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# Celebrating advances in LGBT+ diversity in the accountancy profession: Not letting idealistic purity become the enemy of progress

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#### **Invited commentary for SAMPJ 2018**

Title: Celebrating advances in LGBT+ diversity in the accountancy profession: Not letting idealistic purity become the enemy of progress

#### **Abstract**

#### **Purpose**

This paper provides a commentary on evidence presented and issues raised in Egan (2018) regarding LGBT+ diversity initiatives in the accountancy profession

#### Design/methodology/approach

This paper is an invited commentary based on the author's experiences of LGBT+ and other diversity initiatives in the profession

#### **Findings**

There is cause for optimism in how far the profession has progressed in some countries on supporting LGBT+ (and other forms of) diversity.

#### **Practical implications**

As the multinational accountancy firms can be agents for change in countries where there remains considerable discrimination and hostility to LGBT+ (and other) communities, constructive critique to help further improve the firms' innovative actions on LGBT+ and other diversity issues could have a major positive impact on social justice. Egan (2018) is an example of such constructive critique.

#### Social implications

Where other academic studies take a disparagingly critical approach they risk both (1) squandering the opportunity to help achieve the progress they espouse and (2) discouraging other firms embracing innovative diversity practices.

#### Originality/value

Provides a counter perspective to some Critical Accounting arguments that appear to value idealism over progress.

#### Key words

LGBT diversity, accountancy profession, idealistic purity, social justice

### Celebrating advances in LGBT+ diversity in the accountancy profession



When I began training as a chartered accountant in the UK in the mid 1980s, my experience was of a profession (especially at senior levels) predominantly pale, male, and intolerant to several aspects of diversity; one where flying of the LBGT+ rainbow flag by the Institute of Chartered Accountants in England and Wales (ICAEW) was inconceivable. How things have changed since then, as epitomized by ICAEW flying the rainbow flag to mark London Gay Pride 2018 (as shown in the above photograph of Chartered Accountants Hall in London).

In recent years, working on a variety of diversity issues both with the profession and in my own workplace, I have learned a great deal about a range of impressive commitments that UK accountancy firms of all sizes are making and delivering towards ensuring they identify and break-down barriers across a wide range of diversity dimensions – including (but by no means exclusively to) the LGBT+ staff diversity initiatives that are the focus of Egan (2018). While not drawing explicitly on insights from any one of these engagements, the points developed in this commentary (representing my own views) draw on my overall experiences of involvement in a range of diversity initiatives.

The significant changes I have witnessed during my career in attitudes within the UK accountancy profession (and broader UK society) towards a number of diversity issues, including LGBT+ issues, demonstrates that such attitudes can change over time. For example, the results of a recent UK-wide social attitudes survey commissioned by the BBC showed that now only 15% of respondents feel same-sex relationships are unacceptable (BBC, 2018).

In the context of this progress, we also need to recognize that social attitudes towards LGBT+ can vary significantly not just in time but also in space. Thus, the considerably more enlightened attitudes towards LGBT+ (and other forms of) diversity I have witnessed in the UK accountancy profession might not be the case in other countries or other sectors, or even in parts of the UK accountancy profession I have not experienced. For example, in July 2018 the UK government published the results of a survey it had undertaken of the experiences of 108,100 people in the UK who self-identified as LBGT+ (Government Equalities Office, 2018), a survey that was apparently the largest of its kind ever undertaken anywhere in the world (61% of respondents were gay or lesbian, 26% bisexual and 13% transgender). Compared to 77% of the general UK population who, in similar surveys, expressed satisfaction with their life in the UK, the survey found that only 65% of the LGBT+ respondents expressed such satisfaction, with only just over half of respondents (56%) "[feeling] comfortable being LGBT in the UK" (p. 10). Of particular relevance for this commentary, over half of respondents said they "avoided being open about their sexual orientation ... in the workplace" (p. 11), especially with customers (57%, p. 21). In this context, attitudes and positive action towards LGBT+ diversity in the UK accountancy profession appear to be more advanced than across UK society (and among UK businesses) as a whole.

Another crucial variation across space in attitudes towards LGBT+ diversity is the number of countries or states where there is legislative discrimination against LGBT+ people and/or a very hostile environment from government officials (which may be driven, justified and/or reinforced by fundamentalist religious beliefs). The UK LGBT+ rights group Stonewall (2017) report that while 40 countries since 1990 "have outlawed homophobic hate crimes" and "24 countries recognise same-sex marriage":

- "72 countries criminalise same-sex relationships (and in 45 the law is applied to women as well as men)
- The death penalty is either 'allowed', or evidence of its existence occurs, in 8 countries
- In more than half the world, LGBT people may not be protected from discrimination by workplace law
- Most governments deny trans people the right to legally change their name and gender from those that were assigned to them at birth

- LGBT people around the world are subject to physical and sexual violence by both state and non-state actors
- They are discriminated against in education, health and social care and employment
- Many LGBT people are rejected by family and from other forms of social assistance
- Over a quarter of the world's population (29%) believes that people in same-sex relationships should be charged as criminals
- A quarter of the world's population believes that trans people should not be granted full legal recognition of their gender identity" (Stonewall, 2017)

In this context of states and communities that are violently hostile to LGBT+ people, large multinational organizations with an extensive global presence, such as the Big 4 and the two large second-tier accountancy / professional services firms studied by Egan (2018), have the potential to be positive change agents in helping transform societal attitudes towards LGBT (and other forms of) diversity in these less enlightened societies and sectors. Indeed, part of Stonewall's international campaigning on LGBT+ rights seeks to use multinational employers as catalysts for change:

"Equality in the workplace can be a catalyst for wider societal change, and multinational employers have a key role to play in achieving equality for LGBT people across the globe." (Stonewall, 2016, p. 10)

In acting as catalysts for changing attitudes towards LGBT+ diversity in other countries and other organizations (including the clients they advise), the large multinational accountancy firms can seek to persuade through moral arguments and also point to the economic benefits from diversity. In my experience, in practice there are a combination of ethical and economic motives for organizations to engage with diversity initiatives. The ethical motives tend to be based broadly on recognition that there should be equality of opportunity for all and everyone should be free from bullying and harassment. The economic motives identify a wide variety of potential economic benefits that can increase profitability for an organization from action on diversity, often linked to effectively addressing (or appearing to economically powerful stakeholders to address) each organization's informal and everchanging social contract (Demuijnck and Fasterling, 2016; Gray et al., 1988; Shocker and Sethi, 1974). A very important point in this regard is that these factors are not mutually exclusive. Organizations that promote diversity for ethical reasons can also reap economic benefits from their diversity initiatives. Conversely, managers of organizations that are incentivised to act on diversity for economic reasons can find this becomes a catalyst for

people within their organizations becoming more open to ethical understandings around diversity, such that the diversity initiatives then become valued and more deeply embedded for ethical reasons.

While understanding and attuites towards diversity have advanced considerably in the UK profession in recent years, there is also widespread recognition that there is still a long way to go until we have a profession where discrimination and disadvantage based on personal characteristics have been eliminated. In some areas, such as socio-economic background and the educational (dis)advantages this confers (Ashley & Empson, 2016), substantive progress might take a lot longer than in other areas of diversity. However, I believe it is important to celebrate efforts and progress in every area of diversity where this is evident, while recognizing further progress is necessary. In other words, we need to encourage all to follow the examples of innovators who have begun transformational journeys towards diversity, rather than discouraging others to follow these leads by appearing to denigrate and disparage those who are proactively innovating and making (some) progress. This is, perhaps, an even more important factor in seeking to advance diversity into countries that are much less enlightened in respect of a number of diversity dimensions than some Western societies.

This is not to say that as academics we should be uncritical of remaining barriers and discrimination where these are identified. An important role of academics is to provide robust evidence to help identify opportunistic exploitation of diversity agendas by organizations, for example for cynical legitimation purposes where diversity rhetoric has little or no substance. However, for other organizations that are making substantive progress on diversity, academic scrutiny and critique is likely to have a larger positive impact on the future lived experiences of LGBT+ and other diversity groups if it is in the form of constructive rather than disparaging critique.

In shining a light on some LGBT+ public discourses of diversity in large accountancy firms, Egan (2018) is a welcome contribution to the academic literature. Its potential for positive impact in helping these firms further enhance their actions on LGBT+ diversity is helped by the constructive tenor of the critique it provides. As such I regard Egan (2018) as exemplary

of the potentially fruitful approach that can be taken more broadly by Critical accounting studies that seek to advance social agendas in practice. This is in contrast to some Critical accounting studies (and, relatedly, Critical studies in other disciplines, for example those using queer theory) that seem to disparage organizations that have made progress on social issues but have not yet reached the ideals set out in the Critical theories informing the studies. I therefore welcome Egan's (2018) 'glass half full' interpretations in contrast to the 'glass half empty' approach that seems to be prevalent among some Critical scholars. These 'glass half empty' approaches risk coming across as overly disparaging rather than constructively helping proactive firms become even better, for example, at enacting LGBT+ diversity. I have long had concerns (informed by my many interactions with the world of practice) that where academics are disparagingly critical of organizations that have not reached a theoretical ideal, they risk sacrificing progress for idealistic purity. Such uncompromising idealism limits a paper's (or an academic's) potential for positive influence on the social issues at the heart of a paper because, at best, organizations that have put resources into making considerable progress on a social issue could just ignore the research that they consider unjustly subjects them to highly negative one-sided criticism. At worst, the tenor of such research could deter other organizations from seeking to progress though proactive innovation.

In the remainder of this commentary, I will argue how some of the inferences in Egan (2018) (that I have understood as optimistic indications of progress by the large accountancy / professional service firms in Australia towards improved LGBT+ diversity) seem to challenge some of the more idealistic dichotomous negativity characteristic of some Critical accounting research.

First, evidence in Egan (2018) regarding LGBT+ discourses from the large accountancy firms in Australia that explain responsibilities of staff in relation to LGBT+ diversity initiatives.

Based on what I have read in the past in some Critical accounting papers, this evidence could readily be interpreted by some Critical scholars as the firms shifting or diverting responsibility for action on LGBT+ diversity from the firms to their employees. However, I believe that any such negative inferences would, in effect, be calling for the firms to be paternalistic on LGBT+ diversity matters by assuming full responsibility for these initiatives,

actions and outcomes at the firm level. As firms can only effectively deliver on their responsibilities through actions of their employees, it is the employees who actually implement a firm's policies. It is also generally accepted that organizations relying on high levels of intellectual capital can't simply micromanage through dictat what their employees do. My understanding of Egan's (2018) more optimistic interpretation of these discourses is that they indicate firms seeking to provide a context which empowers and educates their staff to lead and contribute to changes in organizational cultures to ones that are positive on LGBT+ diversity issues.

Second, Egan's (2018) literature review indicates prior studies that have been critical of diverse diversity initiatives by characterizing them as, rather pejoratively, a 'potpourri of piecemeal initiatives' specific to each firm. However, Egan (2018) recognizes the benefits and strengths of each firm having LGBT+ initiatives specific to that firm. For me this is entirely reasonable, as staff in each firm would be expected to develop localized initiatives specific to the circumstances and history of that firm (while learning lessons from observing the initiatives of other firms).

A third example of a key inference in Egan (2018) that could readily be interpreted differently is in relation to the business case. The paper recognizes that a business case is not necessarily inconsistent with empowering staff (and clients and others), or with a real commitment to advancing LGBT+ diversity. However, there is some Critical academic literature in sustainability accounting that takes what seems to be an almost knee-jerk negative attitude against business case reasoning. Such research ignores circumstances where a business case is compatible with substantive commitments to, and action on, social issues (such as eliminating discrimination) and sometimes can even enhance these commitments – such as when encouraging skilled people from diverse backgrounds to apply for employment.

Overall, therefore, I believe the Australian LGBT+ discourses examined by Egan (2018) justifiably point to the positive and constructive conclusions drawn by Egan (2018) showing progress the firms have made in this arena. This contrasts with the tenor of analysis in some Critical studies where firms are disparaged for not reaching an ideal set out in the Critical

theory at the heart of a study. In the case of studies informed by queer theory, such idealism could be around how LGBT+ discourses on the accountancy firms' websites failed to completely eliminate heteronormativity in managerial power structures. However, the alternative, less dichotomous and equally plausible inferences outlined above from Egan (2018), drawn from evidence presented in the paper, are likely to be much more effective in encouraging other firms to innovate and become exemplars catalysing changes in attitudes towards LGBT+ diversity in other organizations and countries.

While ideals are vital in motivating progress and innovation, in practice the path to any successful innovation is rarely a straight path (if you will excuse the pun). It is important not to let striving to achieve the purity of an ideal become the enemy of progress, or to let perfection be the enemy of the good. Progress might be slower than some desire, especially in face of competing pressures and priorities within an organization to make progress across a number of fronts (such as a number of different aspects of diversity) with finite resources overall to develop these initiatives. In the context of the BBC survey cited earlier in this paper, showing that only 15% of the UK general population now feel same-sex relationships are wrong (BBC, 2018), idealistic purity could argue that we still need to put considerable resources into tackling and changing the attitudes of the remaining 15% (a 'glass half empty' perspective). However, a less dichotomous and more optimistic and impactful perspective would recognize that prejudicial attitudes are never likely to be entirely eliminated. They need to be called-out where they remain, but the intellectual energies of the academic community are likely to have a much larger positive impact on equality and social justice overall if they are refocused onto areas (countries and/or issues) where significant discrimination remains. I therefore urge all academics who want to see continued progress on LGBT+ diversity (and any other social justice issues) to consider the advantage of following Egan (2018) in using critique positively and constructively to help organizations move in this direction, rather than risk suffocating early innovations through destructive disparaging critique based on failure to fully achieve a theoretical ideal.

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