

International Journal of Contemporary Hospitality Management

Literature Review on Service Quality in Hospitality and Tourism (1984-2014): Future Directions and Trends

Journal:	International Journal of Contemporary Hospitality Management
Manuscript ID	IJCHM-08-2016-0408.R3
Manuscript Type:	Original Article
Keywords:	Service Quality, literature review, pathfinder network, content investigation, citation

SCHOLARONE™ Manuscripts Literature Review on Service Quality in Hospitality and Tourism (1984-2014): Future Directions and Trends

Abstract

Purpose – The purpose of this study is to examine the development of service quality research in hospitality and tourism from 1984 to 2014, to identify research gaps, and to suggest directions for future research.

Design/methodology/approach – This review comprised three steps with the first being the generation of a structural map by using the online pathfinder network (PFNET) to identify potential research themes. The second research step involved an online literature search covering 2,211 academic journal articles to obtain basic information for planning an additional content investigation concerning the research themes. The final step was to investigate the content of the articles published in top-tier journals or frequently cited ones in three different stages (1984-1993, 1994-2003, and 2004-2014) in order to explore potential research topics.

Finding – The study identifies 17 research themes that comprise two main research themes, seven sub-stems, six outer-leaves, and two little-leaves. The developments of service quality research in each theme are explored. The role of each theme in service quality study is revealed. Finally, this study identifies research opportunities for service quality research within each theme.

Practical implications – This study demonstrates how to use PFNET to effectively perform a systematic literature review. By referring to previous publications reviewed in this study, researchers can contribute by extending existing theories in their further research on the seventeen themes.

Originality/value – This study contributes a systematic literature review method by applying an online PFNET approach, provides a well-researched list of references for

researchers conducting service quality research, and highlights research gaps for researchers who plan to pursue service quality research.

Keywords service quality, literature review, pathfinder network, content investigation, citation

Paper type Literature review

1. Introduction

After Gronroos (1984) and Parasuraman *et al.* (1985) published their service quality models, a large quantity of papers on service quality research began to appear. Ever since, service quality in hospitality and tourism has remained an important field of inquiry that has attracted a great deal of research attention. Some researchers have developed their own scales to measure service quality in different hospitality and tourism sectors (e.g., Wong and Fong, 2012), whereas others developed their own research models to investigate the consequences of service quality in these sectors (e.g., Kim, 2011) because different hospitality and tourism areas have varied business settings. Such has been the volume of publications that researchers have been challenged to identify research gaps and to make novel contributions to service quality research. To address this issue and to identify opportunities for further research, it is necessary to conduct a systematic literature review that is able to identify the main research themes that have emerged over time in hospitality and tourism service quality.

The main objective of this study is to review the literature on service quality in hospitality and tourism to explore the future directions and trends of service quality research in hospitality and tourism. In this study, an online pathfinder network (PFNET) approach is developed to review the literature on service quality in

hospitality and tourism. Using the online PFNET approach, a structural map is created to illustrate current research and the interconnections between the different themes that have emerged over time. Then, an online database search is undertaken to explore the significance of the research themes in 3 different stages (1984-1993, 1994-2003, and 2004-2014). Additional content investigation of 17 research themes in each stage is manually conducted to identify the focus of each theme in each stage. Using this three-step systematic literature review approach, the structure of current research themes can be visualized, their potential effects on the development of further research can be foreseen, research opportunities for service quality research in each theme can be identified, and a well-researched list of references can be provided as a real service for anyone conducting service quality research. For the research methodology, this study introduces a systematic literature review method by using an online PFNET approach. Thus, this study provides guidance for researchers who plan to pursue service quality research and on conducting a literature review in hospitality and tourism.

2. Methodology

This review comprises three steps, with the first being the generation of a structural map that is used to show current research and the interconnections between the different themes that have emerged over time.

2.1. The construction of an intellectual structural map

Following Lee and Chen (2012), an intellectual structural map was constructed from the data drawn from a free online search engine for academic research papers – Microsoft Academic Search. This database contains metadata (bibliographic information and citations) for research articles published in journals and conference proceedings. The steps for building an intellectual structural map for this study were as follows:

- (1) keywords "hospitality tourism service quality" in one block were used to search out the seek papers from Microsoft Academic Search (a designated citation database),
- (2) the articles cited (in the references) of the seek papers were then retrieved,
- (3) the citation count was used as a threshold to filter out less cited papers,
- (4) an adjacent matrix was transformed from the results of step 3, and a co-citation matrix was derived,
- (5) the top 20 components from factor analysis were identified as the main research themes, and
- (6) a PFNET graph was derived from the Pathfinder computation.

This PFNET graph was derived from the Pathfinder computation that was developed by Dearholt et al. (1985) in the 1980s. In the PFNET graph, items are represented as nodes, and relationships between items are represented as links between these nodes (Schvaneveldt et al., 1985). A weight corresponding to the strength of the relationship between two nodes is associated with each link and reflects the distance between the nodes. The PFNET graph generated by Pathfinder not only shows the hierarchical relationships but also presents the structure generated by hierarchical cluster analysis. Therefore, in this study, the PFNET graph is applied as an intellectual structure method for citation analysis (Garfield, 1975) and co-citation analysis (Small, 1993). In the PFNET graph, articles are nodes, and the direct citation and the induced co-citation relationships are shown as links between nodes. These citation relationships between multiple nodes are conveniently represented by a matrix to which factor analysis is applied as a data reduction and structural detection method. Accordingly, 20 main research themes were identified. The articles within the same theme were grouped together to form 'theme nodes' indicating by size their respective contributions to and influence on the literature. The linkages between theme nodes trace the development of a given area of research. Thus, their ending points can be viewed as new directions of research.

For Microsoft Academic Search, there is only one block for entering keywords. The intelligent software sent the keywords to Microsoft Academic Search and obtained the seek papers. Then, the articles cited in these seek papers were retrieved via Microsoft Academic Search to address both 'hospitality service quality' and 'tourism service quality'. Referring to the above Pathfinder computing mechanism, a PFNET graph was created based on a sample of 215 papers identified by using the intelligent software in April 2014 (see Figure 1).

Take in Figure 1

In the PFNET graph, articles addressing the same theme are clustered together to form 'theme nodes' exemplifying research themes. Through the use of this approach, seventeen distinctive research themes are identified. The linkages between the various theme nodes illustrate the development of service quality research in hospitality and tourism over time. An analysis of the PFNET graph reveals that the central part is the main-stem, comprising two main research themes: service quality scales and the consequences of service quality. The seven sub-stems consist of areas that are comparatively underdeveloped, whereas the six outer-leaves comprise potential areas that have not yet been thoroughly investigated. Two little-leaves remain that could well have a potential for further investigation. Table I lists these 17 research themes.

2.2. Online database searching

The second research step involved an online literature search that aimed to obtain basic information for planning an additional content investigation concerning the above research themes. In this study, all articles published in English were initially filtered by setting the 1^{st} search term(s) = 'service quality' and publication type =

'Academic Journal' through the 'Hospitality & Tourism Complete' database. To explore the development of each research theme according to its history, a chart of the number of publications per year was plotted as shown in Figure 2. This chart showed the life cycle of research publications; thus, the online database search was classified into three different stages: introduction stage (1984-1993), growth stage (1994-2003), and maturity stage (2004-2014). Thus, the relevant articles in different periods were identified to support planning a further content investigation. There were in total 2,211 academic journal articles published on the subject between 1932 and 2014 (searched in May 2015). From 1932 to 1983, only 9 articles were identified and all were published in the *Cornell Hotel & Restaurant Administration Quarterly* (CHRAQ); however, none of them was on service quality research. There were only 42 articles published from 1984 to 1993. However, in the last decade, the number of publications grew from 329 (1994-2003) to 1,831 (2004-2014). This volume of outputs underpins the importance of service quality as a research area in hospitality and tourism.

Take in Figure 2

2.3 Content investigation

The third step involved a content investigation of the above 17 research themes. Human desk research on content analysis was conducted to identify the focus of each theme at every stage. For searching articles for content investigation, the 1st search term(s) was set to be 'service quality', the 2nd search term(s) was set as the title of each research theme or its keywords listed in Table I, publication type was set to 'Academic Journal', and date published was set as the range of three different stages. Even with the above searching criteria set for each theme in each stage, there remained one thousand or more papers to be reviewed, so it was necessary to prioritize the articles. Some researchers prefer to review only articles published in

top-tier journals (e.g., Tsang and Hsu, 2011), whereas others prefer to focus on frequently cited papers (e.g., Law *et al.*, 2009). In this study, the articles that were published in top-tier journals such as the journals covered by the Social Science Citation Index (SSCI) or that had many citations were selected for content investigation because both of these factors can provide insights into the development of research themes in service quality analysis. The literature revealed that between 1984 and 1993, few studies were concerned with research themes beyond the two main research ones. Therefore, the discussions below concerning other research themes commence with the growth stage and concentrate on the maturity stage.

3. Results

As mentioned above, the aim of constructing the PFNET graph was to identify the research themes for further content investigation. The results of the content investigation are presented as follows.

3.1. Service quality scales

In the introductory stage (1984-1993), researchers developed and tested different service quality scales in hospitality and tourism (Lewis, 1984; Wyckoff, 1984). In the growth stage (1994-2003), many researchers further developed distinctive dimensions for measuring service quality in different industries such as DINESERV for restaurants (Stevens et al., 1995) and TANGSERV for food services (Raajpoot, 2002). In the maturity stage (2004-2014), authors began to focus largely on subordinate areas such as GPTCCC for group package tours (Wang *et al.*, 2007), THEMEQUAL for theme parks (Tsang *et al.*, 2012), FESTPERF for festivals (Tkaczynski and Stokes, 2010), E-S-QUAL for electronic service quality (Parasuaman *et al.*, 2005), and CASERV for casino (Wong and Fong, 2012). Table II summarizes the measurement scales for different industries in the growth and maturity stages. Because one hundred more measurement scales have been developed in different hospitality and tourism

sectors in the last thirty years, the development of measurement scales of service quality represented maturity.

Take in Table II

3.2. Consequences of service quality

In the introductory stage (1984-1993), few studies could be found that studied the relationship between service quality and other variables (Wiley and Larson, 1993; Boulding et al., 1993). In the growth stage, more studies of the consequences of service quality could be identified. Most of these studies were focussed on the effect of service quality on customer satisfaction and/or customer loyalty (Qu et al., 2000; Kayis et al., 2003). One hundred twenty articles were searched through using the keywords "service quality" and "satisfaction", and a further 24 articles have been examined searching for keywords concerned with "service quality" and "loyalty"; 16 articles were listed in both areas; fifteen articles have more than 10 citations. Wong and Law's (2003) study of tourist shopping satisfaction in Hong Kong was published in *Tourism Management (TM)* and attracted the highest number of citations (n = 32). When looking at the maturity stage, 192 articles were searched using the keywords 'service quality', 'satisfaction', and 'loyalty' in the database. Researchers started to extend the "service quality-satisfaction-loyalty" model with other variables; some research models contained seven or more variables, twenty-two articles have more than 10 citations.

Table III shows the details of frequently cited (\geq 20 times cited in EBSCO database) articles. In the growth stage, highly cited articles were largely in retail sectors such as retailing and banking. However, in the maturity stage, the topics of highly cited articles changed to restaurants (4 articles), resorts and hotels (3 articles), tourists (3 articles), tourism firms (1 article), and e-travel (1 article). Ladhari *et al.* (2008) was the most cited article published in the *International Journal of Hospitality*

Management (IJHM); it identified determinants of dining satisfaction and post-dining behavioural intentions and received 42 citations.

Take in Table III

In the maturity stage, other than satisfaction (158 articles) and loyalty (192 articles), the most common consequences of service quality included value (43 articles), image (29 articles), trust (26 articles), commitment (25 articles), employees (20 articles), and brand (7 articles). The majority of the research was performed in hotels (41 articles), restaurants (23 articles), and wholesale outlets (23 articles). Researchers tended to build complicated models with these variables for testing the mediating and moderating effects between service quality and satisfaction/loyalty in the hospitality sector.

3.3. Determinants of service quality

The literature search revealed that Bitner (1990) was the first to study the determinants of service quality. She found that physical surroundings (environment) and employee responses (explanation and offer) affect service encounter satisfaction and the perceived quality that ultimately influences behavioural intentions.

In the growth stage, researchers began to study the determinants of service quality in restaurants (Tucci and Talaga, 2000), banks (Johnston, 1995), food consumed by tourists (Hjalager and Corigliano, 2000), destinations (Qu *et al.*, 2002), airlines (Ostrowski *et al.*, 1994), clubs (Chang *et al.*, 1998), and hotels (Choi and Chu, 2001). However, these studies did not concentrate on one or two specific industries.

In the maturity stage, 20 articles were identified that contained the keyword 'determinant' in their titles. Unlike the growth stage, research was concentrated in clearly identified areas such as in tourism destinations (Wang *et al.*, 2012), hotels (De Jorge and Suarez, 2014), and restaurants (Yim *et al.*, 2014). Some researchers identified the determinants of service quality in other service sectors such as food and

beverage (F&B) (Chen and Hu, 2010), exhibitions (Jung, 2005), parks (Chen *et al.*, 2011), online air-ticket booking (Llach *et al.*, 2013), cruising (Juan and Chen, 2012), and travel agencies (Huang, 2008). Some constructed research models for customer satisfaction and loyalty; thus, their research focus was not only on the determinants of service quality but also on the determinants of customer satisfaction and loyalty. Therefore, researchers started to build more-comprehensive models in which service quality is treated as a mediator between determinants and customer satisfaction and loyalty.

3.4. Destination

In the growth stage, only 4 articles were published containing the keyword 'destination' in their titles. All 4 studied the relationship between service quality and destination selection (Ko, 2000; Santos-Arrebola, 2002; Seddighi and Theocharous, 2002; Tian-cole and Cromption, 2003).

In 2004-2014, 68 articles were published containing the keyword 'destination' in their titles. Compared with the growth stage, this number represented a significant increase. Most of the researchers studied destination marketing topics that investigated the relationship between service quality and destination elements such as destination image (Assaker, 2014), destination branding (Chang *et al.*, 2012b), destination attractiveness (Owusu-Frimpong *et al.*, 2013), destination loyalty (Gursoy *et al.*, 2014), and post-purchasing behaviours (Moutinho *et al.*, 2012).

Furthermore, some researchers studied the relationship between service quality and non-marketing aspects such as destination development (Zhang and Xiao, 2014), destination risks (Fuchs and Reichel, 2006; 2011), tourist hesitation (Wong and Yeh, 2009), destination evaluation (Weaver *et al.*, 2007), and destination benchmarking (Fuchs and Weiermair, 2004). As a result, the studies of destinations were extended from marketing issues to safety (and risk) issues and destination development topics.

Fuchs and Weiermair's (2004) publication in the *Journal of Travel Research* (JTR) received the highest number of citations (n = 35).

Festivals can be generally viewed as cultural events that occur within a given destination and are thus often closely associated with branding and destination marketing. These types of events include not only traditional festivals that over time have become associated with tourism but also events that have been created with the distinct purpose of attracting visitors. The authors of these papers are also well aware that many festivals exist that have no direct link with tourism, although tourists might find their way to them, as well as festivals that are deliberately kept apart from tourism. In this search, 13 articles with titles containing the keyword 'festival' were identified as belonging to the maturity stage. Some researchers have developed different service quality dimensions for different festivals such as film festivals (Park et al., 2011), FESTPERF (Tkaczynski and Stokes, 2010) and programming quality of festivals (Yan et al., 2012). Some researchers studied the effects of the service quality components of festivals with respect to other variables such as satisfaction and behavioural intentions (Mason and Nassivera, 2013). Cole and Illum (2006) in the Journal of Vacation Marketing (JVM) employed the tourist-experience model to study festival visitor satisfaction and received the highest number of citations for a festival study (n = 29). Studies of festivals have become a popular research area in tourism destination research.

3.5. Economics

Relatively little research was undertaken with respect to the economic aspects of customer satisfaction between 1994 and 2003. Only three articles contained the keyword 'economics' in their titles. Kanters *et al.* (2001) studied the economic effects of sport and recreation services. Genco (1997) analysed the role of the economic environment in satisfying firms' new quality-based service requirements. Finally,

Thibault *et al.* (1999) interpreted the economic, political and social pressures on delivering local leisure services in Canada.

Within the maturity stage, twelve studies contained the keyword 'economics' in their titles. Some of them analysed economic data pertaining to tourism services, such as David (2014), who developed a service sector classification scheme using economic data. Garin-Munoz and Montero-Martin (2007) developed a dynamic model for tourism demand using panel data and found that tourism demand is heavily dependent upon the evolution of economic activity at the destination. Some researchers studied the economic effects (including economic crises) in tourism development in the service quality context (Martinez-Rulz *et al.*, 2012), but the number of articles associated with this research theme has declined in recent years (2004, 2 articles; 2005, 2 articles; 2007, 2 articles; 2008, 2 articles; 2011, 1 article; 2012, 1 article; 2013, 1 article; 2014, 1 article).

3.6. Relationship quality

Relationship quality can be considered to be the quality of interaction between a customer and a supplier (Gummesson, 1987) and can be described as a customer's perceptions of relationship fulfilment with regard to given provider (Jarvelin and Lehtinen, 1996). Between1994 and 2003, Rees (1998) explored new service concepts of relationship service quality. However, other researchers studied different aspects of relationship marketing, such as the link between customer relationship and profitability (Kaj *et al.*, 1994), the importance of customer-perceived service quality designed to establish relationships with customers (Holmlund and Kock, 1996), the effect of relationship quality on student loyalty (Henning-Thurau *et al.*, 2001), buyer-seller relationships (Brencic and Zabkar, 2003), and the dimensions and domains of relationship quality (Holmlund, 2001). 'Satisfaction' and 'trust' came to be viewed as second-order elements within relationship quality (Crosby *et al.*, 1990).

Within the maturity stage, 15 articles were published with the keyword 'relationship quality' in their titles. Most were empirical studies that largely studied the antecedents (service quality, perceived value, brand equity, and corporate reputation) and consequences (customer loyalty and relationship value) of relationship quality. These inquiries were conducted in various hospitality settings and Table IV lists examples of these studies. Jin *et al.* (2013) studied the relationships among experiential value, relationship quality, and loyalty within the context of full-service restaurant patronage. Jin *et al.* (2013) was published in the *Journal of Hospitality Marketing & Management (IJHMM)* and received the highest number of citations (n = 9), although their study only employed 'satisfaction' and 'trust' as the dimensions of relationship quality, most recent researchers have attempted to re-cast 'commitment' as an affective element of relationship quality.

Take in Table IV

3.7. Customer behaviour

In the growth stage, there were relatively few studies on the effects of service quality on customer behaviour. Five articles contained the keyword 'behaviour' in their titles. Within this limited repertoire, Tse (2003) examined the effects of expectancy-disconfirmation on tipping behaviour, Mattila *et al.* (2001) studied college student spring break behaviour, and Brady and Cronin (2001) investigated the effect of being customer oriented on service performance perceptions and outcome behaviours.

In sharp contrast, many researchers in the maturity stage studied the effects of service quality on post-purchasing behaviours, such as Kuo *et al.* (2012a) on the hotel sector, Moutinho *et al.* (2012) on destinations, Dholakia *et al.* (2010) on automotive services, and Chen *et al.* (2008) on airlines. Some researchers studied special types of activities such as tipping behaviours in green hotels (Chou and Chen, 2014),

restaurant branding (Hwang and OK, 2013), and destination branding (Jalilvand *et al.*, 2010). Some studied demographic differences with respect to consumer attitudes (e.g., Kwun, 2011: in foodservice; Lee and Hwang, 2011: in luxury restaurants). Some researchers were also interested in special topics such as destination familiarity (Horng *et al.*, 2012), and dining habit perceptions of travel centre managers and truck drivers (Mandaback *et al.*, 2005).

The literature also revealed a trend with respect to studying topics related to sustainability (28 articles) and corporate social responsibility (CSR) (13 articles). Examples of these topics include green lodging (Han and Kim 2010), forest recreation tourism (Lee *et al.*, 2010), CSR practices in hotels (Kucukusta *et al.*, 2013), CSR in quick-service restaurants (Swimberghe and Wooldridge, 2014) and the effects of quality and CSR on loyalty (Chomvilailuk and Butcher, 2014). Sustainability and CSR have gained wide attention in recent research because consumers are aware of the sustainability and CSR practices of the service providers in the hospitality and tourism industries.

3.8. Human resources

The hospitality and tourism sectors represent one of the fastest growing service sectors, requiring the deployment of skilled employees who are able to engage and interact directly with customers in order to co-create experiences. Therefore, many papers concerned with human resource matters were identified within the growth stage. These studies focussed on different fields, such as the enhancement of service quality with job standardization (Hsieh and Hsieh, 2001), implications of hotel employee attitudes for the development of quality tourism (Sharpley and Forster, 2003), factors that act as a driver in quality service provision in tourism (Sharpley and Forster, 2003), attitudinal and behavioural responses from customer-contact employee influence of customer perceptions of service quality (Hartline and Ferrell, 1996), and

knowledge management for enhancing employee knowledge about customer preferences and the corresponding service procedures within the hotel industry (Bouncken, 2002).

Within the maturity stage, 17 papers appeared with 'human resources' in their titles, and 62 included the term 'employee(s)' in their titles. The studies on human resources included human resource development (Semone, 2012), human resource practices (Hurrell and Scholarios, 2014), and the challenges encountered in human resources development (Maxwell and Watson, 2006). The articles using 'employee' in their titles were largely concentrated on job satisfaction (Al-Zoubi, 2012) and employee behaviour (Lages and Piercy, 2012). Additionally, there are studies concerned with 'employee commitment' (He *et al.*, 2011) and 'empowerment' (Raub and Robert, 2013).

More recently, Tracey (2014) provided a review of human resource management research in hospitality-specific journals that offered researchers a foundation for future hospitality human resource research. Wall and Berry's (2007) study of employee behaviour in relation to customer perceptions of restaurant service quality was published in the *CHRAQ* and accrued the highest number of citations (n = 37). Because employees are the source of the employee-customer interface for delivering services to customers, their knowledge, attitudes, and productivity in the service process will affect the quality of service delivery. Because employee-customer interaction affects customer satisfaction (Lee, 2014), organizations would like to educate employees on essential knowledge and influence their attitudes and behaviours; the organization-employee interface in the form of human resource management practices is directly related to service quality. Researchers studied the role of human resources to identify factors in both employee-customer and organization-employee interfaces and to examine the interrelationships that influence

employee performance on service delivery.

3.9. Service failure and recovery

Service failure and recovery in hospitality and tourism attracted relatively little research attention between 1994 and 2003. Eight articles contained the keyword 'recovery' in their titles, and 2 articles contained the keyword 'failure(s)' in their titles. Smith *et al.* (1999) were the pioneers, developing a model to study the effects of service failure/recovery encounters on customer satisfaction in the context of restaurants and hotels. Some researchers started to examine the effects of service failure and recovery on customer satisfaction and/or repurchase intentions in different hospitality and tourism areas. Examples include Oh (2003) in the meetings and conventions industry, Leong and Woo (2002) in restaurants, and Howat *et al.* (1999) in sports and leisure centres. Some researchers undertook related studies; Brown *et al.* (1996) measured the cost of recovery in relation to service failures, and Laws (2001) used a case study to illustrate how strategies could be adapted to minimize the negative consequences of future service failures.

More studies on service failure and recovery were found in the period 2004-2014, which included 26 articles with the term 'failure(s)' in their titles and 32 with the word 'recovery'. Some researchers continued to study the effects of service failure and/or recovery on consumer satisfaction and/or loyalty in hotels (Iglesias, 2009), restaurants (Susskind and Viccari, 2011), e-banking (Marimon *et al.*, 2012), and wholesalers (Varela-Neira *et al.*, 2008). Some researchers started to study the strategies and actions undertaken for service recovery (Weber *et al.*, 2014). Perhaps one of the most renowned studies was Kim *et al.*'s (2009a) paper on the effects of perceived justice on recovery satisfaction, trust, word-of-mouth, and revisit intention in upscale hotels, which was published in *TM* and received one of the highest citations (n = 33). Researchers sought to isolate the effects of service failure and recovery on

customer satisfaction and loyalty because superior recovery can increase customer loyalty; therefore, firms try to recover the most profitable customers.

3.10. Electronic tourism

The number of studies on electronic tourism was very limited in the second stage, although the potential was undoubtedly quite significant. No article contained the keywords 'electronic' or 'online' in its title. Two and seven articles contained the keywords 'internet' and 'technology' in their titles, respectively. The first publication found in the search was Smith (1994), who analysed the behaviour of complex service systems. After the millennium, the situation began to change, with studies on Internet services appearing such as Kuo (2003) on the service quality of virtual community websites, Gianni and Franceschini (2003) on electronic commerce services, Feinberg and Kadam's (2002) evaluation of e-CRM web services, and Jeong *et al.* (2003) on website quality.

By the maturity stage, studies on electronic tourism became relatively extensive, with 24, 42, and 24 articles respectively containing the terms 'internet', 'online', and 'technology' in their titles. There were diversified studies in areas such as internet banking (Santouridis *et al.*, 2009), website quality (Liang and Chen, 2009), online travel reviews (Browing *et al.*, 2013), internet complaint forum (Lee and Hu, 2004), and travel blogs (Bing *et al.*, 2007). There were four studies on self-service technology (SST). For example, Kokkinou and Cranage (2013) examined the use of SST for reducing customer-waiting time. Law *et al.* (2009) contributed a literature review on information technology applications in hospitality and tourism.

Industry-wide, studies on online travel agencies received the highest number of citations. Four studies alone had over 10 citations, but Ho and Lee's (2007) study of e-travel service quality published in *TM* received the highest number of citations (n = 21). New technologies and applications for hospitality and tourism have altered the

means of service delivery. Some researchers successfully caught these trends and made their contributions in studies of electronic tourism.

3.11. Strategy

Between 1994 and 2003, 10 papers appeared with the word 'strategy' in their titles. However, by the following decade (2004-2014), this number had more than quadrupled to 43. Articles such as Blumberg (1994), Naipaul and Parsa (2000), and Cheng *et al.* (2012) focussed on service quality improvement strategies. By 2014, Chen (2014b) had developed a novel framework for customer-driven service strategies for a restaurant chain. Other researchers studied marketing strategies (Wildes and Parks, 2005), service failure and recovery strategies (Tsai and Su, 2009), emotional labour acting strategies (Kim *et al.*, 2012), and risk strategies (Fuchs and Reichel, 2011).

The term 'strategic' also began to appear in titles, with three mentions in the 1994 to 2003 period, rising to 15 in the decade 2004-2014. In the growth stage, Lin and Su (2003) undertook a strategic analysis of customer relationship management in hotels. However, by the maturity stage, Dror and Sukenik (2011) were studying the strategic service quality framework, whereas Ku *et al.* (2011) were examining the determinants of strategic alignment. Because these studies of strategy linked to service quality could be somewhat broad in scope, many different types of strategies were studied in hospitality and tourism sectors. Accordingly, there appears to have been a loss of focus accompanied by a decline in the number of citations (to fewer than 10). Although strategy is a key research area in management studies, compared with other research themes, researchers in hospitality and tourism were less interested in this theme. Thus, the effect on service quality research of studying strategy (in terms of citation numbers) is less compared with other themes.

3.12. Research methodology

Most of the quantitative studies encountered in this literature search were concerned with multiple regression or structural equation modelling (SEM). However, after 2000, importance-performance analysis (IPA) was introduced to determine the key elements of quality service associated with various hospitality and tourism areas, including a zoological park (Tomas *et al.*, 2003), an association meeting (Choi and Boger, 2000), and water-based recreational activities (Burns *et al.*, 2003). This research method was widely employed in the period 2004-2014, with researchers applying IPA for prioritizing improvements to upgrade the quality of service. Table V lists examples of these studies. Some researchers extended traditional IPA in different forms such as the IPA-Kano model (Kuo *et al.*, 2012b) and fuzzy-IPA (Deng, 2008). A total of 63 IPA articles were identified in the search; Liu and Jang's (2009) study on using IPA for Chinese restaurants in the USA published in *IJHM* received the highest number of citations (n = 38). Clearly, IPA had become a well-recognized research approach in hospitality and tourism.

Take in Table V

Interestingly, the conduct of a literature review might also be considered a variant of research methodology as Kim *et al.* (2010) used this approach to examine complaint behaviour and service recovery. Overall, seven articles in this vein secured more than 10 citations, with Pizam and Ellis' (1999) review of customer satisfaction and its measurement in hospitality enterprises, which was published in *International Journal of Contemporary Hospitality Management (IJCHM)*, receiving 67 citations. Literature reviews are a basis for research in every academic field. They can provide researchers overviews of sources and long reference lists and can help to identify gaps in the literature that help direct researchers in planning their further research. Thus, Pizam and Ellis' article created a large impact on the further study of service quality in hospitality and tourism.

3.13. Motivation

The existence of 536 articles in the database with 'motivation' in their titles indicates the popularity of this field of inquiry in hospitality and tourism. However, studies of motivation in relation to service quality are far less frequently encountered; only 16 of these articles include 'motivation' in their titles. The first article is Kini and Hobson (2003), which showed that expectancy plays a dominant role in the tested motivational theories related to total quality initiative successes in Thailand. Next was Awaritefe (2004), who explored the motivators (attractiveness of destination, quality services, facilities/amenities, and favourable location and accessibility of centres) associated with destination choice in Nigeria. Some researchers tested the effects of motivation and service quality on satisfaction and behaviour intention in different industries such as local festivals (Lee and Beeler, 2009) and nature-based resorts (Fang et al., 2008). Other researchers studied e-WOM motivation (Jeong and Jang, 2011), repurchase motivation (Chang and Yang, 2008), employee motivation (Michel et al., 2013), motivations for future travel to Hawaii (Johanson, 2008), and travel motivations of eco-lodge patrons (Kwan et al., 2008). Not only were the number of articles relating to this theme limited but also the level of citations was not especially high (fewer than 10). Researchers considered motivation a marketing element that could be used to predict consumer behaviours; therefore, motives and services quality items were commonly grouped as predictors of consumer behaviours in hospitality and tourism studies.

3.14. Residents' attitudes

Only two studies concerning residents' attitudes in continuing care retirement communities were found: Young and Brewer (2002), who identified the factors that influence residents' behaviours and satisfaction with quality service, and Lee *et al.* (2003), who examined the dimensionality of service quality for foodservice in

continuing care retirement communities.

Although 28 articles contain 'resident' in the title, abstract, or keywords, only two papers address tourist-resident relationships in terms of service quality, although the authors of these papers are well aware that there is a substantial literature concerned with tourist-resident relations in general. In particular, attention is drawn to Wong and Kwong's (2004) identification of important selection factors for all-inclusive package tours as perceived by outbound tourists-residents in Hong Kong and Nawijn and Mitas' (2012) study of resident attitudes towards tourism from the viewpoint of guests in Palma de Mallorca. Tourists are concerned with the attitudes of residents towards them as shown in service quality during interaction with residents during visits (Lai and Hitchcock, 2016). However, few researchers considered the role of residents' attitudes in service quality studies as an element that affects the service quality encountered by tourists at a destination.

3.15. Consumer dissatisfaction

Referring to the PFNET graph shown in Figure 1, the research theme of consumer dissatisfaction was extended from the theme of service failure and recovery. A customer with a dissatisfying experience in services can either directly complain to the service provider or complain to a third party (Kim *et al.*, 2010). According to Kano's (1984) three-factor theory, certain factors generate satisfaction, but their absence does not necessarily generate dissatisfaction, and vice versa. Therefore, some researchers treated satisfaction and dissatisfaction as being composed of two different dimensions (e.g., Johnston, 1995; Ngobo, 1997). Recently, Alegre and Garau (2010) suggested that some negative or unsatisfactory tourist experiences must be defined within a specific context of evaluation. Conversely, researchers studied the causes and responses of customer dissatisfaction in different sectors, such as Foster and Botterill (1995) in hotel chains in the UK and Mattila and Ro (2008) in casual restaurants in

the U.S.A.

Another keyword obtained from the online PFNET approach is 'complaints' (see Table I). In the growth stage, researchers started to study customer complaints (e.g., Zins, 2002) and, as has been discussed previously, most dissatisfaction is concerned with service failure. In the maturity stage, 12 articles were published with the term 'complaints' in their titles, notably Sanchez-Garcia and Curras-Perez (2011), who studied the emotions triggered by dissatisfaction. They concluded that 'anger' has a significant influence on the switch, complaint, and negative WOM, whereas 'regret' only affects switch and negative WOM. Young *et al.* (2011) indicated that highly loyal customers like to complain more than do less loyal customers when a service failure occurs in a restaurant, whereas Bell and Luddington (2006) found that customer complaints are significantly and negatively associated with service personnel commitment to customer service. Researchers studied the interrelationships among service failure, complaint, emotion, customer dissatisfaction, service personnel commitment, customer loyalty, and WOM.

3.16. Finance

Articles containing the keyword 'financial' in their titles numbered 4 and 16 in the growth and maturity stages, respectively. Although a limited number of studies were identified in this thematic area in all of the stages, Crilley *et al.* (2002) was noteworthy for its use of financial and non-financial metrics to measure performance in operational management and customer service quality. In contrast, Sutton *et al.* (2003) used a case study of five-star hotels in Dubai to explain how perceived empowerment relates to their organization's quest for service quality, customer satisfaction, and financial return. Some researchers studied cost analysis for nature-based tourism (Chen *et al.*, 2014), and some researchers prioritized investments in marketing activities based on their effect on business performance

(Martensen and Mouritsen, 2014). Recently, Alonso-Almeida and Bremser (2013) studied the phenomenon of the 2008 financial crisis and concluded that hotels that focussed on high quality, brand image, and a loyal customer base were best equipped to handle the crisis. Different researchers used different research methods to evaluate the effects of service quality on financial performance.

3.17. Organizational behaviour

The majority of papers on organizational behaviour in relation to service quality appeared in the 1990s; four articles appeared on organizational citizenship behaviours (OCB) (e.g., Castro *et al.*, 2004), nine articles on the entrepreneurs (e.g., Farrell, 1990), and eight articles on leadership (e.g., Brymer, 1991). Recently, Mackenzie and Peters (2014) examined hotel managers' perceptions of leadership styles and their interpretation of the CSR role in the industry and the community. However, because organizational behaviour is a very broad topic, most of these studies suffer from a lack of focus.

4. Research Opportunities and Agendas

Based on the resultant PFNET graph (as shown in Figure A1 in the Appendix) and the review insights in the previous section, future research opportunities are recommended as follows.

4.1. Measurement scales

Although many researchers remain interested in the development of measurable scales of service quality, the majority of the measurement scales for most hospitality and tourism sectors have been well established. Thus, there are limited opportunities for researchers to find gaps in this research theme. However, researchers could direct their attention to new rapid-growth hospitality sectors (such as casino resorts) or new tourism products (such as medical tourism and cruise tourism). Furthermore, researchers can narrow their studies to focus on a specific sub-area such as developing

a measurement scale for 'consumer fairs' that house local and overseas exhibitors, including traders and manufacturers, who sell their products at a large discount to attract a large number of visitors to consume. Of course, researchers can try to revise existing measurement scales for adopting the development of the hospitality and tourism sectors, but the development of only a single measurement scale as a knowledge contribution becomes less attractive for those seeking publication.

Researchers are advised to examine the new or revised measurement scale and investigate its effects on other variables such as satisfaction and loyalty. Furthermore, researchers can enhance existing measurement scales with second-level dimensions and further examine the effects of second-level dimensions on other variables.

4.2. Consequences of service quality

In the literature, a huge number of studies use the 'service quality-satisfaction-loyalty' model in the various hospitality and tourism sectors; however, researchers continue to try to add different variables to the 'service quality-satisfaction-loyalty' model and to apply them in different hospitality and tourism sectors. Researchers should not try to add variables without considering grounded theory, because the knowledge contribution is only making the research model more complex. Oh and Kim (2017) reviewed 313 articles published over in 2000-2015 and concluded that most studies on service quality, customer satisfaction, and customer value are not grounded in robust theoretical models. Therefore, researchers should focus on building a new theory or refining an existing theory that creates results rather than simply adding more constructs into the service quality model. For example, according to the theory of customer satisfaction, there are two common types of customer satisfaction: transactional satisfaction and overall satisfaction. However, recent studies have indicated new types of customer satisfaction such as integrated satisfaction (Gao and Lai, 2015) and longitudinal satisfaction (Ying *et al.*, 2016); thus, researchers can

contribute by examining the effects of different service quality dimensions on different types of customer satisfaction. Researchers also can use following research themes as a reference point to plan further research, particularly with respect to the consequences of service quality.

4.3. Determinants

Studies of the determinants of service quality are highly dependent upon the service sectors. It is perhaps not surprising that a large number of studies have been devoted to destinations, hotels, and restaurants; gaps in the literature can be found in relatively under-studied areas such as theme parks. Another potential research direction is the supplementation of the determinants devised from previous studies of growing and expanding sectors such as casino resorts and wellness spas.

For the introduction of new determinants or predictors, researchers can explore new determinants that are in the process of service deployment such as studying the effects of co-production, co-creation, and self-creation on the service experience and service quality in different service sectors (e.g., Minkiewicz *et al.*, 2016). Conversely, researchers can trace service-marketing process aspects such as brand experience, brand preference, personality, and ethical consumption to investigate their effects on service quality.

Many studies of service quality are associated with other variables and its consequences such as customer satisfaction and loyalty. Therefore, it is recommended that the study of the determinants of service quality also be extended to the study of the mediating effect of service quality on the relationship between determinants and their consequences.

4.4. Destination

In the PFNET graph, the research theme 'destination' is classified as a sub-stem. It is not like other sub-stems that can be applied in other service sectors. 'Destination' is

defined as a tourist destination that attracts visitors and is therefore a part of tourism (as a tourism product). In accordance with the trends observed in this literature review, it appears likely that destination marketing will remain a core topic in hospitality and tourism research, although the authors of this paper are aware of other approaches that are used to develop and maintain a visitor base, particularly with respect to the cultural sector (e.g., theatres and museums). Studying the effects of service quality at a destination and its marketing elements (such as post-visit and pre-visit tourist image, brand passion, self-brand, and attractiveness) with respect to the selection of the destination will remain an important topic because tourism is a source of economic growth and employment for many developing and developed countries. However, because most previous studies have focussed on a single destination, researchers are encouraged to study the service quality of destination routing because a long trip with multiple destinations is relatively common in tourism.

Conversely, this literature revealed potential in non-marketing topics such as destination risk and safety. In recent times, perceived destination safety has become a major concern for tourists when selecting a destination because the threat of terrorism looms everywhere, London, Barcelona, Bangkok and Paris being among the best-known tourism destinations that have been attacked.

To attract more first-time and repeat tourists, a great deal of money has been invested in promoting festivals, not least because they often have distinctive cultural and natural features that are difficult to replicate, an important antidote to tourism product homogenization. Conversely, researchers can compare the perceived quality between first-time and repeat tourists at a destination or festival. However, the study of service quality in relation to festivals is relatively rare, indicating that this field has rich research potential. However, it should be borne in mind that these events are often highly localized and have a significant cultural attachment, with tourism being

of limited importance.

4.5. Economics

Although the research theme 'economics' is classified as a sub-stem in the PFNET graph, there were few studies on this theme. This research theme would appear to underpin many reasons for conducting research in service quality, but the use of keywords such 'economic', 'performance', and 'examination' yielded comparatively limited results when examining the literature. Although economics is a core research area in business, the results of this literature review indicated that there is an opportunity for researchers using economic data to study the effects of the service quality of a destination and evaluate the economic changes that affect the service quality of different hospitality services. Clearly, studies of the economics of service quality in hospitality and tourism could provide rich opportunities for further research.

4.6. Relationship quality

Great potential exists for studying relationship quality in tourism and hospitality despite the prior existence of a significant number of such studies, because many hospitality sectors remain relatively unexplored such as fast-food outlets, restaurants, luxury hotels, parks, and destinations.

Furthermore, there is a debate with respect to the construction (elements) of relationship quality. Some studies used 'satisfaction' and 'trust' as the elements of relationship quality (e.g. Kim and Han, 2008), whereas more-recent studies referred to 'commitment' as a third element of relationship quality (e.g. Lai, 2014). Although most studies have treated service quality as an antecedent of relationship quality, Jin *et al.* (2012) have treated service quality as a dimension of relationship quality.

Because the creation of relationship quality theory remains in its development stage, other elements could be amended to examine the topic in more detail and to examine the construction of relationship quality in various hospitality sectors. For example,

'interactive communication' and 'social bonds' show mediating effects on the trust-commitment relationship in Ponder *et al.* (2016).

Previous studies have indicated that service quality is an antecedent of relationship quality; however, researchers have rarely investigated the effects of the components (dimensions) of service quality on the elements of relationship quality. Therefore, there is a need to fill this knowledge gap and to explore other antecedents of relationship quality in different hospitality and tourism sectors.

4.7. Customer behaviour

In the PFNET graph, the research theme 'customer behaviour' was extended from the studies of the 'consequences of service quality'. Post-purchasing behaviour is one consequence of service quality, in which consumers take further action after purchase (Kotler and Armstron, 2004). Studying post-purchasing behaviour remains an important topic in customer behaviour in hospitality and tourism research because analysing behaviour after an actual sale can help reshape service quality to retain existing customers, particularly with respect to the provision of new services.

Likewise, an understanding of consumer attitudes towards various hospitality and tourism services remains an important field of consumer psychology that shapes the nature of marketing in hospitality and tourism. The results of this literature review indicate that a promising area of research concerns how service quality influences consumer attitudes and behaviours, particularly when compared with the different psychological and demographic segments within the various hospitality sectors.

Because many companies in the hospitality and tourism sectors aim to pursue more-sustainable and socially responsible practices, the study of customer attitudes towards green, environmental, and CSR in conjunction with service quality has become a potentially rewarding research area. Thus, researchers are encouraged to examine how these attributes of service influence customer pro-ecological and

pro-environmental behaviour in choosing hospitality and tourism providers.

4.8. Human resources

As is true with economics, 'human resources' is a core research theme in management, but the number of studies in the latter field is considerably greater, which is perhaps not surprising when one considers that the hospitality and tourism sectors constitute one of the largest service sectors. In addition to job satisfaction, commitment, and empowerment, the above themes of customer behaviour, CSR and sustainability would appear to be potential forthcoming areas in terms of research. For example, Zientara et al. (2015) investigated the links between the CSR experiences, job satisfaction, and organizational commitment of Polish hotel employees. Researchers can tailor-make a measuring scale of service quality to investigate employees in a specific hospitality and tourism sector (e.g., Lee, 2014), use this scale to test the effects of service quality on employees in terms of job satisfaction and performance, and investigate the effect of service quality on interpersonal-interaction between employees and customers on customer behaviour. Recently, human resources researchers explored the relationships between compassion at work, work-family conflict, employee creativity, employee emotions, and job performance. Researchers can test the relationship between the service quality of employees and these variables. Accordingly, it is argued that the study of human resources in hospitality and tourism remains a highly promising field of research.

4.9. *Service failure and recovery*

In the PFNET graph, the length of the research theme 'service failure and recovery' is the longest among all sub-stems. Although many studies on this theme have been published, we can foresee that researchers will continue their studies on the causes and consequences of service failure and recovery. Because tourists are drawn from all over the world, it is perhaps not surprising that they have different preferences and

expectations concerning service recovery; no single solution exists that can resolve all cases. Some tourists prefer monetary compensation, but others might seek a simple sincere and apologetic message. Therefore, studies concerned with the strategies and actions (e.g., economic recovery, speed of correction, and simple apology) undertaken for service recovery across different sectors and different countries are essential. Additionally, researchers can compare the post-recovery customer relationships under different service recovery strategies.

Significantly, the precautions taken to limit service failure can be viewed as risk management, and the actions for service recovery can be treated as crisis management. Researchers can extend existing risk and crisis management models to create a model that is suitable for managing the risks and crises of service failures across all hospitality and tourism sectors. The use of risk management techniques can identify new types of potential service failures, assess the severity of each failure type, and prioritize efforts to prevent the service failures.

4.10. Electronic tourism

In the PFNET graph, the research theme 'electronic tourism' is located at the top. The theme was directly extended from the main research theme 'service quality scales'; thus, previous studies on electronic tourism have concentrated on the development of e-service quality scales and their consequences. Due to the rapid growth of internet technologies, it seems likely that more internet applications for tourism will continue to be developed. One popular study area of electronic tourism is the acceptance of e-service technological internet applications for tourism such as app-based mobile tour guides (Lai, 2015). Because different internet applications have individual characteristics, with applications covering a range of tourism sectors (hotels, restaurants, cultural attractions & heritage sites, entertainment & leisure activities, tourism departments, and transportation), studies on e-service acceptance, adoption,

and diffusion, and on the infusion of internet applications for tourism promise to remain a rich field of inquiry.

In the past, most studies of electronic tourism were concerned with tourist behaviours online. In fact, electronic tourism is not limited to internet applications, because information and communication technologies (ICT) have become widely adopted in all tourism sectors; thus, many ICT products exist for tourism. A good example of the ubiquitous spread of ICT is a wearable device that can be used as a room key, digital wallet, and hotel room controller (Wareable, 2016). To relieve staff of routine duties and to concentrate their efforts on personal touch services, more SST applications in the hospitality and tourism sectors are likely to be developed. Thus, there is a need to study tourist attitudes towards the e-service adoption of those new SST applications. Other than studying technology acceptance of SST applications, researchers can also study the benefits and drawbacks of employing SST applications in marketing the services. Of course, more ICT products for tourism will be developed in the future. Because different ICT products have different features, their e-service adoption can be influenced by different e-service factors. Therefore, there are many research opportunities in studying tourist behaviour regarding ICT products.

Recently, the term 'big data' has become increasingly recognized in tourism and hospitality in the sense that business processes and intelligence are harnessed to create a 'big picture' with which to drive a business forward. Researchers can study the benefits and barriers for the e-service adoption of such products and study the success factors related to the implementation of such e-service systems.

4.11. Strategy

In the PFNET graph, the research theme 'strategy' is classified as an outer-leaf.

Although there were few previous studies on this theme, it shows great potential for service quality research because a strategic service quality framework embraces the

important components of a service system. On the one hand, researchers can develop different strategic service quality frameworks for different hospitality and tourism sectors. On the other hand, they can establish service-quality improvement strategies that are designed to address quality issues in the various hospitality and tourism sectors. For example, researchers can use IPA to prioritize the improvements of service items and select appropriate strategies for gaining competitive advantage. Recently, Harrington *et al.* (2014) identified fifteen strategic topics, including corporate strategy, strategy process, strategy practice, strategic leadership and governance, and competitive strategy. Researchers can explore the effects of implementing these strategies on service delivery.

4.12. Research methodology

In the PFNET graph, the research theme 'research methodology' is located on the far left. Many researchers have developed different research methods for studying service quality in hospitality and tourism. IPA is one method that includes an appropriate research tool for hospitality and tourism research, although some researchers criticized its poor discriminatory and predictive validity (Oh, 2001; Bacon, 2003; Azzopardi and Nash, 2013). To address those reliability and validity issues, Lai and Hitchcock (2015) have provided a straightforward guide for using IPA. However, a few shortcomings remain, particularly with respect to using indirect IPA such as linear and symmetric issues (Matzler *et al.*, 2004; Matzler *et al.*, 2004). Thus, further studies can be conducted to address these shortcomings in conducting service quality research.

When studying the consequences of service quality, researchers should try to include more variables within their research models. Most researchers tend to use SEM to test the mediating effects on those complex research models, but, as was mentioned above, there is a trend towards studying the moderating effects of the

relationship between service quality and other variables such as customer loyalty. Researchers have begun to apply partial least squares (PLS) in the study of moderating effects (e.g., Gao and Lai, 2015) because PLS is better suited for evaluating them (Lee *et al.*, 2009). Additionally, researchers can further explore how to perform PLS in hospitality and tourism research by following Valle and Assaker's (2016) review.

The publication of extensive literature reviews in a given area is not especially popular with researchers. The absence of a systematic approach for reviewing the literature might reign in researcher intentions; however, a good literature review can generate rich rewards that expand the scope of researchers to engage in further research. The systematic literature review method proposed by this study can help researchers to conduct more holistic literature reviews on service quality research and on other research areas.

4.13. Motivation

Although the length of the research theme 'motivation' is short (thus, few studies exist on this theme), this PFNET graph was directly extended from the studies of the 'consequences of service quality'. Therefore, there is great potential in service quality research because motivation can take different roles in studying the consequences of service quality. Motivation can be a factor that combines with service quality to influence customer satisfaction and behavioural intention. Moreover, motivation can be an outcome of service quality and thus can influence repurchasing motivation. Motivation can also be a theory (the motivational theory) that explains how employees can be encouraged to enhance service quality within their daily operations. Existing research in motivation with respect to service quality is comparatively limited, although some researchers might be interested in investigating motivational preferences linked to service quality among individuals within a specific hospitality

and tourism sector. As there are different types of motivations such as push and pull factors, researchers can verify the roles of different types of motivations in different service-quality research settings.

4.14. Residents' attitudes

Previous studies of residents' attitudes to service quality were limited, but more studies in this area have appeared in recent years (e.g., Schofield, 2011). In the PFNET graph, the research theme 'residents' attitude' is located at the bottom. The theme was extended from the studies of 'tourist (customer) behaviours' because residents' attitudes are closely related to tourist behaviours such as whether or not residents' attitudes have a significant influence on creating a hospitable environment for tourists (Coccossis and Parpairis, 1992). Studies of the relationship between residents' attitudes and tourism service quality appear to have significant potential as a research field. Furthermore, because tourism service quality within a given destination is a key factor for attracting tourists, researchers could study the relationship between residents' attitudes and service quality and their influences on destination choice.

4.15. Consumer dissatisfaction

In the PFNET graph, the research theme 'consumer dissatisfaction' is located on the far right. The theme was extended from studies of 'service failure and recovery'. Therefore, when studying consumer dissatisfaction, one of the commonest research approaches is to study its causes – service failures. Researchers commonly believe that negative emotions are able to generate dissatisfaction; accordingly, they identified four discrete emotions – anger, disappointment, regret, and worry – that could be triggered by service failures. However, individuals can express different emotional reactions to the same types of service failure and can show different levels of dissatisfaction with the same case. Moreover, people with different cultural

backgrounds can react to the same phenomena in markedly different ways. The question of whether expectation or other any other theory can explain the above symptoms remains unresolved.

Another common research approach is to study the behavioural consequences of dissatisfaction with services. Researchers have already shown that dissatisfaction with services can lead to complaints, negative WOMs, and switching to alternative service providers, but readers, particularly from industry, are likely to be interested learning about any other possible outcomes for dissatisfaction and their links with discrete emotions.

Some variables that are commonly employed in studying service quality and customer satisfaction can affect the level of dissatisfaction experienced during service failures. For example, guests might have a stronger feeling of dissatisfaction with a service failure in a hotel with a highly acclaimed brand compared with a less famous one. Accordingly, researchers can combine these variables to construct new research models to enhance further studies.

4.16. Finance

The number of articles in finance concerned with service quality is small, although outcomes of service quality can be measured in terms of financial performance, and the financial situation of a tourism or hospitality company can influence its service quality. Therefore, there is a need to understand the relationship between financial factors (such as financial consideration) and service quality, particularly with respect to the occurrence of global financial crises. Researchers can also evaluate those financial factors as determinants with service quality to study their influences on customer satisfaction, loyalty, and revisit intention towards a destination.

4.17. Organizational behaviour

In the PFNET graph, the research theme 'organizational behaviour' is located on the

far left; thus, it is a great potential research theme that has seen few previous studies. The topics concerned with organizational behaviour are very broad, and previous studies that address this theme are infrequent. The relative infrequency of papers concerned with organizational behaviour in the hospitality and tourism industry indicates a rich potential area for researchers. Likewise, business ethics, social responsibility, sustainability, and corporate governance are also important concerns for management in hospitality and tourism. Recently, Kang et al. (2016) have performed a panel regression analysis to examine the effect of Hofstede's national culture dimensions on the total CSR activities of hospitality firms. Furthermore, service innovation and creativity can also provide a rewarding research focus. Organizational culture, ownership structure, entrepreneurship, leadership styles, ethical behaviours, supervisor-employee relationship, job security, teamwork, work motivation, living-to-work and working-to-live, prosocial values, and organizational citizenship can also affect the setting of service quality strategies and the outcomes of service quality in the tourism business and thus merit further scrutiny. Of course, the studies of organizational behaviour in hospitality and tourism are not limited to the above recommendations; researchers are presented with many opportunities to understand further how organizational behaviour influences the service quality of the hospitality and tourism industry.

5. Discussion and Conclusions

5.1. Conclusions

This study applied a systematic method to conduct a literature review of service quality in hospitality and tourism. This systematic review ensures reliability by applying online PFNET approach. Seventeen research themes were identified through the application of principal component analysis. The results of this study explored the development of each research theme, and the most heavily cited articles and articles

published in top-tier journals have been investigated by using human desk research on content analysis when exploring 17 research themes. Based on the insights of this review, researchers can fully understand what has been addressed in the past in terms of service quality research. This study also indicates future potential research opportunities and provides an agenda of 17 research themes for researchers to plan their future activities.

5.2. Theoretical Implications

This study contributes a systematic method for conducting a literature review by integrating the online PFNET approach, online database searching, and content investigation. To visualize important topics in service quality in hospitality and tourism research, a PFNET graph was generated by an intellectual structure method for citation and co-citation analysis on 215 representative papers. The resultant PFNET graph is shown in Appendix A. In the graph, 215 nodes correspond to the 215 representative papers, and links between nodes correspond to the citation and co-citation links. Seventeen research themes were identified by the principal component analysis. The PFNET graph showed the current research structure and the interconnections between the different themes that have emerged over time. The central part of the graph is the starting point of the research (service quality scales). The results of online database searching and content investigation confirmed that researchers initially developed distinctive dimensions for measuring service quality in different industries in the introduction stage (1984-1993). Many studies of the consequences (satisfaction and loyalty) of service quality were found in the growth stage (1994-2003). The results of online database searching and content investigation further indicated that studies on seven research themes (identified as sub-stems in the graph) were started in the period 1994-2003 and were widespread in the maturity stage (2004-2014). Furthermore, the results of the study identified six research themes (presented as outer-leaves in the graph) as potential research areas in which few studies were found within the maturity stage. The two research themes, located at the outer side of the graph (presented as little-leaves), show that a limited number of studies was found that might have potential for further investigation. The results of online database searching and content investigation validated the results of the online PFNET analysis.

When investigating the development of service quality research, through using the graph created by applying the online PFNET approach, researchers can observe how the various research themes are interrelated and interconnected. For example, if one wants to study the causes of customer complaints, one must know dissatisfaction theory; if one wants to understand dissatisfaction, then one must know the difference between dissatisfaction and satisfaction; if one wants to measure customer satisfaction, then an understanding of the delivery of service quality is required. An understanding of the network of research themes, the root of knowledge, and the ground theories of each theme are useful for researchers wishing to obtain a full picture of how research has accordingly been developed. Therefore, the network graph can facilitate researchers' design of their research in ways that will make new theoretical contributions in novel or existing research areas.

The research themes located at the far left, far right, top, and bottom show great potential for the further study of service quality. A new research theme can be formed by extending the studies of sub-stem research themes into a new research area. New research topics can be captured in the cross-research themes. Therefore, an understanding of the network of research themes will enable researchers to generate new research ideas in cross-research themes and to explore new research themes.

However, data mining and big data technologies such as the PFNET graph can help researchers to systematically review the literature to explore further research

directions. At this moment, human desk research on content analysis remains a core step. For doing content analysis, researchers can only investigate the most 'important articles' due to time and resource constraints. However, there is a question of how to prioritize articles as 'important articles' for review. If only frequently cited papers are selected as 'important articles', then potential research topics could be overlooked because articles on these topics do not appear ripe for further investigation. Therefore, this study also assessed articles published in top-tier journals to identify research topics with a lack of papers but that are worthy of continued research. The prioritizing method adopted in this study should be the most effective means of identifying gaps in the research. Of course, researchers can further enhance this prioritizing method. However, whatever methods are employed, the results will still conflate 'high number of articles' with 'no need for further investigation'.

5.3. Practical Implications

As the discussion above indicates, this study shows the development of service quality research, the interconnection of various research themes, and the research agenda of various research themes. This coverage helps researchers to select their research directions and explore their research topics when undertaking service quality research.

In addition, this study contributes a well-researched list of references that can be used as a guide, checklist or starting point for future research on service quality in hospitality and tourism. The list provides not only an addition to the literature but also supplies a real service to anyone conducting research in the field of service quality.

When writing an article for publication or a thesis for graduation, researchers and students face the same challenge in ensuring that no important references are missed. This study introduces the online PFNET approach for effectively performing a systematic literature review. By using online PFNET approach, researchers may be

freed up to spend more time doing other research activities as well as to improve the quality of their research.

5.4. Limitations and Future Research

The Pathfinder algorithm was developed over three decades, and its ability to generate high-quality schematic visualizations for very large scientific domains has been demonstrated in previous studies (Quirin *et al.*, 2008). However, the software used in this study for generating the PFNET graph remains under-developed and is not yet commercially available. Accordingly, the intellectual structures and research themes classified in this study might have missed some minor research themes, and researchers might be advised to try other mechanisms or tools to generate a more comprehensive network of research themes for studying service quality in hospitality and tourism.

There is a limitation on the classification of three different stages of service quality research in hospitality and tourism. This classification is for the whole research area and cannot be simply applied to individual research themes. Each theme has its own research life cycle. For example, the introductory stage of 'relationship quality' theme was in the growth stage of the overall research area. Researchers must further investigate the research lifecycle for a particular theme on which they are conducting research.

There are also limitations in the data sources that were accessed, such as the Microsoft Academic Search database that was used for generating the PFNET graph and the 'Hospitality & Tourism Complete' database in EBSCO that was employed to select articles for content investigation. Furthermore, the number of citations of select articles is only counted within the 'Hospitality & Tourism Complete' database; therefore, it is suggested that future researchers could utilize other databases to conduct literature reviews on service quality.

Acknowledgment

We thank Prof. Maria R. Lee for assistance with creating the online PFNET graph.

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Table I Seventeen research themes for service quality research

No.	Research theme	Theme (No.)	Keywords
1	Service quality scales	main (2)	Measuring service quality, dimensions, attributes, weighting variables, attribute matrix, service quality index,
			measurement scale
2	Consequences of service quality	main (4)	Satisfaction, loyalty, perceived value, switching costs, image, trust, commitment, behavior intentions
3	Determinants of service quality	sub-stem (9)	Determinants, perceptions and expectations, brand, reputation
1	Destination	sub-stem (11)	Destination, destination choice, festival, attractiveness, destination image, awareness
5	Economics	sub-stem (19)	Economics, performance, examination
5	Relationship quality	sub-stem (5)	Relationship marketing, relational benefits, relationship-intentions, customer retention, satisfaction, loyalty,
			trust, commitment
7	Customer behavior	sub-stem (8)	Post-purchasing behavior, consumer attitudes, belief, intention, habit, brand, planned behavior
3	Human resources	sub-stem (13)	Human resources, employee, job satisfaction, retention, empowerment, employee commitment
)	Service failure and recovery	sub-stem (3)	Service failure, recovery efforts, service recovery, recovery evaluation
10	Electronic tourism	outer-leaf (1)	Web site analysis, internet applications, information communication technologies
11	Strategy	outer-leaf (10)	Strategy, strategic management, strategic frameworks, improvement strategies
12	Research methodology	outer-leaf (16)	Research techniques, research trends, literature review, content analysis, research methodology, importance
			performance analysis
13	Motivation	outer-leaf (17)	Motivation scale, motives, motivations
14	Residents' attitudes	outer-leaf (7)	Resident support, residents attitudes, tourism impact
15	Consumer dissatisfaction	outer-leaf (14)	Consumer dissatisfaction, consumer complaints
16	Finance	Little-leaf (12)	Finance, financial performance, financial management
17	Organizational behavior	Little-leaf (20)	Organizational behavior, entrepreneur, leadership
			Organizational behavior, entrepreneur, leadership http://mc.manuscriptcentral.com/ijchm

Table II Measurement scales for different industries

Table II Measurement scales for different	ent industries
Industry	Author(s)
1994-2003	
Airline services	Gilbert and Wong (2003)
Banking services	Aldlaign and Buttle (2002); Sureshchandar et al.
	(2001); Blanchard and Galloway (1994)
Call centers	Gilmore and Moreland (2000)
Conference centers	Robinson and Callan (2001, 2002)
DINESERV for restaurants	Stevens et al. (1995)
Fitness services	Chang and Packianathan (2003)
Health systems	Schlegelmilch et al. (1992)
Hospitality enterprises	Pizam and Ellis (1999)
Hotels	Callan and Bowman (2000); Tamagni et al. (2003)
Insurance broker and motor vehicle repair	Mels et al. (1997),
services	
Internet retailing	Yang and Peterson (2002)
Meeting business	Hinkin and Tracey (2003)
Mystery shopping	Beck and Miao (2003)
Restaurants	Cathy and Brian (1997)
TANGSERV for food services	Raajpoot (2002)
2004-2014	
Airline	Chen et al. (2008)
CASERV for casino	Wong and Fong (2012)
Customer empowerment scale in hotel service	Pranic and Roehl (2013)
recovery	
E-S-QUAL for electronic service quality	Parasuaman et al. (2005)
FESTPERF for festivals	Tkaczynski and Stokes (2010)
GPTCCC for group package tours	Wang et al. (2007)
Hotels	Akbaba (2006); Wilkins et al. (2009)
Rural accommodation	Albacete-Saez et al. (2007)
Sports tourism	Martin and O'neill (2010)
Travel agencies	Johns et al. (2004)
THEMEQUAL for theme parks	Tsang et al. (2012)
Tourist shopping	Wong and Wan (2013)

Table III Frequently cited studies searched by the keywords 'service quality' and 'satisfaction'/ 'loyalty'

Authors	Journal	No. of	Sector	Sample size	Variables	Res	sults
		citations					
1994-2003							
Wong and Law	TM	32	Retails	610	service quality, quality	(1)	significant differences exist between the expectations and
(2003)					of goods, variety of		perceived satisfaction of the seven tourist groups studied for
					goods, price of goods		service quality, quality of goods, variety of goods and price of
							goods;
						(2)	Western travellers were more satisfied with almost all the
							individual attributes than were Asian travellers.
Brady and	JSR	29	Express auto	649	customer orientation,	(1)	customer orientation → employee service performance,
Cronin (2001)			lubrication,		employee service		physical goods quality, servicescape quality;
			amusement		performance, physical	(2)	employee service performance, physical goods quality,
			parks, video		goods quality,		servicescape quality → overall service quality;
			rental stores		servicescape quality,	(3)	overall service quality → satisfaction, value;
					overall service quality,	(4)	overall service quality, satisfaction, value → behavioral
					satisfaction, value,		outcomes.
					behavioral outcomes		
Butcher et al.	IJSIM	29	Cafes,	406	Service encounter	(1)	social regard, social comfort → perceived core quality
(2001)			hairdressing,		satisfaction, perceived	(2)	social comfort, perceived core quality, value for money ->
			naturopaths		core service quality,		service encounter satisfaction
					value of money, social	(3)	perceived core quality → value for money

					comfort, social regard,	(4)	friendship, service encounter satisfaction \rightarrow customer loyalty.
					friendship		
Varki and	JSR	25	Banking	640	price, quality,	(1)	price perception → value perception (U.S.);
Colgate (2001)					customer value,	(2)	price perception \rightarrow value perception, satisfaction, behavioral
					customer satisfaction,		intent (New Zealand);
					behavioral intentions	(3)	quality perception \rightarrow value perception, satisfaction,
							behavioral intent (U.S. and New Zealand);
						(4)	value perception → satisfaction (U.S. and New Zealand);
						(5)	satisfaction → behavioral intent (U.S. and New Zealand).
Silvestro and	IJSIM	21	Retails	450	internal service	(1)	service value → internal service quality (negative
Cross (2000)					quality, service		correlation), output quality, productivity;
					capability, employee	(2)	customer satisfaction → service value;
					satisfaction, employee	(3)	financial performance → customer loyalty;
					loyalty, productivity,	(4)	employee satisfaction \rightarrow financial performance (negative
					output quality, service		correlation);
					value, customer	(5)	internal quality →financial performance (negative
					satisfaction, customer		correlation);
					loyalty, profit	(6)	productivity → financial performance.
2004-2014							*0
Ladhari et al.	IJHM	42	Restaurants	338	perceived service	(1)	perceptions of high service quality → positive emotions;
(2008)					quality, positive	(2)	perceptions of low service quality → negative emotions;
					emotions, negative	(3)	positive emotions → satisfaction;

					emotions, satisfaction,	(4) negative emotions → (negative) satisfaction;
					recommendation,	(5) satisfaction → recommendation, customer loyalty,
					loyalty, willingness to	willingness to pay.
					pay more	
Kim et al.	IJHM	37	Restaurants	770	Institutional	(1) all Institutional DINESERV dimensions → customer
(2009b)					DINESERV (food	satisfaction;
					quality, service quality,	(2) customer satisfaction has a high and positive relationship with
					price and value,	revisit intention;
					atmosphere,	(3) customer satisfaction has a high and positively correlated
					convenience),	with word-of-mouth;
					customer satisfaction,	(4) word-of-mouth is strongly correlated with revisit intention.
					return intention,	
					word-of-mouth,	
					customer loyalty	
Lee et al. (2004)	JTTM	30	Tourists	395	service quality,	(1) service quality is an antecedent of satisfaction;
					satisfaction, behavioral	(2) satisfaction plays a mediating role between service quality
					intention	and behavioral intention;
						(3) service quality has a direct effect on behavioral intention.
Lee et al. (2007)	LS	29	Visitors	359	service quality,	(1) service quality → activity involvement, satisfaction;
					activity involvement,	(2) activity involvement, satisfaction → loyalty;
					satisfaction,	(3) activity involvement and satisfaction mediate the relationship
					destination loyalty	between service quality and loyalty.
						chm
				http://mc.man	uscriptcentral.com/ij	chm

				1500	service quality,	(1)	service quality → perceived value, satisfaction, corporate
					perceived value,		image;
					customer satisfaction,	(2)	perceived value → satisfaction, corporate image, behavioural
					corporate image,		intentions;
					behavioral intention	(3)	customer satisfaction → corporate image;
						(4)	corporate image → behavioural intentions.
Ha and Jang	IJHM	25	Restaurants	607	service quality, food	(1)	service quality → customer satisfaction, customer loyalty;
(2010)					quality, atmospherics,	(2)	food quality → customer satisfaction, customer loyalty;
					customer satisfaction,	(3)	atmospherics moderates in the relationship between service
					customer loyalty		quality and customer satisfaction;
						(4)	atmospherics moderates in the relationship between food
							quality and customer satisfaction;
						(5)	atmospherics moderates in the relationship between service
							quality and customer loyalty.
Alexandris et al.	IJCHM	24	Resorts	264	physical environment,	(1)	place identify, place dependence → loyalty;
(2006)					interaction quality,	(2)	physical environment, interaction quality, outcome quality >
					outcome quality, place		place identity;
					identity, place	(3)	Physical environment, interaction quality → place
					dependence, loyalty		dependence.
Wilkins et al.	IJHM	23	Hotels	664	service quality	Th	is study clarified a structure of service quality.
(2007)						(1)	there are three main types of service quality (physical
							product, service experience, quality food and beverage);

						(2) a second order set of relationships rather than first order
						factors best describes hotel service quality.
Hutchinson et al.	TM	22	Hotels	309	service quality, value,	(1) service quality → equity;
2009)					equity, customer	(2) equity → value, satisfaction;
					satisfaction, behavioral	(3) value \rightarrow satisfaction, intention to revisit, word-of-mouth;
					intention, intention to	(4) satisfaction → intention to revisit, word-of-mouth.
					revisit,	
					word-of-mouth, search	
					for alternatives	
Ho and Lee	TM	21	e-travel	289	e-travel service quality	This study has successfully constructed a scale that consists of
2007)						five e-travel service quality dimensions: information quality,
						security, website functionality, customer relationships,
						responsiveness and fulfillment.
Kim (2011)	JHMM	21	Restaurants	169 for	service orientation,	(1) service orientation → customer's perception of service
				employees,	service quality,	quality;
				508 for	customer satisfaction,	(2) favorably perceived service quality → customer satisfaction;
				customers	customer loyalty	(3) customer satisfaction → customer loyalty;
						(4) perceived service quality mediates the effect of contact
						employees' service orientation on customer satisfaction;
						(5) customer satisfaction mediates the effect of service quality on
						customer loyalty.
Matzler et al.	SJHT	20	Travelers	1555	Friendliness & service,	(1) friendliness & service, reception, room, wellness area,
						ichm
				http://mc.man	nuscriptcentral.com/i	ichm

Comparison of the compariso				International	Journal of Co	ontemporary Hospita	ality I	Management
Loureiro and JTTM 20 Tourism firms Extremadura perceived quality, (1) perceived quality → satisfaction, loyalty; González (2008)	(2006)	70/		*C ₀		wellness area, breakfast & restaurant, price satisfaction, service satisfaction,	(3)	satisfaction; sservice satisfaction, price satisfaction → loyalty; high Satisfaction: reception, wellness area, breakfast & restaurant → service satisfaction; low Satisfaction: friendliness & service, reception, room, wellness area, breakfast & restaurant → service satisfaction
		JTTM	20	Tourism firms	(n =344); Alentejo	satisfaction, trust,	(1) (2) (3)	restaurant → price satisfaction. perceived quality → satisfaction, loyalty; satisfaction → loyalty, trust; image → perceived quality, satisfaction, trust, loyalty;
				ı	http://mc.man	nuscriptcentral.com/i	jchm	

Table IV Examples of research studies in relationship quality (2004-2014)

Industry	Author(s)	Relationship quality components
Airlines	Cheng et al. (2008)	N/A
Banks, hospitals,	Hsieh and Hiang (2004)	Satisfaction, trust
photograph developing	3 ()	,
shops		
Charitable organizations	Bennett and Barkensjo (2005)	N/A
Container shipping	Jang et al. (2013)	N/A
e-tourism	Chiu (2009)	N/A
Exhibitions	Jin et al. (2012)	Service quality and relationship
		satisfaction, trust & affective
		commitment, communication,
		calculative commitment
Financial services	Liang and Wang (2006)	Satisfaction, trust, commitment
Hotels	Castellanos-Verdugo et al. (2009)	Satisfaction, trust
Internet services	Lin and Ding (2005)	Satisfaction, trust
Mobile phone dealer	Chang et al. (2012a)	Trust, communication, commitment
Museums	Carmen and Ma (2011)	satisfaction, trust, the intention to
		maintain a long-lasting relationship
Restaurants (full-service)	Jin et al. (2013)	Satisfaction, trust
Restaurants (luxury)	Kim et al. (2006)	Satisfaction, trust
Telecommunications	Chen and Myagmarsuen (2011)	N/A
Travel agencies	Lai (2014)	Satisfaction, trust, commitment

Note: N/A = Not applicable

Table V Examples of research studies using IPA (2004-2014)

_	Table V Examples of re	esearch studies using IPA (2004-2014)
_	Industry	Author(s)
	Airline check-in kiosks	Chang and Yang (2008)
	Airline services	Choon (2007)
	Airport services	Tsai et al. (2011)
	Destinations	Caber et al. (2012)
	Fitness clubs	Albayrak and Caber (2014)
	Foodservices	Park et al. (2013)
	Hotels	Chen (2014a)
	HR service agencies	Lin et al. (2009)
	Mystery shops	Rood and Dziadkowiec (2013)
	Parks	Tonge and Moore (2007)
	Restaurants	Su (2013)
	Retailing	Ayeh and Chen (2013)
	Ski-resorts	Zemia (2008)
	Tour guides	Zhang and Chow (2004)
	Tour operators	Hudson et al. (2004)
	Tourism services	Obenour et al. (2006)
	Travel agencies	Ayeh and Chen (2013)
		Ayen and Citch (2013)
	ŀ	nttp://mc.manuscriptcentral.com/ijchm

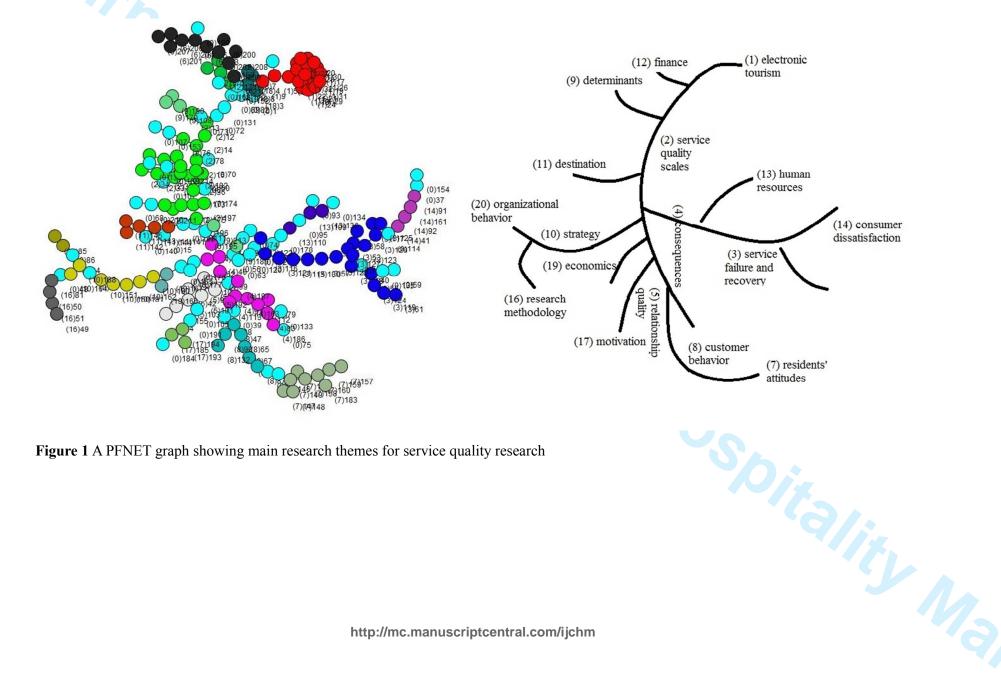


Figure 1 A PFNET graph showing main research themes for service quality research

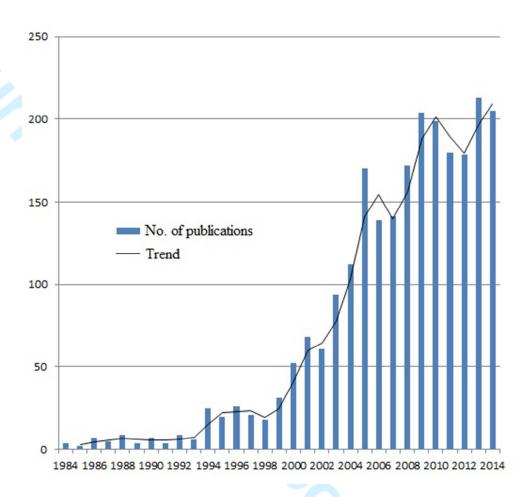


Figure 2 Number of publications per year (1984-2014)

Appendix A: The Resultant PFNET Graph

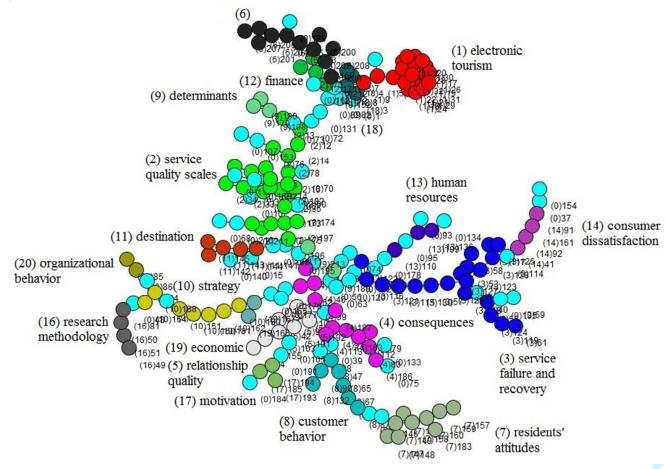


Figure A1 The resultant PFNET graph

- 1. Respond to the first reviewer's comments and revise your article accordingly. Response: Thanks to reviewer's comments. No revision was needed according to reviewer's comments.
- 2. Make sure to follow IJCHM author guidelines closely: http://emeraldgrouppublishing.com/products/journals/author_guidelines.htm?id=ijchm For example, when there are three or more authors, you need to use Adam et al., XXXX (or Adam et al., XXXX) format for the first time and after.

Response: We have checked and followed IJCHM author guidelines.

3. Revisit the Discussion and Conclusions sections one more time to better answer the "So What" question. There should be four sub-sections under this section: (1) Conclusions, (2) Theoretical Implications, (3) Practical Implications and (4) Limitations and Future Research.

Response: The Discussion and Conclusions sections have been revised as four sub-sections.

4. Cross check all references within text with your reference list. You may like to add more recent and relevant references published in recent months/years.

Response: All references have been cross checked.

5. Run your article through iThenticate, Crosscheck or any similar software to check the similarity between your study and previous studies. Try to minimize similarity percentage below 1% with any previous study. After you run your article's final version through iThenticate or other similar software, you should upload the similarity report to the system for our records.

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- 6. Keep your article below 9000 words including references, tables and figures.

 Response: Since it is a literature review, the editor has approved to keep the article/word limit as it is.
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