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Panel Session II - Sea Launch Overview BCSC Perspective

Malcom J. Philips
Boeing Commercial Space Company

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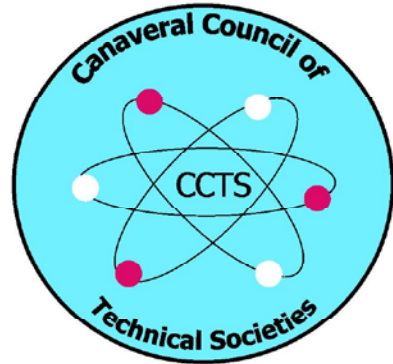
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SPACE VISIONS CONGRESS 2007

PANEL SESSION 2

**“SEA LAUNCH OVERVIEW BCSC PERSPECTIVE”
MALCOLM J. PHILIPS**



Sea Launch Overview BCSC Perspective

Malcolm J. Phillips
Manager, Mission Requirements & Interfaces
Boeing Commercial Space Company

Overview

- **Organization**
- **Key Sea Launch Elements**
- **Launch Campaign Flow**
- **Unique Characteristics of Commercial Launch Business and Sea Launch**



Sea Launch Company

Key Locations and Roles

Sea Launch Partner Locations



Sea Launch Company, LLC

- Sea Launch Company is a limited liability corporation with headquarters and Home Port in Long Beach, California
- Formed in April 1995, with first launch in March 1999
- Commercial Launch Services Provider

Sea Launch Contractor Team

Experienced Industry Leaders

Roles and Relationships



- *Boeing Commercial Space Company*
 - Home Port Operations
 - Payload Fairing & Adapter
 - Mission Integration
 - Mission & Range Operations



- *KB Yuzhnoye/PO Yuzhmash*
 - Zenit Rocket Production
 - Zenit Test & Integration
 - Mission Integration & Launch Support



- *Astrotech Space Operations*
 - Payload Processing Facility
 - Payload Support Services



- *RSC Energia*
 - Block DM Production
 - Block DM Test & Integration
 - Ground Processing Equipment
 - Mission Integration & Launch Support



- *Barber Moss Ship Management*
 - Launch Support Equipment & Support
 - Launch Support



- *KBTM*
 - Launch Vehicle Erector
 - Ground Processing Equipment
 - Launch Support

Sea Launch Company

Our Past and Momentum Forward...

- Sea Launch has successfully completed 22 missions to-date
 - 20 consecutive mission successes prior to NSS-8
- Successfully have flown or are integrating every major spacecraft platform



Sea Launch – 12th Year
Since Inception!

- Launch tempo
 - Successfully demonstrated six launches from June 03 to June 04
 - Three in 2003, four in 2004, four in 2005, five in 2006
- One of Industry's most proven heavy-lift vehicles

5

Sea Launch System

Salient Features for today's commercial customers

- Boeing quality oversight & integration
 - Ensures high reliability and mission assurance
 - Quarterly reviews conducted by Sea Launch at major contractors and subcontractors
- Processed in major metropolitan area – Long Beach, CA
 - Conveniently close to airports, immense supplier base, most US sat makers
 - Other launchers process in remote locations
 - Vessels never enter a foreign jurisdiction during a mission
- Compelling Value Proposition
 - Creative business terms and conditions
 - Low cost base a function of international sourcing, unique & efficient operations and good management



Sea Launch Company Facilities & Assets

Home Port Segment



- Systems integration
- Rocket segment processing
- Payload processing and encapsulation
- Pier and marine provisioning
- Support engineering
- Logistics support
- Rocket segment storage

Marine Segment

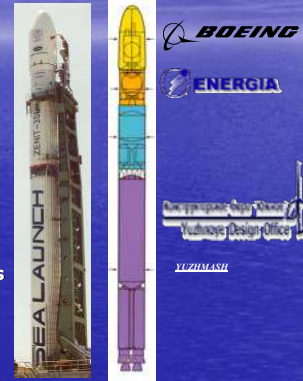


- Rocket integration and test
- Mission control
- Launch team accommodations
- Range support and helo operations



- Launch vehicle checkout
- Launch complex
- Launch vehicle fueling
- Launch vehicle transit

Rocket Segment



- Sea Launch Zenit rocket
- Sea Launch Block DM upper stage
- Payload accommodations

BCSC Payload Accommodations



- Produced in Seattle, Washington
- Graphite/epoxy fairing
- Shipped to Home Port by road
- Processed and integrated at Home Port



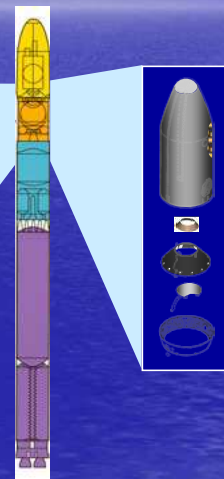
Booster Adapter



Encapsulated Payload



Graphite/epoxy Fairing



Typical Launch Campaign



Sea Launch Advantages

- *Proven launch system*
 - **Mature launch vehicle – no new upgrades or major changes planned**
- *Competitive Business Terms & Insurance Rates*
- *Schedule Assurance - Dedicated launch system*
 - No Co-passenger impacts
 - **Benign launch site weather, Onboard spares, No range conflicts & Robust launch system.**
- *US only personnel involved in spacecraft processing*
 - **Secure/Dedicated state-of-the art spacecraft processing facility**
- *Mission Management with Sea Launch/Boeing interface*
 - **Proven Mission Processes**
- *Insight and Oversight in Zenit-3SL and Payload Hardware*
 - **Insures high reliability and mission assurance**
 - **Quarterly reviews conducted by Sea Launch at major contractors and subcontractors**
- *Excess vehicle performance and equatorial launch site provides superior orbit and spacecraft lifetime expectations*
- *Veteran Leadership and Launch Support Personnel will insure mission objectives are met*



Unique Aspects of Commercial Launch Business

- Multiple Domestic & International Customers
- Schedule (Cash Flow) Driven
- Intense Competition, Cyclical Demand
- Reliability, Affordability & Flexibility are Key Discriminators

Unique Aspects of Sea Launch

- Compliant with U.S. ITAR Regulations
- Serial & Sequential, but Adaptable and Flexible
- International, "Virtual" Enterprise
- Small, Entrepreneurial, Dedicated Team

Sea Launch Mission Integration

- Mission Integration is a collaborative effort amongst the partners
 - Sea Launch, BCSC, RSC Energia, SDO Yuzhnoye
- Team Based, supported by matrixed organizations within each partner organization
 - Mission Team
 - Lead by Sea Launch Mission Manager, Supported directly by Mission Integrator (BCSC) and Payload Integration Manager (Sea Launch Operations), and indirectly by other Sea Launch, BCSC, and partner personnel
 - Responsible for:
 - Spacecraft requirements integration
 - ICD requirement definition and verification
 - Execution of program specific requirements
 - Program and customer coordination

Summary

- Unique, International Consortium Specifically Developed to Support Commercial Launch
- Experienced Team
- Proven Launch System Comprised of Pedigreed Components
- "Virtual", Team Based Integration Approach
- Best Value Solution for Commercial Launch Customers.



