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# Is there scope for cost savings and efficiency gains in HIV services? A systematic review of the evidence from low- and middle-income countries

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**Objective** To synthesize the data available – on costs, efficiency and economies of scale and scope – for the six basic programmes of the UNAIDS Strategic Investment Framework, to inform those planning the scale-up of human immunodeficiency virus (HIV) services in low- and middle-income countries.

**Methods** The relevant peer-reviewed and “grey” literature from low- and middle-income countries was systematically reviewed. Search and analysis followed Preferred Reporting Items for Systematic Reviews and Meta-analyses guidelines.

**Findings** Of the 82 empirical costing and efficiency studies identified, nine provided data on economies of scale. Scale explained much of the variation in the costs of several HIV services, particularly those of targeted HIV prevention for key populations and HIV testing and treatment. There is some evidence of economies of scope from integrating HIV counselling and testing services with several other services. Cost efficiency may also be improved by reducing input prices, task shifting and improving client adherence.

**Conclusion** HIV programmes need to optimize the scale of service provision to achieve efficiency. Interventions that may enhance the potential for economies of scale include intensifying demand-creation activities, reducing the costs for service users, expanding existing programmes rather than creating new structures, and reducing attrition of existing service users. Models for integrated service delivery – which is, potentially, more efficient than the implementation of stand-alone services – should be investigated further. Further experimental evidence is required to understand how to best achieve efficiency gains in HIV programmes and assess the cost-effectiveness of each service-delivery model.

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## Introduction

To reach the Millennium Development Goals for human immunodeficiency virus (HIV) infection<sup>1</sup> and the targets of the Political Declaration on HIV and Acquired Immunodeficiency Syndrome (AIDS),<sup>2</sup> many low- and middle-income countries still need to scale up essential HIV services. Given the scarce financial resources available and competing donor priorities, methods to improve efficiency in the delivery of HIV services are gaining increased global attention.<sup>3–6</sup>

In general, an “efficient” HIV service cannot be improved without the further use of existing resources and cannot be maintained at its current level with fewer resources. The word “efficiency” has several dimensions when applied to HIV services. For example, economic theory distinguishes between efficiency from improving social welfare – the “allocative” efficiency that is often assessed in the health sector in terms of cost-effectiveness – and a more contained definition of efficiency that examines how best to use resources to provide individual services – the “technical” efficiency that is commonly assessed in terms of the unit costs of a service. Two potential areas for improving technical efficiency are service scale and service scope. “Economies of scale” are the reductions in the unit cost of a service that might be achieved when the volume of that service’s provision is increased, whereas “economies of scope” are the reductions in the unit cost of a

service that might be observed when that service is provided jointly with other services.<sup>3,4,7–12</sup>

There have been several recent reviews of the data available on the costs and cost-effectiveness of HIV interventions.<sup>3,4,7–13</sup> Most of these reviews were focused on allocative efficiency.<sup>3,4,7,9,12</sup> The results of the few previous studies on the technical efficiency of HIV services indicate not only that there is considerable variation – between service providers and between settings – in the unit costs of providing similar HIV services, but also that there is, in general, much scope for improving the technical efficiency of HIV services.<sup>7,9,14</sup> However, these reviews are outdated or were only partial in their coverage of possible interventions.

Given the current interest of policy-makers in reducing the costs of HIV services, there is now an urgent need to update and synthesize the data on the technical efficiency of HIV services. We therefore present here a systematic literature review of the costs of the six basic programmatic activities of the Strategic Investment Framework of the Joint United Nations Programme on HIV/AIDS (UNAIDS): antiretroviral therapy (ART) and counselling and testing; “key-population” programmes – that is, programmes that target groups of individuals who are at particularly high risk of HIV infection; condom distribution and social marketing; voluntary medical male circumcision; programmes to eliminate HIV infections among children and to keep their mothers alive; and

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programmes of behaviour-change communications targeted at young adults and the general population.<sup>15</sup>

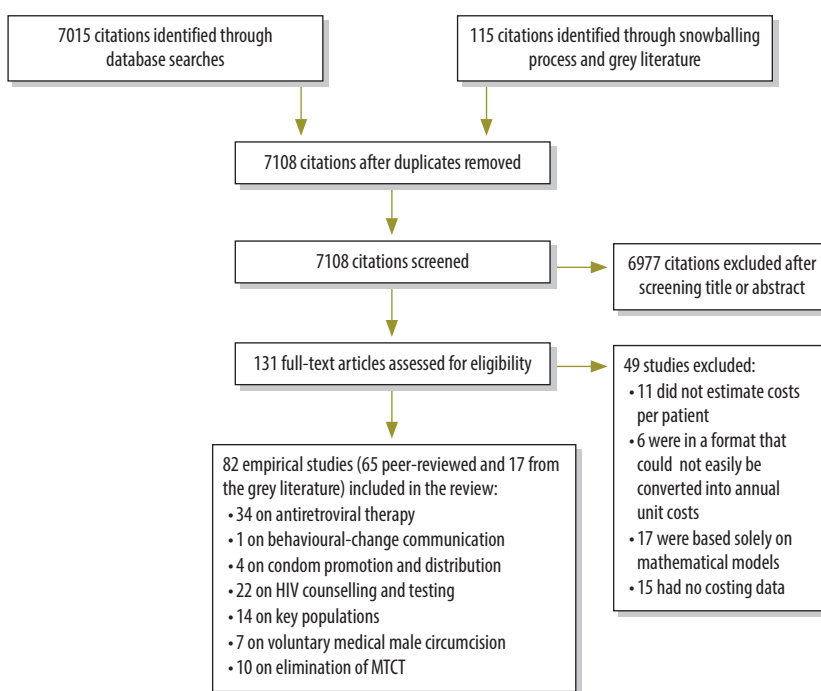
## Methods

### Search strategy and selection criteria

We conducted a systematic review of the peer-reviewed and “grey” literature on HIV services in low- and middle-income countries by following the search and analysis process recommended in the Preferred Reporting Items for Systematic Reviews and Meta-analyses guidelines.<sup>16</sup> The PubMed and Epub databases and the Cochrane library were searched, using *AIDS, HIV, acquired immunodeficiency syndrome, cost, cost analysis, efficiency, economies of scale* and *economies of scope* as the search terms. Searches were limited to English-language articles published between January 1990 and October 2013. Manual searches of the web sites of key organizations were also carried out to identify grey literature and minimize the risk of publication bias (Fig. 1).<sup>17</sup> The World Bank’s definitions were used to categorize countries as low- or middle-income.<sup>18</sup> Although conference abstracts, editorials, commentaries and “letters to the editor” were used to identify related studies – through a “snowballing” process – any data found only in such publications were excluded from the systematic review. Studies of mathematical models that provided no primary data on costs were also excluded. Bibliographies and previous systematic reviews were examined to identify additional studies of relevance. Authors were contacted directly if the full text of a published paper, unpublished paper or report was not available to us. Two researchers screened the identified citations, reviewed the full texts of potentially eligible articles and selected the final articles for inclusion. Data were extracted by one researcher before being checked by another researcher. Whenever there was uncertainty or disagreement about the inclusion of a study, the authors discussed the study until a consensus was reached.

Data on the unit costs of the HIV services of interest were available for seven upper-middle-income countries, 14 lower-middle-income countries and 12 low-income countries. Most of the included studies were categorized as

Fig. 1. Flowchart for the selection of studies on costs of the six basic programmes of UNAIDS Strategic Investment Framework



MTCT: mother-to-child transmission; HIV: human immunodeficiency virus.  
Note: Some studies included costing data on more than one type of intervention.

cost analyses but cost data were also extracted from cost–effectiveness and cost–benefit analyses, resource-needs estimations and broad evaluation studies. Authors of only 30 of the included studies undertook sensitivity analyses to assess the levels of uncertainty in their cost estimates.

### Data extraction and quality of studies

The quality of studies was assessed using Drummond’s checklist.<sup>19</sup> Additional criteria for the assessment of study quality were included whether all relevant costs were included, the source of the cost estimates, whether a sensitivity analysis was conducted and, if so, what type of sensitivity analysis was used, and the scale of the study – in terms of the number of sites for which costings were made. As we wished to evaluate the overall quality of studies, we included all studies with some empirical basis, irrespective of their quality. However, we took study quality into account when reporting the strength of the evidence.

We used the unit costs of service provision – at the health-provider level – as our primary comparative statistic. However, we also noted whether the data from each study included other,

“above-service” costs, such as the out-of-pocket expenses of clients using a particular HIV service. We took a narrative approach in our data synthesis, as has been recommended for reviews of health systems and organizational interventions.<sup>17</sup>

For the purposes of the systematic review, all reported costs were adjusted to United States dollar (US\$) values for the year 2011.

## Results

### Summary of studies

We identified 7108 unique citations of potential relevance and selected 131 of these for full-text review (Fig. 1). Overall, 82 studies met the inclusion criteria: 65 reported in peer-reviewed journals and 17 reported in the grey literature (Table 1). Most ( $n = 63$ ) of the included studies were classified as fully empirical and 34 included all relevant costs. Costing methods varied between studies but included a “top-down” approach, a “bottom-up” approach and a combination of both of these approaches. Together, the 82 included studies covered 92 unit-cost analyses that related to ART ( $n = 34$ ), key population programmes ( $n = 14$ ), HIV counselling and testing ( $n = 22$ ),

Table 1. Quality of studies included in the systematic review

Quality criterion	No. of studies						
	Anti retroviral therapy	Behaviour-change communication	Condom promotion and distribution	Elimination of MTCT	HIV counselling and testing	Key populations	Voluntary medical male circumcision
<b>Publication type</b>							
Peer-reviewed article	28	1	4	8	16	14	1
Grey literature	6	0	0	2	6	0	6
<b>Focus of study</b>							
Cost-effectiveness analysis	7	1	2	4	5	5	6
Cost-benefit analysis	1	0	0	0	0	0	0
Cost analysis	20	0	1	5	15	8	0
Cost analysis and resource-needs estimation	5	0	0	0	0	0	0
Programme evaluation	1	0	1	1	0	0	1
Resource-needs estimation	0	0	0	0	2	1	0
<b>Costing scale</b>							
National models	0	0	2	1	1	4	0
Single site	15	0	0	0	5	0	0
Small sample ( $\leq 30$ sites)	15	1	2	9	16	9	7
Large sample ( $> 30$ sites)	4	0	0	0	0	0	0
<b>Empirical or modelled costs</b>							
Empirical	24	1	4	5	17	10	3
Modelled from empirical study data	10	0	0	5	5	4	4
<b>Costs included</b>							
Single cost category (e.g. drugs)	3	0	1	2	3	3	7
Salaries and recurrent costs	13	0	0	2	8	3	0
Salary, non-salary and capital costs	12	1	3	5	8	8	0
Upstream support and systems costs	5	0	0	1	3	0	4
<b>Uncertainty analysis</b>							
None	28	0	2	6	15	6	5
Univariate sensitivity analysis	3	0	0	4	4	6	1
Univariate and multivariate sensitivity analyses	3	1	2	0	2	2	0
Results of sensitivity analysis not shown	0	0	0	0	1	0	1

MTCT: mother-to-child transmission; HIV: human immunodeficiency virus.

programmes to eliminate HIV infections among children and to keep their mothers alive ( $n = 10$ ), male circumcision ( $n = 7$ ), condom distribution ( $n = 4$ ) or behaviour-change communications ( $n = 1$ ). Many studies were excluded because they did not relate to core HIV or AIDS services, were not conducted in a low- or middle-income country or did not report empirical costs.

Table 2, Table 3, Table 4, Table 5, Table 6, Table 7 and Table 8 provide summaries of costs reported in the literature that we reviewed. Further details can be found in Table 9, Table 10, Table 11, Table 12, Table 13, Table 14 and Table 15 (available at: <http://www.who.int/bulletin/volumes/92/7/13-127639>)

and in Appendix A (available at: <http://researchonline.lshtm.ac.uk/1620414/>). The costs reported in the included studies were generally restricted to the unit costs of one or more HIV services at site level. The reporting of “above-service” costs varied and was always only partial. Most studies included the costs of activities such as training and supervision,<sup>36,37</sup> but the costs of several other activities, such as the maintenance of a drugs supply chain, transportation and technical support, were rarely included.

### Economies of scale

The key findings from 40 studies found exploring costs and economies of scale are summarized in Appendix A. Only

nine of these studies had sufficiently large samples to apply econometric methods to explore any associations between scale and costs.<sup>23,69,74,75,77–79,93,96</sup> Most of these studies were focused on HIV prevention among key populations. None covered condom distribution, male circumcision or interventions that were targeted at men who have sex with men. Scale was often found to explain statistically significant proportions of the variability seen in unit costs – including 48%, 42%, 28–83%, 25–88% and 45–96% of such variability in an ART programme,<sup>23</sup> a programme for the elimination of mother-to-child transmission of HIV infection,<sup>96</sup> HIV counselling and testing,<sup>69,96</sup> and programmes targeting

Table 2. Summary of selected mean unit costs of antiretroviral therapy

Region and reference <sup>a</sup>	Country	Cost per patient-year, US\$ <sup>b</sup>			
		Pre-ART	ART		
			Drugs excluded	Regimen unclear	First-line
<b>Africa – eastern and southern</b>					
Menzies et al. (2011) <sup>20</sup>	Botswana	200.16	343.87 <sup>c</sup>		
Bikilla et al. (2009) <sup>21</sup>	Ethiopia	137.09	82.70		305.50 <sup>d</sup>
Kombe et al. (2005) <sup>22</sup>	Ethiopia		268.01		812.15
Marseille et al. (2011) <sup>23</sup>	Ethiopia			147.81	
Menzies et al. (2011) <sup>20</sup>	Ethiopia	153.97	170.40 <sup>c</sup>	660.03 <sup>c</sup>	
Cleary et al. (2007) <sup>24</sup>	Lesotho	18.00	33.57 <sup>e</sup> or 41.28 <sup>f</sup>		900.50 <sup>c</sup>
Cleary et al. (2006) <sup>25</sup>	South Africa	566.46	944.51 <sup>c,g</sup>		914.99 <sup>c</sup>
Deghaye et al. (2006) <sup>26</sup>	South Africa		745.66	1325.81	
Harling et al. (2007) <sup>27</sup>	South Africa		545.60		
Harling and Wood (2007) <sup>28</sup>	South Africa	444.97	1323.59 <sup>h,i,j</sup>	2010.82 <sup>h,i,j</sup>	
Rosen et al. (2008) <sup>29</sup>	South Africa		545.42		1033.98
Vella et al. (2008) <sup>30</sup>	South Africa		107.34 <sup>h</sup>	207.30 <sup>h</sup>	
Kevany et al. (2009) <sup>31</sup>	South Africa				1815.98 <sup>d</sup>
Martinson et al. (2009) <sup>32</sup>	South Africa	1206.91	773.26 <sup>k</sup>		1849.45 <sup>k</sup>
Long et al. (2010) <sup>33</sup>	South Africa		311.50		
Long et al. (2011) <sup>34</sup>	South Africa				565.59
Babigumira et al. (2009) <sup>35</sup>	Uganda				525.37 <sup>l</sup>
Jaffar et al. (2009) <sup>36</sup>	Uganda		415.80 <sup>m</sup>	855.33 <sup>m</sup>	
Menzies et al. (2011) <sup>20</sup>	Uganda	145.76	186.82	972.08 <sup>c</sup>	
Bratt et al. (2011) <sup>37</sup>	Zambia				359.62 <sup>n</sup>
<b>Africa – western and central</b>					
Hounton et al. (2008) <sup>38</sup>	Benin		398.26	1347.88 <sup>o</sup>	
Renaud et al. (2009) <sup>39</sup>	Burundi		701.78	1017.07 <sup>l</sup>	
Kombe et al. (2004) <sup>40</sup>	Nigeria		443.02		879.00
Partners for Health Reform <i>plus</i> (2004) <sup>41</sup>	Nigeria		761.13		1881.20
Menzies et al. (2011) <sup>20</sup>	Nigeria	265.86	347.98 <sup>c</sup>	883.80 <sup>c</sup>	
Aliyu et al. (2012) <sup>42</sup>	Nigeria			210.70 <sup>p</sup>	
<b>Asia and Pacific</b>					
Gupta et al. (2009) <sup>43</sup>	India		191.63		380.00
John et al. (2006) <sup>44</sup>	India		130.87		451.44
Kitajima et al. (2003) <sup>45</sup>	Thailand	42.99 <sup>l</sup>		407.26 <sup>d</sup>	
Menzies et al. (2011) <sup>20</sup>	Viet Nam	176.56	144.73	948.47 <sup>c</sup>	
<b>Caribbean</b>					
Koenig et al. (2008) <sup>46</sup>	Haiti		580.45	1151.46 <sup>l</sup>	
<b>Latin America</b>					
Marques et al. (2007) <sup>47</sup>	Brazil		2757.65		5875.46
Aracena-Genao et al. (2008) <sup>48</sup>	Mexico	8536.18			8065.84
Bautista et al. (2003) <sup>49</sup>	Mexico	835.00	1047.87	4278.00 <sup>q</sup>	
Contreras-Hernandez et al. (2010) <sup>50</sup>	Mexico			2006.58 <sup>d</sup>	
<b>Northern Africa and Middle East</b>					
Loubiere et al. (2008) <sup>51</sup>	Morocco	415.72 <sup>r</sup>		1155.85 <sup>r</sup>	

ART: antiretroviral therapy; US\$: United States dollars.

<sup>a</sup> The regions shown are those defined and commonly used by the Joint United Nations Programme on HIV/AIDS.

<sup>b</sup> Adjusted to the dollar values for the year 2011.

<sup>c</sup> Mean annualized costs for established adult ART patients.

<sup>d</sup> Mean inpatient and outpatient costs.

<sup>e</sup> First-line regimen.

<sup>f</sup> Second-line regimen.

<sup>g</sup> Mean value excluding costs of first- and second-line drugs and other health services – such as hospitalization.

<sup>h</sup> Per patient-year of observation.

<sup>i</sup> Mean annual cost of first 2 years of post-ART care.

(continues. . .)

(. . .continued)

<sup>j</sup> Based on both first- and second-line regimens.<sup>k</sup> Excluding first month of initiation.<sup>l</sup> Cost of ART was assumed to be the mean cost of first-line drugs, which was estimated – in the values for 2007 – at US\$ 237.50 per patient-year.<sup>m</sup> Mean costs of home- and facility-based care.<sup>n</sup> Mean for first year ART across all drug regimens and facility types.<sup>o</sup> Based on a mean number of 1000 people treated per year and annual provision of services to 14 000.<sup>p</sup> Based on the assumption that 78% of patients were on the first-line regimen.<sup>q</sup> Mean annual cost of first 3 years of post-ART care.<sup>r</sup> Mean value across different CD4+ T-lymphocyte count groups.

Table 3. Summary of selected mean unit costs of behaviour-change communications

Region and reference <sup>a</sup>	Country	Cost per person reached, US\$ <sup>b</sup>				
		Bill-boards	Peer education	Magazines	Radio broadcasts	Public outreach events
<b>Africa – western and central</b>						
Hsu et al. (2013) <sup>52</sup>	Benin	25.73	39.98	18.62	4.62	2.35

US\$, United States dollars.

<sup>a</sup> The region shown is one defined by the UNAIDS (Joint United Nations Programme on HIV/AIDS).<sup>b</sup> Adjusted to the dollar values for the year 2011. For magazines, radio broadcasts and public outreach events, the corresponding costs per person reporting systematic condom use were US\$ 22.83, US\$ 25.73 and US\$ 31.94, respectively.

Table 4. Summary of selected mean unit costs of condom promotion and distribution

Region and reference <sup>a</sup>	Country	Cost, US\$ <sup>b</sup>		
		Per person reached	Per condom sold	Per condom distributed
<b>Africa – eastern and southern</b>				
Söderlund et al. (1993) <sup>53</sup>	Uganda			0.34
Terris-Prestholt et al. (2006) <sup>54</sup>	Uganda		0.12	
Terris-Prestholt et al. (2006) <sup>55</sup>	United Republic of Tanzania		1.54	
Söderlund et al. (1993) <sup>53</sup>	Zimbabwe		0.97	0.16
<b>Africa – western and central</b>				
Söderlund et al. (1993) <sup>53</sup>	Cameroon			0.54
Söderlund et al. (1993) <sup>53</sup>	Democratic Republic of the Congo		0.18	
Söderlund et al. (1993) <sup>53</sup>	Ghana		0.13	
<b>Asia and Pacific</b>				
Dandona et al. (2010) <sup>56</sup>	India	1.54		
Söderlund et al. (1993) <sup>53</sup>	Indonesia		0.07	
<b>Caribbean</b>				
Söderlund et al. (1993) <sup>53</sup>	Dominican Republic		0.21	
<b>Latin America</b>				
Söderlund et al. (1993) <sup>53</sup>	Bolivia		0.72	
Söderlund et al. (1993) <sup>53</sup>	Brazil			1.12
Söderlund et al. (1993) <sup>53</sup>	Côte d'Ivoire		0.24	
Söderlund et al. (1993) <sup>53</sup>	Ecuador		0.29	
Söderlund et al. (1993) <sup>53</sup>	Mexico		0.41	
<b>Northern Africa and Middle East</b>				
Söderlund et al. (1993) <sup>53</sup>	Morocco		0.81	

US\$: United States dollars.

<sup>a</sup> The regions shown are those defined and commonly used by the Joint United Nations Programme on HIV/AIDS.<sup>b</sup> Adjusted to the dollar values for the year 2011.

sex workers<sup>69,74,75,77,79,96</sup> and people who inject drugs,<sup>96</sup> respectively.

The only evidence of a diseconomy of scale<sup>96</sup> that we found in the results of econometric studies was the observation that a quadratic function provided a fairly good fit to the cost data observed in one such investigation.<sup>91</sup>

In several descriptive studies, unit costs for HIV services appeared to be influenced by the link between scale and the achievement of optimal staff workloads.<sup>23,37,55,64</sup> As a programme ages, unit costs may either increase<sup>79</sup> or – if the programme scales up over time – decrease.<sup>20,27,73</sup> Any cost reductions that occur during scale-up may result from “learning by doing” and task shifting.<sup>20,32,39,43</sup>

### Economies of scope

We reviewed 23 studies that reported both unit costs and economies of scope, including 12 studies<sup>20,24,31,33,46,52,63,64,69,88,91,95</sup> that were not included in the earlier review by Sweeney et al. (2012).<sup>9</sup> Most of the 23 studies related to HIV counselling and testing ( $n = 18$ ) or ART ( $n = 3$ ) but we also analysed single studies on three other types of programme: behaviour-change communications, male circumcision and the elimination of mother-to-child transmission (Appendix A).

Although the integration of voluntary HIV counselling and testing with other health services was found to improve quality, increase the utilization of services and reduce the cost per visit in some programmes,<sup>57,61,70</sup> it was found to increase costs in other programmes.<sup>20,95</sup> Compared with the costs of stand-alone services, the integration of HIV counselling and testing with other health services has been reported to reduce unit costs – of the counselling and testing – by between 17% and 79%.<sup>9,57,59,61,63,64,67,70,95</sup> In terms of the unit costs per HIV infection identified, provider-initiated voluntary testing and counselling was found to be less than half as expensive as client-initiated counselling and testing.<sup>64</sup> When counselling and testing were integrated with other health services, a strong and functioning referral system was found to be important for creating demand.<sup>9,24,25,29,31,33,35,45,63,67,69,70</sup>

### Other pathways to improve efficiency

Our systematic review revealed evidence of many other determinants of costs and

Table 5. Summary of selected mean unit costs of human immunodeficiency virus counselling and testing

Region and reference <sup>a</sup>	Country	Cost, US\$ <sup>b</sup>	
		Per client	Per person tested
<b>Africa – eastern and southern</b>			
Kombe et al. (2005) <sup>22</sup>	Ethiopia	4.97	
Twahir et al. (1996) <sup>57</sup>	Kenya	15.02	
Sweat et al. (2000) <sup>58</sup>	Kenya	35.20	
Forsythe et al. (2002) <sup>59</sup>	Kenya	61.72	
John et al. (2008) <sup>60</sup>	Kenya	7.25 <sup>c</sup>	
Liambila et al. (2008) <sup>61</sup>	Kenya	21.60	
Negin et al. (2009) <sup>62</sup>	Kenya	6.77	
Grabbe et al. (2010) <sup>63</sup>	Kenya	22.10	
Obure et al. (2012) <sup>64</sup>	Kenya	7.96	
McConnel et al. (2005) <sup>65</sup>	South Africa	72.35	
Hausler et al. (2006) <sup>66</sup>	South Africa	2.64 <sup>d</sup>	3.42
Obure et al. (2012) <sup>64</sup>	Swaziland	11.52	
Terris-Prestholt et al. (2006) <sup>54</sup>	Uganda	32.62 <sup>e</sup>	
Menzies et al. (2009) <sup>67</sup>	Uganda	14.33	
Tumwesigye et al. (2010) <sup>68</sup>	Uganda	7.52	
Sweat et al. (2000) <sup>58</sup>	United Republic of Tanzania	38.21	
Bratt et al. (2011) <sup>37</sup>	Zambia	18.82	
<b>Africa – western and central</b>			
Kombe et al. (2004) <sup>40</sup>	Nigeria		8.89
Aliyu et al. (2012) <sup>42</sup>	Nigeria	7.52	
<b>Asia and Pacific</b>			
Dandona et al. (2005) <sup>69</sup>	India	9.76 <sup>e</sup>	
Das et al. (2007) <sup>70</sup>	India	2.61	

US\$: United States dollars.

<sup>a</sup> The regions shown are those defined and commonly used by the Joint United Nations Programme on HIV/AIDS.

<sup>b</sup> Adjusted to the dollar values for the year 2011.

<sup>c</sup> Mean cost of individual and “couple” counselling of all women.

<sup>d</sup> Per client pre- and post-test counselled.

<sup>e</sup> Per client post-test counselled.

efficiency besides economies of scale and scope (Appendix A). Although task shifting was observed to reduce costs, there were concerns that it might also reduce service quality.<sup>30</sup> In India, costs incurred above the level of service delivery have been reported to account for 35 to 46% of the unit costs of HIV prevention.<sup>43</sup> Loss to follow-up may be a key source of inefficiency in ART programmes – resulting in a 15 to 55% increase in the unit costs per patient treated.<sup>29,31,33</sup>

We found limited evidence of possible gains from targeting specific groups of patients and clients<sup>4,58,60,63,64,67</sup> and little examination of the trade-off between the costs of targeting and efficiency gains. We also found no studies in which the cost efficiency of providing more intense

services to a particular group was compared with that of providing a minimal service to a larger population group.

## Discussion

There is a growing evidence base on the costs of delivering ART, HIV counselling and testing, interventions for condom distribution and the prevention of mother-to-child transmission of HIV, voluntary medical male circumcision and key-population programmes in low- and middle-income countries. While some of the differences observed in the unit costs are likely to be explained by environmental factors, the wide variation indicates there is general room for improvement in the technical efficiency of HIV services.

In our systematic review, evidence of economies of scale in all of the studies enabled a robust examination of the relationship between scale and costs. HIV services should therefore be focused on sites with sufficient demand for such services. In the “free market”, economies of scale generally lead to mergers that create large-scale providers and large production units. However, where populations are dispersed, a balance needs to be sought between provider costs and the costs incurred by clients as they access care. Several of the studies that we reviewed demonstrated the high health care costs for patients.<sup>36–38,40,58</sup> The burden of these “client-side” costs may need to be shifted to service providers – through the provision of more accessible services or, possibly, by reimbursing each patient’s travel costs. Such changes may limit the extent to which economies of scale are realized. Although the high costs to patients of accessing care might be reduced by providing mobile or home-based services, there is little evidence to show that the implementation of such services reduces provider costs. Some degree of trade-off may have to be made between client and provider costs.<sup>35–37</sup>

Unit costs may often be reduced by increasing staff workloads.<sup>28,31,32,36,39,47,64</sup> In optimizing staff workloads, supply of staff has to be matched with the demand for services. On the supply side, the extent to which staffing levels are fixed is often either an artefact of human-resource planning – in which staffing complements are defined using norms, irrespective of the workload or demand per site – or a reflection of minimum clinical requirements. In many settings, the creation of demand – where there is a need – may be the only way to optimize workloads. Demand may be increased by identifying new clients, improving adherence and reducing loss to follow-up.<sup>59,99</sup> Within staffing norms, there may still be flexibility within staffing allocations at site level. Site or programme managers must be provided with the data and means to allocate staff in a responsive manner. Task shifting may reduce both provider costs – by lowering the cost of salaries and increasing flexibility around any minimum staffing requirements<sup>101</sup> – and client costs – by allowing services to be delivered from sites that are relatively close to the

Table 6. Summary of selected mean unit costs of key-population programmes

Region and reference <sup>a</sup>	Country	Cost per person reached, US\$ <sup>b</sup>					
		Commercial sex workers	Men who have sex with men	Truck drivers	Injecting drug users	Peer health workers	Prisoners
<b>Africa – eastern and southern</b>							
Moses et al. (1991) <sup>71</sup>	Kenya	123.36					
Chang et al. (2013) <sup>72</sup>	Uganda					16.21 <sup>c</sup>	
<b>Asia and Pacific</b>							
Guinness et al. (2010) <sup>73</sup>	Bangladesh				9.93		
Dandona et al. (2005) <sup>74</sup>	India	16.52					
Guinness et al. (2005) <sup>75</sup>	India	23.25					
Fung et al. (2007) <sup>76</sup>	India	101.88					
Dandona et al. (2008) <sup>77</sup>	India	24.02					
Kumar et al. (2009) <sup>78</sup>	India		2.78	2.78			
Chandrashekar et al. (2010) <sup>79</sup>	India	185.06 <sup>d</sup>					
Dandona et al. (2010) <sup>36</sup>	India	35.81	8.64	2.78			
Siregar et al. (2011) <sup>80</sup>	Indonesia	40.90			68.17		24.12
<b>Eastern Europe and central Asia</b>							
Kumaranayake et al. (2004) <sup>81</sup>	Belarus				70.29		
Vickerman et al. (2006) <sup>82</sup>	Ukraine				5.36		

US\$, United States dollars.

<sup>a</sup> The regions shown are those defined and commonly used by the Joint United Nations Programme on HIV/AIDS.

<sup>b</sup> Adjusted to the dollar values for the year 2011.

<sup>c</sup> US\$ 9.16 per person reached, if the costs of supervision are excluded.

<sup>d</sup> US\$ 149.38 per person receiving sexually-transmitted-infection services.

clients and run by lower-level staff.<sup>102</sup> In the future, new technologies, such as the non-surgical PrePex method of circumcision, may further reduce the need for high-level clinical staff.<sup>30,32,66,87</sup> However, the current evidence of the impact on task shifting on costs remains inconsistent<sup>93</sup> and there remain concerns that task shifting may lead to poor morale among lower-paid staff and lower service quality.<sup>85,102</sup>

Our current findings on economies of scale generally support the assumptions made in the UNAIDS Strategic Investment Framework on the existence of economies of scale with programmes of HIV counselling and testing and HIV prevention for key populations. However, economies of scale at the programme level tend to differ from those at site level. The evidence presented here refers to the relationship between costs and site scale. Although costs incurred above the service level are likely to be fixed, economies of scale derived from site-level costings may often still underestimate the corresponding programmatic economies of scale.<sup>24,37,43,56</sup> In some cases, programmes may suffer from diseconomies of scale as they increase the number of service providers to reach groups that

Table 7. Summary of selected mean unit costs of voluntary medical male circumcision

Region and reference <sup>a</sup>	Country	Cost per circumcision performed, US\$ <sup>b</sup>
<b>Africa – eastern and southern</b>		
Futures Institute <sup>83</sup> and Kioko, personal communication (2010)	Kenya	36.26 <sup>c</sup>
Binagwaho et al. (2010) <sup>84</sup>	Rwanda	15.67 <sup>d</sup> or 61.65 <sup>e</sup>
Martin et al. (2007) <sup>85</sup>	Lesotho	60.84
USAID (2010) <sup>86</sup>	South Africa	70.48
USAID (2010) <sup>87</sup>	Uganda	20.71
Futures Institute <sup>83</sup> and Chiwevu, personal communication (2010)	Zambia	74.10
USAID (2010) <sup>88</sup>	Zimbabwe	66.18

US\$, United States dollars, USAID, United States Agency for International Development.

<sup>a</sup> The region shown is one defined and commonly used by the Joint United Nations Programme on HIV/AIDS.

<sup>b</sup> Adjusted to the dollar values for the year 2011.

<sup>c</sup> Mean value for the static and outreach sites.

<sup>d</sup> For a hypothetical cohort of 150 000 neonates.

<sup>e</sup> For a hypothetical cohort of 150 000 adolescents and adults.

are particularly hard to reach. We found almost no evidence of diseconomies of scale<sup>56,61,81</sup> but the relevant evidence base was relatively small. It should not be assumed that diseconomies of scale do not exist.

While there is a broad evidence base on the cost-effectiveness of some integrated HIV services,<sup>9</sup> there is con-

siderably less information available on the corresponding economies of scope.<sup>9,63,67,70,95</sup> The economies of scope that have been reported may only represent the indirect effects of economies of scale – that is, integration may simply have brought HIV services to new clients rather than improved efficiency through the joint provision of services.<sup>70</sup>



Table 8. Summary of selected mean unit costs of the elimination of mother-to-child transmission of human immunodeficiency virus

Region and reference <sup>a</sup>	Country	Cost, US\$ <sup>b</sup>					
		Per visit	Per patient-year	Per pregnant women	Per mother–neonate pair	Per person counselled <sup>c</sup>	Per person tested
<b>Africa – eastern and southern</b>							
Orlando et al. (2010) <sup>89</sup>	Malawi			395.17			
Desmond et al. (2004) <sup>90</sup>	South Africa		567.36 <sup>d</sup>			96.22	103.82
Bratt et al. (2011) <sup>37</sup>	Zambia	42.23 <sup>d</sup>					
<b>Asia and Pacific</b>							
Dandona et al. (2008) <sup>91</sup>	India				257.52		

US\$, United States dollars.

<sup>a</sup> The regions shown are those defined and commonly used by the Joint United Nations Programme on HIV/AIDS.

<sup>b</sup> Adjusted to the dollar values for the year 2011.

<sup>c</sup> Both pre- and post-testing.

<sup>d</sup> Including costs of prenatal and postnatal visits.

Most of the other factors that have been found to influence unit costs are also potentially within the control of managers of HIV programmes. Reductions in commodity prices, especially those for first- and second-line anti-retroviral drugs, have the potential to yield substantial cost savings. Such reductions may be achieved via revised national tenders, joint procurement, improved forecasting, and process efficiency and transparency.<sup>33,45,46,48</sup> Cost savings achieved by reducing the price of second-line therapy will continue to be critical in low- and lower-middle-income countries, where patients are particularly likely to switch to second-line regimens over time.

Few of the studies that we reviewed incorporated any analysis of the quality of service provision. However, where quality and costs were jointly examined, cost reduction often led to reduced quality.<sup>26,29,33,35,37,40,46,92</sup> In a large review of 15 ART programmes in Africa, Asia and Latin America, it was found that increases in the scale of a programme led to increases in the rates of loss to follow-up.<sup>103</sup> Compared with small programmes, large-scale programmes were less likely to follow up patients actively.<sup>103</sup> Unfortunately, little is known about the potential “cost–quality trade-off” of the alternative service models that may be adopted to reduce unit costs, such as reducing the number of visits required for ART monitoring. Support for managers at the site and district level – for example, to allow costs to be monitored and “blueprint” approaches to be avoided – may be key to ensuring

that efforts to improve efficiency do not damage staff morale or service quality.<sup>30,57,58,64</sup> When setting national and international cost benchmarks, attention must also be taken not to create perverse incentives by emphasizing measurable costs rather than the more intangible aspects of service quality.

We were unable to find much published information on the unit costs of several of the key interventions included in the UNAIDS Strategic Investment Framework. Most notably, there is a dearth of data on the costs of ART for key populations, condom distribution in general, HIV counselling and testing beyond Africa, key population interventions outside India, and large-scale programmes for the prevention of mother-to-child transmission of HIV and male circumcision. Most of the relevant studies in which economies of scale or scope were investigated had small samples. It remains unclear whether economies of scale or scope vary by provider type or other site or service characteristics. Studies that include the full range of costs and uncertainty analysis of cost estimates and have samples large enough to show all cost variation in detail remain rare. There is also a distinct lack of experimental studies that have been designed to detect the sources of inefficiency. Despite these limitations, there are signs of recent improvements in the costing of HIV services. Most of our main findings were derived from studies conducted over the last five years. There is also some evidence that cost reductions are already being achieved as HIV programmes mature<sup>93</sup> and, in the future,

there may be further scope for efficiency gains as new technologies and service models are developed.

Large-scale costing studies that cover the full range of HIV services are required. Empirical costing studies of activities above the service level are also needed to provide insights into approaches for optimizing programme costs. In the future, experimental studies – especially on actions to enhance planning and management capacity, the utilization of human resources, financial and information systems, demand generation and service integration – could allow efficiency to be improved. If essential HIV services are to be made cheaper and sustainable, the policy-makers involved with HIV will probably have to engage with those involved in improving the efficiency and capacity of general systems for health care and community support.

In conclusion, the general efficiency of HIV services must be improved if core interventions are to be successfully scaled up in environments where resources are scarce. At site level, economies of scale can often be made. The integration of HIV services with other health services may also reduce costs. Further studies are required to determine the best ways of improving the efficiency of HIV services at site level and the likely impact of such improvements on the national costs of HIV services. ■

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## ملخص

## هل يوجد نطاق لتحقيق وفورات التكاليف ومكاسب الكفاءة في خدمات فيروس العوز المناعي البشري؟ استعراض منهجي للبيانات المستمدة من البلدان المنخفضة الدخل والبلدان المتوسطة الدخل

فيروس العوز المناعي البشري وعلاجه. وهناك بعض البيانات حول وفورات الحجم المستمدة من دمج استشارات فيروس العوز المناعي البشري وخدمات الاختبارات مع عدة خدمات أخرى. ويمكن كذلك تحسين خفض التكاليف عن طريق تقليل أسعار المدخلات وإعادة توزيع المهام وتحسين التزام العميل.

الاستنتاج يتعين على برامج فيروس العوز المناعي البشري تحسين نطاق تقديم الخدمات بغية تحقيق الكفاءة. وتشمل التدخلات التي يمكنها تعزيز إمكانيات وفورات الحجم تكثيف أنشطة إيجاد الطلب، وتقليل التكاليف التي يتحملها مستخدمو الخدمات، وتوسيع البرامج القائمة بدلاً من إنشاء هيكل جديدة، وتقليل التناقص في مستخدمي الخدمات القائمة. وينبغي إجراء مزيد من التحري لنماذج الإيتاء المتكامل للخدمات، التي يحتمل أن تكون أكثر كفاءة من تنفيذ خدمات قائمة بذاتها. وثمة حاجة لمزيد من البيانات التجريبية بغية فهم كيفية تحقيق مكاسب الكفاءة في برامج فيروس العوز المناعي البشري وتقييم مردودية كل نموذج من نماذج إيتاء الخدمة.

الغرض توليف البيانات المتاحة - بشأن التكاليف والكفاءة ووفورات الحجم والنطاق - المتعلقة بالبرامج الأساسية الستة لإطار الاستثمار الاستراتيجي لبرنامج الأمم المتحدة المشترك لمكافحة الإيدز، بغية توفير المعلومات لمن يقومون بتخطيط زيادة حجم خدمات فيروس العوز المناعي البشري في البلدان المنخفضة الدخل والبلدان المتوسطة الدخل.

الطريقة تم إجراء استعراض منهجي للمنشورات التي خضعت للاستعراض الجماعي والمؤلفات "غير الرسمية" ذات الصلة من البلدان المنخفضة الدخل والبلدان المتوسطة الدخل. واتبع البحث والتحليل البنود المتعلقة بتقديم التقارير المفضلة للمبادئ التوجيهية للاستعراضات المنهجية والتحليلات الوصفية.

النتائج قدمت تسع دراسات، من إجمالي 82 دراسة تجريبية للتكلفة والكفاءة تم تحديدها، بيانات عن وفورات الحجم. وفسر النطاق الكثير من التفاوت في تكاليف العديد من خدمات فيروس العوز المناعي البشري، لاسيما تلك المتعلقة بالوقاية المستهدفة من فيروس العوز المناعي البشري في الفئات السكانية الرئيسية واختبارات

## 摘要

## 艾滋病服务中是否有实现节本增效的余地？中低收入国家的系统评价

目的 综合联合国艾滋病规划署战略投资框架的六种基本规划可用的成本、效率、经济规模和范围的相关数据，为在中低收入国家开展的扩大艾滋病病毒（HIV）服务计划提供信息。

方法 系统评价了中低收入国家相关同行评议的“灰色”文献。根据系统评价和荟萃分析指南的优先报告条目执行搜索和分析。

结果 在所识别的 82 项实证成本和效率研究中，有九项研究提供了规模经济相关数据。规模解释了数种 HIV 服务成本的很多变化，尤其是有针对性的重点人群 HIV 预防和 HIV 检测和治疗的成本变化。在 HIV

咨询和测试服务和其他若干服务整合的服务中有一些范围经济的证据。也可以通过降低输入价格、任务切换和提高客户忠诚度来改进成本效益。

结论 HIV 计划需要最优化服务提供的规模以实现效益。可提高规模经济潜力的干预措施包括强化需求创建活动、降低服务用户的成本、扩大现有的项目（而不是创建新的结构）以及减少现有服务用户的流失。整合服务交付模型可能比实施独立服务更有效，需要对其进行进一步的调查。需要进一步的实验证据来理解如何在 HIV 计划中最好地实现增效以及评估每个服务交付模型的成本效益。

## Résumé

## Est-il possible de faire des économies et d'obtenir des gains en termes d'efficacité dans les services anti-VIH? Un examen systématique des éléments de preuve dans les pays à revenu faible et intermédiaire

Objectif Synthétiser les données disponibles - sur les coûts, l'efficacité et les économies d'échelle et d'envergure - pour les six programmes de base du Cadre d'investissement stratégique de l'ONUSIDA, afin d'informer les responsables de la planification de l'élargissement des services de lutte contre le virus de l'immunodéficience humaine (VIH) dans les pays à revenu faible et intermédiaire.

Méthodes Des pairs des pays à revenu faible et intermédiaire ont systématiquement examiné la documentation pertinente «grise» et révisée. La recherche et l'analyse ont appliqué les directives PRISMA (éléments de rapport préférés pour les examens systématiques et les méta-analyses).

Résultats Des 82 études de coûts et de rendement empiriques identifiées, neuf fournissaient des données sur les économies d'échelle. L'échelle expliquait en grande partie la variation des coûts de plusieurs services anti-VIH, en particulier ceux de la prévention ciblée du VIH dans les populations clés et ceux du dépistage et du traitement du VIH. Il existe certaines preuves d'économies d'envergure, résultant de l'intégration de

services de conseil et de dépistage du VIH avec plusieurs autres services. La rentabilité peut également être améliorée en réduisant les prix des intrants, en déléguant des tâches et en améliorant l'adhésion des clients.

Conclusion Les programmes anti-VIH doivent optimiser l'échelle de prestation des services pour être efficaces. Les interventions qui peuvent améliorer le potentiel des économies d'échelle comprennent l'intensification des activités de création de la demande, la réduction des coûts pour les utilisateurs des services, l'expansion des programmes existants plutôt que la création de nouvelles structures, et la réduction de l'attrition des utilisateurs des services existants. Les modèles de prestation des services intégrés, qui sont potentiellement plus efficaces que la mise en œuvre de services autonomes, doivent faire l'objet d'études approfondies. D'autres éléments de preuve expérimentaux sont requis pour trouver la meilleure façon d'obtenir des gains en termes d'efficacité dans les programmes anti-VIH, mais aussi pour évaluer le rapport coût-efficacité de chaque modèle de prestation de services.

## Резюме

### Существуют ли возможности для экономии средств и повышения эффективности в сфере ВИЧ-услуг? Систематический обзор данных из стран с низким и средним уровнями доходов

**Цель** Сопоставить доступные данные по расходам, эффективности и экономии на масштабах и объемах по шести основным программам *Рамочной программы стратегических инвестиций ЮНЭЙДС* и предоставить информацию тем, кто планирует расширение масштабов оказания услуг, связанных с вирусом иммунодефицита человека (ВИЧ), в странах с низким и средним уровнями доходов.

**Методы** Был проведен систематический обзор соответствующей рецензируемой и внеиздательской («серой») литературы из стран с низким и средним уровнями доходов. В процессе поиска и анализа соблюдались положения Руководства по предпочтительным позициям отчетности для систематических обзоров и мета-анализов.

**Результаты** Из 82 выявленных эмпирических исследований расчета затрат и эффективности в девяти содержались данные об экономии на масштабах. Масштабом объяснялась большая часть различий в стоимости нескольких ВИЧ-услуг, в особенности тех услуг, которые охватывали профилактику ВИЧ среди целевых групп населения, тестирование на ВИЧ и лечение ВИЧ. Имеется

ряд доказательств экономии на масштабах при объединении услуг консультирования по ВИЧ и тестирования на ВИЧ с некоторыми другими услугами. Экономическую эффективность также можно повысить за счет снижения цен на ресурсы, перераспределения задач и повышения уровня лояльности клиентов.

**Вывод** В рамках программ по ВИЧ необходимо оптимизировать масштабы предоставления услуг для повышения их эффективности. К числу мер, которые могут повысить потенциал экономии на масштабах, относится более активное проведение мероприятий по стимулированию спроса, снижение затрат пользователей услуг, расширение существующих программ вместо создания новых структур, а также сокращение потерь пользователей существующих услуг. Требуется дальнейшее изучение моделей комплексного оказания услуг, что потенциально является более эффективным, чем оказание отдельных услуг. Требуются дополнительные экспериментальные доказательства для определения наилучших путей достижения эффективности программ по ВИЧ и оценки экономической эффективности каждой модели предоставления услуг.

## Resumen

### ¿Hay margen para el ahorro de costes y el aumento de la eficacia en los servicios de VIH? Un examen sistemático de la evidencia de países con ingresos bajos y medios

**Objetivo** Sintetizar los datos disponibles sobre los costes, la eficacia y las economías de escala y alcance de los seis programas básicos del Marco Estratégico de Inversión de ONUSIDA e informar a los responsables de la planificación de la ampliación de los servicios del virus de la inmunodeficiencia humana (VIH) en países con ingresos bajos y medios.

**Métodos** Se examinó sistemáticamente la literatura revisada por homólogos y «gris» relevante de países con ingresos bajos y medios. La búsqueda y el análisis se realizaron según las pautas de Ítems de Informe Preferidos para Evaluaciones Sistemáticas y Meta-Análisis.

**Resultados** De los 82 estudios empíricos sobre costes y eficacia identificados, nueve de ellos proporcionaron datos sobre las economías de escala. La escala explicó gran parte de la variación de los costes en numerosos servicios de VIH, en particular en aquellos dirigidos a la prevención del VIH en poblaciones clave y las pruebas y el tratamiento del VIH. Hay alguna evidencia de economías de alcance que integran el asesoramiento sobre el VIH y los servicios de pruebas con muchos otros

servicios. También sería posible aumentar la costo-eficacia mediante la reducción de los precios de los insumos, la delegación de funciones y la mejora de la fidelidad de los clientes.

**Conclusión** Los programas de VIH deben optimizar la escala de prestación de servicios para conseguir ser eficaces. Las intervenciones pueden mejorar el potencial de las economías de escala, por ejemplo, al intensificar las actividades de promoción de demanda, reducir los costes para los usuarios, expandir los programas existentes en lugar de crear estructuras nuevas y reducir el abandono de los usuarios existentes de los servicios. Se deben investigar más los modelos de prestación de servicios integrados, que son posiblemente más eficaces que la implementación de servicios independientes. Es necesario obtener más evidencia experimental para comprender cómo es posible lograr mayor eficacia en los programas de VIH y evaluar la costo-eficacia de cada modelo de prestación de servicios.

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Table 9. Studies on antiretroviral therapy included in the systematic review

Region and reference <sup>a</sup>	Last year of data collection	Country	Location	No. and type of sites	Description of intervention or model	Empirical or modelled	Costing scope	Costing method	Mean unit cost(s), US\$ (range) <sup>b</sup>
<b>Africa – eastern and southern</b> Hounton (2008) <sup>38</sup>	2006	Benin	Urban	1 public university hospital	Set in the outpatient treatment centre of the National University Hospital. The centre, which was solely devoted to care and support for people living with HIV, received technical support from an NGO. HIV care consisted of physical examination, laboratory checks (CD4 counts, blood cell counts and blood biochemistry) and counselling four times a year and monthly procurement of ART and OI drugs	Empirical (primary cost data from facility) and modelled (over 10 years for 12 outpatient treatment centres and 48 peripheral treatment centres)	Economic, full, societal perspective	Micro-costing, top-down	1348 (1293–1403)
Renaud (2009) <sup>39</sup>	2007	Burundi	Urban	1 primary health-care centre run by NGO	The Bujumbura health centre of the Society for Women against AIDS in Africa provided care only to people living with HIV. ART was delivered to 668 people in 2007, making it the fourth largest ART clinic in Burundi. HIV care included outpatient visits, a laboratory and pharmacy, VCT, adherence counselling and psychosocial and food support	Mostly empirical (primary cost and patient-use data; secondary data used for drug prices, CD4 counts, assays of viral load and hospital costs)	Economic, full, provider perspective	Combined top-down and bottom-up micro-costing	1017 (795–1409)
Kombe (2005) <sup>22</sup>	2005	Ethiopia	National	6 public hospitals	Set in government-certified hospitals that provided ART, eMTCT and VCT services as stand-alone activities (national guidelines stipulated that these services should be fully integrated in hospital care). Costing of ART services included costs of ARV drugs and clinical monitoring but excluded treatment of OIs	Empirical (primary cost data, with estimates of patient use based on experts' opinions and protocols)	Financial, incremental, provider perspective	Gross costing, bottom-up	812
Bikilla (2009) <sup>21</sup>	2006	Ethiopia	Rural	1 HIV clinic within a regional public hospital	The HIV unit in the Arba Minch Hospital provided free first-line ART on an outpatient basis, although AIDS patients with severe clinical manifestations could be admitted. CBC counts and clinical chemistry were standard laboratory tests for HIV patients and CD4 counts were introduced in 2005. Final services in relation to HIV care included outpatient consultations, laboratory tests, imaging, drug provision and inpatient services for both non-ART and ART patients	Empirical (data on primary costs and use of inpatient and outpatient services)	Economic, full, provider perspective	Combined bottom-up and top-down micro-costing (with ingredient approach)	142 (112–178) for non-ART, 308 (301–318) for ART

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Region and reference <sup>a</sup>	Last year of data collection	Country	Location	No. and type of sites	Description of intervention or model	Empirical or modelled	Costing scope	Costing method	Mean unit cost(s), US\$ (range) <sup>b</sup>
Marseille (2011) <sup>23</sup>	2009	Ethiopia	Urban	14 ART-delivery sites in three provinces	The management of ART cases at risk of poor adherence was investigated in 14 sites supported by the I-TECH collaboration between the Universities of Washington and California. The management consisted of adherence counselling and support, health education, peer support and referral of clients to CBOs who were equipped to address specific barriers to adherence (such as malnutrition, substance abuse and material needs for clothing, rent and food)	Empirical	Financial, incremental, provider perspective (included regional and national overhead costs but excluded costs of ARV drugs)	Micro-costing, bottom-up	148 (41–591)
Cleary (2007) <sup>24</sup>	2006	Lesotho	Rural	1 public hospital and 14 primary health centres	MSF and the MoH implemented a joint pilot programme with Scott Hospital Health Service Area to decentralize free HIV/AIDS care and treatment, including ART, to the primary health-care level. The programme provided comprehensive HIV services – including eMTCT services and HIV DNA testing by PCR – for early diagnosis of HIV in infants, HIV care (including management of opportunistic infections and other HIV-related conditions), and ART	Empirical (primary cost data on service utilization and programme-level costs, modelling of ARV and laboratory costs based on utilization according to clinical protocols)	Financial, partial, provider perspective	Micro-costing, bottom-up	18 (11–24) for pre-ART, 1093 (214–1587) for ART
Kombe (2004) <sup>40</sup>	2004	Nigeria	National	5 public specialized and teaching hospitals providing ART	The provision of ART to HIV patients is a major component of Nigeria's National HIV/AIDS Emergency Action Plan. The study determined the costs of ART (including ARV drugs and clinical monitoring but excluding treatment of opportunistic infections) in a hospital setting	Empirical (primary and secondary data)	Financial, incremental, provider perspective	Gross costing, bottom-up	879
Partners for Health Reform/plus (2004) <sup>41</sup>	2004	Nigeria	National	15 ART clinic and ART centres and 51 private clinics and faith-based and NGO programmes	Assessment of HIV treatment commissioned by USAID and Nigeria Mission. Aims were to understand current status; challenges and costs of providing HIV/AIDS services in public sector (federal government programme) and private sector (corporations, private clinics, faith-based and NGO programmes)	Empirical (secondary data)	Financial, provider perspective	Bottom-up	1081 in the public sector, 2680 in the private

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Region and reference <sup>a</sup>	Last year of data collection	Country	Location	No. and type of sites	Description of intervention or model	Empirical or modelled	Costing scope	Costing method	Mean unit cost(s), US\$ (range) <sup>b</sup>
Aliyu (2012) <sup>42</sup>	2010	Nigeria	Urban and rural	7 secondary public hospitals and 1 tertiary (4 urban and 4 rural)	HIV services assumed to be integrated. A typical comprehensive site provided a package of HIV testing, prevention, treatment, care and support. The delivery points for ART and HIV testing and counselling were used as cost centres because each was an operational unit that contributed towards the overall cost of HIV/AIDS services in the study hospitals	Empirical	Financial, provider perspective, costing analysis	Micro-costing, top-down	211 overall; 206 in secondary hospitals, 341 in tertiary, 230 in urban, 203 in rural
Cleary (2006) <sup>25</sup>	2002	South Africa	Periurban	3 public HIV clinics	HIV clinics, within existing public-sector clinics, provided ART, treatment and prophylaxis of HIV-related and opportunistic infections and events, and counselling and support groups for HIV-positive people. Acute infections were managed at the clinics but severely ill patients were referred to secondary and tertiary hospitals. Suspected TB cases were referred. Both non-ART (actually pre-ART) and ART patients were considered	Empirical (primary cost data for HIV-clinic services and secondary data for part of the cost of TB services and inpatient care at referral hospitals)	Economic, full, provider perspective	Micro-costing, bottom-up	945 (713–1176) for non-ART, 1483 (831–2696) for ART
Deghaye (2006) <sup>26</sup>	2004	South Africa	Urban and periurban	2 state-subsidized hospitals	The hospitals provided HAART to their staff members through preferential access or as part of their service package, following national guidelines. HIV testing, counselling and treatment were done on a one-to-one basis with the staff doctor – to preserve staff confidentiality and encourage staff to take up HIV treatment	Empirical (primary cost and patient-use data were collected)	Financial and economic, full and provider perspective	Micro-costing, bottom-up	1326 (1045–1607)
Harling (2007) <sup>28</sup>	2004	South Africa	Periurban	1 ART clinic run by NGO	As above	Empirical	As above	Micro-costing, bottom-up	2153 (1626–2963)
Kevany (2009) <sup>31</sup>	2005	South Africa	Periurban	1 public hospital	Set in a secondary hospital with an ARV referral unit designed as a referral service for complex cases from the hospital's ARV clinic and five local primary ART clinics. The unit provided specialist-directed investigation and treatment, including comprehensive outpatient care and consultation services to patients in the hospital's medical wards	Empirical (primary cost and resource-use data, with pharmaceutical and procedure costs sourced from government's drug price list and fee schedule)	Economic, incremental, provider perspective	Combined bottom-up micro-costing (patient-specific costs) and top-down micro-costing (shared costs)	2782

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Region and reference <sup>a</sup>	Last year of data collection	Country	Location	No. and type of sites	Description of intervention or model	Empirical or modelled	Costing scope	Costing method	Mean unit cost(s), US\$ (range) <sup>b</sup>
Martinson (2009) <sup>32</sup>	2005	South Africa	Urban	One HIV clinic	The perinatal HIV research unit is a research organization located on the campus of the Chris Hani Baragwanath Hospital, but is not administratively integrated within the hospital (no shared costs). It provides a free-of-charge ART service. Patients are referred from other programmes in the perinatal HIV research unit or self-refer and are started on ART based on national treatment guidelines. a) Pre-ART visits include baseline CD4, viral load, liver function and haematology tests and symptom-based screening for TB. b) ART: CD4 cell count and viral load are measured every six months, haematology and liver function tests every three months	Empirical – primary cost and patient service use data	Economic Full costing Provider perspective	Combination of top-down and bottom-up	1207 (893–1521) for pre-ART 2415 (1849–2981) for ART
Harling (2007) <sup>27</sup>	2006	South Africa	Periurban	1 ART clinic run by NGO	Clinic based at the Gugulethu Day Hospital and jointly run by the Desmond Tutu HIV Centre, the charity Crusaid and the provincial government of the Western Cape. Eligibility criteria for the clinic included a CD4 count of < 200 cells/ml or a history of an AIDS-defining illness. Counsellors were employed from the local community and responsible for up to 50 patients each, providing pre-treatment counselling, group education on living on ART, home visits to monitor adherence and ongoing treatment support	Empirical	Financial, full, provider perspective	Combined top-down micro-costing and bottom-up gross costing	546 (518–573)
Vella (2008) <sup>30</sup>	2006	South Africa	National	32 public ART delivery clinics	ART delivery sites had the following profiles: a) Part-time doctor and part-time senior professional nurse with less than 200 new patients per doctor per year; b) Same staff as above but with 200 or more new patients per doctor per year; c) Full-time doctor and senior professional nurse with less than 200 new patients per doctor per year, and d) Same staff as above but with 200 or more new patients per doctor per year	Empirical cost data from site financial and resource use records and registers	Financial partial cost (excluding costs of other health services and hospitalisation) Provider perspective	Top-down micro-costing	207

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Region and reference <sup>a</sup>	Last year of data collection	Country	Location	No. and type of sites	Description of intervention or model	Empirical or modelled	Costing scope	Costing method	Mean unit cost(s), US\$ (range) <sup>b</sup>
Rosen (2008) <sup>29</sup>	2007	South Africa	1) Urban 2) Urban 3) Rural 4) Periurban	1) One public referral hospital 2) One private general practitioners 3) One NGO AIDS clinic 4) One NGO primary care clinic	Site 1 is a large academic and referral hospital. Its HIV clinic has an associated research unit and donor financial support. Site 2 is a donor-funded, NGO managed programme that contracts private general practitioners to provide ART to indigent patients who would otherwise rely on the public sector. Drug and laboratory regimens, clinic visit schedules and reimbursement conditions are set by the NGO. Site 3 provides ART as well as other facility and community-based HIV/AIDS services. It is unusual in being a dedicated, stand-alone HIV/AIDS clinic. Site 4 serves informal settlements on the edge of a large city (Entirely donor funded and has an integrated HIV clinic providing ART and other HIV/AIDS services). Each model included a different mix of VCT, palliative care, OI treatment, pre-ART, ART, monitoring visits, laboratory tests and adherence counselling	Empirical – primary cost and patient service use data	Economic full costing Provider perspective	Bottom-up micro-costing	843 for urban public referral hospital 999 for urban private general practitioners 1039 for rural NGO AIDS clinic 1255 for periurban NGO PC clinic
Long (2010) <sup>33</sup>	2007	South Africa	Urban	1 public HIV clinic	Set in large outpatient HIV clinic that was in an academic referral hospital and funded by the provincial DoH and USAID. The resource use of adult patients who had begun second-line therapy was considered, including drugs, laboratory tests, outpatient visits to the clinic and a pharmacy, infrastructure and other fixed costs	Empirical (primary cost and resource-use data)	Economic, full, provider perspective	Combined top-down (shared fixed cost) and bottom-up micro-costing (direct costs)	1088
Long (2011) <sup>34</sup>	2009	South Africa	Urban	1 treatment-initiation site and 1 down-referral site	Study designed to evaluate the implications of a down-referral strategy for treatment outcomes and costs	Empirical	Financial, provider perspective, cost-effectiveness analysis	Macro-costing approach (total site-level costs were estimated for each patient type)	566 at treatment-initiation site, 505 at down-referral site

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Region and reference <sup>a</sup>	Last year of data collection	Country	Location	No. and type of sites	Description of intervention or model	Empirical or modelled	Costing scope	Costing method	Mean unit cost(s), US\$ (range) <sup>b</sup>
Babigumira (2009) <sup>35</sup>	2008 <sup>c</sup>	Uganda	National (primary data from rural settings)	2 public clinics (for primary cost data)	National provision of ART and related care through facility-, mobile-clinic- or home-based programmes	Secondary data used for cost of ARVs, empirical primary data for indirect recurrent costs of facility- and mobile-clinic-based care	Financial, full and incremental, provider perspective	Combined bottom-up and top-down	337,502 and 738 for facility-, mobile-clinic- and home-based programmes, respectively
Jaffar (2009) <sup>36</sup>	2009	Uganda	Urban, rural and periurban	1 clinic run by NGO	Large AIDS Support Organisation clinic offered counselling and social and clinical services to people with HIV, based on national guidelines. Eligible patients were prepared for therapy by staff during three clinic visits, which were usually spread over 4 weeks. Information and counselling were provided in groups and in one-to-one sessions. Participants were given drugs for 28 days of treatment and issued with a pill box and a "buffer" supply for 2 days. Patients were encouraged to identify a "medicine companion" to provide adherence support. During a trial, after they had initiated ART, 1453 patients were randomly assigned either to home-based HIV care (with lay workers delivering ART and monitoring patients) or facility-based HIV counselling, ART and monitoring visits	Empirical (primary cost data from organizational accounts)	Economic, full, societal perspective (including supervision costs)	Top-down for provider costs and bottom-up for patient costs	832 for home-based care, 879 for facility-based
Bratt (2011) <sup>37</sup>	2009	Zambia	Urban and rural	12 facilities supported by the Zambian Prevention, Care and Treatment Partnership. From these, 6 hospitals and 4 health centres provided human immune-deficiency virus counselling and testing services. Services were integrated	Initiating, improving and scaling up eMTCT, HCT and clinical-care services, for people living with HIV, during Antenatal Care and Perinatal Care in urban and rural settings	Empirical (resource use estimated from primary data)	Economic, full, provider perspective (including upstream supervision and support costs)	Combined top-down and bottom-up	362 for hospital-based sites <sup>d</sup> 358 for health-centre based sites <sup>d</sup>

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Region and reference <sup>a</sup>	Last year of data collection	Country	Location	No. and type of sites	Description of intervention or model	Empirical or modelled	Costing scope	Costing method	Mean unit cost(s), US\$ (range) <sup>b</sup>
<b>Asia and Pacific</b>									
John (2006) <sup>44</sup>	2005	India	Urban	1 NGO site	The Freedom Foundation centre provides care and support for people living with HIV, including HAART and laboratory monitoring. The NGO receives government grants and in-kind support, including essential and TB drugs, NGO staff remuneration, food for inpatients and one-time infrastructure support. Other donors fund the majority of the HIV treatment programme and most clients must pay for their own HAART (medicines and laboratory monitoring). Costs were estimated for patients who were eligible for HAART but could not afford it (who only had their opportunistic infections managed) and patients who were on HAART	Empirical (primary data)	Financial, full, NGO perspective (system costs, ARV costs and other costs borne by government excluded)	Micro-costing, bottom-up (50 patients)	356 for non-HAART patients, 37 for HAART
Gupta (2009) <sup>43</sup>	2006	India	Urban	7 multi-specialty public hospitals	In India, the rollout of the National Free ART programme began in 2004 and covered three groups: pregnant women, children aged <15 years and AIDS patients who sought treatment in large public-sector hospitals. The rollout started in six high-prevalence states and the capital. It was put in place in government hospitals and medical colleges and consisted of a comprehensive range of services (ART, treatment of opportunistic infections, diagnostic tests and outpatient and inpatient services)	Empirical (primary data)	Financial, full, programme perspective (excluded capital costs)	Micro-costing, top-down	380 (287–545)
Kirajima (2003) <sup>45</sup>	2002	Thailand	Rural	2 hospitals	The Khon Kaen Regional Hospital was a referral hospital for both the community hospitals in the province and general hospitals in neighbouring provinces. It had a follow-up clinic for HIV-positive patients and provided admission services to them. The North-east Regional Infectious Hospital was a specialized hospital for infectious diseases, focusing on 19 provinces in north-eastern Thailand. It had an HIV clinic and an inpatient ward for HIV-positive patients	Empirical (primary cost and resource-use data plus secondary data for costs of routine outpatient and inpatient service) and modelling (of province-wide and annual unit costs)	Financial (assumed), full, provider perspective	Micro-costing, bottom-up	4749

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Region and reference <sup>a</sup>	Last year of data collection	Country	Location	No. and type of sites	Description of intervention or model	Empirical or modelled	Costing scope	Costing method	Mean unit cost(s), US\$ (range) <sup>b</sup>
<b>Caribbean</b>									
Koenig (2008) <sup>46</sup>	2004	Haiti	Urban	1 HIV clinic run by NGO	The Haitian Study Group for Kaposi's Sarcoma and Opportunistic Infections, which was formed in 1982, provided clinical services and training and conducted research on HIV/AIDS. Specifically, it provided free HIV counselling, testing, STI screening, TB evaluation, ART, laboratory tests, adherence counselling (patients were given pre-paid telephone cards to contact clinic staff), management of opportunistic infections and nutritional supplementation	Empirical (primary data for cohort of 218 patients)	Economic, full, societal perspective	Micro-costing, bottom-up	1137
<b>Latin America</b>									
Marques (2007) <sup>47</sup>	2001	Brazil	Urban	1 public university teaching hospital	Set in a children's institute that provided clinical services for children exposed to – or infected with HIV – in ambulatory, day-hospital and inpatient units	Empirical (primary data from cohort of 140 HIV-infected patients)	Financial, full, provider perspective	Micro-costing, bottom-up	5875 (2060–10732)
Bautista (2003) <sup>48</sup> and Bautista-Arredondo (2008) <sup>49</sup>	2001	Mexico	Urban	11 public facilities, including specialized tertiary care, secondary care and specialized HIV outpatient clinics	Mexico's five national social-security institutions offered free HIV/AIDS care from specialists in tertiary hospitals and/or secondary hospitals that had specialists. The MoH ran a national programme to cover HIV care and treatment for the uninsured. The costs of HIV/AIDS treatment (including those related to drugs for inpatient and outpatient care, laboratory tests and surgical procedures) for the MoH, the social-security institutions and the National Institute of Health were estimated	Empirical (primary data, for cohort of 1003 HIV-positive patients)	Financial, full, provider perspective	Micro-costing, bottom-up (medication and laboratory costs)	835 (256–1356) for pre-HAART, 4097 (3729–4820) for HAART
Contreras-Hernandez (2010) <sup>50</sup>	2005	Mexico	Urban	9 hospitals	Hospital care for HIV/AIDS patients consisted of routine HIV care (for both inpatients and outpatients), ART, tropism testing, treatment of adverse events associated with ART, acute and prophylactic treatment of opportunistic infections, CD4 cell counts, HIV test, and palliative care preceding death for both HIV and opportunistic infections	Empirical (data on hospital unit costs, plus primary resource-use, data based on cohort of 637 patients treated for HIV in one hospital) and modelled (patient-level costs)	Financial, partial (drug costs only), provider perspective	Micro-costing, bottom-up	2007 (1649–2467) for empirical data, 13 389 (5180–28 494) for modelled

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Region and reference <sup>a</sup>	Last year of data collection	Country	Location	No. and type of sites	Description of intervention or model	Empirical or modelled	Costing scope	Costing method	Mean unit cost(s), US\$ (range) <sup>b</sup>
Aracena-Genao (2008) <sup>48</sup>	2006	Mexico	Urban	1 public hospital	Ambulatory HIV services included outpatient visits, ART drugs, medications used to treat or prevent opportunistic infections and laboratory diagnostic and monitoring tests. Hospitalization activities including inpatient days, drugs, laboratory tests and radiological or surgical procedures.	Empirical (primary cost data) and modelling (for dynamic cohort of 797 HIV patients in care between 1982 and 2006)	Financial, full, provider perspective	Micro-costing, bottom-up	8536 for non-ART patients, 9407 (7145–13 011) for ART
<b>North Africa and Middle East</b>									
Loubiere (2008) <sup>51</sup>	2002	Morocco	Urban	1 public hospital	Set in the Infectious Diseases Unit in the Ibn Rochd Hospital – the major facility treating HIV-1 patients in Morocco – which served indigent patients referred from primary health-care facilities	Empirical (primary data from a cohort of 286 HIV-positive patients)	Financial, full, provider perspective, intention-to-treat analysis	Micro-costing, bottom-up	416 (305–664) for non-HAART, 1156 (1125–1177) for HAART
<b>Global</b>									
Menzies (2011) <sup>20</sup>	2007	Botswana, Ethiopia, Nigeria, Uganda and Viet Nam	National	7 (Uganda) or 9 outpatient clinics per country	Costs estimated for pre-ART (supportive care, regular clinical and laboratory monitoring) and ART (outpatient first- and second-line regimens), regular clinical and laboratory monitoring, prophylaxis against opportunistic infections, treatment for HIV-related conditions, nutritional support and adherence and other related interventions	Empirical	Financial and economic, full, provider perspective	Micro-costing, top-down	200 for pre-ART and 514 (344–751) for ART in Botswana, 154 for pre-ART and 842 (660–1048) for ART in Ethiopia, 266 for pre-ART and 1263 (884–1818) for ART in Nigeria, 146 for pre-ART and 736 (384–993) for ART in Uganda, 177 for pre-ART and 898 (729–986) for ART in Viet Nam

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Region and reference <sup>a</sup>	Last year of data collection	Country	Location	No. and type of sites	Description of intervention or model	Empirical or modelled	Costing scope	Costing method	Mean unit cost(s), US\$ (range) <sup>b</sup>
Menzies (2012) <sup>93</sup>	2007	Botswana, Ethiopia, Nigeria, Uganda and Viet Nam	National	7 (Uganda) or 9 outpatient clinics per country	Costs estimated for pre-ART (supportive care, regular clinical and laboratory monitoring) and ART (outpatient first- and second-line regimens), regular clinical and laboratory monitoring, prophylaxis against opportunistic infections, treatment for HIV-related conditions, nutritional support and adherence and other related interventions	Empirical, assessed proximal determinant of per-patient costs	Financial and economic, full, provider perspective	Micro-costing, top-down	See Menzies et al. (2011) <sup>20</sup>

AIDS: acquired immunodeficiency syndrome; ART: antiretroviral therapy; ARV: antiretroviral; CBC: complete blood-cell; CBO: community based organization; CD4: cluster of differentiation 4; DNA: deoxyribonucleic acid; DoH: Department of Health; eMTCT: elimination of mother-to-child transmission; HAART: highly-active antiretroviral therapy; HCT: human immunodeficiency virus counselling and testing; HIV: human immunodeficiency virus; MoH: Ministry of Health; MSF: Médecins Sans Frontières; NGO: nongovernmental organization; OI: opportunistic infection; PC: primary health care; PCR: polymerase chain reaction; STI: sexually transmitted infection; TB: tuberculosis; US\$: United States dollars; USAID: United States Agency for International Development; VCT: voluntary counselling and testing.

<sup>a</sup> The regions shown are those defined and commonly used by the Joint United Nations Programme on HIV/AIDS. For brevity, only the first author of each publication is shown. The publications generally provide much more detail about costings, the assumptions made in evaluating costs and the drug regimens involved than can be neatly summarized here.

<sup>b</sup> Costs are shown per patient-year. They have been adjusted to the dollar values for the year 2011 and then rounded to integer values. They are financial unless indicated otherwise.

<sup>c</sup> Although the published results of this study do not state when data were collected, the published costs are given as values for the year shown here.

<sup>d</sup> Mean for first year ART across all drug regimens.



Table 10. Study on behaviour-change communications included in the systematic review

Region and reference <sup>a</sup>	Last year of data collection	Country	Location	No. and type of sites	Description of interventions	Empirical or modelled	Costing scope	Costing method	Mean unit cost(s), US\$ (range) <sup>b</sup>
Africa – western and central Hsu et al. (2013) <sup>52</sup>	2009	Benin	National	29 communes in 7 departments across Benin. Services assumed to be integrated	Interventions to promote safer sexual behaviour and the systematic use of condoms <sup>c</sup>	Empirical	Economic, provider perspective, costing analysis	Capital and recurrent cost framework	26, 40, 19, 5 and 2 – per person reached – using billboards, peer education, magazines, radio and public outreach events, respectively; 23, 26 and 32 – per person reporting systematic condom use – using magazines, radio and public outreach events, respectively

US\$: United States dollars.

<sup>a</sup> The region shown is one defined and commonly used by the Joint United Nations Programme on HIV/AIDS.

<sup>b</sup> Costs have been adjusted to the dollar values for the year 2011 and then rounded to integer values.

<sup>c</sup> Interventions included billboards (56 billboard sides featuring messages regarding the prevention of human immunodeficiency virus (HIV) and adverts for condoms displayed for a period of 6 months in major cities and along highways), peer education (one-to-one or small group discussions held 5–10 times a month, led by one of 200 trained sex workers or youth peer educators, designed to raise awareness of prevention and transmission of HIV and to encourage behaviour change), a magazine (youth-oriented magazine issued about six times a year, of approximately 15 pages, covering sexual and reproductive health topics such as delaying the onset of sexual activity, fidelity, contraception and other means to prevent transmission, and communicating with partners and parents), radio broadcasts by 10 contracted radio stations (150 short broadcasts per month, each of about 30 s, on HIV prevention and transmission per month, plus themed talk show, of about 45 min, broadcast about twice a week and targeting youth and covering a variety of sexual and reproductive health topics) and public outreach events (held in local communities, hosted by a network of 16 contracted nongovernmental organizations, designed to disseminate messages via theatrical sketches, condom-use demonstrations and the projection of short videos)

Table 11. Studies on condom distribution included in the systematic review

Region and reference <sup>a</sup>	Last year of data collection	Country	Location	No and types of sites	Description of intervention	Empirical or modelled	Costing scope	Costing method	Mean unit cost(s), US\$ (range) <sup>b</sup>
<b>Africa – eastern and southern</b>									
Terris-Prestholt (2006) <sup>54</sup>	2001	Uganda	Rural	18 parishes with an approximate combined population of 96 000. Services were integrated	Between 1994 and mid-2000, a range of HIV-prevention interventions was evaluated as part of the Masaka intervention trial. The aim of this three-armed randomized controlled trial was to measure and compare the impact of IEC alone and IEC with STI management on reducing the incidence of HIV and other STIs at community level. All arms received VCT and the social marketing of condoms. The condom promoter distributed condoms monthly to established commercial outlets in all 18 parishes, for resale. Costings were provided for 1 495 570 condoms distributed over 4 years (1996–1999)	Empirical (primary data)	Economic, incremental, provider perspective	Step-down	0.12 (0.10–0.16) per condom sold
Terris-Prestholt (2006) <sup>55</sup>	2001	United Republic of Tanzania	Rural	10 communities, each formed of 5 or 6 villages. Overall, 186 school-years, 54 health-facility participation years and 30 community years were costed. Services were integrated	The Mema kwa Vijana intervention trial was implemented by an international NGO and designed to estimate the incremental impact of an intensively developed youth intervention. The intervention had four main components: ASRH education for 3 years of primary school (in-school), community-mobilization activities and youth-friendly services to improve youth access to sexual health services, and community-based peer condom promotion and distribution. Results were provided for 3 years of intervention implementation (1999–2001)	Empirical (primary data)	Economic and financial, incremental and full, provider perspective	Combination of top-down and bottom-up	1.87 (financial) and 1.94 (economic) per condom sold
<b>Asia and Pacific</b>									
Dandona (2010) <sup>56</sup>	2006	India	National	1 HIV-prevention programme serving 190 599 people over 4 years	One public-funded HIV-prevention programme based on condom promotion and targeted at groups at high risk of HIV infection	Empirical (primary data)	Economic, provider perspective	Combination of top-down and bottom-up	1.54 per person reached

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Region and reference <sup>a</sup>	Last year of data collection	Country	Location	No and types of sites	Description of intervention	Empirical or modelled	Costing scope	Costing method	Mean unit cost(s), US\$ (range) <sup>b</sup>
Global Söderlund (1993) <sup>53</sup>	1986–1992	Bolivia, Brazil, Cameroon, Côte d'Ivoire, Democratic Republic of the Congo, Dominican Republic, Ecuador, Ghana, Indonesia, Mexico, Morocco, Uganda, Zimbabwe	National	Not available	Case studies of operating programmes designed to promote safer sexual behaviours and condom use, either by person-to-person education or by the social marketing of condoms	Empirical	Financial, provider perspective	Capital and recurrent cost framework	1.12, 0.54, 0.34 and 0.16 per condom distributed in Brazil, Cameroon, Uganda and Zimbabwe, respectively; 0.72, 0.24, 0.18, 0.21, 0.29, 0.13, 0.07, 0.41, 0.81 and 0.97 per condom sold in Bolivia, Côte d'Ivoire, Democratic Republic of the Congo, Dominican Republic, Ecuador, Ghana, Indonesia, Mexico, Morocco and Zimbabwe, respectively

ASRH: adolescent sexual and reproductive health; HIV: human immunodeficiency virus; IEC: information, education and communication; NGO: nongovernmental organization; STI: sexually transmitted infection; US\$: United States dollars; VCT: voluntary counselling and testing.

<sup>a</sup> The regions shown are those defined and commonly used by the Joint United Nations Programme on HIV/AIDS. For brevity, only the first author of each publication is shown. The publications generally provide much more detail about costings and the assumptions made in evaluating costs than can be neatly summarized here.

<sup>b</sup> Costs have been adjusted to the dollar values for the year 2011 and are financial unless indicated otherwise.

<sup>c</sup> The range shows the variation in annual values.

Table 12. Studies on human immunodeficiency virus counselling and testing included in the systematic review

Region and reference <sup>a</sup>	Last year of data collection	Country	Location	No. and type of sites	Description of interventions and models	Empirical or modelled	Costing scope	Costing method	Mean unit cost(s), US\$ (range) <sup>b</sup>
<b>Africa – eastern and southern</b> Kombe (2005) <sup>22</sup>	2005 <sup>c</sup>	Ethiopia	National	6 hospitals	Pre-test counselling, drawing blood, testing and post-test counselling	Empirical	Financial, incremental, provider perspective (costs of labour, training and supplies included)	Bottom-up	5 per client per episode
Twahir (1996) <sup>57</sup>	1994	Kenya	Urban	2 clinics	A case study in which the process of applying an integrated model (in which STI and HIV/AIDS services were integrated with existing services for maternal and child health and family planning) was compared with that of applying a non-integrated model	Empirical	Financial, incremental, provider perspective	Combined top-down and bottom-up	12 and 18 per client-visit in the integrated and non-integrated models, respectively
Forsythe (2002) <sup>59</sup>	1999	Kenya	Rural and urban	3 health centres	Health centres provided rapid, same-day testing. NGO-paid counsellors drew blood and then performed an initial HIV test using the Immunocomb test kit. Positive results were confirmed with the Capillus test	Empirical	Full economic and incremental financial, provider perspective (head-office and research costs included in full costs)	Top-down	62 (economic) and 21 (financial) per VCT client
John (2008) <sup>60</sup>	2003	Kenya	Urban	1 ANC clinic	HCT included health education, testing and pre- and post-test counselling. Women attending their first antenatal visit were provided information, as a group, on HIV-1 infection and eMTCT interventions, and were then asked to return in 7 days, with their partners, for HIV-1 counselling and testing. Following pre-test counselling, blood was collected for rapid HIV-1 testing on site and results were disclosed on the same day. Two models were investigated: standard VCT in an ANC clinic and couple counselling for eMTCT	Empirical	Financial, incremental, provider perspective (upstream system costs and fixed costs such as rental and utilities excluded)	Bottom-up	7, (6–9) and 7 (6–9) per woman in ANC and the standard VCT and couple counselling, respectively

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Region and reference <sup>a</sup>	Last year of data collection	Country	Location	No. and type of sites	Description of interventions and models	Empirical or modelled	Costing scope	Costing method	Mean unit cost(s), US\$ (range) <sup>b</sup>
Negin (2009) <sup>62</sup>	2005 <sup>c</sup>	Kenya	Rural	1 local community-based organization	A 3-month curriculum for training in HIV counselling and testing. Counsellors were registered by the Government of Kenya's National AIDS and STI Control Programme. Rapid ELISA-based testing for HIV antibodies was conducted. Home-based VCT was offered to all interested household members. Tests were conducted independently for each individual except for couples who requested to be tested together. The post-test counselling that was provided depended on the results of the HIV tests	Empirical	Financial, provider perspective	Bottom-up	7 per person tested
Grabbe (2010) <sup>63</sup>	2006	Kenya	National	6 stand-alone and 6 mobile sites	Following standardized procedures, the HCT delivered by trained counsellors was free, voluntary and confidential. Finger-prick samples of blood were collected and checked for antibodies to HIV in rapid tests. Counsellors, who delivered pre-test counselling to individuals, couples, families or groups, discussed basic HIV/AIDS information, explained the HIV testing process, and discussed the clients' risk behaviours. Immediately following rapid testing, post-test counselling was conducted with all clients to explain test results, develop personalized prevention strategies, discuss partner testing and disclosure, and offer appropriate referrals. HCT provided at free-standing, fixed centres (mostly urban or periurban and not attached to a health facility) or at mobile sites (semi-mobile containers or a fully mobile truck)	Empirical	Financial, full and incremental, provider perspective (upstream system costs excluded)	Top-down	29 (fixed sites) and 15 (mobile sites) per HCT client

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Region and reference <sup>a</sup>	Last year of data collection	Country	Location	No. and type of sites	Description of interventions and models	Empirical or modelled	Costing scope	Costing method	Mean unit cost(s), US\$ (range) <sup>b</sup>
Liambila (2008) <sup>61</sup>	2007	Kenya	Rural, urban and periurban	23 health facilities	Two models of integrating HCT into FP services were pilot tested. The "testing" model was implemented in Nyeri district (an area with relatively few VCT sites). In this model, FP clients were educated about HIV prevention generally and HCT in particular and were then offered HCT during the same consultation, by the FP provider. The "referral" model was implemented in Thika district (an area with good accessibility to VCT services). In this model, FP clients were educated about HCT and those interested were referred to a specialized HCT service (within the same facility, at another health facility or at a stand-alone HCT centre)	Empirical	Financial, incremental, provider perspective	Combined top-down and bottom-up	10 and 33 per client tested in the testing and referral models, respectively
Obure (2012) <sup>64</sup>	2009	Kenya and Swaziland	Urban and rural	28 public and private not-for-profit hospitals, health centres and SRH clinics (20 sites in Kenya, 8 in Swaziland)	HCT was provider-initiated (incorporated into routine health care – including general primary care, maternal and child health care, care for STIs and inpatient services – with pre- and post-test counselling provided by a nurse and testing conducted either by the same nurse or by a laboratory technician or lay counsellor, and counselling sometimes in groups) or client-initiated (through VCT centres, with counselling and testing provided by a lay counsellor or a nurse and generally involving one-to-one or couples counselling)	Empirical	Financial and economic, full, provider perspective (upstream system costs excluded)	Combined top-down and bottom-up	8 (5–16) and 12 (7–20) per person tested in the provider- and client-initiated HCT, respectively
Sweat (2000) <sup>58</sup>	1998	Kenya and United Republic of Tanzania	Urban	1 free-standing VCT clinic in each country	Clinic-based VCT provided according to the CDC's client-centred HIV-1 counselling model. Included personalized risk assessment and development of personalized risk-reduction plans. Serum samples tested for HIV-1 in commercial ELISA. All positive samples confirmed with a second ELISA. Inconclusive test results confirmed by western blot or immunofluorescence assay. Clients asked to return for results and counselling after 2 weeks. Additional counselling for participants who did not agree to be tested. Condom demonstration and role play provided as part of HCT. Demand created through posters, flyers and short, weekly, radio commercials	Empirical	Economic, incremental, provider perspective	Top-down	35 (23–50) and 38 (22–63) per client in Kenya and United Republic of Tanzania, respectively

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Region and reference <sup>a</sup>	Last year of data collection	Country	Location	No. and type of sites	Description of interventions and models	Empirical or modelled	Costing scope	Costing method	Mean unit cost(s), US\$ (range) <sup>b</sup>
McMenamin (2007) <sup>54</sup>	2007	Rwanda	Rural and periurban	5 rural health centres and 1 periurban	A costing study to inform performance-based financing and contracting for HIV services in Rwanda, including unit costs for eMCT, VCT and OI services for 2005	Empirical	Financial, provider perspective	Bottom-up	5 per consultation
Hausler (2006) <sup>66</sup>	2002	South Africa	Urban and periurban	12 community health centres, 1 primary health-care clinic and 1 STI clinic	The costs and cost-effectiveness of the ProTEST package of TB and HIV interventions were investigated in health-care facilities in Cape Town	Empirical	Economic and financial, provider perspective	Ingredients approach	3 (2–4) and 2 (1–3) per person pre- and post-test counselled, respectively
McConnel (2005) <sup>65</sup>	2003	South Africa	Periurban	1 church-based, non-profit organization	Within a 2-hours period, clients received pre-test counselling, an HIV test and test results in a post-test counselling session. The results of initial tests (Efoora) were confirmed with another rapid test (Abbott Determine), eliminating expenditure on laboratory-based testing	Empirical	Financial and economic, provider perspective	Combined top-down and bottom-up	72 (34–159) per client (financial) and 114 (49–255) (economic)
Terris-Prestholt (2006) <sup>54</sup>	1999	Uganda	Rural	18 parishes with community-based interventions	A three-armed randomized controlled trial in 18 parishes of the impact of the following HIV-prevention interventions: IEC (both community- and school-based); strengthened STI services; social marketing of condoms; and VCT. VCT consisted of two trained counselors visiting communities, to provide VCT services, twice per month. From 1996–1998, HIV testing was done centrally and clients were required to return for results after 2 weeks. In 1999, rapid tests were introduced, and results were provided to clients at the same visit	Empirical	Economic, full, provider perspective (central support costs included)	Top-down	35 (22–46) per client receiving post-test counselling
Tumwesigye (2010) <sup>68</sup>	2005	Uganda	Rural	Homes	Home-based HCT was provided by 29 outreach teams, each consisting of a laboratory assistant and a counsellor offering HIV education and HCT. Participants could choose to be tested and receive results as individuals or as couples. In addition, 170 resident parish mobilizers and village chairmen mobilized communities, supported the outreach teams, provided follow-up post-test support, encouraged the formation of parish-based HIV post-test clubs and referred those diagnosed with HIV infection to relevant service organizations	Empirical	Financial, provider perspective	Top-down	8 per person reached with bundled services

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Region and reference <sup>a</sup>	Last year of data collection	Country	Location	No. and type of sites	Description of interventions and models	Empirical or modelled	Costing scope	Costing method	Mean unit cost(s), US\$ (range) <sup>b</sup>
Menzies (2009) <sup>67</sup>	2009	Uganda	National	4 models	In each model, HIV testing was provided in a single session using a serial HIV rapid-test algorithm. Pre-test and post-test counselling were provided, covering basic HIV/AIDS information, the testing process, risk-reduction strategies, the interpretation of positive or negative test results, partner communication and disclosure, and voluntary consent. Referral for HIV care and treatment were provided for clients found HIV-positive. Testing was free, voluntary and private, and clients were encouraged to be tested with their partners. The four models investigated were 'stand-alone' (client-initiated HCT at free-standing centres), "hospital-based" (provider-initiated HCT via an opt-out approach for inpatients and outpatients), "door-to-door" (home-based, provider-initiated HCT via mobile teams) and "household-member" (same as door-to-door but targeting members of households of HIV-positive patients)	Empirical	Economic, full, provider perspective	Top-down	21, 13, 9 and 15 per client in the standalone, hospital-based, door-to-door and household-member models, respectively
Bratt (2011) <sup>37</sup>	2009	Zambia	Rural and urban	12 facilities supported by the Zambian Prevention, Care and Treatment Partnership. From these 5 hospitals and 6 health centres provided human immunodeficiency virus counselling and testing services. Services were integrated	Initiating, improving and scaling up eMTCT, HCT and clinical-care services, for people living with HIV, during Antenatal Care and Perinatal Care in urban and rural settings	Empirical (resource use estimated from primary data)	Economic, full, provider perspective (costs of upstream supervision and support included)	Combined top-down and bottom-up	15 (9–22) and 22 (15–31) per HCT outpatient visit in the hospitals and health centres, respectively

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Region and reference <sup>a</sup>	Last year of data collection	Country	Location	No. and type of sites	Description of interventions and models	Empirical or modelled	Costing scope	Costing method	Mean unit cost(s), US\$ (range) <sup>b</sup>
<b>Africa – western and central</b> Kombe (2004) <sup>40</sup>	2004 <sup>c</sup>	Nigeria	National	5 ART sites	A programme of VCT in which initial testing was based on an ELISA and positive results were confirmed with an ELISA, a Genie2 rapid test or an Abbott Determine rapid test	Empirical (secondary data on prices of test kits)	Financial, incremental, provider perspective (upstream costs excluded)	Bottom-up	5 per HIV-negative client and 13 per HIV-positive
Aliyu (2012) <sup>42</sup>	2010	Nigeria	Urban and rural	7 secondary public hospitals and 1 tertiary (4 urban and 4 rural). Services assumed to be integrated	A typical comprehensive site provided a package of HIV testing, prevention, treatment, care and support. HCT and ART service delivery points were used as cost centres for this study because each was an operational unit, contributing towards the overall cost of HIV/AIDS services in the study facilities	Empirical	Financial, provider perspective, costing analysis	Top down	8 per client (6, 19, 6 and 10 in the secondary, tertiary, urban and rural hospitals, respectively)
<b>Asia and Pacific</b> Dandona (2005) <sup>69</sup>	2003	India	National	17 VCT centres	The study was conducted as part of a larger, multicountry effort to study the cost and efficiency of HIV prevention. Clients received VCT at VCT centres, up to post-test counselling. The VCT included the provisions of condoms and behaviour-change communications. HIV infection was initially investigated with a rapid test kit and only considered confirmed after two further tests had given positive results. The final result was certified by a medical officer and communicated to the client on the day after sample collection. All but the poorest clients were charged a nominal fee	Empirical	Economic, incremental, provider perspective (upstream system costs excluded)	Top-down	10 (4–21) per client receiving post-test counselling

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Region and reference <sup>a</sup>	Last year of data collection	Country	Location	No. and type of sites	Description of interventions and models	Empirical or modelled	Costing scope	Costing method	Mean unit cost(s), US\$ (range) <sup>b</sup>
Das (2007) <sup>70</sup>	2006	India	Rural	1 integrated rural health clinic	The Child in Need Institute decided to integrate its reproductive health clinic with its centre for voluntary confidential HIV counselling and testing. The integrated clinic continued to provide curative services for reproductive-tract infections and STI, preventive services such as family planning, condom distribution and counselling on HIV risk behaviours, as well as voluntary confidential HCT. Blood samples were sent to a government laboratory for testing. Registration and screening fees were charged to clients. Outreach services included outreach meetings and the distribution of posters and leaflets – to villages within a 20-km radius of the clinic – that described the integrated clinic and provided information on HIV/AIDS and other reproductive-health problems	Empirical	Financial, incremental, provider perspective (upstream system costs excluded)	Top-down	3 per HCT visit
Minh (2012) <sup>95</sup>	2008	Viet Nam	Not clear	6 facility-based and 2 free-standing VCT units	A one-on-one pre-test counselling session – including a personal risk assessment and risk-reduction plan – was followed by testing and post-test counselling	Empirical	Economic and financial, full, provider perspective	Top down	32 and 41 per VCT visit to the facility-based and free-standing units, respectively
<b>Global</b>									
Marseille (2007) <sup>96</sup>	2004	a) India b) Mexico c) the Russian Federation d) South Africa e) Uganda	Not clear	Prevention sites per country a) 17 b) 18 c) 10 d) 14 3) 14	Prevent AIDS: Network for Cost-Effectiveness Analysis examined multiple interventions in varied organizational settings and countries. It has the purpose of providing essential information and analysis for an improved allocation of HIV prevention funds in low and middle income countries	Empirical, examined the association between scale and efficiency using regression modelling	Financial, economic, provider perspective	Bottom up	Not available

AIDS: acquired immunodeficiency syndrome; ANC: antenatal care; ART: antiretroviral therapy; CDC: United States Centers for Disease Control and Prevention; ELISA: enzyme-linked immunosorbent assay; eMTC: elimination of mother-to-child transmission; FP: family planning; HCT: human immunodeficiency virus counselling and testing; HIV: human immunodeficiency virus; IEC: information, education and communication; NGO: nongovernmental organization; OI: opportunistic infections; SRH: sexual and reproductive health; STI: sexually transmitted infection; TB: tuberculosis; US\$: United States dollars; VCT: voluntary counselling and testing.

<sup>a</sup> The regions shown are those defined and commonly used by the Joint United Nations Programme on HIV/AIDS. For brevity, only the first author of each publication is shown. The publications generally provide much more detail about costings and the assumptions made in evaluating costs than can be neatly summarized here.

<sup>b</sup> Costs have been adjusted to the dollar values for the year 2011 and then rounded to integer values. They are financial unless indicated otherwise.

<sup>c</sup> Although the published results of this study do not state when data were collected, the published costs are given as values for the year shown here.

Table 13. Studies on key-population programmes included in the systematic review

Region and reference <sup>a</sup>	Last year of data collection	Country	Location	No. and types of sites	Description of interventions and models	Empirical or modelled	Costing scope	Costing method	Mean unit cost(s), US\$ (range) <sup>b</sup>
<b>Africa – eastern and southern</b>									
Moses (1991) <sup>71</sup>	1990 <sup>c</sup>	Kenya	Urban	1 health clinic	A programme for STI/HIV control that used a primary-health-care approach among female SWs. General health services were provided free of charge at the health clinic investigated. Health education and counselling and testing related to STI and HIV were provided as required. Health assessments were provided every 6 months. Condoms were supplied free of charge	Empirical (data from a cohort of over 1000 SWs)	Financial, provider perspective	Bottom-up	123 per female SW, 13–19 per HIV infection averted
Chang (2013) <sup>72</sup>	2008	Uganda	Urban	29 peer health workers in 10 clinics	A cluster randomized trial to determine whether peer health workers improved the outcomes of AIDS care. Peer health workers provided clinical and adherence monitoring and psychosocial support to fellow patients, at clinics and during monthly home visits. In a substudy, some peer health workers received mobile phones so that they could send patients' clinical data to centralized staff	Empirical	Economic, provider and societal perspectives, costing analysis	Combination of top-down and bottom-up	16 (including supervision costs) and 9 (excluding supervision costs) per patient-year in main study, 2 per patient-year in substudy
<b>Asia and Pacific</b>									
Guinness (2010) <sup>73</sup>	2007	Bangladesh	National	21 project sites (5 in 1998–1999, 7 in 1999–2000 and 9 in 2000–2001), together covering 82 892 visits to IDUs	Study of the Bangladesh CARE-SHAKTI programme for IDUs. This was a harm-reduction programme providing needle and syringe exchange, abscess management, treatment of STIs, education and condom distribution	Empirical (primary data) and model	Economic, incremental and full, provider perspective	Ingredients approach	10 (8–11) per contact
Guinness (2005) <sup>75</sup>	2002	India	National	17 NGOs	HIV-prevention interventions run by selected NGOs and targeted at SWs	Empirical	Economic, full, provider perspective	Ingredients approach	23 (12–61) per person reached
Dandona (2005) <sup>74</sup>	2003	India	National	15 HIV-prevention programmes, which together provided services to 33 941 female sex workers in 2002–2003	Programmes to prevent HIV infection among female SWs were run by NGOs in Andhra Pradesh, with the support of the Andhra Pradesh AIDS Control Society	Empirical	Economic, incremental, provider perspective	Combination of top-down and bottom-up	17 (6–34) per person reached, 2 (1–4) per contact

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Region and reference <sup>a</sup>	Last year of data collection	Country	Location	No. and types of sites	Description of interventions and models	Empirical or modelled	Costing scope	Costing method	Mean unit cost(s), US\$ (range) <sup>b</sup>
Fung (2007) <sup>76</sup>	2003	India	Urban	2 surveys of commercial SWs	A dynamic mathematical model was used, with survey and intervention-specific data from Ahmedabad, to estimate the impact of the Jyoti Sangh project over the 51 months between two surveys of commercial SWs in Ahmedabad. The project was based on outreach, peer education, condom distribution and free STI clinics	Empirical (primary data) and model	Economic and financial, provider perspective	Combination of top-down and bottom-up	Financial costs of 102 per SW reached and 70 (40–158) per HIV infection averted – with corresponding economic costs of 248 and 116 (2–9), respectively
Dandona (2008) <sup>77</sup>	2003 and 2006	India	National	14 programmes for HIV prevention among SWs	Study to explore possible reasons for changes in the unit costs of the HIV-prevention services that were targeted at SWs between 2003 and 2006	Empirical	Economic, provider perspective	Bottom-up	13 (6–34) per SW in 2003, 35 (24–64) in 2006
Chandrashekar (2010) <sup>79</sup>	2006	India	National	26 districts (15 in the first year and 11 in the second) covering 38 NGO projects. Services assumed to be integrated.	Study covered 124 669 female and male SWs who received STI services via NGO-run projects. Interventions designed to reduce HIV risk through outreach, behaviour-change communications on safe sex, free or socially marketed condoms, needle and syringe exchange (for injecting-drug use) and treatment of STIs, as well as structural interventions and community mobilization	Empirical	Financial and economic, full, provider perspective	Combination of top-down and bottom-up	185 (20–725) per person reached and 149 (41–458) per person receiving STI services – with corresponding values from a sensitivity analysis of 182 (20–687) and 88 (25–458), respectively
Dandona (2010) <sup>56</sup>	2006	India	National	HIV-prevention programmes serving 190 599 high-risk individuals over 4 years. Services not assumed to be integrated.	Public-funded HIV-prevention intervention focusing on condom promotion among female SWs, men who have sex with men, and truck drivers	Empirical (primary data)	Economic, provider perspective	Combination of top-down and bottom-up	36 per SW reached, 9 per man who has sex with men, 3 per truck driver

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Region and reference <sup>a</sup>	Last year of data collection	Country	Location	No. and types of sites	Description of interventions and models	Empirical or modelled	Costing scope	Costing method	Mean unit cost(s), US\$ (range) <sup>b</sup>
Kumar (2009) <sup>8</sup>	2006	India	National	6 out of 21 HIV-prevention programmes were randomly sampled to obtain a representative sample for the state of Andhra Pradesh	Study of HIV-prevention programmes run by NGOs for truck drivers in Andhra Pradesh. The target group includes both truck drivers and their assistants who are commonly referred to as "helpers" or "cleaners"	Empirical	Economic, provider perspective	Combination of top-down and bottom-up	3 (2–5) per person reached, 1 (1–2) per contact
Siregar (2011) <sup>90</sup>	2008	Indonesia	Urban	1 hospital clinic, 1 HIV community clinic, 1 STI community clinic and 1 prison clinic (with 568, 28, 784 and 574 clients, respectively)	All but the prison clinic offered complete VCT package, including pre- and post-test counselling and HIV testing. Each site was distinct in terms of the characteristics of the clients, HIV-positive cases and setting and the VCT procedures	Empirical	Financial, provider and societal perspectives	Combination of top-down and bottom-up	78, 68, 41 and 24 per HCT client in the hospital and HIV community, STI community and prison clinics, respectively
<b>Eastern Europe and central Asia</b> Kumaranayake (2004) <sup>81</sup>	1998	Belarus	Urban	2 syringe-exchange points for IDUs	A project for the prevention of HIV infection among IDUs in the city of Svetlogorsk was initiated in 1997 by an NGO. This project included the distribution of syringes, condoms and IEC materials related to HIV prevention and harm reduction at two syringe-exchange points. A dynamic mathematical model was used to estimate the cost – per HIV infection averted among both IDUs (n = 565) and non-IDUs – of the project	Empirical and model	Economic and financial, provider perspective	Ingredients approach	70 (financial) and 138 (economic) per person reached
Vickerman (2006) <sup>82</sup>	2000	Ukraine	Urban	3 outreach points for IDUs – 2 were stationary (at the Regional Narcological Clinic and a polyclinic) and the other was mobile	Data came from behavioural surveys among IDUs in Odessa, in 1999 (n = 177), 2000 (n = 293) and 2001 (n = 97). A mathematical model was used to estimate the impact of the Odessa IDU Project – in terms of HIV infections averted – and the Project's cost-effectiveness. The patterns of HIV and STI transmission resulting from syringe sharing and sexual contact between IDUs and their sexual partners were simulated	Empirical (primary data) and model	Financial and economic, provider perspective	Combination of top-down and bottom-up	5 (financial) and 13 (economic) per person reached

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Region and reference <sup>a</sup>	Last year of data collection	Country	Location	No. and types of sites	Description of interventions and models	Empirical or modelled	Costing scope	Costing method	Mean unit cost(s), US\$ (range) <sup>b</sup>
<b>Global</b> Marseille (2007) <sup>96</sup>	2004	a) India b) the Russian Federation c) South Africa	Not Clear	Prevention sites per country a) 15 b) 16 c) 15	Prevent AIDS: Network for Cost-Effectiveness Analysis (PANCEA) examined multiple interventions in varied organizational settings and countries. It has the purpose of providing essential information and analysis for an improved allocation of HIV prevention funds in low and middle income countries. The study includes in total five countries: India, Mexico, the Russian Federation, South Africa, and Uganda	Empirical, examined the association between scale and efficiency using regression modelling	Financial, economic, provider perspective	Bottom up	Not available

AIDS: acquired immunodeficiency syndrome; HCT: human immunodeficiency virus counselling and testing; HIV: human immunodeficiency virus; IDU: injecting drug user; IEC: information, education and communication; NGO: nongovernmental organization; STI: sexually transmitted infection; SW: sex worker; US\$: United States dollars; VCT: voluntary counselling and testing.

<sup>a</sup> The regions shown are those defined and commonly used by the Joint United Nations Programme on HIV/AIDS. For brevity, only the first author of each publication is shown. The publications generally provide much more detail about costings and the assumptions made in evaluating costs than can be neatly summarized here.

<sup>b</sup> Costs have been adjusted to the dollar values for the year 2011 and then rounded to integer values.

<sup>c</sup> This year has been assumed. The published results of this study do not state when data were collected.

Table 14. Studies on voluntary medical male circumcision included in the systematic review

Region and reference <sup>a</sup>	Last year of data collection	Country	Location	No. and types of sites	Description of interventions and models	Empirical or modelled	Costing scope	Costing method	Mean unit cost(s), US\$ (range) <sup>b</sup>
<b>Africa – eastern and southern</b>									
Futures Institute <sup>63</sup> and Kioko, personal communication (2010) <sup>c</sup>	2009	Kenya	Nyanza province	30 sites (16 outreach and 14 static): 7 hospitals, 3 district hospitals, 5 subdistrict hospitals, 8 health centres and 7 dispensaries	Cost analysis of MMC and impact of a programme of scale-up at both outreach and static sites	Empirical	Financial, full, provider perspective	Bottom-up	40 (36–42) per MMC in outreach sites, 32 (31–47) in static sites
Martin (2007) <sup>65</sup>	2007	Lesotho	National	4 public hospitals	Assessment of the cost of providing adult MMC in a resource-constrained setting and evaluate the implications of scaling up MMC – for the future cost-effectiveness of MMC and the health system in general for the period 2008–2020	Empirical and model	Financial, provider perspective	Bottom-up, ingredients approach	61 per MMC
Binagwaho (2010) <sup>64</sup>	2008 <sup>d</sup>	Rwanda	National	No information on sites available	Infant circumcision was integrated into existing neonatal and vaccination services. In a cost-effectiveness model, three hypothetical male cohorts for the provision of MMC were considered: adults, adolescents and neonates	Model (secondary data)	Financial, full, government health-care payer perspective	Bottom-up	Among adults and adolescents, 62 and 62 per MMC, 5171 and 4108 per HIV infection averted and 641 and 349 per life year saved, respectively; among neonates, 16 per MMC
USAID (2010) <sup>66</sup>	2009	South Africa	National	20 health facilities, including 8 public-sector district hospitals, 6 health centres, 3 private general practitioners and 1 NGO clinic	Cost analysis of the impact of scaling up MMC	Empirical	Financial, full, provider perspective	Bottom-up	70 (47–81) per MMC with no complications, 71 (46–89) per MMC with complications

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Region and reference <sup>a</sup>	Last year of data collection	Country	Location	No. and types of sites	Description of interventions and models	Empirical or modelled	Costing scope	Costing method	Mean unit cost(s), US\$ (range) <sup>b</sup>
USAID (2010) <sup>87</sup>	2009	Uganda	National	27 health facilities, including public hospitals, health centres, private for-profit units and NGO hospitals	Cost-effectiveness model assessing the potential impact and costs of scaling up of MMC services among three cohorts: adolescent males before sexual debut, all adults aged 15–29 years, and high-risk groups	Empirical (primary data)	Financial, full, provider perspective	Bottom-up	19 (9–35) per MMC among adolescent males and 22 (12–36) among adults aged 15–29 years; among high-risk groups, 2383 per MMC by medical officer, 1209 per MMC by surgeon and 1444 per HIV infection averted
Futures Institute <sup>83</sup> and Chiwevu, personal communication (2010) <sup>e</sup>	2009	Zambia	National	17 health facilities, including 8 provincial hospitals, 8 district hospitals and a private facility	Cost analysis of MMC and impact of scaling up MMC programme	Empirical	Financial, full, provider perspective	Bottom-up	74 (50–98) per MMC. Net savings of 5746 (4637–6855) per HIV infection averted
USAID (2010) <sup>88</sup>	2009	Zimbabwe	Unclear	1 stand-alone site for MMC and 1 public site within a family planning clinic	Cost analysis of MMC and impact of scaling up MMC programme in static and outreach sites	Empirical	Financial, full, provider perspective	Bottom-up	60 per MMC in static sites and 72 in outreach sites

HIV, human immunodeficiency virus; MMC, medical male circumcision; NGO, nongovernmental organization; US\$, United States dollars; USAID, United States Agency for International Development.

<sup>a</sup> The region shown is one defined and commonly used by the Joint United Nations Programme on HIV/AIDS.

<sup>b</sup> Costs have been adjusted to the dollar values for the year 2011 and then rounded to integer values.

<sup>c</sup> Some details of the study were provided by UM Kioko (Centre for Economic and Social Research, University of Nairobi, Kenya).

<sup>d</sup> Although the published results of this study do not state when data were collected, the published costs are given as values for the year shown here.

<sup>e</sup> Some details of the study were provided by C Chiwevu (Johannesburg, South Africa), who is an independent consultant.



Table 15. Studies on the elimination of mother-to-child transmission included in the systematic review

Region and reference <sup>a</sup>	Last year of data collection	Country	Location	No. and types of sites	Description of interventions and models	Empirical or modelled	Costing scope	Costing method	Mean unit cost(s), US\$ (range) <sup>b</sup>
<b>Africa – eastern and southern</b> Orlando (2010) <sup>89</sup>	2008	Malawi	Urban	2 health centres	Assessment of the cost-effectiveness of a HAART-based intervention targeted at pregnant women, compared with a no-intervention scenario. The intervention included VCT and adopted a holistic approach combining HAART – irrespective of the woman's immunological status, from week 25 of the pregnancy – with the treatment of malnutrition, TB, malaria and STIs. HAART was administered during breastfeeding until 6 months after delivery (if the women chose to breastfeed after being counselled)	Empirical	Economic, private and public provider perspective	Ingredients approach	395 per pregnant patient, 72 per woman on programme, 1077 per HIV infection averted
McMennamin (2007) <sup>94</sup>	2007	Rwanda	Rural and periurban	6 health centres (5 rural and 1 periurban)	A costing study to inform performance-based financing and contracting for HIV services in Rwanda, including unit costs for eMTC, VCT and OI services in 2005	Empirical	Financial, provider perspective	Micro-costing, bottom-up	7 per consultation
Wilkinson (1998) <sup>97</sup>	1997	South Africa	Rural	No data available	A mathematical model was used to compare a no-intervention scenario with three interventions for eMTC: AZT delivered within the current infrastructure (Scenario A), AZT delivered via an enhanced infrastructure (Scenario B), and short-course AZT plus 3TC delivered through an enhanced infrastructure (Scenario C)	Model (primary data)	Financial, incremental	Micro-costing, top-down	For Scenarios A, B and C, costs were 7817, 7528 and 3355 per paediatric HIV infection prevented and 276–479, 267–462 and 118–206 per life year gained, respectively

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Region and reference <sup>a</sup>	Last year of data collection	Country	Location	No. and types of sites	Description of interventions and models	Empirical or modelled	Costing scope	Costing method	Mean unit cost(s), US\$ (range) <sup>b</sup>
Desmond (2004) <sup>90</sup>	2002	South Africa	Urban	ANC delivered by 4 hospitals or hospital-based clinics	Part of a larger evaluation of the pilot eMTCT programme in South Africa commissioned by the Health Systems Trust on behalf of the Department of Health. The specific objectives of the research were to undertake a costing exercise of the national eMTCT protocol in four eMTCT pilot sites, assess sources of funding for the eMTCT intervention and provide a range of costing data for informing the funding requirements of a national roll-out of the eMTCT programme and for policy, planning and management purposes	Empirical	Economic and financial, provider perspective	Bottom-up	457 (337–709) (financial) and 821 (494–1128) (economic) per mother–neonate pair followed up, 244 (68–566) (financial) and 314 (79–618) (economic) per mother–neonate pair receiving NVP, 52 (18–84) (financial) and 90 (22–204) (economic) per person post-test counselled, 70 (18–119) (financial) and 102 (25–217) (economic) per person pre-test counselled, 49 (20–79) (financial) and 104 (33–223) (economic) per person tested for HIV

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Region and reference <sup>a</sup>	Last year of data collection	Country	Location	No. and types of sites	Description of interventions and models	Empirical or modelled	Costing scope	Costing method	Mean unit cost(s), US\$ (range) <sup>b</sup>
Robberstad (2010) <sup>98</sup>	2007	United Republic of Tanzania	Rural	28 sites for reproductive and child health services	eMTCT of HIV in the Haydom area was organized through four different but interlinked programmes: an eMTCT programme, a programme of care and treatment, a programme of maternity-ward interventions and a programme for community home-based care. The prevention programme, which was characterized by extensive outreach designed to prevent and provide testing for HIV infection, was organized through general VCT services in 74 villages and through 28 sites for reproductive and child health services	Empirical	Financial	Top-down	12 per woman reached
Stringer (2003) <sup>99</sup>	2001	Zambia	Urban	9 public delivery centres, at which VCT had been integrated into existing antenatal services	Provision of VCT and prophylactic ART for pregnant women	Empirical	Financial, full	Top-down	12 per patient counselled, 16 per patient tested, 69 per seropositive woman identified, 1067 per HIV infection averted
Bratt (2011) <sup>37</sup>	2009	Zambia	Urban and rural	12 facilities supported by the Zambian Prevention, Care and Treatment Partnership. From these 3 hospitals and 5 health centres provided eMTCT services. Services were integrated	Initiating, improving and scaling up eMTCT, HCT and clinical-care services, for people living with HIV, during ANC and PNC in urban and rural settings	Empirical (resource use estimated from primary data)	Economic, full, provider perspective	Combined top-down and bottom-up	eMTCT cost 57 (48–75) per antenatal visit, 27 (19–38) per postnatal visit, 35 (19–51) per urban eMTCT visit and 54 (31–75) per rural eMTCT visit

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Region and reference <sup>a</sup>	Last year of data collection	Country	Location	No. and types of sites	Description of interventions and models	Empirical or modelled	Costing scope	Costing method	Mean unit cost(s), US\$ (range) <sup>b</sup>
<b>Asia and Pacific</b>									
Dandona (2008) <sup>91</sup>	2003 and 2006	India	National	16 public-sector hospitals, some of which are attached to a medical college	Provision of HCT for pregnant women and provision of ART at the time of delivery if the women are HIV-positive	Empirical (resource use estimated)	Economic and financial, incremental	Gross costing, top-down	2 (2–5) per client post-test counselled, 258 (109–4512) per mother–neonate pair receiving NVP
<b>Global</b>									
Marseille (2007) <sup>96</sup>	2004	India	Unclear	15 prevention sites	Prevent AIDS: Network for Cost-Effectiveness Analysis (PANCEA) examined multiple interventions in varied organizational settings and countries. It has the purpose of providing essential information and analysis for an improved allocation of HIV prevention funds in low and middle income countries. The study includes in total five countries: India, Mexico, the Russian Federation, South Africa, and Uganda	Empirical, examined the association between scale and efficiency using regression modelling	Financial, economic, provider perspective	Bottom up	Not available
Nakakeeto (2009) <sup>100</sup>	2007 <sup>c</sup>	Burkina Faso, Cameroon, Côte d'Ivoire, Malawi, Rwanda, United Republic of Tanzania, Zambia	National	No integration	Promotion of FP to people living with HIV, HCT for pregnant women in ANC and provision of ART and cotrimoxazole prophylaxis to HIV-infected women and cotrimoxazole prophylaxis to HIV-exposed infants	Model (secondary data)	Financial	Micro-costing, bottom-up	1387 (798–7360) per HIV infection averted

3TC: lamivudine; ANC: antenatal care; ART: antiretroviral therapy; AZT: zidovudine; eMTCT: elimination of mother-to-child transmission; FP: family planning; HAART: highly-active antiretroviral therapy; HCT: human immunodeficiency virus counselling and testing; HIV: human immunodeficiency virus; NVP: nevirapine; Ot: opportunistic infections; PNC: postnatal care; STIs: sexually transmitted infections; VCT: voluntary counselling and testing.

<sup>a</sup> The regions shown are those defined and commonly used by the Joint United Nations Programme on HIV/AIDS. For brevity, only the first author of each publication is shown. The publications generally provide much more detail about costings and the assumptions made in evaluating costs than can be neatly summarized here.

<sup>b</sup> Costs have been adjusted to the dollar values for the year 2011 and then rounded to integer values.

<sup>c</sup> Although the published results of this study do not state when data were collected, the published costs are given as values for the year shown here.