

THE RELATIONSHIP OF VOCATIONAL IDENTITY TO ACADEMIC ABILITY, LOCUS OF CONTROL AND SELF-ESTEEM

Paul Malone B.A. (Hons.), Dip. Ed.

awarded 4.6.90

Thesis submitted in fulfilment of the requirements for the Master of Arts

Department of Psychology
UNIVERSITY OF ADELAIDE
July, 1989

Abstract Statement Acknowledgements

Chapter One	CAREER DEVELOPMENT AND THE VOCATIONAL IDENTITY CONSTRUCT	1
	The current status of career decision making within vocational guidance	3
	Career decision making and vocational maturity	6
	Decision making and career development	8
	Personality correlates of vocational decision making and vocational identity	10
	Self-constructs and vocational development	13
	The vocational identity construct	16
	Problems in the definition of vocational identity	19
	The development of the vocational identity construct and its associated measures	25
	Identity, vocational identity and psychological functioning	28
:#	Theoretical basis for the relationship of vocational identity to locus of control	30
	Theoretical basis for the relationship of vocational identity to self-esteem	32
	Purpose of the first experiment	34
	Summary of hypotheses	37
Chapter Two	SELECTION OF TEST INSTRUMENTS AND DETERMINATION OF THEIR RELIABILITY AND VALIDITY	38
	Measures of vocational identity	38
	Measures of locus of control	41
	Manauron of politication	47

Chapter Three EXPERIMENT ONE: CORRELATES OF VOCATIONAL IDENTITY

INTRODUCTION	57
METHOD	57
Subjects	58
Instruments	58
Procedures	60
Statistical analyses	61
RESULTS	62
Test reliability	62
Table 3.1 Test-retest correlations for locus of control, self-esteem and vocational identity for each ability group	63
Table 3.2 Cronbach's alpha for self-esteem, by academic ability group	63
Comparisons between academic ability groups	64
Table 3.3 Vocational identity: Group means, standard deviations and significance of differences among group means	64
Table 3.4 Locus of control: Group means, standard deviations and significance of differences among group means	65
Table 3.5 Self-esteem: Group means, standard deviations and significance of differences among group means	65
Table 3.6 Self-confidence: Group means, standard deviations and significance of differences among group means	66
Table 3.7 Orientation to the future: Group means, standard deviations and significance of differences	66

	.35		- CE		
**	Chapter (ctd.)	Three	EXPERIMENT ONE: IDENTITY	CORRELATES OF VOCATIONAL	66
		Ŷ	Table 3.8	Occupational knowledge: Group means, standard deviations and significance of differences among group means	6 6
			Table 3.9	Locus of control: means and standard deviations of the consistent and inconsistent academic ability groups	68
			Correlation	s between measures	69
			Table 3.10	Correlations between the main variables on first assessment for the total group	69
			Table 3.11	Correlations between vocational identity, locus of control and self-esteem on second assessment for the total group	71
			Table 3.12	Correlations between the main variables on first assessment for the three academic groups considered separately	72
			DISCUSSION		76
	¥		Reliability		76
			Validity		78
			Academic ab	ility effects on mean scores	79
			Sex effects	on mean scores	83
		591	Correlation	s between measures	87
	Chapter	Four	EXPERIMENT TWO:	CORRELATES OF VOCATIONAL	91
			INTRODUCTION		91
			METHOD		95
			Subjects		95
			Table 4.1	Subject numbers delineated by school and academic ability	98
			Table 4.2	Mean ages of academic ability groups in each school, and for	99

Chapter Four EXPERIMENT TWO: CORRELATES OF VOCATIONAL (ctd.) IDENTITY

	Instrument	5	95
	Procedures		102
	Statistica	l analyses	103
R	ESUL TS		106
	identity, to the fut	est reliability for vocational locus of control and orientation ure, and inter-item correlations pectation, work attraction and ation	106
	Table 4.3	Cronbach's alpha for locus of control, vocational identity and orientation to the future, by academic ability group	106
	Table 4.4	Inter-item correlations for job expectation, work attraction and work motivation scales	107
	Comparison sub-groups	among means for different	108
	Table 4.5	Academic ability group means, standard deviations and significance of differences among means for all variables	109
	Table 4.6	Male and female mean scores on the work and unemployment beliefs scales for subjects in Feather's (1983) sample, and in the current study	112
	Relationshi	ps between measures	114
	Table 4.7	Correlations between the main variables for the total group	115
	Table 4.8	Correlations between the main variables for subjects in the higher and lower academic ability groups, controlling for gender	119

Chapter Four EXPERIMENT TWO: CORRELATES OF VOCATIONAL (ctd.) IDENTITY

Re	gression	analyses	120
Ta	ble 4.9	Regression analyses for the prediction of vocational identity for the higher and lower academic ability groups	121
DISC	USSION		122
Re	liability	,	122
Co	mparison	among means	123
Re	lationshi	ps between measures	126
Chapter Five IMPLICA	TIONS FOR	CAREER INTERVENTION	132
Soi	me genera	l considerations	132
		Vocational Identity scale in rvention and associated research	134
Wo	rk attitu	des and unemployment beliefs	137
APPENDICES TO CHAPTER	THREE		140
Аррег	ndix 3 <u>.</u> 1	Vocational Identity- comparison of mean scores and standard deviations with published norms	141
Аррег	ndix 3.2	Item-total correlations for the Self-Esteem Scale	142
APPENDICES TO CHAPTER	FOUR		143
Аррел	dix 4.1	Non-parametric analysis of differences in salary aspiration among the three academic ability groups, and between the two sexes	144
Appen	dix 4.2	Correlations between the main variables for subjects in the higher and lower academic ability groups	146

REFERENCES

"THE RELATIONSHIP OF VOCATIONAL IDENTITY TO ACADEMIC ABILITY, LOCUS OF CONTROL AND SELF-ESTEEM"

ABSTRACT

This thesis describes two studies of the vocational identity construct as assessed by the Vocational Identity scale (Holland, Daiger and Power, 1980). Vocational identity is a new element in Holland's revised Theory of Careers (Holland, 1985), and refers to the degree to which an individual possesses a clear and stable self-image of vocationally relevant attributes, such as goals, interests and talents.

Chapter One reviews some of the major theories of development, including those models which focus on self-constructs. Holland's revised approach is described as an important example of the The main hypothesis of the first investigation then follows, namely that individuals in mid-adolescence who possess a developed, or differentiated, vocational identity, tend to be less external in their attributions and more positive in self-esteem, compared with their less differentiated counterparts. Sex and academic ability were also included as major variables in the first study. was expected that both could have a moderating effect on the main variables, and that in particular, external orientation in locus of control would be associated with below average academic ability. Additional scales assessing orientation to the future, job knowledge and occupational self-confidence were included to assess the validity the measures of vocational identity, locus of control and self-esteem. The specific scales used in the first study are discussed in Chapter Two.

The first study is described in Chapter Three. The six measures specified above were administered to eighty seven subjects in Year 10 distributed across three academic streams in a high school located in Adelaide. The vocational identity, locus of control and self-esteem scales were re-administered three weeks later in order to establish indices of test-retest reliability. Adequate reliability estimates were generally obtained, although there was some concern regarding the reliability of the locus of control scale for use with subjects of below average academic ability.

Analysis of variance was undertaken to assess the significance of the difference in ability group means, with sex as a second independent variable. There were no significant differences among the three academic ability groups with respect to vocational identity, a result which is interpreted as being consistent with Holland's views. Students of higher academic ability tended to be less external, as predicted, but this effect was significant only on the first occasion of testing. Significant group differences were also obtained for occupational self-confidence, and job knowledge. Boys also obtained higher self-esteem scores than girls, but only on the first administration, and there were no other sex effects of note.

For subjects considered as a whole, the correlations between variables were generally as predicted. In accordance with the main hypothesis, subjects who were more differentiated in vocational identity also tended to be less external, and more positive in self-esteem. This result was generally considered as supporting Holland's notion that the individual's level of vocational identity is a partial indicator of the degree of psychological adjustment. Further inter-correlations supported the validity of the vocational identity and self-esteem scales; and although the correlation of locus of control with job knowledge was not significant, there was indirect evidence supporting the validity of the former measure.

noteworthy complication was that when the corresponding inter-correlations for the three ability groups were separately calculated, it was found that two values for the lower ability subjects ran counter to the findings applying to the whole group. For lower ability subjects, the association between vocational identity and locus of control was not significantly different from zero, contrary to the main hypothesis, and in addition there was a moderate negative (but correlation between vocational non-significant) orientation to the future. The last result was considered important, in that it suggested that the vocational identity measure may not be valid for students of lower academic ability.

The second investigation is described in Chapter Four. Two hundred and eleven Year 10 students distributed across four schools were tested. The sample comprised mainly students of higher and lower academic ability. Vocational identity, locus of control and orientation to the future scales were administered, together with a questionnaire assessing work attitudes and employment beliefs, and

salary aspiration, in an attempt to explicate the differences between the higher and lower ability groups in the first study.

Analyses of variance were performed, by academic ability group, school and sex. No academic ability effects were found in the case of vocational identity, but the higher ability group was less external than the lower ability group, as before. There were few significant differences among the academic groups with respect to the variables assessed by the questionnaire; however, the higher ability group had greater expectation of obtaining a job on completing their main studies, and had greater salary aspirations, as predicted. A depressing picture emerged concerning the total group's perceptions of the scope and duration of youth unemployment.

Consistent with the main hypothesis, subjects who were differentiated in vocational identity tended to be less external. result applied to the group considered as a whole, and for the higher ability cohort. Similarly, in support of the validity of the vocational identity scale, this measure correlated positively and significantly with the orientation to the future scale. In contrast, the correlation between vocational identity and locus of control was not significant in the case of the lower ability group, replicating a similar finding in the first study. However, the unexpected negative correlation between vocational identity and orientation to the future found for the lower ability group in the first study did not re-occur; the corresponding association for this group in the second study was positive. It was concluded from the results of both studies that there was evidence to support the reliability and validity of the vocational identity measure for use with average and above average students in the later years of high school.

Regression analyses for the prediction of vocational identity for the two ability groups considered separately suggested that attitudes to the world of work moderate the relationship between vocational identity and locus of control. For the higher ability group, it was found that locus of control, orientation to the future, job expectation and views on the duration of youth unemployment were significant predictors of vocational identity. In contrast, no predictor was found to be significant in the case of the lower ability subjects. Sex of subject was not a significant predictor for either group.

From the results of the regression analyses, and the findings of the two studies considered collectively, it is argued that a "work depression factor" associated with lower academic ability, moderates the relationship between vocational identity and locus of control, and between vocational identity and job expectation. This factor does not suppress the formation of vocational identity, but inhibits the development of an internalised locus of control, produces more pessimistic views concerning the possibility of obtaining employment, and renders individuals less confident in occupational settings. The conclusion follows that Holland's construction of vocational identity as an informal index of psychological and career adjustment may not be completely applicable for students of below average academic ability. Chapter Five considers these conclusions in relation to career counselling.

This thesis contains no material which has been accepted for the award of any other degree or diploma in any University. To the best of my knowledge and belief, the thesis contains no material previously published or written by any other person, except where due reference is made in the text of the thesis. I consent to the thesis being made available for photocopying and loan if applicable if accepted for the award of the degree.

Paul Malone 1st. July 1989

ACKNOWLEDGEMENTS

I wish to express my deepest appreciation to my supervisor, Dr. Eric Rump of the Psychology Department, University of Adelaide, for his advice and suggestions. His critical response to draft material, and his patience and support throughout the period of my candidature as a part-time student are particularly acknowledged.

The proof-reading assistance of Mr John Starr, formerly Director of Engineering at the South Australian Branch of the Australian Broadcasting Corporation, was of great value in the final stage of the preparation of this thesis.

Paul Malone 30 July 1989