TEACHING NOTES

"APPLICATION OF THE DECISION THEORY FOR UNIVERSITY INDUSTRY LINK"

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Case Synopsis

The case was conducted to describe the application of decision theory in determining the best option in selecting source of research grant. The case starts with the overview of University Industrial link scenario. The dean of STML, Associate Prof Z (AP Z) raised interest to have university industrial link (UIL) since the collaboration has been accepted as important means for the academia to remain competitive and relevant for the industrial needs. The collaboration has been supported by the Malaysian government, particularly in enhancing the R&D. There is still huge potential of research commercialization in this country given the fact that Malaysia has only 3.5 per cent of commercializing research results as compared with an average of 10 percent internationally. Due to a large allocation need to be provided for the research development and aligned with the government's decision, four (4) universities have been selected as the research universities. As stated in the 9MP, these four research universities will lead the research activities. University selection criteria are based on the benchmark with international research university and audited by an Audit Committee. The research universities are the University of Malaya, Universiti Putra Malaysia, Universiti Kebangsaan Malaysia and Universiti Sains Malaysia. Research universities were established in order to stimulate the activities of research and development in HEIs. In the near time, two research universities will be added if they fulfill the criteria. One of the potential candidates will be Universiti Utara Malaysia (UUM).

UUM has targeted to be as "Research University". To achieve the goal, it needs full commitment from all the colleges and schools of UUM. Hence, AP Z was motivated to go for UIL whereby this helps to expand the STML research opportunities particularly to the external parties either public or private sectors. AP Z wants to continue the collaboration with one of the prominent manufacturer in the Kulim Hi-Tech, Silterra Malaysia Sdn Bhd. The collaboration seems to be quite simple since STML has already had the experience of joint project with Silterra. Silterra, on the other hand, welcomed the initiatives for joint collaboration with the higher education institute as this will able to help the company to succeed in the knowledge economy and gain the competitive advantage. Even though the outcome seems to be positive, AP Z and the members of STML concerns on the strategic way to go about with the collaboration project. In order for them to pursue the collaboration, STML needs to produce a convincing research proposal for the approval of Research Institute Management Center (RIMC). It is hope that the research source of fund able to provide them sufficient budget for the collaborative work. Hence, the decision payoff

table will be important tool for STML to decide on the best source of the research grant they need to acquire.

In January 2012, Associate Prof. (AP) Z voice out in the academic meeting. "The top management urge us to keep up our KPIs. One of the ways is to collaborate with the industry. But having the limited resources, we need to focus on the most strategic way on the collaboration. Right now, I am not sure what will be the best way." looking seriously on each faces in the meeting expecting a "light bulb". The university has set up 2013 as the target year to achieve the "Research University". There is not much time left.

EDUCATIONAL OBJECTIVES

At the end of the case study, students should be able to:

- 1. Learn how to describe a problem situation in terms of decisions to be made, the state of nature and their payoff.
- 2. Be able to analyze a simple decision making using payoff table
- 3. Be able to make a decision based on uncertainty approaches

TARGET GROUP

- a) Undergraduate students
- b) BJQP2023 Management Science

DISCUSSION OUTLINE/QUESTION SET

Following are key concepts/issue to encourage discussion about this case.

Problem formulation

The problem formulation is the first step in the decision analysis process. There are several components to be identified along the process, namely the decision alternatives, the actual events that may occur in the future, also known as states of nature and the outcome or *payoff*.

Decision alternatives

Decision alternatives are potential solutions that should be considered. These multiple alternatives would be adequately described to make everyone involved in the decision making process understandable in selecting the best option. However it is important not to have too many options because it might complicate and slowing down the decision process.

state of nature

The possible outcomes for an uncertain future situation that affect the outcome or payoff that associated with a decision alternative.

Payoff

A measure of the consequence of a decision in terms of monetary value such as profit and cost or non-monetary value such as time and distance. Each payoff is associated with a decision alternative and a state of nature. The payoffs for a decision problem can be represented by a tabular illustrated as the following payoff table:

An example of a simple payoff table

	State of	State of nature	
Decision	а	b	
1	Payoff 1a	Payoff 1b	
2	Payoff 2a	Payoff 2b	

Decision making without probabilities

In many decision making situations, there are possibilities to obtain the probability for each state of nature. However, if we do not have the knowledge of the probabilities or has a little information, we still can make the decision without probabilities

Optimistics approach

This approach evaluates each decision alternative in terms of the *best* payoff either the largest profit for maximization problem or the smallest payoff for cases involving minimization issue.

Pessimistics approach

This approach evaluates each decision alternative in terms of the *worst* payoff either the minimum possible profit for maximization problem or the maximum payoff for cases involving minimization issue.

Decision Making Criteria

After the decision problem has been identified and tabulated into payoff table, the decision will be make based on several criteria. The criteria discussed include maximax, maximin, minimax regret, Hurwicz, and equal likelihood.

 The maximax criterion – the decision maker selects the decision that maximum of the maximum payoff.

- ii. The maximin criterion the decision maker selects the decision that maximum the minimum payoff.
- iii. The minimax regret criterion the decision maker selects the decision that minimizes the maximum regret. In other word, to use the minimax regret criterion, a decision maker firstly selects the maximum payoff under each state of nature. Secondly, substracted the maximum payoff under each state of nature with all other payoffs under the same state of nature. The substraction values indicated the regret that the decision maker would experience if a selected decision shown less than maximum payoff. The third step, choose the maximum regret for each decision alternative. Finally, select the minimum from the corresponding third step decision.
- iv. The hurwicz criterion is a subjective decision-making criterion, a compromise between the maximax and maximin criteria. The decision maker is neither totally optimistic nor pessimistic but rather used a coefficient of optimism, α , (i.e., $0 \le \alpha \le 1$) in assisting the selection of the best payoff. Firstly, for each decision alternatives the maximum payoff be multiplied by α and the minimum payoff be multiplied by α . The best selected result is the maximum weighted value.
- v. The equal likelihood criterion this criterion weights each state of nature equally, thus assuming that the states of nature are equally likely to occur. If there are only two state of nature, we assumed a 50% chance that each state of nature will occur. This equal weight will be multiplied to each payoff for each decision alternative and the select the highest weighted value as the best payoff.

Reaching a final decision

Before a calculation based on payoff table being carried out, the student should identify the main variables from the case.

There are three (3) components identified in the payoff table which are:

- 1) The decisions alternatives
- 2) The state of nature
- 3) The value for each payoff

Question set

a) Identify the components of decision making for STML in selects the best source of research grantt

Answer

- 1) The decisions alternatives
 - It consists of three (3) source of research grant; external, MOHE and UUM
- 2) The state of nature
 - Is the level of research coverage either high or low value
- 3) The value for each payoff
 - Is the minimum and maximum value from each source of research grant, where the minimum value indicate the low research coverage whereas the maximum value showing the high research coverage.
- b) Set up a payoff table that describes the decision situation for STML based on THREE (3) alternatives source in getting research grantt.

Answer

Decision Alternatives	State Of Nature		State Of Nature	
(Source of research grantt)	Low research coverage	High research coverage		
	(RM)	(RM)		
External	5000	800000		
Ministry of Higher Education (MOHE)	12900	83360		
UUM	5000	12000		

- c) Determine the best decision by using the following decision criteria
 - i) Maximax
 - ii) Maximin
 - iii) Minimax regret
 - iv) Hurwicz ($\alpha = 0.3$)
 - v) Equal likelihood

Answer

Determine decisions without probabilities

i) Maximax:

Step 1 – choose the maximum payoff for each decision alternative

Decision Alternatives	State Of Nature		
(Source of research grantt)	Low research	High research coverage	
	coverage		
External	5000	800000	
Ministry of Higher Education	12900	83360	
(MOHE)			
UUM	5000	12000	

Step 2 - choose the maximum among the maximum payoff for each decision alternative

External	800000	\leftarrow maximum

MOHE 83360 UUM 12000

Decision: select research grantt from external

ii) Maximin:

Step 1 – choose the minimum payoff for each decision alternative

Decision Alternatives	State Of Nature		
(Source of research grantt)	Low research	High research coverage	
	coverage		
External	5000	800000	
Ministry of Higher Education	12900	83360	
(MOHE)			
UUM	5000	12000	

Step 2 - choose the maximum among the minimum payoff for each decision alternative

External 5000

MOHE 12900 ← maximum

UUM 5000

Decision: select research grantt from MOHE

iii) Minimax regret:

Step 1 – choose the maximum payoff under each state of nature

Decision Alternatives	State Of Nature		
(Source of research grantt)	Low research coverage	High research coverage	
External	5000	800000	
Ministry of Higher Education (MOHE)	12900	83360	
UUM	5000	12000	

Step 2 – substract each payoff under each state of nature from the selected payoff in Step 1

Decision Alternatives	State Of Nature		
(Source of research grantt)	Low research	High research coverage	
	coverage		
External	12900 - 5000 = 7900	800000 - 800000 = 0	
Ministry of Higher Education	12900 – 12900 = 0	800000 - 83360 =	
(MOHE)		716640	
UUM	12900 - 5000 = 7900	800000 - 12000 =	
		778000	

Step 3 – choose the maximum regret for each decision alternatives

Decision Alternatives	State Of Nature		
(Source of research grantt)	Low research	High research coverage	
	coverage		
External	12900 - 5000 = 7900	800000 - 800000 = 0	
Ministry of Higher Education	12900 – 12900 = 0	800000 - 83360 =	
(MOHE)		716640	
UUM	12900 - 5000 = 7900	800000 - 12000 =	
		778000	

Step 4– select the minimum regret for each decision alternatives

External 7900 ← minimum

MOHE 716640 UUM 778000

Decision: select research grantt from external

iv) Hurwicz criterion ($\alpha = 0.3$, $1 - \alpha = 0.7$)

Step 1 – for each decision alternative, the maximum payoff be multiplied by α and the minimum payoff be multiplied by 1 – α .

Decision Alternatives Values

External 5000(0.7) + 800000(0.3) = 3500 + 240000

= RM243500

Ministry of Higher Education (MOHE) 12900(0.7) + 83360(0.3) = 9030 + 25008

= RM34038

UUM 5000(0.7) + 12000(0.3) = 3500 + 3600

= RM7100

Step 2 – choose the maximum weighted value for each decision alternative

External 243500 ← maximum

MOHE 34038 UUM 7100

Decision: select research grantt from external

v) Equal Likelihood criterion

Step 1 – Because there are only two state of nature, we assign a weight of 0.5 to each one. Next we multiply these weights by each payoff for each decision.

Decision Alternatives Values

External 5000(0.5) + 800000(0.5) = 2500 + 400000

= RM402500

Ministry of Higher Education (MOHE) 12900(0.5) + 83360(0.5) = 6450 + 41860

= RM48130

UUM 5000(0.5) + 12000(0.5) = 2500 + 6000

= RM8500

Step 2 – choose the maximum weighted value for each decision alternative

External 402500 ← maximum

MOHE 48130 UUM 8500

Decision: select research grantt from external

d) What is your suggestion to AP Z regarding to collaborate or not with Siltera on the research issue. Please justify your opinion.

Answer

We can suggest to AP Z to collaborate with Silterra on the issue of research. Based on the decision analysis, even though the decision situation is without probabilities due to lack of prior knowledge, we still can used many decision making criteria in assisting either to urgently collaborating in terms of research or not. Using five decision making criteria, we found out four from five criterions suggesting that the best option in getting a research grant is from external. In this case, Silterra is an industry that fall under "external" category. It's implied that STML should take the opportunity to collaborate with Silterra in terms of research issue.

TIPS FOR RESOLVING THE CASE PROBLEM

- Understand the concept of decision making without probabilities
- Identify the decisions alternatives
- Identify the states of nature
- Identify the payoff for each decision that associated with different state of nature
- Set up the payoff table
- Determine the best option/alternatives by using decision making criterion

APPENDICES

APPENDIX 1

RESEARCH GRANTT - EXTERNAL FOR YEAR 2010 - 2012

No.	Title	Value (Rm)	Status
1	Kajian Kefahaman Modul Program Latihan Pengendali Makanan (Lpm) Ke Atas Pengendali Makanan Di Negeri Kedah	5000.00	Completed
2	Kajian Kecenderungan Masyarakat Menikmati Makanan Di Tempat Terbuka: Kajian Kes Di Alor Setar, Kedah	5000.00	Completed
3	Assessment On Management Effectiveness Of Pulau Payar Marine Park	15000.00	Completed
4	Investigating The Total Economic Value Of Eco-Tourism In Pulau Payar Marine Park	15000.00	Completed
5	Kajian Transformasi Kepimpinan Masyarakat Selangor (Kajian Kes Parlimen Pandan)	16000.00	Completed
6	Kaji Selidik Budaya Kerja Bernas 2010	20000.00	Completed
7	Kajian Strategik Analisis Model Di Gopeng [University Ambassador Programme (Uap)]	21400.00	Completed
8	"Kajian Persepsi Kerjaya Dalam Perkhidmatan Awam Di Kalangan Belia Bukan Melayu Di Semenanjung Malaysia"	23315.00	Completed
9	Pembelajaran Sepanjang Hayat Di Kalangan Sektor Swasta	25000.00	Completed
10	Kajian "Understanding Socialization Process Of An Organization"	30000.00	Completed
11	Penyediaan Buku Problem Based Learning Scenarios In Social Science	30000.00	Completed
12	Kajian "Implementation Framework For Consortium-Based University-Industry Collaboration By Kluster"	38500.00	Completed
13	Kajian Keberkesanan Kursus Ejen Kastam (Kek) Siri 3/2010	39000.00	Completed
14	Hybrid Fuzzy Technique For Criteria Subjective Evaluation	40000.00	Completed
15	Bengkel Rangka Kerja Program Kerjasama Konsortium Kluster Universiti - Industri	44000.00	Completed
16	Program Keselamatan Dan Kesihatan Pekerjaan Bagi Tahun 2010 (Analisis Kajian Kemalangan Jalanraya Pekerja Semasa Berulang Alik Ke/Dari Tempat Kerja : Kajian Kes Di Industri - Industri Yang Mengenalpas	45000.00	Completed
17	Kepelbagaian Sosial Dalam Komuniti : Kes Kaum India Di Malaysia	49000.00	Completed
18	Kajian Sikap Pengundi Kedah	50000.00	Completed
19	Kajian Standard Bagi Program Muamalat Dan Kewangan Islam (Mki)/Muamalat Dan Islamic Financial (Mif)	50000.00	Completed
20	Projek Khidmat Penawaran Program Diploma Kewangan Islam	50000.00	Completed
21	Kajian'persepsi Pelbagai Etnik Di Semenanjung Malaysia Serta Sabah Dan Sarawak Terhadap Kolej Komuniti	60000.00	Completed
22	Sistem Analisis Profil Usahawan Siswazah (Ipage) Menggunakan Pendekatan Operasian Storan Data (Ods) Dalam Aplikasi Kepintaran Perniagaan	64000.00	Completed
23	Kajian Penilaian Outcome Dan Impak Program Kolej Komuniti Malaysia	100000.00	Completed
24	Determination Of The Etent Of Dependency Pf Foreign Human Resource In The Construction Industry	125000.00	Completed
25	Kajian Sosio Politik Malaysia Fasa 1	200000.00	Completed
26	Kajian Keperluan (Supply And Demand) Modal Insan Pengajian Tinggi Dan Tenaga Kerja (Labour Force) Dalam Sub - Sektor Perkhidmatan, 2010 - 2020	200000.00	Completed
27	Kajian Impak Sosial Dan Program Penjualan Perumahan Program Perumahan Rakyat (Ppr) Mten Dan Perumahan Awam Dewan Bandaraya Kuala Lumpur(Dbkl)	283197.57	Completed

RESEARCH GRANTT – EXTERNAL FOR YEAR 2010 - 2012

No.	Title	Value (Rm)	Status
1	The Determinants Of Audit Report Production Timeliness: A Study On The Effects Of Auditor Industry Specialism And Risk-Based Audit.	8000.00	On Going
2	Kajian Risk Management Development Among Public Universities/Public Higher Education Providers (Heps) In Malaysia	10000.00	On Going
3	Kajian Pengesanan Bekas Peserta Program "Sukarelawan Mendekati Remaja (Smr)"	10000.00	On Going
4	"Intervention Of Social Economic Activities In Total Economic Value Of Pulau Redang Marine Park (Prmp) Terengganu"	10000.00	On Going
5	"How Close Are Ifac Member Bodies To Iess? : An In-Depth Analysis"	14000.00	On Going
6	Assessment Of The Management Effectiveness: The Case Sungei Enam Base Camp	14150.00	On Going
7	Assessment Of The Management Effectiveness: The Case Of Belum Rainforest Resort	14150.00	On Going
8	Assessment Of Service Satisfaction Level Among Customers: The Case Of Belum Rainforest Resort	14150.00	On Going
9	Assessment Of Service Satisfaction Level Among Customers: The Case Sungei Enam Base Camp	14150.00	On Going
10	Investigating The Total Economic Value Of Eco-Tourism In Pulau Redang Marine Park (Prmp) Terengganu"	20000.00	On Going
11	"Assessment Of The Management Effectiveness: The Case Of Pulau Redang Marine Park (Prmp), Terengganu"	20000.00	On Going
12	Transformational Leadership And Safety Ferformance: Role Of Attitude	27000.00	On Going
13	Issues Of Taqsir And Ta'addi, Guarantee And Managing Moral Hazard In Mudarabah And Musharakah Products	35000.00	On Going
14	Conceptualizing And Theorizing Jihad Among Southeast Asia's Radical Salafi Movements: Case Study On Jemaah Islamiyah, Hisbut Tahrir And Jamaah Asharut Tawhid	50000.00	On Going
15	Konflik Dan Kesepaduan Dalam Hubungan Malaysia - Indonesia (Conflict And Cohesion In Malaysia -Indonesia Relations)	70000.00	On Going
16	Challenges And Constraints In The Application Of The Mudharabah Dan Musyarakah Concepts In Malaysia	70000.00	On Going
17	Kajian Hala Tuju Muamalat Dan Kewangan Islam	74000.00	On Going
18	Computer-Aided-Customized Compression Garment Design For Athlete	100000.00	On Going
19	Social Media As Persuasive Technology For Business: Trends And Perceived Impact In Malaysia	102735.00	On Going
20	Kajian Penilaian Pengajaran Dan Pembelajaran Sistem Pendidikan Negara	120000.00	On Going
21	1malaysia (My Dream, Impianku	134000.00	On Going
22	Pengaruh Kompetensi Emosi Terhadap Efikasi Kendiri Pensyarah-Pensyarah Di Kolej Komuniti Di Malaysia	160000.00	On Going
23	Pembinaan Modul Training Of Trainers (Tot) Dalam Modular Approach	170000.00	On Going
24	Learner's Diversity	170000.00	On Going
25	Learning Motivation And Engagement	170000.00	On Going
26	Kajian Pengesanan Usahawan Puskom Kolej Komuniti	290000.00	On Going
27	Program Diploma In International Business (Dib) Kolej Profesional Mara	349000.00	On Going
28	Cadangan Kajian Pembinaan Instrument Functional Graduate Index (Fgi)	580000.00	On Going
29	Kursus Instruksional Dan Pembangunan Andragogi (Kipa)	800000.00	On Going

RESEARCH GRANTT – MOHE (FRGS) FOR YEAR 2010 - 2012

No.	Title	Value (Rm)	Status
1	Identifying Factors That Impact Organization Integration On New Product Development Performance: Study The Moderating Effect Of Virtuality.	17000.00	Completed
2	New Method Malay Speech Recognition Based On Consonant - Vowel Combinations	22500.00	Completed
3	Customizable Rubrics Model For Formative Evaluation Of Problem - Based Learning In A System Analysis And Design Course	24000.00	Completed
4	Kajian Pembelajaran Alternatif Kursus Pengurusan Pelabuhan Melalui Board Game	28813.00	Completed
5	Pembangunan Masyarakat Berilmu Melalui Institusi Masjid : Ke Arah Pembinaan Modul Program Tafaqquh Bersifat Semasa	30000.00	Completed
6	The Politics Of Traditional Media Vis - A - New Media In The Public Sphere: A Study On The Model Of Malaysian Media From The Perspective Of Habermassian Theory	30000.00	Completed
7	A New Dynamic Fec To Support Video Streaming Over Wireless Network	30680.00	Completed
8	Development Of A Generalized Choquet Integral - Based Aggregation Operator	34000.00	Completed
9	Modelling Workplace Spirituality And Teaching Effectiveness For Higher Education In Malaysia	38400.00	Completed
10	Rehabilitation Of Abandoned Housing Projects Of Wound Up Housing Developer Companies In Peninsular Malaysia: A Study Toward Improving The Insolvency Laws	39375.00	Completed
11	Multi - Level Model In Small And Medium Enterprises : The Work Context	40000.00	Completed
12	Renewing Malaysia's Managers To Meet The Challenges Of The Asia Pacific Century: A Model Of International Managerial Competitiveness	40000.00	Completed
13	Pembinaan Model Penyampaian Maklumat Wakaf Dan Zakat Berdasarkan Pendekatan Linguistik	40000.00	Completed
14	Domestic Tourism: Testing The Buyer Behavior Model On Domestic Tourists To Island Destinations In West Malaysia	40000.00	Completed
15	Pembangunan Kerangka Modul Usahawan Wanita Melayu	40000.00	Completed
16	Dealer-Supplier Relationship Satisfaction Framework In Malaysian Automobile Distribution Sector	40000.00	Completed
17	Multilevel Optimization For Dense Motion Estimation	45600.00	Completed
18	Developing Models For Communicative Learning Spaces	48000.00	Completed
19	Merempit Dan Penyalahgunaan Dadah Di Universiti, Politeknik Dan Kolej Komuniti	48000.00	Completed
20	A New Ant Based Rule Extraction Algorithm For Web Classification	52880.00	Completed
21	Shopping Orientation And Purchase Behaviour Of Malaysian Consumers Towards Green Products	60000.00	Completed

No.	Title	Value (Rm)	Status
1	Multiple Comparison Procedures (Mpcs) For Adaptive Trimmed Means And Modified One-Step M- Estimator	12900.00	On Going
2	Manpower Planning In Engineering Technology Using Bees Algorithm	24000.00	On Going
3	Guidelines For Usable Teaching Materials Based On Multiple Inteligence Theory	24000.00	On Going
4	Determinants Of Firm Performance Following Bond Issuances	30000.00	On Going
5	Keusahawanan Sosial Dalam Kalangan Pekerja Sosial Pertubuhan Bukan Kerajaan (Ngo) Islam Di Malaysia	30000.00	On Going
6	Risk Management And Value Creation: A Reality Test In Public Listed Companies Of An Emerging Capital Market	30000.00	On Going
7	Validating Work Safety Scale (Wss) And Its Influence On Workplace Safety Sustainability In The Healthcare Sector	30000.00	On Going
8	Developing An Attractive Model Of Government Incentive - Based Of Private Finance Initiative (Gib - Pfi) To Promote Private Sector Involvement In Providing Infrastructure For The Local Authorities In	30000.00	On Going
9	Measuring Financial Literacy Among Felda Settlers: Application Of Household Finance Approach	30000.00	On Going
10	Constructing Transformational Creativity And Developing Transformational Creativity Variables Scale (Tcvs)	30000.00	On Going
11	Peranan Faktor Hubungan Dan Sokongan Sosial Dalam Menangani Budaya Sinisisme Di Institusi Pengajian Tinggi Awam Di Malaysia	30000.00	On Going
12	The New Measurement/Construct Of Islamic Retail Store Attributes Influence On Muslim Consumer Patronage Behavior In Malaysia	30000.00	On Going
13	Modeling The Social Embeddedness And Entrepreneurial Orientation Of Malaysian Indian Ethnic Entrepreneurs In Malaysia	30000.00	On Going
14	Development Of A Model Of Business Intelligence And Decision Making On Internationalisation Of Global Market Of Successful Women Entrepreneurs	30000.00	On Going
15	Integrating Religiosity For Measuring Servant Leadership In Public Organization In Malaysia	30000.00	On Going
16	Promoting Service Innovation In Hotel Industry Through Human Resource Management Practices And Knowledge Sharing	30000.00	On Going
17	Kewujudan Hypermarket Di Malaysia: Impaknya Ke Atas Peruncit Skala Kecil Dan Sederhana	30000.00	On Going
18	Effects Of Green Marketing On Consumer Consumption: A Study With Specific Reference To The Tourism Sector In Malaysia	30000.00	On Going
19	Career Development, Knowledge Management, Organizational Leadership And Their Relationships With Succession Planning Effectiveness In Higher Education Institut	30000.00	On Going
20	Hubungan Keadilan Penilaian Prestasi Dengan Psiko Sosial Guru Sekolah Menengah	30000.00	On Going
21	The Importance Of Person-Job Fit And Person-Organization (Po) Fit In Employee Selection And Hiring Among Malaysian Graduates: Evidence From Malaysian Private Organizations	30000.00	On Going
22	Impacts Of The Open Market Concepts In Haulage Indusrty	30000.00	On Going
23	Innovation In Malaysia Heavy Construction Sector	30000.00	On Going
24	Developing A New Model For Tax Administration Performance Management By Using An Integrated And Open System Approach	30000.00	On Going
25	Conceptualizing A Multi-Perspectives Model For Examining Social Networking Site Adoption As S- Commerce Platform	30000.00	On Going
26	A Fuzzy Multi Criteria Approach In Evaluating Suppliers' Quality	30000.00	On Going
27	Formulating And Testing Government Entrepreneurial Initiatives Indicators And It's Influence On Rural Entrepreneur Business Performance In Malaysia	30000.00	On Going
28	Is Interfirm Network A Silverbullet To Smes Success?	30000.00	On Going
29	Managing Solid Waste: A Case Study Of Freshair	30000.00	On Going
30	The Information Content And Spillover Effect Of Terrorist Attacks On Stock Price And Its Impact On Tourism Sectors In South East Asia	30000.00	On Going
31	Battle Against Obesity Using System Dynamics Model For Behaviour Change	34900.00	On Going
32	Exploring Career Success Among Women Engineers: Development Of An Integrative Model	35000.00	On Going
33	Border Region Study: Entreprenuerial Self-Efficacy And Performance Of Malaysian And Thailand Small-Scale Individual Entrepreneurs	35000.00	On Going
34	A Secure Electronic Tendering Model Using Rational Unified Process (Rup) Approach	36000.00	On Going
35	Balancing Work And Family: Does Cultural Value Matter?	37000.00	On Going
36	Proactive And Responsive Export Market Orientation Dimensions: An Investigation Of The Antecedents And Performance Consequences In An Economic Recession Environment	40000.00	On Going
37	A Dynamic Learning Model For Rural Preschool Teachers To Facilitate Children's Learning	40000.00	On Going
38	Developing And Indicator Of Poverty Liableness Through An Analysis Of Household Risk Management Strategies: A Case Towards The Development Of A Formal Social Protection Scheme In	40000.00	On Going
30	Malaysia Critical Success Factors Of Society Marketing	40000.00	On Going
39	Critical Success Factors Of Society Warketing	40000.00	Jii Juliig

40	Performance Measurement And Management System In Small Medium Enterprises (Smes) : A Practical Modified Framework	40000.00	On Going
41	Developing Workplace Injury Index (Wii) As A Measure Of Safety And Health Performance In The Construction Industry In Malaysia	40000.00	On Going
42	Understanding Premarital Pregnacy Experiences Of Young Mothers In Women Sheltes: Developing A Model For Intervention	40000.00	On Going
43	Bidang Keberhasilan Utama Negara (Nkra) Dan Petunjuk Prestasi Utama (Kpi) : Model Tadbir Urus Malaysia Ke Arah	40000.00	On Going
44	Constructing Social Accounting Matrix (Sam) Framework For Malaysia To Analyse The Impacts Of Foreign Direct Investment On Income Distribution	40000.00	On Going
45	Modeling Corporate Failures Among Malaysian Small And Medium - Sized Enterprises	40000.00	On Going
46	Drop Dead Hansome And Prince Charming: Chick Lit And The Construction Of Gender Identity	40000.00	On Going
47	Minimum Wage Policy Effects On Economic Effeciency And Poverty	40000.00	On Going
48	New Media Influence Assessment Model (Nemia)	40000.00	On Going
49	Developing A Social Media Model For A Group At Risk	40000.00	On Going
50	In Search Of A Unifying Paradigm For Designing Pre-Retirement Planning Programs In The Public Sector	40000.00	On Going
51	The Role Of Job Demands And Job Resources In Predicting Job Performance Among Malaysian Nurses	40000.00	On Going
52	Validating The Safe Culture Model In Sme Manufacturing Companies In Malaysia	40000.00	On Going
53	Mengurus Kos Dan Faedah Kelestarian Bangunan Hijau (Teknologi Hijau): Perbandingan Antara	40000.00	On Going
	Bangunan Di Bandar Berteknologi Dan Bangunan Bandar Terancang Di Malaysia	.5555.55	On C -:
54	Developing An Algorithm For Generating Ball Surface From The Boundary Curves Using Partial Differentiation Equation (Pde)	40000.00	On Going
55	Towards A Holistic Model Of Communication Management To Manage Foreign Workers In Malaysian Manufacturing Companies	40000.00	On Going
56	Government Transformational Programme : Developing Corruption Model - Fight Against Corruption	40000.00	On Going
57	Structural Modeling Of Ethnocentric Consumer Purchasing Behavior In Malaysia	41600.00	On Going
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66 67	Modelling Acculturation Of Soulful Competence To Shape Accountants Integrity Pembangunan Model Pengukuran Kredibiliti Maklumat Dari Perspektif Islam Berasaskan	50000.00	On Going On Going
07	Permodalan Persamaan Struktur (Sem)	50000.00	On doing
68	Pembentukan Satu Model Ekonomi Sempadan: Aktiviti Penyeludupan Di Sungai Golok Dan Hubungannya Dengan Perniagaan Barangan Di Bandar Rantau Panjang	50000.00	On Going
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75	Indonesia/Thailand/Brunei/Ke Arah Pembangunan Ekonomi Lestari Dan Berpendapatan Tinggi Technical And Scale Efficiency Of Public Hospitals In Northern Region Of Malaysia : A Data		On Going
75 76	Indonesia/Thailand/Brunei/Ke Arah Pembangunan Ekonomi Lestari Dan Berpendapatan Tinggi Technical And Scale Efficiency Of Public Hospitals In Northern Region Of Malaysia : A Data Envelopment Analysis (Dea) Dokumen Negara Islam Pas: Bantahan Dap Pembentukan Model Pembasmian Kemiskinan: Analisis Hubungan Endapatan Bukan Pertanian,	50000.00	_
75 76 77 78	Indonesia/Thailand/Brunei/Ke Arah Pembangunan Ekonomi Lestari Dan Berpendapatan Tinggi Technical And Scale Efficiency Of Public Hospitals In Northern Region Of Malaysia : A Data Envelopment Analysis (Dea) Dokumen Negara Islam Pas: Bantahan Dap	50000.00	On Going
75 76 77	Indonesia/Thailand/Brunei/Ke Arah Pembangunan Ekonomi Lestari Dan Berpendapatan Tinggi Technical And Scale Efficiency Of Public Hospitals In Northern Region Of Malaysia : A Data Envelopment Analysis (Dea) Dokumen Negara Islam Pas: Bantahan Dap Pembentukan Model Pembasmian Kemiskinan: Analisis Hubungan Endapatan Bukan Pertanian, Kemiskinan Dan Ketaksamarataan Pendapatan Di Luar Bandar	50000.00 50000.00 50000.00	On Going On Going

82	Savings And Investment Behaviour Of The Consumer Of Financial Services And Their Service Expectations From Banks	50000.00	On Going
83	The Middle-Class Trap: Measuring The Size And Spending Pattern Of The Middle Class In Malaysia	50000.00	On Going
84	Framing A Model For The Success Of Rural Malay Businesswomen In Northern Corridor Economic Region (Ncer)	50000.00	On Going
85	Measuring Social Economic Mobility In Malaysia: An Analysis Of Intergenerational Transmission Of Disadvantage And Inheritence Of Poverty	50000.00	On Going
86	Pembentukan Indikator Modal Sosial Komuniti: Ke Arah Penjanaan Instrumen Pengukuran Modal Sosial Bersepadu Di Malaysia	50000.00	On Going
87	The Instructional Strategy Of Inclusive Education Through Cluster Model Development In Inclusive Schools	50000.00	On Going
88	A Transformative Kemahiran Insaniah Competency Framework For Educators (Transkicofe): Realizing 21st Century Skills In Professional And Social Competence Using Phenomenological Approach	50000.00	On Going
89	Developing Secondary Schools' Novice Teachers Induction Model (Ssntinm): Facilitating And Enhancing Professional Teacher Development To Meet Nkra On Quality Education	50000.00	On Going
90	Intervention Framework To Increase Community Demand For Cervical Cancer Screening Program Among Malaysian Women	50000.00	On Going
91	A Conceptual Model Of Interactive Persuasive Learning Among Elderly	50000.00	On Going
92	Effective Succession Planning: Ensuring Leadership Continuity And Building Talent Within The Public Sector	50000.00	On Going
93	New Estimation Method In Stochastic Volatility Perturbed By Long Memory Processes	52400.00	On Going
94	The Effects Of Consumer Boycotts On The Marketing Performance Consequences Of Foreign Direct Investment Organizations In Malaysia	53264.00	On Going
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97	High-Tech Venture Key Performance Indicator For Young Technical Graduate	60000.00	On Going
98	Designing 1school Model: Towards Realizing The 1malaysia Concept And Multicultural Education In The 21st Century	64000.00	On Going
99	A Comprehensive Performance Measurement Model For Higher Learning Institutions	65000.00	On Going
100	Child Development Laboratory Preschool: An Institutional Ethnography Practice In Infusing The Process Of Societal And Organizational Change In Line With Kurikulum Standard Prasekolah Kebangsaan And Pr	77600.00	On Going
101	Hybrid Acomv And Svm Based Technique For Pattern Classification	80820.00	On Going
102	A Novel Vpq Scheduler For Voip Over Wlans For Telecommunication In Alor Setar, Kedah, Malaysia	83360.00	On Going
*103	(Lrgs) Flood Management: Impact Reduction And Relief	5053600.00	On Going

^{*}not taken into account as an outcome during applying the decision making due to different grant scheme

RESEARCH GRANTT – MOHE (ERGS) FOR YEAR 2011 - 2015

No.	Title	Value (Rm)	Status
18	Computer Aided Pressure Garment Design For Burn Injury	39000.00	On Going
20	Knowledge Sharing Behaviour Theory: An Exploratory Study On Profit-Oriented Webloggers	40000.00	On Going
1	Exploring Governance Framework For Optimum Performance Of Government Transformation Program (Gtp) In Malaysia	50000.00	On Going
2	Exploring The Halal-Based Service Operations Practices For Hotel	50000.00	On Going
3	Mengukur Tahap Kesedaran Di Kalangan Pelancong Dan Operator Pelancongan Terhadap Pemeliharaan Dan Pemuliharaan Gugusan Taman Laut Di Kedah: Tumpuan Kepada Pemeliharaan Dan Pemuliharaan Biodiversiti Ma	50000.00	On Going
4	Investigating And Modelling The Total Economic Value Of Pulau Payar Marine Park	50000.00	On Going
5	Discovering Malaysian Concept Of Human Dignity In Public/Political Speech	50000.00	On Going
6	Profil Dan Sosioekonomi Dalam Kalangan Orang Yang Hidup Dengan Hiv/Aids (Ohdha)	50000.00	On Going
7	Investors Perspective On Legal Framework Of Civil Remedies And Investors Compensation Scheme In The Malaysian Capital Markets And Services.	50000.00	On Going
8	Transformasi Nilai Dalam Budaya Politik Melayu	50000.00	On Going
11	Kaedah-Kaedah Hafazan Yang Berkesan Di Malaysia	50000.00	On Going
13	An Exploratory Legal Study To The Concept Of Right To Employment Of Persons With Disabilities In Malaysia	50000.00	On Going
17	Discovering The Theory And Practice Of Religious Expression In Malaysia	50000.00	On Going
19	Menerokai Paradigma Pemikiran Keusahawanan Pelajar Di Institusi Pengajian Tinggi Awam Di Malaysia: Ke Arah Pembangunan Usahawan Siswazah Yang Terancang	50000.00	On Going
21	Automatic Transcription And Phonetic Labeling For Dyslexic Children's Read Speech	54900.00	On Going
22	Exploring Communication Accommodation Theory In Tcp Congestion Control Over Wireless Ad Hoc Network	59993.00	On Going
9	Kajian Konsep Dan Pembentukan Standard Sistem Pengurusan Kualiti Berlandaskan Islam Dalam Industri Perkhidmatan Bagi Perlaksanaan Di Negara Pertubuhan Persidangan Islam Atau Oic (The Organization Of T	70000.00	On Going
10	Business Intelligence Requirement Model For Malaysian Rural Healthcare Centers	70000.00	On Going
12	Membangunkan Model Rantaian Bekalan Lestari: Kajian Kes Terhadap Industri Sarang Burung Walit	70000.00	On Going
15	Artificial Bee Colony For Price Prediction Of Nonrenewable Resource Commodity	70000.00	On Going
14	Discovering And Modelling Islamic Corporate Brand Identity	75000.00	On Going
16	Sustainability And Social Accountability Relations In The Internationla Not -For-Profit Organisations: The Evidence Of Roundtable On Sustainable Palm Oil (Rspo) And Humanitarian Accountability Practic	75000.00	On Going
23	Malaysia's Strategic And Defense Interests On Big Powers' Initiatives In The Straits Of Malacca	97000.00	On Going

No.	Title	Value (Rm)	Status
1	Kajian Terhadap Isu Pertikaian Penyenggaraan Dan Pengurusan Bangunan Hartanah Perniagaan Bertingkat: Kajian Kes Bangunan Perniagaan Bertingkat Di Kawasan Majlis Daerah Kubang Pasu (Mdkp), Jitra Kedah	5400.00	Completed
2	Impak Aktiviti Gunatanah Terhadap Pencemaran Air Di Daerah Kubang Pasu Kedah	5400.00	Completed
3	Environmental Issues Of Land Use Planning And Property Development In Kubang Pasu District, Kedah	5400.00	Completed
4	Study Of Adaptive Malay Vowel Feature Extration Method Based On Gender	5666.00	Completed
5	Comparative Analysis Of Content Based Image Retrieval Techniques	5666.00	Completed
6	Kajian Kemahiran Belajar Dalam Kalangan Pelajar Bidang Pendidikan Universiti Utara Malaysia	5666.00	Completed
7	A Rough Based Algorithm For Extracting Stock Prices Influencing Factors	5666.00	Completed
8	Tinjauan Terhadap Gaya Pengajaran Pensyarah Dan Sikap Pelajar Terhadap Gaya Pengajaran Pensyarah Universiti Utara Malaysia	5666.00	Completed
9	Investigating Teacher's Integrity Through Association Rule Mining	5666.00	Completed
10	Ict Integration Framework In History Subject	5666.00	Completed
11	A Study Of Perception Of Malaysia Cars Versus Imported Cars Among International Students In Universiti Utara Malaysia	5666.00	Completed
12	Comparative Study On The Performance Of Tfrc Over Aodv And Dsdv Routing Protocols	5940.00	Completed
13	Ownership Structure And Film Efficiency Across Industries: The Case Of Public Listed Firms In Malaysia	5986.00	Completed
14	Development Of Novel High-Speed Holographic Mode-Selective Receiver For Multimode Fibre Networks	6000.00	Completed
15	Modeling Postgraduate Students Flow	6000.00	Completed
16	Designing A Mechanism To Solve Link Failure Connectivity In Dsr Manet	6000.00	Completed
17	Information Technology Skills Of New Intake Undergraduates Students: A Case Of Uum-Cob Accounting Programme	6000.00	Completed
18	The Effects Of Customer Orientation Behaviour On Hotel Frontliners' Job Outcomes	6000.00	Completed
19	Stock Market Reaction On The Extent Of Compliance With Ifrs 1 Standard Among Malaysian Ace Market Companies	6000.00	Completed
20	Dealer-Supplier Relationship Satisfaction: Antecedent Factors And Its Impact On Trust And Commitment	6000.00	Completed
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22	Persepsi Pelajar Terhadap Penggunaan Teknologi Laman Web Pencarian Pekerjaan Di Malaysia Dan Kepuasan Antaramuka Pengguna	6000.00	Completed
23	A Model For Tcp Over Mobile Ad Hoc Netword	6010.00	Completed
24	Institusi Dan Makanisme Jaringan Keselamatan Sosial (Social Safety Nets) Di Malaysia	6130.00	Completed
25	Kajian Pengesahan Graduan Program Ijazah Sarjana Muda Keusahawanan Universiti Utara Malaysia	6250.00	Completed
26	Dept And Firm Value In Malaysia: A Panel Threshold Regression Analysis	6978.00	Completed
27	A Microeconometric Analysis Of Health Care Utilisation In Kedah, Malaysia	7930.00	Completed
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30	An Investigation Of Knowledge Creation Process In The Learning Zone Learning Management System For The Promotion Of Soft Skills Among Postgraduate Students	12000.00	Completed
31	Pengetahuan Seksualiti Dalam Kalangan Pelajar	12000.00	Completed
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33	A Reliable Routing Protocol For Wireless Communication	12000.00	Completed
34	Tax Planning And Directors' Remuneration	12000.00	Completed
35	Examining Long Run Relationship Between Gold Price, Inflation And Exchange Rate For Malaysia: Vecm Approach	12000.00	Completed
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3	Konflik Rukun Tetangga Sebagai Agen Mobilisasi Interaksi Sosial: Kajian Di Daerah Kubang Pasu, Kedah	5400.00	On Going
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112	Relationships Between Gold Price, Oil Price, Consumer Price Index, Stock Market Index And Exchange Rates: An Empirical Analysis From Malaysia	12000.00	On Going
113	The Impact Of Asian Financial Crisis (Afc) And Global Financial Crisis (Gfc) On Price Of Commercial Properties In Malaysia	12000.00	On Going
114	Computer Self-Efficacy And Attitude Toward The Internet Among Villagers Participating In The Community Broadband Center Program	12000.00	On Going
115	Strategic Is Planning Practices Among Small And Medium Enterprises In Malaysia	12000.00	On Going
116	Kajian Pengesanan Graduan Program Ijazah Sarjana Muda Keusahawanan Universiti Utara Malaysia 2011.	12000.00	On Going
117	An Application Of A Career Self-Management Model In Malaysian Public Universities	12000.00	On Going
118	Keusahawanan Sebagai Kerjaya Pilihan: Satu Kajian Penerokaan Dalam Kalangan Pelajar Kolej Komuniti Di Utara Semenanjung Malaysia	12000.00	On Going
119	Kajian Persepsi Pengurusan Dana Masjid	12000.00	On Going
120	Islamic Home Financing Facilities And Access Housing For The Low Income Earners	12000.00	On Going
121	Re-Modelling R&D In Malaysia: Implications For Follow-Up Research And After Decision Evaluation	12000.00	On Going
122	Investigating On Risk Assessment On Technology Implementation In Waste Management: A Case Study Of Material Recovery Facility Of Malaysia	12000.00	On Going
123	Profail Pelajar Sukan Olahraga Dan Doping Di Sekolah-Sekolah Utara Malaysia	12000.00	On Going

RESEARCH GRANTT – UUM (CASE STUDY) FOR YEAR 2010 - 2012

No.	Title	Value (Rm)	Status
1	Case Study Of Sme's Family Business: Issues Of Succession And Conflict	10000.00	Completed
2	Lcl Corporation	10000.00	Completed
3	Tadika Bonda: Mothers' Great Helpers	10000.00	Completed
4	Kusatex Finest Textile Solution: The Success Established	10000.00	Completed
5	Strategic Change And Transformation: A Case Study At Malayan Banking Berhad (Maybank)	10000.00	Completed
6	Spce And Revenue Issues: Provision Of Terminal Facilities For The Design Of Low Cost	10000.00	Completed
	Terminals (Lcts) At Kuala Lumpur International Airport (Klia) Malaysia	10000.00	

Appendix 9

RESEARCH GRANTT – UUM (CASE STUDY) FOR YEAR 2010 - 2013

No.	Title	Value (Rm)	Status
1	Performance Measurement System At Era Edar Marketing Sdn Bhd	10000.00	On Going
2	Management Accounting And Control Techniques: A Case Study At Noraini Cookies Worldwide Sdn. Bhd.	10000.00	On Going
3	Creative & Innovative Solution Through Value Management In Malaysian Construction Industry: Case Study On Kuala Lumpur International Airport (Klia) & Low Cost Carrier Terminal (Lcct) Projects	10000.00	On Going
4	Analisis Pelaburan Emas Fizikal Dan Pembelian Syer Bank Rakyat Dari Perspektif Muamalat Islam	10000.00	On Going
5	Investigating The Total Economic Value Of Eco-Tourism In Pulau Payar Marine Park	10000.00	On Going
6	Decision Making Approaches In Project Management: A Study In The Malaysian Construction Industry	10000.00	On Going
7	Mimos Berhad: A Case Study On Innovation And Commercialization	10000.00	On Going
8	Assessment On Management Effectiveness Of Pulau Payar Marine Park	10000.00	On Going
9	The Importance Of Project Management: A Case Study At Klia Premier Holdings Berhad	10000.00	On Going
10	Evaluating Insurance Claim Of Stolen Generator Set	10000.00	On Going
11	The Shaking Of A Giant Conglomerate	10000.00	On Going
12	A Case Study Of Mara Entreprenuership Program	10000.00	On Going
13	Development Of Partnership Quality On University-Industrial Link (Uil) Success. A Case Study Between Stml And Siltera	10000.00	On Going
14	Departmental Web Content Management System For Stml Information Sharing	10000.00	On Going
15	A Case Study On The Effectiveness Of Entrepreneurship Training Programs (Etp) For Young Malaysian: A Comparative Analysis Between Perlis Youth Department And Universiti Utara Malaysia	10000.00	On Going
16	Development Of Partnership On University-Industrial Link (Uil) Success: A Case Study Between Stml & Buffullo Park, Langkawi	10000.00	On Going
17	Preferences Of Pedestrian Facilities By Business And Leisure Users: Case Study Of Commercial Areas In Malaysia	10000.00	On Going
18	Nuatica Group Cafe: Costing Practices Insights	10000.00	On Going
19	Development Of Seamiess Freight Movements At Malaysia And Thailand Cross Border Checkpoints	10000.00	On Going
20	Baron Group Of Companies: A Case Study In Strategic Decision Making In Hotel Industry	10000.00	On Going
21	A Case Study On Bank Turnaround : Affin Islamic Bank Malaysia	10000.00	On Going
22	Issues And Challenges Of Haulage Industry After Liberalization	10000.00	On Going
23	Disappearance Of Fountain View Development: Cause And Consequences	10000.00	On Going
24	The Relationship Of Safety Climate And Safety Performance In Penang Port	10000.00	On Going
25	A Case Study On Dr. Rozmey Group	10000.00	On Going