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**The capacities of institutions for the integration of ecosystem services in coastal strategic planning: The case of Jiaozhou Bay**  
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Ocean & Coastal Management is available online at:

<https://dx.doi.org/10.1016/j.ocecoaman.2015.02.001>

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1 Ruiqian Li, Yongfu Li, Margo van den Brink, Johan Woltjer (2015) The integration of  
2 ecosystem services in coastal strategic planning: Jiaozhou Bay; *Ocean & Coastal*  
3 *Management*, 107, pp.1–15.  
4

## 5 **1. Introduction**

6 Coastal areas are difficult to manage because they involve dynamic natural systems that are  
7 increasingly under pressure from expanding socio-economic systems (Turner, 2000). One  
8 central challenge for coastal management and planning in practice is to develop innovative  
9 approaches for managing diverse human uses of ecosystems through a range of activities  
10 (Lester et al., 2010). To meet this challenge, an ES approach has been increasingly adopted in  
11 ecosystem-based coastal management, marine spatial planning and strategic environmental  
12 assessment (e.g., Partidario & Gomes, 2013; Böhnke-Henrichs et al., 2013). The concept of  
13 ES provides a lens through which we can understand the relationships between humans and  
14 natural systems. Specifically, this notion helps us assess how these services benefit humanity  
15 and how human actions generally impact ecosystems and the delivered ESs (MA, 2005;  
16 Carpenter et al., 2009). The Millennium Ecosystem Assessment (2005) developed four  
17 broadly employed ES categories to help understand the above question: provisioning,  
18 regulating, cultural and supporting services.

19 A key difficulty in integrating these services into natural resource management and planning  
20 is their complex and dynamic interrelationships in terms of trade-offs and synergies. Trade-  
21 offs arise when the attempt to optimize a single service leads to reductions or losses of other  
22 services (Holling & Meffe, 1996). A typical example would be a situation where offshore  
23 wind farm development enhances energy production but simultaneously has negative impacts  
24 on biodiversity (Busch et al., 2011). ES synergies often arise when multiple services are  
25 enhanced simultaneously (Raudsepp-Hearne et al., 2010). For instance, marine protection  
26 areas maintain habitats while also producing important benefits for certain fish (Shen et al.,  
27 2011). These interrelationships usually emerge when several services respond to a driver  
28 modified by human management or due to the interplay between ESs (Bennett et al., 2009). It  
29 has been argued that making these interrelationships explicit is a key informational need for  
30 policy-making. More clarity on these interrelationships may reduce the risk of negative trade-  
31 offs and enhance potential win-win scenarios (Bennett et al., 2009; Lester et al., 2013; Kelble  
32 et al., 2013).

33 Consequently, there has been increasing interest in developing decision-making approaches  
34 based on analyzing ES interrelationships (Butler et al., 2013). Scholars typically use  
35 economic valuation, geospatial information and multiple stakeholders' objectives to quantify

36 ES values or geographical clusters across landscapes and seascapes. Current approaches for  
37 measuring ES trade-offs and/or synergies can be broadly grouped into four main approaches:  
38 mapping (e.g. Costanza et al., 1998; Martínez-Harms & Balvanera, 2012; Crossman et al.,  
39 2013), modeling (e.g. Swallow et al., 2009; Chisholm, 2010), social-survey analysis (e.g.  
40 Hauck et al., 2013; Potts et al., 2014), and content analysis (Piwowarczyk et al., 2013;  
41 Wilkinson et al., 2013). A large number of recent studies have used hybrid methods of  
42 mapping and modeling (e.g. InVEST and ARIES; Nelson et al., 2009; Villa et al., 2009), or  
43 mapping and social-survey analysis (e.g. SolVES; Sherrouse et al., 2011). Such approaches  
44 have also been employed in the field of coastal and marine management to ascertain the  
45 influence of diverse activities on key ESs. Examples involve reclamation, fisheries,  
46 aquaculture, offshore wind farming, special marine protected areas, and wetland  
47 developments that impact varying ESs (e.g., Brown et al., 2001; Martinet & Blanchard, 2009;  
48 Busch et al., 2011).

49 The studies mentioned earlier mainly show people's general preferences for different service  
50 categories: people tend to be less appreciative of regulating services and supporting services  
51 that create high-value provisioning and cultural services (Carpenter et al., 2006; Rodríguez et  
52 al., 2006). In fact, scientists have emphasized the critical and vulnerable roles of regulating  
53 and supporting services (e.g., water purification, climate and flooding regulation, wetland  
54 habitat and biodiversity) in various ES interrelationships. However, both these ES categories  
55 are easily threatened by investment primarily in provisioning services (Bennett et al., 2009).  
56 In addition, the studies mentioned earlier also suggest that close interrelationships among ES  
57 are not well-articulated or handled in current coastal policy-making or planning (Halpern et  
58 al., 2008). It is particularly true in coastal strategic planning, which generally refers to a  
59 framework for arranging coastal and marine spatial use and organizing human activities to  
60 achieve economic and social benefits while sustaining ecosystem health, function and  
61 services. Current coastal strategic planning has been unable to make ES trade-offs and  
62 synergies explicit, especially when indirect effects make the identification and assessment of  
63 the interplay of ESs more complex than simple cause-effect mechanisms (Halpern et al.,  
64 2008). Moreover, when either the spatial scale (in-site or off-site effects of interrelationships)  
65 or the temporal scale (short-term or long-term effects) increases, ES interlinks could become  
66 more uncertain and difficult to manage (Rodríguez et al., 2006). This would restrict the ability  
67 of policy and planning to be more sustainable and adaptive.

68 New approaches to coastal strategic planning are increasingly important to addressing the  
69 issues of sustainable and adaptive coastal and sea use. Although current research on  
70 approaches for assessing ES interrelationships has contributed to decision-making in a variety  
71 of ways, there are two main limitations. First, no attempt has been made to systematically

72 clarify the integration of ES interplay from coastal strategic plans in practice. There has been  
73 a lack of attention to understand causal ES interrelationships embedded in actual coastal  
74 policies. The second limitation is that most approaches do not handle a wide scope of drivers  
75 and related ESs, and often lack an understanding of institutional contexts that determine  
76 which specific driving forces, ESs and their interrelationships may be taken into account.

77 Therefore, the specific objective of this research is to propose a four-step method to assess a  
78 broad range of drivers and ES interrelationships included in coastal strategic planning, based  
79 on a more causal analyzing mechanism. In this way, this paper aims to clarify ES  
80 interrelationships formulated in policy language, and it aims to provide insights into complex  
81 aspects of the coastal environment, from non-academic and strategic-policy points of view.  
82 Such views may enable strategic planning to be more adaptive and sustainable in coastal areas  
83 where the integration of ESs for realizing ecosystem-based coastal management and planning  
84 is in an early stage of development. Jiaozhou Bay in China is used as an illustrative case. The  
85 following section will introduce the background of this case. Next, we will explain our four-  
86 step method. After reporting the findings by applying the method, we will analyze the results,  
87 discuss institutional implications for the consideration of the drivers and ES interrelationships  
88 and, finally, reflect on our method's strengths and its implications.

## 89 **2. The case study: Jiaozhou Bay in China**

90 Jiaozhou Bay is a semi-enclosed and fan-shaped natural bay located on the southern coast of  
91 Shandong Peninsula in East China (Fig. 1). In 2012, it covered an area of 343.5 km<sup>2</sup> and its  
92 coastline measured 206.8 km. Several rivers feed into this bay, of which the largest is the  
93 Dagu River. Seven districts and five county-level cities (all belonging to Qingdao City)  
94 surround the bay, with a total population of 8.71 million.

95 We chose Jiaozhou Bay as a case study for several reasons. First, the development of the  
96 whole urban area around the bay essentially depends on a large range of ESs provided by the  
97 bay, such as aquaculture, fisheries, transportation, sea sports, tourism and large wetland  
98 maintenance (Zhao et al., 2005). A great deal of research on the ecological, physical,  
99 chemical environment of Jiaozhou Bay has been extensively conducted (e.g. Shen 2001; Liu  
100 et al., 2004; Gao et al., 2014). The rich diversity in coastal and marine services and  
101 understandings of the ecosystem yield useful ES information for strategic planning. The  
102 second consideration concerns the importance of identifying how coastal activities may be  
103 considered as drivers in the formation of ES interrelationships in strategic planning. Coastal  
104 areas where fast-paced and long-term development takes place are more likely to provide  
105 answers, since intensive anthropogenic pressures result in different conflicts about ESs. This

106 is particularly the case in Qingdao – a leading coastal city in China and an economic center in  
107 Shandong Province – whose extractive, industrial, commercial, recreational and emerging  
108 ocean uses have shrunk the area of Jiaozhou Bay by 173 km<sup>2</sup> (nearly one-third) over the past  
109 45 years as a result of extremely rapid resource development (Ge & Zhang, 2011). The third  
110 reason for choosing the case was its institutional environment. One of Qingdao’s planning  
111 goals is to manage resources for the benefit of citizens and the ecosystems on which the city  
112 depends. Qingdao and the Jiaozhou Bay play a key role in the first national-level marine  
113 economy development strategy, paving the way for Shandong Province to be in the forefront  
114 of coastal planning and management in China. As such, there are comprehensive rules about  
115 coastal ecological protection in Jiaozhou Bay area, giving rise to a promising institutional  
116 context for many related strategic plans (e.g. Qingdao Provisions of Marine Environment  
117 Protection). These existing strategic plans attempt to address ES conflict issues by redefining  
118 spatial use and managing activities to ensure local sustainable development.

### 119 **3. A four-step method to analyze ES interrelationships**

120 In general, coastal strategic planning for Jiaozhou Bay features activities for exploiting,  
121 utilizing and protecting coastal and marine resources. However, the impacts and extent of  
122 these activities on a set of ESs vary considerably since ESs are inevitably interconnected. We  
123 used a four-step method to investigate how activities, trade-offs and synergies among ESs  
124 were portrayed in coastal strategic plans. Meanwhile, reading the plans systematically enabled  
125 us to understand how plans are organized under a broad institutional environment, and to  
126 understand institutional implications to improve the inclusion of ES interrelationships.

#### 127 **Step 1: Selecting strategic plans**

128 We focused on strategic spatial plans formulated during the last five years and collected four  
129 strategic plans for Jiaozhou Bay from official websites and the responsible authorities (Table  
130 1). The “Conservation and Development around Jiaozhou Bay” Strategy of Qingdao (Plan 1)  
131 in 2008 was the first of these plans to promote the concept of integrating ecological protection  
132 with industrial development for Qingdao City. It was an important urban space development  
133 strategy that enabled Qingdao to be part of The Development Plan of Shandong Peninsula  
134 Blue Economic Zone (Plan 2). This plan is the first national sustainable development strategy  
135 with a marine economy theme that highlights optimizing both seascape and landscape,  
136 producing modern marine industrial systems and enhancing marine ecological civilization.  
137 Two statutory urban strategic plans – The Twelfth Five-Year National Economic and Social  
138 Development Plans of Qingdao (Plan 3) and The Overall Urban Plan of Qingdao (2011-2020)  
139 (Plan 4) – also reflect the role of coastal and marine resources in Jiaozhou Bay in improving

140 citizens' well-being and the urban economy. Gaining insight into which and how activities  
141 and ES interrelationships may be integrated into these strategic plans can enhance the  
142 adaptivity and sustainability in urban, regional and even national development.

143 Overall, given the emphasis these strategic plans place on interrelationships between ESs  
144 delivered by Jiaozhou Bay and regional/local development, we assumed that these plans have  
145 to address issues such as the organization, protection and development of activities that  
146 impact multiple ESs. Furthermore, as these are all strategic-level plans, they include a whole  
147 range of coastal activities. This could be useful for identifying more ES interrelationships  
148 caused by all these activities that are commonly found in coastal areas.

## 149 **Step 2: Identifying ESs**

150 Our previous study already identified the coastal ESs included in the four strategic plans'  
151 efforts (Li et al., 2015). We used a content analysis method accompanied by text  
152 interpretation. To ensure coding consistency, a ES coding system was established based on  
153 the four standard classification system put forward in the Millennium Ecosystem Assessment  
154 (MA, 2005), which was complemented with other research particularly focused on coastal  
155 and marine ESs. There were several reasons for choosing the MA classification. First, the four  
156 categories play a fundamental role because other modified classification schemes have widely  
157 employed them as a foundation (e.g. Haines-Young & Potschin, 2010; Atkins et al., 2011).  
158 Second, in order to qualitatively identify how activities and ES interrelationships may be  
159 portrayed in strategic planning, it is appropriate to adopt the MA typology which has been  
160 used as a basis for prompting the discussion of social preference and values towards the  
161 environment (Bryan et al., 2010). This classification would thus serve our research goals  
162 better than others, which aim at valuing ESs (Haines-Young & Potschin, 2010; Atkins et al.,  
163 2011), uncovering the processes of delivering benefits (De Groot et al., 2002; Wallace, 2007),  
164 analyzing spatial characteristics (Costanza, 2008), and distinguishing between ES  
165 excludability and rivalness (Fisher et al., 2009). A third reason concerns the supporting  
166 services. Current studies usually exclude supporting services or subsume them in the group of  
167 regulating services to avoid double counting of ES values. However, in our case, double  
168 counting should not be an issue since no values would be aggregated. In our method, it is  
169 important to consider supporting services and their institutional environment because some  
170 supporting services (e.g. habitat protection, biodiversity and resilience maintenance) have  
171 become popular in political discourses across the world. Fourth, to gain a broad view of how  
172 coastal and marine resources are used and affected by human activities through strategic  
173 planning, some important and traditional abiotic services (regardless of ecological production  
174 processes), such as space for navigation, industrial development and infrastructure and

175 offshore wind, were added to the provisioning group as some authors have done, for example,  
176 Atkins et al. (2011).

177 Subsequently, we examined each selected strategic plan sentence by sentence in order to  
178 identify each coastal ES listed in the coding system. If a type of ES was referred to in a way  
179 that linked it to the meaning of an ES concept or that contains any example stated in the  
180 coding system, it was marked (Li et al., 2015). We coded terms and phrases in the documents  
181 by using manuscript extraction techniques and NVivo software. A range of well-established  
182 coastal ESs integrated in documents was accordingly identified (listed in Table 2). In this step,  
183 all the references to ESs were noted, which permitted us to further analyze the ES  
184 interrelationships as formulated by planners and policy-makers in the strategic plans.

### 185 **Step 3: Identifying drivers, ESs and their effects**

186 We identified the activities that act as drivers affecting the delivery of ESs, as well as the ESs  
187 themselves. This analysis was based on an interpretation of narratives mentioning at least one  
188 activity and two coastal services as coded earlier. The different types of activities (i.e., key  
189 drivers) that were highlighted and associated with certain ESs in these four plans were  
190 summed up in a table. Each of these mainly perceived relations was regarded and named as  
191 one type. This allowed us to not only identify the main drivers, but also to consider more ESs  
192 in this stage. The effects of these activities were analyzed according to two types of  
193 mechanisms identified by Bennett et al. (2009): “effects of drivers on multiple ESs” and  
194 “interactions among ESs.” Thus, the direction of the effect is either from drivers to ESs or  
195 from ES to ES, that is, bidirectional or unidirectional. This can be interpreted through the  
196 contents involving both the driver and ESs identified earlier. We considered words such as  
197 “cancel,” “forbidden,” “limit,” “control,” “reduce”, or “avoid” as negative effects. Narratives  
198 that included words such as “enhance,” “stimulate,” “provide,” “explore,” “preserve,”  
199 “restore,” “create,” “improve,” “benefit”, and “guarantee” were seen as indicating positive  
200 effects, depending on their textual position.

### 201 **Step 4: Constructing relational diagrams**

202 We depicted the identified relationships in diagrams, providing a straightforward way to  
203 analyze the initial inclusion of activities, ESs involved and their effects as stated in the  
204 strategic plans. We employed the structuring method proposed by Bennett et al. (2009). In  
205 each relational diagram, the topmost rectangle is the driver affecting ESs and the rectangles  
206 below are ESs; the solid arrow indicates a positive influence, while the dotted arrow indicates  
207 a negative effect; arrows illustrate the directions of effects. We classified these relational  
208 diagrams in terms of trade-off and synergy. The former group focused on managing services

209 that may co-vary negatively (more of one means less of another; Ring et al., 2010), while the  
210 latter group co-varies positively (more of one means more of another; Ring et al., 2010) as a  
211 result of certain activities. Each group was further classified in terms of the attributes of a  
212 driver (i.e., shared or independent effects on multiple ESs) and the degree of ES interactions  
213 (generally, the more ESs involved, the stronger the interactions would be). This step  
214 portrayed the relationships in a visual way, enabling us to observe which links were included  
215 and which were overlooked. To confirm and complement the document-based analysis, we  
216 then double-checked our assumptions by interviewing eight planners and policy-makers from  
217 key sectors who had been involved in any of the four plans. Key stakeholders for interviews  
218 were mainly selected from six main institutions including the Shandong Peninsula Blue  
219 Economic Zone Construction Office, the Shandong Environmental Planning and Design  
220 Institute, the Qingdao Urban Planning Bureau, the Qingdao Ocean and Fishery Bureau, the  
221 Qingdao Environmental Protection Bureau, and the Qingdao Institute of Marine Geology.

## 222 **4. Analyzing ES interrelationships in the strategic plans for Jiaozhou Bay**

### 223 **4.1 Inclusion of drivers and ESs**

224 The Jiaozhou Bay strategic plans show attempts to concisely consider some relationships in  
225 terms of trade-offs and synergies among coastal ESs that are impacted by human activities.  
226 Table 3 summarizes the results, showing drivers and ESs identified through the second step of  
227 content analysis across the four selected strategic plans. We found that various activities were  
228 listed in plans, which in reality may influence ESs in different ways. However, there were ten  
229 typical types (four trade-offs and six synergies) that could be mainly derived from the  
230 narratives of affecting ESs. Among all the activities identified in the four plans, three  
231 (controlling reclamation, restoring natural shoreline, and building wetlands park/reserve) were  
232 referred to in all the plans. Plans 1 and 3 underlined two activities (i.e., constructing new town  
233 and upgrading port function) for stimulating multiple ESs. The rest of the drivers were each  
234 referred to at least once in at least one strategic plan. The “category” columns in Table 3 show  
235 which category each service involved belongs to; this was done to facilitate a general  
236 awareness that the provisioning services were most often regarded to be under direct  
237 management. Cultural services more often appeared as positively co-varying services with  
238 other ESs where synergies were concerned. The diagrams in Sections 4.2 and 4.3 reveal the  
239 detailed interplay of driver-ES and ES-ES relationships as formulated and mentioned in these  
240 strategic plans.

### 241 **4.2 Trade-offs of ESs' inclusion**

242 Figure 2 shows the four typical types of trade-offs that were considered and managed in the



243 four strategic plans for Jiaozhou Bay. Planners and policy-makers clearly recognized that  
244 increasing some provisioning services can result in severe damage to other services. The  
245 plans recommended various activities to directly limit certain provisioning services: for  
246 example, “strengthen efforts to protect the coastline by stopping intertidal/pond aquaculture to  
247 restore its natural coastal condition” (Plan 1, Type 3) and “designate island protected areas in  
248 which any economic development that may change the island’s topography and  
249 geomorphology is forbidden” (Plan 2, Type 1). The plans also referred to some (but not all)  
250 indirect effects of coastal actions. For instance, Plan 4 (Type 4) acknowledged that “strictly  
251 controlling the coastal development and construction projects around Jiaozhou Bay will limit  
252 the erosion of the bay area and water quality, thereby protecting the marine hydrodynamic  
253 conditions and self-purification capacity”; meanwhile, it stipulated that industrial and port  
254 businesses should not be allowed “to occupy high-quality beaches and shoreline” (Plan 4,  
255 Type 4). This suggests that the planners recognized the value of provisioning services in  
256 influencing several regulating and cultural services. This kind of indirect influence can also  
257 affect some supporting services (i.e., in Types 1 and 2) described in the four strategic plans.

258 Another driver-ES mechanism is a shared driving force that directly impacts multiple ESs  
259 rather than one. Although no specific references were given, the general knowledge and  
260 straight links between some certain drivers and ESs indicated that planners and policy-makers  
261 took them for granted. Here are two examples: 1) restoring the natural shoreline can directly  
262 create landscape value for cultural services (Type 3), and 2) defining an island’s protected  
263 area can preserve natural conditions for biodiversity (Type 1).

#### 264 **4.3 Synergies of ESs’ inclusion**

265 Figure 3 illustrates the six typical types of synergies among ESs derived from the plans.  
266 These synergies show that most of the drivers create direct and positive influences on  
267 multiple ESs as a shared force in each relational type. The central focus of the drivers can be  
268 categorized into two groups. The first group of drivers is related to ecological restoration  
269 activities, such as establishing a wetlands park/reserve and restoring natural waterways (see  
270 Types 7 and 9). Drivers in this group directly stimulate cultural, supporting, and regulating  
271 services. Plan 1 underlined several outcomes arising from the provision of an urban wetlands  
272 park or reserve, including “moderately developing eco-tourism” and “enhancing the urban  
273 spatial landscape.” Meanwhile, the benefits of wetlands park or reserve “restore the waterfowl  
274 habitat to promote the conservation of wetland biodiversity and urban self-purification”  
275 (Plans 1 and 3). The activity of restoring natural waterways (Type 7) was only discussed once  
276 in Plan 1: it was aimed at “creating a chain of ecological islands in northern Jiaozhou Bay,”  
277 “enhancing the capabilities of urban areas to prevent damage from flooding, drainage and

278 storm surges,” and “increasing the environmental capacity for better water quality.” In these  
279 cases, there were interrelationships between regulating and cultural services; relationships  
280 between supporting and regulating services were not described at all. Only two pairs of  
281 services, i.e., wetlands habitat and biodiversity maintenance, and wetlands habitat and tourism,  
282 were often cited together in all the documents studied, indicating bidirectional relationships.

283 The other group of drivers concerns developing an integrated functional area. On the one  
284 hand, these drivers can directly provide spatial and resource advantages for activities such as  
285 “creating a tourism industry that features a large industrial port” (Plan 1), “developing high-  
286 efficiency agriculture in coastal areas within a leisure and tourism corridor” (Plans 2 and 4),  
287 and “establishing multi-functional urban areas with an exhibition business, a residential area,  
288 leisure activities, marine research and history based on the local ecological environment”  
289 (Plans 1 and 3). On the other hand, these examples contained no detailed information about  
290 how the wide range of ESs could be enhanced together or how they could produce negative  
291 effects.

## 292 **5. Discussion**

### 293 **5.1 Reflection on the inclusion of ES interrelationships**

294 The case study results demonstrate how the four-step method presented in this paper could be  
295 useful in identifying a range of drivers and ES interrelationships implicitly considered by  
296 planners and policy-makers. The results of the analysis will remind policy makers of the need  
297 to focus on intangible, vulnerable services and indirect impacts, which could contribute to  
298 reducing conflicting uses and enhance the integration of interests in planning processes. Our  
299 findings suggest that planners and policy-makers in the Jiaozhou Bay case emphasize the  
300 need to encourage certain coastal activities, which at the same time limits trade-offs of  
301 different services, and constrains their synergies.

302 To put this understanding in a further international context, Table 4 illustrates a review of  
303 international case studies on ES interrelationships derived from recent international literature.  
304 These cases confirm that trade-off decisions, as perceived by decision-makers, experts,  
305 researchers and communities, show a general preference for provisioning services. As  
306 suggested by some scholars (Carpenter et al., 2006; Rodríguez et al., 2006; Hauck et al.,  
307 2013), two main reasons may explain why trade-offs are frequently linked to provisioning  
308 services. One could be that this group of services are utilized in regard of exclusive types of  
309 spatial use (i.e. landscape or seascape), and another reason is that they are highly tangible and  
310 always directly identified. Our findings accord with these general assumptions and reported  
311 findings. However, in the Jiaozhou Bay case, there appears to be a relatively broader

312 consideration of the negative impacts caused by an emphasis on provisioning services:  
313 management that sets sights on providing a single provisioning service will typically reduce  
314 biodiversity and other services (Ring et al., 2010). Therefore, planners and policy-makers  
315 have attempted to reduce or restrict such negative impacts by spatially locating and  
316 developing strategies for ES provision.

317 Our findings are also in agreement with other research that found regulating services and  
318 supporting services are more likely to shape synergistic links (Table 4). In Jiaozhou Bay,  
319 there was an increasing focus on conserving and restoring the supporting services (e.g.,  
320 wetlands habitat and biodiversity). Chinese planners and policy-makers have invested in  
321 supporting services rather than solely in provisioning services, with the former aiming at  
322 generating multiple benefits and avoiding a tension between development and the  
323 environment. However, the four plans failed to fully recognize many indirect effects of these  
324 activities on other ESs created through supporting services. For instance, defining an island  
325 protection area (Type 1) could maintain the habitat function. The long-term maintenance of  
326 coastal and marine habitats would increase biodiversity, which may provide an enormous  
327 fishery resource from the reserve because of the spillover effect (Grafton & Kompas, 2005;  
328 Shen et al., 2011). Moreover, maintaining the habitats may contribute to landscape protection  
329 as well as cultural heritage, benefiting scientific research and education (Ma et al., 2013).  
330 Interrelationships pertaining to regulating services were also generally underappreciated (e.g.,  
331 carbon storage, algal blooms prevention, and erosion and siltation control). The plans barely  
332 reflected indirect contributions that natural regulating services would make to ecosystem  
333 resilience and other services, which has been highlighted by researchers such as Bennett et al.  
334 (2009). Reduced stress on natural services could result in an overemphasis on the engineered  
335 infrastructure as well as the loss of coastal buffering and other regulating services (O'Farrell  
336 et al., 2012). Therefore, we argue that these partial and fragmented acknowledgments fail to  
337 identify the bundle of ESs directly and indirectly affected by a driver, which likely results in  
338 an unbalanced appreciation of different ES categories.

339 Similar to several cases researched by other scholars (Rodríguez et al., 2006; Halpern et al.,  
340 2008), the selected strategic plans put little emphasis on temporal and spatial issues that were  
341 crucial for ES interrelationships. In the governance of Jiaozhou Bay, planners and policy-  
342 makers mainly focused on provisioning services at the local scale (e.g., agriculture, transport  
343 and navigation services). They overlooked the spatial aspect of regulating and supporting  
344 services that, “although delivered at a local scale, are dependent on ecological functioning  
345 that span broader spatial boundaries” (Duraiappah et al., 2014). One example is the wetlands  
346 park, which could be influenced by pollution from the upper reaches outside administrative  
347 boundaries – its management plan was restricted to the local scale. The frequency of activities

348 relative to ecosystems' temporal dynamics is also critical for a better understanding of how a  
349 particular activity influences ES changes (Halpern et al., 2008). However, only the  
350 management of reclamation restriction in the bay indicated an awareness of the need to  
351 control long-term severe cumulative impacts. There was no other mention of such awareness  
352 in the plans. Accordingly, this weakness may nullify the definition of acceptable levels of  
353 activities permitted under certain ES levels, and affect decisions about how much one ES can  
354 be sacrificed in order to obtain another (Halpern et al., 2008).

355 Overall, the outcomes reported give planners and policy-makers insights into the importance  
356 of using multiple ESs by managing their interrelationships at different temporal and spatial  
357 scales. However, it is also important to recognize that clarifying ES interrelationships is not a  
358 simple task in practice. Strategic planning and policy-making will also face new challenges:  
359 for instance, how ES interrelationships can be comprehensively interpreted, when it is  
360 necessary to broadly balance different ESs, and how governance can maintain a grip on ES  
361 trade-offs and synergies.

## 362 **5.2 Institutional implications**

363 Not only did our method reveal interrelationships among ESs pertaining to diverse activities  
364 considered in coastal strategic plans but the method and the results also point out several  
365 reasons to explain the different levels of inclusion of drivers and ESs in the strategic  
366 documents of Jiaozhou Bay. These outputs could enhance actors' ability to reflect institutions  
367 and governance systems that fundamentally determine drivers and ES interrelationships.

368 First, our results show that strategic planning mainly underlines coastal economic  
369 development activities (e.g. the construction of agriculture, new towns, regional industrial  
370 cultural clusters and sea ports) to create multiple ES synergies associated with higher market  
371 value rather than ecological importance. This emphasis is understandable due to the socio-  
372 economic focus, and the initial market-oriented preferences of the majority of related  
373 authorities, particularly the coordinating sector that was responsible for each plan (see Table  
374 1). The narrow ecological goals of most authorities probably lead to a lower diversity of  
375 drivers that may prevent ES trade-offs. Second, the financial appropriation discussed in the  
376 strategic documents also implies a lack of balance in the focus on ecological protection and  
377 marine economic activities. Funds could therefore wield a significant influence on activities  
378 that may benefit regulating and supporting services. Third, we cannot overlook the  
379 implications of the essentials of planning institutions on the inclusion of drivers and ESs. The  
380 essentials include the mutually related national, provincial and local legislations and  
381 regulations, and the approved specific plans focusing on, for instance, coastline protection and

382 comprehensive river regulation. These current institutional arrangements (e.g. the Marine  
383 Functional Zoning, the Qingdao Provisions of Marine Environment Protection, and the  
384 Reclamation Control Line) mainly formulate the spatial features of most activities in order to  
385 avoid conflicts in ES use (see Figure 2). The arrangements also suggest that abiotic benefits  
386 are usually best recognized by local authorities as they are easy to integrate into planning  
387 processes (Piwowarczyk et al., 2013). Moreover, as regards the spatial and temporal  
388 mismatches, without a regional ES benefit-sharing institution based on broad cooperation,  
389 objectives, such as “realizing environment co-protection, industrial interaction and  
390 information sharing” across administrative boundaries” (Plan 1), were less likely to be met.  
391 Technical support was limited or not formally enhanced to strengthen the analysis of spatially  
392 and temporally accumulative effects on ESs. Project-oriented and regionally-oriented  
393 environmental impact assessments have proven to be particularly difficult for identifying  
394 spatial and temporal issues in strategic plans (Partidario & Gomes, 2013).

395 Overall, the analysis shows that when discussions of drivers and ES interrelationships were  
396 integrated in the plans, they were usually specific to policy concerns present in the  
397 institutional context in which the plans were embedded. Consequently, the existing  
398 institutional arrangements in Jiaozhou Bay should be adjusted. Efforts could be invested in  
399 enhancing initial ecological-value preference among planning sectors, expanding the scope of  
400 ecological goals and the investments of environmental projects, promoting coastal-related  
401 legislation and specific urban ecological plans, providing ES benefit-sharing schemes based  
402 on a broad participation of stakeholders, and strengthening technical planning support by  
403 integrating ES concepts.

### 404 **5.3 Methodological reflection**

405 We have developed a methodological framework, i.e. a four-step method, for identifying and  
406 analyzing which and how different activities and ES interrelationships may be included in  
407 coastal strategic planning. Content analysis has helped to establish straightforward and  
408 detailed qualitative insights. Its advantage is generally more pronounced when a contextual  
409 understanding is required to understand how institutional settings shape the use of ES concept  
410 (Piwowarczyk et al., 2013). Analytical tools that can inform such contextual understanding  
411 would enhance decision-making on ES trade-offs and synergies through planning processes  
412 (Wilkinson et al., 2013). The typology promoted by Bennett et al. (2009) provides a more  
413 causal description of ES interrelationships than the modeling and mapping methods  
414 (Lautenbach et al., 2010). By adopting this typology, our method provides a step towards an  
415 explicit identification of a set of policy interventions (i.e. drivers) that may modify  
416 relationships of services. Not only the scope of underlying driving forces could be expanded

417 and observed, but a whole range of ESs was taken into account through the coding system.  
418 This expanding perspective enables more comprehensive discussions on specific driving  
419 elements and impacts than other single-issue ways, encouraging stakeholders to  
420 straightforwardly realize that most of their benefits from ESs are vulnerable due to their  
421 activities. Although we used a broad and perhaps partly inexplicit ES definition and  
422 classification promoted by the MA (2005) to create the coding system, its flexibility leaves  
423 sufficient space for further detailed mechanism analysis and, more importantly, an  
424 understanding among multiple stakeholders about ES concepts and classifications.

425 The scope of the findings suggests that our method and the other three existing groups of  
426 approaches, i.e., mapping, modelling, and social-survey analysis, in particular the social-  
427 survey analysis, could cross-fertilize each other. Apart from the contextual information and  
428 the broad scopes informed by our method, its qualitative understanding about planners' and  
429 policy-makers' ways of implicitly managing activities and ES interrelationships are likely to  
430 enhance non-scientific audiences' acceptance of ES quantification approaches (Kelble et al.,  
431 2013). In turn, the explicitness and accountability of quantitative information concerning each  
432 ES-interrelationship mechanism can be supplemented by spatial, biophysical, economic and  
433 social-value data. In particular, specific winners and losers created by certain drivers could be  
434 investigated through social methods, which in turn may complement the identification of  
435 indirect ES interrelationships that have been ignored in planning. Therefore, links can be clear  
436 between drivers and the benefits that related stakeholders may gain or lose from ES changes.  
437 The identification of these links provides a way of translating social values back into  
438 management strategies or even abstract goals for ES governance, and ultimately creates space  
439 for solutions.

440 Our method would be useful to promote the identification of ES interrelationships during the  
441 real-life planning processes, making decision making more rational and informed. For  
442 instance, in the early stage of defining the goals and the scope of plans, our method could  
443 assist planners to consider the balance in social-economic goals and ecological goals that  
444 affect drivers and related ESs, and to analyze the spatial and temporal scales for managing ES  
445 s. During the stage of designing actions to achieve the goals, the visualized causal description  
446 could make the current proposal explicit and understandable for actors, reminding planners  
447 some underlying links that have been previously overlooked. This method could also be  
448 helpful to select different options on ESs together with quantifying approaches in biophysical,  
449 economic and social-value terms. In the stage of planning revision and approval, assessment  
450 and suggestions on managing key drivers and their indirect, cumulative impacts to reduce  
451 conflicts could be put forward based on this method. Finally, the visualized causal description  
452 could work as a monitoring approach when patterns of natural resource or use evolve,

453 requiring adaptive solutions.

454 Overall, our approach is only a preliminary step towards incorporating ES trade-offs and  
455 synergies into coastal strategic planning, and there are challenges facing implementation. First,  
456 different planning and policy contexts determine which and to what extents diverse ESs can  
457 be acknowledged and employed within a coastal area. This is a key precondition for  
458 identifying the majority of potential ES interrelationships and the effects of activities.  
459 However, unclear identification of each service in strategic plans would probably restrict the  
460 analysis of their relationships. Second, a dominant activity (one with an intensive or frequent  
461 influence) co-exists with other activities that have relatively minor effects (Halpern et al.,  
462 2008). This fact adds complexity to ES interrelationships and the long-term cumulative  
463 impacts analysis. Thus, it is a real challenge to identify and manage all possible drivers and  
464 the different extents of their impacts. Finally, given the guiding role played by strategic  
465 planning, only a few detailed ES interrelationships could be described in these strategic  
466 documents. This issue suggests that a specific assessment focusing on explicit ES-interacting  
467 analysis would be highly useful (e.g., as part of strategic environmental assessment, and  
468 ecological assessments of landscapes). Moreover, quantifying ESs across landscapes or  
469 seascapes and through time, and monitoring small changes in the relationships among  
470 services is also difficult (Bennett et al., 2009), but it would further refine the approach.

## 471 **6. Conclusion**

472 This paper argued that a more explicit and integrated inclusion of trade-offs and synergies  
473 among ESs will make coastal strategic planning more adaptive and sustainable, and that a  
474 systematic method to identify and assess this inclusion is needed. We presented a four-step  
475 research method that mainly depends on ES-interrelationship mechanisms to identify which  
476 drivers and ES interrelationships may be formulated in policy language in coastal strategic  
477 planning. Our approach revealed which driver-ES and ES-ES interrelationships (assessed in  
478 terms of direct or indirect, and positive or negative impacts) should be included. Again, the  
479 results showed that interrelationships involving regulating and supporting services were less  
480 appreciated in Jiaozhou Bay's strategic planning than those concerning provisioning and  
481 cultural services, which is similar to most international case studies. The findings illustrated  
482 several direct institutional implications for considering different drivers and ESs. The four-  
483 step method used distinguishes itself among ES-interrelationship assessment approaches by  
484 identifying a wide scope of drivers and ESs and their consequences based on a more causal  
485 mechanism, broadening strategic planning discussions and making ES integration more  
486 explicit. Meanwhile, this methodology is valuable for reflecting the institutional context  
487 underlying ES interrelationships, and for providing potential for quantitative measurements.

488 Lessons learned from more case analyses and scientific knowledge informed by multi-  
489 disciplined research would benefit its further development. Although integrating ES  
490 interrelationships into policy strategies is difficult, further efforts for developing ecosystem-  
491 service thinking are appropriate, and will have to include efforts to invent policy rules for  
492 fundamental services (regulating and supporting) and interactions between users and services.

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Table 4 Common ES trade-offs and synergies of different types of ecosystems analyzed by diverse methods

Table 1. Summary of four strategic plans related to Jiaozhou Bay

| No.    | Document  | Year | Sponsoring organization <sup>a</sup>   | Implementing organization <sup>b</sup>            | Source  |
|--------|---|------|--|---|---|
| Plan 1 | “Conservation and Development Around Jiaozhou Bay” Strategy of Qingdao          | 2008 | Qingdao Municipal Government   | Qingdao Urban Planning Bureau (QUPB)              | <a href="http://upb.qingdao.gov.cn">http://upb.qingdao.gov.cn</a>           |
| Plan 2 | The Development Plan of Shandong Peninsula Blue Economic Zone                   | 2011 | National Development and Reform Commission, the People’s Government of Shandong Province | Shandong Province Development & Reform Commission | <a href="http://www.sdlb.gov.cn">http://www.sdlb.gov.cn</a>                 |
| Plan 3 | The Twelfth Five-year National Economic and Social Development Plans of Qingdao | 2011 | Qingdao Municipal Government   | Qingdao Development & Reform Commission           | <a href="http://www.qddpc.gov.cn/qddpc/">http://www.qddpc.gov.cn/qddpc/</a> |
| Plan 4 | The Overall Urban Plan of Qingdao (2011-2020)                                   | 2012 | Qingdao Municipal Government   | QUPB  | QUPB records office (paper documents)                                       |

a: The municipal government, provincial government and some national ministries mainly take the responsibility for developing strategic plans with regard to managing behaviors of communities and individuals.

b: A particular sector was assigned as the coordinating body to implement a plan. The coordinating sector would be assisted by all the other related sectors, an expert advisory committee and the general public in terms of providing diverse ES information for decision-making that lies with the municipal or provisional government.

Table 2. Coastal ESs identified in the four spatial plans for Jiaozhou Bay (Li et al., 2015)

| Category     | ES & Examples   |
|--------------|---|
| Provisioning | <p>Fish &amp; seafood</p> <p>Energy production (biomass fuel, offshore oil and gas, wind, tide and wave power)</p> <p>Biochemical and pharmaceutical uses</p> <p>Transport and navigation (use of waterways for shipping)</p> <p>Coastal space for industrial development and infrastructure</p> <p>Residential and industrial water supply (abstraction of water for residential and industrial purposes)</p> <p>Urban ecological intervals (dividing different developing groups/function zones)</p>  |
| Regulating   | <p>Prevention of floods, storms, tsunamis and typhoons (protection by biogenic structures)</p> <p>Seawater intrusion</p> <p>Algal blooms</p> <p>Erosion and siltation control (maintenance of productive sediments, mitigating the effects of sea-level rise)</p> <p>Water purification and waste treatment</p> <p>Climate regulation (balance and maintenance of the atmosphere)</p>   |
| Cultural     | <p>Tourism and recreation (beach tourism, sunbathing, diving, windsurfing and kite-surfing, fishing, spas and wellness centers, bird-watching)</p> <p>Cognitive values (education and research arising from the marine environment, school excursions, monitoring global environmental change and indicators of ecosystem health, long-term environmental records)</p> <p>Aesthetic beauty (landscape)</p> <p>Cultural heritage and identity (value associated with the marine environment itself)</p> <p>Sea sports (competitive sailing, yacht races and other seawater competitions)</p> |
| Supporting   | <p>Maintenance of biodiversity</p> <p>Maintenance of habitats</p>   |

Table 3. Drivers and ESs of trade-offs and synergies included in strategic planning for Jiaozhou Bay

| Type      | Driver   | Service A  | Cate* | Service B   | Cate* | Service C                             | Cate* | Service D                        | Cate* | Service E                                     | Cate* |
|-----------|--|--|-------|---|-------|---------------------------------------|-------|----------------------------------|-------|---|-------|
| Trade-off |  |  |       |   |       |                                       |       |                                  |       |   |       |
| 1         | Defining an island protection zone   | Economic development that changes topography and geomorphology | P     | Biodiversity  | S     |                                       |       |                                  |       |   |       |
| 2         | Development of estuarial wetlands  | Modern manufacturing industry                                  | P     | Wetlands  | S     |                                       |       |                                  |       |   |       |
| 3         | Natural shoreline restoration  | Intertidal/pond aquaculture                                    | P     | Coastal aesthetic sense and landscape                             | C     | Water purification                    | R     |                                  |       |   |       |
| 4         | Shoreline division for reclamation control, industrial development, petrochemical zone control | Land use for industry, agriculture, port development           | P     | Environmental capacity within the bay, self-purification capacity | R     | Landscape resource                    | C     |                                  |       |   |       |
| Synergy   |  |  |       |   |       |                                       |       |                                  |       |   |       |
| 5         | Special agriculture construction   | Marine food supply   | P     | Leisure and tourism   | C     |                                       |       |                                  |       |   |       |
| 6         | Upgrading port function  | Shipping   | P     | Port tourism  | C     |                                       |       |                                  |       |   |       |
| 7         | Excavating artificial river, restoring natural waterways                                       | Protection from flood and storm surge                          | R     | Water purification  | R     | The landscape of ecology island chain | C     |                                  |       |   |       |
| 8         | Constructing regional industrial cultural clusters   | Marine culture   | C     | Tourism   | C     | Technology                            | C     |                                  |       |   |       |
| 9         | Building wetlands park or wetlands reserve   | Habitat protection   | S     | Ecotourism  | C     | Biodiversity                          | S     | Urban air and water purification | R     | Urban spatial landscape                       | C     |
| 10        | New town construction  | House  | P     | Tourism   | C     | Wetlands                              | S     | Business                         | P     | Marine scientific research, history & culture | C     |

\* **Category:** P-provisioning service, R-regulating service, S-supporting service, C-cultural service

Table 4 Common ES trade-offs and synergies of different types of ecosystems analyzed by diverse methods

| Source                                 | Type of ecosystems           | Study areas                   | Drivers                           | Trade-offs (vs.)   | Synergies (&)  | Methodology                               |
|--|------------------------------|-------------------------------|-----------------------------------|--|--|---|
| Piowarczyk et al., 2013 <sup>a</sup>   | Coastal                      | Polish coastal municipalities | No specific                       | <ul style="list-style-type: none"> <li>• (P-C) ports and fishery vs. beaches recreation</li> <li>• (S-C) biodiversity vs. leisure activities</li> <li>• (C-C) tourism vs. landscape</li> </ul> |  | Content analysis                          |
| Wilkinson et al., 2013 <sup>b</sup>    | Urban                        | Melbourne and Stockholm       | Land use change                   | <ul style="list-style-type: none"> <li>• (P-R) timber production vs. freshwater supply</li> </ul>  | <ul style="list-style-type: none"> <li>• (P-C) agriculture and forestry production &amp; recreational services</li> </ul>  | Content analysis                          |
| Salzman et al., 2001 <sup>c</sup>      | Watershed                    | USA                           | Water management                  | <ul style="list-style-type: none"> <li>• (P-S, P-R) agricultural food vs. soil erosion, flood protection and protection of species</li> </ul>  | <ul style="list-style-type: none"> <li>• (R-R) watershed preservation &amp; flood control</li> </ul>   |   |
| Hauck et al., 2013 <sup>d</sup>        | Agriculture, forestry, water | Finland, Germany, and Poland  | No specific                       | <ul style="list-style-type: none"> <li>• (P-S, P-R) industrial forestry vs. biodiversity, erosion, natural flood protection, purification of groundwater and natural carbon sinks</li> </ul>   | <ul style="list-style-type: none"> <li>• (S-P, C-P) biodiversity and tourism &amp; organic agriculture</li> <li>• (R-R, R-S) flood protection &amp; water purification, erosion prevention, climate regulation and biodiversity</li> </ul> | Survey, interview, focus group discussion |
| Holt et al., 2011 <sup>e</sup>         | Estuary wetland              | UK                            | No specific                       | <ul style="list-style-type: none"> <li>• (P-C, P-R, P-S) fishing and farming vs. recreation, algae and biodiversity maintenance</li> </ul>   | <ul style="list-style-type: none"> <li>• (C-C) aesthetic enjoyment &amp; natural heritage</li> </ul>   | Workshop, content analysis                |
| Potts et al., 2014 <sup>f</sup>        | Marine                       | UK                            | Marine Protected Areas management |  | <ul style="list-style-type: none"> <li>• (S-C) species &amp; cultural wellbeing and tourism/nature watching</li> <li>• (S-S, S-R, S-P, S-C) habitats &amp; supporting, regulating, provisioning and cultural services</li> </ul>           | Expert workshop                           |
| Busch et al., 2011 <sup>g</sup>        | Coastal                      | Schleswig-Holstein, German    | Offshore wind farm construction   | <ul style="list-style-type: none"> <li>• (P-C, P-S) offshore wind vs. recreation and habitat</li> </ul>  | <ul style="list-style-type: none"> <li>• (P-R, P-P, P-C) renewable energy production &amp; climate regulation, fishery and marine culture</li> </ul>   | Questionnaire, researchers workshop       |
| Martín-López et al., 2012 <sup>h</sup> | Territorial                  | Spain, the Iberian Peninsula  | No specific                       | <ul style="list-style-type: none"> <li>• (P-R, P-C) provisioning vs. regulating and almost all cultural services</li> </ul>  |  | Questionnaire, statistical analysis       |
| Butler et al., 2013                    | Floodplain                   | Tully–Murray                  | No specific                       | <ul style="list-style-type: none"> <li>• (P-R) food and fibre production vs. water</li> </ul>  | <ul style="list-style-type: none"> <li>• (R-C) water quality &amp; floodplain</li> </ul>   | Statistical                               |



|                              |                        |                                  |                                      |  |  |                             |
|------------------------------|------------------------|----------------------------------|--------------------------------------|--|--|-----------------------------|
|                              |                        | catchment, Australia             |                                      | quality  | recreational and commercial fisheries  | analysis                    |
| Raudsepp-Hearne et al., 2010 | Pre-urban agricultural | Quebec, Canada                   | No specific                          | • (P-R, P-C) crop and pork production vs. both regulating and cultural services  |  | ArcGIS, ES proxies          |
| Turner et al., 2014          | Territorial            | Denmark                          | No specific                          | • (P-C, P-R) crop production vs. sense of place, carbon storage, and wetland water purification  | • (R-C) carbon storage & sense of place and nature appreciation<br>• (P-P) crop production & livestock production                      | ArcGIS, ES proxies          |
| Nelson et al., 2009          | Watershed              | Willamette Basin, Oregon         | Land use change                      | • (P-R, P-S) agricultural crop products, timber harvest, and rural-residential housing vs. hydrological services, soil conservation, carbon sequestration, and biodiversity conservation | • (S-R, S-P, S-C) biodiversity conservation & other ES   | InVEST                      |
| Eigenbrod et al., 2009       | Watershed              | Lake Victoria Basin, East Africa | No specific                          | • (P-R) agricultural production vs. sediment control   |  | Biophysical models and GIS  |
| Gee, K Burkhar, 2010         | Forrest                | Jonkershoek Valley, South Africa | Afforestation                        | • (P-R) timber production vs. water supply   | • (R-P) carbon sequestration & timber production   | Ecological-economic model   |
| Haase et al., 2012           | Rural-urban            | Leipzig-Halle region, Germany    | Soil sealing; brownfield restoration | • (P-C) food supply vs. recreation potential<br>• (P-R) food supply vs. climate regulation<br>• (C-R) recreation vs. carbon storage  | • (S-C) bird species diversity & recreation<br>• (P-R) food supply & carbon storage<br>• (S-R) biodiversity potential & carbon storage | Biophysical models, mapping |
| Van der Biest et al., 2014   | Watershed              | Grote Nete Basin, Belgium        | No specific                          | • (P-R) food production vs. climate regulation<br>• (P-R) wood production vs. climate regulation   |  | Model and mapping           |

a, b, c: ES trade-offs and synergies perceived by decision-makers and planners

f, g: ES trade-offs and synergies perceived by experts or researchers

d, e, h: ES trade-offs and synergies perceived by stakeholders (e.g. fishers, NGOs, planners, sectoral workers and local communities)

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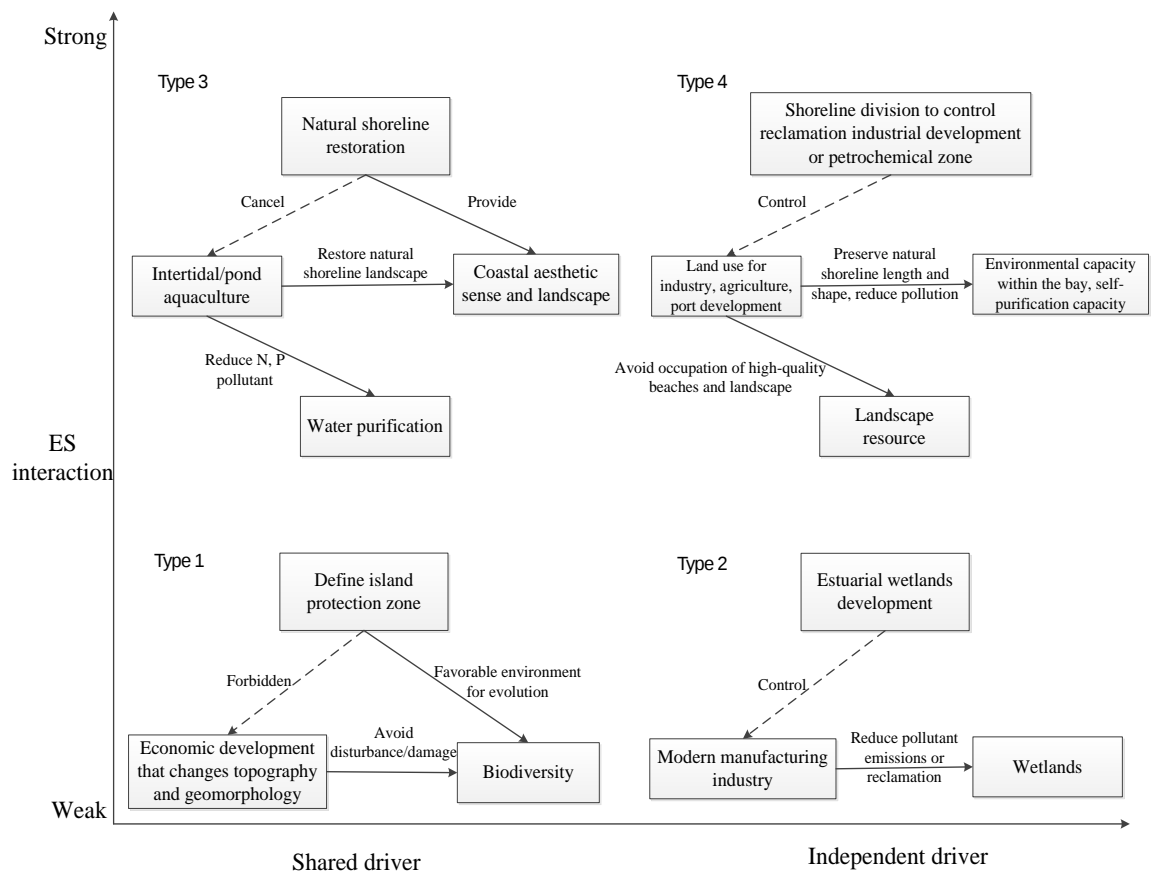


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plans

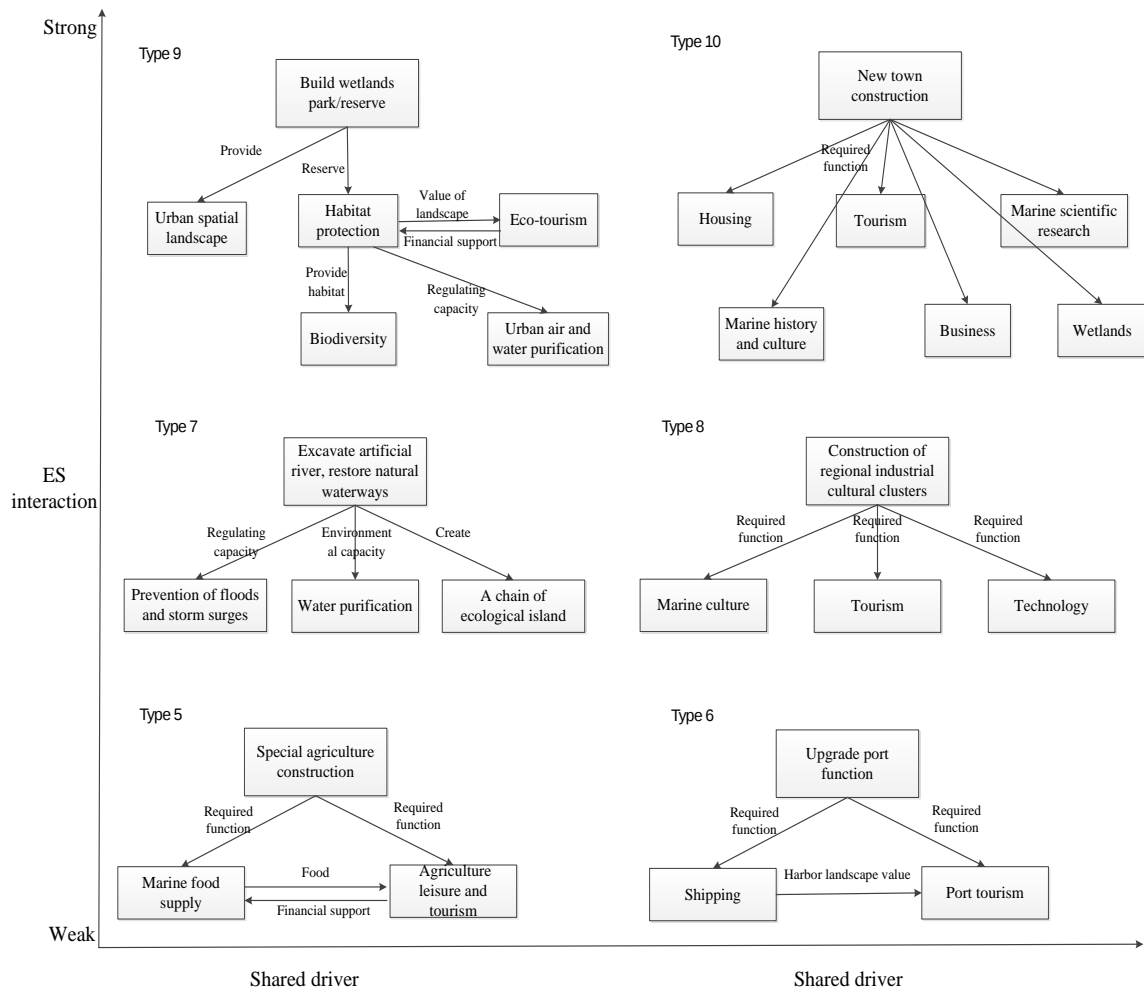


Figure 3. Relational diagrams of ES synergies identified from the Jiaozhou Bay strategic plans