



Canada-United States Law Journal

Volume 17 | Issue 1

Article 6

January 1991

Speakers and Participants at the Canada-U.S. Law Institute Conference on Canada-United States Free Trade Agreement: Implementation of Chapter 19

Participants

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Recommended Citation

Participants, *Speakers and Participants at the Canada-U.S. Law Institute Conference on Canada-United States Free Trade Agreement: Implementation of Chapter 19*, 17 Can.-U.S. L.J. [xv] (1991)

Available at: <https://scholarlycommons.law.case.edu/cuslj/vol17/iss1/6>

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**Speakers at the Canada-U.S. Law Institute Conference on
Canada-United States Free Trade Agreement:
Implementation of Chapter 19**

William H. Cavitt is an International Economist and Director, Office of Canada at the United States Department of Commerce. In that role he has primary responsibility as staff advisor for the development of Departmental positions on international economic, trade, investment, and commercial policy issues affecting trade with Canada.

Mr. Cavitt was a member of the U.S. delegation which negotiated the U.S.-Canada Free Trade Agreement and is extremely knowledgeable about the issues involved in and outcome of the Free Trade Agreement negotiations. He has held a number of key positions in the Commerce Department including that of Director, Office of International Trade Policy. He has also served as Director, Office of Mexico, and the Caribbean.

Ivan R. Feltham, Q.C. is a partner in the Toronto law firm of McMillan, Binch where he specializes in corporate law and commercial transactions, competition and trade law, and business regulation. He was formerly Vice President, General Counsel and Secretary, General Electric Canada, Inc. A graduate of the University of British Columbia and its law school, he also holds a B.C.L. degree from Oxford University where he was a Rhodes Scholar.

Robert A. Ferchat has been Chairman of the Board of Atomic Energy of Canada, Ltd. since July 1990. Prior to his present position, he was President of Northern Telecom, Canada. Before that, Mr. Ferchat had held a number of key executive positions with Northern Telecom Ltd. He is currently chairman of the Canadian/Korean Business Council and also chairs the Sectoral Advisory Group for International Trade for Telecommunications, Computers and Services. He is a member of the Board of Directors of Coscan Limited and Ortech International Ltd.

Jonathan T. Fried is Counselor for Congressional and Legal Affairs at the Canadian Embassy in Washington, D.C. Prior to assuming his present post, he was Assistant General Counsel, Trade Negotiations Office in Canada's Department of External Affairs, with responsibility for advice on Canadian, U.S. and international legal aspects of Canada's negotiations with the U.S. on a bilateral free trade agreement and in the Uruguay Round of Multilateral Trade Negotiations. He is a frequent writer and lecturer on international legal subjects.

Gary N. Horlick is a Washington, D.C. based partner in the law firm of O'Melveny & Myers where he specializes in matters of international trade in goods or services. He is also teaching a course on international trade law at Georgetown Law Center. He was formerly Deputy Assistant Secretary of Commerce for Import Administration from 1981 to 1983 in which capacity he represented the Commerce Department and the United States Government in interagency, GATT, OECD and bilateral meetings, and before Congress. Prior to that position, he served as International Trade Counsel, U.S. Senate Committee on Finance.

Derek Ireland is Director of Economics and International Affairs at the Bureau of Competition Policy of the Canadian government. He has been an economist both in the Canadian public sector and in private consulting for over 20 years. His experience has not only been with the federal government of Canada, but also with the Saskatchewan Department of Industry and Commerce, and with a private consulting firm in Vancouver specializing in regional economic development.

Robert F. Mathieson is an international trade consultant focusing on consulting for North American high technology firms on international trade issues and policy matters. He is a member of a number of private sector policy advisory groups including the Committee on Canada-U.S. Relations, the U.S. Council for International Business and the Society of the Americas. Mr. Mathieson is also a member of the European Communities "Team 92" based in Brussels and Washington, D.C. He previously held senior management positions with AT&T, General Electric and ITT and also served as Chief of the Financial Division of the Federal Reserve Bank of New York.

Robert L. McNeill is Executive Vice Chairman of the Emergency Committee for American Trade (ECAT) and was formerly Director of International Affairs of the Ford Motor Company where he also served as voluntary coordinator of ECAT activities. Previously, he was Deputy Assistant Secretary of Commerce for Trade Policy helping to negotiate the Kennedy Round and playing a principal role in the U.S.-Canada Auto Agreement. Other governmental posts held by Mr. McNeill include that of Executive Director of the President's Trade Policy Committee and Senior International Economist at the Bureau of the Budget.

William S. Merkin is Senior Vice President (International) of Strategic Policy, Inc. of Washington, D.C. In his present capacity, he provides advice and assistance to clients on international trade issues, including the Canada-U.S. Free Trade Agreement and the Uruguay Round of Multilateral Trade Negotiations. Prior to assuming his present position, Mr. Merkin was Deputy Assistant U.S. Trade Representative for Canada. In this capacity he served as Deputy Chief U.S. Negotiator

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for U.S.-Canada Free Trade negotiations. Other USTR positions held by Mr. Merkin include those of Deputy Assistant U.S. Trade Representative for the Americas and Director of Canadian Affairs.

John R. Mullen is Vice President, Corporate Affairs, Corporate Staff of Johnson & Johnson. After joining Johnson & Johnson as a member of the law department in 1960, he has successively served as Assistant Counsel, Assistant Secretary, Vice President, Personnel, and member of the Board of Directors of Ethicon, Inc. and Vice President, Government Affairs, Corporate Staff. He is a member of the Canada-United States Relations Committee, and a member of the Advisory Board of the Canada-United States Law Institute.

Deborah K. Owen has been a Member of the Federal Trade Commission since October 1989. Previous positions held by Ms. Owen include that of Associate Counsel to the President of the United States and General Counsel to the Senate Judiciary Committee. She is a graduate of the University of Maryland, where she was first in her class and of the Harvard Law School.

Roger Phillips is President and C.E.O. of IPSCO, Inc. a post he has held since 1982. Prior to his present position, he was employed by various parts of Alcan Aluminum, Ltd. and, immediately prior to leaving Alcan, he was Vice President of Technology, Research and Engineering of Alcan Aluminum, Ltd. and President of its subsidiary Alcan International Ltd. He is currently a director of several leading Canadian corporations and trade groups.

Douglas E. Rosenthal is a partner in the international law firm of Coudert Brothers in Washington, D.C. He was formerly Chief, Foreign Commerce Section, Antitrust Division, U.S. Department of Justice. He is a specialist in competition and jurisdictional issues in international transactions and litigation, and is a frequent writer and lecturer on these subjects. He is a member of the Board of Advisors for the BNA Antitrust and Trade Regulation Report.

Stuart A. Salen, Esq. practices law with Fenwick, Davis & West in Palo Alto, California and is a member of its high technology group, specializing in antitrust and intellectual property (copyright) law. Mr. Salen received his law degree from Stanford University, where he has also taught courses in International Relations and Dispute Resolution. Mr. Salen is co-author of *Competition (Antitrust) and Anti-Dumping Laws in the Context of the Canada-U.S. Free Trade Agreement* and has recently published a paper on exclusionary aspects of intellectual property licenses.

Neil W. Zundel has been President of the American Institute of Steel Construction, Inc. (AISC) since 1984. AISC is the national trade association representing the fabricated structural steel industry. Previously, Mr. Zundel was corporate group Vice President of Reynolds Metals Company where he served for thirty-eight years. He was also a member of the Reynolds Board of Directors.