

Interpersonal intelligence and prosocial behavior among elementary school students

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ABSTRACT

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This research aims to analyze the relationship between interpersonal intelligence and prosocial behavior among students of elementary school. As a case study, it takes 156 students of an elementary school in Yogyakarta Special Region, Indonesia as participants aged 10–12 years old. The result shows positive and significant correlation between interpersonal intelligence and prosocial behavior among participants, as shown by coefficient of correlation $r=0.722$ and $p=0.000$. Three aspects of interpersonal intelligence also show significant correlation with prosocial behavior. The finding suggests the need of school endeavor to improve environment that enhance interpersonal intelligence and prosocial behavior. Furthermore, the finding also suggests the importance of counseling teachers to develop students' interpersonal relation skills to enhance their interpersonal intelligence. As interpersonal intelligence was enhanced in school environment, prosocial behavior is expected to be improved in students' daily life.

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1. Introduction

Many researchers believe that as children develop their physical abilities, some prosocial behaviors will also grow with them. Underwood and Moore (1982) for example conclude that altruism, as one of important aspects of prosocial behavior, has relationship with age. Furthermore, Davis-Kean et al. (2009) also suggest that level of prosocial behavior will increase along with age. On the other hand, interpersonal intelligence is one of intelligence forms possessed by children as an individual. This intelligence requires interaction with others to develop. It can be raised by increasing positive relationships, caring, cooperating and helping others (Campbell et al., 2004).

Prosocial behavior and interpersonal intelligence possessed by the children can be observed from their social interaction with others in their social environment. The social interaction that exists in children with high levels of interpersonal intelligence will further improve the quality and quantity of interaction between children and others. Furthermore, the experience of individuals' social interaction will affect the level of prosocial behavior (Rusbult & Van Lange, 2003). When children interact with their families, for example, they feel safe, thus their social orientation to positive behaviors will also improve. Children

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who get more expertise in social interaction, receive more knowledge about the world and better understand other people's emotions, their prosocial behaviors become more frequent and more effective (Berndt, 1985; Ongley & Malti, 2014; Bagherpour & Shamshiri, 2018).

During their time in elementary school, children enter stages of development where environmental influences have significant effect on their behaviors and even on their future. With this consideration, improving prosocial behavior in elementary school should be priority for school management as well as for parents. To develop prosocial behavior in elementary school, interpersonal intelligence will be important for children to ensure fruitful interactions with their peers. Thus, this research aims to analyze correlation between interpersonal intelligence and prosocial behavior among elementary school.

Some insights on how interpersonal intelligence and prosocial behavior are associated with each other have been discussed by many researchers. Hampson (1984) shows that people with high scores in prosocial behavior tend to succeed in their interpersonal relations. Furthermore, a good interpersonal relationship will improve prosocial behavior among elementary school students (Wentzel & McNamara, 1999). In the same vein, Markiewicz et al. (2001) note that good relationship with peers will also increase prosocial behavior. Children are likely to develop high levels of prosocial behavior if they are raised in cultures characterized by parental and peer stress on consideration for others, sharing, and orientation to a group (Cialdini et al., 1982). Other research also indicates that interpersonal synchrony facilitates early prosocial behavior (Cirelli, 2018).

Indonesian researchers have also conducted many studies in association with interpersonal intelligence and prosocial behavior. Studies on interpersonal intelligence with students of different levels of education as participants show significant correlation with positive behavior. In elementary school, Aziz et al. (2012) show significant correlation between interpersonal intelligence and writing skill among students. Fadhillah et al. (2014) show that interpersonal intelligence has positive and significant correlation with adjustment to opposite sex among junior high school students. While Maret et al. (2016) conclude that junior high school students with interpersonal intelligence can work and interact in learning group effectively. Other studies suggest that interpersonal competence and academic achievement have positive and significant correlation among senior high school students (Hinggardipta & Ariati, 2015; Mursid & Samio, 2012; Bahadoran & Nazari, 2018).

Furthermore, studies on how to improve interpersonal intelligence have also been conducted in different levels of education. According to Muniroh (2009) social skills for elementary school students can be developed through character building, communication skill improvement through story-telling, role playing, sharing and networking. Rustiana (2013) suggests that physical education can significantly improve elementary students' emotional intelligence, including their interpersonal intelligence. For Irianti and Aningsih (2014), cooperative learning can significantly improve elementary students' interpersonal intelligence. For junior high school, Maret et al. (2016) recommend Two Stay Two Stray (TSTS) method to help students with interpersonal intelligence to enhance their social skills. While for senior high school, group counseling (Utami, 2014) and Student Teams Achievement Divisions (Purnani et al., 2016) improve students interpersonal intelligence significantly.

Prosocial behavior also attracts many researchers to study its trend which according to Harefa and Indrawati (2014) tend to be higher for students of Islamic senior high school than their counterpart of general senior high school. Of factors affecting development of prosocial behavior, Susanti et al. (2013) suggest the importance of family and school environment role for preschool children. While Drupadi et al. (2014) mention children song lyrics has positive and significant effect on prosocial behavior of kindergarten kids.

Moreover, scout activities as an extracurricular according to Dewi and Saragih (2014) can improve prosocial behavior of junior high school students. While Zakaria (2016) suggests teachers to improve junior high school students' prosocial behavior by internalization of relevant matter in classes, outdoor activi-

ties, and collaborating with other parties such counseling teachers. Other researchers also focus on creating model of learning for developing prosocial behavior for different levels of children development starting from early ages (Elyana et al., 2015) until high school (Primanda & Pratiwi, 2016).

The present research considers previous studies as basis idea on the importance of interpersonal intelligence and prosocial behavior for child development. Thus, this research aims to analyze correlation of these two variables in the context of elementary education in Indonesia. This context as focus is based on limited notion of the topic from previous studies. The hypothesis of this research states is that there is a positive and significant correlation between interpersonal intelligence and prosocial behavior among elementary school students.

2. Method

2.1. Participants

The research was conducted in an elementary school in Yogyakarta Special Region, Indonesia. The school was chosen for being known for its inclusivity and differentiation in students' background. The participants were students in classes 4, 5 and 6 of the school. Their ages during the research process were between 10-12 years old. In this range of ages, the children were in transition period from childhood to early adulthood. The way they think was more abstract, idealistic, and logical (Santrock, 2011, p. 16).

2.2. Measures

The research employed two variables: prosocial behavior and interpersonal intelligence. Prosocial behavior measurement was based on Prosocial Tendencies Measure (PTM) previously developed by Carlo and Randall (2002). This measure evaluates prosocial behaviors from 6 aspects: altruistic, compliant, emotional, dire, public, and anonymous. Interpersonal intelligence measurement was based on Anderson's theory developed further by Safaria (2005, p. 25). This measurement consists of three aspects of interpersonal intelligence: social sensitivity, social insight, and social communication.

2.3. Data analysis

Data analysis in this research consists several tests: reliability, normality, homogeneity, and correlation. Reliability of data was tested using Cronbach's Alpha in which only reliable data was included in analysis. The data was also tested for its normality using Kolmogorov-Smirnov normality test. Hypothesis of research whether a correlation between interpersonal intelligence and prosocial behavior existed or not was tested using Pearson's Product Moment. These tests were conducted using IBM SPSS Statistics 22.

3. Results

After being distributed and returned, final data show that 156 questionnaires were valid and reliable for further analysis. These questionnaires represented 156 participants who were students of classes 4, 5, and 6 in the school where the research was conducted. Of participants, 91 were male and 65 were female. Description of participants based on their age was depicted in Table 1 below. Of 71 participants were 11 years old, followed by 54 participants who were 10 years old and 31 participants who were 12 years old.

Table 1
Participants description based on age

Age	n	Percentage
10 years old	54	34.6%
11 years old	71	45.5%
12 years old	31	19.8%
Total	156	100%

Source: primary data

Participants in this study were then classified into five diagnostic categories: very low, low, middle, high, and very high based on their score. These categories were based on empirical distribution of the maximum and minimum scores obtained from questionnaire. Table 2 below describes hypothetical and empirical scores for prosocial behavior and interpersonal intelligence. Maximum, minimum, mean and standard deviation of the scores were also included. Prosocial behavior scale in this study consisted of 33 thus minimum hypothetical score was $1 \times 33 = 33$ and maximum hypothetical score was $5 \times 33 = 165$. From the data obtained, standard deviation for empirical score was 16.36 and its mean was 119.76. Interpersonal intelligence scale consisted of 18 item with minimum hypothetical score was $1 \times 18 = 18$ and maximum hypothetical score was $5 \times 18 = 90$. Standard deviation for empirical score was 9.18 and mean for empirical score was 66.69.

Table 2

Research data description

Variabel	Hypothetical score				Empirical score			
	X _{max}	X _{min}	Mean	SD	X _{max}	X _{min}	Mean	SD
Prosocial behavior	165	33	99	22	153	73	119.76	16.36
Interpersonal intelligence	90	18	54	12	86	30	66.69	9.18

Source: primary data

Based on the distribution of hypothetical and empirical scores of each variable, categorization of participants' score can be arranged. Table 3 below provides insights on how categorization of participants' score in prosocial behavior scale. Very low score was <90.31 and very high score was >149.21. The data show that 6 students or 3.85% had very low scores, 38 students or about 24.36% had low scores, 66 or 42.31% were in middle scores, 42 or 26.92% were in high category and only 4 or 2.56% were in very high category. Therefore, it can be concluded that participants' scores in general were in the middle category.

Table 3

Categorization of prosocial behavior score

Category	Score range	n	Percentage
Very low	< 90.31	6	3.85%
Low	90.31 – 109.94	38	24.36%
Middle	109.94 – 129.58	66	42.31%
High	129.58 – 149.21	42	26.92%
Very high	> 149.21	4	2.56%
Total		156	100%

Source: primary data

Table 4 below describes categorization of interpersonal intelligence score of participants. Very low score was <16.52 and very high score was >83.21. The results of the study have indicated in Table 4 and it appears that as many as 48 participants (about 30.77%) had low score, 66 (42.31%) were in the middle, 38 participants or 24.36% were in high category, and 4 or 2.56% were in very high score. It could be concluded that participants had middle score for interpersonal intelligence in general.

Table 4

Categorization of interpersonal intelligence score

Category	Score range	n	Percentage
Very low	< 16.52	0	0%
Low	16.52 – 61.18	48	30.77%
Middle	61.18 – 72.19	66	42.31%
High	72.19 – 83.21	38	24.36%
Very high	>83.21	4	2.56%
Total		156	100%

Source: primary data

Normality test using one variable Kolmogorov-Smirnov test indicates $K-S Z = 0.703; p = 0.706 (p > 0.05)$ for prosocial behavior and $K-S Z = 0.671; p = 0.759 (p > 0.05)$. These results show that interpersonal intelligence and prosocial behavior data had normal distribution. Furthermore, linearity analysis using compare means indicates $F = 175.92$ and $p = 0.00 (p < 0.05)$ which implies that interpersonal intelligence and prosocial behavior data were linear.

Correlation analysis between interpersonal intelligence and prosocial behavior using Pearson's Product Moment has shown a correlation coefficient $r = 0.722$ and $p = 0.000$. It shows that there is a significant positive correlation between two variables, thus the hypothesis of positive correlation between interpersonal intelligence and prosocial behavior holds.

Homogeneity test was also conducted resulting Levene F Statistic $= 0.027, p = 0.869 (p > 0.05)$. This result indicates that the data was homogen so that gender difference analysis can be conducted. With equal variances assumed, data on prosocial behavior was analyzed for its difference in mean and resulted $t = -2.147, p = 0.165 (p > 0.05)$. Thus, data on prosocial behavior shows no differences between male and female participants.

4. Discussion

The results have indicated that interpersonal intelligence had positive significant correlation with prosocial behavior. Overall contribution of interpersonal intelligence to prosocial behavior was 52.2%. This high contribution came from significant correlation of interpersonal intelligence's aspects with prosocial behavior. This result generally confirms previous finding (Wentzel & McNamara, 1999) suggesting that acceptance by peer in early adolescent was related directly to prosocial behavior. Furthermore, other research also indicates that peers contribute to improve prosocial behavior of students (Wentzel et al., 2007). This research thus confirms the importance of interpersonal intelligence for students in school to improve positive behavior in their interaction with other students and teachers.

Participants of this research were 156 students of an elementary school in Yogyakarta with ages ranging between 10 to 12 years old and were in classes 4, 5, and 6. Most of them shows middle prosocial behavior score which was also found in other study of elementary students (Muniroh, 2009). The emergence of prosocial behavior in children may occur due to environmental factors (Knafo-Noam et al., 2015; Knafo & Plomin, 2006). The school where this research was conducted had very conducive social environment to develop social interaction for students, so that prosocial behavior can be improved. Performing prosocial behaviors in the school environment always get positive reinforcement from teacher and friends. It was expected to increase a positive impact on creating prosocial behavior. Such effort in the school policy has strong background from previous research (Kato-Shimizu et al., 2013) that suggest social behavior tendency can be increased through more frequent interaction with peers. Teachers' reinforcement can also be viewed as potential effort to improve participants' prosocial behavior as previously suggested by many researchers (Kim et al., 2013; Racz et al., 2017; Rosenhan & White, 1967; Wineburg, 1991).

Of interpersonal intelligence aspects, social sensitivity contributed 52.9% to prosocial behavior, with correlation $r = 0.727$. The finding suggests that social sensitivity had high contribution to and significant positive correlation with prosocial behavior. Thus, making sure that students are well accepted in their social environment in school among other students is important. School administration and teachers should cooperate to improve friendly environment for student to observe and feel both verbally and non-verbally. This notion is crucial with consideration of potential bad effect of rejection by peers to antisocial behavior previously discussed by many studies (Dodge et al., 2003; Dodge & Pettit, 2003; Menting et al., 2016; Parker & Asher, 1987).

Social insight contributed 22.5% to prosocial behavior and its correlation $r = 0.474$. This result suggests that social insight had low contribution to and insignificant positive correlation with prosocial behavior. Social insight will increase along with the process of social interaction of children in their social environment. Children will learn to understand the feelings of others, and this will further enhance the positive

social interaction with other. This is in line with Rusbult and Van Lange's (2003) finding that individuals' experience of social interaction will affect prosocial behavior level. Thus, school administrator and teachers should enhance students' experience to socially interact in school.

Social communication contributed 58% to prosocial behavior with correlation $r = 0.582$. This result suggests that social communication had high contribution and significant positive correlation with prosocial behavior. To socially communicate, students are required to have the mastery of communication skills in the process of interaction with others. Communication skills are important to develop some prosocial behavior such as empathy as showed in many relevant studies (Harrison & Hall, 2010; Jones et al., 2016; Redmond, 1985; Stiff et al., 1988). For teachers and school administrators, the finding in correlation between social communication and prosocial behavior should be translated in a more room for students' expression. Improving students' ability to express their thought in school will help them communicate in wider social environment and in the end improve positive behaviors.

Other finding of this research is that there is no difference between male and female participants in their prosocial behavior. It reflects that gender had no impact on prosocial behavior for this research. This result is intriguing because it contradicts with previous findings that emphasize important role of gender in prosocial behavior, with notion that female participants used to show higher score (Basti, 2007; Inglés et al., 2009; Muñoz Sánchez et al., 2004; Ongley & Malti, 2014; Oscar & Pohan, 2006). It can be assumed, based on this finding, that gender role might not have been developed by participants due to their ages. However, further research might be required to analyze this finding.

5. Conclusion

Previous results and discussions have shown that interpersonal intelligence and prosocial behavior among elementary school students based on this research had positive and significant correlation. Thus the hypothesis that there is a positive and significant correlation between interpersonal intelligence and prosocial behavior is confirmed. For the school manager, this result implies importance of conducive environment to develop students' interpersonal intelligence and prosocial behavior. Counseling teachers, who are directly involved in the process of student activities at school, can also play important role to guide students to practice interpersonal relationships that help them develop interpersonal intelligence.

This study has its unique contribution in discussion about interpersonal intelligence and prosocial behavior in the context of elementary school which at researcher's best knowledge is less explored. However, some limitations should also be discussed for improvement in next study. Main limitation is in the quality of scale used in questionnaire that should be developed in the future. Moreover, during the process of the questionnaire completion, participants were in the same classroom with teachers as part of school policy. Although researcher had previously announced that any result of questionnaire completion would be kept confidential, there was still a chance that participants completed the questionnaires with regard to their teachers presence. Objectivity issues might rise in this process.

Based on these limitations, next research in the topic should address quality of scale and questionnaire completion to ensure more solid background for data collection. Furthermore, direction of research can be addressed to consider other variables associated with prosocial behavior, such as the effect of media, conformity to peer, personality, religiosity and other factors that contribute to the formation of this variable.

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