

Technical University of Denmark



## Life Cycle Management Approaches to Support Circular Economy

**Zinck, Sébastien; Ayed, Anne-Christine; Niero, Monia; Head, Megann; Wellmer, Friedrich-W.; Scholz, Roland; Morel, Stéphane**

*Published in:*  
Designing Sustainable Technologies, Products and Policies

*Link to article, DOI:*  
[10.1007/978-3-319-66981-6\\_1](https://doi.org/10.1007/978-3-319-66981-6_1)

*Publication date:*  
2018

*Document Version*  
Publisher's PDF, also known as Version of record

[Link back to DTU Orbit](#)

*Citation (APA):*  
Zinck, S., Ayed, A.-C., Niero, M., Head, M., Wellmer, F.-W., Scholz, R., & Morel, S. (2018). Life Cycle Management Approaches to Support Circular Economy. In E. B., K. G., & M. G. (Eds.), *Designing Sustainable Technologies, Products and Policies: From Science to Innovation* (pp. 3-9). Springer. DOI: 10.1007/978-3-319-66981-6\_1

## DTU Library

Technical Information Center of Denmark

---

### General rights

Copyright and moral rights for the publications made accessible in the public portal are retained by the authors and/or other copyright owners and it is a condition of accessing publications that users recognise and abide by the legal requirements associated with these rights.

- Users may download and print one copy of any publication from the public portal for the purpose of private study or research.
- You may not further distribute the material or use it for any profit-making activity or commercial gain
- You may freely distribute the URL identifying the publication in the public portal

If you believe that this document breaches copyright please contact us providing details, and we will remove access to the work immediately and investigate your claim.

# Life Cycle Management Approaches to Support Circular Economy



**Sébastien Zinck, Anne-Christine Ayed, Monia Niero, Megann Head, Friedrich-W. Wellmer, Roland W. Scholz and Stéphane Morel**

**Abstract** This article summarizes the panel session “Life Cycle Management approaches to support Circular Economy” of the 8th International Conference on Life Cycle Management (LCM2017 conference, Luxembourg). Four panellists were invited to share their point of view on this topic. Each of them brought a different perspective, addressing the topic from both the academic and industrial point of view; focusing on a raw materials aspect or considering a life cycle (or eco-design) related scope; in the context of a certification process (for products or activities) or of an eco-innovation process (including new business models for circular economy). After short presentation by each of the panellists, the discussion especially addressed the complementarity between several LCM concepts to be considered jointly when developing circular concepts and models.

---

S. Zinck (✉)

Environmental Research and Innovation, Life Cycle Sustainability and Risk Assessment, Luxembourg Institute of Science and Technology, 4422 Belvaux, Luxembourg  
e-mail: [sebastien.zinck@list.lu](mailto:sebastien.zinck@list.lu)

A.-C. Ayed

Tarkett, R&I Centre, Z.A. Salzbaach, 9559 Wiltz, Luxembourg

M. Niero

Division for Quantitative Sustainability Assessment, Technical University of Denmark, DTU Management Engineering, 2800 Kongens Lyngby, Denmark

M. Head

Steelcase Inc., Global Sustainability, 901 44th St. SE, Grand Rapids MI, USA

F.-W. Wellmer

Federal German Institute of Geosciences and Natural Resources (BGR), Neue Sachlichkeit 32, 30655 Hannover, Germany

R. W. Scholz

Natural and Social Science Interface, Swiss Federal Institute of Technology, Zurich, Switzerland

S. Morel

Renault, Technocentre, 1, Avenue du Golf, 78280 Guyancourt, France

© The Author(s) 2018

E. Benetto et al. (eds.), *Designing Sustainable Technologies, Products and Policies*, [https://doi.org/10.1007/978-3-319-66981-6\\_1](https://doi.org/10.1007/978-3-319-66981-6_1)

## 1 Introduction

Circular Economy (CE) is a concept that has gained some significant traction for some years, both on the policy and the industrial levels. It helps further structure Sustainability strategies and initiatives. And it can be described as an organizational principle which aims at evolving from the current linear economic model—where resources are extracted, manufactured, consumed and wasted—to an economic model which values resource efficiency, not only from a today’s perspective, at every stage of the value chain and enables the biodiversity protection, as well as a development suitable for the well-being of individuals.

From the definition of a CE strategy to the implementation of action plans, as well as for the development of new business models in this field, processes, indicators and tools are necessary to support decision-making [1]. Life Cycle Management (LCM) approaches and expertise are thus suitable to ensure the Sustainability performance of decision-making. In this discussion panel session, 4 speakers from companies and academia presented some examples of LCM approaches (e.g. environmental impact assessment methods, eco-design, recycling, etc.), but also collaborative tools, in support of CE strategy definition and implementation.

## 2 A Decision Support Framework for Circular Economy Implementation in the Packaging Sector

Monia Niero (Technical University of Denmark) presented a decision support framework for the development of continuous loop packaging systems, which builds on the combined use of Life Cycle Assessment (LCA) and the Cradle to Cradle® (C2C) certification program [2]. The C2C design framework [3] inspired the creation in January 2014 of the Carlsberg Circular Community, i.e. a cooperation platform involving Carlsberg and a selection of global partners with the ambition to develop packaging products that are optimized for recycling and reuse, while retaining their quality and value [4]. As a first step of the framework, the environmentally optimal beverage packaging life cycle scenario is identified, both in terms of defined use and reuse. Second, the limiting factors for the continuous use of materials in multiple loops are identified considering the two requirements in the C2C certification process that address the material level (i.e. “material health” and “material reutilization” criteria) and the “renewable energy” criterion [5]. Then, alternative scenarios are built to meet C2C certification criteria, and LCA is used to quantify the environmental impacts of the resulting improvement strategies, for example, change in material composition, in order to guide the identification of the optimal scenario from an eco-efficiency point of view. Finally, the business perspective is addressed by assessing the potential for a green value network business model for a closed-loop supply [6]. The outcome is a list of prioritized actions

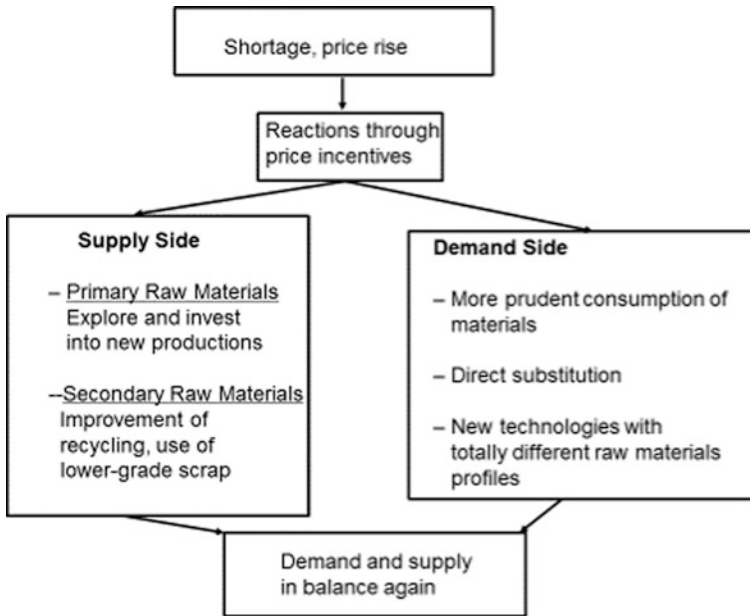
needed to implement the most eco-efficient and eco-effective strategy for the beverage packaging, both from an environmental and an economic point of view. The decision support framework was tested in the case of the aluminium cans, with main recommendation from both the LCA [7] and C2C perspective [8] to ensure a system that enables can-to-can recycling. Designing packaging for “zero contamination” and improving transparency in materials composition to assure high quality recycling were the main lessons learnt from the Carlsberg Circular Community [2]. The suggested framework for optimization of continuous loop system can be applied and adapted by any other company familiar with LCA and C2C certification tools, based on eco-efficiency and eco-effectiveness approaches, respectively.

### **3 Leveraging an Ecodesign Foundation to Enable Circular Value Creation**

Megann Head (Steelcase) presented Steelcase’s strong foundation of eco-design practices, rooted in LCM principles. In the company, the three pillars that guide efforts to innovate, improve, and deliver on product promises include materials chemistry, life cycle thinking, and reuse/recycle. Each of these pillars are necessary aspects of product performance as the company transitions to circular business models. However, they may need to adapt, and new capabilities will need to emerge. New design sensibilities need to be utilized, expanding upon those already existing, such as design for disassembly and recycling. The new design sensibilities could be designing for refurbishment and remanufacturing and harvesting parts that feed new products. The products and services (business models) need to work together in a circular economy, so they both need to be developed with a systems mind-set. The existing tools used to evaluate these product-service systems, like Life Cycle Assessment, can be useful in initial evaluations, but do need some updates, such as for allocation, in a circular economy.

### **4 Raw Materials Are Products of Our Brain—What Does This Mean for LCM?**

For Friedrich-W. Wellmer (Federal German Institute of Geosciences and Natural Resources) and Roland W. Scholz (former chair of Natural and Social Science Interface, Swiss Federal Institute of Technology), raw materials are products of the brain [9]. They are not a fixed parameter or quantity. They vary according to creativity, demand and supply, and technology. This means that URR (ultimate recoverable resources) cannot be a fixed quantity, as long as economic activity and innovations continue. Individuals do not need raw materials as such. They need an intrinsic property to fulfil a function. For finding solutions for functions, individuals have three



**Fig. 1** The feedback control cycle of mineral supply [9]

spheres at their disposal: resources of the geosphere (natural resources), resources of the technosphere (atoms do not get lost) and the human ingenuity. Therefore, the driver proposed for finding solutions in a market economy is the price. Technology and human demand decide what of mineral resources are needed with what properties and to what amount. We also have to acknowledge that an increase of prices induces an increase of reserves. Thus the concept of scarcity is relative and may have to be adjusted also from a mid- and long-term perspective. Via the feedback control cycle of mineral supply in times of shortages and price peaks, there are incentives on the supply side to produce more functions from primary and secondary materials, and on the demand side to use less or to substitute materials, Fig. 1 [10]. More production, less consumption will re-establish a market equilibrium. This feedback control cycle also regulates the finding of the optimum in LCM. LCA helps to find better solutions while the market optimum will be determined by price incentives.

## 5 Collective Action to Settled New Circular Economy Business Models

A recent report from AFEP (2017) pinpointed that Multi Actor Action is a lever to set up new circular economy activities. Stéphane Morel (Renault) proposal is to discuss this statement and the potential for the life cycle community to contribute.

The creation of a new business model needs two pillars [11]. In one hand it is an explorative activity, on the other hand, it is a collective action. In the case of Circular Economy Business Models, we can particularly point out the necessity to set a dialogue between stakeholders from various horizons and motivations. In shorter recycling loops, you may introduce the notion of second hand parts and remanufacturing to customers and industrial plants. In longer loops you may design the product in a way that improve dismantling and sorting efficiency at its end of life. Collective action will involve all stakeholders committed in the new business model construction. But they are not spontaneous and need to be managed.

One proposal to manage this dialogue is to use the Collaborative Life Cycle Activities (Co-LCA) way [12] developed during the environmental footprint assessment of Renault first electric vehicle [13]. This scheme embeds three levels (Purpose, People and Action) and follow five steps: E1: Explore the topic; E2: Engage with appropriate stakeholders; E3: Elucidate the questions; E4: Evaluate the benefits; and finally E5: Extend to other activities.

To anchor the new business model and transform it into a dominant model, Stéphane Morel underlined the need for economic actors to measure the creation of shared value [14]. In order to proceed, four fields of benefits are proposed: 1/ financial income; 2/brand improvement; 3/knowledge sharing and 4/decision and anticipation accuracy.

As a conclusion, the LCA community is well grounded in collective action to carry comprehensive and complex studies [15]. Therefore, they are effective support to facilitate the creation of circular economy businesses. As a challenge for the next decade, though, this community shall continue to dig into data, but shall also open more largely to social and management science to build the bridge from utopia to real life businesses.

## 6 Key Issues and Learnings from the Discussion

One of the conclusion is that LCA and C2C can be complementary approaches to address circular economy issues. Indeed, C2C provides a vision for continuous use of materials through the avoidance of chemicals of concern, therefore facilitating the valorisation of materials over biological or technical cycles, while LCA allows to identify the intermediary milestones to be reached and provides a quantitative assessment of environmental impacts, both required to reach the vision set through C2C concept in a sustainable way.

It was also pointed out that one of the main challenge to overcome in the LCA field, within the circular economy context is the quantification of the benefits from recycling, both in terms of substituted materials and quality of the secondary material [16–20]. It was also noticed that an important contribution to solve the related issue of multi-functionality and substitution of primary material has been provided by the Product Environmental Footprint (PEF) pilots initiative through the definition of the Circular Footprint Formula [21].

As a more general finding, the assessment of circularity through the consistent measurement of positive aspects/benefits of circular economy strategies on the environment and society is one of the major evolutions to be addressed by LCM methodologies.

Another technical challenge for LCM tools is to bridge the gap between the measurement of CE indicators at a micro-level (e.g. product) and at a macro-level (e.g. national policy). This would support a better translation and management of top-down strategic initiatives into action plans (e.g. European Commission CE objectives implementation at a company level).

Finally, it was demonstrated that considering a market incentive (i.e. economic indicator, like a price signal) is often necessary to find the optimum level of resources consumption, when applying LCM approaches. A methodological challenge would be to integrate this indicator into LCA practices.

## References

1. Bertrand A, Guiton M, Zinck S, Scientific approaches and tools supporting Circular Economy concepts, *Revue Technique Luxembourgeoise*, 2-2017.
2. Niero M, Hauschild MZ, Hoffmeyer SB, Olsen SI, Combining eco-efficiency and eco-effectiveness for continuous loop beverage packaging systems: learnings from the Carlsberg Circular Community. *Journal of Industrial Ecology* Vol. 21, No 3, 2017, pp. 742–753.
3. McDonough W, Braungart M, *Cradle to cradle*, New York: North Point Press, 2002.
4. Carlsberg Group, Corporate Sustainability Report 2014, Growing Responsibly Together, 2015.
5. Cradle to Cradle Products Innovation Institute, Cradle to Cradle Certified Product Standard Version 3.1., 2016.
6. Stewart R, Niero M, Murdock K, Olsen SI, Exploring the implementation of a circular economy strategy: the case of a closed-loop supply of aluminum beverage cans, To be submitted to *Procedia CIRP* (September 2017).
7. Niero M, Olsen SI, Circular economy: to be or not to be in a closed product loop? A Life Cycle Assessment of aluminium cans with inclusion of alloying elements, *Resources Conservation and Recycling*, Vol. 114, 2016, pp. 18–31.
8. Niero M, Negrelli AJ, Hoffmeyer SB, Olsen SI, Birkved M, Closing the loop for aluminium cans: Life cycle assessment of progression in Cradle-to-Cradle certification levels, *Journal of Cleaner Production*, Vol.126, 2016, pp. 352–362.
9. Wellmer FW, Scholz RW, Peak minerals: what we can learn from the history of mineral economics and the cases of gold and phosphorus?, *Mineral Economics*, 30,2, 2017, 73–93.
10. Wellmer FW, Hagelüken C, The feedback control cycle of mineral supply, increase of raw material efficiency, and sustainable development, *Minerals*, 5, 2015, 815–836.
11. Beulque R, Franck A, “Circular Business Model Innovation: Key Patterns and Challenges to unleash recycling value creation potential”, EGOS, 2016.
12. Morel S, Unger L, Buet G, “Behind-the-scenes of eco-innovation at Renault: from collective action to breakthrough concepts”, *International Journal on Interactive Design and Manufacturing (IJIDeM)*, 10,3 (2016): 251–255.
13. Morel, S. L’empreinte environnementale à l’ère de la société collaborative: de l’Analyse du Cycle de Vie comme outil expert à une instrumentation collaborative pour conduire une transition organisationnelle Diss. Ecole Nationale Supérieure des Mines de Paris, 2014.

14. Kramer MR, Porter M, “Creating shared value”, *Harvard business review*, 89.1/2 (2011): 62–77.
15. Morel, S., Beulque R, “Dynamiques collaboratives de co-construction et pilotage renforcé de l’action collective: quels enseignements de l’ACV pour l’économie circulaire?”, 7th International Conference on Life Cycle Management–Life Cycle Management for product sustainability value creation, 2015.
16. Rigamonti L, Grosso M, Sunseri MC, Influence of assumptions about selection and recycling efficiencies on the LCA of integrated waste management systems, *International Journal of Life Cycle Assessment*, Vol.14 No.5, 2009, pp. 411–419.
17. Gala AB, Raugei M, Fullana-i-Palmer P, Introducing a new method for calculating the environmental credits of end-of-life material recovery in attributional LCA, *International Journal of Life Cycle Assessment*, Vol.20, 2015, pp. 645–654.
18. Schrijvers DL, Loubet P, Sonnemann G, Developing a systematic framework for consistent allocation in LCA, *International Journal of Life Cycle Assessment*, Vol.21, No.7, 2016, pp. 976–993.
19. Vadenbo C, Astrup T F, Hellweg S, Let’s be clear(er) about substitution—a reporting framework to account for product displacement in LCA, *Journal of Industrial Ecology*, 2016 <https://doi.org/10.1111/jiec.12519>.
20. Zink T, Geyer R, Startz R, A Market-Based Framework for Quantifying Displaced Production from Recycling or Reuse, *Journal of Industrial Ecology*, Vol.20 No.4, 2015, pp. 719–729.
21. Zampori L, Pant R, Schau EM, De Schryver A, Galatola M, Circular Footprint Formula, Circular Footprint Formula, Ispra, Italy: European Commission, 2016. [display/EUENVFP/Technical + Advisory + Board + workspace](https://ec.europa.eu/euenvfp/technical-advisory-board-workspace). (Accessed 04.01.2017).

**Open Access** This chapter is licensed under the terms of the Creative Commons Attribution 4.0 International License (<http://creativecommons.org/licenses/by/4.0/>), which permits use, sharing, adaptation, distribution and reproduction in any medium or format, as long as you give appropriate credit to the original author(s) and the source, provide a link to the Creative Commons license and indicate if changes were made.

The images or other third party material in this chapter are included in the chapter’s Creative Commons license, unless indicated otherwise in a credit line to the material. If material is not included in the chapter’s Creative Commons license and your intended use is not permitted by statutory regulation or exceeds the permitted use, you will need to obtain permission directly from the copyright holder.

