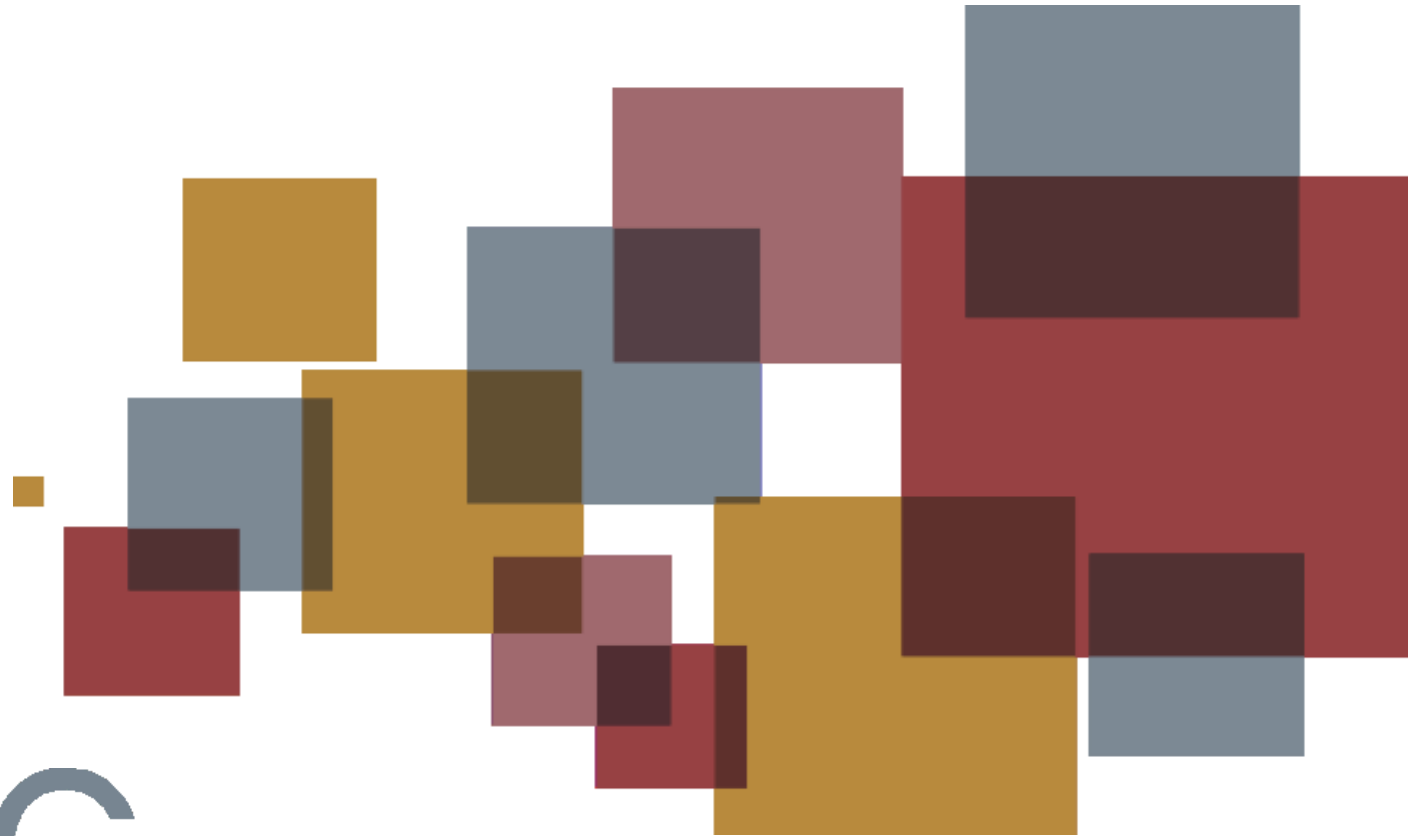


# Managing the Impact of Blockade on Qatar's Aggregate Business.



**QPMC**

Qatar Primary Materials Company

شركة قطر للمواد الأولية

## Topics to be discussed

1. Introduction to QPMC
2. Managing the impact of blockade
3. Long-term Business Continuity



## 1. Introduction to QPMC.

- QPMC was founded in 2006 on the instruction of the Qatari Government.
- QPMC is at the forefront of facilitating the construction boom in Qatar.
- The company stands for quality, reliability and efficiency.
- QPMC is ensuring the nation's strategic stockpile of aggregates.
- QPMC is guaranteeing the boosting import efficiency of high-quality primary construction materials in support of Qatar's ambitious large-scale infrastructure projects in lieu of the national development strategy.

# Managing the impact of Blockade



## Previous Aggregate Imports Path



## In Short-term/ Right after the blockade

- QPMC Started dispatch the Aggregates for all projects needs in Qatar to private and public sector organization from its 15 Millions Tons of Strategic stockpiles at deferent location in Qatar.
- In order to prevent customers from black market manipulations, QPMC fixed the aggregate selling prices.



## 5 Months after the blockade

- QPMC has sold out nearly 7 Million Tons of aggregate for the construction needs of Qatar from the blockade start date with monthly average rate of 1.5 Million Tons.
- QPMC has found new Gabbro Aggregate sources from Oman, Iran and India through private sector suppliers to source over 15 Million tons per year with specified quality.
- Sourcing from deferent geographic location will be provide cost benefit through procurement, supply Chan and logistic support.
- And specially reduce the risk of depend on only one source.



# Long-term Business Continuity





## In Long-term

- QPMC is Developing Own quarry assets in Oman with dedicated port facilities as a alternative to the UAE by expecting over 5 Million tons of production per year.
- in order to secure materials for the future use in case of any emergency requirements, QPMC is constructing a New strategic stockpiles in deferent location in Qatar with combined capacity over 10Million tons.





**Thank You.**

website – [www.qpmc.qa](http://www.qpmc.qa)