<br>-0.06438<br>-0.06438<br>-0.06438<br>-0.06438<br>-0.06438<br>-0.06438<br>-0.06438<br>-0.06438<br>-0.06438<br>-0.06438<br>-0.06438<br>-0.06438<br>-0.06438<br>-0.06438<br>-0.06438<br>-0.06438<br>-0.021<br>0.48825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38825<br>0.38855<br>0.38855<br>0.388555<br>0.38855555555555555555555555555555555555  |
| <b>Table VI.</b><br>Predicting CRB index<br>returns using TRMI<br>commodities' emotions | Parameter | CRBR( $(r-1)$ ) $-0.045$ SNTMENT_CRU( $t-1$ ) $-2.11$ SNTMENT_CRU( $t-1$ ) $-2.486$ DPTIMSM_CRU( $t-1$ ) $-0.063$ $1.95$ $-0.004$ FEAR_CRU( $t-1$ ) $-0.063$ DY_CRU( $t-1$ ) $-0.063$ DY_CRU( $t-1$ ) $-0.064$ DY_CRU( $t-1$ ) $-0.064$ DY_CRU( $t-1$ ) $-0.26$ DY_CGOL( $t-1$ ) $-0.276$ DY_CGOL( $t-1$ ) $-2.772$ DAtes: The table reports the 101 $0.35$ Notes: The table reports the 150 meatry 1, 1998 to December $1.01$ Source: January 1, 1998 to December $5.200$ Source: January 1, 1998 to December $1.01$   |

The results of the VAR (5) model for crude oil and gold commodity returns are exhibited in Tables VII and VIII. Based on the t statistics from Tables VII and VIII, most commodity-specific emotions are capable of predicting the commodity returns for up to five days in individual commodity markets, such as crude oil and gold spot markets. Table VII reports that crude oil return is positively influenced by sentiment at the lag of one day, optimism at the lag of four and five days, and joy at the lag of three days; however, crude oil return is negatively influenced by

News and social media emotions

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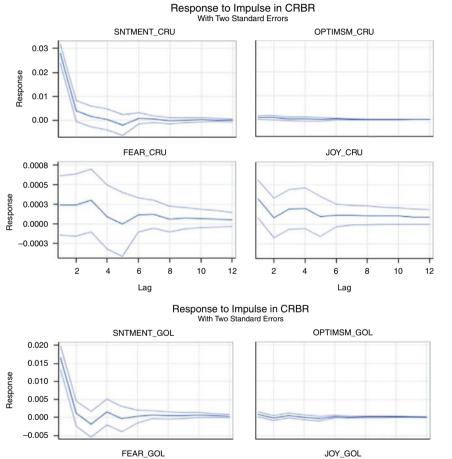


Figure 2. Response to impulse in CRB index returns

(continued)

12

0.0004 0.0002

0.0000 -0.0002

2

4

6

Lag

8

10

12

2

4

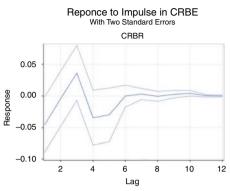
6

Lag

8

10

Response



**Notes:** This figure provides response to impulse of the CRB Index returns on commodity specific emotions to its 12-day lag. The sample period comprised 2,610 trading days from January 1, 1998 to December 31, 2011. The emotion indicators' data in the table come from the Thomson Reuters MarketPsych Indices (TRMI), and the CRB Index return in the table are calculated based on Thomson Reuters Core Commodity CRB Index last price data from Global Finance database. Among the variables, SNTMENT\_CRU is the daily market-level crude oil sentiment; OPTIMSM\_CRU is the daily market-level crude oil optimism; FEAR\_CRU is the daily market-level crude oil joy; SNTMENT\_GOL is the daily market-level gold sentiment; OPTIMSM\_GOL is the daily market-level gold fear; and JOY\_GOL is the daily market-level gold optimism; FEAR\_GOL is the log of the daily Thomson Reuters Core Commodity CRB Index returns

Source: January 1, 1998 to December 31, 2011

fear at the lag of one and three days. These findings suggest a sentimental carryover effect of market emotion in predicting future returns. Figure 3 shows plots of the impulse response functions of the return on the crude oil spot market due to emotion measures.

Table VIII presents gold return as negatively affected by the last four and five days' optimism and the previous day's fear. The findings support a sentimental carryover effect on fear but a behavioral risk hedging tendency on optimism. Figure 4 shows plots of the impulse response functions of the return on the gold spot market due to emotion measures.

Overall, we conclude that commodity-specific emotional variables are not reliable in predicting market composite index returns, but can be used to predict the next five days' commodity returns for individual commodities. The supported emotional carryover effects suggest that investors carry psychological feelings on a certain commodity into its future risk and return valuation. Further, the findings regarding the short-term predictability of emotion confirm that the valence-arousal approach (Feldman, 1995) is applicable in a collective market-level emotion research setting.

#### 5. Conclusion

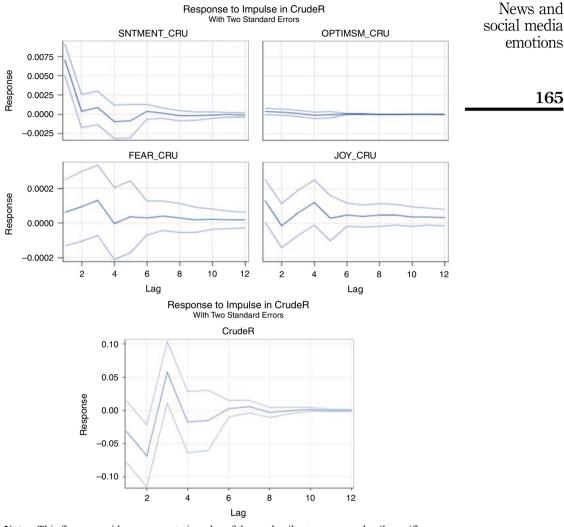
The empirical research examines the contemporaneous effect and predictive power of news and social media emotions in commodity returns. This paper contributes to the emotional finance literature in several important ways. First, the market-level emotion research investigates the effects of specific emotions (optimism, fear and joy) in commodity markets. The empirical evidence supports both the sentimental effect of emotion (valence-arousal framework) and the appraisal effect of emotion (cognitive appraisal theory) when sentiment is controlled. The evidence further enriches the emotion literatures from the perspective of

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Figure 2.

| CRUDER    | -0.01317<br>-0.58<br>-0.58<br>-0.84126<br>4.94347**<br>4.94347**<br>2.01<br>2.35798<br>0.49<br>-1.32945<br>-0.18   | y lag:<br>rom January<br>spot returns;<br>t-level crude   | News and<br>social media<br>emotions  |
|-----------|--|---|---|
| Parameter | 0.01849 CRUJDER(t-5)<br>0.79 0.80515 SNTMENT_CRU<br>0.80515 SNTMENT_CRU<br>1.38 (t-5)<br>0.38211**** OPTIMSM_CRU<br>(t-5)<br>2.58 FEAR_CRU(t-5)<br>1.42 FEAR_CRU(t-5)<br>0.89 JOY_CRU(t-5) | Notes: The table reports the results of vector autoregressive model estimates of the crude oil spot returns on investor emotional indicators to its five-day lag:<br>$Y_t = \lambda + \sum_{i=1}^5 \psi Y_{t-i} + \mathcal{E}_t$ where $Y_i$ is a vector that contains crude oil spot returns and investor emotions (sentiment, optimism, fear and joy). The sample period comprised 2,610 days from January 1, 1998 to December 31, 2011. The emotion indicators' data in the table come from the Thomson Reuters MarketPsych Indices (TRMI), and the crude oil spot returns in the table are calculated based on crude oil spot last price data from Global Finance database. Among the variables, CRUDER is the daily crude oil spot returns; SNTMENT_CRU is the daily market-level crude oil sort. *,**,***Significant at 10, 5 and 1 percent levels, respectively Source: January 1, 1998 to December 31, 2011 | 163   |
| CRUDER    | $\begin{array}{c} -0.01849 \\ -0.79 \\ 0.80515 \\ 0.80515 \\ 1.38 \\ 6.38621 **** \\ 7.1882 \\ 7.1882 \\ 1.42 \\ -0.89 \end{array}$  | emotional ind<br>mple period co<br>ces (TRMI), an<br>CR is the log of<br>sm; FEAR_CR  |   |
| Parameter | 0.05139** CRUDER(t-4)<br>2.19<br>-0.56948 SNTMENT_CRU<br>-0.98 (t-4)<br>4.03706 OPTIMSM_CRU<br>1.63<br>1.63<br>-10.72672** FEAR_CRU(t-4)<br>-2.12<br>14.93526* JOY_CRU(t-4)<br>1.92        | : returns on investor<br>fear and joy). The sau<br>rs MarketPsych Indi<br>he variables, CRUDF<br>evel crude oil optimi<br>levels, respectively  |   |
| CRUDER    | 0.05139***<br>2.19<br>-0.56948<br>-0.98<br>4.03706<br>1.63<br>-10.72672**<br>-2.12<br>1.4.93526*<br>1.92   | rrude oil spot<br>$Y_{i-i} + \mathcal{E}_i$<br>it, optimism, i<br>tomson Reute<br>use. Among the<br>laily market-laily market-laily market-laily market-laily and the<br>hard 1 percent   |   |
| Parameter | CRUDER(t-3)<br>SNTMENT_CRU<br>(t-3)<br>OPTIMSM_CRU<br>(t-3)<br>FEAR_CRU(t-3)<br>JOY_CRU(t-3)   | lel estimates of the crude oil s<br>$Y_t = \lambda + \sum_{i=1}^5 \psi Y_{t-i} + \mathcal{E}_t$<br>remotions (sentiment, optimis<br>le come from the Thomson Ra<br>obal Finance database. Amor<br>TMSM_CRU is the daily marbignificant at 10, 5 and 1 perc  |   |
| CRUDER    | -0.08315***<br>-3.53<br>-3.53<br>0.32451<br>0.32497<br>-2.62497<br>-2.62497<br>-1.06<br>4.46256<br>0.88<br>0.6824<br>0.09  | egressive moc<br>egressive moc<br>as and investo<br>data from Gl<br>entiment; OP7<br>joy. *,**,****   |   |
| Parameter | CRUDER((-2)<br>SNTMENT_CRU<br>(t-2)<br>OPTIMSM_CRU(t<br>-2)<br>FEAR_CRU(t-2)<br>JOY_CRU(t-2)   | results of vector autor<br>ins crude oil spot return<br>The emotion indicators'<br>rrude oil spot last price<br>market-level crude oil<br>ecember 31, 2011  |   |
| CRUDER    |  | reports the re-<br>reports that contains<br>r 31, 2011. Th<br>I based on cru<br>s the daily m<br>is the daily m<br>is the daily ru  |   |
| Parameter | CRUDER(t-1)<br>SNTMENT_CRU<br>(t-1)<br>OPTIMSM_CRU<br>(t-1)<br>FEAR_CRU(t-1)<br>JOY_CRU (t-1)  | Notes: The table reports the where $Y_i$ is a vector that contain 1, 1998 to December 31, 2011. It table are calculated based on control fear; JOY_CRU is the daily four fear; JOY_CRU is the daily source: January 1, 1998 to D  | Table VII.           Predicting crude oil           spot returns using           TRMI commodities'           emotions |

| RBF<br>9,2  | GOLDR<br>0.00394<br>0.17<br>0.05274<br>0.05274<br>0.017<br>-2.74131*<br>-1.92<br>-0.04407<br>-0.01<br>4.96959<br>0.93<br>0.93<br>0.93<br>0.93<br>in the table<br>in the table<br>is the daily  |
|---|--|
| 164   | Parameter<br>GOLDR( $t$ -5)<br>SNTMENT_GOL<br>( $t$ -5)<br>OPTIMSM_GOL<br>( $t$ -5)<br>FEAR_GOL( $t$ -5)<br>JOY_GOL( $t$ -5)<br>s to its five-day lag:<br>s to its five-day lag:<br>ised 2,610 days from<br>he gold spot returns<br>pot returns; SNTMEI<br>fear; and JOY_GOL   |
|   | GOLDR<br>0.01635<br>0.71<br>-0.1163<br>-0.1163<br>-2.63537*<br>-2.63537*<br>-2.63537*<br>-2.63537*<br>-0.33<br>-0.33<br>-0.36<br>0.16<br>mal indicators<br>nal indicators<br>indicators<br>reviod compri<br>TRMI), and th<br>revelevel gold sp<br>ket-level gold sp  |
|   | GOLDR     Parameter       0.00262     GOLDR( $t-4$ )       0.11     0.03196       SNTMENT_GOL       -0.03196     SNTMENT_GOL       0.01 $(t-4)$ 0.94036     OPTIMSM_GOL       0.91665     FEAR_GOL( $t-4$ )       0.23 $(t-4)$ 0.23 $0.91665$ 7.37307     JOY_GOL( $t-4$ )       1.35     JOY_GOL( $t-4$ )       1.35     supple p       sm, fear and joy). The sample p       Reuters MarketPsych Indices (fiables, GOLDR is the log of the is)       a; FEAR_GOL is the daily mark   |
|   | GOLDR           0.00262           0.11           -0.03196           0.11           -0.03196           0.94036           0.94036           0.94036           0.94036           0.94036           0.94036           0.94036           0.94036           0.94036           0.94036           0.94036           0.94036           0.94036           0.94036           0.931665           0.931665           0.931665           0.23           0.24           0.25           0.25           0.23           0.23  |
|   | ParameterCOLDRParameterCOLDRParameterCOLDRParameterCOLDRParameterCOLDRGOLDR(I-1) $-002484$ GOLDR(I-2) $000471$ GOLDR(I-3) $000282$ GOLDR(I-4) $00155$ GOLDR(I-5) $000394$ SNTMENT_GOL $-011333$ SNTMENT_GOL $-011333$ SNTMENT_GOL $0.01733$ $0.01733$ $0.00274$ SNTMENT_GOL $-011333$ SNTMENT_GOL $0.01396$ SNTMENT_GOL $0.01733$ $0.02714$ $(i-1)$ $-0.033$ $0.036$ $0.77MSNLGOL_{i-2}$ $0.3071$ $0.0771NSNLGOL_{i-2}$ $0.03714$ $(i-1)$ $-0.33$ $0.77MSNLGOL_{i-2}$ $0.3071$ $0.771NSNLGOL_{i-2}$ $0.04407$ $(i-1)$ $-0.33$ $0.77MSNLGOL_{i-2}$ $0.3071$ $0.771NSNLGOL_{i-2}$ $0.771318$ $(i-1)$ $-0.33$ $0.771NSNLGOL_{i-2}$ $0.365$ $0.771NSNLGOL_{i-2}$ $0.04407$ $(i-1)$ $1.07$ $0.23$ $0.776OL(i-2)$ $0.23317$ $0.7760L(i-5)$ $1.963577$ $(i-1)$ $1.07$ $0.23$ $0.75GOL(i-2)$ $0.233777$ $0.75GOL(i-5)$ $1.9635777$ $(i-1)$ $1.07$ $0.23377777777777777777777777777777777777$   |
|   | GOLDR<br>0.00471<br>0.20<br>0.1289<br>0.36<br>0.3671<br>0.3682<br>0.366<br>5.27787<br>0.96<br>5.27787<br>0.96<br>essive moda<br>serive modaly<br>in the table<br>ball Finance<br>sthe daily<br>percent lev   |
|   | ParameterGOLDRParameterGOLDR(t-1) $-0.02484$ GOLDR(t-2) $0.00471$ GOLDR(t-3)GOLDR(t-1) $-0.02484$ GOLDR(t-2) $0.00471$ GOLDR(t-3)SNTMENT_GOL $-0.11533$ SNTMENT_GOL(t-2) $0.20$ $3.036$ C(-1) $-0.33$ $0.20$ $0.3071$ $0.071MSM_GOI$ C(-1) $-0.33$ $0.20$ $0.366$ $0.71MSM_GOI$ C(-1) $-0.33$ $0.36$ $0.201$ $0.00471$ C(-1) $1.07$ $0.33$ $0.36$ $0.201$ C(-1) $1.07$ $0.33$ $0.20$ $0.366$ C(t-1) $1.07$ $0.20$ $0.201$ $0.201$ C(t-1) $1.07$ $0.21$ $0.201(t-2)$ $0.20$ COL(t-1) $2.50123$ $10Y_GOL(t-2)$ $0.20$ $0.20$ OV_GOL(t-1) $2.50123$ $10Y_GOL(t-2)$ $0.20$ $0.20$ OV_GOL(t-1) $2.50123$ $10Y_GOL(t-2)$ $5.27787$ $10Y_GOL(t-3)$ OV_GOL(t-1) $2.50123$ $10Y_GOL(t-2)$ $5.27787$ $10Y_GOL(t-3)$ OV_GOL(t-1) $2.50123$ $10Y_GOL(t-2)$ $5.27787$ $10Y_GOL(t-3)$ OV_SOLD(t-1) $2.50123$ $10Y_GOL(t-2)$ $5.27787$ $10Y_GOL(t-3)$ OV_SOLD(t-1) $2.50123$ $10Y_GOL(t-2)$ $5.27787$ $10Y_GOL(t-3)$ OV_SOLD(t-1) $2.50123$ $10Y_GOL(t-2)$ $5.7787$ $10Y_GOL(t-3)$ OV_SOLD(t-1) $2.50123$ $10Y_GOL(t-2)$ $5.7787$ $10Y_GOL(t-3)$ OV_SOLD(t-1) $2.50123$ $10Y_GOL(t-2)$ $5.7787$ |
|   | GOLDR<br>-0.02484<br>-1.16<br>-0.11533<br>-0.11533<br>-0.33<br>1.52346<br>1.07<br>-8.23212***<br>-2.17<br>-2.17<br>-2.17<br>2.50123<br>0.47<br>eports the re<br>eports the re<br>don gold spol<br>sentin<br>oy. ************************************   |
| Table VIII.         Predicting gold spot         returns using TRMI         commodities' emotions | ParameterGOLDRParameterGOLDR( $t-1$ ) $-0.02484$ GOLDR( $t-2$ )GOLDR( $t-1$ ) $-0.02484$ GOLDR( $t-2$ )SNTMENT_GOL $-0.11533$ SNTMENT_G $(t-1)$ $-0.333$ OPTIMSM_G $(t-1)$ $-0.333$ OPTIMSM_G $(t-1)$ $-0.333$ OPTIMSM_G $(t-1)$ $1.07$ $-0.333$ OPTMSM_GOL $1.52346$ OPTIMSM_G $(t-1)$ $1.07$ $-0.333$ OPTMSM_GOL( $t-1$ ) $-2.17$ JOY_GOL( $t-1$ ) $2.50123$ JOY_GOL( $t-2$ JOY_GOL( $t-1$ ) $2.50123$ JOY_GOL( $t-2$ JOY_GOL( $t-1$ ) $0.47$ Notes: The table reports the results of vector awhere $Y_i$ is a vector that contains gold spot retu1998 to December 31, 2011. The emotion indicattare calculated based on gold spot last price datathe daily market-level gold joy. *,*****Significant at 10,market-level gold joy. *,*****Significant at 10,Source: January 1, 1998 to December 31, 2011.  |



**Notes:** This figure provides response to impulse of the crude oil returns on crude oil specific emotions to its 12-day lag. The sample period comprised 2,610 trading days from January 1, 1998 to December 31, 2011. The emotion indicators' data in the table come from the Thomson Reuters MarketPsych Indices (TRMI), and the crude oil return in the table are calculated based on the crude oil last price data from Global Finance database. Among the variables, SNTMENT CRU is the daily market-level crude oil sentiment; OPTIMSM CRU is the daily market-level crude oil optimism; FEAR CRU is the daily market-level crude oil fear; JOY CRU is the daily market-level crude oil joy; and CRUDER is the log of the daily crude oil Spot Returns Source: January 1, 1998 to December 31, 2011

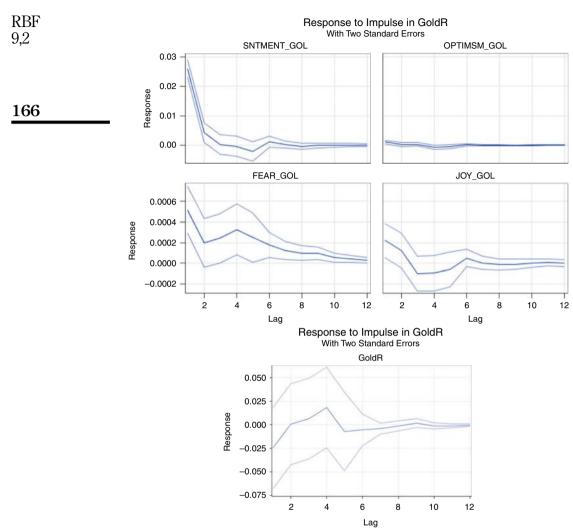
Figure 3. Response to impulse in crude oil spot returns

News and

emotions

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experimental research of individual emotions to the empirical study of market emotions. Second, this work extends the investors' sentiment study to the study of multiple specific emotions. Comparing to the previous studies of news sentiment on commodity returns (Borovkova, 2011; Borovkova and Mahakena, 2015; Smales, 2014), this research



**Notes:** This figure provides response to impulse of the gold returns on Gold specific emotions to its 12-day lag. The sample period comprised 2,610 trading days from January 1, 1998 to December 31, 2011. The emotion indicators' data in the table come from the Thomson Reuters MarketPsych Indices (TRMI), and the gold return in the table are calculated based on the gold last price data from Global Finance database. Among the variables, SNTMENT\_GOL is the daily market-level gold sentiment; OPTIMSM\_GOL is the daily market-level gold optimism; FEAR\_GOL is the daily market-level Gold fear; and JOY\_GOL is the daily market-level gold joy; and GOLDR is the log of the daily gold Spot Returns **Source:** January 1, 1998 to December 31, 2011

provides more empirical evidences about the influence of news and social media-based emotions (optimism, fear and joy) in commodity markets. Third, this research integrates news and social media emotion indices of commodities from TRMI into media-based research. While most of the prior textual analysis studies of media contents exclusively rely

Figure 4. Response to impulse in gold spot returns on a single source, TRMI emotion indices are constructed on a collection of media sources that cover more than two million news articles and social media posts daily (Peterson, 2013). The all-encompassed media approach helps to cancel out clamoring opinions and rumors from some unreliable sources.

The findings of this research also provide risk management implications, specifically highlighting the value of media-based emotion in reflecting and forecasting commodity price changes. Researchers and institutional investors should pay more attention to the valuable information contained in media-based information. Based on media-based emotion data, institutional investors are able to construct strategies or use financial futures to hedge against the emotion-based bias in commodity pricing. Furthermore, companies should consider to deploy real-time surveillance and big-data analytics, in turn, to monitor and respond quickly to the messages of high-arousal emotions, and to take corrective actions to mitigate the potential adverse effects of high-arousal emotions.

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#### Further reading

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