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# Turning contention into collaboration: The role of collaborative networks in natural resource governance

Vanessa R. Levesque *University of New Hampshire, Durham*, Vanessa.Levesque@unh.edu

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Levesque, V., Calhoun, A., Bell, K. 2014. Turning contention into collaboration: The role of collaborative networks in natural resource governance. Association for Environmental Studies and Sciences. New York, NY.

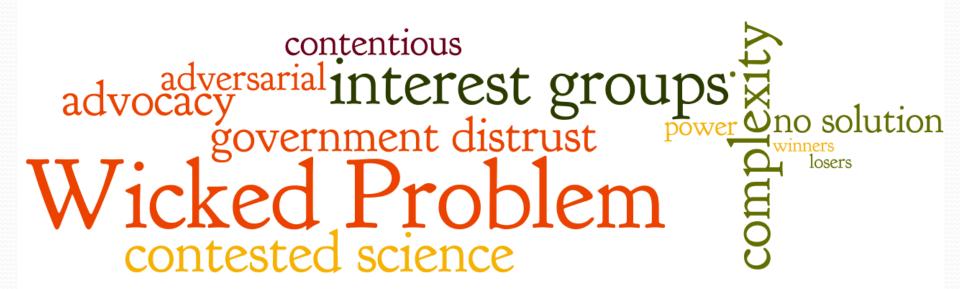
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# Turning contention into collaboration: The role of collaborative networks in natural resource governance

Vanessa Levesque

Aram Calhoun, Teresa Johnson, Kathleen P. Bell

Association of Environmental Studies & Sciences 6/13/2014



## **Collaborative Networks**



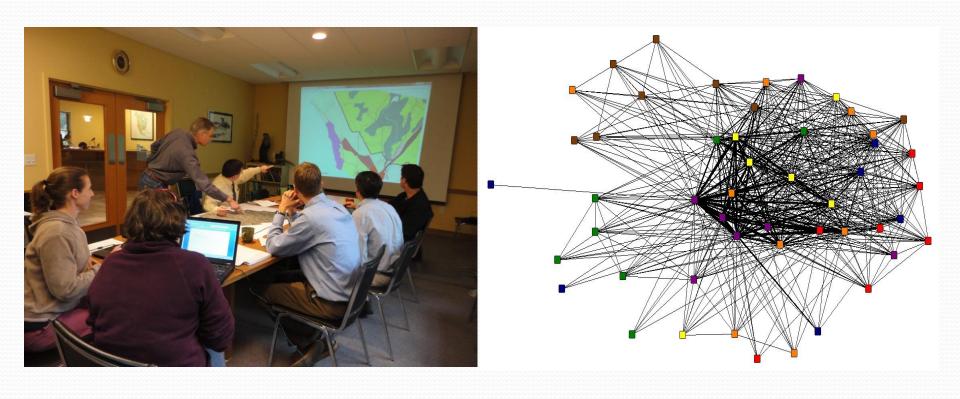
## **Collaborative Networks**



# Mixed Methods Approach

Case study

Network analysis



#### Case Context

#### Vernal pool regulations in Maine





Vernal pool: seasonal wetlands that provide fishless breeding habitat for amphibian indicator species

# Case Context

9

Vernal pool regul

LePage: Ease regulations that protect vernal Portland Press Merald A key tenet for the governor is reduction of policies that may impede January 19, 2011 LEWISTON — Gov. Paul LePage wants to relax state rules aimed at protecting vernal pools from development pools Speaking at a business forum Tuesday at the University of Southern Maine's Lewiston-Aubum at the University of Southern Maine's Lewiston-Aubum University of Southern Maine's Lewiston-Aubum at the University of Southern Maine's Lewiston-Aubum Maine's Lewiston-Aubum Maine's Lewiston-Aubum Maine's Lewiston-Aubum University of Southern Maine's Lewiston-Aubum Maine's Le Speaking at a business forum Tuesday at the University of Southern Maine's Lewiston-Aubum
Speaking at a business forum Tuesday at the University of Southern Maine's Lewiston-Aubum
Tuesday at the University of Souther development. By Tom Bell thell@pressherald.com Staff Writer development. and streamline state regulations.

#### Case Context

- Initial group of 6 met in 2010, grew to 52 by 2014
- Fed, state, town, developers, land trusts, university
- Developing a market-based, locally-tailored mechanism





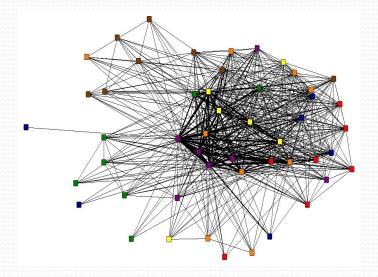
## Methods: Case Study

- Conducted 27 Interviews (2013)
- Attended 45 meetings (2010-2014)
- Collected documents, emails, press, web postings

All data analyzed in Nvivo
 for themes of power, trust & learning

## Methods: Network analysis

Look at network patterns at actor and network levels



- Network links based on who co-attended meetings
  - Data from same time period as interviews
    - Analyzed in UCINET

#### Collaboration & Power

Is power equalized? If so, how?

- Network exchange theory
- Status characteristics theory

(Agranoff, 2006; Ansell & Gash, 2008; Bodin & Crona, 2009; Bramwell & Sharman, 1999; Johnston et al., 2011; Walker et al. 2000)

#### **Collaboration & Power**

Is power equalized? If so, how?

Network measures

- Network exchange theory
- Status characteristics theory

- Central actors
- Brokerage positions

(Agranoff, 2006; Ansell & Gash, 2008; Bodin & Crona, 2009; Bramwell & Sharman, 1999; Johnston et al., 2011; Walker et al. 2000)

No actors stand out as most powerful

Position as reason for power

"(Army Corps rep) seems to play an important role but that's her institution - I mean she's the biggest regulatory hammer in the room."

- University rep

No actors stand out as most powerful

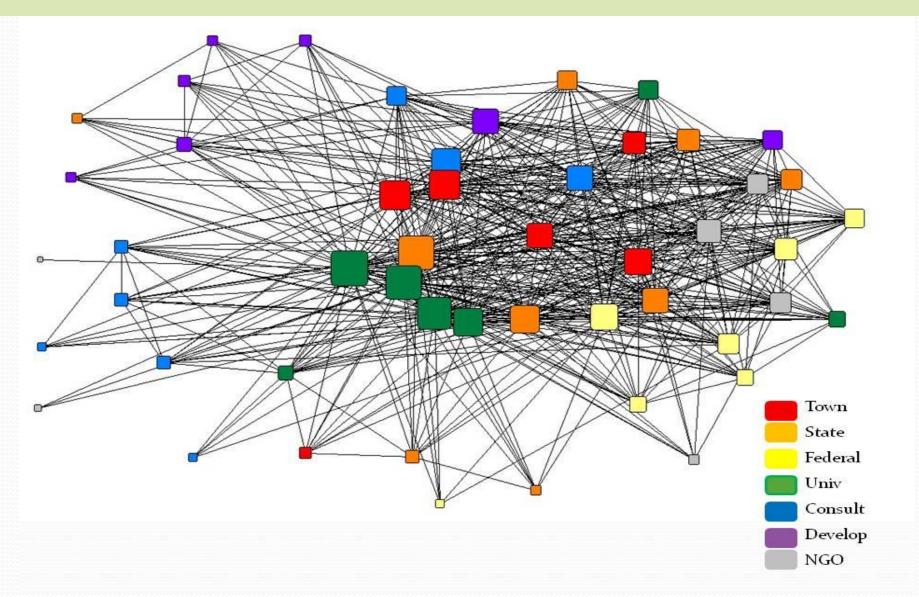
- Position as reason for power
- Status as reason for power

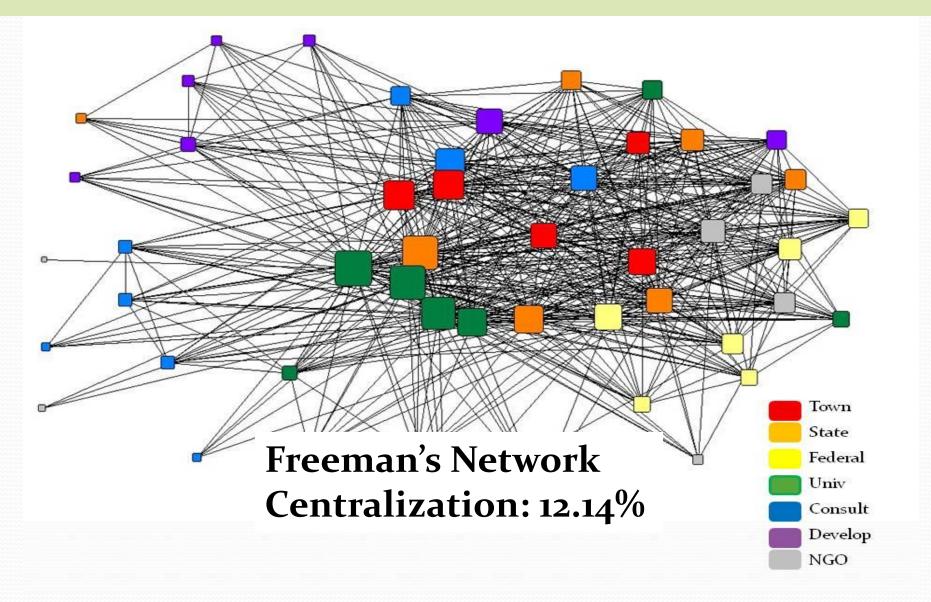
No actors stand out as most powerful

- Position as reason for power
- Status as reason for power

"(Town rep) is sort of the planning guru in the state of Maine. If we have a tool that he can promote, I think that would go a long way."

-State rep





# Summary of Results: Power

Power			
Theory	Qualitative	Network Analysis	
Network exchange	Some positions matter	Power is equalized Position not important	
Status characteristics	Prior & recent status more important	N/A	

#### **Collaboration & Trust**

Does trust develop? If so, how?

- Institutional rational choice theory
- Social psychology/Advocacy coalition framework

(Bodin, Crona, & Ernstson, 2006; Henry & Dietz, 2011; Leach & Sabatier, 2005; Lubell, 2007)

#### **Collaboration & Trust**

Does trust develop? If so, how?

Network measures

- Institutional rational choice theory
- Social psychology/Advocacy coalition framework

- Dense networks
- Homophily

(Bodin, Crona, & Ernstson, 2006; Henry & Dietz, 2011; Leach & Sabatier, 2005; Lubell, 2007)

#### Trust not a problem

• Institutional rational choice: recent & past experiences

"I don't really trust local governments to follow through with these things. Then again, I don't trust us or the State to follow through with (conservation) either. I haven't seen a good track record by anybody to do that."

-Federal rep

#### Trust not a problem

- Institutional rational choice: recent & past experiences
- Institutional 'rules' mediated experiences

"It's really kudos to (the facilitators) for infusing and informing the process with a commitment to actually do this in as open and inclusive way as is possible, without which there would be no trust."

-Town rep

#### Trust not a problem

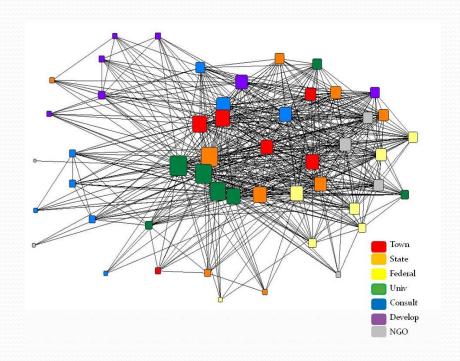
- Institutional rational choice: recent & past experiences
- Institutional 'rules' mediated experiences
- Core beliefs not influencing trust formation

"The other reason not to have involved (environmental advocacy groups) - I think it would have been harder, probably not impossible, but harder to build that level of trust.

-State rep

#### **Network Analysis**

Overall density: 0.457



#### **Network Analysis**

Overall density: 0.457

ANOVA results: Within-group ties not significantly different than random network

# Summary of Results: Trust

Trust			
Theory	Qualitative	Network Analysis	
Institutional rational choice	Experiences and "rules" important	Density builds trust	
Advocacy Coalition	Core beliefs not relevant No advocacy groups	No evidence of homophily	

# Collaboration & Learning

Does learning occur? If so, how?

 Social cognition/Collective learning theory

(Connick & Innes, 2003; Gerlak & Heikkila, 2011; Newig et. al., 2010; Pennington, 2008)

## Collaboration & Learning

Does learning occur? If so, how?

 Social cognition/Collective learning theory Network measures

Decentralized

Density

(Connick & Innes, 2003; Gerlak & Heikkila, 2011; Newig et. al., 2010; Pennington, 2008)

Both personal & collective learning has occurred

"It evolved as a widening circle...from a core group of wildlife biologists and planners, to economic developers to local decision makers, and of course regulators were part of that early widening out. As that's happened, ideas have been introduced or complications have been introduced, pitfalls have been brought up that have to be overcome, and so the ideas evolved too."

-Town rep

Both personal & collective learning has occurred

- Mechanisms for collective learning
  - Institutional

"I would say I'm not sure I know enough to help you. (Facilitator) said "that's alright you'll bring a different perspective," which I thought was good for her to look at it that way."

-Land Trust rep

Both personal & collective learning has occurred

- Mechanisms for collective learning
  - Institutional
  - Individual characteristics

"I listen to them because I think it's fact based, and I think that they are interested in knowing how these pools actually function in the landscape. They're not ideological in their approach...I think they'd be willing to alter their views of things if the facts took them there."

-Town rep

**Network Analysis** 

Freeman's Centralization score: 12.14 %

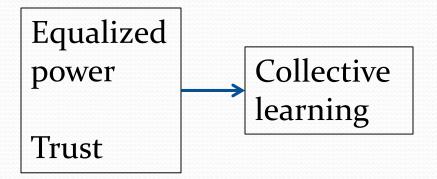
Density: 0.457

Many connections, without central actors

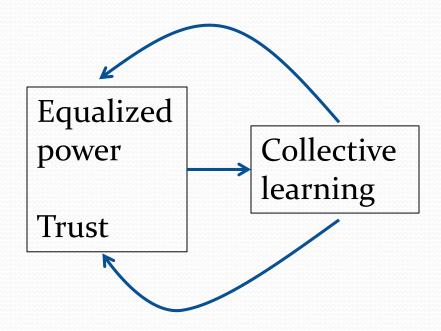
# Summary of Results

Learning			
Theory	Qualitative	Network Analysis	
Collective learning	Personal & collective learning occurred	Decentralized Dense	
	Mechanisms: institutional rules & personal characteristics	N/A	

Dynamics between power, trust and learning?

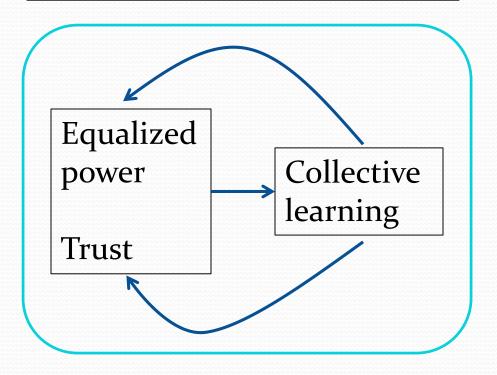


Dynamics between power, trust and learning?



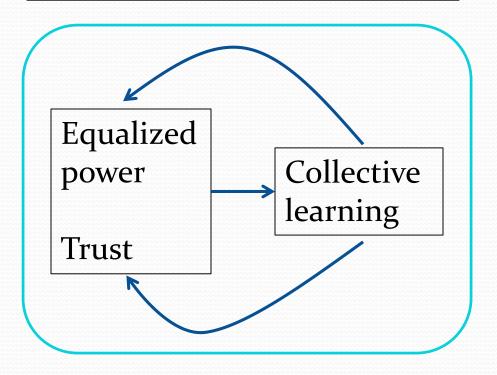
Dynamics between power, trust and learning?

Institutionalism
Personal characteristics



Dynamics between power, trust and learning?

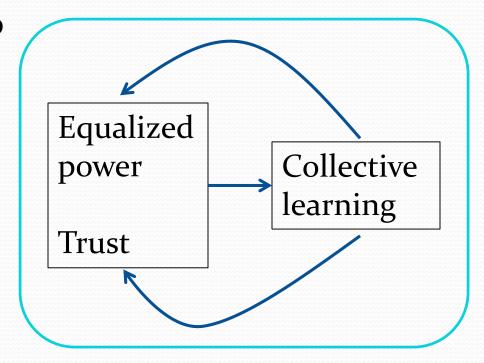
Institutionalism ← - - - ,
Personal characteristics ← `



Dynamics between power, trust and learning?

Institutionalism ← - - -,
Personal characteristics ← -

#### **LEADERSHIP**



## Acknowledgements

#### PhD Committee

Kathleen P. Bell, co-chair Aram Calhoun, co-chair Teresa Johnson David Owen Mario Teisl

Supported by National Science Foundation award EPS-0904155 to Maine EPSCOR Sustainability Solutions Initiative at the University of Maine

Towns of Topsham and Orono, ME Local developer & land trusts representatives Maine Departments of:

- Inland Fisheries & Wildlife
- Environmental Protection
- Agriculture, Conservation & Forestry

U.S. Army Corps of Engineers

**US** Environmental Protection Agency

**US Fish & Wildlife Service** 

NOT



MAINE'S SUSTAINABILITY SOLUTIONS INITIATIVE

Organization	Mean Brokerage	SD
type		
Town	303.5	258.4
State	235.0	375.6
Federal	57.9	113.2
University	549.1	561.3
Consultant	113.3	179.0
Developer	44.3	108.1
Land Trust	44.5	65.6

Actors with above average centrality (more influential)

Organization type	Stakeholder interest
University (4)	Ecology (6)
State (3)	Governance (4)
Town (3)	Economics (2)
Federal (1)	None (1)
Developer (1)	
Consultant (1)	

Collective learning theory

Both personal & collective learning has occurred

"To me a vernal pool was something I wanted to run a bulldozer over every April so it didn't exist anymore because I didn't understand...I don't quite think that way anymore, I go "Okay, that's an important part of an ecosystem. What do we do?"

-Development rep

#### Network Analysis

Overall density: 0.457

Sum of tie strengths within and between interest groups

	Economics	Ecology	Planning	None
Economics	92	168	119	28
Ecology	168	707	449	77
Planning	117	447	254	56
None	28	76	56	6

ANOVA results: Within-group ties not significantly different than random network

Power		
Theory	Qualitative	Network Analysis
Network exchange	Some positions matter	Power is equalized Position not important
Status characteristics	Status is more important	Not tested

Trust		
Theory	Qualitative	Network Analysis
Institutional rational choice	Experiences and "rules" important	Density builds trust
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Learning			
Theory	Qualitative	Network Analysis	
Collective learning	Personal & collective	Decentralized Dense	
	Institutional rules & personal characteristics	Not tested	



