

Analyzing gender inequality through large-scale Facebook advertising data

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Online social media are information resources that can have a transformative power in society. While the Web was envisioned as an equalizing force that allows everyone to access information, the digital divide prevents large amounts of people from being present online. Online social media, in particular, are prone to gender inequality, an important issue given the link between social media use and employment. Understanding gender inequality in social media is a challenging task due to the necessity of data sources that can provide large-scale measurements across multiple countries. Here, we show how the Facebook Gender Divide (FGD), a metric based on aggregated statistics of more than 1.4 billion users in 217 countries, explains various aspects of worldwide gender inequality. Our analysis shows that the FGD encodes gender equality indices in education, health, and economic opportunity. We find gender differences in network externalities that suggest that using social media has an added value for women. Furthermore, we find that low values of the FGD are associated with increases in economic gender equality. Our results suggest that online social networks, while suffering evident gender imbalance, may lower the barriers that women have to access to informational resources and help to narrow the economic gender gap.

gender divide | Facebook | social media | inequality | development

The Web was designed to be universally accessible and open, carrying the promise of equal opportunity in the access to online information and services (1) as the great potential equalizer (2). However, despite the widespread adoption of the Web and other information communication technologies (ICTs), online access is heterogeneously distributed across demographic factors, such as income and gender—a phenomenon called the digital divide (3–5).

Governments and global organizations express their concern about the digital divide, aiming to connect the 4 billion people that remain offline (6, 7). However, the effects of increasing Internet penetration in development are rarely backed up against empirical data (8), and the latest report by the World Bank suggests that unequally distributed growth in Internet penetration might exacerbate socioeconomic inequalities (7). Beyond the divide in the access to the Internet, there are further challenges with respect to digital inequality: the heterogeneity of online activity and engagement across demographic groups (2).

Among online resources, social media play a key role in economic development (for example, by providing information that facilitates finding employment) (9, 10). An important open question is whether equality in the access to social media can work as a digital provide (11), bringing equality in other social, political, and economic aspects of society. The World Wide Web Foundation reports that one of the key elements in the digital divide is

gender inequality (12). Social media data show the traces of gender inequalities from content biases and activity on Wikipedia (13, 14) to visibility and interaction disparities on Twitter (15–17) and professional gender gaps in LinkedIn (18). Empirical analyses of digital traces have the potential to track more general demographic patterns (19, 20), such as fertility rates (21).

To properly understand the digital divide, a pervasive problem in cross-country comparisons is the limited size of country samples and the challenges to generate unbiased survey data (7). To overcome this issue, we deployed a system to collect large-scale data from the Facebook online social network through its marketing Application Programming Interface (API), as explained more in detail in *Materials and Methods*. The Facebook marketing API has been useful in previous research to estimate the value of user data (22), to approximate the size and integration of migrant populations (23–25), and to generate estimations of Internet and mobile phone gender gaps that explain 69% of the variance of International Telecommunications Union measurements (20). For our study of the relationship between social media gender divides and other economic, education, health, and political gender inequalities, we generated an anonymous dataset with statistics about the total number of registered users and daily active users (DAUs) of each gender in each country. While

Significance

We present the Facebook Gender Divide, an inexpensive, real-time instrument for measuring gender differences in Facebook access and activity in 217 countries. The Facebook Gender Divide captures standard indicators of Internet penetration and gender equality indices in education, health, and economic opportunity. We find that the tendency of countries to approach economic gender equality is negatively associated with a high Facebook Gender Divide. Our results suggest that online social networks, while suffering gender imbalance, may lower information access barriers for women and narrow the economic gender gap.

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Data deposition: The data reported in this paper are available at <https://github.com/dgarcia-eu/FacebookGenderDivide>.

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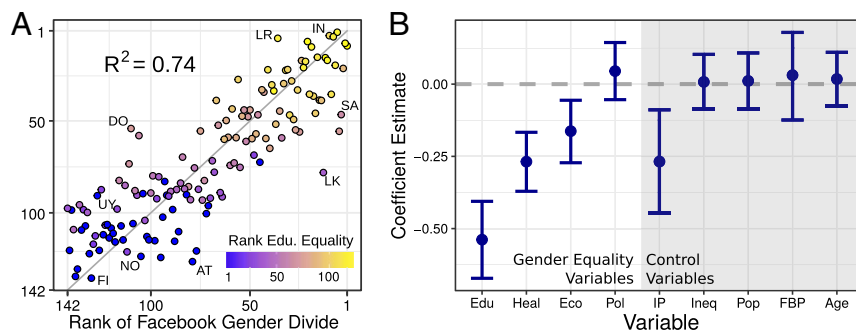


Fig. 2. Regression results of FGD as a function of gender equality. (A) Model predictions vs. rank of FGD, where rank 1 is the country with the highest FGD. The model achieves a high R^2 above 0.74, explaining the majority of the variance of the FGD ranking. Some countries are labeled, from high FGD [Liberia (LR), India (IN), and Saudi Arabia (SA)] to low FGD [Finland (FI), Norway (NO), and Uruguay (UY)], as well as some outliers [Dominican Republic (DO), Austria (AT), and Sri Lanka (LK)]. (B) Coefficient estimates and 95% CIs of the terms of the regression fit (excluding intercept). Education (Edu), health (Heal), and economic gender equality (Eco) are significantly and negatively associated with the FGD, but political gender equality (Pol) is not. From the control variables, Internet penetration (IP) is negatively associated with FGD, but the rest are not. The main role of education equality in FGD can be observed in A, where dots are colored according to the rank of education gender equality, showing that countries with low FGD are ranked high on education gender equality. An online interactive version of this figure can be found in <https://dgarcia-eu.github.io/FacebookGenderDivide/Visualization.html>. FBP, Facebook penetration; Ineq, income inequality; Pop, total population.

The value of being active on social media might vary across genders, which we address in a wide country comparison. The general penetration of a communication channel can increase the value that individuals get for using it, which is an example of a feedback mechanism driven by (positive) network externalities (27), also known as Metcalfe's law (28). If there are network externalities on Facebook, the activity ratio of countries should scale superlinearly with the Facebook penetration in each country. This scaling relationship with Facebook penetration might vary for the activity ratios of different genders, which would signal an additional marginal benefit of using Facebook for one gender.

Fig. 3 shows the scaling relationship per gender between the activity ratio and the total Facebook penetration in each country. Lines show the result of a power law fit between both variables with an intercept and an interaction term for gender. The estimate of the scaling exponent for each gender is clearly above one for both genders, revealing a superlinear trend consistent with network externalities in Facebook. This exponent is significantly stronger for female users ($\alpha_F = 1.45$, CI = [1.41, 1.49]) than for male users ($\alpha_M = 1.20$, CI = [1.16, 1.24]) (details are in *SI Appendix, section 3*), suggesting that the network externalities in Facebook are stronger for women than for men.

Given the network externalities shown above, could the FGD be related to changes in economic gender inequality? We test this possibility by analyzing the change in FGD and economic gender equality between 2015 and 2016. We fitted two regression models, one of changes of economic gender equality as a function of FGD ($FGD_{2015} \rightarrow \Delta Eco_{2016}$) and the converse one ($Eco_{2015} \rightarrow \Delta FGD_{2016}$), including controls for autocorrelation and gross domestic product as explained in *Materials and Methods*. The coefficient estimates, shown in Fig. 4, reveal a significant positive relationship between the FGD rank and changes in economic gender inequality but not vice versa: there is no significant relationship between economic gender equality and the changes in FGD.

The partial R^2 value of FGD_{2015} in the first model is much higher than the equivalent of Eco_{2015} in the second model (median bootstrap values of 0.027 and 0.002, respectively), as shown in Fig. 4, *Right*. This suggests the existence of an association between FGD and changes in economic gender equality, such that countries with a low value of FGD (i.e., high rank number) tend more, on average, to approaching economic gender equality. This observation is consistent across age groups and is robust to the inclusion of further control variables, includ-

ing socioeconomic indicators, other gender equality metrics, and Hofstede's culture values (29) (more details are in *SI Appendix, section 4*). On the contrary, this association is not observable for education gender inequality, as a model of ΔEdu_{2016} shows no significant coefficient for FGD_{2015} .

Discussion

By quantifying the FGD among 1.4 billion Facebook users, we show a number of phenomena that deserve further investigation. The FGD is associated with other types of gender inequality, including economic, health, and education inequality. While the mechanisms behind this connection and its generalizability to other social media remain open questions, this work is an example of how publicly accessible social media data can be used to understand an important social phenomenon.

Recent reports warn about the possibility that individual Facebook user data were misused by Cambridge Analytica (30), pointing to general concerns about privacy in social media. We share those concerns, in particular with respect to the use of sensitive data in potential conflict with the European Union General

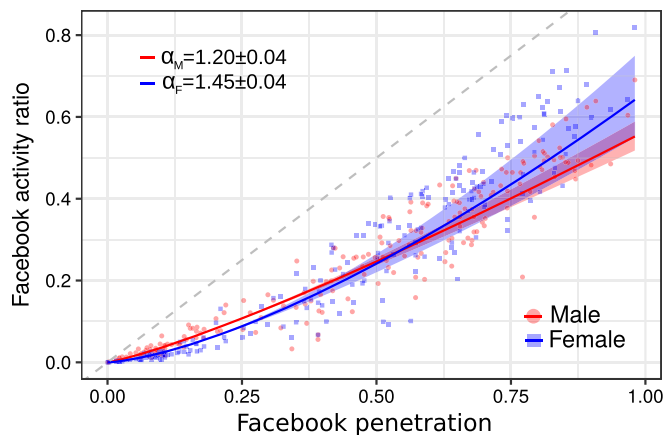


Fig. 3. Gender differences in network externalities on Facebook. Scaling of the Facebook activity ratio per gender vs. total Facebook penetration. Solid lines show fit results, and shaded areas show their 95% CIs. Both male and female activity ratios grow superlinearly with Facebook penetration ($\alpha > 1$), indicating positive network externalities. These network externalities are stronger for female than for male users ($\alpha_F > \alpha_M$).

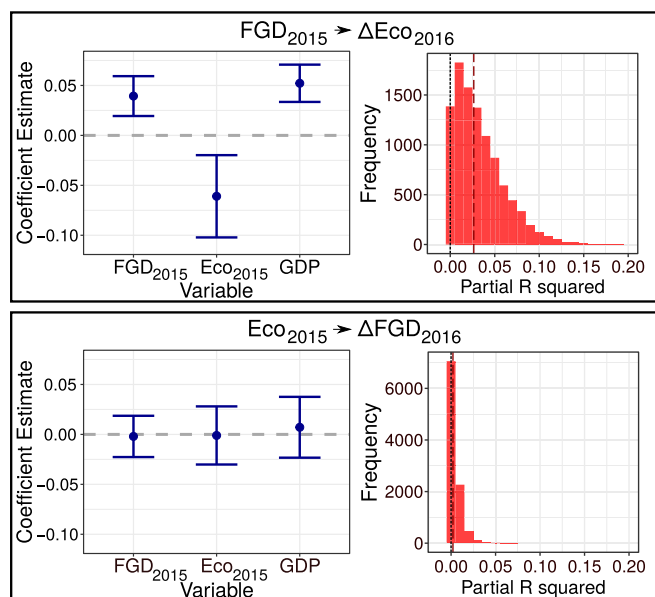


Fig. 4. Analysis of changes in economic gender equality and FGD. Coefficient estimates of the regression model of changes in economic gender equality as a function of FGD and control terms (excluding intercept; *Upper Left*) and of the model of changes in FGD as a function of economic gender equality and control terms (excluding intercept; *Lower Left*). *Right* shows the bootstrap distributions of partial R^2 of FGD_{2015} in the first model and of Eco_{2015} in the second one, with dashed vertical lines showing the median R^2 values: 0.027 (*Upper Right*) in the first model and 0.002 (*Lower Right*) in the second one. The FGD explains changes in economic gender equality much better than economic gender equality explains changes in the FGD. GDP, gross domestic product.

Data Protection Regulation (31) and regarding the possible construction of shadow profiles of nonusers (32, 33). Nevertheless, our results show that nonpersonal data (e.g., anonymous and aggregated data produced by billions of Facebook users) can be used for social good, in particular to understand the issue of gender inequalities in society at large.

We found evidence of gender-dependent network externalities—that is, women might receive higher marginal benefit than men from the general adoption of Facebook in a country. While we only observe traces of this phenomenon at an aggregate level, in the differences between activity rates across countries, these results point toward a unique research direction: using observational data to understand the value of social networking sites across demographic attributes.

The FGD provides an inexpensive and accessible way to compute gender divides in social media that can be tracked over time and across the vast majority of countries. This allowed us to identify a relationship between the FGD in 2015 and changes in economic gender inequality in 2016. This relationship could be produced by three mechanisms: (i) a causation path between the FGD and changes in economic gender equality, (ii) a more complex causation from economic gender equality on changes in FGD, or (iii) the prevalence of a third factor of cultural gender norms that drive both the FGD and economic gender equality. While we find evidence for the first explanation, we must note that the real interplay between the FGD and economic gender equality is probably a combination of all three mechanisms, and only future research with more detailed data can answer how.

Our results show trends across a wide range of countries, but caution should be taken when extrapolating to the future or when predicting about individual countries. Before doing so, we need longitudinal models of changes in development factors in a wide range of countries to find the role of the FGD in broader devel-

opment sequences that include economic development, health, education, and inequality (34) before formulating policy suggestions. Nevertheless, our results allow us to speculate that social media can be an equalizing force that counteracts other barriers [e.g., those that limit women's mobility (35)] by providing access to greater economic opportunities and social capital. In a similar way as mobile phones increased the life quality of fishermen in India (11), social media might work as a digital provide that helps disfavored groups, despite the still generalized inequalities in access to ICTs and in adoption of social media technologies.

Materials and Methods

The Facebook Global Dataset. We collected the number of Facebook users by age and gender in each country using the Facebook marketing API (36). Among other services, this API delivers data for its commercial customers to provide targeted advertising. When supplied with a specific target population, the API returns the total audience size and the price to reach that target audience through Facebook. We iterated each combination of age and gender values, retrieving the total number of users and the number of DAUs for each segment in each country. Our dataset contains the number of male and female registered users and DAUs for all available countries (the API does not deliver data for certain countries; e.g., Syria, Iran, and Cuba). After removing entries of small countries with missing values or low resolution, our dataset contains the total number of users and DAUs segmented by age and gender for 217 countries. Age data in the API start at 13 y old, increasing by 1 y up to a last bin that contains all users age 65 y old or older. We distribute a dataset to allow for the replication and extension of our results through a Github repository (<https://github.com/dgarcia-eu/FacebookGenderDivide>).

Ethical Considerations. Our analysis of data from the Facebook marketing API only includes aggregated public information. Although the sample includes data from underage Facebook users, we had no access to any personal identifiable information of any user, and we did not interact or manipulate any research subject. The data retrieval was performed as part of the TYPES (towards transparency and privacy in the online advertising business) Project funded by the European Commission (GA-653449) and was approved by the Committee of Ethics in Research of the Carlos III University of Madrid (Ethics Report CEI-2015-001). Our analysis of the data, in line with the growing consensus in ethics (37), is exempted from ethics review as agreed on by the board of IMDEA Networks and by the executive office of the Complexity Science Hub Vienna. Nevertheless, following the guidelines of the Association of Internet Researchers (38), we consider the possible downstream consequences of our large-scale research. The resolution of the Facebook marketing API prevents the singling out of individual users, which makes all our codes useless for identifying individuals of any minority or threatened group. In addition, there is no way to identify the accounts of users and use our analysis for any kind of personalization or individual manipulation. From the onset, our project had the potential to reveal important relationships between social media use and gender inequalities online and offline. These benefits greatly outweigh the minimum risks of analyzing this kind of aggregated data that are accessible to anyone with an Internet connection.

Validating the FGD. Facebook provided the raw data for our study as aggregated values, but as with any research method, we should not take it at face value without comparing it with more established methods. This is of special importance given the challenges previously found with health-related data from this API (39).

To validate our measurements, we use three reference survey datasets: the Global and Internet & Technology Surveys of the Pew Research Center (www.pewglobal.org/dataset/spring-2016-survey-data and www.pewinternet.org/dataset/march-2016-libraries) and the survey of the GWI (<https://www.globalwebindex.com>). These datasets allow us to compute reference measurements of Facebook penetration and FGD for small samples of countries to be compared with our calculation of the FGD through the Facebook marketing API.

The results of this validation exercise are reported in detail in *SI Appendix, section 1*. We find high correlation coefficients between our measurement of penetration and the equivalents in the GWI and the Pew Global Survey and for the case of FGD as well. These correlations are as good as the correlations between survey datasets, showing that the Facebook API data have comparable quality but a much higher coverage in terms of countries

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