

Automaticity and cognitive control: Effects of cognitive load on cue-controlled reward choice

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Automaticity and cognitive control: Effects of cognitive load on cue-controlled reward choice

Tina Seabrooke¹, Andy J. Wills¹, Lee Hogarth² & Chris J. Mitchell¹

¹ Plymouth University, UK

² University of Exeter, UK

Running head: Automatic and controlled cue-control

Please address correspondence to:

Dr Tina Seabrooke

School of Psychology

Plymouth University

Devon

PL4 8AA

United Kingdom

Email: tina.seabrooke@plymouth.ac.uk

Abstract

The extent to which human outcome-response (O-R) priming effects are automatic or under cognitive control is currently unclear. Two experiments tested the effect of cognitive load on O-R priming to shed further light on the debate. In Experiment 1, two instrumental responses earned beer and chocolate points in an instrumental training phase. Instrumental response choice was then tested in the presence of beer, chocolate and neutral stimuli. On test, a Reversal instruction group were told that the stimuli signalled which response would *not* be rewarded. The transfer test was also conducted under either minimal (No Load) or considerable (Load) cognitive load. The Non-Reversal groups showed O-R priming effects, where the reward cues increased the instrumental responses that had previously produced those outcomes, relative to the neutral stimulus. This effect was observed even under cognitive load. The Reversal No Load group demonstrated a reversed effect, where response choice was biased towards the response that was most likely to be rewarded according to the instruction. Most importantly, response choice was at chance in the Reversal Load condition. In Experiment 2, cognitive load abolished the sensitivity to outcome devaluation that was otherwise seen when multiple outcomes and responses were cued on test. Collectively, the results demonstrate that complex O-R priming effects are sensitive to cognitive load, while the very simple, standard O-R priming effect is more robust.

Keywords: outcome-response priming; automaticity; cognitive control; outcome devaluation

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3 Reward-predictive Pavlovian conditioned stimuli (CSs) are powerful cues that can guide and
4 invigorate instrumental reward-seeking behaviours (e.g., Hogarth, Dickinson, & Duka, 2010;
5 Lovibond, 1981). This interaction between Pavlovian and instrumental learning is often adaptive
6 because it allows animals to selectively seek food rewards that are predictable in their environment.
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8 Such *cue reactivity* is also thought to promote harmful behaviours in some cases, though, such as
9 drug-seeking (Hogarth, Balleine, Corbit, & Killcross, 2013), gambling (Wulfert, Maxson, & Jardin,
10 2009), and overeating (Ridley-Siebert, Crombag, & Yeomans, 2015; van Steenbergen, Watson, Wiers,
11 Hommel, & de Wit, 2017). In these latter cases, reward-related cues might undermine long-term
12 goals of abstinence by precipitating relapse. Pavlovian-instrumental interactions are often thought
13 to be relatively automatic effects, because cue reactivity can be seen despite explicit contradictory
14 goals and desires (e.g., Watson, de Wit, Hommel, & Wiers, 2012). The current paper aims to explore
15 the conditions under which reward-predictive cues bias instrumental actions in an automatic (versus
16 controlled) fashion.
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31 Outcome-selective Pavlovian-instrumental transfer (PIT) tasks are often used to assess the
32 influence of Pavlovian CSs on instrumental actions (Colwill & Rescorla, 1988; Estes, 1943; Hogarth,
33 Dickinson, Wright, Kouvaraki, & Duka, 2007; Kruse, Overmier, Konz, & Rokke, 1983; Lovibond, 1981;
34 Walker, 1942). The traditional PIT procedure, developed in rodent studies, involves separate
35 Pavlovian and instrumental training procedures (the order of which varies), followed by a final
36 transfer test. During Pavlovian conditioning, two Pavlovian CSs (stimuli S1 and S2) are trained to
37 predict different rewarding outcomes (O1 and O2), such that stimulus S1 earns outcome O1 and S2
38 earns O2 (S1-O1, S2-O2). In a separate instrumental training phase, rats also learn to perform two
39 instrumental responses (R1 and R2) to earn outcome each (R1-O1, R2-O2). In the final transfer test,
40 either instrumental response *choice* (R1 versus R2) or the absolute *rate* of each response is tested in
41 extinction in the presence of each Pavlovian stimulus, relative to a neutral stimulus or a baseline
42 period. The classic result is that each Pavlovian CS selectively potentiates the instrumental response
43 that predicts the same outcome (e.g., Colwill & Rescorla, 1988; Corbit & Balleine, 2005; Hogarth et
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3 al., 2007). That is, stimulus S1 increases choice of R1 more than R2, and S2 increases choice of R2
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5 more than R1. In humans, a highly related phenomenon can be seen when pictorial reward cues (i.e.,
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7 pictures of the rewards) are used in place of Pavlovian CSs that were established during the
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9 experiment (e.g., Hogarth & Chase, 2011; Martinovic et al., 2014; Pritchard, Weidemann, & Hogarth,
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11 2017; Seabrooke, Hogarth, & Mitchell, 2016). These effects are often referred to as “PIT” effects,
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13 since it is widely assumed that pictorial reward cues are associated with rewards precisely because
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15 they have undergone Pavlovian conditioning outside the laboratory (Hogarth, 2012; Hogarth &
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17 Chase, 2011; Martinovic et al., 2014; Watson, Wiers, Hommel, Ridderinkhof, & de Wit, 2016).
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19 However, it might be argued that there is some fundamental difference between Pavlovian CSs that
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21 are established inside and outside of the laboratory. We therefore retain a distinction between
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23 these two effects for the present purposes. Thus, we refer to effects obtained using the traditional
24
25 PIT procedure (where the Pavlovian associations are established during the experiment itself) as “PIT
26
27 effects”, and effects obtained using non-arbitrary reward cues as “outcome-response (O-R) priming”
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29 effects (following Watson, Wiers, Hommel, Gerdes, & de Wit, 2017, and Watson, Wiers, Hommel,
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31 Ridderinkhof, & de Wit, 2016).
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35 The current experiments focus on the mechanisms that underlie O-R priming effects. In the
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37 past, these mechanisms have been hotly debated (Cartoni, Moretta, Puglisi-Allegra, Cabib, &
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39 Baldassarre, 2015; Cohen-Hatton, Haddon, George, & Honey, 2013; de Wit & Dickinson, 2009; Hardy,
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41 Mitchell, Seabrooke, & Hogarth, 2017; Hogarth et al., 2014; Seabrooke, Le Pelley, Hogarth, &
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43 Mitchell, 2017). O-R priming effects are usually regarded as relatively automatic effects, primarily
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45 because they are often insensitive to outcome devaluation manipulations (Hogarth, 2012; Hogarth &
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47 Chase, 2011, but also see Seabrooke et al., 2017). Very similar effects have been observed with
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49 traditional PIT procedures (Colwill & Rescorla, 1990; Corbit, Janak, & Balleine, 2007; van
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51 Steenbergen et al., 2017; Watson, Wiers, Hommel, & de Wit, 2014, but also see Allman, DeLeon,
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53 Cataldo, Holland, & Johnson, 2010; Eder & Dignath, 2016a, 2016b). Hogarth and Chase (2011), for
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55 example, trained smokers to perform two responses to earn tobacco and chocolate points. Either
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3 tobacco or chocolate was then devalued by presenting health warnings about the outcome, before
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5 response choice was tested in the presence of tobacco, chocolate and neutral stimuli. On test,
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7 overall response choice was biased towards the valued outcome; participants tended to choose the
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9 response that predicted the valued outcome. The tobacco and chocolate stimuli also selectively
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11 increased the responses that predicted those outcomes, relative to the neutral stimulus. Most
12
13 importantly, the size of the O-R priming effect for the valued and devalued outcome did not
14
15 significantly differ in size. The effect was therefore considered to be insensitive to the devaluation
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17 manipulation. Insensitivity to devaluation is regarded as the gold-standard test of automatic or
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19 habitual control (Dickinson, 1985). Both O-R priming effects and PIT effects are, therefore, usually
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21 thought to be relatively automatic. In particular, the Pavlovian cues are often suggested to activate
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23 the sensory properties (and, importantly, not the current incentive value) of the outcome, which
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25 then *automatically* trigger the associated instrumental response (e.g., Alarcón & Bonardi, 2016;
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27 Hogarth & Chase, 2011; Watson et al., 2014).
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31 Although the insensitivity described above points to an automatic mechanism, other data
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33 speak against a truly automatic mechanism. Hogarth et al. (2014), for example, reported an
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35 attenuated O-R priming effect in participants who were instructed that the stimuli did not signal
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37 which response would be rewarded during the transfer test. In another study, instructions stating
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39 that the pictures signalled which response would *not* be rewarded similarly produced a completely
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41 reversed effect (Seabrooke et al., 2016). This sensitivity to post-training verbal instructions suggests
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43 that O-R priming effects might not reflect an automatic process, but rather a controlled reasoning
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45 process (Hardy et al., 2017; Hogarth et al., 2014; Mitchell, De Houwer, & Lovibond, 2009; Seabrooke
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47 et al., 2016, 2017).
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51 So on the one hand we have several demonstrations of O-R priming effects that were
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53 insensitive to outcome devaluation manipulations, which points to an automatic mechanism. On the
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55 other hand, O-R priming effects are sensitive to instructional manipulations, which suggests a
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3 controlled process. Of course, instructional effects do not necessarily preclude an underlying
4 automatic process; a controlled process might be superimposed *on top of* an automatic process (e.g.,
5 McLaren et al., 2014, 2018)¹. Indeed, instructional manipulations might even promote a controlled
6 process, effectively suppressing an automatic process that is potentially responsible for the original
7 (non-instructed) effect. One way to test for an automatic process that is concealed by a controlled
8 process – the approach taken in the current experiments – is to use a secondary task that requires
9 the controlled process. Cognitive load tasks, for example, are recognised as an effective way to
10 exhaust controlled processing capacity and thereby increase the potential to detect underlying
11 automaticity (De Houwer & Beckers, 2003; de Wit, Ridderinkhof, Fletcher, & Dickinson, 2013; Le
12 Pelley, Oakeshott, & McLaren, 2005; Wills, Graham, Koh, McLaren, & Rolland, 2011).

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25 The present experiments sought evidence of an “automatic” O-R priming effect, when a
26 controlled process was less likely to determine response choice. We therefore took two examples of
27 O-R priming effects that appear to be under cognitive control and applied cognitive load to test for
28 underlying automaticity. Experiment 1 first examined whether a typical O-R priming effect survives a
29 cognitive load task. We also tested whether Seabrooke et al.'s (2016) reversal instruction procedure
30 would reveal evidence of automaticity under load. Similarly, Experiment 2 tested the effect of
31 cognitive load on Seabrooke et al.'s (2017) more complex O-R priming effect. This effect, which was
32 obtained by cueing high- and low-value outcomes together on test, was highly sensitive to a
33 devaluation manipulation. Experiment 2 tested whether this O-R priming effect would become
34 *insensitive* to devaluation under cognitive load. Both experiments used Wills et al.'s (2011) cognitive
35 load task, in which participants were required to remember number sequences during the transfer
36 test. Hence, working memory was occupied at the point when responses were being made. We

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51 ¹ It is not obvious, however, how the dual-process account would explain why O-R priming effects are
52 often both insensitive to devaluation and sensitive to instructional manipulations under very similar
53 circumstances.
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3 chose this task because it successfully generated a switch from rule-based to feature-based
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5 generalisation in a causal learning task (Wills et al., 2011).
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8 Experiment 1

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10 Experiment 1 was based on Seabrooke et al.'s (2016) reversal instruction experiment.
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12 Participants were randomly allocated to an instruction (Non-Reversal or Reversal) and cognitive load
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14 (No Load or Load) group at the start of the experiment. All participants first completed an
15
16 instrumental training phase, where two responses were trained to predict beer and chocolate points.
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18 Instrumental response choice was then tested in the presence of beer, chocolate and neutral stimuli.
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20 The Reversal instruction groups viewed the statement "Pictures signal which response will NOT be
21
22 rewarded!" throughout the transfer test. We used this instruction to be consistent with our previous
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24 work (Seabrooke et al., 2016), where we observed very strong reversal effects. The Load groups also
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26 completed a cognitive load task (described below) during the transfer test.
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30 We anticipated an O-R priming effect in the Non-Reversal No Load group. That is, we
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32 expected the beer and chocolate stimuli to selectively increase the responses that predicted those
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34 outcomes. We also expected the *opposite* effect in the Reversal No Load group. The questions were
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36 with respect to the Load groups. If the Non-Reversal Load group demonstrate an O-R priming effect,
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38 it would suggest that such effects are, at least partly, automatic. Moreover, if the reversed priming
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40 effect gives way to a standard priming effect in the Reversal Load condition, it would provide
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42 especially compelling evidence of automaticity.
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45 Method

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47 **Participants.** Sixty-one participants (31 males, aged between 18 and 27, $M = 20.23$ years,
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49 $SEM = 0.25$ years) were recruited from Plymouth University for course credit or on a voluntary basis.
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51 There were an equal number of men and women in each group, except in the Reversal Load group,
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53 where there were nine males and eight females. The participants were recruited through
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55 convenience sampling, and we attempted to ensure that there were at least as many participants
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3 per group as in Seabrooke et al.'s (2016) Experiment 2, where we saw a strong reversed O-R priming
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5 effect. Potential participants were encouraged to take part if they liked beer and chocolate. We did
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7 not measure whether the participants were currently dieting or not. The experiment was approved
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9 by the Plymouth University Ethics Committee.

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12 **Apparatus and materials.** The experiment was programmed in E-Prime 2.0 (Psychology
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14 Software Tools, Inc; pstnet.com) and was presented on a 22-inch computer monitor in a quiet
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16 testing room. Stimuli were presented on a white background, and responses were made using a
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18 standard keyboard. The pictorial chocolate stimulus was a close-up of Cadbury's chocolate chunks,
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20 the beer stimulus depicted two glasses of beer knocking together, and the neutral stimulus was a
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22 grey rectangle. Headphones were worn throughout the experiment. A 330ml bottle of Beck's beer
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24 and a 45 gram Cadbury's Dairy Milk chocolate bar served as props.

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27 **Overview.** The experiment was run on weekdays from 9am to 5pm, and took approximately
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29 30 minutes per participant to complete. The participants were not restricted from eating or drinking
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31 before the experiment. After providing informed consent, the participants were shown the beer and
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33 chocolate props and were told that they could try to win points towards those rewards. The
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35 participants then completed a practice phase of the cognitive load task, to prepare for the transfer
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37 test. Two instrumental responses were then trained to earn beer and chocolate points, before
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39 instrumental contingency knowledge was assessed. Response choice was finally tested in the
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41 presence of beer, chocolate and neutral stimuli. All groups completed each stage of the experiment.
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45 **Practice cognitive load task.** There were 10 practice cognitive load trials. Each trial began
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47 with a blank screen (500ms), before six unique, randomly chosen (without replacement), single-digit
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49 numbers sounded through the participants' headphones. The numbers were presented at 330ms
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51 intervals and were voice-synthesized. The number sequence was followed by a centrally-presented
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53 fixation cross (500ms), and then a blank screen (500ms). Either the letter "C" or "M" was then
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55 presented until participants pressed the corresponding key on the keyboard. Finally, a number from
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3 the first five numbers of the earlier auditory sequence was presented on-screen, and participants
4 were told to select the number that came *next* in the sequence. For example, if participants initially
5 heard the numbers, “3, 4, 6, 1, 5, 2” and the number “6” was then presented, the correct answer
6 would be “1”. Responding was not time-limited and feedback was not given. The ten trials consisted
7 of five presentations of “C” and “M” each (the order of which was randomly determined for each
8 participant). The trials were separated by random intervals of 750-1250ms.

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16 ***Instrumental training.*** Before the instrumental training phase, the participants were told
17 that they could earn beer and chocolate points by pressing the left and right arrow keys on the
18 keyboard, and that they would only earn rewards on some trials. Each instrumental training trial
19 began with the presentation of a centrally-presented choice symbol (“← or →”). The participants
20 were free to choose the left or right arrow key on each trial. One response selectively earned beer
21 points, while the other response selectively earned chocolate points. The response-outcome
22 contingencies were counterbalanced across participants. The outcomes were available on half of the
23 trials each; these trials were randomly distributed throughout instrumental training. Left and right
24 arrow key responses were followed by the outcome “You win one [beer/chocolate] point”, or “You
25 win nothing” if the response that was associated with the available outcome was not selected.
26 Rewards were presented as points rather than real beer/chocolate to avoid devaluation of the
27 outcomes through satiation (see Colagiuri & Lovibond, 2015). The outcomes were presented
28 centrally for 1500ms. There were 24 trials, which were separated by random intervals of 750-
29 1250ms. We chose these instrumental training parameters to be consistent with our previous work
30 (Seabrooke et al., 2016).

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48 ***Instrumental knowledge test.*** Instrumental contingency knowledge was tested immediately
49 after instrumental training. Two questions were presented in a random order: “Which key earned
50 [BEER/CHOCOLATE], the left or right arrow key?” The participants selected an answer using the
51 keyboard. The questions were separated by random intervals of 750-1250ms.
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3 **Transfer test.** Before the transfer test, the participants were told that they could continue to
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5 earn beer and chocolate points as before, but they would now only be told how many rewards they
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7 had earned afterwards. They were also told to expect beer and chocolate pictures on some trials.
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9 The reversal instruction (“The pictures indicate which arrow key will NOT be rewarded!”) was
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11 presented on the initial instruction screen and at the bottom of the screen throughout the transfer
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13 test for the Reversal instruction groups. The Load groups were additionally told to expect numbers
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15 through their headphones, and to respond in the same way as they did in the practice cognitive load
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17 task. The No Load groups, by contrast, were told to not expect numbers through their headphones,
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19 but to still expect a number at the end of each trial. They were simply required to select the
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21 keyboard button that corresponded to the number shown. Finally, all groups were told that their
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23 performance would determine the amount of beer and chocolate they would win. This instruction
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25 was deliberately vague with respect to the task (O-R priming task or cognitive load task), to
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27 encourage the participants to focus on both tasks.
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31 The transfer test trials followed the procedure of the practice cognitive load task. The Load
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33 groups viewed a blank screen for 500ms, before six numbers sounded through the participants’
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35 headphones (330ms each). The numbers were replaced by a blank screen for the equivalent
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37 duration (2480ms) in the No Load groups. Following Wills et al. (2011), numbers were not played
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39 through the participants’ headphones in the No Load groups to prevent the participants from trying
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41 to remember the numbers anyway (even if they were instructed not to). All groups then saw a
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43 central fixation cross (500ms), followed by a blank screen (500ms). Either the beer, chocolate or
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45 neutral stimulus was then presented, above the choice symbol (“← or →”), until a response was
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47 performed. No outcomes were given (so that they did not influence response choice), and
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49 responding was not time-limited. Finally, a number was presented centrally on-screen. This number
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51 was always taken from the first five numbers of the earlier auditory sequence. The Load groups were
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53 required to select the number that came *next* in the sequence (using the keyboard). The No Load
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55 groups were simply required to press the key that corresponded to the number shown. There were
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3 eight cycles of six trials (48 trials total), with each stimulus presented twice per cycle (trial order
4 within the cycles was random). The trials were separated by random intervals of 750-1250ms.

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8 **Expectancy ratings.** To test expectancy of the cued outcomes, the beer and chocolate
9 stimuli were presented in turn, above the question “When this picture was presented, to what
10 extent did you think that the [beer/chocolate] key was more likely to be rewarded?” The response
11 key [beer/chocolate] was always consistent with the stimulus presented. Participants chose a
12 number between one (“not at all”) and seven (“very much”). The questions were randomly ordered
13 and were separated by a 350-750ms interval.

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21 Reward points were not formally translated into real rewards, but participants were offered
22 chocolate at the end of the experiment (regardless of their points tally).

23 24 25 26 **Results**

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28 Upon publication of the manuscript, the trial-level raw data for both experiments will be
29 publicly archived at www.willslab.org.uk.

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33 **Instrumental training.** A between-subjects analysis of variance (ANOVA) on the percent
34 choice of the beer (versus chocolate) key during the instrumental training phase revealed no
35 significant main effect of Instruction or Load group ($F_s < 2.72$, $p_s > .10$) and no significant interaction,
36 $F(1, 57) = 1.98$, $p = .16$, $\eta_G^2 = .03$. Furthermore, collapsed across groups, choice of the beer response
37 ($M = 52.05\%$, $SEM = 1.87\%$) response did not significantly differ from chance, $t(60) = 1.10$, $p = .28$.

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45 **Contingency knowledge.** Every participant except one reported perfect contingency
46 knowledge in the instrumental knowledge test. Given the low rate of “unaware” participants, no
47 exclusions were made because of contingency knowledge.

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52 **Transfer test.** Figure 1a shows the mean percent choice of the beer (versus chocolate)
53 response during the transfer test for each group. Figure 1b also shows the distribution of percentage
54 scores in each group. A mixed ANOVA was conducted, with percent beer (versus chocolate) choice

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3 as the dependent variable and independent variables of stimulus (beer, neutral, chocolate),
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5 instruction (Non-Reversal, Reversal) and load (No Load, Load). Greenhouse-Geisser corrected p -
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7 values are reported where necessary to correct for violations of sphericity. There was a main effect
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9 of stimulus, $F(2, 114) = 8.18, p = .002$, generalised eta squared (η_G^2) = .10, but not of instruction
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11 condition, $F < 1$, or load condition, $F(1, 57) = 1.77, p = .19, \eta_G^2 = .007$. There was a significant
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13 interaction between stimulus and instruction, $F(2, 114) = 55.60, p < .001, \eta_G^2 = .43$, but not between
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15 stimulus and load, $F(2, 114) = 2.21, p = .13, \eta_G^2 = .03$, or instruction and load, $F < 1$. Finally, there
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17 was a significant three-way stimulus \times instruction \times load interaction, $F(2, 114) = 5.94, p = .009, \eta_G^2$
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19 = .07.
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24 The three-way interaction prompted separate analyses in each instruction group. In the
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26 Non-Reversal groups, there was a significant effect of stimulus, $F(2, 52) = 105.48, p < .001, \eta_G^2 = .68$,
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28 but not of load group, $F < 1$. The stimulus \times load interaction was not significant, $F(2, 52) = 1.89, p$
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30 = .16, $\eta_G^2 = .04$. The Non-Reversal groups performed more beer responses in the presence of the
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32 beer stimulus than the neutral stimulus, $t(27) = 6.20, p < .001$, Cohen's $d_z = 1.17$. Likewise, the
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34 chocolate stimulus increased choice of the chocolate response compared to the neutral stimulus, t
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36 (27) = 8.08, $p < .001, d_z = 1.53$. Thus, the Non-Reversal groups demonstrated an O-R priming effect,
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38 and this effect was not significantly influenced by the cognitive load manipulation.
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42 In the Reversal groups, there was a significant effect of stimulus, $F(2, 62) = 7.95, p = .005$,
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44 $\eta_G^2 = .19$, but not of load group, $F(1, 31) = 1.43, p = .24, \eta_G^2 = .005$. There was a significant stimulus
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46 \times load interaction, $F(2, 62) = 5.41, p = .02, \eta_G^2 = .13$. In the Reversal No Load group, the beer
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48 stimulus increased choice of the chocolate response compared to the neutral stimulus, $t(15) = 5.10$,
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50 $p < .001, d_z = 1.28$. Likewise, the chocolate stimulus increased choice of the beer response compared
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52 to the neutral stimulus, $t(15) = 2.63, p = .02, d_z = 0.66$. Thus, the Reversal No Load group
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3 demonstrated a reversed O-R priming effect. The beer and chocolate stimuli did not significantly bias
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5 response choice, relative to the neutral stimulus, in the Reversal Load group, $t_s < 1$.

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8 Non-significant results might either reflect genuine evidence for the null hypothesis, or the
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10 data might simply be insufficiently sensitive to distinguish the experimental and null hypotheses.
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12 Bayes factors are useful for distinguishing these possibilities. Values greater than three ($BF_{10} > 3$)
13
14 provide evidence for the experimental hypothesis, while values smaller than one third ($BF_{10} < 1/3$)
15
16 provide evidence for the null hypothesis. Bayes factors between one third and three suggest that the
17
18 data are insensitive to distinguish the theories (Dienes, 2011).
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21 A Bayes factor was calculated to explore whether the Reversal Load group showed any
22
23 evidence of a non-reversal O-R priming effect. To calculate the prior, we assumed that a non-
24
25 reversal priming effect would be of an equivalent magnitude to that observed in Seabrooke et al.'s
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27 (2016) Non-Reversal condition. The percent beer choice on the chocolate trials was subtracted from
28
29 the beer trials ($S_{\text{beer}} - S_{\text{chocolate}}$) to calculate the mean difference scores. Using this criterion,
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31 Seabrooke et al. (2016) observed a mean difference score of 67.19 in the Non-Reversal group. The
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33 equivalent score in the Reversal Load group of the current experiment was -6.99 ($SEM = 19.60$). A
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35 half-normal distribution with the standard deviation set as the plausible mean difference score
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37 (67.19) produced a Bayes factor of 0.22. This value is below one third, and therefore supports the
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39 suggestion that the stimuli did not bias response choice in the Reversal Load condition.
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43 Figure 1c shows the mean transfer test reaction times for each stimulus and group. The
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45 graph suggests that the Non-Reversal groups responded to the beer and chocolate stimuli more
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47 quickly than the Reversal instruction groups. The neutral stimulus was omitted from the analysis
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49 because our primary interest was with respect to the beer and chocolate stimuli. The Non-Reversal
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51 groups responded more quickly than the Reversal groups, $F(1, 57) = 7.78, p = .007, \eta_G^2 = .11$. None
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53 of the other main effects or interactions approached significance ($F_s < 2.22, p_s > .14$).
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3 **Expectancies.** Figure 1d shows the mean expectancy ratings for each outcome and group.

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5 Most importantly, the Reversal groups gave lower expectancy ratings than the Non-Reversal groups,
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7 $F(1, 57) = 22.47, p < .001, \eta_G^2 = .26$. Chocolate also received higher ratings than beer, $F(1, 57) = 4.61,$
8
9 $p = .04, \eta_G^2 = .009$. There was no significant effect of load group, $F(1, 57) = 2.36, p = .13, \eta_G^2 = .04$.
10
11 There was a significant instruction \times load interaction, $F(1, 57) = 7.28, p = .009, \eta_G^2 = .10$, but none of
12
13 the interactions involving the outcome factor approached significance ($F_s < 1.27, p_s > .26$).
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16
17 The instruction \times load interaction prompted separate Welch two sample t -tests in each
18
19 instruction group. No significant effect of load was observed in the Non-Reversal instruction groups,
20
21 $t(53.66) = 1.31, p = .20$, Cohen's $d = 0.35$. The Reversal Load group gave higher expectancy ratings
22
23 than the Reversal No Load group, $t(60.02) = 3.75, p < .001, d = 0.92$, suggesting that the Load group
24
25 were less receptive to the reversal instruction group than the No Load group.
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29 Figure 1e shows the relationship between expectancy ratings and the size of the overall
30
31 transfer effect in each instruction group. The overall transfer effect reflects the extent to which the
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33 beer and chocolate stimuli increased choice of the associated response during the transfer test,
34
35 relative to the neutral stimulus. Response choice was always coded as the percent choice of the beer
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37 response. Thus, the beer transfer effect was calculated by subtracting beer choice on the neutral
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39 stimulus trials from the beer stimulus trials ($S_{\text{beer}} - S_{\text{neutral}}$). The chocolate transfer effect was
40
41 calculated by subtracting beer choice on the chocolate stimulus trials from the neutral stimulus trials
42
43 ($S_{\text{neutral}} - S_{\text{chocolate}}$). The overall transfer effect reflects the mean of the beer and chocolate transfer
44
45 effects. Transfer effect scores correlated positively with self-reported expectancy ratings, $r = .75, p$
46
47 $< .001$. This correlation was significant in both the Non-Reversal, $r = .61, p < .001$, and Reversal
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49 instruction groups, $r = .67, p < .001$. These correlations did not significantly differ in size, $w = .39, p$
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51 $= .70$.
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Discussion

Consistent with prior studies, the Non-Reversal No Load group demonstrated an O-R priming effect, where the reward cues selectively increased the response that predicted the common outcome (e.g., Hogarth, 2012; Martinovic et al., 2014; Seabrooke et al., 2016, 2017, Watson et al., 2017, 2016). Furthermore, an O-R priming effect was observed even under cognitive load. This resistance to load suggests that, at least in the current procedure, O-R priming effects do not require a great deal of controlled processing capacity.

The Reversal No Load group also demonstrated a reversed O-R priming effect, where the reward cues increased the response that was most likely to be reinforced according to the instruction, rather than the most strongly cued response. The Reversal Load group, by contrast, responded at chance during the transfer test. The Reversal Load group did not, therefore, show evidence of automaticity. Rather, they appeared to abandon their attempt to respond systematically during the transfer test. The results of Experiment 1 collectively provide support for both the automatic and controlled theories of O-R priming effects, and so the interpretation of these data is resumed in the General Discussion.

Although response choice during the transfer test was the primary measure of interest in Experiment 1, there were some other noteworthy results. First, the Reversal groups were slower to respond to the reward cues than the Non-Reversal groups. This result bears resemblance to classic two-stage ideomotor priming effects (Elsner & Hommel, 2001). In a typical two-stage priming task, participants first learn to perform two responses, which are each followed by either a high or a low tone outcome (R1-O1, R2-O2). These tones are subsequently presented and participants are required to select a response as quickly and as accurately as possible. For an action-consistent group, the mapping of response to outcome is congruent in the training and test phases; participants should perform R1 and R2 when O1 and O2 are presented, respectively. The mappings are reversed for an action-inconsistent group (O1-R2 and O2-R1). Importantly, the action-consistent group usually

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3 respond more quickly than the action-inconsistent group (e.g., Elsner & Hommel, 2001; Flach,
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5 Osman, Dickinson, & Heyes, 2006; Watson, van Steenbergen, de Wit, Wiers, & Hommel, 2015). The
6
7 automatic activation of the trained responses is therefore suggested to interfere with the execution
8
9 of the instructed responses in the action-inconsistent group. It should be noted that there are a
10
11 number of procedural differences between the current task and Elsner and Hommel's (2001) two-
12
13 stage priming task. First, participants were not encouraged to respond quickly during the current
14
15 test phase. Participants in two-stage priming tasks also need not remember the original trained
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17 contingencies, because the tested contingencies are explicitly instructed before the test phase. By
18
19 contrast, the Reversal groups of Experiment 1 here needed to combine their knowledge of the
20
21 trained contingencies with the novel instruction, because the reversal instruction did not explicitly
22
23 specify the instructed relations. Hence, caution must be taken when comparing the two tasks.
24
25 Nevertheless, the current results are interesting because they complement previous ideomotor
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27 results within the context of an O-R priming experiment.
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31 Consistent with previous studies, expectancy ratings were also related to O-R priming effect
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33 scores during the transfer test (Hardy et al., 2017; Hogarth et al., 2014; Seabrooke et al., 2016). This
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35 correlation (as well the observed instructional sensitivity) is consistent with the suggestion that
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37 conscious, verbalisable beliefs play an important role in O-R priming effects.
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40 Experiment 2

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42 Experiment 1 demonstrated a reversed O-R priming effect that was abolished by cognitive
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44 load. The non-reversal O-R priming effect, by contrast, was robust against the cognitive load task.
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46 The latter result was observed under conditions that usually produce O-R priming effects that are
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48 insensitive to devaluation manipulations (Seabrooke et al., 2017, Experiment 1). Collectively, these
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50 results accord with the suggestion that this typical O-R priming procedure produces seemingly
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52 automatic responses.
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3 Experiment 2 extended the approach of Experiment 1 to explore whether a cognitive load
4 task would produce automatic responding in an O-R priming procedure that otherwise produces
5 goal-directed response choice (Seabrooke et al., 2017, Experiment 3). Table 1 shows the design.
6
7 Participants first learn to perform two instrumental responses (R1 and R2) to earn points towards
8 three different outcomes (O1-O3; crisps, popcorn and cashew nuts – counterbalanced). Both
9 responses produce O3 on half of the trials. On the remaining trials, R1 responses produce O1 and R2
10 responses produce O2. Outcomes O1 and O2 are then devalued so that each instrumental response
11 is associated with one valued outcome (O3) and one devalued outcome (O1 or O2). Instrumental
12 response choice is finally assessed in the presence of one of two stimulus compounds: S1+S3 (stimuli
13 that signal O1 and O3) or S2+S3 (stimuli that signal O2 and O3).
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24 This design is particularly useful because automatic and goal-directed processes should
25 produce *opposite* results. An automatic O-R priming effect would be revealed by a selective bias
26 towards the most strongly signalled response, regardless of the devaluation manipulation. This is
27 because, by definition, an automatic process is not goal-directed (de Wit & Dickinson, 2009;
28 Dickinson, 1985). Thus, the S1+S3 compound should increase R1 responses, because R1 was paired
29 with both of the cued outcomes (O1 and O3), whereas the R2 response was paired with only one of
30 the cued outcomes – O3. The S2+S3 compound should similarly increase R2 responses. A goal-
31 directed agent, by contrast, should perform in such a way that they avoid the devalued outcome
32 that is cued. Thus, the S1+S3 compound should promote R2 responses, to avoid the cued, devalued
33 O1. Likewise, the S2+S3 compound should promote R1 responses, to avoid the cued, devalued
34 O2.
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46 Seabrooke et al. (2017) observed a clear goal-directed O-R priming effect using this
47 procedure. Response choice was biased not towards the most strongly signalled response, but *away*
48 from the response that predicted the cued, devalued outcome. This result suggests that O-R priming
49 effects are highly sensitive to outcome devaluation manipulations when multiple outcomes and
50 responses are cued together during the transfer test. The current Experiment 2 examined whether
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3 this goal-directed O-R priming effect would give way to an automatic priming effect when
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5 participants' controlled processing capacity was consumed by Wills et al.'s (2011) cognitive load task.
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7 Such an effect would be revealed by a bias towards the most strongly cued response, irrespective of
8
9 the devaluation manipulation. This result would look much more like the insensitivity to devaluation
10
11 that is usually seen in typical O-R priming procedures (e.g., Experiment 1), where one cue is
12
13 presented alone during the transfer test.
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16 Participants were randomly allocated to a load condition (No Load or Load) at the start of
17
18 the experiment. The No Load group followed a very similar procedure to that of Seabrooke et al.
19
20 (2017). The Load group also completed the cognitive load task of Experiment 1 during the transfer
21
22 test. We expected to replicate Seabrooke et al.'s (2017) goal-directed O-R priming effect in the No
23
24 Load group. The question was whether the Load group would show evidence of insensitivity to the
25
26 devaluation manipulation during the transfer test. Such a result would be revealed if the S1+S3 and
27
28 S2+S3 compounds biased response choice towards R1 and R2, respectively.
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31 **Method**

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34 **Participants.** Fifty-five participants (35 females, aged between 18 and 30, $M = 21.15$ years,
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36 $SEM = 0.41$ years) from Plymouth University completed the experiment for £4. The participants had
37
38 not completed Experiment 1. The participants were randomly allocated to the No Load ($N = 28$) or
39
40 Load ($N = 27$) group at the start of the experiment. The experiment was approved by the Plymouth
41
42 University Ethics Committee.
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45 **Apparatus and materials.** Salted snack foods were used as outcomes to be consistent with
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47 Seabrooke et al.'s (2017) outcome devaluation procedure. Unopened bags of Walker's extra crunchy
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49 ready salted crisps (150g), Tyrrell's sea salted popcorn (70g), and Sainsbury's salted jumbo cashew
50
51 nuts (400g) served as visual props. These brands were also used for the devaluation manipulation;
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53 before the experiment, the outcomes were decanted into separate transparent containers, with the
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55 food name written on the lid. For the devaluation manipulation, ground cloves were combined with
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3 olive oil (11g oil per 5g cloves) to form a paste that was brushed heavily onto the devalued foods.
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5 The valued outcome was simply transferred from the original packaging to its container. All other
6
7 aspects of the apparatus and materials were identical to Experiment 1.
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9

10 **Procedure.** Participants were warned before the experiment that they would be required to
11
12 sample foods during the experiment, that they may not match their expectations, and that they may
13
14 taste unpleasant. Once informed consent had been obtained, the food props were presented and
15
16 the participants were told they could win points towards them during the experiment. The props
17
18 were placed in front of the computer screen, in a consonant location to the keys that produced them
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20 (i.e., O3 was placed centrally, and O1 and O2 were placed to the left and right of O3, respectively).
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22 Both groups completed each stage of the experiment.
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25 **Practice cognitive load task.** The practice cognitive load task was very similar to that used in
26
27 Experiment 1. The letter “C” or “M” appeared at the top- and bottom-centre of the screen on each
28
29 trial, and the participants were required to press the corresponding key. The letter stimuli were
30
31 presented from the start of the trial, and were therefore present during the number sequence. The
32
33 statement “Press the key” appeared centrally when a response was required. All other aspects of the
34
35 practice cognitive load task were identical to that of Experiment 1.
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38 **Liking ratings.** After the practice cognitive load task, participants rated how much they
39
40 would like to eat each food in a random order (1 = “not at all”, 7 = “very much”).
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44 **Instrumental training.** The instrumental training phase was similar to that of Experiment 1,
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46 although some minor procedural changes were implemented to allow comparison with Seabrooke et
47
48 al.'s (2017) original experiment. The participants were told that they could win the three food
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50 outcomes by pressing the “A” and “L” keys on the keyboard, which served as R1 and R2, respectively.
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52 They were informed that both keys would produce the food that served as O3, and that they should
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54 learn which keys produced the outcomes that served as O1 and O2. The food props were removed
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3 after the instrumental training instructions had been explained. Each instrumental training trial
4 began with the central presentation of the statement “Choose a key: A or L?”, which remained on-
5 screen until a response was performed. Outcome O3 was scheduled to be available on half of the
6 trials; O1 and O2 were available on the remaining trials. The food outcomes were counterbalanced
7 with respect to the outcomes they served as. When O3 was available, both instrumental responses
8 produced that outcome. When O1 and O2 were available, the “A” key produced O1 and the “L” key
9 produced O2. Rewards were presented as “You earn one [CRISPS/POPCORN/CASHEWS] point” for
10 3000ms, depending on the outcome earned. The outcome (crisps/popcorn/cashews) was presented
11 in bold text. There were 48 trials, which were randomly distributed throughout the training phase
12 with respect to outcome availability.
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24 **Instrumental knowledge test.** Explicit awareness of the instrumental contingencies was
25 tested using a similar procedure to Experiment 1. Three questions were presented in a random order:
26 “Which key earned [CRISPS/POPCORN/CASHEWS]?” Participants selected between three on-screen
27 options (“A key”, “Both” and “L key”) using the mouse. Participants also rated their confidence after
28 each question (1 = “not at all confident”, 7 = “very confident”). The questions were separated by
29 random intervals of 750-1250ms.
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38 **Outcome devaluation.** Participants then sampled each outcome and were told that those
39 were the foods that were now available for them to win. The valued outcome O3 was always
40 presented and sampled first, before the devalued outcomes were revealed. O1 and O2 were then
41 revealed and sampled in a random order. Afterwards, the three food outcomes were placed in front
42 of the computer and a second set of liking ratings were recorded for each outcome. The foods were
43 removed before the start of the main transfer test.
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51 **Transfer test.** The transfer test followed a similar procedure to Experiment 1; participants
52 were informed that they could continue earning the food outcomes as before, but that they would
53 now only be told how many rewards they had earned at the end. They were also told that pictures of
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3 the foods would sometimes be presented, and that the location of the pictures was not important.
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5 Consistent with Seabrooke et al. (2017), the participants were also told that they would be required
6
7 to eat all of the food earned at the end of the experiment. Note that the participants did not actually
8
9 consume the outcomes after the experiment for ethical reasons; the instruction was given simply to
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11 strengthen the devaluation manipulation (see Eder & Dignath, 2016b).
12
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14 The Load group was told to expect numbers through their headphones, and to respond to
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16 those numbers in the same way as in the practice cognitive load task. The No Load group was told
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18 not to expect numbers through their headphones, but to simply press the corresponding key on the
19
20 keyboard when a number appeared at the end of each trial.
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23 The transfer test followed the same procedure as the practice cognitive load task in the Load
24
25 condition. Each trial began with the presentation of two pictorial stimuli that depicted the outcomes.
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27 The stimuli were always presented at the top centre and bottom centre of the screen. Stimulus S3
28
29 (depicting the valued O3) was present on every trial, alongside either S1 or S2 (depicting the
30
31 devalued O1 and O2, respectively). The location of the stimuli was counterbalanced across trials,
32
33 thereby creating four trial types (S1+S3 and S2+S3, with counterbalanced cue location). The stimuli
34
35 always depicted the outcomes in their valued state. Immediately following the onset of the stimuli,
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37 the number sequence was presented in the same way as in Experiment 1. The six numbers were
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39 presented at 330ms intervals (1980ms in total). The numbers were not presented in the No Load
40
41 group; the stimulus compounds were simply presented on-screen for 1980ms. Then, the choice
42
43 statement from the instrumental training phase (“Choose a key: A or L?”) appeared centrally,
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45 between the two stimuli, until participants selected either the “A” or “L” key. Finally, a number from
46
47 the first five numbers from the earlier number sequence was presented centrally on-screen. The
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49 Load group was required to select the number that came *next* in the sequence, while the No Load
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51 group was required to select the corresponding key on the keyboard. The trials were separated by
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53 random intervals of 750-1250ms. There were eight cycles, which each consisted of one presentation
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3 of each of the four trial types (32 trials total). The trial order was random in each cycle. Participants
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5 completed one practice cycle before continuing on to the main transfer test.

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8 **Expectancy ratings and knowledge tests.** After the transfer test, expectancy ratings were
9
10 recorded for each stimulus and outcome in the same way as in Experiment 1. A final liking test was
11
12 also administered. To check whether the participants retained explicit awareness of the instrumental
13
14 contingencies during the transfer test, a second instrumental knowledge test (which was identical to
15
16 the first) was administered. A stimulus knowledge test was also administered; the three pictorial
17
18 stimuli were presented in a random order and the participants were asked to select which outcome
19
20 the stimulus depicted. As in Experiment 1, participants were offered chocolate at the end of the
21
22 experiment, but reward points were not formally translated into rewards.
23

24 25 **Results**

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27 **Instrumental training.** The percent choice of the R1 (versus R2) response during the
28
29 instrumental training phase did not significantly differ between the No Load ($M = 46.65\%$, $SEM =$
30
31 4.63%) and Load ($M = 47.92\%$, $SEM = 4.09\%$) groups, $t < 1$. Choice of the two responses did not
32
33 significantly differ from chance in either group, $t_s < 1$.
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37 **Contingency knowledge.** Thirty-eight participants (69.09% of the sample) reported perfect
38
39 contingency knowledge in the instrumental and picture knowledge tests. These participants were
40
41 labelled 'aware'; the remaining participants were considered to be 'partially aware' (every
42
43 participant answered some questions correctly).
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46
47 Confidence ratings were also recorded during the instrumental knowledge tests. Across the
48
49 complete dataset, participants were more confident in their instrumental knowledge before the
50
51 transfer test ($M = 6.51$, $SEM = 0.09$) than they were afterwards ($M = 4.58$, $SEM = 0.18$), $F(1, 53) =$
52
53 65.36 , $p < .001$, $\eta_G^2 = .31$. Confidence ratings were also higher for the valued O3 ($M = 5.71$, $SEM =$
54
55 0.16) than the devalued O1/O2 ($M = 5.38$, $SEM = 0.17$), $F(1, 53) = 7.49$, $p = .008$, $\eta_G^2 = .01$. This result
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3 is unsurprising because the participants were told that both responses would produce O3. No
4
5 significant effect of group was observed, $F < 1$. There was a significant test \times outcome interaction, F
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7 $(1, 53) = 6.64, p = .01, \eta_G^2 = .006$. None of the remaining interactions reached significance ($F_s < 2.30,$
8
9 $p_s > .14$). Confidence ratings were higher for O3, $t(54) = 6.70, p < .001, d_z = 0.90$ and O1/O2, $t(54) =$
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11 $8.57, p < .001, d_z = 1.15$, in the first knowledge test than in the second knowledge test.

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14 **Liking ratings.** The mean pre- and post-devaluation liking ratings are reported in Table 2. A
15
16 mixed ANOVA on the liking rating data was conducted, with the outcomes (devalued O1/O2 vs.
17
18 valued O3) and liking test (pre- vs. post-devaluation) as within-subjects factors and group (No Load
19
20 vs. Load) as a between-subjects factor. There was a main effect of outcome, with the valued O3
21
22 receiving higher ratings than the devalued O1/O2, $F(1, 53) = 227.04, p < .001, \eta_G^2 = .55$. A main
23
24 effect of liking test was also observed, with higher ratings given at the beginning of the experiment
25
26 than after the devaluation manipulation, $F(1, 53) = 50.91, p < .001, \eta_G^2 = .12$. There was no
27
28 significant effect of group, $F < 1$. Most importantly, there was a significant liking test \times outcome
29
30 interaction, $F(1, 53) = 291.82, p < .001, \eta_G^2 = .54$. None of the remaining interactions approached
31
32 significance, $F_s < 1$. Ratings for O1/O2 and O3 did not significantly differ before devaluation, $t < 1$.
33
34 The valued O3 received significantly higher ratings than the devalued O1/O2 after the devaluation
35
36 manipulation, $t(54) = 29.80, p < .001, d_z = 4.02$. This latter result shows that the devaluation
37
38 manipulation produced a strong devaluation of O1 and O2, and potentially an increase of liking for
39
40 O3 in the context of O1 and O2.

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43 **Transfer test.** Figure 2a shows the percent choice of R1 (versus R2) in each load condition
44
45 during the transfer test (collapsed across contingency awareness groups). A mixed ANOVA revealed
46
47 a main effect of stimulus compound, with the S2+S3 compound eliciting more R1 responses than the
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49 S1+S3 compound, $F(1, 53) = 4.33, p = .04, \eta_G^2 = .01$. There was no significant effect of group, $F < 1,$
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3 nor was there a significant stimulus compound \times group interaction, $F(1, 53) = 2.66, p = .11, \eta_G^2$
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5 = .009².
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8 We repeated the above analysis on the subset of participants that reported perfect
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10 contingency knowledge (No Load, $N = 18$; Load, $N = 20$), because there is substantial evidence to
11
12 suggest that traditional PIT effects require explicit contingency knowledge (Bezzina, Lee, Lovibond, &
13
14 Colagiuri, 2016; Hogarth et al., 2007; Lovibond, Satkunarajah, & Colagiuri, 2015; Talmi, Seymour,
15
16 Dayan, & Dolan, 2008; Trick, Hogarth, & Duka, 2011). Unfortunately, an equivalent analysis on the
17
18 partially aware group would have been extremely underpowered because of the small number of
19
20 partially aware participants in each group (No Load, $N = 10$; Load, $N = 7$). We therefore restricted our
21
22 analysis to the aware group (although note that the data are publicly available for interested
23
24 readers). Figures 2b shows the results. There was a main effect of stimulus compound, with the
25
26 S2+S3 compound eliciting more R1 responses than the S1+S3 compound, $F(1, 36) = 5.07, p = .03, \eta_G^2$
27
28 = .02. A significant main effect of group was not observed, $F < 1$. Most importantly, there was a
29
30 significant stimulus compound \times group interaction, $F(1, 36) = 6.40, p = .02, \eta_G^2 = .03$. Follow up t -
31
32 tests showed that the S2+S3 compound elicited more R1 responses than the S1+S3 compound in the
33
34 No Load group, $t(17) = 2.36, p = .03, d_z = 0.56$. No significant effect of stimulus compound was
35
36 observed in the Load group, $t < 1$.
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41 A Bayes factor was calculated to determine whether the Load group showed any evidence of
42
43 a standard O-R priming effect. To calculate the prior, we assumed that the priming effect would be
44
45 of an equivalent magnitude to Seabrooke et al.'s (2017) effect, but in the opposite direction. A
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47 transfer effect score was calculated by subtracting the percent choice of the R1 response on S2+S3
48
49 trials from S1+S3 trials (S1+S3 – S2+S3). Using this calculation, Seabrooke et al. (2017) observed a
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51 mean difference score of -50.96. The equivalent score in the Load group of the current experiment
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54 ² The non-significant interaction might reflect a lack of power, meaning that conclusions must be
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3 was 1.25 ($SEM = 2.38$). For the Bayes calculation we assumed a plausible mean difference score of
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5 Seabrooke et al.'s (2017) but in the opposite direction, and so the prior was set as 50.96. A half-
6
7 normal distribution with the standard deviation set as the plausible mean difference score (50.96)
8
9 produced a Bayes factor of 0.07. This value is below one third, and therefore supports the
10
11 suggestion that the stimulus compounds did not bias response choice in the Load condition.
12

13
14 **Expectancies.** Across the whole sample, a trend was observed towards the No Load group
15
16 ($M = 4.49$, $SEM = 0.25$) giving higher expectancy ratings than the Load group ($M = 3.63$, $SEM = 0.25$),
17
18 $F(1, 53) = 3.86$, $p = .05$, $\eta_G^2 = .05$. No significant main effect of stimulus (S1/S2 versus S3), $F(1, 53) =$
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20 2.41 , $p = .13$, $\eta_G^2 = .01$, or stimulus \times group interaction, $F < 1$, was observed. The pattern did not
21
22 change when the analysis was repeated on only the contingently aware participants ($F_s < 2.39$,
23
24 $p_s > .13$).
25
26

27 28 **Discussion**

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30 Experiment 2 replicated Seabrooke et al.'s (2017) goal-directed O-R priming effect in the No
31
32 Load group. When both a high- and low-value outcome were cued together during the transfer test,
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34 response choice was biased not towards the most strongly cued response, but towards the response
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36 that *did not* predict the cued, devalued outcome. Notably, the cognitive load task abolished this
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38 goal-directed O-R priming effect. Crucially, the Load group showed no evidence of an automatic O-R
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40 priming effect that was insensitive to the devaluation manipulation. These participants responded at
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42 chance throughout the transfer test, regardless of the stimulus compound present.
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45 46 **General Discussion**

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48 Two experiments examined the effect of cognitive load on O-R priming effects. Both
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50 experiments incorporated a test of controlled cognition that has been used previously; Experiment 1
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52 replicated a previous finding that O-R priming effects can be reversed by instruction (Seabrooke et
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55 drawn with caution.
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3 al., 2016), while Experiment 2 replicated a demonstration that such effects are, under certain
4
5 circumstances, goal-directed (Seabrooke et al., 2017). Both of these findings support the suggestion
6
7 that controlled processes play an important role in O-R priming effects. The two experiments also
8
9 provided new findings related to the effect of cognitive load. First, the standard O-R priming effect,
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11 in which a single cue signals a single outcome that has been associated with a single response
12
13 (henceforth the “standard” O-R priming effect), was robust against the cognitive load manipulation
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15 in Experiment 1. This suggests that the standard effect does not require a great deal of controlled
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17 processing capacity. Second, the reversed O-R priming effect in Experiment 1 was abolished by the
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19 cognitive load task; the Reversal Load group responded at chance during the transfer test. Finally,
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21 cognitive load abolished the goal-directed pattern of response choice that was otherwise seen in
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23 Experiment 2; the Load group showed chance responding on test.
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27 Other possible effects of automaticity were not observed. In both experiments, the
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29 imposition of cognitive load had the potential to reveal automaticity by producing the opposite
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31 effect to that seen in the No Load groups. The instructed reversal effect of Experiment 1 could have
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33 been eliminated by imposing load, thereby providing the potential to reveal any underlying
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35 automaticity in the Reversal Load group. This was not seen. Similarly, a priming effect that was
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37 insensitive to the outcome devaluation manipulation might have been revealed under load in
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39 Experiment 2. No automaticity was revealed in this way.
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43 Some aspects of the results are consistent with the idea that there are two qualitatively
44
45 different forms of O-R priming. The resistance of the standard priming effect to cognitive load in
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47 Experiment 1 suggests that, in the typical procedure, O-R priming effects might have an automatic
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49 quality. The credibility of this suggestion hinges on strength of the cognitive load manipulation;
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51 weaker cognitive load tasks should, of course, have less impact on performance than stronger
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53 cognitive load tasks. To the extent that the insensitivity of the standard priming effect of Load *does*
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55 provide evidence of “automaticity”, it is consistent with the insensitivity to devaluation that is seen
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3 in the standard O-R priming design (Hogarth, 2012; Hogarth & Chase, 2011), which is likewise taken
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5 as evidence of automaticity. The instructed reversal seen in Experiment 1 and the goal-directed
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7 behaviour seen in Experiment 2 (in the No Load conditions), however, seems to reflect higher level,
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9 cognitive processes. These more complex priming effects would be expected to require cognitive
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11 resources and should therefore be diminished by cognitive load, as was observed. Hence, the overall
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13 pattern of results is consistent with the idea that there are two ways in which outcome cues can
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15 potentiate instrumental responding in an outcome-selective fashion. The simple case, where a single
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17 cue signals a single outcome that can be earned by a single response, does not seem to require a
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19 great deal of cognitive capacity. This can be contrasted with a more resource-dependent form of O-R
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21 priming, where participants' choices require an integration of information. In the instructed reversal
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23 case, the instruction must be combined with knowledge of the trained contingencies. Similarly, the
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25 goal-directed O-R priming effect of Experiment 2 requires an integration of knowledge of the
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27 instrumental contingencies with knowledge of the outcome values. These more complex priming
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29 effects seem to reflect the operation of controlled reasoning processes.
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33 The insensitivity of the standard O-R priming effect to cognitive load (Experiment 1) could be
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35 construed as evidence of automaticity, but it is worth emphasising that the data do not *demand* this
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37 interpretation. The results of Experiment 1 are equally consistent with the idea that standard O-R
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39 priming effects involve the application of a very simple rule, for example, "if popcorn stimulus, then
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41 choose popcorn response". Such a rule would be very easy to abide by, even when distracted by a
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43 cognitive load task. Furthermore, this rule does not invoke outcome value, so it would also be
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45 consistent with the observed insensitivity of the standard O-R priming effect to outcome devaluation
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47 manipulations. It might be argued that this simple rule is not automatic in any absolute sense; all
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49 rules require cognitive resources. However, automaticity is widely regarded as relative rather than
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51 absolute (Moors & De Houwer, 2006). There is a continuum in terms of the speed of a given
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53 response, the extent to which the subject can control that response, and the cognitive resources
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3 that the response requires. What can be said about the simple rule, then, is that it should be very
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5 easy to apply and should therefore be relatively automatic.
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8 Although resistance to cognitive load suggests that the standard O-R priming effect may be
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10 (to some extent) automatic, other aspects of our data weaken this argument. As described above,
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12 cognitive load eliminated the reversed priming effect in Experiment 1 and the goal-directed priming
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14 effect in Experiment 2. However, no automatic standard priming effect was revealed by imposing
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16 load in either of the conditions that provided clear demonstrations of cognitive control: reversal
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18 instructions in Experiment 1 and goal-directed action in Experiment 2. This is despite the fact that
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20 the load task demonstrably consumed significant controlled processes – enough to eliminate both
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22 the reversed effect and the goal-directed effect. If we take the standard O-R priming effect seen in
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24 the Non-Reversal Load group of Experiment 1 as evidence for automaticity, it is surprising that the
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26 load task did not also reveal an underlying automatic priming effect in the more complex O-R
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28 priming tasks.
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31 How do we interpret the failure of cognitive load to reveal automaticity in the Reversal Load
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33 (Experiment 1) and Load (Experiment 2) conditions? There are at least two possibilities. First, the
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35 load task might not have consumed all of the available cognitive resources. Responding could then
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37 have been driven partly by a controlled process and partly an automatic process. These two
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39 processes may have then cancelled one another out, because they should facilitate opposite
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41 patterns of responding. One might be forgiven, however, for being sceptical that the controlled and
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43 automatic processes exactly cancelled out in both experiments. An alternative interpretation is that,
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45 in the face of the cognitive load task and the more complex reversal or goal-directed O-R priming
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47 task, participants abandoned any attempt to respond systematically because of the overwhelming
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49 amount of information that they were required to process. This analysis suggests that the resistance
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51 to cognitive load seen in the Non-Reversal group of Experiment 1 was not the result of an automatic
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3 mechanism because, if it were, that automatic mechanism should also have controlled responding in
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5 the Reversal Load and Load group of Experiments 1 and 2, respectively.
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8 We could potentially set the two explanations described above against one another by
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10 increasing the demands of the cognitive load task. A more challenging cognitive load task might
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12 reveal a standard O-R priming effect in the Reversal Load condition of Experiment 1 and the Load
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14 condition of Experiment 2 (as opposed to the chance performance seen in the current experiments).
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16 These results would support the idea that standard O-R priming effects can be automatic.
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18 Alternatively, stronger cognitive load might attenuate the standard O-R priming effect that was seen
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20 in the Non-Reversal Load condition of Experiment 1. This result would support the suggestion that
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22 standard O-R priming effects are mediated, at least to some degree, by controlled reasoning
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24 processes.
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27 The development and testing of a new and more potent load task would require a program
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29 of investigation that is outside the scope of the current research. It is not a straightforward matter to
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31 produce the exact level of cognitive load required to “lesion” high-level functioning, but leave all of
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33 the necessary perceptual processes intact to allow a putative simple, stimulus-based mechanism to
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35 operate. It should also be noted that the level of load used here successfully prevented high-level
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37 cognitive processing and consequently revealed an apparently simpler mechanism in a previous
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39 study (Wills et al., 2011). Hence, it may be difficult to improve upon the current study by
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41 manipulating levels of load. It is also not clear that a stronger cognitive load task would provide
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43 conclusive evidence for or against the rule-based and automatic hypotheses. For example, the
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45 application of a very challenging load task might lead to apparently chance responding in the Non-
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47 Reversal Load condition in Experiment 1. On the face of it, this would be consistent with the idea
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49 that a simple rule mediates the standard O-R priming effect; a truly automatic mechanism might be
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51 expected to survive any level of load. Another interpretation is, however, possible. The stronger
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53 cognitive load might have abolished the required perceptual processing of the stimuli, which would
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3 prevent the operation of both controlled and automatic processes. Thus, a stronger cognitive load
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5 task would not necessarily resolve the issue.
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8 To conclude, Experiment 1 provided some evidence of automaticity; the standard O-R
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10 priming effect was insensitive to cognitive load. This seemingly automatic priming effect could be
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12 driven by either an associative link-based mechanism or a very simple rule. Both experiments also
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14 replicated earlier demonstrations that O-R priming effects can be controlled; they provided evidence
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16 of instructed reversal (Experiment 1; Seabrooke et al., 2016) and sensitivity to outcome devaluation
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18 (Experiment 2; Seabrooke et al., 2017). Together, the results suggest that reward-associated cues
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20 can influence instrumental choice in a controlled fashion. Those choices may also, under certain
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22 circumstances, have features of automaticity.
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Figure Captions

Figure 1. Results of Experiment 1. **(a)** Percent choice of the beer (versus chocolate) response during the transfer test in each instruction and load group. **(b)** Violin plots showing the distribution of percentages (of choice of the beer key) during the transfer test for each instruction and load group. **(c)** Mean reaction times during the transfer test in each instruction and load group. **(d)** Mean expectancy ratings for the beer and chocolate in each instruction and load group. Participants rated the extent to which they thought the beer and chocolate stimuli signalled that the associated response was more likely to be rewarded (1 = “Not at all”, 7 = “Very much”). Error bars are difference-adjusted 95% within-subject confidence intervals (Baguley, 2012). **(e)** The relationship between self-reported expectancy ratings and the size of the transfer effect. Darker symbols represent overlapping data points. The shaded area surrounding the regression line represents the 95% confidence region.

Figure 2. Transfer test results of Experiment 2 for **(a)** the entire sample and **(b)** the sample that demonstrated perfect contingency knowledge. Instrumental response choice was tested in extinction in the presence of two stimulus compounds (S1+S3 and S2+S3), under either minimal (No Load) or considerable (Load) cognitive load. Error bars are difference-adjusted 95% within-subject confidence intervals (Baguley, 2012).

Table 1*Design of Experiment 2*

Instrumental training	Outcome devaluation	Transfer test
R1 – O1, O3	O1 and O2 devalued	S1+S3: R1 vs R2?
R2 – O2, O3		S2+S3: R1 vs R2?

Note: R1 and R2 represent instrumental responses, O1 to O3 represent food outcomes (crisps, popcorn and cashew nuts points), and S1 to S3 represent pictorial stimuli depicting O1-O3 in their valued state.

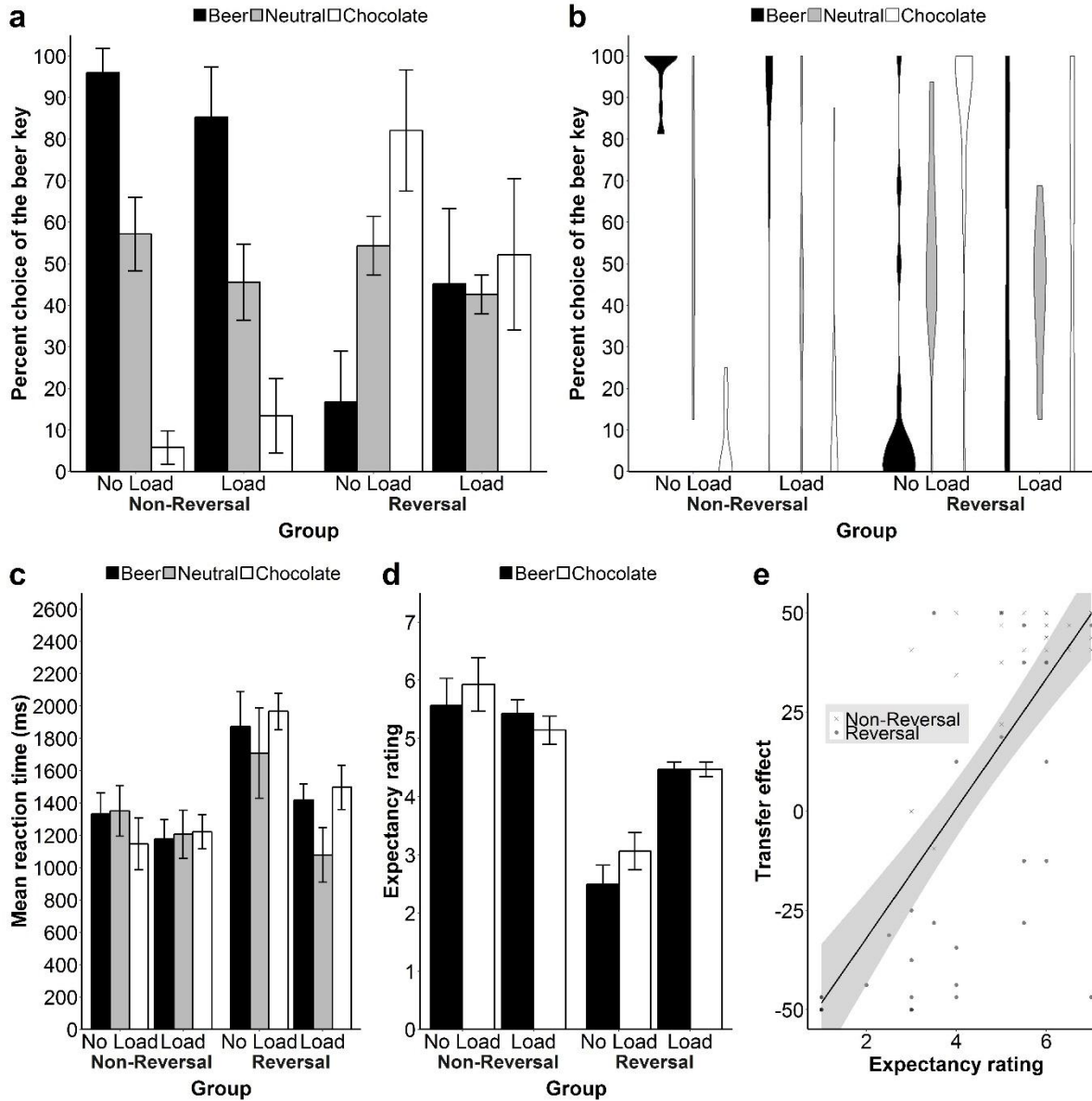
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Table 2

Mean liking ratings in Experiment 2

	Pre-devaluation		Post-devaluation	
	O1/O2	O3	O1/O2	O3
No Load	4.45 (0.20)	4.68 (0.29)	1.16 (0.06)	6.25 (0.21)
Load	4.56 (0.22)	4.37 (0.33)	1.22 (0.08)	6.07 (0.24)

Note. Numbers in parentheses denote SEMs.



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