

26

Abstract

27 Achieving a state of flow is associated with positive experiences and improved sporting
28 performance (Jackson & Csikszentmihalyi, 1999). Focused attention is a fundamental
29 component of the flow experience, but to date there has been little investigation of whether
30 attention plays a causal role in creating flow, or is a product of it. Consequently, this study
31 aimed to test the effect of an attentional focus manipulation on flow and performance in a
32 simulated driving task. It was predicted that an external focus would lead to improved
33 visuomotor control, greater flow experience and improved performance. 33 participants from
34 a student population completed the driving task under both internal and external focus
35 instructions. Eye movements and steering wheel movements were recorded during each race.
36 Participants reported greater flow experience ($p < .001$, $d = 1.78$) and enhanced outcome
37 expectancies ($p = .02$, $d = 0.41$) under external, compared to internal focus conditions, however,
38 there was no effect on visuomotor control (gaze-steering coordination and steering entropy)
39 or racing performance ($ps > 0.28$). These findings suggest that adopting an external focus of
40 attention may contribute to positive performance states such as flow.

41 *Keywords; the zone, attentional focus, eye tracking, peak performance, coordination,*
42 *outcome expectancies*

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52 An external focus of attention promotes flow experience during simulated
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55 Achieving an optimal mental state for peak performance is a primary goal for athletes.
56 To demonstrate the skills developed through training, unencumbered by distracting or
57 disruptive thoughts, athletes must find a facilitative level of arousal and focus their attention
58 efficiently towards relevant elements of the task (Memmert, 2009). During the state of flow,
59 or ‘the zone’, athletes report an intense task focus and complete absorption occurring with
60 ease (Jackson & Csikszentmihalyi, 1999; Dietrich, 2004). Notably for performance
61 psychologists, flow has been associated with improved sporting performance (Jackson &
62 Csikszentmihalyi, 1999). Flow is linked with peak performances due to both athlete reports
63 (Jackson, Thomas, Marsh, & Smethurst, 2001) and because of the beneficial cognitive
64 features of flow (Dietrich, 2004). However, experimental approaches are yet to demonstrate a
65 causal effect of flow on performance. Nonetheless an improved understanding of the
66 cognitive mechanisms responsible for flow may enable people in sporting, work and leisure
67 activities to achieve flow-like states more often, obtaining the associated motivation and
68 performance benefits. Given the central role of attention in flow (Csikszentmihalyi, 1990),
69 this study aimed to investigate the effect of an attentional focus manipulation for enhancing
70 flow. Additionally, we aimed to further investigate how the psychological state of flow
71 contributes to performance, through the potential contributory role of outcome expectancies.

72 Flow is often described in attentional terms, but researchers have only recently begun
73 to examine the specific processes responsible (Harris, Vine & Wilson, 2017a; 2017b; Ulrich,
74 Keller, & Grön 2016). Additionally, research to date has focused on changes *associated* with
75 flow rather than *causally* responsible (Swann, Crust & Vella, 2017), limiting the ability to
76 identify attention as a true mechanism. Therefore experimental approaches that control
77 attention are needed to develop flow theory as well as practical applications. A fitting
78 attentional manipulation may be to promote an external focus of attention. Focusing
79 externally (on the movement effect), relative to internally (on bodily movements), has been
80 found to provide substantial benefits for motor learning and performance (Wulf, McNevin &
81 Shea, 2001; Wulf, 2013). The principal mechanism for the benefits of an external focus
82 seems to be through enhanced motor automaticity (Kal, van der Kamp, & Houdijk, 2013;
83 Wulf et al., 2001). For instance Kal et al. (2013) found reduced dual-task costs in a leg

84 flexion task, and Wulf et al. (2001) found reduced probe reaction times in a balance task as a
85 result of an external focus, indicating movements were not being executed through controlled
86 processing. Similarly, McNevin, Shea and Wulf (2003) found more high frequency
87 movement adjustments in a stabilometer task, suggesting that an external focus allowed
88 performers to make use of self-organising capabilities of the motor system. As such, an
89 external focus not only increases movement accuracy but also movement efficiency (Wulf,
90 2013). This type of smooth and efficient motor control is typical of athletes' descriptions of
91 flow (Jackson & Csikszentmihalyi, 1999).

92 Additionally an external focus avoids the disruptive effects of self-focus on the
93 monitoring and control of movement mechanics (Beilock & Carr, 2001). Wulf and colleagues
94 describe this through the 'constrained action hypothesis' (McNevin et al., 2003; Wulf et al.,
95 2001); individuals who attempt to consciously control their movements may constraint their
96 motor system, disrupting self-organising processes. Notably, Wulf and Lewthwaite (2010)
97 link the self-schema system, activated through an internal focus, to the functional network of
98 cortical mid-line structures which have also been found to be inactive during flow (Ulrich,
99 Keller, Hoenig, Waller, & Grön, 2014; Ulrich et al., 2016). An external focus of attention
100 may therefore further contribute to finding flow, through facilitating the reduction in self-
101 consciousness found in flow states (Wulf & Lewthwaite, 2010).

102 There may also be an important overlap between the attentional focus and flow
103 literatures, in terms of outcome expectancies. Within the OPTIMAL motor learning theory,
104 Wulf and Lewthwaite (2016) outline how a range of predictive cognitions regarding future
105 outcomes, referred to as *outcome expectancies*, may contribute to motor learning and motor
106 performance. Enhanced outcome expectancies refer to positive beliefs about future outcomes
107 including concepts such as self-efficacy, self-confidence and perceived competence.
108 Enhanced expectancies are suggested to benefit movement through goal-action coupling –
109 maintaining a focus on the task goal and away from the self. An external focus of attention
110 similarly contributes to goal-action coupling, and hence performance, with better movement
111 outcomes leading to enhanced self-efficacy expectations in a feedback loop.

112 Within the sporting literature, enhanced outcome expectancies, in particular self-
113 confidence, have been associated with both flow (Swann, Keegan, Piggott, & Crust, 2012)
114 and performance (McKay, Lewthwaite & Wulf, 2012). There are notable similarities between
115 flow and enhanced expectancies regarding the role of challenge, and the relationship with
116 focused attention (Bandura, 1993; Themanson & Rosen, 2015). Achieving an optimal

117 balance between the challenge of the activity and the skill of the performer is a crucial
118 determinant of flow (Csikszentmihalyi, 1990). Similarly, Bandura (1993) describes *mastery*
119 *experiences*, which occur when individuals experience success in challenging tasks, as the
120 most effective way of developing self-efficacy. Therefore, we would expect enhanced
121 outcome expectancies during situations of optimal challenge, and a positive relationship
122 between flow and outcome expectancies.

123 In summary, previous studies (Harris et al., 2017a; 2017b) have indicated an
124 association between improved attention and flow, but research is yet to establish a causal
125 direction. Therefore this study primarily aimed to assess the effect of instructions designed to
126 create an internal or external focus of attention on flow and performance. Additionally, to
127 further understand psychological processes that may contribute to the state of focused
128 attention during flow, outcome expectancies were assessed in relation to flow and markers of
129 visuomotor control. Additionally, as much attentional focus research has focused on
130 relatively simple, discrete tasks, we aimed to extend this literature to a more complex visuo-
131 motor skill. To this end, participants were given attentional focus instructions before
132 completing a simulated driving task (as in Harris et al., 2017a). It was predicted, based on a
133 range of previous work (Wulf, 2013; McNevin et al., 2003), that an external focus would
134 promote improved performance, motor control and attention, and as a result, greater flow
135 experience. Further, self-focus (on the hands during driving) has been shown to have negative
136 performance consequences (Wilson, Stephenson, Chattington, & Marple-Horvat, 2007).
137 Additionally it was predicted that enhanced outcome expectancies would further contribute to
138 a state of flow, through a relationship with markers of attention control and performance.

139 **Methods**

140 **Participants**

141 Based on an a priori power analysis using G*Power (Faul, Erdfelder, Lang &
142 Buchner, 2007), 33 participants were required in order to find a medium effect on self-
143 reported flow ($d=0.6$, based on Harris et al., 2017a), to achieve a power of .90, given $\alpha=0.05$.
144 Therefore, 33 participants (16 female, mean age=22.6 $SD=3.4$) were recruited from
145 undergraduate and postgraduate student populations through word of mouth. As the simulator
146 controls were easy to learn, inclusion in the study did not require any previous real-world or
147 simulated driving experience. Institutional ethical approval was acquired prior to recruitment,
148 and participants gave written informed consent at the start of testing.

149 **Apparatus**

150 The simulated race used the game Forza 5 on the Xbox One (Microsoft), displayed
151 through a Panasonic Viera 50inch HD flat-screen television. Participants sat in a Playseat
152 Alcantra racing chair, fitted with a force-feedback Thrustmaster TX Ferrai 458 (Hillsboro,
153 Oregon) racing wheel, accelerator and brake pedals. The screen was 120cm (approx.) from
154 the participants' eyes. Steering wheel height and distance to the pedals was adjusted for each
155 participant. A potentiometer, recording wheel movements in degrees of deviation from the 12
156 o'clock position at 60 Hz, was attached to the steering wheel column. The wheel recorded
157 onto a Dell Inspiron Laptop positioned behind the participants' seat.

158 Participants' eye movements were recorded using SMI ETG 2.0 eye tracking glasses
159 (SensoMotoric Instruments, Boston MA) that record onto a customised Samsung Galaxy
160 smartphone. The glasses are lightweight (76 g) and record binocular eye movements to a
161 spatial resolution of 0.5° at a rate of 60 Hz, allowing synchronisation with the steering wheel
162 potentiometer. Participants had their head stabilised in a customised chin rest to eliminate
163 head movement.

164 **Measures**

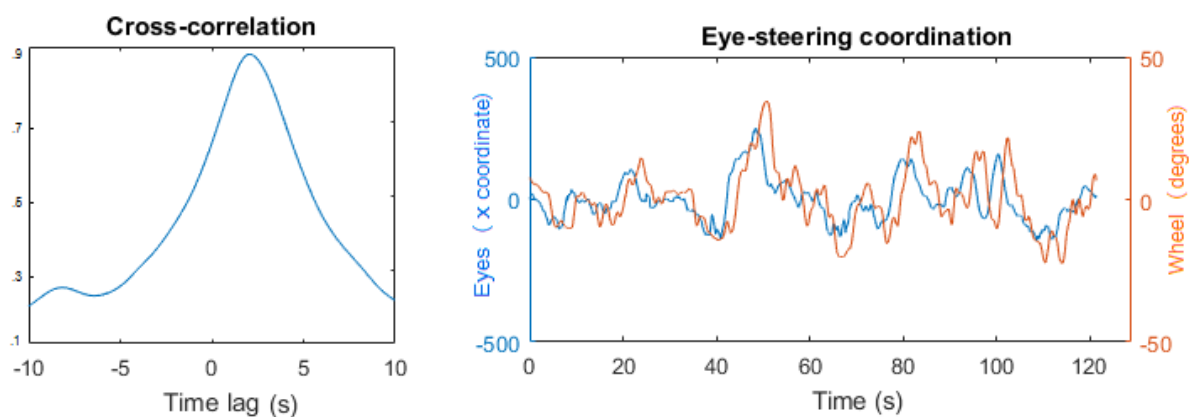
165 **Manipulation check.** To check for adherence to instructions participants indicated on
166 a 1-10 scale the extent to which they were able to maintain the instructed focus, from '*I-Not*
167 *at all*' to '*10-Completely*' (as in Wells & Papageorgiou, 1998).

168 **Flow.** State flow was measured using the Flow Short Scale (FSS; Rheinberg,
169 Vollmeyer, & Engeser, 2003), a questionnaire used frequently in gaming research. 10 items
170 such as '*I feel just the right amount of challenge*', '*I have no difficulty concentrating*' and '*I*
171 *am totally absorbed in what I am doing*' are rated for agreement on a 7-point Likert scale,
172 with responses ranging from '*Very much*' to '*Not at all*'. The overall scale gave Cronbach's
173 alpha = 0.88.

174 **Outcome expectancies.** As in Badami, VaezMousavi, Wulf and Namazizadeh (2011)
175 enhanced expectancies were assessed using the perceived competence subscale of the
176 intrinsic motivation inventory (IMI; McAuley, Duncan & Tammen, 1989). The items '*I think*
177 *I am pretty good at this activity*', '*I think I did pretty well at this activity compared to other*
178 *students*' and '*This was an activity that I couldn't do very well*' (R) are rated on a 1-7 scale.
179 These items gave Cronbach's alpha=.84.

180 **Eye-steering coordination.** To understand psychophysiological changes during flow,
181 eye-steering coordination was used as a measure of visuomotor synchronization (see Figure
182 1). Gaze drives action in a variety of tasks, and directing visual attention to the cornering
183 tangent point is crucial for negotiating bends during driving (Land & Lee, 1994), with the
184 eyes moving to the apex of the corner around a second before the hands move the wheel
185 (Yekshatayan & Lee, 2013). Highly coordinated gaze and wheel movements represent an
186 optimal strategy (Chattington, Wilson, Ashford, & Marple-Horvat, 2007), with reduced
187 coordination indicative of inattention (Yekshatyan & Lee, 2013). The coordination is
188 assessed through identifying the optimal time lag between eyes and wheel, and the
189 subsequent correlation between the two signals (r). A higher correlation between eye
190 movements and hand movements indicates that gaze is more closely driving motor output
191 (Chattington et al., 2007).

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194 *Figure 1.* Eye-steering coordination for a single race. Panel A) (LHS) shows the peak
195 correlation across time lags, Panel B) (RHS) shows superimposed gaze and wheel signals.

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197 **Steering entropy.** To examine motor control, a measurement of steering wheel
198 movement was obtained using a potentiometer. Sample entropy was used to assess the
199 complexity of steering wheel movement. Entropy in general relates to rate of information
200 production, and in a biological time series relates to randomness or complexity. Sample
201 entropy is calculated from the natural logarithm of the conditional probability that a series
202 similar for n points remains similar at the next point (see Richman & Moorman, 2000).
203 Sample entropy is robust to variations in sample size. Measurements of higher entropy (in
204 *bits*) would suggest a more complex steering strategy, most likely reflective of more
205 corrective movements.

206 **Procedure**

207 Participants attended one testing session for approximately one hour. They first read
208 the information sheet and had the experiment explained verbally before signing the consent
209 form. Overall, participants completed 5 races (2 laps each) on the simulator. In each race,
210 participants were required to complete two laps of a moderately difficult racecourse as a time
211 trial (i.e. no opponents), with racing settings standardised across all races and participants.
212 Three familiarization races were conducted, the first two without eye tracking equipment.
213 Before the third race participants put on the SMI eye tracking glasses, and placed their head
214 in the chin rest to allow familiarization with the equipment prior to the test races. Participants
215 were then randomly assigned to either internal or external focus instructions in a
216 counterbalanced design. Prior to the first test race the SMI eye tracking glasses were
217 calibrated over three points across the television screen, and the tracking was then checked
218 over a variety of markers across the screen.

219 Participants were next read instructions designed to promote either an internal or
220 distal external focus. Internal focus: *‘As you drive, keep your eyes on the road and maintain
221 your focus on your hands on the steering wheel. This should help you steer more smoothly.’*
222 External focus: *‘As you drive, keep your eyes on the road and maintain your focus on where
223 you are heading. This should help you become less distracted.’* Instructions were designed to
224 induce an internal/external focus, while still allowing the internal instructions to be task-
225 relevant (cf. Collins, Carson, & Toner, 2016). A reminder of the focus of attention was given
226 at the half-way point of each race (start of lap 2). Following each of the test races participants
227 completed the Flow Short Scale and manipulation check questionnaires. At the end of testing,
228 participants were debriefed and allowed to ask any questions regarding the study.

229 **Data Analysis**

230 Gaze data was downloaded from the SMI ETG to BeGaze 3.6 software for analysis,
231 allowing raw csv data to be extracted from the gaze video. Gaze videos were checked for
232 recording quality, with videos that displayed a poor calibration removed from the analysis (2
233 participants).

234 Data processing was conducted in Matlab (2016a). To compute time lag and cross-
235 correlation in eye-steering coordination, x-axis gaze coordinates and wheel movements (in
236 degrees) were time locked and filtered using a lowpass moving average filter. The cross-
237 correlation function measures the degree of similarity across shifted sequences of the

238 corresponding vector, as a function of the time lag. The peak lagged correlation indicates the
239 average time lag between eyes and wheel, and r the degree of correlation between the signals.
240 Sample entropy of the de-noised wheel signal was then calculated, using a tolerance of
241 $0.2 \times$ standard deviation of the sample (Richman & Moorman, 2000).

242 Statistical analysis was performed using JASP (v0.7, Love et al., 2015). Dependent
243 variables were analysed using paired t-tests to compare internal and external conditions, with
244 Wilcoxon signed rank test used when data deviated from normality. Bayes Factors were also
245 obtained using a symmetric Cauchy prior. We report BF_{10} which corresponds to the amount
246 of evidence in favour of the alternative over the null model. We follow the convention that
247 any $BF_{10} > 3$ is evidence for the alternative with factors of 10+ indicating strong evidence.
248 Our raw data is available from the Open Science Framework [osf.io/y3fwj/].

249 Results

250 Manipulation check

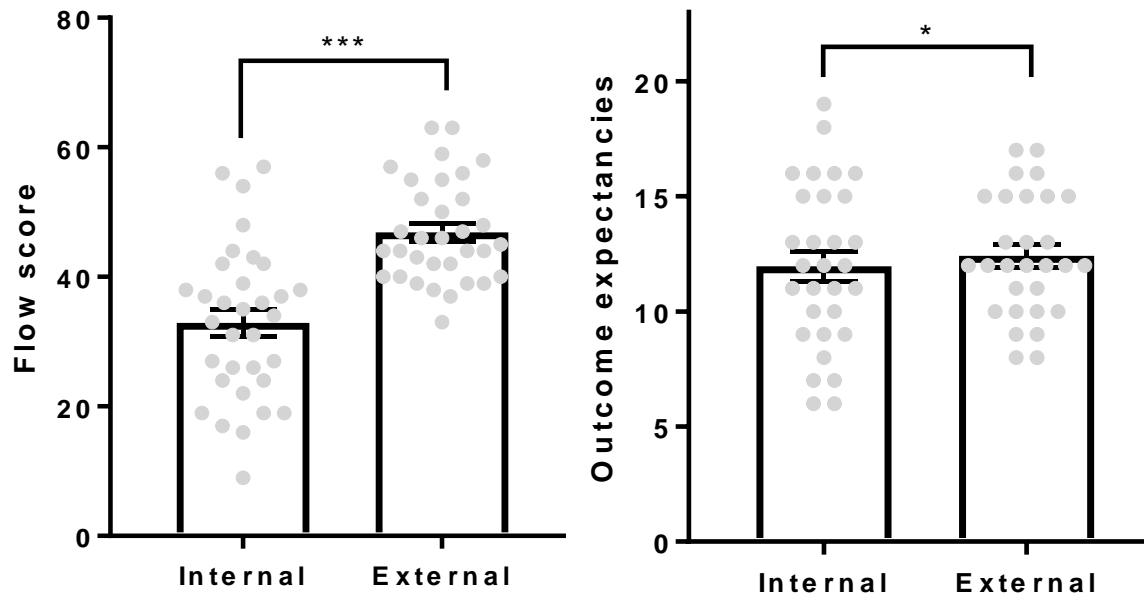
251 Participants who reported a difficulty in maintaining the instructed attentional focus
252 (scores of 3 or below on the manipulation check) were removed from the analysis ($n=3$).

253 A Mann-Whitney U one sample test indicated a preference for an external focus
254 ($M=7.82$, $SD=2.86$, comparison value=6), $V(32)=304.00$, $p=.006$, $d=0.62$, $BF_{10}=18.25$.

255 Flow and outcome expectancies

256 Paired t-tests and Wilcoxon signed-rank tests were used to compare self-report scores
257 between experimental conditions. There were significantly higher ratings of flow experience
258 in the external condition ($M=46.88$, $SD=7.85$) than the internal condition ($M=32.91$,
259 $SD=11.81$), $W(29)=525.50$, $p<.001$, $d=1.78$, $BF_{10}=6.72 \times 10^8$ (Figure 2). Likewise there were
260 significantly higher ratings of outcome expectancies in the external condition ($M=12.41$,
261 $SD=2.63$) than the internal condition ($M=11.97$, $SD=3.51$), $t(28)=2.22$, $p=.04$, $d=0.41$,
262 $BF_{10}=1.63$ (Figure 2).

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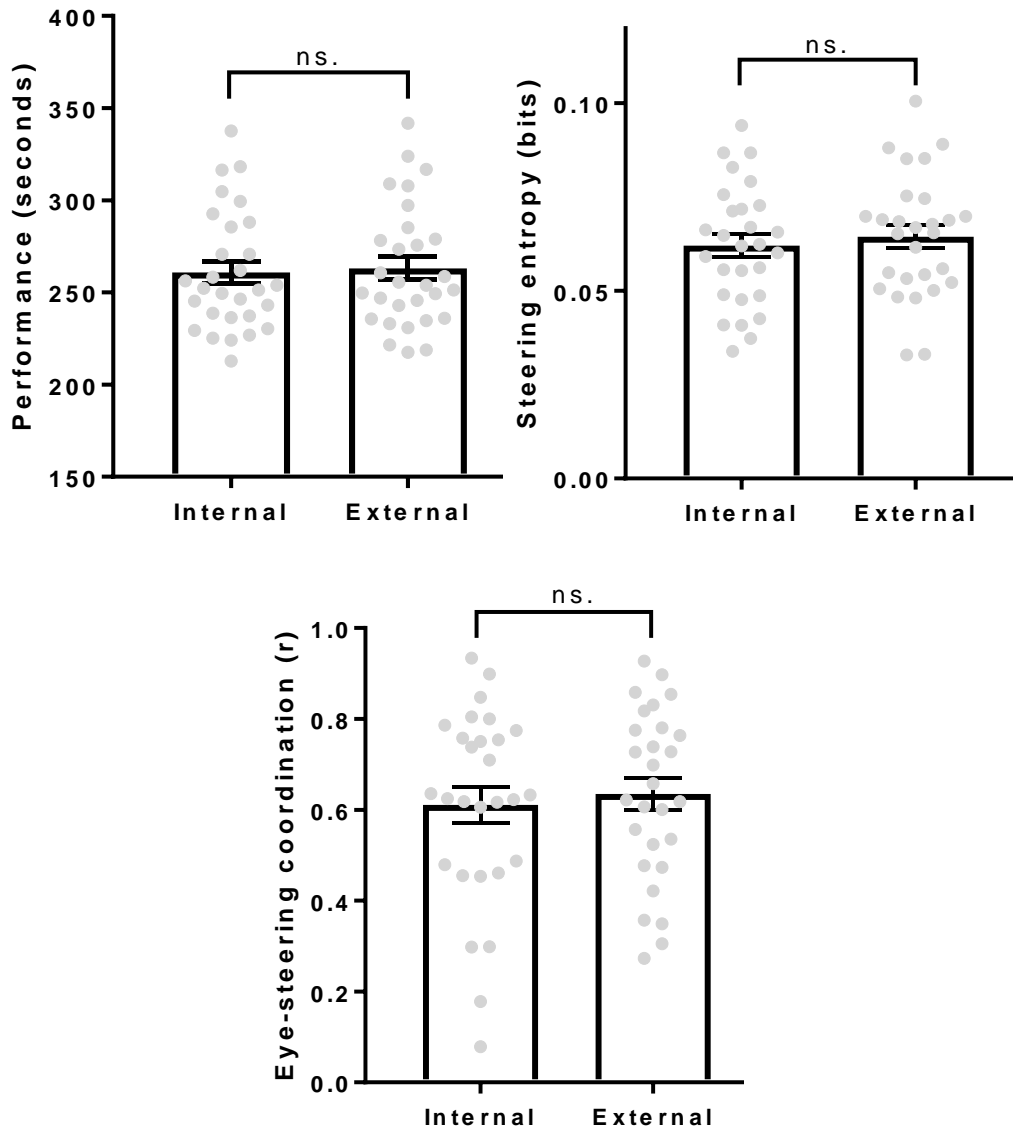


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Figure 2. Group means (and standard error) of flow (LHS) and outcome expectancy scores (RHS). * $p < .05$, *** $p < .001$



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272 **Performance measures**

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Figure 3. Group means (and standard error) of performance (Top-LHS), steering entropy (Top-RHS) and eye-steering coordination (Bottom). ns=non-significant

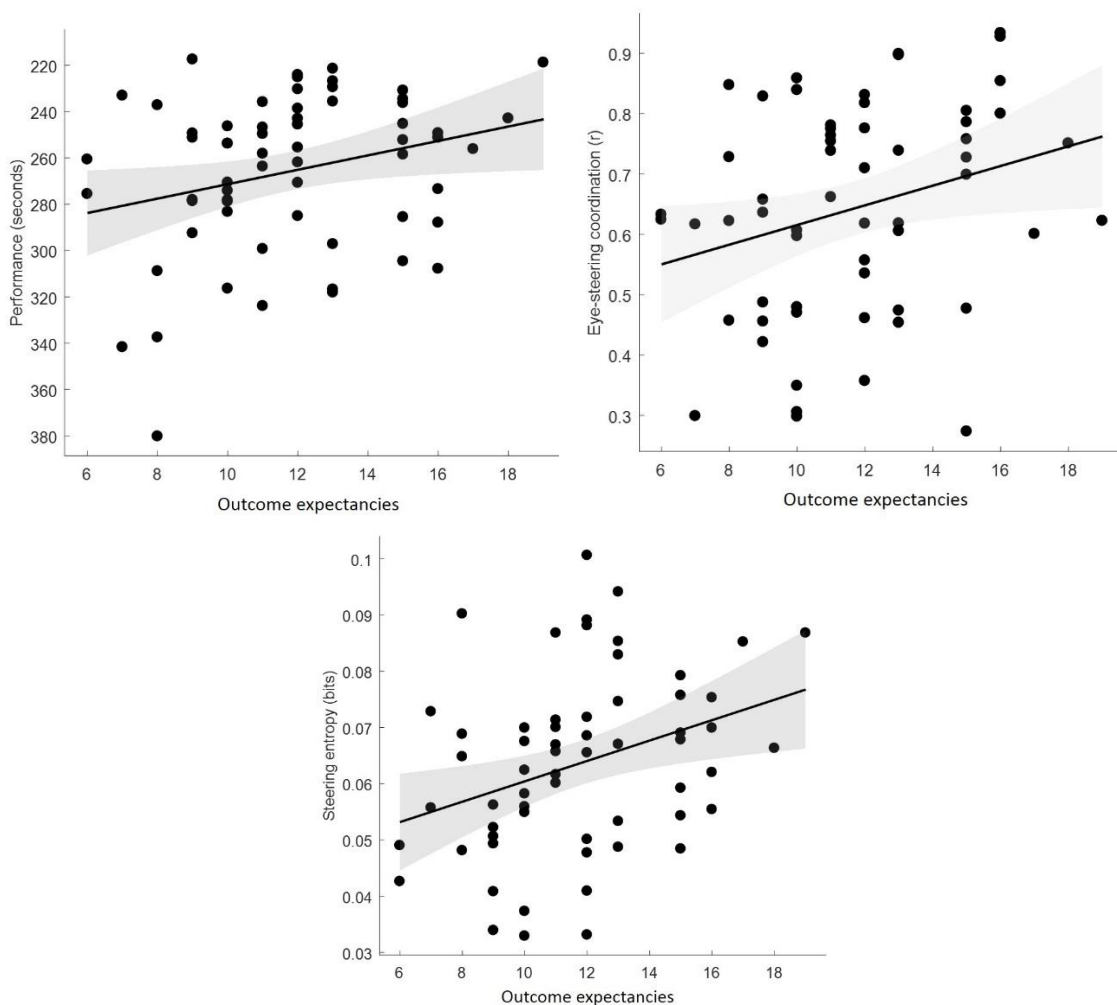
Paired t-tests indicated no difference in driving performance (seconds) between external ($M=260.80$ $SD=32.17$) and internal ($M=254.40$ $SD=57.99$) conditions, $W(28)=249.00$, $p=.30$, $d=0.09$, $BF_{10}=0.22$ (Figure 3). There was no difference in the degree of eye-steering correlation (r) between external ($M=.64$ $SD=0.19$) and internal conditions ($M=.61$ $SD=0.21$), $W(27)=213.00$, $p=.83$, $d=0.12$, $BF_{10}=0.24$ and no difference in time lag between external ($M=1.28$ $SD=0.30$) and internal conditions ($M=1.26$ $SD=0.28$), $t(27)=0.28$, $p=.78$, $d=0.05$, $BF_{10}=0.21$ (Figure 3). Similarly, there was no difference in steering wheel

280 entropy between external ($M=0.06$, $SD=0.02$) and internal ($M=0.06$, $SD=0.02$) conditions,
281 $t(27)=-1.10$, $p=.28$, $d=0.21$, $BF_{10}=0.35$ (Figure 3).

282 Correlations

283 Correlation analysis was used to examine the relationship between flow and other
284 outcomes, across both conditions. There was found to be a significant relationship between
285 flow and performance, $r(62)=-.31$, $p=.01$, $BF_{10}=3.30$, and flow and outcome expectancies,
286 $r(63)=.30$, $p=.02$, $BF_{10}=2.70$.

287 Correlation analysis was also used to explore the relationship between outcome
288 expectancies and performance markers. There was found to be a significant relationship
289 between outcome expectancies and performance, $r(63)=-.27$, $p=.03$, $BF_{10}=1.53$. Outcome
290 expectancies were also related to higher steering entropy, $r(63)=.32$, $p=.01$, $BF_{10}=0.99$, and
291 improved eye-steering coordination, $r(63)=.28$, $p=.03$, $BF_{10}=1.49$ (Figure 4).



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294 *Figure 4.* Relationship (with 95% CIS) between outcome expectancies and A) performance
295 ($r=.27$, top left); B) eye-steering coordination ($r=.28$, top right); C) steering entropy ($r=.32$,
296 bottom)

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Discussion

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Focused attention is described as a core component of the flow experience
300 (Csikszentmihalyi, 1990), with recent neuroimaging and eye-tracking findings indicating that
301 during flow, top-down attentional processes are strongly engaged (Ulrich et al., 2016; Harris
302 et al., 2017a). Meanwhile, focus on the self may be inhibited (Ulrich et al., 2014).

303 Experimental manipulations of attention are required to test whether attention changes are
304 merely an outcome of flow, or have a causal effect. Additionally, simple manipulations of
305 attention may provide practical applications for athletes to experience flow more frequently.
306 Therefore this study sought to examine whether an attentional focus manipulation could
307 facilitate flow experience in a simulated driving task.

308 In line with our primary hypothesis, external focus instructions lead to greater self-
309 reported flow. This manifested as a large effect ($d=1.78$) indicating an appreciable difference,
310 and Bayes Factor of >100 , suggesting the data to be much more likely under the alternative
311 hypothesis. This finding has implications for understanding the mechanisms behind flow as
312 previous research has mostly *associated* attention changes with flow experience (Swann et
313 al., 2017). The current finding however, points to a causal direction, that is, appropriate
314 focusing of attention influences the experiential state. In general, work has indicated self-
315 awareness to be disruptive for flow (Dietrich, 2004; Ulrich et al., 2016), although Jackson
316 and Csikszentmihalyi (1999) describe the possibility of remaining highly self-aware during
317 flow. The present findings are in line with a beneficial effect of focusing externally, rather
318 than internally. If future research supports this causal effect of attentional focus, it may have
319 important implications for theory and practice. Firstly, there is no convincing theoretical
320 framework within the flow literature that describes the proximal causal mechanisms of flow.
321 Dietrich's (2004) hypofrontality theory could be considered such an approach, but recent
322 findings are at odds with a state of hypofrontality (Harmat et al., 2015). A mechanism based
323 on attention control may provide an alternative hypothesis. Following from this, if a causal
324 influence of attention is supported it provides opportunities for applied interventions to
325 promote flow.

326 The external attentional focus manipulation was also predicted to increase automated
327 motor control (steering wheel entropy) and visuomotor coordination (eye-steering
328 coordination), but this hypothesis was not supported (cf. Wulf, 2013). There were no
329 significant group differences in these measures, with Bayes factors ranging from 0.23-0.35,
330 suggesting weak support for the null. Similarly, there was no performance effect from
331 instructions to focus externally, despite previous support in a range of tasks (Wulf, 2013).
332 Consequently, we cannot conclude that visuomotor changes were responsible for increases in
333 flow. The lack of a performance effect is potentially due to difficulties with the attentional
334 focus manipulation, where participants were directed to the hands on the wheel (internal) or
335 the direction of heading (external). However, they were also asked to maintain their gaze on
336 the road, to avoid confounding the eye-movement analyses by cueing participants to look at
337 their hands. This may have added an additional external element to both groups, reducing any
338 effects of the manipulation. The driving task was also more complex than many used
339 previously to investigate attentional focus (Wulf, 2013), hence future studies to confirm the
340 effect of attentional focus on flow may wish to revert to more traditional balancing or
341 throwing tasks.

342 It was also predicted that an external focus of attention would lead to enhanced
343 outcome expectancies, based on the OPTIMAL theory of motor learning (Wulf &
344 Lewthwaite, 2016). This prediction was marginally supported ($p=.04$) with a small to
345 medium effect ($d=0.41$). A Bayes factor of 1.63, however, provides little support for the
346 alternative hypothesis over the null. A difference in outcome expectancies is in line with the
347 results of Pascua, Wulf and Lewthwaite (2015) who found external focus instructions to
348 enhance self-efficacy in a tennis ball-throwing task, but only at a subsequent retention test.
349 The OPTIMAL theory suggests that enhanced outcome expectancies and an external focus
350 both benefit motor learning and performance, which in turn creates a feedback loop leading
351 to further enhanced expectancies. As there was no evidence of performance improvement as
352 a result of the manipulation, however, the effect of attentional focus on enhanced
353 expectancies may have been through a more direct route, rather than feedback from
354 performance.

355 A second group of predictions suggested that enhanced expectancies would be related
356 to flow, performance and markers of attention and motor control, which were largely
357 supported. Enhanced expectancies may be strongly tied to the *mastery experience* of
358 challenge-skill balance in a task (Bandura, 1993), and has been linked to performance

359 benefits through enhanced attention control (Themanson & Rosen, 2015). As a result, it may
360 contribute to the state of focused performance during flow. In line with previous findings
361 (Swann et al., 2012) there was a statistically significant, but relatively weak, relationship
362 between flow experience and outcome expectancies, and between outcome expectancies and
363 performance (McKay et al., 2012). Of greatest note were the relationships between outcome
364 expectancies and eye-steering coordination and steering entropy. The degree of eye-steering
365 coordination is a functional gaze-action coupling for negotiating corners (Chattington et al.,
366 2007), which impairs performance when disrupted (Marple-Horvat et al., 2005), and indicates
367 good attention during driving (Yekshatayan & Lee, 2013). Entropy in biological time series
368 data is indicative of complexity or randomness (Richman & Moorman, 2000), and here may
369 indicate smaller, more frequent, corrective movements characteristic of automated motor
370 control, as has been found in frequency domain analyses of balance tasks (McNevin et al.,
371 2003; Wulf et al., 2001). In combination, these measures indicate automated motor control
372 and an improved functional coupling between gaze and action. It should be emphasised that
373 these were fairly weak relationships (circa $r=.30$), but as a link between mere belief in
374 outcome and precise measures of gaze-action coupling these results are nonetheless
375 noteworthy. Overall, these findings indicate that outcome expectancies may indeed link to
376 flow, performance and positive changes in attention and motor control.

377 In summary, the effect of attentional focus on flow experience found here suggests
378 opportunities for finding flow in a variety of sporting, leisure and work settings. Within sport,
379 even if an external focus of attention does not provide the established motor control benefits
380 (Wulf, 2013), it may promote a positive experiential state (flow). Given the importance of
381 goal directed attention in flow (Ulrich et al., 2016) techniques for long-term training of
382 attentional abilities may enable more frequent flow experience. For instance computer-based
383 attention training tasks may enhance executive abilities, although benefits tend to have
384 limited generalisability (Tang & Posner, 2009). Alternatively, gaze training programmes like
385 quiet eye training promote good visual attention control and an external focus (Moore, Vine,
386 Cooke, Ring, & Wilson 2012), and can be implemented as a sport specific intervention. Quiet
387 eye training may also contribute to enhanced outcome expectancies, as Wood and Wilson
388 (2012) found a quiet eye trained group to not only improve their attention control in a soccer
389 penalty task, but also showed increased perceptions of competence and reduced outcome
390 uncertainty. While achieving flow on a regular basis may be unrealistic, such interventions
391 may serve to regulate attention such that flow may become more common.

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Conclusions

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A growing body of research has revealed that the flow experience is underpinned by attention that is task-focused and directed away from the self (Ulrich et al., 2016). The current attentional focus manipulation elicited increased flow experience, showing attentional changes to have a causal effect on flow. Additionally, outcome expectancies were found to relate to both flow and improved visuomotor performance. Both the effect of the attentional focus instructions and the findings pertaining to outcome expectancies suggest practical benefits for finding flow through attention focusing and training techniques.

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