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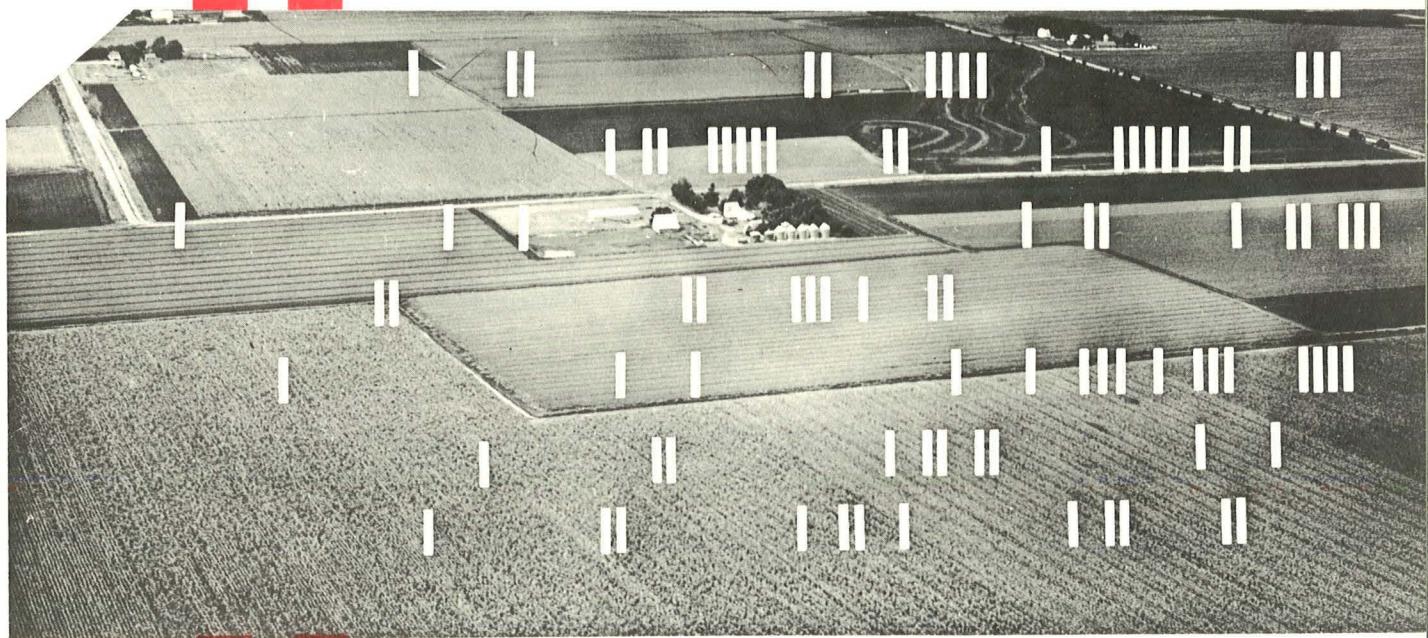
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**NEBRASKA FARM MANAGEMENT**  
**Summary and Analysis Report . . . 1970**  
**Compiled from Farm Business Records**  
**of Cooperators in the NEBRASKA**  
**ELECTRONIC FARM RECORD**  
**PROJECT**



Extension Service, University of Nebraska-Lincoln College of Agriculture Cooperating with the  
U. S. Department of Agriculture and the College of Home Economics  
E. F. Frolik, Dean J. L. Adams, Director

E.C. 71-820

NEBRASKA FARM MANAGEMENT SUMMARY AND ANALYSIS REPORT . . . 1970

by

Douglas D. Duey \*

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## THE "NEBFARM" PROJECT AS A SOURCE OF FARM MANAGEMENT DATA

The information presented in this report is available as the result of a continuing project conducted with farmers in Nebraska by the Agricultural Extension Service and the Department of Agricultural Economics of the University of Nebraska. The name "NEBFARM" stems from words which describe the goals of the project -- Nebraska Electronic Business Farm Accounting Records for Management. The purposes are these: (1) to bring the speed and accuracy of electronic data processing equipment to bear on the data problems which few businessmen can cope with, in order to have available adequate information on which to base their annual and long-run management decisions, (2) to provide educational meetings and materials to farmers who have data on their farms available showing ways in which this information may be used, and (3) to maintain a continual flow of reliable information about various types of farms operating in the state to the College which may be used for research and teaching and in publications such as this report.

### Operation of the Project

The project is operated in the field cooperatively by the Agricultural Extension Service and the County Extension Services. Farmers voluntarily participated and enrolled through their local County Agent. An enrollment fee covers the cost of materials and clerical help required to operate the project. This fee ranges from one hundred to about one hundred fifty dollars, depending on the size of the individual farm and the number of optional special accounts to be processed. The average fee is one hundred twenty dollars.

Annual data such as inventories and depreciation schedules are submitted at the beginning of each year. Information concerning income, expenses, crop yields, and livestock is reported on forms mailed monthly to the processing center at the College. Each transaction is then assigned a numerical code and punched on a data processing card. Summaries of these transactions are provided each quarter as a cash flow to each cooperator and an individual analysis is prepared from all the data collected from each farm to the reporting farmer after the end of the year.

While data regarding each individual farm is confidential, the information reported in this report was compiled from averages of various groupings of the cooperating farms.

## GENERAL OBSERVATIONS FOR 1970

Total 1970 cash receipts to Nebraska farmers was 3 percent above the previous record which was set in 1969. Livestock and livestock products grossed 2 percent and crops 4 percent more than in 1969. NEBFARM cooperators had a higher percent of increase in both income and expenses than other farmers (see Table i).

Livestock and Livestock Products Index averaged 2 percent less than 1969. Beef cattle averaged \$28.30 and hogs \$22.30 per cwt. Milk sold wholesale by farmers averaged a record \$5.20 per cwt., 35 cents more than for 1969.

The 1970 Index of Prices Received for all crops was 2 percent higher than 1969. Nebraska farmers received an average price of \$1.22 per bushel for wheat and \$1.25 for corn; increases of 5 and 16 cents above 1969. Corn peaked at \$1.34 in June, 1971, and ended the season at \$1.01. Grain sorghum at \$1.93 per cwt. gained 22 cents from the average of 1969. Soybeans sold for an average of \$2.78 per bushel, 54 cents above 1969 and the highest since 1947. All hay averaged \$21.00 per ton.

Government price support payments were as follows for 1969 and 1970, respectively: Wheat 51 and 60 cents; corn 16 and 21 cents; and grain sorghum 17 and 24 cents per bushel.

The 1970 annual U.S. Index of Prices Paid by Farmers for All Commodities, Services, Interest, Taxes and Wage Rates rose 5 percent above the 1969 index. The index has increased for fifteen consecutive years.

Nebraska crop production in 1970 was the third highest of record, exceeded only by the record high 1969 output and 1966 crop production.

Weather conditions during the winter months were generally open with below normal precipitation in most areas. April subsoil moisture supplies were very good and temperatures were generally favorable during the spring and early summer. There were drought conditions in some areas with severe drought in portions of the east during July and August. Harvest started at an early date but fall precipitation delayed harvesting operations.

The 75 bushel per acre state corn yield was much below the 1969 record high of 93 bushels per acre.

Sorghum planting conditions were mostly favorable and good stands were obtained. Greenbugs caused problems locally. The final yield of 51 bushels per acre was down sharply from the record high yield of 76 bushels set in 1969.

Soybean planting started a little ahead of normal and the crop made good development until hot, dry weather occurred. The yield of 22 bushels per acre was much below the record of 33.5 bushels set in 1969.

Livestock accounted for 65 percent of the total cash receipts from farm marketings and government payments in 1970.

Table 1 -- SEVEN YEAR SUMMARY OF ANALYSIS FACTORS

| No. of Farms Summarized                  | 1970<br>81 | 1969<br>135 | 1968<br>139 | 1967<br>170 | 1966<br>156 | 1965<br>190 | 1964<br>160 |
|--|------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Gross Cash Income                        | \$102,705  | \$ 86,662   | \$ 82,781   | \$ 85,369   | \$ 74,936   | \$ 59,320   | \$ 55,882   |
| Gross Cash Expenses                      | 92,151     | 75,517      | 72,227      | 81,535      | 70,737      | 52,638      | 47,923      |
| Net Cash Balance                         | 10,554     | 11,144      | 10,554      | 3,862       | 4,198       | 6,681       | 7,959       |
| Inventory Change                         | 5,182      | 15,027      | 7,420       | 7,575       | 15,219      | 11,582      | 1,765       |
| Return to Labor,<br>Capital & Management | 21,327     | 30,385      | 21,784      | 14,870      | 23,169      | 21,240      | 11,938      |
| Management Return                        | -1,362     | 10,221      | 2,548       | -4,705      | 5,393       | 5,643       | -2,396      |
| Average Inventory                        | 294,624    | 257,036     | 241,787     | 240,616     | 224,600     | 201,837     | 189,665     |
| Percent Return on<br>Investment          | 4.58       | 8.56        | 5.89        | 3.28        | 7.19        | 7.57        | 3.75        |
| Gross Production                         | 82,436     | 77,228      | 69,319      | 65,807      | 69,664      | 57,473      | 44,882      |
| Crop Acres in Farm                       | 446        | 415         | 401         | 398         | 380         | 384         | 400         |
| Total Acres in Farm                      | 688        | 680         | 702         | 789         | 826         | 838         | 991         |
| Dryland Corn Yield<br>Per Acre (Bushel)  | 56.1       | 90.2        | 68.9        | 73.7        | 80.1        | 66.5        | 48.0        |
| Machinery Investment<br>Per Crop Acre    | 53.52      | 51.00       | 49.38       | 47.51       | 41.97       | 38.70       | 35.58       |
| Fertilizer & Chemical<br>Per Crop Acre   | 11.08      | 9.70        | 10.82       | 10.42       | 9.16        | 7.08        | 6.35        |
| Livestock Returns Per<br>\$100 Feed Fed  | 155.51     | 171.60      | 148.17      | 144.23      | 138.00      | 154.00      | 108.00      |
| Labor Used on Farm<br>(Man Years)        | 1.78       | 1.69        | 1.93        | 1.96        | 1.77        | 1.69        | 1.91        |
| Loan Ratio of Operator<br>(1971 -- .41)  | .39        | .40         | .43         | .37         | .34         | .34         | ---         |

## DEFINITIONS AND TERMS USED IN THIS REPORT

Averages of individual items in this report are the result of dividing by only the number of farms in which that individual item appeared. The number of farms is shown in parentheses beside the averaged figure. For example, if there were 20 farms in a group, but only 10 raised corn, the average corn acreage would be computed for 10 farms, not 20. If each farm had 100 acres of corn, the average would appear as 100 (10), indicating that 10 farms had corn, averaging 100 acres each.

INCOME includes income from all sources, including sales of capital items. Two totals are given: Cash Operating and Total Cash Income. The difference between these totals is the value of capital items sold. Machinery, equipment, and real estate are treated as capital items. Breeding livestock is not treated as a capital item in this report.

EXPENSE includes all expenses, including capital purchases. Totaling is parallel to that of the income section. The farm share of personal auto and utility expenses is included at the percentage which each farm operator specified.

LOAN SUMMARY shows the amount of the operator's loans and accounts receivable as of January 1 each year. The "loan ratio" is the operator's loans and accounts payable as a percent of his own farm investment.

### FINANCIAL SUMMARY

Net Cash Balance is the difference between Total Cash Income and Total Cash Expense plus the value of landlord's crop production if landlord's cash income or inventories had not been reported.

"Plus Inventory Change" is the Net Cash Balance plus inventory change which occurred during the year. This change could be positive or negative.

"Plus Home Used Products" is the immediately preceding figure plus the value of milk, eggs, meat, garden products, and other farm produced perquisites used by the family or given away.

"Plus Interest Paid" is the immediately preceding figure plus interest payments made during the year. It is added to allow comparison of farms which use borrowed funds with those which use internal financing.

Labor Management and Capital Return is the figure arrived at by the immediately preceding steps. It is, as the name implies, the return to unpaid operator and family labor, managerial efforts, and capital invested in the business.

Capital and Management Return is computed by dividing the Capital and Management Return by Capital managed in the business. The latter figure is: Average Inventory + (.6 x Total Operating Expenses) - (.2 x Total Operating Income). Thus, it is the total of investment capital and operating capital used by the farm.

(Definitions Continued)

Labor and Management Return is the result of deducting an arbitrary charge of 5% for capital required by the business from Labor, Management, and Capital Return.

Management Return is the residual after a charge for unpaid operator and family labor has been deducted from Labor and Management Return. This figure is "what is left" after the operator has been paid \$400 per month for his labor and 5% interest has been paid on all capital used in the business. We might say that this is the return to the operator for his management efforts. A negative Return to Management indicates that there was insufficient returns to pay the operator that wage and capital that rate of interest.

INVENTORY SUMMARY includes the value of all farm assets on the farm as of January 1 each year. Land is included at estimate present market value. Machinery, equipment, and buildings are included at their depreciated value. Standard declining balance depreciation rates of 20% for machinery and equipment and 10% for buildings were used. In collecting inventory data, there was an attempt to hold breeding livestock values consistent with beginning and end of year.

"Net" inventory figures are the result of deducting encumbrances from the value of "Total" inventory figures. These are actually farm "net worth" figures.

NET LIVESTOCK PRODUCTION is the value added to all classes of livestock on the farm during the year, taking into account purchases, sales, inventory change and home use.

"Livestock Production per \$100 Feed Fed" is the total value of net livestock-production divided by the value of feed fed in hundreds of dollars. This is a gross measure of livestock efficiency and is relevant only on farms on which considerable portion of the gross production is derived from livestock. The value given in this average represents only the operator's livestock production.

CROP ACREAGE SUMMARY includes a summary of irrigated, non-irrigated, and non-tillable land use, by acreage of individual crops.

CROP YIELD SUMMARY shows the average yields of certain crops in bushels of tons/acre.

COMPARATIVE FACTORS

Gross Production is an estimate of all value added on the farm during the year. It is the sum of total net livestock production plus the total value of all crop production for the farm.

(Definitions Continued)

Gross Production Per \$100 Invested is the figure immediately above divided capital turnover in the business.

Gross Production Per Man is Gross Production divided by the number of full-time man year equivalents of labor used. It is a measure of labor efficiency.

Machinery Investment Per Crop Acre is the average opening and closing investment in machinery divided by the number of crop acres.

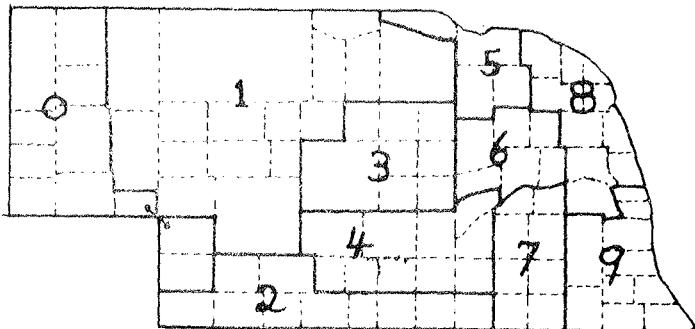
Machinery Cost Per Crop Acre is the sum of depreciation, repairs, fuel, oil, interest on investment in machinery (8%) and custom work hired less custom work and trucking income and tax refunds divided by total crop acres.

Fertilizer & Chemical Cost Per Crop Acre is the total of fertilizer and chemical purchases, less sales of these products, divided by total crop acres.

Farm Size Index indicates the total resource use of the farm business. It is the sum of 5% times the average investment in the business, \$400 times the months of operator and family labor used, and the value of hired labor used. It permits a size of business comparison across different types of farms and various qualities of land to the extent that price reflects productivity.

## AVERAGES BY AREA

The returns to labor, management and capital of 81 farms summarized in 1970 averaged \$21,327. This provided the operator and owners a 4.58 percent return on their investment. If the return was above 5.0 percent, there would have been a positive return to management. In this case, there was a negative \$1,362 to management. Of the 81 cooperators, 78 had loans of various kinds averaging \$78,557 on January 1. At the end of the year the average loan had risen to \$86,443, an increase of \$7,886. Their average inventory increased by only \$5,182. The increase in loans compared to a lesser increase of inventory during the year caused the loan ratio to increase from .39 to .41. There were areas of the state that had considerable weather stress on crops. Drought in east central Nebraska was most severe to corn and soybeans. Grain sorghum suffered from greenbugs. There was delay in harvest due to wet field conditions for most fall crops.



Areas 0 and 1 were omitted this year from summary Tables I and Ia. There was an insufficient number of cooperator records to have meaningful data or be representative of the areas.

Area 2 cooperators operated the largest average acreage. Those farms consisted of about one-half pasture and the remaining in tillable land and waste. Their return on investment was quite low compared to the other geographic areas of the state.

Areas 3, 5 and 6 had good livestock returns by the crop production was considerably lower than most other areas. Dry weather and hail damaged many crops in these areas. Dairy and swine operations in these areas reflect the stability of dairy and the favorable prices received for hogs early in 1970.

Area 4 has the greatest labor, capital and management return and also the highest percent return on investment of all areas. The large amount of irrigated crops with fair returns from beef production elevates this group of farm businesses to nearly double the state average of gross production.

Again, area 7 carries the heaviest indebtedness to their inventory of all areas. Cattle feeding and hogs are the predominate livestock enterprises but were quite low in livestock returns. This area had the highest average acreage of grain sorghum which produced well under the existing weather conditions. The size of farms compares to area 4, but with a lower percent of irrigated farms.

Area 8 had the most balance of livestock enterprises of beef, dairy and swine. It also had the greatest increase in the loan ratio, 4 percent. This area suffered the most as an area from drought during the summer on dryland corn and soybeans.

Area 9 produced a fair crop of dryland corn, grain sorghum and soybeans. Livestock production held up well, returning \$190 per \$100 feed fed. Eighteen of the 24 cooperators reported dairy income which tends to stabilize the livestock returns at a higher level.

TABLE Ia  
AVERAGES BY AREA

| LINE                     |                                  | ALL FARMS        | AREA 2      | AREAS 3,5,6  | AREA 4       | AREA 7        | AREA 8       | AREA 9       |
|--------------------------|----------------------------------|------------------|-------------|--------------|--------------|---------------|--------------|--------------|
| <b>INCOME</b>            |                                  |                  |             |              |              |               |              |              |
| 61                       | MISCELLANEOUS                    | \$ 538. ( 36)    | 178. ( 4)   | 942. ( 2)    | 76. ( 3)     | 658. ( 11)    | 169. ( 3)    | 676. ( 13)   |
| 62                       | TAX REFUNDS                      | 200. ( 60)       | 84. ( 4)    | 196. ( 5)    | 156. ( 5)    | 172. ( 13)    | 166. ( 11)   | 267. ( 22)   |
| 63                       | INSURANCE SETTLEMENTS            | 200. ( 12)       | 43. ( 1)    | 0. ( 0)      | 533. ( 2)    | 273. ( 2)     | 102. ( 4)    | 35. ( 3)     |
| 64                       | TRUCKING AND MILEAGE             | 181. ( 10)       | 200. ( 1)   | 560. ( 2)    | 0. ( 0)      | 306. ( 2)     | 84. ( 3)     | 16. ( 2)     |
| 65                       | MARKETING AND STORAGE            | 222. ( 51)       | 256. ( 6)   | 355. ( 4)    | 984. ( 4)    | 751. ( 13)    | 1919. ( 10)  | 932. ( 14)   |
| 66                       | UNSPECIFIED LIVESTOCK INCOME     | 0. ( 0)          | 0. ( 0)     | 0. ( 0)      | 0. ( 0)      | 0. ( 0)       | 0. ( 0)      | 0. ( 0)      |
| 67                       | BEEF CATTLE                      | 61037. ( 63)     | 50116. ( 9) | 49297. ( 5)  | 111994. ( 4) | 104253. ( 12) | 69445. ( 15) | 22618. ( 18) |
| 68                       | DAIRY CATTLE                     | 6708. ( 15)      | 0. ( 0)     | 13201. ( 1)  | 0. ( 0)      | 4019. ( 1)    | 6761. ( 8)   | 5862. ( 5)   |
| 69                       | SHEEP                            | 3672. ( 6)       | 3322. ( 1)  | 0. ( 0)      | 4926. ( 1)   | 31. ( 1)      | 4585. ( 3)   | 0. ( 0)      |
| 70                       | SWINE                            | 22783. ( 52)     | 14590. ( 6) | 45933. ( 5)  | 36798. ( 3)  | 23036. ( 9)   | 15667. ( 13) | 21371. ( 17) |
| 71                       | PCULTRY                          | 80. ( 3)         | 0. ( 0)     | 5. ( 1)      | 0. ( 0)      | 224. ( 1)     | 0. ( 0)      | 0. ( 0)      |
| 72                       | OTHER LIVESTOCK                  | 162. ( 2)        | 175. ( 1)   | 0. ( 0)      | 150. ( 1)    | 0. ( 0)       | 0. ( 0)      | 0. ( 0)      |
| 73                       | DRESSED BEEF                     | 364. ( 2)        | 0. ( 0)     | 0. ( 0)      | 679. ( 1)    | 0. ( 0)       | 50. ( 1)     | 0. ( 0)      |
| 74                       | DAIRY PRODUCTS                   | 31993. ( 15)     | 0. ( 0)     | 58659. ( 1)  | 0. ( 0)      | 39600. ( 1)   | 23800. ( 9)  | 41859. ( 4)  |
| 75                       | WOOL SALES AND PAYMENTS          | 1054. ( 5)       | 281. ( 1)   | 0. ( 0)      | 0. ( 0)      | 1325. ( 1)    | 0. ( 0)      | 1221. ( 3)   |
| 76                       | DRESSED PORK                     | 32. ( 1)         | 0. ( 0)     | 0. ( 0)      | 0. ( 0)      | 0. ( 0)       | 0. ( 0)      | 0. ( 0)      |
| 77                       | EGGS                             | 823. ( 7)        | 0. ( 0)     | 1111. ( 2)   | 0. ( 0)      | 891. ( 2)     | 876. ( 2)    | 32. ( 1)     |
| 78                       | OTHER LIVESTOCK PRODUCTS         | 458. ( 1)        | 0. ( 0)     | 0. ( 0)      | 0. ( 0)      | 8. ( 1)       | 0. ( 0)      | 0. ( 0)      |
| 79                       | LIVESTOCK SUPPLIES AND SERVICES  | 455. ( 6)        | 0. ( 0)     | 0. ( 0)      | 0. ( 0)      | 124. ( 2)     | 69. ( 1)     | 805. ( 3)    |
| 80                       | LIVESTOCK FEED                   | 6288. ( 34)      | 9349. ( 7)  | 6979. ( 3)   | 4836. ( 3)   | 7534. ( 10)   | 5948. ( 5)   | 1306. ( 6)   |
| 81                       | SEED AND MIS CROP INCOME         | 2251. ( 17)      | 1607. ( 1)  | 100. ( 1)    | 674. ( 1)    | 225. ( 9)     | 565. ( 2)    | 10911. ( 3)  |
| 82                       | FERTILIZER AND CHEMICALS         | 792. ( 18)       | 199. ( 1)   | 337. ( 2)    | 327. ( 1)    | 489. ( 6)     | 246. ( 4)    | 2287. ( 4)   |
| 83                       | GVERNMENT PAYMENTS               | 6377. ( 71)      | 8560. ( 8)  | 5732. ( 5)   | 9974. ( 4)   | 7781. ( 15)   | 3920. ( 16)  | 6205. ( 23)  |
| 84                       | IRRIGATION WATER SALES           | 160. ( 1)        | 0. ( 0)     | 0. ( 0)      | 0. ( 0)      | 160. ( 1)     | 0. ( 0)      | 0. ( 0)      |
| 85                       | FEED CROPS                       | 15757. ( 64)     | 9386. ( 8)  | 19112. ( 5)  | 26250. ( 4)  | 22158. ( 15)  | 11635. ( 12) | 13040. ( 20) |
| 86                       | CASH CROPS                       | 4528. ( 39)      | 0. ( 0)     | 2157. ( 3)   | 0. ( 0)      | 2267. ( 6)    | 5768. ( 13)  | 4797. ( 17)  |
| 87                       | GENERAL FARM SUPPLIES            | 292. ( 23)       | 26. ( 1)    | 122. ( 4)    | 1190. ( 1)   | 464. ( 5)     | 449. ( 7)    | 472. ( 5)    |
| 88                       | CUSTOM WORK AND MACH RENT INC    | 726. ( 47)       | 95. ( 1)    | 106. ( 3)    | 1815. ( 2)   | 392. ( 12)    | 728. ( 11)   | 1140. ( 15)  |
| 89                       | MACHINERY AND EQUIPMENT SOLD     | 714. ( 15)       | 121. ( 3)   | 1917. ( 2)   | 0. ( 0)      | 752. ( 8)     | 350. ( 9)    | 50. ( 1)     |
| 90                       | REAL ESTATE RENTAL INCOME        | 1745. ( 24)      | 1229. ( 1)  | 4291. ( 3)   | 0. ( 0)      | 570. ( 5)     | 2682. ( 9)   | 158. ( 2)    |
| 91                       | REAL ESTATE SOLD                 | 12792. ( 7)      | 12635. ( 2) | 0. ( 0)      | 0. ( 0)      | 3600. ( 1)    | 151. ( 1)    | 30200. ( 2)  |
| 92                       | CASH OPERATING INCOME            | 95187. ( 81)     | 82566. ( 9) | 120292. ( 6) | 14592. ( 5)  | 122634. ( 17) | 93312. ( 20) | 65192. ( 24) |
| 93                       | CAPITAL ITEMS SOLD               | 5012. ( 20)      | 193. ( 3)   | 9701. ( 0)   | 0. ( 0)      | 1069. ( 9)    | 250. ( 2)    | 26150. ( 3)  |
| 94                       | TOTAL CASH INCOME                | 96424. ( 81)     | 82831. ( 9) | 125143. ( 6) | 145924. ( 5) | 123200. ( 17) | 93337. ( 20) | 67711. ( 24) |
| <b>EXPENSE</b>           |                                  |                  |             |              |              |               |              |              |
| 101                      | MISCELLANEOUS                    | \$ 477. ( 19)    | 2640. ( 1)  | 75. ( 1)     | 0. ( 0)      | 553. ( 3)     | 643. ( 6)    | 104. ( 8)    |
| 102                      | WAGES AND OTHER LABOR EXPENSE    | 2984. ( 79)      | 2265. ( 0)  | 511. ( 6)    | 11912. ( 4)  | 2425. ( 17)   | 1803. ( 19)  | 2564. ( 24)  |
| 103                      | MISCELLANEOUS UTILITIES          | 519. ( 16)       | 0. ( 0)     | 2845. ( 1)   | 144. ( 3)    | 540. ( 15)    | 332. ( 7)    | 0. ( 0)      |
| 104                      | FARM TELEPHONE                   | 165. ( 62)       | 168. ( 9)   | 168. ( 6)    | 227. ( 3)    | 156. ( 16)    | 171. ( 17)   | 172. ( 17)   |
| 105                      | FARM ELECTRICITY                 | 666. ( 68)       | 769. ( 9)   | 654. ( 6)    | 995. ( 4)    | 75. ( 17)     | 1636. ( 15)  | 493. ( 17)   |
| 106                      | FARM FUEL AND OIL                | 257. ( 81)       | 253. ( 0)   | 2850. ( 6)   | 3691. ( 5)   | 3455. ( 17)   | 1702. ( 20)  | 2379. ( 24)  |
| 107                      | MISCELLANEOUS BANKING EXPENSE    | 0. ( 0)          | 0. ( 0)     | 0. ( 0)      | 0. ( 0)      | 0. ( 0)       | 0. ( 0)      | 0. ( 0)      |
| 108                      | FARM INTEREST                    | 5308. ( 79)      | 591. ( 9)   | 5086. ( 6)   | 6613. ( 4)   | 8560. ( 16)   | 4923. ( 20)  | 3404. ( 24)  |
| 109                      | BANKING FEES AND ACCTG EXPENSE   | 208. ( 66)       | 174. ( 7)   | 178. ( 6)    | 160. ( 4)    | 267. ( 17)    | 193. ( 15)   | 169. ( 17)   |
| 110                      | TAXES AND LISCENSE FEES          | 3345. ( 81)      | 3193. ( 9)  | 3172. ( 6)   | 4579. ( 5)   | 3780. ( 20)   | 2950. ( 20)  | 3210. ( 24)  |
| 111                      | FARM INSURANCE                   | 912. ( 81)       | 538. ( 9)   | 1075. ( 6)   | 1065. ( 5)   | 1416. ( 17)   | 178. ( 20)   | 131. ( 21)   |
| 112                      | MARKETING EXPENSE AND TRUCKING   | 1175. ( 71)      | 906. ( 9)   | 1464. ( 6)   | 1359. ( 4)   | 149. ( 15)    | 1235. ( 18)  | 852. ( 19)   |
| 113                      | STORAGE AND FUTURE CONTRACTS     | 1745. ( 14)      | 5875. ( 2)  | 317. ( 3)    | 0. ( 0)      | 22. ( 1)      | 1882. ( 6)   | 212. ( 2)    |
| 114                      | SUBSCRIPTIONS DUES ETC           | 135. ( 68)       | 90. ( 8)    | 365. ( 5)    | 74. ( 6)     | 103. ( 16)    | 143. ( 15)   | 121. ( 17)   |
| 115                      | UNSPECIFIED LIVESTOCK EXPENSE    | 0. ( 0)          | 0. ( 0)     | 0. ( 0)      | 0. ( 0)      | 0. ( 0)       | 0. ( 0)      | 0. ( 0)      |
| 116                      | BEEF CATTLE                      | 40402. ( 56)     | 37025. ( 7) | 26473. ( 5)  | 68952. ( 3)  | 67571. ( 11)  | 4002. ( 15)  | 20801. ( 15) |
| 117                      | DAIRY CATTLE                     | 2862. ( 9)       | 0. ( 0)     | 0. ( 0)      | 0. ( 0)      | 1780. ( 2)    | 1362. ( 3)   | 4936. ( 4)   |
| 118                      | SHEEP                            | 1687. ( 3)       | 0. ( 0)     | 0. ( 0)      | 0. ( 0)      | 3500. ( 1)    | 1320. ( 1)   | 1342. ( 1)   |
| 119                      | SWINE                            | 1870. ( 43)      | 1355. ( 3)  | 1176. ( 5)   | 595. ( 2)    | 2282. ( 6)    | 1815. ( 12)  | 2280. ( 14)  |
| 120                      | PCULTRY                          | 100. ( 5)        | 0. ( 0)     | 74. ( 1)     | 0. ( 0)      | 168. ( 2)     | 35. ( 1)     | 55. ( 1)     |
| 121                      | OTHER LIVESTOCK                  | 146. ( 6)        | 134. ( 1)   | 0. ( 0)      | 0. ( 0)      | 157. ( 3)     | 150. ( 1)    | 125. ( 1)    |
| 122                      | LVSTK PRODUCTS SUPPLYS SERVICES  | 1379. ( 78)      | 703. ( 9)   | 3758. ( 6)   | 2253. ( 5)   | 1046. ( 15)   | 1659. ( 20)  | 979. ( 23)   |
| 123                      | LIVESTOCK FEED GRAIN             | 10848. ( 58)     | 9369. ( 5)  | 16121. ( 4)  | 23184. ( 3)  | 12058. ( 13)  | 14353. ( 20) | 3903. ( 18)  |
| 124                      | LIVESTOCK FORAGE                 | 1036. ( 22)      | 463. ( 5)   | 896. ( 3)    | 23356. ( 2)  | 1087. ( 8)    | 1645. ( 12)  | 444. ( 12)   |
| 125                      | LIVESTOCK SUPPLEMENTS            | 9425. ( 61)      | 9620. ( 9)  | 15371. ( 6)  | 13367. ( 5)  | 8855. ( 16)   | 8671. ( 14)  | 7086. ( 16)  |
| 126                      | UNSPECIFIED CROP EXPENSE         | 24. ( 2)         | 0. ( 0)     | 0. ( 0)      | 4. ( 1)      | 0. ( 0)       | 43. ( 1)     | 0. ( 0)      |
| 127                      | SEED AND PLANTS                  | 1477. ( 80)      | 1025. ( 8)  | 1181. ( 6)   | 2200. ( 5)   | 1593. ( 17)   | 1193. ( 20)  | 1704. ( 24)  |
| 128                      | FERTILIZERS                      | 4606. ( 80)      | 3758. ( 8)  | 3267. ( 6)   | 6867. ( 5)   | 5547. ( 17)   | 3406. ( 20)  | 5084. ( 24)  |
| 129                      | CROP CHEMICALS                   | 1324. ( 61)      | 755. ( 5)   | 1236. ( 6)   | 1635. ( 4)   | 1601. ( 15)   | 1137. ( 13)  | 1348. ( 18)  |
| 130                      | GOVERNMENT PROGRAM EXPENSE       | 45. ( 47)        | 16. ( 6)    | 12. ( 3)     | 14. ( 3)     | 83. ( 13)     | 66. ( 9)     | 21. ( 13)    |
| 131                      | IRRIGATION WATER                 | 1203. ( 3)       | 1203. ( 3)  | 17. ( 0)     | 0. ( 0)      | 0. ( 0)       | 0. ( 0)      | 0. ( 0)      |
| 132                      | FEED CROPS PURCHASED             | 11628. ( 17)     | 687. ( 1)   | 17856. ( 2)  | 23430. ( 1)  | 9845. ( 7)    | 10111. ( 3)  | 12867. ( 3)  |
| 133                      | CASH CROPS PURCHASED             | 6845. ( 21)      | 0. ( 0)     | 0. ( 0)      | 0. ( 0)      | 0. ( 0)       | 0. ( 0)      | 0. ( 0)      |
| 134                      | FARM SUPPLIES                    | 1020. ( 81)      | 888. ( 9)   | 1842. ( 6)   | 1470. ( 5)   | 942. ( 17)    | 763. ( 20)   | 1039. ( 24)  |
| 135                      | CUSTOM WORK AND MACHINE RENTAL   | 1201. ( 80)      | 1272. ( 9)  | 2532. ( 6)   | 1211. ( 5)   | 1069. ( 17)   | 1207. ( 19)  | 929. ( 24)   |
| 136                      | MACHINERY AND EQUIPMENT PURCHASE | 6752. ( 78)      | 7086. ( 9)  | 12002. ( 6)  | 7365. ( 5)   | 10424. ( 16)  | 3753. ( 18)  | 4989. ( 24)  |
| 137                      | REAL ESTATE RENT                 | 2128. ( 63)      | 1267. ( 8)  | 3828. ( 6)   | 626. ( 5)    | 3063. ( 16)   | 1956. ( 16)  | 1640. ( 13)  |
| 138                      | REAL ESTATE PURCHASED            | 8894. ( 44)      | 13045. ( 4) | 19576. ( 4)  | 1358. ( 3)   | 4422. ( 12)   | 9238. ( 10)  | 10120. ( 11) |
| 139                      | MISCELLANEOUS REPAIRS            | 118. ( 46)       | 156. ( 3)   | 137. ( 4)    | 11. ( 2)     | 123. ( 9)     | 60. ( 14)    | 175. ( 14)   |
| 140                      | MACHINERY AND EQUIPMENT REPAIR   | 2645. ( 81)      | 2225. ( 9)  | 2634. ( 6)   | 4123. ( 5)   | 3089. ( 17)   | 2042. ( 20)  | 2686. ( 24)  |
| 141                      | BUILDING REPAIR                  | 604. ( 66)       | 400. ( 7)   | 1524. ( 6)   | 546. ( 4)    | 395. ( 15)    | 797. ( 12)   | 465. ( 22)   |
| 142                      | CAPITALIZED REPAIR EXPENSE       | 652. ( 3)        | 0. ( 0)     | 0. ( 0)      | 0. ( 0)      | 0. ( 0)       | 0. ( 0)      | 978. ( 2)    |
| 143                      | CASH OPERATING EXPENSE           | 80792. ( 81)     | 74159. ( 9) | 97280. ( 6)  | 123138. ( 5) | 106903. ( 17) | 79101. ( 20) | 53251. ( 24) |
| 144                      | CAPITAL PURCHASES                | 11795. ( 78)     | 12885. ( 9) | 25053. ( 6)  | 8181. ( 5)   | 13741. ( 16)  | 8885. ( 18)  | 9709. ( 24)  |
| 145                      | TOTAL CASH EXPENSE               | 92151. ( 81)     | 87044. ( 9) | 122333. ( 6) | 131319. ( 5) | 119836. ( 17) | 87098. ( 20) | 62960. ( 24) |
| <b>LOAN SUMMARY</b>      |                                  |                  |             |              |              |               |              |              |
| 46                       | LOANS AND ACCOUNTS PAYABLE       | \$ 78557. ( 78)  | 92964. ( 9) | 71535. ( 6)  | 123609. ( 3) | 130362. ( 16) | 64492. ( 20) | 46463. ( 24) |
| 47                       | CASH AND ACCOUNTS RECEIVABLE     | 4179. ( 61)      | 6585. ( 7)  | 307. ( 4)    | 12945. ( 5)  | 1728. ( 15)   | 3226. ( 14)  | 5551. ( 16)  |
| 48                       | LOANS AND ACCOUNTS PAYABLE       | 86443. ( 79)     | 96170. ( 9) | 87382. ( 6)  | 139767. ( 3) | 128021. ( 17) | 75930. ( 20) | 55203. ( 24) |
| 49                       | CASH AND ACCOUNTS RECEIVABLE     | 4459. ( 65)      | 2368. ( 7)  | 21224. ( 5)  | 13518. ( 5)  | 1991. ( 15)   | 3990. ( 16)  | 5963. ( 17)  |
| 56                       | JANUARY 1970 LOAN RATIO          | 0.39. ( 78)      | 0.44. ( 9)  | 0.38. ( 6)   | 0.34. ( 3)   | 0.47. ( 16)   | 0.39. ( 20)  | 0.32. ( 24)  |
| 57                       | JANUARY 1971 LOAN RATIO          | 0.41. ( 79)      | 0.46. ( 9)  | 0.41. ( 6)   | 0.36. ( 3)   | 0.46. ( 17)   | 0.43. ( 20)  | 0.34. ( 24)  |
| <b>FINANCIAL SUMMARY</b> |                                  |                  |             |              |              |               |              |              |
| 265                      | GROSS CASH INCOME                | \$ 102705. ( 81) | 86782. ( 9) | 126483. ( 6) | 164743. ( 5) |               |              |              |

TABLE 1b  
AVERAGES BY AREA

| LINE                            |                                  | ALL FARMS            | AREA 2       | AREAS 3,5,6  | AREA 4       | AREA 7        | AREA 8        | AREA 9        |
|---------------------------------|----------------------------------|----------------------|--------------|--------------|--------------|---------------|---------------|---------------|
| <b>INVENTORY SUMMARY</b>        |                                  |                      |              |              |              |               |               |               |
| 41                              | TOTAL BEGINNING INVENTORY        | \$292032. ( 81)      | 258687. ( 9) | 261293. ( 6) | 441844. ( 6) | 336895. ( 17) | 267785. ( 20) | 269438. ( 24) |
| 53                              | NET BEGINNING INVENTORY          | 219531. ( 81)        | 170844. ( 9) | 189962. ( 6) | 377223. ( 5) | 215726. ( 17) | 205551. ( 20) | 226675. ( 24) |
| 42                              | TOTAL CLOSING INVENTORY          | 297214. ( 81)        | 259119. ( 9) | 275052. ( 6) | 449934. ( 5) | 340492. ( 17) | 271384. ( 20) | 276094. ( 24) |
| 54                              | NET ENDING INVENTORY             | 214484. ( 81)        | 164790. ( 9) | 189438. ( 6) | 379592. ( 5) | 214227. ( 17) | 198646. ( 20) | 225115. ( 24) |
| 43                              | TOTAL INVENTORY CHANGE           | 5182. ( 81)          | 431. ( 9)    | 13759. ( 6)  | 8090. ( 5)   | 3597. ( 17)   | 3599. ( 20)   | 6656. ( 24)   |
| 55                              | NET INVENTORY CHANGE             | -3047. ( 81)         | -6054. ( 9)  | -524. ( 6)   | 2368. ( 5)   | -1498. ( 17)  | -6904. ( 20)  | -1560. ( 24)  |
| 44                              | AVERAGE INVENTORY                | 294623. ( 81)        | 258903. ( 9) | 268173. ( 6) | 445889. ( 5) | 338693. ( 17) | 269585. ( 20) | 272766. ( 24) |
| <b>LABOR USE (MONTHS)</b>       |                                  |                      |              |              |              |               |               |               |
| 248                             | UNPAID OPERATOR AND FAMILY HIRED | 15.9 ( 78)           | 10.6 ( 9)    | 16.0 ( 5)    | 19.7 ( 4)    | 17.0 ( 17)    | 16.5 ( 20)    | 16.1 ( 23)    |
| 249                             |                                  | 7.9 ( 64)            | 6.5 ( 7)     | 17.0 ( 5)    | 13.2 ( 4)    | 7.2 ( 12)     | 5.2 ( 15)     | 7.5 ( 21)     |
| <b>DEPRECIATION</b>             |                                  |                      |              |              |              |               |               |               |
| 250                             | MACHINERY AND EQUIPMENT          | \$ 5496. ( 81)       | 5964. ( 9)   | 7312. ( 6)   | 10115. ( 5)  | 7012. ( 17)   | 3475. ( 20)   | 4515. ( 24)   |
| 251                             | BUILDINGS AND IMPROVEMENTS       | 1920. ( 75)          | 2086. ( 9)   | 2854. ( 6)   | 2732. ( 5)   | 2335. ( 17)   | 1222. ( 17)   | 1617. ( 21)   |
| <b>NET LIVESTOCK PRODUCTION</b> |                                  |                      |              |              |              |               |               |               |
| 252                             | BEEF                             | \$ 27370. ( 68)      | 24742. ( 9)  | 21804. ( 6)  | 81065. ( 4)  | 43520. ( 12)  | 26720. ( 17)  | 10347. ( 20)  |
| 253                             | DAIRY                            | 29522. ( 21)         | 135. ( 1)    | 40925. ( 0)  | 10. ( 0)     | 21830. ( 2)   | 28725. ( 10)  | 34512. ( 6)   |
| 254                             | SHEEP                            | 2861. ( 8)           | 91. ( 1)     | 0. ( 0)      | 0. ( 0)      | 1936. ( 3)    | 15. ( 1)      | 5658. ( 3)    |
| 255                             | SWINE                            | 18140. ( 54)         | 9149. ( 5)   | 43966. ( 5)  | 29770. ( 3)  | 21041. ( 9)   | 11732. ( 14)  | 15059. ( 18)  |
| 256                             | POULTRY                          | 337. ( 16)           | 10. ( 0)     | 571. ( 3)    | 0. ( 0)      | 657. ( 3)     | 350. ( 4)     | 50. ( 6)      |
| 257                             | OTHER LIVESTOCK                  | -93. ( 13)           | -37. ( 2)    | -250. ( 1)   | -400. ( 1)   | -74. ( 0)     | -38. ( 3)     | -1. ( 1)      |
| 258                             | TOTAL NET LIVESTCK PRODUCTION    | 44716. ( 78)         | 29842. ( 9)  | 72328. ( 6)  | 82638. ( 5)  | 50845. ( 15)  | 45352. ( 20)  | 30538. ( 23)  |
| 259                             | FEED FED                         | \$ 30531. ( 81)      | 23942. ( 9)  | 38126. ( 6)  | 59833. ( 5)  | 41015. ( 17)  | 29531. ( 20)  | 18406. ( 24)  |
| 260                             | LIVESTCK PRODCTN LESS FEED FED   | 11684. ( 81)         | 5899. ( 9)   | 34006. ( 6)  | 22804. ( 5)  | 3927. ( 17)   | 13558. ( 20)  | 9890. ( 24)   |
| 261                             | LIVESTOCK PRODCTN/\$100 FEED FD  | 155. ( 68)           | 112. ( 8)    | 196. ( 6)    | 134. ( 5)    | 127. ( 14)    | 158. ( 19)    | 190. ( 16)    |
| <b>CROP ACREAGE SUMMARY</b>     |                                  |                      |              |              |              |               |               |               |
| <b>IRRIGATED CROPS</b>          |                                  |                      |              |              |              |               |               |               |
| 153                             | CORN                             | 172.0 ( 34)          | 129.4 ( 6)   | 138.2 ( 4)   | 305.4 ( 5)   | 201.0 ( 13)   | 57.5 ( 4)     | 75.0 ( 2)     |
| 155                             | GRAIN SORGHUM                    | 20.1 ( 5)            | 11.0 ( 1)    | 0.0 ( 0)     | 0.0 ( 0)     | 22.2 ( 4)     | 0.0 ( 0)      | 0.0 ( 0)      |
| 157                             | OTHER FEED GRAIN                 | 0.0 ( 0)             | 0.0 ( 0)     | 0.0 ( 0)     | 0.0 ( 0)     | 0.0 ( 0)      | 0.0 ( 0)      | 0.0 ( 0)      |
| 159                             | WHEAT                            | 0.0 ( 0)             | 0.0 ( 0)     | 0.0 ( 0)     | 0.0 ( 0)     | 0.0 ( 0)      | 0.0 ( 0)      | 0.0 ( 0)      |
| 161                             | CCRN AND MILO SEED               | 0.0 ( 0)             | 0.0 ( 0)     | 0.0 ( 0)     | 0.0 ( 0)     | 0.0 ( 0)      | 0.0 ( 0)      | 0.0 ( 0)      |
| 163                             | WHEAT SEED                       | 0.0 ( 0)             | 0.0 ( 0)     | 0.0 ( 0)     | 0.0 ( 0)     | 0.0 ( 0)      | 0.0 ( 0)      | 0.0 ( 0)      |
| 165                             | SUDAN AND MISC FORAGE            | 0.0 ( 0)             | 0.0 ( 0)     | 0.0 ( 0)     | 0.0 ( 0)     | 0.0 ( 0)      | 0.0 ( 0)      | 0.0 ( 0)      |
| 167                             | ALFALFA                          | 47.3 ( 7)            | 85.0 ( 1)    | 64.0 ( 2)    | 29.0 ( 2)    | 30.2 ( 2)     | 0.0 ( 0)      | 0.0 ( 0)      |
| 169                             | OTHER FORAGE                     | 27.5 ( 4)            | 0.0 ( 0)     | 24.0 ( 1)    | 25.5 ( 2)    | 35.0 ( 1)     | 0.0 ( 0)      | 0.0 ( 0)      |
| 171                             | SILAGE                           | 55.9 ( 17)           | 33.0 ( 5)    | 36.0 ( 2)    | 145.0 ( 2)   | 63.3 ( 6)     | 14.0 ( 1)     | 30.0 ( 1)     |
| 173                             | STRAW                            | 0.0 ( 0)             | 0.0 ( 0)     | 0.0 ( 0)     | 0.0 ( 0)     | 0.0 ( 0)      | 0.0 ( 0)      | 0.0 ( 0)      |
| 175                             | FORAGE CROP SEED                 | 0.0 ( 0)             | 0.0 ( 0)     | 0.0 ( 0)     | 0.0 ( 0)     | 0.0 ( 0)      | 0.0 ( 0)      | 0.0 ( 0)      |
| 177                             | POPCORN                          | 14.7 ( 1)            | 0.0 ( 0)     | 0.0 ( 0)     | 0.0 ( 0)     | 14.7 ( 1)     | 0.0 ( 0)      | 0.0 ( 0)      |
| 179                             | SOYBEANS                         | 19.7 ( 4)            | 0.0 ( 0)     | 0.0 ( 0)     | 0.0 ( 0)     | 19.6 ( 3)     | 20.0 ( 1)     | 0.0 ( 0)      |
| 181                             | SUGAR BEETS                      | 0.0 ( 0)             | 0.0 ( 0)     | 0.0 ( 0)     | 0.0 ( 0)     | 0.0 ( 0)      | 0.0 ( 0)      | 0.0 ( 0)      |
| 183                             | OTHER CASH CROPS                 | 75.0 ( 1)            | 75.0 ( 1)    | 0.0 ( 0)     | 0.0 ( 0)     | 0.0 ( 0)      | 0.0 ( 0)      | 0.0 ( 0)      |
| 185                             | TOTAL IRRIG CROP ACREAGE         | 214.6 ( 35)          | 158.9 ( 7)   | 194.2 ( 4)   | 385.2 ( 5)   | 250.1 ( 13)   | 66.0 ( 4)     | 90.0 ( 2)     |
| 291                             | TOTAL IRRIG CROP VALUE           | \$ 31117. ( 35)      | 22023. ( 7)  | 24114. ( 4)  | 59876. ( 5)  | 37109. ( 13)  | 9047. ( 4)    | 10236. ( 2)   |
| <b>NON-IRRIGATED CROPS</b>      |                                  |                      |              |              |              |               |               |               |
| 189                             | CORN                             | 145.0 ( 49)          | 38.0 ( 3)    | 76.0 ( 4)    | 157.0 ( 1)   | 37.3 ( 3)     | 153.0 ( 20)   | 186.6 ( 18)   |
| 191                             | GRAIN SORGHUM                    | 113.2 ( 42)          | 101.0 ( 6)   | 19.2 ( 2)    | 0.0 ( 0)     | 131.4 ( 15)   | 66.6 ( 3)     | 121.3 ( 16)   |
| 193                             | OATS                             | 30.5 ( 21)           | 30.0 ( 1)    | 30.0 ( 2)    | 0.0 ( 0)     | 29.9 ( 4)     | 32.1 ( 12)    | 23.0 ( 2)     |
| 195                             | BARLEY                           | 20.0 ( 1)            | 0.0 ( 0)     | 0.0 ( 0)     | 0.0 ( 0)     | 20.0 ( 1)     | 0.0 ( 0)      | 0.0 ( 0)      |
| 197                             | RYE                              | 27.5 ( 2)            | 27.5 ( 2)    | 0.0 ( 0)     | 0.0 ( 0)     | 0.0 ( 0)      | 0.0 ( 0)      | 0.0 ( 0)      |
| 199                             | WHEAT                            | 71.6 ( 50)           | 69.6 ( 9)    | 0.0 ( 0)     | 94.8 ( 4)    | 93.4 ( 14)    | 34.9 ( 4)     | 59.4 ( 19)    |
| 201                             | OTHER FEED GRAIN                 | 0.0 ( 0)             | 0.0 ( 0)     | 0.0 ( 0)     | 0.0 ( 0)     | 0.0 ( 0)      | 0.0 ( 0)      | 0.0 ( 0)      |
| 203                             | CORN AND MILC SEED               | 109.0 ( 1)           | 0.0 ( 0)     | 0.0 ( 0)     | 0.0 ( 0)     | 0.0 ( 0)      | 0.0 ( 0)      | 109.0 ( 1)    |
| 205                             | WHEAT SEED                       | 3.0 ( 1)             | 0.0 ( 0)     | 0.0 ( 0)     | 0.0 ( 0)     | 0.0 ( 0)      | 0.0 ( 0)      | 3.0 ( 1)      |
| 207                             | SUDAN AND MISC FORAGE            | 17.6 ( 3)            | 0.0 ( 0)     | 0.0 ( 0)     | 0.0 ( 0)     | 18.0 ( 1)     | 17.5 ( 2)     | 0.0 ( 0)      |
| 209                             | ALFALFA                          | 40.2 ( 59)           | 32.6 ( 5)    | 50.2 ( 4)    | 32.5 ( 2)    | 53.0 ( 10)    | 45.5 ( 17)    | 30.4 ( 21)    |
| 211                             | OTHER FORAGE                     | 30.1 ( 27)           | 36.7 ( 4)    | 25.0 ( 1)    | 0.0 ( 0)     | 36.1 ( 9)     | 25.0 ( 4)     | 27.0 ( 8)     |
| 213                             | SILAGE                           | 53.2 ( 41)           | 56.2 ( 4)    | 47.8 ( 5)    | 0.0 ( 0)     | 64.7 ( 6)     | 67.4 ( 12)    | 37.3 ( 14)    |
| 215                             | STRAW                            | 0.0 ( 4)             | 0.0 ( 0)     | 0.0 ( 0)     | 0.0 ( 0)     | 0.0 ( 0)      | 0.0 ( 1)      | 0.0 ( 0)      |
| 217                             | FORAGE CROP SEED                 | 17.5 ( 2)            | 0.0 ( 0)     | 0.0 ( 0)     | 0.0 ( 0)     | 0.0 ( 0)      | 17.5 ( 2)     | 0.0 ( 0)      |
| 219                             | POPCORN                          | 0.0 ( 0)             | 0.0 ( 0)     | 0.0 ( 0)     | 0.0 ( 0)     | 0.0 ( 0)      | 0.0 ( 0)      | 0.0 ( 0)      |
| 221                             | SOYBEANS                         | 62.6 ( 41)           | 0.0 ( 0)     | 60.6 ( 4)    | 0.0 ( 0)     | 19.2 ( 4)     | 79.4 ( 15)    | 58.8 ( 18)    |
| 223                             | OTHER CASH CROPS                 | 0.0 ( 0)             | 0.0 ( 0)     | 0.0 ( 0)     | 0.0 ( 0)     | 0.0 ( 0)      | 0.0 ( 0)      | 0.0 ( 0)      |
| 225                             | SUMMER FALLOW                    | 48.6 ( 11)           | 98.1 ( 3)    | 15.0 ( 1)    | 92.0 ( 1)    | 26.7 ( 5)     | 0.0 ( 0)      | 0.0 ( 1)      |
| 227                             | DIVERTED ACRES                   | 110.0 ( 68)          | 133.3 ( 8)   | 114.2 ( 4)   | 123.5 ( 4)   | 114.6 ( 14)   | 72.3 ( 15)    | 120.7 ( 23)   |
| 229                             | TOTAL NON-IRR CROP ACREAGE       | 399.1 ( 81)          | 369.7 ( 9)   | 263.6 ( 6)   | 237.5 ( 5)   | 387.6 ( 17)   | 391.8 ( 20)   | 491.8 ( 24)   |
| 292                             | TOTAL NON-IRR CROP VALUE         | \$ 24641. ( 81)      | 18369. ( 9)  | 11286. ( 6)  | 14236. ( 5)  | 22483. ( 17)  | 23733. ( 20)  | 34787. ( 24)  |
| <b>NON-TILLABLE LAND</b>        |                                  |                      |              |              |              |               |               |               |
| 231                             | NATIVE HAY                       | 10.7 ( 5)            | 2.5 ( 1)     | 0.0 ( 0)     | 0.0 ( 0)     | 10.0 ( 2)     | 7.0 ( 1)      | 24.0 ( 1)     |
| 233                             | NON TILLABLE PASTURE             | 154.6 ( 74)          | 543.4 ( 8)   | 99.5 ( 6)    | 97.5 ( 4)    | 167.3 ( 14)   | 105.7 ( 19)   | 76.2 ( 23)    |
| 235                             | WOODLAND                         | 7.0 ( 4)             | 0.0 ( 0)     | 0.0 ( 0)     | 0.0 ( 0)     | 0.0 ( 0)      | 8.0 ( 1)      | 6.6 ( 3)      |
| 237                             | ROADS AND WASTELANDS             | 53.5 ( 81)           | 88.4 ( 9)    | 48.2 ( 6)    | 76.7 ( 5)    | 53.0 ( 17)    | 34.4 ( 20)    | 53.2 ( 24)    |
| 239                             | TOTAL LAND ACREAGE               | 687.6 ( 81)          | 1065.2 ( 9)  | 540.8 ( 6)   | 777.4 ( 5)   | 770.9 ( 17)   | 51940. ( 20)  | 627.5 ( 24)   |
| 293                             | TOTAL LAND PRODUCTION VALUE      | \$ 39375. ( 81)      | 37854. ( 9)  | 28331. ( 6)  | 74419. ( 5)  | 51940. ( 17)  | 27279. ( 20)  | 36587. ( 24)  |
| <b>CROP YIELD SUMMARY</b>       |                                  |                      |              |              |              |               |               |               |
| <b>IRRIGATED CROPS</b>          |                                  |                      |              |              |              |               |               |               |
| 154                             | CORN                             | BU/ACRE 111.1 ( 32)  | 99.6 ( 6)    | 107.5 ( 4)   | 130.5 ( 5)   | 115.3 ( 12)   | 65.5 ( 4)     | 149.9 ( 1)    |
| 156                             | GRAIN SORGHUM                    | BU/ACRE 94.2 ( 5)    | 105.0 ( 1)   | 0.0 ( 0)     | 0.0 ( 0)     | 91.5 ( 4)     | 0.0 ( 0)      | 0.0 ( 0)      |
| 160                             | WHEAT                            | BU/ACRE 0.0 ( 0)     | 0.0 ( 0)     | 0.0 ( 0)     | 0.0 ( 0)     | 0.0 ( 0)      | 0.0 ( 0)      | 0.0 ( 0)      |
| 162                             | CORN AND MILO SEED               | BU/ACRE 0.0 ( 0)     | 0.0 ( 0)     | 0.0 ( 0)     | 0.0 ( 0)     | 0.0 ( 0)      | 0.0 ( 0)      | 0.0 ( 0)      |
| 164                             | WHEAT SEED                       | BU/ACRE 0.0 ( 0)     | 0.0 ( 0)     | 0.0 ( 0)     | 0.0 ( 0)     | 0.0 ( 0)      | 0.0 ( 0)      | 0.0 ( 0)      |
| 168                             | ALFALFA                          | TUNS/ACRE 3.7 ( 7)   | 0.5 ( 1)     | 4.8 ( 2)     | 3.5 ( 2)     | 4.6 ( 2)      | 0.0 ( 0)      | 0.0 ( 0)      |
| 172                             | SILAGE                           | TUNS/ACRE 17.6 ( 17) | 18.5 ( 5)    | 15.5 ( 2)    | 19.5 ( 2)    | 16.7 ( 6)     | 22.0 ( 1)     | 15.0 ( 1)     |
| 180                             | SOYBEANS                         | BU/ACRE 36.9 ( 4)    | 0.0 ( 0)     | 0.0 ( 0)     | 0.0 ( 0)     | 39.2 ( 3)     | 30.0 ( 1)     | 0.0 ( 0)      |
| 182                             | SUGAR BEETS                      | TONS/ACRE 0.0 ( 0)   | 0.0 ( 0)     | 0.0 ( 0)     | 0.0 ( 0)     | 0.0 ( 0)      | 0.0 ( 0)      | 0.0 ( 0)      |
| 190                             | CORN                             | BU/ACRE 56.1 ( 49)   | 34.0 ( 3)    | 34.3 ( 4)    | 42.9 ( 1)    | 69.3 ( 3)     | 48.2 ( 20)    | 72.0 ( 18)    |
| 192                             | GRAIN SORGHUM                    | BU/ACRE 63.6 ( 42)   | 41.5 ( 6)    | 53.9 ( 2)    | 0.0 ( 0)     | 65.6 ( 15)    | 66.1 ( 3)     | 70.9 ( 16)    |
| 194                             | OATS                             | BU/ACRE 53.0 ( 21)   | 4.5 ( 1)     | 50.0 ( 2)    | 0.0 ( 0)     | 62.6 ( 4)     | 54.5 ( 12)    | 52.1 ( 2)     |
| 200                             | WHEAT                            | BU/ACRE 41.8 ( 50)   | 45.0 ( 9)    | 0.0 ( 0)     | 42.3 ( 4)    | 38.9 ( 14)    | 41.3 ( 4)     | 42.3 ( 19)    |
| 204                             | CORN AND MILO SEED               | BU/ACRE 55.1 ( 1)    | 0.0 ( 0)     | 0.0 ( 0)     | 0.0 ( 0)     | 0.0 ( 0)      | 0.0 ( 0)      | 55.1 ( 1)     |
| 206                             | WHEAT SEED                       | BU/ACRE 41.6 ( 1)    | 0.0 ( 0)     | 0.0 ( 0)     | 0.0 ( 0)     | 0.0 ( 0)      | 0.0 ( 0)      | 41.6 ( 1)     |
| 210                             | ALFALFA                          | TONS/ACRE 3.2 ( 59)  | 3.2 ( 5)     | 1.6 ( 4)     | 2.6 ( 2)     | 2.6 ( 10)     | 3.3 ( 17)     | 3.8 ( 21)     |
| 214                             | SILAGE                           | TONS/ACRE 9.9 ( 41)  | 7.6 ( 4)     | 6.5 ( 5)     | 0.0 ( 0)     | 10.3 ( 6)     | 9.2 ( 12)     | 12.1 ( 14)    |
| 222                             | SOYBEANS                         | BU/ACRE 22.5 ( 41)   | 0.0 ( 0)     | 11.5 ( 4)    | 0.0 ( 0)     | 14.1 ( 4)     | 24.5 ( 15)    | 25.2 ( 18)    |
| 232                             | NATIVE HAY                       | TONS/ACRE 6.3 ( 5)   | 26.0 ( 1)    | 0.0 ( 0)     | 0.0 ( 0)     | 1.3 ( 2)      | 2.0 ( 1)      | 0.9 ( 1)      |
|                                 |                                  |                      |              |              |              |               |               |               |

TABLE II  
AVERAGES BY AREA AND  
RETURN ON INVESTMENT

| LINE |                                 | AREA 7     |         |          | AREA 8  |          |         | AREA 9   |         |          |       |      |
|------|---------------------------------|------------|---------|----------|---------|----------|---------|----------|---------|----------|-------|------|
|      |                                 | HIGH 1/3   | LOW 1/3 | HIGH 1/3 | LOW 1/3 | HIGH 1/3 | LOW 1/3 | HIGH 1/3 | LOW 1/3 | HIGH 1/3 |       |      |
| 41   | INVENTORY SUMMARY               |            |         |          |         |          |         |          |         |          |       |      |
| 42   | TOTAL BEGINNING INVENTORY       | \$ 321323. | ( 6)    | 441486.  | ( 6)    | 239480.  | ( 7)    | 252226.  | ( 7)    | 239561.  | ( 8)  |      |
| 43   | NET BEGINNING INVENTORY         | 259400.    | ( 6)    | 216501.  | ( 6)    | 169598.  | ( 7)    | 185996.  | ( 7)    | 217610.  | ( 8)  |      |
| 44   | TOTAL CLOSING INVENTORY         | 327080.    | ( 6)    | 436329.  | ( 6)    | 252620.  | ( 7)    | 249812.  | ( 7)    | 245379.  | ( 8)  |      |
| 45   | NET ENDING INVENTORY            | 269514.    | ( 6)    | 206432.  | ( 6)    | 192617.  | ( 7)    | 171712.  | ( 7)    | 227518.  | ( 8)  |      |
| 46   | TOTAL INVENTORY CHANGE          | 5757.      | ( 6)    | -8036.   | ( 6)    | 13140.   | ( 7)    | -2412.   | ( 7)    | 5817.    | ( 8)  |      |
| 47   | NET INVENTORY CHANGE            | 6214.      | ( 6)    | -10068.  | ( 6)    | 3019.    | ( 7)    | -14280.  | ( 7)    | 9707.    | ( 8)  |      |
| 48   | AVERAGE INVENTORY               | 324201.    | ( 6)    | 438467.  | ( 6)    | 246050.  | ( 7)    | 251019.  | ( 7)    | 242470.  | ( 8)  |      |
| 49   | LOAN SUMMARY                    |            |         |          |         |          |         |          |         |          |       |      |
| 50   | JANUARY 1970                    |            |         |          |         |          |         |          |         |          |       |      |
| 51   | LOANS AND ACCOUNTS PAYABLE      | \$ 77759.  | ( 5)    | 225317.  | ( 6)    | 54019.   | ( 7)    | 68020.   | ( 7)    | 26964.   | ( 8)  |      |
| 52   | CASH AND ACCOUNTS RECEIVABLE    | 2876.      | ( 6)    | 400.     | ( 5)    | 4827.    | ( 6)    | 3133.    | ( 4)    | 6951.    | ( 6)  |      |
| 53   | JANUARY 1971                    |            |         |          |         |          |         |          |         | 56577.   | ( 8)  |      |
| 54   | LOANS AND ACCOUNTS PAYABLE      | 65121.     | ( 6)    | 229333.  | ( 6)    | 63922.   | ( 7)    | 82493.   | ( 7)    | 25282.   | ( 8)  |      |
| 55   | CASH AND ACCOUNTS RECEIVABLE    | 3655.      | ( 6)    | 380.     | ( 5)    | 3919.    | ( 7)    | 7692.    | ( 7)    | 9895.    | ( 8)  |      |
| 56   | JANUARY 1970 LOAN RATIO         | 0.37.      | ( 5)    | 0.63.    | ( 6)    | 0.37.    | ( 7)    | 0.39.    | ( 7)    | 0.31.    | ( 8)  |      |
| 57   | JANUARY 1971 LOAN RATIO         | 0.30.      | ( 6)    | 0.66.    | ( 6)    | 0.39.    | ( 7)    | 0.48.    | ( 7)    | 0.43.    | ( 8)  |      |
| 58   | 0.47.                           | ( 8)       |         |          |         |          |         |          |         | 0.47.    | ( 8)  |      |
| 59   | LABOR USE (MONTHS)              |            |         |          |         |          |         |          |         |          |       |      |
| 60   | UNPAID OPERATOR AND FAMILY      | 15.1.      | ( 6)    | 21.0.    | ( 6)    | 16.4.    | ( 7)    | 16.2.    | ( 7)    | 20.1.    | ( 8)  |      |
| 61   | HIREDF                          | 7.0.       | ( 4)    | 7.3.     | ( 6)    | 4.8.     | ( 7)    | 5.0.     | ( 3)    | 4.8.     | ( 7)  |      |
| 62   |                                 |            |         |          |         |          |         |          |         | 15.0.    | ( 8)  |      |
| 63   |                                 |            |         |          |         |          |         |          |         | 5.3.     | ( 6)  |      |
| 64   | DEPRECIATION                    |            |         |          |         |          |         |          |         |          |       |      |
| 65   | MACHINERY AND EQUIPMENT         | \$ 6326.   | ( 6)    | 9570.    | ( 6)    | 4420.    | ( 7)    | 2957.    | ( 7)    | 5113.    | ( 8)  |      |
| 66   | BUILDINGS AND IMPROVEMENTS      | 2043.      | ( 6)    | 3437.    | ( 6)    | 1453.    | ( 7)    | 1015.    | ( 5)    | 1779.    | ( 7)  |      |
| 67   |                                 |            |         |          |         |          |         |          |         | 3797.    | ( 8)  |      |
| 68   |                                 |            |         |          |         |          |         |          |         | 1235.    | ( 7)  |      |
| 69   | NET LIVESTOCK PRODUCTION        |            |         |          |         |          |         |          |         |          |       |      |
| 70   | BEEF                            | \$ 17541.  | ( 4)    | 56406.   | ( 5)    | 8951.    | ( 4)    | 36059.   | ( 7)    | 3667.    | ( 6)  |      |
| 71   | DAIRY                           | 0.         | ( 0)    | 480.     | ( 1)    | 46596.   | ( 5)    | 140.     | ( 2)    | 37384.   | ( 5)  |      |
| 72   | SHEEP                           | 5578.      | ( 1)    | 115.     | ( 2)    | 0.       | ( 0)    | 15.      | ( 1)    | 0.       | ( 0)  |      |
| 73   | SWINE                           | 3518.      | ( 2)    | 24752.   | ( 5)    | 6740.    | ( 3)    | 11631.   | ( 7)    | 13326.   | ( 7)  |      |
| 74   | POULTRY                         | 148.       | ( 2)    | 1676.    | ( 1)    | 130.     | ( 2)    | 571.     | ( 2)    | 61.      | ( 3)  |      |
| 75   | OTHER LIVESTOCK                 | 0.         | ( 0)    | -51.     | ( 4)    | 25.      | ( 1)    | -70.     | ( 2)    | 0.       | ( 0)  |      |
| 76   | TOTAL NET LIVESTOCK PRODUCTION  | 16615.     | ( 5)    | 67835.   | ( 6)    | 41328.   | ( 7)    | 47876.   | ( 7)    | 43199.   | ( 7)  |      |
| 77   | FEED FED                        | 8188.      | ( 6)    | 77616.   | ( 6)    | 19837.   | ( 7)    | 39714.   | ( 7)    | 15678.   | ( 8)  |      |
| 78   | LIVESTCK PRODCTN LESS FEED FED  | 5658.      | ( 6)    | -9555.   | ( 6)    | 20449.   | ( 7)    | 8161.    | ( 7)    | 21438.   | ( 8)  |      |
| 79   | LIVESTOCK PRODCTN/\$100 FEED FD | 134.       | ( 4)    | 103.     | ( 6)    | 175.     | ( 6)    | 123.     | ( 7)    | 191.     | ( 8)  |      |
| 80   |                                 |            |         |          |         |          |         |          |         | 161.     | ( 5)  |      |
| 81   | CROP YIELD SUMMARY              |            |         |          |         |          |         |          |         |          |       |      |
| 82   | IRRIGATED CROPS                 |            |         |          |         |          |         |          |         |          |       |      |
| 83   | CORN                            | BU/ACRE    | 117.4.  | ( 6)     | 116.0.  | ( 4)     | 135.2.  | ( 1)     | 74.5.   | ( 2)     | 0.0.  | ( 0) |
| 84   | GRAIN SORGHUM                   | BU/ACRE    | 93.7.   | ( 2)     | 89.3.   | ( 2)     | 0.0.    | ( 0)     | 0.0.    | ( 0)     | 0.0.  | ( 0) |
| 85   | WHEAT                           | BU/ACRE    | 0.0.    | ( 0)     | 0.0.    | ( 0)     | 0.0.    | ( 0)     | 0.0.    | ( 0)     | 0.0.  | ( 0) |
| 86   | CORN AND MILO SEED              | BU/ACRE    | 0.0.    | ( 0)     | 0.0.    | ( 0)     | 0.0.    | ( 0)     | 0.0.    | ( 0)     | 0.0.  | ( 0) |
| 87   | WHEAT SEED                      | BU/ACRE    | 0.0.    | ( 0)     | 0.0.    | ( 0)     | 0.0.    | ( 0)     | 0.0.    | ( 0)     | 0.0.  | ( 0) |
| 88   | ALFALFA                         | TONS/ACRE  | 0.0.    | ( 0)     | 3.3.    | ( 1)     | 22.0.   | ( 1)     | 0.0.    | ( 0)     | 0.0.  | ( 0) |
| 89   | SILAGE                          | TONS/ACRE  | 15.0.   | ( 1)     | 17.9.   | ( 3)     | 0.0.    | ( 0)     | 30.0.   | ( 1)     | 0.0.  | ( 0) |
| 90   | SOYBEANS                        | BU/ACRE    | 29.7.   | ( 2)     | 0.0.    | ( 0)     | 0.0.    | ( 0)     | 0.0.    | ( 0)     | 0.0.  | ( 0) |
| 91   | SUGAR BEETS                     | TONS/ACRE  | 0.0.    | ( 0)     | 0.0.    | ( 0)     | 0.0.    | ( 0)     | 0.0.    | ( 0)     | 0.0.  | ( 0) |
| 92   |                                 |            |         |          |         |          |         |          |         |          |       |      |
| 93   | NON-IRRIGATED CROPS             |            |         |          |         |          |         |          |         |          |       |      |
| 94   | CORN                            | BU/ACRE    | 197.6.  | ( 1)     | 50.2.   | ( 2)     | 54.0.   | ( 7)     | 50.9.   | ( 7)     | 88.4. | ( 6) |
| 95   | GRAIN SORGHUM                   | BU/ACRE    | 71.     | ( 6)     | 62.1.   | ( 5)     | 65.0.   | ( 1)     | 0.0.    | ( 0)     | 82.4. | ( 3) |
| 96   | OATS                            | BU/ACRE    | 65.0.   | ( 5)     | 61.8.   | ( 3)     | 63.3.   | ( 3)     | 57.4.   | ( 7)     | 42.3. | ( 1) |
| 97   | WHEAT                           | BU/ACRE    | 39.4.   | ( 5)     | 36.5.   | ( 4)     | 39.2.   | ( 2)     | 0.0.    | ( 0)     | 41.9. | ( 5) |
| 98   | CORN AND MILO SEED              | BU/ACRE    | 0.0.    | ( 0)     | 0.0.    | ( 0)     | 0.0.    | ( 0)     | 0.0.    | ( 0)     | 0.0.  | ( 0) |
| 99   | WHEAT SEED                      | BU/ACRE    | 0.0.    | ( 0)     | 0.0.    | ( 0)     | 0.0.    | ( 0)     | 0.0.    | ( 0)     | 0.0.  | ( 0) |
| 100  | ALFALFA                         | TONS/ACRE  | 0.0.    | ( 0)     | 0.0.    | ( 0)     | 0.0.    | ( 0)     | 0.0.    | ( 0)     | 41.6. | ( 1) |
| 101  | SILAGE                          | TONS/ACRE  | 14.4.   | ( 1)     | 2.7.    | ( 5)     | 4.5.    | ( 2)     | 3.0.    | ( 7)     | 3.8.  | ( 7) |
| 102  | SOYBEANS                        | BU/ACRE    | 12.1.   | ( 3)     | 7.8.    | ( 3)     | 12.6.   | ( 4)     | 8.0.    | ( 4)     | 12.4. | ( 7) |
| 103  | NATIVE HAY                      | TONS/ACRE  | 0.0.    | ( 0)     | 0.0.    | ( 0)     | 2.6.    | ( 6)     | 19.5.   | ( 4)     | 26.7. | ( 7) |
| 104  |                                 |            |         |          |         |          |         |          |         | 26.0.    | ( 0)  |      |
| 105  |                                 |            |         |          |         |          |         |          |         | 0.0.     | ( 0)  |      |
| 106  | FINANCIAL SUMMARY               |            |         |          |         |          |         |          |         |          |       |      |
| 107  | GROSS CASH INCOME               | \$ 103429. | ( 6)    | 176706.  | ( 6)    | 77831.   | ( 7)    | 108673.  | ( 7)    | 76453.   | ( 8)  |      |
| 108  | GROSS CASH EXPENSES             | 75161.     | ( 6)    | 178854.  | ( 6)    | 68091.   | ( 7)    | 101690.  | ( 7)    | 47575.   | ( 8)  |      |
| 109  | NET CASH BALANCES               | 28268.     | ( 6)    | -2148.   | ( 6)    | 9739.    | ( 7)    | 6982.    | ( 7)    | 58880.   | ( 8)  |      |
| 110  | PLUS INVENTORY CHANGE           | 34025.     | ( 6)    | -8184.   | ( 6)    | 22879.   | ( 7)    | 4570.    | ( 7)    | 54697.   | ( 8)  |      |
| 111  | PLUS HOME USED PRODUCTS         | 34231.     | ( 6)    | -7939.   | ( 6)    | 23363.   | ( 7)    | 5114.    | ( 7)    | 55142.   | ( 8)  |      |
| 112  | PLUS INTEREST PAID              | 37621.     | ( 6)    | 6863.    | ( 6)    | 26815.   | ( 7)    | 10192.   | ( 7)    | 6922.    | ( 8)  |      |
| 113  | LABOR, CAPITAL,MANAGMT RETURN   | 6066.      | ( 6)    | 8400.    | ( 6)    | 6571.    | ( 7)    | 6512.    | ( 7)    | 36927.   | ( 8)  |      |
| 114  | - OPERATOR LABOR X \$400/MO     | 6066.      | ( 6)    | 8400.    | ( 6)    | 20243.   | ( 7)    | 36666.   | ( 7)    | 28877.   | ( 8)  |      |
| 115  | CAPITAL AND MANAGMT RETURN      | 31554.     | ( 6)    | -1526.   | ( 6)    | 272122.  | ( 7)    | 291180.  | ( 7)    | 267888.  | ( 8)  |      |
| 116  | PERCENT RETURN ON INVESTMENT    | 9.00.      | ( 0)    | -0.30.   | ( 6)    | 7.43.    | ( 7)    | 1.25.    | ( 7)    | 11.19.   | ( 8)  |      |
| 117  | LABOR,CAPITAL,MANAGMT RETURN    | 37621.     | ( 6)    | 6863.    | ( 6)    | 26815.   | ( 7)    | 10182.   | ( 7)    | 36927.   | ( 8)  |      |
| 118  | - CHARGE FOR CAPITAL            | 17518.     | ( 6)    | 25596.   | ( 6)    | 13606.   | ( 7)    | 14556.   | ( 7)    | 12894.   | ( 8)  |      |
| 119  | LABOR AND MANAGEMENT RETURN     | 20103.     | ( 6)    | -18733.  | ( 6)    | 13209.   | ( 7)    | -4370.   | ( 7)    | 24033.   | ( 8)  |      |
| 120  | - OPERATOR LABCR X \$400/MO     | 6066.      | ( 6)    | 8400.    | ( 6)    | 6571.    | ( 7)    | 6512.    | ( 7)    | 8050.    | ( 8)  |      |
| 121  | MANAGEMENT RETURN               | 14036.     | ( 6)    | -27133.  | ( 6)    | 6637.    | ( 7)    | -10891.  | ( 7)    | 15983.   | ( 8)  |      |
| 122  |                                 |            |         |          |         |          |         |          |         | -14898.  | ( 8)  |      |
| 123  | COMPARATIVE FACTORS             |            |         |          |         |          |         |          |         |          |       |      |
| 124  | GROSS PRODUCTION                | 73665.     | ( 6)    | 129605.  | ( 6)    | 72878.   | ( 7)    | 72393.   | ( 7)    | 78122.   | ( 8)  |      |
| 125  | GROSS PRODUCTION PER MAN        | 43988.     | ( 6)    | 52541.   | ( 6)    | 42194.   | ( 7)    | 46842.   | ( 7)    | 41587.   | ( 8)  |      |
| 126  | GROSS PRODUCTION/\$100 INVESTED | 22.72.     | ( 6)    | 29.55.   | ( 6)    | 29.61.   | ( 7)    | 28.83.   | ( 7)    | 32.21.   | ( 8)  |      |
| 127  | GROSS PRODUCTION PER CROP ACRE  | 118.94.    | ( 6)    | 171.12.  | ( 6)    | 206.56.  | ( 7)    | 202.24.  | ( 7)    | 171.68.  | ( 8)  |      |
| 128  | GROSS PRODUCTION PER ACRE       | 100.81.    | ( 6)    | 127.24.  | ( 6)    | 161.49.  | ( 7)    | 156.70.  | ( 7)    | 140.11.  | ( 8)  |      |
| 129  |                                 |            |         |          |         |          |         |          |         | 147.44.  | ( 8)  |      |
| 130  |                                 |            |         |          |         |          |         |          |         | 107.80.  | ( 8)  |      |
| 131  | MACHINERY INVESTMENT/CROP ACRE  | 47.86.     | ( 6)    | 51.40.   | ( 6)    | 56.35.   | ( 7)    | 44.96.   | ( 7)    | 48.01.   | ( 8)  |      |
| 132  | MACHINE & POWER COST/CROP ACRE  | 25.06.     | ( 6)    | 30.12.   | ( 6)    | 30.65.   | ( 7)    | 22.77.   | ( 7)    | 25.15.   | ( 8)  |      |
| 133  | FERTILIZER AND CHEM/ CROP ACRE  | 11.65.     | ( 6)    | 13.29.   | ( 6)    | 9.91.    | ( 7)    | 10.28.   | ( 7)    | 10.94.   | ( 8)  |      |
| 134  | OTHER CROP EXPENSE / CROP ACRE  | 3.07.      | ( 6)    | 2.64.    | ( 6)    | 3.11.    | ( 7)    | 3.20.    | ( 7)    | 2.60.    | ( 8)  |      |
| 135  |                                 |            |         |          |         |          |         |          |         | 13.61.   | ( 8)  |      |
| 136  |                                 |            |         |          |         |          |         |          |         | 2.64.    | ( 8)  |      |
| 137  | FARM SIZE INDEX                 | 24143.     | ( 6)    | 33256.   | ( 6)    | 20816.   | ( 7)    | 19922.   | ( 7)    | 21873.   | ( 8)  |      |
| 138  |                                 |            |         |          |         |          |         |          |         | 21194.   | ( 8)  |      |

### AVERAGES BY FARM SIZE INDEX

Increasing farm size has become a recognized trend on today's agricultural scene. How do larger farms compare in operating efficiency with smaller ones? The following tables provide some gross comparisons between groups of small and large farms. Farm size index (computation of this index explained on page 5) was the criterion used when forming the size groups. Detailed reporting of average income, expense, loans, financial summary items, inventories, net livestock production, crop acreage, crop production, and comparative analysis factors are shown for each size group in Tables IIIa, IIIb. An abbreviated summary of high and low return sub-groups is shown in Table IV. There was an insufficient number of farms in the largest size group to enable a breakdown into high and low sub-groups. Rate of return on investment was used as the criterion for defining the low and high return sub-groups.

The table below shows the location by area of the farms in each size index group.

| Size Index Group |      | Area |   |   |   |   |   |   |   |    |    |
|------------------|------|------|---|---|---|---|---|---|---|----|----|
|                  |      | 0    | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8  | 9  |
| Under 17,000     | (21) | 0    | 0 | 4 | 0 | 0 | 1 | 0 | 4 | 5  | 7  |
| 17 - 25,000      | (35) | 1    | 0 | 5 | 0 | 2 | 1 | 2 | 4 | 10 | 10 |
| 25 - 40,000      | (21) | 0    | 0 | 2 | 1 | 2 | 0 | 0 | 7 | 4  | 5  |
| Over 40,000      | (7)  | 0    | 0 | 0 | 0 | 1 | 0 | 1 | 2 | 1  | 2  |

Large farms have a greater income producing capacity than small farms. However, larger farms will produce more income only if properly organized and managed. A comparison of two 1970 sub-groups from Table IV provides an illustration:

| Size Index & Return Group   |     | Capital<br>Managed | Labor & Mgt.<br>Return | % Return on<br>Investment |
|-----------------------------|-----|--------------------|------------------------|---------------------------|
| Less than 17,000 - HIGH 1/3 | (7) | \$162,162          | \$14,921               | 11.02                     |
| 25,000 to 40,000 - LOW 1/3  | (7) | 459,705            | -19,424                | -0.79                     |

The two cases here are extremes, but they point out that larger farms do not necessarily produce larger incomes.

TABLE IIIa  
AVERAGES BY SIZE OF FARM

| LINE                     |   | ALL FARMS        | BELLOW<br>17000 | 17000 TO<br>25000 | 25000 TO<br>40000 | OVER<br>40000 |
|--------------------------|---|------------------|-----------------|-------------------|-------------------|---------------|
| <b>INCOME</b>            |   |                  |                 |                   |                   |               |
| 61                       | MISCELLANEOUS                           | \$ 538. ( 36)    | 355. ( 8)       | 318. ( 14)        | 961. ( 12)        | 182. ( 3)     |
| 62                       | TAX REFUNDS                             | 200. ( 60)       | 144. ( 24)      | 232. ( 17)        | 262. ( 6)         |               |
| 63                       | INSURANCE SETTLEMENTS                   | 181. ( 12)       | 230. ( 1)       | 316. ( 7)         | 378. ( 4)         | 119. ( 1)     |
| 64                       | TRUCKING AND MILEAGE                    | 222. ( 10)       | 1. ( 1)         | 116. ( 6)         | 210. ( 3)         | 1106. ( 1)    |
| 65                       | MARKETING AND STORAGE                   | 771. ( 51)       | 157. ( 9)       | 461. ( 25)        | 1350. ( 15)       | 1630. ( 4)    |
| 66                       | UNSPECIFIED LIVESTOCK INCOME            | 0. ( 0)          | 0. ( 0)         | 0. ( 0)           | 0. ( 0)           | 0. ( 0)       |
| 67                       | BEEF CATTLE                             | 61037. ( 63)     | 18116. ( 15)    | 50129. ( 27)      | 64556. ( 17)      | 175571. ( 7)  |
| 68                       | DAIRY CATTLE                            | 6708. ( 15)      | 3330. ( 6)      | 8500. ( 4)        | 10211. ( 4)       | 5790. ( 1)    |
| 69                       | SHEEP                                   | 3672. ( 6)       | 4148. ( 3)      | 2331. ( 2)        | 4928. ( 1)        | 0. ( 0)       |
| 70                       | SWINE                                   | 22783. ( 52)     | 17207. ( 14)    | 22415. ( 25)      | 19213. ( 13)      | 73168. ( 2)   |
| 71                       | POULTRY                                 | 80. ( 3)         | 12. ( 1)        | 5. ( 1)           | 224. ( 1)         | 0. ( 0)       |
| 72                       | OTHER LIVESTOCK                         | 162. ( 2)        | 175. ( 1)       | 0. ( 0)           | 150. ( 1)         | 0. ( 0)       |
| 73                       | DRESSED BEEF                            | 364. ( 2)        | 50. ( 1)        | 0. ( 0)           | 679. ( 1)         | 0. ( 0)       |
| 74                       | DAIRY PRODUCTS                          | 31993. ( 15)     | 22323. ( 6)     | 36894. ( 4)       | 32324. ( 4)       | 69087. ( 1)   |
| 75                       | WOOL SALES AND PAYMENTS                 | 1054. ( 5)       | 1789. ( 2)      | 183. ( 2)         | 1325. ( 1)        | 0. ( 0)       |
| 76                       | DRESSED PORK                            | 32. ( 1)         | 32. ( 1)        | 0. ( 0)           | 0. ( 0)           | 0. ( 0)       |
| 77                       | EGGS                                    | 823. ( 7)        | 177. ( 3)       | 991. ( 2)         | 1624. ( 2)        | 0. ( 0)       |
| 78                       | OTHER LIVESTOCK PRODUCTS                | 8. ( 1)          | 0. ( 0)         | 6. ( 1)           | 0. ( 0)           | 0. ( 0)       |
| 79                       | LIVESTOCK SUPPLIES AND SERVICES         | 455. ( 6)        | 0. ( 0)         | 69. ( 1)          | 174. ( 4)         | 1965. ( 1)    |
| 80                       | LIVESTOCK FEED                          | 4588. ( 34)      | 8276. ( 7)      | 8960. ( 14)       | 2168. ( 12)       | 7067. ( 2)    |
| 81                       | SEED AND MIS CROP INCOME                | 2251. ( 17)      | 84. ( 2)        | 510. ( 6)         | 4869. ( 7)        | 482. ( 2)     |
| 82                       | FERTILIZER AND CHEMICALS                | 792. ( 18)       | 199. ( 1)       | 194. ( 7)         | 1253. ( 7)        | 1310. ( 3)    |
| 83                       | GOVERNMENT PAYMENTS                     | 6377. ( 71)      | 3297. ( 18)     | 5983. ( 32)       | 7938. ( 18)       | 12820. ( 6)   |
| 84                       | IRRIGATION WATER SALES                  | 160. ( 1)        | 0. ( 0)         | 0. ( 0)           | 0. ( 0)           | 160. ( 1)     |
| 85                       | FEED CROPS                              | 15757. ( 64)     | 5877. ( 13)     | 15080. ( 30)      | 22544. ( 18)      | 20648. ( 4)   |
| 86                       | CASH CROPS                              | 4528. ( 39)      | 2407. ( 10)     | 6697. ( 18)       | 5663. ( 9)        | 3722. ( 3)    |
| 87                       | GENERAL FARM SUPPLIES                   | 292. ( 23)       | 143. ( 2)       | 161. ( 2)         | 508. ( 1)         | 303. ( 4)     |
| 88                       | CUSTOM WORK AND MACH RENT INC           | 1726. ( 41)      | 188. ( 9)       | 1420. ( 23)       | 534. ( 13)        | 1869. ( 3)    |
| 89                       | MACHINERY AND EQUIPMENT SOLD            | 714. ( 15)       | 208. ( 3)       | 501. ( 7)         | 1656. ( 3)        | 734. ( 3)     |
| 90                       | REAL ESTATE RENTAL INCOME               | 1175. ( 24)      | 722. ( 4)       | 2309. ( 15)       | 426. ( 5)         | 3335. ( 1)    |
| 91                       | REAL ESTATE SOLD                        | 1273. ( 2)       | 25000. ( 1)     | 1036. ( 4)        | 30200. ( 2)       | 0. ( 0)       |
| 92                       | CASH OPERATING INCOME                   | 95107. ( 81)     | 4373. ( 21)     | 88290. ( 35)      | 107034. ( 21)     | 237440. ( 7)  |
| 93                       | CAPITAL ITEMS SOLD                      | 5012. ( 20)      | 6406. ( 4)      | 850. ( 9)         | 13074. ( 5)       | 734. ( 3)     |
| 94                       | TOTAL CASH INCOME                       | 96424. ( 81)     | 44693. ( 21)    | 88509. ( 35)      | 110147. ( 21)     | 237755. ( 7)  |
| <b>EXPENSE</b>           |   |                  |                 |                   |                   |               |
| 101                      | MISCELLANEOUS                           | \$ 477. ( 19)    | 44. ( 6)        | 680. ( 6)         | 672. ( 6)         | 660. ( 1)     |
| 102                      | WAGES AND OTHER LABOR EXPENSE           | 2984. ( 79)      | 533. ( 20)      | 2270. ( 3)        | 3365. ( 20)       | 12589. ( 7)   |
| 103                      | MISCELLANEOUS UTILITIES                 | 519. ( 16)       | 400. ( 6)       | 452. ( 3)         | 281. ( 6)         | 2845. ( 1)    |
| 104                      | FARM TELEPHONE                          | 165. ( 62)       | 114. ( 2)       | 165. ( 2)         | 160. ( 13)        | 276. ( 6)     |
| 105                      | FARM ELECTRICITY                        | 66. ( 68)        | 56. ( 5)        | 71. ( 5)          | 63. ( 16)         | 1042. ( 6)    |
| 106                      | FARM FUEL AND OIL                       | 2571. ( 81)      | 154. ( 21)      | 2558. ( 35)       | 3000. ( 21)       | 4969. ( 7)    |
| 107                      | MISCELLANEOUS BANKING EXPENSE           | 0. ( 0)          | 0. ( 0)         | 0. ( 0)           | 0. ( 0)           | 0. ( 0)       |
| 108                      | FARM INTEREST                           | 5308. ( 79)      | 1957. ( 21)     | 4042. ( 35)       | 7448. ( 19)       | 15153. ( 1)   |
| 109                      | BANKING FEES AND ACCTG EXPENSE          | 200. ( 66)       | 154. ( 15)      | 104. ( 30)        | 217. ( 18)        | 286. ( 6)     |
| 110                      | TAXES AND LICENSE FEES                  | 3345. ( 81)      | 1764. ( 21)     | 3024. ( 35)       | 3337. ( 21)       | 7945. ( 1)    |
| 111                      | FARM INSURANCE                          | 913. ( 81)       | 539. ( 21)      | 811. ( 35)        | 1226. ( 18)       | 148. ( 7)     |
| 112                      | MARKETING EXPENSE AND TRUCKING          | 1172. ( 71)      | 666. ( 19)      | 1169. ( 29)       | 863. ( 19)        | 2949. ( 7)    |
| 113                      | STORAGE AND FUTURE CONTRACTS            | 1746. ( 14)      | 64. ( 1)        | 1580. ( 91)       | 10000. ( 11)      | 38. ( 1)      |
| 114                      | SUBSCRIPTIONS DUES ETC                  | 132. ( 66)       | 65. ( 5)        | 112. ( 30)        | 141. ( 18)        | 31. ( 6)      |
| 115                      | UNSPECIFIED LIVESTOCK EXPENSE           | 0. ( 0)          | 0. ( 0)         | 0. ( 0)           | 0. ( 0)           | 0. ( 0)       |
| 116                      | BEEF CATTLE                             | 40406. ( 56)     | 12294. ( 12)    | 30597. ( 29)      | 60299. ( 15)      | 104454. ( 6)  |
| 117                      | DAIRY CATTLE                            | 2866. ( 9)       | 1129. ( 3)      | 2420. ( 11)       | 505. ( 3)         | 1605. ( 1)    |
| 118                      | SHEEP                                   | 1687. ( 3)       | 781. ( 0)       | 0. ( 0)           | 3500. ( 11)       | 0. ( 0)       |
| 119                      | SWINE                                   | 1870. ( 42)      | 1709. ( 16)     | 1403. ( 21)       | 3392. ( 7)        | 1081. ( 2)    |
| 120                      | POULTRY                                 | 100. ( 5)        | 120. ( 1)       | 67. ( 2)          | 126. ( 2)         | 0. ( 0)       |
| 121                      | OTHER LIVESTOCK                         | 146. ( 6)        | 165. ( 1)       | 130. ( 3)         | 153. ( 21)        | 0. ( 0)       |
| 122                      | LVSTK PRODUCTS SUPPLYS SERVICES         | 1379. ( 78)      | 873. ( 20)      | 1149. ( 33)       | 1271. ( 21)       | 3873. ( 7)    |
| 123                      | LIVESTOCK FEED GRAIN                    | 10848. ( 58)     | 5960. ( 20)     | 7799. ( 21)       | 11717. ( 15)      | 34759. ( 5)   |
| 124                      | LIVESTOCK FORAGE                        | 1036. ( 42)      | 1269. ( 7)      | 736. ( 19)        | 932. ( 10)        | 1884. ( 6)    |
| 125                      | LIVESTOCK SUPPLEMENTS                   | 9425. ( 66)      | 6393. ( 14)     | 10833. ( 30)      | 7217. ( 18)       | 12444. ( 7)   |
| 126                      | UNSPECIFIED CROP EXPENSE                | 24. ( 2)         | 0. ( 0)         | 4. ( 1)           | 4. ( 1)           | 0. ( 0)       |
| 127                      | SEED AND PLANTS                         | 1477. ( 80)      | 574. ( 20)      | 1289. ( 35)       | 2161. ( 21)       | 2625. ( 7)    |
| 128                      | FERTILIZERS                             | 4606. ( 80)      | 2074. ( 20)     | 4110. ( 35)       | 6325. ( 20)       | 9129. ( 6)    |
| 129                      | CROP CHEMICALS                          | 1324. ( 61)      | 496. ( 13)      | 1437. ( 22)       | 1411. ( 16)       | 2394. ( 6)    |
| 130                      | GOVERNMENT PROGRAM EXPENSE              | 25. ( 47)        | 72. ( 10)       | 36. ( 23)         | 90. ( 11)         | 22. ( 5)      |
| 131                      | IRRIGATION WATER                        | 1203. ( 3)       | 470. ( 1)       | 1209. ( 2)        | 2511. ( 11)       | 0. ( 0)       |
| 132                      | FEED CROPS PURCHASED                    | 11628. ( 17)     | 2162. ( 4)      | 14559. ( 6)       | 10802. ( 8)       | 29865. ( 1)   |
| 133                      | CASH CROPS PURCHASED                    | 6845. ( 2)       | 0. ( 0)         | 6845. ( 2)        | 0. ( 0)           | 0. ( 0)       |
| 134                      | FARM SUPPLIES                           | 1020. ( 81)      | 653. ( 21)      | 994. ( 35)        | 1073. ( 21)       | 2148. ( 7)    |
| 135                      | CUSTOM WORK AND MACHINE RENTAL          | 1201. ( 80)      | 736. ( 20)      | 1430. ( 35)       | 1231. ( 21)       | 1799. ( 7)    |
| 136                      | MACHINERY AND EQUIPMENT PURCHASE        | 6752. ( 78)      | 3053. ( 19)     | 5927. ( 33)       | 8736. ( 21)       | 14267. ( 7)   |
| 137                      | REAL ESTATE RENT                        | 2128. ( 63)      | 355. ( 14)      | 2390. ( 28)       | 1933. ( 17)       | 5055. ( 7)    |
| 138                      | REAL ESTATE PURCHASED                   | 8894. ( 44)      | 3699. ( 11)     | 7539. ( 18)       | 12347. ( 11)      | 16375. ( 5)   |
| 139                      | MISCELLANEOUS REPAIRS                   | 118. ( 46)       | 182. ( 7)       | 147. ( 21)        | 68. ( 14)         | 53. ( 6)      |
| 140                      | MACHINERY AND EQUIPMENT REPAIR          | 2645. ( 81)      | 1220. ( 21)     | 2468. ( 35)       | 3469. ( 21)       | 5572. ( 7)    |
| 141                      | BUILDING REPAIR                         | 604. ( 66)       | 319. ( 19)      | 338. ( 26)        | 549. ( 18)        | 2612. ( 6)    |
| 142                      | CAPITALIZED REPAIR EXPENSE              | 652. ( 31)       | 0. ( 0)         | 0. ( 1)           | 0. ( 0)           | 978. ( 21)    |
| 143                      | CASH OPERATING EXPENSE                  | 80792. ( 81)     | 33765. ( 21)    | 70704. ( 35)      | 95617. ( 21)      | 217088. ( 7)  |
| 144                      | CAPITAL PURCHASES                       | 11795. ( 78)     | 519. ( 19)      | 10040. ( 33)      | 15204. ( 21)      | 26244. ( 7)   |
| 145                      | TOTAL CASH EXPENSE                      | 92151. ( 81)     | 38466. ( 21)    | 80170. ( 35)      | 110821. ( 21)     | 243332. ( 7)  |
| <b>LOAN SUMMARY</b>      |   |                  |                 |                   |                   |               |
| 146                      | JANUARY 1970 LOANS AND ACCOUNTS PAYABLE | \$ 78557. ( 78)  | 29258. ( 21)    | 64975. ( 34)      | 104303. ( 19)     | 219008. ( 7)  |
| 47                       | CASH AND ACCOUNTS RECEIVABLE            | 4179. ( 61)      | 3240. ( 18)     | 4439. ( 27)       | 5997. ( 12)       | 2302. ( 6)    |
| 48                       | JANUARY 1971 LOANS AND ACCOUNTS PAYABLE | 86443. ( 79)     | 30765. ( 21)    | 67853. ( 34)      | 116899. ( 20)     | 247242. ( 7)  |
| 49                       | CASH AND ACCOUNTS RECEIVABLE            | 4459. ( 65)      | 3941. ( 16)     | 4819. ( 30)       | 5359. ( 15)       | 2463. ( 6)    |
| 56                       | JANUARY 1970 LOAN RATIO                 | 0.39 ( 78)       | 0.38 ( 21)      | 0.35 ( 34)        | 0.40 ( 19)        | 0.56 ( 7)     |
| 57                       | JANUARY 1971 LOAN RATIO                 | 0.41 ( 79)       | 0.39 ( 21)      | 0.36 ( 34)        | 0.43 ( 20)        | 0.59 ( 7)     |
| <b>FINANCIAL SUMMARY</b> |   |                  |                 |                   |                   |               |
| 265                      | GROSS CASH INCOME                       | \$ 102705. ( 81) | 48875. ( 21)    | 93829. ( 35)      | 117128. ( 21)     | 254857. ( 7)  |
| 266                      | GROSS CASH EXPENSES                     | 92151. ( 81)     | 38466. ( 21)    | 80170. ( 35)      | 110821. ( 21)     | 243332. ( 7)  |
| 267                      | NET CASH BALANCES                       | 10554. ( 81)     | 10409. ( 21)    | 13658. ( 35)      | 6306. ( 21)       | 11524. ( 7)   |
| 268                      | PLUS INVENTORY CHANGE                   | 15736. ( 81)     | 11229. ( 21)    | 17171. ( 35)      | 14127. ( 21)      | 27445. ( 7)   |
| 269                      | PLUS HOME USED PRODUCTS                 | 16150. ( 81)     | 11552. ( 21)    | 17591. ( 35)      | 16557. ( 21)      | 28033. ( 7)   |
| 270                      | LABOR, CAPITAL,MANAGMT RETURN           | 21327. ( 81)     | 13510. ( 21)    | 21633. ( 35)      | 21296. ( 21)      | 43186. ( 7)   |
| 271                      | - OPERATOR LABOR X \$400/MO             | 6394. ( 78)      | 4723. ( 21)     | 5942. ( 35)       | 7940. ( 20)       | 9840. ( 5)    |
| 272                      | CAPITAL AND MANAGPT RETURN              | 15169. ( 81)     | 8787. ( 21)     | 15691. ( 35)      | 13734. ( 21)      | 36158. ( 7)   |
| 273                      | CAPITAL MANAGED                         | 330629. ( 81)    | 147345. ( 21)   | 292303. ( 35)     | 422443. ( 21)     | 761428. ( 7)  |
| 274                      | PERCENT RETURN ON INVESTMENT            | 4.58 ( 81)       | 5.96 ( 21)      | 5.36 ( 35)        | 3.25 ( 21)        | 4.74 ( 7)     |
| 275                      | LABOR,CAPITAL,MANAGMT RETURN            | 21327. ( 81)     | 13510. ( 21)    | 21633. ( 35)      | 21296. ( 21)      | 43186. ( 7)   |
| 276                      | - CHARGE FOR CAPITAL                    | 16531. ( 81)     | 7367. ( 21)     | 14615. ( 35)      | 21122. ( 21)      | 38071. ( 7)   |
| 277                      | LABOR AND MANAGEMENT RETURN             | 4795. ( 81)      | 6143. ( 21)     | 7018. ( 35)       | 174. ( 21)        | 5115. ( 7)    |
| 278                      | - OPERATOR LABOR X \$400/MO             | 6394. ( 78)      | 4723. ( 21)     | 5942. ( 35)       | 7940. ( 20)       | 9840. ( 5)    |
| 279                      | MANAGEMENT RETURN                       | -1362. ( 81)     | 1419. ( 21)     | 1075. ( 36)       | -7367. ( 21)      | -1913. ( 7)   |

TABLE IIIIB  
AVERAGES BY SIZE OF FARM

| LINE |                                  | ALL FARMS       | BELOW 17000   | 17000 TO 25000 | 25000 TO 40000 | OVER 40000   |              |
|------|----------------------------------|-----------------|---------------|----------------|----------------|--------------|--------------|
|      | INVENTORY SUMMARY                |                 |               |                |                |              |              |
| 41   | TOTAL BEGINNING INVENTORY        | \$292032. ( 81) | 132794. ( 21) | 260146. ( 35)  | 374070. ( 21)  | 655019. ( 7) |              |
| 53   | NET BEGINNING INVENTORY          | 219531. ( 81)   | 106313. ( 21) | 200452. ( 35)  | 283127. ( 21)  | 437985. ( 7) |              |
| 42   | TOTAL CLOSING INVENTORY          | 297214. ( 81)   | 133614. ( 21) | 263659. ( 35)  | 381890. ( 21)  | 670939. ( 7) |              |
| 54   | NET ENDING INVENTORY             | 216484. ( 81)   | 105851. ( 21) | 201875. ( 35)  | 274386. ( 21)  | 425808. ( 7) |              |
| 43   | TOTAL INVENTORY CHANGE           | 5182. ( 81)     | 819. ( 21)    | 3512. ( 35)    | 7820. ( 21)    | 15920. ( 7)  |              |
| 55   | NET INVENTORY CHANGE             | -3047. ( 81)    | -262. ( 21)   | 1423. ( 35)    | -8741. ( 21)   | -12176. ( 7) |              |
| 44   | AVERAGE INVENTORY                | 294623. ( 81)   | 133204. ( 21) | 261903. ( 35)  | 377980. ( 21)  | 662979. ( 7) |              |
|      | LABOR USE (MONTHS)               |                 |               |                |                |              |              |
| 248  | UNPAID OPERATOR AND FAMILY HIRED | 15.9 ( 78)      | 11.8 ( 21)    | 14.8 ( 35)     | 19.8 ( 20)     | 24.6 ( 5)    |              |
| 249  |                                  | 7.9 ( 64)       | 2.0 ( 11)     | 5.3 ( 31)      | 8.8 ( 19)      | 28.1 ( 6)    |              |
|      | DEPRECIATION                     |                 |               |                |                |              |              |
| 250  | MACHINERY AND EQUIPMENT          | \$ 5496. ( 81)  | 2725. ( 21)   | 5197. ( 35)    | 6372. ( 21)    | 12946. ( 7)  |              |
| 251  | BUILDINGS AND IMPROVEMENTS       | 1920. ( 75)     | 887. ( 18)    | 1884. ( 34)    | 1943. ( 19)    | 4113. ( 7)   |              |
|      | NET LIVESTOCK PRODUCTION         |                 |               |                |                |              |              |
| 252  | BEEF                             | \$ 27370. ( 68) | 9565. ( 17)   | 20679. ( 29)   | 26302. ( 18)   | 96654. ( 7)  |              |
| 253  | DAIRY                            | 29522. ( 21)    | 22862. ( 7)   | 33327. ( 6)    | 25921. ( 7)    | 78451. ( 7)  |              |
| 254  | SHEEP                            | 2861. ( 8)      | 5337. ( 3)    | -60. ( 3)      | 3079. ( 2)     | 0. ( 0)      |              |
| 255  | SWINE                            | 18140. ( 54)    | 11498. ( 15)  | 19007. ( 25)   | 14285. ( 14)   | 70296. ( 7)  |              |
| 256  | POULTRY                          | 337. ( 16)      | 150. ( 6)     | 307. ( 5)      | 500. ( 5)      | 0. ( 0)      |              |
| 257  | OTHER LIVESTOCK                  | 323. ( 9)       | 65. ( 2)      | -104. ( 6)     | -76. ( 4)      | -150. ( 1)   |              |
| 258  | TOTAL NET LIVESTCK PRODUCTION    | \$ 44716. ( 78) | 25040. ( 20)  | 38653. ( 33)   | 41131. ( 21)   | 127925. ( 7) |              |
| 259  | FEED FED                         | \$ 30531. ( 81) | 15370. ( 21)  | 24356. ( 35)   | 33453. ( 21)   | 92830. ( 7)  |              |
| 260  | LIVESTCK PRODCTN LESS FEED FED   | 11684. ( 81)    | 8031. ( 21)   | 11793. ( 35)   | 7533. ( 21)    | 30295. ( 7)  |              |
| 261  | LIVESTOCK PRODCTN/\$100 FEED FD  | 155. ( 68)      | 150. ( 16)    | 156. ( 31)     | 145. ( 17)     | 164. ( 7)    |              |
|      | CROP ACREAGE SUMMARY             |                 |               |                |                |              |              |
|      | IRRIGATED CROPS                  | ACRES           |               |                |                |              |              |
| 153  | CORN                             | 172.0 ( 34)     | 136.3 ( 4)    | 124.7 ( 17)    | 197.0 ( 11)    | 275.4 ( 5)   |              |
| 155  | GRAIN SORGHUM                    | 20.1 ( 5)       | 0.0 ( 0)      | 0.0 ( 0)       | 20.1 ( 5)      | 0.0 ( 0)     |              |
| 157  | OTHER FEED GRAIN                 | 0.0 ( 0)        | 0.0 ( 0)      | 38.9 ( 1)      | 0.0 ( 0)       | 0.0 ( 0)     |              |
| 159  | WHEAT                            | 0.0 ( 0)        | 0.0 ( 0)      | 0.0 ( 0)       | 0.0 ( 0)       | 0.0 ( 0)     |              |
| 161  | CORN AND MILO SEED               | 0.0 ( 0)        | 0.0 ( 0)      | 0.0 ( 0)       | 0.0 ( 0)       | 0.0 ( 0)     |              |
| 163  | WHEAT SEED                       | 0.0 ( 0)        | 0.0 ( 0)      | 0.0 ( 0)       | 0.0 ( 0)       | 0.0 ( 0)     |              |
| 165  | SUDAN AND MISC FORAGE            | 0.0 ( 0)        | 0.0 ( 0)      | 0.0 ( 0)       | 0.0 ( 0)       | 0.0 ( 0)     |              |
| 167  | ALFALFA                          | 47.3 ( 7)       | 0.0 ( 0)      | 56.6 ( 3)      | 52.1 ( 4)      | 18.9 ( 2)    |              |
| 169  | OTHER FORAGE                     | 27.5 ( 4)       | 0.0 ( 0)      | 19.5 ( 2)      | 29.5 ( 2)      | 2.0 ( 1)     |              |
| 171  | SILAGE                           | 55.9 ( 17)      | 30.0 ( 1)     | 29.3 ( 9)      | 47.0 ( 5)      | 118.2 ( 4)   |              |
| 173  | STRAW                            | 0.0 ( 0)        | 0.0 ( 0)      | 0.0 ( 0)       | 0.0 ( 0)       | 0.0 ( 0)     |              |
| 175  | FORAGE CROP SEED                 | 0.0 ( 0)        | 0.0 ( 0)      | 0.0 ( 0)       | 0.0 ( 0)       | 0.0 ( 0)     |              |
| 177  | POPCORN                          | 14.7 ( 1)       | 0.0 ( 0)      | 14.7 ( 1)      | 0.0 ( 0)       | 0.0 ( 0)     |              |
| 179  | SOYBEANS                         | 19.7 ( 4)       | 20.0 ( 1)     | 14.0 ( 0)      | 19.0 ( 2)      | 20.9 ( 1)    |              |
| 181  | SUGAR BEETS                      | 0.0 ( 0)        | 0.0 ( 0)      | 117.0 ( 1)     | 0.0 ( 0)       | 0.0 ( 0)     |              |
| 183  | OTHER CASH CROPS                 | 75.0 ( 1)       | 0.0 ( 0)      | 87.0 ( 1)      | 75.0 ( 1)      | 0.0 ( 0)     |              |
| 185  | TOTAL IRRIG CROP ACREAGE         | 214.6 ( 35)     | 148.8 ( 4)    | 158.3 ( 18)    | 262.1 ( 11)    | 386.6 ( 5)   |              |
| 291  | TOTAL IRRIG CRCP VALUE           | \$ 31117. ( 35) | 21405. ( 4)   | 23142. ( 18)   | 35580. ( 11)   | 58142. ( 5)  |              |
|      | NON-IRRIGATED CROPS              | ACRES           |               |                |                |              |              |
| 189  | CORN                             | 145.0 ( 49)     | 93.2 ( 11)    | 147.4 ( 22)    | 188.2 ( 12)    | 145.3 ( 4)   |              |
| 191  | GRAIN SORGHUM                    | 113.2 ( 42)     | 93.4 ( 12)    | 105.5 ( 15)    | 120.7 ( 14)    | 231.7 ( 2)   |              |
| 193  | OATS                             | 30.5 ( 21)      | 13.4 ( 5)     | 31.7 ( 10)     | 42.9 ( 6)      | 0.0 ( 0)     |              |
| 195  | BARLEY                           | 20.0 ( 1)       | 0.0 ( 0)      | 0.0 ( 0)       | 20.0 ( 1)      | 0.0 ( 0)     |              |
| 197  | RYE                              | 27.5 ( 2)       | 0.0 ( 0)      | 50.0 ( 1)      | 5.0 ( 1)       | 0.0 ( 0)     |              |
| 199  | WHEAT                            | 71.6 ( 50)      | 51.1 ( 12)    | 53.9 ( 22)     | 103.7 ( 14)    | 113.0 ( 4)   |              |
| 201  | OTHER FEED GRAIN                 | 0.0 ( 0)        | 0.0 ( 0)      | 0.0 ( 0)       | 0.0 ( 0)       | 0.0 ( 0)     |              |
| 203  | CORN AND MILO SEED               | 109.0 ( 1)      | 0.0 ( 0)      | 0.0 ( 0)       | 109.0 ( 1)     | 0.0 ( 0)     |              |
| 205  | WHEAT SEED                       | 3.0 ( 1)        | 3.0 ( 1)      | 0.0 ( 0)       | 0.0 ( 0)       | 0.0 ( 0)     |              |
| 207  | SUDAN AND MISC FORAGE            | 17.6 ( 3)       | 18.0 ( 1)     | 53.9 ( 2)      | 20.0 ( 1)      | 0.0 ( 0)     |              |
| 209  | ALFALFA                          | 40.2 ( 59)      | 27.1 ( 16)    | 32.9 ( 24)     | 49.0 ( 14)     | 79.7 ( 6)    |              |
| 211  | OTHER FORAGE                     | 30.1 ( 27)      | 17.3 ( 3)     | 39.8 ( 13)     | 32.7 ( 10)     | 12.5 ( 2)    |              |
| 213  | SILAGE                           | 53.2 ( 41)      | 28.8 ( 9)     | 45.2 ( 17)     | 67.1 ( 9)      | 91.9 ( 6)    |              |
| 215  | STRAW                            | 0.0 ( 4)        | 0.0 ( 0)      | 0.0 ( 1)       | 0.0 ( 3)       | 0.0 ( 0)     |              |
| 217  | FORAGE CROP SEED                 | 17.5 ( 2)       | 0.0 ( 0)      | 17.5 ( 2)      | 0.0 ( 0)       | 0.0 ( 0)     |              |
| 219  | POPCORN                          | 0.0 ( 0)        | 0.0 ( 0)      | 0.0 ( 0)       | 0.0 ( 0)       | 0.0 ( 0)     |              |
| 221  | SOYBEANS                         | 62.6 ( 41)      | 50.3 ( 12)    | 80.0 ( 16)     | 41.2 ( 10)     | 91.0 ( 3)    |              |
| 223  | OTHER CASH CROPS                 | 0.0 ( 0)        | 0.0 ( 0)      | 0.0 ( 0)       | 0.0 ( 0)       | 0.0 ( 0)     |              |
| 225  | SUMMER FALLOW                    | 48.6 ( 11)      | 25.2 ( 2)     | 48.9 ( 4)      | 62.4 ( 5)      | 2.5 ( 1)     |              |
| 227  | DIVERTED ACRES                   | 110.0 ( 68)     | 70.4 ( 18)    | 96.5 ( 28)     | 146.8 ( 18)    | 177.0 ( 6)   |              |
| 229  | TOTAL NON-IRR CROP ACREAGE       | 399.1 ( 81)     | 262.7 ( 21)   | 375.9 ( 34)    | 514.2 ( 21)    | 555.6 ( 7)   |              |
| 292  | TOTAL NON-IRR CROP VALUE         | \$ 24641. ( 81) | 15596. ( 21)  | 24757. ( 34)   | 29614. ( 21)   | 33326. ( 7)  |              |
|      | NON-TILLABLE LAND                | ACRES           |               |                |                |              |              |
| 231  | NATIVE HAY                       | 10.7 ( 5)       | 3.2 ( 2)      | 24.0 ( 1)      | 11.5 ( 2)      | 0.0 ( 0)     |              |
| 233  | NON-TILLABLE PASTURE             | 154.6 ( 74)     | 79.5 ( 19)    | 130.7 ( 33)    | 288.5 ( 19)    | 212.6 ( 6)   |              |
| 235  | WOODLAND                         | 7.0 ( 4)        | 5.8 ( 5)      | 0.0 ( 0)       | 0.0 ( 0)       | 0.0 ( 0)     |              |
| 237  | ROADS AND WASTELANDS             | 53.5 ( 81)      | 32.6 ( 21)    | 43.4 ( 35)     | 73.7 ( 21)     | 96.5 ( 7)    |              |
| 239  | TOTAL LAND ACREAGE               | 687.6 ( 81)     | 397.4 ( 21)   | 614.1 ( 35)    | 987.5 ( 21)    | 1110.6 ( 7)  |              |
| 293  | TOTAL LAND PRODUCTION VALUE      | \$ 39375. ( 81) | 20343. ( 21)  | 37008. ( 35)   | 50157. ( 21)   | 77649. ( 7)  |              |
|      | CROP YIELD SUMMARY               |                 |               |                |                |              |              |
|      | IRRIGATED CROPS                  |                 |               |                |                |              |              |
| 154  | CORN                             | BU/ACRE         | 111.1 ( 32)   | 106.6 ( 4)     | 107.6 ( 16)    | 109.1 ( 10)  | 115.8 ( 5)   |
| 156  | GRAIN SORGHUM                    | BU/ACRE         | 94.2 ( 5)     | 0.0 ( 0)       | 0.0 ( 0)       | 94.2 ( 5)    | 0.0 ( 0)     |
| 160  | WHEAT                            | BU/ACRE         | 0.0 ( 0)      | 0.0 ( 0)       | 0.0 ( 0)       | 0.0 ( 0)     | 0.0 ( 0)     |
| 162  | CORN AND MILO SEED               | BU/ACRE         | 0.0 ( 0)      | 0.0 ( 0)       | 0.0 ( 0)       | 0.0 ( 0)     | 0.0 ( 0)     |
| 164  | WHEAT SEED                       | BU/ACRE         | 0.0 ( 0)      | 0.0 ( 0)       | 0.0 ( 0)       | 0.0 ( 0)     | 0.0 ( 0)     |
| 168  | ALFALFA                          | TONS/ACRE       | 3.7 ( 1)      | 0.0 ( 0)       | 2.2 ( 3)       | 4.2 ( 4)     | 2.4 ( 2)     |
| 172  | SILAGE                           | TONS/ACRE       | 17.6 ( 17)    | 15.0 ( 1)      | 19.1 ( 9)      | 14.7 ( 5)    | 18.1 ( 4)    |
| 180  | SOYBEANS                         | BU/ACRE         | 36.9 ( 4)     | 30.0 ( 1)      | 0.0 ( 0)       | 29.7 ( 2)    | 58.4 ( 1)    |
| 182  | SUGAR BEETS                      | TONS/ACRE       | 0.0 ( 0)      | 0.0 ( 0)       | 16.9 ( 1)      | 0.0 ( 0)     | 0.0 ( 0)     |
|      | NON-IRRIGATED CROPS              |                 |               |                |                |              |              |
| 190  | CORN                             | BU/ACRE         | 56.1 ( 49)    | 56.7 ( 11)     | 59.1 ( 22)     | 48.0 ( 12)   | 62.5 ( 4)    |
| 192  | GRAIN SORGHUM                    | BU/ACRE         | 63.6 ( 42)    | 55.8 ( 12)     | 67.7 ( 15)     | 65.4 ( 14)   | 55.8 ( 2)    |
| 194  | OATS                             | BU/ACRE         | 53.6 ( 21)    | 50.4 ( 5)      | 54.8 ( 10)     | 52.2 ( 6)    | 43.1 ( 1)    |
| 200  | WHEAT                            | BU/ACRE         | 44.8 ( 50)    | 46.2 ( 12)     | 41.4 ( 22)     | 39.1 ( 14)   | 41.0 ( 1)    |
| 204  | CORN AND MILO SEED               | BU/ACRE         | 55.1 ( 1)     | 0.0 ( 0)       | 0.0 ( 0)       | 55.1 ( 1)    | 0.0 ( 0)     |
| 206  | WHEAT SEED                       | BU/ACRE         | 4.6 ( 1)      | 0.0 ( 0)       | 0.0 ( 0)       | 0.0 ( 0)     | 0.0 ( 0)     |
| 210  | ALFALFA                          | TONS/ACRE       | 3.2 ( 59)     | 41.6 ( 1)      | 0.0 ( 0)       | 0.0 ( 0)     | 0.0 ( 0)     |
| 224  | SILAGE                           | TONS/ACRE       | 9.9 ( 41)     | 2.2 ( 16)      | 3.8 ( 24)      | 2.9 ( 14)    | 2.0 ( 6)     |
| 222  | SOYBEANS                         | BU/ACRE         | 22.5 ( 41)    | 19.4 ( 12)     | 10.4 ( 17)     | 27.2 ( 10)   | 2.2 ( 3)     |
| 232  | NATIVE HAY                       | TONS/ACRE       | 6.3 ( 5)      | 14.0 ( 2)      | 0.9 ( 1)       | 1.3 ( 2)     | 0.0 ( 0)     |
|      | COMPARATIVE FACTORS              |                 |               |                |                |              |              |
| 281  | GROSS PRODUCTION                 |                 | 82435. ( 81)  | 44763. ( 21)   | 73653. ( 35)   | 91288. ( 21) | 205574. ( 7) |
| 282  | GROSS PRODUCTION PER MAN         |                 | 46381. ( 81)  | 43309. ( 21)   | 46983. ( 35)   | 43210. ( 21) | 60836. ( 7)  |
| 283  | GROSS PRODUCTION/\$100 INVESTED  |                 | 27.98 ( 81)   | 33.60 ( 21)    | 28.04 ( 35)    | 24.15 ( 21)  | 31.00 ( 7)   |
| 284  | GROSS PRODUCTION PER CROP ACRE   |                 | 164.69 ( 81)  | 170.25 ( 21)   | 167.28 ( 35)   | 156.99 ( 21) | 253.44 ( 7)  |
| 285  | GROSS PRODUCTION PER ACRE        |                 | 139.92 ( 81)  | 138.70 ( 21)   | 141.15 ( 35)   | 113.32 ( 21) | 193.26 ( 7)  |
| 286  | MACHINERY INVESTMENT/CROP ACRE   |                 | 53.52 ( 81)   | 50.96 ( 21)    | 56.62 ( 35)    | 47.18 ( 21)  | 64.42 ( 7)   |
| 287  | MACHINE & POWER COST/CROP ACRE   |                 | 29.33 ( 81)   | 28.27 ( 21)    | 31.04 ( 35)    | 25.71 ( 21)  | 34.76 ( 7)   |
| 288  | FERTILIZER AND CHEM/ CROP ACRE   |                 | 11.08 ( 80)   | 8.28 ( 21)     | 11.90 ( 35)    | 11.20 ( 20)  | 13.68 ( 7)   |
| 289  | OTHER CROP EXPENSE / CROP ACRE   |                 | 3.10 ( 80)    | 1.96 ( 20)     | 3.09 ( 35)     | 3.90 ( 21)   | 3.30 ( 7)    |
| 290  | FARM SIZE INDEX                  |                 | 23397. ( 81)  | 11822. ( 21)   | 20946. ( 35)   | 29660. ( 21) | 49834. ( 7)  |

TABLE IV  
AVERAGES BY SIZE AND RETURN ON INVESTMENT

| LINE                            |                                 | LESS THAN 17000             |         | 17000 TO 25000 |         | 25000 TO 40000 |         |      |
|---------------------------------|---------------------------------|-----------------------------|---------|----------------|---------|----------------|---------|------|
|                                 |                                 | HIGH 1/3                    | LOW 1/3 | HIGH 1/3       | LOW 1/3 | HIGH 1/3       | LOW 1/3 |      |
| <b>INVENTORY SUMMARY</b>        |                                 |                             |         |                |         |                |         |      |
| 41                              | TOTAL BEGINNING INVENTORY       | \$ 150061.                  | ( 7)    | 125827.        | ( 7)    | 256636.        | (12)    |      |
| 53                              | NET BEGINNING INVENTORY         | 133465.                     | ( 7)    | 89320.         | ( 7)    | 210938.        | (12)    |      |
| 42                              | TOTAL CLOSING INVENTORY         | 149022.                     | ( 7)    | 129644.        | ( 7)    | 265885.        | (12)    |      |
| 54                              | NET ENDING INVENTORY            | 133844.                     | ( 7)    | 87689.         | ( 7)    | 217156.        | (12)    |      |
| 43                              | TOTAL INVENTORY CHANGE          | -1039.                      | ( 7)    | 3817.          | ( 7)    | 187148.        | (12)    |      |
| 55                              | NET INVENTORY CHANGE            | 378.                        | ( 7)    | -1631.         | ( 7)    | -8276.         | (12)    |      |
| 44                              | AVERAGE INVENTORY               | 149542.                     | ( 7)    | 127736.        | ( 7)    | 261261.        | (12)    |      |
| <b>LOAN SUMMARY</b>             |                                 |                             |         |                |         |                |         |      |
| 46                              | JANUARY 1970                    |                             |         |                |         |                |         |      |
| 47                              | LOANS AND ACCOUNTS PAYABLE      | \$ 20503.                   | ( 7)    | 39160.         | ( 7)    | 55238.         | (11)    |      |
|                                 | CASH AND ACCOUNTS RECEIVABLE    | 4558.                       | ( 6)    | 3714.          | ( 5)    | 4949.          | (11)    |      |
| 48                              | JANUARY 1970                    |                             |         |                |         |                |         |      |
| 49                              | LOANS AND ACCOUNTS PAYABLE      | 20112.                      | ( 7)    | 44666.         | ( 7)    | 69207.         | (11)    |      |
| 50                              | CASH AND ACCOUNTS RECEIVABLE    | 8636.                       | ( 4)    | 3795.          | ( 5)    | 7752.          | (10)    |      |
| 51                              | JANUARY 1970 LOAN RATIO         | 0.34.                       | ( 7)    | 0.47.          | ( 5)    | 0.32.          | (11)    |      |
| 52                              | JANUARY 1971 LOAN RATIO         | 0.32.                       | ( 7)    | 0.51.          | ( 7)    | 0.32.          | (11)    |      |
| <b>LABOR USE (MONTHS)</b>       |                                 |                             |         |                |         |                |         |      |
| 248                             | UNPAID OPERATOR AND FAMILY      | 12.8                        | ( 7)    | 10.0           | ( 7)    | 14.5           | (12)    |      |
| 249                             | Hired                           | 1.8                         | ( 6)    | 2.0            | ( 2)    | 5.3            | (11)    |      |
| <b>DEPRECIATION</b>             |                                 |                             |         |                |         |                |         |      |
| 250                             | MACHINERY AND EQUIPMENT         | \$ 2967.                    | ( 7)    | 2555.          | ( 6)    | 5352.          | (12)    |      |
| 251                             | BUILDINGS AND IMPROVEMENTS      | 723.                        | ( 6)    | 1061.          | ( 6)    | 1921.          | (12)    |      |
| <b>NET LIVESTOCK PRODUCTION</b> |                                 |                             |         |                |         |                |         |      |
| 252                             | BEEF                            | \$ 11391.                   | ( 6)    | 11790.         | ( 6)    | 16077.         | ( 7)    |      |
| 253                             | DAIRY                           | 17795.                      | ( 2)    | 269.           | ( 4)    | 40777.         | ( 4)    |      |
| 254                             | SHEEP                           | 0.                          | ( 0)    | 5637.          | ( 3)    | 181.           | ( 1)    |      |
| 255                             | SWINE                           | 8269.                       | ( 6)    | 7132.          | ( 6)    | 91.            | ( 1)    |      |
| 256                             | POULTRY                         | 163.                        | ( 4)    | 124.           | ( 2)    | 14559.         | ( 7)    |      |
| 257                             | OTHER LIVESTOCK                 | 0.                          | ( 0)    | 0.             | ( 0)    | 21453.         | (10)    |      |
| 258                             | TOTAL NET LIVESTCK PRODUCTION   | 22030.                      | ( 7)    | 18710.         | ( 7)    | 37788.         | (10)    |      |
| 259                             | FEED FED                        | \$ 11917.                   | ( 7)    | 13268.         | ( 7)    | 12750.         | (12)    |      |
| 260                             | LIVESTOCK PRODCTN LESS FEED FED | 9562.                       | ( 7)    | 2940.          | ( 7)    | 32948.         | (12)    |      |
| 261                             | LIVESTOCK PRODCTN/\$100 FEED FD | 146.                        | ( 5)    | 134.           | ( 5)    | 18487.         | (12)    |      |
|                                 |                                 |                             |         |                |         | 7291.          | (12)    |      |
|                                 |                                 |                             |         |                |         | 127.           | (12)    |      |
|                                 |                                 |                             |         |                |         | 159.           | ( 6)    |      |
|                                 |                                 |                             |         |                |         | 139.           | ( 6)    |      |
| <b>CROP YIELD SUMMARY</b>       |                                 |                             |         |                |         |                |         |      |
| <b>IRRIGATED CROPS</b>          |                                 |                             |         |                |         |                |         |      |
| 154                             | CORN                            | BU/ACRE                     | 118.3   | ( 2)           | 80.0    | ( 1)           | 128.7   | ( 4) |
| 156                             | GRAIN SORGHUM                   | BU/ACRE                     | 0.0     | ( 0)           | 0.0     | ( 0)           | 94.1    | ( 6) |
| 160                             | WHEAT                           | BU/ACRE                     | 0.0     | ( 0)           | 0.0     | ( 0)           | 94.7    | ( 2) |
| 162                             | CORN AND MILO SEED              | BU/ACRE                     | 0.0     | ( 0)           | 0.0     | ( 0)           | 0.0     | ( 0) |
| 164                             | WHEAT SEED                      | BU/ACRE                     | 0.0     | ( 0)           | 0.0     | ( 0)           | 0.0     | ( 0) |
| 168                             | ALFALFA                         | TONS/ACRE                   | 0.0     | ( 0)           | 0.0     | ( 0)           | 1.7     | ( 2) |
| 172                             | SILAGE                          | TONS/ACRE                   | 15.0    | ( 1)           | 0.0     | ( 0)           | 20.3    | ( 3) |
| 180                             | SOYBEANS                        | BU/ACRE                     | 0.0     | ( 0)           | 30.0    | ( 1)           | 0.0     | ( 0) |
| 182                             | SUGAR BEETS                     | TONS/ACRE                   | 0.0     | ( 0)           | 0.0     | ( 0)           | 29.7    | ( 2) |
|                                 |                                 |                             |         |                |         | 0.0            | ( 0)    |      |
|                                 |                                 |                             |         |                |         | 0.0            | ( 0)    |      |
| <b>NON-IRRIGATED CROPS</b>      |                                 |                             |         |                |         |                |         |      |
| 190                             | CORN                            | BU/ACRE                     | 71.1    | ( 3)           | 57.8    | ( 4)           | 77.6    | ( 9) |
| 192                             | GRAIN SORGHUM                   | BU/ACRE                     | 62.0    | ( 4)           | 50.1    | ( 4)           | 82.0    | ( 6) |
| 194                             | OATS                            | BU/ACRE                     | 41.1    | ( 2)           | 70.0    | ( 2)           | 80.0    | ( 1) |
| 200                             | WHEAT                           | BU/ACRE                     | 45.0    | ( 4)           | 46.8    | ( 4)           | 43.1    | ( 7) |
| 204                             | CORN AND MILO SEED              | BU/ACRE                     | 0.0     | ( 0)           | 0.0     | ( 0)           | 40.5    | ( 7) |
| 206                             | WHEAT SEED                      | BU/ACRE                     | 41.6    | ( 1)           | 0.0     | ( 0)           | 0.0     | ( 0) |
| 210                             | ALFALFA                         | TONS/ACRE                   | 2.5     | ( 6)           | 2.9     | ( 5)           | 5.3     | ( 7) |
| 214                             | SILAGE                          | TONS/ACRE                   | 12.0    | ( 2)           | 7.5     | ( 4)           | 12.2    | ( 5) |
| 222                             | SOYBEANS                        | BU/ACRE                     | 22.4    | ( 5)           | 15.7    | ( 4)           | 23.8    | ( 7) |
| 232                             | NATIVE HAY                      | TONS/ACRE                   | 0.0     | ( 0)           | 0.0     | ( 0)           | 20.7    | ( 3) |
|                                 |                                 |                             |         |                |         | 0.0            | ( 0)    |      |
|                                 |                                 |                             |         |                |         | 25.5           | ( 3)    |      |
|                                 |                                 |                             |         |                |         | 0.0            | ( 0)    |      |
|                                 |                                 |                             |         |                |         | 0.6            | ( 1)    |      |
| <b>FINANCIAL SUMMARY</b>        |                                 |                             |         |                |         |                |         |      |
| 265                             | GROSS CASH INCOME               | \$ 61570.                   | ( 7)    | 38637.         | ( 7)    | 87289.         | (12)    |      |
| 266                             | GROSS CASH EXPENSES             | 39560.                      | ( 7)    | 40408.         | ( 7)    | 65138.         | (12)    |      |
| 267                             | NET CASH BALANCES               | 1919.                       | ( 7)    | -1771.         | ( 7)    | 22151.         | (12)    |      |
| 268                             | PLUS INVENTORY CHANGE           | 20820.                      | ( 6)    | 2045.          | ( 7)    | 31400.         | (12)    |      |
| 269                             | PLUS HOME USED PRODUCTS         | 21344.                      | ( 7)    | 2269.          | ( 7)    | 31772.         | (12)    |      |
| 270                             | PLUS INTEREST PAID              | 23029.                      | ( 7)    | 4616.          | ( 7)    | 35034.         | (12)    |      |
| 271                             | LABOR/CAPITAL/MANAGMT RETURN    | - OPERATOR LABOR X \$400/MO | 5142.   | ( 7)           | 4000.   | ( 7)           | 5833.   | (12) |
| 272                             | CAPITAL AND MANAGMT RETURN      | 17886.                      | ( 7)    | 616.           | ( 7)    | 29200.         | (12)    |      |
| 274                             | CAPITAL MANAGED                 | 162162.                     | ( 7)    | 144833.        | ( 7)    | 284382.        | (12)    |      |
| 275                             | PERCENT RETURN ON INVESTMENT    | 11.02                       | ( 7)    | 0.42           | ( 7)    | 10.26          | (12)    |      |
| 276                             | LABOR/CAPITAL/MANAGMT RETURN    | 23029.                      | ( 7)    | 4616.          | ( 7)    | 35034.         | (12)    |      |
| 277                             | - CHARGE FOR CAPITAL            | 8108.                       | ( 7)    | 7241.          | ( 7)    | 14219.         | (12)    |      |
| 278                             | LABOR AND MANAGEMENT RETURN     | 14920.                      | ( 7)    | -2624.         | ( 7)    | 20815.         | (12)    |      |
| 279                             | -OPERATOR LABOR X \$400/MO      | 5142.                       | ( 7)    | 4000.          | ( 7)    | 5833.          | (12)    |      |
| 280                             | MANAGEMENT RETURN               | 9778.                       | ( 7)    | -6624.         | ( 7)    | 14981.         | (12)    |      |
|                                 |                                 |                             |         |                |         | -130805.       | (12)    |      |
|                                 |                                 |                             |         |                |         | 13469.         | ( 7)    |      |
|                                 |                                 |                             |         |                |         | -26624.        | ( 7)    |      |
| <b>COMPARATIVE FACTORS</b>      |                                 |                             |         |                |         |                |         |      |
| 281                             | GROSS PRODUCTION                | 51535.                      | ( 7)    | 33518.         | ( 7)    | 74868.         | (12)    |      |
| 282                             | GROSS PRODUCTION PER MAN        | 43088.                      | ( 7)    | 44084.         | ( 7)    | 47425.         | (12)    |      |
| 283                             | GROSS PRODUCTION/\$100 INVESTED | 34.46                       | ( 7)    | 26.24          | ( 7)    | 28.65          | (12)    |      |
| 284                             | GROSS PRODUCTION PER CROP ACRE  | 148.42                      | ( 7)    | 189.61         | ( 7)    | 178.39         | (12)    |      |
| 285                             | GROSS PRODUCTION PER ACRE       | 114.92                      | ( 7)    | 152.01         | ( 7)    | 144.45         | (12)    |      |
|                                 |                                 |                             |         |                |         | 146.44         | (12)    |      |
|                                 |                                 |                             |         |                |         | 165.17         | ( 7)    |      |
|                                 |                                 |                             |         |                |         | 77.96          | ( 7)    |      |
|                                 |                                 |                             |         |                |         | 115.87         | ( 7)    |      |
|                                 |                                 |                             |         |                |         | 19.17          | ( 7)    |      |
|                                 |                                 |                             |         |                |         | 30.79          | ( 7)    |      |
|                                 |                                 |                             |         |                |         | 3561.          | ( 7)    |      |
|                                 |                                 |                             |         |                |         | 41312.         | ( 7)    |      |
|                                 |                                 |                             |         |                |         | 43655.         | ( 7)    |      |
|                                 |                                 |                             |         |                |         | 8933.          | ( 6)    |      |
|                                 |                                 |                             |         |                |         | 7200.          | ( 7)    |      |
|                                 |                                 |                             |         |                |         | 833.           | ( 7)    |      |
|                                 |                                 |                             |         |                |         | -3638.         | ( 7)    |      |
|                                 |                                 |                             |         |                |         | 459706.        | ( 7)    |      |
|                                 |                                 |                             |         |                |         | 8.33.          | ( 7)    |      |
|                                 |                                 |                             |         |                |         | -0.79.         | ( 7)    |      |
|                                 |                                 |                             |         |                |         | 3561.          | ( 7)    |      |
|                                 |                                 |                             |         |                |         | 41312.         | ( 7)    |      |
|                                 |                                 |                             |         |                |         | 20185.         | ( 7)    |      |
|                                 |                                 |                             |         |                |         | 22985.         | ( 7)    |      |
|                                 |                                 |                             |         |                |         | 21127.         | ( 7)    |      |
|                                 |                                 |                             |         |                |         | -19424.        | ( 7)    |      |
|                                 |                                 |                             |         |                |         | 7200.          | ( 7)    |      |
|                                 |                                 |                             |         |                |         | 8933.          | ( 6)    |      |
|                                 |                                 |                             |         |                |         | 13469.         | ( 7)    |      |
|                                 |                                 |                             |         |                |         | -26624.        | ( 7)    |      |
|                                 |                                 |                             |         |                |         | 112062.        | ( 7)    |      |
|                                 |                                 |                             |         |                |         | 53419.         | ( 7)    |      |
|                                 |                                 |                             |         |                |         | 38873.         | ( 7)    |      |
|                                 |                                 |                             |         |                |         | 12.25.         | ( 6)    |      |
|                                 |                                 |                             |         |                |         | 12.53.         | ( 7)    |      |
|                                 |                                 |                             |         |                |         | 31398.         | ( 7)    |      |
| 286                             | MACHINERY INVESTMENT/CROP ACRE  | 38.33                       | ( 7)    | 59.94          | ( 7)    | 55.90          | (12)    |      |
| 287                             | MACHINE & POWER COST/CROP ACRE  | 23.46                       | ( 7)    | 32.12          | ( 7)    | 31.21          | (12)    |      |
|                                 |                                 |                             |         |                |         | 32.19          | (12)    |      |
|                                 |                                 |                             |         |                |         | 60.52          | ( 7)    |      |
|                                 |                                 |                             |         |                |         | 31.60          | ( 7)    |      |
|                                 |                                 |                             |         |                |         | 45.05          | ( 7)    |      |
|                                 |                                 |                             |         |                |         | 22.70          | ( 7)    |      |
|                                 |                                 |                             |         |                |         | 12.25          | ( 6)    |      |
|                                 |                                 |                             |         |                |         | 2.53           | ( 7)    |      |
| 288                             | FERTILIZER AND CHEM/ CROP ACRE  | 7.95                        | ( 7)    | 9.97           | ( 7)    | 12.12          | (12)    |      |
| 289                             | OTHER CROP EXPENSE / CROP ACRE  | 2.13                        | ( 7)    | 2.10           | ( 6)    | 3.02           | (12)    |      |
|                                 |                                 |                             |         |                |         | 3.19           | (12)    |      |
|                                 |                                 |                             |         |                |         | 11.48          | (12)    |      |
|                                 |                                 |                             |         |                |         | 11.33          | ( 7)    |      |
|                                 |                                 |                             |         |                |         | 3.74           | ( 7)    |      |
|                                 |                                 |                             |         |                |         | 12.25          | ( 6)    |      |
|                                 |                                 |                             |         |                |         | 31398.         | ( 7)    |      |
| 290                             | FARM SIZE INDEX                 | 13248.                      | ( 7)    | 10615.         | ( 7)    | 20863.         | (12)    |      |
|                                 |                                 |                             |         |                |         | 21485.         | (12)    |      |
|                                 |                                 |                             |         |                |         | 29340.         | ( 7)    |      |
|                                 |                                 |                             |         |                |         | 31398.         | ( 7)    |      |

## AVERAGES BY FARM TYPE

Farms were classified into various types based on the percentage of "gross production" produced from individual livestock enterprises. The criteria used for the type classes were:

- BEEF --If over 40% of gross production (GP) from beef raising and/or beef feeding.
- DAIRY --If over 40% of GP from dairy cattle and products.
- SWINE --If over 40% of GP from hog production.
- BEEF-SWINE--If over 40% of GP from beef and hogs, but neither beef nor hogs provided 40% individually.
- GENERAL LIVESTOCK --If over 35% of GP from livestock but the farm could not qualify for a specific livestock class.
- CROP FARMS--If less than 35% of GP from livestock. This group was sub-divided into feed grain-forage and cash crop farms, based upon which type of crops predominated. There was an insufficient number of cash-crop farms for averaging.

Averages for livestock farm groups are in Tables Va and Vb. Averages for feed grain and forage farms are in Tables VIa and VIb.

The table on page 21 shows the location, by area, of farms making up each type of livestock and crops.

When comparing the value of livestock production per \$100 feed fed between types of farm groups, one should keep in mind that this factor is only a gross measure of livestock efficiency. "Feed Fed" is a residual after sales and closing inventories have been deducted from the total feed supply available for an individual farm. Livestock production per \$100 feed fed can be inflated slightly by the purchasing and reselling of sealed feed grains, as selling at a price above the purchase price tends to reduce the feed fed item, and thus increases livestock production per \$100 feed fed.

According to the farm type categories listed above, the feed grain and forage farms which have less than 35% of their gross production from livestock were primarily engaged in growing feed crops. The 0-25%, 25-50% and over 50% irrigated groups shown in Tables VIa, VIb, VIIa, and VIIb are concentrated in NEBFARM areas 2, 4, 6 and 7, and reflect the intensive irrigated agriculture of crop farms in the Platte Valley and South Central Nebraska.

The farm type which is determined by the percent of gross production of the various productive enterprises on a farm can fluctuate from one type to another in different years. This may occur in years of high yields and/or high prices for crops and low livestock prices, or vice versa. When a diversification of livestock enterprises exists on a given farm, the shift may also occur with small change in volume but greater change in inventory, purchase and sale values between two succeeding years.

TABLE VA  
LIVESTOCK FARMS

LINE

|                   |                                     | ALL BEEF   |            |         |       |            |                   |
|-------------------|-------------------------------------|------------|------------|---------|-------|------------|-------------------|
|                   |                                     | IRRIGATED  | NON-IRRIG. | DAIRY   | SWINE | BEEF-SWINE | GENERAL LIVESTOCK |
| INCOME            |                                     |            |            |         |       |            |                   |
| 61                | MISCELLANEOUS                       | \$ 171.    | ( 6)       | 362.    | ( 6)  | 105.       | ( 3)              |
| 62                | TAX REFUNDS                         | 194.       | ( 11)      | 198.    | ( 6)  | 140.       | ( 8)              |
| 63                | INSURANCE SETTLEMENTS               | 321.       | ( 2)       | 92.     | ( 1)  | 136.       | ( 2)              |
| 64                | TRUCKING AND MILEAGE                | 131.       | ( 2)       | 0.      | ( 0)  | 84.        | ( 3)              |
| 65                | MARKETING AND STORAGE               | 940.       | ( 10)      | 4569.   | ( 3)  | 254.       | ( 10)             |
| 66                | UNSPECIFIED LIVESTOCK INCOME        | 0.         | ( 0)       | 0.      | ( 0)  | 0.         | ( 0)              |
| 67                | BEEF CATTLE                         | 164955.    | ( 13)      | 87076.  | ( 11) | 6202.      | ( 2)              |
| 68                | DAIRY CATTLE                        | 0.         | ( 0)       | 496.    | ( 1)  | 8850.      | ( 11)             |
| 69                | SHEEP                               | 0.         | ( 0)       | 0.      | ( 0)  | 0.         | ( 0)              |
| 70                | SWINE                               | 4939.      | ( 5)       | 15926.  | ( 9)  | 14636.     | ( 5)              |
| 71                | POULTRY                             | 0.         | ( 0)       | 0.      | ( 0)  | 5.         | ( 1)              |
| 72                | OTHER LIVESTOCK                     | 150.       | ( 1)       | 0.      | ( 0)  | 0.         | ( 0)              |
| 73                | DRESSED BEEF                        | 679.       | ( 1)       | 50.     | ( 1)  | 0.         | ( 0)              |
| 74                | DAIRY PRODUCTS                      | 0.         | ( 0)       | 4100.   | ( 1)  | 42412.     | ( 11)             |
| 75                | WOOL SALES AND PAYMENTS             | 0.         | ( 0)       | 0.      | ( 0)  | 0.         | ( 0)              |
| 76                | DRESSED PORK                        | 0.         | ( 0)       | 32.     | ( 1)  | 0.         | ( 0)              |
| 77                | EGGS                                | 0.         | ( 0)       | 911.    | ( 2)  | 0.         | ( 0)              |
| 78                | OTHER LIVESTOCK PRODUCTS            | 8.         | ( 1)       | 0.      | ( 0)  | 0.         | ( 0)              |
| 79                | LIVESTOCK SUPPLIES AND SERVICES     | 239.       | ( 1)       | 69.     | ( 1)  | 1165.      | ( 2)              |
| 80                | LIVESTOCK FEED                      | 5256.      | ( 7)       | 6716.   | ( 1)  | 170.       | ( 4)              |
| 81                | SEED AND MISC CROP INCOME           | 583.       | ( 6)       | 638.    | ( 1)  | 0.         | ( 0)              |
| 82                | FERTILIZER AND CHEMICALS            | 274.       | ( 4)       | 454.    | ( 1)  | 1051.      | ( 3)              |
| 83                | GOVERNMENT PAYMENTS                 | 9933.      | ( 12)      | 2756.   | ( 10) | 2670.      | ( 9)              |
| 84                | IRRIGATION WATER SALES              | 160.       | ( 1)       | 0.      | ( 0)  | 5007.      | ( 8)              |
| 85                | FEED CROPS                          | 17700.     | ( 11)      | 3655.   | ( 6)  | 9944.      | ( 6)              |
| 86                | CASH CROPS                          | 2694.      | ( 2)       | 2236.   | ( 5)  | 2592.      | ( 8)              |
| 87                | GENERAL FARM SUPPLIES               | 372.       | ( 6)       | 71.     | ( 2)  | 50.        | ( 3)              |
| 88                | CUSTOM WORK AND MACH RENT INC       | 524.       | ( 5)       | 1073.   | ( 6)  | 708.       | ( 8)              |
| 89                | MACHINERY AND EQUIPMENT SOLD        | 529.       | ( 4)       | 350.    | ( 1)  | 50.        | ( 1)              |
| 90                | REAL ESTATE RENTAL INCOME           | 9000.      | ( 1)       | 513.    | ( 5)  | 1053.      | ( 4)              |
| 91                | REAL ESTATE SOLD                    | 1331.      | ( 3)       | 12575.  | ( 2)  | 0.         | ( 0)              |
| 92                | CASH OPERATING INCOME               | 197213.    | ( 13)      | 109323. | ( 11) | 70420.     | ( 11)             |
| 93                | CAPITAL ITEMS SOLD                  | 1222.      | ( 5)       | 8500.   | ( 3)  | 36.        | ( 1)              |
| 94                | TOTAL CASH INCOME                   | 197683.    | ( 13)      | 111641. | ( 11) | 70424.     | ( 11)             |
| EXPENSE           |                                     |            |            |         |       |            |                   |
| 101               | MISCELLANEOUS                       | \$ 1128.   | ( 3)       | 120.    | ( 2)  | 1750.      | ( 2)              |
| 102               | WAGES AND OTHER LABOR EXPENSE       | 6118.      | ( 13)      | 1876.   | ( 11) | 3046.      | ( 10)             |
| 103               | MISCELLANEOUS UTILITIES             | 2845.      | ( 2)       | 544.    | ( 2)  | 728.       | ( 2)              |
| 104               | FARM TELEPHONE                      | 193.       | ( 12)      | 139.    | ( 8)  | 164.       | ( 10)             |
| 105               | FARM ELECTRICITY                    | 103.       | ( 12)      | 370.    | ( 11) | 769.       | ( 11)             |
| 106               | FARM FUEL AND OIL                   | 3908.      | ( 13)      | 1981.   | ( 11) | 210.       | ( 11)             |
| 107               | MISCELLANEOUS BANKING EXPENSE       | 0.         | ( 0)       | 0.      | ( 0)  | 2476.      | ( 11)             |
| 108               | FARM INTEREST                       | 13560.     | ( 13)      | 4943.   | ( 9)  | 3185.      | ( 11)             |
| 109               | BANKING FEES AND ACCTG EXPENSE      | 218.       | ( 12)      | 154.    | ( 9)  | 4044.      | ( 11)             |
| 110               | TAXES AND LICENSE FEES              | 581.       | ( 13)      | 31.     | ( 11) | 267.       | ( 10)             |
| 111               | FARM INSURANCE                      | 1368.      | ( 13)      | 689.    | ( 11) | 2581.      | ( 11)             |
| 112               | MARKETING EXPENSE                   | 2252.      | ( 13)      | 668.    | ( 11) | 886.       | ( 11)             |
| 113               | STORAGE AND FUTURE CONTRACTS        | 3205.      | ( 4)       | 5001.   | ( 2)  | 2600.      | ( 2)              |
| 114               | SUBSCRIPTIONS DUES ETC              | 138.       | ( 10)      | 139.    | ( 9)  | 100.       | ( 2)              |
| 115               | UNSPECIFIED LIVESTOCK EXPENSE       | 0.         | ( 0)       | 0.      | ( 0)  | 30.        | ( 2)              |
| 116               | BEEF CATTLE                         | 103820.    | ( 12)      | 4926.   | ( 1)  | 127.       | ( 11)             |
| 117               | DAIRY CATTLE                        | 0.         | ( 0)       | 0.      | ( 0)  | 178.       | ( 10)             |
| 118               | SHEEP                               | 0.         | ( 0)       | 0.      | ( 0)  | 97.        | ( 5)              |
| 119               | SWINE                               | 1538.      | ( 4)       | 1547.   | ( 8)  | 1281.      | ( 1)              |
| 120               | POULTRY                             | 0.         | ( 0)       | 35.     | ( 1)  | 3576.      | ( 3)              |
| 121               | OTHER LIVESTOCK                     | 147.       | ( 1)       | 150.    | ( 1)  | 1281.      | ( 1)              |
| 122               | LIVESTOCK PRODUCTS SUPPLYS SERVICES | 1545.      | ( 13)      | 1302.   | ( 11) | 270.       | ( 1)              |
| 123               | LIVESTOCK FEED GRAIN                | 25430.     | ( 9)       | 17145.  | ( 9)  | 2857.      | ( 11)             |
| 124               | LIVESTOCK FORAGE                    | 1298.      | ( 12)      | 748.    | ( 4)  | 8900.      | ( 11)             |
| 125               | LIVESTOCK SUPPLEMENTS               | 8865.      | ( 12)      | 8312.   | ( 9)  | 2251.      | ( 9)              |
| 126               | UNSPECIFIED CROP EXPENSE            | 0.         | ( 0)       | 0.      | ( 0)  | 8734.      | ( 10)             |
| 127               | SEED AND PLANTS                     | 2149.      | ( 13)      | 1159.   | ( 11) | 0.         | ( 0)              |
| 128               | FERTILIZERS                         | 6296.      | ( 13)      | 3978.   | ( 11) | 1031.      | ( 11)             |
| 129               | CROP CHEMICALS                      | 1968.      | ( 11)      | 768.    | ( 8)  | 3746.      | ( 11)             |
| 130               | GOVERNMENT PROGRAM EXPENSE          | 14.        | ( 0)       | 112.    | ( 5)  | 918.       | ( 9)              |
| 131               | IRRIGATION WATER                    | 0.         | ( 0)       | 112.    | ( 5)  | 619.       | ( 9)              |
| 132               | FEED CROPS PURCHASED                | 16870.     | ( 3)       | 687.    | ( 1)  | 19.        | ( 7)              |
| 133               | CASH CROPS PURCHASED                | 0.         | ( 0)       | 0.      | ( 0)  | 30.        | ( 5)              |
| 134               | FARM SUPPLIES                       | 1122.      | ( 13)      | 500.    | ( 11) | 7205.      | ( 3)              |
| 135               | CUSTOM WORK AND MACHINE RENTAL      | 1294.      | ( 13)      | 1325.   | ( 11) | 1293.      | ( 11)             |
| 136               | MACHINERY AND EQUIPMENT PURCHASE    | 10152.     | ( 13)      | 3960.   | ( 11) | 705.       | ( 9)              |
| 137               | REAL ESTATE RENT                    | 3869.      | ( 13)      | 1281.   | ( 9)  | 1516.      | ( 8)              |
| 138               | REAL ESTATE PURCHASED               | 8601.      | ( 9)       | 11170.  | ( 7)  | 9009.      | ( 7)              |
| 139               | MISCELLANEOUS REPAIRS               | 32.        | ( 9)       | 123.    | ( 7)  | 95.        | ( 8)              |
| 140               | MACHINERY AND EQUIPMENT REPAIR      | 3785.      | ( 13)      | 2123.   | ( 11) | 2705.      | ( 11)             |
| 141               | BUILDING REPAIR                     | 676.       | ( 12)      | 962.    | ( 9)  | 336.       | ( 9)              |
| 142               | CAPITALIZED REPAIR EXPENSE          | 508.       | ( 12)      | 0.      | ( 0)  | 940.       | ( 9)              |
| 143               | CASH OPERATING EXPENSE              | 186055.    | ( 13)      | 99814.  | ( 11) | 50459.     | ( 11)             |
| 144               | CAPITAL PURCHASES                   | 16185.     | ( 13)      | 9037.   | ( 11) | 12871.     | ( 11)             |
| 145               | TOTAL CASH EXPENSE                  | 202241.    | ( 13)      | 108852. | ( 11) | 63331.     | ( 11)             |
| LOAN SUMMARY      |                                     |            |            |         |       |            |                   |
|                   | JANUARY 1970                        |            |            |         |       |            |                   |
| 46                | LOANS AND ACCOUNTS PAYABLE          | \$ 189223. | ( 13)      | 67344.  | ( 11) | 47959.     | ( 11)             |
| 47                | CASH AND ACCOUNTS RECEIVABLE        | 4056.      | ( 11)      | 1981.   | ( 7)  | 3017.      | ( 8)              |
|                   | JANUARY 1971                        |            |            |         |       |            |                   |
| 48                | LOANS AND ACCOUNTS PAYABLE          | 208157.    | ( 13)      | 85283.  | ( 11) | 51431.     | ( 11)             |
| 49                | CASH AND ACCOUNTS RECEIVABLE        | 30200.     | ( 12)      | 5073.   | ( 5)  | 4020.      | ( 10)             |
| 50                | JANUARY 1970 LOAN RATIO             | 0.56       | ( 13)      | 0.46    | ( 11) | 0.32       | ( 11)             |
| 51                | JANUARY 1971 LOAN RATIO             | 0.60       | ( 13)      | 0.54    | ( 11) | 0.31       | ( 11)             |
| FINANCIAL SUMMARY |                                     |            |            |         |       |            |                   |
| 265               | GROSS CASH INCOME                   | \$ 207361. | ( 13)      | 117134. | ( 11) | 76191.     | ( 11)             |
| 266               | GROSS CASH EXPENSES                 | 202241.    | ( 13)      | 108852. | ( 11) | 63331.     | ( 11)             |
| 267               | NET CASH BALANCES                   | 5120.      | ( 13)      | 8282.   | ( 11) | 12859.     | ( 11)             |
| 268               | PLUS INVENTORY CHANGE               | 12207.     | ( 13)      | 10545.  | ( 11) | 23446.     | ( 11)             |
| 269               | PLUS HOME USED PRODUCTS             | 12659.     | ( 13)      | 11007.  | ( 6)  | 24126.     | ( 11)             |
| 270               | PLUS INTEREST PAID                  | 26220.     | ( 13)      | 15951.  | ( 11) | 27311.     | ( 11)             |
| 271               | LABOR,CAPITAL,MANAGMT RETURN        | 26220.     | ( 13)      | 15951.  | ( 11) | 17028.     | ( 11)             |
| 272               | - OPERATOR LABOR X \$400/MO         | 6836.      | ( 11)      | 6218.   | ( 10) | 9160.      | ( 10)             |
| 273               | CAPITAL AND MANAGMT RETURN          | 20435.     | ( 13)      | 9733.   | ( 11) | 18984.     | ( 11)             |
| 274               | CAPITAL MANAGED                     | 542116.    | ( 13)      | 332468. | ( 11) | 247729.    | ( 11)             |
| 275               | PERCENT RETURN ON INVESTMENT        | 3.76       | ( 13)      | 2.92    | ( 11) | 7.66       | ( 11)             |
| 276               | LABOR,CAPITAL,MANAGMT RETURN        | 26220.     | ( 13)      | 15951.  | ( 11) | 27311.     | ( 11)             |
| 277               | - CHARGE FOR CAPITAL                | 27105.     | ( 13)      | 16623.  | ( 11) | 12386.     | ( 11)             |
| 278               | LABOR AND MANAGEMENT RETURN         | -885.      | ( 13)      | -671.   | ( 11) | 14925.     | ( 11)             |
| 279               | -OPERATOR LABOR X \$400/MO          | 6836.      | ( 11)      | 6218.   | ( 10) | 9160.      | ( 10)             |
| 280               | MANAGEMENT RETURN                   | -6669.     | ( 13)      | -6889.  | ( 11) | 6597.      | ( 11)             |
|                   |                                     |            |            |         |       | -2557.     | ( 11)             |
|                   |                                     |            |            |         |       | -4056.     | ( 8)              |
|                   |                                     |            |            |         |       | -6056.     | ( 8)              |
|                   |                                     |            |            |         |       | 296.       | ( 5)              |

TABLE Vb  
LIVESTOCK FARMS

LINE

|     |  | ALL BEEF       |              |              |              |              |             | GENERAL LIVESTOCK |
|-----|--|----------------|--------------|--------------|--------------|--------------|-------------|-------------------|
|     |  | IRRIGATED      | NON-IRRIG.   | DAIRY        | SWINE        | BEEF-SWINE   | LIVESTOCK   |                   |
| 41  | INVENTORY SUMMARY                                  |                |              |              |              |              |             |                   |
| 42  | TOTAL BEGINNING INVENTORY                          | \$ 456765.     | (13)         | 288353. (11) | 218521. (11) | 229428. (11) | 248418. (8) | 286497. (5)       |
| 43  | NET BEGINNING INVENTORY                            | 270974. (13)   | 222269. (11) | 172756. (11) | 174289. (11) | 209112. (8)  | 234342. (5) |                   |
| 44  | TOTAL CLOSING INVENTORY                            | 463851. (13)   | 290616. (11) | 229108. (11) | 236679. (11) | 246237. (8)  | 295023. (5) |                   |
| 45  | NET ENDING INVENTORY                               | 258648. (13)   | 207639. (11) | 181331. (11) | 174080. (11) | 206957. (8)  | 241335. (5) |                   |
| 46  | TOTAL INVENTORY CHANGE                             | 7086. (13)     | 2263. (11)   | 10587. (11)  | 7251. (11)   | -2180. (8)   | 8526. (5)   |                   |
| 47  | NET INVENTORY CHANGE                               | -12325. (13)   | -14629. (11) | 8575. (11)   | -209. (11)   | -2155. (8)   | 6993. (5)   |                   |
| 48  | AVERAGE INVENTORY                                  | 460308. (13)   | 289485. (11) | 223815. (11) | 233054. (11) | 247328. (8)  | 290760. (5) |                   |
| 248 | LABOR USE (MONTHS)                                 |                |              |              |              |              |             |                   |
| 249 | UNPAID OPERATOR AND FAMILY HIRED                   | 17.0 (11)      | 15.5 (11)    | 22.9 (10)    | 15.7 (11)    | 12.6 (8)     | 19.0 (5)    |                   |
| 250 | DEPRECIATION                                       |                |              |              |              |              |             |                   |
| 251 | MACHINERY AND EQUIPMENT BUILDINGS AND IMPROVEMENTS | \$ 9033. (13)  | 3625. (11)   | 5650. (11)   | 5881. (11)   | 3107. (8)    | 6641. (5)   |                   |
| 252 | NET LIVESTOCK PRODUCTION                           |                |              |              |              |              |             |                   |
| 253 | BEEF   | \$ 79573. (13) | 40364. (11)  | 1640. (6)    | 10829. (9)   | 10871. (8)   | 14778. (5)  |                   |
| 254 | DAIRY  | 135. (1)       | 2196. (2)    | 54859. (11)  | 1527. (3)    | 269. (1)     | -480. (1)   |                   |
| 255 | SHEEP  | 0. (0)         | 0. (0)       | 0. (0)       | 580. (1)     | 0. (0)       | 0. (0)      |                   |
| 256 | SWINE  | 3365. (3)      | 12461. (9)   | 9932. (5)    | 49144. (11)  | 1702. (8)    | 13007. (5)  |                   |
| 257 | POULTRY  | 0. (0)         | 585. (2)     | 42. (4)      | 1285. (1)    | 655. (3)     | 0. (0)      |                   |
| 258 | OTHER LIVESTOCK                                    | -7. (0)        | -105. (1)    | -138. (3)    | -279. (2)    | 203. (8)     | 200. (5)    |                   |
| 259 | TOTAL NET LIVESTCK PRODUCTION                      | 80852. (3)     | 51025. (11)  | 60246. (11)  | 58540. (11)  | 20825. (8)   | 27730. (5)  |                   |
| 260 | FEED FED LIVESTCK PRODCTN LESS FEED FED            | \$ 69005. (13) | 36282. (11)  | 29458. (11)  | 36608. (11)  | 21925. (8)   | 22854. (5)  |                   |
| 261 | LIVESTOCK PRODCTN/\$100 FEED FD                    | 11763. (13)    | 9062. (11)   | 30788. (11)  | 21931. (11)  | 6195. (8)    | 5146. (5)   |                   |
| 262 | LIVESTOCK PRODCTN/\$100 FEED FD                    | 134. (13)      | 130. (9)     | 204. (11)    | 162. (11)    | 142. (8)     | 143. (5)    |                   |
| 263 | CROP ACREAGE SUMMARY                               |                |              |              |              |              |             |                   |
| 264 | IRRIGATED CROPS                                    | ACRES          |              |              |              |              |             |                   |
| 153 | CORN   | 178.8 (13)     | 0.0 (0)      | 145.0 (2)    | 178.0 (4)    | 74.9 (4)     | 190.0 (5)   |                   |
| 154 | GRAIN SORGHUM                                      | 8.0 (2)        | 0.0 (0)      | 0.0 (0)      | 0.0 (0)      | 0.0 (0)      | 29.0 (1)    |                   |
| 155 | OTHER FEED GRAIN                                   | 0.0 (0)        | 0.0 (0)      | 0.0 (0)      | 0.0 (0)      | 0.0 (0)      | 0.0 (0)     |                   |
| 156 | WHEAT  | 0.0 (0)        | 0.0 (0)      | 0.0 (0)      | 0.0 (0)      | 0.0 (0)      | 0.0 (0)     |                   |
| 157 | CORN AND MILO SEED                                 | 0.0 (0)        | 0.0 (0)      | 0.0 (0)      | 0.0 (0)      | 0.0 (0)      | 0.0 (0)     |                   |
| 158 | WHEAT SEED   | 0.0 (0)        | 0.0 (0)      | 0.0 (0)      | 0.0 (0)      | 0.0 (0)      | 0.0 (0)     |                   |
| 159 | SUDAN AND MISC FORAGE                              | 0.0 (0)        | 0.0 (0)      | 0.0 (0)      | 0.0 (0)      | 0.0 (0)      | 0.0 (0)     |                   |
| 160 | ALFALFA  | 28.4 (3)       | 0.0 (0)      | 100.0 (1)    | 28.0 (1)     | 0.0 (0)      | 31.0 (2)    |                   |
| 161 | OTHER FORAGE                                       | 0.0 (0)        | 0.0 (0)      | 0.0 (0)      | 0.0 (0)      | 0.0 (0)      | 24.0 (1)    |                   |
| 162 | SILAGE   | 73.8 (11)      | 0.0 (0)      | 14.0 (1)     | 25.5 (2)     | 0.0 (1)      | 25.5 (2)    |                   |
| 163 | STRAW  | 0.0 (0)        | 0.0 (0)      | 0.0 (0)      | 0.0 (0)      | 0.0 (0)      | 0.0 (0)     |                   |
| 164 | FORAGE CROP SEED                                   | 0.0 (0)        | 0.0 (0)      | 0.0 (0)      | 0.0 (0)      | 0.0 (0)      | 0.0 (0)     |                   |
| 165 | POPCORN  | 0.0 (0)        | 0.0 (0)      | 0.0 (0)      | 0.0 (0)      | 0.0 (0)      | 0.0 (0)     |                   |
| 166 | SOYBEANS   | 20.9 (1)       | 0.0 (0)      | 0.0 (0)      | 0.0 (0)      | 20.0 (1)     | 0.0 (0)     |                   |
| 167 | SUGAR BEETS  | 0.0 (0)        | 0.0 (0)      | 0.0 (0)      | 0.0 (0)      | 0.0 (0)      | 0.0 (0)     |                   |
| 168 | OTHER CASH CROPS                                   | 0.0 (0)        | 0.0 (0)      | 0.0 (0)      | 0.0 (0)      | 0.0 (0)      | 0.0 (0)     |                   |
| 169 | TOTAL IRRIG CROP ACREAGE                           | 250.7 (13)     | 0.0 (0)      | 202.0 (2)    | 204.0 (4)    | 81.6 (4)     | 223.2 (5)   |                   |
| 291 | TOTAL IRRIG CROP VALUE                             | \$ 39042. (13) | 0.0 (0)      | 31975. (2)   | 23142. (4)   | 9172. (4)    | 29491. (5)  |                   |
| 189 | NON-IRRIGATED CROPS                                | ACRES          |              |              |              |              |             |                   |
| 190 | CORN   | 68.0 (7)       | 181.8 (10)   | 119.9 (8)    | 75.3 (3)     | 82.7 (7)     | 160.0 (2)   |                   |
| 191 | GRAIN SORGHUM                                      | 113.1 (8)      | 102.0 (3)    | 114.5 (2)    | 200.0 (6)    | 125.0 (6)    | 55.8 (2)    |                   |
| 192 | OATS   | 46.0 (1)       | 35.0 (7)     | 22.5 (2)     | 26.6 (3)     | 24.4 (4)     | 21.0 (1)    |                   |
| 193 | BARLEY   | 0.0 (0)        | 20.0 (1)     | 0.0 (0)      | 0.0 (0)      | 0.0 (0)      | 0.0 (0)     |                   |
| 194 | RYE  | 50.0 (1)       | 0.0 (0)      | 0.0 (0)      | 0.0 (0)      | 0.0 (0)      | 0.0 (0)     |                   |
| 195 | WHEAT  | 104.6 (8)      | 67.5 (2)     | 47.5 (5)     | 46.9 (8)     | 68.8 (6)     | 63.7 (4)    |                   |
| 196 | OTHER FEED GRAIN                                   | 0.0 (0)        | 0.0 (0)      | 0.0 (0)      | 0.0 (0)      | 0.0 (0)      | 0.0 (0)     |                   |
| 197 | CORN AND MILO SEED                                 | 0.0 (0)        | 0.0 (0)      | 0.0 (0)      | 0.0 (0)      | 0.0 (0)      | 0.0 (0)     |                   |
| 198 | WHEAT SEED   | 0.0 (0)        | 0.0 (0)      | 0.0 (0)      | 0.0 (0)      | 0.0 (0)      | 0.0 (0)     |                   |
| 199 | SUDAN AND MISC FORAGE                              | 0.0 (0)        | 0.0 (0)      | 0.0 (0)      | 0.0 (0)      | 0.0 (0)      | 0.0 (0)     |                   |
| 200 | ALFALFA  | 67.2 (8)       | 49.6 (10)    | 58.5 (9)     | 34.7 (7)     | 24.5 (7)     | 13.1 (3)    |                   |
| 201 | OTHER FORAGE                                       | 21.0 (4)       | 18.0 (3)     | 28.5 (4)     | 32.0 (4)     | 83.0 (2)     | 91.5 (2)    |                   |
| 202 | SILAGE   | 60.0 (9)       | 64.7 (9)     | 45.5 (9)     | 42.2 (5)     | 28.0 (2)     | 0.0 (0)     |                   |
| 203 | STRAW  | 0.0 (0)        | 0.0 (1)      | 0.0 (0)      | 0.0 (0)      | 0.0 (1)      | 0.0 (0)     |                   |
| 204 | FORAGE CROP SEED                                   | 0.0 (0)        | 17.5 (2)     | 0.0 (0)      | 0.0 (0)      | 0.0 (0)      | 0.0 (0)     |                   |
| 205 | POPCORN  | 0.0 (0)        | 0.0 (0)      | 0.0 (0)      | 0.0 (0)      | 0.0 (0)      | 0.0 (0)     |                   |
| 206 | SOYBEANS   | 38.8 (3)       | 55.6 (7)     | 51.2 (7)     | 93.9 (4)     | 67.9 (5)     | 95.5 (1)    |                   |
| 207 | OTHER CASH CROPS                                   | 0.0 (0)        | 0.0 (0)      | 0.0 (0)      | 0.0 (0)      | 0.0 (0)      | 0.0 (0)     |                   |
| 208 | SUMMER FALLOW                                      | 45.5 (3)       | 0.0 (0)      | 0.0 (1)      | 30.0 (1)     | 46.7 (2)     | 58.7 (2)    |                   |
| 209 | DIVERTED ACRES                                     | 144.0 (11)     | 68.7 (9)     | 73.3 (9)     | 86.8 (7)     | 123.5 (8)    | 110.1 (4)   |                   |
| 292 | TOTAL NON-IRR CROP ACREAGE                         | 408.7 (13)     | 428.7 (11)   | 323.7 (11)   | 316.1 (11)   | 461.0 (8)    | 335.2 (5)   |                   |
| 293 | TOTAL NON-IRR CROP VALUE                           | \$ 24600. (13) | 23339. (11)  | 22014. (11)  | 16698. (11)  | 22772. (8)   | 14409. (5)  |                   |
| 231 | NON-TILLABLE LAND                                  | ACRES          |              |              |              |              |             |                   |
| 232 | NATIVE HAY   | 0.0 (0)        | 7.0 (1)      | 4.0 (1)      | 0.0 (0)      | 14.1 (3)     | 0.0 (0)     |                   |
| 233 | NON TILLABLE PASTURE                               | 225.0 (11)     | 181.7 (11)   | 76.4 (11)    | 95.3 (10)    | 133.5 (1)    | 314.5 (5)   |                   |
| 234 | WOODLAND   | 0.0 (0)        | 0.0 (0)      | 0.0 (0)      | 0.0 (0)      | 8.0 (1)      | 1.0 (1)     |                   |
| 235 | ROADS AND WASTELANDS                               | 88.0 (13)      | 51.5 (11)    | 36.5 (11)    | 44.3 (11)    | 45.0 (8)     | 55.7 (5)    |                   |
| 236 | TOTAL LAND ACREAGE                                 | 937.9 (13)     | 662.6 (11)   | 473.8 (11)   | 521.3 (11)   | 686.7 (8)    | 928.9 (5)   |                   |
| 293 | TOTAL LAND PRODUCTION VALUE                        | \$ 64457. (13) | 25824. (11)  | 28709. (11)  | 25872. (11)  | 29306. (8)   | 45917. (5)  |                   |
| 154 | CROP YIELD SUMMARY                                 |                |              |              |              |              |             |                   |
| 155 | IRRIGATED CROPS                                    |                |              |              |              |              |             |                   |
| 156 | CORN   | BU/ACRE        | 113.9 (13)   | 0.0 (0)      | 133.2 (2)    | 103.2 (3)    | 100.0 (3)   | 96.4 (5)          |
| 157 | GRAIN SORGHUM                                      | BU/ACRE        | 91.8 (2)     | 0.0 (0)      | 0.0 (0)      | 0.0 (0)      | 0.0 (0)     | 100.0 (1)         |
| 158 | WHEAT  | BU/ACRE        | 0.0 (0)      | 0.0 (0)      | 0.0 (0)      | 0.0 (0)      | 0.0 (0)     | 0.0 (0)           |
| 159 | CORN AND MILO SEED                                 | BU/ACRE        | 0.0 (0)      | 0.0 (0)      | 0.0 (0)      | 0.0 (0)      | 0.0 (0)     | 0.0 (0)           |
| 160 | WHEAT SEED   | BU/ACRE        | 0.0 (0)      | 0.0 (0)      | 0.0 (0)      | 0.0 (0)      | 0.0 (0)     | 0.0 (0)           |
| 161 | ALFALFA  | TONS/ACRE      | 4.4 (3)      | 0.0 (0)      | 6.6 (1)      | 3.0 (1)      | 0.0 (0)     | 3.0 (2)           |
| 162 | SILAGE   | TONS/ACRE      | 17.5 (11)    | 0.0 (0)      | 22.0 (1)     | 18.0 (1)     | 20.0 (1)    | 16.5 (2)          |
| 163 | SOYBEANS   | TONS/ACRE      | 55.4 (1)     | 0.0 (0)      | 0.0 (0)      | 0.0 (0)      | 30.0 (1)    | 0.0 (0)           |
| 164 | SUGAR BEETS  | TONS/ACRE      | 0.0 (0)      | 0.0 (0)      | 0.0 (0)      | 0.0 (0)      | 0.0 (0)     | 0.0 (0)           |
| 165 | NON-IRRIGATED CROPS                                |                |              |              |              |              |             |                   |
| 166 | CORN   | BU/ACRE        | 61.2 (7)     | 49.1 (10)    | 56.9 (8)     | 53.2 (3)     | 49.9 (7)    | 36.5 (2)          |
| 167 | GRAIN SORGHUM                                      | BU/ACRE        | 54.7 (8)     | 40.5 (3)     | 56.7 (2)     | 63.1 (6)     | 65.4 (6)    | 67.5 (2)          |
| 168 | OATS   | BU/ACRE        | 70.1 (1)     | 44.9 (7)     | 51.1 (2)     | 50.6 (3)     | 67.6 (4)    | 55.0 (1)          |
| 169 | WHEAT  | BU/ACRE        | 45.3 (8)     | 41.9 (2)     | 34.6 (5)     | 39.2 (8)     | 45.0 (6)    | 48.8 (4)          |
| 170 | CORN AND MILO SEED                                 | BU/ACRE        | 0.0 (0)      | 0.0 (0)      | 0.0 (0)      | 0.0 (0)      | 0.0 (0)     | 0.0 (0)           |
| 171 | WHEAT SEED   | BU/ACRE        | 0.0 (0)      | 0.0 (0)      | 0.0 (0)      | 0.0 (0)      | 0.0 (0)     | 0.0 (0)           |
| 172 | ALFALFA  | TONS/ACRE      | 2.9 (8)      | 2.4 (10)     | 3.8 (9)      | 2.2 (7)      | 2.8 (7)     | 3.5 (3)           |
| 173 | SILAGE   | TONS/ACRE      | 8.7 (9)      | 8.2 (9)      | 13.0 (9)     | 8.0 (5)      | 10.0 (1)    | 0.0 (0)           |
| 174 | SOYBEANS   | TONS/ACRE      | 18.4 (3)     | 17.2 (7)     | 28.2 (7)     | 20.7 (4)     | 23.6 (5)    | 18.7 (1)          |
| 175 | NATIVE HAY   | TONS/ACRE      | 0.0 (0)      | 2.0 (1)      | 2.0 (1)      | 0.0 (0)      | 9.1 (3)     | 0.0 (0)           |
| 281 | COMPARATIVE FACTORS                                |                |              |              |              |              |             |                   |
| 282 | GROSS PRODUCTION                                   | 145316. (13)   | 76876. (11)  | 88956. (11)  | 84412. (11)  | 57432. (8)   | 73647. (5)  |                   |
| 283 | GROSS PRODUCTION PER MAN                           | 69196. (13)    | 46745. (11)  | 41169. (11)  | 48443. (11)  | 43342. (8)   | 43318. (5)  |                   |
| 284 | GROSS PRODUCTION /\$100 INVESTED                   | 31.56 (13)     | 26.55 (11)   | 39.74 (11)   | 36.22 (11)   | 23.22 (8)    | 25.32 (5)   |                   |
| 285 | GROSS PRODUCTION PER CROP ACRE                     | 229.50 (13)    | 201.83 (11)  | 281.07 (11)  | 245.17 (11)  | 122.61 (8)   | 131.71 (5)  |                   |
| 286 | GROSS PRODUCTION PER ACRE                          | 187.97 (13)    | 136.76 (11)  | 207.04 (11)  | 168.10 (11)  | 95.33 (8)    | 83.63 (5)   |                   |
| 287 | MACHINERY INVESTMENT/CROP ACRE                     | 60.16 (13)     | 49.66 (11)   | 77.40 (11)   | 70.06 (11)   | 33.33 (8)    | 43.99 (5)   |                   |
| 288 | MACHINE & POWER COST/CROP ACRE                     | 32.60 (13)     | 26.73 (11)   | 39.87 (11)   | 39.61 (11)   | 18.86 (8)    | 26.20 (5)   |                   |
| 289 | FERTILIZER AND CHEM/ CROP ACRE                     | 12.64 (13)     | 11.85 (11)   | 10.38 (11)   | 11.20 (11)   | 8.33 (8)     | 11.03 (5)   |                   |
| 290 | OTHER CROP EXPENSE / CROP ACRE                     | 3.56 (13)      | 3.03 (11)    | 2.91 (11)    | 2.43 (10)    | 1.70 (8)     | 2.22 (5)    |                   |
| 291 | FARM SIZE INDEX                                    |                | 33046. (13)  | 22328. (11)  | 22463. (11)  | 21107. (11)  | 19116. (8)  | 23018. (5)        |

TABLE VIa  
FEED GRAIN-FORAGE FARMS

| LINE |                                     |                 | NON-<br>IRRIGATED | IRRIGATED |
|------|-------------------------------------|-----------------|-------------------|-----------|
|      | INCOME                              |                 |                   |           |
| 61   | MISCELLANEOUS                       | \$ 1439.        | ( 5)              | 352. ( 4) |
| 62   | TAX REFUNDS                         | 225. ( 10)      | 160. ( 6)         |           |
| 63   | INSURANCE SETTLEMENTS               | 17. ( 1)        | 43. ( 1)          |           |
| 64   | TRUCKING AND MILEAGE                | 18. ( 1)        | 0. ( 0)           |           |
| 65   | MARKETING AND STORAGE               | 605. ( 6)       | 190. ( 6)         |           |
| 66   | UNSPECIFIED LIVESTOCK INCOME        | 0. ( 0)         | 0. ( 0)           |           |
| 67   | BEEF CATTLE                         | 15275. ( 10)    | 32876. ( 6)       |           |
| 68   | DAIRY CATTLE                        | 962. ( 2)       | 0. ( 0)           |           |
| 69   | SHEEP                               | 1721. ( 2)      | 4125. ( 2)        |           |
| 70   | SWINE                               | 7019. ( 6)      | 8499. ( 5)        |           |
| 71   | POULTRY                             | 0. ( 0)         | 0. ( 0)           |           |
| 72   | OTHER LIVESTOCK                     | 0. ( 0)         | 0. ( 0)           |           |
| 73   | DRESSED BEEF                        | 0. ( 0)         | 0. ( 0)           |           |
| 74   | DAIRY PRODUCTS                      | 5369. ( 1)      | 0. ( 0)           |           |
| 75   | WOOL SALES AND PAYMENTS             | 296. ( 2)       | 803. ( 2)         |           |
| 76   | DRESSED PORK                        | 0. ( 0)         | 0. ( 0)           |           |
| 77   | EGGS                                | 0. ( 0)         | 113. ( 1)         |           |
| 78   | OTHER LIVESTOCK PRODUCTS            | 0. ( 0)         | 0. ( 0)           |           |
| 79   | LIVESTOCK SUPPLIES AND SERVICES     | 0. ( 0)         | 0. ( 0)           |           |
| 80   | LIVESTOCK FEED                      | 14626. ( 2)     | 16662. ( 5)       |           |
| 81   | SEED AND MISC CROP INCOME           | 87. ( 1)        | 324. ( 4)         |           |
| 82   | FERTILIZER AND CHEMICALS            | 206. ( 2)       | 740. ( 3)         |           |
| 83   | GOVERNMENT PAYMENTS                 | 7053. ( 12)     | 11302. ( 9)       |           |
| 84   | IRRIGATION WATER SALES              | 0. ( 0)         | 0. ( 0)           |           |
| 85   | FEED CROPS                          | 20207. ( 12)    | 36598. ( 8)       |           |
| 86   | CASH CROPS                          | 9090. ( 10)     | 2349. ( 4)        |           |
| 87   | GENERAL FARM SUPPLIES               | 24. ( 3)        | 432. ( 2)         |           |
| 88   | CUSTOM WORK AND MACH RENT INC       | 1446. ( 7)      | 308. ( 4)         |           |
| 89   | MACHINERY AND EQUIPMENT SOLD        | 0. ( 0)         | 1640. ( 3)        |           |
| 90   | REAL ESTATE RENTAL INCOME           | 4880. ( 4)      | 584. ( 3)         |           |
| 91   | REAL ESTATE SOLD                    | 60000. ( 1)     | 0. ( 0)           |           |
| 92   | CASH OPERATING INCOME               | 53602. ( 13)    | 83096. ( 9)       |           |
| 93   | CAPITAL ITEMS SOLD                  | 60000. ( 11)    | 1640. ( 3)        |           |
| 94   | TOTAL CASH INCOME                   | 58217. ( 13)    | 83643. ( 9)       |           |
|      | EXPENSE                             |                 |                   |           |
| 101  | MISCELLANEOUS                       | \$ 83. ( 5)     | 0. ( 0)           |           |
| 102  | WAGES AND OTHER LABOR EXPENSE       | 1159. ( 13)     | 3187. ( 9)        |           |
| 103  | MISCELLANEOUS UTILITIES             | 325. ( 6)       | 0. ( 1)           |           |
| 104  | FARM TELEPHONE                      | 168. ( 7)       | 190. ( 7)         |           |
| 105  | FARM ELECTRICITY                    | 380. ( 7)       | 873. ( 9)         |           |
| 106  | FARM FUEL AND OIL                   | 1854. ( 13)     | 3079. ( 9)        |           |
| 107  | MISCELLANEOUS BANKING EXPENSE       | 0. ( 0)         | 0. ( 0)           |           |
| 108  | FARM INTEREST                       | 3451. ( 13)     | 3178. ( 8)        |           |
| 109  | BANKING FEES AND ACCTG EXPENSE      | 228. ( 7)       | 232. ( 6)         |           |
| 110  | TAXES AND LICENSE FEES              | 3329. ( 13)     | 3854. ( 9)        |           |
| 111  | FARM INSURANCE                      | 703. ( 13)      | 1017. ( 9)        |           |
| 112  | MARKETING EXPENSE AND TRUCKING      | 190. ( 7)       | 552. ( 7)         |           |
| 113  | STORAGE AND FUTURE CONTRACTS        | 357. ( 3)       | 0. ( 0)           |           |
| 114  | SUBSCRIPTIONS DUES ETC              | 130. ( 7)       | 110. ( 9)         |           |
| 115  | UNSPECIFIED LIVESTOCK EXPENSE       | 0. ( 0)         | 0. ( 0)           |           |
| 116  | BEEF CATTLE                         | 14127. ( 7)     | 26746. ( 5)       |           |
| 117  | DAIRY CATTLE                        | 0. ( 0)         | 0. ( 0)           |           |
| 118  | SHEEP                               | 0. ( 0)         | 0. ( 0)           |           |
| 119  | SWINE                               | 1762. ( 6)      | 2914. ( 3)        |           |
| 120  | POULTRY                             | 0. ( 0)         | 120. ( 1)         |           |
| 121  | OTHER LIVESTOCK                     | 0. ( 0)         | 534. ( 1)         |           |
| 122  | LIVESTOCK PRODUCTS SUPPLYS SERVICES | 354. ( 11)      | 510. ( 8)         |           |
| 123  | LIVESTOCK FEED FOR GRAIN            | 2551. ( 8)      | 7487. ( 4)        |           |
| 124  | LIVESTOCK FORAGE                    | 229. ( 3)       | 1144. ( 1)        |           |
| 125  | LIVESTOCK SUPPLEMENTS               | 2857. ( 6)      | 6695. ( 8)        |           |
| 126  | UNSPECIFIED CROP EXPENSE            | 0. ( 0)         | 0. ( 0)           |           |
| 127  | SEED AND PLANTS                     | 1621. ( 13)     | 1466. ( 9)        |           |
| 128  | FERTILIZERS                         | 4688. ( 1)      | 5327. ( 8)        |           |
| 129  | CROP CHEMICALS                      | 2282. ( 9)      | 1517. ( 6)        |           |
| 130  | GOVERNMENT PROGRAM EXPENSE          | 14. ( 6)        | 151. ( 2)         |           |
| 131  | IRRIGATION WATER                    | 0. ( 0)         | 0. ( 0)           |           |
| 132  | FEED CROPS PURCHASED                | 14717. ( 2)     | 14431. ( 6)       |           |
| 133  | CARD CROPS PURCHASED                | 10118. ( 1)     | 0. ( 0)           |           |
| 134  | FARM SUPPLIES                       | 402. ( 13)      | 1076. ( 9)        |           |
| 135  | CUSTOM WORK AND MACHINE RENTAL      | 836. ( 13)      | 1042. ( 9)        |           |
| 136  | MACHINERY AND EQUIPMENT PURCHASE    | 398. ( 11)      | 6449. ( 9)        |           |
| 137  | REAL ESTATE RENT                    | 2395. ( 8)      | 2208. ( 6)        |           |
| 138  | REAL ESTATE PURCHASED               | 25997. ( 3)     | 3085. ( 3)        |           |
| 139  | MISCELLANEOUS REPAIRS               | 0. ( 0)         | 126. ( 1)         |           |
| 140  | MACHINERY AND EQUIPMENT REPAIR      | 2154. ( 13)     | 2619. ( 3)        |           |
| 141  | BUILDING REPAIR                     | 482. ( 9)       | 248. ( 6)         |           |
| 142  | CAPITALIZED REPAIR EXPENSE          | 0. ( 0)         | 0. ( 0)           |           |
| 143  | CASH OPERATING EXPENSE              | 39259. ( 13)    | 65513. ( 9)       |           |
| 144  | CAPITAL PURCHASES                   | 1107. ( 11)     | 7447. ( 9)        |           |
| 145  | TOTAL CASH EXPENSE                  | 48623. ( 13)    | 72960. ( 9)       |           |
|      | LOAN SUMMARY                        |                 |                   |           |
|      | JANUARY 1970                        |                 |                   |           |
| 46   | LOANS AND ACCOUNTS PAYABLE          | \$ 47397. ( 13) | 75961. ( 7)       |           |
| 47   | CASH AND ACCOUNTS RECEIVABLE        | 5261. ( 8)      | 4863. ( 9)        |           |
|      | JANUARY 1971                        |                 |                   |           |
| 48   | LOANS AND ACCOUNTS PAYABLE          | 54942. ( 13)    | 66348. ( 8)       |           |
| 49   | CASH AND ACCOUNTS RECEIVABLE        | 4570. ( 9)      | 4521. ( 9)        |           |
| 56   | JANUARY 1970 LOAN RATIO             | 0.35 ( 13)      | 0.36 ( 7)         |           |
| 57   | JANUARY 1971 LOAN RATIO             | 0.36 ( 13)      | 0.31 ( 8)         |           |
|      | FINANCIAL SUMMARY                   |                 |                   |           |
| 265  | GROSS CASH INCOME                   | \$ 63838. ( 13) | 93806. ( 9)       |           |
| 266  | GRCS CASH EXPENSES                  | 48623. ( 13)    | 72960. ( 9)       |           |
| 267  | NET CASH BALANCES                   | 15214. ( 13)    | 20845. ( 9)       |           |
| 268  | PLUS INVENTORY CHANGE               | 19878. ( 13)    | 32505. ( 9)       |           |
| 269  | PLUS HOME USED PRODUCTS             | 19198. ( 13)    | 52696. ( 9)       |           |
| 270  | PLUS INTEREST PAID                  | 22650. ( 13)    | 25521. ( 9)       |           |
| 271  | LABOR,CAPITAL,MANAGMNT RETURN       | 22650. ( 13)    | 25521. ( 9)       |           |
| 272  | - OPERATOR LABOR X \$400/MO         | 5538. ( 13)     | 5022. ( 9)        |           |
| 273  | CAPITAL AND MANAGMNT RETURN         | 17112. ( 13)    | 20499. ( 9)       |           |
| 274  | CAPITAL MANAGED                     | 276709. ( 13)   | 350239. ( 9)      |           |
| 275  | PERCENT RETURN ON INVESTMENT        | 6.18 ( 13)      | 5.85 ( 9)         |           |
| 276  | LABOR,CAPITAL,MANAGMNT RETURN       | 22650. ( 13)    | 25521. ( 9)       |           |
| 277  | - CHARGE FOR CAPITAL                | 13835. ( 13)    | 17511. ( 9)       |           |
| 278  | LABOR AND MANAGEMENT RETURN         | 8815. ( 13)     | 8009. ( 9)        |           |
| 279  | - OPERATOR LABOR X \$400/MO         | 5538. ( 13)     | 5022. ( 9)        |           |
| 280  | MANAGEMENT RETURN                   | 3276. ( 13)     | 2987. ( 9)        |           |

TABLE VII  
FEED GRAIN-FORAGE FARMS

| LINE |                                 | NON-IRRIGATED   | IRRIGATED    |             |
|------|---------------------------------|-----------------|--------------|-------------|
|      | INVENTORY SUMMARY               |                 |              |             |
| 41   | TOTAL BEGINNING INVENTORY       | \$ 257347. (13) | 322361. ( 9) |             |
| 53   | NET BEGINNING INVENTORY         | 213187. (13)    | 268143. ( 9) |             |
| 42   | TOTAL LOSING INVENTORY          | 261007. (13)    | 324021. ( 9) |             |
| 54   | NET ENDING INVENTORY            | 209229. (13)    | 269573. ( 9) |             |
| 43   | TOTAL INVENTORY CHANGE          | 3660. (13)      | 1660. ( 9)   |             |
| 55   | NET INVENTORY CHANGE            | -3958. (13)     | 1429. ( 9)   |             |
| 44   | AVERAGE INVENTORY               | 259177. (13)    | 323191. ( 9) |             |
|      | LABOR USE (MONTHS)              |                 |              |             |
| 248  | UNPAID OPERATOR AND FAMILY      | 13.8 (13)       | 12.5 ( 9)    |             |
| 249  | HIRED                           | 3.3 (12)        | 8.7 ( 7)     |             |
|      | DEPRECIATION                    |                 |              |             |
| 250  | MACHINERY AND EQUIPMENT         | \$ 4254. (13)   | 6375. ( 9)   |             |
| 251  | BUILDINGS AND IMPROVEMENTS      | 877. (11)       | 2443. ( 9)   |             |
|      | NET LIVESTOCK PRODUCTION        |                 |              |             |
| 252  | BEEF                            | \$ 6078. (11)   | 12332. ( 6)  |             |
| 253  | DAIRY                           | 3811. ( 2)      | 0. ( 0)      |             |
| 254  | SHEEP                           | 1268. ( 2)      | 2834. ( 2)   |             |
| 255  | SWINE                           | 4831. ( 7)      | 6694. ( 5)   |             |
| 256  | POULTRY                         | 191. ( 3)       | 148. ( 2)    |             |
| 257  | OTHER LIVESTOCK                 | 25. ( 1)        | -109. ( 1)   |             |
| 258  | TOTAL NET LIVESTOCK PRODUCTION  | \$ 10131. (11)  | 14165. ( 8)  |             |
| 259  | FEED FED                        | 7849. (13)      | 10162. ( 9)  |             |
| 260  | LIVESTOCK PRODCTN LESS FEED FED | 283. (13)       | 2429. ( 9)   |             |
| 261  | LIVESTOCK PRODCTN/\$100 FEED FD | 199. ( 5)       | 111. ( 7)    |             |
|      | CROP ACREAGE SUMMARY            |                 |              |             |
|      | IRRIGATED CROPS                 | ACRES           |              |             |
| 153  | CORN                            | 0.0 ( 0)        | 196.5 ( 8)   |             |
| 155  | GRAIN SORGHUM                   | 0.0 ( 0)        | 27.5 ( 2)    |             |
| 157  | OTHER FEED GRAIN                | 0.0 ( 0)        | 0.0 ( 0)     |             |
| 159  | WHEAT                           | 0.0 ( 0)        | 0.0 ( 0)     |             |
| 161  | CORN AND MILO SEED              | 0.0 ( 0)        | 0.0 ( 0)     |             |
| 163  | WHEAT SEED                      | 0.0 ( 0)        | 0.0 ( 0)     |             |
| 165  | SUDAN AND MISC FORAGE           | 0.0 ( 0)        | 0.0 ( 0)     |             |
| 167  | ALFALFA                         | 0.0 ( 0)        | 85.0 ( 1)    |             |
| 169  | OTHER FORAGE                    | 0.0 ( 0)        | 35.0 ( 1)    |             |
| 171  | SILAGE                          | 0.0 ( 0)        | 31.0 ( 3)    |             |
| 173  | STRAW                           | 0.0 ( 0)        | 0.0 ( 0)     |             |
| 175  | FORAGE CROP SEED                | 0.0 ( 0)        | 0.0 ( 0)     |             |
| 177  | POPCORN                         | 0.0 ( 0)        | 14.7 ( 1)    |             |
| 179  | SOYBEANS                        | 0.0 ( 0)        | 19.0 ( 2)    |             |
| 181  | SUGAR BEETS                     | 0.0 ( 0)        | 0.0 ( 0)     |             |
| 183  | OTHER CASH CROPS                | 0.0 ( 0)        | 75.0 ( 1)    |             |
| 185  | TOTAL IRRIG CROP ACREAGE        | \$ 0.0 ( 0)     | 218.6 ( 9)   |             |
| 291  | TOTAL IRRIG CROP VALUE          | \$ 0. ( 0)      | 31779. ( 9)  |             |
|      | NON-IRRIGATED CROPS             | ACRES           |              |             |
| 189  | CORN                            | 270.0 (10)      | 26.0 ( 1)    |             |
| 191  | GRAIN SORGHUM                   | 178.2 ( 8)      | 93.5 ( 6)    |             |
| 193  | OATS                            | 55.0 ( 1)       | 26.0 ( 2)    |             |
| 195  | BARLEY                          | 0.0 ( 0)        | 0.0 ( 0)     |             |
| 197  | RYE                             | 0.0 ( 0)        | 0.0 ( 1)     |             |
| 199  | WHEAT                           | 59.1 ( 9)       | 105.5 ( 8)   |             |
| 201  | OTHER FEED GRAIN                | 0.0 ( 0)        | 0.0 ( 0)     |             |
| 203  | CORN AND MILO SEED              | 0.0 ( 0)        | 0.0 ( 0)     |             |
| 205  | WHEAT SEED                      | 0.0 ( 0)        | 0.0 ( 0)     |             |
| 207  | SUDAN AND MISC FORAGE           | 18.0 ( 1)       | 0.0 ( 0)     |             |
| 209  | ALFALFA                         | 20.3 (10)       | 29.0 ( 4)    |             |
| 211  | OTHER FORAGE                    | 42.3 ( 3)       | 57.0 ( 5)    |             |
| 213  | SILAGE                          | 40.2 ( 4)       | 88.0 ( 2)    |             |
| 215  | STRAW                           | 0.0 ( 0)        | 0.0 ( 0)     |             |
| 217  | FORAGE CROP SEED                | 0.0 ( 0)        | 0.0 ( 0)     |             |
| 219  | POPCORN                         | 0.0 ( 0)        | 0.0 ( 0)     |             |
| 221  | SOYBEANS                        | 82.6 (10)       | 15.7 ( 3)    |             |
| 223  | OTHER CASH CROPS                | 0.0 ( 0)        | 0.0 ( 0)     |             |
| 225  | SUMMER FALLOW                   | 0.0 ( 0)        | 61.1 ( 3)    |             |
| 227  | DIVERTED ACRES                  | 114.4 (12)      | 135.1 ( 9)   |             |
| 229  | TOTAL NON-IRR CROP ACREAGE      | 504.2 (15)      | 373.6 ( 9)   |             |
| 292  | TOTAL NON-IRR CROP VALUE        | \$ 40120. (13)  | 22095. ( 9)  |             |
|      | NON-TILLABLE LAND               | ACRES           |              |             |
| 231  | NATIVE HAY                      | 0.0 ( 0)        | 0.0 ( 0)     |             |
| 233  | NON TILLABLE PASTURE            | 71.4 (11)       | 335.5 ( 7)   |             |
| 235  | WOODLAND                        | 6.6 ( 3)        | 0.0 ( 0)     |             |
| 237  | ROADS AND WASTELANDS            | 40.5 (13)       | 55.7 ( 9)    |             |
| 239  | TOTAL LAND ACREAGE              | 606.8 (13)      | 909.0 ( 9)   |             |
| 293  | TOTAL LAND PRODUCTION VALUE     | \$ 41093. (13)  | 55600. ( 9)  |             |
|      | CROP YIELD SUMMARY              |                 |              |             |
|      | IRRIGATED CROPS                 |                 |              |             |
| 154  | CORN                            | BU/ACRE         | 0.0 ( 0)     | 113.0 ( 8)  |
| 156  | GRAIN SORGHUM                   | BU/ACRE         | 0.0 ( 0)     | 93.7 ( 2)   |
| 160  | WHEAT                           | BU/ACRE         | 0.0 ( 0)     | 0.0 ( 0)    |
| 162  | CORN AND MILO SEED              | BU/ACRE         | 0.0 ( 0)     | 0.0 ( 0)    |
| 164  | WHEAT SEED                      | BU/ACRE         | 0.0 ( 0)     | 0.0 ( 0)    |
| 168  | ALFALFA                         | TONS/ACRE       | 0.0 ( 0)     | 0.5 ( 1)    |
| 172  | SILAGE                          | TONS/ACRE       | 0.0 ( 0)     | 15.8 ( 3)   |
| 180  | SOYBEANS                        | BU/ACRE         | 0.0 ( 0)     | 29.7 ( 2)   |
| 182  | SUGAR BEETS                     | TONS/ACRE       | 0.0 ( 0)     | 0.0 ( 0)    |
|      | NON-IRRIGATED CROPS             |                 |              |             |
| 190  | CORN                            | BU/ACRE         | 68.7 (10)    | 35.7 ( 1)   |
| 192  | GRAIN SORGHUM                   | BU/ACRE         | 79.6 ( 8)    | 62.8 ( 6)   |
| 194  | OATS                            | BU/ACRE         | 80.0 ( 1)    | 34.7 ( 2)   |
| 200  | WHEAT                           | BU/ACRE         | 44.2 ( 9)    | 35.4 ( 8)   |
| 204  | CORN AND MILO SEED              | BU/ACRE         | 0.0 ( 0)     | 0.0 ( 0)    |
| 206  | WHEAT SEED                      | BU/ACRE         | 41.6 ( 1)    | 0.0 ( 0)    |
| 210  | ALFALFA                         | TONS/ACRE       | 4.2 (10)     | 3.5 ( 4)    |
| 214  | SILAGE                          | TONS/ACRE       | 13.5 ( 4)    | 8.6 ( 2)    |
| 222  | SOYBEANS                        | BU/ACRE         | 27.4 (10)    | 12.1 ( 3)   |
| 232  | NATIVE HAY                      | TONS/ACRE       | 0.0 ( 0)     | 0.0 ( 0)    |
|      | COMPARATIVE FACTORS             |                 |              |             |
| 281  | GROSS PRODUCTION                |                 | 49666. (13)  | 68192. ( 9) |
| 282  | GROSS PRODUCTION PER MAN        |                 | 35257. (13)  | 42871. ( 9) |
| 283  | GROSS PRODUCTION/\$100 INVESTED |                 | 19.16 (13)   | 21.09 ( 9)  |
| 284  | GROSS PRODUCTION PER CROP ACRE  |                 | 95.14 (13)   | 122.32 ( 9) |
| 285  | GROSS PRODUCTION PER ACRE       |                 | 79.07 (13)   | 91.31 ( 9)  |
|      | MACHINERY INVESTMENT/CROP ACRE  |                 | 36.08 (13)   | 51.54 ( 9)  |
| 286  | MACHINE & POWER COST/CROP ACRE  |                 | 19.92 (13)   | 27.21 ( 9)  |
|      | FERTILIZER AND CHEM/ CROP ACRE  |                 | 11.26 (13)   | 10.96 ( 8)  |
| 288  | OTHER CROP EXPENSE / CROP ACRE  |                 | 3.04 (13)    | 2.96 ( 9)   |
| 290  | FARM SIZE INDEX                 |                 | 19728. (13)  | 23892. ( 9) |

LOCATION OF FARMS ACCORDING TO TYPE OF FARM IN 1970

| Farm Type                               |      | Area |   |   |   |   |   |   |   |   |   |
|---|------|------|---|---|---|---|---|---|---|---|---|
|   |      | 0    | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 |
| <u>Livestock</u>                        |      |      |   |   |   |   |   |   |   |   |   |
| All Nebraska Beef - Irrigated           | (13) | 0    | 0 | 3 | 0 | 2 | 0 | 2 | 4 | 1 | 1 |
| All Nebraska Beef - Non-Irrig.          | (11) | 0    | 0 | 1 | 0 | 0 | 1 | 0 | 0 | 7 | 2 |
| All Nebraska Dairy                      | (11) | 0    | 0 | 0 | 1 | 0 | 0 | 0 | 1 | 5 | 4 |
| All Nebraska Swine                      | (11) | 0    | 0 | 1 | 0 | 1 | 1 | 1 | 3 | 1 | 3 |
| All Nebraska Beef-Swine                 | (8)  | 0    | 0 | 1 | 0 | 0 | 0 | 0 | 2 | 2 | 3 |
| All Nebraska General Livestock          | (5)  | 0    | 0 | 2 | 0 | 1 | 0 | 0 | 1 | 1 | 0 |
| <u>Feed Grain, Forage and Cash Crop</u> |      |      |   |   |   |   |   |   |   |   |   |
| Non-Irrigated                           | (13) | 0    | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 3 | 9 |
| Irrigated                               | (9)  | 0    | 0 | 3 | 0 | 1 | 0 | 0 | 5 | 0 | 0 |

## AVERAGES BY PERCENT OF CROPLAND IRRIGATED IN 1970

Farms which had no cropland irrigated in 1970 are averaged according to size in Tables VIIa and VIIb. Farms which had cropland irrigated in 1970 are averaged in Tables VIIIa and VIIIb according to percent of cropland irrigated.

The table below shows the location, by area, of farms included in the non-irrigated and irrigated groups.

|                                  |      | Area |   |   |   |   |   |   |   |   |   |
|----------------------------------|------|------|---|---|---|---|---|---|---|---|---|
|                                  |      | 0    | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 |
| <u>Non-Irrigated</u>             |      |      |   |   |   |   |   |   |   |   |   |
| All Nebraska                     |      |      |   |   |   |   |   |   |   |   |   |
| Size Index under 13,000          | (10) | 0    | 0 | 1 | 0 | 0 | 1 | 0 | 3 | 2 | 3 |
| Size Index 13-17,000             | (7)  | 0    | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 2 | 4 |
| Size Index 17-25,000             | (17) | 0    | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 7 | 9 |
| Size Index over 25,000           | (12) | 0    | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 5 | 6 |
| <u>Irrigated (% of Cropland)</u> |      |      |   |   |   |   |   |   |   |   |   |
| All Nebraska                     |      |      |   |   |   |   |   |   |   |   |   |
| Less than 25%                    | (15) | 0    | 0 | 5 | 0 | 0 | 0 | 1 | 4 | 3 | 2 |
| 25-50%                           | (8)  | 0    | 0 | 2 | 0 | 0 | 0 | 1 | 4 | 1 | 0 |
| Over 50%                         | (15) | 1    | 0 | 2 | 1 | 5 | 0 | 1 | 5 | 0 | 0 |

TABLE VIIa  
NON-IRRIGATED FARMS  
BY FARM SIZE INDEX

| LINE                     |   | LESS THAN<br>13000 | 13000<br>TO 17000 | 17000<br>TO 25000 | OVER 25000   |
|--------------------------|---|--------------------|-------------------|-------------------|--------------|
| <b>INCOME</b>            |   |                    |                   |                   |              |
| 61                       | MISCELLANEOUS   | \$ 450.            | ( 4)              | 259. ( 4)         | 482. ( 7)    |
| 62                       | TAX REFUNDS   | 117. ( 8)          | 155. ( 5)         | 227. (13)         | 381. ( 7)    |
| 63                       | INSURANCE SETTLEMENTS                                       | 0. ( 0)            | 230. ( 1)         | 65. ( 3)          | 222. ( 2)    |
| 64                       | TRUCKING AND MILEAGE  | 0. ( 0)            | 1. ( 1)           | 70. ( 4)          | 18. ( 1)     |
| 65                       | MARKETING AND STORAGE                                       | 151. ( 6)          | 269. ( 1)         | 494. (11)         | 2285. ( 7)   |
| 66                       | UNSPECIFIED LIVESTOCK INCOME                                | 0. ( 0)            | 0. ( 0)           | 0. ( 0)           | 0. ( 0)      |
| 67                       | BEEF CATTLE   | 14488. ( 6)        | 15891. ( 6)       | 39210. (12)       | 71577. ( 9)  |
| 68                       | DAIRY CATTLE  | 3997. ( 4)         | 1996. ( 2)        | 10170. ( 3)       | 8359. ( 4)   |
| 69                       | SHEEP   | 10312. ( 1)        | 2103. ( 1)        | 1340. ( 1)        | 0. ( 0)      |
| 70                       | SWINE   | 16520. ( 6)        | 17905. ( 4)       | 24688. (13)       | 23289. ( 7)  |
| 71                       | POULTRY   | 12. ( 1)           | 0. ( 0)           | 5. ( 1)           | 0. ( 0)      |
| 72                       | OTHER LIVESTOCK   | 0. ( 0)            | 0. ( 0)           | 0. ( 0)           | 0. ( 0)      |
| 73                       | DRESSED BEEF  | 0. ( 0)            | 50. ( 1)          | 0. ( 0)           | 0. ( 0)      |
| 74                       | DAIRY PRODUCTS  | 34532. ( 3)        | 15095. ( 2)       | 39188. ( 3)       | 34931. ( 4)  |
| 75                       | WOOL SALES AND PAYMENTS                                     | 3072. ( 1)         | 50. ( 1)          | 86. ( 1)          | 0. ( 0)      |
| 76                       | DRESSED PORK  | 0. ( 0)            | 32. ( 1)          | 0. ( 0)           | 0. ( 0)      |
| 77                       | EGGS  | 208. ( 2)          | 0. ( 0)           | 99. ( 2)          | 1579. ( 1)   |
| 78                       | OTHER LIVESTOCK PRODUCTS                                    | 0. ( 0)            | 0. ( 0)           | 0. ( 0)           | 0. ( 0)      |
| 79                       | LIVESTOCK SUPPLIES AND SERVICES                             | 0. ( 0)            | 0. ( 0)           | 69. ( 1)          | 805. ( 3)    |
| 80                       | LIVESTOCK FEEDS   | 2219. ( 3)         | 6716. ( 1)        | 7928. ( 6)        | 62. ( 2)     |
| 81                       | SEED AND MISCELLANEOUS CROP INCOME                          | 18. ( 1)           | 0. ( 0)           | 286. ( 3)         | 16282. ( 2)  |
| 82                       | FERTILIZER AND CHEMICALS                                    | 0. ( 0)            | 0. ( 0)           | 0. ( 0)           | 228. ( 2)    |
| 83                       | GOVERNMENT PAYMENTS   | 2068. ( 7)         | 4366. ( 7)        | 5866. (14)        | 5082. (10)   |
| 84                       | IRRIGATION WATER SALES                                      | 0. ( 0)            | 0. ( 0)           | 0. ( 0)           | 0. ( 0)      |
| 85                       | FEED CROPS  | 4579. ( 5)         | 7512. ( 6)        | 12495. (13)       | 16816. ( 9)  |
| 86                       | CASH CROPS  | 1240. ( 4)         | 3699. ( 5)        | 6741. (11)        | 5819. ( 8)   |
| 87                       | GENERAL FARM SUPPLIES                                       | 164. ( 1)          | 0. ( 0)           | 106. ( 6)         | 576. ( 3)    |
| 88                       | CUSTOM WORK AND MACH RENT INC                               | 231. ( 4)          | 237. ( 3)         | 1093. (12)        | 1073. ( 8)   |
| 89                       | MACHINERY AND EQUIPMENT SOLD                                | 124. ( 1)          | 0. ( 0)           | 0. ( 0)           | 200. ( 2)    |
| 90                       | REAL ESTATE RENTAL INCOME                                   | 830. ( 3)          | 400. ( 1)         | 2575. ( 9)        | 413. ( 4)    |
| 91                       | REAL ESTATE SOLD  | 25000. ( 1)        | 400. ( 0)         | 150. ( 1)         | 30200. ( 2)  |
| 92                       | CASH OPERATING INCOME                                       | 37569. (10)        | 44020. ( 7)       | 79991. (17)       | 109184. (12) |
| 93                       | CAPITAL ITEMS SOLD  | 12562. ( 2)        | 0. ( 0)           | 150. ( 1)         | 15200. ( 4)  |
| 94                       | TOTAL CASH INCOME   | 40082. (10)        | 44020. ( 7)       | 79999. (17)       | 114251. (12) |
| <b>EXPENSE</b>           |   |                    |                   |                   |              |
| 101                      | MISCELLANEOUS   | \$ 30. ( 2)        | 57. ( 3)          | 686. ( 6)         | 131. ( 3)    |
| 102                      | WAGES AND OTHER LABOR EXPENSE                               | 387. ( 9)          | 788. ( 1)         | 1948. (13)        | 2848. (12)   |
| 103                      | MISCELLANEOUS UTILITIES                                     | 186. ( 2)          | 583. ( 3)         | 456. ( 3)         | 385. ( 4)    |
| 104                      | FARM TELEPHONE  | 109. ( 8)          | 113. ( 4)         | 173. (13)         | 160. ( 7)    |
| 105                      | FARM ELECTRICITY  | 379. ( 8)          | 308. ( 4)         | 574. (14)         | 470. ( 9)    |
| 106                      | FARM FUEL AND OIL   | 1306. (10)         | 1430. ( 7)        | 21113. (17)       | 2297. (12)   |
| 107                      | MISCELLANEOUS BANKING EXPENSE                               | 0. ( 0)            | 0. ( 0)           | 0. ( 0)           | 0. ( 0)      |
| 108                      | FARM INTEREST   | 1644. (10)         | 2424. ( 7)        | 3006. (17)        | 6919. (12)   |
| 109                      | BANKING FEES AND ACCTG EXPENSE                              | 130. ( 8)          | 162. ( 4)         | 296. (14)         | 273. ( 9)    |
| 110                      | TAXES AND LICENSE FEES                                      | 1279. (10)         | 2412. ( 7)        | 2708. (17)        | 4447. (12)   |
| 111                      | FARM INSURANCE  | 457. (10)          | 379. ( 7)         | 665. (17)         | 1176. (12)   |
| 112                      | MARKETING EXPENSE AND TRUCKING                              | 947. (10)          | 546. ( 5)         | 1039. (13)        | 1020. (11)   |
| 113                      | STORAGE AND FUTURE CONTRACTS                                | 22. ( 1)           | 55. ( 2)          | 340. ( 4)         | 10000. ( 1)  |
| 114                      | SUBSCRIPTIONS DUES ETC                                      | 58. ( 8)           | 91. ( 4)          | 131. (14)         | 157. ( 9)    |
| 115                      | UNSPECIFIED LIVESTOCK EXPENSE                               | 0. ( 0)            | 0. ( 0)           | 0. ( 0)           | 0. ( 0)      |
| 116                      | BEEF CATTLE   | 7231. ( 5)         | 11812. ( 5)       | 22231. (12)       | 50069. ( 8)  |
| 117                      | DAIRY CATTLE  | 1555. ( 2)         | 278. ( 1)         | 2420. ( 2)        | 5695. ( 3)   |
| 118                      | SHEEP   | 1342. ( 1)         | 0. ( 0)           | 0. ( 0)           | 3500. ( 1)   |
| 119                      | SWINE   | 2071. ( 6)         | 1354. ( 4)        | 1494. (11)        | 3973. ( 4)   |
| 120                      | POULTRY   | 0. ( 0)            | 0. ( 0)           | 64. ( 2)          | 35. ( 1)     |
| 121                      | OTHER LIVESTOCK   | 165. ( 1)          | 0. ( 0)           | 137. ( 2)         | 158. ( 1)    |
| 122                      | LIVESTOCK PRODUCTS SUPPLYS SERVICES                         | 986. ( 9)          | 1056. ( 7)        | 1299. (16)        | 1410. ( 1)   |
| 123                      | LIVESTOCK FEED GRAIN  | 4609. ( 9)         | 7657. ( 7)        | 10339. (10)       | 13190. ( 9)  |
| 124                      | LIVESTOCK FORAGE  | 1396. ( 4)         | 1610. ( 2)        | 1552. (10)        | 1300. ( 7)   |
| 125                      | LIVESTOCK SUPPLEMENTS                                       | 5163. ( 7)         | 4674. ( 4)        | 12861. (13)       | 8669. ( 9)   |
| 126                      | UNSPECIFIED CROP EXPENSE                                    | 0. ( 0)            | 0. ( 0)           | 0. ( 0)           | 0. ( 0)      |
| 127                      | SEED AND PLANTS   | 423. ( 9)          | 597. ( 7)         | 1305. (17)        | 2576. (12)   |
| 128                      | FERTILIZERS   | 1250. (10)         | 2346. ( 7)        | 3887. (17)        | 7063. (12)   |
| 129                      | CROP CHEMICALS  | 327. ( 7)          | 699. ( 4)         | 1639. (13)        | 1225. ( 9)   |
| 130                      | GOVERNMENT PROGRAM EXPENSE                                  | 27. ( 4)           | 26. ( 3)          | 62. (10)          | 23. ( 5)     |
| 131                      | IRRIGATION WATER  | 0. ( 0)            | 0. ( 0)           | 0. ( 0)           | 0. ( 0)      |
| 132                      | FEED CROPS PURCHASED  | 2551. ( 2)         | 687. ( 1)         | 9710. ( 1)        | 8351. ( 3)   |
| 133                      | CASH CROPS PURCHASED  | 0. ( 0)            | 0. ( 0)           | 6845. ( 2)        | 0. ( 0)      |
| 134                      | FARM SUPPLIES   | 649. (10)          | 453. ( 7)         | 1003. (17)        | 1171. (12)   |
| 135                      | CUSTOM WORK AND MACHINE RENTAL                              | 787. (10)          | 688. ( 7)         | 1021. (17)        | 1508. (12)   |
| 136                      | MACHINERY AND EQUIPMENT PURCHASE                            | 3215. ( 9)         | 3365. ( 7)        | 5616. (16)        | 4549. (12)   |
| 137                      | REAL ESTATE RENT  | 212. ( 6)          | 559. ( 5)         | 2520. (13)        | 1325. ( 9)   |
| 138                      | REAL ESTATE PURCHASED                                       | 5022. ( 6)         | 2245. ( 3)        | 12543. ( 7)       | 13930. ( 6)  |
| 139                      | MISCELLANEOUS REPAIRS                                       | 195. ( 4)          | 166. ( 3)         | 198. (12)         | 62. ( 9)     |
| 140                      | MACHINERY AND EQUIPMENT REPAIR                              | 858. (10)          | 1484. ( 7)        | 2548. (17)        | 3510. (12)   |
| 141                      | BUILDING REPAIR   | 395. ( 9)          | 322. ( 7)         | 349. (11)         | 1066. (10)   |
| 142                      | CAPITALIZED REPAIR EXPENSE                                  | 0. ( 0)            | 0. ( 0)           | 0. ( 0)           | 940. ( 1)    |
| 143                      | CASH OPERATING EXPENSE                                      | 26522. (10)        | 36472. ( 7)       | 61854. (17)       | 96157. (12)  |
| 144                      | CAPITAL PURCHASES   | 6564. ( 9)         | 4327. ( 7)        | 11104. (16)       | 11593. (12)  |
| 145                      | TOTAL CASH EXPENSE  | 32431. (10)        | 40600. ( 7)       | 72305. (17)       | 107750. (12) |
| <b>LOAN SUMMARY</b>      |   |                    |                   |                   |              |
| JANUARY 1970             |   |                    |                   |                   |              |
| 46                       | LOANS AND ACCOUNTS PAYABLE                                  | \$ 27171. (10)     | 33017. ( 7)       | 48785. (17)       | 87360. (12)  |
| 47                       | CASH AND ACCOUNTS RECEIVABLE                                | 1954. ( 7)         | 4049. ( 7)        | 5758. (13)        | 3903. ( 4)   |
| JANUARY 1971             |   |                    |                   |                   |              |
| 48                       | LOANS AND ACCOUNTS PAYABLE                                  | 27773. (10)        | 37492. ( 7)       | 55387. (17)       | 105544. (12) |
| 49                       | CASH AND ACCOUNTS RECEIVABLE                                | 2478. ( 6)         | 3760. ( 6)        | 6756. (13)        | 4499. ( 6)   |
| 56                       | JANUARY 1970 LOAN RATIO                                     | 0.44 (10)          | 0.30 ( 7)         | 0.32 (17)         | 0.37 (12)    |
| 57                       | JANUARY 1971 LOAN RATIO                                     | 0.44 (10)          | 0.32 ( 7)         | 0.34 (17)         | 0.44 (12)    |
| <b>FINANCIAL SUMMARY</b> |   |                    |                   |                   |              |
| 265                      | GROSS CASH INCOME   | \$ 42369. (10)     | 46881. ( 7)       | 85119. (17)       | 121348. (12) |
| 266                      | GROSS CASH EXPENSES   | 32431. (10)        | 40800. ( 7)       | 72305. (17)       | 107750. (12) |
| 267                      | NET CASH BALANCES   | 9938. (10)         | 6080. ( 7)        | 12813. (17)       | 13597. (12)  |
| 268                      | PLUS INVENTORY CHANGE                                       | 9817. (10)         | 9787. ( 7)        | 20324. (17)       | 15377. (12)  |
| 269                      | PLUS HOME USED PRODUCTS                                     | 10068. (10)        | 10126. ( 7)       | 20795. (17)       | 15893. (12)  |
| 270                      | PLUS INTEREST PAID  | 11712. (10)        | 12551. ( 7)       | 23802. (17)       | 22812. (12)  |
| 271                      | LABOR,CAPITAL,MANAGMT RETURN<br>- OPERATOR LABOR X \$400/MO | 4240. (10)         | 5257. ( 7)        | 6494. (17)        | 9166. (12)   |
| 272                      | CAPITAL AND MANAGMT RETURN                                  | 7472. (10)         | 7294. ( 7)        | 17308. (17)       | 13645. (12)  |
| 273                      | CAPITAL MANAGED   | 108580. (10)       | 183132. ( 7)      | 283453. (17)      | 443216. (12) |
| 274                      | PERCENT RETURN ON INVESTMENT                                | 6.88. (10)         | 3.98. ( 7)        | 6.10. (17)        | 3.07. (12)   |
| 275                      | LABOR,CAPITAL,MANAGMT RETURN                                | 11712. (10)        | 12551. ( 7)       | 23802. (17)       | 22812. (12)  |
| 276                      | CHARGE FOR CAPITAL  | 5429. (10)         | 9156. ( 7)        | 14172. (17)       | 22160. (12)  |
| 277                      | LABOR AND MANAGEMENT RETURN                                 | 6283. (10)         | 3395. ( 7)        | 9629. (17)        | 651. (12)    |
| 278                      | -OPERATOR LABOR X \$400/MO                                  | 4240. (10)         | 5257. ( 7)        | 6494. (17)        | 9166. (12)   |
| 279                      | MANAGEMENT RETURN   | 2043. (10)         | -1862. ( 7)       | 3135. (17)        | -8514. (12)  |

TABLE VIIb  
NON-IRRIGATED FARMS  
BY FARM SIZE INDEX

| LINE                            |                                     | LESS THAN<br>13000 | 13000<br>TO 17000 | 17000<br>TO 25000 | OVER 25000   |              |  |
|---------------------------------|-------------------------------------|--------------------|-------------------|-------------------|--------------|--------------|--|
|                                 |                                     |                    |                   |                   |              |              |  |
| <b>INVENTORY SUMMARY</b>        |                                     |                    |                   |                   |              |              |  |
| 41                              | TOTAL BEGINNING INVENTORY           | \$ 97199. (10)     | 165603. ( 7)      | 252314. (17)      | 400526. (12) |              |  |
| 53                              | NET BEGINNING INVENTORY             | 71395. (10)        | 136634. ( 7)      | 207932. (17)      | 314467. (12) |              |  |
| 42                              | TOTAL CLOSING INVENTORY             | 97077. (10)        | 169309. ( 7)      | 259825. (17)      | 402305. (12) |              |  |
| 54                              | NET ENDING INVENTORY                | 70791. (10)        | 135040. ( 7)      | 209604. (17)      | 299011. (12) |              |  |
| 43                              | TOTAL INVENTORY CHANGE              | -121. (10)         | 3706. ( 7)        | 7510. (17)        | 1779. (12)   |              |  |
| 55                              | NET INVENTORY CHANGE                | -604. (10)         | -1594. ( 7)       | 1672. (17)        | -15456. (12) |              |  |
| 44                              | AVERAGE INVENTORY                   | 97138. (10)        | 167456. ( 7)      | 256069. (17)      | 401416. (12) |              |  |
| <b>LABOR USE (MONTHS)</b>       |                                     |                    |                   |                   |              |              |  |
| 248                             | UNPAID OPERATOR AND FAMILY<br>HIRED | 10.6 (10)          | 13.1 ( 7)         | 16.2 (17)         | 22.9 (12)    |              |  |
| 249                             |                                     | 2.3 ( 3)           | 2.6 ( 5)          | 4.8 (15)          | 8.8 (11)     |              |  |
| <b>DEPRECIATION</b>             |                                     |                    |                   |                   |              |              |  |
| 250                             | MACHINERY AND EQUIPMENT             | \$ 2385. (10)      | 3382. ( 7)        | 4327. (17)        | 5075. (12)   |              |  |
| 251                             | BUILDINGS AND IMPROVEMENTS          | 1023. ( 8)         | 593. ( 6)         | 1759. (16)        | 1522. (10)   |              |  |
| <b>NET LIVESTOCK PRODUCTION</b> |                                     |                    |                   |                   |              |              |  |
| 252                             | BEEF                                | \$ 6357. ( 7)      | 10357. ( 7)       | 17596. (14)       | 28849. ( 9)  |              |  |
| 255                             | DAIRY                               | 31242. ( 4)        | 17398. ( 2)       | 32657. ( 5)       | 35729. ( 1)  |              |  |
| 254                             | SHEEP                               | 14138. ( 1)        | 2480. ( 1)        | 76. ( 1)          | 580. ( 1)    |              |  |
| 255                             | SWINE                               | 10115. ( 7)        | 13894. ( 4)       | 19710. (13)       | 16341. ( 8)  |              |  |
| 256                             | POULTRY                             | 127. ( 5)          | 0. ( 0)           | 394. ( 4)         | 521. ( 2)    |              |  |
| 257                             | OTHER LIVESTOCK                     | -165. ( 1)         | 0. ( 0)           | 741. ( 3)         | -158. ( 1)   |              |  |
| 258                             | TOTAL NET LIVESTCK PRODUCTION       | 28510. ( 9)        | 23619. ( 7)       | 41712. (16)       | 47540. (12)  |              |  |
| 259                             | FEED FED                            | \$ 14819. (10)     | 14129. ( 7)       | 23683. (17)       | 33471. (12)  |              |  |
| 260                             | LIVESTCK PRODCTN LESS FEED FED      | 10454. (10)        | 6987. ( 7)        | 14837. (17)       | 10904. (12)  |              |  |
| 261                             | LIVESTOCK PRODCTN/\$100 FEED FD     | 171. ( 8)          | 137. ( 4)         | 180. (14)         | 172. ( 9)    |              |  |
| <b>CROP ACREAGE SUMMARY</b>     |                                     |                    |                   |                   |              |              |  |
| <b>IRRIGATED CROPS</b>          |                                     | <b>ACRES</b>       |                   |                   |              |              |  |
| 153                             | CORN                                | 0.0 ( 0)           | 0.0 ( 0)          | 0.0 ( 0)          | 0.0 ( 0)     |              |  |
| 155                             | GRAIN SORGHUM                       | 0.0 ( 0)           | 0.0 ( 0)          | 0.0 ( 0)          | 0.0 ( 0)     |              |  |
| 157                             | OTHER FEED GRAIN                    | 0.0 ( 0)           | 0.0 ( 0)          | 0.0 ( 0)          | 0.0 ( 0)     |              |  |
| 159                             | WHEAT                               | 0.0 ( 0)           | 0.0 ( 0)          | 0.0 ( 0)          | 0.0 ( 0)     |              |  |
| 161                             | CORN AND MILO SEED                  | 0.0 ( 0)           | 0.0 ( 0)          | 0.0 ( 0)          | 0.0 ( 0)     |              |  |
| 163                             | WHEAT SEED                          | 0.0 ( 0)           | 0.0 ( 0)          | 0.0 ( 0)          | 0.0 ( 0)     |              |  |
| 165                             | SUDAN AND MISC FORAGE               | 0.0 ( 0)           | 0.0 ( 0)          | 0.0 ( 0)          | 0.0 ( 0)     |              |  |
| 167                             | ALFALFA                             | 0.0 ( 0)           | 0.0 ( 0)          | 0.0 ( 0)          | 0.0 ( 0)     |              |  |
| 169                             | OTHER FORAGE                        | 0.0 ( 0)           | 0.0 ( 0)          | 0.0 ( 0)          | 0.0 ( 0)     |              |  |
| 171                             | SILAGE                              | 0.0 ( 0)           | 0.0 ( 0)          | 0.0 ( 0)          | 0.0 ( 0)     |              |  |
| 173                             | STRAW                               | 0.0 ( 0)           | 0.0 ( 0)          | 0.0 ( 0)          | 0.0 ( 0)     |              |  |
| 175                             | FORAGE CROP SEED                    | 0.0 ( 0)           | 0.0 ( 0)          | 0.0 ( 0)          | 0.0 ( 0)     |              |  |
| 177                             | POPCORN                             | 0.0 ( 0)           | 0.0 ( 0)          | 0.0 ( 0)          | 0.0 ( 0)     |              |  |
| 179                             | SOYBEANS                            | 0.0 ( 0)           | 0.0 ( 0)          | 0.0 ( 0)          | 0.0 ( 0)     |              |  |
| 181                             | SUGAR BEETS                         | 0.0 ( 0)           | 0.0 ( 0)          | 0.0 ( 0)          | 0.0 ( 0)     |              |  |
| 183                             | OTHER CASH CROPS                    | 0.0 ( 0)           | 0.0 ( 0)          | 0.0 ( 0)          | 0.0 ( 0)     |              |  |
| 185                             | TOTAL IRRIG CROP ACREAGE            | 0.0 ( 0)           | 0.0 ( 0)          | 0.0 ( 0)          | 0.0 ( 0)     |              |  |
| 291                             | TOTAL IRRIG CROP VALUE              | \$ 0. ( 0)         | 0. ( 0)           | 0. ( 0)           | 0. ( 0)      |              |  |
| <b>NON-IRRIGATED CROPS</b>      |                                     | <b>ACRES</b>       |                   |                   |              |              |  |
| 189                             | CORN                                | 83.6 ( 5)          | 113.8 ( 4)        | 180.5 (15)        | 226.7 (11)   |              |  |
| 191                             | GRAIN SORGHUM                       | 73.9 ( 6)          | 135.0 ( 4)        | 122.3 ( 6)        | 139.0 ( 7)   |              |  |
| 193                             | OATS                                | 16.3 ( 3)          | 10.0 ( 1)         | 34.0 ( 6)         | 50.0 ( 3)    |              |  |
| 195                             | BARLEY                              | 0.0 ( 0)           | 0.0 ( 0)          | 0.0 ( 0)          | 20.0 ( 1)    |              |  |
| 197                             | RYE                                 | 0.0 ( 0)           | 0.0 ( 0)          | 0.0 ( 0)          | 0.0 ( 0)     |              |  |
| 199                             | WHEAT                               | 34.6 ( 5)          | 71.2 ( 4)         | 42.2 ( 9)         | 76.3 ( 7)    |              |  |
| 201                             | OTHER FEED GRAIN                    | 0.0 ( 0)           | 0.0 ( 0)          | 0.0 ( 0)          | 0.0 ( 0)     |              |  |
| 203                             | CORN AND MILO SEED                  | 0.0 ( 0)           | 0.0 ( 0)          | 0.0 ( 0)          | 109.0 ( 1)   |              |  |
| 205                             | WHEAT SEED                          | 0.0 ( 0)           | 3.0 ( 1)          | 0.0 ( 0)          | 0.0 ( 0)     |              |  |
| 207                             | SUDAN AND MISC FORAGE               | 18.0 ( 1)          | 0.0 ( 0)          | 15.0 ( 1)         | 20.0 ( 1)    |              |  |
| 209                             | ALFALFA                             | 31.7 ( 9)          | 22.8 ( 5)         | 32.2 ( 4)         | 54.2 ( 11)   |              |  |
| 211                             | OTHER FORAGE                        | 5.0 ( 1)           | 23.5 ( 2)         | 26.8 ( 6)         | 10.2 ( 4)    |              |  |
| 213                             | SILAGE                              | 27.6 ( 6)          | 31.3 ( 3)         | 48.4 ( 9)         | 79.3 ( 8)    |              |  |
| 215                             | STRAW                               | 0.0 ( 0)           | 0.0 ( 0)          | 0.0 ( 1)          | 0.0 ( 3)     |              |  |
| 217                             | FORAGE CROP SEED                    | 0.0 ( 0)           | 0.0 ( 0)          | 17.5 ( 2)         | 0.0 ( 0)     |              |  |
| 219                             | POPCORN                             | 0.0 ( 0)           | 0.0 ( 0)          | 0.0 ( 0)          | 0.0 ( 0)     |              |  |
| 221                             | SOYBEANS                            | 43.7 ( 5)          | 57.5 ( 5)         | 92.2 ( 11)        | 50.6 ( 10)   |              |  |
| 223                             | OTHER CASH CROPS                    | 0.0 ( 0)           | 0.0 ( 0)          | 0.0 ( 0)          | 0.0 ( 0)     |              |  |
| 225                             | SUMMER FALLOW                       | 0.0 ( 1)           | 0.0 ( 0)          | 0.0 ( 0)          | 30.0 ( 1)    |              |  |
| 227                             | DIVERTED ACRES                      | 44.8 ( 7)          | 86.7 ( 7)         | 104.6 (13)        | 140.3 ( 10)  |              |  |
| 229                             | TOTAL NON-IRR CROP ACREAGE          | 209.0 (10)         | 349.0 ( 7)        | 414.1 (17)        | 526.0 (12)   |              |  |
| 292                             | TOTAL NON-IRR CROP VALUE            | \$ 12819. (10)     | 20794. ( 7)       | 31405. (17)       | 38969. (12)  |              |  |
| <b>NON-TILLABLE LAND</b>        |                                     | <b>ACRES</b>       |                   |                   |              |              |  |
| 231                             | NATIVE HAY                          | 4.0 ( 1)           | 0.0 ( 0)          | 24.0 ( 1)         | 7.0 ( 1)     |              |  |
| 233                             | NON-TILLABLE PASTURE                | 48.5 ( 9)          | 111.4 ( 7)        | 76.2 ( 16)        | 179.6 ( 11)  |              |  |
| 235                             | WOODLAND                            | 12.0 ( 1)          | 4.0 ( 2)          | 0.0 ( 0)          | 0.0 ( 0)     |              |  |
| 237                             | ROADS AND WASTELANDS                | 15.7 (10)          | 62.4 ( 7)         | 42.6 ( 17)        | 55.6 ( 12)   |              |  |
| 239                             | TOTAL LAND ACREAGE                  | 270.0 (10)         | 524.1 ( 7)        | 537.0 (17)        | 846.9 (12)   |              |  |
| 293                             | TOTAL LAND PRODUCTION VALUE         | \$ 13234. (10)     | 21702. ( 7)       | 32597. (17)       | 41410. (12)  |              |  |
| <b>CROP YIELD SUMMARY</b>       |                                     | <b>ACRES</b>       |                   |                   |              |              |  |
| <b>IRRIGATED CROPS</b>          |                                     |                    |                   |                   |              |              |  |
| 154                             | CORN                                | BU/ACRE            | 0.0 ( 0)          | 0.0 ( 0)          | 0.0 ( 0)     | 0.0 ( 0)     |  |
| 156                             | GRAIN SORGHUM                       | BU/ACRE            | 0.0 ( 0)          | 0.0 ( 0)          | 0.0 ( 0)     | 0.0 ( 0)     |  |
| 160                             | WHEAT                               | BU/ACRE            | 0.0 ( 0)          | 0.0 ( 0)          | 0.0 ( 0)     | 0.0 ( 0)     |  |
| 162                             | CORN AND MILO SEED                  | BU/ACRE            | 0.0 ( 0)          | 0.0 ( 0)          | 0.0 ( 0)     | 0.0 ( 0)     |  |
| 164                             | WHEAT SEED                          | BU/ACRE            | 0.0 ( 0)          | 0.0 ( 0)          | 0.0 ( 0)     | 0.0 ( 0)     |  |
| 168                             | ALFALFA                             | TONS/ACRE          | 0.0 ( 0)          | 0.0 ( 0)          | 0.0 ( 0)     | 0.0 ( 0)     |  |
| 170                             | SILAGE                              | TONS/ACRE          | 0.0 ( 0)          | 0.0 ( 0)          | 0.0 ( 0)     | 0.0 ( 0)     |  |
| 172                             | SOYBEANS                            | BU/ACRE            | 0.0 ( 0)          | 0.0 ( 0)          | 0.0 ( 0)     | 0.0 ( 0)     |  |
| 180                             | SUGAR BEETS                         | TONS/ACRE          | 0.0 ( 0)          | 0.0 ( 0)          | 0.0 ( 0)     | 0.0 ( 0)     |  |
| 182                             |                                     |                    |                   |                   |              |              |  |
| <b>NON-IRRIGATED CROPS</b>      |                                     |                    |                   |                   |              |              |  |
| 190                             | CORN                                | BU/ACRE            | 57.6 ( 5)         | 62.8 ( 4)         | 61.0 (15)    | 55.3 (11)    |  |
| 192                             | GRAIN SORGHUM                       | BU/ACRE            | 62.2 ( 6)         | 52.3 ( 4)         | 80.7 ( 6)    | 68.4 ( 7)    |  |
| 194                             | OATS                                | BU/ACRE            | 57.4 ( 3)         | 30.0 ( 1)         | 56.9 ( 6)    | 44.2 ( 3)    |  |
| 200                             | WHEAT                               | BU/ACRE            | 47.4 ( 4)         | 43.2 ( 4)         | 44.5 ( 9)    | 36.4 ( 7)    |  |
| 204                             | CORN AND MILO SEED                  | BU/ACRE            | 0.0 ( 0)          | 4.0 ( 0)          | 0.0 ( 0)     | 55.1 ( 1)    |  |
| 206                             | WHEAT SEED                          | BU/ACRE            | 0.0 ( 0)          | 41.6 ( 1)         | 0.0 ( 0)     | 0.0 ( 0)     |  |
| 210                             | ALFALFA                             | TONS/ACRE          | 2.6 ( 9)          | 4.2 ( 5)          | 4.1 ( 14)    | 2.9 ( 11)    |  |
| 214                             | SILAGE                              | TONS/ACRE          | 9.6 ( 6)          | 9.7 ( 3)          | 9.7 ( 9)     | 10.7 ( 8)    |  |
| 222                             | SOYBEANS                            | BU/ACRE            | 21.0 ( 5)         | 18.4 ( 5)         | 23.3 (11)    | 29.9 (10)    |  |
| 232                             | NATIVE HAY                          | TONS/ACRE          | 2.0 ( 1)          | 0.0 ( 0)          | 0.9 ( 1)     | 2.0 ( 1)     |  |
| <b>COMPARATIVE FACTORS</b>      |                                     |                    |                   |                   |              |              |  |
| 281                             | GROSS PRODUCTION                    |                    | 38893. (10)       | 45321. ( 7)       | 71856. (17)  | 88950. (12)  |  |
| 282                             | GROSS PRODUCTION PER MAN            |                    | 43550. (10)       | 36536. ( 7)       | 43345. (17)  | 35918. (12)  |  |
| 283                             | GROSS PRODUCTION/\$100 INVESTED     |                    | 40.03. (10)       | 27.06. ( 7)       | 28.06. (17)  | 22.15. (12)  |  |
| 284                             | GROSS PRODUCTION PER CROP ACRE      |                    | 211.04. (10)      | 161.93. ( 7)      | 194.85. (17) | 148.89. (12) |  |
| 285                             | GROSS PRODUCTION PER ACRE           |                    | 169.08. (10)      | 107.73. ( 7)      | 146.38. (17) | 107.39. (12) |  |
| 286                             | MACHINERY INVESTMENT/CROP ACRE      |                    | 60.81. (10)       | 47.64. ( 7)       | 51.84. (17)  | 40.25. (12)  |  |
| 287                             | MACHINE & POWER COST/CROP ACRE      |                    | 32.44. (10)       | 27.03. ( 7)       | 28.77. (17)  | 22.03. (12)  |  |
| 288                             | FERTILIZER AND CHEM/ CROP ACRE      |                    | 6.98. (10)        | 9.37. ( 7)        | 11.16. (17)  | 11.78. (12)  |  |
| 289                             | OTHER CROP EXPENSE / CROP ACRE      |                    | 1.87. ( 9)        | 1.97. ( 7)        | 3.08. (17)   | 4.69. (12)   |  |
| 290                             | FARM SIZE INDEX                     |                    | 9376. (10)        | 14372. ( 7)       | 21015. (17)  | 32470. (12)  |  |

TABLE VIII A  
IRRIGATED FARMS

| LINE                     |   | LESS THAN 25<br>PER CENT IRR. | 25-50 PER<br>CENT IRR. | OVER 50 PER<br>CENT IRR. |
|--------------------------|---|-------------------------------|------------------------|--------------------------|
| <b>INCOME</b>            |   |                               |                        |                          |
| 61                       | MISCELLANEOUS                           | \$ 930. ( 6)                  | 315. ( 5)              | 230. ( 6)                |
| 62                       | TAX REFUNDS                             | 174. (10)                     | 203. ( 6)              | 162. (12)                |
| 63                       | INSURANCE SETTLEMENTS                   | 504. ( 4)                     | 129. ( 1)              | 533. ( 1)                |
| 64                       | TRUCKING AND MILEAGE                    | 381. ( 2)                     | 62. ( 1)               | 52. ( 1)                 |
| 65                       | MARKETING AND STORAGE                   | 707. (11)                     | 579. ( 2)              | 542. (10)                |
| 66                       | UNSPECIFIED LIVESTOCK INCOME            | 0. ( 0)                       | 0. ( 0)                | 0. ( 0)                  |
| 67                       | BEEF CATTLE                             | 44549. (15)                   | 94498. ( 6)            | 118289. (12)             |
| 68                       | DAIRY CATTLE                            | 0. ( 0)                       | 3491. ( 1)             | 13201. ( 1)              |
| 69                       | SHEEP                                   | 1676. ( 2)                    | 4928. ( 1)             | 0. ( 0)                  |
| 70                       | SWINE                                   | 18688. (11)                   | 30871. ( 5)            | 22842. ( 8)              |
| 71                       | POULTRY                                 | 224. ( 1)                     | 0. ( 0)                | 0. ( 0)                  |
| 72                       | OTHER LIVESTOCK                         | 175. ( 1)                     | 0. ( 0)                | 150. ( 1)                |
| 73                       | DRESSED BEEF                            | 0. ( 0)                       | 0. ( 0)                | 679. ( 1)                |
| 74                       | DAIRY PRODUCTS                          | 149. ( 1)                     | 30072. ( 1)            | 58659. ( 1)              |
| 75                       | WOOL SALES AND PAYMENTS                 | 281. ( 1)                     | 1325. ( 1)             | 0. ( 0)                  |
| 76                       | DRESSED PORK                            | 0. ( 0)                       | 0. ( 0)                | 0. ( 0)                  |
| 77                       | EGGS                                    | 1669. ( 1)                    | 113. ( 1)              | 0. ( 0)                  |
| 78                       | OTHER LIVESTOCK PRODUCTS                | 8. ( 1)                       | 0. ( 0)                | 0. ( 0)                  |
| 79                       | LIVESTOCK SUPPLIES AND SERVICES         | 0. ( 0)                       | 0. ( 0)                | 124. ( 2)                |
| 80                       | LIVESTOCK FEED                          | 8693. ( 9)                    | 8785. ( 5)             | 5753. ( 7)               |
| 81                       | SEED AND MISC CROP INCOME               | 279. ( 3)                     | 329. ( 3)              | 602. ( 5)                |
| 82                       | FERTILIZER AND CHEMICALS                | 182. ( 5)                     | 976. ( 3)              | 192. ( 4)                |
| 83                       | GOVERNMENT PAYMENTS                     | 8539. (15)                    | 10193. ( 8)            | 6382. (13)               |
| 84                       | IRRIGATION WATER SALES                  | 0. ( 0)                       | 160. ( 1)              | 0. ( 0)                  |
| 85                       | FEED CROPS                              | 16512. (14)                   | 18637. ( 7)            | 24909. (11)              |
| 86                       | CASH CROPS                              | 3121. ( 3)                    | 3552. ( 6)             | 10637. ( 3)              |
| 87                       | GENERAL FARM SUPPLIES                   | 535. ( 6)                     | 28. ( 4)               | 347. ( 5)                |
| 88                       | CUSTOM WORK AND MACH RENT INC           | 1634. (10)                    | 593. ( 5)              | 713. ( 6)                |
| 89                       | MACHINERY AND EQUIPMENT SOLD            | 677. ( 4)                     | 1291. ( 5)             | 404. ( 4)                |
| 90                       | REAL ESTATE RENTAL INCOME               | 1987. ( 6)                    | 3335. ( 1)             | 25. ( 1)                 |
| 91                       | REAL ESTATE SOLD                        | 1935. ( 2)                    | 0. ( 0)                | 125. ( 1)                |
| 92                       | CASH OPERATING INCOME                   | 91846. (15)                   | 132164. ( 8)           | 141601. (15)             |
| 93                       | CAPITAL ITEMS SOLD                      | 1316. ( 5)                    | 1291. ( 5)             | 435. ( 4)                |
| 94                       | TOTAL CASH INCOME                       | 92284. (15)                   | 132971. ( 8)           | 141718. (15)             |
| <b>EXPENSE</b>           |   |                               |                        |                          |
| 101                      | MISCELLANEOUS                           | \$ 1195. ( 3)                 | 660. ( 1)              | 86. ( 1)                 |
| 102                      | WAGES AND OTHER LABOR EXPENSE           | 3594. (15)                    | 4108. ( 8)             | 5891. (14)               |
| 103                      | MISCELLANEOUS UTILITIES                 | 214. (12)                     | 0. ( 1)                | 2845. ( 1)               |
| 104                      | FARM TELEPHONE                          | 165. (13)                     | 243. ( 7)              | 165. (13)                |
| 105                      | FARM ELECTRICITY                        | 754. (14)                     | 1039. ( 8)             | 891. (14)                |
| 106                      | FARM FUEL AND OIL                       | 3348. (15)                    | 3225. ( 8)             | 3814. (15)               |
| 107                      | MISCELLANEOUS BANKING EXPENSE           | 0. ( 0)                       | 0. ( 0)                | 0. ( 0)                  |
| 108                      | FARM INTEREST                           | 6292. (15)                    | 6435. ( 7)             | 8800. (14)               |
| 109                      | BANKING FEES AND ACCTG EXPENSE          | 199. (13)                     | 218. ( 7)              | 192. (14)                |
| 110                      | TAXES AND LICENSE FEES                  | 3795. (15)                    | 4202. ( 8)             | 4105. (15)               |
| 111                      | FARM INSURANCE                          | 1039. ( 1)                    | 1147. ( 8)             | 1227. (15)               |
| 112                      | MARKETING EXPENSE AND TRUCKING          | 962. ( 4)                     | 1751. ( 8)             | 1475. (13)               |
| 113                      | STORAGE AND FUTURE CONTRACTS            | 499. ( 2)                     | 65. ( 2)               | 5911. ( 2)               |
| 114                      | SUBSCRIPTIONS DUES ETC                  | 150. (13)                     | 260. ( 6)              | 83. (15)                 |
| 115                      | UNSPECIFIED LIVESTOCK EXPENSE           | 0. ( 0)                       | 0. ( 0)                | 0. ( 0)                  |
| 116                      | HEEVE CATTLE                            | 28381. (14)                   | 72804. ( 5)            | 80037. (10)              |
| 117                      | DAIRY CATTLE                            | 0. ( 0)                       | 0. ( 0)                | 480. ( 1)                |
| 118                      | SHEEP                                   | 220. ( 1)                     | 0. ( 0)                | 0. ( 0)                  |
| 119                      | SWINE                                   | 1013. ( 8)                    | 3291. ( 4)             | 1127. ( 0)               |
| 120                      | POULTRY                                 | 217. ( 1)                     | 120. ( 1)              | 0. ( 0)                  |
| 121                      | OTHER LIVESTOCK                         | 634. ( 1)                     | 0. ( 0)                | 147. ( 1)                |
| 122                      | LIVESTOCK PRODUCTS SUPPLYS SERVICES     | 679. (15)                     | 2578. ( 8)             | 1733. (14)               |
| 123                      | LIVESTOCK FEED GRAIN                    | 3950. ( 9)                    | 16234. ( 7)            | 1638. (10)               |
| 124                      | LIVESTOCK FORAGE                        | 703. ( 8)                     | 2023. ( 4)             | 90. ( 1)                 |
| 125                      | LIVESTOCK SUPPLEMENTS                   | 8693. (14)                    | 8731. ( 8)             | 9992. (14)               |
| 126                      | UNSPECIFIED CROP EXPENSE                | 473. ( 3)                     | 0. ( 0)                | 0. ( 0)                  |
| 127                      | SEED AND PLANTS                         | 1072. (15)                    | 1878. ( 8)             | 1867. (15)               |
| 128                      | FERTILIZERS                             | 4312. (15)                    | 5192. ( 6)             | 6479. (15)               |
| 129                      | CROP CHEMICALS                          | 1122. (12)                    | 2038. ( 6)             | 1739. (11)               |
| 130                      | GOVERNMENT PROGRAM EXPENSE              | 1122. (13)                    | 223. ( 1)              | 11. ( 1)                 |
| 131                      | IRRIGATION WATER                        | 550. ( 2)                     | 2511. ( 1)             | 1788. ( 1)               |
| 132                      | FEED CROPS PURCHASED                    | 13332. ( 0)                   | 10566. ( 3)            | 18034. ( 4)              |
| 133                      | CASH CROPS PURCHASED                    | 0. ( 0)                       | 0. ( 0)                | 0. ( 0)                  |
| 134                      | FARM SUPPLIES                           | 1226. (15)                    | 1305. ( 8)             | 1100. (15)               |
| 135                      | CUSTOM WORK AND MACHINE RENTAL          | 1622. (14)                    | 1654. ( 8)             | 1291. (15)               |
| 136                      | MACHINERY AND EQUIPMENT PURCHASE        | 8394. (14)                    | 10310. ( 8)            | 10001. (14)              |
| 137                      | REAL ESTATE RENT                        | 3082. (13)                    | 4456. ( 7)             | 1561. (13)               |
| 138                      | REAL ESTATE PURCHASED                   | 7642. (10)                    | 17036. ( 5)            | 3029. ( 8)               |
| 139                      | MISCELLANEOUS REPAIRS                   | 106. ( 7)                     | 86. ( 6)               | 33. ( 7)                 |
| 140                      | MACHINERY AND EQUIPMENT REPAIR          | 2709. (15)                    | 3306. ( 8)             | 3493. (15)               |
| 141                      | BUILDING REPAIR                         | 456. (13)                     | 1540. ( 5)             | 462. (14)                |
| 142                      | CAPITALIZED REPAIR EXPENSE              | 508. ( 2)                     | 0. ( 0)                | 0. ( 0)                  |
| 143                      | CASH OPERATING EXPENSE                  | 77565. (15)                   | 119017. ( 8)           | 124648. (15)             |
| 144                      | CAPITAL PURCHASES                       | 13925. (14)                   | 20958. ( 8)            | 11732. (14)              |
| 145                      | TOTAL CASH EXPENSE                      | 90563. (15)                   | 139975. ( 8)           | 135599. (15)             |
| <b>LOAN SUMMARY</b>      |   |                               |                        |                          |
| 46                       | JANUARY 1970 LOANS AND ACCOUNTS PAYABLE | \$ 82716. (15)                | 105833. ( 7)           | 152024. (13)             |
| 47                       | CASH AND ACCOUNTS RECEIVABLE            | 1509. (14)                    | 8394. ( 6)             | 4998. (12)               |
| 48                       | JANUARY 1971 LOANS AND ACCOUNTS PAYABLE | 88251. (15)                   | 117517. ( 8)           | 154581. (13)             |
| 49                       | CASH AND ACCOUNTS RECEIVABLE            | 1969. (15)                    | 3225. ( 7)             | 7029. (14)               |
| 56                       | JANUARY 1970 LOAN RATIO                 | 0.40. (15)                    | 0.43. ( 7)             | 0.45. (13)               |
| 57                       | JANUARY 1971 LOAN RATIO                 | 0.41. (15)                    | 0.42. ( 8)             | 0.45. (13)               |
| <b>FINANCIAL SUMMARY</b> |   |                               |                        |                          |
| 265                      | GROSS CASH INCOME                       | \$ 98375. (15)                | 143345. ( 8)           | 151776. (15)             |
| 266                      | GROSS CASH EXPENSES                     | 90563. (15)                   | 139975. ( 8)           | 135599. (15)             |
| 267                      | NET CASH BALANCES                       | 7812. (15)                    | 3369. ( 8)             | 16177. (15)              |
| 268                      | PLUS INVENTORY CHANGE                   | 9243. (15)                    | 26504. ( 8)            | 18545. (15)              |
| 269                      | PLUS HOME USED PRODUCTS                 | 9612. (15)                    | 26957. ( 8)            | 18971. (15)              |
| 270                      | PLUS INTEREST PAID                      | 15904. (15)                   | 32588. ( 8)            | 27185. (15)              |
| 271                      | LABOR,CAPITAL,MANAGMT RETURN            | 15904. (15)                   | 32588. ( 8)            | 27185. (15)              |
| 272                      | - OPERATOR LABOR X \$400/MO             | 5571. (14)                    | 6050. ( 8)             | 6661. (13)               |
| 273                      | CAPITAL AND MANAGMT RETURN              | 10704. (15)                   | 26538. ( 8)            | 21238. (15)              |
| 274                      | CAPITAL MANAGED                         | 334733. (15)                  | 443780. ( 8)           | 429995. (15)             |
| 275                      | PERCENT RETURN ON INVESTMENT            | 3.19. (15)                    | 5.98. ( 8)             | 4.93. (15)               |
| 276                      | LABOR,CAPITAL,MANAGMT RETURN            | 15904. (15)                   | 32588. ( 8)            | 27185. (15)              |
| 277                      | - CHARGE FOR CAPITAL                    | 16736. (15)                   | 22188. ( 8)            | 21499. (15)              |
| 278                      | LABOR AND MANAGEMENT RETURN             | -832. (15)                    | 10399. ( 8)            | 5685. (15)               |
| 279                      | -OPERATOR LABOR X \$400/MO              | 5571. (14)                    | 6050. ( 8)             | 6661. (13)               |
| 280                      | MANAGEMENT RETURN                       | -6032. (15)                   | 4349. ( 8)             | -260. (15)               |

TABLE VIIIIB  
IRRIGATED FARMS

| LINE |                                     | LESS THAN 25<br>PER CENT IRR. | 25-50 PER<br>CENT IRR. | OVER 50 PER<br>CENT IRR. |
|------|-------------------------------------|-------------------------------|------------------------|--------------------------|
|      | INVENTORY SUMMARY                   |                               |                        |                          |
| 41   | TOTAL BEGINNING INVENTORY           | \$ 298136. (15)               | 374821. (8)            | 375795. (15)             |
| 53   | NET BEGINNING INVENTORY             | 516828. (15)                  | 287956. (8)            | 248039. (15)             |
| 42   | TOTAL CLOSING INVENTORY             | 599567. (15)                  | 287956. (8)            | 378163. (15)             |
| 54   | NET ENDING INVENTORY                | 213285. (15)                  | 283261. (8)            | 250754. (15)             |
| 43   | TOTAL INVENTORY CHANGE              | -1430. (15)                   | -23135. (8)            | 2368. (15)               |
| 55   | NET INVENTORY CHANGE                | -3543. (15)                   | -5251. (8)             | 5714. (15)               |
| 44   | AVERAGE INVENTORY                   | 298852. (15)                  | 386389. (8)            | 376979. (15)             |
|      | LABOR USE (MONTHS)                  |                               |                        |                          |
| 248  | UNPAID OPERATOR AND FAMILY<br>HIRED | 13.9 (14)                     | 15.1 (8)               | 17.1 (13)                |
| 249  | 8.5 (14)                            | 12.5 (7)                      | 10.8 (12)              |                          |
|      | DEPRECIATION                        |                               |                        |                          |
| 250  | MACHINERY AND EQUIPMENT             | \$ 6287. (15)                 | 7416. (8)              | 8529. (15)               |
| 251  | BUILDINGS AND IMPROVEMENTS          | 2111. (15)                    | 1966. (8)              | 2682. (15)               |
|      | NET LIVESTOCK PRODUCTION            |                               |                        |                          |
| 252  | BEEF                                | \$ 20272. (15)                | 46541. (6)             | 54307. (13)              |
| 253  | DAIRY                               | 202. (2)                      | 36674. (1)             | 40595. (2)               |
| 254  | SWINE                               | -81. (3)                      | 5578. (1)              | 0. (0)                   |
| 255  | POULTRY                             | 15515. (11)                   | 29507. (5)             | 19409. (8)               |
| 256  | OTHER LIVESTOCK                     | 1676. (1)                     | 85. (3)                | 200. (1)                 |
| 257  | TOTAL NET LIVESTCK PRODUCTION       | -22. (3)                      | 0. (0)                 | -139. (5)                |
| 258  | FEED FED                            | \$ 25437. (15)                | 36379. (8)             | 53349. (15)              |
| 260  | LIVESTCK PRODCTN LESS FEED FED      | 6253. (15)                    | 22282. (8)             | 9538. (15)               |
| 261  | LIVESTOCK PRODCTN/\$100 FEED FD     | 136. (14)                     | 146. (8)               | 129. (14)                |
|      | CROP ACREAGE SUMMARY                |                               |                        |                          |
|      | IRRIGATED CROPS                     | ACRES                         |                        |                          |
| 153  | CORN                                | 84.9 (14)                     | 168.7 (8)              | 244.7 (15)               |
| 155  | GRAIN SORGHUM                       | 15.5 (2)                      | 35.0 (1)               | 17.3 (2)                 |
| 157  | OTHER FEED GRAIN                    | 0.0 (0)                       | 0.0 (0)                | 38.9 (1)                 |
| 159  | WHEAT                               | 0.0 (0)                       | 0.0 (0)                | 0.0 (0)                  |
| 161  | CCRN AND MILC SEED                  | 0.0 (0)                       | 0.0 (0)                | 0.0 (0)                  |
| 163  | WHEAT SEED                          | 0.0 (0)                       | 0.0 (0)                | 0.0 (0)                  |
| 165  | SUDAN AND MISC FORAGE               | 0.0 (0)                       | 0.0 (0)                | 0.0 (0)                  |
| 167  | ALFALFA                             | 57.0 (2)                      | 18.9 (2)               | 52.9 (5)                 |
| 169  | OTHER FORAGE                        | 0.0 (0)                       | 29.5 (2)               | 21.0 (3)                 |
| 171  | SILAGE                              | 27.6 (6)                      | 42.4 (5)               | 78.0 (8)                 |
| 173  | STRAW                               | 0.0 (0)                       | 0.0 (0)                | 0.0 (0)                  |
| 175  | FORAGE CROP SEED                    | 0.0 (0)                       | 0.0 (0)                | 0.0 (0)                  |
| 177  | POPCORN                             | 0.0 (0)                       | 0.0 (0)                | 14.7 (1)                 |
| 179  | SOYBEANS                            | 20.0 (1)                      | 19.6 (3)               | 0.0 (0)                  |
| 181  | SUGAR BEETS                         | 0.0 (0)                       | 0.0 (0)                | 117.0 (1)                |
| 183  | OTHER CASH CROPS                    | 0.0 (0)                       | 75.0 (1)               | 87.0 (1)                 |
| 185  | TOTAL IRRIG CROP ACREAGE            | 101.3 (15)                    | 228.5 (8)              | 327.6 (15)               |
| 291  | TOTAL IRRIG CROP VALUE              | \$ 12330. (15)                | 31012. (8)             | 50080. (15)              |
|      | NON-IRRIGATED CROPS                 | ACRES                         |                        |                          |
| 189  | CCRN                                | 74.4 (10)                     | 40.0 (1)               | 83.3 (3)                 |
| 191  | GRAIN SORGHUM                       | 152.2 (11)                    | 84.8 (5)               | 17.5 (4)                 |
| 193  | OATS                                | 29.6 (7)                      | 0.0 (0)                | 21.0 (1)                 |
| 195  | BARLEY                              | 0.0 (0)                       | 0.0 (0)                | 0.0 (0)                  |
| 197  | RYE                                 | 0.0 (0)                       | 27.5 (2)               | 0.0 (0)                  |
| 199  | WHEAT                               | 112.5 (12)                    | 68.7 (7)               | 62.5 (8)                 |
| 201  | OTHER FEED GRAIN                    | 0.0 (0)                       | 0.0 (0)                | 0.0 (0)                  |
| 203  | CCRN AND MILC SEED                  | 0.0 (0)                       | 0.0 (0)                | 0.0 (0)                  |
| 205  | WHEAT SEED                          | 0.0 (0)                       | 0.0 (0)                | 0.0 (0)                  |
| 207  | SUDAN AND MISC FORAGE               | 92.9 (1)                      | 0.0 (0)                | 0.0 (0)                  |
| 209  | ALFALFA                             | 45.8 (12)                     | 21.8 (3)               | 54.5 (6)                 |
| 211  | OTHER FORAGE                        | 66.1 (8)                      | 13.0 (5)               | 37.0 (2)                 |
| 213  | SILAGE                              | 47.4 (9)                      | 45.8 (3)               | 96.3 (3)                 |
| 215  | STRAW                               | 0.0 (0)                       | 0.0 (0)                | 0.0 (0)                  |
| 217  | FORAGE CROP SEED                    | 0.0 (0)                       | 0.0 (0)                | 0.0 (0)                  |
| 219  | POPCORN                             | 0.0 (0)                       | 0.0 (0)                | 0.0 (0)                  |
| 221  | SOYBEANS                            | 65.1 (4)                      | 51.6 (5)               | 24.4 (1)                 |
| 223  | OTHER CASH CROPS                    | 0.0 (0)                       | 0.0 (0)                | 0.0 (0)                  |
| 225  | SUMMER FALLOW                       | 63.0 (6)                      | 28.0 (1)               | 41.6 (3)                 |
| 227  | DIVERTED ACRES                      | 128.8 (15)                    | 125.5 (8)              | 105.5 (10)               |
| 229  | TOTAL NON-IRR CROP ACREAGE          | 543.1 (15)                    | 319.9 (8)              | 195.4 (14)               |
| 292  | TOTAL NON-IRR CROP VALUE            | \$ 28988. (15)                | 19263. (8)             | 11445. (14)              |
|      | NON-TILLABLE LAND                   | ACRES                         |                        |                          |
| 231  | NATIVE HAY                          | 9.2 (2)                       | 0.0 (0)                | 0.0 (0)                  |
| 233  | NON TILLABLE PASTURE                | 285.2 (15)                    | 285.8 (6)              | 167.4 (13)               |
| 235  | WOODLAND                            | 8.0 (1)                       | 0.0 (0)                | 1.0 (1)                  |
| 237  | ROADS AND WASTELANDS                | 89.4 (15)                     | 49.5 (8)               | 47.2 (15)                |
| 239  | TOTAL LAND ACREAGE                  | 1020.9 (15)                   | 812.4 (8)              | 702.4 (15)               |
| 293  | TOTAL LAND PRODUCTION VALUE         | \$ 42958. (15)                | 51933. (8)             | 61611. (15)              |
|      | CROP YIELD SUMMARY                  |                               |                        |                          |
|      | IRRIGATED CROPS                     |                               |                        |                          |
| 154  | CORN                                | BU/ACRE 97.2 (12)             | 108.4 (8)              | 119.0 (15)               |
| 156  | GRAIN SORGHUM                       | BU/ACRE 107.5 (2)             | 77.4 (1)               | 89.3 (2)                 |
| 160  | WHEAT                               | BU/ACRE 0.0 (0)               | 0.0 (0)                | 0.0 (0)                  |
| 162  | CORN AND MILC SEED                  | BU/ACRE 0.0 (0)               | 0.0 (0)                | 0.0 (0)                  |
| 164  | WHEAT SEED                          | BU/ACRE 0.0 (0)               | 0.0 (0)                | 0.0 (0)                  |
| 168  | ALFALFA                             | TONS/ACRE 1.7 (2)             | 4.4 (2)                | 4.0 (5)                  |
| 172  | SILAGE                              | TONS/ACRE 15.8 (6)            | 17.2 (5)               | 18.7 (8)                 |
| 180  | SCYBEANS                            | BU/ACRE 30.0 (1)              | 39.2 (3)               | 0.0 (0)                  |
| 182  | SUGAR BEETS                         | TONS/ACRE 0.0 (0)             | 0.0 (0)                | 16.9 (1)                 |
|      | NON-IRRIGATED CROPS                 |                               |                        |                          |
| 190  | CCRN                                | BU/ACRE 50.8 (10)             | 24.5 (1)               | 51.1 (3)                 |
| 192  | GRAIN SORGHUM                       | BU/ACRE 53.3 (11)             | 64.3 (5)               | 64.8 (4)                 |
| 194  | OATS                                | BU/ACRE 54.5 (7)              | 0.0 (0)                | 55.0 (1)                 |
| 200  | WHEAT                               | BU/ACRE 42.2 (12)             | 40.1 (7)               | 40.2 (8)                 |
| 204  | CCRN AND MILC SEED                  | BU/ACRE 0.0 (0)               | 0.0 (0)                | 0.0 (0)                  |
| 206  | WHEAT SEED                          | BU/ACRE 0.0 (0)               | 0.0 (0)                | 0.0 (0)                  |
| 210  | ALFALFA                             | TONS/ACRE 2.9 (12)            | 4.1 (3)                | 3.1 (6)                  |
| 214  | SILAGE                              | TONS/ACRE 10.7 (9)            | 10.4 (3)               | 6.2 (3)                  |
| 222  | SCYBEANS                            | BU/ACRE 20.8 (4)              | 14.8 (5)               | 14.6 (1)                 |
| 232  | NATIVE HAY                          | TONS/ACRE 13.3 (2)            | 0.0 (0)                | 0.0 (0)                  |
|      | COMPARATIVE FACTORS                 |                               |                        |                          |
| 281  | GROSS PRODUCTION                    | 74727. (15)                   | 110595. (8)            | 124409. (15)             |
| 282  | GROSS PRODUCTION PER MAN            | 44426. (15)                   | 50395. (8)             | 63898. (15)              |
| 283  | GROSS PRODUCTION/\$100 INVESTED     | 25.00 (15)                    | 28.62 (8)              | 33.00 (15)               |
| 284  | GROSS PRODUCTION PER CROP ACRE      | 124.84 (15)                   | 197.62 (8)             | 244.21 (15)              |
| 285  | GROSS PRODUCTION PER ACRE           | 91.61 (15)                    | 154.11 (8)             | 183.75 (15)              |
|      | MACHINERY INVESTMENT/CROP ACRE      | 43.03 (15)                    | 52.97 (8)              | 74.56 (15)               |
| 287  | MACHINE & POWER COST/CROP ACRE      | 23.29 (15)                    | 30.31 (8)              | 40.30 (15)               |
|      | FERTILIZER AND CHEM/ CROP ACRE      | 8.31 (15)                     | 11.69 (7)              | 15.80 (15)               |
| 289  | OTHER CROP EXPENSE / CROP ACRE      | 1.88 (15)                     | 3.50 (8)               | 3.81 (15)                |
|      | FARM SIZE INDEX                     | 23315. (15)                   | 29769. (8)             | 28262. (15)              |