



***Exploring the relationship between  
innovation and firms performances:  
case of a systematic review***

*Jamai K.<sup>1</sup> &<sup>2</sup>, Abidar A.<sup>2</sup>, De Steur H.<sup>1</sup>, Gellynck X.<sup>1</sup>*

<sup>1</sup> Department of Agricultural Economics, Ghent University, Belgium.

<sup>2</sup> Department of Rural Development Engineering, National School of Agriculture-Meknes, Morocco.

# Background

## Impact of innovation on performance

Several studies emphasized the impact of innovation on performance :

- ✓ But research gap is widely observed in this area.
- ✓ Previous studies neither emphasized on the factors that influence innovation nor showed clearly how innovation affects performance (*Ndesaulwa A. P., & Kikula J., 2016*).
- ✓ Empirical studies focused on relationship between few aspects of innovation types and a single performance aspect (*Günday, G. et al, 2011*)
- ✓ There is a need of comparative research on the basis of sector.... (*Hassan M.U., et al., 2013*), seen that innovation and performance vary with sector to sector (*Damanpour F., 1996; Vega-Jurado J. et al, 2008*).

## Aim of study

*Conduct a systematic review to explore the effects of innovation on the firms performances across industry*

- ✓ Previous reviews on innovation-performance :  
Innovation in large sense (*Chen, 2017; Ndesaulwa, Kikula, 2016*)
- ✓ Our review :
  - \* Systematic review
  - \* Variety of innovation/performance indicators
  - \* Several industrial sectors

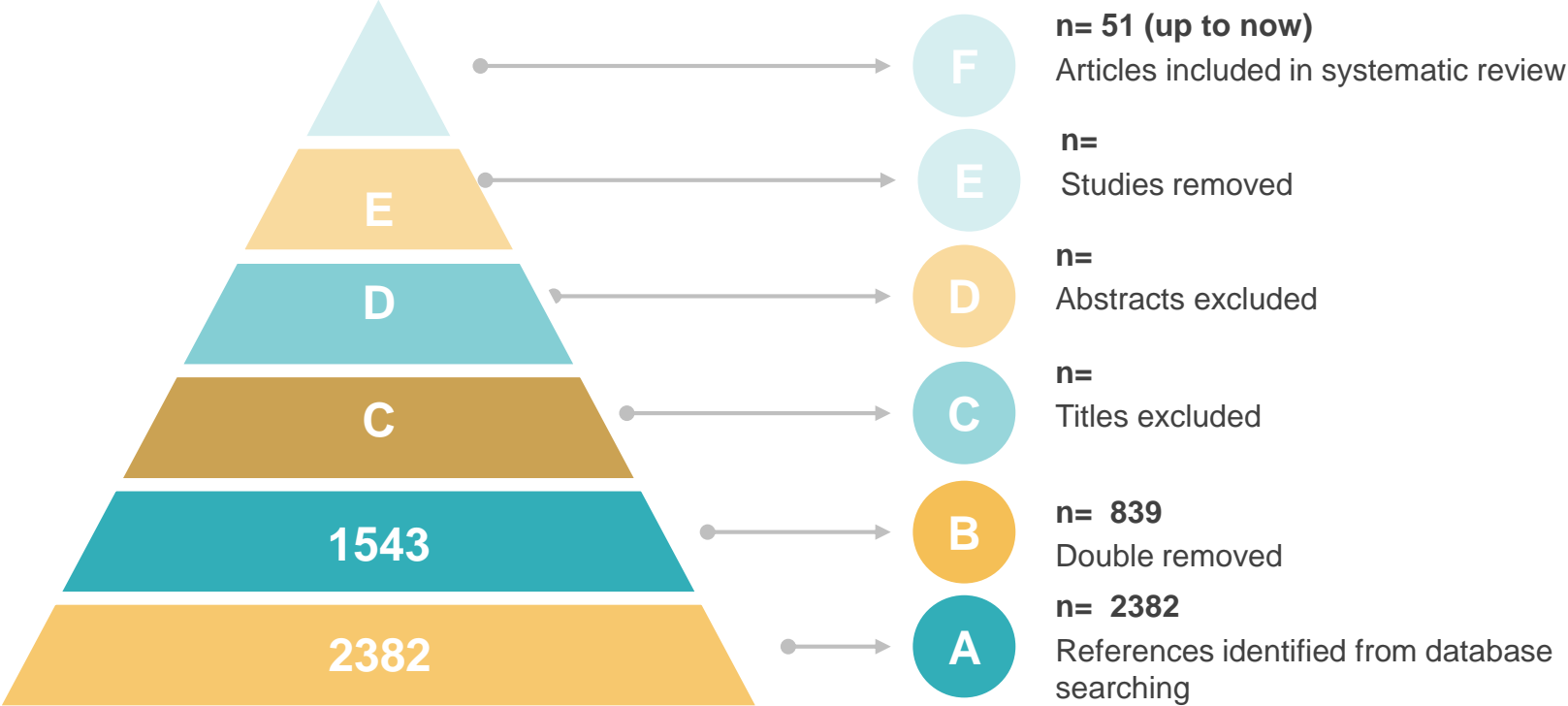


**Article search**  
Web of science  
Science direct



**Syntax**  
Innovation  
Performance  
Industry

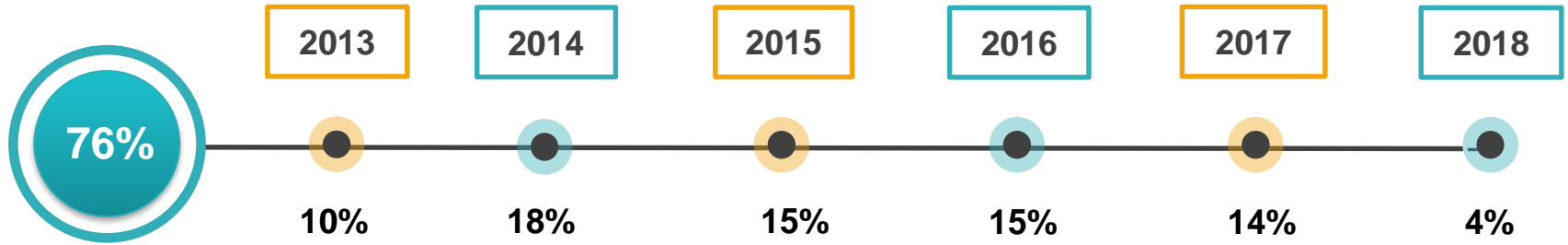
# Methodology Chart



# Study characteristics



- Year of publication (n=51)

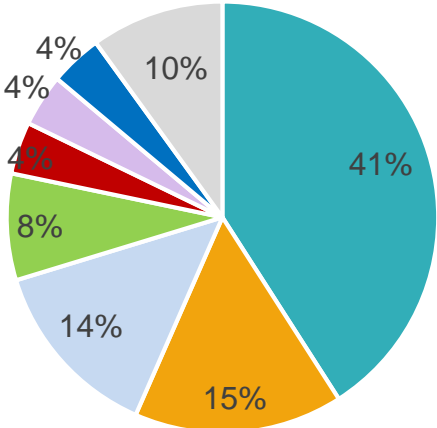


24% of articles was published before 2013

# Study characteristics



- **Sectors (n=51)**



More than one sector	
Manufacturing	Construction
Food	Pharmaceutical
Service	Mining and quarrying
Textiles & clothing	Information & communication
Financial & insurance	Electricity, transportation...
41% = 21 cases	

- More than one sector
- Manufacturing
- Food industry
- high-tech industry
- Banking sector
- Exporting firm
- Insurance
- Others

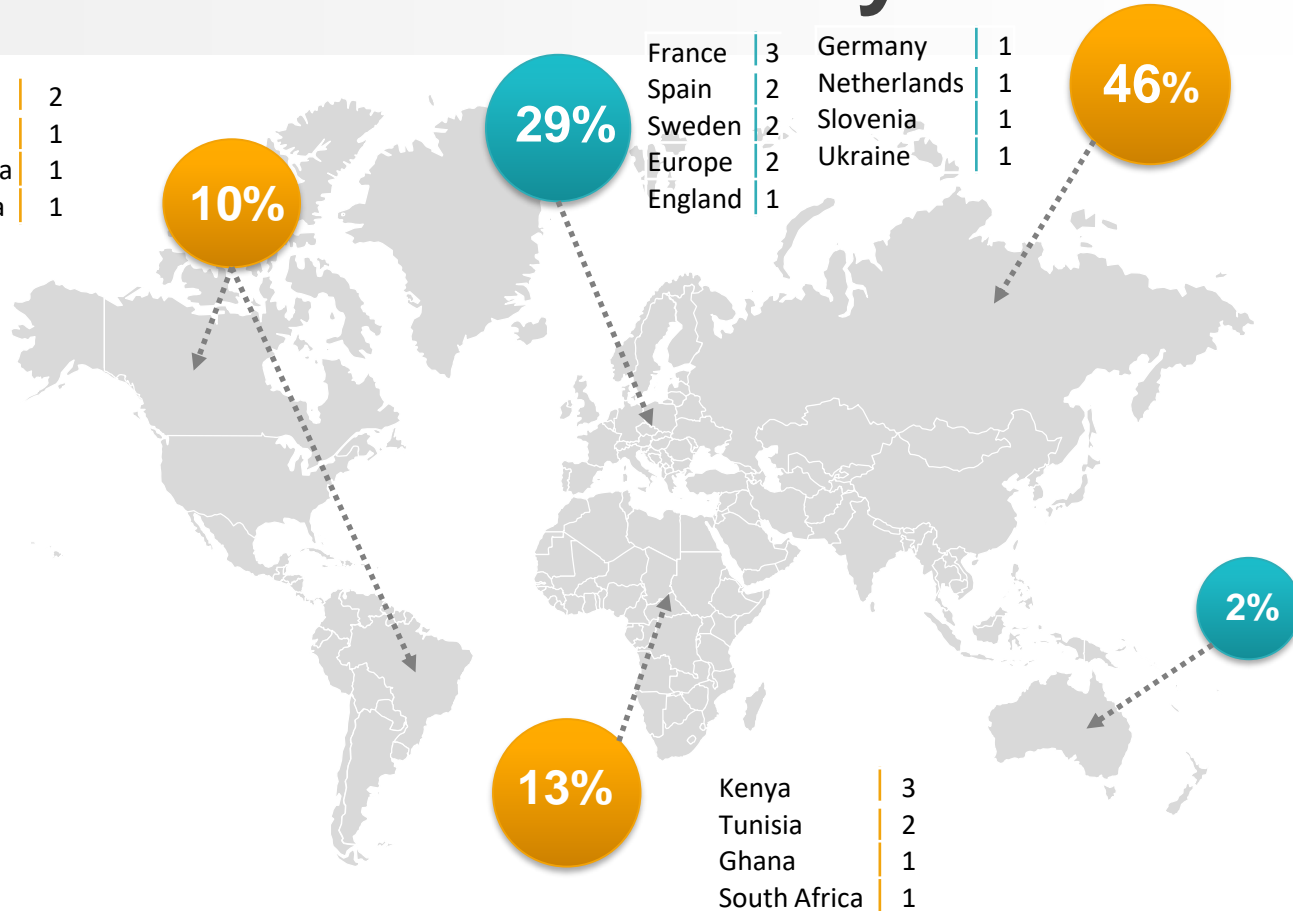
# Result Continent/Country of studies



USA	2
Canada	1
North America	1
South America	1

France	3	Germany	1
Spain	2	Netherlands	1
Sweden	2	Slovenia	1
Europe	2	Ukraine	1
England	1		

Turkey	6
China	5
Malaysia	4
Indonesia	2
Taiwan	2
Korea	1
Pakistan	1
Sri Lanka	1
Vietnam	1

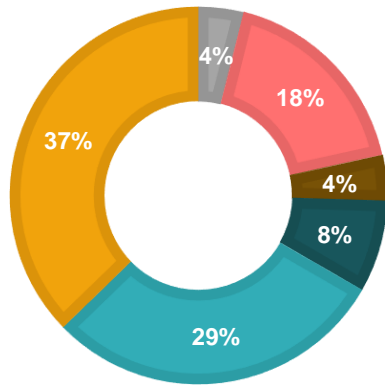


Australia	1
-----------	---

# Study characteristics

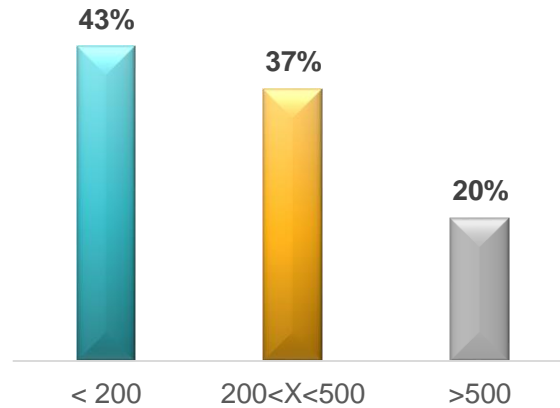
## Firm size (n=51)

- Small
- Medium
- Combined S&M
- Combined M&L
- Combined S,M&L
- Not specified



Only 22% of the sample focused on a specific firm size.

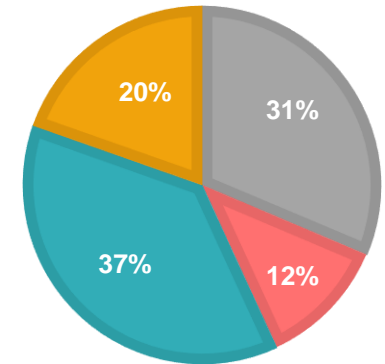
## Sample size (n=51)



Samples bigger than 200 firms present more than half 57%.

## Interview type (n=51)

- Not specified
- Face to Face
- E-mail
- Combined



Direct interviews present only 12% (6 cases)



# Result Innovation - Performance

## Innovation indicators

Innovation indicators	Amount	%
Innovation	21	21%
Product innovation	28	28%
Process innovation	18	18%
Marketing innovation	17	17%
Organizational innovation	15	15%
Total	99 *	100%

Unspecified innovation types 21%

Technological innovation represents 44%

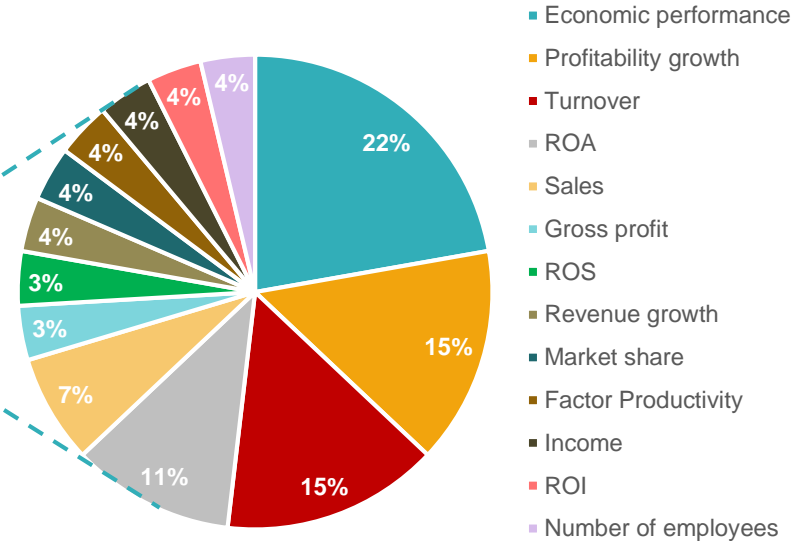
Non-Technological innovation represents 32%

(\*) : Some innovation indicators have been studied by several articles

# Result Innovation - Performance

## Performance indicators

Performance indicators	Amount	%
Performance	18	25%
Economic performance	24	33%
Innovative performance	6	8%
Market performance	8	11%
Production performance	4	6%
Environmental- Sustainable performance	4	6%
Organizational performance	3	4%
Internal business processes performance	2	3%
Learning performance	2	3%
Personal performance of the manager	1	1%
<b>Total</b>	<b>72 *</b>	<b>100%</b>



(\*) : Some performance indicators have been studied by several articles

# Result Innovation - Performance

## Correlation model

*Table 1: Innovation - Performance*

Insurance	Manufacturing	Export Industry	High technology	Food industry	Banking	More than one sector
0,101-0,221	0,066-0,734	0,157-0,204	0,086-0,542	0,126-0,438	0,465	0,010-0,600

The effect of innovation on performance is more significant in these sectors

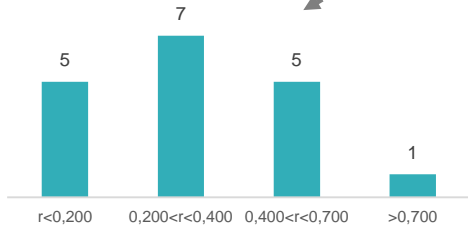
All these studies are statistically significant ( $p < .05$ ) with positive Pearson's correlation coefficient ( $r$ ) ranging from .066 to .734 as shown in table 1.

# Result Innovation - Performance

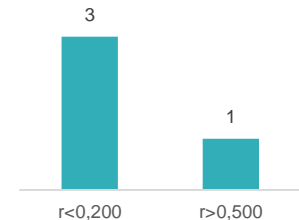
## Correlation model

Table 2: Technological / Non-Technological innovation - Performance

Correlation	Insurance	Manufacturing	Export industry	high-technology	Food industry	More than one sector
Technological innovation		0,126-0,734	0,157-0,204	0,086-0,542	0,160-0,279	0,010-0,600
Non-Technological innovation	0,101	0,121-0,704	0,16	0,309	0,286-0,343	0,02-0,55



Result of 2 studies



Apparently, innovation categorized by type explains well the relationship between firm performance and technological innovation.

# Result Innovation - Performance

## Correlation model

Table 3: Technological innovation – Performance indicators

Correlation	Manufacturing	Export ventures	high-technology	Food industry	More than one sectors
T innovation – Economic performance	0,126-0,367	0,157-0,204	0,095-0,125	0,160-0,279	0,010-0,600
T innovation – Innovative performance	0,292-0,542				0,164
T innovation – Production performance	0,198-0,493				
T innovation – Market performance	0,149-0,734				

Economic performance is the most studied in the different sectors  
Market & Innovative performance explain much more technological innovation in the manufacturing sector.

# Result Innovation - Performance

## Correlation model

Table 4: Non-Technological innovation – Performance indicators

<i>Correlation</i>	<i>Manufacturing</i>	<i>Export ventures</i>	<i>Food industry</i>
NT innovation- Economic performance	0,121-0,574	0,16	0,286-0,343
NT innovation- Innovative performance	0,216-0,622		
NT innovation- Production performance	0,153-0,466		
NT innovation- Market performance	0,066-0,704		

Few studies focus on the impact of non-technological innovation on performance. Market & Innovative performance explain much more non-technological innovation in the manufacturing sector.

# Conclusion

1

## **Contribution :**

- \* Systematic review (Innovation/Performance/Different industry)

2

## **Finding :**

- \* Innovation has a positive and moderate influence on the performance
- \* The impact of innovation depends on innovation types (Technological and Non-Technological).
  - ✓ Specific innovation/ performance
  - ✓ Specific sector

3

## **Future research :**

- \* Non-technological innovation was less studying.
- \* Other indicators of performance other than economic performance.
- \* Carry out studies per sector based on size and age of firm.



Thank you for listening