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1 Running head: INFLUENCE AND SEEPAGE

2 Influence and seepage: An evidence-resistant minority can affect public opinion and  
3 scientific belief formation

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15

**Abstract**

16 Some well-established scientific findings may be rejected by vocal minorities because the  
17 evidence is in conflict with political views or economic interests. For example, the tobacco  
18 industry denied the medical consensus on the harms of smoking for decades, and the clear  
19 evidence about human-caused climate change is currently being rejected by many  
20 politicians and think tanks that oppose regulatory action. We present an agent-based  
21 model of the processes by which denial of climate change can occur, how opinions that run  
22 counter to the evidence can affect the scientific community, and how denial can alter the  
23 public discourse. The model involves an ensemble of Bayesian agents, representing the  
24 scientific community, that are presented with the emerging historical evidence of climate  
25 change and that also communicate the evidence to each other. Over time, the scientific  
26 community comes to agreement that the climate is changing. When a minority of agents  
27 is introduced that is resistant to the evidence, but that enter into the scientific discussion,  
28 the simulated scientific community still acquires firm knowledge but consensus formation is  
29 delayed. When both types of agents are communicating with the general public, the public  
30 remains ambivalent about the reality of climate change. The model captures essential  
31 aspects of the actual evolution of scientific and public opinion during the last 4 decades.

32                   **Influence and seepage: An evidence-resistant minority can**  
33                   **affect public opinion and scientific belief formation**

34

35           More than 150 years ago, John Tyndall demonstrated experimentally that “carbonic  
36 acid”, despite being a perfectly colorless and invisible gas, was able to absorb heat  
37 radiation. Unlike the atmosphere, carbonic acid was nearly opaque to radiant heat. We  
38 now refer to carbonic acid as CO<sub>2</sub>, and following on the heels of Tyndall’s discovery, it  
39 was recognized more than a century ago that industrial CO<sub>2</sub> emissions may alter the  
40 Earth’s climate (Arrhenius, 1896). During the last two decades, the evidence that humans  
41 are altering the climate has become unequivocal. There is near unanimity (around 97%)  
42 among domain experts that the climate is changing due to emissions of CO<sub>2</sub> and other  
43 greenhouse gases, mainly from combustion of fossil fuels (Anderegg, Prall, Harold, &  
44 Schneider, 2010; Cook et al., 2013, 2016; Doran & Zimmerman, 2009; Oreskes, 2004). The  
45 Intergovernmental Panel on Climate Change (IPCC) periodically summarizes the scientific  
46 consensus in Assessment Reports (e.g., most recently AR5; IPCC, 2013).

47           Notwithstanding this pervasive scientific agreement, the public in some countries  
48 continues to be divided on whether or not climate change presents a real risk and is  
49 caused by fossil-fuel combustion. For example, Carmichael and Brulle (2017) showed in an  
50 analysis of 74 surveys (between 2002–2013) that public concern with climate change in the  
51 U.S. peaked in 2008 but then declined until 2011. Although the relevance of those  
52 fluctuations in opinion is subject to debate (e.g., Egan & Mullin, 2017), there is no doubt  
53 that currently many Americans (around 36%; Egan & Mullin, 2017) are not worried about  
54 climate change, and that a similar number or more do not accept its human origins  
55 (Hamilton, Hartter, Lemcke-Stampone, Moore, & Safford, 2015). The public also widely  
56 underestimates the extent of the scientific consensus. As of 2016, less than 70% of the

57 public recognize that most scientists agree on climate change, although that share has  
58 increased from 50% in 2010 (Hamilton, 2016).

59       The reasons for the discrepancy between the scientific agreement and the public's  
60 low concern are well understood. Brulle, Carmichael, and Jenkins (2012) showed that  
61 public opinion is guided by elite cues and mobilization of advocacy groups, with media  
62 coverage being an important conduit of that influence. There is abundant evidence for the  
63 existence of a well-organized campaign that seeks to undermine the public's understanding  
64 of climate change (e.g., Dunlap & McCright, 2011; Dunlap, 2013; McCright & Dunlap,  
65 2003, 2010; Medimorec & Pennycook, 2015; Oreskes & Conway, 2010). Analysis of IRS  
66 data puts the income of a network of conservative think tanks at somewhere near \$1  
67 billion annually (Brulle, 2013). At least in part, this network is dedicated to questioning  
68 the scientific consensus on climate change.

69       The effects of that funding are detectable in a number of ways. The vast majority of  
70 books (over 90%) that are critical of mainstream climate science are linked to conservative  
71 think tanks (Dunlap & Jacques, 2013; Jacques, Dunlap, & Freeman, 2008). The influence  
72 on public discourse of two core funders—ExxonMobil and the Koch family  
73 foundations—was identified in a network analysis by Farrell (2015). Organizations that  
74 received fundings from those two entities were significantly more central to the network  
75 than individuals or organizations without such funding. Moreover, Farrell found that the  
76 semantic similarity between the output of this denial network and coverage in the  
77 mainstream media increased between 1993 and 2013. A similar increase was observed in  
78 the speeches of U.S. presidents, albeit at a lower level of similarity overall. Although the  
79 direction of causality cannot be ascertained from those data, one interpretation is that the  
80 efforts of conservative think tanks (Brulle, 2013) and Exxon (Supran & Oreskes, 2017)  
81 had the intended effect of shaping public discourse with denialist talking points, thereby  
82 delaying meaningful mitigation efforts.

83 In particular, the denialist campaign is likely to be behind the public's  
84 under-estimation of the consensus among scientists (Hamilton, 2016). This is more than a  
85 mere miscalibration, given that appreciation of the consensus has been identified as a  
86 "gateway" belief that determines people's policy support (van der Linden, Leiserowitz,  
87 Feinberg, & Maibach, 2015). When people are educated about the scientific consensus in  
88 experiments, this has been repeatedly shown to increase people's acceptance of the  
89 underlying science (Lewandowsky, Gignac, & Vaughan, 2013; S. L. van der Linden,  
90 Clarke, & Maibach, 2015; S. van der Linden, Leiserowitz, & Maibach, 2018). Conversely, a  
91 single dissenting opinion has been shown to be sufficient to reduce people's beliefs in the  
92 adequacy of scientific evidence to guide government policy (Koehler, 2016; see also Bovens  
93 & Hartmann, 2004). The creation of a chimerical scientific debate is thus an effective  
94 trigger of cognitive mechanisms that are likely to disengage the public and reduce their  
95 demands for policy action.

96 In addition to these effects of organized denial on the public and political spheres,  
97 there are indications that contrarian activity has also affected the scientific community  
98 itself. Freudenburg and Muselli (2010) showed that the IPCC's consensus report (AR4 at  
99 the time) had been too conservative rather than too alarmist, as revealed by an analysis of  
100 media coverage of subsequent new scientific findings. Further confirmation of the IPCC's  
101 conservatism was provided in a textual analysis by Medimorec and Pennycook (2015),  
102 which found that the IPCC (AR5) used more cautious and uncertain language than  
103 documents produced by a conservative think tank committed to denying the scientific  
104 consensus.

105 Other work has identified the "reticence" of scientists to confront the full  
106 implications of their findings (Hansen, 2007), their propensity to "err on the side of least  
107 drama" (Brysse, Oreskes, O'Reilly, & Oppenheimer, 2013), and their concern of being  
108 portrayed as "alarmist" (Risbey, 2008) as factors that might lead the scientific community

109 to paint risks in a less dramatic light. A recent extension of this argument suggested that  
110 denial may have “seeped” into the scientific community itself (Lewandowsky, Oreskes,  
111 Risbey, Newell, & Smithson, 2015). Lewandowsky et al. identified several known  
112 psychological processes, such as stereotype threat or pluralistic ignorance, that might  
113 render scientists’ work vulnerable to contrarian attacks which are often toxic and personal  
114 (Lewandowsky, 2019; Mann, 2012). One avenue of attack involves freedom-of-information  
115 (FOIA) requests, typically for scientists’ personal emails. Depending on jurisdiction, these  
116 requests may result in the release of thousands of emails between researchers, which are  
117 then quote-mined for compromising statements. There is evidence that personal emails  
118 between scientists can be exploited in this manner with a discernible impact on public  
119 opinion (Stoutenborough, Liu, & Vedlitz, 2014). Ley (2018) analyzed the impact of FOIA  
120 requests on scientists through in-depth interviews. He found that all respondents had  
121 altered their means of communication in response to an FOIA requests, with many  
122 scientists engaging in self-censorship and others resorting to phone calls. A minority also  
123 reported a chilling effect on their ability to express research ideas. The self-censorship  
124 that results from FOIA requests may be just one avenue by which pressure from political  
125 operatives could shape scientists’ interpretation of data notwithstanding their  
126 commitment to reject denialist talking points. Lewandowsky, Oreskes, et al. (2015)  
127 illustrated the possibility of such “seepage” within the context of the recent presumed  
128 “pause” or “hiatus” in global warming.

129         The “pause” refers to a period of slower-than-average warming, which is alleged to  
130 have occurred from around 1998 for around a decade, and which climate contrarians  
131 seized on to claim that global warming has “stopped” (e.g., Carter, 2006). Boykoff (2014)  
132 showed how the media and other public actors used the apparent slowdown in warming to  
133 create a frame for discussion around the notion that warming had unexpectedly “stopped”  
134 or “paused.” Statistical evidence for a “pause” or a significant slowdown is scarce or

135 non-existent (Lewandowsky, Risbey, & Oreskes, 2015; Lewandowsky et al., 2018; Risbey et  
136 al., 2018), and the notion of a “pause” has been identified as misleading in a blind expert  
137 test (Lewandowsky, Risbey, & Oreskes, 2016). Nonetheless, the scientific community  
138 responded to the fluctuation in warming rate with, to date, more than 200 peer-reviewed  
139 publications (Risbey et al., 2018). A number of those articles framed the “pause” as a  
140 challenge to the mainstream scientific view of greenhouse-driven global warming (see  
141 Lewandowsky, Risbey, & Oreskes, 2016, Table 2). Lewandowsky, Oreskes, et al. (2015)  
142 argued that the scientific community’s concern with a short-term fluctuation in warming  
143 rate was likely amplified—or even generated—by the rhetoric of contrarian political  
144 operatives and their allies. However, Lewandowsky, Oreskes, et al. could only provide  
145 circumstantial evidence to buttress their argument.

146       This article explores the seepage notion within a quantitative theoretical approach.  
147 We present an agent-based model of the three principal groups of actors: the scientific  
148 community, operatives in the organized denial network, and the public at large. All  
149 actors are represented by rational Bayesian agents that seek information by inspecting  
150 climate data or by communicating with each other. We design our agents to be Bayesian  
151 not only because people’s decisions can conform to Bayesian norms of rationality (e.g.,  
152 Griffiths, Kemp, & Tenenbaum, 2008; Lewandowsky, Griffiths, & Kalish, 2009), but in  
153 particular because even seemingly “irrational” behaviors can emerge from Bayesian  
154 principles. For example, belief polarization (Cook & Lewandowsky, 2016; Jern, Chang, &  
155 Kemp, 2009) can be accommodated within a rational Bayesian framework, and it has been  
156 shown that Bayesian agents can form persistent “echo chambers,” enclosed epistemic  
157 bubbles in which agents share most beliefs (Madsen, Bailey, & Pilditch, 2018). The use of  
158 rational agents also seemed advisable in light of several suggestions that climate denial  
159 can be considered a rational enterprise (Cook & Lewandowsky, 2016; Lewandowsky, Cook,  
160 & Lloyd, 2016), notwithstanding its wholesale dismissal of scientific evidence.



161 We seed the model with the global temperature data from 1950 through 2017,  
162 sampling new observations on an annual basis. During each simulated year, the agents  
163 communicate with each other and update their belief in the hypothesis that the Earth is  
164 warming. The simulations below were designed to answer the following questions: (1) In  
165 the absence of organized denial, how quickly would the scientific community have settled  
166 on the consensus position that greenhouse-driven warming exists? (2) Given the strength  
167 of evidence for warming, how can rational agents remain resistant to the evidence and  
168 continue to deny climate change? (3) What are the effects of denial on the scientific  
169 community? In particular, is there evidence for “seepage”? (4) What are the effects of  
170 denial on the public at large? In particular, can actual public opinion be modeled without  
171 disproportionate representation of denialist messages by the media (e.g., in the name of  
172 balance)?

## 173 **The Model**

### 174 *Climate data input*

175 The model had access to two global temperature datasets: The HadCRUT4 product  
176 curated by the U.K. Met Office (Morice, Kennedy, Rayner, & Jones, 2012) and the  
177 GISTEMP dataset produced by NASA’s Goddard Institute for Space Studies (Hansen,  
178 Ruedy, Sato, & Lo, 2010). Both datasets record global mean surface temperature  
179 (GMST), expressed as anomalies from a climatological baseline. For the purposes of  
180 detecting changes in global climate, individual temperature observations are converted into  
181 deviations from a long-term average temperature (typically across 30 years) for the station  
182 in question. Those deviations, known as anomalies, are then averaged in an area-weighted  
183 manner across all locations around the world to estimate global temperature trends.  
184 Figure 1 shows GMST anomalies for the two datasets. Both datasets show that the Earth  
185 has been warming continuously since around 1970. The “pause” period refers to the

186 apparent decrease in warming rate during the decade after 1998. The figure also clarifies  
187 that this period is now clearly over, given the recent sharp up-tick in temperature.

188         Although both datasets display very similar long term trends, when the same data  
189 are instead represented as trends of varying durations, some differences between datasets  
190 emerge. Figure 2 shows trends for HadCRUT4 (panel A) and GISTEMP (panel B). Each  
191 panel shows the warming trends that were observable, given the available data at the  
192 time, for any vantage point between 1984 and 2016 (horizontal axis). For each vantage  
193 point, between 3 and 25 years were included in the trend calculation (vertical axis) by  
194 moving backwards in time. Significant trends are indicated by a dot. For example, the  
195 entries for the final column in each panel record the trend values that were observable in  
196 2016, considering anywhere between the preceding 3 years (bottom row; 2014–2016) and  
197 25 years (top row; 1992–2016).

198         Figure 2 clarifies that at any time since 1989, a significant warming trend was  
199 detectable if a sufficiently large number of observations was included. However, the figure  
200 also shows that if a small number of years is considered, trend values can fluctuate  
201 considerably and may in some cases even be negative. Those small-scale fluctuations are  
202 of no climatological relevance but offer an opportunity for contrarians to claim that global  
203 warming has “stopped” or “paused”. It is also apparent from the figure that the notion of  
204 a “pause” during the decade following 1998 was more visible with the HadCRUT dataset  
205 (panel A) than GISTEMP (panel B). The reasons for this are well understood: Unlike  
206 GISTEMP, HadCRUT does not record observations for much of the Arctic, the region of  
207 the globe that is known to warm most rapidly. When those coverage gaps are corrected by  
208 interpolation (Cowtan & Way, 2014), the divergence between HadCRUT4 and GISTEMP  
209 is largely eliminated (e.g., Lewandowsky, Risbey, & Oreskes, 2015; Risbey et al., 2018).

210         Our model simulated the gradual acquisition of scientific knowledge about climate  
211 change by a population of agents that continually examined the most recent temperature

212 trend available at any given time. The number of years being considered by each agent was  
213 a model parameter, described below. Agents then communicated their perceptions of the  
214 data to each other, updating their prior beliefs with the new evidence and communications  
215 at each round. The top panel in Figure 3 provides a graphical overview of the model.

### 216 *Classes of agents*

217 The model comprised three classes of agents, representing mainstream scientists,  
218 contrarians, and the general public. One or more of those classes of agents was active in  
219 any given simulation. The proportions of scientists to contrarians, along with their  
220 representation in communicating to the public was manipulated between simulations.

### 221 *Scientists and contrarians*

222 Scientists and contrarians started with a prior belief in anthropogenic climate change  
223 of 1%,  $P(CC) = .01$ . Thus, all agents commenced from a position of strong skepticism of  
224 the global-warming hypothesis. The agents then sampled information from the real world  
225 by inspecting the climate data (HadCRUT or GISTEMP), and then updating their belief  
226 in climate change according to either an unbiased (scientists) or biased (contrarian)  
227 interpretation of temperature trends. Data sampling occurred annually. In between data  
228 sampling, scientists and contrarians communicated both among themselves (passing on  
229 trend information) and to the general public (passing on interpretations of the data), such  
230 that recipients of these communications further updated their belief in climate change  
231 (details below). Scientists and contrarians had the same functionality but differed in their  
232 settings of three parameters that defined each class of agents.

233 *Dataset preference.* This parameter,  $DSP_S$  and  $DSP_C$ , represented the dataset  
234 (GISTEMP or HadCRUT) from which the agent drew data-points. This preference  
235 remained constant across the simulation run.

236 *Memory window.* The memory window parameter ( $M_S$  for scientists and  $M_C$  for  
 237 contrarians, respectively) determined how many historical temperature observations  
 238 agents considered as they inspect the data at each iteration to compute a warming trend.  
 239 That trend constituted the latest evidence for climate change available to the agent.  $M$   
 240 varied between 3 and 30 and differed between scientists and contrarians. For scientists,  
 241  $M_S$  was typically set to 15 or 30, representing climatological practice to ignore short-term  
 242 fluctuations. For contrarians,  $M_C$  was typically set to 3, reflecting the fact that denialist  
 243 arguments pervasively rely on “cherry-picking” of short-term trends (Lewandowsky,  
 244 Ballard, Oberauer, & Benestad, 2016). If an agent possessed a full memory window, new  
 245 data points supplanted the oldest.

246 *Skew.* The skew parameter represented an interpretative bias by determining the  
 247 degree to which temperature trends were skewed by the agent during processing. Positive  
 248 values of skew bias the agent against climate change, negative values towards climate  
 249 change, whereas a value of 0 represented unbiased processing (see Equation 1 below). For  
 250 scientists,  $S_S$  was set to 0 (unbiased processing) in all simulations. For contrarians,  $S_C$ ,  
 251 was typically set to positive values, reflecting a bias against detection of climate change.

252 All parameters were set uniformly across all agents within a class for a given  
 253 simulation run.

#### 254 *General public*

255 All general-public agents were also skeptical initially, with a prior belief in  
 256 anthropogenic climate change of 1%,  $P(CC) = .01$ . Unlike contrarians and scientists, the  
 257 general-public agents do not draw information directly from any datasets. This reflects  
 258 the likely fact that members of the public do not read the scientific literature but rely on  
 259 interlocutors—represented here by scientific and contrarian voices channeled via the  
 260 media—to inform themselves about climate change.

261 In all simulations, general-public agents were passive listeners whose sole function  
262 was to receive interpretations of the data, and update their belief in climate change  
263 accordingly (see Equation 2 below). For all simulations including the general public, 1,000  
264 such agents were initialised.

265 *Initialization and evolution over time*

266 All simulations entailed the initialisation of 1000 agents (scientists and/or  
267 contrarians), each starting with  $P(CC) = .01$ . Agents initially drew a sample of three  
268 data-points from the chosen dataset into their memory, starting at the specified year of  
269 data. For instance, an agent drawing from the GISTEMP dataset with a specified start  
270 year of 1950 would draw the data points (GMST anomalies) for 1950, 1951, and 1952 into  
271 their initial sample in memory. Those 3 data points enabled the agent to compute the first  
272 regression slope (1950-1952). No updates were made based on this initial sample. The  
273 initial sample instead set the prior for going forward to all subsequent belief-updating  
274 steps.

275 *Data sampling*

276 Data sampling occurred annually (see top panel in Figure 3). Scientists and  
277 contrarians sampled a single data-point from their preferred dataset for the current year,  
278 adding it to the observations already in their memory window. Thus, for the above  
279 example, an agent would add the observation for 1953 to the memory window when an  
280 observation for that year became available, and so on. Once data had been sampled, the  
281 agents then calculated a standard regression slope,  $\beta$ , from the data points in their  
282 memory window (as illustrated in Figure 2). This trend represented the change in  
283 temperature up until the present year, going back as far as their memory window allows.  
284 Figure 4 illustrates this process for two hypothetical agents with two different sizes of  
285 memory window.

286 A given value of  $\beta$  obtained during data sampling was retained by the agent  
 287 throughout the 5 communication events, described below, that were presumed to occur  
 288 during the same year.

289 *Updating beliefs from data*

290 The calculated regression slope,  $\beta$ , was then interpreted as a Likelihood Ratio ( $LR$ )  
 291 that provided evidence for (or against) the climate change hypothesis as follows:

$$LR = 10^{\beta - S}, \quad (1)$$

292 where the more positive the slope ( $\beta$ ), and the lower the skew parameter ( $S$ ), the larger  
 293 the LR value. If the  $\beta - S$  term is  $> 0$  (and thus the slope is still considered positive,  
 294 having taken into account a potentially biased interpretation), the LR is  $> 1$ , indicating  
 295 support for the climate change hypothesis. In the same manner, if the  $\beta - S$  term is equal  
 296 to zero (and no positive trend is perceived, having taken into account a potential bias),  
 297 the LR value is 1, representing complete ambiguity. Finally, if  $\beta - S$  is negative, the LR is  
 298  $< 1$ , indicating support against the climate change hypothesis. This process of computing  
 299 the LR ensured that agents could encounter evidence either for or against the  
 300 climate-change hypothesis. Unless a bias was introduced by setting  $S$  to a non-zero value,  
 301 our agents were not predestined to inevitably settle either on endorsement or rejection of  
 302 the hypothesis. Figure 5 illustrates this process.

303 The LR values are then plugged into the log-odds form of Bayes theorem to update  
 304 the belief in climate change via Bayesian belief revision, as follows:

$$\frac{P(CC|E)}{P(-CC|E)} = \frac{P(CC)}{P(-CC)} \times LR. \quad (2)$$

305 The odds on the right-hand side of the equation represent the agent's beliefs in the  
 306 climate change hypothesis ( $CC$ ) and its complement, namely that there is no climate

307 change ( $-CC$ ). The odds on the left-hand side of the equation represent the updated  
 308 beliefs in the two competing hypotheses, given the evidence ( $E$ ) just introduced by the  
 309 likelihood ratio ( $LR$ ).

### 310 *Communication rounds*

311 Each data sampling event was accompanied by 5 communication rounds (see top  
 312 panel, Figure 3), during which the agents exchanged information. This mimicked the idea  
 313 that although annual data become available once a year, scientists repeatedly exchange  
 314 their views about those data throughout the year. Depending on the simulation,  
 315 communication could occur just among scientists ( $S$ ) and contrarians ( $C$ ) involving all  
 316 possible pairings (i.e.,  $S \rightarrow C$ ,  $S \rightarrow S$ ,  $C \rightarrow C$ , and  $C \rightarrow S$ ), or additionally also from  
 317 scientists and contrarians to the general public. The manipulation of the communication  
 318 regime permitted selective tests of mechanisms within the scientific community (e.g.,  
 319 seepage) as well as mechanisms involving the public (e.g., contrarian influence). At each  
 320 round, each agent (when present) received exactly one communication according to the  
 321 following rules.

322 *Selection of communicators.* For each of the 5 communication rounds, a random  
 323 sample of scientists (and contrarians, when present) were selected to be communicators.  
 324 Sampling was with replacement, so the same agent might be involved in communicating  
 325 on more than one occasion. The selection of a pool of communicators permitted  
 326 manipulation of the proportion of scientists and contrarians in the pool independently of  
 327 their prevalence in the population (see next section). The number of agents in each pool  
 328 was  $N = 10$  (Simulation 1),  $N = 5$  (Simulation 2), and  $N = 100$  (Simulations 3 and 4).

329 *Communication among scientists and contrarians.* When scientists or contrarians  
 330 communicate among themselves, a random communicator from the pool passes on their  
 331 latest slope estimate obtained during data sampling ( $\beta$ ) to a random recipient agent, until

332 all scientists and contrarians in the simulated population have received exactly one value.  
333 Recipients then interpret this slope via Equation 1 (thereby introducing their own bias),  
334 before updating their belief in climate change via Equation 2. Communicators are  
335 sampled with replacement from the pool so each communicator may be involved in more  
336 than one communication.

337       *Communication to the general public.* When scientists and contrarians communicate  
338 to the general public, a random communicator passes on their latest LR value  
339 (Equation 1) to a random member of the public, until all members have received exactly  
340 one value. The recipients directly update their belief in climate change using their  
341 received LR value via Equation 2.

342       The public therefore receives the interpretation of the data made by the  
343 interlocutors, rather than the original data. This reflects the fact that scientists (and  
344 contrarians) do not communicate the exact values of decadal warming trends to the  
345 public, but their interpretation of those trends. We additionally model the potential  
346 amplifying effects of the media by varying the representation of contrarians in  
347 communications independently of their actual number (see next section).

#### 348                               *General simulation settings and manipulations*

349       Several further system-wide simulation parameters were manipulated:

350       *StartYear:* Time from which the data sampling process starts. Set to 1950  
351 throughout.

352       *ConProp:* Proportion of agents that are categorized as contrarians (the remainder  
353 being mainstream scientists). In reality, this proportion has been estimated at no more  
354 than .03 (3%) of practicing climate scientists across numerous studies (summarized by  
355 Cook et al., 2016). Any value greater than 3% thus models the inclusion of other



356 contrarian operatives, such as bloggers or think tanks, who are known to vocally publicize  
357 their own interpretations of the data (Farrell, 2016).

358 *ConRep*: The proportion of contrarians represented in the pool of communicators.  
359 There is evidence that contrarians tend to receive disproportionately more exposure in the  
360 media (Verheggen et al., 2014), presumably because the media seek to “balance”  
361 competing voices (Boykoff & Boykoff, 2004). If 3% of the population of agents are  
362 contrarian, the communicator pool could either be representative (100 communicators, of  
363 which 3 are contrarian), or over-representative (e.g., 6 contrarians—double their  
364 prevalence in the population).

365 All simulations run until the entire historical temperature record (through the end  
366 of 2017) has been observed by agents, and the last 5 rounds of communication have been  
367 completed. Each simulation experiment involved 100 independent replications within each  
368 cell of the experimental design. The dependent variable of greatest interest in all  
369 experiments was the belief in climate change,  $P(CC)$ , over time, split by agent group and  
370 averaged across the 100 replications within each experimental cell. The model was  
371 programmed in Netlogo (version 6.0.1) and simulations were run using the RNetlogo  
372 package in R (Thiele, 2014). The Netlogo source code and output from all simulations is  
373 available for download at  
374 <https://github.com/StephanLewandowsky/ABM-seepage-and-influence>. The bottom  
375 panel in Figure 3 provides an overview of the 4 simulation experiments and indicates their  
376 purpose.

### 377 **Simulation Experiment 1: Scientific consensus formation**

378 The first simulation described how a scientific community builds a consensus belief  
379 around climate change by examining and discussing the data over time, and how that  
380 consensus is communicated to the public. In this simulation, all agents were unbiased

381 ( $S_S = 0$ ) and the two principal independent variables were the choice of dataset  
382 (GISTEMP vs. HadCRUT) and memory size. Memory size was variously set at 3, 10, 15,  
383 and 30. The largest memory size (30 years) corresponds to the length of climatological  
384 baseline that is taken to exceed the duration of short-term fluctuations and reveals  
385 greenhouse-gas driven warming (Medhaug, Stolpe, Fischer, & Knutti, 2017). The  
386 intermediate trend lengths (10 and 15 years) are diagnostic of short-term fluctuations and  
387 are therefore also often considered in the literature (e.g., Risbey et al., 2018). The shortest  
388 trends (3 years) are scientifically meaningless but are included for comparison, to show the  
389 effects of short-term variability on knowledge accumulation over time.

390       The first run of the experiment (Figure 6) did not include the general public. The  
391 figure traces the scientific community’s emerging confidence in the proposition that the  
392 Earth’s climate is changing. Several observations can be made. First, by around 2000, the  
393 community had settled on the climate-change hypothesis with virtual certainty,  
394 irrespective of the dataset being used and irrespective of the trend duration being  
395 considered. Second, as expected, with the (unrealistically) small memory size ( $M_S = 3$ ),  
396 the collective belief fluctuated more widely, although it also converged on certainty. This  
397 reflects the fact that notwithstanding short-term fluctuations (positive or negative), a  
398 rational Bayesian agent will accumulate knowledge over time, and hence the impact of  
399 short-term fluctuations (represented by the likelihood ratio;  $LR$  in Equation 2) will have  
400 decreasing influence as belief in climate change consolidates (odds on the right-hand side  
401 of Equation 2). The ongoing updating of the posterior means that, although the memory  
402 buffer is constantly being updated and earlier memories are forgotten, the new prior  
403 (yesterday’s posterior) is higher (if temperatures go up generally) than, say, 5 years ago.  
404 So at any moment, there is a latent, if not explicit, memory of global warming represented  
405 in the prior for that updating step. Third, GISTEMP supported faster consensus

406 formation than HadCRUT. This was not unexpected given the coverage biases of  
407 HadCRUT that are known to have underestimated warming (Cowtan & Way, 2014).<sup>1</sup>

408       It is informative to align the results in Figure 6 with the chronology of the IPCC  
409 consensus statements (vertical dashed lines). The IPCC's First Assessment Report (FAR)  
410 from 1990 acknowledged that warming appeared to be underway, and stated that "The  
411 size of this warming [0.3° to 0.6°] is broadly consistent with predictions of climate models,  
412 but it is also of the same magnitude as natural climate variability. . . . The unequivocal  
413 detection of the enhanced greenhouse effect is not likely for a decade or more." In fact, it  
414 took less than a decade. The second assessment report (SAR), published in 1996, stated  
415 that "The balance of evidence suggests a discernible human influence on global climate."  
416 By 2001, the third assessment report (TAR) reported "There is new and stronger evidence  
417 that most of the warming observed over the last 50 years is attributable to human  
418 activities." The AR4 in 2007 concluded that "Warming of the climate system is  
419 unequivocal" and that "Most of the observed increase in global average temperatures since  
420 the mid-20th century is very likely due to the observed increase in anthropogenic  
421 greenhouse gas concentrations." Finally, AR5 in 2013 reiterated that "Warming of the  
422 atmosphere and ocean system is unequivocal", and additionally stated that "It is  
423 extremely likely that human influence has been the dominant cause of observed warming  
424 since 1950, with the level of confidence having increased since the fourth report." Those  
425 evolving scientific consensus statements map well onto the simulated temporal increment  
426 of belief. While this does not provide a quantitative test of the model, it shows at least  
427 qualitative convergence between the model and the scientific community.

428       The second run of the experiment included 1,000 agents that represented the  
429 general public but was identical to the first run in all other respects (with  $M_S = 15$ ). The  
430 results are shown in Figure 7, indicating that the general public will absorb the  
431 information provided by the scientific community and will converge on the same scientific

432 consensus, albeit with a delay. The delay reflects the fact that the general public does not  
 433 have access to the raw data, relying instead on receiving communications from the  
 434 scientists. The total number of information sources is thus reduced relative to the  
 435 information available to the scientists themselves.

436 The results of simulation experiment 1 are straightforward and largely unsurprising:  
 437 given the evidence available, the scientific community converges onto a consensus position.  
 438 When the public benefits from the scientific information, they too acquire the consensus  
 439 position through communication alone. Both runs of simulation experiment 1 only  
 440 included unbiased agents. The remaining simulation experiments explore the operation  
 441 and impact of denial in various contexts.

## 442 **Simulation Experiment 2: Motivated denial**

443 Simulation experiment 2 examined the process of denial. We particularly wanted to  
 444 identify the conditions that are necessary for a rational Bayesian agent to avoid acquiring  
 445 a belief in the hypothesis that climate change is real. One known way in which contrarians  
 446 seek to mislead the public is by focusing on short-term temperature fluctuations  
 447 (Lewandowsky, Ballard, et al., 2016). For example, the claim that global warming had  
 448 “stopped” first arose in 2006, based on 8 years of data (Carter, 2006). This experiment  
 449 therefore manipulated the size of the memory window, with  $M_C$  set to 3, 5, and 10. Based  
 450 on the results of the first experiment, we expected such short-term focus to be insufficient  
 451 to induce denial in our rational agents. We therefore also manipulated the agents’ bias  
 452 (see Equation 1) by setting  $S_C = .015$  in one condition. This bias effectively prevented an  
 453 agent from detecting any but the most extreme short term warming trends.

454 Figure 8 displays the results. Consider first the top row of panels, which represents  
 455 unbiased agents ( $S_C = 0$ ). It is clear that irrespective of memory size, unbiased agents  
 456 cannot avoid acquiring belief in climate change. However, this behavior does not capture

457 the actual nature of denial, which has exhibited persistence across many decades. An  
 458 analysis of more than 16,000 contrarian documents revealed that organized denial  
 459 continued unabated during the period 1998 through 2013 (Boussalis & Coan, 2016) . This  
 460 stability of denial is reflected in the bottom panels of Figure 8. Irrespective of memory  
 461 size, those agents never accept the hypothesis of climate change, owing to their biased  
 462 interpretation of the evidence ( $S_C = .015$ ).

463 The second experiment clarified that persistent denial in Bayesian agents becomes  
 464 possible only through the introduction of a bias. A focus on short-term trends by itself is  
 465 insufficient to prevent endorsement of the climate change hypothesis. We next consider  
 466 what happens when a share of such biased agents are introduced into the scientific  
 467 community.

### 468 **Simulation Experiment 3: Seepage of denial?**

469 This simulation experiment examined the effects of denial on the scientific  
 470 community. Two classes of agents formed the population of 1,000: The mainstream  
 471 scientists were unbiased ( $S_S = 0$ ) and used a constant memory size of  $M_S = 15$ . A small  
 472 proportion of the agents, represented by the parameter *ConProp* that was variously set to  
 473 3%, 10%, or 20%, were contrarian. Those agents used a memory size of  $M_C = 3$  (to  
 474 represent extreme focus on short-term fluctuations) and were biased,  $S_C = .015$  (to  
 475 exhibit persistent denial). To accentuate the differences between the two classes of agents,  
 476 mainstream scientists relied on GISTEMP and contrarians relied on HadCRUT. (In  
 477 reality, scientists would examine both those datasets and several additional products as  
 478 well.)

479 All agents, irrespective of whether they were scientists or contrarians, communicated  
 480 with each other 5 times after each data-sampling event. During those communication

481 events, the representation of contrarians in the pool of communicators was varied  
482 (specified by *ConRep*) independently of their actual prevalence.

483       The results are shown in Figure 9. Consider first the top-left panel, which most  
484 closely represents the known composition of the scientific community. In this cell, 3% of  
485 the agents are biased contrarians. Like mainstream scientists, they are assumed to publish  
486 in the literature and thus communicate their opinions to the remainder of the community.  
487 This assumption appears realistic in light of the small but measurable number of  
488 contrarian articles that continue to appear in print (Cook et al., 2013).

489       The presence of contrarian voices does not prevent the scientific community from  
490 settling on the consensus position. Indeed, there is little evidence that the small number  
491 of contrarians had any effect on the scientific community, as indicated by the nearly  
492 complete overlap with the denial-free baseline from simulation experiment 1 (dashed gray  
493 line). Note, however, that this reflects extremely conservative assumptions because the  
494 contrarian agents communicate their estimate of the slope ( $\beta$ ) *before* applying their bias  
495 ( $S_C$ ). Their influence is thus limited to the cherry-picking associated with a small memory  
496 window.

497       The remaining 8 panels of Figure 9 explore the effects of increasing the proportion  
498 of contrarians (rows of panels) and their representation in communication (columns). Any  
499 increase in the proportion of contrarians beyond the empirically-established 3% of  
500 scientists involves the assumption that other, non-academic actors such as bloggers and  
501 think tanks contribute to the discussion in the scientific community. Given that blogs  
502 demonstrably contribute to science denial (for a discussion, see Lewandowsky, Oberauer,  
503 & Gignac, 2013; Lewandowsky, Cook, et al., 2015), in particular through harassment of  
504 scientists (e.g., Lewandowsky, Mann, Brown, & Friedman, 2016), this assumption appears  
505 plausible, although the extent of the influence of non-scientific actors on the scientific  
506 community is difficult to quantify. The assumption that contrarians are given

507 disproportionate access to communication (i.e., the center and right columns of panels) is  
508 supported by content analysis of U.S. prestige media. During the period 1988-2002, more  
509 than half of that coverage was found to balance scientific and contrarian views (Boykoff &  
510 Boykoff, 2004). The share of contrarian discourse in the media peaked around 2009, with  
511 more than 3,000 articles in the U.S. media (Boykoff & Olson, 2013). In 2011-2012,  
512 contrarians were cited in 17% of media articles on climate change (Brüggemann &  
513 Engesser, 2017)

514         These analyses leave little doubt that contrarian voices are over-represented in  
515 public discourse, although the magnitude of that over-representation is uncertain. We  
516 therefore take no position on which of the 8 cells is most likely to be “correct.” The next  
517 simulation experiment provides more constraints on which of those 8 cells appears most  
518 realistic in light of empirical data.

519         Overall, the pattern in Figure 9 clarifies that contrarian voices, even if amplified  
520 beyond their actual numbers, do not prevent the scientific community from settling on a  
521 consensus position. This reflects current reality, which has seen the formation of a  
522 pervasive scientific consensus notwithstanding intense contrarian activity. In all panels,  
523 scientists ultimately converge on complete acceptance of the climate change hypothesis.  
524 However, and perhaps most relevant in the present context, we also observed evidence for  
525 seepage (Lewandowsky, Oreskes, et al., 2015). Eight out of the 9 panels in Figure 9  
526 exhibit an effect of seepage because the belief formation in the scientific community is  
527 delayed relative to the denial-free baseline. The one exception to this pattern is the  
528 top-left panel, which effectively assumes that the entire political apparatus that is  
529 enveloping the scientific community—from think tanks to bloggers to opinion writers—has  
530 no effect on scientific discourse because contrarian voices are limited to 3%. We find this  
531 assumption to be overly conservative.

532 Figure 10 shows the same results, but for 1990 onward only. This close-up on the  
533 last three decades is necessary because the alleged “pause” in warming from  
534 approximately 1998 onward (Figure 1) was cited as an example of possible seepage by  
535 Lewandowsky, Oreskes, et al. (2015). The figure offers limited support for that contention.  
536 Clear evidence for seepage arises only when the prevalence of communications between  
537 scientists and contrarians is at least 20%. For example, the center panel and bottom-left  
538 panel show evidence for seepage when the proportion is 20%, and the right-most column  
539 of panels shows strong evidence when the proportion is at 50%. In light of the clear  
540 evidence for amplification of contrarian voices, Figure 10 may well point to the presence of  
541 seepage, although the evidence is not as clear as for the overall delay of consensus  
542 formation in Figure 9.

543 Figures 9 and 10 also clarify that contrarians are oblivious to the evidence and to  
544 communications from mainstream scientists. Note that this outcome was not a foregone  
545 conclusion because even though simulation experiment 2 identified the need for a bias  
546 ( $S_C = .015$ ) to model the persistence of denial, that was done for a community that  
547 exclusively involved biased agents. In the present experiment, by contrast, the 5  
548 communication events associated with each data sampling event involved a population in  
549 which the vast majority of agents were unbiased. It follows that the contrarian agents here  
550 were exposed to far more information that could have swayed their opinions than in  
551 simulation experiment 2. Yet, even after receiving consistent trend information indicative  
552 of global warming for decades, the contrarians continued to resist the evidence (compare  
553 Figure 8 to the solid orange lines in all panels in Figure 9).

554 The asymmetry in influence between the two groups of agents is worth noting: On  
555 the one hand, scientists, with their unbiased view of the data, can be deleteriously  
556 impacted by poor and biased data selection (i.e., short-term trends) from an  
557 over-represented minority. Recall that communication among the agents involves



558 transmission of their estimate of the trend,  $\beta$ , which is then used to update beliefs in the  
559 same manner as direct sampling of the data. Contrarians, on the other hand, are  
560 protected from the reverse effect because of their bias at the point of interpretation. Thus,  
561 whatever estimate of  $\beta$  a contrarian receives, the introduction of a bias (Equation 1)  
562 protects them from updating their knowledge in accordance with the evidence.

563 We next examine the impact of the communication regime introduced in this  
564 simulation, involving a majority of mainstream scientists and a small number of  
565 contrarians, on the general public.

#### 566 **Simulation Experiment 4: Science, denial, and the public**

567 This simulation included a further 1,000 agents that represented the general public.  
568 Except for the addition of communication events with the general public, the experimental  
569 design and parameter settings were identical to the preceding simulation experiment.

570 The results are shown in Figure 11, using the same layout of panels as before. Of  
571 greatest interest here is the impact of denial on public opinion. Overall, it is clear that the  
572 presence of denial slows the public's convergence onto the scientific consensus position and  
573 sometimes prevents that convergence altogether. The details of that effect are informative.  
574 First, as shown in the left-most column of panels, increasing the proportion of contrarian  
575 voices alone is insufficient to prevent the public's recognition of the scientific consensus.  
576 Even with 20% of all interlocutors being contrarian, the public ultimately comes to share  
577 the belief of the majority of scientists. Second, for the public to remain unconvinced by  
578 the scientific evidence requires an over-representation of contrarian voices in public  
579 discourse. Specifically, public opinion in the U.S. at the moment is perhaps best captured  
580 by the data shown in the rightmost column of panels. Although it is not straightforward  
581 to map survey data into Bayesian probabilities, the finding that around 70% of the  
582 American public currently think that global warming is happening (e.g., Leiserowitz,



608 the (unbiased) scientific community. The pattern is unsurprising but nonetheless  
609 informative. With a small memory buffer, the LR becomes highly variable and frequently  
610 dips below 1, implying a temporary reduction in the belief in the climate-change  
611 hypothesis. However, even with a small memory buffer, the temperature data contain a  
612 sufficiently strong signal for the LR to be, on average, above 1. This explains why a focus  
613 on short-term trends, often used by contrarians in public discourse to claim that warming  
614 has “stopped” (Carter, 2006), is insufficient to sustain disbelief in global warming without  
615 also introducing a bias. With a larger buffer,  $M = 15$  and  $M = 30$ , the LR is consistently  
616 above 1 from the mid-1970s onward, in line with the identified onset point of global  
617 warming (Cahill, Rahmstorf, & Parnell, 2015).

618 Figure 13 examines the effect of the bias parameter,  $S$ , on the LR. The most notable  
619 aspects of those results is that even with a “cooling” bias of .015, the LR does not fall  
620 much below 1 during the period of global warming (from mid 1970 onward). The  
621 persistence of denial may therefore be best understood as a failure to update an  
622 (inappropriately-skeptical) belief in light of evidence.

## 623 **General Discussion**

624 This paper explored the reasoning components that underpin the potential for  
625 disbelieving climate change when faced with the actual observed temperatures. All agents,  
626 whether mainstream scientists, contrarians, or the public, revised their beliefs in  
627 accordance with Bayesian principles, the gold standard of rational belief formation (see  
628 Equations 1 and 2). Our simulations yielded several insights: (a) unbiased agents  
629 necessarily acquire belief in the climate-change hypothesis even from an initial position of  
630 extreme skepticism; (b) to persist with denial, agents must be biased; (c) the presence of  
631 such biased agents can delay, but not prevent, belief formation in the scientific  
632 community; (d) the presence of contrarian voices, especially when disproportionately

633 represented, can prevent the public from acquiring the scientific consensus position. We  
634 take up the implications of those results later, after we acknowledge and discuss several  
635 limitations of the present work.

636 *Potential limitations and avenues for future exploration*

637 Our simulations aimed to balance parsimony with realism. We achieved parsimony  
638 by limiting agents to two free parameters,  $M$  and  $S$ , with the remainder of their  
639 architecture being fixed by Bayesian principles. Those tight constraints on the  
640 architecture limited the realism of our results. For example, although simulation  
641 experiment 4 yielded a realistic estimate of current public opinion with plausible  
642 assumptions about denial (Figure 11), the simulated public acceptance of climate change  
643 lagged far behind the American public, which 20 years ago endorsed the climate-change  
644 hypothesis to a similar extent than is seen now (e.g., Brulle et al., 2012).

645 Several aspects of our model may have contributed to this quantitative mismatch.  
646 For example, the model excluded a number of mechanisms that are known to affect the  
647 public's reasoning about climate change, such as perceived source credibility (Hahn,  
648 Harris, & Corner, 2009; Harris, Hahn, Madsen, & Hsu, 2016), or worldviews and political  
649 attitudes (e.g., Hamilton et al., 2015; Lewandowsky, Gignac, & Oberauer, 2013). The  
650 model also focused on a single scientific updating process, and other regimes might be  
651 worth considering in the future. For example, scientists may consider the long-term record  
652 only, looking for some kind of meaningful change point in the warming trend instead of  
653 recomputing it from observations in the presumed memory window. Moreover, given that  
654 scientists' careers do not extend across the time span simulated here (nearly 70 years),  
655 some inter-generational transmission process must exist that permits junior scientists to  
656 build on existing knowledge in the discipline without monitoring the data for decades.

657 Inter-generational processes can readily be modeled in an agent-based framework (Holman  
658 & Bruner, 2017).

659 We focused on GMST (Figure 1) as the only source of evidence for climate change.  
660 Although GMST is a primary climatic indicator, and arguably the one that is discussed  
661 most often in public, it is only one among many. Other indicator variables include sea  
662 level rise, cryosphere variables such as the mass balance of glaciers, biological indicators  
663 such as species migration, and so on (e.g., Hartmann et al., 2013; Rhein et al., 2013;  
664 Vaughan et al., 2013). In reality, scientists consider all of those variables together, and it  
665 is their converging support for the same conclusion, known as consilience (Oreskes, 2007),  
666 that buttresses the scientific consensus position. Although denialist talking points are  
667 known to extend to those other indicator variables (Lewandowsky, Ballard, et al., 2016), it  
668 remains to be seen how seepage and influence play out in a multivariate environment.

669 *Implications and potential interventions*

670 *Irresistible evidence for global warming*

671 Our simulations showed that unbiased agents necessarily acquire belief in the  
672 climate-change hypothesis, even when they start from an initial position of extreme  
673 skepticism and even when they rely on unduly short temperature trends. This result  
674 meshes well with a previous analysis of the success of hypothetical bettors that placed  
675 bets on global temperatures at various points in history. That analysis found that since  
676 1970, any bet against warming—even those involving cherry-picking of short-term cooling  
677 trends—would have been unsuccessful (Risbey, Lewandowsky, Hunter, & Monselesan,  
678 2015).

679 The corollary result, that agents must be biased in order to persist with denial, also  
680 meshes well with existing results. For example, the need for biased processing is  
681 compatible with the fact that denial is a political operation rather than a scientific

682 endeavour (Dunlap & McCright, 2011). Biased processing is also revealed when contrarian  
683 talking points are subjected to a blind expert test (Lewandowsky, Risbey, & Oreskes,  
684 2016; Lewandowsky, Ballard, et al., 2016). In those studies, climate data and contrarian  
685 claims about those data (e.g., “warming has stopped”) were translated into another  
686 domain, for example by presenting GMST data as “world agricultural output.” Expert  
687 economists and statisticians then judged the contrarian claims to be misleading while  
688 endorsing the interpretation advanced by mainstream scientists.

689         Although we modeled denial by including a bias parameter, it does not follow that  
690 resistance to evidence is “irrational.” On the contrary, denial has been identified as a  
691 rational political operation of considerable effectiveness (Lewandowsky, Cook, & Lloyd,  
692 2016), and even under a fully Bayesian approach, resistance to evidence can be modeled  
693 by inclusion of auxiliary hypotheses (Cook & Lewandowsky, 2016; Gershman, 2018).

#### 694 *Seepage and influence*

695         One purpose of the simulations was to test the idea that denialist talking points  
696 may seep into the scientific community, perhaps altering the way in which scientists  
697 interpret data (Lewandowsky, Oreskes, et al., 2015). The evidence for this was clear in  
698 general, but more mixed in the specific context of the alleged “pause.” On the one hand,  
699 consensus formation was delayed by the presence of denial whenever the functional  
700 proportion of contrarian voices exceeded their nominal proportion of 3% (Figure 9). As we  
701 argued earlier, the known machinery of denial (e.g., blogs, think tanks, opinion pieces)  
702 most likely amplifies contrarian voices beyond their actual number, and so it seems  
703 warranted to conclude that denial *can* have an effect on the scientific community. On the  
704 other hand, an effect of seepage during the period of the presumed “pause” in warming  
705 was only observed when liberal assumptions were made about the influence of denial (viz.,  
706 20% or more of all voices being heard by scientists are contrarian).

707 It must be noted that our model of the scientific community was highly idealized.  
708 Each agent was fair and unbiased and accurately interpreted the data using a  
709 climatologically reasonable window. Nonetheless, the injection of biased contrarian voices  
710 into this idealized community was sufficient to delay consensus formation. This occurred  
711 without any bad faith, corruption, dishonesty, or bias on the part of scientists, putting to  
712 rest a potential criticism that the seepage notion entails an accusatory or critical stance  
713 against scientists. Other related work has also shown that the pernicious effects of  
714 industry funding of research (e.g., the death toll associated with class-I antiarrhythmic  
715 drugs; Holman, 2017) can arise without corruption of individual scientists, simply from  
716 methodological diversity and a merit-based system (Holman & Bruner, 2017). Similarly,  
717 Weatherall, O'Connor, and Bruner (2018) presented an agent-based model of the tobacco  
718 industry's efforts to undermine the scientific evidence about the harm from smoking. The  
719 model relied on a two-pronged propagandistic effort: first, promoting and sharing of  
720 independent research that conformed to the industry's position, and second, funding of  
721 additional research with selective publication of the results. Both lines of attack have been  
722 well documented by historians (Oreskes & Conway, 2010; Proctor, 2011). Weatherall et al.  
723 (2018) showed that their selective-sharing model could explain how policy makers failed to  
724 recognize the seriousness of the harm from tobacco, and how journalists, by engaging in  
725 "fair" reporting, inadvertently amplified industry's impact on public opinion. The model  
726 showed that there was no need for the tobacco industry to engage in outright fraud or  
727 conduct biased research of their own. Industry could influence public policy by the less  
728 expensive and more furtive strategy of selective sharing and communicating.

729 In summary, there are now multiple demonstrations that distortions of scientific  
730 practice, including but not limited to seepage, can be observed without any corruption or  
731 bias of any individual scientist. One implication of our reliance on an idealized scientific  
732 community is that our simulations likely provided a lower-bound estimate of seepage. Any

733 departure from this ideal, for example by introducing scientists with their own biases,  
734 might lead to greater discernible seepage.

735         Turning to the effects of denial on the public, there is no doubt that the presence of  
736 contrarian voices can prevent the public from fully acquiring the scientific consensus  
737 position (Figure 11). This result is unsurprising, although what is notable is that the  
738 public remains misinformed about the scientific consensus only when contrarian voices are  
739 amplified beyond their actual proportion. It is only when scientific information and  
740 denialist talking points are balanced (or nearly so), that the public will fail to converge on  
741 the consensus position. Several analyses have confirmed that contrarian voices are  
742 over-represented in media discourse (Boykoff & Boykoff, 2004; Boykoff & Mansfield, 2008;  
743 Brüggemann & Engesser, 2017).

744         Our results on seepage and influence fit within the larger context of research on a  
745 minority's ability to sway majority opinion (Crano & Seyranian, 2009; Xie et al., 2011,  
746 2012). One finding from this research is that a committed minority that is immune to  
747 influence can reverse the prevailing majority opinion under certain conditions (for a  
748 discussion, see Wiesner et al., 2019). Theoretical work suggests that a minority of 10% is  
749 sufficient to flip a majority (Xie et al., 2011), and experimental evidence suggest that  
750 around 25% are needed to reverse an initial consensus opinion (Centola, Becker, Brackbill,  
751 & Baronchelli, 2018). Although we exposed our scientific community to considerable  
752 dissent by a minority that was immune to evidence (some conditions of simulation  
753 experiment 4), we did not observe a reversal of the consensus opinion. This resilience,  
754 relative to other modeled communities, likely arose from the presence of independent  
755 evidence (i.e., the observed temperature trends) which prevented intransigent contrarian  
756 opinions from swaying the majority.



757 *Potential interventions*

758       Our model explored specific questions about belief formation in a contested  
759 environment. The model also points to a deeper and more general problem: how to model  
760 and potentially reduce the dissemination of misinformation in social systems. Humans  
761 constantly share their beliefs and information. While this allows for debate, reasoning,  
762 and education, such social networks also support the dissemination of sub-standard or  
763 downright false information. Our model can point to potential remedial measures: In  
764 simulation experiment 4, we found that when contrarian views are communicated to the  
765 public in proportion to their actual prevalence, the public will not be thwarted from  
766 accepting the scientific consensus position. This result suggests that one effective  
767 intervention in public discourse would be to avoid the disproportionate amplification of  
768 contrarian voices in media discourse. Fahy (2018) reports several encouraging  
769 developments in journalistic practice that may meet this challenge.

770       Further work could build on this foundation by specifying the media-intermediary  
771 processes in more detail (e.g., how people select news sources based on political  
772 preference, or how people's perceptions of credibility affect the updating process). Madsen  
773 and Pilditch (2018) have successfully deployed a Bayesian source-credibility model to  
774 investigate mass-persuasion attempts, pointing to ways in which a more nuanced model of  
775 public opinion on climate change might be constructed. Hills (2018) outlined how  
776 cognitive heuristics can contribute to polarization and the spread of misinformation.  
777 Recommendations to overcome those problems were provided by Hills (2018) and  
778 Lewandowsky, Ecker, and Cook (2017).

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1058

### Footnotes

1059       <sup>1</sup> In reality, scientists had access to both products and their judgment in all  
1061 likelihood would have rested on an aggregation of information from both datasets.

1062       <sup>2</sup> The three panels in the right column are identical. This is no accident because  
1063 when the public representations of views are set to be identical (i.e., 50-50 in each panel),  
1064 the *actual* proportion of contrarians in the community no longer matters.

1065

**Figure Captions**

1066 *Figure 1.* Global mean surface temperature (GMST) anomalies from two datasets. GISS  
 1067 = NASA GISTEMP (Hansen et al., 2010); HadCRUT4 = UK Met Office (Morice et al.,  
 1068 2012). The datasets use slightly different climatological baselines (GISTEMP: 1951–1980;  
 1069 HadCRUT: 1961–1990). To align the datasets for display purposes, all anomalies here are  
 1070 re-baselined to the period 1981–2010.

1071 *Figure 2.* Observed magnitude of temperature trends as a function of vantage year and  
 1072 the number of years included in the computation of the trend. Trends are capped at  $\pm 1K$   
 1073 for plotting. For each vantage year (columns), trends are computed for all possible  
 1074 windows between 3 and 25 years duration (rows), all of which end with the particular  
 1075 vantage year. The dots indicate which trends are significant ( $p < .05$ ) in an ordinary least  
 1076 squares analysis of annual means, and the horizontal dashed line indicates the number of  
 1077 years that must be included for the trend to be significant from all vantage points. **A:**  
 1078 Data are HadCRUT4 (Morice et al., 2012). **B:** Data are GISTEMP (Hansen et al., 2010).

1079 *Figure 3. a.* Overview of agent-based model with communication and updating cycles.  
 1080 See text for details. **b.** Summary of simulation experiments. See text for details.

1081 *Figure 4.* Illustration of regression slope calculations for a typical scientist agent  
 1082 (subscript S) and a contrarian agent (subscript C). The scientist possesses a larger  
 1083 memory window ( $M_S = 15$ ) than the contrarian ( $M_C = 3$ ) from  $t_0$  (the current year) back  
 1084 through time. This leads to a difference in calculated regression slopes, where  $\beta_S$  reflects  
 1085 the long-term warming trend, whereas  $\beta_C$  reflects a short-term cooling trend.

1086 *Figure 5.* Illustration of how perceived regression slopes are converted into likelihood  
 1087 ratios ( $LR$ ) that are then used for belief updating according to Equation 2. The scientist  
 1088 agent provides  $\beta_S$ , and because the scientist is unbiased, the positive  $\beta_S$  value is converted

1089 to a positive likelihood ( $LR_S > 1$ ), providing support for the climate change hypothesis.  
 1090 By contrast, the positive value of the skew parameter ( $S_C = .1$ ) for the contrarian agent  
 1091 accentuates the already negative slope ( $\beta_C$ ) as even greater evidence against climate  
 1092 change ( $LR_C < 1$ ) For illustrative purposes, the value of  $S_C$  is considerably larger here  
 1093 than in the simulations.

1094 *Figure 6.* Results of Simulation Experiment 1 involving only a community of scientists.  
 1095 All agents are unbiased ( $S_S = 0$ ) and consider data either from GISTEMP (left panel) or  
 1096 HadCRUT (right panel). Each plotted line represents a different memory size ( $M_S$ ); see  
 1097 legend. The vertical dashed lines mark release dates of IPCC consensus reports, from the  
 1098 First Assessment Report (FAR) through the Fifth Assessment Report (AR5).

1099 *Figure 7.* Results of Simulation Experiment 1 involving a scientific community together  
 1100 with a general public. See text for details of how agents communicate with each other. All  
 1101 agents are unbiased ( $S_S = 0$ ) and consider data either from GISTEMP (left panel) or  
 1102 HadCRUT (right panel). The vertical dashed lines mark release dates of IPCC consensus  
 1103 reports, from the First Assessment Report (FAR) through the Fifth Assessment Report  
 1104 (AR5).

1105 *Figure 8.* Results of Simulation Experiment 2. Agents are either unbiased ( $S_C = 0$ ; top  
 1106 row of panels) or are biased to downplay the observed trend ( $S_C = .015$ ; bottom row of  
 1107 panels). Agents consider data either from GISTEMP (left column of panels) or HadCRUT  
 1108 (right). Each plotted line represents a different memory size ( $M_C$ ); see legend. The  
 1109 vertical dashed lines mark release dates of IPCC consensus reports, from the First  
 1110 Assessment Report (FAR) through the Fifth Assessment Report (AR5).

1111 *Figure 9.* Results of Simulation Experiment 3. Each panel reports a different condition of  
 1112 the experiment, with the proportion of contrarians  $ConProp$  varying across rows, and the



1113 level of representation of contrarians  $ConRep$  varying across columns. In each panel, there  
 1114 are 1,000 agents altogether, some of which are set to be contrarian (i.e.,  
 1115  $M_C = 3, S_C = .015$ ). Acceptance of the climate change hypothesis,  $P(CC|E)$ , is shown  
 1116 separately for mainstream scientist agents (solid blue line) and contrarian agents (solid  
 1117 orange). The variability across replications is indicated in the thickness of the blue lines.  
 1118 For comparison, the belief acquisition without the presence of contrarians (i.e., from  
 1119 simulation experiment 1) is shown by gray dashed lines. The vertical dashed lines mark  
 1120 release dates of IPCC consensus reports, from the First Assessment Report (FAR)  
 1121 through the Fifth Assessment Report (AR5).

1122 *Figure 10.* Results of Simulation Experiment 3, shown for 1990 onward. Each panel  
 1123 reports a different condition of the experiment, with the proportion of contrarians  
 1124  $ConProp$  varying across rows, and the level of representation of contrarians  $ConRep$   
 1125 varying across columns. In each panel, there are 1,000 agents altogether, some of which  
 1126 are set to be contrarian (i.e.,  $M_C = 3, S_C = .015$ ). Acceptance of the climate change  
 1127 hypothesis,  $P(CC|E)$ , is shown separately for mainstream scientist agents (solid blue line)  
 1128 and contrarian agents (solid orange). The variability across replications is indicated in the  
 1129 thickness of the blue lines. For comparison, the belief acquisition without the presence of  
 1130 contrarians (i.e., from simulation experiment 1) is shown by gray dashed lines. The  
 1131 vertical dashed lines mark release dates of IPCC consensus reports, from the First  
 1132 Assessment Report (FAR) through the Fifth Assessment Report (AR5).

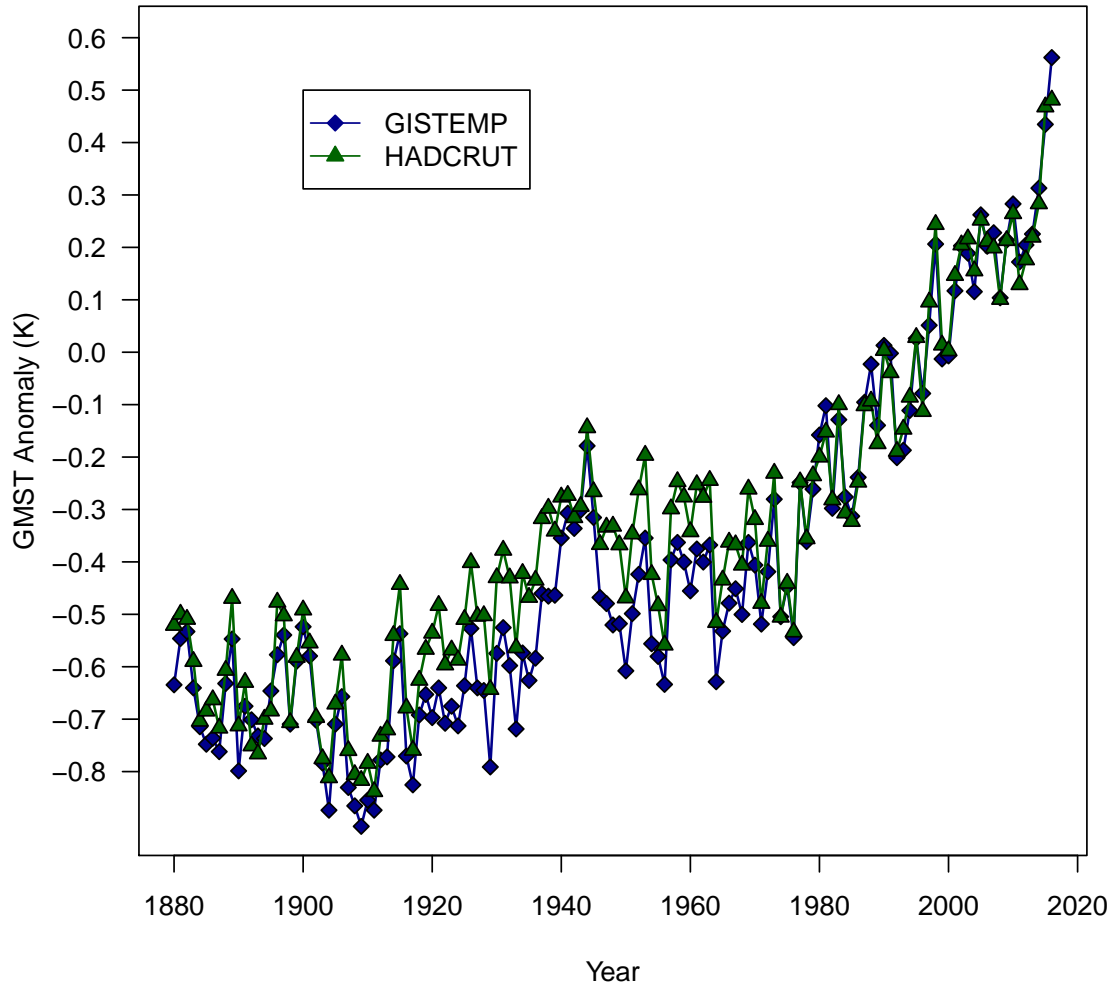
1133 *Figure 11.* Results of Simulation Experiment 4. Each panel reports a different condition of  
 1134 the experiment, with the proportion of contrarians  $ConProp$  varying across rows, and the  
 1135 level of representation of contrarians  $ConRep$  varying across columns. In each panel, there  
 1136 are 1,000 agents that represent mainstream scientists and contrarians, and a further 1,000  
 1137 agents that represent the general public. Results are shown separately for scientists,

1138 contrarians, and the general public. The variability across replications is indicated by the  
1139 thickness of the lines. The vertical dashed lines mark release dates of IPCC consensus  
1140 reports, from the First Assessment Report (FAR) through the Fifth Assessment Report  
1141 (AR5).

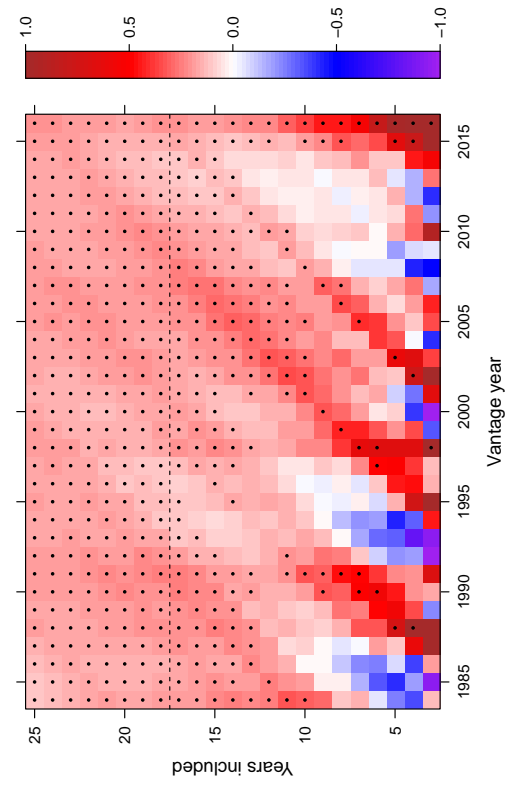
1142 *Figure 12.* Values of LR (Equation 1) observed during simulation experiment 1 for  
1143 different values of  $M$ . The horizontal line at 1.0 represents completely ambiguous evidence  
1144 that leaves current belief unchanged during updating (Equation 2). All agents are  
1145 unbiased,  $S = 0$ , and consider data either from GISTEMP (left panel) or HadCRUT  
1146 (right panel).

1147 *Figure 13.* Values of LR (Equation 1) observed with two different sizes of the memory  
1148 buffer;  $M = 3$  in the top row of panels,  $M = 15$  in the bottom row. Each panel plots the  
1149 observed LR for different values of the bias parameter,  $S$ . The horizontal line at 1.0  
1150 represents completely ambiguous evidence that leaves current belief unchanged during  
1151 updating (Equation 2). All agents consider data either from GISTEMP (left column of  
1152 panels) or HadCRUT (right).

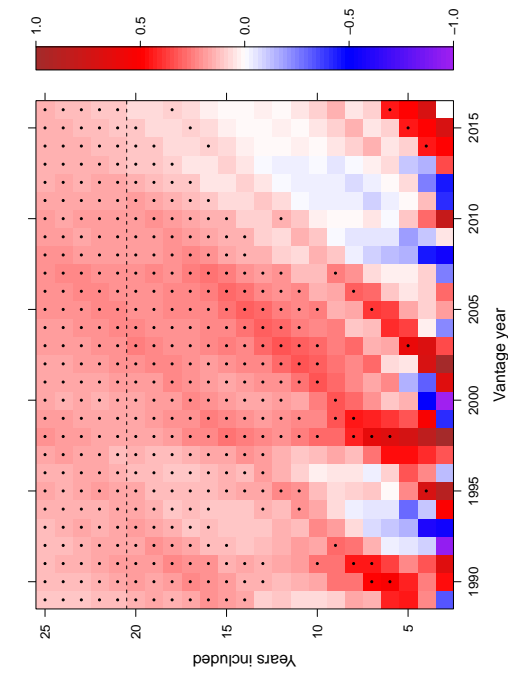
Influence and seepage, Figure 1



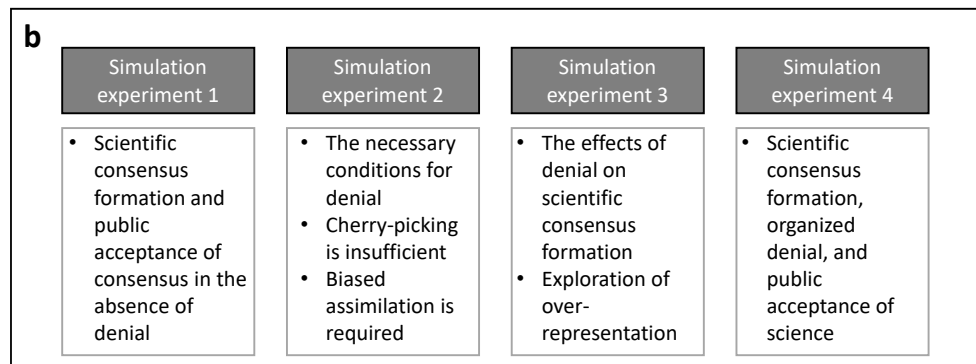
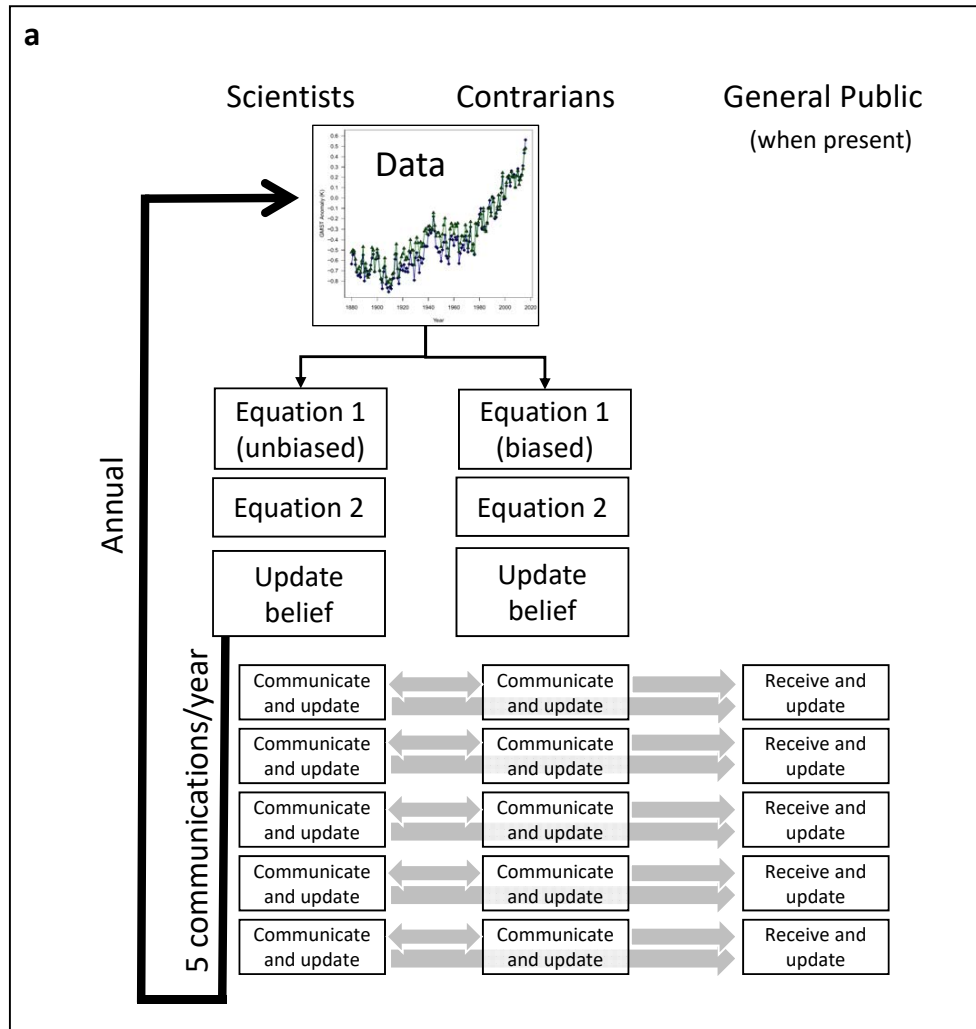
Influence and seepage, Figure 2



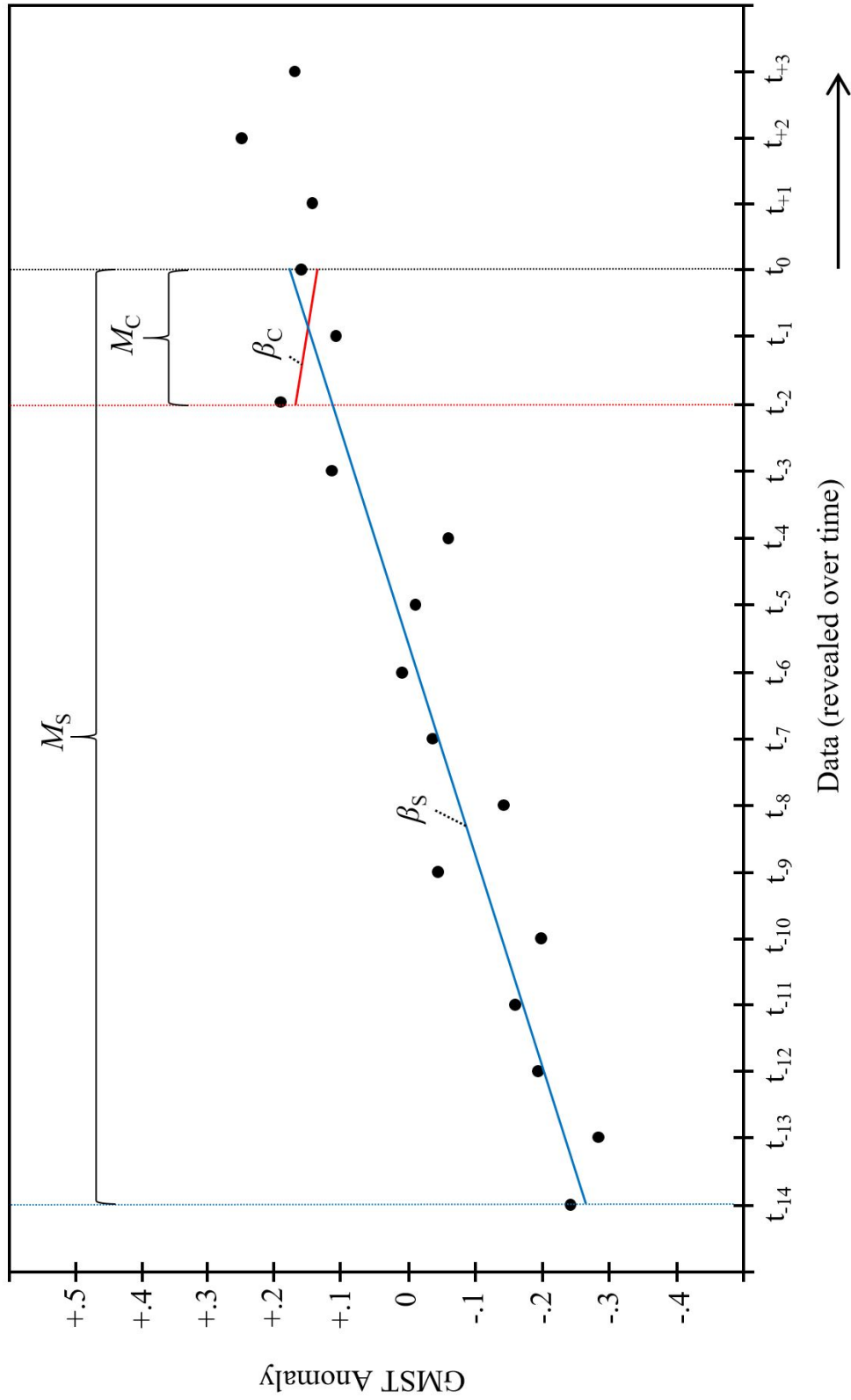
**B**



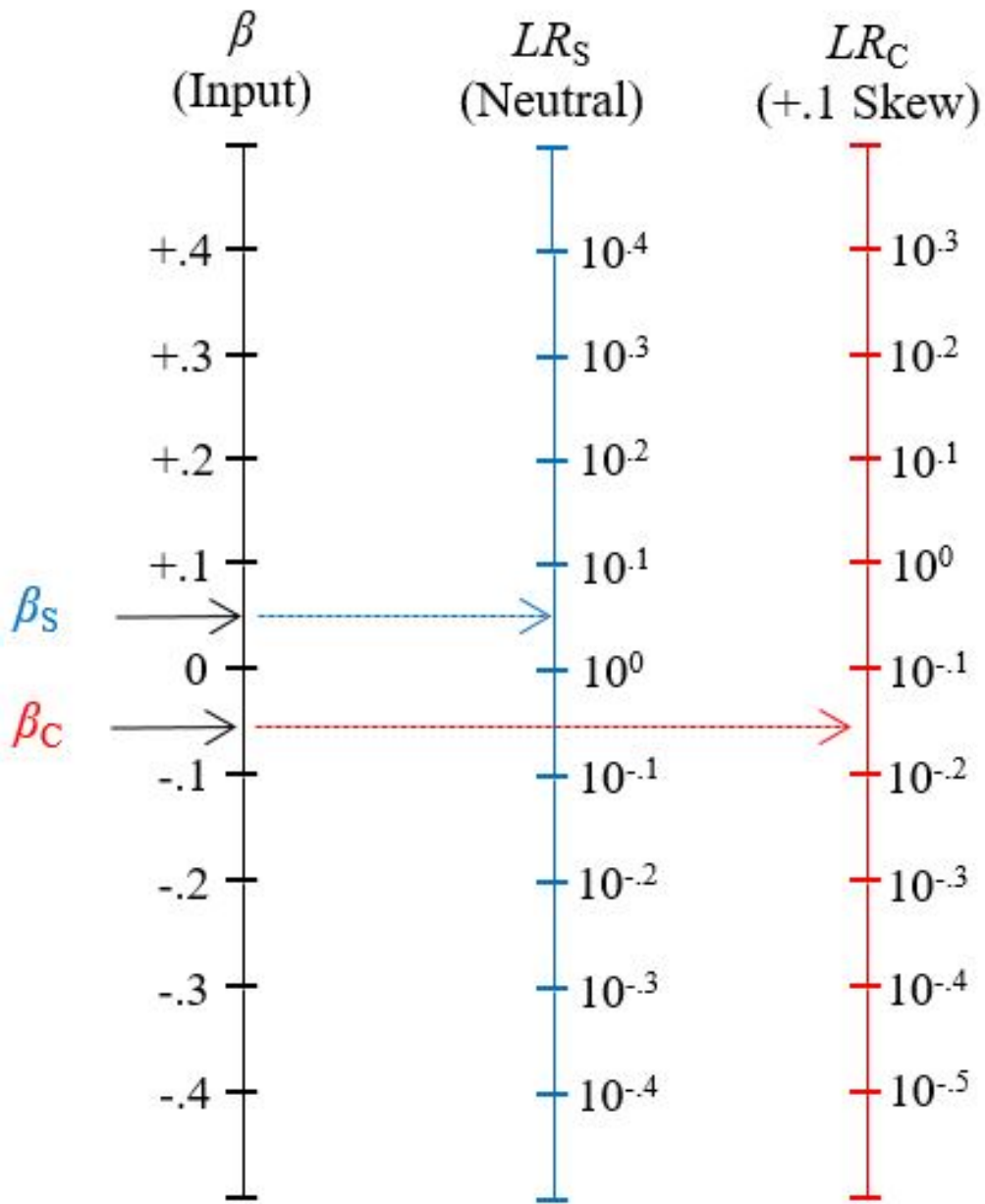
**A**



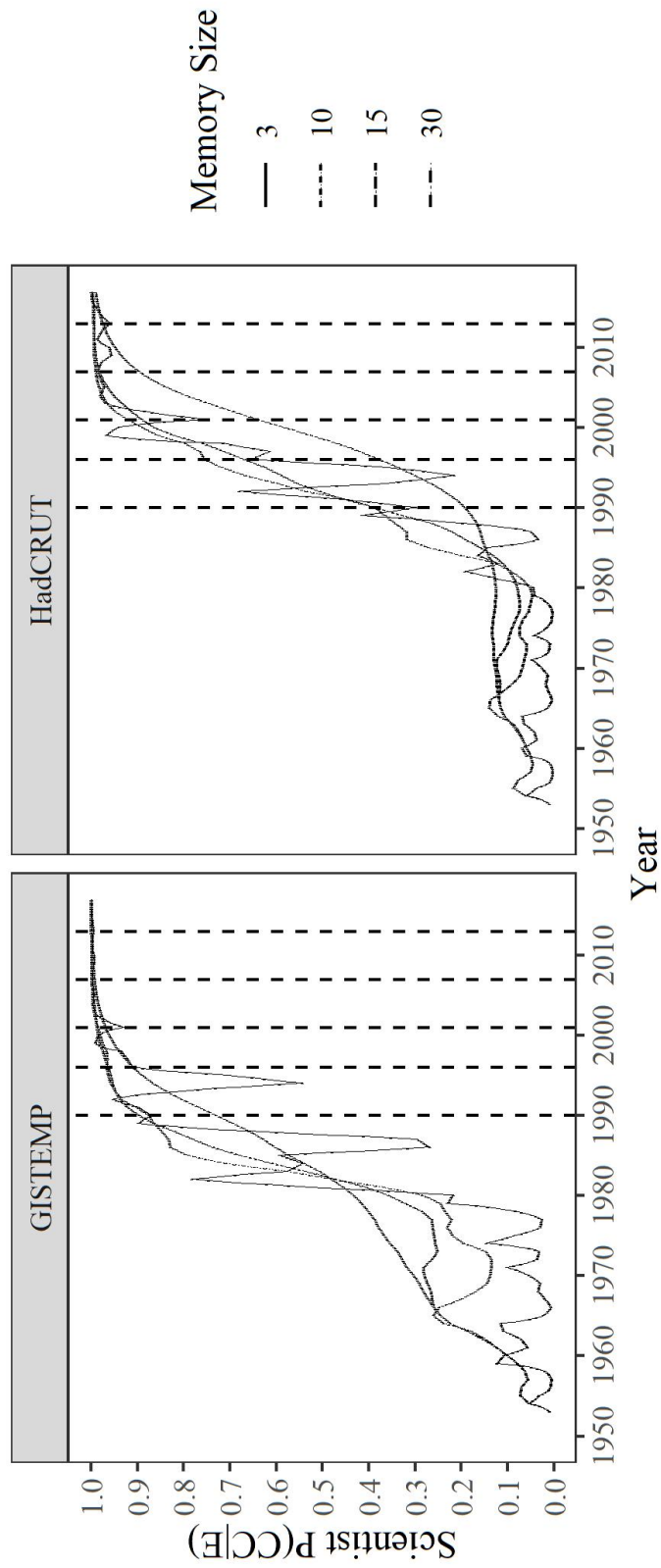
Influence and seepage, Figure 4



Influence and seepage, Figure 5

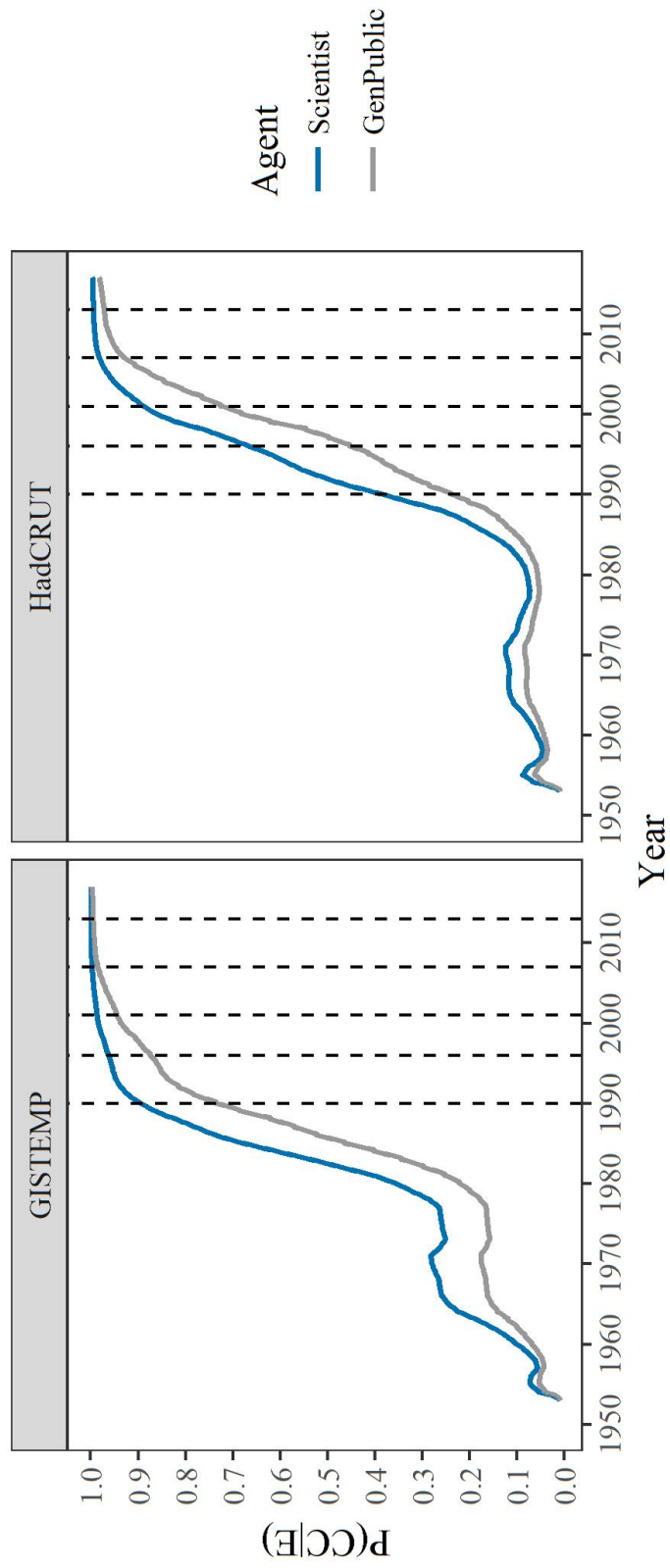


Influence and seepage, Figure 6

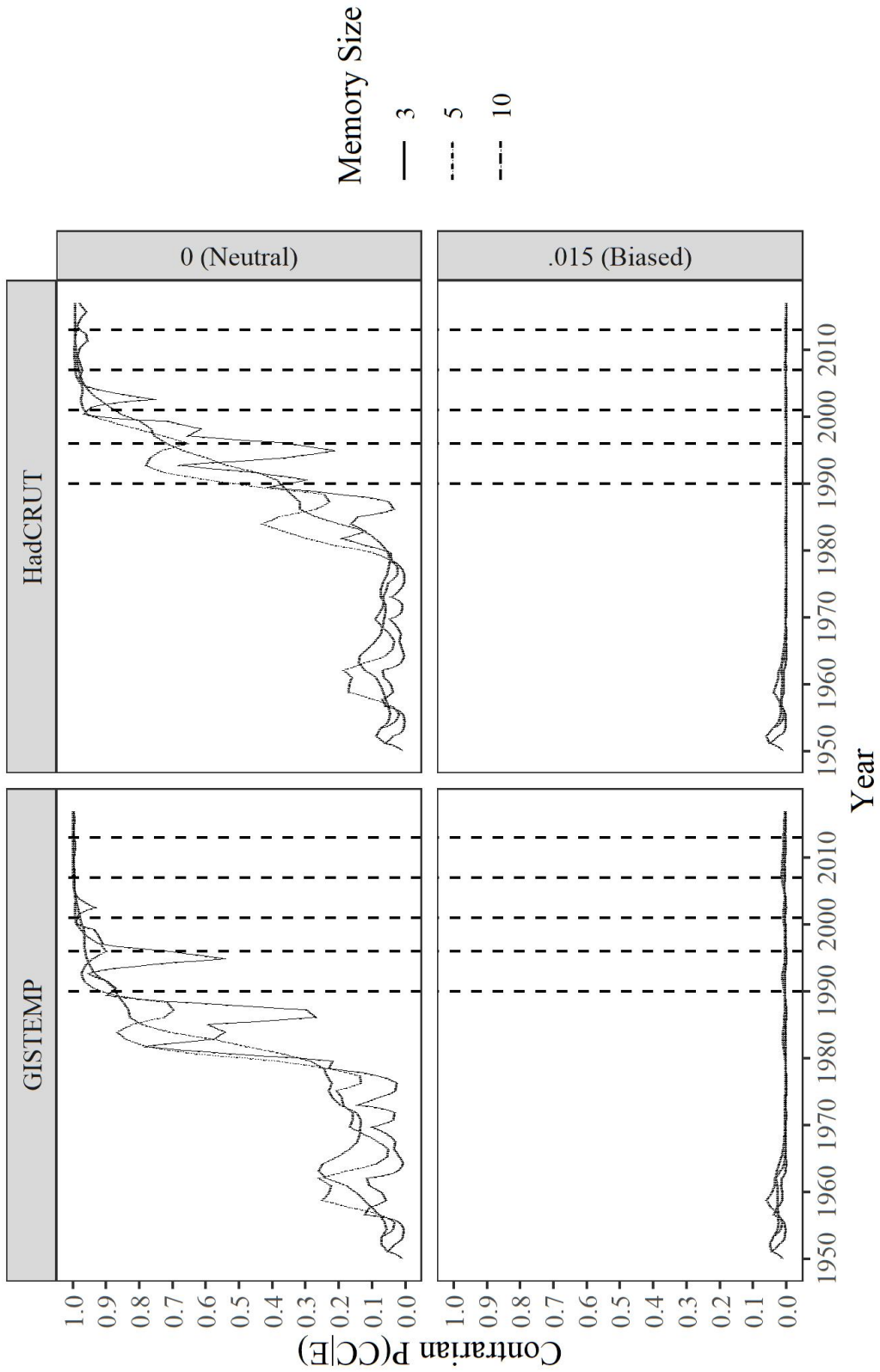




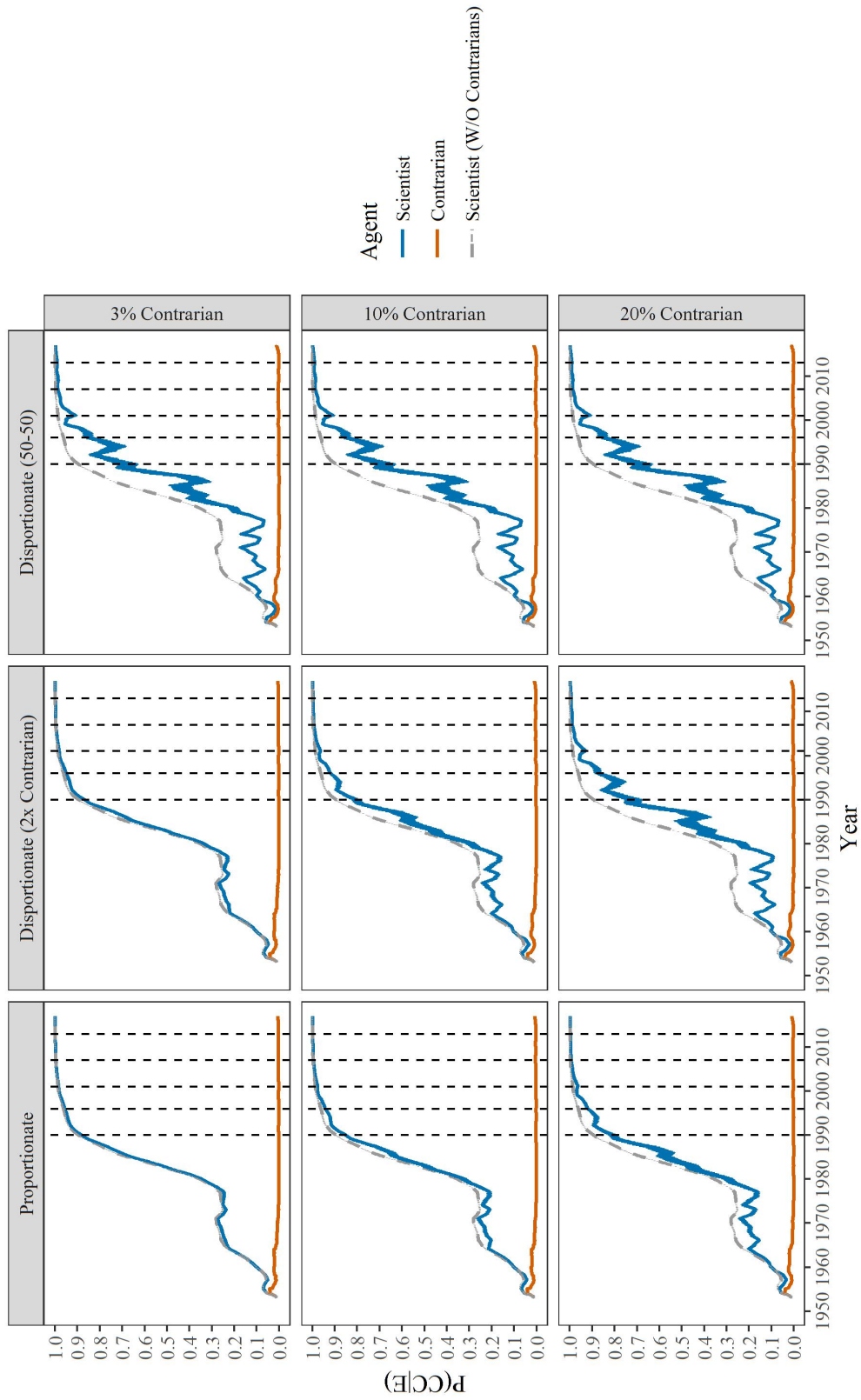
Influence and seepage, Figure 7



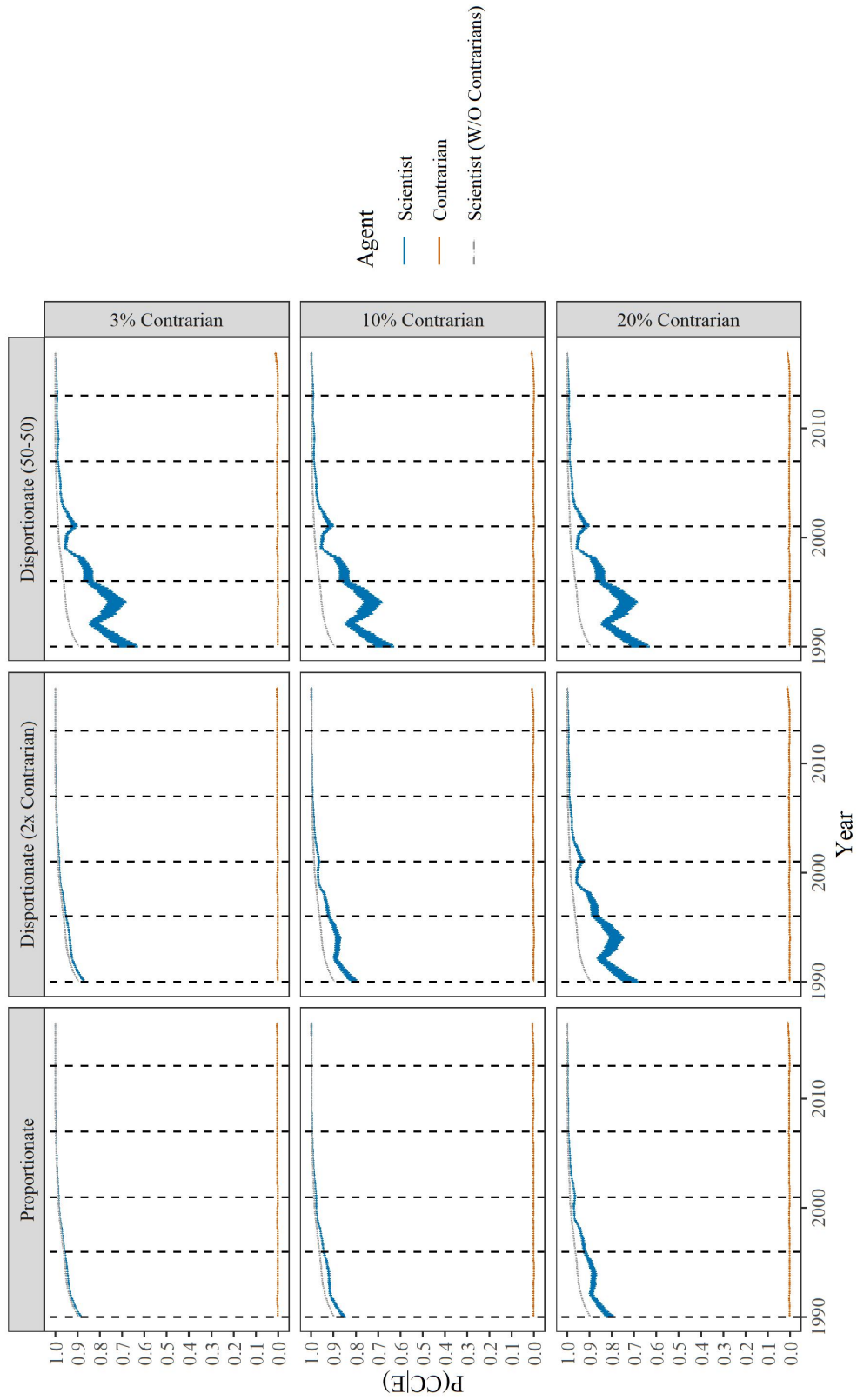
Influence and seepage, Figure 8



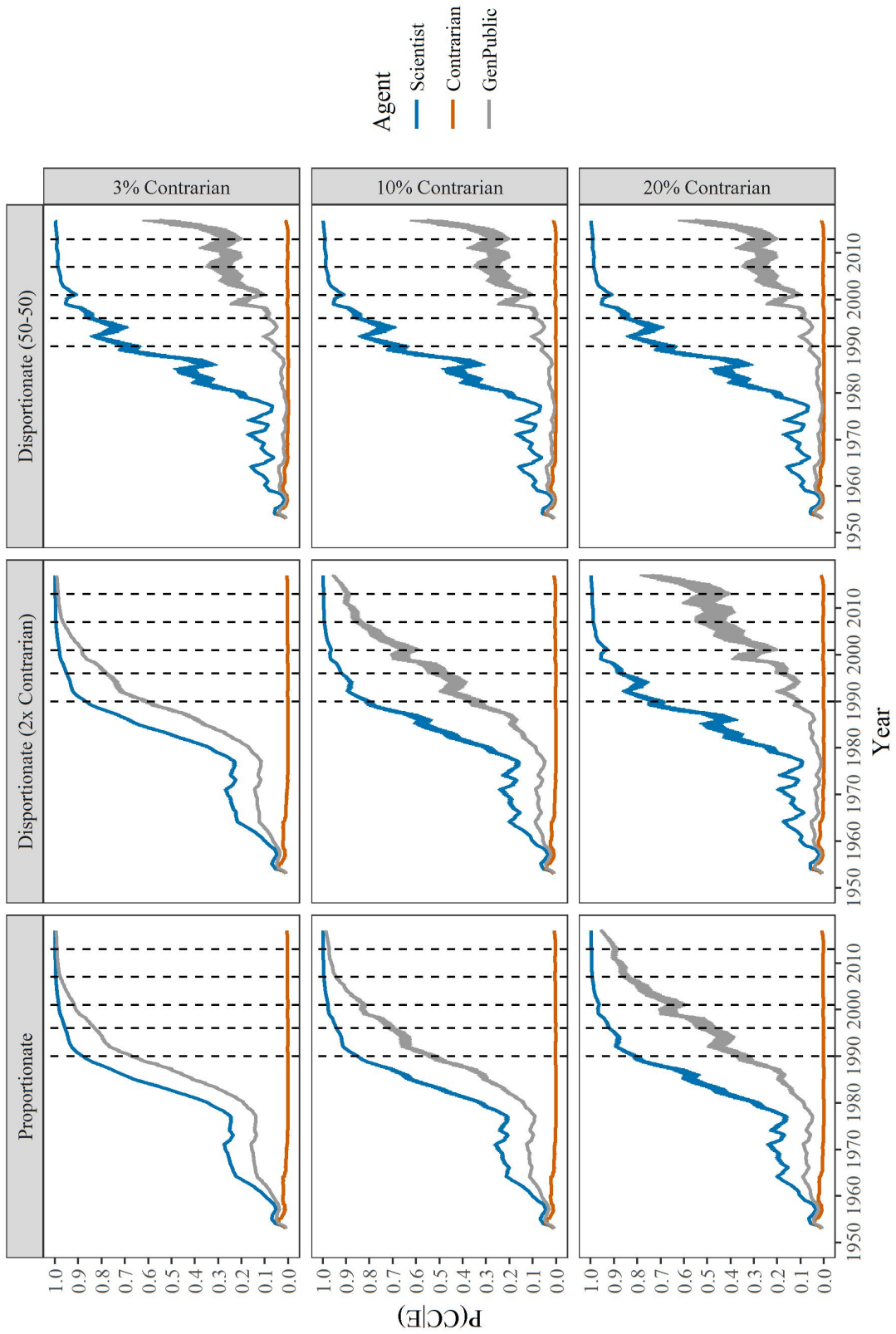
Influence and seepage, Figure 9



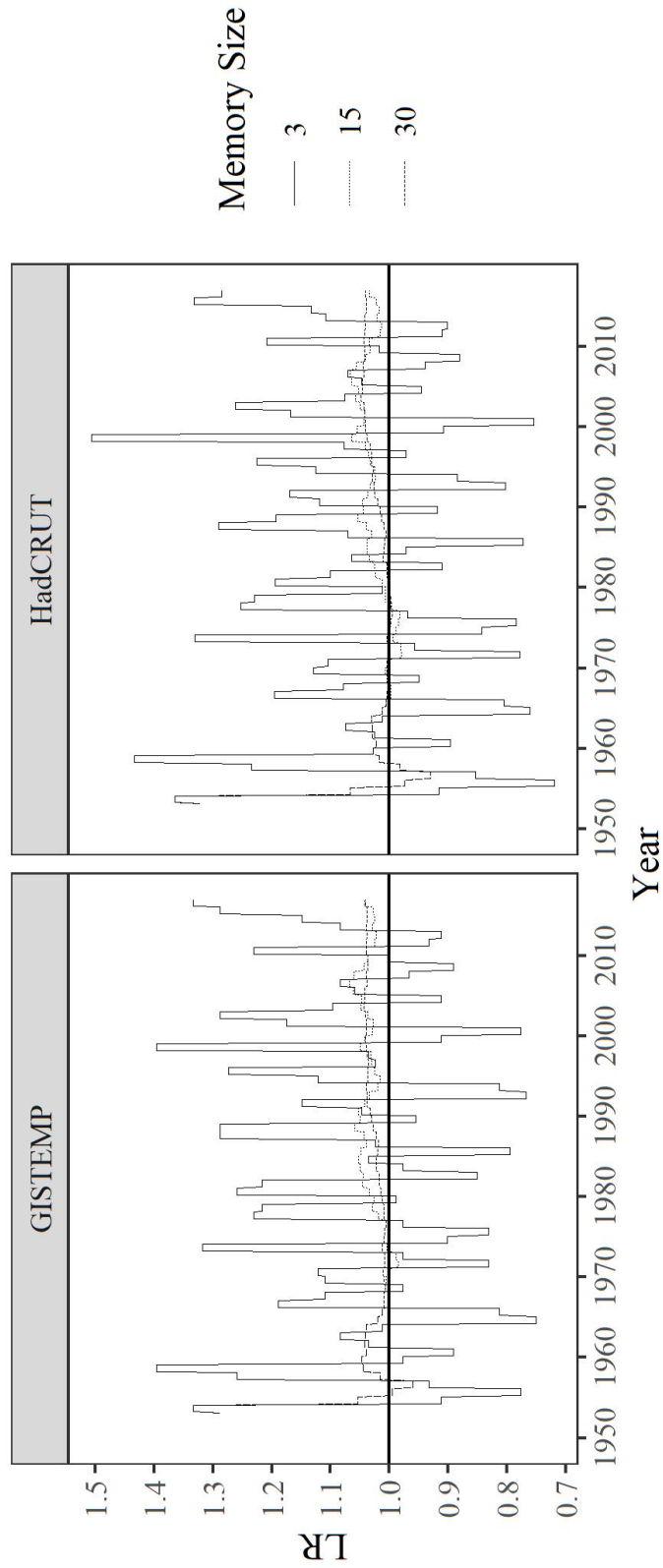
Influence and seepage, Figure 10



Influence and seepage, Figure 11



Influence and seepage, Figure 12



Influence and seepage, Figure 13

