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# “Ignorance was bliss, now I’m not ignorant and that is far more difficult” - Transdisciplinary Learning and Reflexivity in Responsible Management Education

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## Abstract

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### Purpose

16 The collapse of world economic systems brought the interconnectedness between  
17 business and global events sharply into focus. As Ken Starkey (2008) points out, ‘leading  
18 business schools need to overcome their fascination with a particular form of finance and  
19 economics...to broaden their intellectual horizons...(and to) look at the lessons of history  
20 and other disciplines’. This paper provides evidence from three years of research on the  
21 Aston MBA suggesting that an emphasis on developing capabilities within a far broader,  
22 connected and reflexive business curriculum is what business students and practitioners  
23 now recognise as an essential way forward for Responsible Management Education.  
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### Design/methodology/approach

34 This research paper examines the reflective accounts of 300 MBA students undertaking a  
35 transdisciplinary Business Ethics, Responsibility & Sustainability core module.  
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### Findings

41 As Klein (2005) argues, transdisciplinarity is simultaneously an attitude and a form of  
42 action. The student reflections provide powerful discourses of individual learning and  
43 report a range of outcomes from finding ‘the vocabulary or the confidence’ to raise issues  
44 to acting as ‘change agents’ in the workplace.  
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### Originality/value

51 As responsibility and sustainability requires learners, researchers and educators to engage  
52 with real world complexity, uncertainty and risk, conventional disciplinary study, especially  
53 within Business, often proves inadequate and partial. This paper demonstrates that  
54 creative and exploratory frames need to be developed to facilitate the development of  
55 more connected knowledge - informed by multiple stakeholders; able to contribute  
56 heterogeneous skills, perspectives and expertise.  
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## Key words

Transdisciplinarity Reflection, Learning, Ethics, Sustainability, Responsible Management Education

## The Context of Business and Business Schools

In the aftermath of the recent banking crisis, the media were quick to blame Business Schools with headlines such as 'Did poor teaching lead to crash? - Business Academics are accused of ignoring social and political questions (Times Higher Education, 2008). This is not new. One fact that emerged after previous financial scandals was that most of the Senior Executives involved at Enron, Arthur Anderson and World Com had MBAs from top business schools and in 2003 a survey of MBA students asked for definitions of business ethics at top US schools, all described ethics in market terms. In 2008, the same survey found that students had a broader view of business responsibilities but maximising shareholder value was still far ahead, followed by customer satisfaction. The environment was a very low priority and the respondents saw the main benefit of meeting social responsibilities as reputation and image (Aspen Institute, 2008). Thus issues of ethics, social responsibility and sustainability activities were perceived more as impression management or 'green wash'. This may not be surprising since ethics and sustainability was still an optional extra in many of the schools surveyed. It is what Starkey (2008) referred to as a 'fascination with a particular form of finance and economics' that sees the context of many business programmes explaining all activities and phenomena in terms of the market which in turn reinforces beliefs in both self interest and the power of extrinsic incentives. The emergence of the UN Principles of Responsible Management Education ([www.unprme.org](http://www.unprme.org)) set up under the umbrella of the UN Global Compact, aims to 'inspire and champion responsible management education, research and thought leadership globally'. The PRME initiative provides the opportunity to place these issues at the heart of business education and will be explored further in this paper.

The notion of self-interest is at the core of the ideas which have dominance in economic discourse, "This view of man has been a persistent one in economic models and the nature of economic theory seems to have been much influenced by this basic premise" Sen (1987). Social responsibilities and sustainability are also normally considered as

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2 'externalities' which creates a disconnect between the business and the social and  
3 environmental issues. As Ian Davis (2005) contends in a rejoinder to Friedman's (1970)  
4 assertions (that there is one and only one social responsibility of business – to use its  
5 resources and engage in activities designed to increase its profits), even the 'business  
6 case' for social responsibility and sustainability (which centres on considerations of  
7 reputation and risk) does not support this approach. Davis (2005: 69) writes,  
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15 In all such cases billions of dollars of shareholder value have been put at stake as  
16 the result of social issues that ultimately feed into the fundamental drivers of  
17 corporate performance. In many instances a "business of business" outlook has  
18 blinded companies to outcomes (or shifts in their implicit social contract) which often  
19 could have been anticipated.  
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24 It is the dominance of markets and the market metaphor that also pervade assumptions  
25 and language in many business programmes. As Eccles and Nohria (1992) contend, "The  
26 way people talk about the world has everything to do with the way the world is ultimately  
27 understood and acted in". These assumptions and language become 'self fulfilling  
28 prophecies' in that they become taken for granted and normatively valued and therefore  
29 create conditions which make them come true (Ferraro, 2005). The question of language  
30 is critical to this debate, we have so many terms that appear to describe the same thing; or  
31 do they? Although, Corporate Social Responsibility ('CSR' and its synonyms) or  
32 Sustainability are gaining dominance as the terms used to describe this area, many writers  
33 prefer to talk about the ideas underpinning them. For example, all definitions of  
34 Sustainable development include ideas of continuance and long-term perspectives, such  
35 as the one often quoted from the Brundtland Commission Report (1987), " Meeting the  
36 needs of the present without compromising the ability of future generations to meet their  
37 own needs." The problems with this definition, like many others, is that critics often view  
38 this term as an oxymoron because economic development, particularly when interpreted  
39 as continued and continual growth, conflicts with the needs of living within the carrying  
40 capacity of the planet's ecological systems (Blewitt, 2008). Another term used (mainly in  
41 the USA and implies agency) is Corporate Citizenship. Whilst the terms differ and the  
42 emphasis varies, the key point is that they are all concerned with social, economic and  
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59 One useful and often- repeated definition of CSR is "business decision-making linked to  
60 ethical values, compliance with legal requirements, and respect for people, communities,

1 and the environment” ‘Business for Social Responsibility’ (2006). This definition positions  
2 CSR firmly in the context of ethical values but this is sometimes interpreted as being  
3 confined to individuals. Whereas it is important that such values should also fully extend to  
4 organisations in the worlds of business and management. As with all emerging fields,  
5 there is a danger that the teaching of CSR and Sustainability does not draw sufficiently on  
6 the context of the broader ‘business ethics’, environmental and social justice movements  
7 that have always promoted the obligation for behaviour to be guided by ethical principles  
8 and values that are sensitive to the need to protect our failing ecosystems. Interestingly,  
9 the MBA survey referred to earlier (Aspen Institute, 2008) also reports that most students  
10 reported that they felt likely to encounter conflict between personal values and what they  
11 are asked to do in business, yet the majority of respondents did not feel that their MBA  
12 programme prepared them for this. This may not be that surprising because although  
13 values (defined as, a small number of core ideas or cognitions present in every group or  
14 society about desirable end states, Rokeach, 1973) and value-led management (an  
15 approach to align corporate values with management practice) has gained popularity in  
16 organisational discourse and practice, the degree of fit between individual values and  
17 organisational culture (and its role in shaping the perception of workplace values) is rarely  
18 considered. Where values based management align corporate values that are  
19 predominantly maximising shareholder value with perceived employee values, many  
20 organisational processes include this in reward and recognition systems. For example,  
21 promoting careerist behaviours of individual promotion and impression management could  
22 mitigate against behaviours required by values promoting sustainability and social  
23 responsibility such as transparency and collaboration.  
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44 In addition, although social responsibility and sustainability are not new concepts, the  
45 expectation for businesses to provide visible evidence that they are behaving ethically is  
46 increasing. In surveys of graduate expectations of potential employers an alignment of  
47 personal and organisational values has been rising in importance for many respondents. A  
48 UK Higher Education Academy survey (2007) found that respondents ‘considered the  
49 social and environmental ethics of an employer before making a career choice’. This trend  
50 also mirrors some of the changes in consumer behaviour and growing public awareness of  
51 social responsibility and sustainability issues. However, CSR and Sustainability are often  
52 positioned in the marketing or public relations/communication departments of  
53 organisations which may reflect the way it is perceived and business schools can reinforce  
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2 this approach by couching social responsibility and sustainability purely in the context of  
3 the business case and 'competitiveness' or 'reputation'.  
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## 6 7 **The study** 8 9

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11 In examining the challenges for education in this area, we need to not just respond to the  
12 adverse publicity and critique the situation. As Mary Gentiles (2009) contends, it is not  
13 sufficient to 'blame a few bad apples' and run a 'school for scandal' in the classroom but  
14 change little. If we are to enable students as future business leaders and managers we  
15 need to prepare them for the complex ethical dilemmas and difficult choices they will  
16 encounter. This involves not just reviewing the content of such programmes but the  
17 approach and philosophies that drive them and 'to broaden the intellectual horizons'  
18 (Starkey, 2008). Whatever titles and definitions are used to describe the issues, some of  
19 the key questions to be addressed include:  
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29 · What is the approach and philosophy behind the teaching and what is included?
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31 · Is it taught from one discipline or one perspective or is it multi disciplinary,  
32 interdisciplinary or transdisciplinary in nature?
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34 · Are ethical principles included at the heart of business programmes or is it on the  
35 periphery?
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37 · To what extent are personal values explored and are students encouraged to reflect  
38 on their learning and experiences?  
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44 This paper presents evidence from the reflections of 300 MBA students on their  
45 experience of taking part in an ethics module that is core to their programme. It adopts a  
46 transdisciplinary approach and is taught by staff of different disciplines drawn from within  
47 and outside the Business School. It was clear from the outset of the module that it would  
48 need a different approach and mode of learning - learning that involves emotion and not  
49 just rational thinking and that promotes reflexivity. The module encourages students to  
50 wrestle seriously with ethical quandaries, difficult disagreeable tradeoffs between  
51 efficiency and justice and moral contradictions encountered in everyday life. It uses  
52 experiential learning to make students aware of the ethical, social and environmental  
53 dimensions of the business making process and enable students to understand the ethical  
54 components of managerial decision-making. Students are supported in developing skills of  
55 critical thinking, analysis and reflection and teaching methods are highly interactive.  
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2 Students critically analyse contemporary case studies and ethical dilemmas and apply  
3 their knowledge of theories, models, ethical frameworks and concepts to local and global  
4 issues. They also discuss live case studies with business practitioners and on a  
5 metacognitive level invariably entails engaging with the intellectually and practical  
6 imperatives of transdisciplinarity and reflexive practice.  
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## 10 11 12 13 **On Transdisciplinarity** 14 15 16 17

18 The terms multi disciplinary, interdisciplinary and transdisciplinary are frequently used in  
19 academic and professional discourses. Although sometimes their meanings are defined  
20 quite tightly there is still, occasionally, a certain looseness in the concepts are applied in  
21 practice. However, when studying, discussing or practicing business ethics social  
22 responsibility and sustainability whether in the workplace or the academy, what is clearly  
23 and immediately evident is that the concepts, perspectives and actions involved  
24 necessarily transgress disciplinary and professional boundaries. It is not possible, or even  
25 desirable, to contain ethical and sustainability interventions and practices without harming  
26 the capacity to make connections, to perceive the world holistically and to recognise that  
27 human behavior contaminates all manner of fields and socio-economic dimensions. As  
28 Basarab Nicolescu (2002) has written in her *Manifesto of Transdisciplinarity*,  
29 transdisciplinarity concerns that which is *between, across and beyond* disciplines. Its  
30 principal goal is a fuller understanding of the contemporary world, one of the imperatives of  
31 which must involve exploring a putative unity of knowledge and a new art of living and  
32 working. Key to this is engaging with complexity both intellectually and practically as a  
33 wide variety of systems thinkers operating within the field of education for sustainable  
34 development have consistently stated (Sterling, 2004). Such an approach works towards  
35 realising a coherence through the linking or rather articulating, as in the articulation of one  
36 thing with another to produce a new unity, what may be marginal to one or indeed many  
37 disciplines and professional perspectives. The French sociologist Edgar Morin has noted  
38 that transdisciplinarity actualizes the notion that the whole is greater than the sum of its  
39 individual parts and that knowledge and experience, whether it be within science or  
40 business, always needs to be contextualised in order to be properly understood. For  
41 Morin, links can be created through concepts which he termed “opérateurs de reliance” or  
42 ‘linking operators’ (quoted in Ramadier, 2004: 427). These new combinations or unties  
43 often require and motivate new thoughts, actions and processes of intellectual  
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2 apprehension. For the Chilean economist Manfred Max Neef whose work on human scale  
3 development has been seminal to many debates around sustainable development,  
4 transdisciplinarity offers considerable opportunities for reflection, reflexivity and research.  
5 He writes (Max Neef, 2004: 14-150),  
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11 If I were asked to define our times, in few words, I would say that we have reached  
12 point in our evolution as human beings, in which we know very much, but  
13 understand very little. It goes without saying (evidences are clear) that linear logic  
14 and reductionism have contributed to our reaching unsuspected levels of  
15 knowledge. The knowing has grown exponentially, but only now we begin to  
16 suspect that that may not be sufficient, not for quantitative reasons, but for  
17 qualitative reasons. Knowledge is only one of the roads, only one side of the coin.  
18 The other road, the other side of the coin, is that of understanding.  
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23 Transdisciplinary understanding also marries closely with Portwood's (2000) notion of the  
24 learned worker being one who can exercise the capabilities of intellectual scepticism and  
25 focused intelligence. Indeed, professional development, or work based learning, may have  
26 its roots in transdisciplinarity. It is grounded a range of professional, academic and  
27 experiential communities of practice and uses tools that interpellate knowledge in a multi  
28 dimensional manner that is frequently situated in different organizational and professional  
29 contexts. As Gibbs and Costley write (2006: 346), "the primary concern of WBL [work  
30 based learning] is with application rather than being theory-led. The theory and reflection  
31 upon self in situ thus follows the practice". Thus, reflection is a critical factor in this form of  
32 work/professional learning as it is for transdisciplinarity and education for sustainability  
33 more broadly, but it must go further. It must go beyond the personal, personalised and  
34 often depoliticised reflections that may accompany the mantras of single and double loop  
35 learning (Argyris & Schon, 1978) and the many disciplinary frameworks characterising  
36 university study. A reflexive approach to the learning undertaken in the field of business  
37 ethics inevitably, and necessarily, cannot be contained with a 'business as usual'  
38 approach to business education. By its very nature, and indeed a sign of its success, as a  
39 site of critical reflection this module often elicited personal, political and economic  
40 challenges to students' pre-given assumptions and value frames.  
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## 57 **On Reflexivity**

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Consequently, going further means a deep intellectual and practical engagement that is  
consciously and self consciously reflexive. For Giddens (1991) and Beck (1992) modernity

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2 together with all its consequent natural, environmental and anthropogenic risks, inevitably  
3 nurtures reflexivity as a defining part of modern life. Social practices are constantly being  
4 scrutinised and reshaped as a result of new information about the effects and  
5 consequences of these very practices. “What is characteristic of modernity” writes Giddens  
6 (1991: 39), “is not an embracing of the new for its own sake, but the presumption of  
7 wholesale reflexivity which of course includes reflection upon the nature of reflection itself”.  
8 For Beck (1992; 1996) reflexivity means self-confrontation, self criticism and self  
9 transformation thereby confronting the risk society with a new modality he characterises as  
10 “reflexive modernization”. However, in drilling down into the meaning and development of  
11 reflexivity, Ray Holland (1999) argues that transdisciplinarity is itself a form of reflexivity for  
12 it enables practitioners to disinter the underlying assumptions on which arguments,  
13 disciplines and indeed wholes paradigms rest. Such disinterring facilitates critique of those  
14 metaphors, thought styles, cosmologies, rules, rituals, mechanisms, intuitive strategies  
15 and meaning schemes that filter out inconvenient considerations and possibilities. For  
16 Holland (1999: 472), reflexivity is an “inalienable human capacity” that can itself be  
17 categorised in a number of different ways and at a number of different levels. The highest  
18 level of reflexivity regards disciplinary and professional paradigms as human constructs,  
19 potential obstacles to enlightenment, and entrapped by a blinkered ideological vision. This  
20 higher form of reflexivity is therefore, of necessity, uncompromisingly radical. Holland  
21 (1999: 476) writes,

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39 This is transdisciplinary reflexivity. Thus, the kind of enlightenment we seek at the  
40 end of the pathway to radical reflexivity is not simply another paradigm; it is a way  
41 of handling and transcending the interminable debates which have laid down  
42 disciplinary and paradigm boundaries. (...) It invites re-entry into the epistemological  
43 and sectional complexities of our human condition to intervene, ‘knowingly’  
44 according to our ethical priorities.  
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49 All this can be experienced as deeply troubling and uncomfortable by both academics,  
50 students and professionals for traditional and expected certainties can quite easily be  
51 overturned. Reflexivity places the emphasis not so much on what is known but how we  
52 think we know (Pillow, 2003). It is part of that deconstructive turn whereby our claims to  
53 knowledge, that is how we think we know what we know, is contested and contestable.  
54 This is the perennial challenge of reflexive learning and to recognise and live this in one’s  
55 academic or professional practice is to perceive knowledge and understanding as no  
56 longer innocent. As Pierre Bourdieu (1990: 21) writes in *The Logic of Practice*, social  
57 scientific analysis, particularly when exploring forms of classification, needs to objectify  
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2 “the objectivity that runs through the supposed site of subjectivity” that is social categories  
3 of thought, perceptions, unthought principles and representations of the “objective world”.  
4 Reflexivity, and the accretion of reflexive knowledge, requires a degree of autonomy as  
5 well as a perspective that is neither distant or abstracted from contextual realities nor  
6 completely focused on real world practical issues and problems that demand  
7 uncontextualised solutions. Given this, Bourdieu links epistemology to questions of power  
8 and the generation of a reflexive knowledge that can only flourish in a cultural space not  
9 totally dominated by hegemonic interests and practices such as those often associated  
10 with politics and business. The reflexive practitioner needs space to think. S/he needs to  
11 inhabit an intellectual field that values reflexivity, autonomy and critique. In such an  
12 environment, reflexivity may take the form of a metaliteracy that is able to transcend  
13 restricted practical knowledge without denying the ontological reality of being in the world  
14 (Schirato & Webb, 2003). As Klein (2004) writes, transdisciplinarity is simultaneously an  
15 attitude and a form of action. The University has traditionally been such a space although  
16 it has not always been characterised by an institutionalized reflexivity and where this does  
17 exist is likely to be continually challenged by those hegemonic powers and conventional  
18 wisdoms referenced above.  
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## 34 **On Reflective learning**

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38 Reflective learning is the process of internally examining and exploring an issue of  
39 concern, triggered by an experience, which creates and clarifies meaning in terms of self,  
40 and which results in a changed conceptual perspective (Boyd & Fales 1983). Moon (2004)  
41 notes that reflection is involved in some forms of learning and not in others. It appears and  
42 develops in intensity as learning moves along the continuum from a surface concern to  
43 remember the facts to a deeper approach to make sense of what they mean. For Moon  
44 learning may be conceived as consisting of a sequences of stages running from a  
45 superficial noticing through to working with meaning and finally to transformative learning  
46 relating very closely to the SOLO taxonomy (structure of learning outcomes) outlined by  
47 Biggs and Collis (1982) in their work on the evaluation of learning. “In the latter stage,”  
48 Moon writes (2004:85) “the learner is willing extensively to modify her cognitive structure  
49 and is able to evaluate the sources of her knowledge and her process of learning”.  
50 Scanlon and Chernomas’s (1997) offer a three-stage model of the processes involved in  
51 reflective learning. The first stage of reflection is awareness, this might be stimulated by  
52 some uncomfortable thoughts or feelings or positive thoughts or feelings about a learning  
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2 situation or event. Without such awareness, reflection cannot occur. In this study, students  
3 in the second stage, the individual critically analyses the situation, bringing to bear their  
4 relevant knowledge and experiences as well as the application of new knowledge resulting  
5 from the analysis process. This stage should involve critical thinking and evaluation, and  
6 self-examination with accompanying growing self-awareness. The third and final stage  
7 involves the development of a new perspective based upon one's critical analysis and the  
8 application of new knowledge to the (learning) situation under reflection.  
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16 In this study, students have been encouraged to develop their awareness through  
17 examination of their own personal values and use these to critically analyse their previous  
18 experiences and current challenges. These are important stages in reflection and are  
19 crucial to the final stage of application. Awareness and analysis provide insights but if  
20 students are to move beyond this, they need to use this knowledge to initiate changes.  
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## 26 **Data Analysis**

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32 The study comprises of 300 reflections of MBA students completing a Business Ethics,  
33 Responsibility and Sustainability module. The students come from over thirty countries  
34 with very different legal, social, cultural, philosophical (and theological) traditions. The  
35 study explores the impact that the module has had on the students approach to issues of  
36 ethics, social responsibility and sustainability. As part of the assessment for the module,  
37 the students reflect on their own organisational experience in discussing the themes,  
38 topics and issues raised as a result of their learning. They submit a reflective account of  
39 their own values and experiences and comment upon whether their future decision-making  
40 and actions may be influenced by their studies.  
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49 These reflections provided a 'rich' but unsystematic file of data as is common to qualitative  
50 studies so the reflections were ordered into themes and coded. Grounded theory  
51 (Charmaz, 2000) was used as a method of analysis and the AoM code of ethical  
52 behaviour (Bryman & Bell, 2003) and good ethics practice (Dingwell, 1980; Burgess, 1982;  
53 Lee, 1993) were followed to honour confidentiality. The reflections were analysed by two  
54 researchers working each with two sets of transcripts (one kept intact and the other  
55 dissected into categories and coded). Descriptive and open codes were used and these  
56 were then ordered into axial coding so that the connections could be shown. These codes  
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2 were discussed and categories developed. The categories were then tested with a group  
3 of the respondents to maximise internal validity (Bradburn, 1983).  
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## 7 Findings

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11 The core categories from the analysis included: the origin of own values and personal  
12 ethics, experience of ethical dilemmas; previous approaches and thought processes;  
13 future impact and thought processes; perceived barriers and changes implemented or  
14 planned. The approach and philosophy of the module featured strongly in the reflections  
15 with students commenting on the transdisciplinarity nature of the module and the  
16 exploration of a wide range of theoretical approaches.  
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24 *“The diversity of the lecturers, each with their own area of expertise has afforded me a*  
25 *more detailed reflection on intellectually and mentally challenging issues.” (Group 1, 44)*  
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29 *“I did not expect that this module would take me down unexpected paths concerning*  
30 *literature, but that has been the case” (Group 3, 9)*  
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34 *“The theoretical elements of the module have enabled me to gain a better understanding*  
35 *of my values and their drivers.” (Group 4, 78)*  
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39 *“I have to admit that before I started this module my expectations were not that high.*  
40 *Another student said how can we spend 3 months studying ethics and sustainability?”*  
41 *(Group 1, 71)*  
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49 The reflections have formed an important part of the module not only in the reports but  
50 also in the formal and informal class discussion.  
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54 *“Students are often pressured into defending their knowledge rather than exhibiting their*  
55 *thinking. We were taken out of the passive role and placed into an active, thinking mode”*  
56 *(Group 1, 53)*  
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*“Self reflective writing is hard work, it makes you confront the reality that you may not always act in line with. The assignments really made us think about how we would act” (Group 2, 14)*

Over the three years of the study many students have taken the opportunity provided by the reflective account to share very powerful discourses of their own journeys in exploring the real ethical dilemmas they face in business and the influence this has had on their lives.

*“One of the first real “big hitters” for me was the realisation of how easy it is to find yourself demonstrating behaviours within a business context that go against the basic moral judgement that you apply to personal life.” (Group 2, 45)*

*“Somewhere between my ambition and my ideals I lost my ethical compass.” (Group 1, 17)*

The accounts cover a range of views. Many report that the module ‘provided them with the vocabulary’ or ‘the confidence’ to raise issues and concerns or that they had previously thought about but did not know how to construct their arguments. This issue of ‘voice’ is an important theme. Others mention ‘realising that others have similar thoughts’ or that their studies provided ‘legitimacy’ for their own views.

Many students discussed having a ‘heightened sense of awareness about issues in the media and thinking about matters at a much deeper level’ or ‘thinking about everyday activities such as shopping and travelling in a way they had not done so before’.

*“The course has made me aware that the responsibility rests on me to translate what I have learnt to my work place, personal life and in the society around me.” (Group 2, 87)*

*“I am much more likely to ask questions about the ways in which companies help the environment and the local community.” (Group 4, 10)*

*“I am certainly in a position to challenge the board of directors and leaders in the organisation to consider our position and move ethics and sustainability higher up on the agenda.” (Group 3, 39)*

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2 A number of students felt the module empowered them to act as agents of change in their  
3 place of work. One who started to question details of contracts because of health and  
4 safety concerns that had not occurred to them before; another who changed the  
5 distribution system of the company because of the environmental impacts and a company  
6 director, who was negotiating to outsource the manufacture of products to India, realised  
7 that there were many more factors to consider in taking such decisions, other than price  
8 and quality of the goods. What had seemed a simple decision (when considered purely in  
9 market terms) required far more careful thought and planning to effect a more appropriate,  
10 responsible and sustainable outcome. This can be summed up by a student who was  
11 overheard complaining:  
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22 *"Ignorance was bliss, now I'm not ignorant and that is far more difficult"*  
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25 A number of International students grappled with issues that they saw as matters of  
26 conscience and discussed ways in which their own position may enable them to make a  
27 difference to future policies and practices when they return.  
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31  
32 *"[I will] be morally courageous and encourage others to do the same... put decision*  
33 *making process in place that requires people to consider the ethical dimension of business*  
34 *decisions... favour hiring and promoting people with a well grounded sense of personal*  
35 *ethics."* (Group 1, 61)  
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41 There were also Western European and US students who found the discussion of social,  
42 environmental and ethical issues in such a diverse group challenging. For example; it  
43 often brought home the connections between poverty and sustainability and emphasised  
44 the complexity of issues that are not black and white but often many shades of grey.  
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49  
50 *"Taken me out of my comfort zone – my safe western existence"* (Group 2, 16)  
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52

53 At the other end of the spectrum, there are those who said that 'without overstating the  
54 case – this module has changed my life'. An example of how such learning has the  
55 potential to result in actual change rather than adaptation. This includes a student who  
56 worked for a scientific organisation where the ethics of the 'science' was frequently raised  
57 but there were no such discussions about the ethics of the organisation. As a result of  
58 studying the module, the student spoke to the chairman of the company and she was  
59  
60

1  
2 asked to help develop ethical codes for the company. Other students realised that they felt  
3 uncomfortable about working for an organisation and taking the module had helped to  
4 'crystallise' their thoughts and this prompted them to change career.  
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8  
9 *"Completing this course in Business, Ethics, Responsibility and Sustainability has made*  
10 *me uncomfortable in my current workplace and prompted me to start looking for alternative*  
11 *employment."* (Group 4, 56)  
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16 *"I grew more critical of the way I was expected to behave... I began to notice that the*  
17 *requests to meet certain targets by the business were simply unethical... I decided to*  
18 *resign... At the end of my third week in a new job, I find it to be the best decision of my*  
19 *career."* (Group 2, 21)  
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24  
25 Finally, many students reviewed their approach to business.

26  
27 *"I realise that I need to place myself in other shoes by listening more to people around*  
28 *me... Being humble and following moral practices is a success factor for good*  
29 *management in this century."* (Group 2, 83)  
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34 *"I realised there is more to being ethical in business than knowing right from wrong or*  
35 *good from bad."* (Group 2, 30)  
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38  
39 *"Laws alone cannot be used as a defence against acting unethically."* (Group 4, 96)  
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43 *"I have learned that it is possible to become a success whilst maintaining an ethical and*  
44 *social backbone"* (Group 3, 65)  
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## 48 **Discussion**

49  
50 It is apparent that although Ethics, Social Responsibility and Sustainability have gained a  
51 higher profile in the current academic environment, a survey of UK Deans at an  
52 Association of Business Schools conference in October 2008 revealed that these issues  
53 had not yet become embedded in the mainstream of business-related education. The  
54 reflections of the students overwhelmingly reported an awakening and connection  
55 between their personal values and a desire for change in business. For most of the  
56 students, the programme was not the first University business education they had  
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1  
2 undetaken but very few had encountered approaches that enabled them to think beyond  
3 traditional business models.  
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7  
8 The UN Principles for Responsible Management Education (PRME) initiative which is set  
9 up to 'inspire and champion responsible management education, research and thought  
10 leadership globally' provides the opportunity to place these issues at the heart of business  
11 education. The principles are intended to serve as guidelines for management education  
12 providers to better prepare current and future organisational leaders in their dual roles as  
13 economic developer and societal steward. This provides academics working in this area  
14 an opportunity to use their agency through membership of an external organisation to  
15 redirect the strategy of their institution. The first Global Forum for the UN Global Principles  
16 Responsible Management Education in December 2008 (attended by 84 Universities)  
17 looked at moving the principles into action. One of the key issues discussed at the forum  
18 was the extent to which PRME could be effective, especially since it is not planned to  
19 incorporate it into accreditation processes. This could be seen as a strength because a  
20 'light touch' may encourage more Deans to participate; yet without the framework of  
21 accreditation, some fear that it will not have priority. Business schools that are signatories  
22 to the principles are required to report annually on their progress within two years of joining  
23 and the first group of schools has now reported. The outcomes of this were reported at the  
24 second UN PRME Global Forum that had 215 delegates from 37 countries. Over 300  
25 business schools from 62 countries now endorse PRME, which in just over two years is  
26 very encouraging. Yet with more than 12,000 business degree granting institutions  
27 worldwide, there is a way to go. PRME aspires to the goal of 1,000 PRME schools by  
28 2015.  
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48 PRME has been set up under the UN Global Compact that is the UN organisation working  
49 with businesses (mainly MNCs) on the agenda of Sustainability, Human Rights, Anti  
50 Corruption and Labour Rights. In celebrating it's 10<sup>th</sup> Anniversary, the number of  
51 organisations joining the Global Compact has risen to from 300 at its inception to over  
52 4000 today. What is interesting and may provide lessons for PRME is that in recent years,  
53 over 1000 organisations have been 'delisted' for non-compliance over reporting. This has  
54 also led to not only listed organisations paying more attention to their responsibilities but  
55 has increased the number of organisations applying to join up to the Global Compact.  
56 The final words of the Principles state that, 'We understand that our own organisational  
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1  
2 practices should serve as example of the values and attitudes we convey to our students'.  
3  
4 As Business Schools, it is not sufficient to simply review ethics, social responsibility &  
5  
6 sustainability within the curriculum and research practice but it should also be mirrored in  
7  
8 the way the organisations are run. It is important that after being part of the problem for so  
9  
10 long, businesses and Business Schools become a key part of the solution to irresponsible  
11  
12 management and unsustainable development and irresponsible and unsustainable  
13  
14 education. There are already a large number of well known green businesses, the most  
15  
16 well known probably being Interface (Anderson, 1998) and green business gurus such as  
17  
18 Paul Hawken (1994) who have been promoting environmental and socially business  
19  
20 practices for a great many years. Similarly, there are good examples of ethical and  
21  
22 responsible businesses. Even so-called baddies of the corporate world, such as Wal-Mart  
23  
24 are concerned to clean up their act, and the emergence of ethical MBAs particularly in the  
25  
26 United States and other sustainability programmes specifically aimed at the corporate  
27  
28 sector is clear evidence that David Orr's (1994) famous quip about universities over the  
29  
30 years producing highly educated people ably equipped to trash the planet has finally hit  
31  
32 home. In a world where we are running out of oil, producing far too many unnecessary  
33  
34 goods and services, where climate change is an accelerating and increasingly alarming  
35  
36 reality, where global poverty and hunger is an ever present reality not to mention banking  
37  
38 practices that create global financial instability, it is important that Business Schools are  
39  
40 themselves reflective, reflexive and critical practitioners. If they are not, then their students  
41  
42 and clients will not be able to access the knowledge, understanding skills and capabilities  
43  
44 necessary for fashioning a business practice that truly meets the needs of this and future  
45  
46 generations. However, changing established conduct, deeply rooted practices and ways of  
47  
48 thinking is not easy although certainly possible as this study suggests. However, changing  
49  
50 the ways whole institutions thinks and behave is another matter and given the economic  
51  
52 challenges higher education institutions face in the UK and elsewhere presents an even  
53  
54 greater challenge. The point, of course, is that business and Business Schools cannot  
55  
56 afford to ignore the social, economic and environmental agenda for if they do, the critics  
57  
58 who suggest that the term "ethical business", like the term "sustainable development", is  
59  
60 an oxymoron will be proved right.

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