1 Title: Social transmission of avoidance among predators

2 facilitates the spread of novel prey

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14 Introductory paragraph:

15 Warning signals are an effective defence strategy for aposematic prey, but only if they are 16 recognised by potential predators. If predators must eat prey to associate novel warning 17 signals with unpalatability, how can aposematic prey ever evolve? Using experiments with 18 great tits (Parus major) as predators, we show social transmission enhances the acquisition 19 of avoidance by a predator population. Observing another predator's disgust towards tasting 20 one novel conspicuous prey item led fewer aposematic than cryptic prey to be eaten for the 21 predator population to learn. Despite reduced personal encounters with unpalatable prey, 22 avoidance persisted and increased over subsequent trials. We then use a mathematical 23 model to show social transmission can shift the evolutionary trajectory of prey populations 24 from fixation of crypsis to fixation of aposematism more easily than previously thought. 25 Therefore, social information use by predators has the potential to have evolutionary 26 consequences across ecological communities.

28 Since the first description of aposematism over 150 years ago¹, explaining how these conspicuous warning signals evolve to protect prey in the face of hungry predators remains 29 a challenge²⁻⁴. Aposematic displays confer little advantage until predator populations 30 31 associate the prey's display with its unprofitability, and while conspicuous signals are easy to detect and facilitate rapid learning⁵, this feature also means they are often taken much more 32 readily than cryptic prey during predator education^{5,6}. If all predators must consume novel 33 conspicuous prey to learn, then aposematism is unlikely to evolve², and nor can it be 34 maintained easily if immigrants or juvenile predators are naïve^{7,8}. This becomes particularly 35 problematic when prey are lethal, as predators have no opportunity to learn from their 36 foraging mistakes⁹. Nevertheless, aposematism is a widespread defence with multiple 37 evolutionary origins, showing that it can establish across diverse predator-prey systems^{10,11}. 38 39

40 Many factors might assist aposematic phenotypes overcome this cost of conspicuousness to reach fixation in prey populations¹¹, although experiments in the lab and 41 42 field suggest the puzzle is yet to be fully resolved⁴. For example, aggregating reduces attack rates endured by unpalatable prey¹², but predators still require repeated encounters with 43 prey aggregations to learn avoidance¹² and aposematic displays are more common among 44 non-aggregating prey³. Wariness of novel food items may confer an initial advantage for 45 aposematic prey¹¹. However experiments demonstrate that dietary conservatism is rarely 46 sufficient to reduce initial predation risk below that of cryptic phenotypes¹³ and social 47 48 effects during foraging encourage predators to become less conservative about incorporating novel foods into their diet¹⁴. Even innate biases against common warning 49 50 signals (e.g. black and yellow stripes) are insufficient to protect novel prey completely: novel aposemes suffer higher mortality overall than cryptic phenotypes¹³, perhaps because 51 reinforcement is required for predators' initial biases to become avoidance¹⁵, and juvenile 52 predators can show less aversion to novel prey than adults^{7,15}. Furthermore, when a 53

predator's nutritional state declines they increase their consumption of unpalatable prey⁴
 meaning aposematic prey in the wild continue to face predation⁸, even when some of the
 population is educated¹⁶.

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Considering the information ecology of aposematism¹⁷ may help reconcile how it 58 59 evolves and persists. When encountering novel prey, predators face uncertainty about its palatability and nutritional benefit⁴ so, in theory, they should acquire as much information 60 as possible before risking consumption^{17,18}. Previous work has focussed on predators 61 becoming educated about warning signals through interacting with and consuming prey 62 themselves⁴ (i.e. personal information), perhaps influenced by innate preferences and biases 63 against colours or patterns¹⁵, or wariness of unusual foods in general¹¹. However, paying 64 attention to the foraging behaviour of others (i.e. social information¹⁷) could provide an 65 additional potent source of information¹⁹. Social transmission of food aversions has been 66 demonstrated in a range of taxa: for example vervet monkeys learn to prefer palatable 67 rather than unpalatable foods by observing educated troop members²⁰, juvenile great tits 68 increase their avoidance of aposematic prey if they observe an adult eat an alternative²¹, 69 and tamarin monkeys²², red-winged blackbirds²³, house sparrows²⁴, and domestic chicks²⁵ 70 71 avoid foods after observing a conspecific show distress. Observing another's characteristic 72 response to distasteful food can also increase chickens' wariness of two typical colours used by aposematic prey²⁶. However, whether social transmission facilitates the evolution and 73 spread of novel conspicuous prey compared to an alternative phenotype²⁷ remains 74 75 untested.

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Here we combine experiments with a mathematical model to test if social
transmission of avoidance among predators enables novel aposematic prey phenotypes to
reach fixation more readily than previously assumed. We used the novel-world method^{5,28}

80 where naïve predators search in an artificial landscape for artificial prey (paper packets 81 containing food) marked with novel signals that are either cryptic (they share the signal printed on the landscape) or conspicuous^{5,28}. The palatability of prey is manipulated by 82 soaking small pieces of almond in chloroquinine, a mild toxin that facilitates associative 83 learning²⁹. This method avoids using signals that are found in a predator's current 84 85 environment, or in its evolutionary past. We used great tits, Parus major, as our model predator because they learn from personal encounters to avoid novel artificial^{5,28} and real 86 aposematic prey^{7,30}, and also use social information for foraging: they copy foraging 87 locations³¹ and acquire new foraging skills from observing others in the wild³². Like many 88 bird species³³, great tits respond to distasteful prey items by shaking their head and wiping 89 90 their beak vigorously on a nearby perch (Supplementary Videos 1,3); using video playback, 91 we provided half of the predators with this potential source of social information about 92 signals and unpalatability before they encountered the prey population. We predicted that 93 socially-informed predators would (i) forage for novel prey more quickly than naïve predators without social information³³, and (ii) consume fewer conspicuous than cryptic 94 prey despite them being almost three times more visible to predators⁵. If social information 95 96 is to facilitate the evolution of novel aposematic prey, avoidance must persist during 97 multiple encounters with prey populations. Therefore, we repeated our experiment on two 98 subsequent days (but without further video playback) and predicted that socially-informed 99 predators would (iii) continue to avoid unpalatable prey, despite fewer opportunities for personal learning and feedback from toxin ingestion⁴. We then used a mathematical model 100 101 (Box 1) to investigate the evolutionary consequences of social transmission for a spatial 102 mosaic of prey populations.

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104 Results:

105 Socially-informed predators were quicker than naïve control birds to select their first item from the prey population (effect of social information = -1.13 \pm 0.24, χ^2 = 20.06, d.f. = 1, p < 106 0.001, Fig. 1a, Supplementary Table 1), and 67% ate a cryptic prey item first compared to 107 108 53% of predators naïve to the unpalatability of the conspicuous symbol (Fig. 1b, 109 Supplementary Table 1). This suggests that socially-informed predators were not foraging 110 more quickly simply because they had observed a conspecific, but that social information encouraged quicker decision-making. Observing another predator consume just one 111 112 unpalatable prey item subsequently resulted in a 32.1% reduction in predation risk for the 113 novel aposematic phenotype (Fig. 2): focal birds presented with social information 114 consumed fewer aposematic prey items than the alternative cryptic form during the first 115 trial, when compared to birds that needed to learn through trial-and-error only (Fig. 2; effect of social information = -0.65 \pm 0.23, χ^2 = 7.98, d.f. = 1, p = 0.005; Supplementary Table 2). 116 Adult male great tits (our demonstrators) are dominant over juveniles and females³⁴, yet 117 conspicuous prey enjoyed similar protection from socially-informed predators regardless of 118 the age of the observer (adult vs. juvenile observers = 0.22 \pm 0.47, χ^2 = 2.38, d.f. = 1, p = 0.63) 119 or if they were subordinate to the demonstrator (adult male vs. subordinate observers = 120 0.60 ± 0.45 , $\chi^2 = 2.03$, d.f. = 1, p = 0.15). 121

122

During subsequent encounters with prey populations, we found that all birds continued to learn to avoid aposematic prey (effect of trial number = -0.77 ± 0.12, χ^2 = 24.00, d.f. = 1, p < 0.001; Supplementary Table 2). Regardless of information available, birds improved across trials at a similar rate (information*trial number: χ^2 = 0.14, d.f. = 1, p = 0.71) despite differences in the amounts of unpalatable prey ingested (effect of social information = -0.58 ± 0.18, χ^2 = 12.13, d.f. = 1, p < 0.001; Supplementary Table 2). Therefore, when experimental prey populations were under selection from socially-educated predators, the

aposematic phenotype was more likely to persist than the cryptic form, even acrosssubsequent days (Fig. 2).

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133 Our experiments provided ample opportunity for socially-informed birds to also 134 learn through personal experiences: the artificial prey population was already 50% 135 aposematic⁵. In nature, however, the proportion of aposematic prey present will vary, which 136 will affect the chances for observers to witness and learn from predation events. We 137 therefore next investigated the expected evolutionary consequences of social transmission 138 using a modelling approach (Box. 1) where we varied (i) the initial proportion of the 139 population that was aposematic, (ii) the cost of conspicuousness, and (iii) the number of 140 predators learning by observing a predation event, relative to the probability of learning 141 from a single personal encounter with distasteful prey. We assumed that the predator was 142 not a specialist on the focal prey species, and our model implicitly assumed the availability 143 of alternative palatable prey.

144

145 The positive effect of social transmission on prey survival we detected in our 146 experiments also made a difference, at suitable parameter settings, between whether 147 crypsis or aposematism was selected to fixation (Fig. 3, the depicted 20% initial 148 aposematism is above the threshold if individuals learn from others, but below it if they do 149 not). Fixation of the aposematic phenotype required crossing a wider invasion barrier: if 150 abandoning crypsis means prey are much more visible (high α , Fig. 4), then warning colours 151 should be common to begin with. However, when conspicuousness (α) was higher, then the 152 benefit conferred by social transmission was also larger (it was able to reduce the width of 153 invasion barriers the most where these were widest, Fig. 4). As a net effect, however, the 154 smaller reduction apparent at low α might matter more for fixation because narrower 155 invasion barriers are as a whole more likely to be crossed.

157	Prey and predators occur across a spatial mosaic of meta-populations which could
158	influence the dynamics and effects of social transmission; avoidance learning may not
159	necessarily occur at the same rate at every site ³⁵ and educated predators may also migrate
160	among prey populations, reducing predation pressure on local prey populations ³⁵ . Therefore
161	we next added migration and stochasticity to the model to investigate how social
162	transmission influenced the chance that aposematic phenotypes would reach fixation. We
163	found that immigration from neighbouring sites that have already crossed an invasion
164	barrier can potentially aid a local population to cross it too (red area in Fig. 5). Spread is
165	facilitated because prey subpopulations can now cross the invasion barrier sequentially: the
166	first subpopulation to do so makes aposematism locally fixed, and aposematic individuals
167	thereafter constantly spread to nearby habitats. Social transmission helps the first
168	subpopulation to reach fixation, which then facilitates other subpopulations to also cross the
169	barrier. Conversely, prey populations that do not enjoy social transmission of avoidance
170	among predators have to rely on other processes ³⁵ to help aposematism cross the (now
171	higher) threshold to spread towards fixation.
172	
173	Discussion:
174	If predators have access to social information about prey palatability and signals, our
175	empirical and theoretical results suggest that aposematism can arise more easily: (i) social
176	information reduces the initial frequency of aposematic prey required for predator
177	populations to become educated, (ii) it can also have an effect even when signals are
178	moderately conspicuous, and (iii) migration of predators and spatial assortment of prey
179	types increases the strength of these effects. Using social information during foraging is a
180	widespread phenomenon, from insects ³⁶ to fish ³⁷ , reptiles ³⁸ and mammals ³⁹ . While
181	demonstrating that avoidance is influenced by observing the interactions of others with

unpalatable foods is limited thus far to a few species of mammals^{20,22} and birds^{21,23,26}, the
cognitive processes involved in acquiring avoidance asocially are unlikely to be different
from learning socially⁴⁰. This means that social information has the potential to influence
how many species acquire avoidance. While our experiments used great tits as a model
predator, the positive effects we detected of social transmission for novel prey phenotypes
could therefore occur across a wide range of predators and prey.

188

189 Our experiments and model were conservative; we gave observers in our experiment only one opportunity to gather social information, and naïve predators could only observe 190 191 others showing a disgust response once they took an aposematic prey item. Social 192 transmission may also occur, however, if animals observe the foraging decisions of alreadyeducated group members^{20,21}, and there is growing evidence that individuals adopt the 193 majority foraging choices of a group 20,32 . Furthermore, aposematic prey may sometimes 194 survive predator attacks⁴¹. Although we did not consider this 'taste-rejection' in our 195 196 experiments or model, tasting could potentially provide social information as well as enhance the personal learning of predators⁴¹. Rejected prey would also re-join the prey 197 198 population, and therefore have potential to educate again. Field experiments recording 199 social transmission and prey survival are required to assess if these processes occur among 200 predator populations; if present, social information could have even stronger effects for 201 aposematic prey in nature than what we detected here.

202

Is social learning necessary for social transmission of avoidance? Our experiments did not allow us to assess the exact cues used by observers to adjust their foraging decisions, so observers might have been reluctant to eat the demonstrated signal only to avoid perceived competition (all of the demonstrators used were adult males), for example. However, subordinate great tits will readily move towards a food source once a more dominant bird

208 has moved³⁴ and during the testing phase birds foraged alone. Alternatively, observing 209 another encounter something unpalatable might have encouraged predators to avoid the more conspicuous option by simply increasing neophobia²⁶ or fear⁴². Our data suggests that 210 predators did, however, associate social information with the conspicuous prey signal. 211 212 "Socially-informed" predators consumed fewer aposematic prey than naïve control birds 213 during the first day, meaning they had fewer opportunities to associate prey signals with 214 palatability directly⁴. If social effects were the cause of the initial reduction, then predation 215 risk should have increased during the second day of the experiment to be the same (or higher) than in the control group. We detected the opposite: socially-informed predators 216 217 continued to avoid the aposematic prey more than the control group across all three days of 218 the experiment. In addition, both cryptic and conspicuous prey signal types were novel to 219 the birds, and during the video validation experiment focal birds chose to eat from a less 220 preferred cup after observing a disgust response (Supplementary Fig. 1). Together this 221 suggests that social learning is the more likely explanation, but further work is needed to 222 pinpoint the units of information.

223

224 Social transmission of knowledge about warning signals is likely to interact with other 225 mechanisms and conditions suggested necessary for the evolution of aposematism. 226 Wariness of novel foods by predators, for example, could help rare aposematic phenotypes to evolve if it reduces initial attacks^{11,15}, but dietary wariness varies within predator 227 populations¹³ and initial wariness requires negative feedback to persist². Social transmission, 228 however, could resolve this if warier individuals learn avoidance by observing the foraging of 229 less wary predators, instead of eventually consuming prey themselves². Social information 230 231 may also be more readily available if prey are aggregated, enhancing the proposed positive effects of aggregations for the evolution of aposematism³ (Fig. 5A). Predators also aggregate 232 and flocking among birds facilitates transmission of information about food⁴³. In addition, 233

flocks commonly include heterospecifics⁴⁴ who may have different propensities to try novel
prey items⁷. This means that there could be local variation in the social information
available to naïve predators, perhaps explaining why aposematic signals vary among
predator communities⁴⁵. Furthermore, even educated predators will sometimes taste
aposematic prey⁴ (Fig. 2); this too could provide local knowledge about prey signals for any
naïve immigrants^{8,16}.

240

241 Our findings indicate that social interactions within species may have broad implications for understanding interactions among species⁴⁶. For example, range expansion 242 243 of predators or their prey can lead to populations that are naïve to prey defences. This often 244 has disastrous consequences, but sometimes avoidance occurs much more rapidly than expected⁴⁷. Variation in social behaviour and predators' propensity to learn by observing 245 246 others could help explain why some species have been able to associate toxicity of novel prey rapidly and consequently avoid consuming them⁴⁸. Despite growing awareness that 247 social networks influence how species learn about their environment, the emergent 248 properties of social transmission for interacting species are only beginning to be 249 realised^{46,49,50}. Our study demonstrates that social transmission among predators has the 250 251 potential to influence the evolutionary trajectories of prey. Understanding the complexity of 252 coevolution therefore requires an appreciation of the social dynamics taking place within, as 253 well as between interacting parties.

254

255 Methods:

Predators and housing. Wild great tits (*Parus major*) were caught from October 2013 till
January 2014 using traps at feeding stations (containing peanuts) in forest at the University
of Jyväskylä Research Station, Konnevesi, Finland (62°37.7′N 026°17′E). We controlled for
variation in observer-demonstrator familiarity by catching birds in groups of five, and always

within two hours (immigration and emigration rates are high during Finnish winters⁵¹). 260 261 Groups always included at least one adult male (who was used as the group's demonstrator during our experiments), but used juveniles (1st year) and adults (older than 1st year), and 262 263 both sexes in foraging tests. Adult males are more common in this population so we used 264 them as demonstrators to reduce heterogeneity and because subordinate great tits are 265 known to pay attention to the foraging behaviour of more dominant birds (adult male great tits are dominant over juveniles and females)³⁴. All birds were naïve to our experimental 266 267 treatments (every great tit caught and released at the research station is ringed) and 268 assigned alternately, but not by catching order (experimental data collected by RT).

269

270 Great tits were housed indoors in individual plywood cages (65 x 50 x 80 cm) with a 271 daily light period of 11.5 h (lights on automatically between 8.30 and 20.00 EET). Birds had 272 acoustic contact only. They were provided an *ad libitum* supply of fresh water, sunflower 273 seeds, and tallow, but were food deprived prior to experiments for 2 h to ensure motivation 274 to search for prey. Water was always available. Our experiments were conducted with permission from the Central Finland Centre for Economic Development, Transport and 275 276 Environment (KESELY/1017/07.01/2010), and license from the National Animal Experiment 277 Board (ESAVI-2010-087517Ym-23). No birds died in captivity and all were released at their 278 site of capture following experiments.

279

The 'novel world' experimental arena. We used an established protocol^{5,28} to test differences in relative predation risk between cryptic and conspicuous prey signals. The floor of the aviary (3 x 3.5 m) was covered in white paper sheets, printed with 71 x 80 small black crosses and laminated to protect the surface. An additional 100 three-dimensional 'fake prey' (white paper squares with a cross symbol, 8 x 8 mm) were stuck randomly across the surface (using white double-sided adhesive foam tape). This enhanced crypsis of the prey

that shared the cross symbol (see below). The floor was divided into 8 rows using wooden planks; this allowed us to assign a grid reference to the floor so we could note where birds selected prey, and provided great tits with positions to inspect prey. Two perches were also provided on the walls of the aviary on which the birds consumed their chosen prey. The foraging choices of the birds were observed via a one-way glass window in the door to the aviary.

292

Artificial prey. Prey were small pieces of almond (approximately 0.1g) glued (with nontoxic
UHU glue stick) inside a white paper packet (8 x 8 mm). Packets were printed on both sides
with a black symbol to act as a signal of the contents. Cryptic prey were printed with a cross,
conspicuous prey were printed with a square that made them 3 x more visible to the birds⁵.
Conspicuous prey were made highly unpalatable by soaking the almond slices for 1 h in a
solution of 30 ml water and 2 g chloroquine phosphate before air drying; great tits learn to
associate signal type with prey distastefulness at this concentration²⁹.

300

Training procedure. Following a four-step procedure that has been described elsewhere¹³, 301 302 we trained demonstrators and observers to handle our artificial prey. We used plain white 303 packets during training, and birds could not progress to the next stage until they had opened 304 and consumed five prey. All birds learned to open prey within one day. We next trained the 305 birds to forage in the novel world. First, each catch-group was housed together overnight in 306 the aviary to accustom them to the room and encourage them to forage from the floor. 307 Sunflower seeds and peanuts were available on the floor to encourage them to forage (fresh 308 water was always available), but plastic sheeting obscured the floor. This also ensured that 309 observers were familiar with the demonstrator of their catch-group. The second stage of 310 training introduced birds to the novel landscape and the presence of cryptic prey. We 311 placed nine plain white prey in three groups, and one group of three cross-symbol prey, in

random locations. For each group, one prey item was on the wooden plank and so was
highly visible, the others were on the paper background and consequently harder to find.
Using three cross-type prey ensured that all birds knew how to forage in the novel world,
but minimized experience with the signal. All birds were trained individually and in an
identical fashion, so there were no differences among experimental treatments in their
experience with artificial prey before video playback. Training was complete once birds had
found and consumed all 12 prey.

319

Using video playback to provide social information. Video playback minimizes variation in
demonstrator behaviour across replicates³³, alters foraging behavior of blue tits³³, and has
been used successfully to manipulate social conditions in great tits⁵². Nevertheless, before
our main experiment we validated that video playbacks lead to changes in great tits'
foraging behaviour (Supplementary methods, Supplementary Fig. 1).

325

326 Before filming, demonstrators were habituated to the test chamber: a wooden box 327 (50 cm w x 50 cm d x 67 cm h) with a tinted plexiglass front that contained one horizontal 328 perch and fresh water at all times. The box was illuminated by a single energy-saving 329 fluorescent light, and was placed in a dark room with no other lighting. This ensured that 330 the demonstrator was easily observable, and could be filmed, but that the birds could not 331 see us. Videos were recorded using an HD camcorder (Canon Legria HF R37) positioned 1 m 332 away and centered in front of the box. After filming, demonstrators were returned to their 333 home cages (with *ad libitum* food and water), monitored overnight, and then released back 334 into the wild.

335

Demonstrators were provided with a square-symbol prey item for filming. This was
placed at a ca.45° angle on the floor of the test box (by leaning it against a small piece of

338 adhesive putty (Blu-tack[®]), and was 15 x 15 mm (to enhance visibility in the video). To 339 ensure a highly visible disgust response, and to minimize heterogeneity among demonstrators⁵³, we made the prey item as distasteful as possible by soaking the almond 340 341 piece in a saturated solution of 4 g chloroquine phosphate and 30 ml of water for 1 h before 342 being left to dry. Videos consisted of the demonstrator perching next to the prey item, 343 before taking it in its beak to the box's perch. Here the prey was held between the perch 344 and the bird's foot while the packet was opened, allowing a good view of the prey and its 345 symbol. Upon tasting the almond piece, most birds dropped it before wiping their beaks 346 vigorously (Supplementary Video 3). We then edited the videos (using iMovie version 10.0) 347 to include 1 min 30 s of the demonstrator investigating the prey, attempting to consume it, 348 and beak wiping (median beak wipes = 39.5, range = 17 - 59); the beginning and end of the 349 video was spliced with a 30 s clip of the cross-symbol prey (but with no demonstrator present). This ensured that any avoidance or attraction to the cryptic prey was not because 350 351 of either neophobia or neophilia. See Supplementary Videos 3 and 4 for examples.

352

353 **Predation experiment protocol.** Each bird was tested once per day, over three consecutive 354 days (see Supplementary Fig. 2 for set up). Prior to our experiment, individual birds were 355 housed for 2 h in a test box in the corner of the room, identical to that used during filming of 356 the demonstrator, and provided with water only. The LCD monitor was positioned in front of 357 the Perspex screen, so birds were habituated. Immediately before the first test, observers 358 were shown a video; 15 birds in the 'socially-informed' group (4 females, 11 males; 8 adults, 359 7 juveniles) observed the demonstrator responding to the square prey, 15 birds in the 360 'naïve' control group (6 females, 9 males; 6 adults, 9 juveniles) observed a video of identical 361 length, but with 1.5 min of each prey type without a demonstrator present (Supplementary 362 Video 4). Our control videos included the prey to ensure that naïve and socially-informed 363 birds were similarly experienced with the prey symbols, but did not include a demonstrator

because a bird ignoring prey may also have provided social information about
 unpalatability²¹.

366

367 Birds were then allowed to move into the aviary by removing the Perspex screen 368 and controlling the lighting in the test box and in the aviary room (like most birds, great tits 369 are immobile in the dark but move quickly towards light). We recorded when each bird left 370 its box to explore the aviary as the start time for the experiment (there was no difference 371 between experimental groups in their motivation to begin the experiment; χ^2 = 0.13, d.f. = 1, p = 0.72). The novel landscape was divided into four quadrants, and 6 of each prey type 372 373 were scattered randomly across each (24 cryptic prey, and 24 conspicuous prey in total, for 374 each trial). The type of prey and its location were noted so we could ensure that we 375 recorded the foraging choices accurately. Birds were allowed to eat 25% of prey in each trial 376 (12 of 48 prey), and we noted the time (s), and identity of each prey item taken. A predation 377 event was recorded if a package was opened.

378

Statistical analyses. We used generalized linear models with error distributions appropriate 379 380 to the data structure, and included a random intercept term to account for potential 381 variation among catch groups. There were twice as many males as females in our 382 experiment, which precluded analyzing sex-differences in response to treatment. Analysis of 383 the predation experiment used a binomial error distribution to model a response term 384 where the number of aposematic prey and cryptic prey consumed were bound, and also 385 included a random intercept and slope for each individual over the three trials. Differences 386 in motivation and latency to take the first prey item used a negative binomial error 387 distribution to account for skew. We ran each analysis by using Akaike's information 388 criterion (AICc, corrected for small sample sizes) to rank a model containing the 389 experimental treatment (in interaction with trial number where appropriate) against

390	candidate models that each included an additional variable of interest (date during
391	experiment, adult vs. juvenile, latency to enter aviary, and whether individual had been used
392	in validation experiment, Supplementary Tables 1,2) and a null model. The model with the
393	lowest ranked AICc was retained and the significance of its terms assessed using likelihood
394	ratio tests compared to a χ^2 distribution (model outputs in Supplementary Tables 1,2). All
395	analyses were conducted in R version 3.4.0 ⁵⁴ using the Ime4 package ⁵⁵ , and we plotted
396	predicted values to account for effects of random terms. Supplementary Fig. 3 presents the
397	raw data from our experiment.
398	Data availability:
399	The datasets generated during the study are available from the NERC Environmental Data
400	Centre (https://doi.org/10.5285/db55406b-c9a1-4a9e-88c2-2abbcb4bcad3).
401	

403	Box 1. Modelling evolutionary consequences of social transmission for prey phenotypes

404	We consider a population of predators and prey that inhabit either a single habitat
405	patch (site) or several, in the latter case linked by migration of both predators and prey (see
406	4 below). The focal prey species has two possible morphs, palatable cryptic (C) and
407	unpalatable aposematic (A), which are inherited from parent to offspring. We denote the
408	population density of cryptic prey at site <i>i</i> at time <i>t</i> as $C_i(t)$ and aposematic prey as $A_i(t)$ (<i>i</i> and
409	t are dropped from notation where it improves clarity). Being aposematic increases the
410	attack rate, denoted a , by a factor α , which means that in a starting population of N
411	predators, C cryptic prey and A aposematic prey, attacks occur at a rate $aNC + \alpha aNA$. The
412	population dynamics are governed by the interaction of each of the following processes:
413	
414	1. Naïve predators can become educated via personal experience with distasteful prey.
415	Predators are born naïve $(N_i(t))$ before becoming educated $(E_i(t))$; a single encounter with
416	an aposematic prey item makes the predator educated with a probability p , and an
417	educated predator will not touch aposematic prey again (thus it takes on average $1/p$
418	encounters for the transition to happen). When a proportion p of encounters with
419	aposematic prey lead to predators leaving the state 'naïve' and arriving at the state

420 'educated', the total rate of individuals experiencing this transition, measured at time *t*,

421 equals $p\alpha a N(t)A(t)$. If there are no naïve predators left, or if there are no aposematic prey

422 to be encountered, no predator can become educated.

423

424 2. Naïve predators can become educated predators via social transmission.

Focal predators can observe the foraging of *b* other individuals who reside in the same habitat patch (cases with *b* > 0 are called social transmission scenarios). Parameter *q* ($0 \le q \le 1$) specifies the efficiency of social transmission, relative to personal experience (*p*). If, for example, *p* = 0.5 and *q* = 0.1, then personal experience with a distasteful item leads to

429	future avoidance with probability 50%, but watching another individual react the same
430	way only leads to $qp = 0.05$ probability (i.e. 5%) that this transition happens for the
431	observer. If $q = 1$, then watching is equally efficient as personal experiences: $qp = p$ in this
432	case.
433	
434	We make the conservative assumption that social transmission occurs only after
435	observing others transition from naïve to educated, and observation effort is not
436	specifically directed towards naïve individuals. The computations necessary are thus that
437	each of these <i>b</i> other individuals is currently naïve with probability $N/(N+E)$, therefore
438	each focal predator is offered 'social transmission opportunities' at rate $q\alpha a pbN/(N+E)$,
439	and the total number of transitions happening through social transmission is obtained by
440	multiplying by N, the density of naïve observers capable of following this route.
441	
442	3. Prey die because of predation, and predators may also die. Both experience logistic
443	population growth towards their carrying capacity (K_{prey} , K_{pred}).
444	All attacks are assumed fatal for the prey, whether or not a predator becomes educated.
445	Because only naïve predators attack aposematic prey, the per capita deaths of
446	aposematic prey equal $lpha$ aN, leading to density changes $(-lpha aN+r_{prey}(1-(A+r_{prey})))$
447	$C)/K_{prey}))A$ for aposematic prey. The corresponding change for cryptic prey is
448	$(-a(N+E) + r_{prey}(1-(A+C)/K_{prey}))C$. Here r_{prey} denotes the intrinsic growth
	rate of the prey population and the term $(1 - (A + C)/K_{prey})$ describes density
449	
449 450	dependence leading to logistic growth where aposematic and cryptic prey are assumed
	dependence leading to logistic growth where aposematic and cryptic prey are assumed to contribute identically to density dependence.

The mortality rate of predators, μ_{pred} for all predators, is assumed to be independent of whether predators are educated or not. Predator mortality may occur due to other causes than encounters with the focal prey species; and we allow for the density of naïve individuals to increase when there is turnover in the predator population (all individuals being naïve at birth). Population growth towards carrying capacity is therefore added to naïve predator density, leading to a population growth term $-\mu_{pred}N + r_{pred}(1-(N + E)/K_{pred}))(N + E)$ for naïve predators and $-\mu_{pred}E$ for educated predators.

460

462 Per capita migration rates equal
$$m_{\text{pred}}$$
 and m_{prey} for predators and prey, respectively.

463 Migration is assumed to lead to individuals emigrating their natal patch and landing in

464 any other patch, which means that the net immigration for patch *i*, exemplified for naïve

465 predators, is
$$-m_{pred}N_i + \frac{m_{pred}\sum_{i=1}^k N_i}{k}$$
 if there are k patches in total.

466

467 When all the processes (1)...(4) occur simultaneously, the system as a whole obeys the

468 following equations:

$$\begin{aligned} \frac{\mathrm{d}N_i}{\mathrm{d}t} &= -p\alpha a N_i(t) A_i(t) - \frac{q\alpha a p b N_i(t)^2}{N_i(t) + E_i(t)} - \mu_{pred} N_i(t) + r_{pred} \left(1 - \frac{N_i(t) + E_i(t)}{K_{pred}}\right) \left(N_i(t) + E_i(t)\right) \\ &- m_{pred} N_i(t) + \frac{m_{pred} \sum_{i=1}^k N_i(t)}{k} \end{aligned}$$

469

470

$$\frac{\mathrm{d}E_i}{\mathrm{d}t} = p\alpha a N_i(t) A_i(t) + \frac{q\alpha a p b N_i(t)^2}{N_i(t) + E_i(t)} - \mu_{pred} E_i(t) - m_{pred} E_i(t) + \frac{m_{pred} \sum_{i=1}^k E_i(t)}{k}$$

$$\begin{aligned} \frac{\mathrm{d}C_i}{\mathrm{d}t} &= -a(N_i(t) + E_i(t))C_i(t) + r_{prey}\left(1 - \frac{A_i(t) + C_i(t)}{K_{prey}}\right)C_i(t) - m_{prey}C_i(t) + \frac{m_{prey}\sum_{i=1}^k C_i(t)}{k} \\ \frac{\mathrm{d}A}{\mathrm{d}t} &= -\alpha aN_i(t)A_i(t) + r_{prey}\left(1 - \frac{A_i(t) + C_i(t)}{K_{prey}}\right)A_i(t) + r_{prey}\left(1 - \frac{A_i(t) + C_i(t)}{K_{prey}}\right)C_i(t) - m_{prey}C_i(t) \\ &+ \frac{m_{prey}\sum_{i=1}^k C_i(t)}{k} \end{aligned}$$

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609

610 Author contributions:

- 611 RT conceived the project, and designed and conducted experiments and analyses; JM
- designed experiments and assisted with analyses; HK conceived and conducted modelling.
- 613 All authors wrote the manuscript.

614

615 **Competing financial interests:**

616 The authors declare no competing financial interests.

617 Figure legends:

618	Figure 1. Latency to forage and initial prey choices. a, Socially-informed predators foraged
619	more quickly for b, their first prey item than naïve control predators. (a) Filled symbols
620	show means (± S.E.) from a negative-binomial mixed effects GLM including a random
621	intercept for cohort. One socially-informed predator was excluded (latency = 644 s, effect of
622	social information with outlier included = -0.71 \pm 0.36, χ^2 = 3.81, d.f. = 1, <i>p</i> = 0.05,
623	Supplementary Table 1). (b) The difference in initial prey symbol taken was not significant
624	(effect of social information on odds of predator taking cryptic prey first = 0.91 \pm 0.82, χ^2 =
625	1.34, d.f. = 1, <i>p</i> = 0.25, Supplementary Table 1).
626	
627	Figure 2. Relative predation risk for novel conspicuous prey versus the cryptic phenotype.
628	Mean (± S.E.) number of aposematic prey consumed / number expected by chance during
629	three learning trials over consecutive days (1 trial/day). Great tits with social information
630	about prey signals (circles, $n = 15$) consumed relatively fewer aposematic than cryptic prey,
631	compared to birds with no social information (triangles, $n = 15$). Light-coloured symbols
632	
	show individual variation in foraging choices, and the solid reference line indicates equal
633	show individual variation in foraging choices, and the solid reference line indicates equal predation of the cryptic and aposematic prey types. Plotted data are derived from a mixed-
633 634	
	predation of the cryptic and aposematic prey types. Plotted data are derived from a mixed-

636

Figure 3. An example of the temporal dynamics predicted if social information is available.
We assume all predators are naïve at *t* = 0, aposematic prey are four times (α = 4) easier to

639 detect than cryptic prey, and comprise 20% of the initial prey population. When (a) social

640 information is not used (b = 0), the proportion of naïve predators (green line) becomes less

- 641 than that of educated predators (blue line), however aposematism vanishes because the
- 642 former are still present and detect aposematic prey (red line) more easily than cryptic prey

(solid grey line). Conversely, (**b**) social transmission (b > 0) leads to a faster decline in naïve predators. Once a sufficient proportion of predators are educated, the net growth rate of the aposematic population is faster than that of their cryptic competitors, and aposematism fixes (dashed grey line). Any new naïve predators become educated almost instantly (by personal learning) because aposematic prey are now very common. Here we use b = 5 to demonstrate the effect (only threshold frequency varies with this value). Other parameter values: a = 0.1, p = 0.2, q = 0.1, $\mu_{pred} = 0.001$, $r_{prey} = 5$, $r_{pred} = 1$, $K_{prey} = 100$, $K_{pred} = 10$.

650

651 Figure 4. The threshold frequency of aposematic prey necessary for the phenotype to

652 reach fixation. Social transmission (black circles) reduces the threshold frequency of 653 occurrence that aposematic prey must be present for the phenotype to invade the prey 654 population (compared to personal information only (open circles). Starting populations are created from different initial frequencies for the aposematic type (between 0 and 30%) to 655 656 seek the threshold frequency that is necessary for subsequent fixation. From Fig. 3 we know 657 that the threshold for $\alpha = 4$ must be located higher than 0.2 if there is no social transmission, 658 and lower than 0.2 if there is; here we seek the exact threshold. Parameter values, except 659 for α (which is now varied), are from Fig. 3.

660

661 Figure 5. The effect of social transmission on the initial population size required for 662 **aposematic prey to reach fixation.** Whenever there is migration (all cases with m > 0), there 663 is a range of initial population sizes (marked red) where aposematism only fixes if social 664 transmission is possible (b > 0). This range of initial frequencies is higher in (**a**), where we 665 have 'seeded' five subpopulations with 100 individuals binomially chosen to be aposematic 666 or not, than in (**b**), where the 500 individuals (K_{prev} = 100 at 5 sites) were additionally 667 grouped to form subpopulations with maximum local association of aposematic prey. Thus 668 if, for example, an initial frequency of 0.2 led to 104 aposematic individuals, subpopulation 1

- 669 was assumed to be 100% aposematic, subpopulation 2 had 4 aposematic individuals (4%),
- and the remaining subpopulations had none. Initial frequencies of aposematism ranged
- 671 from 0.01 to 1 but we do not show values above 0.5 as they always led to fixation,
- 672 regardless of the scenario. Parameter values: $\alpha = 2.5$, other parameters as in Fig. 4.