

College of Arts and Sciences



Drexel E-Repository and Archive (iDEA)
<http://idea.library.drexel.edu/>

Drexel University Libraries
www.library.drexel.edu

The following item is made available as a courtesy to scholars by the author(s) and Drexel University Library and may contain materials and content, including computer code and tags, artwork, text, graphics, images, and illustrations (Material) which may be protected by copyright law. Unless otherwise noted, the Material is made available for non profit and educational purposes, such as research, teaching and private study. For these limited purposes, you may reproduce (print, download or make copies) the Material without prior permission. All copies must include any copyright notice originally included with the Material. **You must seek permission from the authors or copyright owners for all uses that are not allowed by fair use and other provisions of the U.S. Copyright Law.** The responsibility for making an independent legal assessment and securing any necessary permission rests with persons desiring to reproduce or use the Material.

Please direct questions to archives@drexel.edu

Onset of Illness and Developmental Factors in Social Anxiety Disorder: Preliminary Findings from a Retrospective Interview

Kristy L. Dalrymple · James D. Herbert ·
Brandon A. Gaudiano

© Springer Science+Business Media, Inc. 2006

Abstract Although many advances have been made in the treatment of Social Anxiety Disorder (SAD), less is known about its onset and factors related to its course and severity. The current study aimed to investigate developmental factors (e.g., onset of illness, behavioral inhibition, socially traumatic experiences) that research has suggested are related to the course and severity of SAD in a sample of adults diagnosed with generalized SAD. Results showed behavioral inhibition to be the only consistent predictor of current severity. Results for age of onset were consistent with previous studies suggesting an early childhood and later adolescent pattern. In addition, an earlier age of onset negatively impacted improvement in cognitive behavior therapy for SAD, but no other developmental factors were related to treatment outcome. Future research using longitudinal designs and multiple informants is needed to confirm findings from retrospective reports.

Keywords Social phobia · Onset of illness · Etiology · Development · Behavioral inhibition · Retrospective report

K. L. Dalrymple
Brown Medical School & Rhode Island Hospital,
Rhode Island, USA

J. D. Herbert
Drexel University,
Philadelphia, PA, USA

B. A. Gaudiano
Brown Medical School & Butler Hospital,
Rhode Island, USA

K. L. Dalrymple (✉)
Department of Psychiatry, Rhode Island Hospital,
235 Plain St., Suite 501, Providence, RI 02905, USA
e-mail: kristy_dalrymple@brown.edu

Social Anxiety Disorder (SAD) is an excessive fear of social or performance situations in which embarrassment or humiliation may occur (American Psychiatric Association, 2000). SAD is the third most common psychiatric disorder in the United States, following major depression and alcohol dependence (Kessler, Berglund, Demler, Jin, & Walters, 2005), and typically follows a chronic and unremitting course without treatment (Juster & Heimberg, 1995; Reich et al., 1994). Some research indicates that the most frequent age of onset of SAD is in mid-adolescence (Schneier et al., 1992). However, recent research also suggests a bimodal pattern of onset, with some individuals reporting an onset before the age of 5 and others reporting onset in mid-adolescence (Juster, Brown, & Heimberg, 1996; Juster & Heimberg, 1995; Stein, Chavira, & Jang, 2001). This bimodal pattern may be a reflection of the two subtypes of SAD, with persons with generalized SAD (i.e., fear and avoidance of most social situations) tending to report an earlier onset associated with greater severity, and those with the specific subtype (i.e., fear and avoidance of one or two discrete social situations) reporting a later onset. The evidence is unclear as to whether differences exist between earlier and later onset groups on factors such as symptom severity and response to treatment (Stein et al., 2001).

In addition to age of onset, researchers have begun to examine other developmental factors related to the etiology and course of SAD. A frequently studied theoretical construct is behavioral inhibition (BI), defined as a temperamental style characterized by the tendency for children to display fear, avoidance, or quiet restraint in unfamiliar situations (Kagan, Reznick, & Snidman, 1988). Research has documented a relationship between BI and anxiety disorders in general (Turner, Beidel, & Wolff, 1996), as well as an association between BI and SAD specifically (Biederman et al. 2001; Schwartz, Snidman, & Kagan, 1999).

61 Research also has examined the association between family
62 variables and the etiology of SAD, such as parent sociabil-
63 ity. Several retrospective studies have shown that individuals
64 with SAD perceive their parents as having isolated them
65 from social experiences and as being more avoidant of so-
66 cial situations themselves (Bruch & Heimberg, 1994; Bruch,
67 Heimberg, Berger, & Collins, 1989; Rapee & Melville,
68 1997). Several studies also have examined the possible role
69 of socially traumatic events in the development of SAD (e.g.,
70 Stemberger, Turner, Beidel, & Calhoun, 1995). A socially
71 traumatic event refers to a social rejection experience, such
72 as being humiliated during a class presentation. One study
73 found that 58% of the sample recalled a socially traumatic
74 event as having been related to the development of their
75 social anxiety (Öst & Hughdahl, 1981). Some research sug-
76 gests that these socially traumatic events are more clearly
77 linked to the specific subtype of SAD (Stemberger et al.,
78 1995).

79 Most conceptual models of SAD focus on proximal fac-
80 tors that maintain the disorder, such as various cognitive
81 processes (Clark & Wells, 1995; Rapee & Heimberg, 1997).
82 There is only one known conceptual model of developmen-
83 tal factors related to SAD. Morris (2001) describes possible
84 pathways and entry points among factors such as tempera-
85 ment, family processes, peer relationships, performance in-
86 hibition, and social skills deficits. The model begins with a
87 BI child who, because of inhibition, has a poor quality of
88 interaction with parents that leads to poor attachment. The
89 child thus has difficulty forming peer relationships, which
90 leaves him/her with few opportunities to interact with others
91 and leads to social skills deficits. This in turn increases the
92 child's discomfort and inhibition in social situations, which
93 results in further isolation, thereby establishing a vicious
94 cycle.

95 These developmental factors have most often been stud-
96 ied independently, and few previous studies have examined
97 their relative predictive power (Morris, 2001). Stemberger
98 et al. (1995) conducted one of the few published studies
99 that systematically examined the association between devel-
100 opmental and personality factors and SAD. Sixty-eight
101 adults with specific or generalized SAD were compared with
102 25 non-clinical controls on family history of illness, child-
103 hood shyness, socially traumatic experiences, neuroticism,
104 and extraversion. Results showed that socially traumatic ex-
105 periences were associated with the specific subtype of SAD,
106 whereas childhood shyness and lower extraversion were as-
107 sociated with the generalized subtype.

108 The current study attempted to expand on the Stemberger
109 et al. (1995) study by examining developmental factors such
110 as socially traumatic experiences and childhood shyness as
111 they relate to severity of illness in SAD. Given the consistent
112 differences between SAD subtypes in terms of severity and
113 impairment, the current study examined these developmental

114 variables within a homogeneous sample of adults diagnosed
115 with generalized SAD. Furthermore, the current study in-
116 cluded other potentially relevant developmental factors (e.g.,
117 BI, parent sociability) that research has suggested are associ-
118 ated with SAD and that are described in current conceptual
119 models of SAD development (Morris, 2001). Finally, the
120 current study expanded on Stemberger et al. by examining
121 the relationship between these developmental factors and
122 treatment outcome in a subsample of participants receiving
123 cognitive behavior therapy (CBT) for SAD.

124 Therefore, the specific aims of the study were as fol-
125 lows: (1) To conduct an exploratory investigation of the
126 relationship between earlier versus later onset of illness,
127 BI, childhood shyness, socially traumatic experiences, par-
128 ent sociability, and adult social anxiety severity; and (2)
129 To examine the relationship between these developmen-
130 tal variables and treatment outcome following 12 sessions
131 of CBT for SAD. Results from this study may help to
132 inform a comprehensive, empirically-based developmental
133 model of SAD. In addition, examination of the relationship
134 between these developmental variables and treatment out-
135 come may help in the refinement of existing treatments for
136 SAD.

137 Method

138 Participants

139 Participants were 102 adults (54% female) recruited via com-
140 munity advertisements and professional referrals to partic-
141 ipate in treatment outcome research. The sample ranged in
142 age from 18 to 60 ($M = 34$, $SD = 11.5$), and was mostly
143 Caucasian (62%). The majority of the sample had some col-
144 lege education or higher (44%), was employed full time
145 (51%), and was single (67%). All participants met criteria
146 for a primary diagnosis of SAD, generalized subtype. The
147 generalized subtype was operationally defined as fear and
148 avoidance of three or more social situations (Herbert et al.,
149 2005).

150 Measures

151 *Structured clinical interview for DSM-IV axis I* 152 *disorders (SCID-I/P)*

153 The SCID-I/P (First, Spitzer, Gibbon, & Williams, 1996)
154 is a widely used semi-structured diagnostic interview for
155 the major Axis I disorders and is based on *DSM-IV* (APA,
156 1994) criteria. Several studies have found that the SCID-
157 I/P has moderate to high inter-rater reliability for most of
158 the major mental disorders (Segal, Hersen, & Van Hasselt,
159 1994).

160 *Social Phobia and anxiety inventory (SPAI)*

161 The SPAI (Turner, Beidel, Dancu, & Stanley, 1989) is a
 162 45-item self-report measure that assesses clinical symptoms
 163 of SAD. The 32-item Social Phobia subscale (SPAI-SP) was
 164 used as it has been found to be a better index of social anx-
 165 iety symptoms than the difference subscale score (Herbert,
 166 Bellack, & Hope, 1991). Psychometric research on the SPAI
 167 has indicated good test-retest reliability, internal consistency,
 168 and discriminant, concurrent, and external validity (Beidel,
 169 Bordon, Turner, & Jacob, 1989; Beidel, Turner, Stanley, &
 170 Dancu, 1989).

171 *Beck depression inventory (BDI)*

172 The BDI (Beck & Steer, 1987) is a 21-item self-report inven-
 173 tory assessing severity of depression symptoms. The BDI is
 174 one of the most widely used depression measures. Numerous
 175 studies have indicated that it possesses good reliability and
 176 validity in clinical and non-clinical samples (Beck, Steer, &
 177 Garbin, 1988).

178 *Developmental social anxiety interview (D-SAI)*

179 The D-SAI (Herbert, Goldstein, & Dalrymple, 2004) is a
 180 structured interview designed to assess relevant developmen-
 181 tal factors that may be associated with social anxiety symp-
 182 toms, as well as to track retrospectively symptom severity at
 183 various age points. The interview was created for this study
 184 as no validated assessment devices exist that assess the spe-
 185 cific developmental variables of interest. Question content
 186 was formulated based on a review of the developmental lit-
 187 erature in this area. The interview consists of 54 Likert-scale
 188 (range = 0–4) and 28 open-ended questions. Developmental
 189 factors and severity of social anxiety symptoms are assessed
 190 separately at the following age points: infancy (1st year of
 191 life), toddlerhood (1 to 3 years old), younger childhood (4 to
 192 6), older childhood (7 to 11), younger teenager (12 to 15),
 193 older teenager (16 to 19), and currently.

194 Open-ended questions were coded by two raters into ap-
 195 propriate categories for data analysis. Categories were gen-
 196 erated from a random sample of participant responses for
 197 these questions (based on the most common and frequent
 198 responses). The categories were reviewed by the second au-
 199 thor (J.D.H.), and modifications were made to the categories
 200 based on his feedback. Inter-rater reliability was high in the
 201 coding of these open-ended questions ($\kappa = .90$).

202 The introductory section of the interview assesses de-
 203 mographic factors relevant to development (e.g. number of
 204 siblings), as well as an open-ended question assessing the
 205 individual's perception of the age of onset of SAD symp-
 206 toms. In addition, participants are asked to rate the sever-
 207 ity of their social anxiety symptoms on a scale from 0 to

100 for each of the age points described above, similar in
 concept to the Subjective Units of Distress Scale (SUDS;
 Wolpe & Lazarus, 1966). The interview consists of subsec-
 tions of questions pertaining to each of the aforementioned
 age points. Each of these age-specific subsections includes a
 mixture of Likert-scale questions and open-ended questions.
 Some questions appear in nearly all age subsections (e.g.,
 “As a (toddler, young child, etc.) I was shy”), whereas other
 questions are formulated to be appropriate for a particular
 age subsection (e.g., “As a young child, I was anxious dur-
 ing my first day of kindergarten”). The interview concludes
 with open-ended questions assessing parental characteristics
 (e.g., rearing practices, parent sociability), sibling relation-
 ships, family history of SAD, and perceived cause of SAD.

Goldstein et al. (1997) presented preliminary data derived
 from the interview from 15 adults diagnosed with general-
 ized SAD according to the SCID-I/P. Results showed het-
 erogeneity in symptom onset, with 50% reporting an onset
 in childhood and 50% in adolescence. In addition, results
 from the pilot study were consistent with previous research
 suggesting the relevance of developmental factors and SAD
 severity (e.g., Arrindell et al., 1989; Stemberger et al., 1995).

230 Procedure

231 All procedures were approved by the local Institutional Re-
 232 view Board. After an initial brief phone screening, individ-
 233 uals interested in participating in the larger treatment study
 234 were invited to the clinic for an evaluation by a diagnostician
 235 using the SCID-I/P. Diagnosticians were advanced doctoral
 236 students in clinical psychology trained to proficiency and
 237 reliability in the assessments. All diagnosticians were ex-
 238 tensively trained by didactic materials, direct observation of
 239 assessments, and practice ratings of patient videotapes until
 240 reliability was obtained. Tapes of the diagnostic interviews
 241 were reviewed periodically to ensure diagnostic accuracy.
 242 New SCID-I/P assessments were reviewed weekly by the
 243 second author (J.D.H.), who has extensive experience in the
 244 assessment and treatment of SAD.

245 Epidemiological data indicate that SAD has high comor-
 246 bidity with other Axis I disorders (Kessler et al., 2005).
 247 Therefore, participants in this study with comorbid diag-
 248 noses were included as long as their social anxiety was
 249 judged to be primary to and of greater severity than other
 250 Axis I diagnoses. Primacy of SAD was demonstrated by
 251 an earlier reported age of onset compared to other Axis
 252 I diagnoses, and severity was determined by the level of
 253 symptoms and the degree of impairment due to SAD com-
 254 pared to other co-occurring diagnoses. Inclusion criteria
 255 required participants to be between the ages of 18 and
 256 60 and to have a primary diagnosis of generalized SAD.
 257 Exclusion criteria included a history of substance depen-
 258 dence within the past 6 months, mental retardation, pervasive

259 developmental disorder, organic mental disorder, acute sui- 310
 260 cide potential, or previous participation in behavioral or cog- 311
 261 nitive behavioral therapy for SAD (as the current study was 312
 262 part of a larger treatment study). 313

263 After obtaining informed consent and administering diag- 314
 264 nostic assessments, participants were interviewed using the 315
 265 D-SAI. Participants interested in pursuing treatment were 316
 266 then assigned to 12 sessions of cognitive-behavior ther- 317
 267 apy (CBT), either in group or individual format, and com- 318
 268 pleted questionnaires at post-treatment. Detailed procedures 319
 269 used in the treatment studies are described in other pub- 320
 270 lications (Herbert, Rheingold, et al., 2004; Herbert et al., 321
 271 2005). 322

272 Data reduction and analytic strategies

273 Developing a new clinical measure was not the purpose of 323
 274 the current study. However, because the D-SAI was created 324
 275 specifically for this study in order to assess all developmen- 325
 276 tal variables of interest, preliminary reliability and validity 326
 277 of the D-SAI severity scores were assessed by computing 327
 278 Cronbach's alpha coefficients and correlations with other 328
 279 validated symptom measures. As severity of SAD symptoms 329
 280 were of interest, the D-SAI was compared to the SPAI-SP, 330
 281 a well-validated measure of social anxiety severity (Heim- 331
 282 berg & Becker, 2002). Internal consistency was analyzed 332
 283 as each of the age subsections were composed of multiple 333
 284 items. The relationship between the various developmental 334
 285 factors and SAD severity was investigated to determine their 335
 286 clinical relevance. A mean severity score was calculated for 336
 287 each age subsection as these sections contained a different 337
 288 total number of questions. For example, a mean score was 338
 289 calculated for 12 items in the older child age point. Ex- 339
 290 amples of types of questions include: "As an older child I 340
 291 had friends come to my house to play" and "As an older 341
 292 child I was [not, slightly, moderately, very, or extremely] 342
 293 anxious while playing with friends." A repeated measures 343
 294 analysis of variance (ANOVA) was conducted on the age 344
 295 point severity scores to examine differences between those 345
 296 who reported an earlier onset (in childhood) of social anx- 346
 297 iety symptoms compared to a later onset (in adolescence or 347
 298 adulthood). To increase confidence in the reliability of results 348
 299 derived from the D-SAI severity scores, a similar ANOVA 349
 300 was conducted between earlier and later onset for SUDS 350
 301 ratings. 351

302 In addition, multiple regression analyses were computed 352
 303 based on variables identified from the pilot study (Goldstein 353
 304 et al. (1997)) and other studies (Stemberger et al., 1995) 354
 305 that have examined developmental factors related to social 355
 306 anxiety. A stepwise approach (George & Mallery, 1999) was 356
 307 used to determine whether prediction of social anxiety sever- 357
 308 ity could be improved by combining various developmen- 358
 309 tal variables. Two primary regression analyses were con- 359

ducted. The first regression used the D-SAI Current Severity 310
 Score as the criterion variable. However, to increase confi- 311
 dence in the reliability of results, participants' pre-treatment 312
 SPAI-SP scores were used in the second regression analysis. 313
 The SPAI-SP was chosen as it is one of the most well- 314
 validated and psychometrically sound measures of social 315
 anxiety severity (Heimberg & Becker, 2002) and because it 316
 was the primary outcome assessed in the clinical trials upon 317
 which the current study is based (Herbert, Rheingold, et al., 318
 2004; Herbert et al., 2005). 319

320 Finally, analyses were conducted to examine the rela- 320
 321 tionship between treatment outcome and the developmental 321
 322 factors. These analyses were conducted on the smaller sub- 322
 323 sample ($n = 41$) who completed CBT for SAD. Therefore, 323
 324 this analysis excluded those who dropped out of treatment, 324
 325 never started treatment, decided to pursue non-study treat- 325
 326 ments, failed to complete post-treatment assessments, etc. 326
 327 Repeated measures ANOVAs were computed for the categor- 327
 328 ical variables (socially traumatic experience, parent sociabil- 328
 329 ity, and onset) on pre- to post-treatment SPAI-SP scores. A 329
 330 Pearson correlation was computed between SPAI-SP change 330
 331 scores and the continuous variable BI. It was deemed statis- 331
 332 tically inappropriate to examine these variables in one com- 332
 333 bined analysis due to insufficient power because of the lower 333
 334 sample size for outcome analyses (Pedhazur, 1997). Sample 334
 335 sizes vary in some analyses where noted due to incomplete 335
 336 data. 336

337 Results

338 Preliminary reliability and validity of the D-SAI scores

339 Cronbach's alpha coefficients were calculated to determine 339
 340 internal consistency of the items for each of the age subsec- 340
 341 tions: infancy, toddlerhood, younger childhood, older child- 341
 342 hood, younger teenager, older teenager, and current age. Re- 342
 343 sults indicated that reliability ranged from .69 to .86, with .76 343
 344 the average across the age subsections. Coefficients of .60 344
 345 or higher are considered adequate for research purposes 345
 (Nunnally, 1978). 346

347 A Pearson correlation was conducted between the D-SAI 347
 348 Current Severity Score and the SPAI-SP ($n = 85$) to evaluate 348
 349 convergent validity. Results revealed a significant, positive, 349
 350 and moderately strong association between the SPAI-SP and 350
 the D-SAI Current Severity Score ($r = .66, p < .01$). Dis- 351
 352 criminant validity was evaluated by comparing the D-SAI 352
 353 Current Severity Score and the BDI. The D-SAI Current 353
 354 Severity Score was only moderately correlated with the total 354
 355 BDI score ($r = .33, p < .01$). The magnitude of correlation 355
 356 between the D-SAI and the SPAI-SP was significantly greater 356
 357 than with the BDI (Fisher's $z = 3.74, p < .05$), supporting 357
 358 discriminant validity. 358
 359

359 Preliminary analyses

360 Participants were asked to report the age of onset of their
361 social anxiety. This item was examined categorically, rather
362 than continuously, as many participants could not report a
363 specific age of onset. Responses to this open-ended ques-
364 tion were coded into five categories: younger child (37%),
365 older child (21%), adolescent (28%), adult (11%), and “don’t
366 know” (3%). Based on the above responses, participants were
367 classified into earlier (in childhood; $n = 57$) or later onset
368 (in adolescence or adulthood; $n = 39$) categories and anal-
369 yses were conducted to examine differences between these
370 groups. Adolescent and adult onsets were combined in the
371 later onset category because so few participants reported an
372 onset in adulthood.

373 Analyses indicated no significant differences between the
374 onset groups on age, gender, race, education, employment,
375 or marital status (all $ps > .05$). Preliminary analyses were
376 conducted between the onset groups on the BDI and other
377 developmental variables used in the analyses below: BI (in-
378 fant to age 3), childhood shyness (ages 4–11), socially trau-
379 matic experiences, and parent sociability.¹ There were no
380 significant differences between earlier and later onset for the
381 BDI, socially traumatic experiences, and parent sociability
382 (all $ps > .05$). However, results revealed a significant dif-
383 ference between the onset groups for BI ($t_{85} = 2.27$, $p <$
384 $.05$) and childhood shyness ($t_{95} = 3.16$, $p <$
385 $.01$), with the earlier onset group reporting greater BI and childhood shy-

¹ The childhood shyness variable was the sum of four Likert-scale questions assessing the degree to which the individual was shy at various points during childhood (from ages 4–11): 1) “When I was a younger child (ages 4–6), I was shy” (0-strongly disagree to 4-strongly agree); 2) “Compared to my peers, I was (0-much less to 4-much more) shy as other young children”; 3) “When I was an older child (ages 7–11), I was shy” (0-strongly disagree to 4-strongly agree); 4) “Compared to my peers, I was (0-much less to 4-much more) shy as other children my age.” The socially traumatic experience subscale included one question: “At any point during your life did something ever happen to you that embarrassed you or humiliated you in front of people?” This item was coded into two categories, “yes” or “no.” Based on the description of the event provided by the participant, raters determined whether the event qualified as a social rejection experience (e.g., others laughed at him/her during a class presentation). The parent sociability subscale consisted of one question: “Did your parents socialize a lot with friends or other family members, or did they mainly keep to themselves?” Responses were categorized into “yes, socialized with family or friends or both” and “no, did not socialize with family or friends.” Only these two categories were used, as nearly all participants (86%) said that they either did or did not socialize with both friends and family. Finally, the behavioral inhibition variable was the sum of three Likert-scale questions taken from infancy and toddlerhood age points (up to 3 years old): 1) “I was a slow-to-warm-up baby, one who cried often but was easily soothed” (0-strongly disagree to 4-strongly agree); 2) “As a toddler I was very quiet and socially withdrawn around strangers” (0-strongly disagree to 4-strongly agree); 3) “As a toddler I was shy” (0-strongly disagree to 4-strongly agree).

386 ness than the later onset group (see Table 1 for descriptive
387 statistics).

388 Relationship between developmental variables and
389 social anxiety symptoms390 *Course of illness*

391 A 2 [earlier ($n = 52$) vs. later ($n = 38$) onset] by 6 (age points)
392 repeated measures ANOVA on the D-SAI severity scores
393 revealed a significant main effect for age ($F_{5,88} = 18.47$,
394 $p < .001$), a significant main effect for group ($F_{1,88} = 13.61$,
395 $p < .001$), but no significant interaction. There was a gen-
396 eral increase across the age points in the severity scores,
397 and those who reported an earlier onset also reported signif-
398 icantly greater symptom severity compared to the later onset
399 group (see Fig. 1).

400 An ANOVA also was conducted on the SUDS Severity
401 ratings (0–100) to examine reliability of the results obtained
402 from the D-SAI severity scores. Results were similar, with
403 SUDS scores increasing across the age points ($F_{6,53} = 69.48$,
404 $p < .01$), and the earlier onset group reporting greater severity
405 compared to the later onset group ($F_{1,53} = 21.82$, $p <$
406 $.01$), but no significant interaction.

407 *Current severity*

408 A stepwise multiple regression analysis was conducted to
409 examine developmental variables (earlier versus later onset,
410 socially traumatic experiences, parent sociability, childhood
411 shyness, and BI) associated with current severity, based on
412 the D-SAI Current Severity Score ($n = 86$). Results showed
413 that only BI ($\beta = .37$, $p < .01$) was associated with cur-
414 rent severity of social anxiety symptoms based on the D-SAI
415 ($F_{1,82} = 12.95$, $p < .01$). Greater BI as a toddler was related
416 to greater current social anxiety severity. This model ac-
417 counted for 13.8% of the variance in current severity scores.

418 In an attempt to replicate results from the D-SAI Cur-
419 rent Severity Score, a similar analysis was conducted using
420 the same developmental variables to examine their associ-
421 ation with current severity based on the SPAI-SP ($n = 70$).
422 This regression also revealed only BI ($\beta = .27$, $p < .05$) as
423 significantly associated with current severity based on the
424 SPAI-SP ($F_{1,66} = 4.99$, $p < .05$), such that greater BI as a
425 toddler was related to greater current social anxiety severity.
426 This model accounted for 7.1% of the variance in current
427 severity scores (see Table 2 for regression statistics).

428 Relationship between developmental variables
429 and treatment outcome

430 Analyses were conducted to examine the relationship be-
431 tween the developmental variables and treatment outcome.

Table 1 Descriptive statistics for study variables

Study variable	Total sample <i>M</i> (<i>SD</i>)	Earlier onset	Later onset	Test statistic (<i>t</i> or <i>F</i>)	<i>p</i>
		(<i>n</i> = 57) <i>M</i> (<i>SD</i>)	(<i>n</i> = 39) <i>M</i> (<i>SD</i>)		
SPAI-SP (pre-treatment)	137.3 (29.7)	148.8 (22.9)	133.1 (31.2)	1.49	.14
BDI	12.7 (9.2)	12.7 (9.3)	13.3 (9.5)	-.33	.74
Childhood shyness	2.7 (.9)	2.9 (.8)	2.3 (.9)	3.16	.002
Behavioral inhibition	1.9 (.9)	2.0 (.9)	1.6 (.8)	2.27	.03
D-SAI severity scores					
Group main effect				13.61	<.001
Age points main effect				18.47	<.01
Interaction effect				0.59	.71
Toddlerhood	2.3 (1.0)	2.4 (1.0)	2.1 (.9)		
Younger child	2.0 (.7)	2.2 (.7)	1.8 (.7)		
Older child	2.2 (.7)	2.4 (.8)	2.0 (.6)		
Younger teenager	2.6 (.6)	2.8 (.6)	2.4 (.6)		
Older teenager	2.5 (.7)	2.7 (.7)	2.3 (.6)		
Currently	2.6 (.6)	2.7 (.6)	2.5 (.6)		
	<i>n</i> (%)	<i>n</i> (%)	<i>n</i> (%)	χ^2	
Parent sociability	74 (71.8)	44 (78.6)	27 (71.1)	.69	.41
Socially traumatic experience	78 (75.7)	46 (82.1)	27 (73.0)	1.11	.29

Note. BDI: Beck Depression Inventory; SPAI-SP: Social Phobia and Anxiety Inventory-Social Phobia Subscale; D-SAI: Developmental Social Anxiety Inventory. Parent Sociability: frequency and percentage of participants reporting that parents socialized with friends and family. Socially Traumatic Experience: frequency and percentage of participants reporting presence of a socially traumatic experience (e.g., humiliated during a class presentation). Test statistics were: *t* for the SPAI-SP, BDI, Childhood Shyness, and Behavioral Inhibition; *F* for the D-SAI Severity Scores; and χ^2 for Parent Sociability and Socially Traumatic Experience.

432 Repeated measures ANOVAs were conducted on pre- and
433 post-treatment SPAI-SP scores for each of the dichotomous
434 variables (socially traumatic experience, parent sociability,
435 and onset). Between-group results for the socially tra-
436 umatic experience (*yes* = 44, *no* = 12) and parent sociability
437 (*yes* = 40, *no* = 16) variables were not significant (*ps* > .05).
438 However, there were main effects for time for both ANOVAs,
439 with SPAI-SP scores decreasing significantly from pre- to
440 post-treatment (*ps* < .05).

441 The ANOVA between earlier (*n* = 26) and later (*n* = 15)
442 onset groups showed a significant effect for time
443 ($F_{1,39} = 69.40$, *p* < .001), a significant effect for group
444 ($F_{1,39} = 4.11$, *p* = .05), but no significant interaction. Tukey
445 post hoc tests showed that SPAI-SP scores differed between
446 onset groups at post-treatment, but not at pre-treatment (see
447 Table 3). In other words, those reporting an earlier onset
448 were more severe in their social anxiety symptoms at post-
449 treatment, but not pre-treatment, compared to those reporting
450 a later onset.

451 Finally, the Pearson correlation between BI and the SPAI-
452 SP change score (*n* = 43) was not significant (*r* = .11, *p* >
453 .05), suggesting no significant relationship between BI and
454 treatment-related improvement in social anxiety symptoms.

455 Discussion

456 Results from the current study were consistent with previous
457 research on age of onset in SAD. Over half of the current
458 sample of adults with generalized SAD reported an onset in
459 childhood (59%), with the remaining reporting onset in ado-
460 lescence/early adulthood. Some have argued that the earlier
461 versus later onset distinction may be an artifact of the SAD
462 subtypes (Stein et al., 2001). However, the current study
463 found a similar pattern of onset within a sample of partic-
464 ipants diagnosed with the generalized subtype. Therefore,
465 current results suggest that age of onset does not appear to
466 be associated with SAD subtype per se.

467 Although both onset groups reported overall increased
468 severity of social anxiety across the age points, the earlier
469 onset group showed greater severity relative to the later on-
470 set group. It is not surprising that those reporting an earlier
471 onset reported greater severity in childhood compared to
472 those reporting a later onset. However, those with an earlier
473 onset also reported greater severity at later time points com-
474 pared to the later onset group, including during earlier and
475 later adolescence, suggesting that timing of onset denotes a
476 more severe course of illness. The lack of group differences

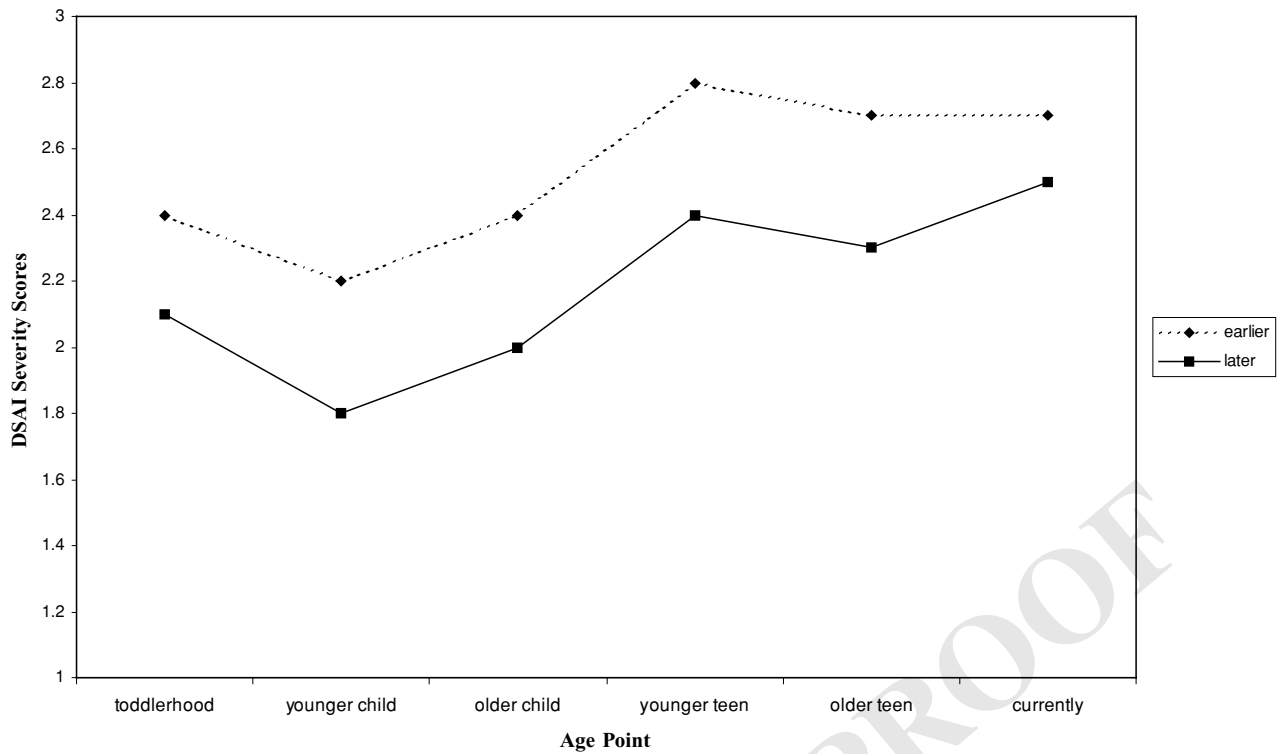


Fig. 1 D-SAI severity scores for earlier versus later onset of illness groups

477 in current severity may be due to the fact that this was a
 478 treatment-seeking sample; thus, scores were potentially elevated
 479 at the time of assessment. It is also important to note
 480 that although both groups improved significantly over the
 481 course of treatment, those with an earlier onset remained
 482 more severe at post-treatment compared to those with a later
 483 onset, even though pre-treatment severity was similar between
 484 the onset groups. This suggests that having an earlier
 485 onset may negatively impact the course of treatment.

486 Several studies have examined possible developmental
 487 factors related to SAD separately (see Morris, 2001, for a
 488 review), but the current investigation is one of the few to
 489 systematically examine multiple developmental factors as
 490 they relate to severity of SAD. Results were similar to those
 491 found by Stemberger et al. (1995), with both studies finding
 492 childhood shyness to be related to severity of adult SAD.
 493 However, socially traumatic experiences in the current study
 494 were not related to severity of generalized SAD. Perceived

socially traumatic events may be more relevant for the specific
 subtype, as was suggested in the Stemberger et al. study.

Results of the current study extended previous research by
 finding that only BI was associated with current severity of
 SAD symptoms based on the D-SAI and SPAI-SP. Emerging
 evidence suggests that BI may not only be associated with
 the later development of anxiety disorders in general, but
 SAD specifically (Schwartz et al., 1999). In general, the
 current study did not support the predictive validity of the
 other developmental variables in relation to current symptom
 severity when in combination with BI. It is possible that
 the effects of these variables added little to the explained
 variance in the presence of more salient ones, such as BI.
 However, it also is possible that the restriction of range due
 to dichotomous coding of the socially traumatic experiences
 and parent sociability variables limited the ability of these
 two variables to demonstrate an effect. Future studies should
 examine these variables using continuous measures.

Table 2 Stepwise multiple regression results

Predictors	Criterion variables					
	D-SAI current severity			SPAI-SP severity		
	β	<i>t</i>	<i>p</i>	β	<i>t</i>	<i>p</i>
Behavioral inhibition	.37	3.60	.001	.27	2.23	.029
Childhood shyness	-.18	-1.34	.183	-.05	.30	.764
Onset	-.10	-.97	.333	-.15	-1.24	.219
Traumatic experience	.07	-.68	.499	-.04	-.33	.744
Parent sociability	.17	1.65	.103	.10	.83	.410

Note. D-SAI: Developmental Social Anxiety Interview; SPAI-SP: Social Phobia and Anxiety Inventory-Social Phobia Subscale.

Table 3 Treatment outcome anova results

	Pre-treatment SPAI-SP <i>M (SD)</i>	Post-treatment SPAI-SP <i>M (SD)</i>	Between subjects <i>F (p)</i>	Within subjects <i>F (p)</i>	Interaction effect <i>F (p)</i>
Onset			4.11 (.049)	69.40 (<.01)	0.08 (.77)
Earlier	148.8 (22.9)	106.5 (33.4)			
Later	133.1 (31.2)	87.8 (37.3)			
Socially traumatic experience			1.43 (.239)	55.27 (<.01)	0.00 (.99)
Yes	140.3 (27.2)	97.4 (32.4)			
No	150.2 (24.2)	111.3 (42.9)			
Parent sociability			0.09 (.768)	64.93 (<.01)	0.16 (.69)
Yes	142.4 (30.2)	99.1 (39.1)			
No	141.5 (15.0)	105.4 (17.7)			

Note. SPAI-SP: Social Phobia and Anxiety Inventory-Social Phobia Subscale.

513 Although there were differences between earlier and later
514 onset groups in treatment response, no other relationships
515 were found between treatment outcome and developmental
516 factors. Further, although BI significantly predicted current
517 (pre-treatment) severity, it was not related to treatment out-
518 come. One possible explanation is that BI is most closely
519 related to illness severity, and previous research has not
520 shown pre-treatment severity to be a consistent predictor
521 of treatment outcome, particularly when examining symp-
522 tom improvement instead of end-state functioning (Lin-
523 coln et al., 2005). Timing of onset may denote more than
524 symptom severity, and those with an earlier onset may rep-
525 resent a qualitatively different group. For example, those
526 with an earlier onset may be more likely to develop de-
527 pression or other comorbid conditions compared to those
528 with a later onset, leading to poorer outcomes. One of the
529 few consistent predictors of poor treatment response in SAD
530 has been comorbid conditions, and in particular, depression
531 (Chambless, Tran, & Glass, 1997; Lincoln et al., 2005). Fu-
532 ture studies with larger samples should longitudinally ex-
533 amine those with an earlier versus later onset to investigate
534 whether they experience differences in their course of illness
535 (e.g., the development of comorbid conditions) that may be
536 related to poorer treatment response.

537 Potential limitations exist that should be considered when
538 interpreting the findings. The differences in severity across
539 age points could have been an artifact of measurement. In or-
540 der to include items that were developmentally appropriate,
541 the age subsections contained different numbers of questions.
542 However, this was controlled for by computing an average
543 score for each age point. In addition, examination of SUDS
544 ratings at each of the age points showed the same pattern
545 of results. Finally, past studies have found a similar onset
546 pattern in epidemiological samples using different method-
547 ologies (Wittchen, Stein, & Kessler, 1999; Juster et al., 1996).

548 Another potential limitation of the current study was the
549 lack of a non-clinical or non-SAD psychiatric control group.

Therefore, the degree to which results are specific to SAD
550 versus other clinical and non-treatment seeking samples re-
551 mains a question for further study. Nevertheless, the cur-
552 rent study obtained results similar to those found in Stem-
553 berger et al. (1995), which included a non-clinical compari-
554 son group.
555

556 Although results from the current study showed BI to be
557 consistently associated with current social anxiety severity,
558 this subscale may have more simply assessed shyness or so-
559 cial anxiety during toddlerhood, rather than a more complex
560 construct of temperament. For example, the items used to
561 form the BI subscale appear to most clearly assess the facet of
562 BI related to social withdrawal in the presence of strangers.
563 Hayward, Killen, Kraemer, and Taylor (1998) found that
564 two components of BI, social avoidance and fearfulness,
565 predicted a four times greater risk of development of social
566 anxiety in adolescence. Furthermore, recent study findings
567 for BI are consistent with a growing body of evidence show-
568 ing more specific links between this temperamental style and
569 SAD (Kagan, 2000; Schwartz et al., 1999).

570 As with any retrospective study, memory inaccuracies
571 and cognitive biases could influence the recall of informa-
572 tion. Longitudinal studies in both non-clinical and clinical
573 samples have found evidence of compromised memory for
574 details (Offer, Kaiz, Howard, & Bennett, 2000). However,
575 a study by Masia et al. (2003) found that if a childhood
576 disorder was recalled ten years later, then it was likely that
577 some disorder had actually been present in childhood. As the
578 current study utilized a treatment-seeking sample, current
579 mood state could have influenced recall and interpretation.
580 However, a review by Brewin, Andrews, and Gotlib (1993)
581 concluded that there is little evidence for general memory
582 deficits associated with anxiety, and recall of significant past
583 events does not appear to be affected by mood state.

584 A final potential limitation is that separate ratings of
585 mother and father sociability were not obtained. Different
586 results may have been obtained with separate ratings, given

587 that previous research has found interactions between parent
588 and child gender (Neal & Edelmann, 2003). However, other
589 studies examining mother and father sociability separately
590 have found no differences, showing that lower sociability
591 in both parents predicted severity of social anxiety (Bogels,
592 van Oosten, Muris, & Smulders, 2001; Bruch & Heimberg,
593 1994).

594 Despite these potential limitations, the present findings
595 provide support for certain childhood factors (BI, age of
596 onset) that may be related to the course and severity of SAD
597 and response to treatment. Current results were consistent
598 with other studies indicating an earlier and later pattern of
599 onset, even in those with generalized SAD, suggesting that
600 onset is not merely related to diagnostic subtype. Future
601 research using longitudinal designs is needed and should
602 include the use of multiple informants to reduce the potential
603 impact of memory bias in retrospective reports.

604 **Acknowledgement** We would like to thank Suzy Goldstein, Ph.D.
605 for her assistance on this project. This research was supported in part
606 by Grant No. R01 MH052232 from the National Institute of Mental
Health.

608 References

- 609 American Psychiatric Association (2000). *Diagnostic and statistical*
610 *manual of mental disorders* (4th ed., text revision). Washington,
611 DC: Author.
- 612 American Psychiatric Association (1994). *Diagnostic and statistical*
613 *manual of mental disorders* (4th ed.). Washington, DC: Author.
- 614 Arrindell, W. A., Kwee, M. G. T., Methorst, G. J., Van Der Ende, J.,
615 Pol, E., & Moritz, B. J. M. (1989). Perceived parenting styles of
616 agoraphobic and socially phobic in-patients. *British Journal of*
617 *Psychiatry*, *155*, 526–535.
- 618 Beck, A. T., Steer, R. A., & Garbin, R. A. (1988). Psychometric proper-
619 ties of the Beck depression Inventory: Twenty-five years of eval-
620 uation. *Clinical Psychology Review*, *8*, 77–100.
- 621 Beck, A. T., & Steer, R. A. (1987). *Manual for the Beck Depression*
622 *Inventory*. San Antonio, TX: Psychological Corporation.
- 623 Beidel, D. C., Borden, J. W., Turner, S. M., & Jacob, R. G. (1989).
624 The Social Phobia and Anxiety Inventory: Concurrent validity
625 with a clinic sample. *Behaviour Research and Therapy*, *27*, 573–
626 576.
- 627 Beidel, D. C., Turner, S. M., Stanley, M. A., & Dancu, C. V. (1989).
628 Assessment of social phobia: Reliability of an impromptu speech.
629 *Journal of Anxiety Disorders*, *3*, 149–158.
- 630 Biederman, J., Hirshfeld-Becker, D. R., Rosenbaum, J. F., Herot, C.,
631 Friedman, D., Snidman, N., et al. (2001). Further evidence of
632 association between behavioral inhibition and social anxiety in
633 children. *American Journal of Psychiatry*, *158*, 1673–1679.
- 634 Bogels, S. M., van Oosten, A., Muris, P., & Smulders, D. (2001).
635 Familial correlates of social anxiety in children and adolescents.
636 *Behaviour Research and Therapy*, *39*, 273–287.
- 637 Brewin, C. R., Andrews, B., and Gotlib, I. H. (1993). Psychopathol-
638 ogy and early experience: A reappraisal of retrospective reports.
639 *Psychological Bulletin*, *113*, 82–98.
- 640 Bruch, M. A., & Heimberg, R. G. (1994). Differences in perceptions
641 of parental and personal characteristics between generalized and
642 nongeneralized social phobics. *Journal of Anxiety Disorders*, *8*(2),
643 155–168.
- 644 Bruch, M. A., Heimberg, R. G., Berger, P., & Collins, T. M. (1989).
645 Social phobia and perceptions of early parental and personal char-
646 acteristics. *Anxiety Research*, *2*, 57–65.
- 647 Chambless, D. L., Tran, G. Q., & Glass, C. R. (1997). Predictors of
648 response to cognitive-behavioral group therapy for social phobia.
649 *Journal of Anxiety Disorders*, *11*, 221–240.
- 650 Clark, D. M., & Wells, A. (1995). A cognitive model of social phobia.
651 In R. G. Heimberg, M. R. Liebowitz, D. A. Hope, & F. R. Schneier
652 (Eds.), *Social Phobia: Diagnosis, assessment, and treatment*
653 (pp. 69–93). New York: Guilford.
- 654 First, M. B., Spitzer, R. L., Gibbon, M., & Williams, J. B. W. (1996).
655 *Structured clinical interview for DSM-IV axis I disorders—patient*
656 *edition* (SCID-I/P, Version 2.0). New York: Biometrics Research
657 Department.
- 658 George, D., & Mallery, P. (1999). *SPSS for windows step by step: A*
659 *simple guide and reference*. Boston: Allyn & Bacon.
- 660 Goldstein, S. G., Herbert, J. D., Hartfield, C., Christian, R., Kaplan, M.,
661 & Rheingold, A. (1997, November). *The etiology of social phobia:*
662 *A developmental perspective*. Poster presented at the 31st Annual
663 Convention of the Association for the Advancement of Behavior
664 Therapy, Miami, FL.
- 665 Hayward, C., Killen, J. D., Kraemer, H. C., & Taylor, C. B. (1998).
666 Linking self-reported childhood behavioral inhibition to adoles-
667 cent social phobia. *Journal of the American Academy of Child and*
668 *Adolescent Psychiatry*, *37*, 1308–1316.
- 669 Heimberg, R. G., & Becker, R. E. (2002). *Cognitive-behavioral group*
670 *therapy for Social Phobia: Basic mechanisms and clinical strate-*
671 *gies*. New York: Guilford Press.
- 672 Herbert, J. D., Bellack, A. S., & Hope, D. A. (1991). Concurrent va-
673 lidity of the Social Phobia and anxiety inventory. *Journal of Psy-*
674 *chopathology and Behavioral Assessment*, *14*, 357–368.
- 675 Herbert, J. D., Gaudiano, B. A., Rheingold, A. A., Myers, V. H.,
676 Dalrymple, K., & Nolan, E. M. (2005). Social skills training aug-
677 ments the effectiveness of cognitive behavioral group therapy for
678 social anxiety disorder. *Behavior Therapy*, *36*, 125–138.
- 679 Herbert, J. D., Goldstein, S. G., & Dalrymple, K. L. (2004). *The develop-*
680 *mental social anxiety interview (D-SAI)*. Unpublished manuscript.
681 Drexel University, Philadelphia, PA.
- 682 Herbert, J. D., Rheingold, A. A., Gaudiano, B. A., & Myers, V. H.
683 (2004). Standard versus extended cognitive behavior therapy
684 for social anxiety disorder: A randomized-controlled trial. *Be-*
685 *havioural and Cognitive Psychotherapy*, *32*, 131–147.
- 686 Juster, H. R., Brown, E. J., & Heimberg, R. G. (1996). Social phobia.
687 In J. Margraf (Ed.), *Textbook of behavior therapy* (pp. 43–59).
688 Berlin: Springer-Verlag.
- 689 Juster, H. R., & Heimberg, R. G. (1995). Social phobia: Longi-
690 tudinal course and long-term outcome of cognitive-behavioral
691 treatment. *The Psychiatric Clinics of North America*, *18*, 821–
692 842.
- 693 Kagan, J. (2000). Temperamental contributions to affective and behav-
694 ioral profiles in childhood. In S. G. Hofmann & P. M. DiBartolo
695 (Eds.), *From social anxiety to social phobia: Multiple perspectives*
696 (pp. 216–234). Boston: Allyn & Bacon.
- 697 Kagan, J., Reznick, J. S., & Snidman, N. (1988). Biological basis of
698 childhood shyness. *Science*, *240*, 167–171.
- 699 Kessler, R. C., Berglund, P., Demler, O., Jin, R., & Walters, E. E. (2005).
700 Lifetime prevalence and age-of-onset distributions of DSM-IV dis-
701 orders in the National Comorbidity Survey Replication. *Archives*
702 *of General Psychiatry*, *62*, 593–602.
- 703 Lincoln, T. M., Rief, W., Hahlweg, K., Frank, M., Von Wittleben, I.,
704 Schroeder, B., & Fiegenbaum, W. (2005). Who comes, who stays,
705 who profits? Predicting refusal, dropout, success, and relapse in a
706 short intervention for social phobia. *Psychotherapy Research*, *15*,
707 210–225.
- 708 Masia, C. L., Storch, E. A., Dent, H. C., Adams, P., Verdelli, H., Davies,
709 M., & Weissman, M. M. (2003). Recall of childhood psychopathol-

- 710 ogy more than 10 years later. *Journal of the American Academy*
 711 *of Child and Adolescent Psychiatry*, 42(1), 6–12.
- 712 Morris, T. L. (2001). Social phobia. In M. W. Vasey, & M. R. Dadds
 713 (Eds.), *The developmental psychopathology of anxiety* (pp. 435–
 714 458). New York: Oxford University Press.
- 715 Neal, J. A., & Edelman, R. J. (2003). The etiology of social phobia:
 716 Toward a developmental profile. *Clinical Psychology Review*, 23,
 717 761–786.
- 718 Nunnally, J. C. (1978). *Psychometric theory* (2nd ed.). New York:
 719 McGraw-Hill.
- 720 Offer, D., Kaiz, M., Howard, K. I., & Bennett, E. S. (2000). The altering
 721 of reported experiences. *Journal of the American Academy of*
 722 *Child and Adolescent Psychiatry*, 39, 735–742.
- 723 Ost, L.-G., & Hughdahl, K. (1981). Acquisition of phobias and anxiety
 724 response patterns in clinic patients. *Behaviour Research and*
 725 *Therapy*, 16, 439–447.
- 726 Pedhazur, E. J. (1997). *Multiple regression in behavioral research:*
 727 *Explanation and prediction*. Fort Worth, TX: Harcourt Brace.
- 728 Rapee, R. M., & Heimberg, R. G. (1997). A cognitive-behavioral model
 729 of anxiety in social phobia. *Behaviour Research & Therapy*, 35,
 730 741–765.
- 731 Rapee, R. M., & Melville, L. F. (1997). Recall of family factors in social
 732 phobia and panic disorder: Comparison of mother and offspring
 733 reports. *Depression and Anxiety*, 5, 7–11.
- 734 Reich, J., Goldenberg, I., Vasile, R., et al. (1994). A prospective follow-
 735 along study of the course of social phobia. *Psychiatry Research*,
 736 54, 249–258.
- 737 Schneier, F. R., Johnson, J., Hornig, C. D., et al. (1992). So-
 738 cial phobia: Comorbidity and morbidity in an epidemio-
 logic sample. *Archives of General Psychiatry*, 49, 282–
 288.
- Schwartz, C. E., Snidman, N., & Kagan, J. (1999). Adolescent social
 anxiety as an outcome of inhibited temperament in childhood.
Journal of the American Academy of Child and Adolescent Psy-
chiatry, 38, 1008–1015.
- Segal, D. L., Hersen, M., & Van Hasselt, V. B. (1994). Reliability of
 the Structured Clinical Interview for DSM-III-R: An evaluative
 review. *Comprehensive Psychiatry*, 35, 316–327.
- Stein, M. B., Chavira, D. A., & Jang, K. L. (2001). Bringing up bash-
 ful baby: Developmental pathways to social phobia. *Psychiatric*
Clinics of North America, 24, 661–676.
- Stemberger, R. T., Turner, S. M., Beidel, D. C., & Calhoun,
 K. S. (1995). Social phobia: An analysis of possible devel-
 opmental factors. *Journal of Abnormal Psychology*, 104, 526–
 531.
- Turner, S. M., Beidel, D. C., Dancu, C. V., & Stanley, M. A. (1989). An
 empirically derived inventory to measure social fears and anxiety:
 The Social Phobia and Anxiety Inventory. *Psychological Assess-*
ment, 1, 35–40.
- Turner, S. M., Beidel, D. C., & Wolff, P. L. (1996). Is behavioral
 inhibition related to the anxiety disorders?. *Clinical Psychology*
Review, 16, 157–172.
- Wittchen, H. U., Stein, M. B., & Kessler, R. C. (1999). Social fears and
 social phobia in a community sample of adolescents and young
 adults: Prevalence, risk factors and comorbidity. *Psychological*
Medicine, 29, 309–323.
- Wolpe, J., & Lazarus, A. A. (1966). *Behavior therapy techniques*. New
 York: Pergamon.