

# Identify Your Colors: Step 1

Read the descriptions in each quadrant. Rank them from MOST like you(4) to LEAST like you (1).

**ORANGE**

I'm a performer.  
I need fun and excitement.  
Life is a game.  
I act on a moment's notice.  
I live for the here and now.  
I learn by DOING.

I need to be useful.  
Rules must be followed.  
I must get the job done.  
I'm practical and punctual.  
I respect authority.  
I know what's right or wrong.

**GOLD**

**BLUE**

I look for significance in life.  
I'm a romantic.  
I want peace and harmony.  
Follow your heart.  
I'm caring and empathetic.  
I bring out the best in others.

I'm a non-conformist.  
I'm an independent thinker.  
Work is play; play is work.  
I'm a problem-solver.  
I'm intelligent and insightful.  
My head rules my heart.

**GREEN**

# Identify Your Colors: Steps 2 & 3

2. Place the rankings from Step 1 into the first row of the box below.

Then move across each row, rank the descriptions from MOST like you (4) to LEAST like you (1).

3. Finally, add each column, making sure to include the top row to determine your True Colors.

Orange		Gold		Blue		Green	
Active		Parental		Authentic		Versatile	
Opportunistic		Traditional		Harmonious		Inventive	
Spontaneous		Responsible		Compassionate		Competent	
Competitive		Practical		Unique		Curious	
Impetuous		Sensible		Empathetic		Conceptual	
Impactful		Dependable		Communicative		Knowledgeable	
Realistic		Loyal		Devoted		Theoretical	
Open-minded		Conservative		Warm		Seeking	
Adventuresome		Organized		Poetic		Ingenious	
Daring		Concerned		Tender		Determined	
Impulsive		Procedural		Inspirational		Complex	
Fun		Cooperative		Dramatic		Composed	
Exciting		Orderly		Vivacious		Philosophical	
Courageous		Conventional		Affectionate		Principled	
Skillful		Caring		Sympathetic		Rational	
<b>TOTAL</b>		<b>TOTAL</b>		<b>TOTAL</b>		<b>Total</b>	
<b>Orange</b>		<b>Gold</b>		<b>Blue</b>		<b>Green</b>	

# Working with Your True Colors

**Gold**

**Green**

**Orange**

**Blue**

<b>Esteemed by:</b>	Being of Service	Insights	Recognition	Helping people
<b>Appreciated for:</b>	Accuracy and thoroughness	Their ideas	Creativity	Unique contributions
<b>Validated by:</b>	Appreciation of service	Affirming their wisdom	Visible results	Personal acceptance
<b>At work they are:</b>	Procedural	Pragmatic	Flexible	A catalyst
<b>Their specialty is:</b>	Results	Strategy	Energy	Relationships
<b>Their overall mood:</b>	Concerned	Calm, cool, and collected	Enthusiastic	Committed
<b>Key Characteristic:</b>	Responsibility	Ingenuity	Skillfulness	Authenticity