# A BASIC UNDERSTANDING OF ACCOUNTING PRINICIPLES: A CASE-BY-CASE STUDY 

by
Rachel Lee Prestwood

A thesis submitted to the faculty of The University of Mississippi in partial fulfillment of the requirements of the Sally McDonnell Barksdale Honors College.

Oxford
May 2018

## Approved by

Advisor: Professor Victoria Dickinson

Second Reader: Dean Mark Wilder
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#### Abstract

A Learning of Financial Statements To complete my thesis, the Patterson School of Accountancy and the Sally McDonnell Barksdale Honors college created a special class just for accounting majors to complete their theses on time. This thesis is a collection of case studies illustrating many topics in the study of accounting. Each case study covers a different topic including the revenue cycle, leases, fraud, inventory classification, and much more. Data is presented in financial statements, tables, and in reports. Instead of covering one topic, the topics examined are all topics/issues an accountant could face throughout their career. An accountant has many different faces: financial advisor, tax consultant, fraud investigator, financial statement preparer. Each case encompasses one of these different faces and illustrates the many different jobs an accountant completes in their career.

Every week, we were given a new case to complete. Some of the cases involved solving a problem for a company, researching the fraud effects of a company, or simply prepare a set of financial statements for a company. Most of the cases were completed with groups assigned to our class each week. We were given a week to complete the case, and then our professor and thesis advisor, Dr. Dickinson, would review our cases and provide valuable feedback. Even though many of the cases were completed in groups, each student's thesis is an individual piece with different insights into the cases based on each student's personal findings. Some cases required the use of outside research and others did not. This thesis is a comprehensive study of many topics in accounting.


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## Case 1: Home Heaters

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## Executive Summary

Two companies at the beginning of 20X1 began selling home heating units, Glenwood Heating, Inc., located in Glenwood Springs, Colorado, and Eads Heaters, Inc., located in Eads, Colorado. Both companies perform under similar economic conditions and have matching operations throughout the year. The two companies also had identical transactions during the first year of business, 20X1. Despite these similarities, each company makes different accounting decisions and estimates after applying generally accepted accounting principles (GAAP) when preparing financial statements for the company.

To prepare the financial statements, I first needed to create journal entries of all the different transactions that had occurred over the past year for both companies. Next, I made any adjusting entries that needed to be made in both companies. Since Glenwood Heating, Inc. and Eads Heaters, Inc. make different accounting choices, I had to approach each company separately and make the correct entry for each individual company. After the adjusting entries were made, I created a trial balance. A trial balance is a list of all open accounts in the general ledger with all the balances after all adjustments have been posted. From the trial balance, I was able to create the rest of the financial statements, a multistep income statement, a statement of changes in stockholder's equity, a classified balance sheet, and a statement of cash flows. From the financial statements, I was able to compare the two different companies and develop an analysis of each company. The succeeding report presents an examination of
each company's operations and an analysis of the different accounting decisions and estimates the two companies made during the year 20X1.

## Financial Evaluation: Glenwood Heating, Inc.

Glenwood Heating, Inc. has had a very successful first year of operations. The company managed to keep their expenses lower than their amount of revenues, and they generated a high net income of $\$ 92,742$ for the year as seen by Glenwood Heating's, Inc. income statement for 20X1. Glenwood Heating, Inc. was also able to distribute dividends to their many investors, leaving them with $\$ 69,452$ of retained earnings, shown in the statement of changes in stockholders' equity. Throughout 20X1, Glenwood Heating, Inc. has created a home heating unit business that will continue to do well in the home heating market. The financial statements for Glenwood Heating, Inc. are in the appendix at the end of the report.

## Financial Evaluation: Eads Heaters, Inc.

Eads Heaters, Inc. also had a very successful first year of operations in 20X1. The company generated a sensible net income of $\$ 70,515$ illustrated in the company's income statement. Distributing the same number of dividends to investors as Glenwood Heating, Inc., Eads Heaters, Inc. ended the year with $\$ 47,315$ of retained earnings shown in the statement of changes in stockholders' equity below. The company experienced higher expenses resulting in a lower operating income of $\$ 129,030$. The financial statements for Eads Heaters, Inc. are in the appendix at the end of the report.

## Analysis

After comparing and reviewing the financials for Glenwood Heating, Inc. and Eads Heaters Inc., I have decided to urge stakeholders to invest in Glenwood Heating, Inc. These businesses are both very new, and they both have done a remarkable job this year, however Glenwood's financials show the company has been superior in the market. When looking through Glenwood's financials, one can see that they have a higher net income of over \$20,000 than Eads. Glenwood Heating Inc. has done an excellent job of keeping expenses low resulting in a high operating income.

When comparing the statement of changes in stockholders' equity for each company, one can see why Glenwood is the better company. According to the statement, Glenwood Heating, Inc. has maintained \$69,542 of retained earnings, whereas Eads Heaters, Inc. has only maintained a value of retained earnings at $\$ 47,315$. This is in part because Glenwood has a much higher net income than Eads. By keeping their operating expenses low, Glenwood was able to develop $\$ 30,000$ more of operating income than Eads. Even though Glenwood Heating Inc. spends more money on rent than Eads, their lower depreciation expense and bad debt expense helps them sustain lower expenses. Glenwood Heating Inc. has a lower dollar amount for cost of goods sold, which are the direct costs traced to the production of heating units sold. Cost of goods sold includes the materials used to produce the units and the direct labor costs used to create the good.

Glenwood could have been able to produce the goods with less employees or used cheaper materials in producing the home heating units.

Next, I compared the statement of cash flows for each company. The statement of cash flows reports the amount of cash generated and used throughout the year. This statement informs investors and stakeholders how the company is using their cash during the year. Upon looking at the statements, one sees that both companies report a deficit after operating and investing activities.

Continuing down the statement, Eads reported a higher cash balance by around $\$ 7,000$. This is not detrimental to investing in Glenwood Heating, Inc. because the company is just in its first year of business, and still has room and time to grow. Glenwood has done so well in other aspects investors should not be alarmed by the low cash amount reported in the company's statement of cash flows.

After thoroughly reviewing each financial statement, I calculated some ratios to more adequately compare the two companies. The ratios helped me better understand each company and give me a clearer picture of each businesses' success during each's first year of operations. I calculated each company's inventory turnover to find how often the two companies were turning over their home heating units. Glenwood Heating, Inc. had a turnover ratio of 6.34 days, while Eads Heaters, Inc. had a ratio of 7.14 days. Even though these ratios are very close, that little bit of time can help a company provide more heating units. The next ratio I computed was the times interest earned ratio, to determine each company's ability to honor its debt payments. I calculated it by dividing the income before interest and taxes by the interest expense. Investors want to invest in a company that is trustworthy and stable. Glenwood had a ratio of 5.47 times,
while Eads's ratio was 3.69 times. Both companies have excellent ratios with Glenwood's being higher, encouraging investors to invest in the less risky company. Both companies performed well in their first year of business, but Glenwood Heating Inc. managed to perform slightly better than Eads Heaters, Inc. I believe investors should invest their money into Glenwood Heating, Inc. based on my research and evaluation from each company's financials.

Case 1: Appendix

## Glenwood Heating，Inc．Financials

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| General Journal |  |  |  |
| :---: | :---: | :---: | :---: |
| Date | Account Name | Debit | Credit |
| 2-Jan | Cash | 160,000.00 |  |
|  | Common Stock |  | 160,000.00 |
|  | to record the issuance of stock |  |  |
| 2-Jan | Cash | 400,000.00 |  |
|  | Notes Payable |  | 400,000.00 |
|  | to record the borrowing of cash |  |  |
| 3-Jan | Land | 70,000.00 |  |
|  | Building | 350,000.00 |  |
|  | Cash |  | 420,000.00 |
|  | to record purchase of land and building |  |  |
| 5-Jan | Equipment | 80,000.00 |  |
|  | Cash |  | 80,000.00 |
|  | to record purchase of equipment |  |  |
| 5-Jan | Inventory | 239,800.00 |  |
|  | Accounts Payable |  | 239,800.00 |
|  | to record purchase of inventory |  |  |
| 5-Jan | Accounts Receivable | 398,500.00 |  |
|  | Sales |  | 398,500.00 |
|  | to record sales of units |  |  |
| 5-Jan | Cash | 299,100.00 |  |
|  | Accounts Receivable |  | 299,100.00 |
|  | to record payment of units |  |  |
| 5-Jan | Accounts Payable | 213,360.00 |  |
|  | Cash |  | 21,360.00 |
|  | to record payment to supplier |  |  |
| 30-Sep | Notes Payable | 20,000.00 |  |
|  | Interest Expense | 21,000.00 |  |
|  | Cash |  | 41,000.00 |
|  | to record payment and interest on note |  |  |
| 30-Sep | Other Operating Expenses | 34,200.00 |  |
|  | Cash |  | 34,200.00 |
|  | to record a variety of expenses |  |  |
| 30-Sep | Dividends | 23,200.00 |  |
|  | Cash |  | 23,200.00 |
|  | to record dividends paid to stockholders |  |  |
| 30-Sep | Interest Expense | 6,650.00 |  |
|  | Interest Payable |  | 6,650.00 |
|  | to record interest on note |  |  |
| Sep-31 | Bad Debt Expense | 994.00 |  |
|  | Allowance for Doubtful Accounts |  | 994.00 |
|  | to record bad debt expense |  |  |
| Sep-31 | Cost of Goods Sold | 177,000.00 |  |
|  | Inventory |  | 177,000.00 |
|  | to record cost of goods sold |  |  |
| Sep-31 | Depreciation Expense | 10,000.00 |  |
|  | Accumulated Depreciation, Building |  | 10,000.00 |
|  | Depreciation Expense | 9,000.00 |  |
|  | Accumulated Depreciation, Equipme |  | 9,000.00 |
|  | to record depreciation |  |  |
| Sep-31 | Rent Expense | 16,000.00 |  |
|  | Cash |  | 16,000.00 |
|  | to record rent of equipment |  |  |
| Sep-31 | Provisions from Income Tax | 30,914.00 |  |
|  | Cash |  | 30,914.00 |
|  | to record income tax |  |  |
|  |  |  |  |


| Glenwood Heating, Inc. |  |  |
| :---: | :---: | :---: |
| Trial Balance |  |  |
|  | \$ | \$ |
| Asset Accounts |  |  |
| Cash | 426.00 |  |
| Accounts Receivable | 99,400.00 |  |
| Allowance for Bad Debts |  | 994.00 |
| Inventory | 62,800.00 |  |
| Land | 70,000.00 |  |
| Building | 350,000.00 |  |
| Accumulated Depreciation, Building |  | 10,000.00 |
| Equipment | 80,000.00 |  |
| Accumulated Depreciation, Equipment |  | 9,000.00 |
| Leased Equipment |  |  |
| Accumulated Depreciation, Leased Equipment |  |  |
| Liability Accounts |  |  |
| Accounts Payable |  | 26,440.00 |
| Interest Payable |  | 6,650.00 |
| Notes Payable |  |  |
| Lease Payable |  | 380,000.00 |
| Equity Accounts |  |  |
| Common Stock |  | 160,000.00 |
| Retained Earnings |  |  |
| Dividends | 23,200.00 |  |
| Sales |  | 398,500.00 |
| Cost of Goods Sold | 177,000.00 |  |
| Bad Debt Expense | 994.00 |  |
| Depreciation Expense | 19,000.00 |  |
| Interest Expense | 27,650.00 |  |
| Other Operating Expenses | 34,200.00 |  |
| Rent Expense | 16,000.00 |  |
| Provision for Income Taxes | 30,914.00 |  |
|  |  |  |
| TOTALS: | 991,584.00 | 991,584.00 |
|  |  |  |


| Glenwood Heating, Inc. |  |  |
| :---: | :---: | :---: |
| Income Statement |  |  |
| For Year Ended December 31, 20X1 |  |  |
|  | \$ | \$ |
| Sales |  | 398,500.00 |
| Cost of Goods Sold |  | $(177,000.00)$ |
| Gross Profit |  | 221,500.00 |
|  |  |  |
| Operating Expenses |  |  |
| Rent Expense | 16,000.00 |  |
| Depreciation Expense | 19,000.00 |  |
| Bad Debt Expense | 994.00 |  |
| Other Operating Expenses | 34,200.00 |  |
| Total Operating Expenses |  | $(70,194.00)$ |
|  |  |  |
| Operating Income |  | 151,306.00 |
|  |  |  |
| Non-Operating or Other |  |  |
| Interest Expense | 27,650.00 |  |
| Provision for Income Taxes | 30,914.00 |  |
| Total Non-Operating |  | $(58,564.00)$ |
| Net Income |  | 92,742.00 |
|  |  |  |


|  | Glenwood Heating, Inc. |  |
| :--- | :---: | :---: |
|  | Statement of Changes in Stockholders' Equity |  |
|  | For Year Ended December 31, 20X1 |  |


| Glenwood Heating, Inc. |  |  |  |
| :---: | :---: | :---: | :---: |
| Balance Sheet |  |  |  |
| As of December 31, 20X1 |  |  |  |
| Assets | \$ | Liabilities | \$ |
| Current Assets |  | Current Liabilities |  |
| Cash | 426.00 | Accounts Payable | 26,440.00 |
| Net Accounts Recievable | 98,406.00 | Interest Payable | 6,650.00 |
| Inventory | 62,800.00 | Notes Payable | 380,000.00 |
| Property, Plant, \& Equipment |  | Total Liabilities | 413,090.00 |
| Land | 70,000.00 |  |  |
| Building | 350,000.00 | Equity |  |
| Equipment | 80,000.00 | Common stock | 160,000.00 |
| Less Accumulated Depcreciation | $(19,000.00)$ | Retained Earnings | 69,542.00 |
|  |  | Total Equity | 229,542.00 |
|  |  |  |  |
| Total Assets | 642,632.00 | Total Liabilities and Equity | 642,632.00 |
|  |  |  |  |


| Glenwood Heating, Inc. |  |  |
| :---: | :---: | :---: |
| Statement of Cash Flows |  |  |
| For Year Ended December 31, 20X1 |  |  |
| Cash Flows from Operating Activities | \$ | \$ |
| Net Income |  | 92,742.00 |
| Adjustments to Reconcile Net Income |  |  |
| Depreciation Expense | 19,000.00 |  |
| Accounts Receivable | 99,400.00 |  |
| Allowance for Bad Debts | 994.00 |  |
| Inventory | 62,800.00 |  |
| Accounts Payable | 26,440.00 |  |
| Interest Payable | 6,650.00 |  |
| Cash Flow from Operating Activities |  | $(16,374.00)$ |
| Cash Flow from Investing Activities |  |  |
| Purchase of Land | $(350,000.00)$ |  |
| Purchase of Building | $(70,000.00)$ |  |
| Purchase of Equipment | $(80,000.00)$ |  |
| Cash Flow from Investing Activities |  | $(500,000.00)$ |
| Cash Flow from Financing Activities |  |  |
| Line of Credit | 380,000.00 |  |
| Common Stock | 160,000.00 |  |
| Dividends | $(23,200.00)$ |  |
| Cash Flow from Financing Activities |  | 516,800.00 |
| Beginning Cash Balance |  | - |
| Net Cash Flows |  | 426.00 |
| Ending Cash Balance |  | 426.00 |
|  |  |  |

## Glenwood Heating Inc. Calculations

| Schedule of Purchases-JE5 |  |  |  |
| :---: | :---: | ---: | ---: |
| Month | Units | Cost per Unit | Total Cost |
| Jan | 40 | $1,000.00$ | $40,000.00$ |
| Mar | 60 | $1,100.00$ | $66,000.00$ |
| Jun | 20 | $1,150.00$ | $23,000.00$ |
| Sept | 62 | $1,200.00$ | $74,400.00$ |
| Oct | 28 | $1,300.00$ | $36,400.00$ |
|  |  |  | $239,800.00$ |
|  |  |  |  |


| Schedule of COGS-AJE2 |  |  |
| :---: | ---: | :---: |
| Units | Cost/Unit | Total |
| 40 | 1000 | $40,000.00$ |
| 60 | 1100 | $66,000.00$ |
| 20 | 1150 | $23,000.00$ |
| 40 | 1200 | $48,000.00$ |
|  | 4450 | $177,000.00$ |
|  |  |  |


| Schedule of Depreciation-AJE3 |  |
| :--- | ---: |
| Building | $\$$ |
| Equipment | $10,000.00$ |
| Total | $\$$ |

Eads Heaters, Inc. Financials


| General Journal |  |  |  |
| :---: | :---: | :---: | :---: |
| Date | Account Name | Debit | Credit |
| 2-Jan | Cash | 160,000.00 |  |
|  | Common Stock |  | 160,000.00 |
|  | to record the issuance of stock |  |  |
| 2-Jan | Cash | 400,000.00 |  |
|  | Notes Payable |  | 400,000.00 |
|  | to record the borrowing of cash |  |  |
| $3-J a n$ | Land | 70,000.00 |  |
|  | Building | 350,000.00 |  |
|  | Cash |  | 420,000.00 |
|  | to record purchase of land and building |  |  |
| 5-Jan | Equipment | 80,000.00 |  |
|  | Cash |  | 80,000.00 |
|  | to record purchase of equipment |  |  |
| 5-Jan | Inventory | 239,800.00 |  |
|  | Accounts Payable |  | 239,800.00 |
|  | to record purchase of inventory |  |  |
| 5-Jan | Accounts Receivable | 398,500.00 |  |
|  | Sales |  | 398,500.00 |
|  | to record sales of units |  |  |
| 5-Jan | Cash | 299,100.00 |  |
|  | Accounts Receivable |  | 299,100.00 |
|  | to record payment of units |  |  |
| 5-Jan | Accounts Payable | 213,360.00 |  |
|  | Cash |  | 21,360.00 |
|  | to record payment to supplier |  |  |
| 30-Sep | Notes Payable | 20,000.00 |  |
|  | Interest Expense | 21,000.00 |  |
|  | Cash |  | 41,000.00 |
|  | to record payment and interest on note |  |  |
| 30-Sep | Other Operating Expenses | 34,200.00 |  |
|  | Cash |  | 34,200.00 |
|  | to record a variety of expenses |  |  |
| 30-Sep | Dividends | 23,200.00 |  |
|  | Cash |  | 23,200.00 |
|  | to record dividends paid to stockholders |  |  |
| 30-Sep | Interest Expense | 6,650.00 |  |
|  | Interest Payable |  | 6,650.00 |
|  | to record interest on note |  |  |
| Sep-31 | Bad Debt Expense | 4,970.00 |  |
|  | Allowance for Doubtful Accounts |  | 4,970.00 |
|  | to record bad debt expense |  |  |
| Sep-31 | Cost of Goods Sold | 188,800.00 |  |
|  | Inventory |  | 188,800.00 |
|  | to record cost of goods sold |  |  |
| Sep-31 | Depreciation Expense | 10,000.00 |  |
|  | Accumulated Depreciation, Building |  | 10,000.00 |
|  | Depreciation Expense | 20,000.00 |  |
|  | Accumulated Depreciation, Equipment |  | 20,000.00 |
|  | to record depreciation |  |  |
| Sep-31 | Lease Equipment | 92,000.00 |  |
|  | Lease Payable |  | 92,000.00 |
|  | Interest Expense | 7,360.00 |  |
|  | Lease Payable | 8,640.00 |  |
|  | Cash |  | 16,000.00 |
|  | Depreciation Expense | 11,500.00 |  |
|  | Accumulated Depreciation, Leased Equipment |  | 11,500.00 |
|  | to record lease of equipment and interest |  |  |
| Sep-31 | Provisions for Income Tax | 23,505.00 |  |
|  | Cash |  | 23,505.00 |
|  | to record income tax |  |  |
|  |  |  |  |


| Eads Heaters, Inc. |  |  |
| :---: | :---: | :---: |
| Trial Balance |  |  |
|  | \$ | \$ |
| Asset Accounts |  |  |
| Cash | 7,835.00 |  |
| Accounts Receivable | 99,400.00 |  |
| Allowance for Bad Debts |  | 4,970.00 |
| Inventory | 51,000.00 |  |
| Land | 70,000.00 |  |
| Building | 350,000.00 |  |
| Accumulated Depreciation, Building |  | 10,000.00 |
| Equipment | 80,000.00 |  |
| Accumulated Depreciation, Equipment |  | 20,000.00 |
| Leased Equipment | 92,000.00 |  |
| Accumulated Depreciation, Leased Equipment |  | 11,500.00 |
| Liability Accounts |  |  |
| Accounts Payable |  | 26,440.00 |
| Interest Payable |  | 6,650.00 |
| Notes Payable |  | 380,000.00 |
| Lease Payable |  | 83,360.00 |
| Equity Accounts |  |  |
| Common Stock |  | 160,000.00 |
| Retained Earnings |  |  |
| Dividends | 23,200.00 |  |
| Sales |  | 398,500.00 |
| Cost of Goods Sold | 188,800.00 |  |
| Bad Debt Expense | 4,970.00 |  |
| Depreciation Expense | 41,500.00 |  |
| Interest Expense | 35,010.00 |  |
| Other Operating Expenses | 34,200.00 |  |
| Rent Expense |  |  |
| Provision for Income Taxes | 23,505.00 |  |
|  |  |  |
| TOTALS: | 1,101,420.00 | 1,101,420.00 |
|  |  |  |


| Eads Heaters, Inc. <br> Income Statement |  |
| :--- | ---: | ---: |
| For Year Ended December 31, 20X1 |  |


| Eads Heaters, Inc. |  |  |  |
| :---: | :---: | :---: | :---: |
| Balance Sheet |  |  |  |
| As of December 31, 20X1 |  |  |  |
| Assets | \$ | Liabilities | \$ |
| Current Assets |  | Current Liabilities |  |
| Cash | 7,835.00 | Accounts Payable | 26,440.00 |
| Net Accounts Receivable | 94,430.00 | Interest Payable | 6,650.00 |
| Inventory | 51,000.00 | Longterm Liabilities |  |
| Property, Plant, \& Equipment |  | Notes Payable | 380,000.00 |
| Land | 70,000.00 | Lease Payable | 83,360.00 |
| Building | 350,000.00 | Total Liabilities | 496,450.00 |
| Equipment | 80,000.00 |  |  |
| Leased Equipment | 92,000.00 | Equity |  |
| Less Accumulated Depreciation | $(41,500.00)$ | Common Stock | 160,000.00 |
|  |  | Retained Earnings | 47,315.00 |
|  |  | Total Equity | 207,315.00 |
|  |  |  |  |
| Total Assets | 703,765.00 | Total Liabillities and Equity | 703,765.00 |
|  |  |  |  |


| Eads Heaters, Inc. |  |  |  |
| :---: | :---: | :---: | :---: |
| Statement of Changes in Stockholders' Equity |  |  |  |
| For Year Ended December 31, 20X1 |  |  |  |
|  | Common Stock | Retained Earnings | Total Stockholders' Equity |
| Balances 1/1/20X1 | - | - | - |
| Issued Shares | 160,000.00 |  | 160,000.00 |
| Net Income |  | 70,515.00 | 70,515.00 |
| Dividends |  | $(23,200.00)$ | $(23,200.00)$ |
| Balances 12/31/20X1 | 160,000.00 | 47,315.00 | 207,315.00 |
|  |  |  |  |


| Eads Heaters, Inc. |  |  |
| :---: | :---: | :---: |
| Statement of Cash Flows |  |  |
| For Year Ended December 31, 20X1 |  |  |
| Cash Flows from Operating Activities | \$ | \$ |
| Net Income |  | 70,515.00 |
| Adjustments to Reconcile Net Income |  |  |
| Depreciation Expense | 41,500.00 |  |
| Accounts Receivable | $(99,400.00)$ |  |
| Allowance for Bad Debts | 4,970.00 |  |
| Inventory | $(51,000.00)$ |  |
| Accounts Payable | 26,440.00 |  |
| Interest Payable | 6,650.00 |  |
| Cash Flow from Operating Activities |  | (325.00) |
| Cash Flow from Investing Activities |  |  |
| Purchase of Land | $(350,000.00)$ |  |
| Purchase of Building | $(70,000.00)$ |  |
| Purchase of Equipment | $(80,000.00)$ |  |
| Capital Lease Payment | $(8,640.00)$ |  |
| Cash Flow from Investing Activities |  | $(508,640.00)$ |
| Cash Flow from Financing Activities |  |  |
| Line of Credit | 380,000.00 |  |
| Common Stock | 160,000.00 |  |
| Dividends | $(23,200.00)$ |  |
| Cash Flow from Financing Activities |  | 516,800.00 |
| Beginning Cash Balance |  | - |
| Net Cash Flows |  | 7,835.00 |
| Ending Cash Balance |  | 7,835.00 |
|  |  |  |

Eads Heaters Inc. Calculations

| Schedule of Purchases-JE5 |  |  |  |
| :---: | :---: | ---: | ---: |
| Month | Units | Cost per Unit | Total Cost |
| Jan | 40 | $1,000.00$ | $40,000.00$ |
| Mar | 60 | $1,100.00$ | $66,000.00$ |
| Jun | 20 | $1,150.00$ | $23,000.00$ |
| Sept | 62 | $1,200.00$ | $74,400.00$ |
| Oct | 28 | $1,300.00$ | $36,400.00$ |
|  |  |  | $239,800.00$ |


| Schedule of COGS-AJE2 |  |  |
| :---: | ---: | ---: |
| Units | Cost/Unit | Total |
| 28 | 1300 | $36,400.00$ |
| 62 | 1200 | $74,400.00$ |
| 20 | 1150 | $23,000.00$ |
| 50 | 1100 | $55,000.00$ |
|  | 4850 | $188,800.00$ |


| Schedule of Depreciation-AJE3 |  |  |
| :--- | ---: | ---: |
| Building | $\$$ | $10,000.00$ |
| Equipment | $\$$ | $20,000.00$ |
| Leased Equipment | $\$$ | $11,500.00$ |
| Total | $\$$ | $41,500.00$ |

## Case 2: Totz and Doodlez

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Executive Summary ..... 23Codification Analysis

* Net Sales ..... 24
* Gross Profit ..... 25
* Gain on Sales of Corporate
Headquarters ..... 28
* Class Action Settlement ..... 30


## Executive Summary

Totz, a clothing retail store, sells high quality and chic fashion for children. The stores have made a trademark by attracting kids and their parents with loud, colorful stores. Totz, an SEC registrant, had its year end on the Saturday closest to January $31^{\text {st }}$. Totz decided to open an in-store art studio called Doodlez. Doodlez was introduced in the third quarter of the fiscal year 2015, which ended on January 31, 2015. The art studio offers all sorts of activities for children and adults such as pottery, painting, and drawing classes. Totz has asked me to analyze some financials to determine the appropriate income statement presentation for certain issues. I delved through the Financial Accounting Standards Board (FASB) Codification to determine solutions for these four problems arising within Totz financials. I examined how to present net sales with the addition of Doodlez, gross profit with the addition of Doodlez, a gain on a sale of corporate headquarters, and a class action settlement won by Totz. I found statements in the FASB Codification that lay out the correct and appropriate presentation of the four issues outlined by Totz.

## Analysis

## Net Sales

In the fiscal year of 2015, Totz had net sales of $\$ 74.5$ million and in fiscal year 2016, had net sales of $\$ 86.5$ million. Totz net sales increased by $\$ 12$ million, or $16.1 \%$. The dramatic increase in net sales was due, in part, by a large increase in revenue from services provided by Doodlez. Doodlez net sales increased from $\$ 3.9$ million in 2015 to $\$ 11.2$ million in 2016. Overall Doodlez increased Totz's net sales by $\$ 7.3$ million. The remaining increase in net sales comes from an increase in the average transaction value, motivated by higher average retail sales on a per unit basis due to the satisfactory customer response because of the use of more natural fibers in its clothes. Totz asked how to portray this increase of net sales with the help of Doodlez in its income statement.

After reviewing the information about net sales provided by Totz, I examined the FASB Codification and believe that $225-10-\mathrm{S} 99-2$ is the answer to Totz formatting dilemma. 225-10-S99-2 states:
"(b) If income is derived from more than one of the sub captions described under § 210.5-03.1, each class which is not more than 10 percent of the sum of the items may be combined with another class. If these items are combined, related costs and expenses as described under § 210.5-03.2 shall be combined in the same manner."

When looking through Doodlez contributions to total net sales, one can see that in 2016 Doodlez sales account for $14.87 \%$ ( $\$ 74.3$ million/ $\$ 11.2$ million) of the net sales for Doodlez. This means that since Doodlez has more than $10 \%$ of the sum of the items it cannot be combined with another class, and therefore must be presented separately from Totz in the income statement. 225-10-S99-2 continues to say:
"Net sales and gross revenues. State separately:
(a) Net sales of tangible products (gross sales less discounts, returns and allowances), (b) operating revenues of public utilities or others; (c) income from rentals; (d) revenues from services; and (e) other revenues."

The sales attributed to Doodlez would classify as revenues from services because Doodlez offers services through its many different types of art classes. However, Totz does not sell services but sells a product of stylish clothing for children. This results in Totz needing to separate the service revenue gained from Doodlez in the presentation of their income statement.

## Gross Profit

Totz saw an increase in gross profit (net sales less cost of goods sold or cost of sales) from $\$ 28$ million in 2015 to $\$ 30.4$ million in 2016. This is an increase of $\$ 2.4$ million, or $8.6 \%$. Cost of goods sold includes all expenses such as import costs, all product costs, and direct labor costs for the employees at Totz. Cost of goods sold does not include depreciation of any equipment, supplies, or
any other plant assets. In 2016, cost of sales increased by $\$ 9.6$ million, or $20.6 \%$. This increase is due to the increase in the cost of services provided by Doodlez. Totz needs to know how to present the gross profit in their income statement.

The cost of sales incurred to acquire and produce inventory for sale should be placed under other operating expenses in the company's income statement. 225-10-S99-2 from the FASB Codification states:
"Costs and expenses applicable to sales and revenues. State separately the amount of (a) cost of tangible goods sold, (b) operating expenses of public utilities or others, (c) expenses applicable to rental income, (d) cost of services, and (e) expenses applicable to other revenues. Merchandising organizations, both wholesale and retail, may include occupancy and buying costs under caption 2(a). Amounts of costs and expenses incurred from transactions with related parties shall be disclosed."

Stated by the rule above, each company's gross profit should be listed separately to disclose the correct operating amounts. Earlier we discussed the companies need to separate net sales and the same will need to be done for the gross profits of each.

Totz created Doodlez in the middle of fiscal year 2016, making it a new company. According to the FASB Codification 225-10-S99-3 states:
"Therefore, in specific situations, the staff has required the subsidiary to revise its financial statements to include certain expenses incurred by the parent on its behalf. Examples of such
expenses may include, but are not necessarily limited to, the following (income taxes and interest are discussed separately below): 1. Officer and employee salaries, 2. Rent or depreciation, 3. Advertising."

Totz incurred expenses prior to creating Doodlez in fiscal year 2016, including expenses with the formation of the new art-studio. Doodlez needs to account for those expenses even though they did not directly incur those costs. These costs could be advertising costs, employee salaries, etc. The information given does not explicitly list all the expenses, but we can infer such costs were incurred with the formation of a new business. Totz needs to be mindful not to overstate its' cost of sales. According to the FASB Codification 225-100-S99-8:
"If cost of sales or operating expenses exclude charges for depreciation, depletion and amortization of property, plant and equipment, the description of the line item should read somewhat as follows: "Cost of goods sold (exclusive of items shown separately below)" or "Cost of goods sold (exclusive of depreciation shown separately below)." To avoid placing undue emphasis on "cash flow," depreciation, depletion and amortization should not be positioned in the income statement in a manner which results in reporting a figure for income before depreciation." If Totz and Doodlez overstate their cost of sales, they could place undue emphasis on 'cash flow'. As the statement explains above, to avoid this error, Totz and Doodlez should not place depletion, depreciation, and amortization on the income
statement in a way that results in portraying the figure for income before depreciation.

## Gain on Sale of Corporate Headquarters

After lots of discussion and business evaluation, Totz decided to relocate its' headquarters to Mountain View, CA. Totz believed that by relocating they could expand their business and open the market for more customers. With the relocation, Totz sold an abandoned building and realized a gain of $\$ 1.7$ million. This gain on the abandoned building is classified as a gain on discontinued operations, since the building was vacant at the time of the sale. Upon analyzing the Codification, I discovered Statement 205-20-45-1 which states:
"The results of operations of a component of an entity that either has been disposed of or is classified as held for sale under the requirements of paragraph 360-10-45-9, shall be reported in discontinued operations in accordance with paragraph 205-20-45-3 if both of the following conditions are met: (A.) The operations and cash flows of the component have been (or will be) eliminated from the ongoing operations of the entity as a result of the disposal transaction. (B.) The entity will not have any significant continuing involvement in the operations of the component after the disposal transaction."

The above rule explains why the abandoned property should be classified as a discontinued operation if the property is not having any continuing involvement in the operations of the business and the cash flows from the property have been eradicated from operations. The Codification goes on to say in 205-20-45-3A:
"The results of all discontinued operations, less applicable income taxes (benefit), shall be reported as a separate component of income. For example, the results of all discontinued operations may be reported in the statement where net income of a business entity is reported as follows."

| Income from continuing operations before income taxes | \$XXXX |  |
| :---: | :---: | :---: |
| Income taxes | XXX |  |
| Income from continuing operations |  | SXXXX |
| Discontinued operations (Note X) |  |  |
| Loss from operations of discontinued Component X (including loss on disposal of $\$ \mathrm{XXX}$ ) |  | XXXX |
| Income tax benefit |  | XXXX |
| Loss on discontinued operations |  | XXXX |
| Net income |  | SXXXX |

The image above illustrates how to present the gain on sale of Totz's abandoned corporate headquarters on the income statement as a discontinued operation after taking out income taxes.

## Class Action Settlement

During 2016, Totz discovered that the natural fiber materials provided by one of its fabric suppliers were not natural. The supplier had been lying to Totz to gain its business. Totz settled a class action lawsuit related to the legal case involving the misguidance of the supplier. Because of this lawsuit, Totz received $\$ 2.7$ million from the distrustful supplier.

After reviewing the FASB Codification, I believe that the class action settlement should be disclosed in the notes of the income statement. 225-20-4516 of the Codification states:
"A material event or transaction that is unusual in nature or occurs infrequently but not both, and therefore does not meet both criteria for classification as an extraordinary item, shall be reported as a separate component of income from continuing operations. The nature and financial effects of each event or transaction shall be disclosed on the face of the income statement or, alternatively, in notes to financial statements. Gains or losses of a similar nature that are not individually material shall be aggregated. Such items shall not be reported on the face of the income statement net of income taxes or in any other manner that may imply that they are extraordinary items. Similarly, the EPS effects of those items shall not be presented on the face of the income statement."

This type of event is classified as "unusual in nature." The gain from the class action settlement should be disclosed in the notes section rather than directly on the income statement due to its unusual and infrequent nature.

## Case 3: Rocky Mountain Chocolate Factory, Inc.

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Trial Balances ..... 36
Data Sheet \#2 ..... 38
Adjusting entries ..... 39
Closing entries ..... 39
Financial Statements ..... 40

| Rocky Mountain Chocolate Factory, Inc. General Journal |  |  |
| :---: | :---: | :---: |
| Account Name | Debit | Credit |
| Inventories | 7,500,000 |  |
| Accounts Payable |  | 7,500,000 |
| To record purchase of inventory on ac |  |  |
| Inventories | 6,000,000 |  |
| Accrued Salaries and Wages |  | 6,000,000 |
| To record factory wages incurred |  |  |
| Cash and Cash Equivalents | 17,000,000 |  |
| Accounts Receivable | 5,000,000 |  |
| Sales |  | 22,000,000 |
| To record sales for cash and on accou |  |  |
| Cost of Sales | 14,000,000 |  |
| Inventories |  | 14,000,000 |
| To record cost of inventory sold |  |  |
| Accounts Payable | 8,200,000 |  |
| Cash and Cash Equivalents |  | 8,200,000 |
| To record payment of accounts payable suppliers |  |  |
| Cash and Cash Equivalents | 4,100,000 |  |
| Accounts Receivable |  | 4,100,000 |
| To record collection of receivables |  |  |
| Sales and Marketing Expenses | 1,505,431 |  |
| General and Administrative Expenses | 2,044,569 |  |
| Retail Operating Expenses | 1,750,000 |  |
| Cash and Cash Equivalents |  | 2,000,000 |
| Other Accrued Expenses |  | 3,300,000 |
| To record payment and accrual of var expenses |  |  |
| Accrued Salaries and Wages | 6,423,789 |  |
| Cash and Cash Equivalents |  | 6,423,789 |
| To record payment of accrued wages |  |  |
| Cash and Cash Equivalents | 125,000 |  |
| Deferred Income |  | 125,000 |
| To record payment franchise fees receive but not yet earned |  |  |
| Property and Equipment | 498,832 |  |
| Cash and Cash Equivalents |  | 498,832 |
| To record acquisition of property and equipment |  |  |


| Retained Earnings | $2,407,167$ | $2,403,458$ |
| :--- | ---: | ---: |
| $\quad$ Cash and Cash Equivalents |  | 3,709 |
| $\quad$ Dividend Payable |  |  |
| To record declaration and payment of |  |  |
| dividends | 790,224 |  |
| Cash and Cash Equivalents | 91,059 |  |
| Notes Receivable, net | 92,052 |  |
| Deferred Income, net | 132,859 |  |
| Property and Equipment, net | 139,198 |  |
| Notes Receivable, less current portion | $2,885,413$ |  |
| Other Accrued Expenses | 1 |  |
| Dividend Payable | 46,062 |  |
| Deferred Income | 693,786 |  |
| Cost of Sales | $1,499,477$ |  |
| Franchise Contracts | $2,090,468$ |  |
| Income Tax Expense |  | 702,207 |
| Accounts Receivable |  | 66,328 |
| Inventories |  | 4,215 |
| Other Current Assets |  | 73,110 |
| Intangible Assets, net |  | 3,007 |
| Other Long-term Assets |  | 503,189 |
| Accounts Payable |  | 66,729 |
| Deferred Income Taxes |  | 1,112 |
| Common Stock |  | 315,322 |
| Additional Pain in Capital |  | 944,017 |
| Sales |  | $5,492,531$ |
| Franchise and Royalty Fees |  | 261,622 |
| General and Administrative Expenses | 27,210 |  |
| Interest Income |  |  |
| To record all other transactions |  |  |
| Total: |  |  |
|  |  |  |


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| Rocky Mountain Chocolate Factory, Inc. Unadjusted Trial Balance |  |  |
| :---: | :---: | :---: |
| Accounts | Debits | Credits |
| Cash and Cash Equivalents | 3,743,092 |  |
| Accounts Receivable | 4,427,526 |  |
| Notes Receivable, current | 91,059 |  |
| Inventories | 3,498,283 |  |
| Deferred Income Taxes | 461,249 |  |
| Other Current Assets | 220,163 |  |
| Property and Equipment, net | 5,885,289 |  |
| Notes receivable, less current portion | 263,650 |  |
| Goodwill, net | 1,046,944 |  |
| Intangible Assets, net | 110,025 |  |
| Other Long-term Assets | 88,050 |  |
| Accounts Payable |  | 877,832 |
| Other Accrued Expenses |  | 946,528 |
| Dividend Payable |  | 602,694 |
| Deferred Income |  | 220,938 |
| Deferred Income Taxes |  | 894,429 |
| Common Stock |  | 180,808 |
| Additional Paid-in Capital |  | 7,626,602 |
| Retained Earnings |  | 3,343,850 |
| Sales |  | 22,944,017 |
| Franchise and Royalty Fees |  | 5,492,531 |
| Cost of Sales | 14,693,786 |  |
| Franchise Costs | 1,499,477 |  |
| Sales and Marketing | 1,505,431 |  |
| General and Administrative | 1,782,947 |  |
| Retail Operating | 1,750,000 |  |
| Interest Income |  | 27,210 |
| Income Tax Expense | 2,090,468 |  |
| Total: | \$43,157,439 | \$43,157,439 |


| Rocky Mountain Chocolate Factory, Inc. Adjusted Trial Balance |  |  |
| :---: | :---: | :---: |
| Accounts | Debits | Credits |
| Cash and Cash Equivalents | 3,743,092 |  |
| Accounts Receivable | 4,427,526 |  |
| Notes Receivable, current | 91,059 |  |
| Inventories | 3,281,447 |  |
| Deferred Income Taxes | 461,249 |  |
| Other Current Assets | 220,163 |  |
| Property and Equipment, net | 5,186,709 |  |
| Notes Receivable, less current portion | 263,650 |  |
| Goodwill, net | 1,046,944 |  |
| Intangible Assets, net | 110,025 |  |
| Other Long-term Assets | 88,050 |  |
| Accounts Payable |  | 877,832 |
| Other Accrued Expenses |  | 946,528 |
| Accrued Salaries and Wages |  | 646,156 |
| Dividend Payable |  | 602,694 |
| Deferred Income |  | 220,938 |
| Deferred Income Taxes |  | 894,429 |
| Common Stock |  | 180,808 |
| Additional Paid-in Capital |  | 7,626,602 |
| Retained Earnings |  | 3,343,850 |
| Sales |  | 22,944,017 |
| Franchise and Royalty Fees |  | 5,492,531 |
| Cost of Sales | 14,910,622 |  |
| Franchise Costs | 1,499,477 |  |
| Sales and Marketing | 1,505,431 |  |
| General and Administrative | 2,422,147 |  |
| Retail Operating | 1,756,956 |  |
| Depreciation and Amortization | 698,580 |  |
| Interest Income |  | 27,210 |
| Income Tax Expense | 2,090,468 |  |
| Total: | \$43,803,595 | \$43,803,595 |


|  |  | $\bigcirc$ |  |  |  |  |  | ? |  |  |  |  | $\bigcirc$ |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  | ןet!dej u!-p!ed ןeuo!t! pp | $\begin{aligned} & 0 \\ & 0 \\ & 3 \\ & 3 \\ & 0 \\ & 0 \\ & \text { n } \\ & 0 \\ & 0 \\ & n \end{aligned}$ |  |  | Other Accrued Expenses Dividend Payable | Accrued Salaries and Wages | $\left\{\begin{array}{l} \text { D } \\ \text { a } \\ \frac{1}{5} \\ \vec{n} \\ 0 \\ 0 \\ 2 \\ \frac{0}{0} \\ \frac{0}{0} \end{array}\right.$ | Other Long-term Assets |  | ұәи ‘ו!!мрооэ |  |  |  |  |  |  | Accounts |
|  | $\begin{aligned} & N \\ & 0 \\ & 0 \\ & 0 \\ & \text { N } \\ & \text { on } \\ & \infty \end{aligned}$ |  |  |  |  | N N ö ö N | $\begin{aligned} & \infty \\ & \infty \\ & \infty \\ & \infty \\ & \infty \\ & \infty \end{aligned}$ |  | N |  |  |  | $\infty$ 0 0 0 0 | $\stackrel{\rightharpoonup}{\circ}$ | $\begin{aligned} & \stackrel{\rightharpoonup}{\circ} \\ & 0 \\ & \stackrel{1}{\circ} \\ & \stackrel{0}{+} \end{aligned}$ |  |  |  |  |  |  | Unadjusted Trial Balance |
|  | ' |  |  | $\begin{aligned} & \underset{\sim}{\omega} \\ & \stackrel{\sim}{\infty} \\ & \underset{\sim}{2} \end{aligned}$ |  |  |  |  |  |  |  |  |  |  |  |  |  | N $\sim$ 0 $\infty$ 0 0 |  |  |  | Adjust for Inventory Count |
|  | 1 , | $\begin{aligned} & 0 \\ & 0 \\ & \infty \\ & w_{1} \\ & \infty \end{aligned}$ |  |  |  |  |  |  |  |  |  |  |  |  |  | on 0 0 0 0 0 |  |  |  |  |  | Record <br> Depreciation |
|  | ' |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | Wage Accrual |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | Consultant's Report |
|  | $\begin{aligned} & N \\ & 0 \\ & 0 \\ & 0 \\ & \text { N } \\ & \text { N } \\ & \infty \end{aligned}$ |  |  |  |  | V Nै ö ö N | $\infty$ $\infty$ $\infty$ $\infty$ $\infty$ $\infty$ |  |  |  |  | $\left\{\begin{array}{l} \underbrace{\infty}_{1} \\ \underset{\sim}{\infty} \\ \underset{\sim}{\infty} \end{array}\right.$ | $\infty$ <br> $\infty$ <br> 0 <br> 0 | 1 0 0 0 $u$ | $\stackrel{\rightharpoonup}{\circ}$ 0 0 0 0 $\vdots$ |  |  | $\stackrel{\infty}{\stackrel{\infty}{\circ}}$ |  |  |  | Pre-closing <br> Trial Balance |
|  | $\begin{aligned} & \bar{N} \\ & 0 \\ & 0 \\ & \text { N } \\ & \text { N } \\ & \text { in } \\ & \text { od } \end{aligned}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | Closing entry |
|  |  |  |  |  |  |  | - | \% |  | 1 0 0 0 0 0 0 $\sim$ 0 0 |  | へ ${ }_{\text {- }}^{\substack{\infty \\ \sim \\ \sim}}$ |  | c | + |  |  | $\stackrel{\rightharpoonup}{ \pm}$ |  |  |  | Post-closing balance |
|  |  |  |  |  |  | v N N ō on | $\begin{aligned} & \infty \\ & \infty \\ & \infty \\ & \infty \\ & \infty \end{aligned}$ | $$ | $\begin{aligned} & N \\ & \hat{0} \\ & 0 \\ & 0 \\ & \infty \\ & \hline \end{aligned}$ |  |  | $\underset{\sim}{\sim}$ | $\begin{aligned} & \infty \\ & \infty \\ & 0 \\ & 0 \\ & \hline \end{aligned}$ | 1 0 0 0 0 0 | $\begin{aligned} & \stackrel{\rightharpoonup}{\circ} \\ & \stackrel{ }{\circ} \\ & \stackrel{0}{\circ} \\ & \stackrel{\rightharpoonup}{\circ} \end{aligned}$ |  |  |  |  |  |  | Actual <br> February 28th <br> 2010 F/S <br> figures |


| f. Adjusting Entries |  |  |  |
| :---: | :---: | :---: | :---: |
| 12 | Cost of Sales | 216,836 |  |
|  | Inventories |  | 216,836 |
|  | To adjust ending inventory to physical count |  |  |
| 13 | Depreciation and amortization expense | 698,580 |  |
|  | Property and Equipment, net |  | 698,580 |
|  | To record depreciation expense |  |  |
| 14 | General and administrative expenses | 639,200 |  |
|  | Retail operating expense | 6,956 |  |
|  | Accrued salaries and wages |  | 646,156 |
|  | To record wages payable |  |  |
|  | No entry |  |  |

$\left.\begin{array}{|l|r|r|r|}\hline \text { i. } \text { Closing Entries } & & \\ \hline \text { Sales } & 22,944,017 & \\ \hline & \text { Franchise and Royalty Fees } & 5,492,531 & \\ \hline & \text { Interest Income } \\ \text { Income Summary }\end{array}\right)$

|  | y Mountain Ch Balan 28-F | late Factory, Inc. heet 10 |  |
| :---: | :---: | :---: | :---: |
| Assets | \$ | Liabilities | \$ |
| Cash and Cash Equivalents | \$3,743,092 | Accounts Payable Accrued Salaries and | \$877,832 |
| Accounts Receivable | 4,427,526 | Wages | 646,156 |
| Notes Receivable, current | 91,059 | Other Accrued expenses | 946,528 |
| Inventories | 3,281,447 | Dividend Payable | 602,694 |
| Deferred Income Taxes | 461,249 | Deferred Income | 220,938 |
| Other Current Assets | 220,163 | Total Current Liabilities | 3,294,148 |
| Total Current Assets | 12,224,536 |  |  |
|  |  | Long-Term Liabilities |  |
| Property and Equipment, net | 5,186,709 | Deferred Income Taxes | 894,429 |
| Notes Receivable, less current | 263,650 |  |  |
| Goodwill, net | 1,046,944 | Stockholders' Equity |  |
| Intangible Assets, net | 110,025 | Common Stock | 180,808 |
| Other Long-term Assets | 88,050 | Additional Paid-in Capital | 7,626,602 |
| Total Assets | \$18,919,914 | Retained Earnings | 6,923,927 |
|  |  | Total Stockholders' Equity | 14,731,337 |
|  |  | Total Liabilities and Equity | \$18,919,914 |


| Rocky Mountain Chocolate Factory, Inc. <br> Income Statement <br> For Year Ended February 28, 2010 |  |
| :--- | ---: |
| Sales | \$22,944,017 <br> Franchise and Royalty Fees <br> Total Revenues <br> Cost of Sales |
| Franchise Costs | $28,432,531$ |
| Sales and Marketing | $14,910,622$ |
| General and Administrative | $1,499,477$ |
| Retail Operating | $1,505,431$ |
| Depreciation and Amortization | $2,422,147$ |
| Operating Income | $1,756,956$ |
| Interest Income | 698,580 |
| Income before tax | $5,643,335$ |
| Income Tax Expense | 27,210 |
| Net Income | $5,670,545$ |
|  | $2,090,468$ |


|  | Transaction | Cash Flow Classification |
| ---: | :--- | :--- |
| 1 | Purchase Inventory | Non-cash Operating |
| 2 | Incur Factory Wages | Non-cash Operating |
| 3 | Sell Inventory | Operating |
| 4 | Pay for Inventory | Non-cash Operating |
| 5 | Collect Receivables | Non-cash Operating |
| 6 | Incur SG\&A | Operating |
| 7 | Pay Wages | Operating |
| 8 | Receive Franchise Fees | Operating |
| 9 | Purchase PPE | Investing |
| 10 | Dividends Declared/Paid | Financing |
| 11 | All Other Transactions | Operating, Financing, and Investing |
| 12 | Inventory Count Adjustment | Non-cash Operating |
| 13 | Record Depreciation | Non-cash Operating |
| 14 | Wage Accrual | Non-cash Operating |
| 15 | Consultant's Report | No Transaction |

Case 4: Fraud Audit

List of Fraud Schemes
Lucy is the only store manager employed, which allows for an opportunity to falsify documents and transactions should rationalization and pressure coincide with the opportunity.

An employee could create fake advertising receipts and pay themselves.

An employee could return a product that should be unreturnable (i.e. a product that has already been opened, used, etc.), and they could use the product for themselves.

If the single credit card machine is altered, it would be easy for an employee to cover up the transaction, especially since both cash registers link to the one credit card machine.

The store's hard copy of the receipts could go missing or could be altered without Kayla's knowledge.

Internal Control and Why?
Separation of Duties -- By adding an additional store manager, either a comanager or assistant manager, responsibilities such as recording daily sales and preparing bank deposits would be separate. As a result, each manager's role will be coherent with the other and separate, allowing more room for transparency.

Approval Authority -- Kayla or another manager needs to approve certain transactions for the other employees.

Approval Authority -- Kayla or another manager needs to approve special types of transactions to better keep track of sales returns, etc.

Documentation -- Add a second credit card machine to better keep track of credit payments made on both registers.

Documentation -- The registers send an electronic copy to Kayla and the other managers in case something happens to the physical copies of receipts.

Since Lucy has access to the accounting system that allows her to record sales data and prepare bank deposits, she could easily misstate these documents. For example, she could understate the cash.

Any of the employees could have the ability to take cash from the customers by skimming them of cash at the point of sales but not reporting the transaction.

Any of the employees could have the ability to take cash from the customers by skimming them of cash at the point of sales but not reporting the transaction.

In any possible fraud scheme without a surveillance camera system, it could be impossible to prove fraudulent activity took place if there is no proof.

Kayla's office was not locked and therefore, all the employees had access to her office and the records stored there.

Kayla does not have a system where employees feel they can tell her in confidence problems that arise in the company.

Charge the credit card higher and take the cash difference.

Separation of Duties -- Give someone else access to the sales data and bank deposit information. By giving another person these duties, you are making it harder for Lucy to commit a crime without the other employees noticing.

Documentation -- Using inventory receipts would allow Kayla to see what items were sold and what amounts of cash or credit sales should be recorded in the system.

Physical Audits - An audit of inventory allows there to be an account of all items sold; therefore, if there is missing inventory, there should be a sale to match it.

> Monitoring of Controls -- Kayla should set up surveillance cameras throughout the store, and she should be the only person that has access to the surveillance system and information.

Access Controls -- Kayla needs to lock her office or have the locks changed if she locks them frequently to ensure other employees are unable to tamper with company financial records, information, etc.

Reporting System -- Set up a web-based reporting system so employees can confidentially report problems about the store management, sales transactions, inventory counts, other employee actions, etc., if necessary.

Documentation - Kayla should implement a system to where after the credit card is scanned an electronic receipt is sent to her computer, so she knows exactly how much is spent.

| Employees could create fake <br> receipts and pocket some of the <br> store's money. | Separation of Duties -- Kayla should have <br> a third party pay the bills. |
| :--- | :--- |
|  |  |

## Case 5: Inventory Classification

1. I expect the raw materials inventory to have costs of all parts of the good that is in stock that have not been turned into finished goods. This includes direct materials and indirect materials. Raw materials inventory could also have costs relating to the shipping of the raw materials to the manufacturing plant. I expect the work-in-process inventory to have costs of goods that are currently in production and the costs of direct labor. Direct labor is related to the people that are directly associated with the production of the product. The costs allocated to finished goods inventory are the costs of the final product of the good. Finished goods could also include costs of storing the finished products. Work-in-process and finished goods inventories also can include some manufacturing overhead costs.
2. The three different inventories accounts are net of an estimated allowance for obsolete or unmarketable inventory. This account is based upon current inventory levels, sales trends, and historical experience. This could also be referred to as a contra-inventory/ asset account called Inventory Reserve. Inventory Reserve is a way for companies to anticipate any inventory losses before they happen. Management can also make estimates of market conditions and forecasts of future demand for the product. These are subject to change in time.
3. The inventory reserve or reserve for obsolete inventory account could appear on the balance sheet or in the notes section of the financial statements. This account is a contra assets account. The gross amount of inventory at the end of 2011 is $\$ 243,870$ and the gross amount of inventory at the end of 2012 is $\$ 224,254$. The reserve for obsolete inventory is attributable mostly to the finished goods inventory account because a company will account for if a product does not sell well you will attribute that loss to the finished goods account.
4. The entries to record the activity on the reserve for obsolete inventory accounting during the current year:

Cost of Goods Sold 13,348

Obsolete Inventory

Obsolete Inventory

Finished Goods Inventory
5. T-Accounts:

| Accounts Payable |  |
| :--- | ---: |
|  | 39,012 |
|  | 438,561 |
| 432,197 |  |
|  |  |
|  | 45,376 |
|  |  |
| Raw Materials Inv. |  |
| 46,976 |  |
| 438,561 |  |
|  | 442,068 |
|  |  |
|  |  |
| 43,469 |  |

Finished Goods Inv.

| 184,808 |  |
| ---: | :---: |
|  | 13,348 |
| 568,735 |  |
|  | 572,549 |
|  |  |
| 167,646 |  |
|  |  |

6. Inventory turnover $=\frac{\text { Cost of Sales }}{\text { Average Inventories, net }}$

Prior Year $(2011) \rightarrow \frac{575,226}{\frac{233,070+268,591}{2}}=\frac{575,226}{250,831}=2.29$ times

Current Year (2012) $\rightarrow \frac{585,897}{\frac{211,734+233,070}{2}}=\frac{585897}{222402}=2.63 \mathrm{times}$
7. Inventory holding period $=\frac{365}{\text { Inventory turnover ratio }}$

Prior Year (2011) $\rightarrow \frac{365}{2.29}=159.39$ or 160 days

Current Year (2012) $\rightarrow \frac{365}{2.63}=138.78$ days or 139 days

Yes, the company is becoming more efficient. In 2012, it took the company less days to manufacture and sell its inventory in 2011.
8. $2012 \rightarrow \frac{\text { Inventory reserve provision }}{\text { Finished goods inventory }+ \text { provision }}=\frac{13,348}{167,646+13,348}=7.37$

As an investor or analyst, I would like the company to calculate debt to equity ratio, to measure a company's financial leverage. I would also like for the company to provide the return on assets, to determine how profitable a company is based on their total assets. This ratio would also show how efficient management is at using its assets to produce revenue. I would also like to know what causes the goods to become obsolete and how it affects the company's earnings.

## Case 6: World Com and FASB

1. 

i. The FASB Statement of Concepts No. 6 states that an asset is a future economic benefit gained or controlled by an entity as an outcome of a previous transaction. The FASB Statement of Concepts No. 6 states that an expense is the using up of assets or liabilities from the production of goods or completion of services and other activities that institute a company's main business operations.
ii. Expenditures that simply maintain a given level of service should be expensed. Costs should be capitalized if all three of the below conditions are met:
a. the useful life of the asset must be increased,
b. the quantity of service produced from the asset must be increased, or c. the quality of the units produced must be enhanced.
2. After initial capitalization, the cost of the expenditure is depreciated until it gets to salvage value. The assets on the balance sheet will decrease and net income on the income statement will also decrease because your depreciation expense will increase throughout the quarters.
3. WorldCom's "Line costs" are most likely charges paid to local telephone networks. The income statement lists WorldCom's line cost as $\$ 14,739,000,000$ at the end of 2001. Listed below is the journal entry reporting the line costs:

$$
\text { Line Costs Expense } \quad 14,739,000,000
$$

$$
\text { Cash or Accounts Payable } \quad 14,739,000,000
$$

4. WorldCom improperly capitalized charges paid to local telephone networks to complete calls. The CFO, Scott Sullivan had been moving a large portion of these expenses into the capital expenditures section instead of correctly placing them with operating expenses. By moving these expenses, Sullivan turned a loss in 2001 into a profit in 2002. Mr. Sullivan spread these line costs to an upcoming time when the predicted revenue might arrive.
5. These costs appeared under the Property, Plant, and Equipment section of the balance sheet possibly as transmission equipment or communications equipment. On the Statement of Cash Flows, these costs would appear as capital expenditures. The journal entry to record the improperly capitalized line costs for 2001 is:

$$
\text { PPP (Asset) } \quad 3,055,000,000
$$

6. $\$ 771$ million $/ 22$ years $* 4 / 4$ quarters $=35,045,454.55$
$\$ 610$ million/22 years * 3/4 quarters $=20,795,454.55$
$\$ 743$ million/22 years $* 2 / 4$ quarters $=16,886,363.64$
$\$ 931$ million/ 22 years * $1 / 4$ quarters $=\underline{10,579,545.45}$
\$83,306,818.19

Depreciation Expense 83,306,818.19

Accumulated Depreciation 83,306,818.19
7.

| WorldCom, Inc.  <br> Forrected Income Statement Year Ended 12/31/01  |  |
| :--- | ---: |
| Income before taxes | $2,393,000,000.00$ |
| Depreciation expense | $83,306,818.19$ |
| Line costs that were improperly capatilized | $(3,055,000,000.00)$ |
| Loss before taxes | $(578,693,181.81)$ |
| Income tax benefit | $202,542,613.60$ |
| Minority interest/non-controlling interest | $35,000,000.00$ |
| Net Loss | $(341,150,568.21)$ |

## Case 7: Liabilities

1. Targa Company has decided to restructure its business line in the upcoming months. On December 27, 20X1, Targa Company sent out formal notices notifying its employees of the upcoming changes and informing all employees about its severance packages upon the closing of the facility. In total, the company plans to cut back ten percent of its workforce. The current facility is going to be updated to expand for another division within the company. The following FASB rule can be used to support Targa Company's one-time employee termination criteria 420-10-25-4:

An arrangement for one-time employee termination benefits exists at the date the plan of termination meets all of the following criteria and has been communicated to employees (referred to as the communication date):
a. Management, having the authority to approve the action, commits to a plan of termination.
b. The plan identifies the number of employees to be terminated, their job classifications or functions and their locations, and the expected completion date.
c. The plan establishes the terms of the benefit arrangement, including the benefits that employees will receive upon termination
(including but not limited to cash payments), in sufficient detail to enable employees to determine the type and amount of benefits they will receive if they are involuntarily terminated.
d. Actions required to complete the plan indicate that it is unlikely that significant changes to the plan will be made or that the plan will be withdrawn.

When Targa Company promised its employees, these benefits, they created an obligation, or liability. FASB rule 420-10-25-5 can be used to support this:

An entity's communication of a promise to provide one-time employee termination benefits is a promise that creates an obligation at the communication date to provide the termination benefits if employees are terminated.

FASB rule 420-10-25-9 further explains this:
If employees are required to render service until they are terminated in order to receive the termination benefits and will be retained to render service beyond the minimum retention period, a liability for the termination benefits shall be measured initially at the communication date based on the fair value of the liability as of the termination date, and shall be recognized ratably over the future service period. For employees to receive this benefit the employees must continue service through the date Targa ceases production and closes the facility. Upon the termination of its employees, Targa has agreed to pay $\$ 2.5$ million in termination benefits, $\$ 500,000$ of severance pay, and compensate the facility
manager with a $\$ 50,000$ lump sum when the facility closes. All the employee benefit expenses should be classified as liability and a loss per FASB rule,

712-10-25-1:

Nonretirement postemployment benefits offered as special termination benefits to employees shall be recognized as a liability and a loss when the employees accept the offer and the amount can be reasonably estimated. An employer that offers, for a short period of time, special termination benefits to employees, shall not recognize a loss at the date the offer is made based on the estimated acceptance rate.
2. Targa Company will also incur relocation costs of $\$ 500,000$ and training costs of $\$ 1.5$ million. These expenses should be classified as reengineering costs as they are incurred according to 720-45-55-1:

| Steps | Third Party |  | Internal |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Expense | Capitalize | Expense | Capitalize |
| Business process reengineering and information technology transformation: |  |  |  |  |
|  |  |  |  |  |
| Preparation of request for proposal | a |  | a |  |
| Current state assessment | a |  | a |  |
| Process reengineering | a |  | a |  |
| Restructuring work force | a |  | a |  |
| Preliminary software project stage activities: |  |  |  |  |
| Conceptual formulation of alternatives | b |  | b |  |
| Evaluation of alternatives | b |  | b |  |
| Determination of existence of needed technology | b |  | b |  |
| Final selection of alternatives | b |  | b |  |
| Application development stage activities: |  |  |  |  |
| Design of chosen path, including software |  |  |  |  |
| configuration and software interface |  | C |  | c |
| Coding |  | c |  | c |
| Installation to hardware |  | c |  | c |
| Testing, including parallel processing phase |  | c |  | c |
| Data conversion costs: |  |  |  |  |
| a. Costs to develop or obtain software that allows for access of old data by new system |  | c |  | c |
| b. All other data conversion processes | b |  | b |  |
| Training | b |  | b |  |
| Post-implementation/operation stage activities: |  |  |  |  |
| Training | b |  | b |  |
| Application maintenance | b |  | b |  |
| Ongoing support | b |  | b |  |
| Acquisition of fixed assets: |  |  |  |  |
| Purchase of new computer equipment, office furniture, or work stations |  | d | N/A | N/A |
| Reconfiguration of work area-architect fees and hard construction costs |  | d |  | d |

The FASB further clarifies the rule by stating in 720-45-25-2:

The following third-party or internally generated costs typically associated with business process reengineering shall be expensed as incurred:
a. Preparation of request for proposal - the process of preparing a proposal.
b. Current state assessment-the process of documenting the entity's current business process, except as it relates to current software structure. This activity is sometimes called mapping, developing an as-is baseline, flow charting, and determining current business process structure.
c. Process reengineering-the effort to reengineer the entity's business process to increase efficiency and effectiveness. This activity is sometimes called analysis, determining best-in-class, profit and performance improvement development, and developing should-be processes.
d. Restructuring the work force-the effort to determine what employee makeup is necessary to operate the reengineered business processes.

Targa Company can expense both costs internally and for its third-party partners who they have entered binding contracts with for the next eighteen months. All costs can be expensed when they are incurred.

## Case 8: Equity

1. Merck's common shares
i. Merck is authorized to issue 5.4 billion common shares.
ii. Merck has issued 2,983,508,675 common shares at December 31, 2007.
iii. When I reconcile the number of shares at December 31, 2007 to the dollar value of common stock on the balance sheet, Common stock will equal $2,983,508,675^{*} .01=\$ 29,835,086.75$.
iv. Merck has held 811,005,791 shares in treasury at December 31, 2007.
v. Merck has 2,172,502,884 (2,983,508,675-811,005,791) shares outstanding at December 31, 2007.
vi. Merck's market capitalization on December 31,2007 was $\$ 125,157,891,147$. I found this by multiplying shares outstanding times price per share Merck closed $(2,172,502,884 * \$ 57.61)$.
2. Companies pay dividends on their common or ordinary shares to keep investors content and give them a return on their investments. Paying dividends shows that a company is profitable or could also mean that the company is no longer growing. When a company pays its dividends the share price decreases possibly showing slowed growth in the future. The company might not have many opportunities for growth in the next coming years.
3. Companies repurchase their own shares because they feel their shares are undervalued in the market, to increase earnings per share, to privatize to thwart possible takeover attempts or to limit outside control, to provide stick for employee stock compensation plans, to make a market in the stock by creating an artificial type demand, or to provide a tax efficient distribution to shareholders.
4. Retained Earnings 3,310,700,000

| Dividends Payable | $3,400,000$ |
| :--- | :--- |
| Cash | $3,307,300,000$ |

5. Merck repurchased several its own common shares on the open market.
i. Merck uses the cost method to account for its treasury stock transactions, which means Merck puts the treasury stock on its books at market value at which Merck repurchased it.
ii. Merck repurchased 26.5 million shares on the open market in 2007.
iii. Merck paid $\$ 1,429,700,000$ in total share, $\$ 53.95$ per share $(1,429,700,000 / 26,500,000)$, on average to buy back its stock during 2007. This represents the financing portion of a cash flow statement.
iv. Merck does not disclose its treasury stock as an asset because Merck cannot earn income from its own stock.
6. 

| In millions | 2007 | 2006 |
| :---: | :---: | :---: |
| Dividends paid | $\$(3,307.3)$ | $\$(3,322.6)$ |
| Shares outstanding | $2,172.5$ | $2,167.8$ |
| Net income | $\$ 3,275.4$ | $\$ 4,433.8$ |
| Total assets | $\$ 48,350.7$ | $\$ 44,569.8$ |
| Operating cash flows | $\$ 6,999.2$ | $\$ 6,765.2$ |
| Year-end stock price | $\$ 57.61$ | $\$ 41.94$ |
| Dividends per share | $\$ 1.52$ | $\$ 1.53$ |
| Dividend yield <br> (dividends per share to <br> stock price) | $2.64 \%$ | $3.65 \%$ |
| Dividends payout <br> (dividends to net <br> income) | 1.01 | 0.75 |
| Dividends to total assets | 0.068 | 0.075 |
| Dividends to operating <br> cash flows | 0.473 | 0.491 |

Merck's stock price has increased over the past year; however, its net income has decreased by over one million dollars. Merck also saw a decrease in their dividend yield ratio which means the company is receiving a lower return on its investments compared to 2006.

## Case 9: Stock Options

1. An employee stock option plan reserves option for future issuance of common shares to employees and directors of the company. This plan gives employees the right to buy a company's stock at a specified "strike price" at a predetermined date in the future, but they are worthless if the stock doesn't reach that price. Stock options are designed to align incentives between the owners and the managers. This gives executives incentive to increase stock price since this will increase the value of the executives' option holdings.
2. Restricted shares give an employee the full value of a company's stock, at a future date, or when a performance goal is reached. These shares cannot be sold until vesting occurs. If an employee leaves the company prior to vesting, they forfeit these shares and they return to the company. Any dividends received from the restricted stock also generally must be repaid to the company. Restricted stock units are simpler and are less risky for employees. For example, Pandora Media Inc. makes stock options available to the company's directors and restricted stocks are for general employees who do not have any control over the company's strategy. This hopefully will encourage employee retention because the employees will be able to count on the restricted stock as a part of his/her compensation.
3. The grant date is the day in which an employee is given a stock option. It is usually later than the date in which it is announced that stock options will be distributed. The exercise price is the price per share at which the owner of a traded option is entitled to buy or sell the underlying security. This is determined at the time the option contract is formed. The vesting period is the time that an employee must wait to be able to exercise employee stock options. The expiration date is the last day that an options or future contract is valid. Stock options are given by a company to an employee to buy stock in the company at a discounted price. Restricted shares of stock are granted after the employee satisfies the vesting requirement, the company allocates the shares or the cash equivalent of the number of shares used to value the shares. Options exercised means the employee purchases the common stock at the price set by the option, regardless of the stock's price at the time they were exercised. An employee may forfeit his/her shares if the employee fails to meet the requirements of the purchase. For example, a stock option might require an employee to stay with the company for 5 years to keep the stock. If the employee leaves the firm before surpassing five years, then the stocks are forfeited.
4. Under Xilinx Inc's ESPP, a qualified employee can obtain a two-year purchase right to buy the company's common stock at the end of every sixmonth exercise period. The employees are limited to $15 \%$ of the employee's yearly earnings up to a maximum of $\$ 21$ thousand in a calendar year. The
company gives the employees, an incentive to increase stock price and this will then increase the value of the executives' option holdings. If the employees are performing well then, the company's stock itself will be doing well. Advantages of restricted stock are 1. they never become worthless, 2. they result in less dilution to existing stockholders, 3. they better align employee incentives with the company's incentives by providing more of a long-term perspective. For Xilinx, about 78\% of all eligible employees participate in the employee stock option plan.
5. Xilinx includes its employee stock purchase plan is included in the computation of stock-based compensation expense. Xilinx uses the straightline method to recognize the stock-based compensation costs over the period. When the options are exercised, canceled, or expired, deferred tax assets are eliminated for each vesting period on a FIFO basis. The company follows the alternative transition method when calculating the excess tax benefits available. According to GAAP, Xilinx must measure the cost of all employee stock awards that are anticipated to be exercised based on the fair value at the grant date. The company also records that cost as compensation expense during the time the employee is required to perform a service in exchange for the equity award.

## 6. Xilinx's annual report

i. Total expense for stock-based compensation for 2013 is $\$ 77,569$.
ii. Xilinx includes this expense in the General and Administrative expenses for most employees.
iii. The 2013 expense must be added back to net income. The net income account in the Statement of Cash Flows is understated before one adds back this expense. This amount will appear under the operating section.
iv. The company makes it a deferred tax asset and then the company will have a payable. Once the option is exercised the company will pay the payable.
v. R\&D expense 37,937

COGS
37,937

SG\&A expense
33,569

APIC $\rightarrow$ S/O

Deferred tax asset
22,137

Income tax payable
22,137

W/P inventory
275
$\mathrm{APIC} \rightarrow \mathrm{S} / \mathrm{O} 275$
7. The Wall Street Journal article titled, "Last Gap for Stock Options," discusses the falling trend of stock options and the growing use of restricted stock awards. Companies have begun to use more restricted
stock awards because of shareholder demands, changes in the tax law, and the financial crisis. The financial crisis left many high executives in companies with essentially worthless options. Employees and companies in recent years have widely used and supported the use of restricted stock options. They are simpler than stock options and are subject to fewer accounting and tax complications. Restricted stock encourages employees and executives to help the company succeed financially.
8. Over the years, Xilinx has been steadily granting and exercising more restricted shares of stock while also granting and exercising fewer stock options per the trends. In April 2010, Xilinx granted 31,206 shares and in March 2013, Xilinx granted 12,753 shares illustrating a decrease in the use of stock options. However, in April 2010, Xilinx granted 3,652 restricted shares and in March 2013, Xilinx granted 5,996 restricted shares illustrating an increase in the use of restricted stock units.

## Case 10: Revenue Cycle

Part I:

1. The Bier Haus has a verbal contract with the student, that the Bier Haus will provide the student with beer if the student pays the designated price for the beer.
2. Once the beer is handed to the student, the Bier Haus has completed the performance obligation of providing the beer to the student.
3. The transaction price is $\$ 5$.
4. The student hands the Bier Haus employee $\$ 5$ in exchange for the beer.
5. The Bier Haus recognizes revenue immediately once the student pays for the beer.
a. Cash 5

Sales Revenue 5

## Part II:

1. The Bier Haus has verbal contract with the student, that the Bier House will provide the student beer and a mug if the student pays the designated price for the beer and the bug.
2. Once the beer in the Ole Miss mug is handed to the student, the Bier Haus has completed the performance obligation of providing the beer and the mug to the student.
3. The transaction price for the beer and the mug is $\$ 7$.
4. The stand-alone price for the beer is $7 * 5 / 8=\$ 4.38$, and the stand-alone price for the mug is $7 * 3 / 8=\$ 2.62$.
5. The Bier Haus recognizes revenue immediately once the student pays for the beer and the mug.
a. Cash 7

Sales Revenue-beer

Sales Revenue-mug
4.38
2.62

## Part III:

1. The Bier Haus has a verbal contract with the student to provide the student beer in the special mug once the student compensates the Bier House for the beer. The Bier Haus also has a contract with the student that the restaurant will provide a coupon for pretzels if there are no pretzels available. The coupon given to the student is a written contract that once the student once to redeem the coupon, the Bier House will provide the student with two pretzels for $\$ 3.50$.
2. The coupon has a performance obligation that if the student redeems the coupon at the Bier Haus, the student will receive two pretzels.
3. The transaction price for the beer $\$ 5$ and $\$ 3.50$ for the coupon for the pretzels that he can redeem later.
4. The stand-alone price for the beer is $7 * 5 / 8.50=\$ 4.12$, and the stand-alone price for the coupon is $7 * 3.50 / 8.50=\$ 2.88$.
5. The Bier Haus recognizes revenue once the student hands over the cash for the coupon and the beer.
a. Cash
7

Sales Revenue-beer
4.12

Unearned Revenue-coupon
2.88

Part IV:

1. The Bier Haus has a contract with the student that once the coupon is exchanged the student will receive two pretzels.
2. The coupon has a performance obligation that if the student redeems the coupon at the Bier Haus, the student will receive two pretzels.
3. There is no transaction price because the two parties do not exchange any money.
4. The stand-alone price for the two pretzels in the coupon $\$ 3.50$.
5. The Bier Haus has already recognized the revenue so there is no journal entry.

## Case 11: Deferred Tax Assets and Liabilities

1. Book income is the financial income before taxes or income for financial reporting purposes. ZAGG's book income for 2012 was $\$ 23.898$ million. Book income is calculated using guidelines provided by GAAP, however, a company's taxable income is calculated after consulting the IRS' tax code. Deduction and exemptions are taken into consideration when a company calculates taxable income.
2. Define the following terms:
i. A permanent tax difference "results from two items that (1) enter into pretax financial income but never into taxable income, or (2) enter into taxable income but never into pretax financial income" (Kieso, Weygandt, \& Warfield, 1066). An example of a permanent tax difference is interest received on state and municipal bonds or the deduction for dividends received from U.S. corporations (recognized only for tax purposes.
ii. A temporary tax difference is "the difference between the tax basis of an asset or liability and its reported (carrying or book) amount in the financial statements, which will result in taxable amounts or deductible amounts in future years" (Kieso, Weygandt, \& Warfield, 1055). An example is a future deductible amount such as depreciation.
iii. The statutory tax rate is also called the legally imposed tax rate. For example, an income tax can have several statutory tax rates for different
income levels, whereas a sales tax might have a flat statutory tax rate. ZAGG's statutory tax rate is $35 \%$.
iv. The effective tax (average rate) is computed by dividing total income tax expense for the period by pretax financial income. ZAGG's effective tax rate is $38 \%$.
3. Most companies will report income taxes as part of its total income tax expense because it provides the clients and the public with a clear picture of all the company's income tax expenses for the year. Deferred income taxes are not the same as a company's total income tax expense, and therefore cannot be combined into one account. Most companies will then defer those taxes to a later year, thus they are not included as a current tax expense.
4. A deferred tax asset is when a business has overpaid taxes or paid taxes in advance on the balance sheet. A deferred tax liability is when there are temporary differences between the estimated taxes payable, the expected income tax rate, and the company's accounting and tax carrying values. A company records a deferred tax asset when "the taxes will be lower in the future," and a company records a deferred tax liability when the taxes will be higher in the future (Kieso, Weygandt, \& Warfield, 1055).
5. A deferred income tax valuation allowance is a balance sheet account that counterbalances the value of a company's deferred tax assets because the company does not expect it will be able to realize the full value. A valuation allowance should be recorded when "it is more likely than not that it will not
realize some portion of the deferred tax asset" (Kieso, Weygandt, \& Warfield, 1055).
6. Note-8 Income taxes (numbers are in thousands)
i. Below is the journal entry that ZAGG recorded for the income tax provision in fiscal 2012.
Income Tax Expense 9,393

Net Deferred Tax Asset 8,293

Income Tax Payable 17,686
ii. Below is the journal entry that ZAGG recorded to decompose the amount if net deferred income taxes into its deferred income tax asset and deferred income tax liability components.

| Income Tax Expense | 9,393 |
| :--- | ---: |
| Deferred Tax Asset | 8,002 |

$$
\begin{array}{ll}
\text { Deferred Tax Liability } & 291 \\
\text { Income Tax Payable } & 17,395
\end{array}
$$

iii. The effective tax rate is the average rate at which a corporation's pre-tax profits are taxed. To find the effective tax rate a corporation divides the tax expense by the pre-tax income.

Effective tax rate=tax expense/pre-tax income
$=9,393 / 23,898$
$=39.3 \%$ (2012 effective tax rate for ZAGG)
iv. On ZAGG's balance sheet, the balance for deferred tax assets is split up in two accounts, current and noncurrent. A section of deferred income tax assets is under current assets for $\$ 6,912$ and a section of deferred income tax assets is also stated as its own with a balance of $\$ 6,596$. Both are located on the balance sheet.

Case 12: Leases

1. Leasing assets offer many advantages over owning property such as, $100 \%$ financing at fixed rates, protection against obsolescence, flexibility, less costly financing, tax advantages, off-balance-sheet financing.
2. An operating lease is a lease whose term is short compared to the useful life of the asset that is being leased. This type of lease is often used to acquire equipment on a short-term basis. A capital lease is a lease in which the lessor only finances the leased asset, and all other rights of ownership transfer to the lessee. The asset is then classified as a fixed asset in the general ledger. A direct financing lease is a lease that removes the leased asset from its books and replaces it with a receivable from the lessee. The interest received is the only income recognized by the lessor. A sales-type lease is a lease by the lessor when the fair value of the leased property at the start of a lease varies from its carrying amount, it involves real estate, and there is a transfer of ownership to the lessee by the end of the lease term.
3. Accountants distinguish between different types of leases because each lease has different financial and accounting uses, and each type of lease has different requirements. Distinguishing between the different types of leases also give the people a better and more reliable view of the business.
4. Hypothetical Lease
i. The lease will be treated as an operating lease because it does not meet any of the requirements of a capital lease. Capital lease rules are listed below:
a. The lease transfers ownership of the property to the lessee.
b. The lease contains a bargain-purchase option.
c. The lease term is equal to $75 \%$ or more of the estimated economic life of the leased property.
d. The present value of the minimum lease payments equals or exceeds $90 \%$ of the fair value of the leased property.
ii. Rent Expense

100,000
Cash
100,000
iii. Year 1

Rent Expense 100,000

Deferred Rent Expense 100,000

## Year 2-5

Rent Expense 100,000

Deferred Rent 25,000
Cash
125,000
5. Analysis of note 10
i. The amount of rent expense on operating leases in 2009 was $\$ 45.9$ million.
ii. The rent expense for 2009 appeared in the selling, general, and administrative section under costs and expenses on the consolidated statement of operations.
6. Future Lease Payments
i.

| Period | Payments | PV | PV of Payment |
| :---: | ---: | ---: | ---: |
| 1 | $\$ 50,651$ | 0.9346 | $\$ 47,337.38$ |
| 2 | $\$ 47,107$ | 0.8734 | $\$ 41,145.08$ |
| 3 | $\$ 42,345$ | 0.8163 | $\$ 34,566.13$ |
| 4 | $\$ 35,469$ | 0.7629 | $\$ 27,059.13$ |
| 5 | $\$ 31,319$ | 0.7130 | $\$ 22,330.01$ |
| 6 | $\$ 25,229$ | 0.6663 | $\$ 16,811.15$ |
| 7 | $\$ 25,229$ | 0.6227 | $\$ 15,711.35$ |
| 8 | $\$ 25,229$ | 0.5820 | $\$ 14,683.51$ |
|  |  |  | $\$ 219,643.75$ |

ii. PPE

219,643.75

Lease Obligations
219,643
iii. Lease Obligations

35,276

Interest Expense
15,375

Cash
50,651

Depreciation Expense 27,455

Accumulated Depreciation
27,455
7. Build-A-Bear Workshop, Inc. do not have to report depreciation on their statements because it is an operating lease. The lease expenses are treated as
operating expenses and the operating leases do not show up as part of the capital of the firm.
8. Ratios
i. The table below illustrates the ratios before 2010 and then the different ratios after January 2, 2010. The current ratio is a liquidity ratio calculated by current assets/current liabilities. The debt-to-equity ratio is used to manage a company's financial leverage and is calculated by total liabilities/shareholders' equity. The long-term debt-to-equity ratio measures the percentage of a company's assets financed with loans lasting longer more than a year. The current ratio, the debt-to-equity ratio, and the long-term debt-to-equity ratio all increased. Capital leases will not always yield weaker liquidity and solvency ratios because it depends on the increase in net assets, net income, and net liabilities.

| Ratio | Ratios before 2010 | Ratios after January 2, 2010 |
| :--- | :---: | :---: |
| Current Ratio | 1.66 | 1.68 |
| Debt-to-Equity Ratio | 0.73 | 1.84 |
| Long-term Debt-to-Equity | 0.13 | 0.47 |

