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1 Title: Copy if dissatisfied, innovate if not: contrasting egg-laying decision making

2 in an insect.

3

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13

14 Abstract:

15 The use of conspecific cues as social information in decision-making is widespread 16 among animals, but because this social information is indirect it is error-prone. During 17 resource acquisition, conspecific cues also indicate the presence of competitors; 18 therefore, decision-makers are expected to utilize direct information from resources and 19 modify their responses to social information accordingly. Here, we show that, in a 20 non-social insect, unattractive egg-laying resources alter the behavioural response to 21 conspecific cues from avoidance to preference, leading to resource sharing. Females of 22 the adzuki bean beetle Callosobruchus chinensis avoid laying eggs onto beans that 23 already have conspecific eggs. However, when we provided females with bean-sized 24 clean glass beads with and without conspecific eggs, the females preferred to add their 25 eggs onto the beads with eggs. The glass beads, once coated with water extracts of 26 adzuki beans, enabled the females to behave as if they were provided with the beans: 27 the females preferred bean-odoured glass beads to clean glass beads and they avoided 28 the substrates with eggs. When females are provided with unattractive egg-laying 29 substrates only, joining behavior (i.e. copying) might be advantageous, as it takes 30 advantage of information about positive attributes of the substrate that the focal animal 31 might have missed. Our results suggest that given only unsatisfactory options, the 32 benefits of copying outweigh the costs of resource competition. Our study highlights the 33 importance of integrating multiple information sources in animal decision-making.

34

35 Keywords:

36 Insect cognition, Oviposition, Scent-marking, Seed beetle, Information cascade

37

38 Introduction

39 For organisms to survive and reproduce, the acquisition of information about the 40 environment, thereby reducing uncertainty, is crucial (Schmidt et al. 2011). Information 41 can be acquired by individuals not only through their own trial and error but also from 42 conspecific individuals (or their traces); such individuals may have already made 43 decisions in the same situation (Danchin et al. 2004). It is advantageous for an 44 individual to rely on such 'social information' when trial and error is costly (Dall et al. 45 2005, Grüter and Leadbeater 2014) or when some benefit is gained from joining with, 46 or avoiding, conspecifics (Prokopy and Roitberg 2001). Animals, ranging from humans 47 to invertebrates (reviewed in Danchin et al. 2004; Grüter and Leadbeater 2014), have 48 been shown to utilize, and benefit from, conspecific cues during decision-making in the 49 contexts of predator avoidance (reviewed in Chivers and Smith 1998), foraging (birds, 50 Ward and Zahavi 1973), habitat choice (birds, Betts et al. 2008; lizards, Stamps 1987), 51 egg-laying substrate choice (insects, Fletcher and Miller 2008; Raitanen et al. 2013; 52 Golden and Dukas 2014), and mate choice (reviewed in Nordell and Valone 1998; 53 Westneat et al. 2000).

54

55 Despite the potential advantages accruing from the use of social information, for animal 56 decision-makers that forage for resources, exclusive reliance on conspecific cues might 57 be risky. Conspecific cues might reflect poor decisions (Giraldeau et al. 2002; Rieucau 58 and Giraldeau 2011), and, even when they do not, the act of joining with conspecifics 59 inevitably results in increased resource competition. Therefore, the information content 60 of conspecific cues should be evaluated carefully and its importance relative to content 61 derived from other information sources should be assessed. Even given identical social 62 information, animals may use the information differently depending on the private 63 information that is inherent in or acquired by themselves (Czaczkes et al. 2011; Wray et 64 al. 2011). Previous studies found that animals copy others when private information is 65 costly (bees, Saleh et al. 2006; fish, Webster and Laland 2008; reviewed in Rieucau and 66 Giraldeau 2011), undesirable (rats, Galef et al. 2008; bees, Wray et al. 2011; bees, Grüter et al. 2013), unreliable (fish, Laland 2004; Rendell et al. 2010), outdated (fish,
Laland 2004; Rendell et al. 2010), or uncertain (fish, Laland 2004; Rendell et al. 2010;
rats, Galef et al. 2008; ants, Czaczkes and Beckwith 2018). These findings suggest that
animals acquire information from multiple sources and integrate them so that they can
make adaptive decisions (Grüter and Leadbeater 2014; Laland 2004).

72

73 In this study, we examined how the attractiveness to potential resources as private 74 information affects how animals use conspecific cues as social information in their 75 decision-making. During resource acquisition, the most reliable source of information is 76 the resources themselves. We investigated egg-laying decisions made by females of the 77 adzuki bean beetle, Callosobruchus chinensis. In laboratory-cultured conditions, the 78 female beetles lay eggs on the surfaces of beans (Fig. 1) and the hatched larvae burrow 79 into the beans to feed (Utida 1941). Because the larvae do not move to other beans, the 80 amount of larval food is predetermined by the decision-making of their mothers. The 81 females avoid laying eggs on beans when there are already conspecific eggs covered 82 with scent-marking chemicals (Oshima et al. 1973; Utida 1941; Yamamoto 1990). In 83 addition, their egg-laying decision is based on the odour (D-Catechin, Ueno et al. 1990) 84 and curvature (Avidov et al. 1965; Ishii 1951) of the potential substrate. We prepared 85 three different egg-laying substrates-namely, adzuki beans (Vigna angularis), clean 86 glass beads that had a similar curvature to the beans but lacked odour (Avidov et al. 87 1965; Ishii 1951), and glass beads coated with water extracts of adzuki beans, hereafter 88 referred to as odoured glass beads (Credland and Wright 1988; Gokhale et al. 1990; 89 Ueno et al. 1990). First, we confirmed that clean glass beads were less attractive than 90 adzuki beans and odoured beads for the females to lay eggs. Next, we provided the 91 females with only one of the above three substrate types and allowed them to choose 92 between the substrates with and without eggs. We then examined how the attractiveness 93 of resources affected how the females responded to the conspecific cue (the presence of 94 conspecific eggs) in egg-laying decisions.

95

96 Materials and methods

97 Insects.

98 *Callosobruchus chinensis* is a pest beetle attacking stored legumes such as the adzuki
99 bean *Vigna angularis* and the cowpea *V. unguiculata* (Fujii et al. 1990). Adult females

100 lay eggs on the surface of host beans or bean pods, and hatched larvae burrow into the 101 bean in which they complete their development into adults. Adult C. chinensis can 102 reproduce without any food supply, which makes this species an ideal model organism 103 in laboratory studies of population and behavioral ecology (Yoshida 1990). We 104 established a new laboratory strain (fkC16) of C. chinensis from at least 10 individuals 105 (including adults and eggs) collected at the farm field of Kyoto University 106 (N35.031294°, E135.787047°) in October 2016. The strain was maintained on adzuki 107 beans (Vigna angularis "Toyomi-dainagon" cropped in Hokkaido, Japan; Hasebe Shoji) 108 in plastic Petri dishes (Ø90 mm, height 15 mm) at 30 °C and 70% relative humidity 109 under a 16:8-hour light:dark cycle. Beans were added every 1 to 3 weeks to make 110 beetles' generations continuous. We collected virgin beetles from the stock culture by 111 putting beans (at one bean per well) in 24-well cell culture plates (IWAKI, Japan) just 112 before adult emergence and then checking each well daily for adult females that had 113 either emerged singly or were all the same sex. All beetles were kept individually in a 114 plastic tube (1.5 mL, VIOLAMO) without beans in a room maintained at 20 °C until the 115 experiments. Three to six hours prior to experiments, each virgin female was placed 116 with a virgin male in a plastic tube at 25 °C for 1 hour to induce mating.

117

118 Experiments. The experiments were conducted at 25 °C in lighted conditions. We used 119 adzuki beans (long axis: mean \pm SEM = 8.85 \pm 0.0654 mm; short axis: 7.05 \pm 0.0444 120 mm; n = 30), transparent glass beads (diameter: 8.95 ± 0.0145 mm; n = 30, washed with 121 ethanol and distilled water, ING-GLASS, Japan) as egg-laying substrates. In order to 122 make odoured glass beads, we placed 200 adzuki beans in a clean glass beaker and 123 added 300 ml distilled water. After 24 h soaking with occasional agitation, the water 124 solution was poured to another beaker. We added 200 glass beads to the liquid and after 125 30 minutes soaking, the glass beads were removed and then were dried under reduced 126 pressure. In the first experiment, we placed each pair of substrates (i.e. one bean and 127 one clean bead, one bean and one odoured bead, or one clean bead and one odoured 128 bead) into a plastic Petri dish (Ø35 mm, height 10 mm) (Fig. 2a). Then, the females 129 were placed individually into the Petri dishes and allowed to lay eggs for 1 hour, after 130 which we counted the eggs laid on both substrates. Subsequently, each female was 131 transferred to a plastic tube with an adzuki bean to confirm her egg-laying ability; if she 132 died without laying eggs in the tube, then her data were omitted from subsequent

133 analyses. In the second experiment, to prepare the substrates with conspecific eggs, we 134 allowed 10 mated females (separately prepared) to lay eggs on 10 substrates of each 135 type in a plastic Petri dish (Ø35 mm, height 10 mm) for 1 to 6 hours until we had 136 enough substrates with eggs for the experiments. Clean substrates without eggs were 137 used as negative controls. We placed four substrates (beans, clean beads or odoured 138 beads) into a plastic Petri dish, one of which, called the focal substrate, had zero or 139 more conspecific eggs, and was at a fixed position in the experimental arena (Fig. 2b). 140 Then we allowed a female to lay eggs for 1 hour as described above and counted the 141 eggs laid on each of the four substrates.

142

143 Statistical Analyses. We fitted generalized linear mixed models (GLMMs) to the egg 144 distribution data of the experimental females. The GLMMs assumed a Poisson error 145 distribution of the response variable with the log-link function (for the first experiment) 146 or a binomial error distribution with the logit-link function (for the second experiment), 147 and the following model was used:

148

150

149 First experiment:

#Eggs laid ~	Substrate type	+ (female ID)
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151 Second experiment:

152 Egg's position (focal = 1 or not = 0) ~ #Initial eggs + (#Initial eggs)^2 + (female ID)

153

In the second experiment, the effect of conspecific cue intensity (#Initial eggs) was evaluated sequentially up to its squared term. Individual differences (female ID) were included as a random effect (random intercept), and the maximum-likelihood estimation with Laplace approximation was used for the fitting. We used likelihood-ratio tests to evaluate the effect of adding the explanatory variables in the models. The tests were conducted separately for each type of substrate. All statistical analyses were conducted with R version 3.4.1 software (R Core Team 2017).

161

162 Results

163 In the first experiment, females obviously laid more eggs onto adzuki beans compared 164 to clean glass beads and odoured glass beads (vs. clean beads: slope \pm SEM = 3.3322 \pm 165 0.7196, χ_1^2 = 63.006, p < 0.0001, n = 30, Fig. 3a; vs. odoured beads: slope \pm SEM = 166 2.5177 ± 0.3287, $\chi_1^2 = 114.62$, p < 0.0001, n = 25, Fig. 3b), and females laid more eggs 167 onto odoured glass beads than clean glass beads (slope ± SEM = 1.1109 ± 0.2219, $\chi_1^2 =$ 168 29.069, p < 0.0001, n = 26, Fig. 3c).

169

170 In the second experiment, females showed stronger avoidance of the focal adzuki beans when they had more conspecific eggs (slope \pm SEM = -0.4571 ± 0.1221 , $\chi_1^2 = 25.429$, 171 172 p < 0.0001, n = 72) (Fig. 4a). The effect of adding the squared term of conspecific cue intensity was not statistically significant ($\chi_1^2 = 0.0261$, p = 0.8715). The 173 174 avoidance-inducing effect of the number of conspecific eggs was also observed in 175 odoured glass beads with conspecific eggs (slope \pm SEM = -0.1124 ± 0.0549 , χ^2_1 = 4.531, p = 0.0333, n = 66) (Fig. 4b), with a non-significant effect of its squared term 176 177 $(\chi_1^2 = 0.5091, p = 0.4755)$. The avoidance-inducing effect was weaker in the odoured beads treatment than in the adzuki bean treatment, which was indicated by a statistically 178 179 significant interaction between the number of conspecific eggs and the type of 180 substrates (in the statistical analysis, data of adzuki bean and odoured glass bead 181 treatments were combined and were coded by 0 and 1, respectively, and only the linear effects were considered; coefficient \pm SEM = 0.2960 \pm 0.1127, χ_1^2 = 7.855, *p* = 0.0051) 182 183 (Fig. 4ab). In stark contrast, they showed an overall preference for focal clean glass 184 beads with conspecific eggs (Fig. 4c). The strongest preference was for focal clean 185 beads with a moderate number of conspecific eggs, as indicated by the statistically significant negative quadratic term of the regression (coefficient \pm SEM = $-0.1914 \pm$ 186 0.07166, $\chi_1^2 = 4.546$, p = 0.033, n = 99). An additional analysis that excluded the 187 188 intensity of conspecific cues showed that the observed proportions of eggs on the focal 189 substrate were overall significantly lower than the theoretical value of chance (= 0.25) 190 when laid on adzuki beans (mean proportion = 0.149, G-test, G = 181.79, d.f. = 71, p < 100191 0.0001) and on odoured glass beads (mean proportion = 0.178, G = 133.26, d.f. = 65, p 192 < 0.0001), whereas they were overall significantly higher than 0.25 when laid on clean 193 glass beads (mean proportion = 0.633; G = 433.21, d.f. = 98, p < 0.0001).

194

195 Discussion

196 In the first experiment, females obviously preferred adzuki beans to glass beads as 197 egg-laying substrates (Fig. 3a), even when the glass beads were coated with bean 198 extracts (Fig. 3b). These results strongly suggest that females indeed evaluate the 199 egg-laying substrate itself, and that the glass beads were less attractive substrates for 200 beetles than adzuki beans. Moreover, they preferred odoured glass beads to clean glass 201 beads (Fig. 3c), which suggests that the attractiveness was in part attributed to the 202 water-soluble fraction of adzuki beans (see also Gokhale et al. 1990; Ueno et al. 1990). 203 In the second experiment, females avoided laying eggs on beans with conspecific eggs 204 (Fig. 4a), which confirms previous studies (e.g., Utida 1941; Yoshida et al. 1990). In 205 stark contrast, however, when females are provided with clean glass beads with and 206 without conspecific eggs, they preferred to add their eggs onto the beads with eggs (Fig. 207 4c).

208

209 As an important methodological control, the odoured glass beads successfully induced 210 the females to show avoidance of the conspecific cue that was similar to what was 211 observed in adzuki beans (Fig. 4b). The glass bead has long been used as an artificial 212 egg-laying substrate in bean beetle research (e.g., Avidov et al. 1965; Credland and 213 Wright 1988; Gokhale et al. 1990; Ishii 1951; Ueno et al. 1990). Our result could rule 214 out the possibility that the artificial substrate itself automatically triggered a preference 215 for moderate numbers of conspecific eggs or our artificial setup induced any kinds of 216 irregular behaviors. Interestingly, the avoidance of conspecific eggs on odoured glass 217 beads was weaker than those on adzuki beans (Fig. 4ab). This would commensurate 218 with the odoured beads being less attractive than adzuki beans, reflecting an 219 intermediate state between beans and clean beads.

220

221 The contrast between avoidance and preference of the same social information on 222 different resources might be generalized as a decision-making strategy consisting of two 223 alternative tactics "copy if dissatisfied, innovate if not." The former is already reported 224 from rats (Galef et al. 2008) and honeybees (Grüter et al. 2013; Wray et al. 2011), 225 where the decision of copying others is made when the payoff from private information 226 is below an internal threshold reward level (reviewed in Grüter and Leadbeater 2014). 227 Nevertheless, when combined with the latter "innovate if not," i.e., keeping away from 228 social information and finding their own ways for novel resources when the given 229 resource is satisfactory, these contrasting decisions have an important implication for 230 the adaptive significance of socially-mediated decision making as discussed below.

231

232 Because the larvae of this species do not move to other beans, when females lay 233 multiple eggs onto the same bean, competition among the hatched conspecific larvae 234 should be intense for this limited food resource. Beans already populated with 235 conspecific eggs indicate the presence of competitors. Therefore, the tactic "innovate if 236 not," i.e., avoiding others during egg laying onto satisfactory resources, should be an 237 evolutionary adaptation to avoid disadvantageous resource competition for the females' 238 offspring. Note that avoiding others can also be interpreted as a part of social 239 information use (Prokopy and Roitberg 2001). Given the cost of resource competition, 240 there might be some benefits of taking the tactic "copy if dissatisfied" that outweigh the 241 cost. Copying others, or laying eggs on substrates already with conspecific eggs, might 242 benefit female C. chinensis in two ways. First, it might enable females to locate correct 243 substrates more quickly than would be possible by trial and error (Dall et al. 2005); 244 given the limited lifespan of the beetle, this might be an important benefit. Second, 245 under information asymmetry between individuals, females that have poorer private 246 information of resources might be more likely to lay eggs on appropriate resources 247 when copying decisions of others, compared to relying on their own. Information 248 asymmetry could be caused by accidental events such as olfactory dysfunction or by the degradation of information from resources (e.g., bean odour) over time. 249 250 Resource-choice copying would then be beneficial despite the resource competition 251 among facing their offspring.

252

253 Although our study used artificial clean glass beads as an unattractive egg-laying 254 substrate, the clear behavioral change of females would suggest the existence of 255 corresponding situations when they lay eggs in the field. In natural habitats of C. 256 chinensis, laying eggs on bean pods might be one of the undesirable situations. In 257 adzuki bean fields, the larval food is hidden in bean pods whose curvature and odour are 258 different from, and possibly more changeable than, those of beans. Therefore, it might 259 be more advantageous to prefer conspecific cues when laying eggs on bean pods as well 260 as on the glass beads. A previous study reported that the distribution of eggs was 261 clumped among bean pods in the field, while they showed uniform distribution among 262 beans themselves (Shinoda 1989). More study is required to examine whether the 263 clustering of eggs on bean pods is caused by beetles copying the behaviours of other 264 females. More generally, patterns of social information use during egg laying might

vary among closely related species of the genus *Callosobruchus* (e.g., Messina and
Karren 2003; Messina and Jones 2009; Parr et al. 1998) and even within *C. chinensis*depending on strains. The ecological covariates of varying social information use would
be an interesting topic for future research.

269

270 The acquired private information such as familiarity with, or knowledge of, a resource 271 is known to change the behavioural response of an animal to conspecific cues (Grüter 272 and Leadbeater 2014; Kawaguchi et al. 2007). However, we observed contrasting 273 responses in our experiments even though the females had no prior experience of the 274 resources. This suggests that the avoidance and joining behaviours in C. chinensis 275 would probably be an inherent (i.e., genetically encoded) behavioral response. 276 Moreover, the observed behavioural change seemed drastic, even when compared with 277 other reported resource-mediated behavioural changes that have occurred without 278 learning (Heard 1994; Papaj and Messing 1996; Prokopy and Roitberg 2001), including 279 behavioural changes in other bean beetles (Cope and Fox 2003), because these previous 280 studies observed a change from a neutral response (neither preference nor avoidance) to 281 one of avoidance or preference. The drastic change observed in our experiments 282 suggests that the switch from avoidance to joining behaviour in C. chinensis may 283 involve inherent mechanisms that have been shaped by complex evolutionary 284 adaptation in response to resource attractiveness. Interestingly, we detected a 285 statistically significant decrease in the number of eggs added to glass beads when an 286 excessive number of conspecific eggs were presented together (Fig. 4c). This result also 287 suggests that females are able to compare the costs and benefits of joining behavior (see 288 also Fig. S1 in Electronic supplementary material). A previous study reported that C. 289 subinnotatus, a closely related species of C. chinensis, does not rely on vision when 290 assessing egg-laying substrate (Mbata 1994). Together with potential visual and 291 numerical cognition of eggs on substrates, the cognitive ability of C. chinensis deserves 292 further study.

293

The chemical basis of attractive conspecific cues, as well as the information acquired from the resources themselves, is left for future study. Because *C. chinensis* is a pest species, chemical egg-laying deterrents left by conspecific females have already been identified (Oshima et al. 1973; Yamamoto 1990) and constitute a mixture of fatty acids, 298 hydrocarbons and triglycerides secreted from their bodies. Of particular interest is 299 whether these same chemicals would function as an attractant for egg-laying if they 300 were put onto unattractive substrates. Our findings of copying behaviour on glass beads 301 might open perspectives for a biologically safe way (i.e., clean glass beads or perhaps 302 strongly odoured glass beads as decoys to attract egg laying females) to control bean 303 beetles. In conclusion, our study provides a novel opportunity for further investigations 304 of the underlying physiological, behavioural, cognitive and neural mechanisms 305 underlying flexible decision-making by animals and their ability to integrate 306 information from multiple sources.

307 308

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316

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319 and use of animals were followed.

320

321 Conflict of Interest: The authors declare that they have no conflict of interest.

322

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459 Figure legends



- 460
- 461 Figure 1. A female adzuki bean beetle *Callosobruchus chinensis* laying an egg on an
- 462 adzuki bean (scale bar, 2 mm).

- 467 Figure 2. Snapshots of the experimental
- 468 arena. (a) In the first experiment,
- 469 egg-laying substrates of different types
- 470 were paired and placed in a plastic Petri
- 471 dish. (b, c) In the second experiment,
- 472 four potential substrates (i.e., four beans,
- 473 four clean beads, or four odoured beads)
- 474 were placed in a Petri dish; among these
- 475 substrates, only one (the focal substrate)
- 476 had conspecific eggs (arrowheads; scale
- 477 bar, 10 mm).

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488 Figure 3. (a-c) Total numbers of eggs
489 laid by females within 1 hour on each
490 pair of egg-laying substrates in the first
491 experiment. Each line connecting two
492 data points represents one female and
493 overlapping of the data points was
494 indicated by the size of the circle.



503 Figure 4. Proportions of eggs laid on 504 the focal (a) adzuki bean, (b) odoured 505 glass bead, and (c) clean glass bead in 506 the second experiment. Each datapoint 507 (depicted by a circle) corresponds to a 508 result obtained from one female. The 509 size of the circle reflects the total 510 number of eggs laid by that female in 1 511 hour, and overlapping of the data points 512 was indicated by shading. GLMM-fitted 513 curves are shown together. The dotted 514 line indicates the proportion expected 515 given a random substrate choice (= 516 0.25).