LECTURE PRESENTATION

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CRISIS MANAGEMENT 23 NOVEMBER 1999

Organised By:

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TOPIC

Broblem Solving: Crisis Management Approach

NATURE OF RISK

- I Zisk per se = risk itself, a form of uncertainty.
- Risk and Ancertainty
- Deril istilet atk papyetert | sunter lasosatkan, eg fire
- 502010 situation / condition # 15 e chance
 of loss eg road conditions #s not gel can
 course accident.

 Eg hause (copying (55) & kabersihan pejabet

hib s constext - Types of perils? Have gly teams in libs.

Risks and Uncertainties

- Droduction eg nass prod! of graduates
- Marketing & Distribution
- I financial
- Dersonnel kajakkan bukur
- Environmental-pergamoan ys tekap, cepet, tepet

A Potential exposure - Prasarana, Human Factor, Sistem Konja - Secrety visk? Visk?

Ways of Responding to Risk

- Pisk Avoidance risiko tetap de 1 omnipresence mengurangkan kadar risiko y tehap minima

 Pisk Retention accept e risk
- Risk Reduction
- Combination of Techniques
- Risk Transfer
- Research

* Will lib's product sell? # Lib to flave a risk manager - in charge in case of fire, - have a crisis team Kearian

NATURE OF RISK MANAGEMENT

- Meaning
- Morking Definition
- Three-fold Approach
- Scope and Objective

Pre-Loss Objective

- Economy
- Reduction of anxiety
- Meeting externally imposed obligations

Post-Loss Objective

- Survival of the firm/organisation
- Continued operation
- Stability of earnings
- Continued growth
- Social responsibility

Corporate Philosophy

- Long-term Objectives
- Company's focus
- Useful Benchmark

Risk Management Statement

- Corporate attitude
- Clear Statement
- Pole of Risk Manager
- Reiteration of Support

Golden Rules

- Deople
- **Zelationship**
- **Experience**

RISK MANAGEMENT PROCESS

- Identification es trè mente 22 leurs 1 4
- of libs to: - Identify - Analyse - Control (monitor

- Evaluation
- **■** Examination
- Selection
- Implementation
- Control

Loss Control Management

- Objective
- Measures:
 - prevention
 - protection
 - detection Solir
 - maximisation

TON AND MINISTERS

- Drior to a loss occurrence
- Zapon a loss occurrence
- Following the occurrence of a loss

EMPLOYEE EXPOSURE

- Louing of Employer

 Coference Cofere
- Occupational Safety and Sealth Act 1994

Duty of Employer

- Sources of Liability:-
- I In Contract
- At Common Law
- By Statute

In Contract

- I Implied Term
- Reasonable Care
- Drotection from harm or injury

At Common Law

- Safe Place of Work
- Safe Plant and Machinery
- Safe System of Work
- Competent Employees
- Employer's Own Actions

Breach of Statutory Duty

Plaintiff to prove :-

- Outy imposed by Statute
- failure to perform the Duty
- Resulted in Harm and Injury

-Safety & Health Act

General Duties of Employers:-

- **Sealth**
- **Safety**
- Melfare at Mork

RISK AND HUMAN BEHAVIOUR

- Groups of Neople:
 - Berception
 - Attitude
 - Behaviour

RICK IN DECISION MAKING

- Droblem Zecognition
- Problem Definition
- Structure of Decisions

Problem Recognition

- Review of Records
- Attentiveness
- Time and Energy
- Review and Analysis

Problem Definition

- Major Drawback:
 - symptoms versus causes
 - implied solutions

Structure of Decisions

- Structure of Decisions
 - courses of action
 - states of nature
 - payoff or outcome

Decision Making Process

- Problem Recognition
- **■**Problem Definition
- **■Structural Analysis**
- **■Information Gathering**
- Solution Strategy
- **■**Monitoring and Feedback

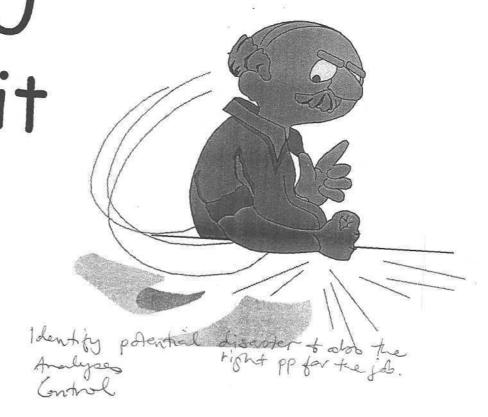
DEALING WITH CRISIS

Can YOU handle it

ngt. (how to get to target strategic mg). POIC - Planning - Organ 3 - Indepents/Coordinats

- Control

Riskingt is trocoler spectrum whereby Insurance is a subset (a tool)

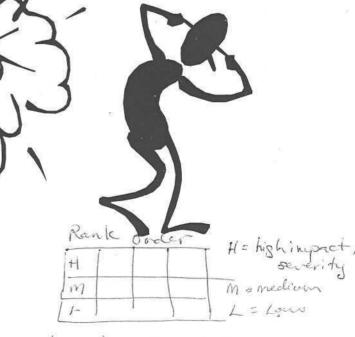


Definition of CRISIS

Disaster precipitated by people, organisational structures, economics and/or technology that cause extensive damage to human life, and natural and social environment

To Kenty - trace backwards
(Ian Mitrof, 1987)

Explosion & Pressure & Temp. For



- Focus I issue at a time Thist e risk problem I may rise

Other Definitions of CRISIS

Situation that creates abrupt or sudden changes in one or more of the basis systematic variables

(Hermann, 1993)



Other Definitions of CRISIS

An organisationallybased disaster causing **xtensive damage** and **social disruption**

(John Preble, 1997)

- In crisis ngt - nestide Defense Plan



Other Definitions of CRISIS

Provoked by any event that directly threatens the attainment of corporate objectives in a market by causing the normal working procedures and personnel to become inadequate in handling the disruption

(William Benoit, 1997)



Crisis Dimensions

Herman's (1993) three (3) Dimensions:-

- Threatens high priority values of the organisation
- Presents a restricted amount of time in which a response can be made
- Is unexpected or unanticipated by the organisation

Definitions of Crisis Management

Defined by Nelson Harchler (1986) as :-

■ Well-studied field that includes such elements as managing the media, managing interviews, managing crisis teams and managing liabilities

Other Definitions of Crisis Management

Defined by Wilson (1992) as :-

■ A systematical process by which an organisation attempts to predict or identify potential crises that an organisation may encounter, take precautions to prevent the crises, or minimise the effects of the crises

Other Definitions of Crisis Management

Defined by Ian Mitrof (1994) as:-

■ A series of on-going, interrelated assessments or audits of kinds of crises and forces that can pose a major threat to a company's main products, services, manufacturing processes, employees, environment, and communities

Crisis Management Plan

Anticipation calls for Preparation:

- Analyse possibilities of trouble
- Prepare a CM Plan
- Select the right staff (stuff)
- Provide communication facilities
- Provide training
- Practice simulation exercises

CM Plan - Important Aspects

- Company's Written Policy in managing Crises
- Identifying the Range of crises
- Assessing the potential Risks / Exposures
- Different Preparations to cope with crises
- Understanding the Rule of Survival
- Setting up of an Early Warning System
- Identifying the Management / Crisis Team
- Determining team members' responsibilities
- Mechanics of putting Plan into Action
- Demanding situation of the Medias
- Figure / Personnel in charge with Authority
- Working with external Professional Agency
- Detailing Employee Procedures

Crisis Management Process

- Four main steps as follows:-
- ■Issues Management
- ■Planning Prevention
- ■The Crisis
- ■The Post Crisis

Issues Management

- First to be considered
- Scan the environment
- Look for public trends
- Trends affecting the future
- Collect relevant data
- Data on troublesome issues
- Evaluate them
- Develop communication strategy
- Concentrate efforts on prevention

The Crisis

- Evaluate the Response
- Pre-empt Negative Publicity
- Communicate actions taken
- Target Message to appropriate Audience
- Obtain third-party support from Expert
- Implement Internal Communication Programme

Planning - Prevention

- Starting point in CM Process
- Set a Proactive Policy on the issues
- Reanalyse organisation's links with constituencies
- Prepare general / specific Contigency Plan(s)
- Designate the potential members of CM Team
- Identify spokesperson to handle the Medias
- Determine Message, Target and Media Outlets
- Emphasise on the Dimensions of Problems

Crisis Communication

- Keep in contact with the Media
- Treat the Media with respect
- Think in terms of People (Judges)
- Think of the Headline(s)
- Monitor all Media Coverage
- Anticipate the possible Questions / Probe
- Tell the Truth at all times
- DO NOT Speculate
- DO NOT Ask for a Retraction
- Ensure effective Internal Communication
- Keep Communication simple

The Post - Crisis

- Continue to pay attention to Multiple Public
- Continue to monitor issues to reduce Intensity
- Continue to inform the Medias of actions taken
- Evaluate effectiveness of the Crisis Plan
- Analyse responsiveness of Management / Staff
- Focus on Feedback to Improve / Prevent Crisis

A neat piece of advice

So

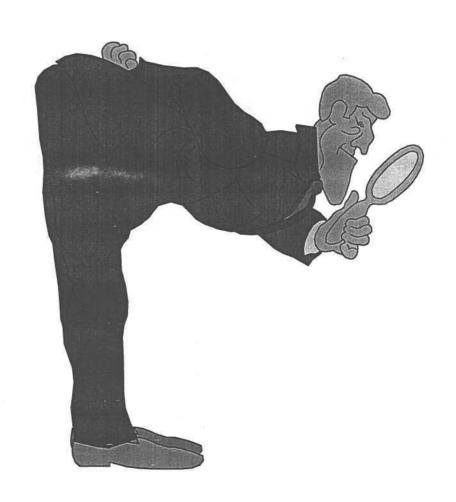
WHY let others

manage your risks

if YOU

'can do it'

YOURSELF?



The END

I sincerely thank YOU

