

# The Students' Intrinsic and Extrinsic Motivations to Engage with Digital Learning Games

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## ABSTRACT

A relevant literature review suggests that today's children are increasingly immersing themselves in ubiquitous technologies, including interactive media and digital games. Therefore, this research uses valid measures to investigate the primary school students' motivations toward playing educational games, at home and at school. The study was carried out amongst year-3 students in a small European state. The findings reported that there were strong correlations between the students' perceived usefulness of the educational games and their behavioral intention to use them for their learning. The results also indicated that there was no significant relationship between the perceived ease of gameplay and the children's enjoyment in engaging with the school's digital games. To the best of our knowledge, there is no other study in academia that has explored the children's technology acceptance, normative pressures and their intrinsic motivations to use digital learning games in the context of primary education. Therefore, this contribution opens future research avenues, as this study can be replicated in other contexts.

## CCS Concepts

•Ubiquitous and mobile computing → Mobile devices • User characteristics → Age → Children

## Keywords

Technology acceptance model, perceived ease of use, perceived usefulness, perceived enjoyment, normative pressures, behavioral intention, educational games.

## 1. INTRODUCTION

The use of ubiquitous technologies, including; mobile devices and interactive media have inevitably changed how students think and process information ([1]). Very often they are utilizing digital learning games in education as these technologies provide an immersive, yet enjoyable experience to their users ([2] [3]). These educational technologies are increasingly satisfying the basic requirements of the schools' educational programs as they are blended in their learning environments ([4], [5]). Several studies reported that the digital learning games can enhance the students' motivation to learn ([6], [7]). Therefore, the gameplay via educational apps is supporting the children's cognitive development during their learning journey ([8], [9]). Consequently, the digital learning games hold great potential to improve the students' knowledge and skills in an informal manner ([10], [11]).

There are a number of theoretical frameworks that have been used by academia to explore the students' engagement with such educational technologies in different contexts, including; the Technology Acceptance Model ([12], [13]); the Theory of Planned Behavior ([14]), the Self Determination Theory ([15], [16]); and the Uses and Gratifications Model ([17], [18]), among others. Hence, this study has adapted the valid and reliable measures to explore the primary school students' perceptions and motivations toward educational games. This contribution sheds light on the grade three students' use, ease of use and enjoyment of educational games. It also investigates whether these young individuals are influenced by their peers, parents, and / or teachers to engage in the schools' games. This contribution addresses a gap in academic knowledge as it examines what is affecting the students' intentions to use the educational games, at home and at school.

## 2. LITERATURE REVIEW AND THE FORMULATION OF HYPOTHESES

### 2.1 The Technology Acceptance Model (TAM)

The technology acceptance model (TAM) has received empirical support in academia for being robust in predicting the users' technology adoption in various contexts, and with a variety of innovations ([12], [13]). TAM indicated that the individuals' behavioral intention to use technology would be determined by their attitude, which would in turn be conditioned by the usefulness and the ease of use of the information systems ([13]). The perceived usefulness and the perceived ease of use are the key determinants of the individuals' attitude toward computer usage behaviors ([13]).

#### 2.1.1 Perceived Ease of Use

In 1989, Fred Davis defined perceived ease of use (PEoU) as the degree to which a person believes that using a particular system would be free of effort. The author explored the extent to which a person thinks that the technology is user-friendly and free of effort ([19]). Alternatively, individuals may find that the technology is difficult to understand and use. If they think that the technology is complex, tedious and / or time-consuming; it is very likely that they will reject the technology. As a result, they won't be productive and efficient if they feel uneasy, apprehensive, or fearful of using computers ([20]). Therefore, both the computer anxiety or the PEoU can have an impact on the adoption of innovative technologies. For this reason, the PEoU has a significant direct effect on the perceived usefulness (PU) of the technology ([12], [13]).

### 2.1.2 Perceived Usefulness

The “perceived usefulness” (PU) of the technology is the degree to which a person believes that using a particular system would enhance his or her job performance ([12]). The PU has to do with the degree to which a person believes that the technology will help him or her to perform a certain task in an efficient and productive manner. Hence, the PU construct is concerned with the expected overall impact of technology on the individual’s job performance (in terms of process and outcome). The PU has a direct effect on the individuals’ intention to use, and actual usage of the technology ([13]).

Moreover, the PEoU positively influences the PU ([12]). In simple words, if the technology is easy to use the individuals can benefit from it. Therefore, PEoU is a precursor of the individuals’ technology acceptance. Conversely, the technology may help individuals to achieve a goal or increase their desired performance. Therefore, the individuals would perceive the usefulness of the technology. As a result, they may be willing to use the technology.

The behavioral intention is formed as a result of the individuals’ conscious decision-making processes ([14]), as there are strong relationships between the PU of the technology and the behavior intention to use it, and between behavior intention and actual usage of the technology ([19]). However, the PU and PEoU are worse predictors of actual usage than behavioral intention; with PEoU being significantly worse than behavioral intention ([21]). TAM does not include subjective or objective measures of technology usage. Perhaps, TAM should be supplemented and extended by using the subjective norm and image ([22]). It can include variables that are related to both human and social change processes ([23]). Other authors remarked that TAM should explain the adoption of technology by introducing external variables that could possibly determine the chain of influence from the independent variables to the dependent variables, as it is the case for TPB’s behavioral intention ([22], [23]).

## 2.2 Perceived Enjoyment

The users’ technology acceptance is influenced by the extrinsic motivations, including the perceived usefulness; as they may be aware that the technology will improve their performance. However, there may also be intrinsic motivations that can have an effect on the users’ engagement with the technology ([15]). The intrinsic motivation involves the performance of an activity for no apparent reinforcement other than the process of performing the activity per se ([16], [24]). The self-determination theory (SDT)’s motivation framework has often been used to explore the use of technology in different contexts, including in the realms of education ([15]). In a nutshell, SDT suggests that individuals engage in activities that are satisfying, enjoyable or challenging, in order to satisfy their psychological needs ([16]). The users’ intrinsic motivations are derived from emotional feelings that may include either happiness or frustration ([17]). The intrinsically motivated individuals would probably engage in activities that they perceive as interesting and pleasant ([15]). Many persons seek gratifications when they use media and technology ([17], [18]). Their non-utilitarian gratifications, including; enjoyment, fun seeking, and entertainment can influence their behavioural intention to use technology ([15]).

## 2.3 Normative Pressures

Individuals may be influenced by the normative beliefs and the social pressures to perform or not to perform certain behaviors ([22], [23]). The normative pressure (or the subjective norm) is defined as “the person’s perception that most people who are important to him/her think that s/he should or should not perform the behavior in question ([14]). For instance, the students may experience social pressures from their educators, classmates, parents, et cetera to use technology in class ([25]). Thus, the students’ social influences can affect their usage and acceptance of educational technologies ([22], [23]).

## 2.4 Behavioral Intention and Actual Usage

The behavioral intention is determined by the individual’s personal attitude toward the behavior and by the normative pressures that are experienced by individuals ([14], [23]). The behavioral intention to use technological innovations is an important factor that determines whether users will actually utilize the technologies ([22]). Many studies have explored the relationship between the behavioral intention and actual usage of technology in different contexts ([21], [22], [23], [26], [27]).

Essentially, this study builds on the TAM and has integrated the constructs of “perceived enjoyment” and “normative pressures” in its empirical investigation. This research explores the following hypotheses:

H1: The students’ perceived ease of use of the educational games is positively related to their perceived enjoyment in playing them.

H2: The students’ perceived usefulness of educational games is positively related to their perceived enjoyment through gameplay.

H3: The students’ perceived ease of use of the educational games is an antecedent of perceived usefulness, as reported in the Technology Acceptance Model.

H4: The perceived usefulness, ease of use and enjoyment, as well as the normative pressures from parents, teachers and other students are the antecedents for the students’ engagement with the educational games.

## 3. METHODOLOGY

### 3.1 Research Design

This exploratory study uses valid and reliable measures, that comprised eight items from TAM’s perceived usefulness and perceived ease of use of the educational games; it includes four items that measured the users’ perceived enjoyment; three items that explored the users’ social influences, as well as three items that investigated the student’s behavioral intention to use the technology at home and at school.

### 3.2 Participants

A pilot study was carried out among 148 grade-3 students in a small EU state. The participants were between 8-9 years of age. There were 90 males (61%) and 58 female participants (39%) in this study.

### 3.3 Measures

The questions were presented in a child-friendly layout as the questionnaire was designed to be as clear, simple and

straightforward as possible. The questionnaire was interesting and easy to read. Therefore, the questions were brief and concise. The researchers avoided the use of difficult, ambiguous language, jargon and technical terms. Hence, the questionnaire did not formulate questions with more than one meaning that could have been subject to different interpretations. The questionnaire's statements were adapted to the young students to ensure that they will be easily understood by them. To elicit responses, the questionnaire featured three-point, child-friendly, Likert scales that included colorful, smiley faces that enticed the students' participation in the survey.

### 3.4 Procedure

The class teachers were expected to provide support to all students to better understand the survey's questions, yet they were committed not to influence their responses in any way. The students were divided into groups of three or four, and they were supported during the data gathering process. The questionnaire was filled in by the students in 10-15 minutes time (under the supervision of the researcher).

## 4 RESULTS

### 4.1 Descriptive Statistics

Table 1 shows the descriptive statistics on the perceived usefulness, ease of use and enjoyment constructs. It also indicates whether the respondents were experiencing normative pressures from their peers, teachers and parents to play educational games, at home and at school. The scores suggest that the children had high levels of technological acceptance as well as high levels of enjoyment in their gameplay, at home and school; as the means were all above 2.

The findings indicated that the children played more games at home than they did at school (Wilcoxon,  $z = -3.729$ ,  $p < 0.05$ ) and they enjoyed the games more at home than at school (Wilcoxon,  $z = 2.681$ ,  $p < 0.05$ ). Students perceived the games they play at school were easy to play than the educational games at home (Wilcoxon,  $z = -3.187$ ,  $p = 0.001$ ). They considered the use of the educational games at school more useful (Wilcoxon,  $z = -3.214$ ,  $p = 0.001$ ) relevant (Wilcoxon,  $z = -3.187$ ,  $p = 0.008$ ) and learnt more from them (Wilcoxon,  $z = -2.493$ ,  $p = 0.013$ ) than playing educational games at home. There was no difference between the home and school games' in terms of fun (Wilcoxon,  $z = -0.378$ ,  $p = 0.705$ ), excitement (Wilcoxon,  $z = -0.504$ ,  $p = 0.614$ ), holding attention (Wilcoxon,  $z = -0.338$ ,  $p = 0.735$ ), generation of interest (Wilcoxon,  $z = -0.632$ ,  $p = 0.527$ ), enjoyable (Wilcoxon,  $z = -2.681$ ,  $p = 0.1$ ) and commitment to use (Wilcoxon,  $z = -0.462$ ,  $p = 0.181$ ). In addition, there was no difference in terms of the teacher's influence (Wilcoxon,  $z = -1.807$ ,  $p = 0.71$ ), or the parents' expectations (Wilcoxon,  $z = -0.158$ ,  $p = 0.29$ ) between playing educational games at home and at school. The young students indicated that they were willing to play (Wilcoxon,  $z = -1.944$ ,  $p = 0.041$ ) with the educational games at home, rather than at school. The results suggested that they will probably continue using them (Wilcoxon,  $z = -1.818$ ,  $p = 0.022$ ) as they enjoyed playing them and also find them useful and easy to use.

**Table 1. Playing Educational games at Home and at School**

Construct	Home		School		Wilcoxon	Sig.
	M	SD	M	SD	Z	p
<b>Perceived Enjoyment</b>						
Play	3.03	1.37	2.15	1.13	-3.72	0.00
Fun	2.90	0.39	2.91	0.38	-0.37	0.71
Exciting	2.80	0.51	2.83	0.49	-0.50	0.61
Interesting	2.75	0.57	2.80	0.48	-0.63	0.52
Enjoyable	2.88	0.41	2.88	0.41	-2.68	0.00
<b>Perceived Ease of Use</b>						
Easiness of gameplay	2.46	0.72	2.81	0.50	-3.18	0.00
Understandable games	2.31	0.82	2.56	1.10	-1.05	0.05
Ease of use	2.30	1.10	2.11	0.90	-1.11	0.07
Skilled	2.15	1.00	2.08	0.84	-0.95	0.09
<b>Perceived Usefulness</b>						
Holds Attention	2.65	0.63	2.61	0.61	-0.33	0.73
Learn	2.58	0.64	2.81	0.46	-2.49	0.01
Useful	2.36	0.82	2.78	0.52	-3.21	0.00
Relevant	2.41	0.95	2.81	0.48	-2.64	0.00
<b>Normative Pressures</b>						
Teachers	2.31	0.87	2.50	0.70	-1.80	0.07
Parents	2.75	0.62	2.83	0.45	-0.15	0.29
Peers	2.21	1.30	2.40	1.28	-1.57	0.15
<b>Behavioral Intention</b>						
Willingness to use	2.46	1.10	2.35	0.47	-1.94	0.04
Probable usage	2.50	0.84	2.44	0.59	-1.81	0.02
Committed to use	2.28	0.72	2.31	1.57	-0.46	0.18

### 4.2 Data Reduction

The Kaiser Meyer Olkin (KMO) measure of sampling adequacy was acceptable at 0.901. Bartlett's test of sphericity also revealed sufficient correlation in the dataset to run a principal component analysis (PCA) since  $p < 0.001$ . An exploratory factor analysis (EFA) has been chosen to obtain a factor solution from a much larger dataset. A pro-max rotation method was used to examine the component correlation matrix. The results suggested that the correlation between the components was important as it was more than 0.2, therefore the factor scores were retained. The values less than 0.4 were suppressed. EFA indicated that there were many variables that shared close similarities as there were highly significant correlations. There were patterns within the data that were expressed by highlighting relevant similarities (and differences) in each component. In the process, the data has been compressed as it was reduced 5 dimensions. Table 2 illustrates the amount of variance in the original variables (with their respective initial eigenvalues) for each component.

With respect to the scale's reliability, all constructs were analyzed for internal consistency by using Cronbach's alpha. The composite reliability's coefficients were well above the minimum acceptance value of 0.7 ([43]). The extracted factors accounted for more than 80% variance. The factor components were labelled following a cross-examination of the variables with the higher loadings. Typically, the variables with the highest correlation scores had mostly contributed towards the make-up of the respective component. The underlying scope of combining the variables by

using component analysis was to reduce the data and make it more adaptable for regression analysis.

**Table 2. Total Variance Explained**

Factor	Initial Eigenvalues			Extraction Sum of Sqr Loadings			Rotation Sums of Squared Loadings
	Eig.	% of Var.	Cum. %	Total	% of Var.	Cum. %	
1. Behavioral Intention	10.9	59.403	59.403	10.7	58.338	58.388	9.064
2. Perceived Usefulness	1.326	7.221	66.624	1.14	6.809	65.197	7.384
3. Normative Pressures	1.015	5.04	71.664	0.72	4.234	69.431	5.289
4. Perceived Enjoyment	0.895	4.881	76.545	0.68	3.448	72.879	6.348
5. Perceived Ease of Use	0.813	3.908	80.453	0.61	2.658	75.537	6.217

Extraction Method: Principal Axis Factoring

## 4.2 Testing of the Hypotheses

The four hypothesized relationships were investigated by using the multivariate regression analysis. A stepwise procedure was chosen to select the most significant, predictive variables in the regression equations. Therefore, the  $p$ -value was set at less than the 0.05 benchmark. This also resulted in adequate F-ratios and the corresponding t-statistics; implying that only the significant amounts of variation in regression were accounted for. More importantly, in the stepwise procedure the insignificant variables were excluded without appreciably increasing the residual sum of squares. The regression models produced the regression coefficients that represented the strength and the significance of the relationships.

H1: There were no significant relationships between the students' perceived ease of use of the educational games and the perceived enjoyment from their gameplay, both at home and at school. The results for the first hypothesis were inconclusive.

H2: The students enjoyed playing the educational games as they held perceived them as useful at home (where adj.  $r^2 = 0.406$ ,  $t = 1.323$ ), and at school (where adj.  $r^2 = 0.28$ ,  $t = 3.874$ ). These results were highly significant, as  $p < 0.01$ .

H3: The students' perceived ease of use of the educational games was positively and significantly related to the perceived usefulness of the game; where the adj.  $r^2 = 0.368$ ,  $t = 2.865$ , and  $p < 0.05$ .

H4: The perceived use and enjoyment were positive and significant antecedents for the students' behavioral intention to engage with the educational games. There was an adj.  $r^2 = 0.264$  and  $t = 0.842$  between PU and BIU, and an adj.  $r^2$  of 0.411, where  $t = 1.105$  between PE and BIU. In both cases,  $p < 0.05$ . However, the findings suggested that perceived ease of use and the normative pressures were not significant antecedents for the students' behavioral intention to play the educational game.

## 5 CONCLUSIONS

This contribution has explored the primary school's grade three students' intrinsic and extrinsic motivations toward the use of educational games. It relied on the technology acceptance model to investigate the students' perceived usefulness and ease of use of the schools' games ([7], [8], [15]). Moreover, the researchers have also included the measuring items that explored the students' perceived enjoyment ([12], [13], [20]) as they investigated whether they

experienced normative pressures to play the educational games ([14], [22], [23]). The findings from the Wilcoxon test reported that the students played the school games at home, more than they did at school. They indicated that the school's games were easy to play. This study reported that the students recognized that the school's games were useful and relevant as they were learning from them. Moreover, they indicated that the school's educational games held their attention since they found them enjoyable and fun.

The vast majority of the children played the educational games, both at home and at school. The findings in this study are consistent with the argument that digital natives are increasingly immersing themselves in digital technologies ([2]), including educational games ([1], [4], [10], [11], [28]). However, the results have shown that there was no significant relationship between the perceived ease of the gameplay and the children's enjoyment in them. Furthermore, the stepwise regression analysis revealed that there was no significant relationship between the normative expectations and the children's engagement with the educational games; although it was evident (from the descriptive statistics) that the parents were encouraging their children to play the games at home and at school.

This research relied on previously tried and tested measures that were drawn from the educational technology literature in order to explore the hypothesized relationships. There is common tendency in academic literature to treat the validity and reliability of quantitative measures from highly cited empirical papers as given. In this case, the survey items in this study were designed and adapted for the primary school children who were in grade 3, in a small European state. Future studies may use different sampling frames, research designs and methodologies to explore this topic.

To the best of our knowledge, there is no other empirical study that has validated the technology acceptance model within a primary school setting. Further work is needed to replicate the findings of this research in a similar context.

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