

Aug 14th, 9:00 AM - 10:15 AM

## What Factors Affect General Aviation Pilot Adoption of Electronic Flight Bags?

Troy E. Techau  
*Embry-Riddle Aeronautical University*, techaut@my.erau.edu

Follow this and additional works at: <https://commons.erau.edu/ntas>



Part of the [Curriculum and Instruction Commons](#), [Experimental Analysis of Behavior Commons](#), and the [Marketing Commons](#)

---

Techau, Troy E., "What Factors Affect General Aviation Pilot Adoption of Electronic Flight Bags?" (2017). *National Training Aircraft Symposium (NTAS)*. 4.  
<https://commons.erau.edu/ntas/2017/presentations/4>

This Presentation is brought to you for free and open access by the Conferences at Scholarly Commons. It has been accepted for inclusion in National Training Aircraft Symposium (NTAS) by an authorized administrator of Scholarly Commons. For more information, please contact [commons@erau.edu](mailto:commons@erau.edu).

*Understanding the Factors  
Affecting General Aviation Pilot  
Adoption of Electronic Flight Bag  
(EFB) Technology*

Troy E. Techau

August 14<sup>th</sup> 2017



PhD in Aviation  
*Aviation Safety & Human Factors*

## *Agenda*

- *Background of EFB Adoption*
- *Basics of Technology Acceptance*
- *Researching Acceptance of EFBs*
- *Implications for Flight Training*



# EFBs – A Significant Capability

- EFBs = most categories and types of operation
- Support many functions (charts, weather, traffic, etc.)
- CPDLC and more to come



Reproduced from <http://www.avidyne.com/products/ifd/ifd100.html>



Reproduced from <https://outback.casa.gov.au/episode-10/electronic-flight-bags>

# EFBs – Not Adopted by All Pilots

- Ohme (2014) showed 21% of pilots chose not to use EFBs
- Lytle (2015) documented pilot comments on EFBs:
  - ✓ Likes:
    - Improved functionality (zoom, highlight, night visibility)
    - Consolidation of resources (all in one place)
    - Improved efficiency (speed of access, updating)
  - ✓ Dislikes:
    - Poor training (“trial and error” fielding approach)
    - EFB limitations (processor speed, hardware issues)
    - Regulatory limitations (capabilities available – not allowed)

# Why Does Pilot Acceptance Vary?

- Is EFB adoption affected by:
  - ✓ ease of use?
  - ✓ availability of training?
  - ✓ cost factors?
  - ✓ expected utility?
  - ✓ social factors?
- Are there differences in pilot adoption of EFBs due to:
  - ✓ age?
  - ✓ gender?
  - ✓ tablet computer experience?

## *Agenda*

- *Background of EFB Adoption*
- *Basics of Technology Acceptance*
- *Researching Acceptance of EFBs*
- *Implications for Flight Training*



# Researching Technology Adoption

**DOI**

Diffusion of Innovations  
Rogers (1962)

**TRA**

Theory of Reasoned Action  
Fischbein & Ajzen (1975)

**TAM**

Technology Acceptance Model  
Davis (1986)

**TPB**

Theory of Planned Behavior  
Ajzen (1991)

**UTAUT**

Unified Theory of Acceptance and Use of Technology  
Venkatesh, Morris, Davis, & Davis (2003)



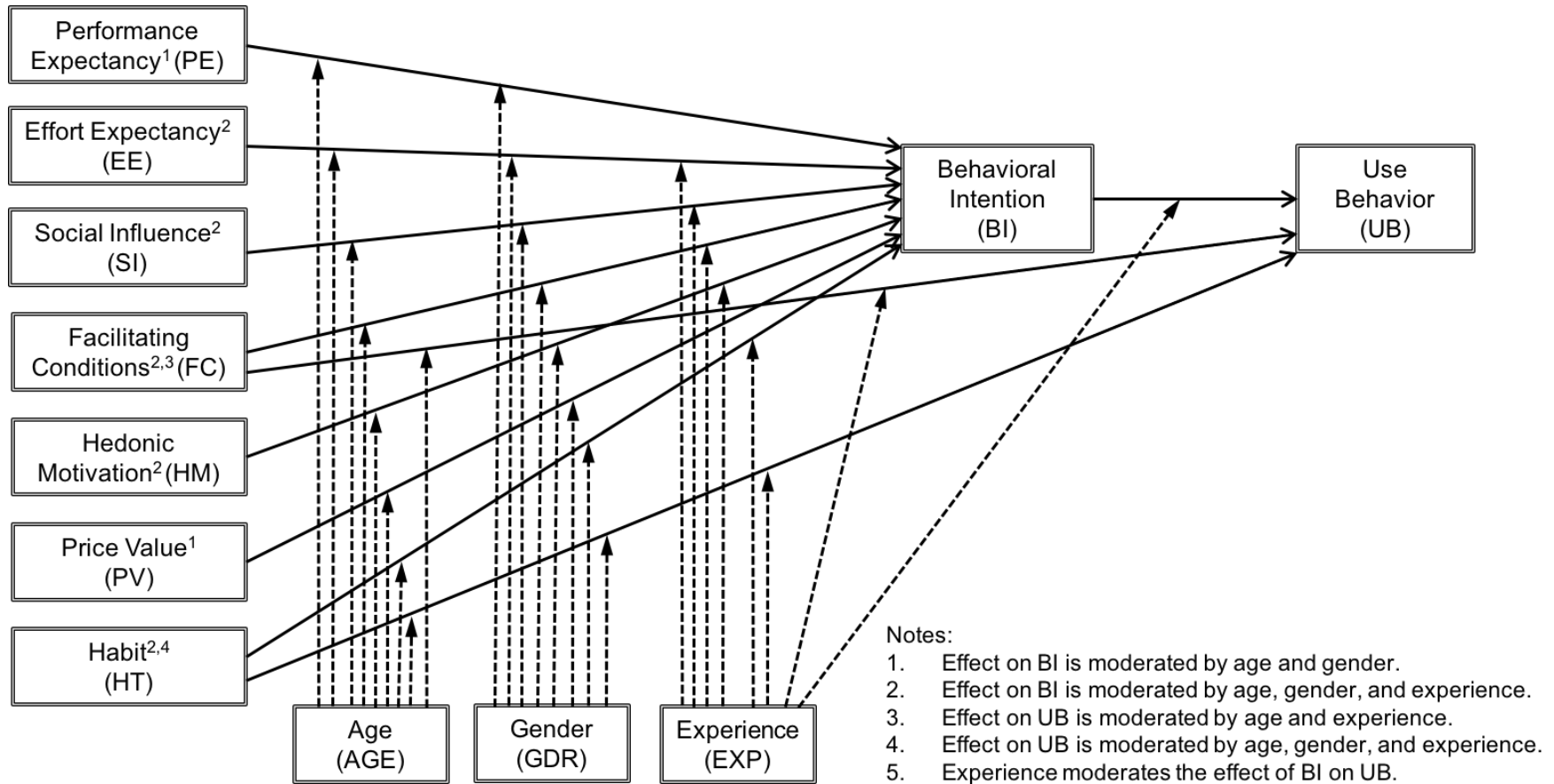
# UTAUT2 = Consumer Oriented UTAUT

- Unified Theory of Acceptance and Use of Technology (UTAUT2) (Venkatesh, Thong, & Xu, 2012)
- Exogenous Factors
  - ✓ *Performance Expectancy* - does the system help me perform?
  - ✓ *Effort Expectancy* – how easy is it to use the system?
  - ✓ *Social Influence* – do others think I should use the system?
  - ✓ *Facilitating Conditions* – is there a system support infrastructure?
  - ✓ *Hedonic Motivation* – is the system fun to use?
  - ✓ *Price Value* – is the system worth the cost?
  - ✓ *Habit* – do I use the system as automatically based on learning?

# Behavioral Factors and Moderators

- Behavioral Factors
  - ✓ *Behavioral Intention*
  - ✓ *Actual Use Behavior*
- Moderators:
  - ✓ Age
  - ✓ Gender
  - ✓ Experience (with the target technology system)

# UTAUT2 Structural Model



## *Agenda*

- *Background of EFB Adoption*
- *Basics of Technology Acceptance*
- *Researching Acceptance of EFBs*
- *Implications for Flight Training*



# Research Design

- Quantitative non-experimental research design:
  - ✓ survey data collection
  - ✓ structural equation modeling (SEM) analysis
- UTAUT2 survey instrument adapted for EFBs
- Focus on general aviation (GA) pilots
  - ✓ researcher interest
  - ✓ most closely represent consumer-oriented decision-making regarding EFB at the individual level

# UTAUT2 Results – Other Technologies

Author	Technology Studied	Year	Significant Correlation to BI or UB Observed							Moderating Effect Observed		
			PE	EE	SI	FC	HIM	PV	HT	Age	Gender	Experience
Devine	Nurse Use of Social Media	2015	X	X	X	X	X	X	X	X		X
Bryant	Graduate Student Academic Use of Multi-modal Tablets	2016	X	X	X	X	X	X	X		X	X
Koman	Baby Boomer Acceptance and Use of Mobile Device Cyber-Security	2016	X	X	X	X	X	X	X		N/A	N/A
Francis	Physician Acceptance of Data from Patient Self-Monitoring Devices	2016	X		X		X	X		X		X
Salinas Segura	Google Glass as a Pervasive Information System (PIS) (*modified)	2015	X	X	X		X	X	N/A	N/A	N/A	N/A

## *Agenda*

- *Background of EFB Adoption*
- *Basics of Technology Acceptance*
- *Researching Acceptance of EFBs*
- *Implications for Flight Training*



# Implications for Flight Training (1)

- Support for a given factor could influence training design:
  - ✓ A strong correlation (+ or -)  
= factor may influence *behavioral intention or use behavior*
  - ✓ No or minimal correlation  
= factor unlikely to influence behavioral intention and use behavior
- Example:
  - ✓ If *facilitating conditions* is supported as a factor:
    - trainers might ensure user support for EFBs is readily available (classes, manuals, online tutorials, etc...)



# Implications for Flight Training (2)

- If age, gender, or experience are supported as moderators:
  - ✓ The moderator influences the relationship between a factor and *behavioral intention or use behavior*
- Examples:
  - ✓ If *age* moderates the relationship of *effort expectancy* on *behavioral intention*:
    - trainers might consider a student's age as relevant to how instructional material is presented
  - ✓ If *experience* moderates the relationship of *effort expectancy* on *behavioral intention*:
    - trainers might seek to increase exposure to tablet technology

# References

- Ajzen, I. (1991). The theory of planned behavior. *Organizational Behavior and Human Decision Processes*, 50(2), 179-211. doi:10.1016/0749-5978(91)90020-T
- Bryant, E. C., Jr. (2016). *Graduate student perceptions of multi-modal tablet use in academic environments* (Doctoral dissertation). Retrieved from <http://search.proquest.com.ezproxy.libproxy.db.erau.edu/docview/1794655833?accountid=27203>
- Davis F. D. *A technology acceptance model for empirically testing new end-user information systems: theory and results*. Doctoral dissertation. Cambridge, MA: Massachusetts Institute of Technology; 1986.
- Devine, D. A. (2015). *Assessment of nurse faculty's acceptance and intent to use social media using the unified theory of acceptance and use of technology 2 model* (Doctoral dissertation). Retrieved from <http://search.proquest.com.ezproxy.libproxy.db.erau.edu/docview/1682482940?accountid=27203>
- Francis, R. P. (2016). *Physician's acceptance of data from patient self-monitoring devices* (Doctoral dissertation). Retrieved from <http://search.proquest.com.ezproxy.libproxy.db.erau.edu/docview/1823238563?accountid=27203>
- Fishbein, M., & Ajzen, I. (1975). *Belief, Attitude, Intention, and Behavior: An Introduction to Theory and Research*. Reading, MA: Addison-Wesley. Retrieved from <http://people.umass.edu/ajzen/f&a1975.html>
- Koman, V. P. (2016). *Age and the acceptance and use of cyber-security: A quantitative survey of U.S. baby boomer mobile-device security practices* (Doctoral dissertation). Retrieved from <http://search.proquest.com.ezproxy.libproxy.db.erau.edu/docview/1777347121?accountid=27203>
- Lytle, D. (2015). *Pilot perception of electronic flight bags at part 121 air carriers* (Graduate thesis). Retrieved from <http://search.proquest.com.ezproxy.libproxy.db.erau.edu/docview/1760171664?accountid=27203>
- Ohme, M. (2014). Use of Tablet Computers as Electronic Flight Bags in General Aviation. Available at: [http://commons.erau.edu/aircon/2014\\_Challenges\\_Facing\\_our\\_Industry/january-17-2014/37/](http://commons.erau.edu/aircon/2014_Challenges_Facing_our_Industry/january-17-2014/37/)
- Rogers, E. M. (1983). *Diffusion of innovations* (Third ed.). New York;London;: Free Press.
- Salinas Segura, A. and Thiesse, F. (2015). Extending UTAUT2 to Explore Pervasive Information Systems" (2015). *ECIS 2015 Completed Research Papers*. Paper 154. ISBN 978-3-00-050284-2 Retrieved from [http://aisel.aisnet.org/ecis2015\\_cr/154](http://aisel.aisnet.org/ecis2015_cr/154)
- Venkatesh, V., Morris, M. G., Davis, G. B., & Davis, F. D. (2003). User acceptance of information technology: Toward a unified view. *MIS Quarterly*, 27(3), 425-478.
- Venkatesh, V., Thong, J., & Xin, X. (2012). Consumer Acceptance and Use of Information Technology: Extending the Unified Theory of Acceptance and Use of Technology. *MIS Quarterly*, 36(1), 157-178. Retrieved from <http://ssrn.com/paper=2002388>

# *Questions?*

*For more information:*

*Troy E. Techau*

*techaut@my.erau.edu*

*(813) 766-2056*

