

1 **Clonal analysis of Notch1-expressing cells reveals the existence of**
2 **unipotent stem cells that retain long-term plasticity in the embryonic**
3 **mammary gland**

4 Anna M. Lilja^{#1,2}, Veronica Rodilla^{#1,2^,*}, Mathilde Huyghe^{1,2}, Edouard Hannezo^{3,4,5,°}, Camille
5 Landragin^{1,2}, Olivier Renaud^{1,2,6}, Olivier Leroy^{1,2,6}, Steffen Rulands^{7,8}, Benjamin D. Simons^{3,4,5}
6 and Silvia Fre^{1,2*±}

7 [#]these authors contributed equally

8 ^{*}corresponding authors

9 [±]Lead contact: silvia.fre@curie.fr

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11 ¹Institut Curie, PSL Research University, INSERM, CNRS, F-75248 Paris Cedex 05, France.

12 ²Sorbonne University, UPMC University of Paris VI, F-75005, France.

13 ³Cavendish Laboratory, Department of Physics, University of Cambridge, United Kingdom

14 ⁴The Wellcome Trust/Cancer Research UK Gurdon Institute, University of Cambridge, UK

15 ⁵The Wellcome Trust/Medical Research Council Stem Cell Institute, University of Cambridge,

16 UK

17 ⁶Cell and Tissue Imaging Facility (PICT-IBiSA), Institut Curie, 75005 Paris, France

18 ⁷Max Planck Institute for the Physics of Complex Systems, Noethnitzer Str. 38, 01187 Dresden

19 Germany

20 ⁸Center for Systems Biology Dresden, Pfotenhauer Str. 108, 01307 Dresden, Germany

21 [^]Current address: Preclinical Research Program; Vall d'Hebron Institute of Oncology (VHIO),

22 08035 Barcelona, Spain

23 °Current address: Institute of Science and Technology Austria, Am Campus 1, 3400

24 Klosterneuburg, Austria

25

26 **Abstract**

27 Recent lineage tracing studies revealed that mammary gland homeostasis relies on unipotent stem
28 cells. However, whether and when lineage restriction occurs during embryonic mammary
29 development and which signals orchestrate cell fate specification remain unknown. Using a
30 combination of *in vivo* clonal analysis with whole mount immunofluorescence and mathematical
31 modelling of clonal dynamics, we found that embryonic multipotent mammary cells become
32 lineage restricted surprisingly early in development, with evidence for unipotency as early as
33 E12.5 and no statistically discernable bipotency after E15.5. To gain insights into the
34 mechanisms governing the switch from multipotency to unipotency, we used gain-of-function
35 Notch1 mice and demonstrated that Notch activation cell autonomously dictates luminal cell fate
36 specification to both embryonic and basally committed mammary cells. These functional studies
37 have important implications for understanding the signals underlying cell plasticity and serve to
38 clarify how reactivation of embryonic programs in adult cells can lead to cancer.

39

40 **Introduction**

41 Due to its unique capacity for rapid growth and regeneration, the mammary gland represents an
42 ideal system to study stem cell plasticity and lineage specification, and their contribution to tissue
43 morphogenesis and remodelling. The mammary epithelium is initially specified at embryonic day
44 E11.5 as a skin placode, after which signals from surrounding ER α -expressing stromal cells
45 direct the formation of spherical mammary buds¹. The mammary buds invaginate into the
46 underlying mesenchyme and after E15.5, they start invading the fat pad precursor and organise

47 into primitive tubular structures that develop into small rudimentary trees shortly before birth, at
48 E18.5². During puberty, serial rounds of ductal branching and elongation lead to the specification
49 of a complex branched epithelial network^{3,4}. The mammary ductal tree is composed of two
50 epithelial compartments: cells facing the ductal lumen are polarized cuboidal epithelial cells that
51 constitute the luminal epithelium (called luminal cells or LC), while cells found in the outer
52 layer, in contact with the basal membrane, are myoepithelial cells, which express Smooth Muscle
53 Actin (SMA) conferring contractile capacity, termed basal cells (BC). Luminal cells can be
54 further subdivided in two populations, depending on their expression of the hormone receptors
55 Estrogen- α (ER α) and Progesterone (PR).

56 Pioneering studies explored the capacity of single mammary cells to reconstitute a functional
57 gland when orthotopically transplanted in the cleared fat pad of host mice, and defined a small
58 subset of basal cells as multipotent mammary stem cells (MaSC)^{5,6}, assumed to be responsible for
59 the homeostatic maintenance of the tissue throughout adult life. .However, more recent lineage
60 tracing studies based on targeted promoters generated conflicting data on whether mammary
61 multipotent cells truly exist during development and adult reproductive life *in vivo*, or whether
62 lineage-restricted progenitors are induced to behave in a multipotent manner following
63 transplantation⁷⁻¹¹. Lineage tracing provides the means to identify stem cells and track their
64 progeny *in vivo* and *in situ*, by genetically labelling stem cells in their physiological niche, so that
65 their derived daughter cells retain marker expression. Indeed, clonal analyses using specific
66 promoters for genes expressed either in the luminal or in the basal compartment of the mammary
67 epithelium, have shown that all mammary stem cells show unipotency *in vivo* during puberty and
68 adulthood^{8,10,12-18}. However, none of these prior studies has carefully examined how embryonic
69 MaSCs contribute to postnatal development. Although some findings support the existence of
70 multipotent stem cells during embryogenesis^{8,11,18}, as population-based studies, the question of

71 whether individual embryonic stem cells exhibit multipotent potential at the clonal level or
72 comprise distinct cell subsets already committed toward a specific cell lineage remains unsolved.
73 The Notch signalling pathway has been linked to stem cell maintenance and cell fate
74 specification in many tissues and it has been shown to promote luminal differentiation in the
75 mammary gland¹⁹. Through clonal analysis of Notch1-labelled cells in the pubertal gland, we
76 have previously demonstrated that the Notch1 receptor labels exclusively ER α -negative (ER α ^{neg})
77 luminal progenitors. Notch1-expressing mammary cells are strictly unipotent in adult mice, but
78 surprisingly can give rise to a progeny composed of all types of mammary cells in transplantation
79 experiments or when tracing is initiated in embryos, demonstrating cell plasticity¹¹. These results
80 are in agreement with other studies showing that different glandular epithelia (mammary gland,
81 prostate, sweat glands) initially develop from multipotent SCs, which are progressively replaced
82 by unipotent progenitors during post-natal development^{8,11,20-22}. Here, we used our Notch1-
83 CreERT2 mouse line (N1Cre^{ERT2})²³ to genetically mark embryonic mammary cells and tracked
84 their progeny throughout development, to define the developmental timing for the acquisition of
85 mammary cell identity and lineage commitment. As the use of a single-colour reporter can lead to
86 misinterpretation of lineage tracing results, because clones derived from distinct lineage-
87 committed progenitors could be merged when analysed in the post-natal gland, we have used the
88 multicolour Confetti reporter mouse and whole mount imaging of the ductal tree, to genetically
89 map the fate of mammary cells during the first wave of mammary development and branching,
90 starting at embryonic day E12.5. Mathematical modelling of our experimental data clearly
91 indicated the presence of unipotent cells committed to a unique lineage already in the E12.5
92 embryonic mammary bud, thus remarkably early in mammary gland morphogenesis.
93 Surprisingly, embryonic mammary cells from E15.5 onwards do not seem to retain multilineage
94 potential *in vivo*, although they are still undifferentiated cells, which will acquire a basal or

95 luminal identity only at birth. In addition, to define the mechanisms regulating the observed
96 restriction in lineage potential during mammary development, we have used Notch1 gain-of-
97 function mice, and found that intrinsic cell autonomous signals can impose a specific cell fate to
98 both embryonic and post-natal lineage-restricted mammary cells. These functional studies have
99 important implications for understanding stem cell plasticity and lineage potential *in vivo* and to
100 explore the possibility that reactivation of embryonic developmental programs in adult cells
101 could lead to cancer²⁴⁻²⁶.

102

103 **Results**

104

105 **Mammary basal and luminal identities are defined at birth**

106 To induce clonal labelling at early developmental times, pregnant N1Cre^{ERT2} mice crossed to a
107 double fluorescent reporter line (R26^{mTmG})²⁷ (henceforth called N1Cre/mTmG) were induced
108 using a low dose of tamoxifen (0.1mg/g of mouse body weight). Analysis of marked cells 24h
109 following Cre induction at E13.5 and E15.5, revealed that the Notch1 receptor is expressed in
110 most of the cells comprising the mammary bud, as also demonstrated by Notch1 *in situ*
111 hybridisation (Supplementary Fig. 1a), all of which express both basal and luminal markers (K5,
112 K14 and p63 for basal cells, BCs and K8 for luminal cells, LCs) (Fig. 1; Fig. 4a-b), consistently
113 with previous reports^{1,28-32}. When we examined the progeny derived from these cells after a 6-
114 week chase, we found that embryonic Notch1^{pos} mammary cells, at the population level, give rise
115 to both BCs (CD24⁺/CD29^{high}) and LCs (CD24⁺/CD29^{low}) (Fig. 2a) in a comparative proportion
116 to that observed in unlabelled mammary epithelial cells (MEC) (Fig. 2c), indicating that cells
117 targeted by the Notch1 promoter in embryogenesis show no lineage bias. Representative dot plots
118 to illustrate the gating strategy are shown in Supplementary Fig. 1b.

119 To define the developmental timing of mammary cell identity acquisition, we induced
120 N1Cre^{ERT2}/R26^{mTmG} mice at different developmental times and analysed their progeny in the
121 pubertal gland. While embryonic induction of GFP expression resulted in GFP-labelled lineages
122 that included both BCs and LCs, from post-natal day P3 onwards, Notch1-derived cells were
123 exclusively luminal, as assessed both by FACS quantification and by immunostaining (Fig.
124 2a,c,e). Consistently, tracing clonal lineages derived from a basally expressed Cre line, Acta2-
125 Cre^{ERT2} (called SMA-Cre)³³, revealed that SMA-expressing basal cells labelled at birth
126 exclusively gave rise to basal progeny (Fig. 2b,d,f). These results indicate that, for the vast
127 majority of MaSCs (if not all), mammary luminal and basal identities are resolved at birth, and
128 that BCs and LCs represent distinct and self-sustained lineages throughout adult life.
129 Interestingly, within the luminal lineage, Notch1^{pos} embryonic cells can give rise to both ER α ^{pos}
130 (Sca^{pos}/CD133^{pos}) and ER α ^{neg} (Sca⁻/CD133⁻) daughter cells, at an unbiased ratio when compared
131 to total LCs (Supplementary Fig. 2a). As Notch1 expression is restricted to ER α ^{neg} unipotent
132 luminal progenitors in 4 week-old pubertal mice¹¹, we traced post-natal cells by inducing mice at
133 different developmental times and found that Notch1 expression becomes progressively restricted
134 to ER α ^{neg} cells (Sca⁻/CD133⁻) shortly before puberty, between 2 and 3 weeks of age
135 (Supplementary Fig. 2b). Importantly, when we assessed if single Notch1-expressing LCs
136 labelled at birth could give rise to both ER α ^{pos} and ER α ^{neg} cells using the multicolour Confetti
137 reporter mouse³⁴, we found that clones of luminal cells labelled by the same colour were
138 exclusively composed of either ER α ^{pos} or of ER α ^{neg} cells (Supplementary Fig. 2c). These results
139 indicate that luminal cells are composed of two distinct lineages maintained by unipotent luminal
140 progenitors, in agreement with two recent studies demonstrating that ER α ^{pos} and ER α ^{neg} luminal
141 cells represent two independent lineages maintained by distinct stem cells in adult mice^{35,36}.

142 Therefore, the N1Cre^{ERT2} line labels different types of mammary cells: undifferentiated cells in
143 the embryo, luminal cells after birth (from P3 to P21) and exclusively ER α ^{neg} luminal progenitors
144 at the onset of puberty (after P21) and allowed us to infer the critical developmental times for
145 mammary lineage specification, an unexplored and important question to define how cell identity
146 is specified and how the adult mammary cell types are determined during development.

147 **Notch1^{pos} embryonic mammary cells reveal unipotent cell fate potential in early**
148 **mammogenesis**

149 To determine whether embryonic MaSC exhibit bipotency at the cellular level and, if so, when
150 this potential is lost during development, we crossed N1Cre^{ERT2} mice to the multicolour Confetti
151 reporter line to trace the fate of individual mammary cells, imaging whole mount mammary
152 glands of two-week-old mice, after induction during embryogenesis (from E12.5 to E17.5). Due
153 to extensive cell rearrangements occurring during branching morphogenesis^{10,13,14}, clones derived
154 from embryonic labelling were composed of scattered cells throughout the gland. Our
155 multicolour strategy was chosen with the aim of distinguishing clones derived from different
156 stem cells, as they would be marked stochastically by one of the four colours resulting from the
157 initial recombination event.

158 To resolve individual clonal events, we scored all cells labelled by the same Confetti colour
159 throughout the whole gland. Strikingly, even with these very strict criteria, we found a high
160 proportion of unicolour cell clusters (“unipotent clones”), belonging exclusively to the basal or
161 luminal lineage (Fig. 3b, GFP and YFP labelled cells), which increased at late embryogenesis,
162 suggesting that some cells acquire unipotency as early as E12.5 (Supplementary Fig. 5a). Since
163 cells of the same colour could appear in the basal and luminal compartments through the chance
164 induction of distinct unipotent progenitors (“chance bipotency” in Fig. 3c), we used a statistical

165 method¹⁰ designed to assess the existence and relative abundance of true bipotent clones. For
166 each induction time point, we tested the null hypothesis that all seemingly bipotent events arose
167 by chance induction of independently labelled unipotent cells. This was achieved by simulating
168 the stochastic labelling of unipotent LC and BC progenitors, taking into account three measured
169 parameters: 1) the recombination efficiency, fit based on the average abundance of floxed colours
170 per gland, both initially (Fig 3a,e and Supplementary Fig. 3) and after a longer chase (Fig. 3b,d
171 and Supplementary Fig. 4-5); 2) the fraction of each recombined colour and 3) the relative
172 frequency of luminal and basal induction. All three parameters were validated for robustness (see
173 Theory Methods and Supplementary Fig. 5d-m for details).

174 The observed percentages of bipotent clones were then compared with the theoretical probability
175 of “chance bipotency” (Fig. 3c-d)¹⁰. As shown in Fig. 3d, the null hypothesis could not be
176 rejected (at 95% confidence level) at E15.5 and E17.5, meaning that “chance bipotency” could
177 account for all observed bipotent events. This suggests that, after E15.5, Notch1^{pos} embryonic
178 mammary cells do not show significant multilineage potential *in vivo* (see Theory Methods and
179 Supplementary Fig. 5b-k). By contrast, the probability of “chance bipotency” accounted for only
180 one half of the experimentally observed bipotency at E12.5 and E13.5, indicating that multipotent
181 cells are present at these embryonic stages. Importantly, as the recombination efficiency
182 (parameter 1) is a key input of the model, we validated it by performing short-term tracing,
183 measuring the number of labelled singlets and doublets, which well correlated with the inferred
184 recombination efficiency from the long-term tracing (Fig. 3f). These results suggest that
185 progressive restriction in lineage potential occurs as early as E12.5, whereas mammary
186 embryonic cells from E15.5 onwards present no evidence for a significant multipotent behaviour,
187 despite co-expressing basal and luminal markers, and continuing to contribute to both lineages
188 until birth (Fig. 1 and Fig.2a,c).

189 **Notch1 dictates luminal ER α ^{neg} cell fate in embryogenesis**

190 To investigate whether embryonic cell fate is controlled by internal signals or by
191 environmental/positional cues, we targeted Notch1-expressing cells from the early embryo
192 (E13.5) to puberty with a transgenic line allowing constitutive Notch1 activation (Rosa-N1ICD-
193 IRES-nGFP)³⁷. We induced the mosaic expression of the ligand-independent active form of the
194 Notch1 receptor (Notch1 Intracellular Domain or N1ICD) and found that cells expressing active
195 Notch1 exclusively give rise to LC (Fig. 4d,e,g), and specifically of the ER α ^{neg}
196 (Sca1^{neg}/CD133^{neg}) lineage (Fig. 5a,b), at any developmental stage (from E13.5 to P3), including
197 when induction is performed in embryonic cells. Of note, embryonic cells expressing N1ICD still
198 co-express luminal and basal markers and do not seem to undergo substantial changes in
199 epithelial cell morphology 48h after Notch activation (Fig 4a-c). Moreover, no statistically
200 significant differences could be observed in their proliferative activity within 48h, compared to
201 control N1Cre^{ERT2}/R26^{mTmG} cells (Fig 5c, d). Surprisingly, when we targeted mammary
202 embryonic cells with the N1Cre^{ERT2}/N1ICD line, we could not observe any difference in
203 epithelial layer integrity and in the ratio between LCs and BCs compared to N1Cre^{ERT2}/R26^{mTmG}
204 mice after a 6-week chase (Supplementary Fig. 6a), suggesting a possible compensation from
205 untargeted wild type cells. Although Notch1 is also expressed in some stromal cells during
206 embryogenesis (Fig. 1, Supplementary Fig. 6b-e), Notch1 constitutive activation did not affect
207 these cells even after a 6-week chase (Supplementary Fig. 6c-e). These results demonstrate that
208 intrinsic signals can dictate a switch from multipotency to unipotency and that Notch1 signalling
209 instructs embryonic mammary cells to differentiate exclusively as luminal ER α ^{neg} cells (Fig. 5e).

210 **Ectopic Notch1 activation can switch the fate of committed mammary epithelial cells**

211 Although our lineage tracing results, consistent with other studies performed using different
212 promoters^{8,10,13-18}, have established that the postnatal mammary gland harbours exclusively
213 unipotent stem cells, recent works revealed the considerable plasticity of mammary stem cells
214 upon oncogenic induction or following transplantation^{8,11,15,38}. We thus assessed the plasticity of
215 fully committed pubertal cells, by ectopic activation of the Notch pathway, an essential critical
216 determinant of luminal cell fate specification (Fig. 4-5 and Ref.¹⁹). To this end, we ectopically
217 expressed the constitutively active form of Notch1 in committed basal cells using two basal Cre
218 lines, SMA-Cre^{ERT2} and K5-Cre^{ERT2}³⁹, crossed to Rosa-N1^{IC}-IRES-nGFP mice. Strikingly,
219 ectopic Notch1 activation in BCs (SMACre/N1ICD and K5Cre/N1ICD) at the onset of puberty is
220 sufficient to entirely switch their identity to ER α ^{neg} LCs (Fig. 6). Interestingly, the switch from
221 basal to luminal ER α ^{neg} cells occurs progressively, since a 3-week chase after induction at P21
222 (P21+3w) still presents some labelled basal cells, but a 6-week chase demonstrated a complete
223 shift from basal to luminal ER α ^{neg} cells (P21+6w) (Fig. 6a,b,d,e and Supplementary Fig. 7). The
224 same cell fate switch was obtained when different types of BCs¹⁶ were targeted, using either
225 SMA-Cre^{ERT2} or K5-Cre^{ERT2} (Fig. 6c,d,e), demonstrating that Notch signalling impacts lineage
226 specification at different levels of the basal cell hierarchy. To characterise how the observed cell
227 fate switch occurs in time, we have analysed the cellular responses to Notch activation in mice
228 where N1ICD expression was induced for different chase periods, compared to control mice. We
229 observed that some cells acquire a luminal position already during the first week after Notch1
230 activation (P21+72h and P21+1w in Supplementary Fig. 7b) and co-expression of luminal and
231 basal keratins (K8 and K14) is notable in some cells that migrated towards the duct lumen
232 (indicated by an arrow in panel P21+3w of Supplementary Fig. 7b), while it takes 6 weeks before
233 the cell fate switch is complete (P21+6w, Fig. 6 and Supplementary Fig. 7).

234 Since no major differences in terms of proliferation or apoptosis were observed in GFP^{pos} cells
235 after N1ICD induction (Supplementary Fig. 7b), we sought for mechanistic insights underlying
236 the observed cell fate switch, by performing a whole-genome transcriptomic analysis of cells
237 expressing N1ICD 72h after induction (in the SMACre model), to detect the early transcriptional
238 responses to Notch activation. As expected, we found an upregulation of Notch target genes (Fig.
239 7a). Remarkably, we clearly identified by Gene Set Enrichment Analysis (GSEA) a highly
240 significant reduction in expression of genes belonging to the “Mammary Stem Cell UP” gene
241 signature within genes downregulated in the targeted cells (GFP^{pos}) (Fig.7c-d). This signature
242 represents genes highly expressed in BCs, defined as “Mammary stem cells” based on their high
243 mammary repopulation capacity in transplantation assays⁴⁰. In addition, Extracellular Matrix and
244 Epithelial-to-Mesenchymal Transition (EMT) gene signatures, features that have been associated
245 with BCs⁴¹, were also significantly downregulated upon Notch activation. Overall, by both GO
246 analysis (Fig. 7c) and Gene Set Enrichment Analysis (GSEA) (Fig. 7d), we reveal that GFP^{pos}
247 cells negatively correlate with a basal signature, indicating that they lose their basal identity
248 before they acquire a definitive luminal signature, as the increased expression of luminal cell
249 markers (namely luminal cytokeratins K8, K18 and K19) is evident, but not yet statistically
250 significant after only 72h of Notch activation.

251 These results show that the unipotency of mammary stem cells belies a remarkable degree of
252 plasticity that allows cell autonomous factors to redirect cell identity and differentiation potential,
253 irrespective of the cellular environment (i.e. contact with the basement membrane) and the degree
254 of commitment of the targeted cells.

255

256 **Discussion**

257 We showed that early embryonic development of the mouse mammary gland relies on the
258 proliferative activity of multipotent stem cells that progressively differentiate into lineage-
259 restricted unipotent precursors that fuel post-natal growth. Of relevance, Blanpain and colleagues
260 have observed a similar switch from multipotency to unipotency during the course of embryonic
261 development, using K14 and K5 lineage tracing experiments⁴⁶. Statistical analysis of lineage
262 labelled cells suggests that Notch1^{pos} mammary cells have become restricted to generate basal or
263 luminal progeny by E15.5 (Fig. 7e). Although we cannot exclude the existence of embryonic
264 quiescent bipotent cells²⁹ that are not targeted by N1Cre^{ERT2}, the representative composition of
265 bipotent clones labelled by the N1Cre^{ERT2} line prior to E15.5 reflects the general tissue growth
266 both in cell proportion and composition, providing support to the concept that we are assessing
267 the generic behaviour of the majority of embryonic cells. Therefore, our studies suggest that, if
268 such cells exist, they must be rare and act in parallel to the cells expressing the Notch1 receptor,
269 while the bulk of mammary embryonic growth proceeds from a population of unipotent basally
270 and luminally-committed progenitors. Lineage potential restriction coincides with the initiation
271 of branching morphogenesis around E15.5, suggesting that the two processes might be linked,
272 possibly through mechano-sensitive pathways, though the mechanisms underlying lineage
273 restriction in this context still remain unknown.

274 It has been previously reported that surface ectodermal cells can integrate into the mammary bud
275 at the early times of bud invagination⁴². Notably, we could observe a high number of GFPpos
276 cells in the prospective surface epidermis (see Fig. 4a and Supplementary Fig. 6b). This is not
277 surprising, as the Notch1 receptor has been reported to be expressed in the early embryonic
278 epidermis, where it is required for regulating epidermal keratinocyte specification⁴³. Whether
279 embryonic skin and mammary stem cells, due to their common origin from an ectodermal

280 progenitor and the fact that they both specify ectodermal appendages, may share some
281 characteristics and may be regulated by the same molecular pathways, such as Notch signalling
282 repressing p63 in both epithelia, is a possibility that is worth considering.

283 Our findings also reveal the extensive and durable plasticity of basal mammary stem cells. The
284 mechanisms used by stem cells to acquire a specific identity and lineage potential are the same as
285 those that can be hijacked by oncogenes to induce cellular transformation in several tissues⁴⁴, so
286 their elucidation is also relevant to understand the origin of cancer. Here, we show that Notch
287 activation can impose a cell fate switch on both undifferentiated (with N1Cre^{ERT2}/N1ICD mice
288 induced during embryogenesis, Fig. 5e) and committed (with SMACre^{ERT2}/N1ICD mice induced
289 at P21, Fig. 6e) mammary cells, driving a progressive transition into unipotent ER^{neg} luminal
290 progenitors (Fig. 7e). In the accompanying paper, Blanpain and colleagues observed a
291 complementary cell fate switch induced by expression of Δ Np63 in either embryonic or
292 committed luminal cells⁴⁶. As Δ Np63 has been shown to be negatively regulated by Notch
293 signaling in the mammary gland⁴⁵, our two studies describe mechanisms dictating cell fate
294 specification in the mouse mammary gland. Indeed, such events may constitute a key early-stage
295 of pre-neoplastic transformation, leading to mammary tumors development. Undoubtedly, the
296 expression of intrinsic determinants should result from the exposure of individual cells to distinct
297 environmental cues; it follows that the position that each embryonic cell acquires during tissue
298 morphogenesis (i.e. their contact with the basement membrane or their facing the ductal lumen)
299 might also contribute to establishing its identity as a BC or LC and to limit its lineage potential.

300 Future investigations would be required to further understand the dynamic behaviour and
301 plasticity of embryonic MaSCs.

302 **Author Contributions.** A.M.L, V.R., M.H., E.H. and S.F. conceived and designed the
303 experiments and analysed the data; A.M.L, V.R., C.L. and M.H. performed all experiments; O.R.
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442

443 **Figure Legends**

444 **Figure 1. Embryonic mammary buds co-express luminal and basal markers.** Representative
445 sections of mammary embryonic buds of N1Cre/mTmG embryos induced with tamoxifen at
446 E13.5 (**a, b, c, upper panel, d, e**), or at E15.5 (**c lower panel**) and analysed 24h later by:
447 hematoxylin coloration (**a**); immunostaining using an anti-ER α antibody (in red in **b**);
448 immunofluorescence for the luminal marker K8 (in red, **in c and d, upper panel**) and the basal
449 markers K14 (in white in **c** and in red in **e, upper panel**); K5 (in red, **bottom panel in d**); and
450 p63 (in red, **lower panel in e**). GFP^{pos} cells in green represent N1Cre-labelled embryonic cells in
451 **b-e**. DAPI stains the nuclei in blue in **c, e**. Split channels for each colour are shown in the inset
452 magnifications in **c-d**. 3 individual embryos for induction at E13.5 and 3 individual embryos for
453 induction at E15.5. Scale bars correspond to 20 μ m in **b-e**, and 10 μ m in the magnifications in **c-**
454 **e**.

455 **Figure 2. Luminal and basal identities are specified at birth. a-b.** Representative FACS dot
456 plots of luminal (LC) and basal cells (BC) gated within the GFP^{pos} population in N1Cre/mTmG
457 (**a**) or SMACre/mTmG (**b**) mice 6 weeks after tamoxifen induction at E13.5 (**a**) or at P3 (**a-b**)
458 quantified in **c** and **d**. **c-d.** FACS quantification of GFP^{pos} BC (in green) as compared to the
459 proportion of BC within Mammary Epithelial Cells (MEC, in orange) in N1Cre/mTmG (**c**) or
460 SMACre/mTmG (**d**) mice, 6 weeks after tamoxifen induction at the indicated developmental
461 times; n=5, 4, 5, 3 and 6 independent mice for N1Cre/mTmG induced at E13.5, E15.5, E17.5,
462 P0.5 (MEC: 19.01 \pm 2.27, GFP: 95.45 \pm 2.26) and P3 (MEC: 25.67 \pm 1.37 and GFP: 99.56 \pm 0.06),
463 respectively; n=7 and 2 biologically independent animals for SMACre/mTmG induced at P0.5 and
464 P3, respectively. Schematic diagrams of the Notch1-Cre^{ERT2} and SMA-Cre^{ERT2} (*Acta2*-Cre^{ERT2})
465 crossed to Rosa26^{mTmG} mice are shown above each graph. **e-f.** Representative sections of

466 mammary ducts analysed by immunofluorescent staining for K5 (in red) in N1Cre/mTmG **(e)** and
467 SMACre/mTmG **(f)** mice, 6 weeks after tamoxifen induction at P3. Lineages derived from
468 Notch1^{pos} or SMA^{pos} cells are marked by membrane-bound GFP in green; 2 mice for each line.
469 Scale bars correspond to 20 μ m in **e-f** and 10 μ m in the insets. Graphs show mean \pm SEM.
470 $p=0.000006$ in **(c)** and $p=0.00000000002$ and 0.0003 for P0.5 and P3 respectively **(d)**, using two-
471 tailed unpaired Welch's t-test. *** $p<0.001$. Source data are available in Supplementary Table 1.

472 **Figure 3. Notch1pos embryonic mammary cells show unipotent cell fate potential. a-b.**

473 Single Z-stacks of wholemount immunostaining of mammary trees from N1Cre/Confetti mice,
474 induced with 0.05mg or 0.1mg of tamoxifen at E15.5, analysed 48h **(a)** and 2 weeks later **(b)**.
475 Immunostaining for K5 (white) marks basal cells. GFP (green), Cyan (blue), YFP (yellow), RFP
476 (red) mark Notch1-derived lineages considered as unique clones derived from one ESC; 98
477 glands in 30 embryos and 139 clones from 65 glands in 21 mice. Images were acquired as
478 different tiles without overlap and stitched juxtaposed. Dotted line in **(b)** demarcates the
479 stitching. **c.** Schematic diagram illustrating how 2 independent labelling events of unipotent cells
480 (red cells, "chance bipotency") can be confused with the unique labelling of a multipotent stem
481 cell (red cell, "real bipotency"). **d.** Percentage of theoretical chance bipotency (red) compared to
482 experimentally scored bipotency (grey) in 1-2 week-old N1Cre/Confetti mice induced with
483 tamoxifen at indicated embryonic stages. $n= 8, 5, 5, 3$ independent animals induced at E12.5,
484 E13.5, E15.5, E17.5. p values = $P<0.0001, P<0.0001, P=0.5$ and $P=0.43$. Tamoxifen dose was
485 adjusted at each time point to reach comparable recombination efficiency, indicated by the
486 average number of floxed colours/gland (see Methods). **e.** Average number of colours/gland from
487 mice induced at indicated time points, with indicated doses, analysed after 48h (short chase, in
488 black) or at P7 (long chase, in brown). Recombination efficiency (short chase) reflects the

489 number of colours found at P7 (long chase) at each tamoxifen dose (differences not significant).
490 n=22, 32, 13, 14, 14 independent mammary glands for short times, and n=14, 9, 11, 10, 16 for
491 long chase. **f.** Number of induced clonal events scored after a short chase vs number of inferred
492 clonal events estimated from a long chase. n=12, 9, 8 biologically independent animals induced
493 at E13.5 full dose (black dots), E15.5 diluted dose (red dots) and E15.5 full dose (blue dots).
494 Two-tailed binomial test was applied to assess statistical differences between groups. Graphs
495 show mean \pm SEM. Source data in Supplementary Table 1. Scale bars are 100 μ m or 50 μ m in
496 the magnifications in **(a)**, 100 μ m in **(b)**.

497 **Figure 4. Notch1 activation in embryos locks multipotent stem cells into a luminal unipotent**
498 **cell fate. a-c.** Representative sections of N1Cre/mTmG **(a, c)** and N1Cre/N1ICD **(b, c)** induced at
499 E13.5 and analysed 48h later, by immunofluorescent staining for the basal marker K14 (in
500 white), the luminal marker K8 (in red) and anti-GFP (green) **(a, b)**, or stained with hematoxylin
501 **(c)**. Notch1-derived lineages are labelled in green by membrane-bound GFP in the N1Cre/mTmG
502 model **(a)** and by nuclear GFP in N1Cre/N1ICD mice **(b)**. DAPI stains nuclei in blue in **a, b**; 2
503 embryos per genotype. Schematic diagrams of the N1Cre/mTmG and the N1Cre/N1ICD mice are
504 shown above panel **a** and **b** respectively. **d.** Representative FACS dot plot of luminal (LC) and
505 basal cells (BC) within the GFP^{pos} population in N1Cre/N1ICD mice 6 weeks after tamoxifen
506 induction at E13.5; n=4 mice. **e.** FACS quantification of the percentage of BC within MEC (in
507 orange) or within GFP^{pos} cells (in green) in N1Cre/N1ICD mice induced with tamoxifen at the
508 indicated developmental times and analysed after a 6-week chase; n=4, 6, 8, and 5 biologically
509 independent animals induced at E13.5, E15.5, P0.5 and P3, respectively. The orange dots
510 represent the MEC population from all mice analysed (n=23). p-values were calculated using
511 Mann-Whitney test: p=0.0001, p<0.0001, p<0.0001 and p<0.0001, respectively. **f-g.**

512 Representative sections of N1Cre/mTmG (**f**) and N1Cre/N1ICD (**g**) induced at E13.5 and
513 analysed 6 weeks later, by immunofluorescent staining for the basal marker SMA (in red) and
514 anti-GFP (green). Notch1-derived lineages are labelled in green by membrane-bound GFP in the
515 N1Cre/mTmG model (**f**) and by nuclear GFP in N1Cre/N1ICD (**g**) mice. DAPI stains nuclei in
516 blue; 5 and 4 mice, respectively. Scale bars correspond to 20 μ m or 10 μ m (in magnifications).
517 Graphs indicate average values \pm SEM. *** p < 0.001. Source data are available in Supplementary
518 Table 1.

519 **Figure 5. Notch1 dictates luminal ER α neg cell fate.** **a.** Representative FACS dot plots of
520 CD133 and Sca1 expression in total luminal cells (gated in LC) or GFP^{pos} LC (gated in GFP) in
521 N1Cre/N1ICD mice 6 weeks after tamoxifen induction at E13.5, 2 independent mice. **b.** FACS
522 data quantification showing the percentage of luminal cells (LC) or of N1ICD-expressing cells
523 (GFP) that presents Sca1 (in purple) or CD133 (in blue) expression, after a 6-week chase of
524 N1Cre/N1ICD mice induced with tamoxifen at the indicated times. N=2, 6, 8, and 5 biologically
525 independent animals induced at E13.5, E15.5, P0.5 and P3, respectively; n=21 in the LC graph.
526 Graphs show mean \pm SEM: 5.7 \pm 2.6 for Sca-1 and 9.9 \pm 3.2 for CD133 (E13.5), 1.7 \pm 0.3 for Sca-1
527 and 6.5 \pm 1.4 for CD133 (E15.5), 2.8 \pm 0.8 for Sca-1 and 5.4 \pm 0.9 for CD133 (P0.5), 0.9 \pm 0.2 for
528 Sca-1 and 7.6 \pm 1.3 for CD133 (P3). p =*** p <0.001 using two-tailed unpaired Welch's t-test. **c-d.**
529 Representative sections of N1Cre/mTmG (**c**) and N1Cre/N1ICD (**d**) mice induced at E13.5 and
530 analysed 48h later, by immunofluorescent staining for the luminal marker K8 (in red) and the
531 proliferation marker Ki67 (in white). Notch1-derived lineages are labelled in green by
532 membrane-bound GFP in the N1Cre/mTmG model (**c**) and by nuclear GFP in N1Cre/N1ICD (**d**)
533 mice. DAPI stains nuclei in blue; 2 biologically independent animals. **e.** Schematic diagram
534 illustrating how Notch1 activation (N1Cre/N1ICD) imposes a luminal ER α ^{neg} cell fate to

535 embryonic cells (E13.5), which would otherwise be able to give rise to all mammary cell types
536 (N1Cre/mTmG). Source data are available in Supplementary Table 1.

537 **Figure 6. Ectopic Notch1 activation switches the fate of committed mammary cells. a.**
538 Representative FACS plots and quantification of the percentage of BC within the GFP^{pos}
539 population of SMACre/mTmG (left panel, n=4 biologically independent animals) or
540 SMACre/N1ICD (right panel) induced at P21 and analysed after 3 weeks (n=5 mice) or 6 weeks
541 (n=3 mice). Graphs show mean \pm SEM: 51.3 \pm 10.5 (3w chase) and 2.6 \pm 1.0 (6w chase). P-values
542 were calculated using two-tailed unpaired Welch's t-test: p= 0.0189 and p<0.0001. **b.** Dot plot of
543 Sca1^{pos}/CD133^{pos} cells among total LC (in red) and GFP^{pos} cells (in green) in SMACre/N1ICD
544 mice (P21+6-week chase); n=4 biologically independent animals. **c.** Representative FACS plots
545 of K5Cre/N1ICD induced at P21 and analysed after 3 weeks or 6 weeks; n=3 independent
546 animals. **d.** Representative paraffin sections of mammary ducts from SMACre/mTmG (left panel)
547 or cryosections of glands from SMACre/N1ICD (middle panel) or K5Cre/N1ICD (right panel)
548 females induced with tamoxifen at P21 and analysed 6 weeks later by immunofluorescent
549 staining using anti-SMA (in red) or anti-K8 (in purple) antibodies. SMA-derived lineages are
550 labelled in green by membrane-bound GFP in the SMACre/mTmG model and by nuclear GFP in
551 SMACre/N1ICD mice; 4 biologically independent animals. Scale bars correspond to 20 μ m. **e.**
552 Schematic diagram illustrating how ectopic Notch1 activation in basal cells (SMACre/N1ICD or
553 K5Cre/N1ICD) imposes a luminal ER α ^{neg} cell fate even to already committed basal cells. ***p<
554 0.001 and *p<0.05. Source data are available in Supplementary Table 1.

555 **Figure 7. Transcriptomic analysis of the basal to luminal switch induced by Notch1**
556 **activation. a.** Heatmap of Notch1 related genes, using the log(fpkm) of the average expression
557 values (fpkm) of 3 replicates each for GFP^{neg} and GFP^{pos} cells. **b.** Transcripts with more than five

558 Log2 Fold Change (FC) differences obtained by RNA-seq of GFP^{neg} and GFP^{pos} sorted cells
559 from SMA/N1ICD mice 72h after TAM induction; the blue bars correspond to the transcripts that
560 are overexpressed, and the green bars indicate the transcripts that are downregulated. **c.** Over-
561 represented GO categories among the top genes significantly downregulated upon Notch
562 activation. **d.** Gene Set Enrichment analysis (GSEA) showing the inverse correlation between
563 genes expressed upon Notch activation (in GFP^{pos} cells) compared to the GO signature of
564 “Mammary_Stem_Cell_Up”. A set of 12984 genes from three replicates was pre-ranked based on
565 log2 fold changes. **e.** Model of the differentiation hierarchy during embryonic mammary gland
566 development. Multipotent mammary stem cells are present in the early mammary placode, but at
567 E12.5 some lineage restriction starts to occur, as unipotent luminal or basal precursor can be
568 found at a frequency of about 30-40%, while the remaining MaSCs are still multipotent. Starting
569 at embryonic day E15.5, no statistically discernable multipotency can be observed, suggesting
570 that prenatal growth and branching of the mammary gland is supported by unipotent luminal or
571 basal progenitors. At P0, an additional degree of fate restriction establishes two independently
572 sustained luminal lineages, ER^{pos} and ER^{neg} luminal cells. Notch signalling prevents the
573 generation of basal precursors during mammary embryogenesis and blocks ER^{pos} cell fate
574 specification.

1 **Online Methods**

2 **Mice**

3 N1Cre^{ERT2} 23, SMA-Cre^{ERT2} 43 and K5-Cre^{ERT2} mice 44 were crossed to the double fluorescent
4 reporter Rosa26^{mT/mG} 27, to the multicolour R26R-Confetti mouse reporter³³, or to a conditional
5 gain-of-function Notch1 mutant mouse (Rosa-N1^{IC}-IRES-nGFP)³⁶. Reporter expression was
6 induced in N1Cre^{ERT2} or SMA-Cre^{ERT2} females by intraperitoneal tamoxifen injection of pregnant
7 females at E11.5, E12.5, E13.5, E15.5 or E17.5, followed by C-section at E19.5 due to delivery
8 failure caused by tamoxifen. Newborn pups were adopted by foster mothers. Postnatal induction
9 was done at P0 and P3 by injecting lactating mothers, and at P10, P15 and P21 by injecting the
10 pups. Females were injected with 0.1mg/g of mouse body weight of tamoxifen free base
11 (Euromedex). For experiments using the Confetti reporter, the dose of tamoxifen was adjusted to
12 0.05 mg/g and to 2µg/g of mouse body weight for injections at E15.5 and E17.5 respectively, to
13 achieve the same frequency of recombination (2-2.5 average floxed colours per gland). For each
14 experiment, four mammary glands of at least three mice were analyzed. No fluorescence was
15 observed in non-induced mice. For EdU (5-ethynyl-2'-deoxyuridine) labelling experiments, mice
16 were injected intra-peritoneally with 20mg/kg bodyweight of EdU 2 hours prior to isolation of
17 mammary glands. We have exclusively analyzed female mice and no randomization methods
18 were performed.

19 **Ethics Statement**

20 All studies and procedures involving animals were in strict accordance with the recommendations
21 of the European Community (2010/63/UE) for the Protection of Vertebrate Animals used for
22 Experimental and other Scientific Purposes. The project was specifically approved by the ethics

23 committee of the Institut Curie CEEA-IC #118 and approved by the French Ministry of Research
24 with the reference #04240.03. We comply with internationally established principles of
25 replacement, reduction, and refinement in accordance with the Guide for the Care and Use of
26 Laboratory Animals (NRC 2011). Husbandry, supply of animals, as well as maintenance and care
27 of the animals in the Animal Facility of Institut Curie (facility license #C75-05-18) before and
28 during experiments fully satisfied the animal's needs and welfare. Suffering of the animals has
29 been kept to a minimum; no procedures inflicting pain have been performed.

30 **Wholemout and two-dimensional immunostaining**

31 For whole mount staining of N1Cre/confetti animals, glands from mice at 7 or 15 days of age
32 were dissected and incubated with 2.5mg/ml collagenase (C0130, Sigma) and 300µg/ml
33 hyaluronidase (Sigma H3506) for 30 min to 1 hour at 37°C under gentle shaking. Intact glands
34 were washed in PBS and fixed with 4% PFA for 2 hours at room temperature. For Supplementary
35 Fig. 2, glands from 6-week old mice were incubated in 600 U/ml collagenase and 200 U/ml
36 hyaluronidase for 1 hour at 37°C under gentle shaking. Tissue fragments were washed in PBS by
37 serial pulse centrifugations at 1200 rpm and fixed with 4% PFA for 20 min at room temperature.
38 Two-dimensional staining was performed with 5 or 30 µm sections. Freshly dissected mammary
39 glands were fixed in 4% paraformaldehyde for 2 hours and embedded in paraffin for animals
40 crossed to the Rosa26^{mT/mG} reporter, or in optimal cutting temperature (OCT) medium (VWR
41 International) for animals crossed to Rosa-N1^{IC}-ires-nGFP. Sections were stained according to
42 Rodilla et al. ¹¹. Antibodies used were chicken anti-GFP (1:1000 dilution, Ab13970, Abcam),
43 rabbit anti-GFP (1:800 dilution, a generous gift from Monique Arpin), human anti-GFP (1:400
44 dilution, hVHH anti-GFP hFC, Recombinant Antibody Platform, Institut Curie), rabbit anti-K5
45 (1:800 dilution PRB-160P, Covance), mouse anti-SMA (1:800 dilution, #A2547, SIGMA), rabbit

46 anti-K8 (1:800 dilution ab53280, Abcam), mouse-anti-K8 (1:400 dilution MMS-162P, Covance),
47 rat anti-K8/K18 (1:300 dilution TROMA-1, DSHB), mouse anti-ER α (1:200 dilution M7047;
48 Dako); mouse anti-p63 (1:600 dilution Ab3239, Abcam), rabbit anti-K14 (1:1000 dilution,
49 ab181595, Abcam) and rabbit anti-cleaved Caspase-3 (1:200 dilution, 9661, Cell Signaling).
50 Fluorochrome-conjugated secondary antibodies included AlexaFluor 488-conjugated anti-
51 chicken IgG, Cy3-conjugated anti-rabbit IgG and Cy3- conjugated anti-mouse IgG for paraffin
52 sections, and AlexaFluor 488-conjugated anti-rabbit IgG, Cy5-conjugated anti-rabbit and anti-
53 mouse IgG, Cy2 and Cy3-conjugated anti-human IgG, and Cy3 and Cy5 anti-rat IgG for frozen
54 sections. It is noteworthy that after paraffin embedding, the red Tomato signal is completely lost,
55 as well as the GFP signal; for this reason, when we analyzed paraffin-embedded sections we
56 always used anti-GFP antibodies and we could safely use Cy3-conjugated secondary antibodies,
57 as no signal in the red channel was evident. All secondary antibodies were used at 1:1000
58 dilutions and were purchased from Molecular Probes and Jackson ImmunoResearch Laboratories,
59 Inc. EdU detection was performed using the Click-iT EdU Alexa Fluor 647 Imaging Kit
60 (Molecular Probes), according to manufacturer's instructions. At least three independent
61 investigators have counted the coloured clones generated in the wholemount experiments, and
62 two investigators were blinded. The number of counted clones was: 50 clones in 24 glands from
63 8 animals induced at E12; 33 clones in 14 glands from 5 animals induced at E13; 45 clones in 17
64 glands from 7 animals induced at E15, and 45 clones in 17 glands from 3 animals induced at E17.

65 **RNAscope *in situ* hybridisation**

66 RNA *in situ* hybridisation for mouse *Notch1* (404641-C1) was performed manually according to
67 the manufacturer's instructions (Advanced Cell Diagnostics, Inc.). In brief, 7- μ m
68 paraformaldehyde-fixed, OCT-embedded frozen tissue sections were pre-treated with heat and

69 protease before hybridisation with the target oligonucleotide probes. Preamplifier, amplifier and
70 alkaline-phosphatase-labelled oligonucleotides were then hybridised sequentially, coupled with a
71 fluorescent conjugate. Each sample was quality controlled for RNA integrity with an RNAscope
72 probe specific to PolR2A RNA (320881) and for background with a probe specific to bacterial
73 *dapB* RNA (320881). Specific RNA staining signal for *Notch1* was identified as red punctate
74 dots. Samples were counterstained with antibodies to K8 and GFP and with DAPI. The
75 experiment was performed on 4 embryos from three different mothers for each probe.

76 **Microscopy and image acquisition**

77 For image acquisition of stained sections, we used a PLAN APO 63x/1.4NA objective on an
78 upright spinning disk (CSU-X1 scan-head from Yokogawa) microscope (Carl Zeiss, Roper
79 Scientific France), equipped with a CoolSnap HQ2 CCD camera (Photometrics). Images were
80 captured using Metamorph. Confetti images were acquired using a laser scanning confocal
81 microscope (LSM780 or LSM880, Carl Zeiss) with a LD LCI PLAN-APO 25× / 0.8NA OIL
82 objective. Acquisition settings were the following: zoom 0.6, xy pixel size 554nm, spectral
83 emission filters (bandwidth): 414-485nm, 490-508nm, 535-553nm, 588-615nm, 641-735nm and
84 laser wavelengths: 405, 488, 514, 561 and 633nm. Wholemount images were acquired in
85 different tiles and stitched without overlap by juxtaposition using the Zeiss software Zen Black
86 14.0.8.201. Image processing was performed using Fiji Software, version 2.0.0.

87 **Mammary gland dissociation and Flow cytometry**

88 Single cell dissociation was performed through enzymatic digestion with 600 U/mL collagenase
89 (Sigma) and 200 U/mL hyaluronidase (Sigma) for 1 h at 37°C. Cells were further dissociated in
90 TrypLE (Gibco) for 3 min, in 5 mg/mL dispase (Roche) and 0.1 mg/mL DNase I (Sigma) for 5

91 min, and then in 0.63% NH₄Cl and filtered through a 40 µm cell strainer to obtain a single cell
92 preparation for FACS. Cell labelling, and flow cytometry were performed as previously
93 described in Rodilla et al., 2015. Dead cells (DAPI+), and CD45+/CD31+/Ter119+ (Lin+) non-
94 epithelial cells were excluded before analysis using LSRII or FACS ARIA flow cytometers (BD).
95 The following antibodies were used in 1:100 final concentration: biotin anti-CD133 (BioLegend),
96 PE/Cy7 anti-mouse CD24 (BioLegend), PerCP/Cy5.5 anti-mouse Sca-1 (BioLegend),
97 AlexaFluor700 anti-mouse/rat CD29 (BioLegend), PE anti-mouse CD49b (BioLegend); lineage
98 markers: APC anti-mouse CD31 (BioLegend), APC anti-mouse Ter119 (BioLegend), APC anti-
99 mouse CD45 (BioLegend); APC/Cy7 Streptavidin; isotype controls: PE rat IgM (BioLegend),
100 PerCP/Cy5.5 rat IgGa (BioLegend). The purity of sorted populations was about 95%. The results
101 were analyzed using FlowJo software and the data processing with Prism-graphpad.

102 **RNA Sequencing**

103 Total RNA was extracted from basal GFP+ and GFP- populations from mammary glands of
104 SMACre/N1ICD mice, using Qiagen RNeasy kit according to manufacturer's instructions.
105 Library preparation was performed at Integragen (<http://www.integragen.com/>). All DNA
106 libraries were quantified by qPCR. Only DNA with adapters ligated to both ends could be
107 measured, as only these fragments can be amplified to generate material for sequencing. This
108 quantification was able to qualify the DNA library, which was then ready to generate clusters to
109 the expected density. The library was sequenced on paired end 2x75b run on the Illumina
110 HiSeq4000. Image analysis and base calling was performed using Illumina Real Time Analysis
111 (2.7.7) with default parameters.

112 **RNA Sequencing analysis**

113 *Quality control and raw sequences cleaning*

114 Quality of reads was assessed for each sample using FastQC
115 (<http://www.bioinformatics.babraham.ac.uk/projects/fastqc/>). Raw reads were trimmed to remove
116 the first three bases of the first read using Cutadapt tool (Martin et al., 2011).

117 *Sequence alignment and quantification of gene expression*

118 A subset of 500,000 reads from each Fastq file was aligned to the reference mouse genome
119 mm10 with TopHat2⁴⁵ to determine insert sizes with Picard
120 (<https://broadinstitute.github.io/picard/>). Full Fastq files were aligned to the reference mouse
121 genome mm10 with TopHat2 (-p 24 -r 150 -g 2 --library-type fr-secondstrand)⁴⁵. We removed
122 reads mapping to multiple locations. We quantified gene expression using transcriptome
123 annotations from Gencode (vM14). We used HTSeq⁴⁶ to obtain the number of reads associated
124 to each gene in the Gencode database (restricted to protein-coding genes, antisense and
125 lincRNAs). We used the Bioconductor *DESeq* package⁴⁷ to import raw HTSeq counts for each
126 sample into R statistical software and extract the count matrix. After normalizing for library size,
127 we normalized the count matrix by the coding length of genes to compute FPKM scores (number
128 of fragments per kilobase of exon model and millions of mapped reads).

129 *Differential expression analysis*

130 Only genes expressed in at least one sample (FPKM \geq 0.1) were considered for downstream
131 analysis. The Bioconductor *Limma* package⁴⁸ was used to test for differential expression and a *q*-
132 value threshold of \leq 0.15 was applied to define differentially expressed genes.

133 *Gene set enrichment analysis*

134 Hypergeometric tests were used to identify overrepresented gene sets from the MSigDB v5
135 database⁴⁹ adjusted for mouse organism based on The Jackson Laboratory Human and Mouse
136 Homology and provided by The Walter and Eliza Hall Institute of Medical Research
137 (<http://bioinf.wehi.edu.au/software/MSigDB/>). P-values were corrected for multiple testing with
138 the Benjamini-Hochberg procedure. GSEA v3.0 was used to generate Fig. 7d and calculate the
139 enrichment score.

140 **Statistical analysis of chance bipotency**

141 In order to distinguish “real” bipotency of individual mammary progenitors and “chance
142 bipotency” associated with the random and simultaneous labelling of unipotent basal and luminal
143 progenitors of the same colour with a given mammary gland, we resorted to a statistical analysis
144 and numerical simulations of random clonal induction.

145 *Description of the method*

146 We tested the null hypothesis that all bipotent events could be explained by “chance bipotency”
147 in a purely unipotent framework, by calculating for each time point the probability of chance
148 bipotency, which depends on three experimentally measured parameters¹⁰: 1/ the induction rate μ
149 (fitted via the average number of confetti colours in a given gland, see Fig. S5g-h), 2/ the relative
150 chimerism (i.e. the relative frequency of RFP, GFP, CFP and YFP cells), 3/ the relative induction
151 of basal vs. luminal cell (assessed by assuming that progenitors are unipotent and counting the
152 relative probability of finding luminal vs. basal clones of a given colour in a gland). These three
153 parameters are integrated in the simulation in the following way:

154 1/ We ran stochastic simulation of a given mammary gland, numerically simulating the random
155 induction of n cell on average per gland (giving rise to a Poisson distribution of number of cells

156 induced), with the average number of event per gland fitted as described above from the average
157 number of colours in a given gland. For each time point, we ran $n=1.000.000$ simulations,
158 corresponding each to a single mammary gland), in order to be able to get global statistics, but
159 also detailed statistics on the “chance potency” of each individual confetti colour.

160 2/ We then choose the confetti colour of each of the n_{lab} labelled cells in a given gland, as a
161 stochastic process where the probability of each colour corresponds to the experimentally
162 observed global colour ratio.

163 3/ We finally choose the fate (basal or luminal) of each of the n_{lab} labelled cells in a given gland,
164 again as stochastic process (binomial distribution), where the probability of each outcome is
165 parameter 3 mentioned above. One should note that, as we explore the “unipotent” null
166 hypothesis here, mixed basal/luminal clones are counted here as two separate unipotent clones to
167 calculate the basal/luminal induction ratio. However, as discussed below and on Extended Data
168 Fig. 5l-m, we subsequently validated parameter 3 further to show that the results were also
169 consistent when considering the unipotent clones only.

170 As mentioned, we thus measured all three parameters for each time point, and ran numerical
171 simulations using the respective parameters for each time point. In particular, as the induction
172 frequency (parameter 1) varied significantly between different time points, and as this parameter
173 is particularly crucial to set the probability of “chance bipotency” (for very rare inductions, the
174 probability is close to zero; for mosaic labelling, the probability is close to 100%), we adjusted
175 the induction frequency at each time point in the simulations to match the respective average
176 number of colours. For instance, at E15.5 (0.05 mg/g tamoxifen), we found 2.2 colours on
177 average, which translated into an average induction frequency of 4.2 independent precursors per

178 mammary gland. It should be noted that we excluded from the analysis the rare clones containing
179 a single cell, as this leaves the issue of potency undetermined.

180 *Controls to assess method robustness.*

181 In Supplementary Fig. 5g-h, we display a sensitivity analysis for E15.5 parameters, where we
182 varied the induction frequency (parameter 1), to show its dependency on 1/ the average number
183 of colours per gland, and 2/ the fraction of “chance” bipotency. As discussed in the legend of
184 Supplementary Fig. 5, this sensitivity analysis was performed using the relative chimerism
185 extracted from either the E12 or E17 dataset, to show that 1/ the balance of the four confetti
186 colours was not significantly modified between the first and last induction time points used in
187 this study, 2/ the predicted “chance” potency depended only very weakly on the time point
188 chosen for the values of the relative colour frequencies (discrepancies increase at very high
189 inductions doses, given the fact that the number of colours becomes very sensitive on the
190 probability of CFP induction, which is rare and thus associated with high variance and
191 uncertainty).

192 Moreover, as this analysis reveals parameter 1 to be the most crucial for the prediction of change
193 bipotency, we sought to experimentally validate the values that we inferred from long-term
194 tracings. We thus repeated the tracings using the same doses, but collecting samples 48h after
195 induction, in order to allow enough time for the recombination to occur, but not enough for large-
196 scale clonal dispersion. We also tested both Tamoxifen doses at E15.5, to validate the higher
197 induction we inferred for 0.1mg at E15.5. Importantly, both doses as E15.5 and the E13.5 time
198 point displayed excellent agreement (Fig. 3f) between the measured clonal induction on short-
199 term tracings (number of labelled singlets or doublets per mammary gland) and the inferred

200 clonal induction on long-term tracings. This validates both the inference method and the
201 predictions on change potency. Of note, we tried to apply the same method for E17.5+48h short-
202 term tracings, but found that clones were already dispersed on long distances in the gland, due to
203 the several steps of branching at this point, which made it impossible to assess clones reliably.

204 Next, we sought to validate further our estimation of parameter 3, which is also important for the
205 prediction of chance bipotency (in the limit of pure induction of luminal cells, there would be
206 zero chance bipotency). We therefore re-plotted the observed vs predicted potencies for E15 and
207 E17 inductions, but segregating unipotent basal and unipotent luminal in separate categories. This
208 provides a safety check to verify that the parameter 3 also predicts well the ratio of basal to
209 luminal unipotent clones (where the cell of origin is un-ambiguous). Indeed, if for instance, basal
210 cells were much more bipotent than luminal cells, our theory could over-estimate basal
211 unipotency, and our estimate of Parameter 3 could be biased by basal, but not luminal, bipotency.
212 Importantly, we did not find statistical differences between experimental and predicted
213 distributions (Supplementary Figure 5l-m, $P=0.25$ at E15, $P=0.79$ at E17, Chi-squared tests),
214 demonstrating robustness of our results. At E15, one should note that the theory slightly over-
215 estimates basal potency, although one would need much higher statistics to test if there really is a
216 small basal population retaining residual E15 bipotency. At E17, the theory predicts nearly
217 perfectly both basal and luminal unipotency.

218 Finally, as an additional test of the method, we sought to test whether the stochastic induction
219 modelled reproduced well the experimental distribution of number of colours per gland (as we
220 only used the average number of colours per gland). We thus computed the predicted value from
221 the same simulations as above, and found a good quantitative agreement with the data, validating

222 our hypothesis of stochastic (Poisson) induction of labelled cells in different glands
223 (Supplementary Fig. 5i-k) at all time points.

224 *Results on “chance bipotency”.*

225 To statistically test the validity of the null, unipotent hypothesis, at each time point, we then
226 compared the theoretical probability of finding “chance bipotency” to its experimental
227 counterpart. Given that there are only two categories (“unipotent” or “bipotent”), we used two-
228 tailed binomial tests to calculate P-values associated with the hypothesis at each time point
229 (except for Supplementary Fig. 5l-m which have three categories and where we used a chi-
230 squared test). Accordingly, on the graphs of Fig. 3d and Supplementary Fig. 5b-m, all error bars
231 are calculated as the standard deviation of the binomial distributions underlying the
232 experimentally measured probabilities – although this gives very similar standard deviations to
233 the ones computed based on biological replicates, see Supplementary Fig. 5a. As discussed in the
234 main text, we find very significant bipotency at E12.5 and E13.5 ($P < 0.0001$), with more than half
235 of the observed bipotency being “real”, rather than occurring by chance. On the other hand, we
236 do not find statistically significant “real” bipotency at E15.5 and E17.5 ($P = 0.5$ and $P = 0.43$). Of
237 note, in the findings reported in the main text, we used lower and lower doses of Tam as a
238 function of time, in order to maintain the relative induction at a constant level (as monitored by
239 the average number of colours in Fig. 3d). This behaviour is logical, as the number of cells in a
240 given mammary gland increases steadily as a function of time, so that the number of floxed cells
241 per gland is expected to increase throughout embryogenesis, requiring lower and lower doses for
242 a clonal analysis. Nevertheless, for the sake of completeness, we also analysed E15.5 glands
243 induced at a higher dose of 0.1 mg/g of tamoxifen (i.e. the E12.5/E13.5 dose). Although the
244 fraction of observed bipotency is much higher than for the 0.05 mg/g tamoxifen experiment, the

245 difference is fully in line with the theoretical prediction for this induction dose (3.3 colours for
246 0.1mg tamoxifen vs. 2.2 colours for 0.05mg), as shown in Supplementary Fig. 5b. Remarkably,
247 we still could not find statistically significant differences between observed and “chance”
248 bipotency ($P=0.12$, two-tailed binomial test). Finally, we challenged our statistical analysis by
249 testing whether our results were consistent when examining separately each confetti colour. CFP
250 was so rare that only 1 or 2 clones could be observed at each time point, preventing any robust
251 statistical test on this colour. However, YFP, RFP and GFP are still recombined with consistently
252 different efficiencies, with YFP being the rarest of the three. This provided a platform to test our
253 hypothesis of “chance bipotency”, as one would predict a higher probability of “chance
254 bipotency” for GFP/RFP than for YFP. Supplementary Fig. 5b-f shows observed vs “chance”
255 bipotency percentages for each three colours, at all four time points. Importantly, we find
256 consistent results with the global results: at E15.5 and E17.5, we do not find any colour in which
257 the differences between observed and “chance” bipotency are statistically different ($P>0.3$ in all
258 cases). Importantly, the observed and “chance” potencies were consistently higher for more
259 represented colours, and lower for less frequent colours. Similarly, at E12.5 and E13.5, we found
260 consistent statistically significant (and large) excesses in observed bipotency compared to
261 “chance” ($P<0.05$ in all cases, except for E13 RFP, $P=0.11$, which could be due to the relatively
262 small number of RFP events – 11 in total at E13).

263 **Code availability statement**

264 Computer codes used in this study are available upon request.

265 **Statistics and Reproducibility**

266 Experiments were performed in biological and technical replicates as stated. Each experiment
267 was repeated independently at least two times, with similar results. For each experiment, we have

268 used at least n=2 animals, and experiments with at least n=4 were used to calculate the statistical
269 value of each analysis. All graphs show mean \pm SEM. Statistical analysis to compare differences
270 between groups implied two-tailed unpaired Welch's t-tests, unless otherwise stated.

271 **Data availability**

272 RNA sequencing data that support the findings of this study have been deposited in the Gene
273 Expression Omnibus (GEO) under accession code GSE105432. Source data have been provided
274 as Supplementary Table 1. All other data supporting the findings of this study are available from
275 the corresponding author on reasonable request.

Figure 1

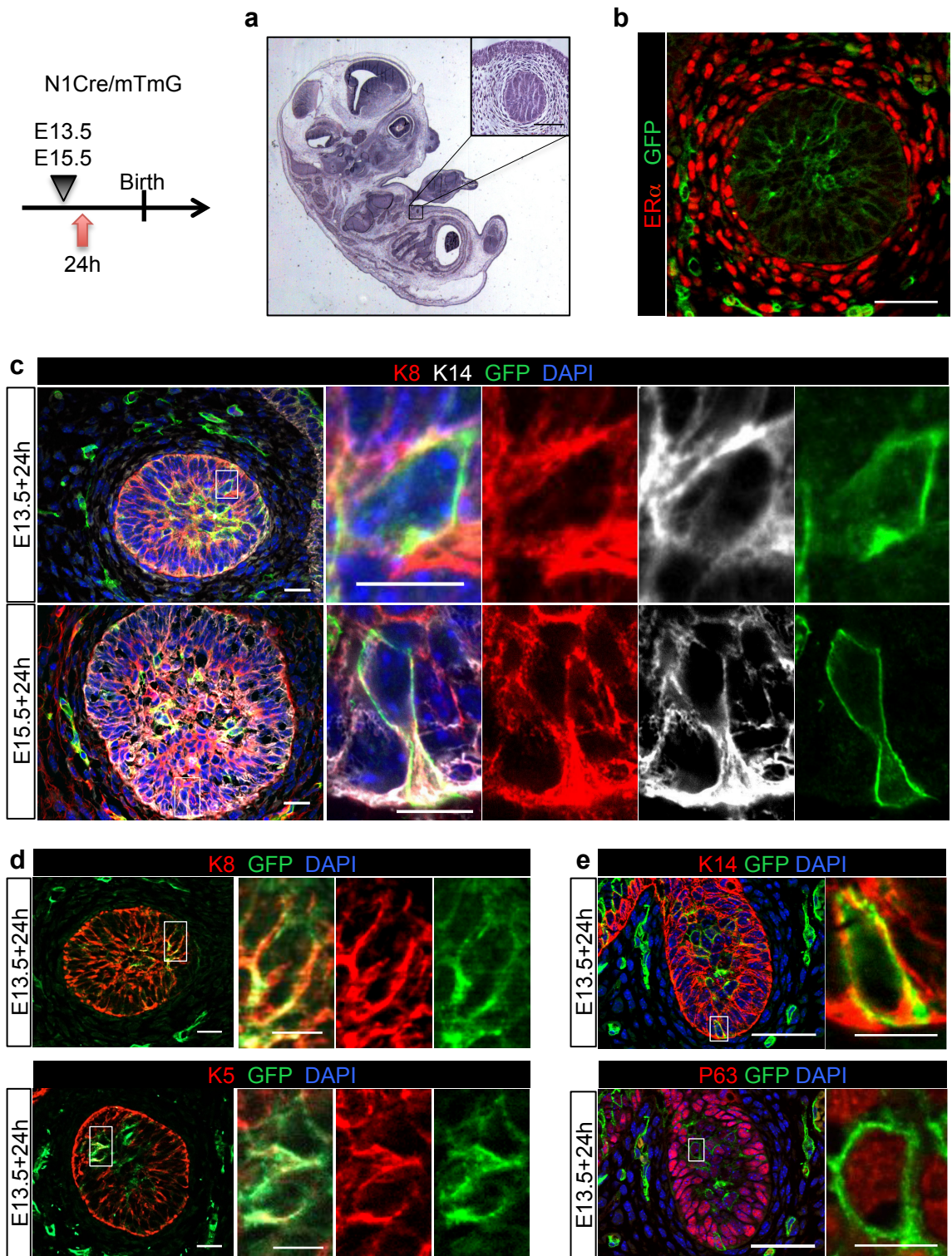


Figure 2

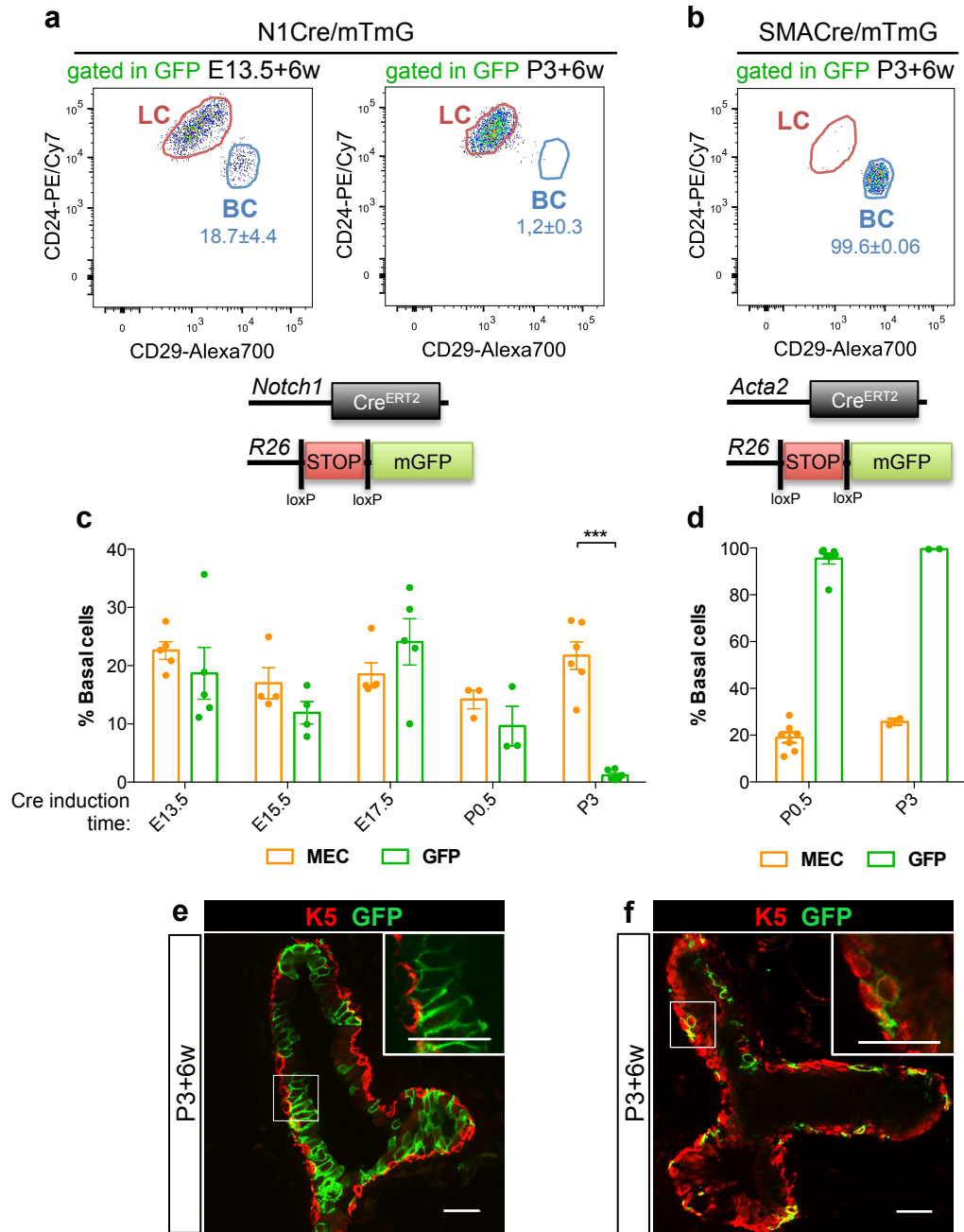


Figure 3

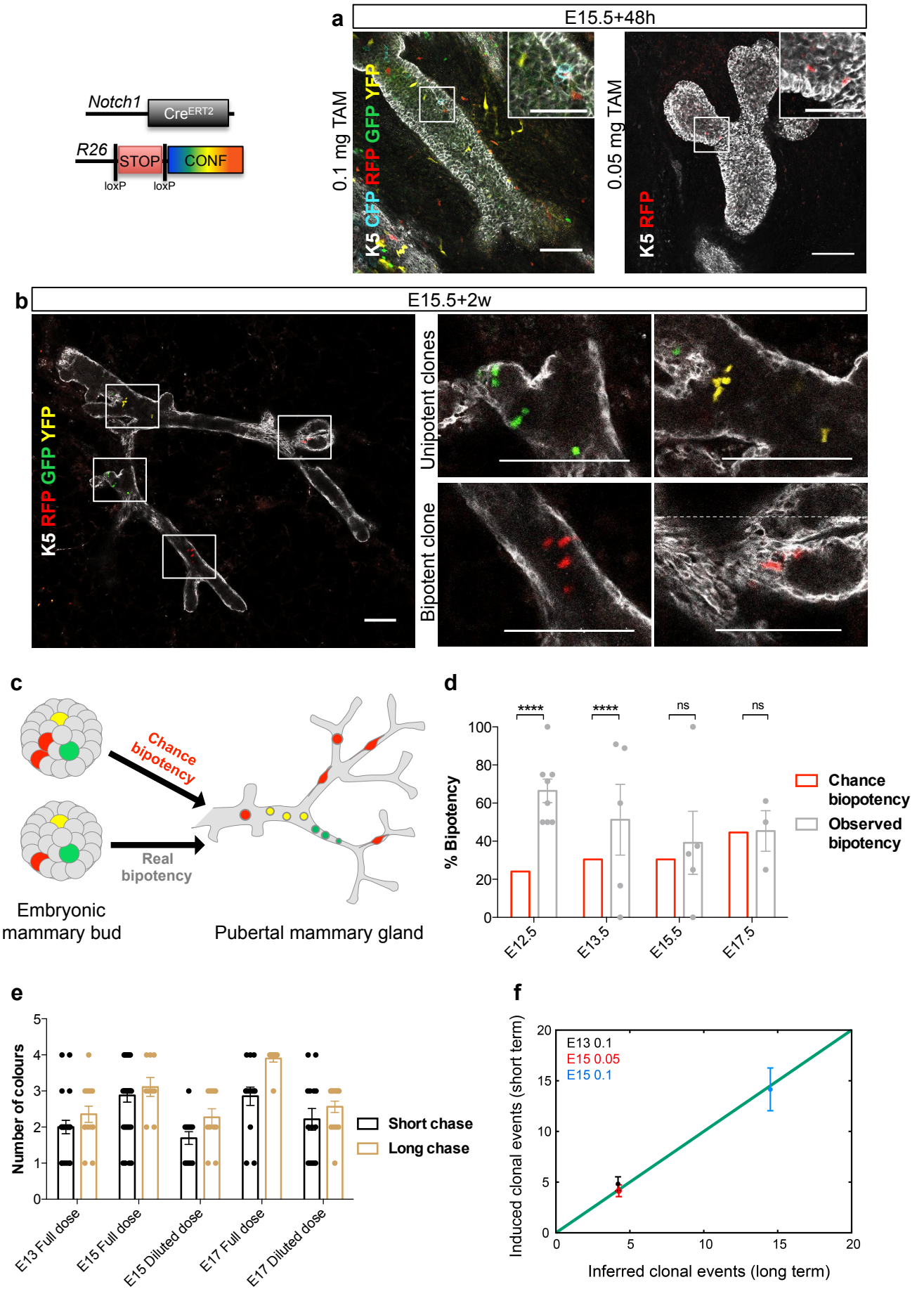


Figure 4

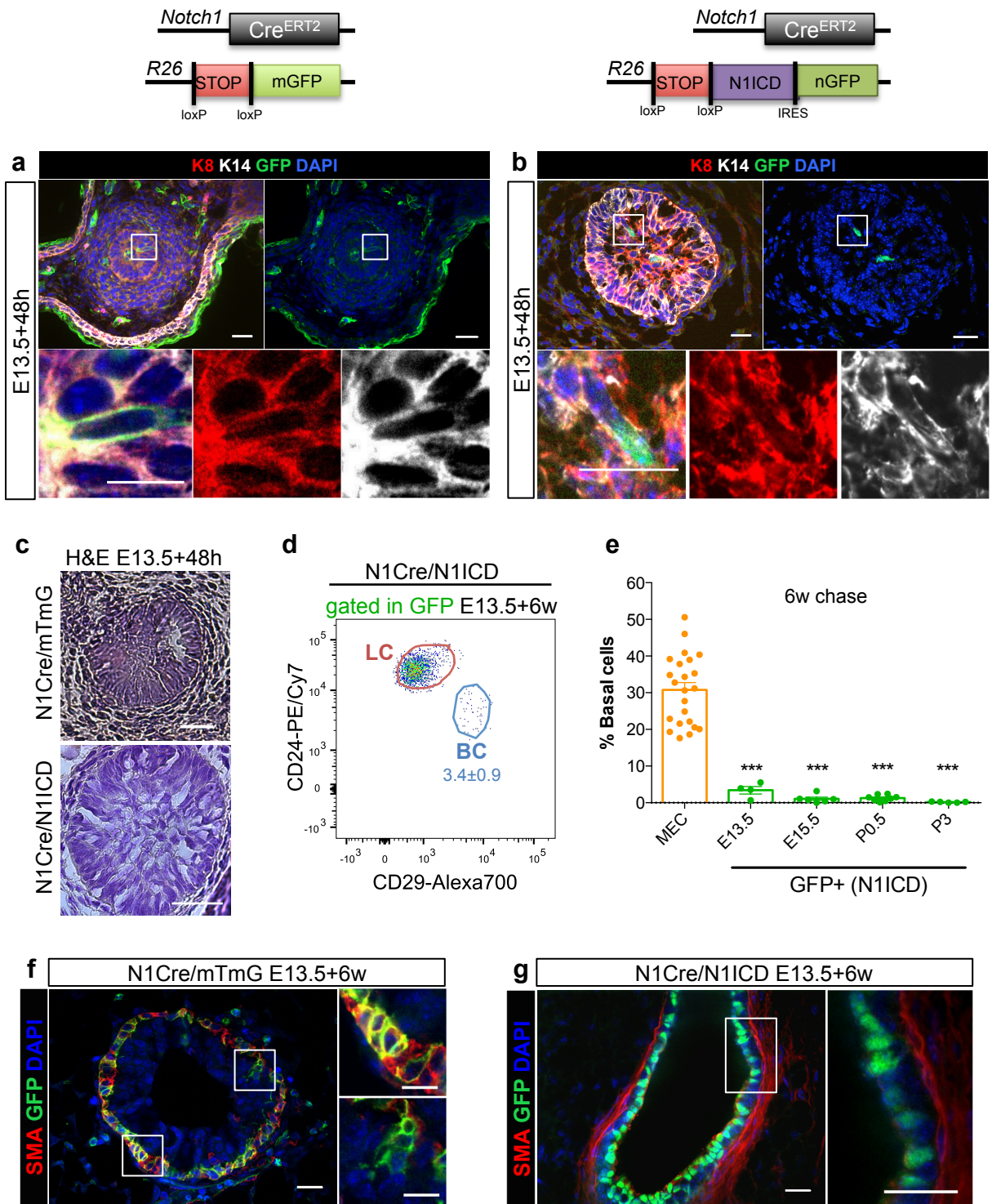


Figure 5

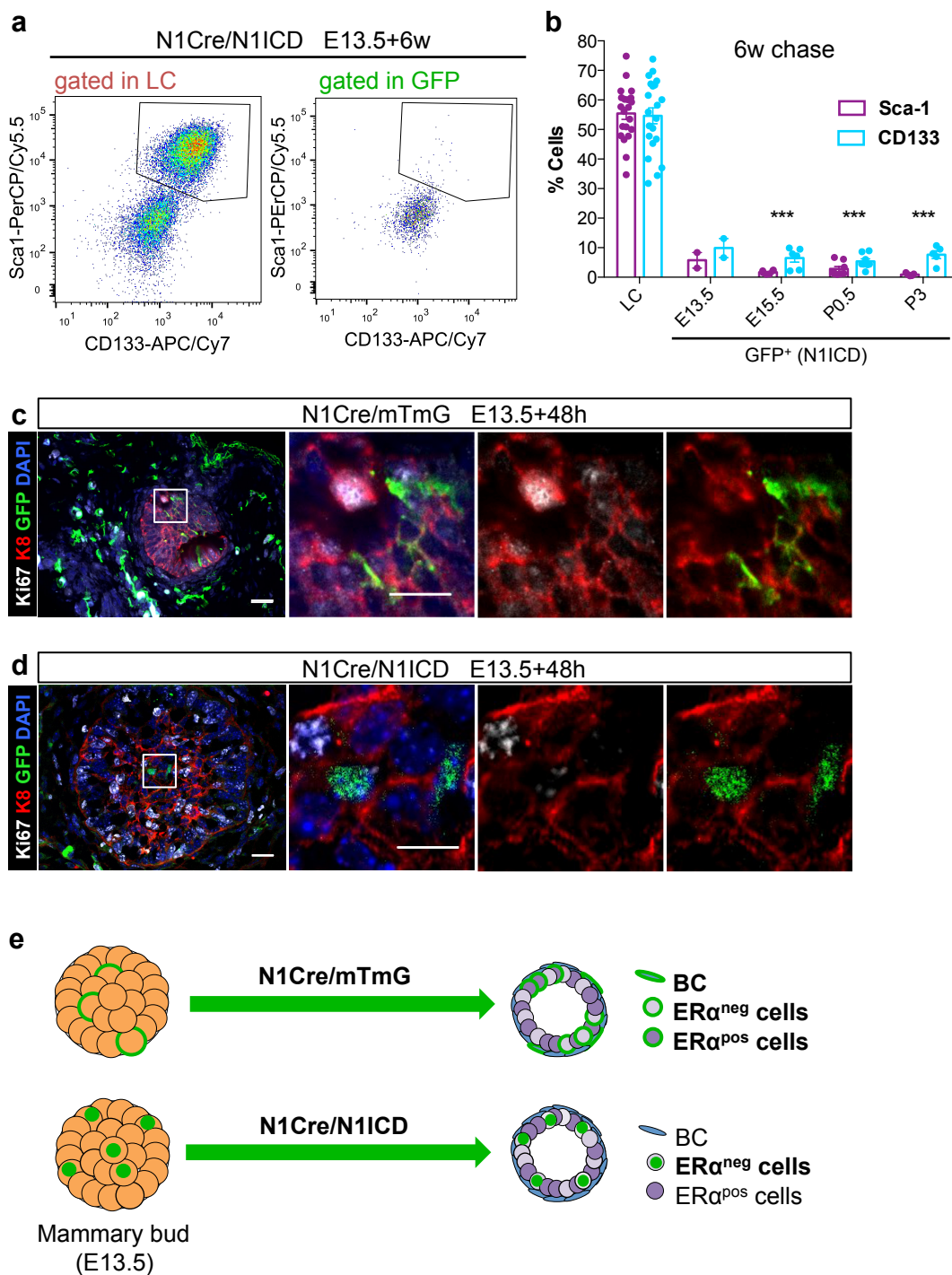


Figure 6

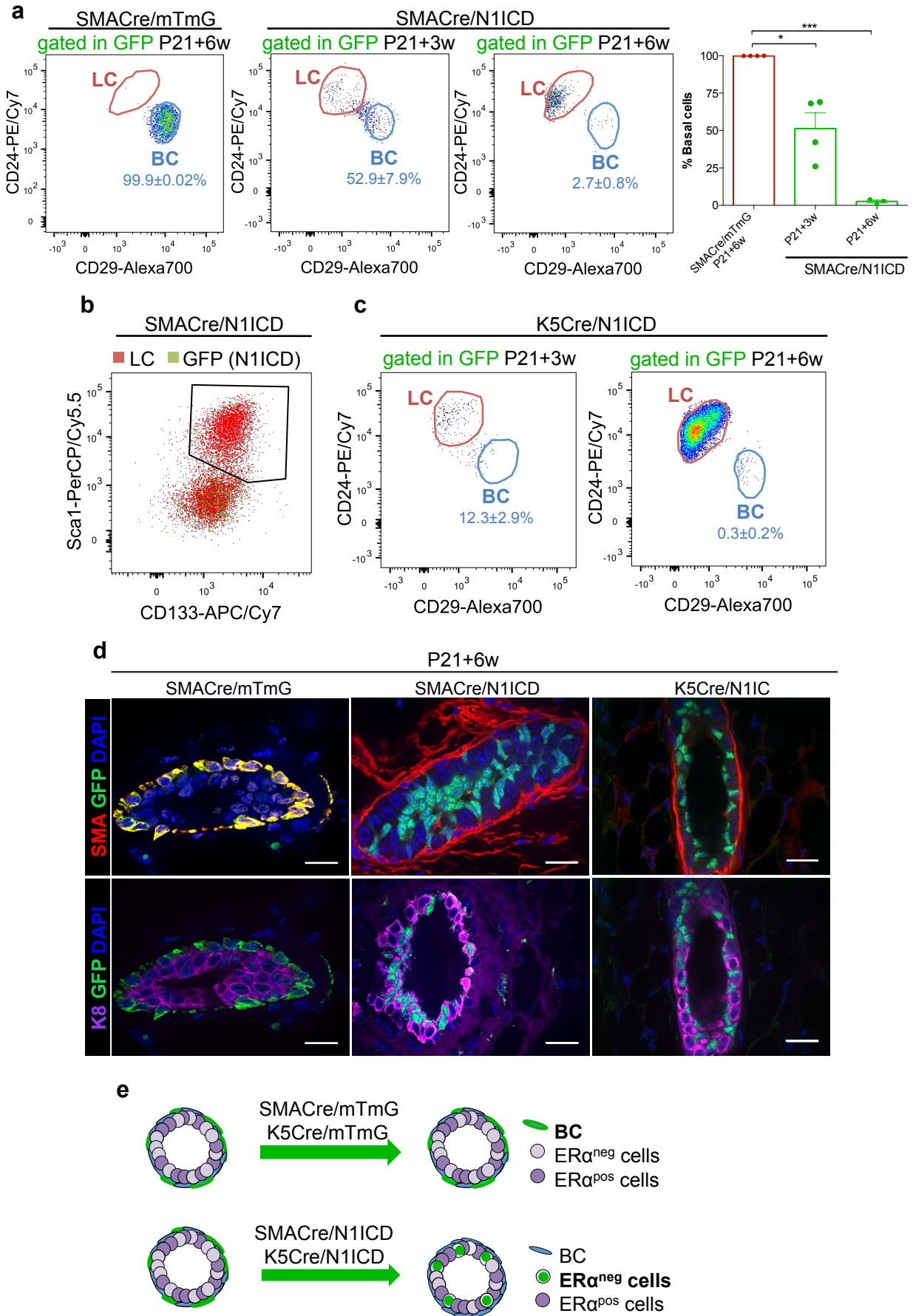


Figure 7

