



Like a chameleon: The polychromatic virtue of dynamic brands

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Abstract

Purpose

The main objective for this paper was to identify the chromatic approaches in dynamic brand identities, describing and analysing new trends, patterns or shared strategies which seem to be taking place, renouncing the consistent use of corporate colours in some brands.

Design/methodology/approach

The research consisted of a qualitative visual content analysis, based on the comparison and scrutiny of 50 dynamic visual identities, verifying the changes that their colours would undergo in their numerous forms of representation and the symbolic associations these would carry. This analysis was performed using three different studies.

Findings

The results show that colour in dynamic brands does not follow any consistent pattern regarding its application and none of the most common colour harmonies seem to be an obvious strategic preference.

Practical implications

This research provides insights for 1) brand managers to look at how this dynamic positioning can be successfully implemented without affecting recognition whilst establishing or maintaining customer loyalty, and 2) brand for designers and marketers to clarify how brand guidelines will explain the usage of such colourful approaches.

Originality/value

This paper is a contribution to the knowledge of how a traditional visual element such as colour is being combined, deconstructed and reassembled in the context of modern visual identities. Three patterns are identified, and two of them draw attention to the apparent unnecessary of colour consistency and the way this may affect the relevance of colour in transmitting certain meanings.

Keywords: Logo design, brand identity, colour, dynamic brands

Article classification: Research paper

Introduction

For decades, visual identities have been structured around their Visual Identity Systems (VIS), which forms a unit extremely important for brands to standardise their visual identity usage and application, ensuring consistency and recognition. However, the current information communication environment — which is defined by Passarelli *et al.* (2014) as the context immersed in digital technologies that create, use and store the information that will be utilised in the communication processes for the exchange of messages — brought participation, interaction, appropriation, motion, mutability and ubiquity to many different aspects of human life, and is also changing the way brands are used as communication instruments. Brands now adapt to the context in which they operate, where they know their audiences will be and, more than ever before, brands are currently allowed a certain amount of flexibility to develop, which is inherent to a constantly evolving process. Grounded in this hypermodern perspective (Lipovetsky, 2007), the brand is assumed to be something that is much more than a form of differentiation, and instead to be something that is intrinsically

part of an identity, liable to convey a massive complexity of contextual meanings, many of them potentially unexpected and depending on pure serendipity.

Therefore, for the dynamic and social processes that brands more recently became, the VIS can no longer be graphically fixed: brands do change their visual elements over shorter or longer periods of time, and some behave in completely random ways (Felsing, 2010; Van Nes, 2012). However, the different levels of dynamism will obviously affect their tangible characteristics and, more specifically, the visual elements of such living brands.

For the purpose of this paper, that would be the case of the visual element *colour*: corporate colours have long been one of the most prominent vectors of any VIS, being symbolically codified and meant to support certain meanings and allusions. In fact, for many brands, colour has been pivotal in terms of creating familiarity and supporting both consistency and immediate recognition, through the development of colour ownership throughout the brand's life.

Despite the enormous amount of existing information in colour theory, and the marketing research in the relevance of carefully defining the right and consistent set of colours for a brand, there is no research covering the rise of colourful brand palettes. These are not necessarily determined by a specific or prescriptive set of visual standards (Kreutz, 2005; Leitão *et al.*, 2014) and have been implemented by several brands, mostly during the past ten years, in response to a more open, global, interactive and flexible environment.

Combined through different harmonies, colour seems to be one of the most mutable visual elements. Hence, as an exploratory foundation, the main goal for this paper was to identify the most distinctive chromatic choices of a selection of dynamic visual identities, as a preliminary step for the understanding of any patterns or shared strategies in these adaptive visual approaches. Hence, the research question is: *What colour patterns emerge in dynamic brand identities?*

1. Literature Review

It is widely recognised that brands, which are one of the most relevant manifestations of organisations and any other self-promoting entity (either a group or a single individual), are composed of several intangibles, such as the style of management, the structure, the behaviour and procedures (Lambert, 1989), values and culture, skills, assets and resources (Davidson, 1997), personality and self-image (Kapferer, 1997), but also of tangible, functional components that, altogether, form the brand's Visual Identity System (VIS), one of the strategic resources for brand's identity consistent use and systematisation: name, logo/symbol, typography, colours, slogan, signage, language (Grossman, 1994; Kapferer 1997, 2001; Mollerup, 1999; Aaker, 2004; Kreutz, 2005; Olins 2005; Keller *et al.*, 2008, Peón, 2009; Wheeler, 2012; Van Nes, 2012; Oliveira, 2013).

Lightfoot and Gerstman (1998) group colour, symbol, shape and lettering as the main elements that contribute to what they define as visual equity, which, in the context of brands, contributes towards brand recognition (Bottomley and Doyle, 2006). However, more recently, a new wave of mutability entered the visual language of some brand identities, mostly impacting their visual equity elements, combining colours and implementing sophisticated effects, adapting their morphological aspect, distorting or transforming the typographical resources, and presenting multiple symbols, welcoming a multitude of meanings.

Dynamic brands

Sääksjärvi *et al.* (2015) state that certain brands opt not to use a unique consistent logo throughout all their communications and touchpoints, but instead they adopt a flexible visual approach, “in which the main brand identifier is present alongside variations of the brand logo either in a continuous fashion or more temporally within a campaign” (p. 737).

Such graphic mutability allows brands to fit within different time-bound media, and mostly to keep in line with market expectations. In fact, Merz *et al.* (2009) propose that, since roughly 2000, brands have been increasingly focused on their stakeholders, which emphasises that all audiences are operating resources in co-creating brand value, in a continuous and interactive manner (Cruz, 2014).

With these new approaches in mind, Kreutz (2005, 2012) identifies two main visual identity systems, distinct in their strategies and communication behaviours: a group of brands labelled as Conventional, which main characteristics are standardisation, linear progress and fixedness, and another group that the author categorises as Non-Conventional or Mutant brands, and that can be defined as being more flexible, dynamic, plural, ephemeral, fragmented and heterogeneous. Later on, van Nes (2012) presents a taxonomy for what was then being labelled as “Dynamic Brands” by central Europe design schools (and that would fall within the Non-Conventional group proposed by Kreutz): organic brand identities with variable visual elements, taking advantage of the new available technologies, providing the brand with more vivid and flexible communication approaches.

One of these variable visual elements is colour. Colour is also a highly complex resource, a domain and research field itself, with multi- or even transdisciplinary touchpoints and a powerful interface for many other scientific areas.

Colour, in theory and practice

Colour theory is mostly grounded in optics, the branch of physics that studies the behaviour, properties and interactions of light, but in practice, there are so many uses of colour that the subject is touched on across a wide range of disciplines, making it almost impossible to establish a unique domain and taxonomy for colour.

However, in the early 20th century, Albert Munsell proposed a rational model to describe colour, based on polar coordinates, and using a decimal notation instead of colour names (Choudhury, 2010), focusing on the representation of colour’s three visible qualities: Hue, Value/Lightness and Saturation/Chroma.

Hue is the quality we use to refer to a colour on the spectrum and each hue corresponds to a single wavelength (Figure 1); in its simplest form, ‘hue’ is the construct we use to name colours (blue, yellow, orange, etc. as individual hues), although the traditional and common colour names are by no means enough to list all the possible hues the human eye can detect. Value (or Lightness) is the property that translates colour through its relative lightness or darkness, depending on its ability to reflect more or less light, respectively; colour value is useful to classify a hue’s brightness (e.g. dark blue, light pink). Finally, Saturation, also known as Chroma, categorises colours by their purity – saturated colours are vibrant (such as “electric” blue), whereas desaturated colours are those in which two opposite hues are mixed (such as “khaki green”, which is a result of mixing green with red) (Hornung, 2012; Sherin, 2012; Opara and Cantwell, 2014; Triedman, 2015).

Figure 1. The visible spectrum

Munsell's model, which inspired the broadly agreed colour terminology within the visual arts and design fields – and which is also acknowledged by Adobe™ (Hornung, 2012) – is organised as a three-dimensional colour 'tree' and contains 10 hue families (red, yellow, green, blue and purple are the five principal hues and yellow-red, green-yellow, blue-green, purple-blue and red-purple the five intermediary hues), depicted as a spacial circle (Figure 2), which is grounded on the colour wheel concept (Figure 3), and that rotates horizontally around a white to black vertical axis, representing lightness. Saturation/Chroma of each colour hue is also presented horizontally, from the centre of the vertical axis, expanding beyond each hue towards its purest version. The further the colours are from the vertical axis, the more saturated they will be. Note that in Munsell's system, the 10 hue families are positioned as if they were perceptually equidistant, having equal angular spacing in between, but the Optics and Physics reality is that the natural colour space is highly irregular, and some hue families occupy a "larger" area in the colour spectrum (Figure 1). Nevertheless, whereas no geometrical device can accurately represent perceptual colour space, colour space itself would be utterly difficult to study, understand and utilise without such a simplified model (Choudhury, 2010).

Figure 2. Munsell's Colour System
(Diagram created after Munsell, 1977)

Based upon a set of hue relationships, colour harmonies (or colour combinations) may also include variations in lightness/value and in saturation/chroma. The literature (Hornung, 2012; Sherin, 2012; Opara and Cantwell, 2014; Triedman, 2015) identifies the following as the most common schemes of colour harmony (Figure 3):

Figure 3. The five most common colour harmonies, depicted on colour wheels

- **Monochromatic:** these colour harmonies usually rely on one single hue, but may include value/saturation variations of the same unique hue;
- **Analogous:** characterised by the combination of hues which lie adjacent to each other in the hue spacial circle;
- **Complementary:** the combination of any two hues occupying opposite positions in the spacial circle;
- **Triadic:** the combination of any three hues occupying equidistant positions in the spacial circle;
- **Tetradic:** a composition of any four hues occupying equidistant positions in the spacial circle.

Brands have been relying on these harmonies for decades, particularly the first four. Monochromatic brand identities take one colour hue (such as red) and consistently use it throughout their communication applications (e.g. Coca Cola), in some cases mixing it with white or black – in order to generate either a lighter or a darker red version of their corporate red. Analogous brand identities adopt a colour neighbourhood approach, usually having a colour as reference (such as green, in the case of BP) and using it with nearby hues (e.g. lime green, if the neighbouring colour is yellow, or mint green, if the neighbouring colour is blue). Complementary or triadic brand identities opt for a set of distinct corporate colours,

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3 either using two very different colours (like yellow and blue for IKEA or orange and purple
4 for FedEx) or three undoubtedly different colours (blue, yellow and red, as in Burger King),
5 respectively. Traditionally, these colour combinations are made in order to convey certain
6 meanings and generate specific and easily recognisable associations.
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9 **Colour association in brands**

10 Hornung states that “colour has an added dimension that is essential as its optical behaviour
11 and structural parts: that is, the way it stimulates the heart and mind of the viewer” (2012, p.
12 123). The author claims that colour preferences and associations vary greatly from
13 individual to individual, evolving over the individual’s lifetime, and are also highly
14 influenced by culture, locations and eras. Having said that, any generalisation of the
15 meanings of colours and how they make us feel is rather difficult to obtain due to the many
16 variables involved.
17

18 Hornung (2012) explains that there are two types of colour associations: colour symbolism
19 and colour analogies. Colour symbolism depends greatly on the context, it is mostly
20 associated with unique and saturated hues and can be conventionalised, as in “blue blood” to
21 symbolise aristocracy. Colour analogies are “associations that connect the visual properties
22 of colour with nonvisual phenomena” (2012, p. 125) such as sounds (through sound-to-
23 colour synesthesia, or chromesthesia), tastes (such as the flavour of unripe fruit suggesting
24 the colour green) or temperaments (when feelings are associated with specific hues, such as
25 grey or blue for sadness).
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28 Some researchers argue that colour relationships also have the power to provoke expected
29 psychological effects, grounded in memory. According to Chague *et al.* (1998), humans
30 perceive colours faster than they perceive shapes, icons and other symbols, making colour
31 the most influential visual resource for facilitating brands’ memorability (Caivano and
32 López, 2006). There is also substantial research around the relationship between colour and
33 customer’s decision-making and consumer behaviour (Tan, 2011). Singh explains that a
34 careful use of colours contributes both to the differentiation purpose and to positively or
35 negatively influencing moods and feelings (2006, p. 783), which will have impact on a
36 consumer’s attitude and preference towards certain brands. In a comparison between
37 utilitarian and hedonistic attributes of products and brands, Bottomley and Doyle (2006)
38 show that the relationship between brands and colour is highly dependent of the perceived
39 appropriateness of the colour being used for the particular type of product or brand, as they
40 found that functional colours, such as blue, would be more appropriate for functional
41 products, whilst sensory-social colours, such as red, would be more appropriate for sensory-
42 social products. Labrecque and Milne (2012) also tell us that consumer’s intentions are
43 determined by a brand’s set of colours and their effect on how the consumer interprets the
44 brand’s personality. Marlboro’s storytelling, for example, has been linked, for years, to
45 brown warm hues as a means of expressing the ideal of the American West, which is
46 masculine, rough, natural and rugged and, after decades, this became a way to personify the
47 brand. Hence, according to the existing literature, certain colours can be aligned with
48 specific personality traits (e.g., blue with competence, brown with ruggedness and red with
49 excitement), defending that entities should select their brand’s colours not really to align
50 themselves to stereotypical images (which may be deterred from success by cultural factors,
51 as there is no universal law of colours), but to support the brand personality they plan and
52 expect to crystallise.
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3 In fact, some brands are strongly linked to a single colour in particular which they own, and
4 which is part of their protected and registered logo, but that also embodies who they are or
5 what they do (Coca Cola with red, Benetton with green), in a relationship that eases
6 recognition (Henderson and Cote, 1998), with a subliminal persuasive power as it draws
7 various emotional responses (Eiseman, 2000). From this perspective, brands that, within
8 their category, own a colour in a consumer's mind should be in a better position to guarantee
9 recognition: whilst it is widely acknowledged that McDonalds owns yellow in its category,
10 it is not as clear which colour Burger King claims for itself. Other brands have also been
11 associated with a multicolour approach. For example, The Olympics, with each colour ring
12 symbolising the five continents, displays a message of both inclusivity and connection.
13 Other iconic brands which make use of a non-owned colour approach are Apple, Google and
14 eBay.
15

16 The associations brands aim at creating, within a specific audience and through a careful
17 selection of colours, have been a fascinating topic for many researchers for a couple of
18 decades. Some claim they have been able to predict such associations and aftermaths by
19 developing methods and theories, as the case of Shigenobu Kobayashi or Angela Wright. In
20 their works, saturated prismatic colours grouped together evoke festivity, joviality, blithely;
21 a group of desaturated colours evoke quietness, ageing, dryness; a combination of light
22 colours will elicit airy or fragility sensations (Kobayashi, 1981, 1990; Wright, 1998).
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26 **Dynamic colour associations?**

27 However, these psychological connections will be increasingly more unpredictable as more
28 colours, through semi-translucencies, overlaps and blends, are cumulatively combined,
29 possibly exacerbating complex reactions and unexpected experiences. In these conditions,
30 there is no absolute way to argue why choosing one colour over another will be a better
31 option, maybe except for objective technical reasons. Nevertheless, whilst two decades ago,
32 visual identity systems had to take into account production considerations, mostly related
33 with print and the costly number of colours, with the advances in technology, brands can
34 now afford to use many different hues, including value and saturation combinations, using
35 gradients, shadowed and bright areas, simulating textures and multidimensional contexts, in
36 a variety of different media, techniques and applications, being packaging, window display
37 and the Web the most common (Ko, 2017; Magnier and Schoormans, 2017; Rizomyliotis *et*
38 *al.*, 2018).
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41 Thus, while some brands are embracing a colourless approach, such as the Lincoln Center in
42 New York because "... companies find that when you go into a vocabulary of more than
43 three colours, it starts to look too fanciful, and they become threatened by it" (Opara and
44 Cantwell, 2014, p. 146), others are enthusiastically adopting a strategy based on colour
45 variety, as in the case of the paper producer Mohawk (interestingly, a case linked to the print
46 industry), opting for not being associated with any colour in particular (Figure 4).
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50 Figure 4 – Mohawk visual identity
51 (Source: www.underconsideration.com)
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53 It is believed that when a brand opts for a wide range of colour possibilities for its logo, it
54 may be implying the diversification or globalisation of its activities, on one hand possibly
55 exploring meanings such as inclusiveness, diversity, boundless, multimodality, ubiquity
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(Felsing, 2010) and, on the other hand, not necessarily concerned with conveying any specific personality trait nor any recognisable colour association in particular. In fact, some dynamic visual identities depend entirely on their openness to a total participatory attitude or on a specific time-bound context, such as an event, or even a non-fixed line of products/services. Examples of these are Google, with its daily doodles, virtually created by anyone; OCAD University, Canada's premier Art and Design University, in which graduates are invited to design customised imagery that will be included within the brand's basic square structure; and the cultural arena Casa da Música, in Portugal, a brand whose shape and colour change according to its temporary events, having inclusively developed a colour generator, through which a colour-picking mechanism guarantees a minimum of colour consistency. Recent studies Therefore, much is happening within the rich field of brand design, hence opening opportunities for new questions and diverse research avenues.

3. Method

In the case of this research, a qualitative descriptive research was elected and framed by an interpretivist and post-positivist enquiry. As opposed to positivism, the interpretivist paradigm emphasises the existence of a subjective reality, understanding the world as it is made meaningful by humans (Collins, 2010) and, drawing from this, post-positivists believe that reality exists, but it can only be imperfectly and probabilistically experienced, grounded on human conjectures (Popper, 1994).

This approach informed three content analysis studies based on the collection, comparison and scrutiny of 50 brands that are widely acknowledged as being dynamic. These were collected from the most up-to-date informal online resources of specialist knowledge (such as Underconsideration and The Branding Source websites) and from the online public and published portfolios of five major communication agencies (Pentagram, Wolff Olins, BBH, Saffron and Sagmeister & Walsh). This, therefore, guarantees a minimum of credibility in both the strategic aspects and the design concerns of such brands. The main reason for this has to do with the results obtained with the initial exploratory search for the selection of dynamic brands, which led to several cases of mere portfolio developments which were part of freelance designers' Behance profiles, showcasing their *design* abilities with well-known brands' identities, or their exercises not really attached to any credible identity/institution, quite often based in fictitious brand identities. Therefore, the 50 brands under scrutiny were either developed by relevant agencies/studios or are attached to significant international cases (Table 1 and Figure 5).

Table 1. The 50 selected brands and correspondent design studios.

Figure 5. Visual identities of the 50 selected brands

The approach is based on three studies through the analysis of these 50 brands' visual identities, verifying the changes that their colours may undergo in their numerous forms of representation, followed by the identification of their possible colour associations. Purposeful sampling was used throughout this research (both on selecting the brands and the participants).

Study 1 - Matrix analysis

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3 The main supporting framework for this analysis was Munsell's Perceptual Colour
4 Attributes — Hue (H), Lightness/Value (L) and Saturation/Chroma (S) — which are key for
5 the most relevant colour harmonies — Monochromatic, Analogous, Complementary, Triadic
6 and Tetradic (Munsell, 1977).

7
8 Since tetradic is the colour harmony that includes the highest number of hues (four), the
9 researcher selected five visual variations of each of the 50 selected brands in order to
10 guarantee sampling saturation. Each brand's visual variation was set against a grid, within a
11 squared artboard. This grid is grounded on one of the most remarkable brand design
12 supporting frameworks – the grid, which origins go back to the medieval masters and
13 stonemasons who would use it to cut their authoring marks in Gothic buildings, and which
14 was usually built using a 4x4 grid with a complex juxtaposition of circles on top of its
15 horizontal and vertical central axes. The grid system has evolved, mostly influenced by
16 modern typography, and has been traditionally used by designers;

17
18 A simplified grid of 5x5 divisions was considered the most appropriate tool for analysis, as
19 recurring to an odd number for both columns and rows would guarantee a central column
20 and middle row from which relevant colour samples would be most successfully picked -
21 given that 1) the logo variations would be vertically and horizontally centred/aligned within
22 the grid; and 2) it was expected that most of the colour hues defining each variation would
23 be concentrated in the central area of the brand's retrieved image file, and that some cases
24 would probably have dead corners, i.e. the cells located at each corner of the matrix would
25 have little or no colour information, except from the image own background colour (usually
26 white). Thus, using Adobe Illustrator™, a sample of colour was picked from the geometric
27 centre of each cell of the matrix to retrieve its hue (H), saturation (S) and brightness (B)
28 values which, together (HSB), would help on defining the prevalent hue families (Figure 6).
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31 HSB is a variation of Munsell's colour system and is also a colour model commonly used to
32 define colours in desktop graphics programs, as it closely matches the way humans perceive
33 colour. Whereas in Munsell's system the attributes are hue, value/lightness and
34 saturation/chroma, in HSB, the axes are hue, saturation, and brightness. Exactly as in
35 Munsell's circular system, in HSB the values for the hue axis run from 0-360°, beginning
36 and ending with red, due to the circularity of the underpinning system (Figure 7) and
37 running through orange, yellow, green, blue, purple and all the intermediary colours in
38 between. The values of saturation run from 0%, which represents absolute desaturation of
39 colour, to 100%, which is the fullest saturation of a given hue. The values of brightness
40 (corresponding to lightness in Munsell's system) are also represented as percentages: 0%
41 means no illumination, and 100% stands for full bright light.
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44 Figure 6 – The analysis of A1's visual identity, variation 5

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47 Figure 7 – Circular representation of HSB colour system
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51 As the understanding and use of the colour wheel and Munsell's circular colour space is
52 highly dependent on knowing a certain hue value (both saturation and lightness are attributes
53 that are used to classify a given colour hue), in order to reduce the complexity of the
54 analysis, the approach towards a systematic arrangement of colour for this research was
55 grounded on Judd's "desert island" experiment, in which an isolated person on a desert
56 island arranges the pebbles around her, firstly according to their chromatic characteristics
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(Billmeyer, 1981 *apud* Choudhury, 2010), *i.e.* hue. Hence, only the distribution of hues was considered deem necessary to count the number of hue families in each brand's five visual variations; as such, the conceptual circular colour space was divided into 10 equal areas of 36° each, in order to match Munsell's 10 hue families.

This same experiment was performed by a second coder, who was briefed on the project and asked to collect colour samples at the centre of each cell contained in the matrix, using the same five design/logo variations of each one of the 50 selected brands. The coder was also asked to organise the collected colour samples into hue families, following the 10 divisions of 36° used by the researcher. Whilst the researcher's analysis was performed on two different screens (MacBook Air 13-inch and iMac 27-inch) that were not professionally colour calibrated, the second coder was asked to analyse the 50 visual identities in a desktop computer, in a print studio. All these computers were colour calibrated using accurate colour profiles, shared with different types of printers. The computer's screen used by the second coder was also equipped with hoods, which purpose is to deem brightness and reflections in the screen, and to reduce eye fatigue. The purpose was to verify if different conditions in the implementation of this colour picking technique would raise any meaningful discrepancies in the colour analysis results.

Study 2 – Perception analysis

To verify data accuracy in terms of form and context, a perception analysis was carried out with seven individuals, from different cultures, different backgrounds, and different age ranges (Table 2). These were asked to classify each one of the 50 visual identities against the five common colour harmonies and an additional option titled *More than 4 Colours*. On one A4 sheet of paper the participants would tick the match between visual identity and colour harmony using a simple dual axis table: the vertical axis listed the 50 brands' names whilst the horizontal axis presented the colour harmonies as multiple-choice options. The participants were also given a printed booklet containing the 50 visual identities and their several visual variations, accompanied by the colour harmonies as depicted in Figure 3 and a short explanation on these. They were asked to, from a blink, immediately make contact with each of the brand identities and their logo variations and note how many colours they thought each brand comprised. This aimed to provide the research with a gauge of how people see/perceive colour profusion in dynamic brands. These individuals were selected at the researcher's university campus, on the grounds that a known context would 1) ease an empathic approach, 2) minimise rejection and 3) optimise the available time.

Table 2. Sample characteristics: participants of Study 2.

Study 3 – Colour association analysis

In addition to this, the researcher assessed each visual identity in their colour associations using Kobayashi's Adjective and Colour Image Scales (Kobayashi, 1981, 1990) (Figure 8), which has traditionally been considered a useful guide for design and marketing purposes, establishing contextual associations/meanings to moods and lifestyles, helping in matching target audiences to the right brand positioning and personality: "Since a color combination is comprehended psychologically as an image, this scale makes it easier to create particular images by combining colors" (Kobayashi, 1981, p. 93). In Kobayashi's scale, every colour is defined by three attributes: warm-cool, soft-hard, and clear-grayish, which have a direct

relationship with Munsell's Perceptual Colour Attributes, hue, lightness, and saturation, respectively.

Using the hue families' results achieved in Study 1 and the specific HSB values collected from each variation, each brand would be mapped against Kobayashi's Colour Image Scale first, and only then, if any correspondence was found between the brand's levels of consistency in colour usage and the colour harmonies in Kobayashi's Colour Image Scale, the underpinning Adjective Image Scale would be utilised to identify a set of characterising words/labels for the brands.

Figure 8 – On the left, Kobayashi's Adjective Image Scale and on the right Kobayashi's Colour Image Scale
(Source: Kobayashi, 1981)

4. Findings

Study 1 - Matrix analysis

Due to the current high resolution of screens and the precision imposed by both the analysis grid and the activation of Adobe Illustrator's feature Snap To (through which structural design elements, such as guides or grids, behave as magnets, pulling towards them graphic objects and/or the cursor when these approach), the results achieved by the researcher and the second coder were extremely similar, with minor colour value/lightness or saturation variations, but in every case confirming the hue families and the harmonies classification.

With the data obtained it was observed that colour in most dynamic visual identities does not follow a consistent pattern regarding its application; on the contrary, hue, value and saturation are diversely explored and, with the exception of the monochromatic approach, in which a single hue is selected and possibly used with variations of value or saturation, none of the most commonly implemented colour harmonies in brand visual identities seems to reveal a prominent or obvious strategic preference. The Triadic colour harmony is used by only one of the analysed brands. Both Analogous and Tetradic harmonies are used by two visual identities and Complementary harmonies were identified in three.

The most recurrent tactic is not considered a colour harmony *per se* (nor is mentioned in the literature) and can be described as an approach in which a variety of patterns, textures and complex backgrounds include multiple hues, values and saturation levels that change in the brand's diverse visual versions. These were categorised as *Polychromatic* harmonies. In these special cases, which represent 58% of the gathered sample (Figure 9), there is a clear graphical flexibility in terms of colour, namely because some of them represent ever evolving and adapting visual identities that depend on a certain context, such as an event, or a non-fixed line of products/services, or even the openness to a participatory attitude.

Figure 9 – Discreet proportion of colour harmonies through the 50 analysed brands

With this study, the researcher would expect to obtain an average of four (or above) hue families across the five visual variations of these special cases but the average value of hue families was 2,5 (out of the 10 possible hue families). As three hues would correspond either

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3 to triadic harmonies (when the hues are visibly different, occupying distinct areas in the
4 colour wheel) or possibly to analogous harmonies (if they had a neighbouring relationship
5 within the colour wheel), this result seemed to be unexpectedly low, given that almost 60%
6 of the analysed cohort was classified as Polychromatic. It should be noted that 26% of the
7 analysed brand identities were categorised as monochromatic (Figure 9) and these do not
8 present any hue variation because they are mono-hue, hence with great impact in regard to
9 an average calculation.
10

11 12 **Study 2 - Perception analysis**

13
14 Therefore, as it may well be the case in which identifying the average brings no additional or
15 relevant insights to a study that was mostly and firstly triggered by colour perception, this
16 result lead into a second study, a colour perception analysis, which produced quite diverse
17 and interesting results. *More than 4 Colours*, which would correspond to the Polychromatic
18 harmony identified in the previous study, was the colour combination that was the most
19 selected by all participants, with the exception of one of them, Participant 3, who found
20 more Monochromatic cases than any other (Table 3).
21
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23 Table 3. Frequencies of colour harmonies, classified in both Study 1 and 2.
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27 Five out of 50 brand identities were given the exact same classification by all participants,
28 fully matching the one achieved on Study 1, being two of them Monochromatic and three
29 *More than 4 Colours* (Polychromatic). Similarly, in five of the analysed visual identities, the
30 colour harmony classification achieved by the matrix-based study matched the one obtained
31 by six out of seven participants; one of them (Participant 3) presented a fairly different
32 categorisation.
33

34 Some visual identities highlighted the complexity of perceiving colour wealth. The expected
35 results for this study were that Monochromatic colour combinations would be the easiest to
36 identify, given these are defined by one hue only, but also that the cases in which
37 differentiating between several colours would represent a certain level of challenge,
38 participants would opt for *More than 4 Colours*. In fact, seven brands revealed that
39 distinguishing between Tetradic (four colour hues) and *More than 4 Colours* is not that
40 straightforward, mostly when the participants were not expected to spend time counting
41 colours. Tetradic harmonies were significantly more popular among participants than in the
42 results achieved in Study 1, in which the same visual identities were classified as
43 Polychromatic. In fact, we could argue that Tetradic harmonies are a special case of a
44 Polychromatic approach.
45

46 In the case of nine visual identities that on Study 1 were categorised as Monochromatic, the
47 participants classified them as either Monochromatic, Complementary or Analogous, a
48 confusion somehow understandable, most likely due to the reduced number of hues in each
49 case. The most surprising results were those in which Polychromatic harmonies, expected to
50 be categorised either as *More than 4 Colours* or Tetradic, as these undoubtedly present
51 several colour hues, were defined as Monochromatic. All these cases were reported by
52 Participant 3.
53

54 Given the results achieved by this individual, it seemed reasonable to include in this study a
55 short and confirmatory interview. The telephone conversation took no more than a few
56 minutes, and produced new information: that Participant 3, a 48-year-old IT engineer, was
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3 colour blind, and frequently experienced difficulties in distinguishing certain hues of yellow
4 from hues of green and in differentiating some hues of pink and neutral gray. This
5 participant also mentioned that on seldom occasions he also finds it hard to identify red
6 elements when the surroundings are predominately green. When asked on how this affects
7 his experience with brands, the participant revealed his concerns, mostly in selecting
8 clothing products, but had never seriously thought about the way he perceives the brand's
9 colours and how much it could differ from the colour version defined by the brand itself.
10

11 12 **Study 3 - Colour association analysis**

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14 In dynamic visual identities that use common colour harmonies with no more than three
15 colour hues it is possible to identify overall moods or lifestyles using Kobayashi's Colour
16 Image Scale, for example, by considering the categorisation achieved in Study 1:
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- 18 • Swisscom's Complementary colour harmony, in which white was considered a
19 background colour and red and blue are positioned in opposite positions within the
20 colour wheel, can be classified as Warm-Soft > Casual, which within the Adjective
21 Image Scale would correspond to Showy or Stimulative (Figure 10). In fact, in their
22 corporate identity concept document, Swisscom claims in its brand personality
23 diagram that their characteristics are Inspiring, Innovative, Playful, Agile, Energetic,
24 among others.
- 25 • Monochromatic UAL, which tends to be represented via black only, can be
26 categorised as Cool-Hard > Modern > Metallic/Sharp, potentially under the
27 adjectives Proper or Sophisticated (Figure 10). UAL positions its visual identity as
28 Bold, Simple and Direct, with a consistent, conversational and authoritative tone of
29 voice, via delivering short, smart, clear and straightforward content.
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33 Figure 10. Initial mapping of dynamic identities over Kobayashi's Colour Image Scale
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35 These are the cases in which a HSB tactic was easily identifiable — either depending on
36 solid or pure colours, common in Monochromatic cases, or when simple mixtures occur,
37 such as in Nordkyn's set of specific colour hues with variations towards white, hence
38 varying in value (Table 4).
39

40 However, with multi-coloured dynamic identities making use of a variety of HSB values it is
41 impossible to extract any association because their colour profusion can position their
42 logo/symbol variations in virtually every quadrant of Kobayashi's map (Figure 11). Given
43 that this tool was designed to accommodate colour harmonies defined by groups of a
44 maximum of three hues only, and that both in Study 1 and Study 2 the majority of the visual
45 identities under analysis were classified as being represented by *More than 4 Colours*, hence
46 Polychromatic, Kobayashi's framework seems to be limited when dealing with brands
47 which visual representation strategies rely in complex colour schemes, actually defined by
48 more than three hues. Therefore, while it was easy to locate Monochromatic, Analogous,
49 Complementary and Triadic harmonies in Kobayashi's Colour Image Scale, Tetradic and
50 Polychromatic harmonies are only proportionally represented by a light gray area, but it is
51 impractical to position them in Kobayashi's map, as virtually these can belong to several
52 (if not all) quadrants.
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56 Table 4. HSB categorisation and mapping results in Study 3.
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Figure 11. Distribution of the 50 analysed brands within Kobayashi's Colour Image Scale

Following on from this, a more in-depth analysis of the collected data in all three studies revealed that colour in dynamic brand identities can be applied following one of three different hue patterns:

- **Consistent Hues**, in which the same hue(s) is(are) used throughout every possible variation. Via Study 1, this is verified in 18 out of 50 of the brand identities: in the Triadic, in one of the two Analogous, in all the Monochromatic and in all the Complementary cases, taking as example Swisscom, which symbolic component variations change in shape, but consistently maintain the defined colour hues (Figure 12). These would also be the cases in which Kobayashi's map could still play a relevant role in defining or anticipating colour associations.
- **Distributed Hues**, an approach in which the brand's visual identity can be represented by several different hues, but each distributed per logo variation, in a way that the many possible hues are split throughout the visual identity's several variations (Figure 13). This approach is adopted by 12 of the analysed brands: one of the Analogous cases, in all the Tetradic and in nine Polychromatic brand identities. This pattern also explains the low average value of hue families across the five logo variations obtained in Study 1.
- **Polychromatic Variations**, in which all or the majority of the logo's variations include more than four hue families (Figure 14). This only occurs in Polychromatic brand identities and it was verified in 20 of them (Figure 15). Kobayashi's framework is helpless in these cases.

Figure 12. Fixed Hues in Swisscom's visual identity
Adapted from Swisscom's Corporate Design Concept (2013)

Figure 13. Distributed Hues in Queens Theatre's visual identity
Source: www.pentagram.com

Figure 14. Polychromatic Variations in Philadelphia Museum of Art's visual identity
Source: www.pentagram.com

Figure 15. Distribution of colour harmonies per hue pattern

5. Discussion and Implications

The supposition to be tested using the research question *What colour patterns emerge in dynamic brand identities?* is that dynamic brands may not rely on static/fixed corporate colours or are not necessarily concerned with transmitting traditional specific values or meanings through colour. The identification of a tendency, via an exercise which takes into account the principles of fashion trend forecasts, can bring insights into how brands with dynamic visual identities communicate as trends – now and in their future endeavours – and

remind us that trends should be critically examined so that innovation remains the priority. On the other hand, identifying trends helps marketers and designers translate concepts into something physical, sensorial and yet true or authentic to the brand philosophy.

Besides the traditional approach of keeping colour consistent in every visual representation of the brand (Consistent Hues), there seems to be a tendency for dynamic brand identities to adopt colour mutations within their logo variations and, within this trend, two other patterns emerged from this research. One in which colour hues are distributed through each logo variation (Distributed Hues) and the other in which each variation includes more than four colour hues (Polychromatic Variations).

The presented research evidences that we can actually find dynamic brands using fixed corporate colours, but the majority are not absolutely concerned with setting colour palettes and are opting for different and potentially less structured harmonies, which was clearly revealed in Study 1. With this initial analysis, an additional colour harmony label is proposed for dynamic brands: Polychromatic visual identities.

Study 2, which purpose was to verify to what extent individuals perceive colour profusion in dynamic brands (and not necessarily to gauge the degree of correspondence between its results and the ones achieved in Study 1) generally confirm that this polychromatic strategy is perceived as rather common - despite the single anomaly derived from a participant who, in a later stage, was revealed to be colour blind. In fact, if this participant had been removed from the analysis (and, therefore, not brought into this paper), the results achieved in both studies would have been even more consistent. However, according to the Colour Blind Awareness Organisation, colour vision deficiencies affect approximately 8% of men across the globe (Colour Blind Awareness, 2018), raising the question that almost 10% of the world's population perceives and experiences brands' coloured elements in different (if not awkward) ways. Miller (2015) states that powerful *Sticky Brands* focus on the top 10% of their potential audience, marketing to people and companies who have an immediate need for their services or products. Whilst in this context 10% seems to be a small fraction of the potential target, from the perspective that 10% can be colour blind, the figure becomes a huge slice of the population when taking globalisation strategies into account. Worryingly, branding for colour blind individuals is an area in which little research has been made.

Historically, colour choices and combinations could rely on tools such as Kobayashi's framework (in order to align a brand's vision with desirable meanings and associations) and secondly by the designers' aesthetic and functional sensitivity on how to combine the diverse hues, saturations and values the best possible way. With Study 3, this research suggests that such colour picking devices may be unfit for some dynamic brand identities, namely those in which colour is applied either via Distributed Hues or Polychromatic Variations. For these, new decision-making systems (maybe less prescriptive and more intuitive) will have to be considered and recognised. This also leads to the consideration that these brands do not express their positioning through colour ownership and predictable associations, and that polychromatic approaches may justify an exploration within the psychological field.

The author considers this paper to be a relevant contribution to the understanding of how the visual characteristics of brand identities (namely colour) are being combined, deconstructed and reassembled in different ways, where brands can be extremely appealing due to their intrinsic sensorial stimulant capacity. Following Landor's Brand Community Model (2017) colour seems to be moving away from its sacred, inviolable position, becoming an interpretive element, and, therefore, being mostly contextually dependent and relevant.

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3 Through multi-coloured strategies brands own all colours, in some cases diverting from an
4 established and widely recognised identity, for the sake of inspiring experimentation and
5 connectivity, as if multiple colour interactions were to symbolise plurality, multi-
6 culturalism, globalisation, ubiquity and customisation, constructs that become common in
7 the current hypermodern, multifaceted, agile and fluid scene. Moreover, these approaches
8 acknowledge, in some way, that humans experience colour in many different ways,
9 depending on objective optical variables (such as the quality of light or even colour
10 blindness), but also on subjective conditions (such as culture, which shifts and varies
11 immensely in some environments), and moods, associated with feelings. At the *Breathing*
12 *Colour* exhibition, which was open to the public at The Design Museum in London
13 throughout the Summer of 2017, artist and designer Hella Jongerius argued that
14 industrialisation and its processes narrowed the way we all experience colour, suggesting
15 that today's postmodern societies are allowing infinite colour permutations, and are living
16 with colour in a more intimate, self-expressive and personally meaningful way. As a
17 consequence of that, some brands adopt this chameleon-like behaviour, in which, without
18 losing their sense of identity and positioning, they take advantage of a flexible
19 polychromatic virtue in order to adapt and respond to the environment's challenges and
20 audiences' experiential expectations. In this sense, a relevant insight is that consistency is
21 not, necessarily, replication or, as IBM states in Carbon's website¹, "it's a harmonious
22 uniformity", meaning users will be able to anticipate what may happen next (based on the
23 brand's promise), and yet always be surprised.
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26 Although this research never aimed at theory creation nor to provide brand managers,
27 marketers and designers with a prescription, it is fair to say the presented results can alert
28 them to the fact that brand's visual flexibility may well become a demand and that maybe
29 users/consumers are no longer establishing relationships with brands through the traditional
30 and expected communication and marketing resources and design processes. Hence, Singh's
31 idea of carefully selecting colours for differentiation and to influence moods and feelings
32 (2006), which links to Bottomley and Doyle's colour appropriateness (2006) and to
33 Labrecque and Milne's association between a brand's colours and consumer's intentions
34 cannot be taken as generalisations, because they have no applicability in the context of
35 dynamic brand identities adopting polychromatic palettes. This informs the reliability of this
36 study.
37

38 Reliability of descriptive qualitative research can be assessed through the post-positivist
39 Popperian *dictum* of falsifiability, on the grounds that science cannot be fully supported on
40 an inferential basis (Popper, 1994). According to Popper, a singular true statement such as
41 "brands invest in colour ownership and consistency" cannot be used to affirm a universal
42 generalised condition, because the singular observation of a brand which is not concerned
43 with colour ownership or consistency serves to evidence that the universal statement "all
44 brands own a colour and use it consistently" is false. Therefore, the research supposition that
45 "There are brands that do not invest in colour ownership and consistency" implies "There is
46 something that is a brand and that does not necessarily invest in colour ownership and
47 consistency". It is impossible to observe all the brands in the world to verify that they all
48 follow the colour ownership and consistency assumption (because brands are organic and
49 living elements, constantly evolving, and equally new brands are born each day, while
50 others expire or are subsumed and leave the market). But given that this is the traditional
51 marketing and communicational approach, and the one we can mostly observe, previous
52 research has been recording evidence that, in general terms, this is the case. The statement
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57 ¹ Carbon is the design system for IBM Cloud products: carbondesignsystem.com
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"all brands own a colour and use it consistently" is testable by being falsifiable. Conversely, the same would apply to "(all) dynamic brands adopt a polychromatic palette", which this research proves to be false because some dynamic brands do adopt other colour strategies.

Limitations and Future Work

This is a new and underexplored subject field and the lack of supporting empirical work in the area of dynamic brands imposed some restrictions.

Study 1 had to face imposed limitations: the 36° intervals to determine each hue family in order to capture HSB codes might not have been the most rigorous measurement system, as in some cases the values would position hues as part of the Yellow-Red family, but in screen they looked much more within the green group. This may also be due to the fact that, as mentioned, the natural colour space is rather irregular and not really bound to specific angles. Choudhury (2010, p.35) states that Munsell's system, although being the most relevant and inspirational for all its successors, includes discrepancies in the perceptual spacing of colours, which vary according to where they are located in the colour cycle, adding that complementary colours do not actually occupy opposite positions in a natural colour spatial representation. The 5x5 grid may have been reductionist as well, as in some cases it did not allow the colour picker to reach hues that were positioned somewhere within a grid cell, but not at its centre, and that might have had, potentially, increased the average figures of hue families. However, it guaranteed an equal and consistent analysis of the 50 selected brands.

Study 2 was used to confirm insights achieved in Study 1 based on the perception of denoted visual elements but did not incorporate the perception of connoted ones, which could have been used to prepare Study 3, i.e. participants might have been asked for the associations/meanings they thought each dynamic brand were expecting in their audiences.

As Henderson and Cote (1998) state, colours may have impact on the way humans are cognitively stimulated, and colour harmonies are especially effective in this respect. In regard to Study 3, with polychromatic visual identities, the levels and the moments of excitation promoted by changing colours are still unknown, and the meanings/associations proposed by Kobayashi and used by marketers, designers and even Pantone® for years lose applicability in this context.

Therefore, the presented results may suggest new perspectives regarding further research. From a theoretical standpoint, it would be pertinent to research the possibility of unexplored meanings, considering that appropriate/inappropriate or acceptable/unacceptable corporate colour codes may be coming to an end, which may be related to the dissolution of communicational, cultural and ideological barriers and stereotypes. From a practical perspective, it might be relevant to:

1. better understand how polychromatic palettes can successfully be implemented without affecting a brand's recognition (which historically relied on visual consistency) and, still, establish customer loyalty; and
2. as designers become aware that brands' VIS components change, in more or less controlled ways, it is harder to translate the brand visual identity standards into traditional brand guidelines; hence the necessity in clarifying how would brand guidelines (or *play books*, as per the current jargon) explain the usage of polychromatic palettes for third parties to use, especially when:
 - a. these implicate higher print production costs, and

- b. brands increasingly allow their audiences to participate in their visual discourse.

Nevertheless, and although agreeing with Sääksjärvi *et al.* (2015) regarding that dynamic visual identities and logo variations can be promising resources for brand managers willing to work on brand freshness, a thorough design thinking process, including serious semiotic research, is deemed necessary in order to identify when this approach will actually be beneficial to the brand.

Within this new context there is plenty of space for other methodological approaches to be considered: it is believed that, as a continuity, this study would also benefit from an ethnographic approach, in which the audiences' perceived experience with polychromatic dynamic brands would be gathered and measured. An inferential analysis grounded on a larger sample of dynamic brands could also be considered in order to validate this first iteration. Empirical tests grounded on age, gender, colour blindness, visual literacy and cultural background might also be interesting to contemplate.

Moreover, reflections should be made in terms of the actual necessity in guaranteeing the alignment of a brand's strategy with 1) personality traits, which promise to become highly debatable as we advance towards artificial intelligence (AI), and with 2) attaining desirable meanings and associations (desirable to whom?), especially when it comes to defining engaging tactics for later K and Alpha generations, the so-called *brand agnostics*.

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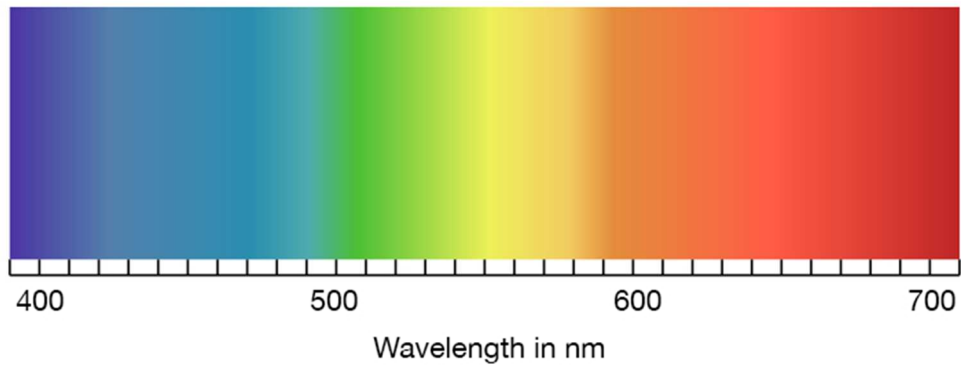
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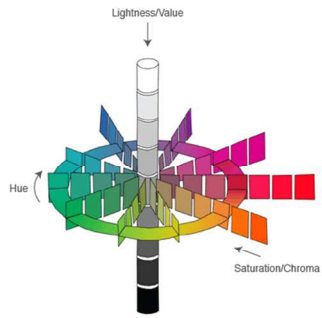
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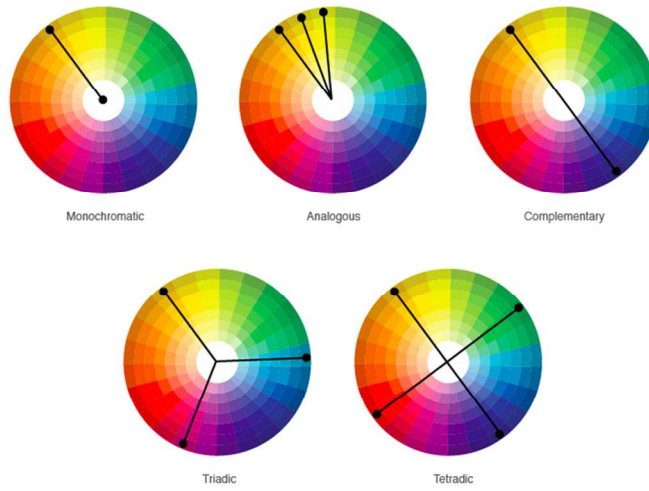


Munsell's Colour System

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The five most common colour harmonies, depicted on colour wheels

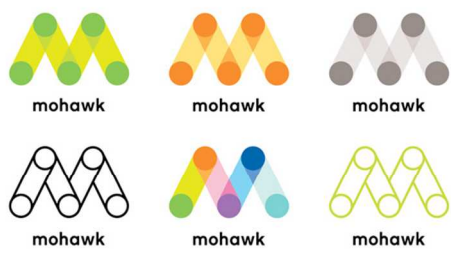
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Mohawk visual identity

99x26mm (300 x 300 DPI)

Product & Brand Management

Brand	Studio / Designer	Brand	Studio / Designer
A Tempo Dansa	YinSen Studio	Moscow Design Museum	Lava
A1	Saffron	MTV	Manhattan Design
AOL	Wolff Olins	Museum of Arts and Design	Pentagram
Asian Art Museum	Wolff Olins	National Museum of Modern and Contemporary Art	Infinite Group
Ávila	Entre Lineas	New Museum	Wolff Olins
Bioomsbury Institute for Pathogen Research	Igloo	Nimble	Christopher Doyte & Co.
British Columbia Film + Media	SmashLab	NOD	Character
Brooklyn Museum	2x4	Nordkyn	Neue Design Studio
Buzz Launcher	June Lee & Jaewoo An	NYC	Wolff Olins
Casa da Música	Sagmeister & Walsh	OCAD University	Bruce Mau
Choco	Elvire Delanote	OPTIX	Wolfgang Schröder
City of Covington	Landor	Perion	Perion
City of Melbourne	Landor	Perm Opera Ballet Theatre	Elena Kitayeva
Cloud Experience	Moving Brands	Philadelphia Museum of Art	Pentagram
Current	Wolff Olins	POM POM	Reynolds and Reyner
EDP	Sagmeister & Walsh	PWC (Price Waterhouse Cooper)	Wolff Olins
FlowCsoport	Viljo Farkas	Queens Theatre	Pentagram
Google	Google	SECCA	Pentagram
Historiska	Bold	Swisscom	Moving Brands
IDTV	Lava	The Amsterdam School of Creative Leadership	Lava
Imagine8	Blow	The Great Catering Co.	Strategy Creative
Melbourne International Film Festival	Josip Kelava	UAL	Pentagram
MIT Media Lab	Pentagram	USA Today	Wolff Olins
Mobile Media Lab	Studio Feed	Whitney	Experimental Jetset
Mohawk	Pentagram	YourSingapore	BBH

Table 1. The 50 selected brands and correspondent design studios.

370x155mm (72 x 72 DPI)

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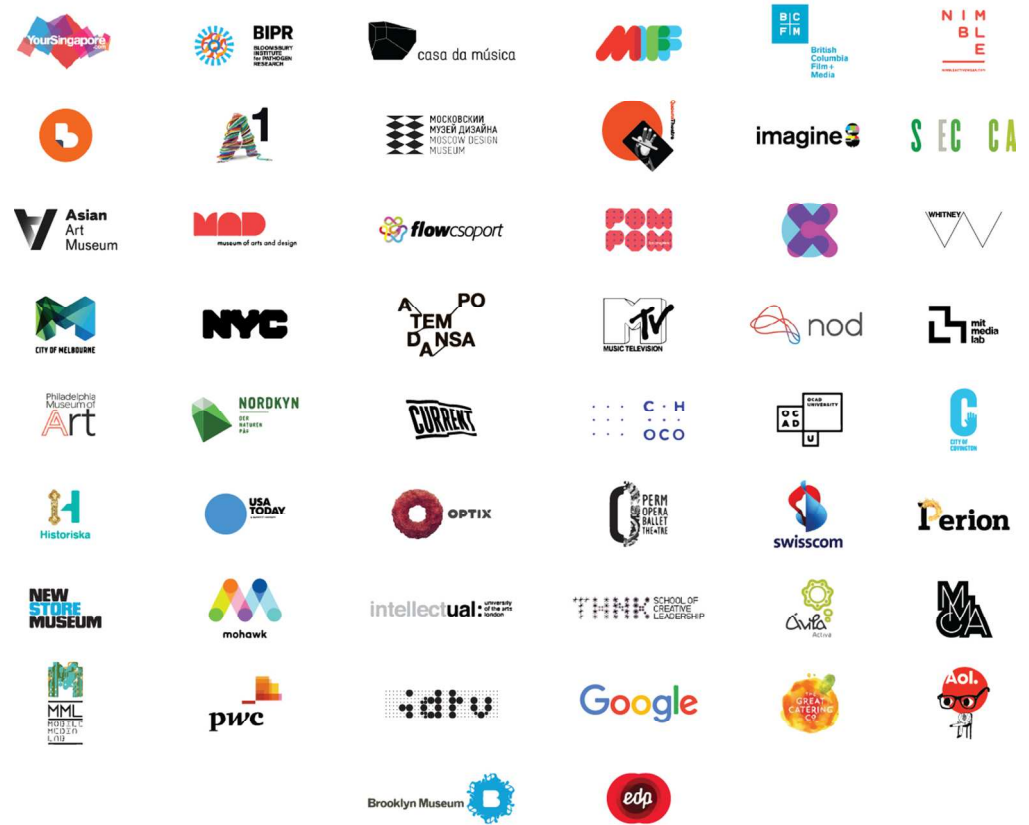


Figure 5. Visual identities of the 50 selected brands
219x181mm (150 x 150 DPI)

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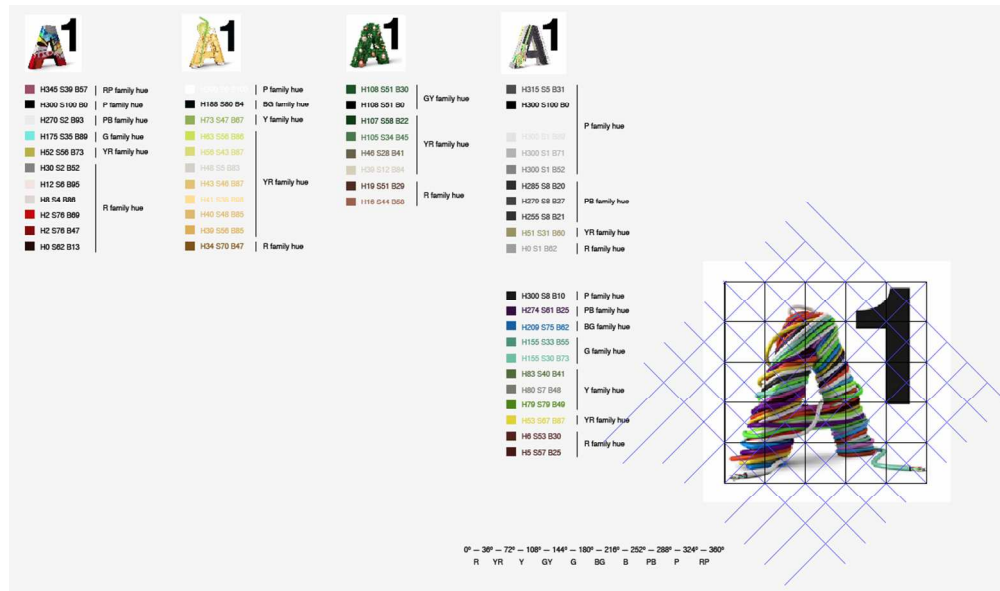


Figure 6 - The analysis of A1's visual identity, variation 5

104x61mm (300 x 300 DPI)

Brand Management

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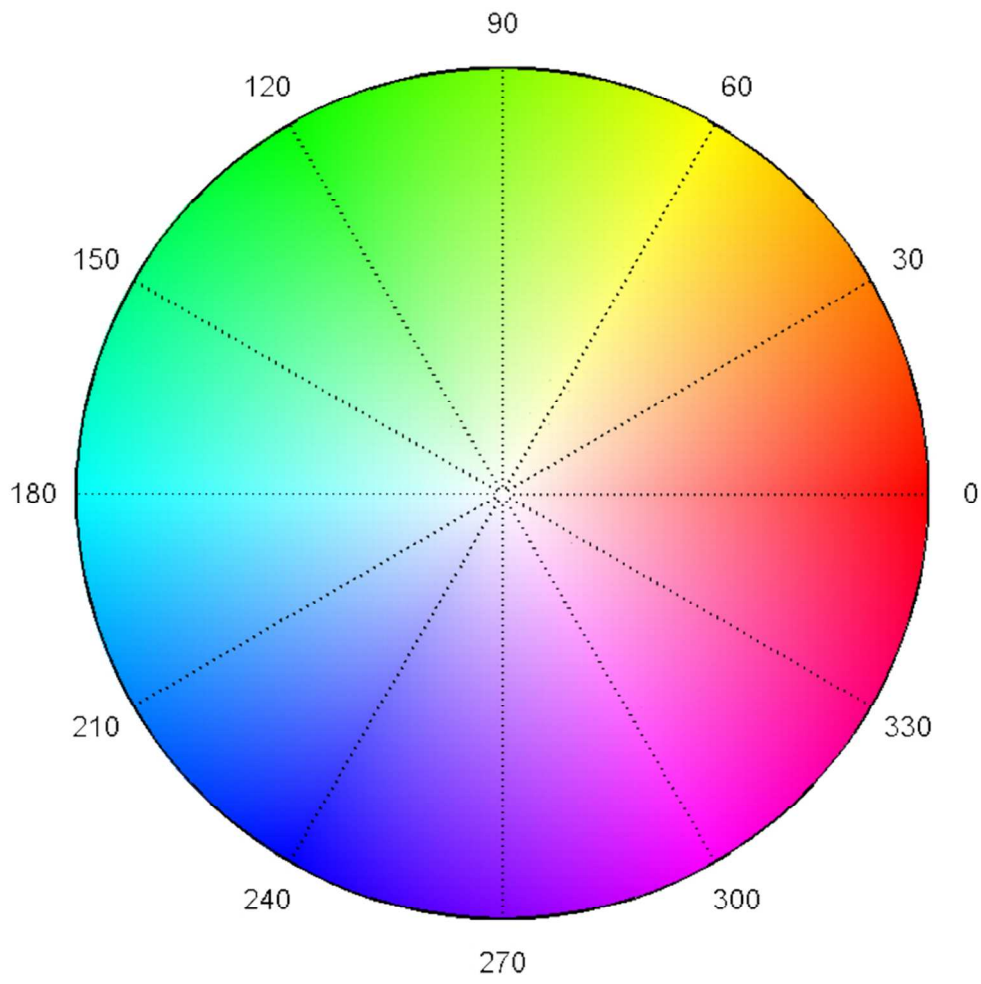


Figure 7 - Circular representation of HSB colour system

145x146mm (150 x 150 DPI)

Management

Study 2							
	Participant 1	Participant 2	Participant 3	Participant 4	Participant 5	Participant 6	Participant 7
Age	63	23	48	44	52	41	27
Gender	Male	Female	Male	Male	Female	Male	Female
Nationality	South African	Barbados	Portuguese	Spanish	Polish	English	American (USA)
Job / Background	Designer	Marketing Officer	IT Engineer	Sales Manager	Admin Officer	Geologist	Film Producer

Table 2. Sample characteristics: participants of Study 2.

444x60mm (72 x 72 DPI)

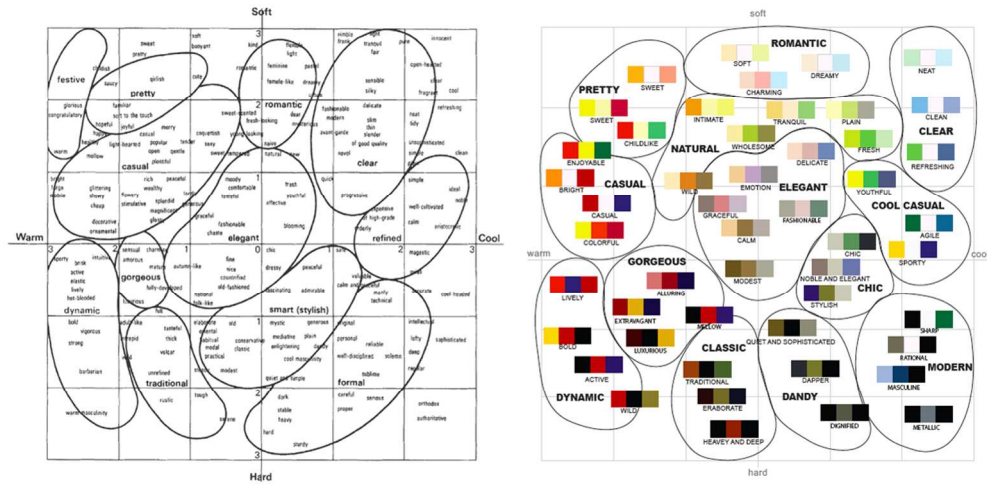


Figure 8 - On the left, Kobayashi's Adjective Image Scale and on the right Kobayashi's Colour Image Scale

106x52mm (300 x 300 DPI)

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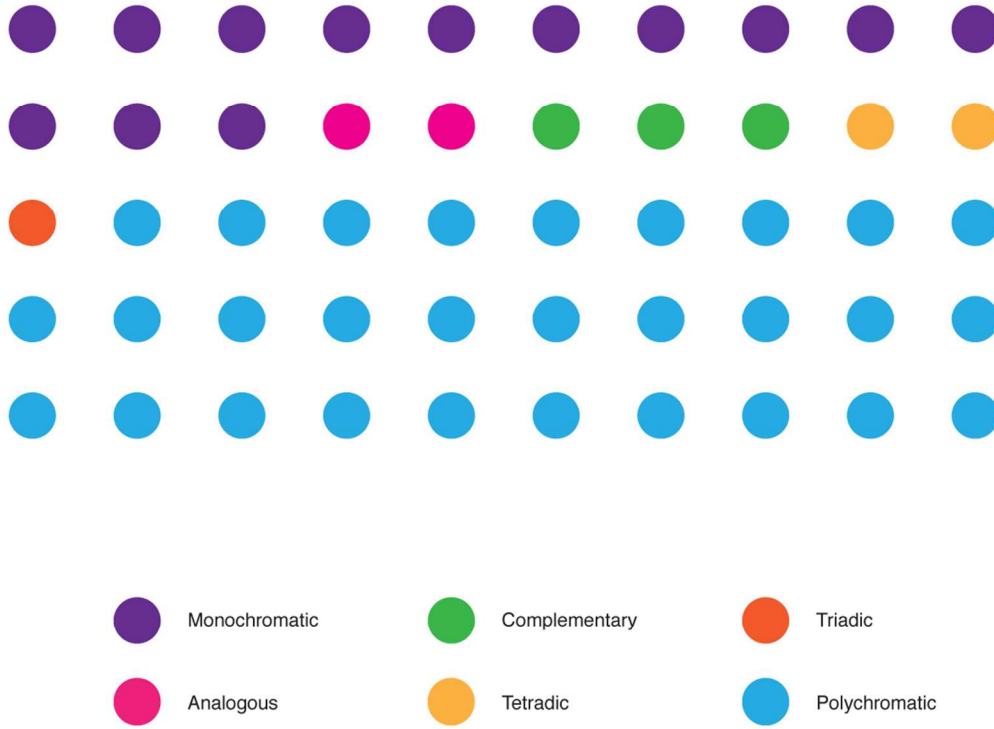


Figure 9 - Discreet proportion of colour harmonies through the 50 analysed brands

99x72mm (300 x 300 DPI)

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	Study 2							
	Study 1	Participant 1	Participant 2	Participant 3	Participant 4	Participant 5	Participant 6	Participant 7
Monochromatic	13	6	3	21	8	5	13	7
Complementary	3	8	7	4	8	6	3	6
Analogous	2	12	2	7	14	4	2	9
Triadic	1	3	4	0	4	10	8	4
Tetradic	2	3	8	3	2	9	7	11
Polychromatic	29	18	26	15	14	16	17	13

Table 3. Frequencies of colour harmonies in both Study 1 and 2.

434x92mm (72 x 72 DPI)



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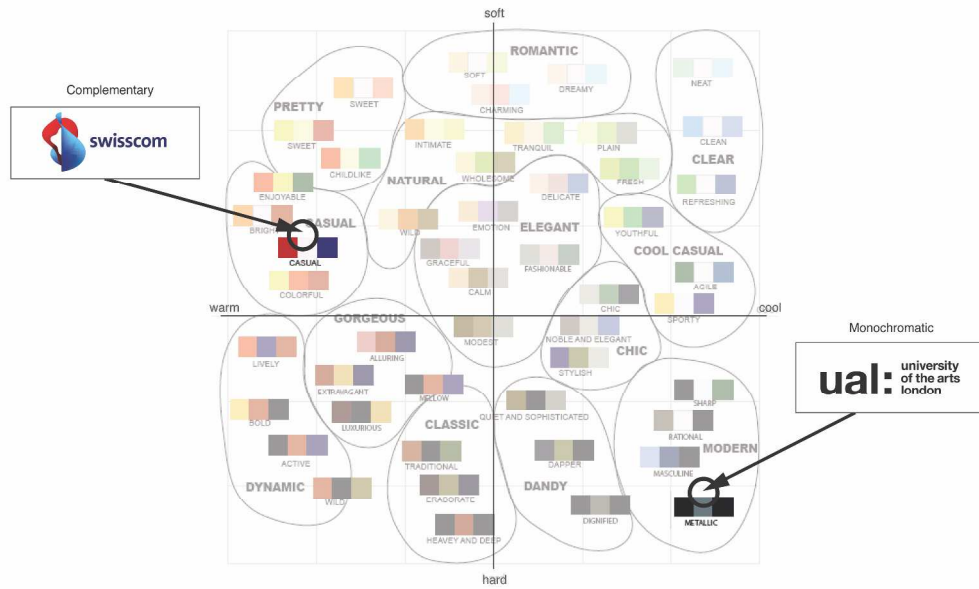


Figure 10. Initial mapping of dynamic identities over Kobayashi's Colour Image Scale

342x216mm (300 x 300 DPI)

Brand Management



Study 3			
Brand	Colour Harmony	HSB results	Kobayashi Colour Scale
A Tempo Dansa	Monochromatic	Hue, pure colours	Warm Hard > Gorgeous Extravagant and Dynamic Bold
A1	Polychromatic	Mixed HSB	Undefined
AOL	Polychromatic	Mixed HSB	Undefined
Asian Art Museum	Polychromatic	Mixed HSB	Undefined
Ávila	Polychromatic	Mixed HSB	Undefined
Bloomsbury Institute for Pathogen Research	Polychromatic	Mixed HSB	Undefined
British Columbia Film + Media	Polychromatic	Mixed HSB	Undefined
Brooklyn Museum	Monochromatic	Value, mixed with white	Cool Soft > Clear Clean
Buzz Launcher	Polychromatic	Mixed HSB	Undefined
Casa da Música	Polychromatic	Mixed HSB	Undefined
Choco	Monochromatic	Value, mixed with shades	Cool Soft > Casual Sporty and Chic Stylish/Elegant
City of Covington	Monochromatic	Value, mixed with shades	Cool Soft > Clear Clean and Cool Hard > Modern Masculine
City of Melbourne	Polychromatic	Mixed HSB	Undefined
Cloud Experience	Polychromatic	Mixed HSB	Undefined
Current	Monochromatic	Hue, pure colours	Cool Hard > Modern Metallic/Sharp
EDP	Monochromatic	Hue and Value (mixed with shades)	Warm Hard > Dynamic > Lively
FlowCoSport	Polychromatic	Mixed HSB	Undefined
Google	Polychromatic	Mixed HSB	Undefined
Historiska	Polychromatic	Mixed HSB	Undefined
IDTV	Monochromatic	Hue and Value, mixed with white	Cool Hard > Modern > Metallic
Imagine8	Polychromatic	Mixed HSB	Undefined
Melbourne International Film Festival	Polychromatic	Mixed HSB	Undefined
MIT Media Lab	Monochromatic	Hue, pure colours	Cool Hard > Modern Metallic and Dandy Dignified
Mobile Media Lab	Triadic	Saturation, mixed with complement	Warm Hard > Gorgeous > Extravagant and Natural > Wholesome
Mohawk	Polychromatic	Mixed HSB	Undefined
Moscow Design Museum	Monochromatic	Hue, pure colours	Cool Hard > Modern > Metallic
MTV	Polychromatic	Mixed HSB	Undefined
Museum of Arts and Design	Polychromatic	Mixed HSB	Undefined
National Museum of Modern and Contemporary Art	Polychromatic	Mixed HSB	Undefined
New Museum	Polychromatic	Mixed HSB	Undefined
Nimble	Monochromatic	Saturation, mixed with complement	Warm Soft > Casual Casual and Natural Wild
NOD	Complementary	Hue, pure colours and Saturation	Warm Soft > Casual Casual and Warm Hard > Dynamic Active
Nordkyn	Analogous	Hue and Value, mixed with white	Center Soft > Elegant and Natural
NYC	Polychromatic	Mixed HSB	Undefined
OCAD University	Polychromatic	Mixed HSB	Undefined
OPTIX	Polychromatic	Mixed HSB	Undefined
Perion	Polychromatic	Mixed HSB	Undefined
Perm Opera Ballet Theatre	Polychromatic	Mixed HSB	Undefined
Philadelphia Museum of Art	Polychromatic	Mixed HSB	Undefined
POM POM	Polychromatic	Mixed HSB	Undefined
PWC (Price Waterhouse Cooper)	Analogous	Saturation, mixed with complement	Warm Soft > Casual Colorful and Natural Wild
Queens Theatre	Tetradic	Hue, pure colours	Warm Soft > Casual
SECCA	Monochromatic	Saturation and Value, mixed with white	Cool Soft > Chic Chic and Casual Youthful and Natural Fresh
Swisscom	Complementary	Hue, mixed value and saturation	Warm Soft > Casual > Casual and Warm Hard > Dynamic > Lively
The Amsterdam School of Creative Leadership	Complementary	Hue, pure colours	Warm Soft > Casual > Casual and Warm Hard > Dynamic > Lively
The Great Catering Co.	Tetradic	Hue, pure colours	Warm Soft > Pretty and Casual
UAL	Monochromatic	Hue and Value, mixed with white	Cool Hard > Modern > Metallic
USA Today	Polychromatic	Mixed HSB	Undefined
Whitney	Monochromatic	Hue, pure colours	Cool Hard > Modern > Metallic
YourSingapore	Polychromatic	Mixed HSB	Undefined

Table 4. HSB categorisation and mapping results in Study 3.

326x263mm (72 x 72 DPI)



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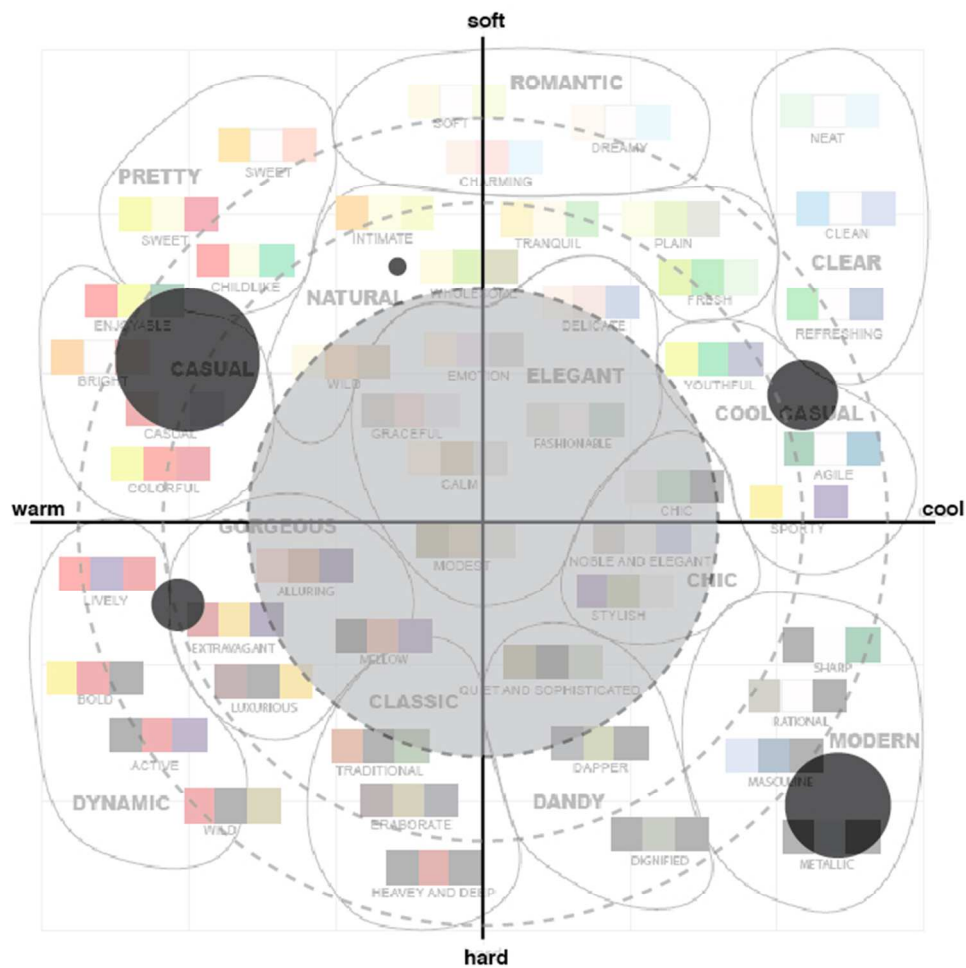


Figure 11. Distribution of the 50 analysed brands within Kobayashi's Colour Image Scale

259x262mm (72 x 72 DPI)

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Life Form Animation



Life Forms

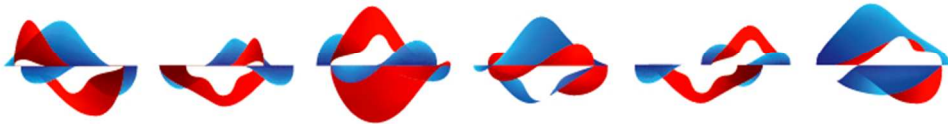


Figure 12. Fixed Hues in Swisscom's visual identity

262x138mm (72 x 72 DPI)

& Brand Management

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Figure 13. Distributed Hues in Queens Theatre's visual identity

331x213mm (72 x 72 DPI)

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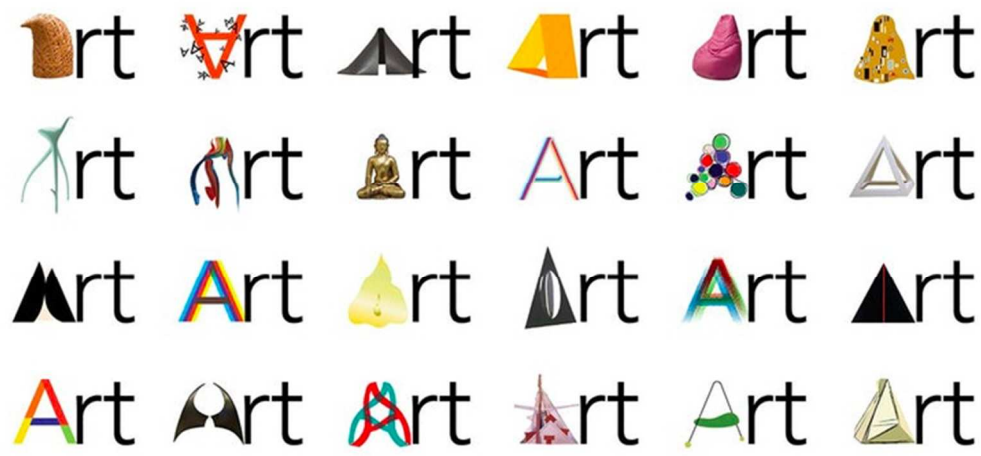


Figure 14. Polychromatic Variations in Philadelphia Museum of Art's visual identity
 257x119mm (72 x 72 DPI)

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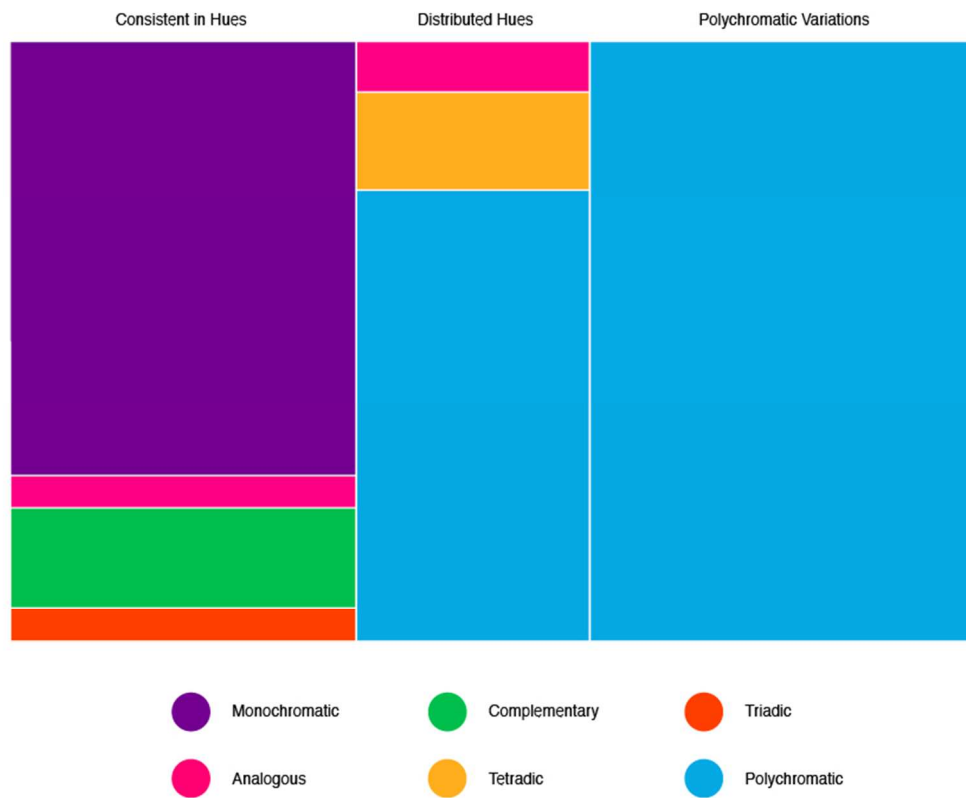


Figure 15. Distribution of colour harmonies per hue pattern

298x245mm (72 x 72 DPI)