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# **NATURALLY ORIGINAL: STIMULATING CREATIVE DESIGN THROUGH BIOLOGICAL ANALOGIES AND RANDOM IMAGES**

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*Keywords: Creativity, bioinspired design, analogies, design cognition*

## **1. Introduction**

Engineering design is frequently described as an ill-defined problem: usually many possible solutions exist and there are no clearly defined rules to obtain these solutions (Cross, 2003; Goldschmidt, 1997). The process of generating design solutions is both a convergent and divergent process with a variety of solutions being created and few being selected for further development. A number of methods exist to support the convergent process (e.g. brainstorming methods, 6-3-5 method) and other to support the divergent process (for example (Pugh,1997)). Bioinspired design is one such method proposed to support creativity, where distant analogies are used to support the creative process. This paper focuses upon understanding the effects of using stimuli from biology as compared to other creative methods.

### **1.1 Analogies**

Inspiration for design concepts can come from a variety of sources And the use of analogies are often observed during conceptual design. Using analogies involves accessing and transferring elements from familiar categories (often referred to as the 'source') to use it in constructing a novel idea ('target') in an attempt to solve a problem or explain a concept, these sources can be other products or nature (Gentner, 1983). In analogical transfer, the 'distance' between the source and the target (the application of the analogy) may be large or small. For example, a designer developing a new aircraft jet-engine may make an analogy to other aircraft jet-engines (referred to as within-domain or local analogies) or make an analogy to human anatomy or radios in developing the design (referred to as between-domain, or distant analogies).

Within domain analogies involve greater superficial similarity between the source and target compared to lesser amounts of superficial similarity in distant analogies. This increase in superficial similarity may make local analogies easier to access [e.g. Genter, 1993, Ball and Christensen, 2007). Both within domain and distant analogies involve structural similarity. Distant analogies (between domain) involve two vastly different bodies of knowledge, e.g. biology to medical products and it may

be more difficult to ensure successful transfer of solution elements in design problem solving from source to target as the domains may differ in multiple subtle ways (Gentner,1993).

The domain in which analogies are used may affect their distance, for example, Dunbar (2001,1995) found that in real-world studies of expert scientists within the domain of microbiology, distant analogies were very rare in comparison to local and regional analogies (i.e. within domain).

Empirical studies investigating the use of analogies within the design field show that within domain analogies and far domain analogies vary in their usage dependant on the design problem and the industry. In the aerospace industry predominantly analogies from the aerospace industry (i.e. within domain) were observed (Ahmed and Christensen, 2009) where as in studies of toy designs predominantly between domains analogies were observed (Ball and Christensen, 2009). In design, Casakin (2004) found that in an experimental study of visual analogy both novices and experts produced more between-domain than within-domain analogies.

Studies from the design field indicate that between domain analogizing is frequently use, however the design domain and design task in question may in part determine the appropriateness of using within or between domain analogies. The more radical innovation type task (Ball and Christensen, 2009), thus produced more between domain analogies than in less innovative domains. e.g. variant design tasks such as in the aerospace industry (Ahmed and Christensen, 2009).

### **1.1 FIXATION AND ANALOGICAL DISTANCE**

The effect of fixation (being limited and biased in one solution) maybe a concern with analogies. Research on fixation and exemplar influence in generative tasks supports the notion that having or making examples available will bias people's creations toward features in those examples. A number of studies have shown how providing (Dahl, 2001; Jansson, 1991; Ward, 1994; Marsh, 1999; Jaarsveld, 2005) or retrieving (Ward, 1994) existing examples may inhibit generative creative processes. Examples in this sense lead to a higher proportion of property transfers from the examples into the subject's own work (Marsh, 1996) and notably given objects from similar domains share more superficial similarity than objects from dissimilar domains. Since superficial similarity is one of the key driving forces of analogical access, this lead to the expectation that the presence or availability of within-domain exemplars increases the likelihood of within-domain analogizing (Marsh, 1996). In other words, the presence of within-domain examples may make it difficult for creative problem solvers to break away from local analogies, since superficial similarity dominates access, and distant analogies are less superficially similar than local analogies. Therefore providing designers with prior within-domain examples thus result in a bias toward creating features contained in those examples (Linsey, 2007). This was supported by Christensen & Schunn's (2009) study of engineering designers illustrating that the prevalence of between domain analogies in design conversations are reduced when referencing prototypes as opposed to design conversation that is unsupported by such prototypes. The result suggests that if exemplars are present, the designers are less likely to think about other domains than the present one. Lindsey et al.'s (2007) study with design students found that the representation of analogies also influences originality. Analogies presented more generally facilitated the use of the analogy in novel solutions. Furthermore, the proportion of between domain analogies used was a strong indicator of the originality of the resulting design. Apparently, the presence of one or more within-domain exemplars hindered students in producing original responses.

## **2. Research Aims**

From the literature, research into developing tools for biomimetic (bioinspired) design was evidence with an large number of efforts to use biology to support conceptual design and also a number of studies to investigate the use of analogies within creativity were reviewed. The studies point to the fact that variant design domain are more likely to use analogies that are closer to the source and more original design problems are likely to use more between domain analogies. However the studies do not show the expected benefit from using analogies from nature over other types of creative stimuli.

Bio-inspired design is an area of interest to a number of researchers working within creativity (e.g. Cheong, 2012, Goel, 2012). Similarly, little is known about the effects of using stimuli from biology as opposed to other stimuli on the creative process and on the solutions produced. Hence this paper focuses upon the effect of using biological analogies versus random images during facilitated brainstorming sessions, using industrial problems.

The research is primarily interested in the benefit of using inspiration from biology for supporting engineering design, rather than compare this to no stimuli, random images were used as a control. The aim of the research was to investigate the effect of using biological stimuli and random stimuli on the originality and usefulness of solutions. For this research these were defined as:

- Originality: in relation to past solutions (within the company and on the market)
- Level of usefulness: the potential value of the solution

In addition to these aims, the secondary aim of assessing the process of using these two different stimuli was also of interest

### 3. Method

Two experiments were conducted with six participants from industry. The participants were from four different companies, and were asked in advance to send a problem description of an ongoing problem within the company. Two problems statements were used for the experiment. The problem statements consisted of a short description of the problem, a couple of lines describing the context plus a few functions described as noun and verbs. The problem statements are shown below. The functions for each statement were used to search for analogies from biology from the Asknature website. The website utilizes a taxonomy that can be used for searching, and this was used with the function terms. As more analogies were found that were feasible to be employed during the duration of the experiment, a random number generator was used to select the analogies so that 5 analogies were found for each function term for the two problems (see Table 3). For each of the biological analogies, a ‘biocard’ was produced which was adapted from the asknature website, with redundant information (references, list of experts, etc.) removed and the functions as described in the problem statement was placed at the top of each card, e.g. store liquid was placed at the top to facilitate easy selection of cards during the brainstorming activity.

**Table 1 Experiment with Team Problem and Method**

Team	Problem	Session 1	Session 2
Team 1	Color changing materials	Biological cards	Random images
Team 2	Handle liquid within a limited space	Random images	Biological cards

The participants worked in two teams of three and were asked to generate solutions for one of the two problems for a total of thirty minutes. To control the effect of the experience of the team, the problem owners were placed in the team in which their problem was being solved. In addition, the same team worked on the same problem with both methods (see Table 1). The participants experience and background is summarized in Table 3

**Table 2 Background of Participants**

Team	Participant	Level of Experience
<i>Team 1</i> <i>Color Changing Material</i>	1	Problem Owner (2 years) Medcial Devices
	2	1 year Headsets design
	3	Four years Architect Consutancy
<i>Team 2</i>	4	Problem Owner 20+ years Headset Design

<i>Handle Liquid</i>	5	4 years Engineering Design
	6	2 years Medical Instrument Design

The problem owners presented the problem prior to the sessions, and showed examples products. The teams were also supplied with written instructions. The teams worked on the same problem. e.g. controlling liquid for an ostomy pouch for two sessions of thirty minutes. For each session the teams were given either the random images or the biological cards. The teams were instructed to pick up the cards as they wished individually. The order of working with the biological cards and random images was switched for the two teams, to counteract for tiredness after working on the same problem. The teams brainstormed aloud and adapted each other solutions. However the solutions were sketched individually. All sessions were video recorded, and solutions were collected on individual sheets and colour codes were used enabling the individuals who drew the solution to be traced.

**Table 3 Problems described with function terms**

<b>Technical Problem:</b>	<i>Color changing materials</i>	<i>Handle/control liquid output within a limited space</i>
<b>Main issue and context</b>	Design of headset. To reduce stigma and investigate colour changing materials to make headphones discreet.	Reduce leakage and hence insecurity in Ostomy pouch where human waste (e.g. urine or liquid stool) is stored.
<b>Functions (search words)</b>	Color changes with color of environment	Control Liquid
	Dirt resistant surface	Change Consistency
	Color adaptation	Handle Volume

Initially 1000 pictures were chosen randomly from picture sites on the Internet (Such as Shutterstock). All pictures were in high resolution. From this initial sample of images only images containing focal objects or persons were selected (effectively removing images of abstract art or images where the content could not be discerned). From this restricted sample, all pictures that contained nature were removed to ensure that no information from the biocards could be duplicated. The random images depicted photos of people, products, contexts and situations. for example bubbles or a toilet. The images were selected using a random number generated where repeated images (if the same random number was generated) were also removed, 5 images were randomly selected for each function (see Table 4 & Table 5) to ensure that the same number of random cards was available as the number of the biocards during the brainstorming sessions. Two non-overlapping sets of 20 and 15 images were used for the two experimental groups respectively.

**Table 4 Corresponding Analogy for Functions and Sub-functions for the Controlling Liquid Problem**

<i>Function</i>	<i>Taxonomy</i>	<i>Corresponding analogy</i>
Control liquid	Capture. absorb. filter liquid	Brown dog tick, Barking spider, Welwitschia, Bromeliads, Tree frog
	Distribute liquid	Plants (vascular systems), Plants (xylem), Oaks, Phalarope, Plants (vein system)
	Avoid loss of liquid	Human (skin), Lungfish, Quiver tree, Pebble plant, Umbrella thorn trees
	Modify size. shape. mass. Volume	Pine (cone scales), Worms (skin aids movement), Sea anemone, Hawk moth, Resurrection fern

**Table 5 Corresponding Analogy for Functions and Sub-functions for the Changing Color Problem**

<i>Function</i>	<i>Taxonomy</i>	<i>Corresponding analogy</i>
Change (& adapt) colour	Modify state/ light. colour (Generate color & adapt color)	Morpho butterfly, Ray-finned fish, Giant wasp, True wasp, Marble berry
Discrete appearance & Adapt color	Protect from biotic factors > Animals (camouflage)	Cuttlefish, Lionfish, Caddisflies, Pebble plants, Earthworm
Dirt resistant	Prevent from dirt. solid	Common earthworm, Morpho butterfly, Sacred lotus, African mole-rat, Tokay gecko

## 1.2 HYPOTHESIS

Prior to the experiment it was hypothesized that:

H1: More solutions would be produced using the random images than the biocards

Measure: the number of solutions produced in the two thirty minutes sessions using the random images and using the brainstorming. In addition the participants evaluation of the influence of the biocards on the originality of the solutions they produced.

As the biocards contained much more information, they were an A4 page with text and photos and were prepared in advance to match the functions described in the problem statement, these were expected to require a greater time to process in comparison to the random images. In addition, as these are examples of between domain analogies, these were expected to require more time to understand and then transfer to the context of the engineering problem.

H2: Brainstorming with the Bio-cards would produce more original ideas than with the random images.

Measure: originality scores applied by the problem owners and comparison of participants' evaluation Previous research in the use of analogies shows that the distance (how far removed the analogies are from the context they are applied to) is related to originality, in that variant design domains tend to use more within domain analogies and more original design domains use more between domain analogies. Hence it was hypothesized that distant analogies were more likely to produce novel solutions than close analogies (within domains). Since the biocards are from nature they are example of between domain and hence distant analogies and therefore were expected to produce more original solutions.

H3: Brainstorming with the biocards was expected to produce more useful ideas.

Measure: the usefulness scores applied by the problem-owners and comparison with the participants evaluation of the influence of the biocards on the usefulness of the solutions they produced.

As the biocards were produced in advance to match the function of the problem descriptions they were expected to (due to the pre-selection of the input ensuring relevant information) lead to more useful solutions than with the random images. In addition the information in the biocards described a phenomena observed in nature carrying out the same function as in the design problem, whereas the random images did not describe any principles/solutions but were simply images.

## 1.3 EVALUATION OF SOLUTIONS AND PROCESS

Evaluation of solutions: As the problem owners were considered the experts of the problem domain (medical device and headset designs) they were asked to evaluate the solutions (including their own) with respect to originality and usefulness. The problem owners were present during the brainstorming and contributed to the solutions (they had not been exposed to the images or biocards before). A seven point scale was used where the product owners assessed the solutions that were produced in that session (see .

Table 6), a similar scale was used for usefulness). They were asked to assess the usefulness and originality of each solution as defined in section 2.

**Table 6 Scales used for assessment of originality**

Very unoriginal	Quite unoriginal	Slightly unoriginal	Neither unoriginal/ original	Slightly original	Quite Original	Very Original
-3	-2	-1	0	1	2	3

Evaluation of process: In addition to the assessment of the solutions by the problem owners, process of using the biological and random images was also assessed. The participants were asked to rate (for both the random images and the biocards in turn):

- The number of solutions that were inspired by the cards
- The effect of using the cards on the level of originality
- The effect of using the cards on the level of usefulness
- How easy it was to use the cards

These questions combined with the assessment of the solutions cover the *learning* and *result* parts of the Kirkpatrick (1959) model to assess tools and methods. In addition comments were collected from the participant to cover the *reaction to the methods*, whereas change resulting in the designers *behavior* (the last part of Kitpatrick model) was not assessed.

#### 4. Findings

It was hypothesized (H1) that as the biocards would require more processing time (due to the textual information) more solutions would be produced during the session using the random images than with the biocards. Looking across both teams, a total of 115 solutions were produced, 56 with the random images and 49 with the biocards. Hence the results confirmed the hypothesis, with a mean of 19.5 solutions produced with the biocards and 28 with the random images. However if we break down by session then this was not true (see Table 7). This is most likely due to the small sample size if taking the solutions by session alone.

**Table 7 Number of solutions produced with each stimuli**

Team and problem	Brainstorming Method		
	Random Images	Biocards	Both
Team 1: Color changing materials	36	16	52
Team 2: Control liquid	20	23	43
Both teams:	56	39	95

Originality: From the second hypothesis (H2) it was expected that the solutions that were produced through using the biocards would be more original than those with the random cards as they are distant analogies.

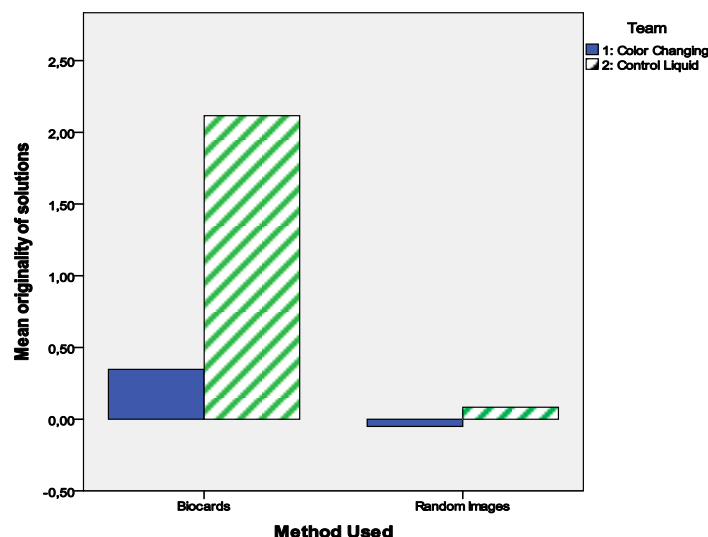
The evaluation of the solutions showed that this was indeed the case with the mean of the solutions being 1.29 for originality (i.e. between slightly to quite original) as opposed to 0.03, i.e. just above (neither original/or unoriginal) the solutions produced using the random images (see Figure 1). Figure 1 shows that the originality of the solution increased with the biocards, and that this effect was true for both cases, but was very apparent in the team working with the color change problem.

Usefulness. From the third hypothesis (H3) it was expected that the solutions that were produced through using the biocards would be more useful than those with the random cards. The evaluation of the solutions showed a slight decrease with the level of usefulness for solutions produced with the biocards (mean of 0.49) than those with the random cards (mean of 0.61), i.e. both of these were between not useful/or useful to slightly useful in the evaluation scale (See . Table 6). However, an independent t-test showed that these results were not significant. Therefore this hypothesis was not proven (or disproven).

**Table 8 Originality and Usefulness of solutions with Random Images and using Biocards**

	<i>Approach</i>	<i>No of concepts</i>	<i>Mean</i>	<i>Std. Deviation</i>
<i>Originality</i>	Biocards	49	1.2857	1.84
	Random	56	.0357	1.84
<i>Usefulness</i>	Biocards	49	.4898	1.65
	Random	56	.6071	1.52

Evaluation of process: Each of the participants were asked to evaluate the process, they evaluated the influence that the biocards and random cards had on the originality and the usefulness of the solutions they produced. The level of originality as assessed by the participants (as opposed to the assessment of the solutions by the problem owners) for their solutions produced using the biocards was assessed as the same as with random images (1.25. slightly to quite original) with both approaches. Hence the participants perceived both approaches as raising their originality of their own solutions, whereas the problem owners evaluated the solutions produced with the biocards as more original. The participants evaluated the level of usefulness as being higher with the biocards (1.83, i.e. leaning towards quite useful) than in comparison with the random images (0.83 i.e. slightly useful) see Table 9. This was in contrast to the results as evaluated by the problem owners, where no significant effect was observed. One reason for this maybe the level of information supplied in the sketches (very few annotations and a quick sketch) see Figure 2, Figure 3, was not high enough for a detailed explanation of the solution.



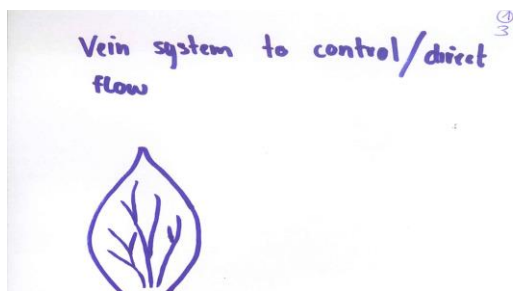
**Figure 1 Originality for solutions created using random and biocards**



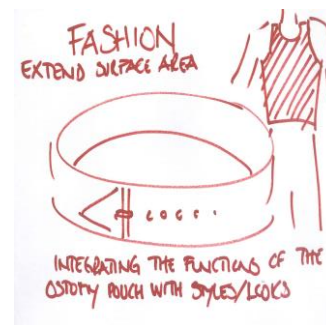
Ease of using the approach: The participants also assessed how easy it is to learn the two approaches. The random images were assessed as very easy (mean of 2) as opposed to the biocards that were rated neither easy nor difficult to use (mean of -0.08, sig. (2.tailed 0.03), see Table 9. This indicates that the random images were much easier to use, which is somewhat to be expected as biocards are distant analogies hence require more effort to process and transfer to a new source, i.e. to the design problem.

**Table 9 Assessment of process by participants**

Measure	Methods	Mean	Std. Deviation
Usefulness	Biocards	1.83	.75
	Random	.833	1.47
Originality	Biocards	1.25	1.41
	Random	1.25	.76
Learning	Biocards	.0833	1.62
	Random	2.00	1.10



**Figure 2 Example solution for control liquid (biocards)**



**Figure 3 Example solution for control liquid (random)**

## Conclusions

The aim of the research was to investigate the effect of using biological stimuli and random stimuli on originality and usefulness of solutions. An experiment with industry participants was conducted with two industry problems. The problem statements were used to create relevant biocards and a control with random images was used to understand the effect of both approaches on the originality and usefulness of the solutions produced. Counter to expectations the random images acted as much more than a control, and the participants used the images as association to inspire them, whilst the biocards were used more directly as analogies. These differences can assist in understanding when to apply these methods in the design process. The random images were able to activate a wide variety of associations that translate into amongst others, personas of possible uses of the products, and also situations where the product would be used. Whereas the biocards focused primarily on understanding the principles employed in nature and transferring these to the design problem. The biocards narrowed the possible solutions to the phenomena observed, and hence maybe more appropriate in brainstorming when solutions are becoming convergent whereas the random images at earlier parts of the design process, where the needs and specification of the product need to be understood.

The experiment showed that using analogies that are distant, i.e. biocards, to increase originality of the solutions. This is an important finding to encourage research in bioinspired design. The evaluation of the participants showed that both random images and biocards increased the originality of the solutions, and the biocards were perceived as more useful. The biocards were more difficult to use, this is a phenomenon to be expected when translate knowledge from vastly different domain (biology) to another (engineering domain) and hence requires research to focus upon how to best represent their knowledge.

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